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COUNTY COUNCIL
COUNTY OF MAUI
200 S. HIGH STREET
WAILUKU, MAUI, HAWAII 96793
www.MauiCounty.us

August 20, 2025

Ms. Cynthia Lallo, Chief of Staff
Office of the Mayor
County of Maui
Wailuku, Hawaii 96793

Dear Ms. Lallo:

SUBJECT: **JOHNSON CONTROLS, INC. ENERGY
PERFORMANCE CONTRACT** (BFED-20(16))

Thank you for participating in the Council's Budget, Finance, and Economic Development Committee's discussion relating to the Johnson Controls, Inc. Energy Performance Contract at its meeting of August 19, 2025.

May I please request your response to the following:

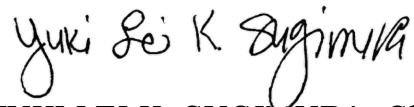
1. Please confirm whether Johnson Controls, Inc. provided two Tesla and two Ford Lightning vehicles to the County under the contract.
 - a. If so, what was the total cost of those vehicles to the County?
2. How will the provision of these vehicles be reflected in the calculation of contract savings or credits for the County, or in any audits conducted?

May I further request you transmit your response to bfed.committee@mauicounty.us by **August 27, 2025**. To ensure efficient processing, please include the Committee item number in the subject line.

Ms. Cynthia Lallo
August 20, 2025
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Should you have any questions, please contact me or the Committee staff (Kirsten Szabo at ext. 7662, or Pauline Martins at ext. 8039).

Sincerely,

A handwritten signature in black ink that reads "Yuki Lei K. Sugimura". The signature is written in a cursive, flowing style.

YUKI LEI K. SUGIMURA, Chair
Budget, Finance, and Economic
Development Committee

bfed:ltr:020(16)aom02:kes

cc: Mayor Richard T. Bissen, Jr.

BFED Committee

From: BFED Committee
Sent: Wednesday, August 20, 2025 9:30 AM
To: Cynthia Lallo
Cc: BFED Committee; Michelle Santos; Zeke Kalua
Subject: PLEASE READ attached letter re: JOHNSON CONTROLS, INC. ENERGY PERFORMANCE CONTRACT (BFED-20(16)); reply by 8/27/25. . .
Attachments: 020(16)aom02 signed.pdf

Mahalo,
BFED Committee Staff