

ALAN M. ARAKAWA
Mayor



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OFFICE OF THE MAYOR

MARK R. WALKER
Acting Director

COUNTY OF MAUI
DEPARTMENT OF FINANCE
200 S. HIGH STREET
WAILUKU, MAUI, HAWAII 96793

October 26, 2017

Honorable Alan M. Arakawa
Mayor, County of Maui
200 South High Street
Wailuku, Hawaii 96793

For Transmittal to:

Honorable Yuki Lei K. Sugimura, Chair
Policy, Economic Development, and Agriculture Committee
200 South High Street
Wailuku, Hawaii 96793

APPROVED FOR TRANSMITTAL

 10/26/17
Acting Mayor Date

Dear Chair Sugimura,

**SUBJECT: APPROVING THE APPOINTMENT OF MARK WALKER
AS THE DIRECTOR OF FINANCE (PEA-48)**

I am in receipt of your letter dated October 23, 2017 and enclosed for your committee's information and use please find a copy of my resume.

Should you require any additional information please feel free to contact me at extension 7474. Thank you.

Sincerely,



MARK R. WALKER
ACTING DIRECTOR OF FINANCE

Mark R. Walker

QUALIFICATIONS SUMMARY

Extensive management experience with a strong financial background. Well versed in negotiating and structuring financial and business transactions. Results-oriented with excellent problem solving ability. Firm commitment to team environment dynamics with the ability to lead, motivate and inspire others.

SKILLS SUMMARY

- Project Management
- Budgeting & Financial Forecasting
- Written & Verbal Communication
- Strategic Planning
- Leadership & Supervisory

PROFESSIONAL EXPERIENCE

Deputy Director of Finance, County of Maui 2013 – Present

Supports the Director of Finance in the management of the Department of Finance's five operating divisions. Assists in the oversight, direction and support for the implementation and review of policies and procedures and also provides a wide range of other types of interdepartmental support, including: fiscal control, budgeting, debt issuance, investment, economic and strategic planning, internal auditing, internal controls and financial analysis.

Self Employed – Real Estate Consultant 2011 - 2013

Assist clients with a variety of real estate development related matters including project feasibility, issue identification and entitlement.

Vice President & Wealth Advisor, Bank of Hawaii, Maui, Hawaii 2010 - 2011

Managed a portfolio of high net worth clients, assisting with investment, finance, trust and retirement planning.

Vice President – Finance and New Project Development, KSD Hawaii (formerly Smith Construction Consultants, Inc) , Maui, Hawaii 1999 - 2010

Responsible for overall company finances, new project analysis and acquisition, budgeting, project financing, and joint venture negotiation, for a Maui-based real estate development and construction firm.

- Successfully completed 12 real estate development projects, including lot-only, single-family and multi-family developments.
- Successfully completed the first Affordable Housing project under the County of Maui's new Residential Work Force Housing Ordinance

Assistant Vice President, Bank of Hawaii, Maui, Hawaii 1992 - 1999
Branch Manager – Pukalani Branch

- Statewide “Branch of The Year” based on sales and loan volume
- Business Development Officer - Private Client Services, Held Series 7 license.

ADDITIONAL BUSINESS EXPERIENCE 1979 - 1990

- Established and managed Bank of Hawaii’s statewide auto dealer leasing program.
- Identified and called on prospective clients, negotiated large ticket equipment lease transactions for Bancorp Leasing (Bank of Hawaii affiliate).
- Credit analyst and commercial loan officer for Bank of Hawaii in various locations including American Samoa.

COMMUNITY PROFILE

Maui Food Bank

Chairman, 2010 - 2012
Vice Chairman, 2007 – 2010
Member Board of Directors, 2005–2012

Maui Redevelopment Agency (Mayor’s Appointee)
Commissioner, 2011 – 2013

Makawao Cemetery Association

Treasurer, 1998 – Present
Member of the Board of Trustees, 1996-Present

Maui Cattlemen’s Association

Treasurer & Member of the Board of Directors, 1995-2005

Maui Historical Society

Treasurer, 1996 – 2002
Member of the Board of Trustees, 1995 – 2002

Rotary 1987- 2002

Member Upcountry Rotary Club, 1995 – 2002
Founding member Metropolitan Club of Honolulu, 1987 – 1989

EDUCATION

University of Northern Colorado. Greeley, Colorado.
Bachelor of Arts degree in Small Business Management
Minor in Journalism

Punahou School. Honolulu, Hawaii

Middle and High School