

EDB Committee

From: Marci C. Cortisse <marci@aliiresorts.com>
Sent: Friday, September 11, 2020 3:30 PM
To: EDB Committee
Subject: FOR TODAY'S BUDGET MEETING
Attachments: Support Oceanit COVID Test.pdf

This letter is also attached as a PDF for easy printing and sharing.

September 11th, 2020

Dear Governor Ige, Mayor Victorino, Interim Director Dr. Elizabeth Char, Director Mike McCartney and Program Chief Judy Kern,

We are writing on behalf of PRMA, Professional Rental Management Association, a coalition of professional property management companies representing over 1600 legally zoned condominium vacation rental units throughout Maui. Our members are licensed in the State of Hawaii, engaged in the management of legal vacation rental properties, primarily condominiums, and comply with real estate license law and code of ethics. Our companies represent 216 years in business, employing nearly 200 employees and over 300 independent contractors and vendors.

We are writing today as citizens and business owners to ask that you put your full support and backing behind funding Oceanit's production of its Assure 19 test.

On September 2nd, 2020 Dr. Patrick Sullivan, CEO of Oceanit, presented his COVID 19 test (Assure 19) to the Hawaii State Senate. The Senate overwhelmingly supported the funding of this project with \$10 million of the CARES act funds that the state and counties have already received. **The Hawaii State Senate specifically addressed Governor Ige, Department of Health, Department of Business, Economic Development & Tourism and the other County Mayors, calling for your support. (see 2:10:49 in the Olelo video cited below).** You should have received a letter from the Senate requesting expediting the funding of this project.

Speed matters. Decisions matter. Hawaii's citizens are suffering, and we need your help.

Oceanit, is working with partners such as the National Institute of Health, to develop this low-cost tool with a mobile app (for documentation) which can drive down infectiousness, creating a safe method for opening of businesses in the State of Hawaii. This saliva test yields results in about 10 minutes with 95% accuracy. It has been compared to a pregnancy test in appearance and function. No lab is needed to read the test. FDA approval is in process. HIPAA compliance is being worked on with NIH. The data can be shared with the Department of Health and, should the virus mutate, the technology allows for adjustment of the foundational molecule to produce another effective test.

We request that you recognize Assure 19 as an approved testing option.

This presents the most viable opportunity we have as a state to turn this COVID story around long term. Supporting this may very well be the most important task you can do for the future of our people and businesses. Please act today to ensure immediate funding for Oceanit's Assure 19 production.

View the Senate hearing here:

olelo.granicus.com/player/clip/77998?view_id=13&redirect=true

Patrick Sullivan - CEO of OceanIT ... go to marker 1:29

To learn more about the test visit:

<https://www.oceanit.com/products/assure-diagnostics/>

Sincerely,

Members of the PRMA (Professional Rental Management Association)

Angela Leone CEO, Coconut Condos

(808) 419-1000 x101

Billy J. Dirksen, Owner/General Manager

Marci Cortisse, Owner/Director of Operations

Vern Andrews, Owner/Member

Ali'i Resorts, LLC

(808) 879-6284

Dave Englert, Rentals Maui, Inc.

(808) 879-2700

Dave Eseke Owner, My Perfect Stays LLC

(808) 280-2765

David and Cathy Medina Owners, A Perfect Vacation Rental

(808) 215-9225

Dawn Kane Vice President, Maui Condo and Home, LLC

(808) 879-5445

Iliahi McLean, Operations Manager, AA Oceanfront

(808) 250-3951

John Kevan, Managing Partner, Maui Paradise Properties LLC

(808) 661-1535

Leanna Roberts Owner, iTrip Vacations Maui

(808) 633-6816

Pat Sullivan Owner/Principal Broker, Sullivan Properties

(808) 870-6428

Rod Quam Principal Broker, Quam Properties Hawaii, Inc.

(808) 665-1315



Marci C. Cortisse R(S)

Director of Operations

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