

AH Committee

From: Scott Laband <scott.laband@gmail.com>
Sent: Thursday, August 29, 2019 4:14 AM
To: AH Committee
Subject: Affordable Housing Project (Chapter 201H, Hawaii Revised Statutes) (Independent Development of Makila Farms; Lahaina) AH-1(3) Sub(3)

Dear Chair Kama,

I'm writing to request your support for the Makila Farms project. I've come to know Greg Brown as he designed and built a home for my father in the Puunoa Subdivision. Though my dad is no longer with us, Greg has remained a friend of our family because of the indelible mark he left on my father. My dad was a shrewd and savvy business man. He had discerning taste and incredibly high expectations. This led him to be highly critical of most people and experiences.

However, I will never forget the way he spoke of Greg and his work. When he looked at Greg, my dad saw someone he could trust, someone he learned from, and someone who not only shared his view of quality, but also delivered upon it. My dad entrusted Greg to create his dream home and Greg was a dependable partner, who exceeded his expectations for quality, budget control, and timeliness. Greg also taught my dad how to farm Palm trees and sod and connected him with local companies who helped him manage and grow it. We remain close family friends with not only Greg, but also with many of the employees, contractors, and subcontractors who built the home and helped us set up the farming practices.

Greg is both a visionary and a responsive steward of his customers and the broader community. He is committed to empowering hard-working locals to achieve the American dream of home ownership in one of the world's most desirable locations. He has adapted the master plan to conform with every desire of the local community and government agencies including: the land designations, water uses and capture, fire safety, and infrastructure. He has taken over two years to listen to these concerns and address every one of them.

Greg Brown is a trustworthy builder who offers west Maui a thoughtful approach to workforce housing and I hope you will approve it.

Sincerely,

Scott Laband