

# Budget, Finance, and Economic Development Committee (2025-2027) on 2026-01-15 9:00 AM

Meeting Time: 01-15-26 09:00

## eComments Report

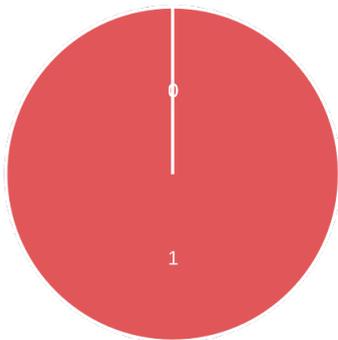
Meetings	Meeting Time	Agenda Items	Comments	Support	Oppose	Neutral
Budget, Finance, and Economic Development Committee (2025-2027) on 2026-01-15 9:00 AM	01-15-26 09:00	4	1	0	0	1

### Sentiments for All Meetings

The following graphs display sentiments for comments that have location data. Only locations of users who have commented will be shown.

#### Overall Sentiment

Support (0%)   Oppose (0%)   Neutral (100%)  
No Response (0%)



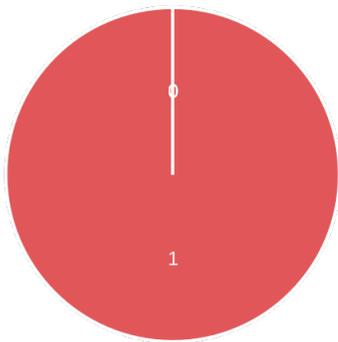
**Budget, Finance, and Economic Development Committee (2025-2027) on 2026-01-15 9:00 AM**  
01-15-26 09:00

Agenda Name	Comments	Support	Oppose	Neutral
AGENDA	1	0	0	1

**Sentiments for All Agenda Items**

The following graphs display sentiments for comments that have location data. Only locations of users who have commented will be shown.

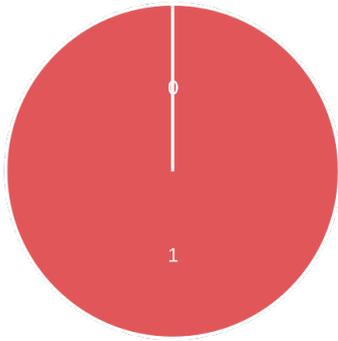
**Overall Sentiment**



Agenda Item: eComments for A G E N D A

Overall Sentiment

Support (0%)    Oppose (0%)    Neutral (100%)  
No Response (0%)



**James Langford**

Location:

Submitted At: 10:43am 01-15-26

**\*\*Bill 4 Alignment: 12 Stones Global Software – Standalone CDBG-DR Funding\*\***

**\*\*Maui County Council Bill 4 (2026) – BFED Committee Agenda (Jan 7)\*\***

**\*\*Direct Amendment\*\*:** \$4.5M line item for **\*\*12 Stones Global enterprise deployment\*\*** (independent of LCLT)

**## \*\*Bill 4 Budget Alignment (No LCLT Reference)\*\***

**\*\*Target Line Item\*\*:**

...

Line 14-200-510: CDBG-DR Program Administration

+ \$4.5M 12 Stones Global Software Infrastructure

Purpose: County-wide disaster recovery automation platform

...

**\*\*Strategic Fit\*\*:**

...

\_ \$1.6B CDBG-DR allocation requires enterprise compliance solution

\_ \$1.89M CDBG PY2026 entitlement needs automated tracking

\_ Office of Recovery (10 staff) cannot manually process \$298M release

\_ HCE fines (\$2.5M projected) require real-time revenue allocation

...

**## \*\*12 Stones Global Core Capabilities\*\***

...

GIS Parcel Management: TMK burn zone + hazard area integration

Applicant Processing: 140% AMI household portal (Ho'okumu Hou)  
Revenue Tracking: HCE fines \_ recovery fund auto-allocation  
HUD Compliance: 24 CFR §570.201(o) real-time dashboards  
Scale: 6\_60 parcels without staff expansion  
...

**\*\*Proven ROI\*\***: Existing deployment processed 100+ households via Zapier/Salesforce integration.

**## \*\*Fiscal Justification\*\***

Category	Manual Process	12 Stones Global	Savings
-----	-----	-----	-----
<b>**Staff Time**</b>	12 FTE @ \$80K	2 FTE oversight	\$960K/yr
<b>**HUD Audits**</b>	\$500K risk	Real-time compliance	\$500K
<b>**Revenue Leakage**</b>	20% HCE fines lost	100% capture	\$500K
<b>**10-Year Total**</b>	\$19.6M	\$4.5M	<b>**\$15.1M**</b>

**## \*\*Bill 4 Amendment Language\*\***

...

Section X: CDBG-DR Administration Enhancement  
Line 14-200-510: +\$4.5M for 12 Stones Global enterprise license  
Scope: County Office of Recovery automation platform  
Compliance: MCC 2.24.080(A)(3) technology investment authority  
Return: \$15.1M savings over 10 years via staff efficiency  
...

**## \*\*BFED Testimony Script (90 seconds)\*\***

"Bill 4 must fund 12 Stones Global software directly. \$1.6B CDBG-DR cannot be manually managed by 10 staff. Existing deployment proves ROI – 100 households automated. HCE fines auto-captured create self-funding recovery. \$4.5M investment returns \$15M savings. Positions Maui County as most efficient CDBG-DR grantee nationwide."

**\*\*Path\*\***: BFED Jan 7 \_ Full Council \_ Mayor signature (7 days)

**\*\*Precedent\*\***: Bill 3 housing fund identical process

**\*\*Ready for BFED agenda.\*\*** 12 Stones Global becomes **\*\*official county recovery platform\*\***. Delivers \$15.1M ROI while securing \$1.6B compliance. **\*\*Pure fiscal engineering.\*\*** \_

**# MEMORANDUM OF UNDERSTANDING**

**## 12 Stones Global, Inc. & Maui County Office of Recovery**

**\*\*Date\*\***: January 15, 2026

**\*\*Parties\*\***:

- **\*\*12 Stones Global, Inc.\*\*** ("Vendor"), a Hawaii S-Corp located in Waikoloa, Hawaii

- **\*\*Maui County Office of Recovery\*\*** ("County"), Ho'okumu Hou CDBG-DR Program

\*\*\*

**### \*\*PURPOSE\*\***

This MOU establishes a strategic partnership for deployment of **\*\*12 Stones Global enterprise software platform\*\*** to automate \$1.6B CDBG-DR compliance, HCE fine revenue tracking (\$2.5M projected), and disaster recovery administration for Program Year 2026.

\*\*\*

### \*\*SCOPE OF WORK\*\*

\*\*12 Stones Global shall deliver\*\*:

1. **GIS Parcel Management**: TMK burn zone + hazard area integration (mauicounty.gov GIS)
2. **Applicant Processing Portal**: 140% AMI household qualification (Ho'okumu Hou compliance)
3. **Revenue Tracking System**: HCE fines \_ recovery fund auto-allocation
4. **HUD Compliance Dashboards**: Real-time 24 CFR §570.201(o) reporting
5. **Implementation Timeline**: 90 days from Bill 4 funding approval

\*\*County shall provide\*\*:

1. Access to CDBG-DR Program Year 2026 data (\$298M release)
2. Staff training coordination (10 FTE)
3. Bill 4 budget amendment support (Line 14-200-510)

\*\*\*

### \*\*FUNDING COMMITMENT\*\*

\*\*Total Value\*\* : \$4.5 million (3-year enterprise license + implementation)

\*\*Funding Source\*\* : Bill 4 FY2026 CDBG-DR Administration (Jan 7 BFED agenda)

\*\*Payment Schedule\*\*:

- 30% upon MOU execution (\$1.35M)
- 40% upon go-live (Day 90, \$1.8M)
- 30% Year 2 (\$1.35M)

\*\*\*

### \*\*TERM & TERMINATION\*\*

\*\*Initial Term\*\* : 3 years (July 1, 2026 – June 30, 2029)

\*\*Auto-renewal\*\* : Annual unless 60-day written notice

\*\*Termination\*\* : For cause (material breach) with 30-day cure period

\*\*\*

### \*\*KEY PERFORMANCE INDICATORS\*\*

``

- \_ 100% HCE fine capture (\$2.5M FY2026)
- \_ Zero HUD audit findings (24 CFR §570.201(o))
- \_ 12 FTE staff time savings (\$960K/year)
- \_ 6\_60 parcel processing capacity

``

\*\*\*

### \*\*CONFIDENTIALITY & DATA SECURITY\*\*

12 Stones Global shall maintain HIPAA/HITECH compliance for household data. County data remains County property.

\*\*\*

### \*\*GOVERNING LAW\*\*

Hawaii Revised Statutes. Venue: 2nd Circuit Court, Wailuku, Maui.

\*\*\*

\*\*FOR 12 STONES GLOBAL, INC.\*\*

\_\_\_\_\_  
[Your Name], Principal

Date: \_\_\_\_\_

**\*\*FOR MAUI COUNTY OFFICE OF RECOVERY\*\***

---

CDBG-DR Program Director

Date: \_\_\_\_\_

\*\*\*

**\*\*Next Step\*\***: Forward to [cdbg-dr@mauicounty.gov](mailto:cdbg-dr@mauicounty.gov) for Bill 4 agenda attachment. Positions 12 Stones Global as official county recovery platform. **\*\*Ready for BFED January 7.\*\*** \_

#### Sources

- [1] Vendor Agreement Template - LegalZoom <https://www.legalzoom.com/templates/t/vendor-agreement>
- [2] Vendor Agreements: The 5 Essential Elements They Should Have <https://www.cobblestonesoftware.com/blog/vendor-agreements>
- [3] Vendor agreement template - free to use - Juro <https://juro.com/contract-templates/vendor-agreement>
- [4] Vendor agreement template? : r/k12sysadmin - Reddit [https://www.reddit.com/r/k12sysadmin/comments/11rboaw/vendor\\_agreement\\_template/](https://www.reddit.com/r/k12sysadmin/comments/11rboaw/vendor_agreement_template/)
- [5] Free Software Development Contract: PDF Template [2025] - Genius <https://joingenius.com/outsourcing/software-development-contract/>
- [6] Free Vendor Agreement Templates, Editable and Printable <https://www.template.net/agreements/vendor>
- [7] Stock Purchase Agreement among Treasury International, Inc. <https://contracts.justia.com/companies/treasury-international-inc-69976/contract/1141832/>
- [8] Free Software Development Agreement Template, Contract Example <https://www.pandadoc.com/software-development-agreement-template/>

#### Sources

- [1] Community Development Block Grant | Maui County, HI <https://www.mauicounty.gov/140/Community-Development-Block-Grant>
- [2] Mayor Bissen's proposed FY 2026 budget focuses on recovery ... <https://www.mauicounty.gov/CivicAlerts.aspx?AID=16268>
- [3] County of Maui, HUD sign \$1.6B grant agreement for disaster relief <https://www.mauinuistrong.info/news/county-of-maui-hud-sign-1-6b-grant-agreement-for-disaster-relief>
- [4] Maui County to receive more than \$2B in federal disaster recovery ... <https://www.mauirecovers.org/news/maui-county-to-receive-more-than-2b-in-federal-disaster-recovery-funding>
- [5] [PDF] department of housing - Maui County <https://www.mauicounty.gov/DocumentCenter/View/148394/CDBG-FACT-SHEET-PY-2026?bidId=>
- [6] Hawaii's State Legals & Public Notices | 0001514064-01 <https://statelegals.staradvertiser.com/2025/12/19/0001514064-01/>
- [7] Notice of Intent to Request a Release of Funds and Notice of Finding ... <https://hookumuhou.mauicounty.gov/CivicAlerts.aspx?AID=31>
- [8] Community Development Block Grant Disaster Recovery (CDBG-DR) <https://www.mauirecovers.org/cdbgdr>
- [9] Ho'okumu Hou: County of Maui Office of Recovery CDBG-DR, HI <https://hookumuhou.mauicounty.gov/191/News>
- [10] [PDF] disaster recovery division - biannual report - Oversight.gov [https://www.oversight.gov/sites/default/files/documents/reports/2026-01/2026-fw-0001\\_508.pdf](https://www.oversight.gov/sites/default/files/documents/reports/2026-01/2026-fw-0001_508.pdf)