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MAUI CATTLEMEN'S ASSOCIATION

TESTIMONY

PEA Committee
Council of the County of Maui

Monday: July 17, 2017, 9:00am
Council Chamber, 8th Floor
200 South High Street, Wailuku, Hawaii

Chair: Councilmember Yuki Lei Sugimura
Vice Chair: Councilmember Stacy Crivello
Members of the PEA Committee

Good morning Maui County Councilmembers and thank you
Councilmember Sugimura for bringing PEA 37 to the Council Floor.

My name is William Jacintho, President of the Maui Cattlemen's
Association. The Maui Cattlemen's Association is an organization
representing small and large livestock producers in Maui County including
Molokai and Lanai.

We are in full support of any discussion to bring changes or ideas to
Ranchers and Farmers, in order to survive in this challenging business. The
Ag Working Group has worked many hours on the One Farm Plan idea, for
all County Departments with Agriculture benefits and exemptions. The
AWG have already begun conversations with Planning, Real Property and
Water Dept.'s, to simplify the process both for the producer and the County
Staff.

There is so much to discuss, and most of us are not sure how far discussions
have already been made with Council. We are willing to be involved in the
discussions, to contribute valuable information.

Yes there will be challenges with cheats, but please don't jeopardize the
opportunity for those who truly are farmers, and rely on the benefits for
survival. I understand there have been discussions on raising the \$1,000
income requirement. Attached is a County Summary Highlights, from the
Hawaii Ag Statistics (HASS), which illustrates the amount of farmers that
would be affected by changes to this amount.

Sincerely,

William Jacintho, President

RECEIVED AT PEA MEETING ON JUL 17 2017

**Maui Cattlemen's
Association**

PO Box 473

Kula, HI 96790

**Board of Directors
and Officers**

**Brendan
Balthazar**

Harry Cambra

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Greg Friel

Jimmy Gomes

William G. Jacintho

Kristin Mack

Ken Miranda

Ann Prouty

Jacob Tavares

**Sustaining
ranching
communities in
Hawaii**

Table 1. County Summary Highlights: 2012

[For meaning of abbreviations and symbols, see introductory text.]

Item	Hawaii	Hawaii	Honolulu	Kauai	Maui
Farms number	7,000	4,282	999	591	1,128
Land in farms acres	1,129,317	686,856	69,168	144,127	229,166
Average size of farm acres	161	160	69	244	203
Median size of farm acres	5	6	3	7	5
Estimated market value of land and buildings:					
Average per farm dollars	1,461,342	1,280,898	1,396,597	1,853,488	1,999,208
Average per acre dollars	9,058	7,985	20,171	7,600	9,836
Estimated market value of all machinery and equipment \$1,000	307,994	157,140	56,851	33,961	60,042
Average per farm dollars	43,999	36,698	56,908	57,464	53,228
Farms by size:					
1 to 9 acres	4,412	2,610	743	348	711
10 to 49 acres	1,752	1,141	162	156	293
50 to 179 acres	480	326	51	42	61
180 to 499 acres	172	106	22	20	24
500 to 999 acres	57	37	3	7	10
1,000 acres or more	127	62	18	18	29
Total cropland farms	5,551	3,398	835	416	902
Harvested cropland acres	174,042	72,028	22,200	30,236	49,578
Irrigated land farms	5,293	3,229	821	391	852
..... acres	99,031	57,807	(D)	6,800	(D)
..... farms	2,498	1,026	603	266	603
..... acres	81,813	6,966	10,776	22,523	41,548
Market value of agricultural products sold (see text) \$1,000	661,347	247,245	161,488	64,514	188,100
Average per farm dollars	94,478	57,741	161,650	109,160	166,755
Crops, including nursery and greenhouse crops \$1,000	538,873	156,384	145,313	55,686	181,480
Livestock, poultry, and their products \$1,000	122,474	90,860	16,176	8,817	6,620
Farms by value of sales:					
Less than \$2,500	2,130	1,307	221	222	380
\$2,500 to \$4,999	902	555	110	71	166
\$5,000 to \$9,999	1,058	682	123	90	183
\$10,000 to \$24,999	1,397	856	211	108	222
\$25,000 to \$49,999	684	427	133	44	80
\$50,000 to \$99,999	323	195	74	17	37
\$100,000 or more	506	260	127	39	80
Government payments farms	628	363	61	96	118
..... \$1,000	5,228	4,153	283	234	558
Total income from farm-related sources, gross before taxes and expenses (see text) farms	1,276	759	199	127	191
..... \$1,000	36,663	10,251	12,975	4,676	8,761
Total farm production expenses \$1,000	659,262	230,596	163,111	69,648	195,907
Average per farm dollars	94,180	53,852	163,274	117,648	173,676
Net cash farm income of operation (see text) farms	7,000	4,282	999	591	1,128
..... \$1,000	43,976	31,053	11,636	-225	1,512
Average per farm dollars	6,282	7,252	11,647	-380	1,341
Principal operator by primary occupation:					
Farming number	3,642	2,062	662	309	609
Other number	3,358	2,220	337	282	519
Principal operator by days worked off farm:					
Any number	4,777	3,025	661	369	722
200 days or more number	2,598	1,571	456	218	353
Livestock and poultry:					
Cattle and calves inventory farms	1,314	917	60	133	204
..... number	133,957	98,059	4,708	14,777	16,413
Beef cows farms	1,173	829	45	121	178
..... number	(D)	(D)	2,464	7,546	8,297
Milk cows farms	12	7	5	-	-
..... number	(D)	(D)	15	-	-
Cattle and calves sold farms	711	472	39	82	118
..... number	56,159	41,357	2,681	5,259	6,862
Hogs and pigs inventory farms	231	70	60	20	81
..... number	11,441	931	6,265	1,480	2,785
Hogs and pigs sold farms	131	30	43	7	51
..... number	12,529	1,508	(D)	(D)	2,403
Sheep and lambs inventory farms	353	296	20	13	24
..... number	21,921	(D)	403	(D)	687
Layers inventory (see text) farms	523	312	49	57	105
..... number	244,343	(D)	(D)	1,623	(D)
Broilers and other meat-type chickens sold farms	22	11	7	2	2
..... number	2,639	1,120	1,471	(D)	(D)
Selected crops harvested:					
Corn for grain farms	15	-	7	5	3
..... acres	5,198	-	(D)	2,267	(D)
..... bushels	367,142	-	(D)	159,828	(D)
Corn for silage or greenchop farms	1	1	-	-	-
..... acres	(D)	(D)	-	-	-
..... tons	(D)	(D)	-	-	-
Wheat for grain, all farms	-	-	-	-	-
..... acres	-	-	-	-	-
..... bushels	-	-	-	-	-
Sorghum for grain farms	1	-	-	1	-
..... acres	(D)	-	-	(D)	-
..... bushels	(D)	-	-	(D)	-
Sorghum for silage or greenchop farms	-	-	-	-	-
..... acres	-	-	-	-	-
..... tons	-	-	-	-	-

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Table 64. Summary by Size of Farm: 2012

[For meaning of abbreviations and symbols, see introductory text.]

Item	Total	1 to 9 acres	10 to 49 acres	50 to 69 acres	70 to 99 acres	100 to 139 acres
FARMS AND LAND IN FARMS						
Farms	7,000	4,412	1,752	164	123	120
.....number	7,000	4,412	1,752	164	123	120
.....percent	100.0	63.0	25.0	2.3	1.8	1.7
Land in farms	1,129,317	15,471	36,080	9,091	10,171	13,689
.....acres	1,129,317	15,471	36,080	9,091	10,171	13,689
Average size of farm	161	4	21	55	83	114
.....acres	161	4	21	55	83	114
MARKET VALUE OF AGRICULTURAL PRODUCTS SOLD AND GOVERNMENT PAYMENTS						
Total	7,000	4,412	1,752	164	123	120
.....farms	7,000	4,412	1,752	164	123	120
.....\$1,000	666,575	77,281	114,239	17,327	45,075	8,094
Average per farm	95,225	17,516	65,205	105,654	366,467	67,446
.....dollars	95,225	17,516	65,205	105,654	366,467	67,446
Farms by economic class:						
Less than \$1,000 (see text)	1,178	620	383	43	38	32
.....farms	1,178	620	383	43	38	32
\$1,000 to \$2,499	860	663	153	15	5	12
.....farms	860	663	153	15	5	12
\$2,500 to \$4,999	907	697	146	21	14	15
.....farms	907	697	146	21	14	15
\$5,000 to \$9,999	1,073	846	161	15	7	13
.....farms	1,073	846	161	15	7	13
\$10,000 to \$24,999	1,408	978	324	11	14	17
.....farms	1,408	978	324	11	14	17
\$25,000 to \$49,999	719	374	248	16	14	11
.....farms	719	374	248	16	14	11
\$50,000 to \$99,999	338	141	137	14	5	5
.....farms	338	141	137	14	5	5
\$100,000 to \$249,999	259	68	118	10	4	8
.....farms	259	68	118	10	4	8
\$250,000 to \$499,999	108	22	38	11	13	3
.....farms	108	22	38	11	13	3
\$500,000 to \$999,999	70	9	31	4	1	-
.....farms	70	9	31	4	1	-
\$1,000,000 or more	80	4	15	4	8	4
.....farms	80	4	15	4	8	4
\$1,000,000 to \$2,499,999	44	4	11	4	6	4
.....farms	44	4	11	4	6	4
\$2,500,000 to \$4,999,999	15	-	2	-	1	-
.....farms	15	-	2	-	1	-
\$5,000,000 or more	21	-	2	-	1	-
.....farms	21	-	2	-	1	-
Total sales	7,000	4,412	1,752	164	123	120
.....farms	7,000	4,412	1,752	164	123	120
.....\$1,000	661,347	76,240	113,360	17,192	44,962	7,990
Grains, oilseeds, dry beans, and dry peas	16	-	2	-	-	1
.....farms	16	-	2	-	-	1
\$1,000	152,930	-	(D)	-	-	(D)
.....farms	152,930	-	(D)	-	-	(D)
Sales of \$50,000 or more	13	-	-	-	-	-
.....farms	13	-	-	-	-	-
\$1,000	(D)	-	-	-	-	-
.....farms	(D)	-	-	-	-	-
Corn	16	-	2	-	-	1
.....farms	16	-	2	-	-	1
\$1,000	(D)	-	(D)	-	-	(D)
.....farms	(D)	-	(D)	-	-	(D)
Sales of \$50,000 or more	13	-	-	-	-	-
.....farms	13	-	-	-	-	-
\$1,000	(D)	-	-	-	-	-
.....farms	(D)	-	-	-	-	-
Wheat	-	-	-	-	-	-
.....farms	-	-	-	-	-	-
\$1,000	-	-	-	-	-	-
.....farms	-	-	-	-	-	-
Sales of \$50,000 or more	-	-	-	-	-	-
.....farms	-	-	-	-	-	-
\$1,000	-	-	-	-	-	-
.....farms	-	-	-	-	-	-
Soybeans	2	-	-	-	-	-
.....farms	2	-	-	-	-	-
\$1,000	(D)	-	-	-	-	-
.....farms	(D)	-	-	-	-	-
Sales of \$50,000 or more	1	-	-	-	-	-
.....farms	1	-	-	-	-	-
\$1,000	(D)	-	-	-	-	-
.....farms	(D)	-	-	-	-	-
Sorghum	1	-	-	-	-	-
.....farms	1	-	-	-	-	-
\$1,000	(D)	-	-	-	-	-
.....farms	(D)	-	-	-	-	-
Sales of \$50,000 or more	-	-	-	-	-	-
.....farms	-	-	-	-	-	-
\$1,000	-	-	-	-	-	-
.....farms	-	-	-	-	-	-
Barley	-	-	-	-	-	-
.....farms	-	-	-	-	-	-
\$1,000	-	-	-	-	-	-
.....farms	-	-	-	-	-	-
Sales of \$50,000 or more	-	-	-	-	-	-
.....farms	-	-	-	-	-	-
\$1,000	-	-	-	-	-	-
.....farms	-	-	-	-	-	-
Rice	-	-	-	-	-	-
.....farms	-	-	-	-	-	-
\$1,000	-	-	-	-	-	-
.....farms	-	-	-	-	-	-
Sales of \$50,000 or more	-	-	-	-	-	-
.....farms	-	-	-	-	-	-
\$1,000	-	-	-	-	-	-
.....farms	-	-	-	-	-	-
Other grains, oilseeds, dry beans, and dry peas	1	-	-	-	-	-
.....farms	1	-	-	-	-	-
\$1,000	(D)	-	-	-	-	-
.....farms	(D)	-	-	-	-	-
Sales of \$50,000 or more	-	-	-	-	-	-
.....farms	-	-	-	-	-	-
\$1,000	-	-	-	-	-	-
.....farms	-	-	-	-	-	-
Tobacco	-	-	-	-	-	-
.....farms	-	-	-	-	-	-
\$1,000	-	-	-	-	-	-
.....farms	-	-	-	-	-	-
Sales of \$50,000 or more	-	-	-	-	-	-
.....farms	-	-	-	-	-	-
\$1,000	-	-	-	-	-	-
.....farms	-	-	-	-	-	-
Cotton and cottonseed	-	-	-	-	-	-
.....farms	-	-	-	-	-	-
\$1,000	-	-	-	-	-	-
.....farms	-	-	-	-	-	-
Sales of \$50,000 or more	-	-	-	-	-	-
.....farms	-	-	-	-	-	-
\$1,000	-	-	-	-	-	-
.....farms	-	-	-	-	-	-
Vegetables, melons, potatoes, and sweet potatoes	965	648	254	25	10	7
.....farms	965	648	254	25	10	7
\$1,000	(D)	12,006	21,500	1,871	(D)	1,499
.....farms	(D)	12,006	21,500	1,871	(D)	1,499
Sales of \$50,000 or more	162	42	81	7	6	4
.....farms	162	42	81	7	6	4
\$1,000	63,433	(D)	19,219	1,517	(D)	1,480
.....farms	63,433	(D)	19,219	1,517	(D)	1,480
Fruits, tree nuts, and berries	3,215	2,310	720	52	33	28
.....farms	3,215	2,310	720	52	33	28
\$1,000	151,821	20,843	23,666	12,251	6,604	5,610
.....farms	151,821	20,843	23,666	12,251	6,604	5,610
Sales of \$50,000 or more	240	28	112	21	20	17
.....farms	240	28	112	21	20	17
\$1,000	122,394	2,326	13,867	11,686	8,492	5,562
.....farms	122,394	2,326	13,867	11,686	8,492	5,562
Fruits and tree nuts	3,215	2,310	720	52	33	28
.....farms	3,215	2,310	720	52	33	28
\$1,000	151,821	20,843	23,666	12,251	6,604	5,610
.....farms	151,821	20,843	23,666	12,251	6,604	5,610
Sales of \$50,000 or more	240	28	112	21	20	17
.....farms	240	28	112	21	20	17
\$1,000	122,394	2,326	13,867	11,686	8,492	5,562
.....farms	122,394	2,326	13,867	11,686	8,492	5,562
Berries	-	-	-	-	-	-
.....farms	-	-	-	-	-	-
\$1,000	-	-	-	-	-	-
.....farms	-	-	-	-	-	-
Sales of \$50,000 or more	-	-	-	-	-	-
.....farms	-	-	-	-	-	-
\$1,000	-	-	-	-	-	-
.....farms	-	-	-	-	-	-
Nursery, greenhouse, floriculture, and sod (see text)	1,437	1,071	312	19	9	4
.....farms	1,437	1,071	312	19	9	4
\$1,000	79,867	29,463	39,153	2,010	1,590	17
.....farms	79,867	29,463	39,153	2,010	1,590	17
Sales of \$50,000 or more	242	120	104	6	4	-
.....farms	242	120	104	6	4	-
\$1,000	66,564	19,322	36,440	1,851	1,448	-
.....farms	66,564	19,322	36,440	1,851	1,448	-

See footnote(s) at end of table.

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