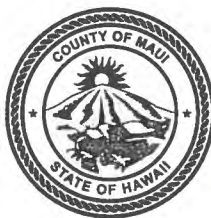


ALAN M. ARAKAWA
Mayor



KA'ALA BUENCONSEJO
Director

BRIANNE L. SAVAGE
Deputy Director

(808) 270-7230
Fax (808) 270-7934

DEPARTMENT OF PARKS AND RECREATION

700 Hali'a Nakoia Street Unit 2, Wailuku, Hawaii 96793

February 26, 2018

RECEIVED
2018 FEB 26 PM 3:29

OFFICE OF THE MAYOR

Honorable Alan M. Arakawa
Mayor, County of Maui
200 South High Street
Wailuku, Hawaii 96793

For Transmittal to:

Honorable Don S. Guzman, Chair
Parks, Recreation, Energy and
Legal Affairs Committee
Maui County Council
200 South High Street
Wailuku, Hawaii 96793

Dear Chair Guzman:

SUBJECT: WAIEHU MUNICIPAL GOLF COURSE OPERATIONS AND IMPROVEMENTS (PRL - 30)

Please see the following responses as requested in your correspondence dated February 16, 2018:

1. Please see Attachment A – Estimated Golf Revenues for FY 2019.
2. Please see Attachment B - Pro Forma Statement of Revenues, Expenses and Change in Net Position for the Golf Course Fund.

The following is the requested information relating to the proposed bill:

1. Please see Attachment C – 5 Year Breakdown - Revenues from the Club no-show fee, Tournament fees and Replacement card fees.
2. The Department is not repealing the Club no-show fee, Tournament fees and Replacement card fees. All fees are included in the revised Section 13.16.030, Maui County Code, relating to Fees and will be reflected in the annual budget ordinance.

RECEIVED
2018 FEB 26 PM 3:45
OFFICE OF THE
COUNTY COUNCIL

APPROVED FOR TRANSMITTAL
Alan Arakawa 2/25/18
Mayor Date

Honorable Alan M. Arakawa, Mayor
For Transmittal to:
Honorable Don S. Guzman, Chair
February 26, 2018
Page 2

If you have any questions or require additional information, please feel free to contact me at Ext. 7230.

Sincerely,



KA'ALA BUENCONSEJO
Director of Parks and Recreation

Attachments

c: Brianne Savage, Deputy Director
Karla Peters, Parks Maintenance Superintendent
Todd Allen, Golf Course Superintendent

KB:KP:lm

Waiehu Municipal Golf Course - Estimated Revenues

Estimated Concession Revenues - Pro Shop and Restaurant	\$	278,412
Estimated FY 2019 Golf Fee Revenues	\$	800,000
		<hr/>
Total FY 2019 Golf Revenue	\$	1,078,412.00

County of Maui
Pro Forma Statement of Revenues, Expenses, and Change in Net Position
Golf Course Fund
For the Fiscal Year ended June 30, 2019

Operating Revenues:	
Charges for Services (Note 1)	\$ 1,078,412.00
Total Operating Revenues	<u>1,078,412.00</u>
Operating Expenses:	
Salaries and Personnel Services (Note 2)	1,033,527.00
Other Operating Expenses (Note 3)	2,818,608.00
Depreciation and Amortization	412,397.00
Total Operating Expenses	<u>4,264,532.00</u>
Income (Loss) before Capital Contributions and Transfers	<u>(3,186,120.00)</u>
Capital Contributions	
Transfer in - from General Fund Supplements	3,186,120.00
Transfer out - Debt Service	<u>(400,000.00)</u>
Change in Net Position	<u>\$ (400,000.00)</u>

Notes:

Note 1 - The Operating Revenue for Golf Course includes Green fees and Concessions.

Note 2 - The Salaries includes an increase in FY 19 in Personnel for a full time Auto Mechanic and a part time Golf Course Operations Clerk.

Note 3 - The Other Operating Expense includes \$60,000 for the greens renovation of approximately 2 acres for the Golf Course. During the period of renovation the Golf Course is expecting a decrease in revenues in Green Fees and Concessions. The decrease in revenues is already included in the projected revenues above.

Note 4 - The Golf Course is projecting \$17,750,000 in Capital improvement for planning, design, permitting and construction of a new restaurant, pro shop and starter booth. These projects have a 6 year plan.

Note 5 - Transfers out are for Debt Service. The finance Department has a schedule that calculates the Debt Service for the Golf Course. Based on the last 4 years these transfers are between \$300,000 to \$400,000.

Waiehu Golf Course

5 Year Breakdown - Revenues from Tournament Fees, Card Replacement Fees, Club Fees - No Show

Department	GL Code	FY2013	FY2014	FY2015	FY2016	FY2017	Total
Tournament	3464	\$ 10,380.00	\$ 7,920.00	\$ 8,670.00	\$ 9,060.00	\$ 5,580.00	\$ 41,610.00
Card Replacement Fees	3488	\$ 55.00	\$ 25.00	\$ 35.00	\$ 25.00	\$ -	\$ 140.00
Club Fees - No Show	3500	\$ -	\$ -	\$ -	\$ 30.00	\$ 10.00	\$ 40.00
Total		\$ 10,435.00	\$ 7,945.00	\$ 8,705.00	\$ 9,115.00	\$ 5,590.00	\$ 41,790.00