COUNCIL OF THE COUNTY OF MAUI

BUDGET AND FINANCE COMMITTEE

June 1, 2018	Committee
	Report No.

Honorable Chair and Members of the County Council County of Maui Wailuku, Maui, Hawaii

Chair and Members:

Your Budget and Finance Committee, having met on March 27, 2018, April 23, 2018, and May 15, 2018, makes reference to County Communication 17-335, from Councilmember Riki Hokama, relating to the design, construction, and funding for the Wailuku Civic Complex.

Your Committee notes it previously reported on this matter through Committee Report 18-28, which recommended that proposed resolutions entitled "AUTHORIZING THE ACQUISITION OF UNITS 100 AND 200 OF THE ONE MEDICAL PLAZA BUILDING"; and "AUTHORIZING THE ACQUISITION OF UNITS 300 AND 400 OF THE ONE MEDICAL PLAZA BUILDING," be adopted. At its meeting of March 9, 2018, the Council adopted Resolutions 18-21 and 18-22.

Your Committee also makes reference to correspondence dated April 17, 2018, from the Director of Finance, transmitting a proposed resolution entitled "AUTHORIZING THE ACQUISITION OF THE PARCELS LOCATED AT 2091 WEST VINEYARD STREET."

The purpose of the proposed resolution is to authorize the acquisition of real property located at 2091 West Vineyard Street, Wailuku, Maui, Hawaii, identified as Tax Map Keys (2) 3-4-013-060 and (2) 3-4-013-102. The property will be incorporated into the development of the Wailuku Civic Complex.

A representative from the Department of Planning said the acquisition of the parcels would allow the County to develop the Complex more efficiently and is a critical piece for the drainage project. She said the drainage project on Vineyard Street will be from High Street to Market Street. The drainage project is included in Phase 1 of the Wailuku Civic Complex.

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Your Committee questioned whether eminent domain was an option for acquisition of the property. The Deputy Corporation Counsel said although eminent domain is an option, he could not anticipate the amount that a judge would determine for the parcel. He said the Director of Finance was comfortable with the offer of \$850,000, hence the proposed resolution before the Committee.

The Director of Finance said the County ordered an appraisal for the property. He said the appraised value for the property is \$615,000. The initial asking price of the property by Armstrong Homes, Ltd. was in excess of \$1,000,000.

The Director said the County did make an offer of the appraised value to the property owner. The owner declined the offer. The owner did provide a counter offer of \$850,000, which the County accepted.

Your Committee noted the value of the project has affected the cost to acquire surrounding property and has increased property values on the private market, resulting in the County having to pay slightly higher prices. Your Committee noted this is a result of transparency in government.

Your Committee noted although the acquisition of the parcel is just one component of the entire project, the parcel is critical to the Vineyard Street drainage component of the project. The project also includes subsurface work and other infrastructure improvements such as sewer lines, water lines, and other utility requirements.

Your Committee further noted that private property owners in the surrounding area have been notified of the project and invited to coordinate road improvements to prevent further disruption of the roadway.

Your Committee voted 6-2 to recommend adoption of the proposed resolution. Committee Chair Hokama, Vice-Chair White, and members Carroll, Crivello, Guzman, and Sugimura voted "aye." Committee

COUNCIL OF THE COUNTY OF MAUI

BUDGET AND FINANCE COMMITTEE

Committee

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members Atay and Cochran excused.	voted "no." Committee member King was
	receipt of a revised proposed resolution, ality by the Department of the Corporation bstantive revisions.
Resolution, attac	inance Committee RECOMMENDS that ched hereto, entitled "AUTHORIZING THE ELS LOCATED AT 2091 WEST VINEYARD
This report is submitted the Council.	d in accordance with Rule 8 of the Rules of
	Kels Schame
	RIKI HOKAMA Chair

bf:cr:18076ab:mmy

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Resolution

No			

AUTHORIZING THE ACQUISITION OF THE PARCELS LOCATED AT 2091 WEST VINEYARD STREET

WHEREAS, the County of Maui is developing the Wailuku Civic Complex; and

WHEREAS, development requires the acquisition of surrounding properties; and

WHEREAS, ARMSTRONG HOMES, LTD. ("Owner"), is the owner of the parcel located at 2091 West Vineyard Street, Wailuku, Hawaii, 96793, identified for real property tax purposes as tax map keys (2) 3-4-013-060 and (2) 3-4-013-102 ("Property"), as shown on Exhibit "1"; and

WHEREAS, County has determined that the Property would be beneficial in the development process; and

WHEREAS, County commissioned an appraisal by a disinterested appraiser, and said appraisal is attached hereto as Exhibit "2"; and

WHEREAS, the Director of Finance has determined that acquisition of the Property is in the public interest; and

WHEREAS, the Director of Finance negotiated the purchase of the Property; and

WHEREAS, part of Owner's inducement to agree to the sale was the threat of eminent domain proceedings; and

WHEREAS, County desires to purchase and Owner desires to sell the Property for the amount of EIGHT HUNDRED FIFTY THOUSAND DOLLARS (\$850,000), as shown; and

WHEREAS, Section 3.44.015(C), Maui County Code, requires that the Council authorize by resolution any acquisition of real property with a purchase price that exceeds TWO HUNDRED FIFTY THOUSAND DOLLARS (\$250,000); now, therefore,

Resolution	No.	
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BE IT RESOLVED by the Council of the County of Maui:

- 1. That the Council finds that the acquisition of the Property is in the public interest; and
- 2. That pursuant to Section 3.44.015(C), Maui County Code, the Council authorizes the acquisition of the Property for an amount not to exceed EIGHT HUNDRED FIFTY THOUSAND DOLLARS (\$850,000), exclusive of closing costs and expenses; and
- 3. That it does hereby authorize the Mayor or the Mayor's duly authorized representative, to execute all necessary documents in connection with the acquisition of the Property; and
- 4. That certified copies of this Resolution be transmitted to the Mayor, the Chair of the Maui Redevelopment Agency, the Planning Director, the Director of Finance, and Armstrong Homes, Ltd.

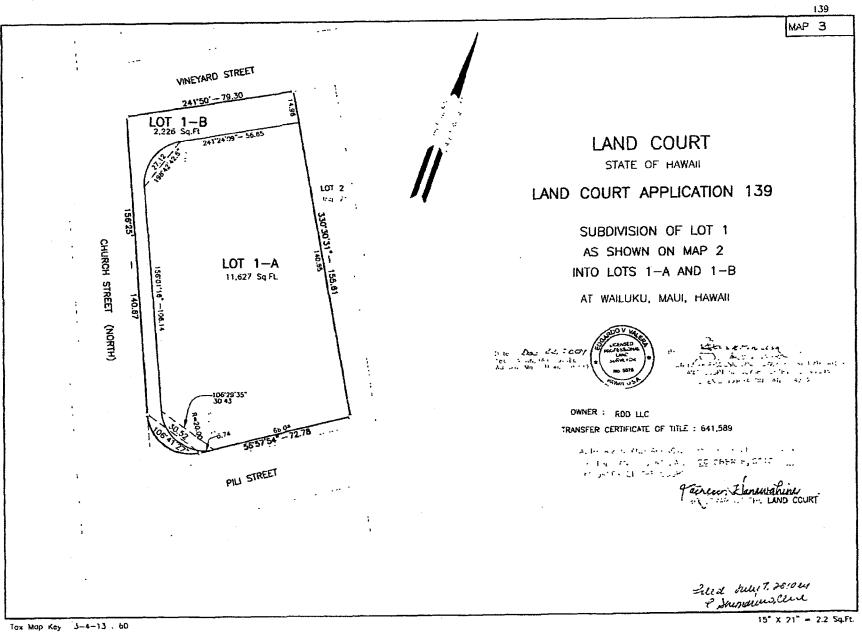
APPROVED AS TO FORM AND LEGALITY:

JEFFREY UEOKA

Deputy Corporation Counsel

County of Maui 2017-1380/2017-0093

BF-76 2018-05-17 Resolution Armstrong Homes



APPRAISAL REPORT

οf

Vacant Land Property at 2091 W Vineyard St Walluku, HI 96793

As Of:

08/11/2017

Prepared For:

COUNTY OF MAUI, DEPARTMENT OF FINANCE 200 S High Street Walluku, HI 96793

Prepared By:

ISLAND APPRAISALS Allan T. Shishido, CGA #143 1808-B Kaohu Street Wailuku, HI 96793

File No L-17-334801

	LAND APPRAISAL REF	Case No.
The purpose of this appraisal report is	to provide the lender/client with an accurate suppo-	ted opmon of the market value of the subject property
The state of the s	CLIENT AND PROPERTY IDENTIF	
Property Address 2091 W Vineyard St	Cr	Wailuku State H) Zip Code 96793
Borrower COUNTY OF MAUI	Owner of Public Record ARMSTR	ONG HOMES LTD County Maul
Legal Description Lot 1-A & 1-B, Map 3, LCAp	p No 139	
Assessor's Parcel Number (2) 3-4-013-060 and		Tax Year 2017 RE Taxes 3,542.45
Neighborhood Name Walls		0000.04
11 14	PUD Yes X No HOAS	
Property Rights Appraised X Fee Simple	Leasehold Other (Descri	
Assignment Type Purchase Transaction	Refinance Transaction	Other (describe) Purchase decision
Lender/Client COUNTY OF MAUI, DEPARTI		200 S High Street, Wailuku, HI 96793
	VAL CONTRACT ANALYSIS	
did did not analyze the contract sale for the subject	ct purchase transaction. Explain the results of the air	alysis of the contract for sale or why the analysis was not performed
-		
Contract Price \$ Date of Contract	is the property seller the owner of public rec	ord? Yes No Data Source(s)
is there any financial assistance (loan charges, sale concessions,		
Yes No If Yes, report the total dollar amount		, , , , , , , , , , , , , , , , , , , ,
Tes 140 II 144, 14 port the west collect an look	allo describe italite para 4	
	ACICIDADILICAD DESCRIP	TON:
	A NEIGHBORHOOD DESCRIPT	TON
Note Race and the racial composition of the neighborhood are n		
Neighborhood Characteristics	One-Une Trends	One-Unit Housing Present Land Use %
Location Urban X Suburban Rural	Property Values Increasing X Stabl	e Declaring Price Age One Unit 40 %
	Dernand/Supply Shortage X In Ba	
	Marketing Time Under 3 mnths X 3-6 m	
	ahulul , South-Maalaea , West-Wes	
Neighborhood Boundaries North-Waihee, East-Ka	andra, Codur Madadea, 11001-1100	700 Pred 15 Vacant 25 %
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Good	Average Fair Poor	
Convenience to Employment	X Property Co.	
Convenience to Shopping	X General app	earance of properties
Convenience to Primary Education	X Adequacy of	Police/Fire Protection
Convenience to Recreational Facilities	X Protection fr	om Definmental Conditions
Employment Stability	X Overall appe	aal to market
Nowhhatand Committee Mailuktu is the civic cer	nter of Mauli. The market area is c	onvenient to employment, shopping, schools, and
	iding water electricity and capitar	y sewer are available and considered adequate. Police
		y sewel are available and considered adequate. I office
and fire protection are readily available and	considered adequate.	
Market Conditions (including support for the above conclusions)	Supply/demand appears to be	n balance, and marketing time is estimated to be under 6
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LAND	APPR/	NISAL	REP	ORT

File No. Case No.

	able sites currently offered for sale in						
	sble sites sold in the past 12 months in				in the second		Estables.
		. COMPARABL		A 19 (F)			
FEATURE	SUBJECT	COMPARA	BLE #1	COMPA	RABLE #2	COMPAR	ABLE KI
Address	2091 W Vineyard St	1		1 45			1
City and Zip Code	Walluku, Hi 96793		REFER	10 40	<u>DENDUM</u>	 	
Proximity to Subject						 	
Data Sources	County You Donnell					 	
Venfication Sources	County Tax Records		\$		\$	 	15
Sale Price	\$ 0.00	5		15	ļ*	s	1
Price/ SF	3 0.00	- *					'
Date of Sale (MO/DA/YR)	N/Ap					 	
Days on Market	N/Ap		 			 	
Financing Type	N/Ap		+	 		1	
Concessions Location	Wailuku/Good					 	
Property Rights Appraised	Fee Simple					1	
Site Size SF	11.627*						
View	Mountain						
Topography	Level						
Available Unidoes	Wtr/EVTel/Cbl					T	
Street Frontage	220 Feet						
Street Type	Paved Asphalt						
Water Influence	None						
Fenang	None						
Improvements	None						
Contract Date	N/Ap						
TMK (II)	3-4-013-060/102					·	احبا
Net Adjustments (Total, in \$)		+ .	\$ 0	1 + 1.	\$ 0	11-0	\$ 0
Adjusted sales price of the		Net≈0%	\$	Net=0%	\$	Net=0%	\$
comparable sales (in \$)		Gross=0%	\$ 0	Gross=0%	5 0	Gross=0%	5 0
The Appraiser has researched the transfe	or history of the subject property for the	e past 3 years and the i	isting history of th	ne subject for the past	l 12 months poorto l	he effective date of th	ns appraisal
The appraiser has also researched the tra							-
	X Did Not reveal any prior :	sales or transfers of the	subject property	for the three years p	nior to the effective d	se of the appraisal	1
Data Sources MLS & HI Info S							
The appraiser's research Did		sales or transfers of the	comparable sale	as for the year prior to	the date of sale of t	he comparable sale.	- 1
Data Sources MLS & HI Info S							
The appraiser's research Did		hatings of the subject p	operty or compa	rable sales for the yea	ar phor to the effectiv	e date of the apprais	al i
Data Sources MLS & HI Info	Svc						
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	LAND APPRAISAL REPORT	File No L-17-334801 Case No.
75	and the first support	
A Starte	eveloper/builder in control of Homeowner's Association (HOA)? Yes No Unit type(s)	Detached Attached
	the following information for PUDs ONLY if the developer/builder of the HOA and the subject property is an attached dwelling to	
	ame of project.	
-		Total number of units sold
		Data source(s)
Wasthe	e project created by the conversion of an existing building(s) into a PUD? Yes No If yes, date of c	xonversion
	ne project contain any multi-dwelling units? Yes No Data Sources	
Are the u	units, common elements and recreation facilities complete? Yes	completion
Daccoba	be common elements and recreational facilities	
Describe	A CHIRICHI DONNING MA I CALIBRATION ROUNCE	
		
. y .	CERTIFICATIONS AND LIMITING CONDITIONS	THE STATE OF THE SECOND
This repo	port form is designed to report an appraisal of a parcel of land which may have some minor improvements but is not considere	d to be an "improved sile". All improvements are considered to
	elatively minor value impaction the overall value of the site. This report is not designed to report on an "improved site" where six	
	form many be used for single family, multi-family sites and may be included within a PUO development. This appraisal report is	
	efinition of market value, statement of assumptions and limiting conditions and certifications. Modifications, additions, or deletion	
	imptions and limiting conditions are not permitted. The appraiser may expand the scope of work to include any additional re-	
	sal assignment. Modifications or deletions to the certifications are also not permitted. However, additional certifications that do no	
	equired by law or those related to the appraiser's continuing educations or membership in an appraisal organizations are permitt E OF WORK: The scope of work for this appraisal is defined by the complexity of this appraisal assignment and the reporting in	
	E OF WORK; I he scope of work for this appliance is defined by the complexity of this appliance assignment and the reprotest to on of market value, statement of assumptions and limiting conditions and cartifications. The appraisar must, at a minimum. (1) (
	improvements, (2) inspect the neighborhood, (3) inspect each of the comparable sales from at least the street, (4) research ver	
	report his or her analysis, opinions and conclusions in this appraisal report.	, ,
	IDED USE: The intended use of this appraisal report is for the lender/client to evaluate the property that is the subject of this app	praisal for a mortgage finance transaction
	DED USER: The intended user of this report is the lender/client identified within the appraisal report	
	ITION OF MARKET VALUE: The most probable price which a property should bring in a competitive and open market under	
	prodently and knowledgebly, and assuming the price is not affected by undue stimulus, implicit in this definition is the consumm	
	to buyer under conditions whereby (1) buyer and seller are typically motivated; (2) both parties are well informed or well advise	
	easonable time is allowed for exposure in the open market. (4) payment is made in terms of cash in United States dollars or in	
	epresents the normal consideration for the property sold unaffected by special or creative financing or sales concessions" grante	ed by anyone associated with the sale (Source OCC, O15, PKS
	C joint regulations published June 7, 1994) Aments to the comparables must be made for special or creative concessions. No adjustments are necessary for those costs wh	or well an normally navi by sellers as a result of tradition of law in
	t area, these costs are readily identifiable since the seller pays these costs in virtually all sales transactions. Special or creative	
hy como	opansons to financing terms offered by a third party institutional lender that is not already involved in the property or transaction	Any adjustment should not be calculated on a mechanical dolla
	liar cost of the financing or concession but the dollar amount of any adjustment should approximate the market's reaction to	
	EMENT OF ASSUMPTIONS AND LIMITING CONDITIONS: The appraiser's certification in this report is subject to the following	
1	1 The appraiser will not be responsible for matters of a legal nature that affect the subject property being appraised or the	he title to it, except for information that he or
}	she became aware of during the research involved in performing this appraisal. The appraisar assumes that the title	s good and marketable and will not render
1	any opinions about the title	
2		
	in this appraisal report whether any portion of the subject site is located in an identified Special Flood Hazard Area	Because the appraiser is not a surveyor,
١.	he or she makes no guarantees, express or implied, regarding this determination	antion unless annually accomments to do so
3		ISDOR UNIESS SPECIAL BURNINGHIS TO DO SO
4	have been made beforehand, or as otherwise required by law 4 The appraiser has noted in this appraisal report any adverse conditional (such as the presence of hazardous wastes.	toxic substances, etc.) observed duning the
1	inspection of the subject property or that he or she became aware of during the research involved in performing the	
	appraisal report, the appraiser has no knowledge of any hidden or unapparent physical deficiencies or adverse or	
1	but not limited to, needed repairs, deterioration, the presence of hazardous wastes, toxic substances, advers	
1	make the property less valuable, and has assumed that there are no such conditions and makes no guarantees or v	
	will not be responsible for any such conditions that do exist or for the engineering or testing that might be required to	
	Because the appraiser is not an expert in the field of environmental hazards, this appraisal must not be considered as	an environmental assessment of the property
1 .	AISER'S CERTIFICATION: The Appraisar certifies and agrees that 1 have, at a minimum, developed and reported this appraisal in accordance with the scope of work required.	proments stated in this appraisal report
1	 I have, at a minimum, developed and reported this appraisal in accordance with the scope of work requi- I performed a complete visual inspection of the subject site and any limited improvements. I have reported 	
1 '	lems 1 identified and reported deficiencies of the subject site that could affect the jubby of the site and its usefulness at	
1 3	3 performed this appraisal in accordance with the requirements of the Uniform Standards of Professional Practice	
ì	Appraisal Standards Board of the Appraisal Foundation and that were in place at the time this appraisal report was pr	
4	4 I developed my opinion of the market value of the real property that is the subject of this report based on the s	
	adequate comparable market data to develop a reliable sales companson approach for this appraisal assigni	
1	cost and income approaches to value but did not develop them unless indicated elsewhere within this report as t	
}	and these approaches to value are not deemed necessary for credible results and/or reliable indicators of value for	
5	5 I researched, verified, analyzed, and reported on any current agreement for sale for the subject property, an	
1	in the twelve months prior to the effective date of this appraisal, and the prior sales of the subject property for a material of the s	intrium of three years prior to the enective
	date of this appreisal, unless otherwise indicated in this report. I researched, venfied, analyzed, and reported on the prior sales of the comparable sales for a minimum of one year	ar to the date of the sales of the comparable
°	 Inspectation, verified, analyzed, and reported on the prior sales of the comparative sales for a minimum of one year sale, unless otherwise indicated in this report. 	er an and anticon and deliver at the delity of the and
7	7 I selected and used comparable sales that are locally, physically, and functionally the most similar to the subject proper	erty
1	8 I have not used comparable sales that were the result of combining multiple transactions into one reported sale	
	9 I have reported adjustments to the comparable sales that reflect the market's reaction to the differences between the	
10	10 I have verified, from a disinterested source, all information in this report that was provided by parties who have a	financial interest in the sale or financing of
1	the subject property and comparable sales	
	11 I have knowledge and experience in appraising this type of property in this market area	-t- b-t
12	12 I am aware of, and have access to, the necessary and appropriate public and private data sources, such as multiple	pie isting services, tax assessment records,

File No. L-17-334801 LAND APPRAISAL REPORT Case No. CERTIFICATION AND LIMITING CONDITIONS (CONTINUED) 13 I obtained the information, estimates, and opinions furnished by other parties and expressed in this appraisal report from reliable source that I believe to be true and correct. 14 I have taken into consideration the factors that have an impact on value with the respect to the subject neighborhood, subject properly, and the proximity of the subject property to adverse influences in the development of my opinion of market value. I have noted in this appraisal report any adverse conditions (such as, but not limited to, needed repairs, deterioration, the presence of hazardous wastes, toxic substances, advarse anyironmental conditions, atc.) observed during the inspection of the subject property or that I became aware of during the research involved in performing this appraisal. I have considered these adverse conditions in my analysis of the property value, and have reported on the effect of the conditions on the value and marketability of the subject property i have not knowingly withheld any significant information from this appraisal report and, to the best of my knowledge, all statements and information in this appraisal report are true and correct I stated in this appraisal report my own personal, unbiased, and professional analysis, opinions and conclusions, which are subject only to the assumptions and limiting conditions in this appraisal report. 17. I have no present or prospective interest in the property that is the subject of this report, and I have no present or prospective interest or bias with respect to the participants in the transaction I did not base, either partially or completely, my analysis and/or opinion of market value in this appraisal report on the race, color, religion, sex, age. martial status, handsoo, familial status, or national origin of either the prospective owners or occupants or the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law My employment and/or compensation for performing this appraisal or any future or anticipated appraisals was not conditioned on any agreement or understanding, written or otherwise, that I would report (or present analysis supporting) a predetermined specific value, a predetermined minimum value, a range or direction in value, a value that favors the cause of any party, or attainment of a specific result or occurence of a specific subsequent event (such as approval of a of a pending mortgage loan application) I personally prepared all conclusions and opinions about the real estate that were set forth in this apprecial report. If I relied on significant real property appraisal assistance from any individual or individuals in the performance of this appraisal or preparation of this appraisal report, I have named such individual(s) and disclosed the specific tests performed in this appraisal report. I certify that any individual so named is qualified to perform tasks. I have not authorized anyone to make a change to any firm in this appraisal report, therefore, any change made to this appraisal is unauthorized and I will take no responsibility for it I identified the lender/client in this appraisal report who is the individual, organization, or agent for the organization that ordered and will receive this appraisal report The lenderschent may disclose or distribute this appraisal report to the borrower, another lender at the request of the borrower, the mortgages or its successors and assigns, mortgage insurers, government sponsored enterprises, other secondary market participants, data collection or reporting services, professional appraisal organizations, any department, agency, or instrumentality of the United States, and any state, the District of Columbia, or other jurisdictions, without having to obtain the appraiser's or supervisory appraisar's (if applicable) consent. Such consent must be obtained before this appraisal report may be disclosed or distributed to any or other party (including, but not limited to, the public through advertising, public relations, news, sales, or other media) I am aware that any disclosure of distribution of this appraisal report by me or the lender/chent may be subject to certain laws and regulations. Furtifier, I am also subject to the provisions of the Uniforms Standards of Professional Appraisal Practice that pertain to disclosure or distribution by me The borrowers, another lander at the request of the borrower, the mortgages or its successors and assigns, mortgage insurers, government sponsored enterprises, and other econdary market participants may rely on this appraisal report as part of any mortgage finance transaction that involves any one or more of these parties If this appraisal report was transmitted as an "electronic record" containing my "electronic signature," as those terms are defined in applicable federal and/or state laws (excluding audio and video recordings), or a facsimile transmission of this appraisal report containing a copy or representation of my signature, the appraisal report report shall be as affective, enforceable and vahd as if a paper version of this appraisal report were delivered containing my original hand written signature. Any intentional or negigent misrepresentation(s) contained in this appraisal report may result in civil liability and/or criminal penalities including, but not limited to, fine or imprisonment or bother under the provisions of Title 18, United States Code, Section 1001, et seq., or similar laws SUPERVISORY APPRAISER'S CERTIFICATION: The Supervisory Appraiser certifies and agrees that I directly supervised the appraisar for this appraisal assignment, have read the appraisal report, and agree with the appraisar's analysis, opinions, statements, conclusions, and the appraiser's certification I accept full responsibility for the contents of this appraisal report including, but not limited to, the appraiser's analysis, opinions, statements, conclusions, The appraiser identified in this appraisal report is either sub-contractor or an employee of the supervisory appraiser (or the appraisal firm), is qualified to perform this appraisal, and is accepted to perform this appraisal under the applicable state law This appraisal report complies with the Uniform Standards or Professional Appraisal Practice that were adopted and promulgated by the Appraisal Standards Board of The Appraisal Foundation and that were in place at the time this appraisal report was prepared. If this appraisal report was transmitted as an "electronic signature", as those terms are defined in applicable federal and/or state laws (excluding audio and video recordings), or a facsimile transmission of this appraisal report containing a copy or representation of my signature, the appraisal report shall be as effective, enforceable and valid as if a paper version of this appraisal report were delivered containing my original hand written signature Signature Signature Allan T. Shishido, CGA #143 Island Appraisals Company Name Company Name 1806-B Kaohu Street Company Address Company Address Wailuku, HI 96793 808-244-3005 Telephone Number Telephone Number Email Address admin@islandappraisalsmaui.com Email Address Date of Signature and Report 09/21/2017 Date of Signature 08/11/2017 Effective Date of Appraisal State Certification # CGA 0000143 or State License # State Certification # or State License # Expiration Date of Certification or License State # or Other (describe) HI State 12/31/2017 Expiration Date of Certification or License SUBJECT PROPERTY ADDRESS OF PROPERTY APPRAISED 2091 W Vineyard St Did not inspect subject property Walluku, HI 96793 Did inspect extenor of subject property from street Date of Inspection APPRAISED VALUE OF SUBJECT PROPERTY \$ 615,000 Old inspect interior and extenor of subject property Date of Inspection LENDER/CLIENT COMPARABLE SALES COUNTY OF MAUI, DEPARTMENT OF FINANCE Company Name 200 S High Street Did not inspect extenor of comparable sales from street Company Address Wailuku, HI 96793 Did inspect extenor of comparable sales from street

Email Address

Date of Inspection

Island Appraisals COMMENT ADDENDUM

File No. L-17-334801 Case No.

 Borrower
 COUNTY OF MAU!

 Property Address
 2091 W Vineyard St

 City
 Wailuku
 County
 Maui
 State
 HI
 Zip Code
 96793

 Lender/Client
 County OF MAUI, DEPARTMENT OF FINANCE
 Address
 200 S High Street, Wailuku, HI 96793

DATE OF REPORT: August 11, 2017

INTENDED USE/USER OF REPORT

The Intended User of this appraisal report is THE COUNTY OF MAUI, DEPARTMENT OF FINANCE. No additional intended users are identified by the appraiser. This report contains sufficient information to enable the lender/client to understand the report. Any other party receiving a copy of this report for any reason is not an intended user; nor does receiving a copy of this report result in an appraiser-client relationship. Use of this report by any other party(ies) is not intended by the appraiser.

The intended use is to evaluate the property that is the subject of this appraisal for consideration of a purchase transaction, subject to the stated scope of work, purpose, reporting requirements, and definitions of market value.

The use of this report is subject to the requirements of the Appraisal Institute relating to review by its duly authorized representatives.

SCOPE OF THE APPRAISAL

The following steps were followed in arriving at the final estimate of value included in the appraisal report of the subject property:

- 1 An Investigation was made to determine market trends, influences and other significant factors pertinent to the subject property.
- 2. A physical inspection of the property was performed. Although due diligence was exercised while at the subject property, the appraiser is NOT an expert in such matters as pest control, structural engineering, hazardous waste or construction etc. and no warranty is given or implied as to these or other elements outside the analysis of market data. Inspections by various professionals within these fields may be recommended with the final estimate of market value subject to their findings.
- 3. A more detailed review of the collected data was then performed with the most relevant factors extracted and considered. Sales were examined and confirmed closed from material provided by one or more service(s) that obtain information from public records. Market factors were weighted and their influence on the subject property was determined. A highest and best use analysis was done on the subject property.
- 4. The appraisal report was then completed in accordance with standards dictated by THE APPRAISAL FOUNDATION in the UNIFORM STANDARDS OF PROFESSIONAL APPRAISAL PRACTICES (USPAP). The report included sufficient data and information needed to lead a reader to a similar conclusion of market value.
- The appraisal report was then delivered to the client, which constituted the completion of the assignment.

WRITTEN APPRAISALS & FORMS

This appraisal report has been completed in writing on a form accompanied by addenda, photographs, and sketches (where applicable) that together satisfy requirements of this section. It is our opinion that this report is sufficiently descriptive and contains enough information to enable the reader to understand the reasoning behind the Market Value Estimate and Value Conclusion arrived at for the subject property.

SELF-CONTAINMENT

This appraisal report is intended to be a self-contained document containing all information necessary to enable a reader to understand the appraiser's opinion. Any third party studies referred to, such as pest control, structural, soils or hazardous materials have been verified by the appraiser as to their existence, to the extent the assumptions and conclusions are used. If not included with the report, they are maintained with our file and available upon request by the client

TREND ANALYSIS

Real estate prices have been changing due to current economic conditions and local trends. It is reasonable to assume that this same trend would apply to the subject. Still the average marketing time is typically over six months for properties within the subject's market area provided the property is competitively priced and properly marketed.

island Appraisals COMMENT ADDENDUM

File No L-17-334801 Case No.

Borrower COUNTY OF	MAUI					
Property Address 2091 V	/ Vineyard St					
City Wailuku	County	Maui	State	HI	Zip Code	96793
Lender/Client COUNTY OF	MAUI, DEPARTMENT OF FINANCE	Address 200 S	High Street, W	ailuku, Hi 96793		

EXPOSURE TIME

Exposure time is defined as "The estimated length of time the property interest being appraised would have been offered on the market prior to the hypothetical consummation of a sale at market value on the effective date of the appraisal; a retrospective opinion based on an analysis of past events assuming a competitive and open market."

A reasonable exposure time for the subject property developed independently from the stated marketing time is over six months.

HIGHEST AND BEST USE ANALYSIS

In the highest and best use analysis of the subject property, the appraiser has considered its permissible (legal) uses or those uses which are permitted by zoning and dead restrictions (if any); its possible uses or those uses which are physically possible for the site; and its feasible use or those possible uses which will produce the highest net return to the owner of the site under current and projected market conditions.

The subject property as well as the surrounding properties are zoned B-3, Central Business District. The subject site conforms to the minimum requirements of the B-3, Central Business District zoning, and the highest and best use of the property is a site available for residential use.

COMMENTS REGARDING THE SITE

Physical inspection of the subject property did not reveal any apparent forms of external obsolescence. The subject property is not located in a lava zone and lava flow maps are not available.

USE OF RECOGNIZED APPRAISAL APPROACHES

All three approaches to value, including the direct sales comparison, income, and cost approaches have been utilized in this report, or an explanation of why a particular approach was not utilized has been included.

THE APPRAISAL PROCESS

The subject was examined and analyzed utilizing the Appraisal Process, which involves three generally recognized valuation methods; namely, the Cost Approach, the Income Approach, and the Direct Sales Comparison Approach Each valuation method is briefly discussed and finally correlated into a final value extracte.

COST APPROACH

The Cost Approach to estimated value is based on the principle that a prudent purchaser would pay no more than the cost of producing a similar property with the same utility. It is a process of estimating the cost to reproduce an identical improvement or improvements on the property, deduct any observed depreciation from the reproduction cost, and arrive at a depreciated cost. This depreciated cost is then added to the land value found by market comparison of competitive vacant property sales to arrive at market value. Building costs are gleaned from builder's cost handbooks and local construction cost estimates.

The Cost Approach to value was considered inappropriate in this appraisal assignment and not consideration was given to this approach.

INCOME APPROACH

The Income Approach is a mathematical process for converting the net income derived from real estate into capital value. Value is based upon the present and prospective income from the property. A rate, known as the "capitalization rate", is applied to the estimated net annual income produced by the property, to estimate its value.

The capitalization rate represents the relation between the value of the property and the net income it produces (net before interest payments, depreciation charges, and income taxes).

The Income Approach to value was considered inappropriate in this appraisal assignment and no consideration was given to this approach

Island Appraisals COMMENT ADDENDUM

File No. L-17-334801 Case No.

Borrower COUNTY OF MAUL

BOTTOWER COUNTY OF MA							
Property Address 2091 W V	ineyard St						_
City Wailuku	County	Maul	State	HI	Zip Code	96793	
	JI, DEPARTMENT OF FINANCE	Address 200 S	High Street, W	alluku, HI 967	93		

DIRECT SALES COMPARISON APPROACH

The Direct Sales Comparison Approach is based on the principle of substitution whereby a potential purchaser would pay no more than to acquire an existing property with the same utility as the subject. The Direct Sales Comparison Approach is the most commonly accepted approach for land valuation. When the availability of data permits its use, this analytical method produces an indication of what the purchaser-investor would most probably have to pay or the same rights in existing substitute properties on the same market as of the effective date of the appraisal.

The value of the subject parcel is derived from an analysis of comparable vacant land transactions in the subject's general vicinity. Because no two properties are identical, the prices of the market indicators must be reduced to various unit of comparison to reflect the value of the subject property. Typically, the variations in sales prices reflect the variations in size, location, time and terms of sale, and the physical characteristics of the land.

COMMENTS REGARDING THE SUBJECT

The subject includes two parcels of land. The main lot identified as parcel 60 contains 11,627 square feet, and parcel 102 consists of 2,226 square feet. Parcel 102 is appurtenant to parcel 60 and was a pre-requisite to bring the entire parcel up to current standards for the development of the entire parcel. Parcel 102 is for road widening purposes to extend the sidewalks and curb and gutters along Vineyard Street and Church Street. Ordinarily, Parcel 102 would be finished with all improvements required by the County pnor dedication to the County in order to develop the property. Therefore, no value is placed on parcel 102.

COMMENTS REGARDING THE MARKET DATA

The primary criteria in the research and selection of comparables included:

- Fee simple tenure
- 2. Location in Walluku or competitive market areas
- 3 Similar site area and zoning
- 4. Recent transaction date

In the appraiser's judgment, the comparables selected and utilized in the Direct Sales Analysis are the best indication of the value of the subject. Comparable Three is the most recent comparable sale in the subject's immediate market area with similar zoning. Due to the lack of more similar sales in the subject's immediate market area, comparables with business/commercial zoning, comparables which sold over three months ago, and comparable properties with site area that differed from the subject by more than 20% and comparable sales over one mile away were considered and utilized in the Sales Analysis. Expanding the search to a radius greater than one mile developed sales that are still within the same market area. These sales are the best comparables to the subject property and are therefore utilized in this report.

Five relatively recent closed sales were identified and utilized in the Direct Sales Analysis in estimating the value of the subject. The six closed sales and competitive listing are displayed on the attached Vacant Land Transaction worksheet located on Page #9 of the appraisal report.

The following describes the comparables utilized in this appraisal report.

Comparable #1. Grantor: TROXEL, John etal/Grantee: BECKER, Rudy. The property is located at 385 Ala Makani Street in Kahului and consists of 8,506 square feet. Property is zoned M-1, Light Industrial District. Topography is level.

Comparable One was not listed in the Maul MLS. The sale closed on 07/18/17 for \$370,000 and was recorded as Document #64080514. There were no prior sales or transfers in the previous 12 months.

Comparable #2. Grantor: Maui Lani Village Center, Inc./Grantee: The Abad Family Trust. The property is located at 89 Laa Street in Walluku and consists of 8,569 square feet. Property is zoned VMX-CR, Village Mixed Use-Commercial/Residential. Topography is level

Comparable Two was listed on 02/12/09 for \$471,000. The property went under contract on 08/24/2016 and closed on 10/04/16 for \$470,000 and was recorded as Document #81210178. There were no prior sales or transfers in the previous 12 months.

Comparable #3, Grantor: KATO, Ralph & Irene/Grantee: HUANG, David. The property is located at 59 North Market Street in Walluku and consists of 5,034 square feet Property is zoned B-3, Central Business District. Topography is gentle level.

Island Appraisals COMMENT ADDENDUM

File No. L-17-334801 Case No.

 Borrower
 COUNTY OF MAUI

 Property Address
 2091 W Vineyard St

 City
 Wailuku
 County
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 State
 HI
 Zip Code
 96793

 Lender/Client
 county OF MAUI, DEPARTMENT OF FINANCE
 Address
 200 S High Street, Wailuku, HI 96793

Comparable Three was not listed in the Maui MLS. The sale closed on 07/22/15 for \$283,000 and was recorded as Document #58810642. There were no prior sales or transfers in the previous 12 months.

Comparable #4 Grantor: HANSEN, Jeffry & Victoria/Grantee: RAGING BULL LLC. The property is located at 2886 South Wai Wai Place in Kihel and consists of 13,554 square feet. Property is zoned B-2, Community Business District. Topography is gentle level.

Comparable Four was not listed in the Maul MLS. The sale closed on 09/29/15 for \$465,400 and was recorded as Document #57500951. There were no prior sales or transfers in the previous 12 months.

Comparable #5. Grantor: Maui Lani Village Center, Inc /Grantee: MENEHUNE WATER COMPANY INC. The property is located at 126 Maa Street in Wailuku and consists of 13,990 square feet. Property is zoned VMX-CR, Village Mixed Use-Commercial/Residential. Topography is level.

Comparable Five was listed on 02/12/09 for \$769,000. The property went under contract on 11/18/2014 and closed on 01/30/15 for \$744,450 and was recorded as Document #55080377A-C. There were no prior sales or transfers in the previous 12 months.

VALUE CONCLUSION

After adjustments, the closed comparables indicated a unit value range of \$46.02 to \$63.64. In concluding the final value estimate, greatest weight was placed on Comparable Three due to its similar zoning and proximity to the subject. Thus, the estimated value of the subject is \$615,000 as of August 11, 2017.

FINAL RECONCILIATION

After analysis of the subject property utilizing the Appraisal Process, it is the appraiser's opinion that the Direct Sales Comparison Approach is the most reliable indicator of value for the subject property and subsequently given greatest weight. This approach is perceived to reflect the market's attitude - the actions of both buyer and seller in the real estate market.

Borrower COUNTY OF MAUI
Property Address 2091 W Vineyard St
City Wajiuku
Lender/Client COUNTY OF MAUI, DEPARTMENT OF FINANCE

Address

Mauı State Hi ass 200 S High Street, Wailuku, Hi

VACANT	LAND	TRANSAC	TIONS

	Sale	Contract		Area In	1	Price Per		ADJU	STAILNE	S				10,1	(5113)
Iax Map Kev	Date	Date	lastrument	Sq. Ft.	Sales Price	Sq. Ft.	Time	Financing	View	Cilities	Location	Zoning	Phys Char.	Size*	Price/Sq. Ft.
1) 3-8-80-040	07 17	NAV	Conv	8,500	\$370,000	\$43.50	0	0	0	0	0.00	6.51	0.00	0.92	\$46.02
2) 3-8-97-045	10 16	0S 1e	Cash	8.564	\$470,000	\$54.85	v	0	0	0	0.00	8 23	0.00	0.93	\$58 66
3) 3-4-13-050	07 15	N.55	Deed	5.034	\$283,000	\$56.32	U	0	O	0	0.00	0.00	5 62	0.82	\$50.71
4) 3-9-51-045	(#) 15	11.7	Deed	13,554	5465,400	534 34	0	0	0	U	6 87	5 15	0.00	1 03	\$47.75
5) 3-8-97-074	01 15	11.14	Conv	13,990	5744,450	553 21	0	0	ŋ	0	0.00	7 9%	0,00	1,04	\$63.64

* Idj. based on Dilmore Size Adjustment Tables

RANGE OF FINAL ADJUSTED VALUES
MEDIAN OF FINAL ADJUSTED VALUES
MEAN OF FINAL ADJUSTED VALUES

ENTIMATED WEIGHTED VALUE OF SUBJECT, IFF SIMPLE

53 00 x 11,627 SI** Rounded \$40.02-\$63.64 \$50.71 \$53.36

\$53.00

\$616,231 \$615,000 Lie value of the subject was estimated to be \$615,000 based on the following weight distribution

	Indicated		Weighted
	Value	Weight	Value
Comparable One	\$46.02	15%	\$6.90
Comparable Two	\$58 66	1500	\$5.50
Comparable Three	\$50.71	50%	325 35
Comparable I our	\$47.75	54	\$2.39
Comparable Live	303 64	15%	\$9.55
•	-	100%	552 99
		Rounded	\$53.00

Greatest weight was placed on Comp 3 due to its similar zoning and proximity to the subject

ADJUSTMENTS:

TIME Comps 2-5 sold over three months ago. There was insufficient data to support a time adjustment LOCATION. A positive 20% adjustment was applied to Compstable 4 due to its inferior location in Kiher ZONING. Positive 15% adjustments were applied to Comps #1, #2, #4, and #5 to reflect their inferior zoning and lower density allowed.

PHYSICAL CHARACILRISTICS A positive 10° and pathness two applied to Comp #3 to reflect its sub-standard lot size.

No other adjustments were considered warranted

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Produced by ClickFORMS Software 800-622-8727

APPRAISAL COMPLIANCE ADDENDUM

File No. L-17-334801 Case No.

		LIANCE ADDENDUNI Case No.
Borrower/Client COUNTY O		
Address 2091 W Vineyard		Unit No
City Wailuku		laui State HI Zip Code 96793
Lender/Client COUNTY OF	MAUI, DEPARTMENT OF FINANCE	
Thu Ann	ranat Carrollanae Addondura is instituted to service	this promisel toward month all LCDAD 2014 requirements
PPRAISAL AND REPORT		e this appraisal report meets all USPAP 2014 requirements.
		1926 33 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
This Appraisal Report is one of the		
X Appraisal Report		rements of the Appraisal Report option of USPAP Standards Rule 2-2(a).
Restricted Appraisal Report		rements of the Restricted Appraisal Report option of USPAP Standards Rule 2-2(b). The
		thent. This is a Restricted Appraisal Report and the rationale for how the appraiser army
	at the opinions and conclusions set forth in the report in	ay not be understood properly without the additional information in the appraiser's workf
		· · · · · · · · · · · · · · · · · · ·
and all appropriate	TONS.	No. 1977 Section 1977
DDITIONAL CERTIFICAT		463 C C C C C C C C C C C C C C C C C C C
certify that, to the best of my kno	=	
	sined in this report are true and correct	and the state of t
•	ons, and conclusions are limited only by the reported at	ssumptions and are my personal, impartial, and unblased professional analyses.
opinions, and conclusions.		
		that is the subject of this report and no personal interest with respect to parties involved
		other capacity, regarding the property that is the subject of this report within the three-ye
	g acceptance of this assignment,	
	to the property that is the subject of this report or the par	
	gnment was not contingent upon developing or reporting	
		oment or reporting of a predetermined value or direction in value that favors the cause
of the client, the amount of t	ne value opinion, the attainment of a stipulated result, o	r the occurrence of a subsequent event directly related to the intended use of
this appraisal.		
My analyses, opinions, and	conclusions were developed and this report has been p	repared, in conformity with the Uniform Standards of Professional Appraisal Practice that
were in effect at the time this	• •	
	I have made a personal inspection of the property that I	
		istance to the person(s) signing this certification (if there are exceptions, the name of e
	int real property appraisal assistance is stated elsewher	
	ed in accordance with Title XI of FIRREA as amended,	and any implementing regulations.
PRIOR SERVICES	1,000	10 mm
X I have NOT performe	ed services, as an appraiser or in another other capacity	r, regarding the property that is the subject of the report within the three-year period
immediately preceding acce		
IHAVE performed serv	nces, as an appraiser or in another capacity, regarding t	the property that is the subject of this report within the three-year period immediately
preceding acceptance of the	s assignment. Those services are described in the com-	
PROPERTY INSPECTION		· · · · · · · · · · · · · · · · · · ·
	rsonal inspection of the property that is the subject of thi	
I have NOT made	a personal inspection of the property that is the subject	t of this report.
appraisal assist an ci	Mary N. Mary	学的工作。
Unless otherwise noted, no one p	rovided significant real property appraisal assistance to	the person signing this certification. If anyone did provide significant assistance, they
	summary of the extent of the assistance provided in the	
ADDITIONAL COMMENTS	种物性效	A CONTRACTOR AND A CONT
Additional USPAP related issues	requiring disclosure and/or any state mandated require	ments. As of the date of this report, I have completed the Standar
and Ethics Education Re	quirement of the Appraisal Institute for A	ssociate Members.
	:	
MARKETING TIME AND E	XPOSURE TIME FOR THE SUBJECT PRO	PERMAN PROPERTY OF THE PERMANENT PROPERTY PROPERTY OF THE PERMANENT PROPERTY PROPE
		lizing market conditions pertinent to the appraisal assignment
	e for the subject property is over 180 day(s)	
[77] 77 (ddddfibbld dxbdaard arm		
APPRAISER	20 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	SUPERVISORY APPRAISER (ONLY IF REQUIRED)
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'Singsturn (/		Signature
Signature Shiphy	do CGA #143	Name
Name Allan T Shishia		
Date of Signature 09/21/20		Date of Signature
State Certification # CGA 00	UU143	State Certification #
or State License #		or State License #
State HI		Stale
Expiration Date of Certification	or License 12/31/2017	Expiration Date of Certification or License
i I		Supervisory Appraiser Inspection of Subject Property.
Effective Date of Appraisal 08	/11/2017	Did Not Exterior Only from street Interior and Exterior

File No L-17-334801 Case No.

Borrower COUNTY OF M.	AUI					
Property Address 2091 W \	/ineyard St					
City Walluku	County	Maui	State	HI	Zip Code	96793
	AUI. DEPARTMENT OF FI	NANCE Address	200 S High Stre	et, Wailuki	i, HI 96793	



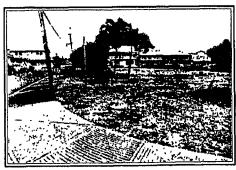
VIEW OF PARCEL 60



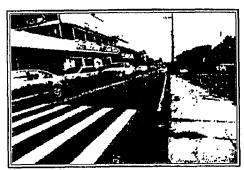
ANOTHER VIEW OF PARCEL 60



VIEW OF PARCEL 102 ALONG VINEYARD STREET



VIEW OF PARCEL 102 ALONG CHURCH STREET



STREET SCENE - VINEYARD STREET



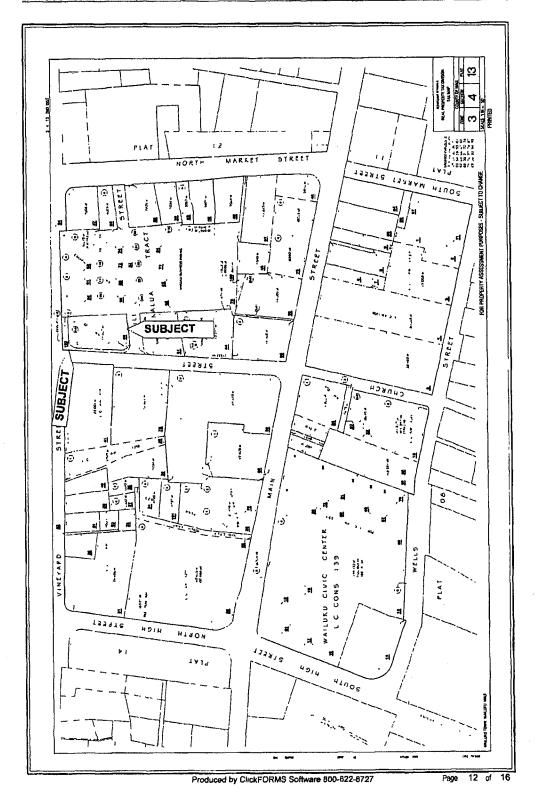
STREET SCENE - CHURCH STREET

Island Appraisals PLAT MAP

File No L-17-334801 Case No

Borrower COUNTY OF MAUI

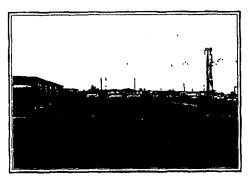
Property Addres	s 2091 W Vineyard St					
City Walluk	L County	Maui	State	HI	Zip Code	96793
Lender/Client	COUNTY OF MAUI, DEPARTMENT OF FINAN	ICE Address	200 S High Street	. Wailuku,	HI 96793	



File No L-17-334801 Case No.

96793

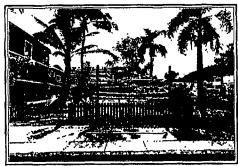
Borrower CO	UNTY OF MAUL					
Property Address	s 2091 W Vineyard	d St				
City Walluku		County	Maui	State	HI	Zip Co
	COUNTY OF MAUL, DE	PARTMENT OF FINAN	CE Address	200 S High Street,	Wailuku,	HI 96793



COMP 1 - 385 Ala Makanı Street, Kahului



COMP 2 - 89 Laa Street, Walluku



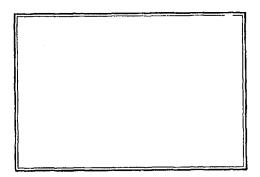
COMP 3 - 59 N Market Street, Wailuku



COMP 4 - 2666 S Wai Wai Place, Kihei



COMP 5 - 126 Maa Street, Wailuku



Island Appraisals LOCATION MAP ADDENDUM

File No L-17-334801 Case No.

96793

Borrower COUNTY OF MAUI Property Address 2091 W Vineyard St

City Wailuku County Mau: State HI Zip Code
Lender/Client COUNTY OF MAUI, DEPARTMENT OF FINANCE Address 200 S High Street, Wailuku, HI 96793

Puuonala Village kahuna Esy Kahului Subject Sale 3 Waduku Heights : Sale 5 Paunene Warrapt State of the state ed e Propinsiones Seculità kapina Manne: Мапитеа виу KJ.±: 1 m 195 **b** Bing 9 2011 HERE PROTT Victored Companion Terms

island Appraisals FLOOD MAP ADDENDUM

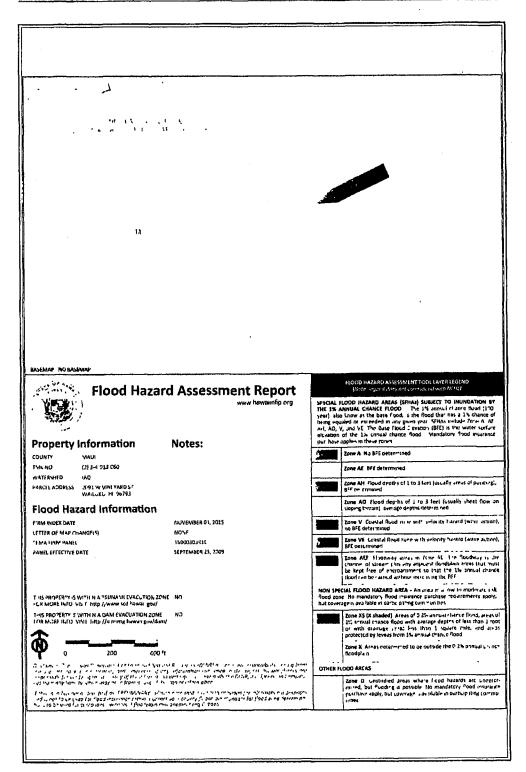
File No L-17-334801 Case No

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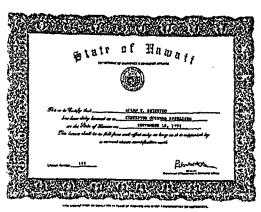
APPRAISER'S LICENSE

File No L-17-334801 Case No.

96793

Borrower COUNTY OF MAU!
Property Address 2091 W Vineyard St

Maui State Hi Zip Code Address 200 S High Street, Wariluku, Hi 96793 City Wailuku County Lender/Client COUNTY OF MAUI, DEPARTMENT OF FINANCE



LIGHTHE HYMPER LAST 12/31/2017
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ALLAN T SHISHIDD P O BOI 1554 WAILUKU HI 96793