Upcountry Maui Agricultural ParkReso to Approve the Acquisition of 262 Acres

Purchase Price – \$5,929,000 (\$22,600 per acre; appraisal completed by the County of Maui)

- Funding Secured:
 - o \$5,000,000 from State of Hawaii
 - o \$ 929,000 from County of Maui
- Fair Market Value previously at \$6,943,000 (\$26,500 per acre)

Water - Sufficient Water Available

- Anticipated need for 262 acres: 0.86 MGD (million gallons per day)
- 1 MGD committed via Water Agreement with A&B for 262-acre parcel
- \$3,500,000 from State of Hawaii for water system reliability improvements for the existing Kula Ag Park; and to provide new water to the new Upcountry Maui Agricultural Park for a total of at least 2.5 MGD as follows:
 - o 1.5 MGD of increased system reliability for existing Kula Ag Park
 - o 1 MGD water delivery to 262 acres at Upcountry Maui Agricultural Park

County Ag Park - Demonstrated Need

- Current Kula Ag Park (462 acres) is fully leased out
- Intended primarily for smaller farmers
- Smaller farmers demand exists
- Low lease rents from County (\$100 per acre per month)
- Available water
- Same soil type as existing Kula Ag park
- Remoteness from homes & subdivisions
- Allows for sharing of resources
- Keeps land in "agriculture" in perpetuity

Diverse Opportunities for Agriculture – Includes Organics

- Organic farming (parcel has been fallow since July 2015)
- Conventional farming
- Ornamental flowers & foliage
- Vegetables
- Herbs & spices
- Fruit & fruit trees
- Livestock

Upcountry Maui Agricultural Park Summary

- Current Kula Ag Park 462 acres (land is fully leased)
- 2 new phases adding 872 acres
 - o Phase I 262 acres: subdivided land, water & funding is secured
 - Phase II 610 acres: requires subdivision & seeking possible Federal Funds



