

ALAN M. ARAKAWA
Mayor



TEENA M. RASMUSSEN
Economic Development Director

OFFICE OF ECONOMIC DEVELOPMENT
COUNTY OF MAUI

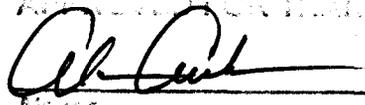
2200 MAIN STREET, SUITE 305, WAILUKU, MAUI, HAWAII 96793. USA

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March 28, 2016

Mr. Sandy Baz
Budget Director, County of Maui
200 South High Street
Wailuku, HI 96793

Honorable Alan M. Arakawa
Mayor, County of Maui
200 South High Street
Wailuku, HI 96793

APPROVED FOR TRANSMITTAL

Mayor
3/28/16
Date

For Transmittal to:

Honorable Riki Hokama, Chair
Budget and Finance Committee
Maui County Council
200 South High Street
Wailuku, HI 96793

Dear Chair Hokama:

SUBJECT: Fiscal year ("FY") 2017 BUDGET (ED-1) (BF-1)

Pursuant to Council letter dated March 2, 2016, I am transmitting the response from the Office of Economic Development.

Please see the attached pages and should you have any questions, please contact me at 270-7224.

Sincerely,



Teena M. Rasmussen, Director
Office of Economic Development

OFFICE OF THE
COUNTY COUNCIL

2016 MAR 28 PM 3:56

RECEIVED

BUSINESS DEVELOPMENT & TECHNOLOGY

Name of Organization	Salary of ED Per Year	Number of Employees on Payroll	Total Payroll Expenses	Total Payroll Paid From County Funds	Total Non Payroll Expenses	Capital Expenditures Per Year	Other Funding Sources
UH for Business Research Library	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Hana Arts	\$23,712.00	5	\$96,340.00	\$ 20,000.00	\$ 129,767.00	\$0.00	Grants =\$124,900. In-Kind Donations =\$56,000 Private Donations: \$21,507 Product Sales =1,000. Memberships =10,000. Fundraisers =\$5,000
Friends of Old Maui High School	None (Volunteer)	2	\$42,000.00	\$42,000.00	\$ 51,300.00	None	Volunteer labor and in kind work - \$23,030. Donations from alumni and supporters - \$6710.
UH for Ka Ipu Kukui Fellows Leadership	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Ma Ka Hana Ka Ike	\$90,000.00	12 & 43 students		\$ -	\$ 470,729.00	\$3,000.00	Sheet attached.
Maui Economic Development Board, Inc. MEDB/MHS Automotive Project	n/a Not from County funds	24	\$1,555,129.40 (inc benefits)	\$253,525.82 (\$38,102.45 Automotive Teacher Salary)	\$ 3,034,338.18	\$0.00	Federal-\$1,392,373.23 State-\$344,829.27 Private/Foundation-\$828,696.91 Conference/Meeting Services - \$365,336.43 Ke Alahele Center - \$96,405.76
Maui Economic Opportunity, Inc Microenterprise Program	\$106,090.00	225	\$10,268,494.00 (Inc Fringe and Payroll Taxes)	\$7,019,232 (Inc Fring and Payroll Taxes) All County Funds Only	\$ 4,124,891.00	\$6,475,841.00	Grants: County-\$12,579,519. State - \$4,269,569. Federal - (Including Pass Through)-\$3,232,744. Foundations/Contributions - \$156,275. Microloan Interest/Other - \$57,650. Program Revenue: \$477,133. Investment Income: \$32,000. Total: \$20,841,380.

CULTURE, ARTS, AND TOURISM

Name of Organization	Salary of ED Per Year	Number of Employees on Payroll	Total Payroll Expenses	Total Payroll Paid From County Funds	Total Non Payroll Expenses	Capital Expenditures Per Year	Other Funding Sources
Tri-Isle RC and D for Festivals of Aloha	None	None	None	0.00	\$ 104,434.00	n/a	HTA-\$40,000.00 OHA-\$8,000.00 MVB-\$23,051.00 Sales Booth/Vendor-\$14,343.00
Lahaina Town Action Committee Boat Day	\$38,675.00	8	\$159,570.18	\$ 8,466.00	Program-\$293,212.75 Fundraising-\$28,109.28 Gen and Admin-88,547.96	\$0.00	Program Income-\$571,608.89 Fundraising - \$45,247.74 Donations - \$2,362.63 Membership Fees - \$11,780.00
Maui Arts & Cultural Center	\$135,000.00	42 FT 531casual	\$3,126,889.00	\$ 100,600.00	\$ 4,149,321.00	\$1,468,750.00	Grants-\$1,180,380 Donations-\$28,000.
*Maui Economic Development Board, Inc for Maui Film Festival	n/a Not from County funds	24	\$1,555,129.40 (inc benefits)	\$253,525.82 (\$38,102.45 Automotive Teacher Salary)	\$ 3,034,338.18	\$0.00	Federal-\$1,392,373.23 State-\$344,829.27 Private/Foundation-\$828,696.91 Conference/Meeting Services - \$365,336.43 Ke Alahele Center - \$96,405.76
Sister Cities Foundation	\$0.00	0	\$0.00	0.00		\$0.00	
Maui Community Theater	\$52,000.00	3 FT 2 PT	\$180,000.00	0.00	\$320,000.00	\$75,000.00	Grants- \$60,000 Ticket Sales - \$200,000 Donations and Sponsors - \$105,000 Rental of Theater - \$50,000 Concessions/Advertsing - \$25,000

WATER AND ENVIRONMENTAL RESOURCE PROTECTION AND CONSERVATION

Name of Organization	Salary of ED Per Year	Number of Employees on Payroll	Total Payroll Expenses	Total Payroll Paid From County Funds	Total Non Payroll Expenses	Capital Expenditures Per Year	Other Funding Sources
Aquaculture/Marine Resources Development Funded by University of Hawaii	n/a	n/a	n/a	n/a	n/a	n/a	
Maui Soil/Water Conservation District	None (20 Volunteer Directors + 5 Associate Directors)	3.5	\$138,695.00	\$ 93,975.00	\$ 46,305.00	n/a	State DLNR - \$6,500. HACD/DLNR - \$50,000. In Kind - \$126,000.
University of Hawaii for Coqui Frog Eradication	\$0.00	0	\$0.00	\$ -	\$ -	\$0.00	
Soil/Water Conservation Districts - Molokai and Lanai through Tri-Isle RC and D	None	None	None	\$ -	\$ 15,000.00	n/a	n/a

VISITOR INDUSTRY

Name of Organization	Salary of ED Per Year	Number of Employees on Payroll	Total Payroll Expenses	Total Payroll Paid From County Funds	Total Non Payroll Expenses	Capital Expenditures Per Year	Other Funding Sources
Academy of Hospitality & Tourism	N/A						
Maui Visitors & Convention Bureau Maui County Visitor Association	n/a	11 Maui 1 Molokai	\$ 866,504.00	0.00	\$ 5,579.00	None	HTA: \$3,028,000. Private Funds: \$125,000.

**FY 16 OFFICE OF ECONOMIC DEVELOPMENT
LINE ITEMS**

1	903024-HANA ARTS			
	Grant #	Request Amount	\$	20,000.00
	G4253	20,000.00		
				0.00

2	903047-SISTER CITY FOUNDATION			
	Grant #	Request Amount	\$	30,000.00
	G4224	30,000.00		
				0.00

3	903063-MAUI COMMUNITY THEATER Alexis Dascoulias 68 N. Market Street, Wailuku HI 96793 edirector@mauionstage.com 244-8680			
	Grant #	Request Amount	\$	53,045.00
	G4225	53,045.00		
				0.00

4	903065-ACADEMY OF HOSPITALITY & TOURISM			
	Grant #	Request Amount	\$	10,000.00
				10,000.00

5	903090-BUSINESS RESEARCH LIBRARY Cathy Wiltse 308 Kamehameha Ave, Ste 201, Hilo HI 96720 cathy.wiltse@hisbdc.org 974-7515			
	Grant #	Request Amount	\$	72,100.00
	G4250	72,100.00		
				0.00

6	903093-MAUI ECONOMIC DEVELOPMENT BOARD, INC. for Maui High School program model Jeanne Skog 1305 North Holo pono Street, Suite 1, Kihei HI 96753 skog@medb.org			
	Grant #	Request Amount	\$	45,000.00
	G4276	45,000.00		
				0.00

7	903102- FRIENDS OF OLD MAUI HIGH SCHOOL Richard Lucas P.O. Box 792165, Paia HI 96779 rich@oldmauihigh.org 579-9287			
	Grant #	Request Amount	\$	82,400.00
	G4198	68,000.00		
				14,400.00

8	903211-AQUACULTURE/MARINE RESOURCES DEVELOPMENT Association of Fishponds of Maui Joylynn Paman koieie@mauifishpond.com 808-359-1172			
	Grant #	Request Amount	\$	40,000.00
	G4302	39,985.00		
				15.00

9	903230-Maui Film Festival		
	Grant #	Request Amount	\$ 25,000.00
	G4287	25,000.00	
			0.00

10	903231-FESTIVALS OF ALOHA Equally between Maui, Molokai, Hana and Lanai		
	Grant#	Request Amount	\$ 42,436.00
	G4192	42,436.00	
			0.00

11	903232 COQUI FROG ERADICATION		
	Grant#	Request Amount	\$ 1,200,000.00
	G4271	1,200,000.00	
			0.00

12	903262-MAUI NUI BOTANICAL GARDENS, INC. Joylynn Paman P.O. Box 6040 Kahului HI 96733 joy@mnb.org 249-2798		
	Grant#	Request Amount	\$ 157,590.00
	4270	157,590.00	
			0.00

13	903289-LAHAINA BOAT DAY		
	Grant#	Request Amount	\$ 25,750.00
	G2412	25,750.00	
	9/25/2015		
			0.00

14	903302-MAUI COUNTY FARM BUREAU, INC. Warren Watanabe and Cheryl Ambrozic P.O. Box148 Kula HI 96790 warrenmcfb@hotmail.com and cherylambrozic@hawaii.rr.com 283-3732/281-9718		
	Grant#	Request Amount	\$ 319,793.00
	G4274	319,793.00	
			0.00

15	903305-MA KA HANA KA IKE Rick Rutiz P.O. Box 968, Hana HI 96713 rick@hanabuild.org 248-8581		
	Grant#	Request Amount	\$ 90,000.00
	G4245	90,000.00	
	3/1/2016		
			0.00

16	903307-4H UPCOUNTRY FAIR		
	Grant#	Request Amount	\$ 35,000.00
	G4273	35,000.00	
			0.00

17 **903328-MAUI ECONOMIC DEVELOPMENT BOARD, INC**
 Jeanne Skog
 1305 Norht Honopono Street, Suite 1, Kihei HI 96753
 skog@medb.org
 875-2300

Grantee	Grant#	Request Amount	\$	730,000.00
	G4269	730,000.00		
				0.00

18 **903440-MAUI ARTS AND CULTURAL CENTER**
 Colleen Furukawa
 One Cameron Way, Kahului HI 96733
 colleen@mauiarts.org
 243-4263

Grant#	Request Amount	\$	318,270.00
G4272	318,270.00		
			0.00

19 **903479-MAUI ARTS AND CULTURAL CENTER For Capital**
 Colleen Furukawa
 One Cameron Way, Kahului HI 96733
 colleen@mauiarts.org
 243-4263

Grant#	Request Amount	\$	470,000.00
G4061	470,000.00		
			0.00

20 **903542-UNIVERSITY OF HAWAII FOR COLLEGE OF TROPICAL AGRICULTURE AND HUMAN RESOURCES (CTAHR)**

Grant#	Request Amount	\$	100,000.00
G4242	100,000.00		
			0.00

21 **903624-MAUI ECONOMIC OPPORTUNITY, INC. for Microenterprise Program**
 Lynn McNeff
 P.O. Box 2122, Kahului HI 96733
 lyn.mcneff@meoinc.org
 249-2990

Grant#	Request Amount	\$	245,000.00
G4217	245,000.00		
9/28/2015			
			0.00

22 **903849-MAUI VISITORS BUREAU**
 Terry Vencel
 terry@mauivb.com
 244-3530

Grant#	Request Amount	\$	4,000,000.00
G4185	4,000,000.00		
			0.00

23 **903858-MAUI SOIL/WATER CONSERVATION DISTRICT**
 Maggie Kramp
 P.O. Box 2993, Wailuku HI 96793
 maggie.kramp@hi.nacdnet.net
 871-5500x101

Grant#	Request Amount	\$	135,000.00
G4186	135,000.00		
			0.00

24

903859-SOIL/WATER CONSERVATION DISTRICT for Molokai and Lanai			
Tri-Isle RC and D P.O. Box 338 Kahului HI 96733 tri-isle@tri-isle.org 871-1055			
	Grant#	Request Amount	\$ 22,000.00
	G4268	22,000.00	
			0.00

25

903869-MOLOKAI LIVESTOCK COOPERATIVE			
	Grant#	Request Amount	\$ 10,300.00
			10,300.00

26

903890-KA IPU KUKUI FELLOWS LEADERSHIP			
UH Maui College Office of the Chancellor 310 Kaahumanu Ave Kahului HI 96732			
	Grant#	Request Amount	\$ 25,750.00
8/27/2015	G4197	25,750.00	
			0.00

I. Itemized Budget

Operations				
Fees & SCI Member Dues	1,000.00			1,000.00
Insurance	1,500.00			1,500.00
Incoming/Outgoing Delegation Hospitality	8,000.00	6,000.00	1,500.00	15,500.00
Supplies and Equipment	350.00	200.00		550.00
Committees	150.00	150.00		300.00
Contingencies	5,000.00	2,000.00		7,000.00
Marketing				
Promotional Items	500.00		500.00	1,000.00
Web Hosting & FB Maintenance	1,500.00			1,500.00
Membership Promotion	500.00			500.00
SCI Annual Conference	3,000.00	2,000.00		5,000.00
Administrative				
Program Administrator	7,500.00		3,000.00	10,500.00
CPA	1,000.00			1,000.00
County OED				
County OED	30,000.00			30,000.00
Cash				
Cash				
Sponsor's/Fundraiser(s)		10,350.00		
In-kind Support & Volunteers			5,000.00	
TOTAL				
	40,400.00	10,350.00	8,500.00	59,250.00

are able to ensure that the AC is working at its most efficient level, which uses the least amount of electricity. We also have recycle bins throughout the building and encourage our patrons to recycle bottles and programs (paper).

Continuing to install new lighting instruments and new electrical systems will increase the safety and the efficiency of electricity being used in the Historical Iao Theater. Every year MOS increases its efficiency and eco-friendly practices in the 87 year old theater.

This past year MOS installed 100 photovoltaic panels on the Historic Iao Theater roof. Generating electricity is helping create a very energy efficient historic cornerstone for Maui.

MOS hosts eco-friendly practices by using eco-friendly products in our concession area and by recycling bottles, cans and paper programs.

I. Itemized Budget

Items	County	Other Cash	In Kind	Total
Restoration and Refurbishing the historic orchestra pit in the auditorium	\$16,500	\$ 3,000	\$ 5,000	\$24,500
Repair all roof leaks	\$19,500	\$ 3,000	\$ 0	\$22,500
Efficiency maintenance of AC	\$ 2,500	\$ 0	\$ 0	\$ 2,500
Maintain termite and pest control	\$ 7,500	\$ 1,000	\$ 2,000	\$10,500
Continuous building repairs: kitchen, dressing rooms, lobby, carpet maintenance	\$ 4,800	\$ 2,000	\$ 2,500	\$ 9,300
Project Manager for fiscal management & reports	\$ 2,245	\$ 1,000	\$ 1,500	\$4,745
TOTAL For all projects covered	\$53,045	\$10,000	\$11,000	\$74,045

J. Budget Narrative

Restoring the original orchestra pit is a large portion of this year's restoration plan. This restoration and refurbishing project will take attention to detail as well as skilled labor. However, the labor will be from Maui residents and much of the finish work (painting, installing hardware, etc) will be provided by volunteers. The second large ticket item in this budget is repairing the leaks in the roof. Maui OnStage does not have anyone on staff or in our pool of volunteers who can take on this task. This will require specialized labor from a roofer / roofing company who cannot only fix the leaks, but first assess where the leaks are and how water is getting into the building.

Budget Template

Project Title: Hawai'i Business Research Library

EXPENSES	COUNTY	CASH/GRANTS	IN KIND	TOTAL
Operations				
Travel	500.00			500.00
Utilities	176.00			176.00
Electricity - OTWC	1,336.00			1,336.00
Printing - Maui County Data Book	4,571.00			4,571.00
Online Database Subscriptions	14,908.00			14,908.00
Publications	515.00			515.00
Other Expenditures	592.00			592.00
Indirect Costs	6,474.00			6,474.00
Marketing				
Administrative				
Research Specialist - Salary	32,960.00			32,960.00
Research Specialist - Fringe	9,168.00			9,168.00
Total Expenses	72,100.00			72,100.00
INCOME	COUNTY	CASH/GRANTS	IN- KIND	TOTAL
County OED	72,100.00			72,100.00
Cash				
Sponsor's				
In-kind Support and Volunteers				
Total Income	72,100.00			72,100.00

Maui Economic Development Board Maui High School Automotive Program

MEDB has also been retained to provide community outreach for two significant Maui-based projects that promote energy efficiency and clean energy: Maui Smart Grid and the Japan-U.S. Island Grid Project. Both projects involve technologies and strategies that could enable more clean energy to be introduced into the grid, including household energy monitoring and EV use.

J. Itemized Budget:

EXPENSES	COUNTY	CASH/GRANTS	IN-KIND	TOTAL
Operations				
Industry Teacher/Program Manager - S. Rowe	24,999.84			24,999.84
Program Mentor - D. Ishii	2,499.60			2,499.60
CTE Certification Process	1,990.00			1,990.00
Student and Chaperone Travel	2,490.00			2,490.00
Teacher Stipends	600.00			600.00
Evaluator	2,600.00			2,600.00
Marketing				-
				-
				-
Administrative				-
Indirect:				-
- OH (7% of expenses)	2,420.56			2,420.56
- G&A (20% of expenses including OH)	7,400.00			7,400.00
				-
TOTAL EXPENSES	\$ 45,000.00	\$ -	\$ -	\$ 45,000.00
INCOME	COUNTY	CASH/GRANTS	IN-KIND	TOTAL
County OED	45,000.00			45,000.00
Cash		-		-
Sponsor's				-
In-kind Support and Volunteers			-	-
Total Income	\$ 45,000.00	\$ -	\$ -	\$ 45,000.00

K. Budget Narrative:

The County Investment will directly support the industry/education model that allows industry certified instruction in the classroom. The national award winning program that has placed so many students into living wage career paths is continuing at the same quality level now under the leadership of Shannon Rowe. The County funding will support continuing his teaching and mentoring. This emerging program has become an industry/education career technical education teaching model that can be applied broadly to the greater community issue of declining technical education pathways in our public schools.

Proposed Budget

EXPENSES	COUNTY	OTHER CASH	IN KIND	TOTAL
Operations				
Program Management	24,800			24,800
Security	6,600			6,600
Campus fuel	5,000			5,000
Insurance – D&O		1,000		1,000
Office Supplies	1,200			1,200
Sanitation	1,900		1,000	2,900
Telephone	1,700			1,700
Utilities	9,000			9,000
Insurance - Liability	1,000			1,000
Maintenance, repairs	5,000		14,000	19,000
Accounting fees	2,500		500	3,000
Professional fees	1,000		800	1,800
Marketing				
Printing, addressing	00			00
Postage	00	300		300
Administration				
Program Administrator	8,300			8,300
Payroll Taxes		8,515		8,515
Tax filing		800		800
Total Expenses	68,000	10,615	16,300	94,915

EXPENSES	COUNTY	OTHER CASH	IN KIND	TOTAL
County OED	68,000			68,000
Organization Cash		10,615		10,615
Sponsors				
In-Kind and Volunteers			16,300	16,300
Total Income	68,000	10,615	16,300	94,915

ʻAoʻao O Nā Loko Iʻa O Maui
Kōʻieʻie Fishpond Cultural Canoe Tour

projects. Our tours will provide an avenue to promote sustainability as we use our cultural knowledge as the example of a successful balance between man and the earth.

K. Itemized Budget

EXPENSES	COUNTY	OTHER CASH	IN KIND	TOTAL
Operations				
Hawaiian Outrigger Canoe Builder	\$ 4,500.00			\$ 4,500.00
Canoe Repair Materials	\$ 6,000.00			\$ 6,000.00
Canoe Repair Site			\$ 17,280.00	\$17,280.00
Canoe Tour Equipment	\$ 760.00			\$ 760.00
Canoe Tour/Marketing Partner	\$ 6,000.00			\$ 6,000.00
Program Advisor			\$ 1,203.28	\$ 1,203.28
Tour Guide		\$ 8,800.00		\$ 8,800.00
Volunteer Paddler			\$ 7,219.68	\$ 7,219.68
Tour Interpretation Materials	\$ 150.00			\$ 150.00
Marketing				
Photographer and Videographer	\$ 2,000.00			\$ 2,000.00
Website Enhancements	\$ 500.00			\$ 500.00
Graphic Design	\$ 800.00			\$ 800.00
Advertising	\$ 4,000.00			\$ 4,000.00
Brochures	\$ 500.00			\$ 500.00
Online Reservation System		\$ 535.00		\$ 535.00
Branded Uniform	\$ 480.00			\$ 480.00
Administrative				
Executive Director	\$13,200.00	\$ 4,800.00		\$18,000.00
Phone		\$ 1,440.00		\$ 1,440.00
Internet		\$ 516.00		\$ 516.00
Insurance	\$ 1,095.00			\$ 1,095.00
TOTAL EXPENSES	\$ 39,985.00	\$ 16,091.00	\$ 25,702.96	\$ 81,778.96

2015 Festivals of Aloha: G4192				
Budget Realignment Request				
Expenses	County	Reallocate	New COUNTY	
Labor/Professional Fees				
Advertising	\$800.00	\$3,354.25	\$4,154.25	
Coordonation	\$6,500.00	-\$210.30	\$6,289.70	
Entertainment	\$7,000.00	-\$4,150.00	\$2,850.00	
Logistics	\$6,000.00	\$1,012.34	\$7,012.34	
Security	\$750.00	-\$630.00	\$120.00	
Labor/Prof Fee - Other	\$2,500.00	\$1,500.00	\$4,000.00	
Program Supplies	\$1,000.00	\$4,466.17	\$5,466.17	
Equipment Rental	\$3,500.00	-\$747.58	\$2,752.42	
Rent/Land Lease	\$150.00	-\$150.00	\$0.00	
Travel/Air/Transportation	\$2,606.00	-\$1,172.78	\$1,433.22	
Lodging/Hotel	\$500.00	\$229.78	\$729.78	
Training/Meetings	\$238.00	-\$238.00	\$0.00	
Food/Meals				
Insurance	\$1,000.00	-\$600.00	\$400.00	
Fees/Licenses/Design			\$50.00	
Marketing				
Advertising and Print Promotion	\$4,800.00	-\$3,800.57	\$999.43	
Administrative				
Program Administrator Tri-Isle	\$5,092.00	\$0.00	\$5,092.00	
Total Expenses	\$42,436.00	-\$1,086.69	\$41,349.31	
Proviso				
	Maui	Lanai	Molokai	Hana
Submitted	\$10,690.00	\$10,690.00	\$10,690.00	\$10,690.00
Actual	\$10,543.07	\$9,588.24	\$10,609.00	\$10,609.00

K. Itemized Budget:

EXPENSES	COUNTY	CASH	IN-KIND	TOTAL
Operations				
Personnel (Salaries & Fringe)				
Field Staff (9+ FTE)	\$370,661			\$370,661
Coqui Coordinator (.5 FTE)	\$31,500			\$31,500
Coqui Outreach (.5 FTE)	\$27,300			\$27,300
Operations Manager (.6 FTE)	\$45,500			\$45,500
Subtotal: Personnel	\$474,961			\$474,961
Equipment (2 trucks, sprayers, forklift)	\$90,000			\$90,000
Supplies (citric, fuel, gear, sprayers)	\$474,737			\$474,737
Utilities	\$2,250			\$2,250
Administrative				
Project Overhead				
PCSU Direct	\$57,143			\$57,143
University of Hawaii	\$100,909			\$100,909
Total Expenses	\$1,200,000			\$1,200,000
INCOME				
County OED	\$1,200,000			\$1,200,000
Total Income	\$1,200,000			\$1,200,000

GRANT SOURCE	CASH/GRANTS	IN-KIND
Maui County Office of Economic Development	\$1,200,000	
Total Grants	\$1,200,000	

L. Budget Narrative

- Salaries & fringe benefits : Funding will be used for full or partial salaries and fringe (benefits average about 30 percent of salary) for the following positions:
 - Field Staff (9) (field associates)
 - Coqui Outreach (community development and communications)
 - Coqui Coordinator
 - Operations Manager
- Equipment: The project needs an additional truck to move crew to work locations and a flatbed to haul water.
 - Trucks (2): \$35,000 & \$30,000
 - Sprayers (2): \$10,000 each
 - Forklift (1): \$5,000
 - Operations Manager

"Maui Nui Botanical Gardens - Engaging Maui's Communities with Native Hawaiian Plants"
 FY2015 OED Grant Application by Maui Nui Botanical Gardens, Inc.

K. ITEMIZED BUDGET:

EXPENSES	COUNTY	OTHER CASH	IN KIND	TOTAL
Operations				
Groundskeeper	\$ 33,124.43	\$ 6,853.17		\$ 39,977.60
Grounds Assistant	\$ 14,320.05	\$ -		\$ 14,320.05
Plant Collections Manager	\$ 15,138.34	\$ 28,419.27		\$ 43,557.61
Kalo Field Assistant	\$ -	\$ 24,166.70		\$ 24,166.70
Weed & Pot Club Volunteers	\$ -		\$9,256.00	\$ 9,256.00
Americorps Interns	\$ -	\$ 7,516.13		\$ 7,516.13
Special Event Volunteers			\$20,826.00	\$ 20,826.00
Equipment Maintenance & Repairs	\$ -	\$ 7,000.00		\$ 7,000.00
Postage	\$ -	\$ 2,000.00		\$ 2,000.00
Special Events (Plant Sale, Arbor Day)	\$ -	\$ 6,000.00		\$ 6,000.00
Supplies				
Custodial Supplies	\$ -	\$ 1,000.00		\$ 1,000.00
Garden Supplies	\$ -	\$ 5,000.00		\$ 5,000.00
Nursery Supplies	\$ -	\$ 7,000.00		\$ 7,000.00
Education Supplies	\$ -	\$ 3,775.00		\$ 3,775.00
Office Supplies	\$ -	\$ 2,500.00		\$ 2,500.00
Volunteer Supplies	\$ -	\$ 1,000.00		\$ 1,000.00
Telephone	\$ -	\$ 2,000.00		\$ 2,000.00
Marketing				
Program Manager	\$ 48,275.91	\$ 10,641.04		\$ 58,916.95
Workshop Promotion	\$ -	\$ 3,000.00		\$ 3,000.00
Newsletter Printing and Reproduction	\$ -	\$ 3,000.00		\$ 3,000.00
Administrative				
Executive Director	\$ 46,731.27	\$ 15,691.26		\$ 62,422.53
TOTAL EXPENSES	\$ 157,590.00	\$ 136,562.57	\$ 30,082.00	\$ 324,234.58
INCOME				
County OED	\$ 157,590.00			\$ 157,590.00
Donations/Cash		\$ 52,412.58		\$ 52,412.58
Kaulunani		\$ 5,984.00		\$ 5,984.00
US Fish and Wildlife		\$ 4,000.00		\$ 4,000.00
HCF/HTA 2015 (amt reflects second 1/2 of total grant award)		\$ 40,811.00		\$ 40,811.00
Ceres Trust Year 3		\$ 20,855.00		\$ 20,855.00
HCF Flex Grant 2016		\$ 5,000.00		\$ 5,000.00
Leiter Foundation		\$ 5,000.00		\$ 5,000.00
Baldwin Family Foundation		\$ 2,500.00		\$ 2,500.00
In-kind Support and Volunteers			\$ 30,082.00	\$ 30,082.00
TOTAL INCOME	\$ 157,590.00	\$ 136,562.58	\$ 30,082.00	\$ 324,234.58

Maui County Farm Bureau Budget 2016

ITEM/EVENT	MCFB	ITEM/EVENT	MCA	ITEM/EVENT	MCOF	ITEM/EVENT	MALP	Combined
Postage	\$500.00					Postage/Meeting Flyers	\$600.00	
Phone/Fax/Internet	\$1,500.00							
Operations Aide	\$1,000.00							
Travel/Transportation	\$2,200.00							
Acct & Grant Management	\$46,000.00			Ins., Acct., Misc Legal	\$3,000.00			
Executive Director	\$47,000.00							
Subtotal	\$98,200.00			Subtotal	\$3,000.00	Subtotal	\$600.00	\$101,800.00
"Grown on Maui" Campaign	\$15,000.00			Seed to Cup at Maui Tropical	\$10,000.00	Misc Meeting Expenses	\$600.00	
"Ag in the Classroom" Campaign	\$11,500.00			Plantation		Speaker Fees	\$1,000.00	
Educate the Educator Program	\$12,000.00			Fair/Event Supplies	\$4,300.00	Lawn & Garden Fair	\$4,300.00	
Community Events/Outreach	\$7,043.00			HCA conference cupping	\$2,000.00			
Maui County Ag Festival	\$34,500.00			contribution/sponsorship				
Subtotal	\$80,043.00			Subtotal	\$16,300.00	Subtotal	\$5,900.00	\$102,243.00
Website	\$2,500.00	Educational Materials on General	\$1,000.00	Website	\$3,000.00	Website Domain Fee	\$2,500.00	
Marketing/Promotion Supplies	\$10,000.00	Beef Info for Consumers or Travel				Website Maintenance	\$1,000.00	
Advertising	\$20,200.00	Expense for Molokai/Lanai members						
Professional Services	\$51,450.00							
Subtotal	\$84,150.00	Subtotal	\$1,000.00	Subtotal	\$3,000.00	Subtotal	\$3,500.00	
								\$91,650.00
Membership Enrichment	\$5,000.00	Airfare	\$3,000.00	HCA Annual Meeting/Ag	\$2,000.00	LICT Ornamental Training	\$2,500.00	
		Car Rental	\$600.00	Awareness Day		Program		
		Lodging	\$800.00	Educational Workshops	\$4,000.00	LICT NEW Certification	\$2,000.00	
		Speaker Fees	\$1,000.00			Training		
		Educational Materials	\$800.00					
		Food/Refreshments	\$400.00					
		Member & Youth Education in Policy	\$2,000.00					
		and Legislation						
Subtotal	\$5,000.00	Subtotal	\$8,600.00	Subtotal	\$6,000.00	Subtotal	\$4,500.00	\$24,100.00
MCFB Total	\$267,393.00		\$9,600.00		\$28,300.00		\$14,500.00	\$319,793.00

Ma Ka Hana Ka 'ike—Mahele Farm

Budget FY2015-16

EXPENSES	COUNTY	OTHER CASH	IN KIND	TOTAL
Operations				
Program Expenses				
Tools	\$ 2,630.00	\$ 1,470.00	\$ -	\$ 4,100.00
Soil Fertility	\$ 1,350.00	\$ 750.00	\$ -	\$ 2,100.00
Farm Equipment	\$ -	\$ 480.00	\$ -	\$ 480.00
Fuel	\$ 1,410.00	\$ 790.00	\$ -	\$ 2,200.00
Maintenance	\$ 640.00	\$ 1,140.00	\$ -	\$ 1,780.00
Nursery Stock & Supplies	\$ 3,200.00	\$ 2,800.00	\$ -	\$ 6,000.00
Kitchen Supplies	\$ 770.00	\$ 430.00	\$ -	\$ 1,200.00
School Transportation Support	\$ -	\$ 1,600.00	\$ -	\$ 1,600.00
Farm Contractor/Mentor Participation	\$ -	\$ 3,200.00	\$ -	\$ 3,200.00
Events	\$ -	\$ 1,000.00	\$ -	\$ 1,000.00
Other Program Expenses	\$ -	\$ 6,020.00	\$ -	\$ 6,020.00
Personnel	\$ -	\$ 116,000.00	\$ -	\$ 116,000.00
Payroll Taxes & Fringe Benefits	\$ -	\$ 34,664.00	\$ -	\$ 34,664.00
Apprenticeship Stipends & Tool Awards	\$ -	\$ 58,750.00	\$ -	\$ 58,750.00
Labor	\$ -	\$ -	\$ 40,000.00	\$ 40,000.00
Marketing				
Newsletter, Web, Media	\$ -	\$ -	\$ -	\$ -
Administrative				
Program Development	\$ -	\$ 7,400.00	\$ -	\$ 7,400.00
Office Expense	\$ -	\$ 3,830.00	\$ -	\$ 3,830.00
TOTAL EXPENSES	\$ 10,000.00	\$ 240,324.00	\$ 40,000.00	\$ 290,324.00
INCOME				
County OED	\$ 10,000.00			\$ 10,000.00
Government Grants (secured)		\$ 127,255.00		\$ 127,255.00
Foundations (secured)		\$ 54,167.00		\$ 54,167.00
Other Private Foundations and Donors (pending)		\$ 58,902.00		\$ 58,902.00
In Kind Contributions (volunteers)		\$ -	\$ 40,000.00	\$ 40,000.00
TOTAL INCOME	\$ 10,000.00	\$ 240,324.00	\$ 40,000.00	\$ 290,324.00



2016 Narrative Annual Upcountry 4-H Livestock & Ag Fair

H. Itemized Budget

Expenses		County	Other Cash	In Kind	Total
Operations	Tents, Portable Toilets, Hand wash stations, tables, drinks for concession booth sales, etc	15,000	15,000	4,000	34,000
Entertainment	Musicians, Emcee, Sound System etc.	6,000	4,000		10,000
Scholarships	Eligible 4H High School Seniors		2,400		2,400
Supplies	Printing, office supplies, set up materials and tools etc.	1,800	2000		3,800
Marketing	Radio, Newspaper Advertising, Banners	8,000	5,300		13,300
Administrative	Tri Isle RC&D	4,200			4,200
Total Expenses		35,000	28,700	4,000	67,700

Income		County	Other Cash	In Kind	Total
County OED		35,000			35,000



2016 Narrative Annual Upcountry 4-H Livestock & Ag Fair

Grant					
Donations	Donations/ Vendors/In Kind		26,954	4,000	30,954
Prior Year Proceeds			1,746		1,746
Total Income		35,000	28,700	4,000	67,700

I. Budget Narrative

The goal this year is to bring in two(2) big name artist \$4,000.00(fees and travel), \$1,500.00 for sound system and tent rental/set up, \$3,500.00 for additional performers, \$1,000.00 for stage construction, decoration and set up.

Advertising/Marketing will be another major goal. Radio, Newspaper and Social Media will begin as soon as March 2016 to generate interest in old and new vendors. Try to encourage and educate residents as well as tourists to attend this wonderful event.

The idea is to attract more vendors to generate additional income for the fair.

MEDB

J. ITEMIZED BUDGET: October 1, 2015- September 30, 2016

EXPENSES	COUNTY	OTHER CASH	IN KIND	TOTAL
1 Personnel	437,084.00	756,281.00		1,193,365.00
2 Consultants	31,754.00	360,210.00		391,964.00
3 Training/Education	38,418.00	339,057.00	500,000.00	877,475.00
4 Multimedia/Internet	5,540.00	11,941.00		17,481.00
5 Outreach/engagement	32,553.00	481,061.00		513,614.00
6 Travel	21,860.00	66,329.00		88,189.00
7 Overhead	40,125.00	12,929.00		53,054.00
8 Administration	122,666.00	272,218.00		394,884.00
TOTAL EXPENSES	730,000.00	2,300,026.00	500,000.00	3,530,026.00

EXPENSES	COUNTY	OTHER CASH	IN KIND	TOTAL
County OED	730,000.00			730,000.00
Organizational Cash		2,135,026.00		2,135,026.00
Sponsors		165,000.00		165,000.00
In-kind Support and Volunteers			500,000.00	500,000.00
TOTAL	730,000.00	2,300,026.00	500,000.00	3,530,026.00

K. BUDGET NARRATIVE

I. Itemized Budget:

EXPENSES	COUNTY	OTHER CASH	IN KIND	TOTAL
Operations				
PAYROLL & BENEFITS				
Administrative (2014-2015)	\$20,500	\$0		\$20,500
Administrative (2015-2016)	\$20,500	\$0		\$20,500
Total Payroll & Benefits	\$41,000	\$0		\$41,000
NON-PAYROLL EXPENSES				
Estimated Fees (Plans, permits, document costs) 2014-2016	\$151,800	\$0		\$151,800
Construction Cost (Estimate) 2014-2016	\$759,000	\$0		\$759,000
	\$910,800	\$0	\$0	\$910,800
TOTAL EXPENSES	\$951,800	\$0	\$0	\$951,800

INCOME

County Approval (2015)	\$400,000	\$0		\$400,000
County Request-Pending (2016)	\$470,000	\$0		470,000
Other sources, individual donors	\$81,800			81,800
TOTAL INCOME	\$951,800	\$0	\$0	\$951,800

J. Budget Narrative:

EXPENSES	COUNTY	OTHER CASH	IN KIND	TOTAL
PAYROLL & BENEFITS				
Art Vento, President & CEO: 5% of time \$6,500 x 2 years. Oversees project coordination	\$13,000	\$0	\$0	\$13,000
Mike Foley, Facilities Engineer: 15% of time \$12,000 x 2 years. Coordinates plant management	\$24,000	\$0	\$0	\$24,000
Grants Manager: 5% of time \$2,000 x 2 years. Manages grant and final reporting	\$4,000	\$0	\$0	\$4,000
Total Payroll & Benefits	\$41,000	\$0	\$0	\$41,000
NON-PAYROLL EXPENSES				
Estimated Fees: Design and documents for projects	\$151,800	\$0	\$0	\$151,800
Construction Cost: Parking lot construction costs	\$759,000	\$0	\$0	\$759,000
Total Non-Payroll Expenses	\$910,800	\$0	\$0	\$910,800
TOTAL EXPENSES	\$951,800	\$0	\$0	\$951,800

I. Itemized Budget:

EXPENSES	COUNTY	OTHER CASH	IN KIND	TOTAL
Operations				
PAYROLL & BENEFITS				
Administrative (2014-2015)	\$20,500	\$0		\$20,500
Administrative (2015-2016)	\$20,500	\$0		\$20,500
Total Payroll & Benefits	\$41,000	\$0		\$41,000

NON-PAYROLL EXPENSES				
Estimated Fees (Plans, permits, document costs) 2014-2016	\$151,800	\$0		\$151,800
Construction Cost (Estimate) 2014-2016	\$677,200	\$81,800		\$759,000
Total Non-payroll Expenses	\$829,000	\$81,800	\$0	\$910,800
TOTAL EXPENSES	\$870,000	\$81,800	\$0	\$951,800

INCOME				
County Approval (2015)	\$400,000	\$0		\$400,000
County Request-Pending (2016)	\$470,000	\$0		\$470,000
Other sources, individual donors		\$81,800		\$81,800
TOTAL INCOME	\$870,000	\$81,800	\$0	\$951,800

J. Budget Narrative:

EXPENSES	COUNTY	OTHER CASH	IN KIND	TOTAL
PAYROLL & BENEFITS				
Art Vento, President & CEO: 5% of time \$6,500 x 2 years. Oversees project coordination	\$13,000	\$0	\$0	\$13,000
Mike Foley, Facilities Engineer: 15% of time \$12,000 x 2 years. Coordinates plant management	\$24,000	\$0	\$0	\$24,000
Grants Manager: 5% of time \$2,000 x 2 years. Manages grant and final reporting	\$4,000	\$0	\$0	\$4,000
TOTAL PAYROLL & BENEFITS	\$41,000	\$0	\$0	\$41,000

Continued on page 2

J. Budget Narrative: *continued*

EXPENSES	COUNTY	OTHER CASH	IN KIND	TOTAL
Estimated Fees: Design and documents for projects	\$151,800	\$0	\$0	\$151,800
Construction Cost: Parking lot construction costs	\$677,200	\$81,800	\$0	\$759,000
Total Non-Payroll Expenses	\$829,000	\$81,800	\$0	\$910,800
TOTAL EXPENSES	\$870,000	\$81,800	\$0	\$951,800

A. CONSOLIDATED PROPOSAL BUDGET

Expenses	County Request
Materials, supplies and equipment (e.g. irrigation supplies, ag water, plants, trees, soil amendments, workshop mats, field survey gear, lab & office supplies, fencing, Survey Monkey,, postage, shipping, learning lab kits, tractor, dump trailer, gardening tools & equip, air conditioning units, security, land clearing, etc. as outlined in sub-projects)	\$45,057
Fuel, maintenance & repairs	\$2,500
Travel	\$19,304
Facility rental	\$500
Publications, Web marketing, signs, banners, advertising, photography	\$3100
Student Salaries & Fringe	\$19,248
Honorariums	\$1,200
TOTAL DIRECT EXPENSES	\$90,909
OVERHEAD @ 10% : per UH rules, 10.0% of modified direct costs for State and Local Government Agencies (http://www.hawaii.edu/ors/rates2.html) Indirect Costs (10% of MTDC)	\$9,091
Total Expenses	\$100,000

**The University of Hawaii will provide support for all of the projects contained herein, with facilities, supplies and staff and faculty time and expertise.

Budget

Project Title: Molokai Farm Bureau and 4H Livestock Expo 2016

EXPENSES	COUNTY	CASH/GRANTS	IN-KIND	TOTAL	NARRATIVE
Operations					
Setup and Take Down of Tents and Pens			\$2,500.00	\$2,500.00	Man power for Expo set up and take down e.g. tents, pens
County Park Rental	\$1,000.00			\$1,000.00	Rental of County Facilities for 4 days @ \$250/day
Insurance	\$400.00			\$400.00	Cost of Insurance Coverage for \$1M
Auctioneer Airfare	\$150.00			\$150.00	Round trip airfare cost from Honolulu to Molokai for one
Judge Airfare	\$1,500.00			\$1,500.00	Round trip airfare cost from Denver to Molokai for judge
Lei's for Expo Guest	\$170.00			\$170.00	20 Leis @ \$8/each: Customary Lei's for guest and winners
Island Refuse Trash Bin	\$140.00			\$140.00	1 Large County trash container for weekend use
Sound System	\$1,100.00			\$1,100.00	Weekend package deal includes manpower and equipment
Pupu Tent		\$700.00		\$700.00	\$175 X 4 tent for volunteer snacks and refreshment area
Kaimomi Dist. Ice		\$84.00		\$84.00	20 bags @ \$4.20 each /Ice for volunteer refreshments
Lunch for Staff and Volunteers			\$264.00	\$264.00	Llunch plates @ \$6.50/plate for 40 volunteers
Molokai Porta Potties	\$360.00			\$360.00	2 portable toilets with unit price at \$180/ each
Hikiola Supplies		\$875.00		\$875.00	Based on last year's cost of supplies needed for livestock
Napa Supplies	\$430.00			\$430.00	Based on last year's cost of supplies needed to set-up
Electric	\$700.00			\$700.00	Cost of electricity and rental of 4 large portable spot lights
Platinum Tent Rentals	\$3,600.00			\$3,600.00	Lg tent \$1,000 X 3days , Molokai Ranch tent \$100 X 3 days
RJ's Snack and 2 Gift Baskets		\$150.00		\$150.00	\$25/ gift basket X 2 and snacks @ \$1.25 for 80
Friendly Market Center Water		\$450.00		\$450.00	Cost of 1- 72 case pallet of water
PK Distributers		\$345.00		\$345.00	20 (24cans) of soda @ 17.25 each
Jimmy Duvauchelle	\$400.00			\$400.00	\$200/ day X 2 days for Master of Ceremonies
Slaughter House Fee		\$2,665.00		\$2,665.00	\$121/each (slaughter fee for 22 animals)
FMC (Awards Luncheon for Volunteers and Staff)			\$1,000.00	\$1,000.00	\$12.50/plate (40 kids, 40 volunteers)
Award Buckles		\$1950.00		\$1950.00	\$97.50/ buckle with 20 estimated winners
Young Brothers Gift		\$55.00		\$55.00	\$27.50 X 2 Gifts: Helping coordinate livestock transfer
Young Brothers Animal Freight For State Animals		\$31.00		\$31.00	Young Brother docking fee for state animal transfer
4H State Expo Travel	\$2,500.00			\$2,500.00	Airfare (\$150 round trip), hotel room (2 rooms @ \$150 X 2 nights), car rental(\$50 X 2 days) for 9 kids and 3 chaperons
Marketing					
Office Supplies		\$31.00		\$31.00	Supplies used to make and hang posters
Newspaper Adds	\$550.00	\$1520.00		\$2070.00	Cost of two Lg Newspaper ads in Molokai Dispatch
Administration					
Grant Management	\$2,000.00			\$2,000.00	Accounting, Reports, Coordination of Event
TOTAL	\$15,000.00	\$8,856.00	\$3,764	\$27,620	

Budget - continued					
Project Title: Molokai Farm Bureau and 4H Livestock Expo 2016					
INCOME	COUNTY	CASH/GRANTS	IN-KIND	TOTAL	BASED ON LAST YEARS SUCCESS (2015)
County of Maui Funding	\$15,000.00			\$15,000.00	OED Grant from Maui County
Misaki's Food Inc.		3,000.00		\$3,000.00	Cash Donation from Molokai Business
Mikes Catering			\$1,000.00	\$1,000.00	Provide lunch for Expo
Raffle Ticket Sales		\$4,400.00		\$4,400.00	Sale of Raffle tickets for TV
Monsanto In-kind Service			\$2,500.00	\$2,500.00	Man power to set up event and tear down
Grace Pacific		\$200.00		\$200.00	Cash Donation from Hawaii Business
Molokai Ranch		\$300.00		\$300.00	Cash Donation from Molokai Business
Napa (GT)		\$500.00		\$500.00	Cash Donation from Molokai Business
T-Shirt Sale		\$740.00		\$740.00	Sale of T-shirts at \$10 per shirt
Poi Mochi		\$100.00		\$100.00	Cash Donation from Molokai Business
Drinks		\$800.00		\$800.00	Drinks sold during the event for \$1 Each
TOTAL	\$15,000.00	\$10,040.00	\$3,500.00	\$28,540.00	

Budget Template

Project Title: Emma Farden Sharpe Hula Festival FY16

EXPENSES	COUNTY	CASH/GRANTS	IN KIND	TOTAL
Operations				
Award	300			300
Insurance		119		119
Florals	400			400
Permit		150		150
Entertainment	2250		5400	7650
Equipment-Tents/Chairs/Tables			5000	5000
Travel-Air/Overnight/Ground	1000			1000
Workshop	750		1000	1750
Labor		300	1000	1300
Hana Noeau	400		600	1000
Sound	800		500	1300
Marketing				
Design	1000		2000	3000
Print/Distribution/Ads	900			900
Administrative				
Coordinator	1000	2500	2500	6000
Volunteers		500	10000	10500
Fiscal - Tri-Isle RC&D	1200			1200
Fiscal			2000	2000
Total Expenses	10000	3569	30000	43569
INCOME	COUNTY	CASH/GRANTS	IN- KIND	TOTAL
County OED	10000			10000
Cash		3000		3000
Sponsor's		569		569
In-kind Support and Volunteers			31000	31000
Total Income	10000	3569	31000	44569