

## SWD & EPS FY19 REVENUE ESTIMATES

| REVENUE GENERATION ITEMS   | FY19 PROPOSED RATES <sup>4</sup> | FY19 ESTIMATED ANNUAL TONNAGES & REVENUE |          |                         |                        |                        |                         |
|--|----------------------------------|--|----------|-------------------------|------------------------|------------------------|-------------------------|
|  | Rate/Unit                        | Projected Annual Quantity                | Unit     | LANDFILL                | COLLECTION             | EPS <sup>2</sup>       | TOTAL                   |
| Misc Trash   | \$ 95.00                         | 104,006                                  | tons     | \$ 9,880,551.15         |                        |                        | \$ 9,880,551.15         |
| Construction & Demolition (C&D) <sup>1</sup>                               | \$ 95.00                         | 22,838                                   | tons     | \$ 2,169,654.18         |                        |                        | \$ 2,169,654.18         |
| Clean Earthen Material/Concrete Rubble (no protruding re-bar) <sup>1</sup> | \$ 65.00                         | 259                                      | tons     | \$ 16,850.81            |                        |                        | \$ 16,850.81            |
| Clean Earthen Material/Concrete Rubble (no re-bar) <sup>1</sup>            | \$ 65.00                         | 5,405                                    | tons     | \$ 351,294.53           |                        |                        | \$ 351,294.53           |
| Residential Self Haul Fee (Central Maui Landfill only)                     | \$ 3.00                          | 117,000                                  | vehicles | \$ 351,000.00           |                        |                        | \$ 351,000.00           |
| FOG  | \$ 30.00                         | 6,865                                    | tons     |                         |                        | \$ 205,957.58          | \$ 205,957.58           |
| Biosolids  | \$ 103.00                        | 353                                      | tons     |                         |                        | \$ 36,398.39           | \$ 36,398.39            |
| Greenwaste   | \$ 36.00                         | 12,706                                   | tons     |                         |                        | \$ 457,423.00          | \$ 457,423.00           |
| Transfer from WWRD   | \$ 103.00                        | 23,620                                   | tons     |                         |                        | \$ 2,432,860.00        | \$ 2,432,860.00         |
| Recycling Surcharge <sup>3</sup>   | \$ 10.00                         | 152,433                                  | tons     | \$ 594,848.97           |                        | \$ 929,479.73          | \$ 1,524,328.71         |
| Appliance Pick Up Fee  | \$ 25.00                         | 875                                      | each     |                         | \$ 21,875.00           |                        | \$ 21,875.00            |
| Residential Collection   | \$ 30.00                         | 26,500                                   | accts    |                         | \$ 9,540,000.00        |                        | \$ 9,540,000.00         |
| 3-Can Plan   | \$ 9.00                          | 1,525                                    | accts    |                         | \$ 164,700.00          |                        | \$ 164,700.00           |
| <b>TOTAL</b>   |                                  |  |          | <b>\$ 13,364,199.64</b> | <b>\$ 9,726,575.00</b> | <b>\$ 4,062,118.70</b> | <b>\$ 27,152,893.34</b> |

<sup>1</sup> Limited historical data. Collection of C&D and Clean Earthen Material began September 1, 2016.

<sup>2</sup> EPS new division effective FY16; Includes recycling, AVM, and HBF

<sup>3</sup> Recycling Surcharge assessed on tipping fees for MSW, C&D, FOG, biosolids, & greenwaste

<sup>4</sup> Increase: **(in bold)** Misc trash & C&D to \$95/ton, Refuse collect fee to \$30

**Note:**

Landfill revenue = (tipping fee x # of units)

Refuse revenue = refuse fee x 12 months x # of units

3-Can Plan revenue = 3-Can Plan Rate x 12 months x # of units

Quantities are projections based on data from previous fiscal years

Tonnages above do not include tons that we receive no revenue from including:

Allowed landfill waivers, County Residential Refuse Collection, residential self hauled trash, Other County Departments waived trash disposal fees, etc.

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*Submitted by Deputy Director of Environmental Management (BF-111)*