

WR Committee

From: Eva Blumenstein <Eva.Blumenstein@co.maui.hi.us>
Sent: Thursday, April 20, 2017 1:55 PM
To: WR Committee
Cc: Dave Taylor; Gladys Baisa
Subject: Re: WR-5 Watershed Management and Protection

Aloha:

Please find annual financial statements for watershed partnerships grants for the past 3 years for download here:
https://www.dropbox.com/sh/vsiglo6wtcajh8/AACuB-WAudniEC5jlrnjvXq_a?dl=0

DWS requires that all watershed protection grant applicants submit financial statements for the last 3 years with at least one year audited. Since we begin our application process over a year prior to awarding of a grant, current year (2017) financials are generally not available yet.

To date, we fund 9 grant subsidies through 4 main administrative entities that accept and account for awarded funds. Financial statements are organized by administrator and consolidated for the entities that administer multiple grants:

The Hawaii Agricultural Research Center (HARC)
The University of Hawaii Office of Research Services (ORS)
Tri-Isle RC&D Council, Inc. (Tri-Isle)
The Nature Conservancy (TNC)

As requested, hard copies are submitted to the Office of Council Services.

Mahalo,

Eva

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Eva Blumenstein
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>>> WR Committee <WR.Committee@mauicounty.us> 4/19/2017 9:53 AM >>>
Aloha,

On behalf of Water Resources Committee Chair Atay, may I please request copies of the profit and loss statements for the watershed partnerships grants funded by the Department of Water Supply for FY's 2015-2017.

Mahalo,

Kimberley Willenbrink
Water Resources Committee Staff
Office of Council Services
200 South High Street
Wailuku, Hawaii 96793
(808)270-7761

**HAWAII AGRICULTURE RESEARCH
CENTER AND AFFILIATES**

**CONSOLIDATED FINANCIAL STATEMENTS
As of and for the Year Ended June 30, 2015
With Prior Year Comparative Information
And Independent Auditor's Report**



CW Associates
A Hawaii Certified Public Accounting Corporation



INDEPENDENT AUDITOR'S REPORT

Hawaii Agriculture Research Center and affiliates:

Report on the Consolidated Financial Statements

We have audited the accompanying consolidated financial statements of Hawaii Agriculture Research Center and affiliates (Organization), which comprise the consolidated statement of financial position as of June 30, 2015, and the related consolidated statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence supporting the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion on the Consolidated Financial Statements

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of the Organization as of June 30, 2015, and the changes in their net assets and their cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Prior Year Comparative Information

We have previously audited the Organization's consolidated financial statements as of and for the year ended June 30, 2014, and in our report dated February 11, 2015, expressed an unmodified opinion on those consolidated financial statements. In our opinion, the accompanying prior year comparative information is consistent, in all material respects, with the audited consolidated financial statements from which it has been derived.

CW ASSOCIATES, CPAs

Honolulu, Hawaii
February 8, 2016

**HAWAII AGRICULTURE RESEARCH
CENTER AND AFFILIATES**

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

**As of June 30, 2015
(With Prior Year Comparative Information)**

| | <u>2015</u> | <u>2014</u> |
|--|---------------------|---------------------|
| ASSETS | | |
| CURRENT ASSETS | | |
| Cash (including interest-bearing accounts) | \$ 206,693 | \$ 221,179 |
| Contracts, grants, and other receivables – net | 336,158 | 154,790 |
| Investments in marketable securities – current | 7,002,687 | 7,329,648 |
| Prepaid expenses and other current assets | 155,191 | 145,913 |
| Total current assets | <u>7,700,729</u> | <u>7,851,530</u> |
| PROPERTY AND EQUIPMENT – Net | <u>14,495,028</u> | <u>14,829,195</u> |
| INVESTMENTS IN MARKETABLE SECURITIES – Noncurrent | <u>4,199,963</u> | <u>5,344,698</u> |
| INVESTMENT IN CARDAX PHARMACEUTICALS, INC. | <u>16,200</u> | <u>16,200</u> |
| TOTAL ASSETS | <u>\$26,411,920</u> | <u>\$28,041,623</u> |
| LIABILITIES AND NET ASSETS | | |
| CURRENT LIABILITIES | | |
| Advances on line-of-credit | \$ 7,002,687 | \$ 7,329,648 |
| Accounts payable and accrued liabilities | 431,818 | 371,926 |
| Note payable – current | - | 982,672 |
| Total current liabilities | <u>7,434,505</u> | <u>8,684,246</u> |
| NOTE PAYABLE – Noncurrent | <u>1,319,232</u> | <u>-</u> |
| NET POSTRETIREMENT LIABILITY | <u>86,064</u> | <u>58,492</u> |
| NET PENSION LIABILITY | <u>2,881,676</u> | <u>2,586,723</u> |
| TOTAL LIABILITIES | <u>11,721,477</u> | <u>11,329,461</u> |
| NET ASSETS | | |
| Unrestricted | <u>14,690,443</u> | <u>16,712,162</u> |
| Total net assets | <u>14,690,443</u> | <u>16,712,162</u> |
| TOTAL LIABILITIES AND NET ASSETS | <u>\$26,411,920</u> | <u>\$28,041,623</u> |

See accompanying notes to the consolidated financial statements.

**HAWAII AGRICULTURE RESEARCH
CENTER AND AFFILIATES**

CONSOLIDATED STATEMENT OF ACTIVITIES

**For the Year Ended June 30, 2015
(With Prior Year Comparative Information)**

| | <u>2015</u> | <u>2014</u> |
|---|----------------------|----------------------|
| CHANGES IN UNRESTRICTED NET ASSETS | | |
| Revenue and support | | |
| Agricultural consulting services | \$ 512,770 | \$ 598,967 |
| Federal government grants | 511,113 | 459,932 |
| Other project revenue | 293,260 | 250,732 |
| Rental income – net | 248,479 | 283,911 |
| State government grants | 192,288 | 154,139 |
| Other revenue and support | <u>191,812</u> | <u>45,772</u> |
| Total revenue and support | <u>1,949,722</u> | <u>1,793,453</u> |
| Expenses | | |
| Program services | | |
| Federal government grants | 641,505 | 734,899 |
| Agriculture and forestry projects | 421,159 | 397,196 |
| Sugar projects | 350,222 | 357,790 |
| Other program services | 678,080 | 1,122,539 |
| Total program services | <u>2,090,966</u> | <u>2,612,424</u> |
| Supporting services | | |
| Management and general | 956,129 | 744,153 |
| Fundraising | <u>63,533</u> | <u>61,857</u> |
| Total supporting services | <u>1,019,662</u> | <u>806,010</u> |
| Total expenses | <u>3,110,628</u> | <u>3,418,434</u> |
| Revenue and support less expenses | (1,160,906) | (1,624,981) |
| Net earnings (losses) on investments in marketable securities | (138,288) | 1,396,376 |
| Pension and postretirement credit (cost) | <u>(722,525)</u> | <u>508,039</u> |
| Increase (decrease) in unrestricted net assets | <u>(2,021,719)</u> | <u>279,434</u> |
| INCREASE (DECREASE) IN NET ASSETS | (2,021,719) | 279,434 |
| NET ASSETS – Beginning of year | <u>16,712,162</u> | <u>16,432,728</u> |
| NET ASSETS – End of year | <u>\$ 14,690,443</u> | <u>\$ 16,712,162</u> |

See accompanying notes to the consolidated financial statements.

**HAWAII AGRICULTURE RESEARCH
CENTER AND AFFILIATES**

CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES

**For the Year Ended June 30, 2015
(With Prior Year Comparative Information)**

| | Program Services | | | | Supporting Services | | | 2015 Totals | 2014 Totals | |
|---------------------------|---------------------------------|--|-------------------------|------------------------------|------------------------------|------------------------------|------------------------|---------------------------|---------------------------|---------------------------------|
| | Federal Government Grants | Agriculture and Forestry Projects | Sugar Projects | Other Program Services | Total Program Services | Management and General | Fund- Raising | | | Total Supporting Services |
| Salaries and benefits | \$389,689 | \$279,423 | \$232,515 | \$273,551 | \$1,175,178 | \$316,310 | \$42,382 | \$ 358,692 | \$1,533,870 | \$1,537,336 |
| Depreciation | 56,601 | 40,747 | 32,449 | 37,428 | 167,225 | 175,099 | 6,757 | 181,856 | 349,081 | 342,987 |
| Telephone and utilities | 36,256 | 26,100 | 20,785 | 23,974 | 107,115 | 78,377 | 4,328 | 82,705 | 189,820 | 227,038 |
| Project costs | 74,638 | 14,186 | 16,131 | 77,681 | 182,636 | - | - | - | 182,636 | 201,296 |
| Professional fees | 13,596 | 9,788 | 7,795 | 8,991 | 40,170 | 135,015 | 1,623 | 136,638 | 176,808 | 84,116 |
| Interest | - | - | - | 72,303 | 72,303 | 98,401 | - | 98,401 | 170,704 | 126,659 |
| Insurance | 27,142 | 19,539 | 15,560 | 17,948 | 80,189 | 58,675 | 3,240 | 61,915 | 142,104 | 150,545 |
| Predevelopment costs | - | - | - | 137,384 | 137,384 | - | - | - | 137,384 | 561,031 |
| Office and administrative | 17,990 | 12,951 | 10,314 | 11,896 | 53,151 | 38,892 | 2,148 | 41,040 | 94,191 | 69,180 |
| Lease rent | 4,413 | 3,177 | 2,530 | 2,918 | 13,038 | 9,540 | 527 | 10,067 | 23,105 | 35,451 |
| Uncollectable accounts | 1,550 | 1,116 | 889 | 1,025 | 4,580 | 3,352 | 185 | 3,537 | 8,117 | 3,030 |
| Other expenses | 19,630 | 14,132 | 11,254 | 12,981 | 57,997 | 42,468 | 2,343 | 44,811 | 102,808 | 79,765 |
| Total expenses | <u>\$641,505</u> | <u>\$421,159</u> | <u>\$350,222</u> | <u>\$678,080</u> | <u>\$2,090,966</u> | <u>\$956,129</u> | <u>\$63,533</u> | <u>\$1,019,662</u> | <u>\$3,110,628</u> | <u>\$3,418,434</u> |

See accompanying notes to the consolidated financial statements.

**HAWAII AGRICULTURE RESEARCH
CENTER AND AFFILIATES**

CONSOLIDATED STATEMENT OF CASH FLOWS

**For the Year Ended June 30, 2015
(With Prior Year Comparative Information)**

| | <u>2015</u> | <u>2014</u> |
|--|-------------------|--------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES | | |
| Increase (decrease) in net assets | \$ (2,021,719) | \$ 279,434 |
| Adjustments to reconcile increase (decrease) in net assets to net cash used by operating activities: | | |
| Depreciation of property and equipment | 349,081 | 342,987 |
| Depreciation of rental property | 285,708 | 285,708 |
| (Gain) loss on investments in marketable securities | 332,915 | (1,268,837) |
| Increase in: | | |
| Contracts, grants, and other receivables – net | (181,368) | (24,006) |
| Prepaid expenses and other current assets | (9,278) | (7,829) |
| Increase (decrease) in: | | |
| Accounts payable and accrued liabilities | 59,892 | (6,560) |
| Net postretirement liability | 27,572 | 4,378 |
| Net pension liability | 294,953 | (1,152,417) |
| Net cash used by operating activities | <u>(862,244)</u> | <u>(1,547,142)</u> |
| CASH FLOWS FROM INVESTING ACTIVITIES | | |
| Purchases of property and equipment | (300,622) | (25,000) |
| Proceeds from sales of marketable securities | 1,443,838 | 805,912 |
| Purchases of marketable securities | <u>(305,057)</u> | <u>(210,102)</u> |
| Net cash provided by investing activities | <u>838,159</u> | <u>570,810</u> |
| CASH FLOWS FROM FINANCING ACTIVITIES | | |
| Additions to note payable | 336,560 | 532,438 |
| Increase (decrease) in advances on line-of-credit | <u>(326,961)</u> | <u>443,866</u> |
| Net cash provided by financing activities | <u>9,599</u> | <u>976,304</u> |
| NET DECREASE IN CASH | (14,486) | (28) |
| CASH – Beginning of year | <u>221,179</u> | <u>221,207</u> |
| CASH – End of year | <u>\$ 206,693</u> | <u>\$ 221,179</u> |
| SUPPLEMENTAL CASH FLOW INFORMATION | | |
| Cash paid during the year for interest | \$ 98,401 | \$ 87,703 |

See accompanying notes to the consolidated financial statements.

**HAWAII AGRICULTURE RESEARCH
CENTER AND AFFILIATES**

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

**For the Year Ended June 30, 2015
(With Prior Year Comparative Information)**

NOTE A – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization and Activity

Hawaii Agriculture Research Center and affiliates (Organization) consists of Hawaii Agriculture Research Center (Center), Hawaii Foundation for Agriculture Research (Foundation), Kunia Village Title Holding Corporation (Corporation), and Kunia Village Development Corporation (Development Corporation).

The Center was incorporated in the State of Hawaii in August 1978 as *Hawaiian Sugar Planters' Association*. The name was changed to *Hawaii Agriculture Research Center* in March 1996. The Center is a nonprofit corporation exempt from income taxes under Section 501(c)(3) of the U.S. Internal Revenue Code and under applicable State of Hawaii tax statutes, that was organized to support agriculture in Hawaii.

The Foundation was incorporated in the State of Hawaii in February 2008. The Foundation is also a nonprofit corporation exempt from income taxes under Section 501(c)(3) of the U.S. Internal Revenue Code and under applicable State of Hawaii tax statutes, to carry out the charitable educational or scientific purposes of the Center as a supporting organization under Section 509(a)(3) of the U.S. Internal Revenue Code.

The Corporation, which is owned by the Center, was incorporated in the State of Hawaii in March 2010 as a tax exempt title holding corporation under Section 501(c)(2) of the U.S. Internal Revenue Code and under applicable State of Hawaii tax statutes, to collect and remit to the Center the entire net income from real and personal property it holds. The Corporation's expenses exceeded its revenue for the years ended June 30, 2015 and 2014.

The Development Corporation, incorporated in the State of Hawaii in June 2010, is a nonprofit corporation exempt from income taxes under Section 501(c)(3) of the U.S. Internal Revenue Code and under applicable State of Hawaii tax statutes. It was established to provide low-income rental housing for agricultural workers.

The accompanying consolidated financial statements include the accounts of the Center, Foundation, Corporation, and Development Corporation, except that all significant intercompany transactions and balances have been eliminated in consolidation.

Basis of Accounting

The Organization reports information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets (none in 2015 and 2014), and permanently restricted net assets (none in 2015 and 2014). Support is recognized when pledged and is considered to be available for unrestricted use unless restricted by the donor. Donor restricted support is recognized when pledged as an increase in temporarily restricted or permanently restricted net assets, depending on the nature of the restriction. When a temporary restriction is satisfied or expires, temporarily restricted net assets are reclassified to unrestricted net assets.

NOTE A – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Basis of Accounting (Continued)

Revenue from government grants and contracts is recognized to the extent of expenditures made in accordance with the related agreements (including expenditures for property and equipment, which may be capitalized and depreciated for financial reporting purposes). Revenue from agricultural consulting services and rental operations is recognized when earned. Other revenue and support is also recognized when earned.

Expenses are recognized when the related liability is incurred. Expenses are allocated on a functional basis among program services and supporting services based on estimates by management. Expenses that can be identified with a specific program or supporting service are charged directly to the program or supporting service using natural expense classifications. Other expenses that are common to several functions are allocated by various bases.

Donated services are recognized as contributions if the services create or enhance nonfinancial assets, or require specialized skills that are performed by people with those skills and would otherwise be purchased by the Organization. A substantial number of unpaid volunteers have made contributions of their time to the Organization. The value of this time is not reflected in these consolidated financial statements because it did not meet the criteria for recognition.

Use of Estimates

The accompanying consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America. The preparation of financial statements in accordance with such generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates, and it is at least reasonably possible that such differences will occur in the near term.

Concentrations of Credit Risk

Financial instruments that potentially subject the Organization to credit risk include cash, unsecured receivables due primarily from federal and state government agencies and from member entities, and investments in marketable securities. Cash on deposit with financial institutions exceeded the related federal insurance by approximately \$65,300 and \$134,900 at June 30, 2015 and 2014, respectively.

The Organization is custodian for the bank accounts of the International Consortium of Sugar Biotechnologies, included in prepaid expenses and other current assets and in accounts payable and accrued liabilities, which amounted to \$140,675 and \$128,763 as of June 30, 2015 and 2014, respectively.

Contracts, grants, and other receivables have been adjusted for all known doubtful accounts, estimated to be \$0 at June 30, 2015 and 2014. Such receivables are determined to be collectible or uncollectible based on management's assessment of the facts and circumstances of individual accounts.

NOTE A – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Investments

Investments in marketable securities are stated at fair value, are fully insured by federal and private insurance, as represented by the custodians, and are classified as noncurrent to the extent they exceed the amount used as collateral for the line-of-credit. Net realized and unrealized gains and losses, determined using the specific identification method, are included in net earnings (losses) on investments in marketable securities. Future changes in market prices may make such investments less valuable. The Organization's investment in 596,000 shares, or 6.512%, of the common stock of Cardax Pharmaceuticals, Inc., is stated at cost and is not available for operations. Investments are reviewed for impairment whenever events or changes in circumstances indicate that the related carrying amounts may not be recoverable.

Property and Equipment

Property and equipment is stated at cost or, if donated, at the estimated fair market value at the date of donation. Depreciation is computed using the straight-line method over estimated useful lives of 5 to 40 years for building and improvements, 3 to 18 years for leasehold improvements, 3 to 20 years for research equipment, 5 to 10 years for the reference library, 3 to 20 years for office furniture and equipment, and 5 years for vehicles. Property and equipment is reviewed for impairment whenever events or changes in circumstances indicate that the related carrying amounts may not be recoverable. Major improvements are capitalized. Repairs and maintenance are expensed.

Hawaii General Excise Tax

The State of Hawaii imposes a general excise tax of 4% on the Organization's gross receipts from rental operations within Hawaii, plus an additional 0.5% for such gross receipts within the City & County of Honolulu. Hawaii general excise tax included in rental revenue – net, amounted to \$38,673 and \$27,650 for the years ended June 30, 2015 and 2014, respectively.

Income Taxes

The Corporation is exempt from income taxes under Section 501(c)(2) of the U.S. Internal Revenue Code. The Center, Foundation, and Development Corporation are exempt from income taxes under Section 501(c)(3) of the U.S. Internal Revenue Code, except as to their unrelated business income. The Center has loss carryforwards from unrelated business income that expire at various dates through June 2034. Estimated deferred income tax benefits relating to the loss carryforwards of \$227,333 and \$228,234 at June 30, 2015 and 2014, respectively, have been reduced by valuation allowances in the same amount.

Accounting principles generally accepted in the United States of America require uncertain tax positions to be recognized in the financial statements if they are more likely than not to fail upon regulatory examination. Management has evaluated the Organization's tax positions as of June 30, 2015 and 2014 and for the years then ended by reviewing its income tax returns and conferring with its tax advisors, and determined that the Organization had no uncertain tax positions required to be reported in accordance with such generally accepted accounting principles. With few exceptions, the Organization is no longer subject to examination by taxing authorities for tax years ended on or before June 30, 2011, due to the expiration of the statutes of limitations.

NOTE B – PROPERTY AND EQUIPMENT

At June 30, 2015 and 2014, property and equipment consisted of the following:

| | <u>2015</u> | <u>2014</u> |
|--------------------------------|----------------------|----------------------|
| Land | \$ 7,401,449 | \$ 7,401,449 |
| Buildings and improvements | 9,514,926 | 9,233,572 |
| Leasehold improvements | 1,248,338 | 1,248,338 |
| Research equipment | 3,177,968 | 3,173,020 |
| Reference library | 798,546 | 798,546 |
| Office furniture and equipment | 423,589 | 409,269 |
| Vehicles | <u>298,928</u> | <u>298,928</u> |
| Total | 22,863,744 | 22,563,122 |
| Accumulated depreciation | <u>(8,368,716)</u> | <u>(7,733,927)</u> |
| Property and equipment – net | <u>\$ 14,495,028</u> | <u>\$ 14,829,195</u> |

Land consisting of 119.086 acres received from James Campbell Company, LLC, is subject to reservations on use, including a minimum of 90 residential units for affordable rental housing, and water and waterline easements. James Campbell Company, LLC, reserves the rights to all housing credits issued by the City and County of Honolulu.

NOTE C – INVESTMENTS IN MARKETABLE SECURITIES

At June 30, 2015 and 2014, investments in marketable securities consisted of the following:

| | <u>2015</u> | | <u>2014</u> | |
|-----------------------------|----------------------|----------------------|----------------------|----------------------|
| | <u>Cost</u> | <u>Fair Value</u> | <u>Cost</u> | <u>Fair Value</u> |
| Mutual funds | \$ 4,513,356 | \$ 4,360,960 | \$ 955,376 | \$ 979,890 |
| Common stock | 3,589,180 | 3,878,521 | 7,625,403 | 8,637,875 |
| Corporate bonds | 1,960,160 | 1,960,939 | 1,117,859 | 1,126,664 |
| U.S. Government securities | 705,361 | 714,075 | 1,356,626 | 1,361,197 |
| Money market funds | <u>288,155</u> | <u>288,155</u> | <u>568,720</u> | <u>568,720</u> |
| Total marketable securities | <u>\$ 11,056,212</u> | <u>\$ 11,202,650</u> | <u>\$ 11,623,984</u> | <u>\$ 12,674,346</u> |

NOTE C – INVESTMENTS IN MARKETABLE SECURITIES (Continued)

At June 30, 2015 and 2014, fair value exceeded cost by \$146,438 and \$1,050,362, respectively. For the years ended June 30, 2015 and 2014, net earnings (losses) on investments in marketable securities consisted of the following:

| | <u>2015</u> | <u>2014</u> |
|---|---------------------|---------------------|
| Realized gain | \$ 571,009 | \$ 687,165 |
| Unrealized gains (losses) | <u>(903,924)</u> | <u>581,672</u> |
| Total gains (losses) | (332,915) | 1,268,837 |
| Interest and dividends | 302,110 | 210,103 |
| Investment fees | <u>(107,483)</u> | <u>(82,564)</u> |
| Net earnings (losses) on investments in marketable securities | <u>\$ (138,288)</u> | <u>\$ 1,396,376</u> |

NOTE D – FAIR VALUE MEASUREMENTS

The established framework for measuring fair value provides a fair value hierarchy that prioritizes the inputs to the valuation methodologies used to measure fair value. There are three levels of inputs to the valuation methodology. Level 1 inputs consist of unadjusted quoted prices for identical assets or liabilities in active markets that the Organization has the ability to access. Level 2 inputs include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in inactive markets, inputs other than quoted prices that are observable for the asset or liability, and inputs that are derived principally from or corroborated by observable market data by correlation or other means. Level 3 inputs are unobservable and significant to the fair value measurement. The fair value measurement level of an asset or liability within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation methodologies used need to maximize the use of observable inputs and minimize unobservable inputs.

The Organization values mutual funds and common stock (equity securities) at quoted market prices, and money market funds at stated value; all of which are Level 1 inputs. It values investments in U.S. government securities and corporate bonds (fixed income securities) by discounting the related cash flows based on current yields of similar instruments with comparable durations considering the creditworthiness of the issuer, a Level 2 input. The Organization has no investments requiring Level 3 inputs.

The valuation methods described above may produce a fair value that may not be indicative of net realizable value or reflective of future fair values. The use of different methodologies or assumptions to determine the fair value of certain investments could result in a different fair value measurement at the reporting date.

NOTE D – FAIR VALUE MEASUREMENTS (Continued)

The following sets forth by level, within the fair value hierarchy, the Organization's investments in marketable securities at fair value as of June 30, 2015:

| | <u>Level 1</u> | <u>Level 2</u> | <u>Level 3</u> | <u>Total</u> |
|------------------------------------|---------------------|---------------------|----------------|----------------------|
| Equity securities | | | | |
| Industrials and materials | \$ 1,703,442 | \$ - | \$ - | \$ 1,703,442 |
| Consumer staples and discretionary | 1,659,504 | - | - | 1,659,504 |
| Utilities and energy | 1,542,444 | - | - | 1,542,444 |
| Financials | 1,523,926 | - | - | 1,523,926 |
| Healthcare | 918,542 | - | - | 918,542 |
| Technology | 732,000 | - | - | 732,000 |
| Other mutual funds | 159,623 | - | - | 159,623 |
| Total equity securities | <u>8,239,481</u> | <u>-</u> | <u>-</u> | <u>8,239,481</u> |
| Money market funds | <u>288,155</u> | <u>-</u> | <u>-</u> | <u>288,155</u> |
| Fixed income securities | | | | |
| Long term bond | - | 982,990 | - | 982,990 |
| Short term bond | - | 840,261 | - | 840,261 |
| Intermediate term bond | - | 761,228 | - | 761,228 |
| Fixed income blend | - | 90,535 | - | 90,535 |
| Total fixed income securities | <u>-</u> | <u>2,675,014</u> | <u>-</u> | <u>2,675,014</u> |
| Total marketable securities | <u>\$ 8,527,636</u> | <u>\$ 2,675,014</u> | <u>\$ -</u> | <u>\$ 11,202,650</u> |

The following sets forth by level, within the fair value hierarchy, the Organization's investments in marketable securities at fair value as of June 30, 2014:

| | <u>Level 1</u> | <u>Level 2</u> | <u>Level 3</u> | <u>Total</u> |
|------------------------------------|----------------------|---------------------|----------------|----------------------|
| Equity securities | | | | |
| Consumer staples and discretionary | \$ 1,978,545 | \$ - | \$ - | \$ 1,978,545 |
| Industrials and materials | 1,683,009 | - | - | 1,683,009 |
| Technology | 1,611,944 | - | - | 1,611,944 |
| Financials | 1,467,614 | - | - | 1,467,614 |
| Utilities and energy | 1,351,557 | - | - | 1,351,557 |
| Healthcare | 1,049,859 | - | - | 1,049,859 |
| Other mutual funds | 475,237 | - | - | 475,237 |
| Total equity securities | <u>9,617,765</u> | <u>-</u> | <u>-</u> | <u>9,617,765</u> |
| Money market funds | <u>568,720</u> | <u>-</u> | <u>-</u> | <u>568,720</u> |
| Fixed income securities | | | | |
| Intermediate term bond | - | 800,941 | - | 800,941 |
| Short term bond | - | 796,812 | - | 796,812 |
| Long term bond | - | 666,191 | - | 666,191 |
| Fixed income blend | - | 223,917 | - | 223,917 |
| Total fixed income securities | <u>-</u> | <u>2,487,861</u> | <u>-</u> | <u>2,487,861</u> |
| Total marketable securities | <u>\$ 10,186,485</u> | <u>\$ 2,487,861</u> | <u>\$ -</u> | <u>\$ 12,674,346</u> |

NOTE E – EMPLOYEE BENEFIT PLANS

The Organization sponsors a defined benefit pension plan and a postretirement plan. Pension and postretirement cost for the year ended June 30, 2015 of \$722,525 consisted of net periodic pension cost of \$115,226, a cost of \$579,727 for changes in components of net periodic pension cost not yet recognized, net periodic postretirement credit of \$547, and a cost of \$28,119 for changes in components of net periodic postretirement cost not yet recognized. Pension and postretirement credit for the year ended June 30, 2014 of \$508,039, consisted of net periodic pension cost of \$260,286, a credit of \$772,703 for changes in components of net periodic pension cost not yet recognized, net periodic postretirement credit of \$717, and a cost of \$5,095 for changes in components of net periodic postretirement cost not yet recognized.

Defined Benefit Pension Plan

The Organization sponsors a defined benefit pension plan covering all of its employees who meet certain requirements, except bargaining unit employees who joined the Organization after June 1998, to which it contributes the minimum funding required under the Employee Retirement Income Security Act of 1974 (ERISA). Benefits under the Plan are based on years of service and compensation. The Plan was amended in September 2010 to include three bargaining unit participants that were transferred to Hawaiian Commercial & Sugar Company (HC&S). The participants will receive benefit accruals and vesting services until the earlier of their normal retirement date or termination of employment from HC&S. The funded status of this Plan and amounts recognized in the consolidated financial statements as of and for the years ended June 30, 2015 and 2014 were as follows:

| | <u>2015</u> | <u>2014</u> |
|------------------------------|-----------------------|-----------------------|
| Fair value of plan assets | \$10,438,668 | \$10,912,621 |
| Projected benefit obligation | <u>(13,320,344)</u> | <u>(13,499,344)</u> |
| Net pension liability | <u>\$ (2,881,676)</u> | <u>\$ (2,586,723)</u> |
| Net periodic pension expense | <u>\$ 115,226</u> | <u>\$ 260,286</u> |

At June 30, 2015 and 2014, items not yet recognized as a component of net periodic pension cost for this Plan consisted of the following:

| | <u>2015</u> | <u>2014</u> |
|--------------------|--------------------|--------------------|
| Prior service cost | \$ 2,841 | \$ 3,215 |
| Net loss | <u>5,526,518</u> | <u>4,946,417</u> |
| Total | <u>\$5,529,359</u> | <u>\$4,949,632</u> |

NOTE E – EMPLOYEE BENEFIT PLANS (Continued)

The measurement dates used to determine the pension benefit measurements were June 30, 2015 and 2014. Plan assets at June 30, 2015 and 2014 were invested in equity securities (39.6% in 2015 and 52.2% in 2014), debt securities (45.2% in 2015 and 41.8% in 2014), cash (15.2% in 2015), and real estate (6.0% in 2014), the objective of which is to preserve capital while providing a return that is adequate to meet the Plan's obligations as estimated by the Plan's actuary, in accordance with the Plan's weighted-average expected return. For the year ended June 30, 2015, the excess of the expected return over the actual return for the Plan was \$537,874. For the year ended June 30, 2014 the excess of the actual return over the expected return for the Plan was \$634,843. As of June 30, 2015 and 2014, the accumulated benefit obligation was \$13,219,119 and \$13,370,184, respectively, and the reclassified amounts of net periodic pension expenses previously recognized as changes in unrestricted net assets but not included in net periodic benefit cost when they arose was \$242,955 and \$321,834, respectively.

For the years ended June 30, 2015 and 2014, the weighted-average actuarial assumptions used to determine the net periodic pension cost included a rate of compensation increase of 1%, a discount rate of 4.07%, and a benefit credit for an expected return on plan assets of 7.00%. For the years ended June 30, 2015 and 2014, employer contributions amounted to \$400,000 and \$640,000, respectively. The Plan paid pension benefits of \$1,076,236 and \$1,037,636 for the years ended June 30, 2015 and 2014, respectively.

At June 30, 2015, estimated future benefits payments from the pension plan were as follows:

| | |
|--|-------------|
| Years ending June 30th: | |
| 2016 | \$1,082,663 |
| 2017 | \$1,074,564 |
| 2018 | \$1,044,175 |
| 2019 | \$1,020,182 |
| 2020 | \$1,006,407 |
| Thereafter (cumulative for the years 2021 to 2025) | \$4,385,820 |

The Organization expects to contribute \$263,000 to the Plan during the year ending June 30, 2016.

At June 30, 2015 and 2014, components of the net periodic pension cost projected for this Plan consisted of the following:

| | <u>2015</u> | <u>2014</u> |
|-------------------------------------|------------------|------------------|
| Service cost | \$ 63,643 | \$ 84,940 |
| Interest cost | 520,106 | 527,488 |
| Expected return on assets | (698,337) | (740,157) |
| Amortization of prior service cost | 374 | 374 |
| Amortization of deferred losses | <u>269,271</u> | <u>242,581</u> |
| Projected net periodic pension cost | <u>\$155,057</u> | <u>\$115,226</u> |

The Plan invests in mutual funds, which it values at quoted market values, a Level 1 measurement. The Plan has no investments requiring Level 2 or Level 3 inputs.

NOTE E – EMPLOYEE BENEFIT PLANS (Continued)

The following sets forth by level, within the fair value hierarchy, the Plan's investments at fair value as of June 30, 2015:

| | <u>Level 1</u> | <u>Level 2</u> | <u>Level 3</u> | <u>Total</u> |
|------------------------|---------------------|----------------|----------------|---------------------|
| Mutual Funds | | | | |
| Fixed income | \$ 4,719,275 | \$ - | \$ - | \$ 4,719,275 |
| Large cap | 3,102,777 | - | - | 3,102,777 |
| Small cap | 523,913 | - | - | 523,913 |
| International | 507,349 | - | - | 507,349 |
| Total mutual funds | <u>8,853,314</u> | - | - | <u>8,853,314</u> |
| Money market | <u>1,585,354</u> | - | - | <u>1,585,354</u> |
| Total Plan investments | <u>\$10,438,668</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$10,438,668</u> |

The following sets forth by level, within the fair value hierarchy, the Plan's investments at fair value as of June 30, 2014:

| | <u>Level 1</u> | <u>Level 2</u> | <u>Level 3</u> | <u>Total</u> |
|------------------------|---------------------|----------------|----------------|---------------------|
| Mutual Funds | | | | |
| Fixed income | \$ 4,568,255 | \$ - | \$ - | \$ 4,568,255 |
| Large cap | 2,609,977 | - | - | 2,609,977 |
| International | 1,488,205 | - | - | 1,488,205 |
| Small cap | 956,889 | - | - | 956,889 |
| Real estate | 649,793 | - | - | 649,793 |
| Emerging markets | <u>639,502</u> | - | - | <u>639,502</u> |
| Total Plan investments | <u>\$10,912,621</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$10,912,621</u> |

Postretirement Plan

The Organization also sponsors a postretirement plan that provides life insurance benefits to certain employees, which it has the right to modify or terminate. The plan assets consist of deposits in an insurance company general account, the contract value of which approximates fair value. The funded status of this Plan and amounts recognized in the consolidated financial statements as of and for the years ended June 30, 2015 and 2014 were as follows:

| | <u>2015</u> | <u>2014</u> |
|------------------------------------|--------------------|--------------------|
| Fair value of plan assets | \$337,538 | \$368,769 |
| Accumulated benefit obligation | <u>(423,602)</u> | <u>(427,261)</u> |
| Net postretirement liability | <u>\$ (86,064)</u> | <u>\$ (58,492)</u> |
| Net periodic postretirement credit | <u>\$ 547</u> | <u>\$ 717</u> |

NOTE E – EMPLOYEE BENEFIT PLANS (Continued)

At June 30, 2015 and 2014, items not yet recognized as a component of net periodic postretirement cost for this Plan consisted of the following:

| | <u>2015</u> | <u>2014</u> |
|-------------------|------------------|------------------|
| Transition amount | \$ (1) | \$ (7,013) |
| Net loss | <u>225,638</u> | <u>204,531</u> |
| Total | <u>\$225,637</u> | <u>\$197,518</u> |

The weighted-average actuarial assumptions used to determine the accumulated postretirement benefit obligation at June 30, 2015 and 2014 included a discount rate of 4.07% and 4.13%, respectively. The weighted-average actuarial assumptions used to determine the net periodic postretirement cost included a discount rate of 4.07% for the years ended June 30, 2015 and 2014, and benefit credit for an expected return on plan assets for the years ended June 30, 2015 and 2014 of 6.50%. For the years ended June 30, 2015 and 2014, this Plan paid postretirement benefits of \$17,169 and \$25,658, respectively.

At June 30, 2015, estimated future benefits payments for the postretirement plan were expected to approximate the following:

| Years ending June 30th: | |
|--|-----------|
| 2016 | \$ 39,255 |
| 2017 | \$ 38,045 |
| 2018 | \$ 36,652 |
| 2019 | \$ 35,288 |
| 2020 | \$ 33,605 |
| Thereafter (cumulative for the years 2021 to 2025) | \$141,385 |

For the years ended June 30, 2015 and 2014, the reclassified amounts of net periodic postretirement credits previously recognized as changes in unrestricted net assets but not included in net periodic benefit credits when they arose was \$3,862 and \$3,966, respectively.

At June 30, 2015 and 2014, components of the net periodic postretirement cost projected for this plan consisted of the following:

| | <u>2015</u> | <u>2014</u> |
|---|-----------------|-----------------|
| Service cost | \$ 1,304 | \$ 1,703 |
| Interest cost | 16,442 | 16,605 |
| Expected return on assets | (20,664) | (22,717) |
| Amortization of transition amount | (1) | (7,013) |
| Amortization of deferred losses | <u>11,743</u> | <u>10,875</u> |
| Projected net periodic postretirement cost (credit) | <u>\$ 8,824</u> | <u>\$ (547)</u> |

NOTE E – EMPLOYEE BENEFIT PLANS (Continued)

Defined Contribution Pension Plan

The Organization also sponsors a retirement savings plan to which each participant may contribute up to the lesser of 15% of their annual salary or the amount provided under Section 401(k) of the Internal Revenue Code. The Organization does not contribute to the defined contribution pension plan.

NOTE F – ADVANCES ON LINE-OF-CREDIT

The Organization has a revolving line-of-credit with Bank of America. Advances are payable on demand, collateralized by its investments in marketable securities, and bear interest at 1.1% above the 30-day London Inter-Bank Offered Rate (LIBOR). At June 30, 2015 and 2014, the 30-day LIBOR was 0.19%. At June 30, 2015 and 2014, advances on the revolving line-of-credit amounted to \$7,002,687 and \$7,329,648, respectively.

On July 1, 2014, the Corporation entered into a \$200,000 revolving line-of-credit with Central Pacific Bank available through July 1, 2016, advances on which bear interest payable monthly at the Bank's lending base rate plus 1%. The Bank's base rate was 4.5% at June 30, 2015. Advances on the line-of-credit are collateralized by substantial all of the Corporation's assets. Advances on the revolving line-of-credit amounted to \$200,000 at June 30, 2015.

NOTE G – NOTE PAYABLE

The Organization has a loan with the Rural Community Assistance Corporation Project of up to \$1,319,479 to finance the predevelopment costs for a 41 unit farm worker housing community in Kunia Village Phase 1, which is collateralized by certain real estate. In December 2015, the loan amount increased to \$1,841,583. Principal and unpaid accrued interest are due upon maturity in August 2016. At June 30, 2015 and 2014, outstanding drawings on the loan amounted to \$1,319,232 and \$982,672, respectively. For the years ended June 30, 2015 and 2014, related expenditures of \$336,560 and \$532,438, respectively, have been recognized as expenses in accordance with accounting principles generally accepted in the United States of America.

NOTE H – LEASES

As Lessee

The Organization leases land from the State of Hawaii, Department of Agriculture, in the Maunawili area of Honolulu under an operating lease that expires in August 2036 for which it pays minimum lease rent of \$25,000 per year for the first 15-year period. Under the terms of the lease agreement, the Organization may offset the value of certain of its agricultural research and education services against the annual lease rent obligation. Percentage rent at 3% of gross proceeds, as defined, may also be due annually. Lease rent expense was \$25,000 for the years ended June 30, 2015 and 2014. At June 30, 2015, expected future minimum lease payments approximated the following:

| | |
|-------------------------|-----------|
| Years ending June 30th: | |
| 2016 | \$ 25,000 |
| 2017 | \$ 25,000 |
| 2018 | \$ 25,000 |
| 2019 | \$ 25,000 |
| 2020 | \$ 25,000 |
| Thereafter (cumulative) | \$404,200 |

As Lessor

The Organization leases land and facilities to others under operating leases that expire through December 2032, some of which have five-year options to extend. Certain of the leases allow for an increase in rent based on the Producer Price Index (PPI). The Organization also leases retail space for which the tenant pays 2% of gross sales or a minimum of \$30,000 per year and contains an early termination clause if annual thresholds are not met. The Organization also leases housing to agriculture workers and retired Del Monte Foods Corporation employees on an annual basis. At June 30, 2015, future minimum rent income by years ending June 30 approximated to the following:

| | |
|-------------------------|--------------|
| Years ending June 30th: | |
| 2016 | \$ 1,002,800 |
| 2017 | \$ 878,500 |
| 2018 | \$ 887,500 |
| 2019 | \$ 853,300 |
| 2020 | \$ 847,200 |
| Thereafter (cumulative) | \$7,063,100 |

NOTE H – LEASES (Continued)

For the years ended June 30, 2015 and 2014, rental income and expenses as lessor consisted of the following:

| | <u>2015</u> | <u>2014</u> |
|----------------------------------|-------------------|-------------------|
| Rental income | | |
| Residential | \$ 1,003,555 | \$ 1,122,866 |
| Commercial | 963,012 | 804,548 |
| Total rental income | <u>1,966,567</u> | <u>1,927,414</u> |
| Rental expenses | | |
| Facilities and rental management | 803,410 | 795,042 |
| Depreciation | 285,708 | 285,708 |
| Repairs and maintenance | 258,123 | 193,233 |
| Taxes and other expenses | 171,842 | 166,697 |
| Utilities | 146,912 | 139,397 |
| Insurance | 52,093 | 63,426 |
| Total rental expenses | <u>1,718,088</u> | <u>1,643,503</u> |
| Rental income – net | <u>\$ 248,479</u> | <u>\$ 283,911</u> |

NOTE I – COMMITMENTS AND CONTINGENCIES

Certain revenue is derived from federal, state, and private grants and contracts for agricultural consulting services, the loss of which could have a material adverse effect on the Organization. The Organization may be subject to legal proceedings, claims, or litigation arising in the course of business for which it may seek the advice of legal counsel. Management estimates, on the advice of legal counsel and consultants, that the cost to resolve these matters would not be material to the consolidated financial statements. However, it is at least reasonably possible that such estimates may change within the near term.

The Organization operates in the State of Hawaii. National and international events can have severe, adverse effects on economic conditions in Hawaii. The effects, if any, on the consolidated financial statements of the Organization from such changes in economic conditions are not presently determinable.

NOTE J – PARTNERSHIP WITH RURAL COMMUNITY ASSISTANCE CORPORATION

In June 2013, the Development Corporation entered into a joint development agreement with Rural Quality, LLC, an entity specifically created by the Rural Community Assistance Corporation (RCAC) to jointly rehabilitate or replace improvements on property held by the Kunia Village Title Holding Corporation. The intent of this arrangement is to renovate the existing agricultural worker housing community through the formation of a Hawaii limited partnership and use of tax credits for affordable housing developments. The formation of the partnership was completed in December 2013.

NOTE K – FINANCIAL STATEMENT PRESENTATION

The consolidated financial statements include certain prior year comparative information. Such information does not include sufficient detail to constitute a complete presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the consolidated financial statements of the Organization as of and for the year ended June 30, 2014, from which the information was derived.

NOTE L – SUBSEQUENT EVENTS

Management has evaluated subsequent events through the date of the independent auditor's report, which is the date the consolidated financial statements were available to be issued, and determined that the Organization did not have any subsequent events requiring adjustment to the consolidated financial statements or disclosure in the notes to the consolidated financial statements.

**HAWAII AGRICULTURE RESEARCH
CENTER AND AFFILIATES**

**CONSOLIDATED FINANCIAL STATEMENTS
As of and for the Year Ended June 30, 2016
With Prior Year Comparative Information
And Independent Auditor's Report**



CW Associates
A Hawaii Certified Public Accounting Corporation



INDEPENDENT AUDITOR'S REPORT

Hawaii Agriculture Research Center and affiliates:

Report on the Consolidated Financial Statements

We have audited the accompanying consolidated financial statements of Hawaii Agriculture Research Center and affiliates (Organization), which comprise the consolidated statement of financial position as of June 30, 2016, and the related consolidated statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence supporting the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion on the Consolidated Financial Statements

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of the Organization as of June 30, 2016, and the changes in their net assets and their cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Prior Year Comparative Information

We have previously audited the Organization's consolidated financial statements as of and for the year ended June 30, 2015, and in our report dated February 8, 2016, expressed an unmodified opinion on those consolidated financial statements. In our opinion, the accompanying prior year comparative information is consistent, in all material respects, with the audited consolidated financial statements from which it has been derived.

CW ASSOCIATES, CPAs

Honolulu, Hawaii
March 14, 2017

**HAWAII AGRICULTURE RESEARCH
CENTER AND AFFILIATES**

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

**As of June 30, 2016
(With Prior Year Comparative Information)**

| | <u>2016</u> | <u>2015</u> |
|---|-----------------------------|-----------------------------|
| ASSETS | | |
| CURRENT ASSETS | | |
| Cash (including interest-bearing accounts) | \$ 212,412 | \$ 206,693 |
| Contracts, grants, and other receivables – net | 294,391 | 336,158 |
| Investments in marketable securities – current | 6,770,187 | 7,002,687 |
| Prepaid expenses and other current assets | <u>94,992</u> | <u>155,191</u> |
| Total current assets | <u>7,371,982</u> | <u>7,700,729</u> |
| | | |
| PROPERTY AND EQUIPMENT – Net | <u>14,134,445</u> | <u>14,495,028</u> |
| | | |
| INVESTMENTS IN MARKETABLE SECURITIES – Noncurrent | <u>3,779,788</u> | <u>4,199,963</u> |
| | | |
| INVESTMENT IN CARDAX PHARMACEUTICALS, INC. | <u>16,200</u> | <u>16,200</u> |
| | | |
| TOTAL ASSETS | <u>\$ 25,302,415</u> | <u>\$ 26,411,920</u> |
| | | |
| LIABILITIES AND NET ASSETS | | |
| CURRENT LIABILITIES | | |
| Advances on line-of-credit | \$ 6,770,187 | \$ 7,002,687 |
| Accounts payable and accrued liabilities | 361,763 | 431,818 |
| Total current liabilities | <u>7,131,950</u> | <u>7,434,505</u> |
| | | |
| NOTE PAYABLE – Noncurrent | <u>-</u> | <u>1,319,232</u> |
| | | |
| NET POSTRETIREMENT LIABILITY | <u>124,002</u> | <u>86,064</u> |
| | | |
| NET PENSION LIABILITY | <u>3,268,631</u> | <u>2,881,676</u> |
| | | |
| TOTAL LIABILITIES | <u>10,524,583</u> | <u>11,721,477</u> |
| | | |
| NET ASSETS | | |
| Unrestricted | <u>14,777,832</u> | <u>14,690,443</u> |
| Total net assets | <u>14,777,832</u> | <u>14,690,443</u> |
| | | |
| TOTAL LIABILITIES AND NET ASSETS | <u>\$ 25,302,415</u> | <u>\$ 26,411,920</u> |

See accompanying notes to the consolidated financial statements.

**HAWAII AGRICULTURE RESEARCH
CENTER AND AFFILIATES**

CONSOLIDATED STATEMENT OF ACTIVITIES

**For the Year Ended June 30, 2016
(With Prior Year Comparative Information)**

| | <u>2016</u> | <u>2015</u> |
|---|----------------------|----------------------|
| CHANGES IN UNRESTRICTED NET ASSETS | | |
| Revenue and support | | |
| Federal government grants | \$ 503,657 | \$ 633,028 |
| Rental income – net | 440,766 | 248,479 |
| Agricultural consulting services | 420,441 | 512,770 |
| Gain on sale of land | 308,125 | - |
| Other project revenue | 298,748 | 293,260 |
| State government grants | 191,556 | 192,288 |
| Other revenue and support | 85,293 | 69,897 |
| Total revenue and support | <u>2,248,586</u> | <u>1,949,722</u> |
| Expenses | | |
| Program services | | |
| Federal government grants | 563,113 | 641,505 |
| Agriculture and forestry projects | 378,924 | 421,159 |
| Sugar projects | 300,322 | 350,222 |
| Other program services | 779,895 | 678,080 |
| Total program services | <u>2,022,254</u> | <u>2,090,966</u> |
| Supporting services | | |
| Management and general | 969,345 | 956,129 |
| Fundraising | 54,276 | 63,533 |
| Total supporting services | <u>1,023,621</u> | <u>1,019,662</u> |
| Total expenses | <u>3,045,875</u> | <u>3,110,628</u> |
| Revenue and support less expenses | (797,289) | (1,160,906) |
| Net losses on investments in marketable securities | (28,828) | (138,288) |
| Pension and postretirement cost | (794,893) | (722,525) |
| Gain due to reduction of note payable and land transfer | 1,708,399 | - |
| Increase (decrease) in unrestricted net assets | <u>87,389</u> | <u>(2,021,719)</u> |
| INCREASE (DECREASE) IN NET ASSETS | 87,389 | (2,021,719) |
| NET ASSETS – Beginning of year | <u>14,690,443</u> | <u>16,712,162</u> |
| NET ASSETS – End of year | <u>\$ 14,777,832</u> | <u>\$ 14,690,443</u> |

See accompanying notes to the consolidated financial statements.

**HAWAII AGRICULTURE RESEARCH
CENTER AND AFFILIATES**

CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES

**For the Year Ended June 30, 2016
(With Prior Year Comparative Information)**

| | Program Services | | | | Supporting Services | | | | 2016 Totals | 2015 Totals |
|---------------------------|---------------------------------|--|-------------------------|------------------------------|------------------------------|------------------------------|------------------------|---------------------------------|---------------------------|---------------------------|
| | Federal Government Grants | Agriculture and Forestry Projects | Sugar Projects | Other Program Services | Total Program Services | Management and General | Fund- Raising | Total Supporting Services | | |
| Salaries and benefits | \$334,348 | \$228,751 | \$205,722 | \$270,580 | \$1,039,401 | \$362,327 | \$37,222 | \$ 399,549 | \$1,438,950 | \$1,533,870 |
| Depreciation | 50,726 | 33,247 | 23,874 | 36,902 | 144,749 | 232,055 | 5,777 | 237,832 | 382,581 | 349,081 |
| Predevelopment costs | - | - | - | 332,834 | 332,834 | - | - | - | 332,834 | 137,384 |
| Project costs | 79,013 | 52,021 | 24,118 | 67,538 | 222,690 | - | - | - | 222,690 | 182,636 |
| Telephone and utilities | 26,431 | 17,324 | 12,440 | 19,228 | 75,423 | 75,146 | 3,010 | 78,156 | 153,579 | 189,820 |
| Insurance | 24,510 | 16,065 | 11,536 | 17,831 | 69,942 | 69,684 | 2,791 | 72,475 | 142,417 | 142,104 |
| Interest | - | - | - | - | - | 91,324 | - | 91,324 | 91,324 | 170,704 |
| Office and administrative | 14,542 | 9,531 | 6,844 | 10,579 | 41,496 | 41,346 | 1,656 | 43,002 | 84,498 | 94,191 |
| Professional fees | 9,033 | 5,921 | 4,252 | 6,572 | 25,778 | 27,779 | 1,029 | 28,808 | 54,586 | 176,808 |
| Other expenses | 24,510 | 16,064 | 11,536 | 17,831 | 69,941 | 69,684 | 2,791 | 72,475 | 142,416 | 134,030 |
| Total expenses | <u>\$563,113</u> | <u>\$378,924</u> | <u>\$300,322</u> | <u>\$779,895</u> | <u>\$2,022,254</u> | <u>\$969,345</u> | <u>\$54,276</u> | <u>\$1,023,621</u> | <u>\$3,045,875</u> | <u>\$3,110,628</u> |

See accompanying notes to the consolidated financial statements.

**HAWAII AGRICULTURE RESEARCH
CENTER AND AFFILIATES**

CONSOLIDATED STATEMENT OF CASH FLOWS

**For the Year Ended June 30, 2016
(With Prior Year Comparative Information)**

| | <u>2016</u> | <u>2015</u> |
|---|--------------------|-------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES | | |
| Increase (decrease) in net assets | \$ 87,389 | \$(2,021,719) |
| Adjustments to reconcile increase (decrease) in net assets to net cash provided (used) by operating activities: | | |
| Gain on sale of land | (308,125) | - |
| Depreciation of property and equipment | 382,581 | 349,081 |
| Depreciation of rental property | 285,708 | 285,708 |
| Loss on disposal of property and equipment | 12,000 | - |
| Loss on investments in marketable securities | 235,844 | 332,915 |
| (Increase) decrease in: | | |
| Contracts, grants, and other receivables – net | 41,767 | (181,368) |
| Prepaid expenses and other current assets | 60,199 | (9,278) |
| Increase (decrease) in: | | |
| Accounts payable and accrued liabilities | (70,055) | 59,892 |
| Net postretirement liability | 37,938 | 27,572 |
| Net pension liability | 386,955 | 294,953 |
| Net cash provided (used) by operating activities | <u>1,152,201</u> | <u>(862,244)</u> |
| CASH FLOWS FROM INVESTING ACTIVITIES | | |
| Proceeds from sale of land | 308,125 | - |
| Purchases of property and equipment | (319,706) | (300,622) |
| Proceeds from sales of marketable securities | 714,982 | 1,443,838 |
| Purchases of marketable securities | (298,151) | (305,057) |
| Net cash provided by investing activities | <u>405,250</u> | <u>838,159</u> |
| CASH FLOWS FROM FINANCING ACTIVITIES | | |
| Decrease in advances on line-of-credit | (232,500) | (326,961) |
| Additions (deductions) to note payable | (1,319,232) | 336,560 |
| Net cash provided (used) by financing activities | <u>(1,551,732)</u> | <u>9,599</u> |
| NET INCREASE (DECREASE) IN CASH | 5,719 | (14,486) |
| CASH – Beginning of year | <u>206,693</u> | <u>221,179</u> |
| CASH – End of year | <u>\$ 212,412</u> | <u>\$ 206,693</u> |
| SUPPLEMENTAL CASH FLOW INFORMATION | | |
| Cash paid during the year for interest | \$ 91,324 | \$ 98,401 |
| Noncash financing activities | | |
| Decrease in note payable for transfer of property | \$ 1,319,232 | \$ - |

See accompanying notes to the consolidated financial statements.

**HAWAII AGRICULTURE RESEARCH
CENTER AND AFFILIATES**

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

**For the Year Ended June 30, 2016
(With Prior Year Comparative Information)**

NOTE A – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization and Activity

Hawaii Agriculture Research Center and affiliates (Organization) consists of Hawaii Agriculture Research Center (Center), Hawaii Foundation for Agriculture Research (Foundation), Kunia Village Title Holding Corporation (Corporation), and Kunia Village Development Corporation (Development Corporation).

The Center was organized in the State of Hawaii in August 1978 as *Hawaiian Sugar Planters' Association*. The name was changed to *Hawaii Agriculture Research Center* in March 1996. The Center is a nonprofit corporation exempt from income taxes under Section 501(c)(3) of the U.S. Internal Revenue Code, that was organized to support agriculture in Hawaii.

The Foundation was organized in the State of Hawaii in February 2008. The Foundation is also a nonprofit corporation exempt from income taxes under Section 501(c)(3) of the U.S. Internal Revenue Code, to carry out the charitable educational or scientific purposes of the Center as a supporting organization under Section 509(a)(3) of the U.S. Internal Revenue Code.

The Corporation, which is owned by the Center, was incorporated in the State of Hawaii in March 2010 as a tax exempt title holding corporation under Section 501(c)(2) of the U.S. Internal Revenue Code, to collect and remit to the Center the entire net income from real and personal property it holds. The Corporation's expenses exceeded its revenue for the years ended June 30, 2016 and 2015.

The Development Corporation, organized in the State of Hawaii in June 2010, is a nonprofit corporation exempt from income taxes under Section 501(c)(3) of the U.S. Internal Revenue Code. It was established to provide low-income rental housing for agricultural workers.

The accompanying consolidated financial statements include the accounts of the Center, Foundation, Corporation, and Development Corporation, except that all significant intercompany transactions and balances have been eliminated in consolidation.

Basis of Accounting

The Organization reports information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets (none in 2016 and 2015), and permanently restricted net assets (none in 2016 and 2015). Support is recognized when pledged and is considered to be available for unrestricted use unless restricted by the donor. Donor restricted support is recognized when pledged as an increase in temporarily restricted or permanently restricted net assets, depending on the nature of the restriction. When a temporary restriction is satisfied or expires, temporarily restricted net assets are reclassified to unrestricted net assets.

NOTE A – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Basis of Accounting (Continued)

Revenue from government grants and contracts is recognized to the extent of expenditures made in accordance with the related agreements (including expenditures for property and equipment, which may be capitalized and depreciated for financial reporting purposes). Revenue from agricultural consulting services and rental operations is recognized when earned. Other revenue and support is also recognized when earned.

Expenses are recognized when the related liability is incurred. Expenses are allocated on a functional basis among program and supporting services based on estimates by management. Expenses that can be identified with a specific program or supporting service are charged directly to the program or supporting service using natural expense classifications. Other expenses that are common to several functions are allocated by various bases.

Donated services are recognized as contributions if the services create or enhance nonfinancial assets, or require specialized skills that are performed by people with those skills and would otherwise be purchased by the Organization. A substantial number of unpaid volunteers have made contributions of their time to the Organization. The value of this time is not reflected in these consolidated financial statements because it did not meet the criteria for recognition.

Use of Estimates

The accompanying consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America. The preparation of financial statements in accordance with such generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates, and it is at least reasonably possible that such differences will occur in the near term.

Concentrations of Credit Risk

Financial instruments that potentially subject the Organization to credit risk include cash, unsecured receivables due primarily from federal and state government agencies and from member entities, and investments in marketable securities. Cash on deposit with financial institutions, which was fully insured at June 30, 2016, exceeded the related federal deposit insurance by approximately \$65,300 at June 30, 2015.

The Organization is custodian for the bank accounts of the International Consortium of Sugar Biotechnologies, included in prepaid expenses and other current assets and in accounts payable and accrued liabilities, which amounted to \$95,166 and \$140,675 as of June 30, 2016 and 2015, respectively.

Contracts, grants, and other receivables have been adjusted for all known doubtful accounts, estimated to be \$0 at June 30, 2016 and 2015. Such receivables are determined to be collectible or uncollectible based on management's assessment of the facts and circumstances of individual accounts.

NOTE A – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Investments

Investments in marketable securities are stated at fair value, are fully insured by federal and private insurance, as represented by the custodians, and are classified as noncurrent to the extent they exceed the amount used as collateral for the line-of-credit. Net realized and unrealized gains and losses, determined using the specific identification method, are included in net losses on investments in marketable securities. Future changes in market prices may make such investments less valuable. The Organization's investment in 596,000 shares, or 6.512%, of the common stock of Cardax Pharmaceuticals, Inc., is stated at cost and is not available for operations. Investments are reviewed for impairment whenever events or changes in circumstances indicate that the related carrying amounts may not be recoverable.

Fair Value Measurements

The established framework for measuring fair value provides a fair value hierarchy that prioritizes the inputs to the valuation methodologies used to measure fair value. There are three levels of inputs to the valuation methodology. Level 1 inputs consist of unadjusted quoted prices for identical assets or liabilities in active markets that the Organization has the ability to access. Level 2 inputs include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in inactive markets, inputs other than quoted prices that are observable for the asset or liability, and inputs that are derived principally from or corroborated by observable market data by correlation or other means. Level 3 inputs are unobservable and significant to the fair value measurement. The fair value measurement level of an asset or liability within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation methodologies used need to maximize the use of observable inputs and minimize unobservable inputs.

The valuation methods described above may produce a fair value that may not be indicative of net realizable value or reflective of future fair values. The use of different methodologies or assumptions to determine the fair value of certain investments could result in a different fair value measurement at the reporting date.

Property and Equipment

Property and equipment is stated at cost or, if donated, at the estimated fair market value at the date of donation. Depreciation is computed using the straight-line method over estimated useful lives of 5 to 40 years for building and improvements, 3 to 18 years for leasehold improvements, 3 to 20 years for research equipment, 5 to 10 years for the reference library, 3 to 20 years for office furniture and equipment, and 5 years for vehicles. Property and equipment is reviewed for impairment whenever events or changes in circumstances indicate that the related carrying amounts may not be recoverable. Major improvements are capitalized. Repairs and maintenance are expensed as incurred.

Hawaii General Excise Tax

The State of Hawaii imposes a general excise tax of 4% on the Organization's gross receipts from rental operations within Hawaii, plus an additional 0.5% for such gross receipts within the City & County of Honolulu. Hawaii general excise tax included in rental revenue – net, amounted to \$44,561 and \$38,673 for the years ended June 30, 2016 and 2015, respectively.

NOTE A – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Income Taxes

The Corporation is exempt from income taxes under Section 501(c)(2) of the U.S. Internal Revenue Code. The Center, Foundation, and Development Corporation are exempt from income taxes under Section 501(c)(3) of the U.S. Internal Revenue Code, except as to their unrelated business income. The Center has loss carryforwards from unrelated business income that expire at various dates through June 2034. Estimated deferred income tax benefits relating to the loss carryforwards of \$227,333 at June 30, 2016 and 2015 have been reduced by valuation allowances in the same amount.

Accounting principles generally accepted in the United States of America require uncertain tax positions to be recognized in the financial statements if they are more likely than not to fail upon regulatory examination. Management has evaluated the Organization's tax positions as of June 30, 2016 and 2015 and for the years then ended by reviewing their income tax returns and conferring with their tax advisors, and determined that the Organization had no uncertain tax positions required to be reported in accordance with such generally accepted accounting principles. The Organization is subject to routine audits by taxing jurisdictions; however, there are currently no audits in progress for any open tax periods.

NOTE B – INVESTMENTS IN MARKETABLE SECURITIES

At June 30, 2016 and 2015, investments in marketable securities consisted of the following:

| | 2016 | | 2015 | |
|-----------------------------|---------------------|---------------------|---------------------|---------------------|
| | <u>Cost</u> | <u>Fair Value</u> | <u>Cost</u> | <u>Fair Value</u> |
| Mutual funds | \$ 3,930,828 | \$ 4,114,032 | \$ 4,513,356 | \$ 4,360,960 |
| Common stock | 3,679,443 | 3,816,226 | 3,589,180 | 3,878,521 |
| Corporate bonds | 1,480,125 | 1,528,209 | 1,960,160 | 1,960,939 |
| U.S. Government securities | 719,211 | 755,607 | 705,361 | 714,075 |
| Money market funds | 335,901 | 335,901 | 288,155 | 288,155 |
| Total marketable securities | <u>\$10,145,508</u> | <u>\$10,549,975</u> | <u>\$11,056,212</u> | <u>\$11,202,650</u> |

At June 30, 2016 and 2015, fair value exceeded cost by \$404,467 and \$146,438, respectively. For the years ended June 30, 2016 and 2015, net losses on investments in marketable securities consisted of the following:

| | 2016 | 2015 |
|--|--------------------|---------------------|
| Realized gains (losses) | \$ (493,873) | \$ 571,009 |
| Unrealized gains (losses) | 258,029 | (903,924) |
| Total gains (losses) | (235,844) | (332,915) |
| Interest and dividends | 313,843 | 302,110 |
| Investment fees | (106,827) | (107,483) |
| Net losses on investments in marketable securities | <u>\$ (28,828)</u> | <u>\$ (138,288)</u> |

NOTE C – PROPERTY AND EQUIPMENT

At June 30, 2016 and 2015, property and equipment consisted of the following:

| | <u>2016</u> | <u>2015</u> |
|--------------------------------|---------------------|---------------------|
| Land | \$ 7,401,449 | \$ 7,401,449 |
| Buildings and improvements | 9,829,633 | 9,514,926 |
| Leasehold improvements | 1,248,338 | 1,248,338 |
| Research equipment | 3,182,968 | 3,177,968 |
| Reference library | 798,546 | 798,546 |
| Office furniture and equipment | 423,589 | 423,589 |
| Vehicles | 280,428 | 298,928 |
| Total | <u>23,164,951</u> | <u>22,863,744</u> |
| Accumulated depreciation | <u>(9,030,506)</u> | <u>(8,368,716)</u> |
| Property and equipment – net | <u>\$14,134,445</u> | <u>\$14,495,028</u> |

Land consisting of 119.086 acres received from James Campbell Company, LLC, is subject to restrictions as to use, including a minimum of 90 residential units for affordable rental housing, and water and waterline easements. James Campbell Company, LLC, reserves the rights to all housing credits issued by the City and County of Honolulu.

NOTE D – FAIR VALUE MEASUREMENTS

The Organization values mutual funds and common stock (equity securities) at quoted market prices, and money market funds at stated value; all of which are Level 1 inputs. It values investments in U.S. government securities and corporate bonds (fixed income securities) by discounting the related cash flows based on current yields of similar instruments with comparable durations considering the creditworthiness of the issuer, a Level 2 input. The Organization has no investments requiring Level 3 inputs.

NOTE D – FAIR VALUE MEASUREMENTS (Continued)

The following sets forth by level, within the fair value hierarchy, the Organization's investments in marketable securities at fair value as of June 30, 2016:

| | <u>Level 1</u> | <u>Level 2</u> | <u>Level 3</u> | <u>Total</u> |
|------------------------------------|---------------------|---------------------|----------------|----------------------|
| Equity securities | | | | |
| Consumer staples and discretionary | \$ 1,654,410 | \$ - | \$ - | \$ 1,654,410 |
| Industrials and materials | 1,458,467 | - | - | 1,458,467 |
| Utilities and energy | 1,414,584 | - | - | 1,414,584 |
| Financials | 1,360,370 | - | - | 1,360,370 |
| Technology | 984,961 | - | - | 984,961 |
| Healthcare | 743,697 | - | - | 743,697 |
| Real estate | 201,160 | - | - | 201,160 |
| Other mutual funds | 112,609 | - | - | 112,609 |
| Total equity securities | <u>7,930,258</u> | <u>-</u> | <u>-</u> | <u>7,930,258</u> |
| Money market funds | <u>335,901</u> | <u>-</u> | <u>-</u> | <u>335,901</u> |
| Fixed income securities | | | | |
| Short term bond | - | 809,651 | - | 809,651 |
| Long term bond | - | 739,686 | - | 739,686 |
| Intermediate term bond | - | 694,256 | - | 694,256 |
| Fixed income blend | - | 40,223 | - | 40,223 |
| Total fixed income securities | <u>-</u> | <u>2,283,816</u> | <u>-</u> | <u>2,283,816</u> |
| Total marketable securities | <u>\$ 8,266,159</u> | <u>\$ 2,283,816</u> | <u>\$ -</u> | <u>\$ 10,549,975</u> |

The following sets forth by level, within the fair value hierarchy, the Organization's investments in marketable securities at fair value as of June 30, 2015:

| | <u>Level 1</u> | <u>Level 2</u> | <u>Level 3</u> | <u>Total</u> |
|------------------------------------|---------------------|---------------------|----------------|----------------------|
| Equity securities | | | | |
| Consumer staples and discretionary | \$ 1,703,442 | \$ - | \$ - | \$ 1,703,442 |
| Industrials and materials | 1,659,504 | - | - | 1,659,504 |
| Technology | 1,542,444 | - | - | 1,542,444 |
| Financials | 1,523,926 | - | - | 1,523,926 |
| Utilities and energy | 918,542 | - | - | 918,542 |
| Healthcare | 732,000 | - | - | 732,000 |
| Other mutual funds | 159,623 | - | - | 159,623 |
| Total equity securities | <u>8,239,481</u> | <u>-</u> | <u>-</u> | <u>8,239,481</u> |
| Money market funds | <u>288,155</u> | <u>-</u> | <u>-</u> | <u>288,155</u> |
| Fixed income securities | | | | |
| Intermediate term bond | - | 982,990 | - | 982,990 |
| Short term bond | - | 840,261 | - | 840,261 |
| Long term bond | - | 761,228 | - | 761,228 |
| Fixed income blend | - | 90,535 | - | 90,535 |
| Total fixed income securities | <u>-</u> | <u>2,675,014</u> | <u>-</u> | <u>2,675,014</u> |
| Total marketable securities | <u>\$ 8,527,636</u> | <u>\$ 2,675,014</u> | <u>\$ -</u> | <u>\$ 11,202,650</u> |

NOTE E – EMPLOYEE BENEFIT PLANS

The Center sponsors a defined benefit pension plan (Plan) and a postretirement plan. Pension and postretirement cost for the year ended June 30, 2016 of \$794,893 consisted of net periodic pension cost of \$155,057, a cost of \$601,898 for changes in components of net periodic pension cost not yet recognized, net periodic postretirement cost of \$8,824, and a cost of \$29,114 for changes in components of net periodic postretirement cost not yet recognized. Pension and postretirement cost for the year ended June 30, 2015 of \$722,525, consisted of net periodic pension cost of \$115,226, a cost of \$579,727 for changes in components of net periodic pension cost not yet recognized, net periodic postretirement credit of \$547, and a cost of \$28,119 for changes in components of net periodic postretirement cost not yet recognized.

Defined Benefit Pension Plan

The Center sponsors a defined benefit pension plan covering all of its employees who meet certain requirements, except bargaining unit employees who joined the Center after June 1998, to which it contributes the minimum funding required under the Employee Retirement Income Security Act of 1974 (ERISA). Benefits under the Plan are based on years of service and compensation. The Plan was amended in September 2010 to include three bargaining unit participants that were transferred to Hawaiian Commercial & Sugar Company (HC&S). The participants will receive benefit accruals and vesting services until the earlier of their normal retirement date or termination of employment from HC&S. The funded status of this Plan and amounts recognized in the consolidated financial statements as of and for the years ended June 30, 2016 and 2015 were as follows:

| | <u>2016</u> | <u>2015</u> |
|------------------------------|-----------------------|-----------------------|
| Fair value of plan assets | \$ 9,916,277 | \$10,438,668 |
| Projected benefit obligation | <u>(13,184,908)</u> | <u>(13,320,344)</u> |
| Net pension liability | <u>\$ (3,268,631)</u> | <u>\$ (2,881,676)</u> |
| Net periodic pension expense | <u>\$ 155,057</u> | <u>\$ 115,226</u> |

At June 30, 2016 and 2015, items not yet recognized as a component of net periodic pension cost for this Plan consisted of the following:

| | <u>2016</u> | <u>2015</u> |
|--------------------|--------------------|--------------------|
| Prior service cost | \$ 2,467 | \$ 2,841 |
| Net loss | <u>6,128,790</u> | <u>5,526,518</u> |
| Total | <u>\$6,131,257</u> | <u>\$5,529,359</u> |

The measurement dates used to determine the pension benefit measurements were June 30, 2016 and 2015. Plan assets at June 30, 2016 and 2015 were invested in equity securities (48.9% in 2016 and 39.6% in 2015), debt securities (41.2% in 2016 and 45.2% in 2015), and cash (9.9% in 2016 and 15.2% in 2015), the objective of which is to preserve capital while providing a return that is adequate to meet the Plan's obligations as estimated by the Plan's actuary, in accordance with the Plan's weighted-average expected return. For the year ended June 30, 2016, the excess of the expected return over the actual return for the Plan was \$534,745. For the year ended June 30, 2015 the excess of the actual return over the expected return for the Plan was \$537,874. As of June 30, 2016 and 2015, the accumulated benefit obligation was \$13,082,821 and \$13,219,119, respectively, and the reclassified amounts of net periodic pension expenses previously recognized as changes in unrestricted net assets but not included in net periodic benefit cost when they arose was \$269,645 and \$242,955, respectively.

NOTE E – EMPLOYEE BENEFIT PLANS (Continued)

Defined Benefit Pension Plan (Continued)

For the years ended June 30, 2016 and 2015, the weighted-average actuarial assumptions used to determine the net periodic pension cost included a rate of compensation increase of 1%, a discount rate of 3.91% and 4.07%, respectively, and a benefit credit for an expected return on plan assets of 7.00%. For the years ended June 30, 2016 and 2015, employer contributions amounted to \$370,000 and \$400,000, respectively. The Plan paid pension benefits of \$1,055,983 and \$1,076,236 for the years ended June 30, 2016 and 2015, respectively.

At June 30, 2016, estimated future benefits payments from the pension plan were as follows:

| | |
|--|--------------|
| Years ending June 30th: | |
| 2017 | \$ 1,097,107 |
| 2018 | \$ 1,065,066 |
| 2019 | \$ 1,036,684 |
| 2020 | \$ 1,021,451 |
| 2021 | \$ 977,302 |
| Thereafter (cumulative for the years 2022 to 2026) | \$ 4,217,441 |

The Organization expects to contribute \$875,000 to the Plan during the year ending June 30, 2017.

At June 30, 2016 and 2015, components of the net periodic pension cost projected for this Plan consisted of the following:

| | <u>2016</u> | <u>2015</u> |
|-------------------------------------|------------------|------------------|
| Service cost | \$ 70,496 | \$ 63,643 |
| Interest cost | 494,081 | 520,106 |
| Expected return on assets | (686,366) | (698,337) |
| Amortization of prior service cost | 374 | 374 |
| Amortization of deferred losses | <u>314,748</u> | <u>269,271</u> |
| Projected net periodic pension cost | <u>\$193,333</u> | <u>\$155,057</u> |

The Plan invests in mutual funds, which it values at quoted market values, a Level 1 measurement. The Plan has no investments requiring Level 2 or Level 3 inputs.

The following sets forth by level, within the fair value hierarchy, the Plan's investments at fair value as of June 30, 2016:

| | <u>Level 1</u> | <u>Level 2</u> | <u>Level 3</u> | <u>Total</u> |
|------------------------|--------------------|----------------|----------------|--------------------|
| Mutual funds | | | | |
| Fixed income funds | \$4,847,218 | \$ - | \$ - | \$4,847,218 |
| Equity funds | 4,085,931 | - | - | 4,085,931 |
| Total mutual funds | <u>8,933,149</u> | - | - | <u>8,933,149</u> |
| Money market funds | <u>983,128</u> | - | - | <u>983,128</u> |
| Total Plan investments | <u>\$9,916,277</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$9,916,277</u> |

NOTE E – EMPLOYEE BENEFIT PLANS (Continued)

The following sets forth by level, within the fair value hierarchy, the Plan's investments at fair value as of June 30, 2015:

| | <u>Level 1</u> | <u>Level 2</u> | <u>Level 3</u> | <u>Total</u> |
|----------------------------|-------------------------|-----------------|-----------------|-------------------------|
| Mutual funds | | | | |
| Fixed income funds | \$ 4,719,275 | \$ - | \$ - | \$ 4,719,275 |
| Equity funds | <u>4,134,039</u> | <u>-</u> | <u>-</u> | <u>4,134,039</u> |
| Total mutual funds | 8,853,314 | - | - | 8,853,314 |
| Money market funds | <u>1,585,354</u> | <u>-</u> | <u>-</u> | <u>1,585,354</u> |
| Total Plan investments | <u>\$10,438,668</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$10,438,668</u> |

Postretirement Plan

The Center also sponsors a postretirement plan that provides life insurance benefits to certain employees, which it has the right to modify or terminate. The plan assets consist of deposits in an insurance company general account, the contract value of which approximates fair value, a Level 2 measurement. The Plan has no investments requiring Level 1 or Level 3 inputs. The funded status of the postretirement plan and amounts recognized in the consolidated financial statements as of and for the years ended June 30, 2016 and 2015 were as follows:

| | <u>2016</u> | <u>2015</u> |
|---|--------------------|-------------------|
| Fair value of plan assets | \$ 281,047 | \$337,538 |
| Accumulated benefit obligation | <u>(405,049)</u> | <u>(423,602)</u> |
| Net postretirement liability | <u>\$(124,002)</u> | <u>\$(86,064)</u> |
| Net periodic postretirement credit (cost) | <u>\$ (8,824)</u> | <u>\$ 547</u> |

At June 30, 2016 and 2015, items not yet recognized as a component of net periodic postretirement cost for the postretirement plan consisted of the following:

| | <u>2016</u> | <u>2015</u> |
|-------------------|------------------|------------------|
| Transition amount | \$ - | \$ (1) |
| Net loss | <u>254,751</u> | <u>225,638</u> |
| Total | <u>\$254,751</u> | <u>\$225,637</u> |

The weighted-average actuarial assumptions used to determine the accumulated postretirement benefit obligation at June 30, 2016 and 2015 included a discount rate of 4.07%. The weighted-average actuarial assumptions used to determine the net periodic postretirement cost included a discount rate of 3.91% and 4.07% for the years ended June 30, 2016 and 2015, respectively, and benefit credit for an expected return on plan assets for the years ended June 30, 2016 and 2015 of 6.50%. For the years ended June 30, 2016 and 2015, the postretirement plan paid postretirement benefits of \$50,420 and \$17,169, respectively.

NOTE E – EMPLOYEE BENEFIT PLANS (Continued)

Postretirement Plan (Continued)

At June 30, 2016, estimated future benefits payments for the postretirement plan were expected to approximate the following:

| | |
|--|-----------|
| Years ending June 30th: | |
| 2017 | \$ 38,104 |
| 2018 | \$ 36,564 |
| 2019 | \$ 35,179 |
| 2020 | \$ 33,390 |
| 2021 | \$ 31,622 |
| Thereafter (cumulative for the years 2022 to 2026) | \$132,016 |

For the years ended June 30, 2016 and 2015, the reclassified amounts of net periodic postretirement credits previously recognized as changes in unrestricted net assets but not included in net periodic benefit credits when they arose was \$11,742 and \$3,862, respectively.

At June 30, 2016 and 2015, components of the net periodic postretirement cost projected for the postretirement plan consisted of the following:

| | <u>2016</u> | <u>2015</u> |
|--|-----------------|-----------------|
| Service cost | \$ 1,409 | \$ 1,304 |
| Interest cost | 15,092 | 16,442 |
| Expected return on assets | (17,030) | (20,664) |
| Amortization of transition amount | - | (1) |
| Amortization of deferred losses | <u>14,019</u> | <u>11,743</u> |
| Projected net periodic postretirement cost | <u>\$13,490</u> | <u>\$ 8,824</u> |

Defined Contribution Pension Plan

The Center also sponsors a retirement savings plan to which each participant may contribute up to the lesser of 15% of their annual salary or the amount provided under Section 401(k) of the Internal Revenue Code. The Organization does not contribute to the defined contribution pension plan.

NOTE F – ADVANCES ON LINE-OF-CREDIT

The Foundation has a revolving line-of-credit with Bank of America. Advances are payable on demand, collateralized by its investments in marketable securities, and bear interest at 1.1% above the 30-day London Inter-Bank Offered Rate (LIBOR). At June 30, 2016 and 2015, the 30-day LIBOR was 0.19%. At June 30, 2016 and 2015, advances on the revolving line-of-credit amounted to \$6,770,187 and \$7,002,687, respectively.

On July 1, 2014, the Corporation entered into a \$200,000 revolving line-of-credit with Central Pacific Bank available through July 1, 2018, advances on which bear interest payable monthly at the Bank's lending base rate plus 1%. The Bank's base rate was 4.5% at June 30, 2016. Advances on the line-of-credit are collateralized by substantial all of the Corporation's assets. There were no advances on the revolving line-of-credit at June 30, 2016 and 2015.

NOTE G – NOTE PAYABLE

The Center had a loan with the Rural Community Assistance Corporation Project of up to \$1,319,479 to finance the predevelopment costs for a 41 unit farm worker housing community in Kunia Village Phase 1, which was collateralized by certain real estate. In December 2015, the loan amount increased to \$1,841,583. Principal and unpaid accrued interest were due upon maturity in August 2016. At June 30, 2015, the outstanding drawings on the loan amounted to \$1,319,232. During the year ended June 30, 2016, the outstanding balance was forgiven by Rural Community Assistance Corporation as part of the sale transaction noted in Note J. For the years ended June 30, 2016 and 2015, related loan expenditures of \$239,024 and \$336,560, respectively, have been recognized as expenses in accordance with accounting principles generally accepted in the United States of America.

NOTE H – LEASES

As Lessee

The Center leases land from the State of Hawaii, Department of Agriculture, in the Maunawili area of Honolulu under an operating lease that expires in August 2036 for which it pays minimum lease rent of \$25,000 per year for the first 15-year period. Under the terms of the lease agreement, the Organization may offset the value of certain of its agricultural research and education services against the annual lease rent obligation. Percentage rent at 3% of gross proceeds, as defined, may also be due annually. Lease rent expense was \$25,000 for the years ended June 30, 2016 and 2015. At June 30, 2016, expected future minimum lease payments approximated the following:

Years ending June 30th:

| | |
|-------------------------|-----------|
| 2017 | \$ 25,000 |
| 2018 | \$ 25,000 |
| 2019 | \$ 25,000 |
| 2020 | \$ 25,000 |
| 2021 | \$ 25,000 |
| Thereafter (cumulative) | \$379,200 |

As Lessor

The Center and Organization lease land and facilities to others under operating leases that expire through May 2036, some of which have five-year options to extend. Certain of the leases allow for an increase in rent based on the Producer Price Index (PPI). The Center also leases retail space for which the tenant pays 2% of gross sales or a minimum of \$30,000 per year and contains an early termination clause if annual thresholds are not met. The Corporation also leases housing to agriculture workers and retired Del Monte Foods Corporation employees on an annual basis. At June 30, 2016, expected future minimum rent income by years ending June 30 approximated to the following:

Years ending June 30th:

| | |
|-------------------------|-------------|
| 2017 | \$1,155,000 |
| 2018 | \$1,166,200 |
| 2019 | \$1,156,200 |
| 2020 | \$1,150,100 |
| 2021 | \$1,040,700 |
| Thereafter (cumulative) | \$6,876,000 |

NOTE H – LEASES (Continued)

For the years ended June 30, 2016 and 2015, rental income and expenses as lessor consisted of the following:

| | <u>2016</u> | <u>2015</u> |
|----------------------------------|-------------------|-------------------|
| Rental income | | |
| Commercial | \$1,002,647 | \$ 963,012 |
| Residential | 736,198 | 1,003,555 |
| Total rental income | <u>1,738,845</u> | <u>1,966,567</u> |
| Rental expenses | | |
| Facilities and rental management | 679,457 | 803,410 |
| Depreciation | 285,708 | 285,708 |
| Utilities | 103,225 | 146,912 |
| Repairs and maintenance | 90,871 | 258,123 |
| Taxes and other expenses | 79,642 | 171,842 |
| Insurance | 59,176 | 52,093 |
| Total rental expenses | <u>1,298,079</u> | <u>1,718,088</u> |
| Rental income – net | <u>\$ 440,766</u> | <u>\$ 248,479</u> |

NOTE I – COMMITMENTS AND CONTINGENCIES

Certain revenue is derived from federal, state, and private grants and contracts for agricultural consulting services, the loss of which could have a material adverse effect on the Organization. The Organization may be subject to legal proceedings, claims, or litigation arising in the course of business for which it may seek the advice of legal counsel. Management estimates, on the advice of legal counsel and consultants, that the cost to resolve these matters, if any, would not be material to the consolidated financial statements. However, it is at least reasonably possible that such estimates may change within the near term.

The Organization operates in the State of Hawaii. National and international events can have severe, adverse effects on economic conditions in Hawaii. The effects, if any, on the consolidated financial statements of the Organization from such changes in economic conditions are not presently determinable.

NOTE J – PARTNERSHIP WITH RURAL COMMUNITY ASSISTANCE CORPORATION

In June 2013, the Development Corporation entered into a joint development agreement with Rural Quality, LLC, an entity specifically created by the Rural Community Assistance Corporation (RCAC) to jointly rehabilitate or replace improvements on property held by the Kunia Village Title Holding Corporation. The intent of this arrangement is to renovate the existing agricultural worker housing community through the formation of a Hawaii limited partnership and use of tax credits for affordable housing developments. The formation of the partnership was completed in December 2013.

On February 26, 2016, the Corporation sold property to Kunia Village Housing Partners LLP (buyer) (a joint venture between the Corporation and the Rural Community Assistance Corporation) for \$2,948,510. The property sold by the Corporation had a zero basis. The buyer paid for the real property taxes of \$13,274, paid cash of \$308,125, and signed an unsecured promissory note of \$2,653,659 to the Corporation. This note bears interest at 2.62%, with principal and interest payments beginning upon completion of the development of the property, which is estimated to be no sooner than January 1, 2030. The note matures in March 2071.

NOTE J – PARTNERSHIP WITH RURAL COMMUNITY ASSISTANCE CORPORATION (Continued)

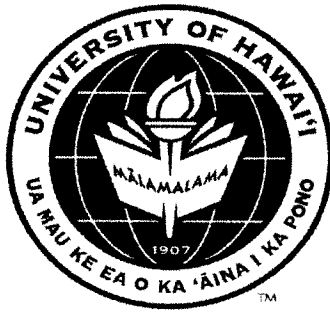
In accordance with Financial Accounting Standards Board, Accounting Standards Codification 360-20-40-3, real estate sales under the full accrual method must meet the following two conditions in order for the full gain on the sale to be recognized: 1) the profit is determinable, that is, the collectability of the sales price is reasonably assured or the amount that will not be collectible can be estimated, and 2) the earnings process is virtually complete, that is, the seller is not obligated to perform significant activities after the sale to earn the profit. Unless both conditions exist, recognition of all or part of the profit shall be postponed. As the collectability of this note cannot be reasonably assured, the gain on the sale and corresponding promissory note are not recognized in the financial statements. When a payment on the promissory note is received by the Corporation, the amount received will be recognized as a gain on sale.

NOTE K – FINANCIAL STATEMENT PRESENTATION

Certain amounts in the 2015 consolidated financial statement presentation have been reclassified to conform to the 2016 presentation. The consolidated financial statements include certain prior year comparative information. Such information does not include sufficient detail to constitute a complete presentation in accordance with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the consolidated financial statements of the Organization as of and for the year ended June 30, 2015, from which the information was derived.

NOTE L – SUBSEQUENT EVENTS

Management has evaluated subsequent events through the date of the independent auditor's report, which is the date the consolidated financial statements were available to be issued, and determined that the Organization did not have any subsequent events requiring adjustment to the consolidated financial statements or disclosure in the notes to the consolidated financial statements.



UNIVERSITY *of* HAWAII[®]

SYSTEM

**2014 Annual Financial Report,
Required supplementary Information
and Other Supplemental Information
University of Hawaii
State of Hawaii**



University of Hawai'i
State of Hawai'i
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June 30, 2014 and 2013

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Report of Independent Auditors

To the Board of Regents of the
University of Hawai'i

Report on the Financial Statements

We have audited the accompanying consolidated financial statements of the University of Hawai'i (the "University"), a component unit of the State of Hawai'i, as of and for the years ended June 30, 2014 and 2013, and the related notes to the consolidated financial statements, which collectively comprise the University's basic financial statements as listed in the accompanying index.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We did not audit the financial statements of the University of Hawai'i Foundation (the "Foundation"), which represent 13.0 percent and 11.0 percent, respectively, of the total assets and deferred outflows of resources and 1.0 percent and 1.0 percent, respectively, of the total operating revenues of the University as of and for the years ended June 30, 2014 and 2013. Those financial statements were audited by other auditors whose reports thereon have been furnished to us, and our opinion expressed herein, insofar as it relates to the amounts included for the Foundation as of and for the years ended June 30, 2014 and 2013, are based solely on the reports of the other auditors. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the University of Hawai'i, as of June 30, 2014 and 2013, and the changes in financial position and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters*Required Supplementary Information*

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis and schedules of funding progress be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

The signature is written in a cursive, handwritten style. The word "Accuity" is written in a large, flowing script, and "LLP" is written in a slightly smaller, more upright script to its right.

Honolulu, Hawai'i
February 12, 2015

**University of Hawai'i
State of Hawai'i
Management's Discussion and Analysis (Unaudited)
June 30, 2014 and 2013**

Introduction

The following discussion and analysis provides an overview of the consolidated financial position and activities of the University of Hawai'i (the "University") for the years ended June 30, 2014 and 2013, with selected information for the year ended June 30, 2012. This discussion has been prepared by management and should be read in conjunction with the financial statements and the notes thereto, which follow this section.

Founded in 1907 under the auspices of the Morrill Act, the University is a land-grant, sea-grant and space-grant institution. The University system distinguishes itself through its Hawaiian, Asian and Pacific orientation and its position as one of the world's foremost multicultural centers for global and indigenous studies. Students are members of a population in which no one ethnic group constitutes a majority, and the educational experience is enriched by the diversity of cultures represented.

The University is Hawai'i's sole public higher education system and is governed by a Board of Regents consisting of fifteen members appointed by the Governor of the State of Hawai'i. The University system is comprised of ten campuses with approximately 60,000 students and 10,000 faculty and staff. The University provides a broad range of 385 degree (baccalaureate to post-doctoral level) programs, through a framework of sixteen colleges and nine professional schools. Through its seven community colleges on O'ahu, Hawai'i, Maui and Kaua'i, the University offers more than 279 certificate and associate degree programs and in certain areas, baccalaureate degrees. In addition to organized research institutes and administrative service and distance learning centers, the University system houses more than a hundred centers with a research, instruction or public service purpose. The University is also engaged in instructional research and service activities at hundreds of Hawai'i schools, hospitals and community sites, and carries out these activities across the Pacific Islands and in foreign countries.

University of Hawai'i
State of Hawai'i
Management's Discussion and Analysis (Unaudited)
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Using the Financial Statements

The University's consolidated financial statements are prepared in accordance with Governmental Accounting Standards Board ("GASB") principles, which establish standards for external financial reporting for public colleges and universities. The University's consolidated financial statements are comprised of the following four components:

- **Statements of Net Position** – The Consolidated Statements of Net Position present information on the University's assets and liabilities, with the difference reported as net position. Over time, increases or decreases in net position may serve as a useful indicator of whether the University's financial condition is improving or deteriorating. Net position increases when revenues exceed expenses, or when assets increase without a corresponding increase in liabilities. This is an indication of improving financial condition. However, when expenses exceed revenues, or when liabilities increase without a corresponding increase in assets, there is an indication of deteriorating financial condition.
- **Statements of Revenues, Expenses and Changes in Net Position** – The Consolidated Statements of Revenues, Expenses and Changes in Net Position present the University's revenues and expenses and illustrate how current year activities improve or weaken the University's financial condition. Changes in net position are reported when the underlying event occurs (accrual basis of accounting), which may be different from actual cash flows. The Consolidated Statements of Revenues, Expenses and Changes in Net Position also distinguish operating from non-operating revenues and expenses. Tuition and fees revenue and student housing fees revenue are reported net of scholarships and fellowships, including tuition and fee waivers applied to student accounts. Sales and services revenue is primarily comprised of bookstores, student and faculty housing, food services, parking and athletics. It is anticipated that the University will consistently report an operating loss since certain significant revenue sources relied upon for core operational needs, including state appropriations, private gifts and investment income, are considered non-operating revenues.
- **Statements of Cash Flows** – The Consolidated Statements of Cash Flows distinguishes between cash inflows and outflows from operating activities, non-capital financing activities, capital and related financing activities, and investing activities.
- **Notes to Consolidated Financial Statements** – The notes provide additional information that is essential to a full understanding of the information presented in the consolidated financial statements.

Related Entities

The University maintains close relationships with two other entities, considered to be component units, whose financial information is blended into the University's accompanying consolidated financial statements. The University of Hawai'i Foundation (the "Foundation") is a not-for-profit organization established to solicit and manage funds for the benefit of the University. The Research Corporation of the University of Hawai'i (the "Research Corporation") provides administrative support services for research and training programs of the University. Both of the University's component units prepare stand-alone financial statements with footnotes, which are audited by independent auditors. Summarized information of the individual components of the University's consolidated financial position, results of operations and cash flows for the years ended June 30, 2014 and 2013 is presented in Note 18 to the consolidated financial statements.

University of Hawai'i
State of Hawai'i
Management's Discussion and Analysis (Unaudited)
June 30, 2014 and 2013

Financial Position

The Consolidated Statements of Net Position present the financial position of the University at the end of the fiscal year and display all assets and liabilities of the University. Assets and liabilities are presented using fair and current values, respectively. Two notable exceptions are receivables and capital assets, which are stated at historical cost less an allowance for doubtful accounts and accumulated depreciation, respectively. The difference between assets and liabilities is net position, representing a measurement of the current financial condition of the University. The University's assets, liabilities and net position at June 30, 2014, 2013 and 2012 are summarized as follows (in thousands):

| | 2014 | Percentage of Total Assets and Deferred Outflows | 2013 | Percentage of Total Assets and Deferred Outflows | 2012 | Percentage of Total Assets and Deferred Outflows | FY 14 vs 13 Change | FY 13 vs 12 Change |
|---|--------------|--|--------------|--|--------------|--|-----------------------|-----------------------|
| Current assets | | | | | | | | |
| Cash and operating investments | \$ 342,353 | 10% | \$ 377,545 | 11% | \$ 448,346 | 13% | \$ (35,192) | \$ (70,801) |
| Receivables, net | 108,463 | 3% | 112,384 | 3% | 95,112 | 3% | (3,921) | 17,272 |
| Other current assets | 23,597 | 1% | 36,301 | 1% | 23,107 | 1% | (12,704) | 13,194 |
| Total current assets | 474,413 | 14% | 526,230 | 15% | 566,565 | 17% | (51,817) | (40,335) |
| Noncurrent assets | | | | | | | | |
| Endowment and other investments | 499,460 | 14% | 468,120 | 14% | 526,663 | 16% | 31,340 | (58,543) |
| Capital assets, net | 2,071,850 | 60% | 2,027,120 | 60% | 1,826,937 | 54% | 44,730 | 200,183 |
| Other noncurrent assets | 418,903 | 12% | 379,184 | 11% | 443,259 | 13% | 39,719 | (64,075) |
| Total assets | 3,464,626 | 100% | 3,406,654 | 100% | 3,363,424 | 100% | 63,972 | 37,230 |
| Deferred outflows of resources | | | | | | | | |
| Deferred loss on refunding | 5,576 | 0% | 5,883 | 0% | 6,180 | 0% | (307) | (297) |
| Total deferred outflows of resources | 5,576 | 0% | 5,883 | 0% | 6,180 | 0% | (307) | (297) |
| Total assets and deferred outflows of resources | 3,470,202 | 100% | 3,406,537 | 100% | 3,369,604 | 100% | 63,665 | 36,933 |
| Current liabilities | 263,583 | 8% | 269,754 | 8% | 290,210 | 8% | (6,171) | (20,456) |
| Noncurrent liabilities | | | | | | | | |
| Long-term debt | 578,585 | 17% | 593,930 | 17% | 608,670 | 18% | (15,345) | (14,740) |
| Other noncurrent liabilities | 666,508 | 19% | 605,956 | 18% | 499,530 | 14% | 60,552 | 106,426 |
| Total liabilities | 1,508,676 | 43% | 1,469,640 | 43% | 1,398,410 | 42% | 39,036 | 71,230 |
| Net position | | | | | | | | |
| Net investment in capital assets | 1,519,669 | 44% | 1,482,274 | 44% | 1,336,377 | 41% | 37,395 | 145,897 |
| Restricted | | | | | | | | |
| Nonexpendable | 218,133 | 6% | 207,338 | 6% | 191,532 | 6% | 10,795 | 15,806 |
| Expendable | 598,070 | 17% | 530,130 | 16% | 574,344 | 17% | 67,940 | (44,214) |
| Unrestricted | (374,346) | -11% | (282,845) | -8% | (131,059) | -4% | (91,501) | (151,786) |
| Total net position | \$ 1,961,526 | 57% | \$ 1,936,897 | 57% | \$ 1,971,194 | 60% | \$ 24,629 | \$ (34,297) |

Current Assets and Liabilities

Working capital is a good measure of both the University's efficiency and financial health. Positive working capital means that the University has current assets in excess of current liabilities and is able to pay off short-term obligations. A working capital deficit would mean that the University is unable to meet its short-term obligations with existing current assets.

At June 30, 2014, 2013 and 2012, working capital amounted to \$210.8 million, \$256.5 million and \$276.4 million, respectively. The University is working toward maintaining a prudent level of working capital to fund operations, including pre-funding its approximately \$420 million in extramural grants which are on a cost reimbursement basis and to provide for uncertainties such as possible cuts to federal programs and the fiscal economic situation in the United States ("US") and Asia. Based on the \$1,550 million of operating expenses (excluding depreciation) for the fiscal year ended June 30, 2014, the working capital at year end represents approximately 55 days of operating funds.

**University of Hawai'i
State of Hawai'i
Management's Discussion and Analysis (Unaudited)
June 30, 2014 and 2013**

The components of the University's current assets and liabilities and their fluctuations during the three-year period are as follows:

- Current assets consist primarily of cash and cash equivalents, operating investments and net receivables. Total current assets were \$474.4 million, \$526.2 million and \$566.6 million at June 30, 2014, 2013 and 2012, respectively. Total current assets decreased by \$51.8 million, or 9.8% percent, at June 30, 2014 compared to June 30, 2013, primarily due to a \$35.2 million decrease in cash and operating investments. Operating investments decreased by \$20.8 million primarily due to a \$21.0 million decrease in time certificates of deposits ("TCDs"), which were used to fund construction, repairs and maintenance and payroll in the current year. Total current assets decreased by \$40.3 million, or 7.1 percent, at June 30, 2013 compared to June 30, 2012, primarily due to decreases in operating investments offset by increases in cash and cash equivalents and accounts receivable. Operating investments decreased by \$93.9 million primarily due to a decrease of \$68 million in time certificates of deposit ("TCDs"), which were used to fund construction, repairs and maintenance and payroll. Increases in accounts receivable of \$18.5 million were primarily due to timing of collections of Federal accounts receivable.
- Current liabilities consist primarily of accounts payable, accrued payroll and fringe benefits, advances from sponsors and deferred revenue. Current liabilities also include amounts due to the State of Hawai'i, the current portion of long-term liabilities and other current liabilities. Total current liabilities were \$263.6 million, \$269.8 million and \$290.2 million at June 30, 2014, 2013 and 2012, respectively. Total current liabilities decreased by \$6.2 million, or 2.3 percent, at June 30, 2014 compared to June 30, 2013, and by \$20.5 million, or 7.1 percent, at June 30, 2013 compared to June 30, 2012, primarily due to decreases in accounts payable.

Endowment and Other Investments

The University's endowment and other investments, including endowments held with the Foundation, increased by \$31.3 million to \$499.5 million at June 30, 2014 and decreased by \$58.5 million to \$468.1 million at June 30, 2013. Endowments and other investments held with the Foundation amounted to \$365.8 million at June 30, 2014 and \$311.8 million at June 30, 2013. The fiscal year 2014 increase was primarily due to an increase in the fair value of investments.

In fiscal year 2012, the University's auction rate securities portfolio decreased by \$22.9 million due to redemptions at par value, in accordance and under the terms of the agreement with Citigroup Global Markets Inc. In July 2012, the University fully liquidated the remaining \$25.5 million auction rate securities portfolio, at par.

The University's endowment funds consist of both permanent endowments and funds functioning as endowments (quasi-endowment funds). Permanent endowment funds are funds received from donors or other outside agencies with the stipulation that the principal be inviolate and invested in perpetuity for the purpose of producing present and future income which may either be expended for the purposes specified by the donor or added to principal. Quasi-endowment funds are funds which the Board of Regents, rather than a donor or other outside agency, has allocated for long-term investment purposes. The Board of Regents, in accordance with its policies, is not required to maintain the quasi-endowment principal in perpetuity. Quasi-endowment funds are further categorized as restricted and unrestricted. Restricted quasi-endowment funds represent donor-restricted gifts, without the requirement to maintain the principal in perpetuity. Unrestricted quasi-endowment funds represent unrestricted funds designated by the Board of Regents for long-term investment purposes.

University of Hawai'i
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June 30, 2014 and 2013

Programs supported by the University's permanent and quasi-endowment funds include scholarships, fellowships, professorships, research efforts, and other important programs and activities. The University uses its endowment to support academic and research programs by generating a predictable stream of annual support for current needs, while preserving the purchasing power of the endowment funds for future periods.

The University's spending rate policy is to limit the immediate impact that significant changes in the fair value of the endowment portfolio have on annual distributions. The spending rate policy provides for an annual distribution, ranging between three percent and five percent of the five-year moving average of the endowment portfolio's fair value. In fiscal years 2014 and 2013, the University instituted a 4.5 percent distribution rate on restricted and unrestricted endowments. The total restricted and unrestricted distributions available to the University amounted to \$2.4 million and \$2.3 million in fiscal years 2014 and 2013.

Capital and Debt Activities

The University's capital assets are separated into seven categories: land, buildings, infrastructure, land improvements, equipment, library materials, and construction in progress. At June 30, 2014, 2013 and 2012, total capital assets, net of accumulated depreciation amounted to \$2.1 billion, \$2.0 billion and \$1.8 billion, respectively, which represented 60 percent, 60 percent and 54 percent, respectively, of the University's total assets. Capital asset additions totaled \$186.5 million, \$313.7 million and \$416.8 million in fiscal years 2014, 2013 and 2012, respectively, while depreciable capital asset disposals, net of accumulated depreciation, amounted to \$32.3 million, \$6.8 million and \$15.6 million, respectively. The decrease of the additions was due to the completion of many strategic capital projects. In fiscal year 2014, the University transferred \$19 million capital asset to the State and Federal governments.

One of the critical factors in enhancing the quality of the University's academic and research programs and student life enrichment is the development, replacement and renewal of capital assets. The University continues to modernize its older teaching and research facilities, and develop and construct new facilities.

Significant capital projects completed during fiscal years 2014, 2013 and 2012 or in progress as of June 30, 2014, 2013 and 2012 included:

- **University of Hawai'i at West O'ahu** ("UH-West O'ahu") - The new \$177 million UH-West O'ahu Kapolei campus opened to over 2,000 students on August 20, 2012. The current campus consists of approximately 220,000 square feet of building floor area, which includes a state-of-the-art high-tech classroom building, laboratory building, campus center, library and resource center, and maintenance and mechanical plant building. The architectural design of the new campus incorporates the latest trends in environmental sustainability and achieved LEED gold certification. The construction of the entire campus and adjacent business and retail community will span several decades. When completed, UH-West O'ahu will accommodate 7,600 students and 1,000 faculty and staff.
- **University of Hawai'i Cancer Center** - Construction of the 156,000 square foot building for the University of Hawai'i Cancer Center was completed in September 2012. The \$120 million center that is part of the University of Hawai'i at Mānoa, is adjacent to the UH Mānoa John A Burns School of Medicine in Kaka'ako. Under a partnership agreement with The Queen's Medical Center, Hawai'i Pacific Health, and Kuakini Health Systems, the center will lead research efforts, including clinical trials while the hospitals continue to deliver care to patients, making use of the latest research. The UH Cancer Center is one of 65 National Cancer Institute centers across the United States, a designation that brings grant funding needed to further research in epidemiology, natural products and cancer biology, and prevention and control of carcinogenesis.

University of Hawai'i
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Management's Discussion and Analysis (Unaudited)
June 30, 2014 and 2013

- **University of Hawai'i at Mānoa Center for Life Science Research and Teaching** – This \$55 million project includes the renovation of Edmondson Hall for the Biology department, Snyder Hall for the Microbiology department, and a new building with stairs and elevators that will be used by both Edmondson and Snyder. The renovation of Edmondson Hall was completed on July 10, 2013. Edmondson Hall's first two floors consist of biology laboratories, while floors three and four are for graduate and faculty research.
- **University of Hawai'i Information Technology Center** – The \$52.4 million Information Technology Center was completed on December 16, 2013. The building is six stories high with approximately 74,000 square feet of floor space and has received a LEED silver certification. The Information Technology Center is equipped with an emergency situation room, meeting and training rooms, and houses the entire system-wide Information Technology department.
- **University of Hawai'i at Mānoa Campus Center Renovations and Expansion Project** – The \$46 million project was completed on April 11, 2014. It includes the addition of the two-story Warrior Recreation Center along with renovations to Campus Center and Hemenway Hall. The Warrior Recreation Center includes an indoor track, a fitness center, locker rooms, and a multi-purpose gymnasium. Renovations to Campus Center include the addition of Starbucks Coffee, an outdoor seating area, improvements to the central air conditioning system, and a new store-front for the University of Hawai'i Bookstore.
- **Community College Energy Conservation Project** – The \$40 million project taking place on the University of Hawai'i Community College campuses statewide is designed to reduce electricity and water consumption. The Community Colleges will also incorporate photovoltaic energy systems on each campus through new projects, such as 'Ike Le'a (UHMC), Hale Aloha (Hawai'i CC), and Hale La'akea (WCC). Other components of the project include solar water heaters, energy efficient HVAC and lighting systems, and electric car charging stations.
- **University of Hawai'i at Hilo's University Village** – Hale 'Alohonua, the first phase of the University of Hawai'i at Hilo's University Village project was completed on August 19, 2013. The \$33.8 million, 105,505 square foot residence hall is located across the main campus of the University of Hawai'i at Hilo's entrance on Kawili Street. The facility is made up of three, three-story walk-ups and a student life common area where the students will be able to cook, do their laundry, and study.
- **Hawai'i Community College Pāalamanui Campus** – The groundbreaking ceremony for the \$25 million Hawai'i Community College Pāalamanui Campus took place on May 28, 2013. The community of Pāalamanui, "A Place of Enlightenment", will consist of parks, a University Village Town Center, a University Inn, and placed in the middle will be the Hawai'i Community College Pāalamanui Campus. The first phase includes a 24,000 square foot structure with classrooms, science labs, library, and culinary arts kitchens, which will be powered by a large photovoltaic system.
- **Ka Haka 'Ula o Ke'elikolani College of Hawaiian Language** – Hale 'Olelo, the \$24.4 million College of Hawaiian Language facilities on the University of Hawai'i at Hilo campus was completed on January 11, 2014. The featured space for this 36,800 square foot educational facility is a 200-seat performing arts room with enhanced acoustics and includes a custom retractable lighting system (Haka) and a 36-foot high ceiling. Other notable spaces include a distance learning center designed to support remote classroom instruction and video conferences as well as a library and archives collection for extremely rare printed and audio records.

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- **University of Hawai'i at Hilo Student Services** – The new \$22 million three-story, 35,000 square foot Student Services building was placed into service in May 2014. Students will now be able to attend to their financial, registration and counseling needs in one central location. The project included photovoltaic panels for the Library, College of Business Economics, Performing Arts Center, and the Student Services Buildings.
- **University of Hawai'i at Mānoa Gartley Hall Renovation** – The blessing for the recently renovated University of Hawai'i at Mānoa Gartley Hall took place on November 6, 2014. Gartley Hall is the second oldest building on the Mānoa campus and is home to the School of Social Work. The \$17.7 million renovation corrected structural issues in the building, preserved the historic features of the building, and installed photovoltaic panels for energy efficiency.
- **Leeward Community College Ka 'Imi 'Ike** – The dedication ceremony of the \$16.6 million Leeward Community College education building Ka 'Imi 'Ike (The Search for Knowledge) was held on August 22, 2014. The 24,000 square foot teacher education building includes classrooms, a lecture hall, offices, a resource center, and meeting spaces. Ka 'Imi 'Ike is energy efficient, utilizing large windows for natural sunlight, photovoltaic panels, and a hybrid air-conditioning unit.
- **Clarence T.C. Ching Athletics Complex** – The \$16 million Clarence T.C. Ching Athletics Complex was completed on August 31, 2014. The three-story facility includes grandstand seating for 2,500 people and offices and locker rooms for women's soccer, cross country, track and field, and sand volleyball. Adjacent to the grandstand seating is a sand volleyball court with bleacher style seating.

General obligation bonds have also been issued by the State of Hawai'i that included financing for University projects. These bonds are carried as liabilities of the State. In fiscal year 2014, 2013 and 2012, the State appropriated funds directly to the Department of Budget and Finance to pay for debt service on general obligation bonds issued for the University. As a result, the University itself received no appropriations and made no transfers for debt service on general obligation bonds for these fiscal years. In fiscal year 2014, 2013 and 2012, \$101.0 million, \$97.8 million and \$82.5 million was appropriated in each year, respectively.

The University also uses revenue bond financing for major capital projects. In February 2012, the University issued \$8.6 million in Series 2012A(R) revenue bonds to constructively retire \$9.0 million of the outstanding Series 2001B revenue bonds. The proceeds of the Series 2012A(R) revenue bonds were deposited into a trust account with an escrow agent to fully defease the outstanding principal of the Series 2001B bonds. The defeasance resulted in an accounting gain of \$0.9 million and an immaterial economic loss (difference between the present values of the debt service payments on the old and new debt).

In October 2010, the University issued \$292.7 million in Series 2010A-1 (\$111.3 million), 2010A-2 (\$27.4 million), 2010B-1 (\$127.5 million), and 2010B-2 (\$26.6 million) bonds (collectively, the "Series 2010 Bonds") for the purpose of financing the costs of certain University projects. The Series 2010A-1 and Series 2010B-1 bonds are designated as "Build America Bonds" under the provisions of the American Recovery and Reinvestment Act of 2009. These University projects include the construction and maintenance of the University's Cancer Center, renovations and additions to the Mānoa Campus Center, construction and equipment for an Information Technology Building, renovations to the Sinclair Library basement on the Mānoa campus, further development of the UH-West O'ahu Kapolei campus, various energy conservation/efficiency projects on the community college campuses on O'ahu, Kaua'i and Maui, land acquisition for the Leeward Community College Wai'anae Education Center, construction of the Kapi'olani Community College Culinary Institute of the Pacific, and renovation of the observatory for the Panoramic Survey Telescope & Rapid Response System 2 telescope. The Series 2010 revenue bonds was assigned municipal bond ratings of "A+", "Aa3", and "AA-" by Standard & Poor's, Moody's Investors Service and Fitch Ratings, respectively. The interest rates for the Series 2010 Bonds range

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from 2.50% – 6.03% (first interest payment due on April 1, 2011) and mature on October 1, 2030 and 2040.

At June 30, 2014, 2013 and 2012, revenue bonds payable amounted to \$593.9 million, \$608.7 million and \$622.9 million, respectively. Debt service in fiscal year 2014 amounted to \$45.2 million, consisting of \$14.7 million of principal and \$30.5 million of interest. Debt service in fiscal year 2013 amounted to \$45.2 million, consisting of \$14.2 million of principal and \$31.0 million of interest. Debt service in fiscal year 2012 amounted to \$45.1 million, consisting of \$13.8 million of principal and \$31.3 million of interest. Principal reductions during fiscal year 2014, 2013 and 2012 were in accordance with scheduled debt service payments.

In June 2002, the University issued \$150 million in Series 2002A revenue bonds to finance the construction of the new John A. Burns School of Medicine campus. In October 2006, the University issued \$133.8 million in Refunding Series 2006A bonds to refinance a portion of the University's outstanding Series 2002A revenue bonds. The bond offering was structured to match the timing of receipt of projected State of Hawai'i Tobacco Settlement funds. While all unrestricted revenues of the University, excluding those revenues pledged under the University Bond System, are pledged as collateral, the University anticipates that State of Hawai'i Tobacco Settlement funds will be the primary source of support for debt service payments on these revenue bonds. The University received State of Hawai'i Tobacco Settlement funds in the amount of \$9.9 million in fiscal years 2014, 2013 and 2012 to cover the debt service due.

On May 4, 2012, the University entered into a five-year, unsecured loan agreement ("Note") with Hawaii Regional Center LP III ("Lender") for a commitment amount not to exceed \$18,000, subject to certain limitations. The proceeds were used to facilitate and fund construction of the UH-West O'ahu campus located in Kapolei, Hawai'i.

The Note bears interest at the rate of 1.5% per annum, which is due and payable semi-annually to the Lender on January 1 and July 1 each year until the Note has been paid in full. Under the terms of the Note, repayment each fiscal year is limited and subject to specific appropriations by the State to make such payments. The Note matures on July 16, 2017, at which time the unpaid principal will be due. As of June 30, 2014, \$17,000 remains outstanding.

Net Position

Net position represents the residual interest in the University's assets after liabilities are deducted. At June 30, 2014, 2013 and 2012, total net position amounted to \$2 billion, \$1.9 billion and \$2 billion, respectively. Net position is reported in four major categories: net investment in capital assets, restricted nonexpendable, restricted expendable and unrestricted.

Net investment in capital assets, net of accumulated depreciation and the related outstanding debt used to finance the acquisition, construction or improvement of those assets, amounted to \$1.5 billion, \$1.5 billion and \$1.3 billion at June 30, 2014, 2013 and 2012, respectively. The \$37.4 million increase in fiscal year 2014, as compared to fiscal year 2013, was primarily attributable to \$186.5 million of capital asset additions, offset by \$109.5 million of depreciation expense, \$32.3 million in net disposals, and \$15.3 million decrease in related debt. The \$145.9 million increase in fiscal year 2013, as compared to fiscal year 2012, was primarily attributable to \$313.7 million of capital asset additions, offset by \$106.6 million of depreciation expense, \$6.8 million in net disposals, and \$14.7 million decrease in related debt.

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Restricted nonexpendable net position primarily represents the University's and Foundation's permanent endowment funds, which are required to be maintained in perpetuity, amounted to \$218.1 million, \$207.3 million and \$191.5 million at June 30, 2014, 2013 and 2012, respectively. The increases of \$10.8 million and \$15.8 million in fiscal years 2014 and 2013, respectively, were primarily attributable to new permanent endowment gifts received.

Restricted expendable net position is subject to externally imposed restrictions governing their use. Net position was restricted for the following purposes at June 30, 2014, 2013 and 2012 (in thousands):

| | 2014 | 2013 | 2012 |
|-----------------------------|-------------------|-------------------|-------------------|
| Plant facilities | \$ 310,195 | \$ 304,397 | \$ 375,821 |
| Donor-restricted activities | 234,200 | 178,018 | 157,600 |
| Loan activities | 41,172 | 35,353 | 25,020 |
| External sponsor activities | 12,502 | 12,362 | 15,903 |
| | <u>\$ 598,070</u> | <u>\$ 530,130</u> | <u>\$ 574,344</u> |

In fiscal year 2014, the overall increase of \$67.9 million in restricted expendable net position was primarily attributable to an increase of approximately \$56.2 million in donor-restricted activities, which was a direct result of an increase in donations received through the Foundation. In fiscal year 2013, the overall decrease of \$44.2 million in restricted expendable net position was primarily attributable to a decrease of approximately \$71.4 million in plant facilities, which is a direct result of the decrease in unspent capital appropriations.

Net position that is not subject to externally imposed restrictions governing their use is classified as unrestricted for financial reporting purposes. At June 30, 2014, 2013 and 2012, unrestricted net position amounted to deficits of \$374.3 million, \$282.8 million and \$131.1 million, respectively. Although unrestricted net position is not subject to externally imposed restrictions, all of the University's unrestricted net position has been internally designated for various academic and research programs and initiatives, contractual commitments, and capital projects. In addition, unrestricted net position of \$46.7 million, \$36.0 million and \$31.1 million were designated for endowment activities at June 30, 2014, 2013 and 2012, respectively.

The reduction in unrestricted net position for the fiscal years ended June 30, 2014, 2013 and 2012 is primarily attributable to the University's required accounting and recognition for the University's allocated share of the State of Hawai'i actuarial determined total other post-employment benefits ("OPEB") liability. Similar to other state and local governments, the State of Hawai'i ("State") plan has been paid on a "pay as you go" basis, which resulted in the OPEB liability growing substantially each year. As a result, despite total assets of the University growing each year, unrestricted net position continues to decline due to recognition of the OPEB liability. The University's share of the OPEB liability as of June 30, 2014, 2013 and 2012 was \$579.2 million, \$514.4 million and \$413.5 million, respectively. Annual required OPEB contribution payments, on a "pay as you go" basis, towards this liability were paid directly by the State Department of Budget and Finance from its general fund appropriation and not out of the University's operating budget appropriation. The University makes contributions calculated as part of the State's total contribution requirements and are reimbursed to the State's General Fund as part of the fringe benefit rate on University employees' actual salaries.

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Results of Operations

The Consolidated Statements of Revenues, Expenses and Changes in Net Position are a presentation of the University's results of operations for the year. It indicates whether the financial condition of the University improved or deteriorated. For financial reporting purposes, certain significant revenues, including state appropriations, private gifts and investment income, which are relied upon and budgeted to support the University's core operations, are required to be reported as nonoperating revenues. The University's results of operations for the years ended June 30, 2014, 2013 and 2012, summarized to match revenues supporting core activities with expenses associated with core activities, are as follows (in thousands of dollars):

| | 2014 | | 2013 | | 2012 | | Increase (Decrease) | |
|---|--------------|------------------|--------------|------------------|--------------|------------------|---------------------|--------------------|
| | Amount | Percent of Total | Amount | Percent of Total | Amount | Percent of Total | FY 14 vs 13 Change | FY 13 vs 12 Change |
| Revenues | | | | | | | | |
| Operating | | | | | | | | |
| Tuition and fees | \$ 377,550 | 27.4% | \$ 362,175 | 27.8% | \$ 349,421 | 27.5% | \$ 15,375 | \$ 12,754 |
| Less: Scholarship allowances | (129,173) | -9.3% | (120,364) | -9.2% | (112,350) | -8.8% | (8,809) | (8,014) |
| Grants and contracts | 427,056 | 30.8% | 414,793 | 31.9% | 409,974 | 32.3% | 12,263 | 4,819 |
| Sales and services | 130,879 | 9.5% | 133,211 | 10.2% | 136,899 | 10.8% | (2,332) | (3,688) |
| Other revenue | 2,935 | 0.2% | 2,989 | 0.2% | 3,107 | 0.3% | (54) | (118) |
| Total operating revenues | 809,247 | 58.7% | 792,804 | 60.9% | 787,051 | 62.1% | 16,443 | 5,753 |
| Non-operating | | | | | | | | |
| State appropriations | 391,266 | 28.3% | 374,280 | 28.7% | 375,754 | 29.5% | 16,986 | (1,474) |
| Federal Pell grant | 67,265 | 4.9% | 67,826 | 5.2% | 66,257 | 5.2% | (561) | 1,569 |
| Net investment income (expense) | 51,520 | 3.7% | 32,206 | 2.5% | 1,272 | 0.1% | 19,314 | 30,934 |
| Private gifts | 61,127 | 4.5% | 35,206 | 2.7% | 40,031 | 3.1% | 25,921 | (4,825) |
| Total non-operating revenues | 571,178 | 41.5% | 509,518 | 39.1% | 483,314 | 37.9% | 61,660 | 26,204 |
| Total revenues supporting core activities | 1,380,425 | 100.0% | 1,302,322 | 100.0% | 1,270,365 | 100.0% | 78,103 | 31,957 |
| Expenses | | | | | | | | |
| Operating | | | | | | | | |
| Compensation and benefits | 1,070,419 | 71.0% | 1,049,129 | 70.3% | 1,027,243 | 70.9% | 21,290 | 21,886 |
| Supplies, services and cost of goods sold | 238,687 | 15.8% | 243,893 | 16.3% | 235,678 | 16.3% | (5,206) | 8,215 |
| Telecom and utilities | 79,860 | 5.3% | 79,787 | 5.4% | 80,852 | 5.6% | 73 | (1,065) |
| Scholarships and fellowships | 50,835 | 3.4% | 51,414 | 3.4% | 51,760 | 3.6% | (579) | (346) |
| Other expense | 110,597 | 7.3% | 110,928 | 7.4% | 117,922 | 8.1% | (331) | (6,994) |
| Total operating expenses | 1,550,398 | 102.8% | 1,535,151 | 102.9% | 1,513,455 | 104.5% | 15,247 | 21,696 |
| Non-operating (revenues) expenses | | | | | | | | |
| Transfers (from) to State, net | (183,460) | -12.2% | (172,757) | -11.6% | (179,495) | -12.4% | (10,703) | 6,738 |
| Transfers (from) to Federal – capital assets | 4,156 | 0.3% | - | 0.0% | - | 0.0% | 4,156 | - |
| Interest expense | 26,690 | 1.8% | 23,452 | 1.6% | 22,500 | 1.6% | 3,238 | 952 |
| Total non-operating (revenues) expenses | (152,614) | -10.0% | (149,305) | -9.8% | (156,995) | -10.8% | (3,309) | 7,690 |
| Expenses associated with core activities before depreciation | 1,397,784 | - | 1,385,846 | - | 1,356,460 | - | 11,938 | 29,386 |
| Income (loss) from core activities before depreciation | (17,359) | - | (83,524) | - | (86,095) | - | 66,165 | 2,571 |
| Depreciation | 109,458 | 7.4% | 106,631 | 7.1% | 91,933 | 6.3% | 2,827 | 14,698 |
| Expenses associated with core activities including depreciation | 1,507,242 | 100.0% | 1,492,477 | 100.1% | 1,448,393 | 100.0% | 14,765 | 44,084 |
| Loss from core activities | (126,817) | - | (190,155) | - | (178,028) | - | \$ 63,338 | \$ (12,127) |
| Other nonoperating activity | | | | | | | | |
| Capital gifts and grants | 146,068 | | 147,772 | | 169,291 | | | |
| Permanent endowment | 9,502 | | 14,670 | | 8,754 | | | |
| Other revenue (expenses) net | (4,124) | | (6,584) | | (13,539) | | | |
| Other nonoperating income, net | 151,446 | | 155,858 | | 164,506 | | | |
| Increase (decrease) in net position | 24,629 | | (34,297) | | (13,522) | | | |
| Net position | | | | | | | | |
| Beginning of year | 1,936,897 | | 1,971,194 | | 1,984,716 | | | |
| End of year | \$ 1,961,526 | | \$ 1,936,897 | | \$ 1,971,194 | | | |

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Revenues Supporting Core Activities

The University has a diversified stream of revenues to support its operations. State appropriations and tuition and fees are the core components that support the University's instructional and academic programs. Government and nongovernmental grants and contracts provide opportunities for undergraduate and graduate students to participate in basic research with renowned researchers. Private gifts contribute toward the support of the University's instructional and academic initiatives. Sales and services revenues include revenues from educational departments and auxiliary enterprises, including bookstores, student and faculty housing, food services, parking and athletics.

Tuition and fees revenue, net of scholarship allowances, increased by \$6.6 million, or 2.7 percent, to \$248.4 million in fiscal year 2014, and increased by \$4.7 million, or 2.0 percent, to \$241.8 million in fiscal year 2013. Scholarship allowances amounted to \$129.2 million, \$120.4 million and \$112.4 million in fiscal years 2014, 2013 and 2012, respectively. For fiscal year 2014 and 2013, the increase in tuition and fees revenue and scholarship allowances are primarily attributable to increase in tuition and fee rate increases.

Revenues from federal, state and local grants and contracts and nongovernmental sponsored programs increased by \$12.3 million, or 3.0 percent to \$427.1 million in fiscal year 2014, and increased by \$4.8 million, or 1.2 percent to \$414.8 million in fiscal year 2013. The fiscal year 2014 net increase was attributable to a \$4.4 million increase in federal grants and contracts, a net increase of \$6.8 million in nongovernmental sponsored programs and a \$1.1 million increase in state and local grants. The fiscal year 2013 net increase was attributable to a \$0.8 million decrease in federal grants and contracts, a net decrease of \$2.0 million in nongovernmental sponsored programs and offset by a \$7.6 million increase in state and local grants.

Sales and services revenues, which are mainly comprised of bookstores, student and faculty housing, food services, parking and athletics, decreased by \$2.3 million, or 1.8 percent, to \$130.9 million in fiscal year 2014, and decreased by \$3.7 million, or 2.7 percent, to \$133.2 million in fiscal year 2013.

General state appropriations increased by \$17.0 million, or 5 percent, to \$391.3 million in fiscal year 2014 and decreased by \$1.5 million, or 0.4 percent, to \$374.3 million in fiscal year 2013. The decrease in fiscal year 2013 was mainly attributable to a decrease of \$8.8 million in the University's general funds from legislative appropriations and gubernational restrictions offset by a \$7.0 million reduction in executive restrictions.

The University's net investment income for fiscal year 2014, as compared to fiscal year 2013, increased by \$19.3 million, resulting in net investment income of \$51.5 million. The fiscal year 2014 increase was mainly due to the increase in realized gain of \$17.0 million. The University's net investment income for fiscal year 2013, as compared to fiscal year 2012, increased by \$30.9 million, resulting in net investment income of \$32.2 million. The fiscal year 2013 increase was mainly due to the change in unrealized gain of \$31.6 million.

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The components of net investment income for the years ended June 30, 2014, 2013 and 2012 were as follows (in thousands):

| | 2014 | 2013 | 2012 | Increase (Decrease) | |
|-------------------------------|------------------|------------------|-----------------|---------------------|--------------------|
| | | | | FY 14-13 Change | FY 13-12 Change |
| Interest and dividend income | \$ 7,621 | \$ 9,011 | \$ 9,408 | \$ (1,390) | \$ (397) |
| Net realized gains (losses) | 21,904 | 4,878 | 7,052 | 17,026 | (2,174) |
| Net unrealized gains (losses) | 22,826 | 19,102 | (12,494) | 3,724 | 31,596 |
| Other, net | (831) | (785) | (2,694) | (46) | 1,909 |
| | <u>\$ 51,520</u> | <u>\$ 32,206</u> | <u>\$ 1,272</u> | <u>\$ 19,314</u> | <u>\$ 30,934</u> |

Private gifts, most of which are restricted as to use, increased by \$25.9 million, or 74 percent, to \$61.1 million in fiscal year 2014 when compared to \$35.2 million in fiscal year 2013. The fiscal year 2014 increase was primarily attributable to an increase in unrealized gains. Private gifts, most of which are restricted as to use, decreased by \$4.8 million, or 12.0 percent, to \$35.2 million in fiscal year 2013 when compared to \$40.0 million in fiscal year 2012. The fiscal year 2013 decrease was primarily attributable to a decrease in unrealized gains. The University will continue to aggressively develop private revenue sources and cultivate the increasing trend in private gifts received.

Expenses Associated with Core Activities

The University is committed to recruiting and retaining outstanding faculty and staff, and providing compensation equivalent to peer institutions and nonacademic employers. Of the University's operating expenses, approximately 69.0 percent during fiscal year 2014, 68.3 percent during fiscal year 2013, and 67.9 percent during fiscal year 2012 were related to compensation and benefits.

Compensation and benefits increased by \$21.3 million, or 2.0 percent, to \$1,070.4 million in fiscal year 2014 as compared to fiscal year 2013, and increased by \$21.9 million, or 2.1 percent, to \$1,049.1 million in fiscal year 2013 as compared to fiscal year 2012.

This fiscal year 2014 increase was attributable to three factors: pay increases and an increase in the number of employees offset by a decrease of postretirement health and life insurance benefits during the year. The University recognized \$106.8 million, \$142.6 million and \$136.1 million related to postretirement health and life insurance benefits in fiscal year 2014, 2013 and 2012, respectively. The decrease was due to enacted Act 268, SLH 2013 during the 2013 legislative session. The Act requires the State and the University to establish a phased annual contribution schedule starting in fiscal year 2015 to fully fund the Annual Required Contribution as determined by an actuary within 30 years. As a result, the discount rate used to calculate the liability has changed from 4% to 7%, which resulted in a lower cost in fiscal year 2014.

Supplies, services and cost of goods sold expense includes service fees, printing and binding, advertising, dues and subscriptions, controlled property acquisitions, cost of goods sold for resale items and other miscellaneous operating costs. In fiscal year 2014, such expenses decreased by \$5.2 million, or 2.1 percent, to \$238.7 million as compared to fiscal year 2013. In fiscal year 2013, such expenses increased by \$8.2 million, or 3.5 percent, to \$243.9 million as compared to fiscal year 2012. The increase was primarily attributable to increases in other services and supplies and materials, offset by decreases in cost of goods sold for resale items and non-capital asset acquisitions.

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The University is committed to providing affordable yet quality education to its students. To accomplish this goal, student aid is provided in the form of scholarships and fellowships, including tuition and fee waivers applied to student accounts and reflected as reductions and allowances to student tuition and student housing revenues, and scholarship and fellowship payments (mostly academic and athletic) made directly to students. Total aid to students increased by \$8.2 million, or 4.8 percent, to \$180.0 million in fiscal year 2014 as compared to the prior fiscal year 2013. Total aid to students increased by \$7.7 million, or 4.7 percent, to \$171.8 million in fiscal year 2013 as compared to the prior fiscal year 2012. Increases are consistent and in line with increased enrollment and with scheduled tuition increases.

The University depreciates its capital assets over their estimated useful lives using the straight-line method. Depreciation expense increased by \$2.8 million, or 2.7 percent, to \$109.5 million during fiscal year 2014 as compared to fiscal year 2013, and increased by \$14.7 million, or 16.0 percent, to \$106.6 million during fiscal year 2013 as compared to fiscal year 2012. The increase in 2014 and 2013 was primarily attributable to building and equipment additions, and reclassifications from construction in progress.

Transfers from State amounted to \$183.5 million, \$172.8 million and \$179.5 million in fiscal year 2014, 2013 and 2012, respectively. Transfers from State were primarily for fringe benefit expenses and the University's Cancer Center cigarette stamp tax collections.

The Cigarette Tax and Tobacco Tax Law, HRS section 245-15, effective July 1, 2006, established the Hawai'i Cancer Research Special Fund. The cigarette stamp tax, beginning October 1, 2006, provides revenues to support research and operating expenses to this fund as follows:

| <u>Time Period</u> | <u>Cigarette Stamp Tax</u> |
|--------------------------------------|----------------------------|
| October 1, 2006 – September 30, 2007 | 1.0 cent per cigarette |
| October 1, 2007 – September 30, 2008 | 1.5 cents per cigarette |
| October 1, 2008 – thereafter | 2.0 cents per cigarette |

Other Nonoperating Activities

Revenues from other nonoperating activities are generally not used to support the University's current operations and are comprised primarily of capital gifts and grants and additions to permanent endowments. Capital gifts and grants and state capital appropriations and transfers may only be used for the purchase or construction of specified capital assets. While additions to permanent endowments must be retained in perpetuity, investment earnings thereon may be available in future years to support specified programs.

In fiscal year 2014, capital gifts and grants, including state capital appropriations and transfers, decreased by \$1.7 million, or 1.2 percent, to \$146.1 million compared to \$147.8 million in fiscal year 2013. The State of Hawai'i capital appropriations increased by \$13.8 million, or 10.8 percent to \$142.0 million. Other capital gifts and grants during fiscal year 2014 included federal capital grants of \$15.9 million and private capital gifts and grants of \$5.9 million.

In fiscal year 2013, capital gifts and grants, including state capital appropriations and transfers, decreased by \$21.5 million, or 12.7 percent, to \$147.8 million compared to \$169.3 million in fiscal year 2012. The State of Hawai'i capital appropriations decreased by \$9.2 million, or 6.7 percent to \$128.2 million. Other capital gifts and grants during fiscal year 2013 included federal capital grants of \$18.5 million and private capital gifts and grants of \$1.1 million.

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Cash Flows

The Consolidated Statements of Cash Flows presents the University's significant sources and uses of cash and cash equivalents, including restricted cash balances. The University's cash is comprised primarily of cash held with the state treasury, demand deposits, and time certificates of deposit with an original maturity of three months or less. A summary of the University's cash flows for the years ended June 30, 2014, 2013 and 2012 are as follows (in thousands):

| | 2014 | 2013 | 2012 | FY 14 vs. 13 Change | FY 13 vs. 12 Change |
|---|------------------|------------------|------------------|------------------------|------------------------|
| Cash received from operations | \$ 799,092 | \$ 778,370 | \$ 787,231 | \$ 20,722 | \$ (8,861) |
| Cash payments for operations | (1,314,062) | (1,331,830) | (1,218,760) | 17,768 | (113,070) |
| Net cash used in operating activities | <u>(514,970)</u> | <u>(553,460)</u> | <u>(431,529)</u> | <u>38,490</u> | <u>(121,931)</u> |
| Net cash provided by noncapital financing activities | 508,527 | 501,084 | 511,811 | 7,443 | (10,727) |
| Net cash used in capital and related financing activities | (50,446) | (110,101) | (228,103) | 59,655 | 118,002 |
| Net cash provided by investing activities | <u>42,492</u> | <u>185,614</u> | <u>131,679</u> | <u>(143,122)</u> | <u>53,935</u> |
| Net (decrease) increase in cash | <u>(14,397)</u> | <u>23,137</u> | <u>(16,142)</u> | <u>(37,534)</u> | <u>39,279</u> |
| Cash | | | | | |
| Beginning of year | <u>78,704</u> | <u>55,567</u> | <u>71,709</u> | <u>23,137</u> | <u>(16,142)</u> |
| End of year | <u>\$ 64,307</u> | <u>\$ 78,704</u> | <u>\$ 55,567</u> | <u>\$ (14,397)</u> | <u>\$ 23,137</u> |

The University's cash and cash equivalents decreased by \$14.4 million, or 18.3 percent, to \$64,307 million at June 30, 2014 from \$78.7 million at June 30, 2013. During fiscal year 2014, \$515.0 million in cash was used for operating activities, offset by \$508.5 million in cash provided by noncapital financing activities. The University's cash and cash equivalents increased by \$23.1 million, or 41.6 percent, to \$78.7 million at June 30, 2013 from \$55.6 million at June 30, 2012. During fiscal year 2013, \$553.5 million in cash was used for operating activities, offset by \$501.1 million in cash provided by noncapital financing activities.

Net cash used in capital and related financing activities amounted to \$50.4 million, \$110.1 million and 228.1 million in fiscal years 2014, 2013 and 2012, respectively.

The \$59.7 million decrease in cash used in capital and related financing activities in fiscal year 2014 as compared to fiscal year 2013 was primarily attributable to a decrease in capital asset purchased of \$120.6 million, offset by a decrease in capital appropriations of \$54.9 million and proceeds from notes payable. The \$118.0 million decrease in cash used in capital and related financing activities in fiscal year 2013 as compared to fiscal year 2012 was primarily attributable to an increase in capital appropriations of \$26.1 million and a decrease in capital asset purchases of \$88.5 million.

University of Hawai'i

State of Hawai'i

Management's Discussion and Analysis (Unaudited)

June 30, 2014 and 2013

Looking Forward

The University of Hawaii plays a vital role for the State of Hawaii as its sole provider of public higher education institution. Looking toward the future, the state economy continues to improve. The visitor and construction industries are growing, and the unemployment rate has declined to 4.2% in September 2014. While caution is being exercised in light of federal program cutbacks as well as realignment of research and development funding to improve health care and expanding coverage through the Affordable Care Act and international economic uncertainties, management believes that the University is positioned to maintain its financial condition and level of service to students, the research community, and the State of Hawai'i.

Enrollment and Tuition

System-wide enrollment decreased slightly with 57,052 students in fall 2014 as compared to 58,941 in the prior year, as the State's improving economy continues to provide employment opportunities. On October 26, 2011, the University's Board of Regents approved a new tuition increase schedule for Fall 2012 through Spring 2017 following its increase schedule for the previous six years. This new schedule continues to provide stability and predictability for the University and its students while preserving affordability and access as the sole provider of public higher education in the State of Hawai'i. The continued implementation of this schedule is under continuing review by the Board of Regents.

Extramural Funds

Funding profile uncertainties with sponsored agencies, federal sequestration and the realignment of research and development ("R&D") funding priorities have impacted the research community nationwide. Fiscal year 2014 extramural awards closed at \$392 million, which represents a four percent reduction from \$409 million in fiscal year 2013. However, the University made significant progress in diversifying the funding stream and received a \$40 million award from the Simons Foundation, the largest private foundation gift the University has received. In addition, the University launched its first proof of concept center, XLR8UH, to create new funding opportunities and position the University's research enterprise to further the State of Hawaii's economy.

Facilities and Infrastructure

The University has a strong commitment to its core facilities and infrastructure. In the past two years, the University completed a number of major and critical projects: a new campus at West O'ahu, an innovative Cancer Research Center, an Information Technology building that serves all 10 campuses, and new buildings at the Hilo campus, Maui College and Windward Community College. The State of Hawaii legislature continues its strong support to the University's capital improvements and provided general obligation bond appropriations for capital improvement projects for the 2013–2015 and 2011–2013 fiscal biennia of approximately \$347 million and \$276 million, respectively.

Fundraising

The University launched a seven-year \$500 million fundraising campaign and began its "quiet phase" on July 1, 2011. Since the launch of the campaign, the University has consistently exceeded its fundraising goals. In fiscal year 2014, the University raised \$98.6 million as compared to \$66.3 million in fiscal year 2013 and \$66.9 million in fiscal year 2012.

**University of Hawai'i
State of Hawai'i
Management's Discussion and Analysis (Unaudited)
June 30, 2014 and 2013**

State General Fund Appropriations

The Hawai'i Governor supported, and the State legislature appropriated, an increase of \$24.5 million in general funds for the University System Fiscal Year 2015 operating budget. These funds will be allocated throughout the campuses to fund faculty salary increases that were negotiated through collective bargaining. Future general fund appropriations are dependent upon quarterly State Council on Revenues projections and priorities yet to be articulated by the newly elected Governor and State legislature. The Board of Regents has been working closely with the University leadership in reviewing the Fiscal Year 2015 campus financial operating plans, to include campus operating reserves to ensure sufficient operating funds for Academic Year 2014–2015, and beyond.

New Campuses

UH-West O'ahu's new campus in Kapolei opened in the Fall of 2012. Headcount enrollment has increased in Fall 2014, 2013 and 2012 by 12.7%, 18.2% and 20.2%, respectively, over the previous year.

The University of Hawai'i and the Hawai'i Island community broke ground on the long anticipated Hawai'i Community College Pālananui campus in Kona on May 28, 2013. With the opening of UH-West O'ahu's Kapolei campus, West Hawai'i is the only major community without a permanent higher education facility. Pālananui will be the first permanent, physical University of Hawai'i campus in the area. The University continues to pursue its mission to make higher education accessible to all communities in the state.

University of Hawai'i 15 to Finish Campaign

UH's Hawai'i Graduation Initiative ("HGI") is focused on increasing the number of citizens with a college degree to support a highly skilled workforce and promote the economic vitality of the State.

As part of HGI, the *15 to Finish* initiative encourages students attending or planning to attend the University's 2- or 4-year campuses to take 15 credits per semester to graduate on time in four years for a baccalaureate degree or two years for an associate degree. Across the nation, the norm has been to take 12 credits per semester and one to three additional years to complete a degree. The University of Hawai'i was the first university system in the nation to put together a comprehensive strategy to encourage students to take 15 credits. Supported by research showing that students taking 15 credits are likely to perform as well better than students taking fewer than 15 credits, the communications campaign and changes in individual campus procedures have made a significant difference. The overall strategy has been endorsed by Complete College America and adopted by 15 other states.

Overall, the percentage of first-time freshmen taking 15 or more credits at the UH four-year campuses (UH Mānoa, UH Hilo and UH West O'ahu) has increased from 36.4% to 55.5% since the *15 to Finish* initiative began.

The percentage of first-time freshmen at the UH four-year campuses taking 30 or more credits in the academic year (including the spring semester and summer session) has increased from 44.1% to 59.9%: UH Mānoa: 47.2% to 67.7%; UH Hilo: 37.7% to 44.6%; UH West O'ahu: 15.0% to 32.6%. Taking 30 credits per academic year accomplishes the same objective as 15 credits in the fall and spring semesters.

The percentage of first-time freshmen at the UH Community Colleges taking 15 or more credits, although low compared to the UH four-year campuses, has nearly doubled, from 7.5% before the initiative began to 13.0% in fall 2014. The most remarkable change has occurred at Windward CC, where the percentage has increased from 3.7% to over 22%.

**University of Hawai'i
State of Hawai'i
Management's Discussion and Analysis (Unaudited)
June 30, 2014 and 2013**

At UH Mānoa, where the campus instituted a Premier Registration process that gives freshmen the option to register early with a pre-selected schedule of 15 credits, the most remarkable change has occurred. The percentage of first-time freshmen at UH Mānoa taking 15 or more credits increased in Fall 2014 to 63.2%. This figure compares to an average of 37.5% for the combined Fall 2009 to Fall 2011 cohorts, before the *15 to Finish* initiative began in fall 2012.

Hawai'i Innovation Initiative

The University of Hawai'i is working in partnership with community and business groups to build the state's research industry through the Hawai'i Innovation Initiative. The goal is to build a \$1 billion research enterprise in Hawai'i. The university, in partnership with the business community, plans to create innovation clusters that link fundamental scientific discovery with applied research and economic development. The university will also provide the training required for technological innovation and economic development to enable Hawai'i's citizens to lead and participate in this sector. The Hawai'i Innovation Initiative will focus on the following hubs: astronomy, ocean sciences, health sciences and wellness, data intensive sciences and engineering, agriculture, and sustainability sciences including energy.

Impact of the University on the State of Hawai'i's Economy

In fiscal year 2012, student spending; state and federal government-funded University spending for goods and services; out-of-state visitor spending; and University-related expenditures totaled \$2.32 billion, \$1.84 billion of which was spent locally. Together with additional indirect and induced benefits from these activities, the University had a total impact of \$3.61 billion on Hawai'i's economy.¹

Overall, the \$1.84 billion of local education related expenditures attributable to the University generated \$3.61 billion in local business sales, \$1.1 billion in employee earnings, \$194 million in state tax revenues, and nearly 30,000 jobs in Hawai'i in fiscal year 2012. This represented approximately 4.8% of total (non-farm) jobs, 3.6% of worker earnings, and 3.2% of total state tax revenues in the economy of Hawai'i.

The University represents about 4.0% of Hawai'i GDP (estimated). By comparison, in 2011, retail trade's contribution to Hawai'i GDP was 6.9%; construction, 5.6%; the health care industry, 6.7%; hotels and other accommodations and food services, 8.1%; utilities, 2.3%; and agriculture, 0.7%. The University of Hawai'i system is a major economic sector in Hawai'i, and due to the significant proportion of spending on research, is expected to play an even larger role as the Hawai'i Innovation Initiative progresses.

¹ Source: <http://www.uhero.hawaii.edu/assets/UHSystemImpactReport-Public.pdf>

University of Hawai'i
State of Hawai'i
Consolidated Statements of Net Position
June 30, 2014 and 2013
(All dollars reported in thousands)

| | 2014 | 2013 |
|--|---------------------|---------------------|
| Assets and Deferred Outflows of Resources | | |
| Current assets | | |
| Cash and cash equivalents | \$ 64,307 | \$ 78,704 |
| Operating investments | 278,046 | 298,841 |
| Due from State of Hawai'i | 924 | 329 |
| Accounts receivable, net | 89,301 | 96,109 |
| Current portion of notes and contributions receivable, net | 17,788 | 15,266 |
| Accrued interest receivable | 450 | 680 |
| Inventories | 11,608 | 12,288 |
| Prepaid expenses and other current assets | 11,989 | 24,013 |
| Total current assets | <u>474,413</u> | <u>526,230</u> |
| Noncurrent assets | | |
| Due from State of Hawai'i | 349,084 | 338,108 |
| Endowment and other investments | 499,460 | 468,120 |
| Notes and contributions receivable, net | 52,116 | 24,637 |
| Capital assets, net | 2,071,850 | 2,027,120 |
| Other noncurrent assets | 17,703 | 16,439 |
| Total noncurrent assets | <u>2,990,213</u> | <u>2,874,424</u> |
| Total assets | <u>3,464,626</u> | <u>3,400,654</u> |
| Deferred outflows of resources | | |
| Deferred loss on refunding | 5,576 | 5,883 |
| Total deferred outflows of resources | <u>5,576</u> | <u>5,883</u> |
| Total assets and deferred outflows of resources | <u>\$ 3,470,202</u> | <u>\$ 3,406,537</u> |
| Liabilities and Net Position | | |
| Current liabilities | | |
| Accounts payable | \$ 71,078 | \$ 76,431 |
| Accrued payroll and fringe benefits | 57,496 | 54,835 |
| Advances from sponsors | 26,636 | 35,202 |
| Unearned revenue | 44,010 | 38,497 |
| Due to State of Hawai'i | 6,272 | 6,303 |
| Current portion of long-term liabilities | 49,186 | 47,369 |
| Other current liabilities | 8,905 | 11,117 |
| Total current liabilities | <u>263,583</u> | <u>269,754</u> |
| Noncurrent liabilities | | |
| Accrued vacation | 44,341 | 43,550 |
| Accrued workers' compensation | 8,918 | 9,277 |
| Other postemployment benefits | 579,196 | 514,364 |
| Due to State of Hawai'i | 380 | 555 |
| Revenue bonds payable | 578,585 | 593,930 |
| Premium on bonds payable | 3,802 | 4,696 |
| Note payable | 17,000 | 16,500 |
| Other noncurrent liabilities | 12,871 | 17,014 |
| Total noncurrent liabilities | <u>1,245,093</u> | <u>1,199,886</u> |
| Total liabilities | <u>1,508,676</u> | <u>1,469,640</u> |
| Commitments and contingencies | | |
| Net position | | |
| Net investment in capital assets | 1,519,669 | 1,482,274 |
| Restricted | | |
| Nonexpendable | 218,133 | 207,338 |
| Expendable | 598,070 | 530,130 |
| Unrestricted | <u>(374,346)</u> | <u>(282,845)</u> |
| Total net position | <u>1,961,526</u> | <u>1,936,897</u> |
| Total liabilities and net position | <u>\$ 3,470,202</u> | <u>\$ 3,406,537</u> |

The accompanying notes are an integral part of the consolidated financial statements.

University of Hawai'i
State of Hawai'i
Consolidated Statements of Revenues, Expenses and Changes in Net Position
Years Ended June 30, 2014 and 2013
(All dollars reported in thousands)

| | 2014 | 2013 |
|---|---------------------|---------------------|
| Operating revenues | | |
| Student tuition and fees | \$ 377,550 | \$ 362,175 |
| Less: Scholarship allowances | <u>129,173</u> | <u>120,364</u> |
| Net student tuition and fees | 248,377 | 241,811 |
| Federal appropriations, grants and contracts | 357,185 | 352,805 |
| State and local grants and contracts | 30,072 | 28,946 |
| Nongovernmental sponsored programs | 39,799 | 33,042 |
| Sales and services of educational departments, other | 32,943 | 39,074 |
| Auxiliary enterprises | | |
| Bookstores | 23,638 | 25,097 |
| Student housing (net of scholarship allowances of \$1,503 and \$1,996) | 29,644 | 26,438 |
| Other auxiliary enterprises revenues | 44,654 | 42,602 |
| Other operating revenues | <u>2,935</u> | <u>2,989</u> |
| Total operating revenues | <u>809,247</u> | <u>792,804</u> |
| Operating expenses | | |
| Compensation and benefits | 1,070,419 | 1,049,129 |
| Supplies, services and cost of goods sold | 238,687 | 243,893 |
| Depreciation | 109,458 | 106,631 |
| Telephone and utilities | 79,860 | 79,787 |
| Scholarships and fellowships | 50,835 | 51,414 |
| Travel expenses | 33,279 | 33,648 |
| Repairs and maintenance | 26,907 | 24,597 |
| Rental expenses | 13,043 | 14,096 |
| Other operating expenses | <u>37,368</u> | <u>38,587</u> |
| Total operating expenses | <u>1,659,856</u> | <u>1,641,782</u> |
| Operating loss | <u>(850,609)</u> | <u>(848,978)</u> |
| Nonoperating revenues (expenses) | | |
| State appropriations | 391,266 | 374,280 |
| Federal Pell grants | 67,265 | 67,826 |
| Private gifts | 61,127 | 35,206 |
| Net investment income | 51,520 | 32,206 |
| Interest expense | (26,690) | (23,452) |
| Net transfers from (to) State of Hawai'i for | | |
| Fringe benefits | 153,919 | 142,859 |
| Tobacco settlement | 2,644 | 2,736 |
| Interest on Tobacco settlement | (5) | (10) |
| Hawaii Barrel Tax | 201 | 2,776 |
| School of Nursing | 983 | 88 |
| University of Hawai'i Cancer Center | 7,893 | 6,657 |
| Loss on disposal of capital assets | (4,486) | (6,845) |
| Other, net | <u>362</u> | <u>261</u> |
| Net nonoperating revenues before capital and endowment additions (deductions) | <u>705,999</u> | <u>634,588</u> |
| Capital – state appropriations | 142,029 | 128,186 |
| Capital – federal grants/subsidies | 15,865 | 18,528 |
| Capital – gifts and grants | 5,901 | 1,126 |
| Net transfers to State of Hawai'i for capital assets | (17,727) | (68) |
| Transfers from State of Hawai'i, Tobacco settlement | 9,926 | 9,926 |
| Transfers from State of Hawai'i, University of Hawai'i Cancer Center | 7,899 | 7,725 |
| Transfers to Federal – capital assets | (4,156) | - |
| Additions to permanent endowments | <u>9,502</u> | <u>14,670</u> |
| Total other revenues | <u>169,239</u> | <u>180,093</u> |
| Net nonoperating revenues | <u>875,238</u> | <u>814,681</u> |
| Change in net position | 24,629 | (34,297) |
| Net position | | |
| Beginning of year (restated) | <u>1,936,897</u> | <u>1,971,194</u> |
| End of year | <u>\$ 1,961,526</u> | <u>\$ 1,936,897</u> |

The accompanying notes are an integral part of the consolidated financial statements.

University of Hawai'i
State of Hawai'i
Consolidated Statements of Cash Flows
Years Ended June 30, 2014 and 2013
(All dollars reported in thousands)

| | 2014 | 2013 |
|---|------------------|------------------|
| Cash flows from operating activities | | |
| Student tuition and fees | \$ 247,158 | \$ 238,851 |
| Grants and contracts | 416,854 | 406,691 |
| Other revenues | 135,080 | 132,828 |
| Payments to employees | (847,053) | (807,843) |
| Payments to suppliers and other | (416,174) | (472,573) |
| Payments for scholarships and fellowships | (50,835) | (51,414) |
| Net cash used in operating activities | <u>(514,970)</u> | <u>(553,460)</u> |
| Cash flows from noncapital financing activities | | |
| State appropriations | 390,671 | 374,390 |
| Gifts and grants for other than capital purposes | 106,180 | 114,413 |
| Transfer from State of Hawai'i for | | |
| Hawaii Barrel Tax | 201 | 2,776 |
| School of Nursing | 983 | 88 |
| Tobacco Settlement | 2,644 | 2,736 |
| University of Hawai'i Cancer Center | 7,893 | 6,657 |
| Transfers to State of Hawai'i for | | |
| Interest on Tobacco Settlement | (5) | (10) |
| Other receipts (disbursements) | (40) | 34 |
| Net cash provided by noncapital financing activities | <u>508,527</u> | <u>501,084</u> |
| Cash flows from capital and related financing activities | | |
| Capital appropriations | 131,053 | 185,919 |
| Capital gifts and grants | 21,748 | 17,889 |
| Proceeds from note payable | 500 | 16,500 |
| Purchases of capital assets | (182,112) | (302,717) |
| Proceeds from sale of capital assets | 5,912 | - |
| Principal paid on capital debt | (14,906) | (14,399) |
| Interest paid on capital debt | (30,466) | (30,944) |
| Transfer from State of Hawai'i, Tobacco settlement | 9,926 | 9,926 |
| Transfer from State of Hawai'i, University of Hawai'i Cancer Center | 7,899 | 7,725 |
| Net cash used in capital and related financing activities | <u>(50,446)</u> | <u>(110,101)</u> |
| Cash flows from investing activities | | |
| Interest and dividends on investments, net | 7,888 | 8,743 |
| Proceeds from sales and maturities of investments | 1,239,893 | 1,264,619 |
| Purchase of investments | (1,205,289) | (1,087,748) |
| Net cash provided by investing activities | <u>42,492</u> | <u>185,614</u> |
| Net increase (decrease) in cash and cash equivalents | <u>(14,397)</u> | <u>23,137</u> |
| Cash and cash equivalents | | |
| Beginning of year | <u>78,704</u> | <u>55,567</u> |
| End of year | <u>\$ 64,307</u> | <u>\$ 78,704</u> |

The accompanying notes are an integral part of the consolidated financial statements.

University of Hawai'i
State of Hawai'i
Consolidated Statements of Cash Flows
Years Ended June 30, 2014 and 2013
(All dollars reported in thousands)

| | 2014 | 2013 |
|--|---------------------|---------------------|
| Reconciliation of operating loss to net cash used in operating activities | | |
| Operating loss | \$ (850,609) | \$ (848,978) |
| Adjustments to reconcile operating loss to net cash used in operating activities | | |
| On behalf payments by State for fringe benefits | 153,919 | 142,859 |
| Depreciation expense | 109,458 | 106,631 |
| Bad debt expense, net | 2,651 | 4,025 |
| Changes in operating assets and liabilities | | |
| Accounts receivable | 4,458 | (19,550) |
| Notes and contributions receivable | 497 | 726 |
| Inventories | 680 | 428 |
| Prepaid expenses and other assets | 10,097 | (13,555) |
| Accounts payable | (6,063) | (31,690) |
| Accrued payroll and benefits | 4,743 | (2,705) |
| Accrued workers' compensation liability | (430) | (187) |
| Advances from sponsors | (8,566) | 2,778 |
| Other postemployment benefits | 64,832 | 100,902 |
| Other, net | (637) | 4,856 |
| Net cash used in operating activities | <u>\$ (514,970)</u> | <u>\$ (553,460)</u> |
| Supplemental information of noncash transactions | | |
| Noncash contributions | \$ 1,437 | \$ 10,263 |
| Net transfers to State of Hawai'i for capital assets | (17,727) | (68) |
| Transfers to Federal for capital assets | (4,156) | - |
| Accounts payable for capital assets | 29,963 | 29,254 |

The accompanying notes are an integral part of the consolidated financial statements.

University of Hawai'i
State of Hawai'i
Notes to Consolidated Financial Statements
June 30, 2014 and 2013
(All dollars reported in thousands)

1. Organization and Summary of Significant Accounting Policies

Financial Reporting Entity

The accompanying consolidated financial statements of the University of Hawai'i (the "University") include the activities of the University of Hawai'i at Mānoa, University of Hawai'i at Hilo, University of Hawai'i at West O'ahu, University of Hawai'i at Maui College, University of Hawai'i Community Colleges and its component units. The University has defined its reporting entity in accordance with Governmental Accounting Standards Board ("GASB") Statement No. 14, *The Financial Reporting Entity*, as amended by GASB Statement No. 39, *Determining Whether Certain Organizations are Component Units*, as amended by GASB Statement No. 61, *The Financial Reporting Entity: Omnibus an amendment of GASB Statements No. 14 and No. 34*. The basic criterion for including a potential component unit within the reporting entity is financial accountability. Other criteria include fiscal dependency and the nature and significance of the relationship are such that exclusion would cause the financial statements of the University to be misleading. Accordingly, the financial information of the Research Corporation of the University of Hawai'i (the "Research Corporation") and the University of Hawai'i Foundation (the "Foundation") have been blended with the University's financial activity in the accompanying consolidated financial statements.

Complete financial statements of the Research Corporation can be obtained at the Research Corporation of the University of Hawai'i, 2800 Woodlawn Drive, Honolulu, HI 96822. The Foundation's federal Form 990 is available for inspection as required by Internal Revenue Code ("IRC") Section 6104 at the University of Hawai'i Foundation, 2444 Dole Street, Bachman Hall, Room 101, Honolulu, HI 96822.

Similarly, the University is fiscally dependent upon the State of Hawai'i (the "State") and therefore, the State is financially accountable for the University as defined by GASB Statement No. 14. Accordingly, the University's financial information is discretely presented as a component unit within the State's comprehensive annual financial report ("CAFR").

The University is classified as a state instrumentality under IRC Section 115, and is therefore exempt from federal income taxes. Certain activities of the University may be subject to taxation as unrelated business income under IRC Sections 511 and 514.

Basis of Presentation

The University follows the reporting model prescribed for special-purpose governments engaged only in business-type activities, as defined in GASB Statement No. 35, *Basic Financial Statements and Management's Discussion and Analysis for Public Colleges and Universities*, as amended. The consolidated financial statements of the University are presented using the economic resources measurement focus and the accrual basis of accounting.

The Foundation's accounting policies conform to accounting principles generally accepted in the United States ("GAAP") applicable to not-for-profit organizations as promulgated by the FASB. The Foundation's financial information has been converted to conform to the University's presentation.

The Research Corporation's accounting policies conform to GAAP applicable to business-type activities of governmental units as promulgated by the GASB.

University of Hawai'i
State of Hawai'i
Notes to Consolidated Financial Statements
June 30, 2014 and 2013
(All dollars reported in thousands)

Cash, Cash Equivalents and Investments

The University considers all cash and investments with original maturities of three months or less to be cash equivalents. The carrying amounts reported in the Consolidated Statements of Net Position for cash equivalents approximate fair value due to the short maturity of these investments.

The University classifies unspent cash, cash equivalents and investments from the issuance of revenue bonds held with an escrow agent and invested until used for the cost of construction as noncurrent assets.

Investments

Investments in money market funds, fixed income securities, equity securities, and mutual funds with readily determinable fair values are reported at fair value based on quoted market prices. Investments in auction rate securities are reported at par value, which approximates fair value based on successful auctions at or near fiscal year-end. Investment agreements, absolute return funds and real assets are reported at fair value, which is generally based on information provided by the respective external investment manager at the most recent valuation date and from the valuation date to fiscal year-end, if applicable. Investments in limited partnerships and real estate are not readily marketable and involve assumptions and methods that are reviewed by management. Because these investments are not readily marketable, their estimated value is subject to uncertainty and, therefore, may differ from the value that would have been used had a ready market for such investment existed. Unrealized gains and losses on investments are included in the Consolidated Statements of Revenues, Expenses and Changes in Net Position. Realized gains and losses are computed as the difference between the proceeds of the sale and the cost basis of the investment sold. The calculation of realized gains and losses is independent of the calculation of net changes in the fair value of investments.

The title to investment securities is vested in the name of Securities and Exchange Commission ("SEC") registered brokerage firms representing the various investment managers of the University and the Foundation. The title to short-term investments, made from pooled cash, is vested in the name of the University or the Foundation.

Due from and Due to State

The State Director of Finance is responsible for the safekeeping of all cash in the State Treasury in accordance with State laws. Currently, separate accounts are not maintained in the State Treasury for the University's general operating and capital appropriations. Although these appropriations are available to the University to expend, custody and ownership of the funds remain with the State. Unspent general and capital appropriations that continue to be available to the University for expenditure at the end of the fiscal year are reported as Due from State of Hawai'i in the accompanying Consolidated Statements of Net Position.

Amounts due to the State of Hawai'i are primarily due to operating advances and general obligation bond debt service requirements.

Perpetual Trusts

The Foundation is the beneficiary of certain perpetual trusts held and administered by others. The fair value of the estimated future cash receipts from the trusts are recognized as assets and contribution revenues at the dates the trusts are established. Distribution revenues from the trusts are recorded as investment income and the carrying value of the assets is adjusted for changes in fair value.

University of Hawai'i
State of Hawai'i
Notes to Consolidated Financial Statements
June 30, 2014 and 2013
(All dollars reported in thousands)

Split Interest Agreements

The Foundation's split interest agreements with donors consist of irrevocable pooled income funds, charitable remainder trusts and charitable gift annuities for which the Foundation serves as trustee. Assets held under the split interest agreements are included in investments. Contribution revenues are recognized at the date the split interest agreements are established after recording liabilities for the present value (utilizing discount rates ranging from two percent to five percent) of the estimated future payments to be made to the donors and/or other beneficiaries. The liabilities are adjusted during the term of the split interest agreements for changes in the fair value of the assets, accretion of the discount, and other changes in the estimates of future benefits.

Accounts Receivable

Accounts receivable are initially recorded at the amount invoiced or otherwise due and normally do not bear interest. The University maintains an allowance for doubtful accounts to reduce receivables to their estimated collectible amount. Management estimates the allowance for uncollectible receivables based on a specific review of customer balances, the overall aging of outstanding balances, historical collection experience and current business and economic conditions. Generally, accounts past due by more than 30 days are considered delinquent. Delinquent accounts in excess of two years are written off upon approval of University general counsel and when, in the judgment of management, they are deemed uncollectible based on an evaluation of the specific circumstances.

Contributions

The Foundation receives pledges and bequests of financial support from corporations, foundations and individuals. Revenue is recognized when a pledge representing an unconditional promise to pay is received and all eligibility requirements, including time requirements, have been met. In absence of such a promise, revenue is recognized when the gift is received. Endowment pledges that do not meet eligibility requirements, as defined by GASB Statement No. 33, are not recorded as assets until the related gift is received.

Capital Assets

Capital assets are recorded at cost, or if donated, at an appraised value at the date of the gift. Depreciation of capital assets is provided for on a straight-line basis over the estimated useful lives (3 to 100 years) of the respective assets. The University's policy is to capitalize tangible, nonexpendable personal property having an estimated useful life of more than one year. Interest incurred on tax-exempt construction financing, net of investment income on any unspent financing proceeds, is capitalized as a cost of construction. When taxable debt is incurred specifically for a project, interest is capitalized on amounts expended on the project using the weighted-average cost of outstanding borrowings. The capitalization of interest ceases when the project is substantially complete or construction activity is suspended for more than a brief period. The University incurred interest cost of \$29,720 and \$30,311 for the years ended June 30, 2014 and 2013, respectively, of which capitalized interest as a cost of construction amounted to \$3,030 and \$6,758, respectively. The University does not capitalize works of art or historical treasures that are held for exhibition, education, research and public service. These collections are neither disposed of for financial gain nor encumbered. Accordingly, such collections are not recognized or capitalized for financial statement purposes. Maintenance and repairs, as well as minor replacements, renewals and betterments, are charged to operations. Major renewals, replacements and betterments are capitalized in the year incurred. Capital assets retired or otherwise disposed of are removed from the appropriate asset and related accumulated depreciation accounts. Gains and losses on disposals and the net book value of transfers of capital assets are reflected in operations.

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The University evaluates the future service utility of capital assets when events or changes in circumstances have occurred. A diminished service utility of the University's capital assets is reported as an impairment loss and netted against any insurance or appropriated recoveries.

Deferred Loss on Refunding

The University defers recognition of the loss on debt refunding related to issuance of its revenue bonds and amortizes these costs over the life of the bonds using the effective interest rate method.

Advances from Sponsors

Amounts received from grant and contract sponsors which have not been earned under the terms of the agreement are deferred and reported as advances from sponsors in the Consolidated Statements of Net Position.

Unearned Revenue

Unearned revenue includes amounts received in advance of an event such as student tuition and advance sports ticket sales related to a future period.

Other Postemployment Benefits

The University applies the provisions of GASB Statement No. 45, *Accounting and Financial Reporting by Employers for Postemployment Benefits Other Than Pensions*, which requires accrual-based measurement and recognition and disclosure of other postemployment benefits ("OPEB") expense, such as retiree medical and dental costs, over the employees' years of service, along with the related liability.

Revenue Bonds Payable

Revenue bonds payable include outstanding amounts due from the issuance of revenue bonds by the University.

Net Position

The University's net position is classified into the following four net position categories:

- **Net investment in capital assets:** This component of net position represents the University's total investment in capital assets, net of accumulated depreciation and outstanding principal balances of debt attributable to the acquisition, construction or improvement of those capital assets.
- **Restricted:**
 - Nonexpendable – Net position subject to externally imposed stipulations that they be maintained permanently by the University, which includes the University's permanent endowment funds.
 - Expendable – Net position that is restricted for specific purposes by sponsors, donors or law. Restrictions in these assets are released when the University complies with the stipulations required by the sponsor, donor or legislative act.

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- **Unrestricted:** Net position not classified as restricted or net investment in capital assets and not subject to externally imposed stipulations. Unrestricted net position may be designated for specific purposes by action of management or the Board of Regents ("Board") or may otherwise be limited by contractual agreements with outside parties. Substantially all unrestricted net position is designated for academic and research programs and initiatives, and capital asset programs.

When an expense is incurred for purposes for which both restricted and unrestricted resources are available to pay the expenses, resources are generally applied proportionate to the benefit realized. For instances in which such a determination is not feasible or if there are cost compliance issues, unrestricted resources are applied first.

Net Position Restricted by Enabling Legislation

GASB Statement No. 46, *Net Assets Restricted by Enabling Legislation – an amendment of GASB Statement No. 34*, requires that limitations on the use of net position imposed by enabling legislation be reported as restricted net position. GASB Statement No. 46 also specifies the accounting and financial reporting requirements if new enabling legislation replaces existing enabling legislation or if legal enforceability is reevaluated. Restricted net position at June 30, 2014 and 2013 amounted to \$816,203 and \$737,468, respectively, of which \$320,398 and \$313,750 were restricted by enabling legislation for capital activity.

Operating and Nonoperating Activities

The University's policies for defining operating activities, as reported on the Consolidated Statements of Revenues, Expenses and Changes in Net Position, are those that generally result from exchange transactions such as payments received for providing services and goods and payments made for services and goods received. Certain significant revenue streams relied upon for operations are recorded as nonoperating revenues, as defined by GASB Statement No. 35, including state appropriations, gifts and investment income.

Student tuition and fees revenues are recognized in the period earned. Revenues for programs that cross fiscal years are prorated between the two fiscal years.

The University recognizes revenue associated with the direct costs of research and training grants and contracts as the related expenses are incurred.

Bookstore revenues are recognized at the point of sale. Sales returns (which are not significant) are recognized at the time returns are made.

Room and other rental revenues are recognized over the period the room is occupied. Room and other rental revenues for the summer term are recognized in the fiscal year in which the term primarily falls. Had room and other rental revenues for the summer term been prorated between fiscal years, the difference would not be material.

Scholarships and Fellowships

Scholarships and fellowships, including tuition and fee waivers applied to student accounts, are shown as a reduction to student tuition and student housing revenues. Stipend and other payments made directly to students are reflected as scholarships and fellowships expense.

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State Appropriations

The University recognizes general operating and capital appropriations as nonoperating revenue when allotments are made available to the University for expenditure. If restrictions are placed on such appropriations, the restrictions are given separate and discrete accounting recognition.

Management's Estimates

The preparation of the consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could differ from those estimates. These estimates, among others, include workers' compensation liabilities, postemployment benefit liabilities, allowances for uncollectible receivables, the useful lives of capital assets, the valuation of investments and the current versus noncurrent classification of assets and liabilities.

With respect to workers' compensation insurance, the University is self-insured for the first \$500 per occurrence and annual aggregate and obtains excess insurance of \$50,000 from a commercial insurance company. The University records a liability for risk financing and insurance related losses if it is determined that a loss has been incurred and the amount can be reasonably estimated. The University uses a third party actuary to estimate its workers' compensation liability. Changes in the liability are the result of claims payments made during the fiscal year, new claims filed and changes in the estimates of existing claims. Anticipated payments by the third party for the next fiscal year are considered current and payments thereafter are considered noncurrent. The liability represents the University's best estimate of workers' compensation liabilities based on available information. The University's estimated liability for workers' compensation claims is included in "Other Liabilities" in the accompanying Statements of Net Position (see Note 11).

The University also uses a third party actuary to estimate its postretirement health care and life insurance benefit obligations. The assumptions used to determine the liability are described in Note 15.

The allowance for uncollectible receivables is a valuation account used to estimate the portion of accounts, notes and contributions receivable that are considered uncollectible.

The University depreciates its capital assets using useful lives internally or externally determined to represent the expected service period of the asset.

In general, the fair value of investments has been determined using values supplied by independent pricing services.

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New Accounting Pronouncements

In 2014, the University adopted GASB Statement No.65, *Items Previously Reported as Assets and Liabilities*. This Statement provides financial reporting guidance for proper classification and recognition of previously reported assets and liabilities as deferred inflows or deferred outflows of resources. Management has adopted the new standard in the University's financial statements. Due to the adoption of GASB Statement No. 65, in fiscal year 2014, the 2013 financial statements were restated. The beginning net position as of July 1, 2013 was restated by approximately \$929 from \$1,972,123 to \$1,971,194.

The GASB issued Statement No. 66, *Technical Corrections – 2012*. The objective of this Statement is to enhance usefulness of financial reports by resolving conflicting accounting and financial reporting guidance that could diminish the consistency of financial reporting. The requirements of this Statement are effective for reporting periods beginning after December 15, 2012. This Statement did not have a material effect on the University's financial statements.

The GASB issued Statement No. 68, *Accounting and Financial Reporting for Pensions*, issued in June 2012. This Statement revises and establishes new financial reporting requirements for most governments that provide their employees with pension benefits. The requirements of this Statement are effective for financial statements for periods beginning after June 15, 2014. The University is currently evaluating this accounting pronouncement.

The GASB issued Statement No. 71, *Pension Transition for Contributions Made Subsequent to the Measurement Date*. The Statement amends and addresses an issue regarding application of the transition provisions of GASB Statement No. 68. The requirements of this Statement are effective for reporting periods beginning after June 15, 2014. The University is currently evaluating this accounting pronouncement.

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Reclassifications

Certain amounts in the 2013 consolidated financial statements have been reclassified to conform to the 2014 presentation. Such reclassifications, excluding implementation of GASB 65, had no impact on the 2013 change in net position as previously reported, however did impact operating loss and net nonoperating revenues.

| | 2013 | | 2013 |
|--|----------------------|--------------------------|------------------|
| | As Previously | Reclassifications | Revised |
| | Reported | | |
| Net position | | | |
| Net investment in capital assets | \$ 1,492,599 | \$ (10,325) | \$ 1,482,274 |
| Restricted – expendable | 526,584 | 3,546 | 530,130 |
| Unrestricted | (288,796) | 5,951 | (282,845) |
| Operating revenues | | | |
| Federal appropriations, grants and contracts | 420,631 | (67,826) | 352,805 |
| Sales and services of educational departments, other | 54,105 | (15,031) | 39,074 |
| Auxiliary enterprises | | | |
| Bookstores | 26,812 | (1,715) | 25,097 |
| Other auxiliary enterprises revenue | 32,232 | 10,370 | 42,602 |
| Total operating revenues | <u>867,006</u> | <u>(74,202)</u> | <u>792,804</u> |
| Operating expenses | | | |
| Compensation and benefits | 1,049,129 | 105 | 1,049,234 |
| Supplies, services and cost of goods sold | 252,203 | (8,310) | 243,893 |
| Telephone and utilities | 79,796 | (9) | 79,787 |
| Travel expenses | 33,653 | (5) | 33,648 |
| Repairs and maintenance | 24,606 | (9) | 24,597 |
| Rental expenses | 14,310 | (214) | 14,096 |
| Other operating expenses | 36,416 | 2,171 | 38,587 |
| Total operating expenses | <u>1,648,158</u> | <u>(6,376)</u> | <u>1,641,782</u> |
| Operating loss | (781,152) | (67,826) | (848,978) |
| Nonoperating revenues (expenses) | | | |
| Federal Pell grants | - | 67,826 | 67,826 |
| Interest expense | (23,553) | 101 | (23,452) |
| Net nonoperating revenues before capital and endowment additions (deductions) | 566,661 | 67,927 | 634,588 |
| Net nonoperating revenues | 746,754 | 67,927 | 814,681 |
| Cash flows from operating activities | | | |
| Net cash used in operating activities | (485,634) | (67,826) | (553,460) |
| Cash flows from noncapital financing activities | | | |
| Net cash provided by noncapital financing activities | 433,258 | 67,826 | 501,084 |

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2. Cash and Investments

The carrying amounts of cash and cash equivalents and time certificates of deposit held outside of the State Treasury as of June 30, 2014 and 2013, classified as cash and cash equivalents and operating investments, were \$267,023 and \$302,424, with corresponding bank balances of \$285,460 and \$303,073, respectively. The portion of such bank balances covered by the Federal Deposit Insurance Corporation or by collateral held by the State Director of Finance in the name of the University totaled \$280,632 at June 30, 2014 and \$300,182 at June 30, 2013. Additional cash equivalent balances of \$2,180 at June 30, 2014 and \$7,478 at June 30, 2013 represent deposits with investment brokers covered by the Securities Investor Protection Corporation and additional insurance provided by the investment brokers.

Endowment funds are combined in investment pools with each individual account subscribing to or disposing of shares on the basis of the market value per share.

Cost of securities sold is determined using the first-in first-out method.

As a result of market fluctuations, the fair market value of certain donor-restricted endowments was less than the historical cost of such funds by \$2,099 and \$5,066 at June 30, 2014 and 2013, respectively. These unrealized losses have been recorded as reductions in unrestricted net position. Future market gains will be used to restore this deficiency in unrestricted net position before any net appreciation above the historical cost value of such funds increases restricted expendable net position.

- **Endowment funds** are received from benefactors who, by the terms of their conveying instruments, have stipulated that the principal of their gifts may never be expended, and use of the income is generally restricted.
- **Quasi-endowment funds** are funds that have been transferred to the endowment funds by the Board. Use of the income is either restricted by the donor or unrestricted and designated by the Board.

The Hawai'i Uniform Prudent Management of Institutional Funds Act ("HUPMIFA"), established under Hawai'i Revised Statute §517E, was enacted by the State of Hawai'i on July 1, 2009. HUPMIFA requires the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result, the University classifies as restricted nonexpendable net position (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in restricted nonexpendable net position is classified as restricted expendable net position until those amounts are expended and distributed by the University in accordance with its Board-approved spending rate policy and in a manner consistent with the standard of prudence prescribed by HUPMIFA. In fiscal years 2014 and 2013, the University's spending rate policy provided for annual distributions ranging from four percent to five percent of the trailing five-year moving average of the endowment fair value.

Investment management fees incurred by the University during fiscal years 2014 and 2013 approximated \$1,500 in each year.

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At June 30, 2014 and 2013, the University's investments were comprised of the following:

| | 2014 | | 2013 | |
|------------------------------|------------|------------|------------|------------|
| | Fair Value | Cost | Fair Value | Cost |
| Money market funds | \$ 25,406 | \$ 25,406 | \$ 65,243 | \$ 65,243 |
| Fixed income securities | 197,922 | 199,786 | 193,744 | 195,814 |
| Equity securities | 5,754 | 5,137 | 21,375 | 17,639 |
| Mutual funds | 159,894 | 149,981 | 111,965 | 107,339 |
| Time certificates of deposit | 203,014 | 203,014 | 224,011 | 224,011 |
| Limited partnerships | 72,645 | 42,392 | 49,639 | 32,104 |
| Absolute return | 26,914 | 22,349 | 19,833 | 16,593 |
| Real estate | 24,802 | 23,435 | 25,336 | 25,023 |
| Other investments | 61,155 | 48,525 | 55,815 | 48,540 |
| Total investments | 777,506 | 720,025 | 766,961 | 732,306 |
| Less: Current portion | 278,046 | 277,865 | 298,841 | 292,552 |
| Total noncurrent investments | \$ 499,460 | \$ 442,160 | \$ 468,120 | \$ 439,754 |

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Changes in the University's investments for the year ended June 30, 2014 were as follows:

| | Fair Value | Cost Basis | Net Unrealized Gain (Loss) | Net Realized Gain (Loss) |
|---|------------------|--------------------|-------------------------------|-----------------------------|
| University Endowment Pool | | | | |
| End of year | \$ 66,217 | \$ 64,643 | \$ 1,574 | |
| Beginning of year | <u>60,234</u> | <u>54,269</u> | <u>5,965</u> | |
| Net change | <u>5,983</u> | <u>10,374</u> | <u>(4,391)</u> | \$ 10,927 |
| Foundation Endowment Pool | | | | |
| End of year | 264,174 | 210,514 | 53,660 | |
| Beginning of year | <u>225,141</u> | <u>195,464</u> | <u>29,677</u> | |
| Net change | <u>39,033</u> | <u>15,050</u> | <u>23,983</u> | 9,070 |
| Associated Students of the University of Hawai'i | | | | |
| End of year | 8,251 | 7,561 | 690 | |
| Beginning of year | <u>7,126</u> | <u>6,479</u> | <u>647</u> | |
| Net change | <u>1,125</u> | <u>1,082</u> | <u>43</u> | 1,082 |
| School of Medicine | | | | |
| End of year | 5,622 | 5,622 | - | |
| Beginning of year | <u>5,099</u> | <u>5,099</u> | <u>-</u> | |
| Net change | <u>523</u> | <u>523</u> | <u>-</u> | (1) |
| University Bond System | | | | |
| End of year | 53,537 | 53,539 | (2) | |
| Beginning of year | <u>83,876</u> | <u>83,957</u> | <u>(81)</u> | |
| Net change | <u>(30,339)</u> | <u>(30,418)</u> | <u>79</u> | (94) |
| Operating investments | | | | |
| End of year | 278,046 | 277,865 | 181 | |
| Beginning of year | <u>298,841</u> | <u>298,862</u> | <u>(21)</u> | |
| Net change | <u>(20,795)</u> | <u>(20,997)</u> | <u>202</u> | 4 |
| Other | | | | |
| End of year | 101,659 | 100,281 | 1,378 | |
| Beginning of year | <u>86,644</u> | <u>88,176</u> | <u>(1,532)</u> | |
| Net change | <u>15,015</u> | <u>12,105</u> | <u>2,910</u> | 916 |
| Total investments | | | | |
| End of year | 777,506 | 720,025 | 57,481 | |
| Beginning of year | <u>766,961</u> | <u>732,306</u> | <u>34,655</u> | |
| Net change | <u>\$ 10,545</u> | <u>\$ (12,281)</u> | <u>\$ 22,826</u> | <u>\$ 21,904</u> |

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Changes in the University's investments for the year ended June 30, 2013 were as follows:

| | Fair Value | Cost Basis | Net Unrealized Gain (Loss) | Net Realized Gain (Loss) |
|---|---------------------|---------------------|-------------------------------|-----------------------------|
| University Endowment Pool | | | | |
| End of year | \$ 60,234 | \$ 54,269 | \$ 5,965 | |
| Beginning of year | 56,282 | 53,993 | 2,289 | |
| Net change | <u>3,952</u> | <u>276</u> | <u>3,676</u> | \$ 1,055 |
| Foundation Endowment Pool | | | | |
| End of year | 225,141 | 195,464 | 29,677 | |
| Beginning of year | 201,316 | 189,275 | 12,041 | |
| Net change | <u>23,825</u> | <u>6,189</u> | <u>17,636</u> | 3,008 |
| Associated Students of the University of Hawai'i | | | | |
| End of year | 7,126 | 6,479 | 647 | |
| Beginning of year | 6,607 | 6,273 | 334 | |
| Net change | <u>519</u> | <u>206</u> | <u>313</u> | 461 |
| School of Medicine | | | | |
| End of year | 5,099 | 5,099 | - | |
| Beginning of year | 9,087 | 9,084 | 3 | |
| Net change | <u>(3,988)</u> | <u>(3,985)</u> | <u>(3)</u> | (2) |
| University Bond System | | | | |
| End of year | 83,876 | 83,957 | (81) | |
| Beginning of year | 171,290 | 171,405 | (115) | |
| Net change | <u>(87,414)</u> | <u>(87,448)</u> | <u>34</u> | (158) |
| Operating investments | | | | |
| End of year | 298,841 | 298,862 | (21) | |
| Beginning of year | 367,279 | 366,904 | 375 | |
| Net change | <u>(68,438)</u> | <u>(68,042)</u> | <u>(396)</u> | 47 |
| Auction rate securities | | | | |
| End of year | - | - | - | |
| Beginning of year | 25,500 | 25,500 | - | |
| Net change | <u>(25,500)</u> | <u>(25,500)</u> | <u>-</u> | - |
| Other | | | | |
| End of year | 86,644 | 88,176 | (1,532) | |
| Beginning of year | 82,081 | 81,455 | 626 | |
| Net change | <u>4,563</u> | <u>6,721</u> | <u>(2,158)</u> | 467 |
| Total investments | | | | |
| End of year | 766,961 | 732,306 | 34,655 | |
| Beginning of year | 919,442 | 903,889 | 15,553 | |
| Net change | <u>\$ (152,481)</u> | <u>\$ (171,583)</u> | <u>\$ 19,102</u> | <u>\$ 4,878</u> |

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| | 2014 | 2013 |
|---|------------------|------------------|
| Summary of net investment income | | |
| Change in unrealized net gain | \$ 22,826 | \$ 19,102 |
| Net realized gain | 21,904 | 4,878 |
| | <u>44,730</u> | <u>23,980</u> |
| Interest and dividend income | 7,621 | 9,011 |
| Other | 655 | 711 |
| | <u>53,006</u> | <u>33,702</u> |
| Less: Management fees | 1,486 | 1,496 |
| | <u>\$ 51,520</u> | <u>\$ 32,206</u> |

The Board is responsible for the establishment of policies over and monitoring of operating investments and endowments held by the University. Investments authorized by the Board include equity investments, bond investments, certificates of deposit, money market funds, U.S. Government, its Agencies, or its Instrumentalities securities, securities guaranteed or collateralized by the U.S. Government, its Agencies or its Instrumentalities and other types of investments.

The Board of Directors of the Foundation is responsible for the establishment of policies over and monitoring of investments and endowments held by the Foundation.

The University's investment strategy incorporates certain financial instruments, which involve, to varying degrees, elements of market risk and credit risk. Market risk is the potential for changes in the value of financial instruments due to market changes, including interest and foreign exchange rate movements and fluctuations embodied in forward and futures, commodity or security prices. Market risk is directly impacted by the volatility and liquidity of the markets in which the related underlying assets are traded. Credit risk is the possibility that a loss may occur due to the failure of a counterparty to perform according to the terms of the contract. The University's risk of loss in the event of counterparty default is typically limited to the amounts recognized in the Consolidated Statements of Net Position and is not represented by the contract or notional amounts of the instruments.

Investment Risk Factors

There are many factors that affect the value of investments. Some, such as custodial credit risk, concentration risk and foreign currency risk may affect both equity and fixed income securities. Equity securities respond to such factors as economic conditions, individual company earnings performance and market liquidity, while fixed income securities are particularly sensitive to credit risks and changes in interest rates.

Concentration Risk

Concentration risk is the risk associated with a lack of diversification, such as having substantial investments in a few individual issuers, thereby exposing the organization to greater risks resulting from adverse economic, political, regulatory, geographic or credit development. The University limits its risk of concentration of assets by limiting individual bond positions other than obligations of the U.S. government to not more than five percent of the total fixed income portion of the portfolio. Individual equities are limited to not more than five percent of the total market value of the stock portfolio. In addition, investment in any one stock is not to exceed five percent of a corporation's outstanding common stock.

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Credit Risk

Credit risk for fixed income securities is the risk that the issuer will not fulfill its obligations. Nationally recognized statistical rating organizations, such as Moody's and Standard and Poor's ("S&P"), assign credit ratings to security issuers and issues that indicate a measure of potential credit risk to investors. To manage credit risk, the University specifies that all nonconvertible bonds should have at least a "BBB" rating or higher and be readily marketable. In addition, no more than 15 percent of the fixed income investments may be graded with an S&P quality rating below "A". The University's mutual bond funds are not rated and classified as such. The underlying securities of the mutual bond funds are graded with an S&P quality rating of "A" or higher.

The composition of fixed income securities at June 30, 2014 and 2013, along with credit quality ratings, is summarized below:

| | Fair Value | Credit Quality Rating | | | | | Not Rated |
|-------------------------------|-------------------|-----------------------|-------------------|---------------|---------------|---------------|-------------------|
| | | U.S. Govt-Exempt | AAA | AA | A | BBB | |
| 2014 | | | | | | | |
| U.S. Treasury | \$ 76,926 | \$ 76,926 | \$ - | \$ - | \$ - | \$ - | \$ - |
| U.S. government agencies | 120,278 | - | 120,155 | 123 | - | - | - |
| Corporate bonds | 717 | - | - | 78 | 346 | 293 | - |
| Mutual bond funds | 106,418 | - | - | - | - | - | 106,418 |
| Total fixed income securities | <u>\$ 304,339</u> | <u>\$ 76,926</u> | <u>\$ 120,155</u> | <u>\$ 201</u> | <u>\$ 346</u> | <u>\$ 293</u> | <u>\$ 106,418</u> |

| | Fair Value | Credit Quality Rating | | | | | Not Rated |
|-------------------------------|-------------------|-----------------------|------------------|-----------------|-----------------|-----------------|-------------------|
| | | U.S. Govt-Exempt | AAA | AA | A | BBB | |
| 2013 | | | | | | | |
| U.S. Treasury | \$ 100,046 | \$ 100,046 | \$ - | \$ - | \$ - | \$ - | \$ - |
| U.S. government agencies | 81,473 | - | 80,891 | 308 | 274 | - | - |
| Corporate bonds | 12,225 | - | 327 | 1,740 | 6,794 | 3,364 | - |
| Mutual bond funds | 112,065 | - | - | - | - | - | 112,065 |
| Total fixed income securities | <u>\$ 305,809</u> | <u>\$ 100,046</u> | <u>\$ 81,218</u> | <u>\$ 2,048</u> | <u>\$ 7,068</u> | <u>\$ 3,364</u> | <u>\$ 112,065</u> |

Interest Rate Risk

Interest rate risk is the risk that the value of fixed income securities will decline because of changing interest rates. The prices of fixed income securities with a longer time to maturity tend to be more sensitive to changes in interest rates and, therefore, are more volatile than those with shorter maturities.

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At June 30, 2014, the composition of the University's fixed income investments and maturities are summarized below:

| | Fair Value | Investment Maturities (in Years) | | | |
|-------------------------------|-------------------|----------------------------------|-------------------|------------------|------------------|
| | | Less than 1 | 1 to 5 | 6 to 10 | More than 10 |
| U.S. Treasury | \$ 76,926 | \$ 38,166 | \$ 36,945 | \$ 1,790 | \$ 25 |
| U.S. government agencies | 120,278 | 54,930 | 39,926 | 11,938 | 13,484 |
| Corporate bonds | 717 | 95 | 400 | 222 | - |
| Mutual bond funds | 106,418 | 32,327 | 51,695 | 16,500 | 5,896 |
| Total fixed income securities | <u>\$ 304,339</u> | <u>\$ 125,518</u> | <u>\$ 128,966</u> | <u>\$ 30,450</u> | <u>\$ 19,405</u> |

Foreign Currency Risk

Foreign currency risk is the risk that investments denominated in foreign currencies may lose value due to adverse fluctuations in the value of the U.S. dollar relative to foreign currencies. The University's investment policy permits investments in publicly-traded foreign securities.

At June 30, 2014 and 2013, the University's exposure to foreign currency risk expressed in U.S. dollars was not significant.

3. Accounts Receivable

The composition of accounts receivable at June 30, 2014 and 2013 is summarized as follows:

| | 2014 | 2013 |
|---|------------------|------------------|
| U.S. government | \$ 58,485 | \$ 60,301 |
| State and local government | 6,403 | 5,793 |
| Private agencies | 7,773 | 6,764 |
| Other | 42,984 | 47,000 |
| | <u>115,645</u> | <u>119,858</u> |
| Less: Allowance for uncollectible receivables | <u>26,344</u> | <u>23,749</u> |
| | <u>\$ 89,301</u> | <u>\$ 96,109</u> |

4. U.S. Government Funding

The federal government reimburses the University for certain overhead costs (e.g., facilities and administrative costs) incurred in support of federally-sponsored programs based on cost reimbursement rates negotiated with the University's cognizant agency, the U.S. Department of Health and Human Services. These reimbursements amounted to approximately \$44,142 in 2014 and \$46,424 in 2013.

The University's federal grants and contracts are subject to periodic audit by federal examiners. In the opinion of the University, any adjustments which may be required as a result of these audits would not be material to the overall financial position of the University.

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5. Notes and Contributions Receivable

The composition of notes and contributions receivable at June 30, 2014 and 2013 is summarized as follows:

| | 2014 | 2013 |
|---|------------------|------------------|
| Student notes | | |
| Federal loan programs | \$ 19,079 | \$ 19,178 |
| State loan programs | 8,095 | 8,311 |
| University loan funds | 68 | 69 |
| Other notes receivable | 47 | 71 |
| Total student and other notes outstanding | <u>27,289</u> | <u>27,629</u> |
| Less: Allowance for uncollectible receivables | <u>7,954</u> | <u>7,514</u> |
| Total student and other notes receivable, net | <u>19,335</u> | <u>20,115</u> |
| Contributions receivable | 52,635 | 20,933 |
| Less: Allowance for uncollectible pledges | 1,207 | 1,045 |
| Less: Discount to present value | 859 | 100 |
| Total contributions receivable, net | <u>50,569</u> | <u>19,788</u> |
| Total student notes and contributions receivable, net | 69,904 | 39,903 |
| Less: Current portion, net | <u>17,788</u> | <u>15,266</u> |
| | <u>\$ 52,116</u> | <u>\$ 24,637</u> |

The allowance for uncollectible receivables at June 30, 2014 and 2013 is comprised of:

| | 2014 | 2013 |
|---|-----------------|-----------------|
| Federal Perkins loan program | \$ 4,575 | \$ 4,363 |
| State of Hawai'i Higher Education loans | 3,317 | 3,062 |
| Nursing/Health Profession loans | 34 | 35 |
| Hawai'i Educator loans | - | 2 |
| Short-term loans | 28 | 52 |
| | <u>\$ 7,954</u> | <u>\$ 7,514</u> |

Payments on contributions receivable at June 30, 2014 are expected to be collected in:

| | |
|------------------------|------------------|
| Less than one year | \$ 15,636 |
| One year to five years | <u>36,999</u> |
| | <u>\$ 52,635</u> |

The principal repayment and interest rate terms of federal and University loans vary considerably. The allowance for uncollectible receivables only applies to University funded notes and the University's portion of federal student loans, as the University is not obligated to fund the federal portion of uncollected student loans. Federal loan programs are funded principally with federal advances to the University under the Perkins and various health profession loan programs.

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The Federal Perkins loan program provides for the assignment of uncollectible loans to the U.S. Department of Education for collection. Uncollectible Nursing and Health Profession loans may be written off with the approval of the U.S. Department of Health and Human Services, Division of Financing Services. Uncollectible State of Hawai'i Higher Education loans, Hawai'i Educator loans and University short-term loans may be written off with the approval of the University's General Counsel.

During the years ended June 30, 2014 and 2013, the University distributed \$2,628 and \$2,456 in student loans through the U.S. Department of Education Federal Perkins Loan, respectively, and \$151,730 and \$153,387 in Direct Loan programs, respectively. These distributions and related funding sources are not included as expenses or revenues in the accompanying financial statements.

As discussed in Note 1 to the consolidated financial statements, pledges for permanent endowments that do not meet eligibility requirements, as defined by GASB Statement No. 33, are not recorded as assets until the related gift is received. Accordingly, permanent endowment pledges totaling approximately \$9,359 and \$3,259 at June 30, 2014 and 2013, respectively, were not recognized as assets in the accompanying consolidated financial statements because of uncertainties with regard to their realizability, valuation, bequest intentions and other conditional promises until the specified conditions are met.

Unconditional promises to give (contributions receivable) that are expected to be collected within one year are recorded at net realizable value. Pledges receivable that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discounts on those amounts are computed using the risk-free interest rates applicable to the years in which the promises are received. Amortization of the discounts is included in private gift revenues.

6. Inventories

The inventories and the methods of valuation at June 30, 2014 and 2013 are summarized below:

| | | 2014 | 2013 |
|---|--|------------------|------------------|
| University of Hawai'i Bookstore merchandise inventory | Lower of cost or market using the first-in, first-out retail inventory method. | \$ 8,453 | \$ 10,339 |
| University of Hawai'i Chemistry Stockroom | Cost applied on the first-in, first-out basis. | 1,103 | 1,088 |
| University of Hawai'i Facilities Management Warehouse | Cost applied on the first-in, first-out basis. | 1,034 | - |
| University of Hawai'i Press merchandise inventory | Job order or specific identification method. Books remaining in the inventory after the first year of publication are written off on the straight-line basis over a five-year period. | 676 | 572 |
| University of Hawai'i other inventory | Cost applied on the first-in, first-out basis. | 342 | 289 |
| | | <u>\$ 11,608</u> | <u>\$ 12,288</u> |

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7. Capital Assets

A summary of capital assets at June 30, 2014 and 2013 is as follows:

| | Beginning Balance | Additions | Deductions | Transfers | Ending Balance |
|--|------------------------------|------------------|-------------------|------------------|---------------------------|
| 2014 | | | | | |
| Nondepreciable capital assets | | | | | |
| Land | \$ 14,891 | \$ 87 | \$ - | \$ 21,233 | \$ 36,211 |
| Construction in progress | 397,825 | 145,838 | 6,080 | (306,618) | 230,965 |
| Total capital assets not being depreciated | 412,716 | 145,925 | 6,080 | (285,385) | 267,176 |
| Depreciable capital assets | | | | | |
| Land improvements | 122,161 | 28 | - | 5,401 | 127,590 |
| Infrastructure | 149,100 | 552 | 15,290 | 36,070 | 170,432 |
| Buildings | 1,964,451 | 15,062 | 20,988 | 233,566 | 2,192,091 |
| Equipment | 366,068 | 22,529 | 15,602 | 10,348 | 383,343 |
| Library materials | 159,466 | 2,373 | - | - | 161,839 |
| Total capital assets being depreciated | 2,761,246 | 40,544 | 51,880 | 285,385 | 3,035,295 |
| Less: Accumulated depreciation | 1,146,842 | 109,458 | 25,679 | - | 1,230,621 |
| Capital assets, net | \$ 2,027,120 | \$ 77,011 | \$ 32,281 | \$ - | \$ 2,071,850 |

| | Beginning Balance | Additions | Deductions | Transfers | Ending Balance |
|--|------------------------------|------------------|-------------------|------------------|---------------------------|
| 2013 | | | | | |
| Nondepreciable capital assets | | | | | |
| Land | \$ 14,486 | \$ 405 | \$ - | \$ - | \$ 14,891 |
| Construction in progress | 545,827 | 277,206 | 98 | (425,110) | 397,825 |
| Total capital assets not being depreciated | 560,313 | 277,611 | 98 | (425,110) | 412,716 |
| Depreciable capital assets | | | | | |
| Land improvements | 102,014 | 432 | - | 19,715 | 122,161 |
| Infrastructure | 107,526 | 792 | - | 40,782 | 149,100 |
| Buildings | 1,608,864 | 14,321 | 13,695 | 354,961 | 1,964,451 |
| Equipment | 350,271 | 18,227 | 12,082 | 9,652 | 366,068 |
| Library materials | 157,190 | 2,276 | - | - | 159,466 |
| Total capital assets being depreciated | 2,325,865 | 36,048 | 25,777 | 425,110 | 2,761,246 |
| Less: Accumulated depreciation | 1,059,241 | 106,631 | 19,030 | - | 1,146,842 |
| Capital assets, net | \$ 1,826,937 | \$ 207,028 | \$ 6,845 | \$ - | \$ 2,027,120 |

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Capital assets consist of land, land improvements, infrastructure, buildings, equipment, library materials, and construction in progress. Construction in progress ("CIP") additions represent costs for new projects, net of the amount of capital assets placed in service. CIP is not depreciated until the asset is placed in service. Assets acquired are recorded at cost, or if donated, at appraised value at the date of the gift. Land parcels comprising 1,581 acres, or 93 percent of the University's property, are recorded at the State's value of \$1 per parcel. Assets owned by the federal government, although in the custody of the University, are not included in the capital asset total.

The State Department of Accounting and General Services ("DAGS") administers certain of the University's construction projects. Upon completion, the University records the total project cost, including amounts funded from state and federal sources. No capital assets were transferred to the University from DAGS in 2014 or 2013.

8. Other Noncurrent Assets

Other noncurrent assets at June 30, 2014 and 2013 were comprised of:

| | 2014 | 2013 |
|--|------------------|------------------|
| Interest in beneficial trusts held by others | \$ 15,159 | \$ 13,912 |
| Prepaid bond insurance | 337 | 355 |
| Other | 2,207 | 2,172 |
| | <u>\$ 17,703</u> | <u>\$ 16,439</u> |

9. Due From and Due To the State of Hawai'i

Amounts due from and due to the State of Hawai'i at June 30, 2014 and 2013 were as follows:

| | 2014 | | 2013 | |
|---|-------------------|-----------------|-------------------|-----------------|
| | Due from | Due to | Due from | Due to |
| State appropriations for current operations | \$ 924 | | \$ 329 | |
| State capital appropriations – noncurrent | 349,084 | | 338,108 | |
| Total due from State of Hawai'i | <u>\$ 350,008</u> | | <u>\$ 338,437</u> | |
| Imprest/petty cash advances | | \$ 86 | | \$ 95 |
| Advance | | 6,000 | | 6,000 |
| General obligation bonds – current | | 176 | | 167 |
| Employee fringe adjustments | | 10 | | 41 |
| Due to State of Hawai'i – current | | <u>6,272</u> | | <u>6,303</u> |
| General obligation bonds – noncurrent | | 380 | | 555 |
| Total due to State of Hawai'i | | <u>\$ 6,652</u> | | <u>\$ 6,858</u> |

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10. Due to the State of Hawai'i for General Obligation Bonds

Activity related to amounts due to the State of Hawai'i for general obligation bonds for the year ended June 30, 2014 is as follows:

| | Original Amount | Beginning Balance | Principal Repayment | Ending Balance |
|--|--------------------|----------------------|------------------------|-------------------|
| Series DB (Interest rate, 2.80% to 5.25%) | | | | |
| Student Housing | | | | |
| Mānoa | \$ 731 | \$ 366 | \$ 84 | \$ 282 |
| Hilo | 143 | 71 | 16 | 55 |
| Parking Structure Phase I | 425 | 213 | 49 | 164 |
| | <u>1,299</u> | <u>650</u> | <u>149</u> | <u>501</u> |
| Series DG (interest rate, 5.00%) | | | | |
| Student Housing | | | | |
| Mānoa | 82 | 41 | 9 | 32 |
| Hilo | 16 | 7 | 2 | 5 |
| Parking Structure Phase I | 47 | 24 | 6 | 18 |
| | <u>145</u> | <u>72</u> | <u>17</u> | <u>55</u> |
| | <u>\$ 1,444</u> | <u>\$ 722</u> | <u>\$ 166</u> | <u>\$ 556</u> |

Activity related to amounts due to the State of Hawai'i for general obligation bonds for the year ended June 30, 2013 is as follows:

| | Original Amount | Beginning Balance | Principal Repayment | Ending Balance |
|--|--------------------|----------------------|------------------------|-------------------|
| Series DB (interest rate, 2.80% to 5.25%) | | | | |
| Student Housing | | | | |
| Mānoa | \$ 731 | \$ 446 | \$ 80 | \$ 366 |
| Hilo | 143 | 87 | 16 | 71 |
| Parking Structure Phase I | 425 | 260 | 47 | 213 |
| | <u>1,299</u> | <u>793</u> | <u>143</u> | <u>650</u> |
| Series DG (interest rate, 5.00%) | | | | |
| Student Housing | | | | |
| Mānoa | 82 | 50 | 9 | 41 |
| Hilo | 16 | 9 | 2 | 7 |
| Parking Structure Phase I | 47 | 29 | 5 | 24 |
| | <u>145</u> | <u>88</u> | <u>16</u> | <u>72</u> |
| | <u>\$ 1,444</u> | <u>\$ 881</u> | <u>\$ 159</u> | <u>\$ 722</u> |

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General obligation bonds are payable in annual installments, including semi-annual interest payments, with final payment due in July 2017. The bonds mature in designated numerical sequence and are payable from the operations of the University. The interest and principal payments are due as follows:

| | Principal | Interest |
|-----------|------------------|-------------------------|
| Series DB | September 1 | March 1 and September 1 |
| Series DG | July 1 | January 1 and July 1 |

At June 30, 2014, principal and interest maturities on general obligation bonds for each of the next five years, and the next subsequent five-year period and thereafter are as follows:

| Year ending June 30, | Principal | Interest |
|-----------------------------|------------------|-----------------|
| 2015 | \$ 176 | \$ 3 |
| 2016 | 185 | 1 |
| 2017 | 195 | - |
| | <u>\$ 556</u> | <u>\$ 4</u> |

The general obligation bonds have provisions for early redemption. The premiums on bond redemption, as a percentage of the bond principal redeemed, range from 0.5 percent to 2 percent.

In June 2005, the State issued \$772,600 in general obligation Series DG (refunding bonds), of which the University's portion was approximately \$145, with a five percent interest rate to advance refund approximately \$152 (University's portion) of outstanding general obligation Series CG bonds (refunded bonds) which have been partially defeased. The net proceeds from the issuance of the refunding bonds were placed in an irrevocable trust and were used to purchase securities of the United States government at various interest rates and maturities sufficient to meet the debt service requirements of the refunded bonds.

In September 2003, the State issued \$188,700 in general obligation Series DB bonds (refunding bonds) of which the University's portion was approximately \$1,299, with interest rates ranging from 2.80 percent to 5.25 percent to advance refund approximately \$1,299 (University's portion) of outstanding general obligation Series CG bonds (refunded bonds) which have been partially defeased. The net proceeds from the issuance of the refunding bonds were placed in an irrevocable trust and were used to purchase securities of the United States government at various interest rates and maturities sufficient to meet the debt service requirements of the refunding bonds.

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11. Long-Term Liabilities

Long-term liability activity for the years ended June 30, 2014 and 2013 is summarized as follows:

| | Beginning Balance | Additions | Reductions | Ending Balance | Current Portion |
|--|------------------------------|------------------|-------------------|---------------------------|----------------------------|
| 2014 | | | | | |
| Bonds payable | | | | | |
| Revenue bonds payable | \$ 608,670 | \$ - | \$ 14,740 | \$ 593,930 | \$ 15,345 |
| Other liabilities | | | | | |
| Workers' compensation | 14,698 | 3,866 | 4,296 | 14,268 | 5,350 |
| Accrued vacation | 70,758 | 26,843 | 24,769 | 72,832 | 28,491 |
| Postretirement health care/life insurance benefits (Note 15) | 514,364 | 106,832 | 42,000 | 579,196 | - |
| Note payable | 16,500 | 500 | - | 17,000 | - |
| Total other liabilities | 616,320 | 138,041 | 71,065 | 683,296 | 33,841 |
| Total long-term liabilities | \$ 1,224,990 | \$ 138,041 | \$ 85,805 | \$ 1,277,226 | \$ 49,186 |
| 2013 | | | | | |
| Leases and bonds payable | | | | | |
| Revenue bonds payable | \$ 622,910 | \$ - | \$ 14,240 | \$ 608,670 | \$ 14,740 |
| Other liabilities | | | | | |
| Workers' compensation | 14,885 | 4,072 | 4,259 | 14,698 | 5,421 |
| Accrued vacation | 74,602 | 25,410 | 29,254 | 70,758 | 27,208 |
| Postretirement health care/life insurance benefits (Note 15) | 413,462 | 142,602 | 41,700 | 514,364 | - |
| Note payable | - | 16,500 | - | 16,500 | - |
| Total other liabilities | 502,949 | 188,584 | 75,213 | 616,320 | 32,629 |
| Total long-term liabilities | \$ 1,125,859 | \$ 188,584 | \$ 89,453 | \$ 1,224,990 | \$ 47,369 |

Revenue Bonds Payable

The University's revenue bonds payable at June 30, 2014 and 2013 is as follows:

| | Series | Date Issued | Authorized | 2014 | 2013 |
|---|------------------|--------------------|-------------------|-------------------|-------------------|
| Frear Hall Construction, Student Housing System at Mānoa, Food Service System and Student Housing System at Hilo (interest rate, 3.25% to 5.0%) | 2006A | December 13, 2006 | \$ 100,000 | \$ 89,825 | \$ 92,020 |
| University Health & Wellness Center (interest rate, 3.5% to 5.0%) | Ref 2006A | October 25, 2006 | 133,810 | 127,420 | 131,495 |
| Various acquisition and construction projects (interest rate, 2.5% to 6.0%) | 2009A | April 15, 2009 | 100,000 | 92,195 | 94,480 |
| University's Cancer Center (interest rate, 2.5% to 6.0%) | 2010A-1, 2010A-2 | October 7, 2010 | 138,640 | 130,495 | 133,290 |
| Various construction projects (interest rate, 2.5% to 6.0%) | 2010B-1, 2010B-2 | October 7, 2010 | 154,090 | 147,995 | 150,085 |
| Student Housing System at Mānoa and Telecommunications System (interest rate, 2.0% to 5.0%) | 2012A(R) | February 22, 2012 | 8,575 | 6,000 | 7,300 |
| | | | <u>\$ 635,115</u> | <u>\$ 593,930</u> | <u>\$ 608,670</u> |

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In February 2012, the University issued \$8,575 in Series 2012A(R) revenue bonds to retire (current refund) \$8,955 of the outstanding Series 2001B revenue bonds. The proceeds of the Series 2012A(R) bonds were deposited into a trust account with an escrow agent to fully defease the outstanding principal of the Series 2001B bonds. The defeasance resulted in an accounting gain of \$943 and an economic loss (difference between the present values of the debt service payments on the old and new debt) of \$27. The coupon interest rates for the Series 2012A(R) bonds range from 2.0 percent – 5.0 percent (first interest payment due on April 1, 2012) and mature on October 1, 2018.

In October 2010, the University issued \$292,730 in Series 2010A-1 (\$111,265), 2010A-2 (\$27,375), 2010B-1 (\$127,535), and 2010B-2 (\$26,555) bonds (collectively, the "Series 2010 Bonds") for the purpose of financing the costs of certain University projects. The Series 2010A-1 and Series 2010B-1 bonds are designated as "Build America Bonds" under the provisions of the American Recovery and Reinvestment Act of 2009. These University projects may include the construction and maintenance of the University's Cancer Center, renovations and additions to the Mānoa Campus Center, construction and equipment for an Information Technology Building, renovations to the Sinclair Library basement on the Mānoa campus, further development of the University of Hawai'i at West O'ahu ("UH-West O'ahu") Kapolei campus, various energy conservation/efficiency projects on the community college campuses on O'ahu, Kaua'i and Maui, land acquisition for the Leeward Community College Wai'anae Education Center, construction of the Kapi'olani Community College Culinary Institute of the Pacific, and renovation of the observatory for the Panoramic Survey Telescope & Rapid Response System 2 telescope. The coupon interest rates for the Series 2010 Bonds range from 2.50 percent – 6.03 percent (first interest payment due on April 1, 2011) and mature on October 1, 2030 and 2040.

The University receives funds from the State of Hawai'i Tobacco Settlement Special Fund for the payment of principal and interest on the Refunding Series 2006A bonds to finance the cost of construction of the medical school facility and for annual operating expenses incurred by the facility. The funds received from the State of Hawai'i Tobacco Settlement Special Fund for debt service amounted to \$9,926 in 2014 and 2013.

The revenue bonds are paid from certain unrestricted revenues in annual installments, including semi-annual interest payments ranging from \$490 to \$15,906 with the final payment due in October 2040. Series 2006A, 2009A, 2010 and 2012A(R) bonds interest is payable semi-annually on April 1 and October 1, and the principal is payable on October 1 of each year. The Refunding Series 2006A interest is payable semi-annually on January 15 and July 15, and the principal is payable on July 15 of each year. The Bond Resolution adopted on May 17, 2002 and supplemented, stipulates that all available moneys on deposit in any special fund or revolving fund of the University, excluding moneys on deposit in the University Revenue – Undertakings Fund derived from the University Bond System, are pledged to the payment of the Refunding Series 2006A bonds, interest and premiums (if any). All available moneys on deposit in any special fund or revolving fund of the University, including moneys on deposit in the University Bond System, are pledged to the payment of the Series 2006A, 2009A, 2010 and 2012A(R) bonds, interest and premiums (if any).

The University entered into continuing disclosure certificates for the benefit of revenue bondholders, where it agreed to provide certain financial information and operating data relating to the University with respect to its revenue bonds to the Municipal Securities Rulemaking Board. The University, based on consultation with its bond counsel and bond underwriter, has complied in all material respects with the continuing disclosure requirements.

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At June 30, 2014, future maturities of revenue bonds are as follows:

| Year ending June 30, | Principal | Interest |
|----------------------|-------------------|-------------------|
| 2015 | \$ 15,345 | \$ 29,852 |
| 2016 | 17,115 | 29,126 |
| 2017 | 17,700 | 28,393 |
| 2018 | 18,585 | 27,651 |
| 2019 | 18,065 | 26,836 |
| 2020–2024 | 102,020 | 120,402 |
| 2025–2029 | 122,520 | 92,999 |
| 2030–2034 | 137,500 | 60,491 |
| 2035–2039 | 113,195 | 25,845 |
| 2040–2041 | 31,885 | 1,943 |
| | <u>\$ 593,930</u> | <u>\$ 443,538</u> |

Bond Premiums

Activity related to the premiums on general obligation and revenue bonds for the years ended June 30, 2014 and 2013 is as follows:

| | Series | Beginning Balance | Additions | Reductions | Ending Balance |
|----------------------------------|-----------|----------------------|-------------|---------------|-------------------|
| 2014 | | | | | |
| John A. Burns School of Medicine | Ref 2006A | \$ 1,314 | \$ - | \$ 58 | \$ 1,256 |
| University's Cancer Center | 2010A | 1,395 | - | 365 | 1,030 |
| Various construction projects | 2010B | 1,976 | - | 465 | 1,511 |
| General obligation | DB | 9 | - | 5 | 4 |
| General obligation | DG | 2 | - | 1 | 1 |
| Total bond premiums | | <u>\$ 4,696</u> | <u>\$ -</u> | <u>\$ 894</u> | <u>\$ 3,802</u> |
| 2013 | | | | | |
| John A. Burns School of Medicine | Ref 2006A | \$ 1,383 | \$ - | \$ 69 | \$ 1,314 |
| University's Cancer Center | 2010A | 1,777 | - | 382 | 1,395 |
| Various construction projects | 2010B | 2,447 | - | 471 | 1,976 |
| General obligation | DB | 15 | - | 6 | 9 |
| General obligation | DG | 3 | - | 1 | 2 |
| Total bond premiums | | <u>\$ 5,625</u> | <u>\$ -</u> | <u>\$ 929</u> | <u>\$ 4,696</u> |

Note Payable

On May 4, 2012, the University entered into a five-year, unsecured loan agreement ("Note") with Hawaii Regional Center LP III ("Lender") for a commitment amount not to exceed \$18,000, subject to certain limitations. The proceeds were used to facilitate and fund construction of the UH-West O'ahu campus located in Kapolei, Hawai'i.

The Note bears interest at the rate of 1.5% per annum and is due and payable semi-annually to the Lender on January 1 and July 1 each year until the Note has been paid in full. Under the terms of the Note, repayment each fiscal year is limited and subject to specific appropriations by the State to make such payments. The Note matures on July 16, 2017, at which time the unpaid principal will be due. As of June 30, 2014, \$17,000 remains outstanding.

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12. Line of Credit (Research Corporation)

The Research Corporation has a revolving line of credit with First Hawaiian Bank in the amount of \$5,000 for short-term working capital, expiring on February 1, 2015. The terms of the revolving line of credit require repayment as specified in the credit agreement. All borrowings are collateralized by a security agreement over the Research Corporation's accounts receivable. The rate of interest on borrowings was 3.28 percent at June 30, 2014 and 2013. At June 30, 2014 and 2013, there were no borrowings under this line.

13. Property Leases

The University has entered into real property operating lease agreements with future minimum payments as follows:

| Year ending June 30, | Lease Amount |
|-----------------------------|-------------------------|
| 2015 | \$ 2,612 |
| 2016 | 1,650 |
| 2017 | 1,300 |
| 2018 | 1,247 |
| 2019 | 642 |
| 2020–2024 | 615 |
| 2025–2029 | 334 |
| Thereafter | 1,789 |
| | <u>\$ 10,189</u> |

Rent expense for outside space for the years ended June 30, 2014 and 2013 approximated \$10,195 and \$8,366, respectively.

14. Employee Benefits

Employees' Retirement System

Substantially all eligible employees of the University are members of the Employees' Retirement System of the State of Hawai'i ("ERS"), a cost-sharing, multiple-employer, public employee retirement plan. The ERS provides retirement benefits as well as death and disability benefits.

Prior to July 1, 1984, the ERS consisted only of a contributory option. In 1984, legislation was enacted to add a new noncontributory option for members of the ERS who are also covered under Social Security. Persons employed in positions not covered by Social Security are precluded from the noncontributory option. The noncontributory option provides for reduced benefits and covers most eligible employees hired after June 30, 1984. Employees hired before that date were allowed to continue under the contributory option or to elect the new noncontributory option and receive a refund of employee contributions. All benefits vest after five and ten years of credited service under the contributory and noncontributory options, respectively. Both options provide a monthly retirement allowance based on the employee's age, years of credited service and average final compensation ("AFC"). If the employee became a member prior to January 1, 1971, the AFC is the average salary earned during the five highest paid years of service, including the vacation payment, or three highest paid years of service, excluding the vacation payment. The AFC for

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members hired on or after that date is based on the three highest paid years of service, excluding the vacation payment. Contributions are based upon negotiated collective bargaining agreements, and the majority is funded by the State general fund as accrued. Subsequently, if an employee is paid from another funding source, contributions will be made from that same source. Effective July 1, 2005, employer contribution rates are a fixed percentage of compensation, including the normal cost plus amounts required to pay for the unfunded actuarial accrued liability.

On July 1, 2006, a new hybrid contributory plan became effective pursuant to Act 179, SLH of 2004. Members in the hybrid plan will be eligible for full retirement benefits at age 62 with 5 years of credited service or age 55 with 30 years of credited service. Members will receive a benefit multiplier of two percent for each year of credited service in the hybrid plan. The benefit payment options are similar to the current contributory plan. Almost 58,000 current members, all members of the noncontributory plan and certain members of the contributory plan were eligible to join the new hybrid plan. Most of the new employees hired from July 1, 2006 will be required to join the hybrid plan.

Contribution requirements are not actuarially determined, but are established by the Hawai'i Revised Statutes ("HRS") Chapter 88 and amended by the Hawai'i State Legislature. The funding method used to calculate the total employer contribution requirement is the Entry Age Normal Actuarial Cost Method. The employee contribution rate is 7.8 percent of salary for the Contributory Plan and 6.0 percent of salary for the Hybrid Plan. There is no employee contribution for the Noncontributory Plan. Employer contributions are calculated as part of the State's total contribution requirements and are reimbursed to the State's General Fund as part of the fringe benefit rate on the University employees' actual salaries. The required employer contributions for the years ended June 30, 2014, 2013 and 2012 were \$87,753, \$84,154 and \$75,497, respectively. Effective July 1, 2008, the employer contribution rate increased from 13.75 percent to 15.00 percent of salary.

Actuarial valuation is prepared for the entire ERS and not separately computed for the University. Information on vested and nonvested benefits and other aspects of the ERS is also not available at the University level.

ERS issues a Comprehensive Annual Financial Report ("CAFR") that includes financial statements and required supplementary information which may be obtained from the following address:

Employees' Retirement System of the State of Hawai'i
210 Merchant Street, Suite 1400
Honolulu, Hawai'i 96813

Basis of Accounting

The financial statements of the ERS are prepared using the accrual basis of accounting. Employer and member contributions are recognized in the period in which the contributions are due. Benefits and refunds are recognized when due and payable in accordance with the terms of the plan.

Method Used to Value Investments

Plan investments are reported at fair value. Where appropriate, the fair value includes disposition costs. Short-term investments are reported at cost, which approximates fair value. Securities traded on a national or international exchange are valued at the last reported sales price at current exchange rates. Mortgages are valued on the basis of future principal and interest payments, and are discounted at prevailing interest rates for similar instruments. The fair value of real estate investments and real estate owned are based on independent appraisals and estimated values.

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Other Benefits

The State absorbs the fringe benefit cost for employees paid from State and federal appropriations. In fiscal years 2014 and 2013, the State appropriated funds to the Department of Budget and Finance to pay for these fringe benefit costs on behalf of the University. Fringe benefit costs included in total revenue and total expenditures amounted to \$168,891 and \$154,757 for fiscal years 2014 and 2013, respectively.

All regular employees, with certain exceptions, earn vacation leave at the rate of 14 hours for each month of service. Employees who are entitled to annual vacation may accumulate for the succeeding year or years up to 15 working days annual vacation allowance, provided that the total accumulation shall not exceed 90 working days at the end of the calendar year. Accumulated vacation leave, earned, but not taken, is reflected as an accrual in the accompanying consolidated financial statements. When termination of services takes place, the employees are paid for their vacation allowance in a lump sum.

Sick leave accumulates at the rate of 14 hours for each full month of service without limit, but can be taken only in the event of an illness and is not convertible to pay upon termination of employment. Accordingly, accumulated sick leave, earned but not taken, is not reflected as an accrual in the accompanying consolidated financial statements. Employees who retire with 60 days of unused sick leave are entitled to three months of service credit in the ERS. For each additional 20 days, or major fraction thereof, of unused sick leave they have in excess of 60 days, their service period is increased by one month. As of June 30, 2014 and 2013, accumulated sick leave approximated \$428,237 and \$406,973, respectively.

The University's regular employees may enter into deferred compensation arrangements directly with authorized insurance companies or agencies through a payroll deduction plan. Accordingly, the University has no deferred compensation or withholding payable.

The University manages its workers' compensation program. Medical related payments for fiscal years 2014 and 2013 were \$2,080 and \$2,146, respectively. Temporary wage loss payments for fiscal years 2014 and 2013 amounted to \$577 and \$625, respectively.

15. Postemployment Benefits Other than Pensions

In addition to providing pension benefits, the State of Hawai'i, pursuant to HRS Chapter 87, provides other postemployment benefits ("OPEB") such as health care and life insurance benefits to all retired University employees. Effective July 1, 2007, the University implemented GASB Statement 45, *Accounting and Financial Reporting by Employers for Postemployment Benefits Other Than Pensions*, prospectively which establishes standards for the measurement, recognition and display of OPEB expense and related liabilities, note disclosure and required supplementary information in the financial reports.

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Plan Description

The State contributes to the Hawai'i Employer-Union Health Benefits Trust Fund ("EUTF"), an agent, multiple-employer defined benefit plan that replaced the Hawai'i Public Employees Health Fund effective July 1, 2003, pursuant to Act 88, SLH of 2001. The EUTF was established to provide a single delivery system of health benefits for state and county workers, retirees and their dependents. The EUTF issues a publicly available financial report that includes financial statements and required supplementary information. That report may be obtained by writing to:

Hawai'i Employer-Union Health Benefits Trust Fund
City Financial Tower
210 Merchant Street, Suite 1520
Honolulu, Hawai'i 96813

For employees hired before July 1, 1996, the State pays the entire base monthly contribution for employees retiring with 10 years or more of credited service, and 50 percent of the base monthly contribution for employees retiring with fewer than ten years of credited service. Retirees may elect a family plan to cover dependents.

For employees hired after June 30, 1996, but before July 1, 2001, and who retire with less than 10 years of service, the State makes no contributions. For those retiring with at least 10 years, but fewer than 15 years of service, the State pays 50 percent of the base monthly contribution. For those retiring with at least 15 years, but fewer than 25 years of service, the State pays 75 percent of the base monthly contribution. For those employees retiring with at least 25 years of service, the State pays 100 percent of the base monthly contribution. Retirees in this category may elect a family plan to cover dependents.

For employees hired on or after July 1, 2001 and who retire with less than 10 years of service, the State makes no contributions. For those retiring with at least 10 years, but fewer than 15 years of service, the State pays 50 percent of the base monthly contribution. For those retiring with at least 15 years, but fewer than 25 years of service, the State pays 75 percent of the base monthly contribution. For those employees retiring with at least 25 years of service, the State pays 100 percent of the base monthly contribution. Only single plan coverage is paid for retirees in this category. Retirees may elect family coverage, but must pay the difference.

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Funding Policy and Annual OPEB Cost

Employer contributions are financed on a pay-as-you-go basis. The University's contributions are calculated as part of the State's total contribution requirements and are reimbursed to the State's General Fund as part of the fringe benefit rate on the University employees' actual salaries. The University's annual OPEB cost is calculated based on the annual required contribution of the employer ("ARC"), an amount actuarially determined in accordance with the parameters of GASB Statement No. 45. The ARC represents a level of funding that, if paid on an ongoing basis, is projected to cover normal cost each year and to amortize any unfunded actuarial liabilities over a period not to exceed thirty years. The following tables present the annual OPEB cost and the percentage of annual OPEB cost contributed to the plan for the fiscal year ended June 30, 2014:

Projected June 30, 2014 Net OPEB Obligation ("NOO")

| | |
|---|-------------------|
| July 1, 2013 net OPEB obligation | \$ 514,364 |
| Plus: Annual OPEB cost | 106,832 |
| Less: Employer contributions (estimated "pay as you go" method) | <u>42,000</u> |
| Equals: Expected June 30, 2014 net OPEB obligation | <u>\$ 579,196</u> |

The University remitted \$56,972 and \$53,598 in State assessed OPEB contributions for the years ended June 30, 2014 and 2013, respectively. The University's actuarially determined minimum OPEB contribution was \$42,000 and \$41,700 for the years ended June 30, 2014 and 2013, respectively. The difference between the State assessed and University actuarially determined OPEB contribution is reported net with Transfers from (to) State for Fringe Benefits in the accompanying Consolidated Statements of Revenues, Expenses and Changes in Net Position.

OPEB Summary

| Fiscal Year Ending | Annual OPEB Cost | Percentage of Annual OPEB Cost Contributed | Net OPEB Obligation |
|--------------------|------------------|--|---------------------|
| June 30, 2014 | \$106,832 | 39.3% | \$579,196 |
| June 30, 2013 | \$142,602 | 29.2% | \$514,364 |
| June 30, 2012 | \$136,078 | 30.6% | \$413,462 |

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Funded Status

Actuarial valuations represent a long-term perspective and involve estimates of the value of reported amounts and assumptions about the probability of occurrence of events far into the future. Examples include assumptions about future employment, mortality, investment return and health care cost trends. The projection of benefits does not explicitly incorporate the potential effects of the results of collective bargaining discussions on the contribution rate. Actuarially determined amounts are subject to periodic revisions as actual rates are compared with past expectations and new estimates are made about the future.

| | |
|---|---------------------|
| Actuarial value of assets | \$ - |
| Actuarial accrued liability | 1,185,790 |
| | <u>1,185,790</u> |
| Unfunded actuarial accrued liability ("UAAL") | <u>\$ 1,185,790</u> |
| Funded ratio | 0% |
| Covered payroll (active plan members) | \$ 550,758 |
| UAAL as a percentage of covered payroll | 215.3% |

The schedule of funding progress, presented as required supplementary information following the notes to the financial statements, is designed to present multiyear trend information that shows whether the actuarial value of plan assets is increasing or decreasing over time relative to the actuarial accrued liabilities for benefits.

Actuarial Methods and Assumptions

Projections of benefits for financial reporting purposes are based on the plan and include the types of benefits provided at the time of each valuation and the historical pattern of sharing of benefit costs between the employer and plan members to that point. The actuarial methods and assumptions used include techniques that are designed to reduce the effects of short-term volatility in actuarial accrued liabilities and the actuarial value of assets, consistent with the long-term perspective of the calculations. Significant methods and assumptions used were as follows:

| | |
|---|----------------------------|
| State of Hawai'i actuarial valuation date | July 1, 2013 |
| Actuarial cost method | Entry age normal |
| Amortization method | Level percentage, closed |
| Amortization period | 30 years |
| Asset valuation method | Not applicable |
| Actuarial assumptions | |
| Investment rate of return | 4% |
| Projected salary increases | 3.5% |
| Health care inflation rate | |
| Medical and Rx Pre-65 | 9.5% initial, 5% ultimate |
| Medical and Rx Post-65 | 10.0% initial, 5% ultimate |

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16. Other Noncurrent Liabilities

Other noncurrent liabilities at June 30, 2014 and 2013 are comprised of:

| | 2014 | 2013 |
|---|------------------|------------------|
| Liabilities under split interest agreements | \$ 6,889 | \$ 6,488 |
| Amounts held for others | 3,182 | 2,946 |
| Unearned revenue on pending sale of real estate | - | 5,150 |
| Other | 2,800 | 2,430 |
| | <u>\$ 12,871</u> | <u>\$ 17,014</u> |

17. State Appropriations

By statutory provision, the University prepares a biennium budget for its programs. Budgeted expenditures are derived primarily from the General Appropriations Act and from other specific appropriations acts in various Session Laws of Hawai'i ("SLH").

An allotment system and encumbrance accounting are utilized by the University for statutory budgetary control purposes. Obligations in the form of purchase orders or contracts are recorded as encumbrances at the time purchase orders or contracts are awarded and executed. To the extent they are not expended or encumbered, general fund appropriations generally lapse at the end of the fiscal year. The Hawai'i State Legislature specifies the lapse date and any other particular conditions relating to terminating the authorizations for other appropriations.

Act 122, SLH 2014 Section 35, provided \$101,013 in general fund appropriations directly to the Department of Budget and Finance to pay for debt service on general obligation bonds issued for the University. As a result, the University itself received no appropriations and made no transfers for debt service on general obligation bonds for the year ended June 30, 2014.

Act 164, SLH 2011 Section 32, provided \$97,770 in general fund appropriations directly to the Department of Budget and Finance to pay for debt service on general obligation bonds issued for the University. As a result, the University itself received no appropriations and made no transfers for debt service on general obligation bonds for the year ended June 30, 2013.

The net amount of the University's State general and capital appropriations for the years ended June 30, 2014 and 2013 were \$391,266 and \$142,029 and \$374,280 and \$128,186, respectively.

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Net general and capital appropriations for the year ended June 30, 2014 were as follows:

| | |
|---|-------------------|
| General appropriations | |
| Act 134, SLH 2013, Appropriation Warrant No. 35 | \$ 386,721 |
| Act 237, SLH 2013, Appropriation Warrant No. 89 | 500 |
| Act 272, SLH 2013, Appropriation Warrant No. 97 | 100 |
| Act 275, SLH 2013, Appropriation Warrant No. 89 | 150 |
| Total funds lapsed | (158) |
| Collective bargaining adjustment | 3,953 |
| Total general appropriations | <u>\$ 391,266</u> |
| Capital appropriations | |
| Act 134, SLH2013 | \$ 83,900 |
| Sections 39 & 71 of Act 134, SLH 2013 | 51,940 |
| Section 39 of Act 134, SLH 2013 | 10,000 |
| Total funds lapsed | (3,811) |
| Total capital appropriations | <u>\$ 142,029</u> |

Net general and capital appropriations for the year ended June 30, 2013 were as follows:

| | |
|---|-------------------|
| General appropriations | |
| Act 164, SLH 2011, Appropriation Warrant No. 18 | \$ 377,460 |
| Act 129, SLH 2012, Appropriation Warrant No. 57 | 30 |
| Total funds lapsed | (77) |
| Collective bargaining adjustment | 120 |
| Executive restrictions | (3,253) |
| Total general appropriations | <u>\$ 374,280</u> |
| Capital appropriations | |
| Act 164, SLH2011, as Amended by Act 106, SLH 2012 | \$ 51,163 |
| Sections 36 & 37 of Act 164, SLH 2011, as Amended by Act 106, SLH 2012 | 68,976 |
| Section 36 of Act 164, SLH 2011, as Amended by Act 106, SLH 2012 | 825 |
| Act 164, SLH2011 | 7,500 |
| Total funds lapsed | (278) |
| Total capital appropriations | <u>\$ 128,186</u> |

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18. Blended Component Information

The following condensed combining information summarizes the individual components of the University's consolidated financial position, results of operations and cash flows as of and for the years ended June 30, 2014 and 2013:

Condensed Consolidating Statements of Net Position

| | 2014 | | | | Total |
|--|---------------------|-------------------------|-------------------|------------------------------|---------------------|
| | University | Research Corporation | Foundation | Consolidation Adjustments | |
| Assets and deferred outflows of resources | | | | | |
| Current assets | \$ 405,372 | \$ 47,182 | \$ 21,859 | \$ - | \$ 474,413 |
| Interdepartmental receivables | 31,303 | 5,559 | 11,135 | (47,997) | - |
| Capital assets, net | 2,068,363 | 1,273 | 2,214 | - | 2,071,850 |
| Other assets | 498,357 | - | 416,541 | 3,465 | 918,363 |
| Total assets | 3,003,395 | 54,014 | 451,749 | (44,532) | 3,464,626 |
| Deferred outflows of resources | 5,576 | - | - | - | 5,576 |
| Total deferred outflows of resources | 5,576 | - | - | - | 5,576 |
| Total assets and deferred outflows of resources | \$ 3,008,971 | \$ 54,014 | \$ 451,749 | \$ (44,532) | \$ 3,470,202 |
| Liabilities | | | | | |
| Current liabilities | \$ 251,331 | \$ 11,007 | \$ 1,245 | \$ - | \$ 263,583 |
| Interdepartmental payables | 5,675 | 28,607 | 4,318 | (38,600) | - |
| Noncurrent liabilities | 1,230,800 | 4,222 | 10,071 | - | 1,245,093 |
| Total liabilities | 1,487,806 | 43,836 | 15,634 | (38,600) | 1,508,676 |
| Net position | | | | | |
| Net investment in capital assets | 1,516,182 | 1,273 | 2,214 | - | 1,519,669 |
| Restricted | | | | | |
| Nonexpendable | 10,493 | - | 216,999 | (9,359) | 218,133 |
| Expendable | 381,474 | - | 213,131 | 3,465 | 598,070 |
| Unrestricted | (386,984) | 8,905 | 3,771 | (38) | (374,346) |
| Total net position | 1,521,165 | 10,178 | 436,115 | (5,932) | 1,961,526 |
| Total liabilities and net position | \$ 3,008,971 | \$ 54,014 | \$ 451,749 | \$ (44,532) | \$ 3,470,202 |

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| | 2013 | | | | Total |
|--|---------------------|----------------------|-------------------|---------------------------|---------------------|
| | University | Research Corporation | Foundation | Consolidation Adjustments | |
| Assets and deferred outflows of resources | | | | | |
| Current assets | \$ 443,800 | \$ 46,286 | \$ 36,144 | \$ - | \$ 526,230 |
| Interdepartmental receivables | 38,635 | 12,331 | 3,315 | (54,281) | - |
| Capital assets, net | 2,023,921 | 983 | 2,216 | - | 2,027,120 |
| Other assets | 521,111 | - | 332,911 | (6,718) | 847,304 |
| Total assets | 3,027,467 | 59,600 | 374,586 | (60,999) | 3,400,654 |
| Deferred outflows of resources | 5,883 | - | - | - | 5,883 |
| Total deferred outflows of resources | 5,883 | - | - | - | 5,883 |
| Total assets and deferred outflows of resources | <u>\$ 3,033,350</u> | <u>\$ 59,600</u> | <u>\$ 374,586</u> | <u>\$ (60,999)</u> | <u>\$ 3,406,537</u> |
| Liabilities | | | | | |
| Current liabilities | \$ 254,364 | \$ 12,446 | \$ 2,944 | \$ - | \$ 269,754 |
| Interdepartmental payables | 14,059 | 33,867 | 3,040 | (50,966) | - |
| Noncurrent liabilities | 1,186,583 | 3,869 | 9,434 | - | 1,199,886 |
| Total liabilities | 1,455,006 | 50,182 | 15,418 | (50,966) | 1,469,640 |
| Net position | | | | | |
| Net investment in capital assets | 1,479,075 | 983 | 2,216 | - | 1,482,274 |
| Restricted | | | | | |
| Nonexpendable | 10,493 | - | 200,104 | (3,259) | 207,338 |
| Expendable | 377,176 | - | 159,672 | (6,718) | 530,130 |
| Unrestricted | (288,400) | 8,435 | (2,824) | (56) | (282,845) |
| Total net position | 1,578,344 | 9,418 | 359,168 | (10,033) | 1,936,897 |
| Total liabilities and net position | <u>\$ 3,033,350</u> | <u>\$ 59,600</u> | <u>\$ 374,586</u> | <u>\$ (60,999)</u> | <u>\$ 3,406,537</u> |

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Condensed Consolidating Statements of Revenues, Expenses and Changes in Net Position

| | 2014 | | | | Total |
|--|---------------------|----------------------|-------------------|---------------------------|---------------------|
| | University | Research Corporation | Foundation | Consolidation Adjustments | |
| Operating revenues | | | | | |
| Student tuition and fees, net | \$ 249,334 | \$ - | \$ - | \$ (957) | \$ 248,377 |
| Federal appropriations, grants and contracts | 357,185 | 4,708 | - | (4,708) | 357,185 |
| State and local grants and contracts | 28,992 | 2,290 | - | (1,210) | 30,072 |
| Nongovernmental sponsored programs | 49,585 | - | - | (9,786) | 39,799 |
| Sales and services of educational departments, other | 30,276 | - | 5,667 | (3,000) | 32,943 |
| Auxiliary enterprises | 97,936 | - | - | - | 97,936 |
| Other operating revenues | 529 | - | 2,406 | - | 2,935 |
| Total operating revenues | <u>813,837</u> | <u>6,998</u> | <u>8,073</u> | <u>(19,661)</u> | <u>809,247</u> |
| Operating expenses | | | | | |
| Depreciation | 109,211 | 211 | 36 | - | 109,458 |
| Other operating expenses | 1,517,767 | 6,120 | 49,754 | (23,243) | 1,550,398 |
| Total operating expenses | <u>1,626,978</u> | <u>6,331</u> | <u>49,790</u> | <u>(23,243)</u> | <u>1,659,856</u> |
| Operating income (loss) | (813,141) | 667 | (41,717) | 3,582 | (850,609) |
| Nonoperating activity | | | | | |
| Nonoperating revenues (expenses) | 445,258 | 93 | 103,062 | (3,564) | 544,849 |
| Capital contributions and additions to permanent and term endowments | 141,582 | - | 15,602 | (6,100) | 151,084 |
| Special and extraordinary items | - | - | - | - | - |
| Transfers | 179,305 | - | - | - | 179,305 |
| Total nonoperating activity | <u>766,145</u> | <u>93</u> | <u>118,664</u> | <u>(9,664)</u> | <u>875,238</u> |
| Increase (decrease) in net position | (46,996) | 760 | 76,947 | (6,082) | 24,629 |
| Net position | | | | | |
| Beginning of year | <u>1,571,628</u> | <u>9,418</u> | <u>359,168</u> | <u>(3,317)</u> | <u>1,936,897</u> |
| End of year | <u>\$ 1,524,632</u> | <u>\$ 10,178</u> | <u>\$ 436,115</u> | <u>\$ (9,399)</u> | <u>\$ 1,961,526</u> |

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| | 2013 | | | | Total |
|--|---------------------|----------------------|-------------------|---------------------------|---------------------|
| | University | Research Corporation | Foundation | Consolidation Adjustments | |
| Operating revenues | | | | | |
| Student tuition and fees, net | \$ 243,009 | \$ - | \$ - | \$ (1,198) | \$ 241,811 |
| Federal appropriations, grants and contracts | 352,805 | 4,284 | - | (4,284) | 352,805 |
| State and local grants and contracts | 27,982 | 1,883 | - | (919) | 28,946 |
| Nongovernmental sponsored programs | 41,657 | - | - | (8,615) | 33,042 |
| Sales and services of educational departments, other | 36,594 | - | 5,480 | (3,000) | 39,074 |
| Auxiliary enterprises | 94,199 | - | - | (62) | 94,137 |
| Other operating revenues | 520 | - | 2,469 | - | 2,989 |
| Total operating revenues | <u>796,766</u> | <u>6,167</u> | <u>7,949</u> | <u>(18,078)</u> | <u>792,804</u> |
| Operating expenses | | | | | |
| Depreciation | 106,428 | 166 | 37 | - | 106,631 |
| Other operating expenses | <u>1,504,120</u> | <u>5,705</u> | <u>47,393</u> | <u>(22,067)</u> | <u>1,535,151</u> |
| Total operating expenses | <u>1,610,548</u> | <u>5,871</u> | <u>47,430</u> | <u>(22,067)</u> | <u>1,641,782</u> |
| Operating income (loss) | (813,782) | 296 | (39,481) | 3,989 | (848,978) |
| Nonoperating activity | | | | | |
| Nonoperating revenues (expenses) | 430,039 | 67 | 60,059 | (3,838) | 486,327 |
| Capital contributions and additions to permanent and term endowments | 140,927 | - | 13,899 | 771 | 155,597 |
| Special and extraordinary items | - | - | - | - | - |
| Transfers | <u>172,757</u> | <u>-</u> | <u>-</u> | <u>-</u> | <u>172,757</u> |
| Total nonoperating activity | <u>743,723</u> | <u>67</u> | <u>73,958</u> | <u>(3,067)</u> | <u>814,681</u> |
| Increase (decrease) in net position | (70,059) | 363 | 34,477 | 922 | (34,297) |
| Net position | | | | | |
| Beginning of year (as restated) | <u>1,641,687</u> | <u>9,055</u> | <u>324,691</u> | <u>(4,239)</u> | <u>1,971,194</u> |
| End of year | <u>\$ 1,571,628</u> | <u>\$ 9,418</u> | <u>\$ 359,168</u> | <u>\$ (3,317)</u> | <u>\$ 1,936,897</u> |

Condensed Consolidating Statements of Cash Flows

| | 2014 | | | Total |
|--|------------------|----------------------|-----------------|------------------|
| | University | Research Corporation | Foundation | |
| Net cash provided by (used in) | | | | |
| Operating activities | \$ (514,055) | \$ 3,903 | \$ (4,818) | \$ (514,970) |
| Noncapital financing activities | 492,741 | - | 15,786 | 508,527 |
| Capital and related financing activities | (49,945) | (501) | - | (50,446) |
| Investing activities | <u>59,109</u> | <u>90</u> | <u>(16,707)</u> | <u>42,492</u> |
| Total change in cash | (12,150) | 3,492 | (5,739) | (14,397) |
| Cash and cash equivalent balances | | | | |
| Beginning of year | <u>35,296</u> | <u>33,819</u> | <u>9,589</u> | <u>78,704</u> |
| End of year | <u>\$ 23,146</u> | <u>\$ 37,311</u> | <u>\$ 3,850</u> | <u>\$ 64,307</u> |

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| | 2013 | | | |
|--|--------------|-------------------------|------------|--------------|
| | University | Research Corporation | Foundation | Total |
| Net cash provided by (used in) | | | | |
| Operating activities | \$ (546,100) | \$ 253 | \$ (7,613) | \$ (553,460) |
| Noncapital financing activities | 487,525 | - | 13,559 | 501,084 |
| Capital and related financing activities | (110,006) | (95) | - | (110,101) |
| Investing activities | 191,972 | 1,064 | (7,422) | 185,614 |
| Total change in cash | 23,391 | 1,222 | (1,476) | 23,137 |
| Cash and cash equivalent balances | | | | |
| Beginning of year | 11,905 | 32,597 | 11,065 | 55,567 |
| End of year | \$ 35,296 | \$ 33,819 | \$ 9,589 | \$ 78,704 |

19. Litigation, Other Contingent Liabilities and Commitments

Hawai'i Revised Statutes §304A-108 stipulates that any liability arising from a claim, action, or suit brought against the University shall be payable solely from the moneys and property of the University and shall not constitute a general obligation of the State. The Board of Regents is not precluded from requesting and securing legislative appropriations to fund the settlement of any such claim or judgment against the University.

The University is contingently liable in connection with certain other claims and contracts, including those currently in litigation, arising in the normal course of its activities. Although there are inherent uncertainties in any litigation, the University's management and general counsel are of the opinion that the outcome of such matters will not have a material effect on the University's financial position.

Substantial amounts are received and expended by the University under federal and state programs which are subject to audit by cognizant governmental agencies and independent auditors under OMB Circular A-133. This funding relates to research, student aid and other programs. University management believes that any liabilities arising from such audits will not have a material effect on the University's financial position.

The State and the Office of Hawaiian Affairs ("OHA") are involved in an ongoing dispute relating to certain lands transferred by the former Republic of Hawai'i to the United States which were reconveyed to the State upon Hawai'i's admission to the Union in 1959. These lands (collectively, the "ceded lands") are the subject of a number of claims, litigation and legislation, which are being addressed by the State on behalf of all State agencies, including the University. These matters are more fully described in the State's Comprehensive Annual Financial Report ("CAFR") that includes financial statements and required supplementary information which may be obtained from the following address:

State of Hawai'i Department of Accounting and General Services
1151 Punchbowl Street
Honolulu, Hawai'i 96813

University of Hawai'i
State of Hawai'i
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Although the ultimate outcome and financial impact to the University of these OHA matters are not presently known, the University has come to an agreement with the State with respect to the University's estimated pro rata portion of its obligation due to OHA related to revenues generated from ceded lands. The University's financial statements reflect the liabilities and disbursements in connection with this agreement.

Risk Management

In general, the University obtains third party insurance coverage directly from third party insurers or is covered under the umbrella of the State's insurance program. However, the University is partially or entirely self-insured for certain risks, such as unemployment and workers' compensation claims.

Construction and Other Contracts

The University is committed under contracts awarded for construction and other services. These commitments amounted to approximately \$207,076 and \$250,036 as of June 30, 2014 and 2013.

Collective Bargaining Agreements

The Board of Regents, as a public employer, is mandated by Hawai'i Revised Statutes ("HRS"), Chapter 89 to negotiate with and enter into written agreements with exclusive representatives (i.e., unions) on matters of wages, hours and conditions of employment affecting University personnel included in various bargaining units. These written agreements, also known as collective bargaining agreements ("CBA") or successor agreements, including supplemental agreements, memorandums of agreement, and memorandums of understanding, reached outside of these successor agreements, cover wages, hours, contributions to the Employer-Union Trust Fund, and other terms and conditions of employment subject to collective bargaining.

Depending on the nature of their positions, most employees working at the University are included in a bargaining unit ("BU") as defined in HRS §89-6(a). Civil service personnel (e.g., blue collar non-supervisory/supervisory, white collar non-supervisory/supervisory, registered professional nurses, and institutional and health positions) working at the University are included in BUs 1, 2, 3, 4, 9 and 10. Non-civil service positions such as faculty members and administrative, professional and technical ("APT") staff are Board of Regents ("BOR") appointees and are included in BUs 7 and 8, respectively. As such, the University is responsible for properly administering the eight CBAs associated with aforementioned BUs.

Pursuant to mutually agreed upon terms specified in CBAs effective from July 1, 2011 through June 30, 2013, certain employees within BUs 1, 2, 3, 4, 8 and 10 were subjected to a 5% salary reduction during fiscal years 2012 and 2013. Thereafter, multi-year, successor CBAs for BUs 1, 2, 3, 4, 8 and 10 were reached between the unions and the Employer in 2013. CBAs pertaining to BUs 2, 3, 4 and 8 are now effective for the duration of July 1, 2013 through June 30, 2015. CBAs pertaining to BUs 1 and 10 are now effective for the duration of July 1, 2013 through June 30, 2017. The aforementioned CBAs stipulate across-the-board ("ATB") salary increases or changes to salary schedules that effectively increase salaries in each year covered by the terms of these agreements which have already been legislatively approved.

The Unit 7 faculty members of the University are currently under a six-year CBA covering the period July 1, 2009 through June 30, 2015. The subject Unit 7 CBA included a provision to temporarily reduce the salaries of faculty paid by appropriated funds by 6.667 % for 18 months beginning January 1, 2010. Effective July 1, 2011, the salaries of faculty members subjected to the temporary reduction were restored to December 31, 2009 rates (plus any subsequent promotions or special salary adjustments). The Unit 7 CBA stipulates that faculty who were subjected to the

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mandated temporary salary reduction may be paid one-time lump sum payments equivalent up to the amount of the temporary reduction taken to be paid in fiscal years 2013 (25%), 2014 (25%), and 2015 (50%) all due on August 1st of each respective fiscal year. The Unit 7 CBA also provides for all faculty members to have their base salaries increased by 3% effective July 1, 2013 and July 1, 2014.

On June 20, 2014 the University administration and the University of Hawai'i Professional Assembly ("UHPA") tentatively agreed to a two-year successor collective bargaining agreement covering the period July 1, 2015 to June 30, 2017. The tentative agreement was ratified in support by the Unit 7 faculty members on August 25, 2014. The successor agreement will provide a 4% across the board pay increase in each of the next two years, increases the minimum salaries to faculty members paid by rank, and negotiated EUTF contributions. The total cost is estimated at \$32 million which is subject to legislative appropriations.

Successor bargaining negotiations are underway between the University and the Hawaii Government Employees Association ("HGEA") for Unit 8 APT employees of the University who are currently working on a contract that covers the period July 1, 2013 to July 1, 2015.

The University's employees in BU 1 – Blue Collar, Non-supervisory employees and BU 10 – Health, Institutional, and Correctional employees are working under a four-year (4) contract that covers the period July 1, 2013 to July 1, 2017.

The State is currently in successor bargaining negotiations with the HGEA over BUs 2, 3, 4 and 9 who are currently working under contracts that cover the period July 1, 2013 to July 1, 2015.

In assessing the University's responsibilities to negotiate and administer CBAs, below are several considerations in regards to litigation, contingent liabilities and commitments:

- Without exception, the BOR must participate with exclusive representatives in good-faith negotiations over the issue of wages, hours and conditions of work (as mandated by HRS §89-9[a]), for University personnel included in the applicable BUs.
- CBAs for civil service personnel (BUs 1, 2, 3, 4, 9 and 10) are negotiated by and between the State of Hawai'i (including the BOR and other public employers), the respective Counties (including the City and County of Honolulu), the Hawaii Health Systems Corporation, and the Judiciary, with the exclusive representative of each bargaining unit. The exclusive representative for BUs 1 and 10 is the United Public Workers ("UPW") while the exclusive representative for BUs 2, 3, 4 and 9 is the Hawai'i Government Employees Association ("HGEA"). These CBAs for the aforementioned BUs are applicable to all civil service personnel working for the State which are represented by the State as a Department under the Executive Branch.
- CBAs for faculty members (BU 7) are negotiated by and between the Governor, the University President, and the BOR with UHPA, the exclusive representative for Faculty members. APT personnel (BU 8) are negotiated by and between the Governor, the University President, and the BOR with the HGEA who is the exclusive representative for the University's APTs. In contrast to CBAs for civil service personnel, the CBAs for BUs 7 and 8 are applicable only to the University as BOR appointees, specifically APT personnel and faculty members of the University.

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- Failure of parties to achieve successor agreements during negotiations initiated on behalf of blue collar workers (BU 1) and/or faculty (BU 7) could result in work interruptions and/or stoppages that may hamper or halt University operations since these bargaining units still retain the right to strike.
- If an impasse exists regarding successor negotiations involving BUs 2, 3, 4, 8, or 9, the BOR, along with the respective exclusive representatives and other public employers is subject to interest arbitration, whereby the decision of the arbitration panel and its cost items are subject to legislative appropriations and approval.
- Once a successor agreement is reached and legislatively approved, the University has a responsibility and commitment to abide by all the terms set forth in the agreement.
- As an employer of employees belonging to multiple bargaining units, the University may sometimes be subject to unforeseen labor costs related to the assertion of the most favored nation clause.
- Improper administration, disputes regarding CBA interpretation, or a lack of adherence to CBAs could result in litigation and associated costs.

Note: Certain employees, such as Executive/Managerial personnel and those whose responsibilities concern confidential matters affecting employee-employer relations, are excluded from collective bargaining pursuant to HRS §89-6; wages, hours and other terms and conditions of employment for these personnel are provided by law or action of the BOR, as applicable.

**Required Supplementary Information
Other Than Management's
Discussion and Analysis**

**University of Hawai'i
 State of Hawai'i
 Schedule of Funding Progress (Unaudited)
 Year Ended June 30, 2014
 (All dollars reported in thousands)**

Postemployment Benefits Other than Pensions

**REQUIRED SUPPLEMENTARY INFORMATION
 Schedule of Funding Progress**

| Actuarial Valuation Date | Actuarial Value of Assets (a) | Actuarial Accrued Liability (b) | Unfunded Actuarial Accrued Liability (b) - (a) | Funded Ratio (a) / (b) | Annual Covered Payroll (c) | UAAL as a Percentage of Covered Payroll (b) - (a) / (c) |
|--------------------------|-------------------------------|---------------------------------|--|------------------------|----------------------------|---|
| July 1, 2013 | \$0 | \$1,185,790 | \$1,185,790 | 0% | \$579,196 | 204.7% |
| July 1, 2011 | \$0 | \$1,965,769 | \$1,965,769 | 0% | \$517,856 | 379.6% |
| July 1, 2009 | \$0 | \$1,849,949 | \$1,849,949 | 0% | \$495,498 | 373.4% |

Other Supplementary Information

Report of Independent Auditors on Supplemental Information

To the Board of Regents
University of Hawai'i

The report on our audits of the consolidated financial statements of the University of Hawai'i as of June 30, 2014 and 2013, and for the years then ended, appears on pages 1 and 2. Those audits were conducted for the purpose of forming an opinion on the consolidated financial statements taken as a whole. The supplemental information (Schedules I, II, III, IV, V, VI, VII, VIII and IX) included hereinafter is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

Acuity LLP

Honolulu, Hawai'i
February 12, 2015

University of Hawai'i
State of Hawai'i
Condensed Statements of Net Position
Condensed Statements of Revenues, Expenses and Changes in Net Position
Current Unrestricted Funds Excluding General Fund and University Bond System
As of and for the Years Ended June 30, 2014 and 2013
(All dollars reported in thousands)

Schedule I

| | 2014 | 2013 |
|---|-------------------|-------------------|
| Condensed statements of net position | | |
| Assets | | |
| Current assets | \$ 251,619 | \$ 308,613 |
| Noncurrent assets | 2,207 | 2,172 |
| Total assets | <u>\$ 253,826</u> | <u>\$ 310,785</u> |
| Liabilities | | |
| Current liabilities | \$ 80,830 | \$ 90,452 |
| Noncurrent liabilities | 17,640 | 20,671 |
| Total liabilities | <u>98,470</u> | <u>111,123</u> |
| Net position | | |
| Unrestricted | <u>155,356</u> | <u>199,662</u> |
| Total net position | <u>155,356</u> | <u>199,662</u> |
| Total liabilities and net position | <u>\$ 253,826</u> | <u>\$ 310,785</u> |
| Condensed statements of revenues, expenses and changes in net position | | |
| Operating revenues | \$ 346,444 | \$ 346,584 |
| Operating expenses | <u>413,077</u> | <u>400,085</u> |
| Operating loss | (66,633) | (53,501) |
| Nonoperating revenues and transfers | 61,610 | 50,270 |
| Nonoperating expenses and transfers | <u>39,283</u> | <u>59,108</u> |
| Change in net position | (44,306) | (62,339) |
| Net position | | |
| Beginning of year | <u>199,662</u> | <u>262,001</u> |
| End of year | <u>\$ 155,356</u> | <u>\$ 199,662</u> |

1. Basis of Presentation

The accompanying condensed statements of net position and related condensed statements of revenues, expenses and changes in net position present the financial position and results of operations of certain of the University's Special and Revolving Funds, which are pledged as collateral on the University's Series 2002A revenue bonds and Refunding Series 2006A bonds, and are presented on the accrual basis of accounting. The financial information of the Research Corporation of the University of Hawai'i and the University of Hawai'i Foundation is not reflected in this schedule.

In accordance with University policy, the University's liability for other postemployment benefits is not allocated internally to individual departments and funds. Accordingly, no liability for other postemployment benefits is reflected in this schedule.

**University of Hawai'i
State of Hawai'i
Condensed Statements of Net Position
Condensed Statements of Revenues, Expenses and Changes in Net Position
Current Unrestricted Funds Excluding General Fund and University Bond System
As of and for the Years Ended June 30, 2014 and 2013
(All dollars reported in thousands)**

Schedule I

2. Reclassifications

Certain amounts in the 2013 condensed statement of revenues, expenses and changes in net position – Current Unrestricted Funds Excluding General Fund and University Bond System have been reclassified to conform to the 2014 presentation. Such reclassifications have no impact on the 2013 change in net position as previously reported.

University of Hawai'i
State of Hawai'i
Schedules of Series 2002A Revenue Bond Proceeds Activity
Years Ended June 30, 2014 and 2013
(All dollars reported in thousands)

Schedule II

| | 2014 | 2013 |
|--|-----------------|-----------------|
| Beginning balance | \$ 6,100 | \$ 9,087 |
| Additions | | |
| Interest and investment income | 7 | 8 |
| Total additions | <u>7</u> | <u>8</u> |
| Deductions | | |
| Payments – building, construction in progress, other | 480 | 2,989 |
| Management fees | 5 | 6 |
| Total deductions | <u>485</u> | <u>2,995</u> |
| Ending balance | <u>\$ 5,622</u> | <u>\$ 6,100</u> |

1. Basis of Presentation

The accompanying schedules of Series 2002A revenue bond proceeds activity present the sources and uses of Series 2002A revenue bond proceeds associated with the construction of the John A. Burns School of Medicine facility at Kaka'ako. The financial information of the Research Corporation of the University of Hawai'i and the University of Hawai'i Foundation is not reflected in this schedule.

2. Refinancing

In October 2006, the University refinanced a majority of the outstanding Series 2002A revenue bonds through the issuance of Refunding Series 2006A bonds. Proceeds from the State's settlement agreement with tobacco companies are expected to be utilized to service the outstanding balance of the new debt.

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State of Hawai'i
Condensed Statements of Net Position
Condensed Statements of Revenues, Expenses and Changes in Net Position
Current Unrestricted Funds Excluding General Fund
As of and for the Years Ended June 30, 2014 and 2013
(All dollars reported in thousands)**

Schedule III

| | 2014 | 2013 |
|---|-------------------|-------------------|
| Condensed statements of net position | | |
| Assets | | |
| Current assets | \$ 282,790 | \$ 341,536 |
| Noncurrent assets | 2,207 | 2,175 |
| Total assets | <u>\$ 284,997</u> | <u>\$ 343,711</u> |
| Liabilities | | |
| Current liabilities | \$ 97,115 | \$ 109,012 |
| Noncurrent liabilities | 18,710 | 21,795 |
| Total liabilities | <u>115,825</u> | <u>130,807</u> |
| Net position | | |
| Unrestricted | <u>169,172</u> | <u>212,904</u> |
| Total net position | <u>169,172</u> | <u>212,904</u> |
| Total liabilities and net position | <u>\$ 284,997</u> | <u>\$ 343,711</u> |
| Condensed statements of revenues, expenses and changes in net position | | |
| Operating revenues | \$ 427,554 | \$ 423,035 |
| Operating expenses | <u>468,290</u> | <u>454,899</u> |
| Operating loss | (40,736) | (31,864) |
| Nonoperating revenues and transfers | 61,893 | 50,619 |
| Nonoperating expenses and transfers | <u>64,889</u> | <u>81,101</u> |
| Change in net position | (43,732) | (62,346) |
| Net position | | |
| Beginning of year | <u>212,904</u> | <u>275,250</u> |
| End of year | <u>\$ 169,172</u> | <u>\$ 212,904</u> |

1. Basis of Presentation

The accompanying condensed statements of net position and related condensed statements of revenues, expenses and changes in net position present the financial position and results of operations of certain of the University's Special and Revolving Funds, which are pledged as collateral on the University's Series 2006A, 2009A, 2010A, 2010B and 2012A(R) revenue bonds, and are presented on the accrual basis of accounting. The financial information of the Research Corporation of the University of Hawai'i and the University of Hawai'i Foundation is not reflected in this schedule.

In accordance with University policy, the University's liability for other postemployment benefits is not allocated internally to individual departments and funds. Accordingly, no liability for other postemployment benefits is reflected in this schedule.

University of Hawai'i
State of Hawai'i
Condensed Statements of Net Position
Condensed Statements of Revenues, Expenses and Changes in Net Position
Current Unrestricted Funds Excluding General Fund
As of and for the Years Ended June 30, 2014 and 2013
(All dollars reported in thousands)

Schedule III

2. Reclassifications

Certain amounts in the 2013 condensed statement of revenues, expenses and changes in net position – Current Unrestricted Funds Excluding General Fund have been reclassified to conform to the 2014 presentation. Such reclassifications have no impact on the 2013 change in net position as previously reported.

University of Hawai'i
State of Hawai'i
Schedules of Series 2006A Revenue Bond Proceeds Activity
Years Ended June 30, 2014 and 2013
(All dollars reported in thousands)

Schedule IV

| | 2014 | 2013 |
|--|-----------------|-----------------|
| Beginning balance | \$ 4,295 | \$ 6,835 |
| Additions | | |
| Interest and investment income | 3 | 7 |
| Total additions | <u>3</u> | <u>7</u> |
| Deductions | | |
| Payments – building, construction in progress, other | 189 | 2,543 |
| Management fees | 3 | 4 |
| Total deductions | <u>192</u> | <u>2,547</u> |
| Ending balance | <u>\$ 4,106</u> | <u>\$ 4,295</u> |

1. Basis of Presentation

The accompanying schedules of Series 2006A revenue bond proceeds activity present the sources and uses of Series 2006A revenue bond proceeds associated with the construction of the Frear Hall dormitory at the Mānoa campus and repair and maintenance of various housing projects. The financial information of the Research Corporation of the University of Hawai'i and the University of Hawai'i Foundation is not reflected in this schedule.

University of Hawai'i
State of Hawai'i
Schedules of Series 2009A Revenue Bond Proceeds Activity
Years Ended June 30, 2014 and 2013
(All dollars reported in thousands)

Schedule V

| | 2014 | 2013 |
|--|-----------------|------------------|
| Beginning balance | \$ 17,011 | \$ 31,131 |
| Additions | | |
| Interest and investment income | 9 | 27 |
| Total additions | <u>9</u> | <u>27</u> |
| Deductions | | |
| Payments – building, construction in progress, other | 8,438 | 14,124 |
| Management fees | 11 | 23 |
| Total deductions | <u>8,449</u> | <u>14,147</u> |
| Ending balance | <u>\$ 8,571</u> | <u>\$ 17,011</u> |

1. Basis of Presentation

The accompanying schedules of Series 2009A revenue bond proceeds activity present the sources and uses of Series 2009A revenue bond proceeds associated with the financing of costs of certain University projects. The financial information of the Research Corporation of the University of Hawai'i and the University of Hawai'i Foundation is not reflected in this schedule.

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State of Hawai'i
Schedules of Series 2010A Revenue Bond Proceeds Activity
Years Ended June 30, 2014 and 2013
(All dollars reported in thousands)**

Schedule VI

| | 2010A-1 | 2010A-2 |
|--|----------------|------------------|
| Balance at June 30, 2012 | \$ 32,199 | \$ 29,745 |
| Additions | | |
| Interest and investment income | 19 | 58 |
| Total additions | <u>19</u> | <u>58</u> |
| Deductions | | |
| Payments – building, construction in progress, other | 32,096 | 2,023 |
| Management fees | 11 | 24 |
| Total deductions | <u>32,107</u> | <u>2,047</u> |
| Balance at June 30, 2013 | <u>111</u> | <u>27,756</u> |
| Additions | | |
| Interest and investment income | - | 26 |
| Total additions | <u>-</u> | <u>26</u> |
| Deductions | | |
| Payments – building, construction in progress, other | - | 1,966 |
| Transfers to State | - | 1,045 |
| Management fees | - | 22 |
| Total deductions | <u>-</u> | <u>3,033</u> |
| Balance at June 30, 2014 | <u>\$ 111</u> | <u>\$ 24,749</u> |

1. Basis of Presentation

The accompanying schedules of Series 2010A-1 and Series 2010A-2 revenue bond proceeds activity present the sources and uses of the bond proceeds associated with construction and maintenance of the University's Cancer Center. The financial information of the Research Corporation of the University of Hawai'i and the University of Hawai'i Foundation is not reflected in these schedules.

University of Hawai'i
State of Hawai'i
Schedules of Series 2010B Revenue Bond Proceeds Activity
Years Ended June 30, 2014 and 2013
(All dollars reported in thousands)

Schedule VII

| | 2010B-1 | 2010B-2 |
|--|------------------|-----------------|
| Balance at June 30, 2012 | \$ 51,941 | \$ 19,411 |
| Additions | | |
| Interest and investment income | 64 | 25 |
| Total additions | <u>64</u> | <u>25</u> |
| Deductions | | |
| Payments – building, construction in progress, other | 30,435 | 6,072 |
| Management fees | 32 | 13 |
| Total deductions | <u>30,467</u> | <u>6,085</u> |
| Balance at June 30, 2013 | 21,538 | 13,351 |
| Additions | | |
| Interest and investment income | 27 | 18 |
| Total additions | <u>27</u> | <u>18</u> |
| Deductions | | |
| Payments – building, construction in progress, other | 10,224 | 8,693 |
| Management fees | 12 | 7 |
| Total deductions | <u>10,236</u> | <u>8,700</u> |
| Balance at June 30, 2014 | <u>\$ 11,329</u> | <u>\$ 4,669</u> |

1. Basis of Presentation

The accompanying schedules of Series 2010B-1 and Series 2010B-2 revenue bond proceeds activity present the sources and uses of the bond proceeds associated with renovations and additions to the Mānoa Campus Center, construction and equipment for an Information Technology Building, renovations to the Sinclair Library basement on the Mānoa campus, further development of the West O'ahu campus, various energy conservation/efficiency projects on the community college campuses on O'ahu, Kaua'i and Maui, and the financing of costs of renovation and construction of other University projects. The financial information of the Research Corporation of the University of Hawai'i and the University of Hawai'i Foundation is not reflected in these schedules.

**University of Hawai'i
State of Hawai'i
Condensed Statements of Net Position
Condensed Statements of Revenues, Expenses and Changes in Net Position
University Bond System
As of and for the Years Ended June 30, 2014 and 2013
(All dollars reported in thousands)**

Schedule VIII

| | 2014 | 2013 |
|--|-------------------|-------------------|
| Condensed statements of net position | | |
| Assets and deferred outflows of resources | | |
| Current assets | \$ 82,356 | \$ 79,591 |
| Capital assets, net | 489,452 | 484,513 |
| Other assets | 53,536 | 83,866 |
| Total assets | <u>625,344</u> | <u>647,970</u> |
| Deferred outflows of resources | 5 | 8 |
| Total deferred outflows of resources | <u>5</u> | <u>8</u> |
| Total assets and deferred outflows of resources | <u>\$ 625,349</u> | <u>\$ 647,978</u> |
| Liabilities | | |
| Current liabilities | \$ 31,972 | \$ 37,489 |
| Noncurrent liabilities | 459,728 | 471,829 |
| Total liabilities | <u>491,700</u> | <u>509,318</u> |
| Net position | | |
| Net investment in capital assets | 73,422 | 83,487 |
| Restricted expendable | 1,037 | 1,065 |
| Unrestricted | 59,190 | 54,108 |
| Total net position | <u>133,649</u> | <u>138,660</u> |
| Total liabilities and net position | <u>\$ 625,349</u> | <u>\$ 647,978</u> |
| Condensed statements of revenues, expenses and changes in net position | | |
| Operating revenues | | |
| Bookstores | \$ 25,687 | \$ 27,265 |
| Room and other rentals | 30,907 | 28,036 |
| Parking | 6,186 | 6,643 |
| Telecommunications | 3,527 | 3,766 |
| Other operating revenues | 10,387 | 9,020 |
| Total operating revenues | <u>76,694</u> | <u>74,730</u> |
| Operating expenses (including \$20,601 and \$17,040 in depreciation expense in 2014 and 2013, respectively) | <u>(85,205)</u> | <u>(80,716)</u> |
| Operating loss | (8,511) | (5,986) |
| Nonoperating revenues | 25,226 | 25,400 |
| Nonoperating expenses | <u>(21,726)</u> | <u>(17,252)</u> |
| Change in net position | (5,011) | 2,162 |
| Net position | | |
| Beginning of year (restated) | <u>138,660</u> | <u>136,498</u> |
| End of year | <u>\$ 133,649</u> | <u>\$ 138,660</u> |

University of Hawai'i
State of Hawai'i
Condensed Statements of Cash Flows
University Bond System
As of and for the Years Ended June 30, 2014 and 2013
(All dollars reported in thousands)

Schedule IX

| | 2014 | 2013 |
|---|-------------------|-------------------|
| Condensed statements of cash flows | | |
| Net cash flows provided by operating activities | \$ 6,785 | \$ 2,368 |
| Net cash flows provided by non-capital financing activities | 5,578 | 2,083 |
| Net cash flows used in capital and related financing activities | (40,259) | (91,015) |
| Net cash flows provided by investing activities | 754 | 548 |
| Net decrease in cash and cash equivalents | <u>(27,142)</u> | <u>(86,016)</u> |
| Cash and cash equivalents | | |
| Beginning of year | <u>146,454</u> | <u>232,470</u> |
| End of year | <u>\$ 119,312</u> | <u>\$ 146,454</u> |

1. Reporting Entity

The University Bond System consists of several University projects funded by bond proceeds. The University projects, operated and maintained jointly as a system, include: (1) all existing University housing units located on the Mānoa campus and connecting food service facilities; (2) the University's student center known as the Campus Center and food service activities on the Mānoa campus; (3) all existing University housing units located on the Hilo campus and connecting food service facilities; (4) the telecommunication system located on the Mānoa campus; (5) all existing bookstores located on any campus of the University; (6) the parking operations for the Mānoa Campus which were financed in whole or in part from certain revenue or general obligation bonds; and (7) certain other University projects.

The University Bond System's outstanding debt was issued pursuant to the bond resolution adopted in November 2001 and as amended and supplemented by supplemental resolutions adopted in November 2006, February 2009, August 2010 and January 2012. The bond resolutions established a network of the University consisting of the University Bond System and any University purpose which, at the election of the Board, is included in the network pursuant to a supplemental resolution. The bond resolutions provide that all revenues collected or received from the Network be used to support the Network (which includes the University projects of the University Bond System) and bond related expenses.

2. Basis of Presentation

The accompanying condensed statements of net position and related condensed statements of revenues, expenses and changes in net position and condensed statement of cash flows present the financial position and results of operations of the University Bond System, and are presented on the accrual basis of accounting.

In accordance with University policy, the University's liability for other postemployment benefits is not allocated internally to individual departments and funds. Accordingly, no liability for other postemployment benefits is reflected in this schedule.

**University of Hawai'i
State of Hawai'i
Condensed Statements of Cash Flows
University Bond System
As of and for the Years Ended June 30, 2014 and 2013
(All dollars reported in thousands)**

Schedule IX

3. New Accounting Pronouncements

In 2014, the University adopted GASB Statement No. 65, *Items Previously Reported as Assets and Liabilities*. This Statement provides financial reporting guidance for proper classification and recognition of previously reported assets and liabilities as deferred inflows or deferred outflows of resources. Management has adopted the new standard in the University Bond System's condensed financial statements. Due to the adoption of GASB Statement No. 65 in fiscal year 2014, the 2013 condensed financial statements were restated. The beginning net position as of July 1, 2012 was restated by approximately \$240 from \$136,738 to \$136,498.

4. Reclassifications

Certain amounts in the 2013 condensed statement of revenues, expenses and changes in net position – University Bond System have been reclassified to conform to the 2014 presentation. Such reclassifications have no impact on the 2013 change in net position as previously reported.



UNIVERSITY *of* HAWAI'I®

SYSTEM

2015 Annual Financial Report, Required Supplementary Information and Other Supplementary Information University of Hawaii State of Hawaii



**University of Hawai'i
State of Hawai'i
Index
June 30, 2015 and 2014**

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Report of Independent Auditors

To the Board of Regents of the
University of Hawai'i

Report on the Financial Statements

We have audited the accompanying consolidated financial statements of the University of Hawai'i (the "University"), a component unit of the State of Hawai'i, as of and for the years ended June 30, 2015 and 2014, and the related notes to the consolidated financial statements, which collectively comprise the University's basic financial statements as listed in the accompanying index.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We did not audit the financial statements of the University of Hawai'i Foundation (the "Foundation"), which represent 13.5 percent and 13.0 percent, respectively, of the total assets and deferred outflows of resources and 1.1 percent and 1.0 percent, respectively, of the total operating revenues of the University as of and for the years ended June 30, 2015 and 2014. Those financial statements were audited by other auditors whose reports thereon have been furnished to us, and our opinion expressed herein, insofar as it relates to the amounts included for the Foundation as of and for the years ended June 30, 2015 and 2014, are based solely on the reports of the other auditors. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the University of Hawai'i, as of June 30, 2015 and 2014, and the changes in financial position and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Emphasis of Matter

As discussed in Note 1 to the basic financial statements, effective July 1, 2014, the University adopted new accounting guidance under Governmental Accounting Standards Board Statement No. 68, *Accounting and Financial Reporting for Pensions – an amendment to Statement No. 27*. Our opinion is not modified with respect to this matter.

Other Matters*Required Supplementary Information*

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis, schedules of net pension liability, contributions, and funding progress be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Accuity LLP

Honolulu, Hawai'i
February 11, 2016

**University of Hawai'i
State of Hawai'i
Management's Discussion and Analysis (Unaudited)
June 30, 2015 and 2014**

Introduction

The following discussion and analysis provides an overview of the consolidated financial position and activities of the University of Hawai'i (the "University") for the years ended June 30, 2015 and 2014, with selected information for the year ended June 30, 2013. This discussion has been prepared by management and should be read in conjunction with the financial statements and the notes thereto, which follow this section.

Founded in 1907 under the auspices of the Morrill Act, the University is a land-grant, sea-grant and space-grant institution. The University system distinguishes itself through its Hawaiian, Asian and Pacific orientation and its position as one of the world's foremost multicultural centers for global and indigenous studies. Students are members of a population in which no one ethnic group constitutes a majority, and the educational experience is enriched by the diversity of cultures represented.

The University is Hawai'i's sole public higher education system and is governed by a Board of Regents consisting of fifteen members appointed by the Governor of the State of Hawai'i. The University of Hawai'i system is comprised of 10 campuses – seven community colleges (four on O'ahu, one on Kaua'i, one on Maui, and one on Hawai'i), the University of Hawai'i at Mānoa, the University of Hawai'i at Hilo, and the University of Hawai'i at West Oahu. In Fall 2014, enrollment totaled 57,052 (85 percent undergraduate and 15 percent graduate students). Hawai'i residents comprised 85 percent of all enrolled students, nearly 11 percent were from the U.S. mainland, and the remaining four percent of students were international students from over 100 countries. The University of Hawai'i continues to be one of the nation's more ethnically diverse higher education systems with roughly 26 percent of the students identifying as Asian, 17 percent as Caucasian, and 26 percent as either Hawaiian or Pacific Islander. The University system offers over 637 academic programs, including bachelor's degrees in 139 fields of study, master's degrees in 91 fields of study, doctoral degrees in 53 fields of study, and associate degrees in 117 fields of study. In addition to the educational campuses, the University system houses more than a hundred centers with a research, instruction or public service purpose and receives more than \$425 million sponsored program awards. The University is also engaged in instructional research and service activities at hundreds of Hawai'i schools, hospitals and community sites, and carries out these activities across the Pacific Islands and in foreign countries.

University of Hawai'i
State of Hawai'i
Management's Discussion and Analysis (Unaudited)
June 30, 2015 and 2014

Using the Financial Statements

The University's consolidated financial statements are prepared in accordance with Governmental Accounting Standards Board ("GASB") principles, which establish standards for external financial reporting for public colleges and universities. The University's consolidated financial statements are comprised of the following four components:

- **Statements of Net Position** – The Consolidated Statements of Net Position present information on the University's assets and liabilities, with the difference reported as net position. Over time, increases or decreases in net position may serve as a useful indicator of whether the University's financial condition is improving or deteriorating. Net position increases when revenues exceed expenses, or when assets increase without a corresponding increase in liabilities. This is an indication of improving financial condition. However, when expenses exceed revenues, or when liabilities increase without a corresponding increase in assets, there is an indication of deteriorating financial condition.
- **Statements of Revenues, Expenses and Changes in Net Position** – The Consolidated Statements of Revenues, Expenses and Changes in Net Position present the University's revenues and expenses and illustrate how current year activities improve or weaken the University's financial condition. Changes in net position are reported when the underlying event occurs (accrual basis of accounting), which may be different from actual cash flows. In accordance with GASB requirements, certain significant revenues budgeted for fundamental operational support of the core instructional mission of the University must be recorded as non-operating revenue, include state educational appropriations, private gifts, and investment income. Consequently, the Consolidated Statements of Revenues, Expenses and Changes in Net Position distinguish operating from non-operating revenues and expenses. It is anticipated that the University will consistently report an operating loss since certain significant revenue sources relied upon for core operational needs are considered non-operating revenue.
- **Statements of Cash Flows** – The Consolidated Statements of Cash Flows distinguishes between cash inflows and outflows from operating activities, non-capital financing activities, capital and related financing activities, and investing activities.
- **Notes to Consolidated Financial Statements** – The notes provide additional information that is essential to a full understanding of the information presented in the consolidated financial statements.

Related Entities

The University maintains close relationships with two other entities, considered to be component units, whose financial information is blended into the University's accompanying consolidated financial statements. The University of Hawai'i Foundation (the "Foundation") is a not-for-profit organization established to solicit and manage funds for the benefit of the University. The Research Corporation of the University of Hawai'i (the "Research Corporation") provides administrative support services for research and training programs of the University. Both of the University's component units prepare stand-alone financial statements with footnotes, which are audited by independent auditors. Summarized information of the individual components of the University's consolidated financial position, results of operations and cash flows for the years ended June 30, 2015 and 2014 is presented in Note 18 to the consolidated financial statements.

**University of Hawai'i
State of Hawai'i
Management's Discussion and Analysis (Unaudited)
June 30, 2015 and 2014**

Financial Position

The Consolidated Statements of Net Position present the financial position of the University at the end of the fiscal year and display all assets and liabilities of the University. Assets and liabilities are presented using fair and current values, respectively. Two notable exceptions are receivables and capital assets, which are stated at historical cost less an allowance for doubtful accounts and accumulated depreciation, respectively. The difference between assets and liabilities is net position, representing a measurement of the current financial condition of the University. The University's assets, liabilities and net position at June 30, 2015, 2014 and 2013 are summarized as follows (in thousands):

| | 2015 | Percentage of Total Assets and Deferred Outflows | 2014 | Percentage of Total Assets and Deferred Outflows | 2013 | Percentage of Total Assets and Deferred Outflows | FY 15 vs 14 Change | FY 14 vs 13 Change |
|---|--------------|--|--------------|--|--------------|--|--------------------|--------------------|
| Current assets | | | | | | | | |
| Cash and operating investments | \$ 375,052 | 10% | \$ 342,353 | 10% | \$ 377,545 | 11% | \$ 32,699 | \$ (35,192) |
| Receivables, net | 104,711 | 3% | 108,463 | 3% | 112,384 | 3% | (3,752) | (3,921) |
| Other current assets | 24,681 | 1% | 23,597 | 1% | 36,301 | 1% | 1,084 | (12,704) |
| Total current assets | 504,444 | 14% | 474,413 | 14% | 526,230 | 15% | 30,031 | (51,877) |
| Noncurrent assets | | | | | | | | |
| Endowment and other investments | 477,243 | 13% | 499,460 | 14% | 466,120 | 14% | (22,217) | 31,340 |
| Capital assets, net | 2,088,691 | 57% | 2,071,850 | 60% | 2,027,120 | 60% | (3,159) | 44,730 |
| Other noncurrent assets | 466,840 | 12% | 418,903 | 12% | 379,184 | 11% | 47,937 | 39,719 |
| Total assets | 3,517,218 | 96% | 3,464,626 | 100% | 3,400,654 | 100% | 52,592 | 63,972 |
| Deferred outflows of resources | | | | | | | | |
| Deferred loss on refunding | 5,251 | 0% | 5,576 | 0% | 5,883 | 0% | (325) | (307) |
| Difference between expected and actual experience | 13,859 | 0% | - | 0% | - | 0% | 13,859 | - |
| Pension contributions subsequent to the measurement date | 120,989 | 3% | - | 0% | - | 0% | 120,989 | - |
| Total deferred outflows of resources | 140,099 | 4% | 5,576 | 0% | 5,983 | 0% | 134,523 | (307) |
| Total assets and deferred outflows of resources | \$ 3,657,317 | 100% | \$ 3,470,202 | 100% | \$ 3,406,537 | 100% | \$ 187,115 | \$ 63,665 |
| Current liabilities | \$ 270,047 | 7% | \$ 263,583 | 8% | \$ 269,754 | 8% | \$ 6,464 | \$ (6,171) |
| Noncurrent liabilities | | | | | | | | |
| Long-term debt | 561,470 | 15% | 578,585 | 17% | 593,930 | 17% | (17,115) | (15,345) |
| Net pension liability | 1,089,882 | 30% | - | 0% | - | 0% | 1,089,882 | - |
| Other noncurrent liabilities | 742,335 | 21% | 666,508 | 19% | 605,956 | 17% | 75,827 | 60,552 |
| Total liabilities | 2,663,734 | 73% | 1,508,676 | 43% | 1,469,640 | 43% | 1,155,058 | 39,036 |
| Deferred inflows of resources | | | | | | | | |
| Difference between projected and actual earnings on pension plan | 126,487 | 3% | - | 0% | - | 0% | 126,487 | - |
| Changes in proportionate rate | 24,675 | 1% | - | 0% | - | 0% | 24,675 | - |
| Total deferred inflows of resources | 151,162 | 4% | - | 0% | - | 0% | 151,162 | - |
| Net position | | | | | | | | |
| Net investment in capital assets | 1,503,902 | 41% | 1,519,659 | 44% | 1,482,274 | 44% | (15,757) | 37,395 |
| Restricted | | | | | | | | |
| Nonexpendable | 235,894 | 6% | 218,133 | 6% | 207,338 | 6% | 17,761 | 10,795 |
| Expendable | 644,743 | 18% | 598,070 | 17% | 530,130 | 16% | 46,673 | 67,943 |
| Unrestricted | (1,542,118) | 42% | (374,346) | 11% | (282,845) | 8% | (1,167,772) | (91,501) |
| Total net position | 842,421 | 23% | 1,961,526 | 57% | 1,936,897 | 57% | (1,119,105) | 24,629 |
| Total liabilities, deferred inflows of resources and net position | \$ 3,657,317 | 100% | \$ 3,470,202 | 100% | \$ 3,406,537 | 100% | \$ 187,115 | \$ 63,665 |

Implementation of GASB Statements No. 68 and 71

During fiscal year 2015, University of Hawai'i implemented GASB Statement No. 68, *Accounting and Financial Reporting for Pensions – an amendment of GASB Statement No. 27*, and GASB Statement No. 71, *Pension Transition for Contributions Made Subsequent to the Measurement Date – an amendment of GASB Statement No. 68*.

The adoption of Statement Nos. 68 and 71 has significant impact on the University's financial statements, which requires us to report expenditures and liabilities in the amount statutorily required. Readers of the FY15 financial statements will notice that the University's balance sheet will show significant financial impact by inclusion of the University's proportionate share of the net pension liability for the Employees' Retirement System of the State of Hawai'i ("ERS") plan. The adoption resulted in the restatement of the University's fiscal year 2014 net position. Accordingly, the University's net position as of July 1, 2014 has been restated to \$849 million from \$1.962 billion, which reflects the retrospective effect of adoption for net pension liability of \$1.113 billion. Retroactive implementation of GASB Statement No. 68 was not

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deemed practical due to the cost and timing required to obtain and analyze the activity covering FY14. As such, the University's FY14 financial statements are presented in accordance with GASB Statement No. 27.

As of June 30, 2015, the net pension liability decreased by \$138 million to \$1,090 billion, primarily due to the additional pension expense, the difference between expected and actual experience with economic and demographic factors, effect of changes in assumptions, and the difference between actual and projected earnings on plan investments. Refer to Note 14 for more information regarding the University's pension.

Current Assets and Liabilities

Working capital is a good measure of both the University's efficiency and financial health. Positive working capital means that the University has current assets in excess of current liabilities and is able to pay off short-term obligations. A working capital deficit would mean that the University is unable to meet its short-term obligations with existing current assets.

At June 30, 2015 and 2014, working capital amounted to \$234.4 million and \$210.8 million, respectively. The University is committed to maintaining a prudent level of working capital to fund operations, including pre-funding its approximately \$425 million in extramural grants which are mostly paid on a cost reimbursement basis. To enhance financial management, in November 2013, the University adopted a financial reserve policy to establish system-wide operating reserves from non-general fund revenue in amounts sufficient to provide continued operations for at least two months with a minimum of five percent unencumbered cash from all tuition and fee funds, special funds, and revolving funds. Based on the \$1.533 billion of operating expenses (excluding depreciation) for the year ended June 30, 2015, the working capital at year end represents approximately 53 days of operating funds.

The components of the University's current assets and liabilities and their fluctuations during the two-year period are as follows:

- Current assets consist primarily of cash and cash equivalents, operating investments and net receivables. Total current assets were \$504.4 million and \$474.4 million at June 30, 2015 and 2014, respectively. Total current assets increased by \$30.0 million, or 6.3 percent, due to a \$32.7 million increase in cash and operating investments, which primarily resulted from the implementation of the financial reserve policy. Cash balance from tuition and fees increased by \$20 million in addition to the \$6 million advance from the State of Hawai'i for the Snug Harbor project that was not spent as of June 30, 2015.
- Current liabilities consist primarily of accounts payable, accrued payroll and fringe benefits, advances from sponsors, and unearned revenue. Current liabilities also include amounts due to the State of Hawai'i, the current portion of long-term liabilities and other current liabilities. Total current liabilities were \$270.0 million and \$263.6 million at June 30, 2015 and 2014, respectively. Total current liabilities increased by \$6.5 million, or 2.5 percent, primarily due to increase from the State of Hawai'i for the Snug Harbor \$6 million project advance.

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State of Hawai'i
Management's Discussion and Analysis (Unaudited)
June 30, 2015 and 2014

Endowment and Other Investments

The University's endowment and other investments, including endowments held with the Foundation, decreased by \$22.2 million to \$477.2 million at June 30, 2015. The fiscal year 2015 decrease was primarily due to a \$20.0 million reimbursement of preconstruction costs associated with a new facility for the Cancer Research Center, which was put into service in a prior fiscal year. Endowments and other investments held with the Foundation amounted to \$373.2 million at June 30, 2015 and \$365.8 million at June 30, 2014.

The University's endowment funds consist of both permanent endowments and funds functioning as endowments (quasi-endowment funds). Permanent endowment funds are funds received from donors or other outside agencies with the stipulation that the principal be inviolate and invested in perpetuity for the purpose of producing present and future income which may either be expended for the purposes specified by the donor or added to principal. Quasi-endowment funds are funds which the Board of Regents, rather than a donor or other outside agency, has allocated for long-term investment purposes. The Board of Regents, in accordance with its policies, is not required to maintain the quasi-endowment principal in perpetuity. Quasi-endowment funds are further categorized as restricted and unrestricted. Restricted quasi-endowment funds represent donor-restricted gifts, without the requirement to maintain the principal in perpetuity. Unrestricted quasi-endowment funds represent unrestricted funds designated by the Board of Regents for long-term investment purposes.

Programs supported by the University's permanent and quasi-endowment funds include scholarships, fellowships, professorships, research efforts, and other important programs and activities. The University uses its endowment to support academic and research programs by generating a predictable stream of annual support for current needs, while preserving the purchasing power of the endowment funds for future periods.

The University's spending rate policy is to limit the immediate impact that significant changes in the fair value of the endowment portfolio have on annual distributions. The spending rate policy provides for an annual distribution, ranging between three percent and five percent of the five-year moving average of the endowment portfolio's fair value. In fiscal years 2015 and 2014, the University instituted a 4.5 percent distribution rate on restricted and unrestricted endowments. The total restricted and unrestricted distributions available to the University amounted to \$2.5 million and \$2.4 million in fiscal years 2015 and 2014, respectively.

Capital and Debt Activities

The University's capital assets are separated into seven categories: land, buildings, infrastructure, land improvements, equipment, library materials, and construction in progress. At June 30, 2015 and 2014, total capital assets, net of accumulated depreciation, amounted to \$2.1 billion and \$2.1 billion, respectively, which represented 59 percent and 60 percent, respectively, of the University's total assets. Capital asset additions totaled \$130.7 million and \$186.5 million in fiscal years 2015 and 2014, respectively, while depreciable capital asset disposals, net of accumulated depreciation, amounted to \$12.5 million and \$32.3 million, respectively. The decrease of the additions was due to the completion of many strategic capital projects in prior years. In fiscal year 2015, the University transferred \$5.3 million of capital assets to the Federal government.

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Capital Projects

One of the critical factors in enhancing the quality of the University's academic and research programs and student life enrichment is the development, replacement and renewal of capital assets. The University continues to modernize its older teaching and research facilities, and develop and construct new facilities.

Significant capital projects completed during fiscal years 2015 and 2014 or in progress as of June 30, 2015 and 2014 included:

- **Culinary Institute of the Pacific** – The \$25 million Phase I portion of the Culinary Institute of the Pacific broke ground on September 8, 2015. Phase I includes the infrastructure for the entire project, a parking lot, two single-story laboratory buildings, and an outdoor cooking area. Phase II will include the auditorium, administration building, classrooms, laboratories, and a restaurant.
- **Hawai'i Community College Pāalamanui Campus** – The newest University of Hawai'i campus, the \$27.8 million Hawai'i Community College Pāalamanui opened on August 24, 2015. The community of Pāalamanui, "A Place of Enlightenment," will consist of parks, a University Village Town Center, a University Inn, and placed in the middle will be the Hawai'i Community College Pāalamanui Campus. The first phase includes five single-story buildings with kitchens, classrooms, laboratories, a computer lab, and a library.
- **Clarence T.C. Ching Athletics Complex** – The \$16 million Clarence T.C. Ching Athletics Complex was completed on August 31, 2014. The three-story facility includes grandstand seating for 2,500 people and offices and locker rooms for women's soccer, cross country, track and field, and sand volleyball. Adjacent to the grandstand seating is a sand volleyball court with bleacher style seating.
- **Leeward Community College Ka 'Imi 'Ike** – The dedication ceremony of the \$16.6 million Leeward Community College education building Ka 'Imi 'Ike, "The Search for Knowledge," was held on August 22, 2014. The 24,000 square foot teacher education building includes classrooms, a lecture hall, offices, a resource center, and meeting spaces. Ka 'Imi 'Ike is energy efficient, utilizing large windows for natural sunlight, photovoltaic panels, and a hybrid air-conditioning unit.
- **University of Hawai'i at Hilo Student Services** – The new \$22 million three-story, 35,000 square foot Student Services building was placed into service in May 2014. Students will now be able to attend to their financial, registration and counseling needs in one central location. The project included photovoltaic panels for the Library, College of Business Economics, Performing Arts Center, and the Student Services Buildings. The new University of Hawai'i at Hilo ("UH-Hilo") received the American Institute of Architects "Institutional Award of Merit" at the 2015 AIA-Honolulu Design Awards.
- **University of Hawai'i at Mānoa Campus Center Renovations and Expansion Project** – The \$46 million project was completed on April 11, 2014. It included the addition of the two-story Warrior Recreation Center along with renovations to Campus Center and Hemenway Hall. The Warrior Recreation Center includes an indoor track, a fitness center, locker rooms, and a multi-purpose gymnasium. Renovations to Campus Center include the addition of Starbucks Coffee, an outdoor seating area, improvements to the central air conditioning system, and a new store-front for the University of Hawai'i Bookstore.

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- **Ka Haka 'Ula o Ke'elikolani College of Hawaiian Language** – Hale 'Olelo, the \$24.4 million College of Hawaiian Language facilities on the University of Hawai'i at Hilo campus, was completed on January 11, 2014. The featured space for this 36,800 square foot educational facility is a 200-seat performing arts room with enhanced acoustics and includes a custom retractable lighting system (Haka) and a 36-foot high ceiling. Other notable spaces include a distance learning center designed to support remote classroom instruction and video conferences as well as a library and archives collection for extremely rare printed and audio records. Hale 'Olelo received a Silver LEED certification.
- **University of Hawai'i Information Technology Center** – The \$52.4 million Information Technology Center was completed on December 16, 2013. The building is six stories tall with approximately 74,000 square feet of floor space and has received a LEED silver certification. The Information Technology Center is equipped with an emergency situation room, meeting and training rooms, and houses the entire system-wide Information Technology department.
- **University of Hawai'i at Hilo's University Village** – Hale 'Alahonua, the first phase of the University of Hawai'i at Hilo's University Village project, was completed on August 19, 2013. The \$33.8 million, 105,505 square foot residence hall is located across the main campus of the University of Hawai'i at Hilo's entrance on Kawili Street. The facility is made up of three, three-story walk-ups and a student life common area where the students will be able to cook, do their laundry, and study.
- **University of Hawai'i at Mānoa Edmondson Hall** – The \$20.1 million four-story, 42,000 square foot renovation of Edmondson Hall was completed on July 10, 2013. Edmondson Hall, which was built in 1962, required major renovation due to the October 2007 fire that destroyed a research laboratory and caused extensive water damage to three of the four floors. The newly constructed structure in front of Edmondson Hall will house the stairs and elevators for both Edmondson and Snyder Halls and is scheduled to be completed in February 2016.

Financing

The University uses a variety of sources, including federal and state support, revenue bonds, bank loans, gifts, and other expendable resources to finance capital projects.

- **General obligation bonds** – The State of Hawai'i issued general obligation bonds to help finance certain University projects. These bonds are carried as liabilities of the State. In fiscal years 2015 and 2014, the State appropriated funds directly to the Department of Budget and Finance to pay for debt service on general obligation bonds issued for the University. As a result, the University itself received no appropriations and made no transfers for debt service on general obligation bonds for these fiscal years. In fiscal years 2015 and 2014, \$106.1 million and \$101.0 million were appropriated in each year, respectively.

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- **Revenue bonds** – The University also issued revenue bonds to finance capital projects. These bonds are carried as liabilities of the University. Total revenue bonds liabilities were \$578.6 million and \$593.9 million for fiscal years 2015 and 2014, respectively. The University revenue bonds were assigned municipal bond ratings of "A+," "Aa2," and "AA" by Standard & Poor's, Moody's Investors Service and Fitch Ratings, respectively. The University has appropriated funds, by statute, from the State of Hawai'i Tobacco Settlement Special Fund for the payment of principal and interest on revenue bonds to finance the cost of construction of the medical school facility and for annual operating expenses incurred by the facility. The University received State of Hawai'i Tobacco Settlement funds in the amount of \$9.9 million in fiscal years 2015 and 2014 to cover debt service for the bonds that financed the medical school facility. Refer to Note 11 for more information regarding the University revenue bonds.
- **Loan agreement** – On May 4, 2012, the University entered into a five-year, unsecured loan agreement ("Note") with Hawai'i Regional Center LP III ("Lender") for a commitment amount not to exceed \$18 million, subject to certain limitations. The proceeds were used to facilitate and fund construction of the UH-West O'ahu campus located at Kapolei, Hawai'i. The Note bears interest at the rate of 1.5 percent per annum, which is due and payable semi-annually to the Lender on January 1 and July 1 each year until the Note has been paid in full. Under the terms of the Note, repayment each fiscal year is limited and subject to specific appropriations by the State to make such payments. The Note matures on July 16, 2017, at which time the unpaid principal will be due. As of June 30, 2015, \$17 million remains outstanding.

Net Position

Net position represents the residual interest in the University's assets after liabilities are deducted. At June 30, 2015 and 2014, total net position amounted to \$842.4 million and \$2 billion, respectively. Net position is reported in four major categories: net investment in capital assets, restricted nonexpendable, restricted expendable and unrestricted.

Net investment in capital assets, net of accumulated depreciation and the related outstanding debt used to finance the acquisition, construction or improvement of those assets, amounted to \$1.50 billion and \$1.52 billion at June 30, 2015 and 2014, respectively. The \$15.8 million decrease in fiscal year 2015 was primarily attributable to \$121.4 million of depreciation expense, \$12.5 million in net disposals, and \$12.6 million increase in related debt offset by \$130.7 million of capital asset additions.

Restricted nonexpendable net position primarily represents the University's and Foundation's permanent endowment funds, which are required to be maintained in perpetuity and amounted to \$235.9 million and \$218.1 million at June 30, 2015 and 2014, respectively. The increase of \$17.8 million was primarily attributable to new permanent endowment gifts received.

Restricted expendable net position is subject to externally imposed restrictions governing their use. Net position was restricted for the following purposes at June 30, 2015, 2014 and 2013 (in thousands):

| | 2015 | 2014 | 2013 |
|-----------------------------|-------------------|-------------------|-------------------|
| Plant facilities | \$ 386,742 | \$ 327,195 | \$ 315,102 |
| Donor-restricted activities | 224,904 | 234,200 | 178,018 |
| Loan activities | 24,363 | 24,172 | 24,648 |
| External sponsor activities | 8,734 | 12,502 | 12,362 |
| | <u>\$ 644,743</u> | <u>\$ 598,070</u> | <u>\$ 530,130</u> |

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In fiscal year 2015, the overall increase of \$46.7 million in restricted expendable net position was attributable to a \$56.8 million increase in State capital appropriations to fund construction for the UH-West Oahu Administration and Allied Health Facility and the UH-Hilo College of Pharmacy.

Net position that is not subject to externally imposed restrictions governing their use is classified as unrestricted for financial reporting purposes. At June 30, 2015 and 2014, unrestricted net position amounted to deficits of \$1.54 billion and \$374.3 million, respectively. Although unrestricted net position is not subject to externally imposed restrictions, all of the University’s unrestricted net position has been internally designated for various academic and research programs and initiatives, contractual commitments, and capital projects. In addition, unrestricted net position of \$45.0 million and \$46.7 million were designated for endowment activities at June 30, 2015 and 2014, respectively.

Excluding the \$1.113 billion restatement of unrestricted net position from the retrospective adoption of the net pension liability, the reduction in unrestricted net position for the years ended June 30, 2015 and 2014 is primarily attributable to the University’s required accounting and recognition of the University’s allocated share of the State of Hawai‘i’s actuarially determined total other post-employment benefits (“OPEB”) liability. Similar to other state and local governments, the State of Hawai‘i (“State”) plan has been paid on a “pay as you go” basis, which resulted in the OPEB liability growing substantially each year. As a result, despite total assets of the University staying relatively constant each year, unrestricted net position continues to decline due to recognition of the OPEB liability. The University’s share of the OPEB liability as of June 30, 2015 and 2014 was \$650.8 million and \$579.2 million, respectively. Annual required OPEB contribution payments, on a “pay as you go” basis, towards this liability were paid directly by the State Department of Budget and Finance from its general fund appropriation and not out of the University’s operating budget appropriation. The University makes contributions calculated as part of the State’s total contribution requirements and are reimbursed to the State’s General Fund as part of the fringe benefit rate on University employees’ actual salaries.

Below is a table showing the unrestricted net position excluding pension and OPEB liabilities (reported in thousands):

| | 2015 | 2014 | 2013 |
|------------------------------------|-------------------|-------------------|-------------------|
| Unrestricted net position | \$ (1,542,118) | \$ (374,346) | \$ (282,845) |
| Pension liability | 1,089,882 | - | - |
| OPEB liability | <u>650,805</u> | <u>579,196</u> | <u>514,364</u> |
| Adjusted net unrestricted position | <u>\$ 198,569</u> | <u>\$ 204,850</u> | <u>\$ 231,519</u> |

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Results of Operations

The Consolidated Statements of Revenues, Expenses and Changes in Net Position are a presentation of the University's results of operations for the year. It indicates whether the financial condition of the University improved or deteriorated. For financial reporting purposes, certain significant revenues, including state appropriations, private gifts and investment income, which are relied upon and budgeted to support the University's core operations, are required to be reported as nonoperating revenues. The University's results of operations for the years ended June 30, 2015, 2014 and 2013 summarized to match revenues supporting core activities with expenses associated with core activities, are as follows (in thousands of dollars):

| | 2015 | | 2014 | | 2013 | | Increase (Decrease) | |
|---|--------------------|------------------|---------------------|------------------|---------------------|------------------|---------------------|--------------------|
| | Amount | Percent of Total | Amount | Percent of Total | Amount | Percent of Total | FY 15 vs 14 Change | FY 14 vs 13 Change |
| Revenues | | | | | | | | |
| Operating | | | | | | | | |
| Tuition and fees | \$ 392,471 | 30.1% | \$ 377,550 | 27.4% | \$ 362,175 | 27.8% | \$ 14,921 | \$ 15,375 |
| Less: Scholarship allowances | (129,811) | -10.0% | (129,173) | -9.4% | (120,364) | -9.2% | (638) | (8,809) |
| Grants and contracts | 386,260 | 29.7% | 427,056 | 30.9% | 414,793 | 31.9% | (40,796) | 12,263 |
| Sales and services | 135,315 | 10.4% | 130,879 | 9.5% | 133,211 | 10.2% | 4,436 | (2,332) |
| Other revenue | 2,568 | 0.2% | 2,935 | 0.2% | 2,989 | 0.2% | (367) | (54) |
| Total operating revenues | <u>786,803</u> | <u>60.4%</u> | <u>809,247</u> | <u>58.6%</u> | <u>792,804</u> | <u>60.9%</u> | <u>(22,444)</u> | <u>16,443</u> |
| Non-operating | | | | | | | | |
| State appropriations | 413,148 | 31.7% | 391,266 | 28.3% | 374,280 | 28.7% | 21,882 | 16,986 |
| Federal Pell grant | 66,144 | 5.1% | 67,265 | 4.9% | 67,826 | 5.2% | (1,121) | (561) |
| Net investment income | 4,659 | 0.4% | 51,520 | 3.7% | 32,206 | 2.5% | (46,861) | 19,314 |
| Private gifts | 31,870 | 2.4% | 61,127 | 4.4% | 35,206 | 2.7% | (29,257) | 25,921 |
| Total non-operating revenues | <u>515,821</u> | <u>39.6%</u> | <u>571,178</u> | <u>41.4%</u> | <u>509,518</u> | <u>39.1%</u> | <u>(55,357)</u> | <u>61,660</u> |
| Total revenues supporting core activities | <u>1,302,624</u> | <u>100.0%</u> | <u>1,380,425</u> | <u>100.0%</u> | <u>1,302,322</u> | <u>100.0%</u> | <u>(77,801)</u> | <u>78,103</u> |
| Expenses | | | | | | | | |
| Operating | | | | | | | | |
| Compensation and benefits | 1,093,021 | 73.1% | 1,070,419 | 71.0% | 1,049,129 | 70.3% | 22,602 | 21,290 |
| Supplies, services and cost of goods sold | 205,833 | 13.8% | 238,687 | 15.8% | 243,893 | 16.3% | (32,854) | (5,206) |
| Telecom and utilities | 72,282 | 4.8% | 79,860 | 5.3% | 79,787 | 5.3% | (7,578) | 73 |
| Scholarships and fellowships | 49,302 | 3.3% | 50,835 | 3.4% | 51,414 | 3.4% | (1,533) | (579) |
| Other expense | 112,076 | 7.5% | 110,597 | 7.3% | 110,928 | 7.4% | 1,479 | (331) |
| Total operating expenses | <u>1,532,514</u> | <u>102.5%</u> | <u>1,550,398</u> | <u>102.8%</u> | <u>1,535,151</u> | <u>102.9%</u> | <u>(17,884)</u> | <u>15,247</u> |
| Non-operating (revenues) expenses | | | | | | | | |
| Transfers from State, net | (191,584) | -12.8% | (183,460) | -12.2% | (172,757) | -11.6% | (8,124) | (10,703) |
| Transfers to Federal – capital assets | 5,315 | 0.4% | 4,156 | 0.3% | - | 0.0% | 1,159 | 4,156 |
| Interest expense | 27,523 | 1.8% | 26,690 | 1.9% | 23,452 | 1.6% | 833 | 3,238 |
| Total non-operating revenues | <u>(158,746)</u> | <u>-10.6%</u> | <u>(152,614)</u> | <u>-10.0%</u> | <u>(149,305)</u> | <u>-10.0%</u> | <u>(6,132)</u> | <u>(3,309)</u> |
| Expenses associated with core activities before depreciation | 1,373,768 | - | 1,397,784 | - | 1,385,846 | - | (24,016) | 11,938 |
| Loss from core activities before depreciation | <u>(71,144)</u> | <u>-</u> | <u>(17,359)</u> | <u>-</u> | <u>(83,524)</u> | <u>-</u> | <u>(53,785)</u> | <u>66,165</u> |
| Depreciation | 121,378 | 8.1% | 109,458 | 7.4% | 106,631 | 7.1% | 11,920 | 2,827 |
| Expenses associated with core activities including depreciation | <u>1,495,146</u> | <u>100.0%</u> | <u>1,507,242</u> | <u>100.0%</u> | <u>1,492,477</u> | <u>100.0%</u> | <u>(12,096)</u> | <u>14,765</u> |
| Loss from core activities | <u>(192,522)</u> | | <u>(126,817)</u> | | <u>(190,155)</u> | | <u>\$ (65,705)</u> | <u>\$ 63,338</u> |
| Other nonoperating activity | | | | | | | | |
| Capital gifts and grants | 171,174 | | 146,068 | | 147,772 | | | |
| Permanent endowment | 19,426 | | 9,502 | | 14,670 | | | |
| Other revenue (expenses) net | <u>(4,391)</u> | | <u>(4,124)</u> | | <u>(6,584)</u> | | | |
| Other nonoperating income, net | <u>186,209</u> | | <u>151,446</u> | | <u>155,858</u> | | | |
| Increase (decrease) in net position | <u>(6,313)</u> | | <u>24,629</u> | | <u>(34,297)</u> | | | |
| Net position | | | | | | | | |
| Beginning of year | 1,961,526 | | 1,936,897 | | 1,971,194 | | | |
| Adjustment for change in accounting principle | <u>(1,112,792)</u> | | <u>-</u> | | <u>-</u> | | | |
| Beginning of year, as restated | <u>848,734</u> | | <u>1,936,897</u> | | <u>1,971,194</u> | | | |
| End of year | <u>\$ 842,421</u> | | <u>\$ 1,961,526</u> | | <u>\$ 1,936,897</u> | | | |

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Revenues Supporting Core Activities

The University has a diversified stream of revenues to support its operations. State appropriations and tuition and fees are the core components that support the University’s instructional and academic programs. Government and nongovernmental grants and contracts provide opportunities for undergraduate and graduate students to participate in basic research with renowned researchers. Private gifts contribute toward the support of the University’s instructional and academic initiatives. Sales and services revenues include revenues from educational departments and auxiliary enterprises, including bookstores, student and faculty housing, food services, parking and athletics.

Tuition and fees revenue, net of scholarship allowances, increased by \$14.3 million, or 5.8 percent, to \$262.7 million in fiscal year 2015. Scholarship allowances amounted to \$129.8 million and \$129.2 million in fiscal years 2015 and 2014, respectively. For fiscal years 2015 and 2014, the increase in tuition and fees revenue and scholarship allowances are primarily attributable to increases in tuition and fee rates offset by slight declines in enrollment.

Revenues from federal, state and local grants, and contracts and nongovernmental sponsored programs decreased by \$40.8 million, or 9.6 percent, to \$386.3 million in fiscal year 2015. The fiscal year 2015 net decrease was attributable to a \$31.7 million decrease in federal grants and contracts due to the sunset of the American Recovery and Reinvestment Act of 2009 (“ARRA”) and the timing of revenue recognition and a net decrease of \$8.1 million in nongovernmental sponsored programs relating to the expiration of several major awards. Sales and services revenues, which are mainly comprised of bookstores, student and faculty housing, food services, parking and athletics, increased by \$4.4 million, or 3.4 percent, to \$135.3 million in fiscal year 2015. General state appropriations increased by \$21.9 million, or 5.6 percent, to \$413.1 million in fiscal year 2015. The increase in fiscal year 2015 was mainly attributable to an increase in legislative appropriations to pay for salary increases, called for in faculty union contracts, and to address the need for increased administrative support at the UH-West Oahu campus due to increased enrollment.

The University’s net investment income for fiscal year 2015, as compared to fiscal year 2014, decreased by \$46.8 million, resulting in net investment income of \$4.7 million. The fiscal year 2015 decrease was mainly due to the decrease in realized gain of \$13.6 million and the decrease in unrealized gain of \$31.1 million, which was in line with the decrease in the market performance in the current year.

The components of net investment income for the years ended June 30, 2015, 2014 and 2013 were as follows (in thousands):

| | 2015 | 2014 | 2013 | Increase (Decrease) | |
|-------------------------------|-----------------|------------------|------------------|---------------------|--------------------|
| | | | | FY 15-14 Change | FY 14-13 Change |
| Interest and dividend income | \$ 7,974 | \$ 7,621 | \$ 10,232 | \$ 353 | \$ (2,611) |
| Net realized gains (losses) | 8,336 | 21,904 | 4,878 | (13,568) | 17,026 |
| Net unrealized gains (losses) | (8,232) | 22,826 | 19,102 | (31,058) | 3,724 |
| Other, net | (3,419) | (831) | (2,006) | (2,588) | 1,175 |
| | <u>\$ 4,659</u> | <u>\$ 51,520</u> | <u>\$ 32,206</u> | <u>\$ (46,861)</u> | <u>\$ 19,314</u> |

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Private gifts, most of which are restricted as to use, decreased by \$29.3 million, or 48 percent, to \$31.9 million in fiscal year 2015 when compared to \$61.1 million in fiscal year 2014. The fiscal year 2015 decrease was primarily attributable to a one-time \$40 million donation received in fiscal year 2014 offset by a one-time \$5.7 million donation received in fiscal year 2015. The University will continue to aggressively develop private revenue sources and cultivate the increasing trend in private gifts received.

Expenses Associated with Core Activities

The University is committed to recruiting and retaining outstanding faculty and staff, and providing compensation equivalent to peer institutions and nonacademic employers. Of the University's operating expenses, approximately 73.1 percent during fiscal year 2015 and 71.0 percent during fiscal year 2014, were related to compensation and benefits.

Compensation and benefits increased by \$22.6 million, or 2.1 percent, to \$1,093.0 million in fiscal year 2015 as compared to fiscal year 2014.

The fiscal year 2015 increase was attributable to pay and postretirement health and life insurance benefit increases offset by a decrease in the number of employees. The University recognized \$113.0 million and \$106.8 million related to postretirement health and life insurance benefits in fiscal years 2015 and 2014, respectively. The increase was due to enacted Act 268, SLH 2013 during the 2013 legislative session. The Act requires the State and the University to establish a phased annual contribution schedule starting in fiscal year 2015 to fully fund the Annual Required Contribution as determined by an actuary within 30 years. As a result, the discount rate used to calculate the liability has changed from four percent to seven percent, which resulted in a lower cost in fiscal year 2014.

Supplies, services and cost of goods sold expense includes service fees, printing and binding, advertising, dues and subscriptions, controlled property acquisitions, cost of goods sold for resale items, and other miscellaneous operating costs. In fiscal year 2015, such expenses decreased by \$32.9 million, or 13.8 percent, to \$205.8 million as compared to fiscal year 2014. The fiscal year 2015 decrease was primarily attributable to the decrease in sponsored project expenditures due to the sunset of ARRA of 2009 funds.

The University is committed to providing affordable yet quality education to its students. To accomplish this goal, student aid is provided in the form of scholarships and fellowships, including tuition and fee waivers applied to student accounts and reflected as reductions and allowances to student tuition and student housing revenues, and scholarship and fellowship payments (mostly academic and athletic) made directly to students. Total aid to students decreased by \$1 million, or 0.5 percent, to \$179.1 million in fiscal year 2015 as compared to the prior fiscal year 2014. The decrease in fiscal year 2015 is in line with decreased enrollment offset by scheduled tuition increases.

The University depreciates its capital assets over their estimated useful lives using the straight-line method. Depreciation expense increased by \$11.9 million, or 10.9 percent, to \$121.4 million during fiscal year 2015 as compared to fiscal year 2014. The increase in 2015 was primarily attributable to building and equipment additions and reclassifications from construction in progress.

Transfers from State amounted to \$191.6 million and \$183.5 million in fiscal years 2015 and 2014, respectively. Transfers from State were primarily for fringe benefit expenses and the UH Cancer Center cigarette stamp tax collections.

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The Cigarette Tax and Tobacco Tax Law, HRS section 245-15, effective July 1, 2006, established the Hawai‘i Cancer Research Special Fund. The cigarette stamp tax, beginning October 1, 2006, provides revenues to support research and operating expenses to this fund as follows:

| <u>Time Period</u> | <u>Cigarette Stamp Tax</u> |
|--------------------------------------|----------------------------|
| October 1, 2006 – September 30, 2007 | 1.0 cent per cigarette |
| October 1, 2007 – September 30, 2008 | 1.5 cents per cigarette |
| October 1, 2008 – thereafter | 2.0 cents per cigarette |

Other Nonoperating Activities

Revenues from other nonoperating activities are generally not used to support the University’s current operations and are comprised primarily of capital gifts and grants and additions to permanent endowments. Capital gifts and grants and state capital appropriations and transfers may only be used for the purchase or construction of specified capital assets. While additions to permanent endowments must be retained in perpetuity, investment earnings thereon may be available in future years to support specified programs.

In fiscal year 2015, capital gifts and grants, including state capital appropriations and transfers, increased by \$25.1 million, or 17.2 percent, to \$171.2 million compared to \$146.1 million in fiscal year 2014. The State of Hawai‘i capital appropriations increased by \$19.8 million, or 13.9 percent, to \$161.8 million. Other capital gifts and grants during fiscal year 2015 included federal capital grants of \$4.5 million and private capital gifts and grants of \$5.9 million.

Cash Flows

The Consolidated Statements of Cash Flows present the University’s significant sources and uses of cash and cash equivalents, including restricted cash balances. The University’s cash is comprised primarily of cash held with the state treasury, demand deposits, and time certificates of deposit with an original maturity of three months or less. A summary of the University’s cash flows for the years ended June 30, 2015, 2014 and 2013 are as follows (in thousands):

| | 2015 | 2014 | 2013 | FY 15 vs. 14 Change | FY 14 vs. 13 Change |
|---|------------------|------------------|------------------|--------------------------------|--------------------------------|
| Cash received from operations | \$ 799,834 | \$ 799,092 | \$ 778,370 | \$ 742 | \$ 20,722 |
| Cash payments for operations | (1,299,687) | (1,314,062) | (1,331,830) | 14,375 | 17,768 |
| Net cash used in operating activities | <u>(499,853)</u> | <u>(514,970)</u> | <u>(553,460)</u> | <u>15,117</u> | <u>38,490</u> |
| Net cash provided by noncapital financing activities | 538,045 | 508,527 | 501,084 | 29,518 | 7,443 |
| Net cash used in capital and related financing activities | (36,149) | (50,446) | (110,101) | 14,297 | 59,655 |
| Net cash provided by investing activities | 23,461 | 42,492 | 185,614 | (19,031) | (143,122) |
| Net increase (decrease) in cash | <u>25,504</u> | <u>(14,397)</u> | <u>23,137</u> | <u>39,901</u> | <u>(37,534)</u> |
| Cash | | | | | |
| Beginning of year | <u>64,307</u> | <u>78,704</u> | <u>55,567</u> | <u>(14,397)</u> | <u>23,137</u> |
| End of year | <u>\$ 89,811</u> | <u>\$ 64,307</u> | <u>\$ 78,704</u> | <u>\$ 25,504</u> | <u>\$ (14,397)</u> |

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The University's cash and cash equivalents increased by \$25.5 million, or 40 percent, to \$89.8 million at June 30, 2015 from \$64.3 million at June 30, 2014. During fiscal year 2015, \$499.9 million in cash was used for operating activities, offset by \$538.0 million in cash provided by noncapital financing activities. Net cash used in capital and related financing activities amounted to \$36.1 million and \$50.4 million in fiscal years 2015 and 2014, respectively.

The \$14.3 million decrease in cash used in capital and related financing activities in fiscal year 2015 as compared to fiscal year 2014 was primarily attributable to a decrease in capital asset purchases of \$44.2 million, offset by an increase in capital gifts and grants of \$11.4 million and a \$20.0 million transfer of funds for reimbursement of preconstruction costs associated with the UH Cancer Center.

Looking Forward

The University of Hawai'i plays a vital role as the sole public higher education institution in the State of Hawai'i and has a total estimated impact of \$3.61 billion on Hawai'i's economy. To effectively provide higher education to the community, the University has developed and implemented a results-focused strategic plan that is aimed at increasing graduation opportunities, providing affordable access to students, driving economic innovation throughout the State, modernizing the University's facilities, and implementing cost-effective, transparent and accountable practices to ensure the University's financial viability and sustainability.

Looking toward the future, Hawai'i's economy is expected to continue positive growth into 2016. While the tourism and construction industries continue to increase, the government and military sectors remain stable. The robust economy resulted in declining unemployment from 4.2 percent in 2014 to three percent in 2015.

While caution is being exercised in light of federal program cutbacks as well as realignment of research and development funding to improve health care and expanding coverage through the Affordable Care Act, the University achieved an 8.5 percent increase in funding from sponsored awards. This increase has positioned the University to maintain its solid financial condition and level of excellence in service to students, the research community, and the State of Hawai'i.

Enrollment and Tuition

As the sole provider of public higher education in Hawai'i, the University's enrollment remains near historic highs with a highly diverse ethnic mix of students. In academic year 2014–2015, total full time equivalent enrollment equaled 39,237, with over 16,000 at Mānoa, 3,500 at UH-Hilo, 1,600 at West O'ahu, and the remaining 17,800 throughout the University's community college campuses. The applications, acceptances and new enrollments at UH Mānoa, the System's largest campus, have been relatively stable with enrollment slightly down from 4,162 in academic year 2012–2013 to 3,852 in 2014–2015. Enrollment grew during the recession but has since moderated due to the strong economy in Hawai'i.

On October 26, 2011, the University's Board of Regents approved a new tuition increase schedule for Fall 2012 through Spring 2017. This new schedule provides stability and predictability for the University and its students while preserving affordability and access to public higher education in the State of Hawai'i.

The University is committed to maintaining affordability for underserved and low income target groups, with a portion of the additional revenues generated by tuition increases used to enhance financial aid. Institutional financial aid increased for students from \$34.8 million in academic year 2007–2008 to \$65.2 million in academic year 2013–2014.

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Extramural Funds

Funding profile uncertainties with sponsored agencies, federal sequestration and the realignment of research and development (“R&D”) funding priorities have impacted the research community nationwide. In order to minimize the impact by the federal funding reduction and build a steady stream of revenue for future years, the University has strategically diversified a mix of research programs and funding. In 2015, the percentage of awards from the federal government has been reduced to 66 percent from 74 percent in 2011. The extramural funds also include a mix of research and non-research programs that provide financial stability and balance to the University. About 40–50 percent of the projects are non-research in nature and are for training, workforce development, outreach and community services, clinical trials, and others.

For fiscal year 2015, extramural awards totaled \$425 million, which reflects an increase of 8.5 percent over last year’s total of \$392 million and marked the first increase in extramural award funding after three straight years of decline. One of the significant awards received by the University’s community colleges and University campuses was \$69 million in federal grants to support programs serving Native Hawaiians, from pre-school through college and career training. These funds are supporting innovations on campuses, leadership development for Native Hawaiians, STEM education, college student success and Hawai‘i culture and language.

Facilities and Infrastructure

The University has a strong commitment to its core facilities and infrastructure. In the past three years, the University completed many major construction projects, which include a new campus at West Oahu, an innovative Cancer Center, an Information Technology Center building that serves all 10 campuses, and new buildings at the Hilo campus, Maui College and Windward Community College to accommodate anticipated enrollment growth. The State of Hawai‘i Legislature continued its strong support of the University’s capital improvement program and provided general obligation bond appropriations for the 2013–2015 and 2011–2013 fiscal biennia that were approximately \$390 million and \$297 million, respectively.

The University’s recent capital plan has been focusing predominantly on addressing deferred maintenance, as exemplified by the Board of Regents instituting a moratorium on new construction until the deferred maintenance backlog has been adequately addressed. The goal is to reduce the deferred maintenance backlog to 40 percent of current levels by the year 2021.

In September 2015, the University issued Series 2015-A Taxable Revenue Bonds to fund two new but strategic construction projects: \$5 million for the Hilo College of Pharmacy and \$3.5 million for the Law School. Both projects were also funded with \$28 million and \$3.5 million, respectively, in GO bond funds.

Fundraising

The University launched a seven-year \$500 million fundraising campaign and began its “quiet phase” on July 1, 2011. Since the launch of the campaign, the University has consistently exceeded the fundraising goals. In fiscal year 2015, the University had another record year and raised \$129.0 million as compared to \$98.6 million in fiscal year 2014 and \$66.3 million in fiscal year 2013.

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State General Fund Appropriations

The State of Hawai'i continues to provide strong support to the University as the sole provider of public higher education in Hawai'i. When compared to other universities in the nation, the University is well supported by the State and is ranked 11th in the category of higher education operating appropriation per full-time equivalent in 2014. The Hawai'i Governor supported, and the State Legislature appropriated, an increase of \$18 million, or 4.4 percent, in general funds to the University's fiscal year 2016 operating budget. These funds were allocated throughout the campuses to fund faculty salary increases that were negotiated through collective bargaining. Future general fund appropriations are dependent upon quarterly State Council of Revenues projections and priorities yet to be articulated by the newly elected Governor and State legislature. The Board of Regents has been working closely with the University leadership in reviewing the fiscal year 2017 campus financial operating plans, to include campus minimum operating reserves to ensure sufficient operating funds for Academic Year 2015–2016, and beyond.

Hawai'i Graduation Initiative and 15 to Finish Campaign

Hawai'i Graduation Initiative ("HGI") is a system-wide strategic initiative that focuses on increasing the number of educated citizens within the state. HGI is aligned with the Hawai'i P-20 goal to increase the number of working age adults in the state who hold a degree to 55 percent by 2025. Because of this focused effort, the UH campuses have increased the number of degrees and certificates awarded to 11,104 or by 34 percent since 2010.

15 to Finish is a campaign within the University of Hawai'i's Hawai'i Graduation Initiative. The campaign encourages students attending or planning to attend the University's two or four-year campuses to take 15 credits per semester to graduate on time. The campaign has garnered national attention. In Fall 2015, there was a 34.6 percent increase in the number of undergraduate students taking 15 credits or more system-wide since 2009. Because of these and other measures, Hawai'i was one of only three states chosen by Complete College America for an academy to develop next steps and specific strategies to improve college completion outcomes.

Hawai'i Innovation Initiative

To leverage its distinctive strengths in earth and ocean sciences, astronomy, evolutionary biology, and energy research, the University is working in partnership with community and business groups to build the state's research industry through the Hawai'i Innovation Initiative. The goal of this initiative is to build a thriving research enterprise that will be driven by the growth of new industries including a robust advanced manufacturing community in Hawai'i – fueled by the University's plans to commercialize its research and to employ and develop top researchers in several focus areas over the next decade. Between 2010–2014, the University completed 200 invention disclosures, issued 30 patents, and created eight start-ups.

University of Hawai'i
State of Hawai'i
Consolidated Statements of Net Position
June 30, 2015 and 2014
(All dollars reported in thousands)

| | 2015 | 2014 |
|--|--------------|--------------|
| Assets and Deferred Outflows of Resources | | |
| Current assets | | |
| Cash and cash equivalents | \$ 89,811 | \$ 64,307 |
| Operating investments | 285,241 | 278,046 |
| Due from State of Hawai'i | 188 | 924 |
| Accounts receivable, net | 87,719 | 89,301 |
| Current portion of notes and contributions receivable, net | 16,221 | 17,788 |
| Accrued interest receivable | 583 | 450 |
| Inventories | 11,765 | 11,608 |
| Prepaid expenses and other current assets | 12,916 | 11,989 |
| Total current assets | 504,444 | 474,413 |
| Noncurrent assets | | |
| Due from State of Hawai'i | 399,144 | 349,084 |
| Endowment and other investments | 477,243 | 499,460 |
| Notes and contributions receivable, net | 48,155 | 52,116 |
| Capital assets, net | 2,068,691 | 2,071,850 |
| Other noncurrent assets | 19,541 | 17,703 |
| Total noncurrent assets | 3,012,774 | 2,990,213 |
| Total assets | 3,517,218 | 3,464,626 |
| Deferred outflows of resources | | |
| Deferred loss on refunding | 5,251 | 5,576 |
| Difference between expected and actual experience | 13,859 | - |
| Pension contributions subsequent to measurement date | 120,989 | - |
| Total deferred outflows of resources | 140,099 | 5,576 |
| Total assets and deferred outflows of resources | \$ 3,657,317 | \$ 3,470,202 |
| Liabilities, Deferred Inflows of Resources and Net Position | | |
| Current liabilities | | |
| Accounts payable | \$ 56,702 | \$ 71,078 |
| Accrued payroll and fringe benefits | 57,434 | 57,496 |
| Advances from sponsors | 33,979 | 26,636 |
| Unearned revenue | 48,361 | 44,010 |
| Due to State of Hawai'i | 12,510 | 6,272 |
| Current portion of long-term liabilities | 51,923 | 49,186 |
| Other current liabilities | 9,138 | 8,905 |
| Total current liabilities | 270,047 | 263,583 |
| Noncurrent liabilities | | |
| Accrued vacation | 44,618 | 44,341 |
| Accrued workers' compensation | 9,926 | 8,918 |
| Net pension liability | 1,089,882 | - |
| Other postemployment benefits | 650,805 | 579,196 |
| Due to State of Hawai'i | 195 | 380 |
| Revenue bonds payable | 561,470 | 578,585 |
| Premium on bonds payable | 2,972 | 3,802 |
| Note payable | 17,000 | 17,000 |
| Other noncurrent liabilities | 16,819 | 12,871 |
| Total noncurrent liabilities | 2,393,687 | 1,245,093 |
| Total liabilities | 2,663,734 | 1,508,676 |
| Deferred inflows of resources | | |
| Difference between projected and actual earnings on pension plan | 126,487 | - |
| Changes in proportionate rate | 24,675 | - |
| Total deferred inflows of resources | 151,162 | - |
| Commitments and contingencies | | |
| Net position | | |
| Net investment in capital assets | 1,503,902 | 1,519,669 |
| Restricted | | |
| Nonexpendable | 235,894 | 218,133 |
| Expendable | 644,743 | 598,070 |
| Unrestricted | (1,542,118) | (374,346) |
| Total net position | 842,421 | 1,961,526 |
| Total liabilities, deferred inflows of resources and net position | \$ 3,657,317 | \$ 3,470,202 |

The accompanying notes are an integral part of the consolidated financial statements.

University of Hawai'i
State of Hawai'i
Consolidated Statements of Revenues, Expenses and Changes in Net Position
Years Ended June 30, 2015 and 2014
(All dollars reported in thousands)

| | 2015 | 2014 |
|---|-------------|--------------|
| Operating revenues | | |
| Student tuition and fees | \$ 392,471 | \$ 377,550 |
| Less: Scholarship allowances | 129,811 | 129,173 |
| Net student tuition and fees | 262,660 | 248,377 |
| Federal appropriations, grants and contracts | 325,531 | 357,185 |
| State and local grants and contracts | 29,033 | 30,072 |
| Nongovernmental sponsored programs | 31,696 | 39,799 |
| Sales and services of educational departments, other | 36,163 | 32,943 |
| Auxiliary enterprises | | |
| Bookstores | 22,467 | 23,638 |
| Student housing (net of scholarship allowances of \$1,537 and \$1,503) | 31,164 | 29,644 |
| Other auxiliary enterprises revenues | 45,521 | 44,654 |
| Other operating revenues | 2,568 | 2,935 |
| Total operating revenues | 786,803 | 809,247 |
| Operating expenses | | |
| Compensation and benefits | 1,093,021 | 1,070,419 |
| Supplies, services and cost of goods sold | 205,833 | 238,687 |
| Depreciation | 121,378 | 109,458 |
| Telephone and utilities | 72,282 | 79,860 |
| Scholarships and fellowships | 49,302 | 50,835 |
| Travel expenses | 33,022 | 33,279 |
| Repairs and maintenance | 33,545 | 26,907 |
| Rental expenses | 12,747 | 13,043 |
| Other operating expenses | 32,762 | 37,368 |
| Total operating expenses | 1,653,892 | 1,659,856 |
| Operating loss | (867,089) | (850,609) |
| Nonoperating revenues (expenses) | | |
| State appropriations | 413,148 | 391,266 |
| Federal Pell grants | 66,144 | 67,265 |
| Private gifts | 31,870 | 61,127 |
| Net investment income | 4,659 | 51,520 |
| Interest expense | (27,523) | (26,690) |
| Net transfers from (to) State of Hawai'i for | | |
| Fringe benefits | 162,969 | 153,919 |
| Tobacco settlement | 1,707 | 2,644 |
| Interest on Tobacco settlement | (3) | (5) |
| Hawaii Barrel Tax | 2,051 | 201 |
| School of Nursing | 133 | 983 |
| University of Hawai'i Cancer Center | 6,919 | 7,893 |
| Loss on disposal of capital assets | (4,907) | (4,486) |
| Other, net | 516 | 362 |
| Net nonoperating revenues before capital and endowment additions (deductions) | 657,683 | 705,999 |
| Capital – state appropriations | 161,822 | 142,029 |
| Capital – federal grants/subsidies | 4,460 | 15,865 |
| Capital – gifts and grants | 5,918 | 5,901 |
| Net transfers to State of Hawai'i for capital assets | (1,026) | (17,727) |
| Transfers from State of Hawai'i, Tobacco settlement | 9,924 | 9,926 |
| Transfers from State of Hawai'i, University of Hawai'i Cancer Center | 7,884 | 7,899 |
| Transfers to Federal – capital assets | (5,315) | (4,156) |
| Additions to permanent endowments | 19,426 | 9,502 |
| Total other revenues | 203,093 | 169,239 |
| Net nonoperating revenues | 860,776 | 875,238 |
| Change in net position | (6,313) | 24,629 |
| Net position | | |
| Beginning of year | 1,961,526 | 1,936,897 |
| Adjustment for change in accounting principle (Note 1) | (1,112,792) | - |
| Beginning of year, as restated | 848,734 | 1,936,897 |
| End of year | \$ 842,421 | \$ 1,961,526 |

The accompanying notes are an integral part of the consolidated financial statements.

University of Hawai'i
State of Hawai'i
Consolidated Statements of Cash Flows
Years Ended June 30, 2015 and 2014
(All dollars reported in thousands)

| | 2015 | 2014 |
|---|------------------|------------------|
| Cash flows from operating activities | | |
| Student tuition and fees | \$ 261,826 | \$ 247,158 |
| Grants and contracts | 396,744 | 416,854 |
| Other revenues | 141,264 | 135,080 |
| Payments to employees | (862,510) | (847,053) |
| Payments to suppliers and other | (387,875) | (416,174) |
| Payments for scholarships and fellowships | (49,302) | (50,835) |
| Net cash used in operating activities | <u>(499,853)</u> | <u>(514,970)</u> |
| Cash flows from noncapital financing activities | | |
| State appropriations | 413,884 | 390,671 |
| Gifts and grants for other than capital purposes | 113,125 | 106,180 |
| Transfer from State of Hawai'i for | | |
| Hawaii Barrel Tax | 2,051 | 201 |
| School of Nursing | 133 | 983 |
| Tobacco Settlement | 1,707 | 2,644 |
| University of Hawai'i Cancer Center | 6,919 | 7,893 |
| Transfers to State of Hawai'i for | | |
| Interest on Tobacco Settlement | (3) | (5) |
| Other receipts (disbursements) | 229 | (40) |
| Net cash provided by noncapital financing activities | <u>538,045</u> | <u>508,527</u> |
| Cash flows from capital and related financing activities | | |
| Capital appropriations | 111,762 | 131,053 |
| Capital gifts and grants | 10,382 | 21,748 |
| Proceeds from note payable | - | 500 |
| Purchases of capital assets | (137,954) | (182,112) |
| Proceeds from sale of capital assets | 1,245 | 5,912 |
| Principal paid on capital debt | (15,521) | (14,906) |
| Interest paid on capital debt | (29,871) | (30,466) |
| Advance from State of Hawai'i | 6,000 | - |
| Transfer from State of Hawai'i, Tobacco settlement | 9,924 | 9,926 |
| Transfer from State of Hawai'i, University of Hawai'i Cancer Center | 7,884 | 7,899 |
| Net cash used in capital and related financing activities | <u>(36,149)</u> | <u>(50,446)</u> |
| Cash flows from investing activities | | |
| Interest and dividends on investments, net | 975 | 7,888 |
| Proceeds from sales and maturities of investments | 1,116,678 | 1,239,893 |
| Purchase of investments | (1,094,192) | (1,205,289) |
| Net cash provided by investing activities | <u>23,461</u> | <u>42,492</u> |
| Net increase (decrease) in cash and cash equivalents | 25,504 | (14,397) |
| Cash and cash equivalents | | |
| Beginning of year | <u>64,307</u> | <u>78,704</u> |
| End of year | <u>\$ 89,811</u> | <u>\$ 64,307</u> |

The accompanying notes are an integral part of the consolidated financial statements.

University of Hawai'i
State of Hawai'i
Consolidated Statements of Cash Flows
Years Ended June 30, 2015 and 2014
(All dollars reported in thousands)

| | 2015 | 2014 |
|--|---------------------|---------------------|
| Reconciliation of operating loss to net cash used in operating activities | | |
| Operating loss | \$ (867,089) | \$ (850,609) |
| Adjustments to reconcile operating loss to net cash used in operating activities | | |
| On behalf payments by State for fringe benefits | 162,969 | 153,919 |
| Depreciation expense | 121,378 | 109,458 |
| Pension expense | (6,596) | - |
| Bad debt expense, net | 3,454 | 2,651 |
| Changes in operating assets and liabilities | | |
| Accounts receivable | 2,168 | 4,458 |
| Notes and contributions receivable | 317 | 497 |
| Inventories | (157) | 680 |
| Prepaid expenses and other assets | (1,219) | 10,097 |
| Accounts payable | (4,990) | (6,063) |
| Accrued payroll and benefits | 923 | 4,743 |
| Accrued workers' compensation liability | 1,244 | (430) |
| Advances from sponsors | 7,343 | (8,566) |
| Other postemployment benefits | 71,609 | 64,832 |
| Other, net | 8,793 | (637) |
| | <u>\$ (499,853)</u> | <u>\$ (514,970)</u> |
| Supplemental information of noncash transactions | | |
| Noncash contributions | \$ 2,196 | \$ 1,437 |
| Net transfers to State of Hawai'i for capital assets | (1,026) | (17,727) |
| Transfers to Federal for capital assets | (5,315) | (4,156) |
| Accounts payable for capital assets | 20,577 | 29,963 |

The accompanying notes are an integral part of the consolidated financial statements.

University of Hawai‘i
State of Hawai‘i
Notes to Consolidated Financial Statements
June 30, 2015 and 2014
(All dollars reported in thousands)

1. Organization and Summary of Significant Accounting Policies

Financial Reporting Entity

The accompanying consolidated financial statements of the University of Hawai‘i (the “University”) include the activities of the University of Hawai‘i at Mānoa, University of Hawai‘i at Hilo, University of Hawai‘i at West O‘ahu, University of Hawai‘i at Maui College, University of Hawai‘i Community Colleges and its component units. The University has defined its reporting entity in accordance with Governmental Accounting Standards Board (“GASB”) Statement No. 14, *The Financial Reporting Entity*, as amended by GASB Statement No. 39, *Determining Whether Certain Organizations are Component Units*, as amended by GASB Statement No. 61, *The Financial Reporting Entity: Omnibus – an amendment of GASB Statements No. 14 and No. 34*. The basic criterion for including a potential component unit within the reporting entity is financial accountability. Other criteria include fiscal dependency and the nature and significance of the relationship are such that exclusion would cause the financial statements of the University to be misleading. Accordingly, the financial information of the Research Corporation of the University of Hawai‘i (the “Research Corporation”) and the University of Hawai‘i Foundation (the “Foundation”) have been blended with the University’s financial activity in the accompanying consolidated financial statements.

Complete financial statements of the Research Corporation can be obtained at the Research Corporation of the University of Hawai‘i, 2800 Woodlawn Drive, Honolulu, HI 96822. The Foundation’s federal Form 990 is available for inspection as required by Internal Revenue Code (“IRC”) Section 6104 at the University of Hawai‘i Foundation, 2444 Dole Street, Bachman Hall, Room 101, Honolulu, HI 96822.

Similarly, the University is fiscally dependent upon the State of Hawai‘i (the “State”) and therefore, the State is financially accountable for the University as defined by GASB Statement No. 14. Accordingly, the University’s financial information is discretely presented as a component unit within the State’s comprehensive annual financial report (“CAFR”).

The University is classified as a state instrumentality under IRC Section 115, and is therefore exempt from federal income taxes. Certain activities of the University may be subject to taxation as unrelated business income under IRC Sections 511 and 514.

Basis of Presentation

The University follows the reporting model prescribed for special-purpose governments engaged only in business-type activities, as defined in GASB Statement No. 35, *Basic Financial Statements and Management’s Discussion and Analysis for Public Colleges and Universities*, as amended. The consolidated financial statements of the University are presented using the economic resources measurement focus and the accrual basis of accounting.

The Foundation’s accounting policies conform to accounting principles generally accepted in the United States (“GAAP”) applicable to not-for-profit organizations as promulgated by the FASB. The Foundation’s financial information has been converted to conform to the University’s presentation.

The Research Corporation’s accounting policies conform to GAAP applicable to business-type activities of governmental units as promulgated by the GASB.

University of Hawai'i
State of Hawai'i
Notes to Consolidated Financial Statements
June 30, 2015 and 2014
(All dollars reported in thousands)

Cash, Cash Equivalents and Investments

The University considers all cash and investments with original maturities of three months or less to be cash equivalents. The carrying amounts reported in the Consolidated Statements of Net Position for cash equivalents approximate fair value due to the short maturity of these investments.

The University classifies unspent cash, cash equivalents and investments from the issuance of revenue bonds held with an escrow agent and invested until used for the cost of construction as noncurrent assets.

Investments

Investments in money market funds, fixed income securities, equity securities, and mutual funds with readily determinable fair values are reported at fair value based on quoted market prices. Investment agreements, absolute return funds and real assets are reported at fair value, which is generally based on information provided by the respective external investment manager at the most recent valuation date and from the valuation date to fiscal year-end, if applicable. Investments in limited partnerships and real estate are not readily marketable and involve assumptions and methods that are reviewed by management. Because these investments are not readily marketable, their estimated value is subject to uncertainty and, therefore, may differ from the value that would have been used had a ready market for such investment existed. Unrealized gains and losses on investments are included in the Consolidated Statements of Revenues, Expenses and Changes in Net Position. Realized gains and losses are computed as the difference between the proceeds of the sale and the cost basis of the investment sold. The calculation of realized gains and losses is independent of the calculation of net changes in the fair value of investments.

The title to investment securities is vested in the name of Securities and Exchange Commission ("SEC") registered brokerage firms representing the various investment managers of the University and the Foundation. The title to short-term investments, made from pooled cash, is vested in the name of the University or the Foundation.

Due from and Due to State

The State Director of Budget and Finance is responsible for the safekeeping of all cash in the State Treasury in accordance with State laws. Currently, separate accounts are not maintained in the State Treasury for the University's general operating and capital appropriations. Although these appropriations are available to the University to expend, custody and ownership of the funds remain with the State. Unspent general and capital appropriations that continue to be available to the University for expenditure at the end of the fiscal year are reported as Due from State of Hawai'i in the accompanying Consolidated Statements of Net Position.

Amounts due to the State of Hawai'i are primarily due to operating or capital advances and general obligation bond debt service requirements.

Perpetual Trusts

The Foundation is the beneficiary of certain perpetual trusts held and administered by others. The fair value of the estimated future cash receipts from the trusts is recognized as assets and contribution revenues when the Foundation is notified of their existence. The reported value of the assets is fair value.

University of Hawai'i
State of Hawai'i
Notes to Consolidated Financial Statements
June 30, 2015 and 2014
(All dollars reported in thousands)

Split Interest Agreements

The Foundation's split-interest agreements with donors consist of irrevocable pooled income funds, charitable remainder trusts and charitable gift annuities for which the Foundation serves as trustee. Assets held under the split interest agreements are included in investments. Contribution revenues are recognized at the date the split interest agreements are established after recording liabilities for the present value (utilizing discount rates ranging from two percent to five percent) of the estimated future payments to be made to the donors and/or other beneficiaries. The liabilities are adjusted during the term of the split-interest agreements for changes in the fair value of the assets, accretion of the discount, and other changes in the estimates of future benefits.

Accounts Receivable

Accounts receivable are initially recorded at the amount invoiced or otherwise due and normally do not bear interest. The University maintains an allowance for doubtful accounts to reduce receivables to their estimated collectible amount. Management estimates the allowance for uncollectible receivables based on a specific review of customer balances, the overall aging of outstanding balances, historical collection experience, and current business and economic conditions. Delinquent accounts in excess of two years are written off upon approval of University general counsel and when, in the judgment of management, they are deemed uncollectible based on an evaluation of the specific circumstances.

Contributions

The Foundation receives pledges and bequests of financial support from corporations, foundations and individuals. Revenue is recognized when a pledge representing an unconditional promise to pay is received and all eligibility requirements, including time requirements, have been met. In absence of such a promise, revenue is recognized when the gift is received. Endowment pledges that do not meet eligibility requirements, as defined by GASB Statement No. 33, are not recorded as assets until the related gift is received.

Capital Assets

Capital assets are recorded at cost, or if donated, at an appraised value at the date of the gift. Depreciation of capital assets is provided for on a straight-line basis over the estimated useful lives (3 to 100 years) of the respective assets. The University's policy is to capitalize tangible, nonexpendable personal property having an estimated useful life of more than one year. Interest incurred on tax-exempt construction financing, net of investment income on any unspent financing proceeds, is capitalized as a cost of construction. When taxable debt is incurred specifically for a project, interest is capitalized on amounts expended on the project using the weighted-average cost of outstanding borrowings. The capitalization of interest ceases when the project is substantially complete or construction activity is suspended for more than a brief period. The University incurred interest cost of \$29,156 and \$29,720 for the years ended June 30, 2015 and 2014, respectively, of which capitalized interest as a cost of construction amounted to \$1,633 and \$3,030, respectively. The University does not capitalize works of art or historical treasures that are held for exhibition, education, research and public service. These collections are neither disposed of for financial gain nor encumbered. Accordingly, such collections are not recognized or capitalized for financial statement purposes. Maintenance and repairs, as well as minor replacements, renewals and betterments, are charged to operations. Major renewals, replacements and betterments are capitalized in the year incurred. Capital assets retired or otherwise disposed of are removed from the appropriate asset and related accumulated depreciation accounts. Gains and losses on disposals and the net book value of transfers of capital assets are reflected in operations.

University of Hawai'i
State of Hawai'i
Notes to Consolidated Financial Statements
June 30, 2015 and 2014
(All dollars reported in thousands)

The University evaluates the future service utility of capital assets when events or changes in circumstances have occurred. A diminished service utility of the University's capital assets is reported as an impairment loss and netted against any insurance or appropriated recoveries.

Deferred Outflows of Resources

Deferred outflows of resources represent a consumption of net position that applies to a future period. The University defers recognition of the loss on debt refunding related to issuance of its revenue bonds and amortizes these costs over the life of the bonds using the effective interest rate method. The deferred outflow of resources related to pensions resulted from differences between expected and actual experience which will be amortized over five years and University contributions to the pension plan subsequent to the measurement date of the actuarial valuations for the pension plans which will be recognized as a reduction of the net pension liability in the subsequent fiscal year.

Advances from Sponsors

Amounts received from grant and contract sponsors which have not been earned under the terms of the agreement are deferred and reported as advances from sponsors in the Consolidated Statements of Net Position.

Unearned Revenue

Unearned revenue includes amounts received in advance of an event such as student tuition and advance sports ticket sales related to a future period.

Pensions

For purposes of measuring the net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the Employee's Retirement System ("ERS") and additions to/deductions from the ERS's fiduciary net position have been determined on the same basis as they are reported by the ERS. For this purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with benefit terms. Investments are reported at their fair value.

Other Postemployment Benefits

The University applies the provisions of GASB Statement No. 45, *Accounting and Financial Reporting by Employers for Postemployment Benefits Other Than Pensions*, which requires accrual-based measurement and recognition and disclosure of other postemployment benefits ("OPEB") expense, such as retiree medical and dental costs, over the employees' years of service, along with the related liability.

Revenue Bonds Payable

Revenue bonds payable include outstanding amounts due from the issuance of revenue bonds by the University.

Deferred Inflows of Resources

Deferred inflows of resources represent an acquisition of net position by the University that is applicable to a future reporting period. The deferred inflow of resources related to pensions resulted from the difference between projected and actual earnings on the pension plan and changes in the proportionate rate. These amounts are deferred and amortized over five years.

University of Hawai'i
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Notes to Consolidated Financial Statements
June 30, 2015 and 2014
(All dollars reported in thousands)

Net Position

The University's net position is classified into the following four net position categories:

- **Net investment in capital assets** – This component of net position represents the University's total investment in capital assets, net of accumulated depreciation and outstanding principal balances of debt attributable to the acquisition, construction or improvement of those capital assets.
- **Restricted**
 - **Nonexpendable** – Net position subject to externally imposed stipulations that they be maintained permanently by the University, which includes the University's permanent endowment funds.
 - **Expendable** – Net position that is restricted for specific purposes by sponsors, donors or law. Restrictions in these assets are released when the University complies with the stipulations required by the sponsor, donor or legislative act.
- **Unrestricted** – Net position not classified as restricted or net investment in capital assets and not subject to externally imposed stipulations. Unrestricted net position may be designated for specific purposes by action of management or the Board of Regents ("Board") or may otherwise be limited by contractual agreements with outside parties. Substantially all unrestricted net position is designated for academic and research programs and initiatives, and capital asset programs.

When an expense is incurred for purposes for which both restricted and unrestricted resources are available to pay the expenses, resources are generally applied proportionate to the benefit realized. For instances in which such a determination is not feasible or if there are cost compliance issues, unrestricted resources are applied first.

Net Position Restricted by Enabling Legislation

GASB Statement No. 46, *Net Assets Restricted by Enabling Legislation – an amendment of GASB Statement No. 34*, requires that limitations on the use of net position imposed by enabling legislation be reported as restricted net position. GASB Statement No. 46 also specifies the accounting and financial reporting requirements if new enabling legislation replaces existing enabling legislation or if legal enforceability is reevaluated. Restricted net position at June 30, 2015 and 2014 amounted to \$880,637 and \$816,203, respectively, of which \$380,053 and \$323,863 were restricted by enabling legislation for capital activity.

Operating and Nonoperating Activities

The University's policies for defining operating activities, as reported on the Consolidated Statements of Revenues, Expenses and Changes in Net Position, are those that generally result from exchange transactions such as payments received for providing services and goods and payments made for services and goods received. Certain significant revenue streams relied upon for operations are recorded as nonoperating revenues, as defined by GASB Statement No. 35, including state appropriations, gifts and investment income.

Student tuition and fees revenues are recognized in the period earned. Revenues for programs that cross fiscal years are prorated between the two fiscal years.

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Notes to Consolidated Financial Statements
June 30, 2015 and 2014
(All dollars reported in thousands)

The University recognizes revenue associated with the direct costs of research and training grants and contracts as the related expenses are incurred.

Bookstore revenues are recognized at the point of sale. Sales returns (which are not significant) are recognized at the time returns are made.

Room and other rental revenues are recognized over the period the room is occupied. Room and other rental revenues for the summer term are recognized in the fiscal year in which the term primarily falls. Had room and other rental revenues for the summer term been prorated between fiscal years, the difference would not be material.

Scholarships and Fellowships

Scholarships and fellowships, including tuition and fee waivers applied to student accounts, are shown as a reduction to student tuition and student housing revenues. Stipend and other payments made directly to students are reflected as scholarships and fellowships expense.

State Appropriations

The University recognizes general operating and capital appropriations as nonoperating revenue when allotments are made available to the University for expenditure. If restrictions are placed on such appropriations, the restrictions are given separate and discrete accounting recognition.

Management's Estimates

The preparation of the consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could differ from those estimates. These estimates, among others, include workers' compensation liabilities, net pension liabilities, postemployment benefit liabilities, allowances for uncollectible receivables, the useful lives of capital assets, the valuation of investments, and the current versus noncurrent classification of assets and liabilities.

With respect to workers' compensation insurance, the University is self-insured for the first \$500 per occurrence and annual aggregate, and obtains excess insurance of \$50,000 from a commercial insurance company. The University records a liability for risk financing and insurance related losses if it is determined that a loss has been incurred and the amount can be reasonably estimated. The University uses a third-party actuary to estimate its workers' compensation liability. Changes in the liability are the result of claims payments made during the fiscal year, new claims filed, and changes in the estimates of existing claims. Anticipated payments by the third party for the next fiscal year are considered current and payments thereafter are considered noncurrent. The liability represents the University's best estimate of workers' compensation liabilities based on available information. The University's estimated liability for workers' compensation claims is included in "Other Liabilities" in the accompanying Consolidated Statements of Net Position (see Note 11).

The University also uses a third-party actuary to estimate its net pension liability and postretirement health care and life insurance benefit obligations. The assumptions used to determine the liabilities are described in Notes 14 and 15.

The allowance for uncollectible receivables is a valuation account used to estimate the portion of accounts, notes and contributions receivable that are considered uncollectible.

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The University depreciates its capital assets using useful lives internally or externally determined to represent the expected service period of the asset.

In general, the fair value of investments has been determined using values supplied by independent pricing services.

New Accounting Pronouncements

In 2015, the University adopted GASB Statement No. 68, *Accounting and Financial Reporting for Pensions*. This Statement revises and establishes new financial reporting requirements for most governments that provide their employees with pension benefits. Management has adopted the new standard as presented in the University's consolidated financial statements. Due to the adoption of GASB Statement No. 68 in fiscal year 2015, beginning net position was restated. The beginning net position as of July 1, 2014 was restated by \$1,112,792 from \$1,961,526 to \$848,734. Retroactive implementation of GASB Statement No. 68 was not deemed practical due to the cost and timing required to obtain and analyze the activity covering fiscal year 2014. As such, the University's fiscal year 2014 financial statements are presented in accordance with GASB Statement No. 27.

In 2015, the University adopted GASB issued Statement No. 71, *Pension Transition for Contributions Made Subsequent to the Measurement Date*. This Statement amends and addressed an issue regarding application of the transition provisions of Statement No. 68. Management has adopted the new standard as presented in the University's financial statements.

The GASB issued Statement No. 72, *Fair Value Measurement and Application*. This Statement addresses accounting and financial reporting issues related to fair value measurements. The requirements of this Statement are effective for reporting periods beginning after June 15, 2015. The University is currently evaluating this accounting pronouncement.

The GASB issued Statement No. 73, *Accounting and Financial Reporting for Pensions and Related Assets that are not within the Scope of GASB Statement 68, and Amendments to Certain Provisions of GASB Statements 67 and 68*. The Statement establishes accounting and financial reporting requirements by employers and governmental nonemployer contributing entities for pensions that are not within the scope of Statement 68. The requirements of this Statement are effective for reporting periods beginning after June 15, 2016. The University is currently evaluating this accounting pronouncement.

The GASB issued Statement No. 74, *Financial Reporting for Postemployment Benefit Plans Other than Pension Plans*. The Statement replaces GASB Statement No. 43, *Financial Reporting for Postemployment Benefit Plans Other Than Pension Plans*. The Statement addresses the financial reports of defined benefit other post-employment benefit plans that are administered through trusts that meet specified criteria. The requirements of this Statement are effective for reporting periods beginning after June 15, 2016. The University is currently evaluating this accounting pronouncement.

The GASB issued Statement No. 75, *Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions*. The Statement replaces GASB Statement No. 45, *Accounting and Financial Reporting by Employers for Postemployment Benefits Other Than Pensions*. The Statement will require governments to report a liability on the face of the financial statements for the other post-employment benefits that they provide. The requirements of this Statement are effective for reporting periods beginning after June 15, 2017. The University is currently evaluating this accounting pronouncement.

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The GASB issued Statement No. 76, *The Hierarchy of Generally Accepted Accounting Principles for State and Local Governments*. The Statement reduces the generally accepted accounting principles ("GAAP") to two categories of authoritative GAAP. The first category of authoritative GAAP consists of GASB Statements of Governmental Accounting Standards. The second category includes GASB Implementation Guides, GASB Technical Bulletins, and guidance from the American Institute of Certified Public Accountants that is cleared by the GASB. The requirements of this Statement are effective for reporting periods beginning after June 15, 2015. The University is currently evaluating this accounting pronouncement.

2. Cash and Investments

The carrying amounts of cash and cash equivalents and time certificates of deposit held outside of the State Treasury as of June 30, 2015 and 2014, classified as cash and cash equivalents and operating investments, were \$299,528 and \$267,023, with corresponding bank balances of \$292,908 and \$285,460, respectively. The portion of such bank balances covered by the Federal Deposit Insurance Corporation or by collateral held by the State Director of Finance in the name of the University totaled \$282,960 at June 30, 2015 and \$280,632 at June 30, 2014. Additional cash equivalent balances of \$6,608 at June 30, 2015 and \$2,180 at June 30, 2014 represent deposits with investment brokers covered by the Securities Investor Protection Corporation and additional insurance provided by the investment brokers.

Endowment funds are combined in investment pools with each individual account subscribing to or disposing of shares on the basis of the market value per share.

Cost of securities sold is determined using the first-in first-out method.

As a result of market fluctuations, the fair market value of certain donor-restricted endowments was less than the historical cost of such funds by \$4,161 and \$2,099 at June 30, 2015 and 2014, respectively. These unrealized losses have been recorded as reductions in unrestricted net position. Future market gains will be used to restore this deficiency in unrestricted net position before any net appreciation above the historical cost value of such funds increases restricted expendable net position.

- **Endowment funds** are received from benefactors who, by the terms of their conveying instruments, have stipulated that the principal of their gifts may never be expended, and use of the income is generally restricted
- **Quasi-endowment funds** are funds that have been transferred to the endowment funds by the Board. Use of the income is either restricted by the donor or unrestricted and designated by the Board.

The Hawai'i Uniform Prudent Management of Institutional Funds Act ("HUPMIFA"), established under Hawai'i Revised Statute §517E, was enacted by the State of Hawai'i on July 1, 2009. HUPMIFA requires the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result, the University classifies as restricted nonexpendable net position (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

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The remaining portion of the donor-restricted endowment fund that is not classified in restricted nonexpendable net position is classified as restricted expendable net position until those amounts are expended and distributed by the University in accordance with its Board-approved spending rate policy and in a manner consistent with the standard of prudence prescribed by HUPMIFA. In fiscal years 2015 and 2014, the University's spending rate policy provided for annual distributions was four and a half percent of the trailing five-year moving average of the endowment fair value.

Investment management fees incurred by the University during fiscal years 2015 and 2014 were \$1,423 and \$1,486, respectively.

At June 30, 2015 and 2014, the University's investments were comprised of the following:

| | 2015 | | 2014 | |
|------------------------------|-------------------|-------------------|-------------------|-------------------|
| | Fair Value | Cost | Fair Value | Cost |
| Money market funds | \$ 17,880 | \$ 17,880 | \$ 25,406 | \$ 25,406 |
| Fixed income securities | 171,488 | 172,227 | 197,922 | 199,786 |
| Equity securities | 5,658 | 5,183 | 5,754 | 5,137 |
| Mutual funds | 170,153 | 166,251 | 159,894 | 149,981 |
| Time certificates of deposit | 210,015 | 210,015 | 203,014 | 203,014 |
| Limited partnerships | 75,651 | 43,105 | 72,645 | 42,392 |
| Absolute return | 27,814 | 22,905 | 26,914 | 22,349 |
| Real estate | 23,957 | 27,365 | 24,802 | 23,435 |
| Other investments | 59,868 | 48,304 | 61,155 | 48,525 |
| Total investments | <u>762,484</u> | <u>713,235</u> | <u>777,506</u> | <u>720,025</u> |
| Less: Current portion | <u>285,241</u> | <u>284,871</u> | <u>278,046</u> | <u>277,865</u> |
| Total noncurrent investments | <u>\$ 477,243</u> | <u>\$ 428,364</u> | <u>\$ 499,460</u> | <u>\$ 442,160</u> |

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Changes in the University's investments for the year ended June 30, 2015 were as follows:

| | Fair Value | Cost Basis | Net Unrealized Gain (Loss) | Net Realized Gain (Loss) |
|---|--------------------|-------------------|-------------------------------|-----------------------------|
| University Endowment Pool | | | | |
| End of year | \$ 65,557 | \$ 63,930 | \$ 1,627 | |
| Beginning of year | <u>66,217</u> | <u>64,643</u> | <u>1,574</u> | |
| Net change | <u>(660)</u> | <u>(713)</u> | <u>53</u> | \$ (234) |
| Foundation Endowment Pool | | | | |
| End of year | 265,685 | 217,861 | 47,824 | |
| Beginning of year | <u>264,174</u> | <u>210,514</u> | <u>53,660</u> | |
| Net change | <u>1,511</u> | <u>7,347</u> | <u>(5,836)</u> | 6,861 |
| Associated Students of the University of Hawai'i | | | | |
| End of year | 8,099 | 7,613 | 486 | |
| Beginning of year | <u>8,251</u> | <u>7,561</u> | <u>690</u> | |
| Net change | <u>(152)</u> | <u>52</u> | <u>(204)</u> | 161 |
| School of Medicine | | | | |
| End of year | 5,516 | 5,516 | - | |
| Beginning of year | <u>5,622</u> | <u>5,622</u> | <u>-</u> | |
| Net change | <u>(106)</u> | <u>(106)</u> | <u>-</u> | - |
| University Bond System | | | | |
| End of year | 24,830 | 24,830 | - | |
| Beginning of year | <u>53,537</u> | <u>53,539</u> | <u>(2)</u> | |
| Net change | <u>(28,707)</u> | <u>(28,709)</u> | <u>2</u> | - |
| Operating investments | | | | |
| End of year | 285,241 | 284,871 | 370 | |
| Beginning of year | <u>278,046</u> | <u>277,865</u> | <u>181</u> | |
| Net change | <u>7,195</u> | <u>7,006</u> | <u>189</u> | 49 |
| Other | | | | |
| End of year | 107,556 | 108,614 | (1,058) | |
| Beginning of year | <u>101,659</u> | <u>100,281</u> | <u>1,378</u> | |
| Net change | <u>5,897</u> | <u>8,333</u> | <u>(2,436)</u> | 1,499 |
| Total investments | | | | |
| End of year | 762,484 | 713,235 | 49,249 | |
| Beginning of year | <u>777,506</u> | <u>720,025</u> | <u>57,481</u> | |
| Net change | <u>\$ (15,022)</u> | <u>\$ (6,790)</u> | <u>\$ (8,232)</u> | <u>\$ 8,336</u> |

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Changes in the University's investments for the year ended June 30, 2014 were as follows:

| | Fair Value | Cost Basis | Net Unrealized Gain (Loss) | Net Realized Gain (Loss) |
|---|------------------|--------------------|-------------------------------|-----------------------------|
| University Endowment Pool | | | | |
| End of year | \$ 66,217 | \$ 64,643 | \$ 1,574 | |
| Beginning of year | 60,234 | 54,269 | 5,965 | |
| Net change | <u>5,983</u> | <u>10,374</u> | <u>(4,391)</u> | \$ 10,927 |
| Foundation Endowment Pool | | | | |
| End of year | 264,174 | 210,514 | 53,660 | |
| Beginning of year | 225,141 | 195,464 | 29,677 | |
| Net change | <u>39,033</u> | <u>15,050</u> | <u>23,983</u> | 9,070 |
| Associated Students of the University of Hawai'i | | | | |
| End of year | 8,251 | 7,561 | 690 | |
| Beginning of year | 7,126 | 6,479 | 647 | |
| Net change | <u>1,125</u> | <u>1,082</u> | <u>43</u> | 1,082 |
| School of Medicine | | | | |
| End of year | 5,622 | 5,622 | - | |
| Beginning of year | 5,099 | 5,099 | - | |
| Net change | <u>523</u> | <u>523</u> | <u>-</u> | (1) |
| University Bond System | | | | |
| End of year | 53,537 | 53,539 | (2) | |
| Beginning of year | 83,876 | 83,957 | (81) | |
| Net change | <u>(30,339)</u> | <u>(30,418)</u> | <u>79</u> | (94) |
| Operating investments | | | | |
| End of year | 278,046 | 277,865 | 181 | |
| Beginning of year | 298,841 | 298,862 | (21) | |
| Net change | <u>(20,795)</u> | <u>(20,997)</u> | <u>202</u> | 4 |
| Other | | | | |
| End of year | 101,659 | 100,281 | 1,378 | |
| Beginning of year | 86,644 | 88,176 | (1,532) | |
| Net change | <u>15,015</u> | <u>12,105</u> | <u>2,910</u> | 916 |
| Total investments | | | | |
| End of year | 777,506 | 720,025 | 57,481 | |
| Beginning of year | 766,961 | 732,306 | 34,655 | |
| Net change | <u>\$ 10,545</u> | <u>\$ (12,281)</u> | <u>\$ 22,826</u> | <u>\$ 21,904</u> |

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| | 2015 | 2014 |
|--|-----------------|------------------|
| Summary of net investment income | | |
| Change in unrealized net gain (loss) | \$ (8,232) | \$ 22,826 |
| Net realized gain | 8,336 | 21,904 |
| | <u>104</u> | <u>44,730</u> |
| Interest and dividend income | 7,974 | 7,621 |
| Other | (1,996) | 655 |
| | <u>6,082</u> | <u>53,006</u> |
| Investment income before management fees | 6,082 | 53,006 |
| Less: Management fees | 1,423 | 1,486 |
| | <u>4,659</u> | <u>51,520</u> |
| Net investment income | <u>\$ 4,659</u> | <u>\$ 51,520</u> |

The Board is responsible for the establishment of policies over and monitoring of operating investments and endowments held by the University. Investments authorized by the Board include equity investments, bond investments, certificates of deposit, money market funds, U.S. Government, its Agencies, or its Instrumentalities securities, securities guaranteed or collateralized by the U.S. Government, its Agencies or its Instrumentalities and other types of investments.

The Board of Directors of the Foundation is responsible for the establishment of policies over and monitoring of investments and endowments held by the Foundation.

The University's investment strategy incorporates certain financial instruments, which involve, to varying degrees, elements of market risk and credit risk. Market risk is the potential for changes in the value of financial instruments due to market changes, including interest and foreign exchange rate movements and fluctuations embodied in forward and futures, commodity or security prices. Market risk is directly impacted by the volatility and liquidity of the markets in which the related underlying assets are traded. Credit risk is the possibility that a loss may occur due to the failure of a counterparty to perform according to the terms of the contract. The University's risk of loss in the event of counterparty default is typically limited to the amounts recognized in the Consolidated Statements of Net Position and is not represented by the contract or notional amounts of the instruments.

Investment Risk Factors

There are many factors that affect the value of investments. Some, such as custodial credit risk, concentration risk and foreign currency risk may affect both equity and fixed income securities. Equity securities respond to such factors as economic conditions, individual company earnings performance and market liquidity, while fixed income securities are particularly sensitive to credit risks and changes in interest rates.

Concentration Risk

Concentration risk is the risk associated with a lack of diversification, such as having substantial investments in a few individual issuers, thereby exposing the organization to greater risks resulting from adverse economic, political, regulatory, geographic or credit development. The University limits its risk of concentration of assets by limiting individual bond positions other than obligations of the U.S. government to not more than five percent of the total fixed income portion of the portfolio. Individual equities are limited to not more than five percent of the total market value of the stock portfolio. In addition, investment in any one stock is not to exceed five percent of a corporation's outstanding common stock.

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Credit Risk

Credit risk for fixed income securities is the risk that the issuer will not fulfill its obligations. Nationally recognized statistical rating organizations, such as Moody’s and Standard and Poor’s (“S&P”), assign credit ratings to security issuers and issues that indicate a measure of potential credit risk to investors. To manage credit risk, the University specifies that all nonconvertible bonds should have at least a “BBB” rating or higher and be readily marketable. In addition, no more than 15 percent of the fixed income investments may be graded with an S&P quality rating below “A”. The University’s mutual bond funds are not rated and classified as such. The underlying securities of the mutual bond funds are graded with an S&P quality rating of “A” or higher.

The composition of fixed income securities at June 30, 2015 and 2014, along with credit quality ratings, is summarized below:

| | Fair Value | Credit Quality Rating | | | | | Not Rated |
|-------------------------------|-------------------|-----------------------|--------------|-------------------|---------------|---------------|-------------------|
| | | U.S. Govt-Exempt | AAA | AA | A | BBB | |
| 2015 | | | | | | | |
| U.S. Treasury | \$ 62,153 | \$ 62,153 | \$ - | \$ - | \$ - | \$ - | \$ - |
| U.S. government agencies | 108,746 | - | - | 108,746 | - | - | - |
| Corporate bonds | 589 | - | 27 | 134 | 264 | 164 | - |
| Mutual bond funds | 106,767 | - | - | - | - | - | 106,767 |
| Total fixed income securities | <u>\$ 278,255</u> | <u>\$ 62,153</u> | <u>\$ 27</u> | <u>\$ 108,880</u> | <u>\$ 264</u> | <u>\$ 164</u> | <u>\$ 106,767</u> |

| | Fair Value | Credit Quality Rating | | | | | Not Rated |
|-------------------------------|-------------------|-----------------------|-------------|-------------------|---------------|---------------|-------------------|
| | | U.S. Govt-Exempt | AAA | AA | A | BBB | |
| 2014 | | | | | | | |
| U.S. Treasury | \$ 76,926 | \$ 76,926 | \$ - | \$ - | \$ - | \$ - | \$ - |
| U.S. government agencies | 120,278 | - | - | 120,278 | - | - | - |
| Corporate bonds | 718 | - | - | 79 | 346 | 293 | - |
| Mutual bond funds | 106,417 | - | - | - | - | - | 106,417 |
| Total fixed income securities | <u>\$ 304,339</u> | <u>\$ 76,926</u> | <u>\$ -</u> | <u>\$ 120,357</u> | <u>\$ 346</u> | <u>\$ 293</u> | <u>\$ 106,417</u> |

Interest Rate Risk

Interest rate risk is the risk that the value of fixed income securities will decline because of changing interest rates. The prices of fixed income securities with a longer time to maturity tend to be more sensitive to changes in interest rates and, therefore, are more volatile than those with shorter maturities.

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At June 30, 2015, the composition of the University's fixed income investments and maturities are summarized below:

| | Fair Value | Investment Maturities (in Years) | | | |
|-------------------------------|-------------------|----------------------------------|-------------------|------------------|------------------|
| | | Less than 1 | 1 to 5 | 6 to 10 | More than 10 |
| U.S. Treasury | \$ 62,153 | \$ 20,311 | \$ 40,118 | \$ 1,707 | \$ 17 |
| U.S. government agencies | 108,746 | 36,655 | 47,824 | 13,533 | 10,734 |
| Corporate bonds | 589 | 35 | 372 | 182 | - |
| Mutual bond funds | 106,767 | 23,479 | 20,165 | 54,866 | 8,257 |
| Total fixed income securities | <u>\$ 278,255</u> | <u>\$ 80,480</u> | <u>\$ 108,479</u> | <u>\$ 70,288</u> | <u>\$ 19,008</u> |

Foreign Currency Risk

Foreign currency risk is the risk that investments denominated in foreign currencies may lose value due to adverse fluctuations in the value of the U.S. dollar relative to foreign currencies. The University's investment policy permits investments in publicly-traded foreign securities.

At June 30, 2015 and 2014, the University's exposure to foreign currency risk expressed in U.S. dollars was not significant.

3. Accounts Receivable

The composition of accounts receivable at June 30, 2015 and 2014 is summarized as follows:

| | 2015 | 2014 |
|---|------------------|------------------|
| U.S. government | \$ 56,904 | \$ 58,485 |
| State and local government | 7,211 | 6,403 |
| Private agencies | 7,237 | 7,773 |
| Other | 45,372 | 42,984 |
| | <u>116,724</u> | <u>115,645</u> |
| Less: Allowance for uncollectible receivables | 29,005 | 26,344 |
| | <u>\$ 87,719</u> | <u>\$ 89,301</u> |

4. U.S. Government Funding

The federal government reimburses the University for certain overhead costs (e.g., facilities and administrative costs) incurred in support of federally-sponsored programs based on cost reimbursement rates negotiated with the University's cognizant agency, the U.S. Department of Health and Human Services. These reimbursements amounted to approximately \$44,936 in 2015 and \$44,142 in 2014.

The University's federal grants and contracts are subject to periodic audit by federal examiners. In the opinion of the University, any adjustments which may be required as a result of these audits would not be material to the overall financial position of the University.

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5. Notes and Contributions Receivable

The composition of notes and contributions receivable at June 30, 2015 and 2014 is summarized as follows:

| | 2015 | 2014 |
|---|------------------|------------------|
| Student notes | | |
| Federal loan programs | \$ 18,181 | \$ 19,079 |
| State loan programs | 7,999 | 8,095 |
| University loan funds | 68 | 68 |
| Other notes receivable | 43 | 47 |
| Total student and other notes outstanding | <u>26,291</u> | <u>27,289</u> |
| Less: Allowance for uncollectible receivables | <u>7,760</u> | <u>7,954</u> |
| Total student and other notes receivable, net | <u>18,531</u> | <u>19,335</u> |
| Contributions receivable | 48,066 | 52,635 |
| Less: Allowance for uncollectible pledges | 1,300 | 1,207 |
| Less: Discount to present value | 921 | 859 |
| Total contributions receivable, net | <u>45,845</u> | <u>50,569</u> |
| Total student notes and contributions receivable, net | 64,376 | 69,904 |
| Less: Current portion, net | <u>16,221</u> | <u>17,788</u> |
| | <u>\$ 48,155</u> | <u>\$ 52,116</u> |

The allowance for uncollectible receivables at June 30, 2015 and 2014 is comprised of:

| | 2015 | 2014 |
|---|-----------------|-----------------|
| Federal Perkins loan program | \$ 4,393 | \$ 4,575 |
| State of Hawai‘i Higher Education loans | 3,305 | 3,317 |
| Nursing/Health Profession loans | 34 | 34 |
| Hawai‘i Educator loans | - | - |
| Short-term loans | 28 | 28 |
| | <u>\$ 7,760</u> | <u>\$ 7,954</u> |

Payments on contributions receivable at June 30, 2015 are expected to be collected in:

| | |
|------------------------|------------------|
| Less than one year | \$ 13,600 |
| One year to five years | <u>34,466</u> |
| | <u>\$ 48,066</u> |

The principal repayment and interest rate terms of federal and University loans vary considerably. The allowance for uncollectible receivables only applies to University funded notes and the University’s portion of federal student loans, as the University is not obligated to fund the federal portion of uncollected student loans. Federal loan programs are funded principally with federal advances to the University under the Perkins and various health profession loan programs.

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The Federal Perkins loan program provides for the assignment of uncollectible loans to the U.S. Department of Education for collection. Uncollectible Nursing and Health Profession loans may be written off with the approval of the U.S. Department of Health and Human Services, Division of Financing Services. Uncollectible State of Hawai'i Higher Education loans, Hawai'i Educator loans and University short-term loans may be written off with the approval of the University's General Counsel.

During the years ended June 30, 2015 and 2014, the University distributed \$2,668 and \$2,628 in student loans through the U.S. Department of Education Federal Perkins Loan Program, respectively, and \$157,913 and \$151,730 in Direct Loan programs, respectively. These distributions and related funding sources are not included as expenses or revenues in the accompanying financial statements.

As discussed in Note 1 to the consolidated financial statements, pledges for permanent endowments that do not meet eligibility requirements, as defined by GASB Statement No. 33, are not recorded as assets until the related gift is received. Accordingly, permanent endowment pledges totaling approximately \$39,960 and \$9,359 at June 30, 2015 and 2014, respectively, were not recognized as assets in the accompanying consolidated financial statements because of uncertainties with regard to their realizability, valuation, bequest intentions and other conditional promises until the specified conditions are met.

Unconditional promises to give (contributions receivable) that are expected to be collected within one year are recorded at net realizable value. Pledges receivable that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discounts on those amounts are computed using the risk-free interest rates applicable to the years in which the promises are received. Amortization of the discounts is included in private gift revenues.

6. Inventories

The inventories and the methods of valuation at June 30, 2015 and 2014 are summarized below:

| | | 2015 | 2014 |
|---|---|------------------|------------------|
| University of Hawai'i Bookstore merchandise inventory | Lower of cost or market using the first-in, first-out retail inventory method. | \$ 8,396 | \$ 8,453 |
| University of Hawai'i Chemistry Stockroom | Cost applied on the first-in, first-out basis. | 988 | 1,103 |
| University of Hawai'i Facilities Management Warehouse | Cost applied on the first-in, first-out basis. | 1,055 | 1,034 |
| University of Hawai'i Press merchandise inventory | Job order or specific identification method. Books remaining in the inventory after the first year of publication are written off on the straight-line basis over a five-year period. | 758 | 676 |
| University of Hawai'i other inventory | Lower of cost or market using the weighted average cost method. | 568 | 342 |
| | | <u>\$ 11,765</u> | <u>\$ 11,608</u> |

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7. Capital Assets

A summary of capital assets at June 30, 2015 and 2014 is as follows:

| | Beginning Balance | Additions | Deductions | Transfers | Ending Balance |
|---|----------------------|------------------|------------------|------------------|---------------------|
| 2015 | | | | | |
| Nondepreciable capital assets | | | | | |
| Land | \$ 36,211 | \$ - | \$ - | \$ 1,385 | \$ 37,596 |
| Construction in progress | 230,965 | 100,367 | 3,303 | (78,241) | 249,788 |
| Total capital assets not being depreciated | <u>267,176</u> | <u>100,367</u> | <u>3,303</u> | <u>(76,856)</u> | <u>287,384</u> |
| Depreciable capital assets | | | | | |
| Land improvements | 127,590 | 307 | - | 1,116 | 129,013 |
| Infrastructure | 170,432 | 624 | - | 3,320 | 174,376 |
| Buildings | 2,192,091 | 13,474 | 24,063 | 67,124 | 2,248,626 |
| Equipment | 383,343 | 13,368 | 24,652 | 5,296 | 377,355 |
| Library materials | 161,839 | 2,571 | - | - | 164,410 |
| Total capital assets being depreciated | <u>3,035,295</u> | <u>30,344</u> | <u>48,715</u> | <u>76,856</u> | <u>3,093,780</u> |
| Less: Accumulated depreciation | <u>1,230,621</u> | <u>121,378</u> | <u>39,526</u> | <u>-</u> | <u>1,312,473</u> |
| Capital assets, net | <u>\$ 2,071,850</u> | <u>\$ 9,333</u> | <u>\$ 12,492</u> | <u>\$ -</u> | <u>\$ 2,068,691</u> |
| 2014 | | | | | |
| Nondepreciable capital assets | | | | | |
| Land | \$ 14,891 | \$ 87 | \$ - | \$ 21,233 | \$ 36,211 |
| Construction in progress | 397,825 | 145,838 | 6,080 | (306,618) | 230,965 |
| Total capital assets not being depreciated | <u>412,716</u> | <u>145,925</u> | <u>6,080</u> | <u>(285,385)</u> | <u>267,176</u> |
| Depreciable capital assets | | | | | |
| Land improvements | 122,161 | 28 | - | 5,401 | 127,590 |
| Infrastructure | 149,100 | 552 | 15,290 | 36,070 | 170,432 |
| Buildings | 1,964,451 | 15,062 | 20,988 | 233,566 | 2,192,091 |
| Equipment | 366,068 | 22,529 | 15,602 | 10,348 | 383,343 |
| Library materials | 159,466 | 2,373 | - | - | 161,839 |
| Total capital assets being depreciated | <u>2,761,246</u> | <u>40,544</u> | <u>51,880</u> | <u>285,385</u> | <u>3,035,295</u> |
| Less: Accumulated depreciation | <u>1,146,842</u> | <u>109,458</u> | <u>25,679</u> | <u>-</u> | <u>1,230,621</u> |
| Capital assets, net | <u>\$ 2,027,120</u> | <u>\$ 77,011</u> | <u>\$ 32,281</u> | <u>\$ -</u> | <u>\$ 2,071,850</u> |

Capital assets consist of land, land improvements, infrastructure, buildings, equipment, library materials, and construction in progress. Construction in progress ("CIP") additions represent costs for new projects, net of the amount of capital assets placed in service. CIP is not depreciated until the asset is placed in service. Assets acquired are recorded at cost, or if donated, at appraised value at the date of the gift. Land parcels comprising 5,374 acres, or 22 percent of the University's property, are recorded at the State's value of \$1 per parcel. Assets owned by the federal government, although in the custody of the University, are not included in the capital asset total.

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8. Other Noncurrent Assets

Other noncurrent assets at June 30, 2015 and 2014 were comprised of:

| | 2015 | 2014 |
|--|------------------|------------------|
| Interest in beneficial trusts held by others | \$ 17,044 | \$ 15,159 |
| Prepaid bond insurance | 317 | 337 |
| Other | 2,180 | 2,207 |
| | <u>\$ 19,541</u> | <u>\$ 17,703</u> |

9. Due From and Due To the State of Hawai'i

Amounts due from and due to the State of Hawai'i at June 30, 2015 and 2014 were as follows:

| | 2015 | | 2014 | |
|---|-------------------|------------------|-------------------|-----------------|
| | Due from | Due to | Due from | Due to |
| State appropriations for current operations | \$ 188 | | \$ 924 | |
| State capital appropriations – noncurrent | 399,144 | | 349,084 | |
| Total due from State of Hawai'i | <u>\$ 399,332</u> | | <u>\$ 350,008</u> | |
| Imprest/petty cash advances | | \$ 84 | | \$ 86 |
| Advance | | 12,000 | | 6,000 |
| General obligation bonds – current | | 185 | | 176 |
| Employee fringe adjustments | | 241 | | 10 |
| Due to State of Hawai'i – current | | <u>12,510</u> | | <u>6,272</u> |
| General obligation bonds – noncurrent | | 195 | | 380 |
| Total due to State of Hawai'i | | <u>\$ 12,705</u> | | <u>\$ 6,652</u> |

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10. Due to the State of Hawai'i for General Obligation Bonds

Activity related to amounts due to the State of Hawai'i for general obligation bonds for the year ended June 30, 2015 is as follows:

| | Original Amount | Beginning Balance | Principal Repayment | Ending Balance |
|--|--------------------|----------------------|------------------------|-------------------|
| Series DB (interest rate, 2.80% to 5.25%) | | | | |
| Student Housing | | | | |
| Mānoa | \$ 731 | \$ 282 | \$ 89 | \$ 193 |
| Hilo | 143 | 55 | 17 | 38 |
| Parking Structure Phase I | 425 | 164 | 52 | 112 |
| | <u>1,299</u> | <u>501</u> | <u>158</u> | <u>343</u> |
| Series DG (interest rate, 5.00%) | | | | |
| Student Housing | | | | |
| Mānoa | 82 | 32 | 10 | 22 |
| Hilo | 16 | 5 | 2 | 3 |
| Parking Structure Phase I | 47 | 18 | 6 | 12 |
| | <u>145</u> | <u>55</u> | <u>18</u> | <u>37</u> |
| | <u>\$ 1,444</u> | <u>\$ 556</u> | <u>\$ 176</u> | <u>\$ 380</u> |

Activity related to amounts due to the State of Hawai'i for general obligation bonds for the year ended June 30, 2014 is as follows:

| | Original Amount | Beginning Balance | Principal Repayment | Ending Balance |
|--|--------------------|----------------------|------------------------|-------------------|
| Series DB (interest rate, 2.80% to 5.25%) | | | | |
| Student Housing | | | | |
| Mānoa | \$ 731 | \$ 366 | \$ 84 | \$ 282 |
| Hilo | 143 | 71 | 16 | 55 |
| Parking Structure Phase I | 425 | 213 | 49 | 164 |
| | <u>1,299</u> | <u>650</u> | <u>149</u> | <u>501</u> |
| Series DG (interest rate, 5.00%) | | | | |
| Student Housing | | | | |
| Mānoa | 82 | 41 | 9 | 32 |
| Hilo | 16 | 7 | 2 | 5 |
| Parking Structure Phase I | 47 | 24 | 6 | 18 |
| | <u>145</u> | <u>72</u> | <u>17</u> | <u>55</u> |
| | <u>\$ 1,444</u> | <u>\$ 722</u> | <u>\$ 166</u> | <u>\$ 556</u> |

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General obligation bonds are payable in annual installments, including semi-annual interest payments, with final payment due in July 2017. The bonds mature in designated numerical sequence and are payable from the operations of the University. The interest and principal payments are due as follows:

| | Principal | Interest |
|-----------|------------------|-------------------------|
| Series DB | September 1 | March 1 and September 1 |
| Series DG | July 1 | January 1 and July 1 |

At June 30, 2015, principal and interest maturities on general obligation bonds are as follows:

| | Principal | Interest |
|-----------------------------|------------------|-----------------|
| Year ending June 30, | | |
| 2016 | \$ 185 | \$ 1 |
| 2017 | 195 | - |
| | <u>\$ 380</u> | <u>\$ 1</u> |

The general obligation bonds have provisions for early redemption. The premiums on bond redemption, as a percentage of the bond principal redeemed, range from 0.5 percent to 2 percent.

In June 2005, the State issued \$772,600 in general obligation Series DG (refunding bonds), of which the University's portion was approximately \$145, with a five percent interest rate to advance refund approximately \$152 (University's portion) of outstanding general obligation Series CG bonds (refunded bonds) which have been partially defeased. The net proceeds from the issuance of the refunding bonds were placed in an irrevocable trust and were used to purchase securities of the United States government at various interest rates and maturities sufficient to meet the debt service requirements of the refunded bonds.

In September 2003, the State issued \$188,700 in general obligation Series DB bonds (refunding bonds) of which the University's portion was approximately \$1,299, with interest rates ranging from 2.80 percent to 5.25 percent to advance refund approximately \$1,299 (University's portion) of outstanding general obligation Series CG bonds (refunded bonds) which have been partially defeased. The net proceeds from the issuance of the refunding bonds were placed in an irrevocable trust and were used to purchase securities of the United States government at various interest rates and maturities sufficient to meet the debt service requirements of the refunding bonds.

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11. Long-Term Liabilities

Long-term liability activity for the years ended June 30, 2015 and 2014 is summarized as follows:

| | Beginning Balance | Additions | Reductions | Ending Balance | Current Portion |
|--|------------------------------|------------------|-------------------|---------------------------|----------------------------|
| 2015 | | | | | |
| Bonds payable | | | | | |
| Revenue bonds payable | \$ 593,930 | \$ - | \$ 15,345 | \$ 578,585 | \$ 17,115 |
| Other liabilities | | | | | |
| Workers' compensation | 14,268 | 6,064 | 4,820 | 15,512 | 5,586 |
| Accrued vacation | 72,832 | 26,803 | 25,795 | 73,840 | 29,222 |
| Net pension liability (Note 14) | - | 1,329,425 | 239,543 | 1,089,882 | - |
| Postretirement health care/life insurance benefits (Note 15) | 579,196 | 113,009 | 41,400 | 650,805 | - |
| Note payable | 17,000 | - | - | 17,000 | - |
| Total other liabilities | 683,296 | 1,475,301 | 311,558 | 1,847,039 | 34,808 |
| Total long-term liabilities | \$ 1,277,226 | \$ 1,475,301 | \$ 326,903 | \$ 2,425,624 | \$ 51,923 |
| 2014 | | | | | |
| Bonds payable | | | | | |
| Revenue bonds payable | \$ 608,670 | \$ - | \$ 14,740 | \$ 593,930 | \$ 15,345 |
| Other liabilities | | | | | |
| Workers' compensation | 14,698 | 3,866 | 4,296 | 14,268 | 5,350 |
| Accrued vacation | 70,758 | 26,843 | 24,769 | 72,832 | 28,491 |
| Postretirement health care/life insurance benefits (Note 15) | 514,364 | 106,832 | 42,000 | 579,196 | - |
| Note payable | 16,500 | 500 | - | 17,000 | - |
| Total other liabilities | 616,320 | 138,041 | 71,065 | 683,296 | 33,841 |
| Total long-term liabilities | \$ 1,224,990 | \$ 138,041 | \$ 85,805 | \$ 1,277,226 | \$ 49,186 |

Revenue Bonds Payable

The University's revenue bonds payable at June 30, 2015 and 2014 is as follows:

| | Series | Date Issued | Authorized | 2015 | 2014 |
|---|------------------|--------------------|-------------------|-------------------|-------------------|
| Frear Hall Construction, Student Housing System at Mānoa, Food Service System and Student Housing System at Hilo (interest rate, 3.25% to 5.0%) | 2006A | December 13, 2006 | \$ 100,000 | \$ 87,540 | \$ 89,825 |
| University Health & Wellness Center (interest rate, 3.5% to 5.0%) | Ref 2006A | October 25, 2006 | 133,810 | 123,140 | 127,420 |
| Various acquisition and construction projects (interest rate, 2.5% to 6.0%) | 2009A | April 15, 2009 | 100,000 | 89,820 | 92,195 |
| University's Cancer Center (interest rate, 2.5% to 6.0%) | 2010A-1, 2010A-2 | October 7, 2010 | 138,640 | 127,600 | 130,495 |
| Various construction projects (interest rate, 2.5% to 6.0%) | 2010B-1, 2010B-2 | October 7, 2010 | 154,090 | 145,830 | 147,995 |
| Student Housing System at Mānoa and Telecommunications System (interest rate, 2.0% to 5.0%) | 2012A(R) | February 22, 2012 | 8,575 | 4,655 | 6,000 |
| | | | <u>\$ 635,115</u> | <u>\$ 578,585</u> | <u>\$ 593,930</u> |

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In February 2012, the University issued \$8,575 in Series 2012A(R) revenue bonds to retire (current refund) \$8,955 of the outstanding Series 2001B revenue bonds. The proceeds of the Series 2012A(R) bonds were deposited into a trust account with an escrow agent to fully defease the outstanding principal of the Series 2001B bonds. The defeasance resulted in an accounting gain of \$943 and an economic loss (difference between the present values of the debt service payments on the old and new debt) of \$27. The coupon interest rates for the Series 2012A(R) bonds range from two percent to five percent (first interest payment due on April 1, 2012) and mature on October 1, 2018.

In October 2010, the University issued \$292,730 in Series 2010A-1 (\$111,265), 2010A-2 (\$27,375), 2010B-1 (\$127,535), and 2010B-2 (\$26,555) bonds (collectively, the "Series 2010 Bonds") for the purpose of financing the costs of certain University projects. The Series 2010A-1 and Series 2010B-1 bonds are designated as "Build America Bonds" under the provisions of the American Recovery and Reinvestment Act of 2009. These University projects may include the construction and maintenance of the University's Cancer Center, renovations and additions to the Mānoa Campus Center, construction and equipment for an Information Technology Building, renovations to the Sinclair Library basement on the Mānoa campus, further development of the University of Hawai'i at West O'ahu ("UH-West O'ahu") Kapolei campus, various energy conservation/efficiency projects on the community college campuses on O'ahu and Maui, land acquisition for the Leeward Community College Wai'anae Education Center, construction of the Kapi'olani Community College Culinary Institute of the Pacific, and renovation of the observatory for the Panoramic Survey Telescope & Rapid Response System 2 telescope. The coupon interest rates for the Series 2010 Bonds range from 2.50 percent to 6.03 percent (first interest payment due on April 1, 2011) and mature on October 1, 2030 and 2040.

The University receives funds from the State of Hawai'i Tobacco Settlement Special Fund for the payment of principal and interest on the Refunding Series 2006A bonds to finance the cost of construction of the medical school facility and for annual operating expenses incurred by the facility. The funds received from the State of Hawai'i Tobacco Settlement Special Fund for debt service amounted to \$9,924 and \$9,926 in 2015 and 2014, respectively.

The revenue bonds are paid from certain unrestricted revenues in annual installments, including semi-annual interest payments ranging from \$490 to \$15,906 with the final payment due in October 2040. Series 2006A, 2009A, 2010 and 2012A(R) bonds interest is payable semi-annually on April 1 and October 1, and the principal is payable on October 1 of each year. The Refunding Series 2006A interest is payable semi-annually on January 15 and July 15, and the principal is payable on July 15 of each year. The Bond Resolution adopted on May 17, 2002 and supplemented, stipulates that all available moneys on deposit in any special fund or revolving fund of the University, excluding moneys on deposit in the University Revenue – Undertakings Fund derived from the University Bond System, are pledged to the payment of the Refunding Series 2006A bonds, interest and premiums (if any). All available moneys on deposit in any special fund or revolving fund of the University, including moneys on deposit in the University Bond System, are pledged to the payment of the Series 2006A, 2009A, 2010 and 2012A(R) bonds, interest and premiums (if any).

The University entered into continuing disclosure certificates for the benefit of revenue bondholders, where it agreed to provide certain financial information and operating data relating to the University with respect to its revenue bonds to the Municipal Securities Rulemaking Board. The University, based on consultation with its bond counsel and bond underwriter, has complied in all material respects with the continuing disclosure requirements.

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At June 30, 2015, future maturities of revenue bonds are as follows:

| | Principal | Interest |
|-----------------------------|-------------------|-------------------|
| Year ending June 30, | | |
| 2016 | \$ 17,115 | \$ 29,126 |
| 2017 | 17,700 | 28,393 |
| 2018 | 18,585 | 27,651 |
| 2019 | 18,065 | 26,836 |
| 2020 | 18,690 | 25,976 |
| 2021–2025 | 106,450 | 115,394 |
| 2026–2030 | 126,475 | 87,007 |
| 2031–2035 | 133,450 | 53,388 |
| 2036–2040 | 105,800 | 19,423 |
| 2041 | 16,255 | 490 |
| | <u>\$ 578,585</u> | <u>\$ 413,684</u> |

In September 2015, the University priced \$166,285 in Series 2015A (\$8,575, taxable new money), 2015B (\$47,010, tax-exempt refunding), 2015C (\$17,585, taxable refunding), 2015D (\$25,715, taxable refunding), and 2015E (\$67,400, tax-exempt forward delivery refunding) bonds (collectively, the “Series 2015 Bonds”) for the purpose of financing the costs of University projects and refunding previously issued bonds. All Series 2015 bonds were closed in September 2015 with the exception of the forward delivery Series 2015E bonds which will close on April 20, 2016. Total premium for the Series 2015 Bonds approximated \$13,698. The University projects include the UH Mānoa Law School Expansion and Modernization Project and the UH Hilo College of Pharmacy Project. The Series 2015B and 2015C bonds will refund a portion of the Series 2006A University Revenue Bonds and the Series 2015D and 2015E bonds refunds a portion of the Refunding Series 2006A University Bonds. The coupon interest rates for the Series 2015 Bonds range from 0.811 percent to 5.000 percent (first interest payment due on April 1, 2016) with the last maturity on October 1, 2044.

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Bond Premiums

Activity related to the premiums on general obligation and revenue bonds for the years ended June 30, 2015 and 2014 is as follows:

| | Series | Beginning Balance | Additions | Reductions | Ending Balance |
|----------------------------------|-----------|-------------------|-------------|---------------|-----------------|
| 2015 | | | | | |
| John A. Burns School of Medicine | Ref 2006A | \$ 1,256 | \$ - | \$ 73 | \$ 1,183 |
| University's Cancer Center | 2010A | 1,030 | - | 315 | 715 |
| Various construction projects | 2010B | 1,511 | - | 437 | 1,074 |
| General obligation | DB | 4 | - | 4 | - |
| General obligation | DG | 1 | - | 1 | - |
| Total bond premiums | | <u>\$ 3,802</u> | <u>\$ -</u> | <u>\$ 830</u> | <u>\$ 2,972</u> |
| 2014 | | | | | |
| John A. Burns School of Medicine | Ref 2006A | \$ 1,314 | \$ - | \$ 58 | \$ 1,256 |
| University's Cancer Center | 2010A | 1,395 | - | 365 | 1,030 |
| Various construction projects | 2010B | 1,976 | - | 465 | 1,511 |
| General obligation | DB | 9 | - | 5 | 4 |
| General obligation | DG | 2 | - | 1 | 1 |
| Total bond premiums | | <u>\$ 4,696</u> | <u>\$ -</u> | <u>\$ 894</u> | <u>\$ 3,802</u> |

Note Payable

On May 4, 2012, the University entered into a five-year, unsecured loan agreement ("Note") with Hawaii Regional Center LP III ("Lender") for a commitment amount not to exceed \$18,000, subject to certain limitations. The proceeds were used to facilitate and fund construction of the UH-West O'ahu campus located in Kapolei, Hawai'i.

The Note bears interest at the rate of 1.5 percent per annum and is due and payable semi-annually to the Lender on January 1 and July 1 each year until the Note has been paid in full. Under the terms of the Note, repayment each fiscal year is limited and subject to specific appropriations by the State to make such payments. The Note matures on July 16, 2017, at which time the unpaid principal will be due. As of June 30, 2015, \$17,000 remains outstanding.

12. Line of Credit (Research Corporation)

The Research Corporation has a revolving line of credit with First Hawaiian Bank in the amount of \$5,000 for short-term working capital, expiring on February 1, 2016. The terms of the revolving line of credit require repayment as specified in the credit agreement. All borrowings are collateralized by a security agreement over the Research Corporation's accounts receivable. The rate of interest on borrowings was 3.28 percent at June 30, 2015 and 2014. At June 30, 2015 and 2014, there were no borrowings under this line.

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13. Property Leases

The University has entered into real property operating lease agreements with future minimum payments as follows:

| Year ending June 30, | Lease Amount |
|-----------------------------|-------------------------|
| 2016 | \$ 2,468 |
| 2017 | 1,851 |
| 2018 | 1,760 |
| 2019 | 1,102 |
| 2020 | 555 |
| 2021–2025 | 358 |
| 2026–2030 | 333 |
| Thereafter | 1,734 |
| | <u>\$ 10,161</u> |

Rent expense for outside space for the years ended June 30, 2015 and 2014 approximated \$7,540 and \$7,913, respectively.

14. Employee Benefits

Employees' Retirement System
General Information on the Pension Plan

Plan Description

All eligible employees of the University are provided with pensions through a cost-sharing multiple-employer defined benefit pension plan administered by the Employees' Retirement System of the State of Hawai'i ("ERS"). Benefit terms, eligibility, and contribution requirements are established by HRS Chapter 88 and can be amended through legislation. The ERS issues a publicly available financial report that can be obtained at ERS's website: <http://ers.ehawaii.gov/>.

Benefits Provided

The ERS provides retirement, disability and death benefits that are covered by the provisions of the noncontributory, contributory and hybrid retirement plans. The three plans provide a monthly retirement allowance equal to the benefit multiplier (generally 1.25 percent or 2 percent) multiplied by the average final compensation multiplied by years of credited service. The benefit multiplier decreased by 0.25 percent for new hybrid and contributory plan members hired after June 30, 2012. Average final compensation is an average of the highest salaries during any three years of credited service, excluding any salary paid in lieu of vacation for employees hired January 1, 1971 or later and the average of the highest salaries during any five years of credited service including any salary paid in lieu of vacation for employees hired prior to January 1, 1971.

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For members hired before July 1, 2012, the original retirement allowance is increased by 2.5 percent each July 1 following the calendar year of retirement. This cumulative benefit is not compounded and increases each year by 2.5 percent of the original retirement allowance without a ceiling (2.5 percent of the original retirement allowance the first year, 5.0 percent the second year, 7.5 percent the third year, etc.). For members hired after June 30, 2012 the post-retirement annuity increase was decreased to 1.5 percent per year.

Noncontributory Plan

- Retirement Benefits – General employees' retirement benefits are determined as 1.25 percent of average final compensation multiplied by the years of credited service. Employees with 10 years of credited service are eligible to retire at age 62. Employees with 30 years of credited service are eligible to retire at age 55.
- Disability Benefits – Members are eligible for service-related disability benefits regardless of length of service and receive a lifetime pension of 35 percent of their average final compensation. Ten years of credited service is required for ordinary disability. Ordinary disability benefits are determined in the same manner as retirement benefits but are payable immediately, without an actuarial reduction, and at a minimum of 12.5 percent of average final compensation.
- Death Benefits – For service-connected deaths, the surviving spouse/reciprocal beneficiary receives a monthly benefit of 30 percent of the average final compensation until remarriage or re-entry into a new reciprocal beneficiary relationship. Additional benefits are payable to surviving dependent children up to age 18. If there is no spouse/reciprocal beneficiary or dependent children, no benefit is payable.

Ten years of credited service is required for ordinary death benefits. For ordinary death benefits, the surviving spouse/reciprocal beneficiary (until remarriage/reentry into a new reciprocal beneficiary relationship) and dependent children (up to age 18) receive a benefit equal to a percentage of member's accrued maximum allowance unreduced for age or, if the member was eligible for retirement at the time of death, the surviving spouse/reciprocal beneficiary receives 100 percent joint and survivor lifetime pension.

Contributory Plan for Employees Hired prior to July 1, 2012

- Retirement Benefits – General employees' retirement benefits are determined as two percent of average final compensation multiplied by the years of credited service. General employees with five years of credited service are eligible to retire at age 55.
- Disability Benefits – Members are eligible for service-related disability benefits regardless of length of service and receive a lifetime pension of 66-2/3 percent of their average final compensation. Ten years of credited service is required for ordinary disability. Ordinary disability benefits are determined in the same manner as retirement benefits but are payable immediately, without an actuarial reduction, and at a minimum of 30 percent of average final compensation.

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- **Death Benefits** – For service-connected deaths, the surviving spouse/reciprocal beneficiary receives a lump sum payment of the member's contributions and accrued interest plus a monthly benefit of 50 percent of the average final compensation until remarriage or re-entry into a new reciprocal beneficiary relationship. If there is no surviving spouse/reciprocal beneficiary, surviving children (up to age 18) or dependent parents are eligible for the monthly benefit. If there is no spouse/reciprocal beneficiary or dependent children/parents, the ordinary death benefit is payable to the designated beneficiary.

Ordinary death benefits are available to employees who were active at time of death with at least one year of service. Ordinary death benefits consist of a lump sum payment of the member's contributions and accrued interest plus a percentage of the salary earned in the 12 months preceding death, or 50 percent Joint and Survivor lifetime pension if the member was not eligible for retirement at the time of death but was credited with at least 10 years of service and designated one beneficiary, or 100 percent Joint and Survivor lifetime pension if the member was eligible for retirement at the time of death and designated one beneficiary.

Hybrid Plan for Employees Hired Prior to July 1, 2012

- **Retirement Benefits** – General employees' retirement benefits are determined as two percent of average final compensation multiplied by the years of credited service. General employees with five years of credited service are eligible to retire at age 62. General employees with 30 years of credited service are eligible to retire at age 55.
- **Disability Benefits** – Members are eligible for service-related disability benefits regardless of length of service and receive a lifetime pension of 35 percent of their average final compensation plus refund of their contributions and accrued interest. Ten years of credited service is required for ordinary disability. Ordinary disability benefits are determined in the same manner as retirement benefits but are payable immediately, without an actuarial reduction, and at a minimum of 25 percent of average final compensation.
- **Death Benefits** – For service-connected deaths, the surviving spouse/reciprocal beneficiary receives a lump sum payment of the member's contributions and accrued interest plus a monthly benefit of 50 percent of the average final compensation until remarriage or re-entry into a new reciprocal beneficiary relationship. If there is no surviving spouse/reciprocal beneficiary, surviving children (up to age 18) or dependent parents are eligible for the monthly benefit. If there is no spouse/reciprocal beneficiary or dependent children/parents, the ordinary death benefit is payable to the designated beneficiary.

Ordinary death benefits are available to employees who were active at time of death with at least five years of service. Ordinary death benefits consist of a lump sum payment of the member's contributions and accrued interest plus a percentage multiplied by 150 percent, or 50 percent Joint and Survivor lifetime pension if the member was not eligible for retirement at the time of death but was credited with at least 10 years of service and designated one beneficiary, or 100 percent Joint and Survivor lifetime pension if the member was eligible for retirement at the time of death and designated one beneficiary.

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Hybrid Plan for Employees Hired After June 30, 2012

- Retirement Benefits – General employees' retirement benefits are determined as 1.75 percent of average final compensation multiplied by the years of credited service. General employees with 10 years of credited service are eligible to retire at age 65. Employees with 30 years of credited service are eligible to retire at age 60.
- Disability and Death Benefits – Provisions for disability and death benefits generally remain the same except for ordinary death benefits. Ordinary death benefits are available to employees who were active at time of death with at least 10 years of service. Ordinary death benefits consist of a lump sum payment of the member's contributions and accrued interest plus a percentage multiplied by 50 percent Joint and Survivor lifetime pension if the member was not eligible for retirement at the time of death and designated one beneficiary, or 100 percent Joint and Survivor lifetime pension if the member was eligible for retirement at the time of death and designated one beneficiary.

Contributions

Contributions are established by HRS Chapter 88 and may be amended through legislation. The employer rate is set by statute based on the recommendations of the ERS actuary resulting from an experience study conducted every five years. Since July 1, 2005, the employer contribution rate is a fixed percentage of compensation, including the normal cost plus amounts required to pay for the unfunded actuarial accrued liabilities. The contribution rates for fiscal year 2015 and 2014 16.50 percent and 16.00 percent, respectively. Contributions to the pension plan from the University for the years ended June 30, 2015, 2014 and 2013 were \$92,988, \$87,753 and \$84,154, respectively.

The University is required to make all contributions for members in the noncontributory plan. For contributory plan employees hired prior to July 1, 2012, general employees are required to contribute 7.8 percent of their salary. Hybrid plan members hired prior July 1, 2012 are required to contribute 6.0 percent of their salary. Hybrid plan members hired after June 30, 2012 are required to contribute 8.0 percent of their salary.

Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions

At June 30, 2015, the University reported a liability of \$1,089,882 for its proportionate share of net pension liability. The net pension liability was measured as of June 30, 2014, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of that date. The University's proportion of the net pension liability was based on a projection of the University's long-term share of contributions to the pension plan relative to projected contributions of all participants, actuarially determined. At June 30, 2014, the University's proportion was 13.59 percent which was an increase of 0.16 percent from its proportion measured as of June 30, 2013.

There were no changes in other assumptions and inputs that affected the measurement of the total pension liability since the prior measurement date. There were no changes between the measurement date, June 30, 2014, and the reporting date, June 30, 2015, that are expected to have a significant effect on the proportionate share of the net pension liability.

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For the year ended June 30, 2015, the University recognized pension expense of \$87,780. At June 30, 2015, the University reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

| | Deferred Outflows of Resources | Deferred Inflows of Resources |
|---|---|--|
| Difference between expected and actual experience | \$ 13,859 | \$ - |
| Net difference between projected and actual investment earnings on pension plan investments | - | 126,487 |
| Changes in proportion and differences between employer contributions and proportionate share of contributions | - | 24,675 |
| Contributions subsequent to the measurement date | <u>120,989</u> | <u>-</u> |
| Total deferred inflows and outflows of resources | <u>\$ 134,848</u> | <u>\$ 151,162</u> |

The \$120,989 of deferred outflows of resources resulting in the University's contributions subsequent to the measurement date will be recognized as a reduction of the net pension liability in the year ending June 30, 2016. Other amounts reported as deferred outflows of resources and deferred (inflows) of resources will be recognized in pension expense as follows:

| Year ending June 30, | |
|-----------------------------|-------------------|
| 2016 | \$ 33,891 |
| 2017 | 33,891 |
| 2018 | 33,891 |
| 2019 | 33,891 |
| 2020 | <u>1,739</u> |
| | <u>\$ 137,303</u> |

Actuarial Assumptions

The total pension liability as of the June 30, 2014 actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement.

| | |
|---------------------------|--------|
| Inflation | 3.00 % |
| Payroll growth rate | 3.50 % |
| Investment rate of return | 7.75 % |

Post-retirement mortality rates are based on Client Specific Tables and the 1994 U.S. Group Annuity Mortality Statistic Tables for police and firefighters. Pre-retirement mortality rates are based on the RP-2000 tables.

The actuarial assumptions used in the June 30, 2014 valuation were based on the results of an actuarial experience study for the period for the five-year period ending June 30, 2010. ERS updates their experience studies every five years.

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The long-term expected rate of return on pension plan investments was determined using a "top down approach" of the Bespoke Client-Constrained Simulation-based Optimization Model (a statistical technique known as "re-sampling with replacement" that directly keys in on specific plan-level risk factors as stipulated by the ERS Board) in which best-estimate ranges of expected future real rates of return (expected returns, net of pension plan investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. The target allocation and best estimates of arithmetic real rates of return for each major asset class are summarized in the following table:

| | Target Allocation | Long-Term Expected Real Rate of Return |
|----------------------|------------------------------|---|
| Domestic equity | 30% | 8.50% |
| International equity | 26% | 9.00% |
| Total fixed-income | 20% | 3.10% |
| Real estate | 7% * | 8.46% |
| Private equity | 7% * | 11.75% |
| Real return | 5% * | 6.10% |
| Covered calls | 5% | 7.65% |
| Total | <u>100%</u> | |

* The real estate, private equity and real return targets will be the percentage actually invested up to 7.0%, 7.0% and 5.0%, respectively, of the total fund. Changes in the real estate, private equity and real return targets will be offset by an equal percentage in the large cap domestic equity target.

Discount Rate

The discount rate used to measure the total pension liability was 7.75 percent. The projection of cash flows used to determine the discount rate assumed that employee contributions will be made at the current contribution rate and that contributions from employers will be made at statutorily required rates. Based on those assumptions, the Plan's fiduciary net position was projected to be available to make all projected future benefit payments of current active and inactive employees. Therefore, the long-term expected rate of return on Plan investments was applied to all periods of projected benefit payments to determine the total pension liability. There has been no change to the discount rate since the prior measurement date.

Sensitivity of the University's Proportionate Share of the Net Pension Liability to Changes in the Discount Rate

The following presents the University's proportionate share of the net pension liability calculated using the discount rate of 7.75 percent, as well as what the University's proportionate share of the net pension liability would be if it were calculated using a discount rate that is one percentage point lower (6.75 percent) or one percentage point higher (8.75 percent) than the current rate:

| | 1% Decrease (6.75%) | Discount Rate (7.75%) | 1% Increase (8.75%) |
|---|------------------------------------|--------------------------------------|------------------------------------|
| The University's proportionate share of the net pension liability | <u>\$ 1,381,405</u> | <u>\$ 1,089,882</u> | <u>\$ 798,360</u> |

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Plan Fiduciary Net Position

The pension plan's fiduciary net position is determined on the same basis used by the pension plan. The ERS's financial statements are prepared using the accrual basis of accounting under which expenses are recorded when the liability is incurred, and revenues are recorded in the accounting period in which they are earned and become measurable. Employer and member contributions are recognized in the period in which the contributions are due. Benefits and refunds are recognized when due and payable in accordance with the terms of the plan. Investment purchases and sales are recorded as of their trade date. Administrative expenses are financed exclusively with investment income.

There were no significant changes after the report measurement date. Detailed information about the pension plan's fiduciary net position is available in the separately issued ERS financial report. ERS's complete financial statements are available at <http://www.ers.ehawaii.gov>.

Payable to the Pension Plan

At June 30, 2015, the amount payable to the ERS was \$1,204.

Other Benefits

The State absorbs the fringe benefit cost for employees paid from State and federal appropriations. In fiscal years 2014 and 2013, the State appropriated funds to the Department of Budget and Finance to pay for these fringe benefit costs on behalf of the University. Fringe benefit costs included in total revenue and total expenditures amounted to \$179,007 and \$168,891 for fiscal years 2015 and 2014, respectively.

All regular employees, with certain exceptions, earn vacation leave at the rate of 14 hours for each month of service. Employees who are entitled to annual vacation may accumulate for the succeeding year or years up to 15 working days annual vacation allowance, provided that the total accumulation shall not exceed 90 working days at the end of the calendar year. Accumulated vacation leave earned, but not taken, is reflected as an accrual in the accompanying consolidated financial statements. When termination of services takes place, the employees are paid for their vacation allowance in a lump sum.

Sick leave accumulates at the rate of 14 hours for each full month of service without limit, but can be taken only in the event of an illness and is not convertible to pay upon termination of employment. Accordingly, accumulated sick leave, earned but not taken, is not reflected as an accrual in the accompanying consolidated financial statements. Employees who retire with 60 days of unused sick leave are entitled to three months of service credit in the ERS. For each additional 20 days, or major fraction thereof, of unused sick leave they have in excess of 60 days, their service period is increased by one month. As of June 30, 2015 and 2014, accumulated sick leave approximated \$443,641 and \$428,237, respectively.

The University's regular employees may enter into deferred compensation arrangements directly with authorized insurance companies or agencies through a payroll deduction plan. Accordingly, the University has no deferred compensation or withholding payable.

The University manages its workers' compensation program. Medical-related payments for fiscal years 2015 and 2014 were \$2,377 and \$2,080, respectively. Temporary wage loss payments for fiscal years 2015 and 2014 amounted to \$795 and \$577, respectively.

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15. Postemployment Benefits Other than Pensions

In addition to providing pension benefits, the State of Hawai'i, pursuant to HRS Chapter 87, provides other postemployment benefits ("OPEB") such as health care and life insurance benefits to all retired University employees. Effective July 1, 2007, the University implemented GASB Statement 45, *Accounting and Financial Reporting by Employers for Postemployment Benefits Other Than Pensions*, prospectively, which establishes standards for the measurement, recognition and display of OPEB expense and related liabilities, note disclosure and required supplementary information in the financial reports.

Plan Description

The State contributes to the Hawai'i Employer-Union Health Benefits Trust Fund ("EUTF"), an agent, multiple-employer defined benefit plan that replaced the Hawai'i Public Employees Health Fund effective July 1, 2003, pursuant to Act 88, SLH of 2001. The EUTF was established to provide a single delivery system of health benefits for state and county workers, retirees and their dependents. The EUTF issues a publicly available financial report that includes financial statements and required supplementary information. That report may be obtained by writing to:

Hawai'i Employer-Union Health Benefits Trust Fund
City Financial Tower
210 Merchant Street, Suite 1520
Honolulu, Hawai'i 96813

For employees hired before July 1, 1996, the State pays the entire base monthly contribution for employees retiring with 10 years or more of credited service, and 50 percent of the base monthly contribution for employees retiring with fewer than ten years of credited service. Retirees may elect a family plan to cover dependents.

For employees hired after June 30, 1996, but before July 1, 2001, and who retire with less than 10 years of service, the State makes no contributions. For those retiring with at least 10 years, but fewer than 15 years of service, the State pays 50 percent of the base monthly contribution. For those retiring with at least 15 years, but fewer than 25 years of service, the State pays 75 percent of the base monthly contribution. For those employees retiring with at least 25 years of service, the State pays 100 percent of the base monthly contribution. Retirees in this category may elect a family plan to cover dependents.

For employees hired on or after July 1, 2001 and who retire with less than 10 years of service, the State makes no contributions. For those retiring with at least 10 years, but fewer than 15 years of service, the State pays 50 percent of the base monthly contribution. For those retiring with at least 15 years, but fewer than 25 years of service, the State pays 75 percent of the base monthly contribution. For those employees retiring with at least 25 years of service, the State pays 100 percent of the base monthly contribution. Only single plan coverage is paid for retirees in this category. Retirees may elect family coverage, but must pay the difference.

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Funding Policy and Annual OPEB Cost

Employer contributions are financed on a pay-as-you-go basis. The University's contributions are calculated as part of the State's total contribution requirements and are reimbursed to the State's General Fund as part of the fringe benefit rate on the University employees' actual salaries. The University's annual OPEB cost is calculated based on the annual required contribution of the employer ("ARC"), an amount actuarially determined in accordance with the parameters of GASB Statement No. 45. The ARC represents a level of funding that, if paid on an ongoing basis, is projected to cover normal cost each year and to amortize any unfunded actuarial liabilities over a period not to exceed 30 years. The following tables present the annual OPEB cost and the percentage of annual OPEB cost contributed to the plan for the fiscal year ended June 30, 2015:

Projected June 30, 2015 Net OPEB Obligation ("NOO")

| | |
|---|-------------------|
| July 1, 2014 net OPEB obligation | \$ 579,196 |
| Plus: Annual OPEB cost | 113,009 |
| Less: Employer contributions (estimated "pay as you go" method) | <u>41,400</u> |
| Equals: Expected June 30, 2015 net OPEB obligation | <u>\$ 650,805</u> |

The University remitted \$57,438 and \$56,972 in State assessed OPEB contributions for the years ended June 30, 2015 and 2014, respectively. The University's actuarially determined minimum OPEB contribution was \$41,400 and \$42,000 for the years ended June 30, 2015 and 2014, respectively. The difference between the State assessed and University actuarially determined OPEB contribution is reported net with Transfers from (to) State for Fringe Benefits in the accompanying Consolidated Statements of Revenues, Expenses and Changes in Net Position.

OPEB Summary

| Fiscal Year Ending | Annual OPEB Cost | Percentage of Annual OPEB Cost Contributed | Net OPEB Obligation |
|--------------------|------------------|--|---------------------|
| June 30, 2015 | \$113,009 | 36.6% | \$650,805 |
| June 30, 2014 | \$106,832 | 39.3% | \$579,196 |
| June 30, 2013 | \$142,602 | 29.2% | \$514,364 |

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Funded Status

Actuarial valuations represent a long-term perspective and involve estimates of the value of reported amounts and assumptions about the probability of occurrence of events far into the future. Examples include assumptions about future employment, mortality, investment return and health care cost trends. The projection of benefits does not explicitly incorporate the potential effects of the results of collective bargaining discussions on the contribution rate. Actuarially determined amounts are subject to periodic revisions as actual rates are compared with past expectations and new estimates are made about the future.

| | |
|---|---------------------|
| Actuarial value of assets | \$ - |
| Actuarial accrued liability | 1,265,625 |
| | <u>1,265,625</u> |
| Unfunded actuarial accrued liability ("UAAL") | <u>\$ 1,265,625</u> |
| Funded ratio | 0% |
| Covered payroll (active plan members) | \$ 564,736 |
| UAAL as a percentage of covered payroll | 224.1% |

The schedule of funding progress, presented as required supplementary information following the notes to the financial statements, is designed to present multiyear trend information that shows whether the actuarial value of plan assets is increasing or decreasing over time relative to the actuarial accrued liabilities for benefits.

Actuarial Methods and Assumptions

Projections of benefits for financial reporting purposes are based on the plan and include the types of benefits provided at the time of each valuation and the historical pattern of sharing of benefit costs between the employer and plan members to that point. The actuarial methods and assumptions used include techniques that are designed to reduce the effects of short-term volatility in actuarial accrued liabilities and the actuarial value of assets, consistent with the long-term perspective of the calculations. Significant methods and assumptions used were as follows:

| | |
|---|-----------------------------------|
| State of Hawai'i actuarial valuation date | July 1, 2013 |
| Actuarial cost method | Entry age normal |
| Amortization method | Level percentage, closed |
| Amortization period | 30 years |
| Asset valuation method | Fair value |
| Actuarial assumptions | |
| Investment rate of return | 7.0% |
| Projected salary increases | 3.5% |
| Health care inflation rates | |
| PPO | 9.0% initial, 5.0% after 10 years |
| HMO | 7.5% initial, 5.0% after 10 years |
| Dental | 4.0% |
| Vision | 3.0% |
| Medicare Part B | 5.0% |

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16. Other Noncurrent Liabilities

Other noncurrent liabilities at June 30, 2015 and 2014 are comprised of:

| | 2015 | 2014 |
|---|------------------|------------------|
| Liabilities under split interest agreements | \$ 9,999 | \$ 6,889 |
| Amounts held for others | 3,645 | 3,182 |
| Other | 3,175 | 2,800 |
| | <u>\$ 16,819</u> | <u>\$ 12,871</u> |

17. State Appropriations

By statutory provision, the University prepares a biennium budget for its programs. Budgeted expenditures are derived primarily from the General Appropriations Act and from other specific appropriations acts in various Session Laws of Hawai'i ("SLH").

An allotment system and encumbrance accounting are utilized by the University for statutory budgetary control purposes. Obligations in the form of purchase orders or contracts are recorded as encumbrances at the time purchase orders or contracts are awarded and executed. To the extent they are not expended or encumbered, general fund appropriations generally lapse at the end of the fiscal year. The Hawai'i State Legislature specifies the lapse date and any other particular conditions relating to terminating the authorizations for other appropriations.

Act 122, SLH 2014 Section 35, provided \$106,110 in general fund appropriations directly to the Department of Budget and Finance to pay for debt service on general obligation bonds issued for the University. As a result, the University itself received no appropriations and made no transfers for debt service on general obligation bonds for the year ended June 30, 2015.

Act 122, SLH 2014 Section 35, provided \$101,013 in general fund appropriations directly to the Department of Budget and Finance to pay for debt service on general obligation bonds issued for the University. As a result, the University itself received no appropriations and made no transfers for debt service on general obligation bonds for the year ended June 30, 2014.

The net amount of the University's State general and capital appropriations for the years ended June 30, 2015 and 2014 were \$413,148 and \$161,822 and \$391,266 and \$142,029, respectively.

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Net general and capital appropriations for the year ended June 30, 2015 were as follows:

General appropriations

| | |
|---|-------------------|
| Act 134, SLH 2013, Amended by Act 122, SLH 2014 Appropriation Warrant No. 35 | \$ 409,656 |
| Act 122, SLH 2014, Appropriation Warrant No. 117 | 200 |
| Total funds lapsed | (34) |
| Executive Restriction | (5,375) |
| Collective bargaining adjustment | 8,701 |
| Total general appropriations | <u>\$ 413,148</u> |

Capital appropriations

| | |
|--|-------------------|
| Sections 39 & 71 of Act 134, SLH 2013, Amended by Act 122 SLH 2014 | \$ 90,500 |
| Sections 39 of Act 134, SLH 2013, Amended by Act 122, SLH 2014 | 73,800 |
| Total funds lapsed | (2,478) |
| Total capital appropriations | <u>\$ 161,822</u> |

Net general and capital appropriations for the year ended June 30, 2014 were as follows:

General appropriations

| | |
|---|-------------------|
| Act 134, SLH 2013, Amended by Act 122, SLH 2014 Appropriation Warrant No. 35 | \$ 386,721 |
| Act 237, SLH 2013, Appropriation Warrant No. 89 | 500 |
| Act 272, SLH 2013, Appropriation Warrant No. 97 | 100 |
| Act 275, SLH 2013, Appropriation Warrant No. 89 | 150 |
| Total funds lapsed | (158) |
| Collective bargaining adjustment | 3,953 |
| Total general appropriations | <u>\$ 391,266</u> |

Capital appropriations

| | |
|---------------------------------------|-------------------|
| Act 134, SLH2013 | \$ 83,900 |
| Sections 39 & 71 of Act 134, SLH 2013 | 51,940 |
| Section 39 of Act 134, SLH 2013 | 10,000 |
| Total funds lapsed | (3,811) |
| Total capital appropriations | <u>\$ 142,029</u> |

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18. Blended Component Information

The following condensed combining information summarizes the individual components of the University's consolidated financial position, results of operations and cash flows as of and for the years ended June 30, 2015 and 2014:

Condensed Consolidating Statements of Net Position

| | 2015 | | | | |
|---|---------------------|----------------------|-------------------|---------------------------|---------------------|
| | University | Research Corporation | Foundation | Consolidation Adjustments | Total |
| Assets and deferred outflows of resources | | | | | |
| Current assets | \$ 436,106 | \$ 39,487 | \$ 28,851 | \$ - | \$ 504,444 |
| Interdepartmental receivables | 25,600 | 4,148 | 39,960 | (69,708) | - |
| Capital assets, net | 2,064,651 | 1,757 | 2,283 | - | 2,068,691 |
| Other assets | 520,926 | - | 423,157 | - | 944,083 |
| Total assets | <u>3,047,283</u> | <u>45,392</u> | <u>494,251</u> | <u>(69,708)</u> | <u>3,517,218</u> |
| Deferred outflows of resources | 140,099 | - | - | - | 140,099 |
| Total deferred outflows of resources | <u>140,099</u> | <u>-</u> | <u>-</u> | <u>-</u> | <u>140,099</u> |
| Total assets and deferred outflows of resources | <u>\$ 3,187,382</u> | <u>\$ 45,392</u> | <u>\$ 494,251</u> | <u>\$ (69,708)</u> | <u>\$ 3,657,317</u> |
| Liabilities | | | | | |
| Current liabilities | \$ 240,491 | \$ 28,261 | \$ 1,295 | \$ - | \$ 270,047 |
| Interdepartmental payables | 22,508 | 2,204 | 4,972 | (29,684) | - |
| Noncurrent liabilities | 2,375,511 | 4,532 | 13,644 | - | 2,393,687 |
| Total liabilities | <u>2,638,510</u> | <u>34,997</u> | <u>19,911</u> | <u>(29,684)</u> | <u>2,663,734</u> |
| Deferred inflows of resources | 151,162 | - | - | - | 151,162 |
| Total deferred inflows of resources | <u>151,162</u> | <u>-</u> | <u>-</u> | <u>-</u> | <u>151,162</u> |
| Net position | | | | | |
| Net investment in capital assets | 1,499,861 | 1,757 | 2,284 | - | 1,503,902 |
| Restricted | | | | | |
| Nonexpendable | 10,493 | - | 265,361 | (39,960) | 235,894 |
| Expendable | 440,642 | - | 204,101 | - | 644,743 |
| Unrestricted | <u>(1,553,286)</u> | <u>8,638</u> | <u>2,594</u> | <u>(64)</u> | <u>(1,542,118)</u> |
| Total net position | <u>397,710</u> | <u>10,395</u> | <u>474,340</u> | <u>(40,024)</u> | <u>842,421</u> |
| Total liabilities, deferred inflows of resources and net position | <u>\$ 3,187,382</u> | <u>\$ 45,392</u> | <u>\$ 494,251</u> | <u>\$ (69,708)</u> | <u>\$ 3,657,317</u> |

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| | 2014 | | | | Total |
|--|---------------------|----------------------|-------------------|---------------------------|---------------------|
| | University | Research Corporation | Foundation | Consolidation Adjustments | |
| Assets and deferred outflows of resources | | | | | |
| Current assets | \$ 405,372 | \$ 47,182 | \$ 21,859 | \$ - | \$ 474,413 |
| Interdepartmental receivables | 31,303 | 5,559 | 11,135 | (47,997) | - |
| Capital assets, net | 2,068,363 | 1,273 | 2,214 | - | 2,071,850 |
| Other assets | 498,357 | - | 416,541 | 3,465 | 918,363 |
| Total assets | <u>3,003,395</u> | <u>54,014</u> | <u>451,749</u> | <u>(44,532)</u> | <u>3,464,626</u> |
| Deferred outflows of resources | 5,576 | - | - | - | 5,576 |
| Total deferred outflows of resources | <u>5,576</u> | <u>-</u> | <u>-</u> | <u>-</u> | <u>5,576</u> |
| Total assets and deferred outflows of resources | <u>\$ 3,008,971</u> | <u>\$ 54,014</u> | <u>\$ 451,749</u> | <u>\$ (44,532)</u> | <u>\$ 3,470,202</u> |
| Liabilities | | | | | |
| Current liabilities | \$ 251,331 | \$ 11,007 | \$ 1,245 | \$ - | \$ 263,583 |
| Interdepartmental payables | 5,675 | 28,607 | 4,318 | (38,600) | - |
| Noncurrent liabilities | 1,230,800 | 4,222 | 10,071 | - | 1,245,093 |
| Total liabilities | <u>1,487,806</u> | <u>43,836</u> | <u>15,634</u> | <u>(38,600)</u> | <u>1,508,676</u> |
| Net position | | | | | |
| Net investment in capital assets | 1,516,182 | 1,273 | 2,214 | - | 1,519,669 |
| Restricted | | | | | |
| Nonexpendable | 10,493 | - | 216,999 | (9,359) | 218,133 |
| Expendable | 381,474 | - | 213,131 | 3,465 | 598,070 |
| Unrestricted | <u>(386,984)</u> | <u>8,905</u> | <u>3,771</u> | <u>(38)</u> | <u>(374,346)</u> |
| Total net position | <u>1,521,165</u> | <u>10,178</u> | <u>436,115</u> | <u>(5,932)</u> | <u>1,961,526</u> |
| Total liabilities and net position | <u>\$ 3,008,971</u> | <u>\$ 54,014</u> | <u>\$ 451,749</u> | <u>\$ (44,532)</u> | <u>\$ 3,470,202</u> |

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Condensed Consolidating Statements of Revenues, Expenses and Changes in Net Position

| | 2015 | | | | Total |
|--|-------------|----------------------|------------|---------------------------|-------------|
| | University | Research Corporation | Foundation | Consolidation Adjustments | |
| Operating revenues | | | | | |
| Student tuition and fees, net | \$ 263,247 | \$ - | \$ - | \$ (587) | \$ 262,660 |
| Federal appropriations, grants and contracts | 325,531 | - | - | - | 325,531 |
| State and local grants and contracts | 28,297 | 2,125 | - | (1,389) | 29,033 |
| Nongovernmental sponsored programs | 45,729 | - | - | (14,033) | 31,696 |
| Sales and services of educational departments, other | 32,318 | 4,384 | 6,844 | (7,383) | 36,163 |
| Auxiliary enterprises | 99,166 | - | - | (14) | 99,152 |
| Other operating revenues | 616 | - | 1,952 | - | 2,568 |
| Total operating revenues | 794,904 | 6,509 | 8,796 | (23,406) | 786,803 |
| Operating expenses | | | | | |
| Depreciation | 121,126 | 216 | 36 | - | 121,378 |
| Other operating expenses | 1,498,021 | 5,915 | 54,820 | (26,242) | 1,532,514 |
| Total operating expenses | 1,619,147 | 6,131 | 54,856 | (26,242) | 1,653,892 |
| Operating income (loss) | (824,243) | 378 | (46,060) | 2,836 | (867,089) |
| Nonoperating activity | | | | | |
| Nonoperating revenues (expenses) | 457,576 | 91 | 34,258 | (3,111) | 488,814 |
| Capital contributions and additions to permanent and term endowments | 166,269 | (2) | 50,027 | (30,601) | 185,693 |
| Special and extraordinary items | - | - | - | - | - |
| Transfers | 186,269 | (250) | - | 250 | 186,269 |
| Total nonoperating activity | 810,114 | (161) | 84,285 | (33,462) | 860,776 |
| Increase (decrease) in net position | (14,129) | 217 | 38,225 | (30,626) | (6,313) |
| Net position | | | | | |
| Beginning of year | 1,524,632 | 10,178 | 436,115 | (9,399) | 1,961,526 |
| Adjustment for change in accounting principle | (1,112,792) | - | - | - | (1,112,792) |
| Beginning of year, as restated | 411,840 | 10,178 | 436,115 | (9,399) | 848,734 |
| End of year | \$ 397,711 | \$ 10,395 | \$ 474,340 | \$ (40,025) | \$ 842,421 |

University of Hawai'i
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Notes to Consolidated Financial Statements
June 30, 2015 and 2014
(All dollars reported in thousands)

| | 2014 | | | | Total |
|--|---------------------|----------------------|-------------------|---------------------------|---------------------|
| | University | Research Corporation | Foundation | Consolidation Adjustments | |
| Operating revenues | | | | | |
| Student tuition and fees, net | \$ 249,334 | \$ - | \$ - | \$ (957) | \$ 248,377 |
| Federal appropriations, grants and contracts | 357,185 | 4,708 | - | (4,708) | 357,185 |
| State and local grants and contracts | 28,992 | 2,290 | - | (1,210) | 30,072 |
| Nongovernmental sponsored programs | 49,585 | - | - | (9,786) | 39,799 |
| Sales and services of educational departments, other | 30,276 | - | 5,667 | (3,000) | 32,943 |
| Auxiliary enterprises | 97,936 | - | - | - | 97,936 |
| Other operating revenues | 529 | - | 2,406 | - | 2,935 |
| Total operating revenues | <u>813,837</u> | <u>6,998</u> | <u>8,073</u> | <u>(19,661)</u> | <u>809,247</u> |
| Operating expenses | | | | | |
| Depreciation | 109,211 | 211 | 36 | - | 109,458 |
| Other operating expenses | 1,517,767 | 6,120 | 49,754 | (23,243) | 1,550,398 |
| Total operating expenses | <u>1,626,978</u> | <u>6,331</u> | <u>49,790</u> | <u>(23,243)</u> | <u>1,659,856</u> |
| Operating income (loss) | (813,141) | 667 | (41,717) | 3,582 | (850,609) |
| Nonoperating activity | | | | | |
| Nonoperating revenues | 445,258 | 93 | 103,062 | (3,564) | 544,849 |
| Capital contributions and additions to permanent and term endowments | 141,582 | - | 15,602 | (6,100) | 151,084 |
| Special and extraordinary items | - | - | - | - | - |
| Transfers | 179,305 | - | - | - | 179,305 |
| Total nonoperating activity | <u>766,145</u> | <u>93</u> | <u>118,664</u> | <u>(9,664)</u> | <u>875,238</u> |
| Increase (decrease) in net position | (46,996) | 760 | 76,947 | (6,082) | 24,629 |
| Net position | | | | | |
| Beginning of year | 1,571,628 | 9,418 | 359,168 | (3,317) | 1,936,897 |
| End of year | <u>\$ 1,524,632</u> | <u>\$ 10,178</u> | <u>\$ 436,115</u> | <u>\$ (9,399)</u> | <u>\$ 1,961,526</u> |

Condensed Consolidating Statements of Cash Flows

| | 2015 | | | |
|--|------------------|----------------------|------------------|------------------|
| | University | Research Corporation | Foundation | Total |
| Net cash provided by (used in) | | | | |
| Operating activities | \$ (495,020) | \$ (5,474) | \$ 641 | \$ (499,853) |
| Noncapital financing activities | 531,407 | (250) | 6,888 | 538,045 |
| Capital and related financing activities | (35,447) | (702) | - | (36,149) |
| Investing activities | 23,320 | 89 | 52 | 23,461 |
| Total change in cash | <u>24,260</u> | <u>(6,337)</u> | <u>7,581</u> | <u>25,504</u> |
| Cash and cash equivalent balances | | | | |
| Beginning of year | 23,146 | 37,311 | 3,850 | 64,307 |
| End of year | <u>\$ 47,406</u> | <u>\$ 30,974</u> | <u>\$ 11,431</u> | <u>\$ 89,811</u> |

University of Hawai'i
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Notes to Consolidated Financial Statements
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| | 2014 | | | |
|--|--------------|----------------------|------------|--------------|
| | University | Research Corporation | Foundation | Total |
| Net cash provided by (used in) | | | | |
| Operating activities | \$ (514,055) | \$ 3,903 | \$ (4,818) | \$ (514,970) |
| Noncapital financing activities | 492,741 | - | 15,786 | 508,527 |
| Capital and related financing activities | (49,945) | (501) | - | (50,446) |
| Investing activities | 59,109 | 90 | (16,707) | 42,492 |
| Total change in cash | (12,150) | 3,492 | (5,739) | (14,397) |
| Cash and cash equivalent balances | | | | |
| Beginning of year | 35,296 | 33,819 | 9,589 | 78,704 |
| End of year | \$ 23,146 | \$ 37,311 | \$ 3,850 | \$ 64,307 |

19. Litigation, Other Contingent Liabilities and Commitments

Hawai'i Revised Statutes §304A-108 stipulates that any liability arising from a claim, action or suit brought against the University shall be payable solely from the moneys and property of the University and shall not constitute a general obligation of the State. The Board of Regents is not precluded from requesting and securing legislative appropriations to fund the settlement of any such claim or judgment against the University.

The University is contingently liable in connection with certain other claims and contracts, including those currently in litigation, arising in the normal course of its activities. Although there are inherent uncertainties in any litigation, the University's management and general counsel are of the opinion that the outcome of such matters will not have a material effect on the University's financial position.

Substantial amounts are received and expended by the University under federal and state programs which are subject to audit by cognizant governmental agencies and independent auditors under OMB Circular A-133. This funding relates to research, student aid and other programs. University management believes that any liabilities arising from such audits will not have a material effect on the University's financial position.

The State and the Office of Hawaiian Affairs ("OHA") are involved in an ongoing dispute relating to certain lands transferred by the former Republic of Hawai'i to the United States which were reconveyed to the State upon Hawai'i's admission to the Union in 1959. These lands (collectively, the "ceded lands") are the subject of a number of claims, litigation and legislation, which are being addressed by the State on behalf of all State agencies, including the University. These matters are more fully described in the State's Comprehensive Annual Financial Report ("CAFR") that includes financial statements and required supplementary information which may be obtained from the following address:

State of Hawai'i Department of Accounting and General Services
1151 Punchbowl Street
Honolulu, Hawai'i 96813

University of Hawai'i
State of Hawai'i
Notes to Consolidated Financial Statements
June 30, 2015 and 2014
(All dollars reported in thousands)

Although the ultimate outcome and financial impact to the University of these OHA matters are not presently known, the University has come to an agreement with the State with respect to the University's estimated pro rata portion of its obligation due to OHA related to revenues generated from ceded lands. The University's financial statements reflect the liabilities and disbursements in connection with this agreement.

Risk Management

In general, the University obtains third-party insurance coverage directly from third-party insurers or is covered under the umbrella of the State's insurance program. However, the University is partially or entirely self-insured for certain risks, such as unemployment and workers' compensation claims.

Construction and Other Contracts

The University is committed under contracts awarded for construction and other services. These commitments amounted to approximately \$165,506 and \$207,076 as of June 30, 2015 and 2014.

Collective Bargaining Agreements

The Hawaii State Constitution under Article XIII, Section 2, grants public employees in the State the right to organize for the purpose of collective bargaining as provided by law. Chapter 89, HRS, provides for 14 recognized bargaining units ("BU") for all public employees throughout the State, including State, county and municipal employees. Each BU is represented by an employee organization otherwise known as the exclusive bargaining representative of all employees within each unit which negotiates with the public employer. For the purpose of negotiating a collective bargaining agreement ("CBA"), the public employer of an appropriate BU is statutorily defined by law under HRS, §89-6. In BUs with employees in multiple jurisdictions (i.e., State, Counties, Judiciary, Hawaii Health Systems Corporation), the public employer includes the Governor and an employer representative from each applicable jurisdiction to include the Mayors, the Chief Justice, the Hawaii Health Systems Corporation board, the President of the University, the Superintendent of Education, the Board of Regents of the University, and the Board of Education. In the case of the University's BUs 7 and 8 employees, the public employers are the Governor, the Board of Regents, and the President of the University.

Decisions by the employer representatives of the State and county employees are determined by simple majority vote with the Governor having varying numbers of votes depending on the bargaining unit involved. Decisions by the public employer of Board of Regent appointed employees (BUs 7 and 8) are determined by simple majority vote with the Governor having three votes, the Board of Regents having two votes, and the University President having one vote. By statute, statutory impasse is declared by the Hawaii Labor Relations Board on February 1st in the final year of any contract if there is no resolution by January 31st, and the parties may attempt to resolve the impasse through voluntary mediation and mandatory mediation. If the impasse is not resolved through mediation, for BUs 2, 3, 4, 6, 8, 9, 10, 11, 12, 13 and 14, it shall be submitted to a three-member arbitration panel (i.e., interest arbitration) for these bargaining units do not have the right to strike. The BUs that do have the right to strike (i.e., BUs 1, 5 and 7) are still able to mutually agree to other impasses processes and procedures, including the possibility of entering into interest arbitration. Although the statute characterizes arbitration decision as "final and binding," it also provides that all cost items are subject to appropriations by the appropriate legislative bodies.

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Notes to Consolidated Financial Statements
June 30, 2015 and 2014
(All dollars reported in thousands)

Employees of the University belong to one of eight BUs: Unit 1 (nonsupervisory employees in blue collar positions), Unit 2 (supervisory employees in blue collar positions), Unit 3 (nonsupervisory employees in white collar positions), Unit 4 (supervisory employees in white collar positions), Unit 7 (faculty of the University), Unit 8 (personnel of the University, other than faculty), Unit 9 (registered professional nurses) or Unit 10 (institutional, health and correctional workers). Employees in executive/managerial positions, as well as certain other personnel designated as excluded from collective bargaining pursuant to HRS, §89-6(f), are not represented by any union, and some employees (e.g., certain contractual hires) are not parties to any recognized bargaining unit.

Pursuant to mutually agreed upon terms specified in CBAs effective from July 1, 2011 through June 30, 2013, certain employees within BUs 1, 2, 3, 4, 8 and 10 were subjected to a five percent salary reduction during fiscal years 2012 and 2013. Thereafter, multi-year, successor CBAs for BUs 1, 2, 3, 4, 8, 9 and 10 were reached between the unions and the Employer in 2013. CBAs pertaining to BUs 2, 3, 4, 8 and 9 were effective for the duration of July 1, 2013 through June 30, 2015. CBAs pertaining to BUs 1 and 10 are now effective for the duration of July 1, 2013 through June 30, 2017. The aforementioned CBAs stipulated across-the-board ("ATB") salary increases or changes to salary schedules that effectively increase salaries in each year covered by the terms of these agreements which have already been legislatively approved.

The Unit 7 faculty members of the University were under a six-year CBA covering the period July 1, 2009 through June 30, 2015. The subject Unit 7 CBA included a provision to temporarily reduce the salaries of faculty paid by appropriated funds by 6.667 percent for 18 months beginning January 1, 2010. Effective July 1, 2011, the salaries of faculty members subjected to the temporary reduction were restored to December 31, 2009 rates (plus any subsequent promotions or special salary adjustments). The Unit 7 CBA stipulated that faculty who were subjected to the mandated temporary salary reduction may be paid one-time lump sum payments equivalent up to the amount of the temporary reduction taken to be paid in fiscal years 2013 (25 percent), 2014 (25 percent) and 2015 (50 percent) all due on August 1st of each respective fiscal year. The Unit 7 CBA also provided for all faculty members to have their base salaries increased by three percent effective July 1, 2013 and July 1, 2014.

On June 20, 2014 the University administration and the University of Hawai'i Professional Assembly ("UHPA") tentatively agreed to a two-year successor CBA covering the period July 1, 2015 to June 30, 2017. The tentative agreement was ratified in support by the Unit 7 faculty members on August 25, 2014. The successor agreement will provide a four percent across-the-board pay increase in each of the next two years, increases the minimum salaries to faculty members paid by rank, and negotiated EUTF contributions. The total cost is estimated at \$32 million which is subject to legislative appropriations.

Negotiations for BUs 2, 3, 4 and 9 are completed and have ratified and agreed upon successor bargaining contracts for the period July 1, 2015 to June 30, 2017. The aforementioned CBAs stipulated step movements and ATB salary increases, or changes to salary schedules, that effectively increase salaries in each year covered by the terms of these agreements which have already been legislatively approved. The University completed interest arbitration proceedings in early July 2015 with the Hawai'i Government Employees Association for BU 8 administrative, professional and technical employees of the University for a successor contract beyond July 1, 2015. The University's employees in BU 1 and BU 10 are working under a four-year contract that covers the period July 1, 2013 to July 1, 2017.

**Required Supplementary Information
Other Than Management's
Discussion and Analysis**

University of Hawai'i
State of Hawai'i
Schedule of Proportionate Share of the Net Pension Liability (Unaudited)
Schedule of Contributions (Unaudited)
Year Ended June 30, 2015
(All dollars reported in thousands)

Net Pension Liability

REQUIRED SUPPLEMENTARY INFORMATION
Schedule of Proportionate Share of the Net Pension Liability

| Fiscal Year Ending | Proportionate Share of the Net Pension Liability as a Percentage | Proportionate Share of the Net Pension Liability as an Amount (a) | Annual Covered Payroll (b) | Proportion of the Net Pension Liability as a Percentage of Covered Payroll (a) / (b) | Plan Fiduciary Net Position as a Percentage of the Total Pension Liability |
|--------------------|--|---|----------------------------|--|--|
| June 30, 2015 | 13.60% | \$1,089,882 | \$564,736 | 193% | 63.92% |
| June 30, 2014 | 13.75% | \$1,227,787 | \$550,758 | 223% | 57.96% |

REQUIRED SUPPLEMENTARY INFORMATION
Schedule of Contributions

| Fiscal Year Ending | Statutorily Required Contribution (a) | Contributions in Relation to the Statutorily Required Contribution (b) | Contribution Deficiency (Excess) (a) - (b) | Covered Annual Payroll (c) | Contributions as a Percentage of Covered Payroll (a) / (c) |
|--------------------|---------------------------------------|--|--|----------------------------|--|
| June 30, 2015 | \$88,381 | \$88,381 | \$0 | \$567,567 | 15.57% |
| June 30, 2014 | \$80,765 | \$80,765 | \$0 | \$550,758 | 14.66% |

1. Changes of benefit terms

There were no changes of benefit terms in 2015 or 2014.

2. Changes of assumptions

There were no changes of assumptions in 2015 or 2014.

University of Hawai'i
State of Hawai'i
Schedule of Funding Progress (Unaudited)
Year Ended June 30, 2015
(All dollars reported in thousands)

Postemployment Benefits Other than Pensions

REQUIRED SUPPLEMENTARY INFORMATION
Schedule of Funding Progress

| Actuarial Valuation Date | Actuarial Value of Assets (a) | Actuarial Accrued Liability (b) | Unfunded Actuarial Accrued Liability (b) - (a) | Funded Ratio (a) / (b) | Annual Covered Payroll (c) | UAAL as a Percentage of Covered Payroll (b) - (a) / (c) |
|--------------------------|-------------------------------|---------------------------------|--|------------------------|----------------------------|---|
| July 1, 2013 | \$0 | \$1,185,790 | \$1,185,790 | 0% | \$550,758 | 215.3% |
| July 1, 2011 | \$0 | \$1,860,680 | \$1,860,680 | 0% | \$503,900 | 369.3% |
| July 1, 2009 | \$0 | \$1,849,949 | \$1,849,949 | 0% | \$495,498 | 373.4% |

Other Supplementary Information



CERTIFIED PUBLIC ACCOUNTANTS

Report of Independent Auditors on Supplemental Information

To the Board of Regents
University of Hawai'i

The report on our audits of the consolidated financial statements of the University of Hawai'i as of June 30, 2015 and 2014, and for the years then ended, appears on pages 1 and 2. Those audits were conducted for the purpose of forming an opinion on the consolidated financial statements taken as a whole. The supplemental information (Schedules I, II, III, IV, V, VI, VII, VIII and IX) included hereinafter is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

Accuity LLP

Honolulu, Hawai'i
February 11, 2016

University of Hawai'i
State of Hawai'i
Condensed Statements of Net Position
Condensed Statements of Revenues, Expenses and Changes in Net Position
Current Unrestricted Funds Excluding General Fund and University Bond System
As of and for the Years Ended June 30, 2015 and 2014
(All dollars reported in thousands)

Schedule I

| | 2015 | 2014 |
|---|-------------------|-------------------|
| Condensed statements of net position | | |
| Assets | | |
| Current assets | \$ 264,216 | \$ 251,619 |
| Noncurrent assets | 2,181 | 2,207 |
| Total assets | <u>\$ 266,397</u> | <u>\$ 253,826</u> |
| Liabilities | | |
| Current liabilities | \$ 91,573 | \$ 80,830 |
| Noncurrent liabilities | 18,742 | 17,640 |
| Total liabilities | <u>110,315</u> | <u>98,470</u> |
| Net position | | |
| Unrestricted | <u>156,082</u> | <u>155,356</u> |
| Total net position | <u>156,082</u> | <u>155,356</u> |
| Total liabilities and net position | <u>\$ 266,397</u> | <u>\$ 253,826</u> |
| Condensed statements of revenues, expenses and changes in net position | | |
| Operating revenues | \$ 371,244 | \$ 354,256 |
| Operating expenses | <u>401,395</u> | <u>416,097</u> |
| Operating loss | (30,151) | (61,841) |
| Nonoperating revenues and transfers | 56,837 | 61,610 |
| Nonoperating expenses and transfers | <u>25,960</u> | <u>44,075</u> |
| Change in net position | 726 | (44,306) |
| Net position | | |
| Beginning of year | <u>155,356</u> | <u>199,662</u> |
| End of year | <u>\$ 156,082</u> | <u>\$ 155,356</u> |

1. Basis of Presentation

The accompanying condensed statements of net position and related condensed statements of revenues, expenses and changes in net position present the financial position and results of operations of certain of the University's Special and Revolving Funds, which are pledged as collateral on the Refunding Series 2006A University Bonds, and are presented on the accrual basis of accounting. The financial information of the Research Corporation of the University of Hawai'i and the University of Hawai'i Foundation is not reflected in this schedule.

University of Hawai‘i
State of Hawai‘i
Condensed Statements of Net Position
Condensed Statements of Revenues, Expenses and Changes in Net Position
Current Unrestricted Funds Excluding General Fund and University Bond System
As of and for the Years Ended June 30, 2015 and 2014
(All dollars reported in thousands) **Schedule I**

2. Employee Benefits

In accordance with University policy, the University’s liability for other postemployment benefits (“OPEB”) is not allocated internally to individual departments and funds. Accordingly, no liability for OPEB is reflected in this schedule.

In accordance with University policy, the University’s liability for pension benefits, deferred outflows and deferred inflows of resources related to pensions (“pension benefits”) are not allocated internally to individual departments and funds. Accordingly, pension benefits are not reflected in this schedule.

3. Revisions

Certain amounts in the 2014 condensed statement of revenues, expenses and changes in net position – Current Unrestricted Funds Excluding General Fund and University Bond System have been revised due to improper presentation of revenues, expenses and transfers. Such revisions had no impact on the 2014 change in net position as previously reported, however, did impact operating loss and net nonoperating expenses and transfers.

| | 2014 | | 2014 |
|-------------------------------------|----------------------|--------------------------|----------------|
| | As Previously | | 2014 |
| | Reported | Reclassifications | Revised |
| Operating revenues | \$ 346,444 | \$ 7,812 | \$ 354,256 |
| Operating expenses | 413,077 | 3,020 | 416,097 |
| Operating loss | (66,633) | 4,792 | (61,841) |
| Nonoperating expenses and transfers | 39,283 | 4,792 | 44,075 |

University of Hawai'i
State of Hawai'i
Schedules of Series 2002A University Bond Proceeds Activity
Years Ended June 30, 2015 and 2014
(All dollars reported in thousands)

Schedule II

| | 2015 | 2014 |
|--|-----------------|-----------------|
| Beginning balance | \$ 5,622 | \$ 6,100 |
| Additions | | |
| Interest and investment income | 3 | 7 |
| Total additions | <u>3</u> | <u>7</u> |
| Deductions | | |
| Payments – building, construction in progress, other | 104 | 480 |
| Management fees | 5 | 5 |
| Total deductions | <u>109</u> | <u>485</u> |
| Ending balance | <u>\$ 5,516</u> | <u>\$ 5,622</u> |

1. Basis of Presentation

The accompanying schedules of Series 2002A University Bond proceeds activity present the sources and uses of bond proceeds associated with the construction of the John A. Burns School of Medicine facility at Kaka'ako. The financial information of the Research Corporation of the University of Hawai'i and the University of Hawai'i Foundation is not reflected in this schedule.

2. Refinancing

In October 2006, the University refinanced a majority of the outstanding Series 2002A University Bonds through the issuance of Refunding Series 2006A University Bonds and, in September 2015, priced the Series 2015D and 2015E revenue bonds to refinance a portion of the outstanding Refunding Series 2006A University Bonds. The Series 2015D revenue bonds closed on September 24, 2015 and the forward delivery Series 2015E revenue bonds will close on April 20, 2016. Proceeds from the State's settlement agreement with tobacco companies are expected to be utilized to service the debt.

University of Hawai'i
State of Hawai'i
Condensed Statements of Net Position
Condensed Statements of Revenues, Expenses and Changes in Net Position
Current Unrestricted Funds Excluding General Fund
As of and for the Years Ended June 30, 2015 and 2014
(All dollars reported in thousands)

Schedule III

| | 2015 | 2014 |
|---|-------------------|-------------------|
| Condensed statements of net position | | |
| Assets | | |
| Current assets | \$ 297,976 | \$ 282,790 |
| Noncurrent assets | 2,181 | 2,207 |
| Total assets | <u>\$ 300,157</u> | <u>\$ 284,997</u> |
| Liabilities | | |
| Current liabilities | \$ 107,977 | \$ 97,115 |
| Noncurrent liabilities | 19,818 | 18,710 |
| Total liabilities | <u>127,795</u> | <u>115,825</u> |
| Net position | | |
| Unrestricted | <u>172,362</u> | <u>169,172</u> |
| Total net position | <u>172,362</u> | <u>169,172</u> |
| Total liabilities and net position | <u>\$ 300,157</u> | <u>\$ 284,997</u> |
| Condensed statements of revenues, expenses and changes in net position | | |
| Operating revenues | \$ 445,010 | \$ 427,554 |
| Operating expenses | <u>453,782</u> | <u>468,290</u> |
| Operating loss | (8,772) | (40,736) |
| Nonoperating revenues and transfers | 56,956 | 61,893 |
| Nonoperating expenses and transfers | <u>44,994</u> | <u>64,889</u> |
| Change in net position | 3,190 | (43,732) |
| Net position | | |
| Beginning of year | <u>169,172</u> | <u>212,904</u> |
| End of year | <u>\$ 172,362</u> | <u>\$ 169,172</u> |

1. Basis of Presentation

The accompanying condensed statements of net position and related condensed statements of revenues, expenses and changes in net position present the financial position and results of operations of certain of the University's Special and Revolving Funds, which are pledged as collateral on the University's Series 2006A, 2009A, 2010A, 2010B and 2012A(R) revenue bonds, and are presented on the accrual basis of accounting. The financial information of the Research Corporation of the University of Hawai'i and the University of Hawai'i Foundation is not reflected in this schedule.

**University of Hawai'i
State of Hawai'i
Condensed Statements of Net Position
Condensed Statements of Revenues, Expenses and Changes in Net Position
Current Unrestricted Funds Excluding General Fund
As of and for the Years Ended June 30, 2015 and 2014
(All dollars reported in thousands)**

Schedule III

2. Employee Benefits

In accordance with University policy, the University's liability for other postemployment benefits ("OPEB") is not allocated internally to individual departments and funds. Accordingly, no liability for OPEB is reflected in this schedule.

In accordance with University policy, the University's liability for pension benefits, deferred outflows and deferred inflows of resources related to pensions ("pension benefits") are not allocated internally to individual departments and funds. Accordingly, pension benefits are not reflected in this schedule.

University of Hawai'i
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Schedules of Series 2006A Revenue Bond Proceeds Activity
Years Ended June 30, 2015 and 2014
(All dollars reported in thousands)

Schedule IV

| | 2015 | 2014 |
|--|-----------------|-----------------|
| Beginning balance | \$ 4,106 | \$ 4,295 |
| Additions | | |
| Interest and investment income | 3 | 3 |
| Total additions | <u>3</u> | <u>3</u> |
| Deductions | | |
| Payments – building, construction in progress, other | 32 | 189 |
| Management fees | 3 | 3 |
| Total deductions | <u>35</u> | <u>192</u> |
| Ending balance | <u>\$ 4,074</u> | <u>\$ 4,106</u> |

1. Basis of Presentation

The accompanying schedules of Series 2006A revenue bond proceeds activity present the sources and uses of bond proceeds associated with the construction of the Frear Hall dormitory at the Mānoa campus and repair and maintenance of various housing projects. The financial information of the Research Corporation of the University of Hawai'i and the University of Hawai'i Foundation is not reflected in this schedule.

2. Refinancing

In September 2015, the University refinanced a portion of the outstanding Series 2006A revenue bonds through the issuance of Series 2015B and 2015C revenue bonds.

University of Hawai'i
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Schedules of Series 2009A Revenue Bond Proceeds Activity
Years Ended June 30, 2015 and 2014
(All dollars reported in thousands)

Schedule V

| | 2015 | 2014 |
|--|-----------------|-----------------|
| Beginning balance | \$ 8,571 | \$ 17,011 |
| Additions | | |
| Interest and investment income | 5 | 9 |
| Total additions | <u>5</u> | <u>9</u> |
| Deductions | | |
| Payments – building, construction in progress, other | 6,325 | 8,438 |
| Management fees | 4 | 11 |
| Total deductions | <u>6,329</u> | <u>8,449</u> |
| Ending balance | <u>\$ 2,247</u> | <u>\$ 8,571</u> |

1. Basis of Presentation

The accompanying schedules of Series 2009A revenue bond proceeds activity present the sources and uses of bond proceeds associated with the financing of costs of certain University projects. The financial information of the Research Corporation of the University of Hawai'i and the University of Hawai'i Foundation is not reflected in this schedule.

**University of Hawai'i
State of Hawai'i
Schedules of Series 2010A Revenue Bond Proceeds Activity
Years Ended June 30, 2015 and 2014
(All dollars reported in thousands)**

Schedule VI

| | 2010A-1 | 2010A-2 |
|--|----------------|-----------------|
| Balance at June 30, 2013 | \$ 111 | \$ 27,756 |
| Additions | | |
| Interest and investment income | - | 26 |
| Total additions | - | 26 |
| Deductions | | |
| Payments – building, construction in progress, other | - | 1,966 |
| Transfers to State | - | 1,045 |
| Management fees | - | 22 |
| Total deductions | - | 3,033 |
| Balance at June 30, 2014 | 111 | 24,749 |
| Additions | | |
| Interest and investment income | - | 15 |
| Total additions | - | 15 |
| Deductions | | |
| Payments – building, construction in progress, other | - | 20,423 |
| Management fees | - | 9 |
| Total deductions | - | 20,432 |
| Balance at June 30, 2015 | \$ 111 | \$ 4,332 |

1. Basis of Presentation

The accompanying schedules of Series 2010A-1 and Series 2010A-2 revenue bond proceeds activity present the sources and uses of the bond proceeds associated with construction and maintenance of the University's Cancer Center. The financial information of the Research Corporation of the University of Hawai'i and the University of Hawai'i Foundation is not reflected in these schedules.

**University of Hawai'i
State of Hawai'i
Schedules of Series 2010B Revenue Bond Proceeds Activity
Years Ended June 30, 2015 and 2014
(All dollars reported in thousands)**

Schedule VII

| | 2010B-1 | 2010B-2 |
|--|------------------|-----------------|
| Balance at June 30, 2013 | \$ 21,538 | \$ 13,351 |
| Additions | | |
| Interest and investment income | 27 | 18 |
| Total additions | <u>27</u> | <u>18</u> |
| Deductions | | |
| Payments – building, construction in progress, other | 10,224 | 8,693 |
| Management fees | 12 | 7 |
| Total deductions | <u>10,236</u> | <u>8,700</u> |
| Balance at June 30, 2014 | 11,329 | 4,669 |
| Additions | | |
| Interest and investment income | 6 | 2 |
| Total additions | <u>6</u> | <u>2</u> |
| Deductions | | |
| Payments – building, construction in progress, other | 1,307 | 620 |
| Management fees | 8 | 4 |
| Total deductions | <u>1,315</u> | <u>624</u> |
| Balance at June 30, 2015 | <u>\$ 10,020</u> | <u>\$ 4,047</u> |

1. Basis of Presentation

The accompanying schedules of Series 2010B-1 and Series 2010B-2 revenue bond proceeds activity present the sources and uses of the bond proceeds associated with renovations and additions to the Mānoa Campus Center, construction and equipment for an Information Technology Building, renovations to the Sinclair Library basement on the Mānoa campus, further development of the West O'ahu campus, various energy conservation/efficiency projects on the community college campuses on O'ahu and Maui, and the financing of costs of renovation and construction of other University projects. The financial information of the Research Corporation of the University of Hawai'i and the University of Hawai'i Foundation is not reflected in these schedules.

University of Hawai'i
State of Hawai'i
Condensed Statements of Net Position
Condensed Statements of Revenues, Expenses and Changes in Net Position
University Bond System
As of and for the Years Ended June 30, 2015 and 2014
(All dollars reported in thousands)

Schedule VIII

| | 2015 | 2014 |
|--|-------------------|-------------------|
| Condensed statements of net position | | |
| Assets and deferred outflows of resources | | |
| Current assets | \$ 91,231 | \$ 82,356 |
| Capital assets, net | 495,191 | 489,452 |
| Other assets | 24,830 | 53,536 |
| Total assets | <u>611,252</u> | <u>625,344</u> |
| Deferred outflows of resources | <u>2</u> | <u>5</u> |
| Total deferred outflows of resources | <u>2</u> | <u>5</u> |
| Total assets and deferred outflows of resources | <u>\$ 611,254</u> | <u>\$ 625,349</u> |
| Liabilities | | |
| Current liabilities | \$ 32,586 | \$ 31,972 |
| Noncurrent liabilities | 446,197 | 459,728 |
| Total liabilities | <u>478,783</u> | <u>491,700</u> |
| Net position | | |
| Net investment in capital assets | 62,467 | 73,422 |
| Restricted expendable | 1,037 | 1,037 |
| Unrestricted | 68,967 | 59,190 |
| Total net position | <u>132,471</u> | <u>133,649</u> |
| Total liabilities and net position | <u>\$ 611,254</u> | <u>\$ 625,349</u> |
| Condensed statements of revenues, expenses and changes in net position | | |
| Operating revenues | | |
| Bookstores | \$ 24,418 | \$ 25,687 |
| Room and other rentals | 32,462 | 30,907 |
| Parking | 6,689 | 6,186 |
| Telecommunications | 3,496 | 3,527 |
| Other operating revenues | 10,074 | 10,387 |
| Total operating revenues | <u>77,139</u> | <u>76,694</u> |
| Operating expenses (including \$23,779 and \$20,601 in depreciation expense in 2015 and 2014, respectively) | <u>(84,261)</u> | <u>(85,205)</u> |
| Operating loss | (7,122) | (8,511) |
| Nonoperating revenues | 27,649 | 25,226 |
| Nonoperating expenses | <u>(21,705)</u> | <u>(21,726)</u> |
| Change in net position | (1,178) | (5,011) |
| Net position | | |
| Beginning of year | <u>133,649</u> | <u>138,660</u> |
| End of year | <u>\$ 132,471</u> | <u>\$ 133,649</u> |

**University of Hawai'i
State of Hawai'i
Condensed Statements of Cash Flows
University Bond System
As of and for the Years Ended June 30, 2015 and 2014
(All dollars reported in thousands)**

Schedule IX

| | 2015 | 2014 |
|---|------------------|-------------------|
| Condensed statements of cash flows | | |
| Net cash flows provided by operating activities | \$ 16,392 | \$ 6,785 |
| Net cash flows provided by non-capital financing activities | 1,469 | 5,578 |
| Net cash flows used in capital and related financing activities | (38,286) | (40,259) |
| Net cash flows provided by investing activities | <u>202</u> | <u>754</u> |
| Net decrease in cash and cash equivalents | (20,223) | (27,142) |
| Cash and cash equivalents | | |
| Beginning of year | <u>119,312</u> | <u>146,454</u> |
| End of year | <u>\$ 99,089</u> | <u>\$ 119,312</u> |

1. Reporting Entity

The University Bond System consists of several University projects funded by bond proceeds. The University projects, operated and maintained jointly as a system, include: (1) all existing University housing units located on the Mānoa campus and connecting food service facilities; (2) the University's student center known as the Campus Center and food service activities on the Mānoa campus; (3) all existing University housing units located on the Hilo campus and connecting food service facilities; (4) the telecommunication system located on the Mānoa campus; (5) all existing bookstores located on any campus of the University; (6) the parking operations for the Mānoa Campus which were financed in whole or in part from certain revenue or general obligation bonds; and (7) certain other University projects.

The University Bond System's outstanding debt was issued pursuant to the bond resolution adopted in November 2001 and as amended and supplemented by supplemental resolutions adopted in November 2006, February 2009, August 2010 and January 2012. The bond resolutions established a network of the University consisting of the University Bond System and any University purpose which, at the election of the Board, is included in the network pursuant to a supplemental resolution. The bond resolutions provide that all revenues collected or received from the Network be used to support the Network (which includes the University projects of the University Bond System) and bond related expenses.

On August 20, 2015, the University of Hawai'i Board of Regents adopted a supplemental resolution authorizing the issuance of University Revenue Bonds. The University, in September 2015, priced \$166,285 in Series 2015A (\$8,575, taxable new money), 2015B (\$47,010, tax-exempt refunding), 2015C (\$17,585, taxable refunding), 2015D (\$25,715, taxable refunding), and 2015E (\$67,400, tax-exempt forward delivery refunding) bonds (collectively, the "Series 2015 Bonds") for the purpose of financing the costs of University projects and refunding previously issued bonds. The Series 2015 Bonds closed on September 24, 2015 with the exception of the forward delivery Series 2015E bonds which will close on April 20, 2016. The Series 2015B and 2015C bonds were issued to refund a portion of the Series 2006A University Revenue Bonds and the Series 2015D and 2015E bonds to refund a portion of the Refunding Series 2006A University Bonds issued under a different bond resolution.

**University of Hawai'i
State of Hawai'i
Condensed Statements of Cash Flows
University Bond System
As of and for the Years Ended June 30, 2015 and 2014
(All dollars reported in thousands)**

Schedule IX

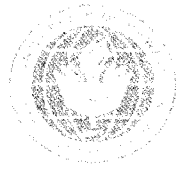
2. Basis of Presentation

The accompanying condensed statements of net position and related condensed statements of revenues, expenses and changes in net position and condensed statement of cash flows present the financial position and results of operations of the University Bond System, and are presented on the accrual basis of accounting.

3. Employee Benefits

In accordance with University policy, the University's liability for other postemployment benefits ("OPEB") is not allocated internally to individual departments and funds. Accordingly, no liability for OPEB is reflected in these schedules.

In accordance with University policy, the University's liability for pension benefits, deferred outflows and deferred inflows of resources related to pensions ("pension benefits") are not allocated internally to individual departments and funds. Accordingly, pension benefits are not reflected in these schedules.



UNIVERSITY *of* HAWAI'I®
SYSTEM

**2016 Annual Financial Report,
Required Supplementary Information
and Other Supplementary Information
University of Hawaii
State of Hawaii**



University of Hawai'i
State of Hawai'i
Master Index
June 30, 2016 and 2015

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CERTIFIED PUBLIC ACCOUNTANTS

Report of Independent Auditors

To the Board of Regents of the
University of Hawai'i

Report on the Consolidated Financial Statements

We have audited the accompanying consolidated financial statements of the University of Hawai'i (the "University"), a component unit of the State of Hawai'i, as of and for the years ended June 30, 2016 and 2015, and the related notes to the consolidated financial statements, which collectively comprise the University's basic financial statements as listed in the accompanying index.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We did not audit the financial statements of the University of Hawai'i Foundation (the "Foundation"), which represent 13.3 percent and 13.5 percent, respectively, of the total assets and deferred outflows of resources and 0.8 percent and 1.1 percent, respectively, of the total operating revenues of the University as of and for the years ended June 30, 2016 and 2015. Those financial statements were audited by other auditors whose reports thereon have been furnished to us, and our opinion expressed herein, insofar as it relates to the amounts included for the Foundation as of and for the years ended June 30, 2016 and 2015, are based solely on the reports of the other auditors. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the University of Hawai'i, as of June 30, 2016 and 2015, and the changes in financial position and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Emphasis of Matter

As discussed in Note 1 to the consolidated financial statements, the University adopted new accounting guidance under Governmental Accounting Standards Board Statement No. 72, *Fair Value Measurements*. Our opinion is not modified with respect to this matter.

Other Matters*Required Supplementary Information*

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis, schedules of net pension liability, contributions, and funding progress be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

The image shows a handwritten signature in black ink that reads "Accuity LLP". The word "Accuity" is written in a cursive, flowing style, while "LLP" is written in a simpler, more upright font.

Honolulu, Hawai'i
December 15, 2016

**University of Hawai‘i
State of Hawai‘i
Management’s Discussion and Analysis (Unaudited)
June 30, 2016 and 2015**

Introduction

The following discussion and analysis provides an overview of the consolidated financial position and activities of the University of Hawai‘i (the “University”) for the years ended June 30, 2016 and 2015, with selected information for the year ended June 30, 2014. This discussion has been prepared by management and should be read in conjunction with the financial statements and the notes thereto, which follow this section.

Founded in 1907 under the auspices of the Morrill Act, the University is a land-grant, sea-grant and space-grant institution. Since then, what began as a college of ten students and 13 faculty members on the island of O‘ahu has evolved and expanded to a 10-campus system spanning the main Hawaiian Islands. The University’s growth over the years has been in response to the research and cultural needs of its educational community, the State of Hawai‘i, and beyond.

The University is a multi-institutional system comprised of a major research university (Mānoa), two baccalaureate campuses (Hilo and West O‘ahu), seven community colleges (Hawai‘i, Honolulu, Kapiolani, Kauai, Leeward, Maui and Windward) and nine educational centers distributed across the State. The University is the sole public higher education system within the State and, therefore, has a unique competitive position and value in Hawai‘i. Furthermore, the University is the only truly integrated higher education system in the country that seamlessly arranges its universities and community colleges into one system. Other public higher education systems in the country are typically separate and distinct systems defined by the type of system (community colleges, junior colleges and universities).

In addition to being an integrated higher education system, the University distinguishes itself through its Hawai‘i, Asian and Pacific orientation and its position as one of the world’s foremost multicultural centers for global and indigenous studies. Students are members of a population in which no one ethnic group constitutes a majority and the educational experience is enriched by the diversity of cultures represented.

**University of Hawai'i
State of Hawai'i
Management's Discussion and Analysis (Unaudited)
June 30, 2016 and 2015**

Enrollment

| | 2015 | 2016 | 2017 |
|---------------|---------------|---------------|---------------|
| Undergraduate | 50,011 | 48,494 | 51,109 |
| Graduate | 5,745 | 8,558 | 5,943 |
| Total | 55,756 | 57,052 | 57,052 |

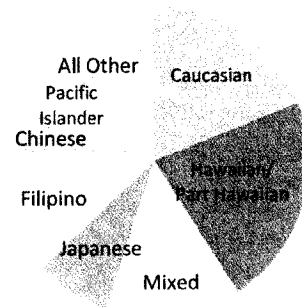
Enrollment by Degree

| | |
|----------------------------------|-----|
| Certificates: Community Colleges | 710 |
| Certificates: University | 180 |
| Associate degrees | 101 |
| Bachelor's degrees | 128 |
| Master's degrees | 146 |
| Doctoral degrees | 91 |
| Professional degrees | 59 |
| | 5 |

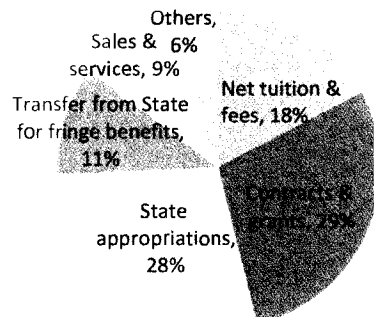
| | |
|----------|-----|
| Hawai'i | 85% |
| Mainland | 10% |
| Foreign | 4% |
| Other | 1% |

Enrollment by Race

| | |
|------------------------|-----|
| Caucasian | 19% |
| Hawaiian/Part Hawaiian | 22% |
| Mixed | 14% |
| Japanese | 8% |
| Filipino | 13% |
| Chinese | 5% |
| Pacific Islander | 3% |
| All Other | 16% |



| | 2015 | 2016 | 2017 | |
|--|---------------------|-------------|---------------------|---------------------|
| Net tuition and fees | \$ 272,306 | 17% | \$ 262,660 | \$ 248,377 |
| Contracts and grants (including Pell grants) | 451,669 | 29% | 456,944 | 494,321 |
| State appropriations | 441,373 | 28% | 413,148 | 391,266 |
| Transfer from State for fringe benefits | 172,248 | 11% | 162,969 | 153,919 |
| Sales and services | 134,787 | 9% | 135,315 | 130,879 |
| Others | 96,249 | 6% | 244,066 | 292,413 |
| Total | \$ 1,568,632 | 100% | \$ 1,675,102 | \$ 1,711,175 |



**University of Hawai'i
State of Hawai'i
Management's Discussion and Analysis (Unaudited)
June 30, 2016 and 2015**

Using the Financial Statements

The University's consolidated financial statements are prepared in accordance with Governmental Accounting Standards Board ("GASB") principles, which establish standards for external financial reporting for public colleges and universities. The University's consolidated financial statements are comprised of the following four components:

- **Statements of Net Position** – The Consolidated Statements of Net Position present information on the University's assets and liabilities, with the difference reported as net position. Over time, increases or decreases in net position may serve as a useful indicator of whether the University's financial condition is improving or deteriorating. Net position increases when revenues exceed expenses, or when assets increase without a corresponding increase in liabilities. This is an indication of improving financial condition. However, when expenses exceed revenues, or when liabilities increase without a corresponding increase in assets, there is an indication of deteriorating financial condition.
- **Statements of Revenues, Expenses and Changes in Net Position** – The Consolidated Statements of Revenues, Expenses and Changes in Net Position present the University's revenues and expenses and illustrate how current year activities improve or weaken the University's financial condition. Changes in net position are reported when the underlying event occurs (accrual basis of accounting), which may be different from actual cash flows. In accordance with GASB requirements, certain significant revenues budgeted for fundamental operational support of the core instructional mission of the University must be recorded as nonoperating revenue, including state educational appropriations, private gifts, and investment income. Consequently, the Consolidated Statements of Revenues, Expenses and Changes in Net Position distinguish operating from nonoperating revenues and expenses. It is anticipated that the University will consistently report an operating loss since certain significant revenue sources relied upon for core operational needs are considered nonoperating revenue.
- **Statements of Cash Flows** – The Consolidated Statements of Cash Flows distinguishes between cash inflows and outflows from operating activities, non-capital financing activities, capital and related financing activities, and investing activities.
- **Notes to Consolidated Financial Statements** – The notes provide additional information that is essential to a full understanding of the information presented in the consolidated financial statements.

Related Entities

The University maintains close relationships with two other entities, considered to be component units, whose financial information is blended into the University's accompanying consolidated financial statements. The University of Hawai'i Foundation (the "Foundation") is a not-for-profit organization established to solicit and manage funds for the benefit of the University. The Research Corporation of the University of Hawai'i (the "Research Corporation") provides administrative support services for research and training programs of the University. Both of the University's component units prepare stand-alone financial statements with footnotes, which are audited by independent auditors. Summarized information of the individual components of the University's consolidated financial position, results of operations and cash flows for the years ended June 30, 2016 and 2015 is presented in Note 18 to the consolidated financial statements.

University of Hawai'i
State of Hawai'i
Management's Discussion and Analysis (Unaudited)
June 30, 2016 and 2015

Financial Position

The Consolidated Statements of Net Position present the financial position of the University at the end of the fiscal year and display all assets and liabilities of the University. Assets and liabilities are presented using fair and current values, respectively. Two notable exceptions are receivables and capital assets, which are stated at historical cost less an allowance for doubtful accounts and accumulated depreciation, respectively. The difference between assets and liabilities is net position, representing a measurement of the current financial condition of the University. The University's assets, liabilities and net position at June 30, 2016, 2015 and 2014 are summarized as follows (in thousands of dollars):

| | 2016 | Percentage of Total Assets and Deferred Outflows | 2015 | Percentage of Total Assets and Deferred Outflows | 2014 | Percentage of Total Assets and Deferred Outflows | FY 16 vs 15 Change | FY 15 vs 14 Change |
|---|--------------|--|--------------|--|--------------|--|--------------------|--------------------|
| Current assets | | | | | | | | |
| Cash and operating investments | \$ 401,881 | 11% | \$ 375,052 | 10% | \$ 342,353 | 10% | \$ 26,829 | \$ 32,699 |
| Receivables, net | 104,838 | 3% | 104,711 | 3% | 108,463 | 3% | 127 | (3,752) |
| Other current assets | 21,712 | 1% | 24,681 | 1% | 23,597 | 1% | (2,969) | 1,084 |
| Total current assets | 528,431 | 15% | 504,444 | 14% | 474,413 | 14% | 23,987 | 30,031 |
| Noncurrent assets | | | | | | | | |
| Endowment and other investments | 475,040 | 13% | 477,243 | 13% | 499,460 | 14% | (2,203) | (22,217) |
| Capital assets, net | 2,053,385 | 57% | 2,068,691 | 57% | 2,071,850 | 60% | (15,306) | (3,159) |
| Other noncurrent assets | 388,709 | 10% | 466,840 | 13% | 418,903 | 12% | (78,131) | 47,937 |
| Total assets | 3,445,565 | 95% | 3,517,218 | 96% | 3,464,626 | 100% | (71,653) | 52,592 |
| Deferred outflows of resources | | | | | | | | |
| Deferred loss on refunding | 11,383 | 0% | 5,251 | 0% | 5,576 | 0% | 6,132 | (325) |
| Deferred outflows on net pension liability | 163,699 | 5% | 134,848 | 4% | - | 0% | 28,851 | 134,848 |
| Total deferred outflows of resources | 175,082 | 5% | 140,099 | 4% | 5,576 | 0% | 34,983 | 134,523 |
| Total assets and deferred outflows of resources | \$ 3,620,647 | 100% | \$ 3,657,317 | 100% | \$ 3,470,202 | 100% | \$ (36,670) | \$ 187,115 |
| Current liabilities | \$ 266,951 | 7% | \$ 270,047 | 7% | \$ 263,583 | 8% | \$ (3,096) | \$ 6,464 |
| Noncurrent liabilities | | | | | | | | |
| Long-term debt | 543,680 | 15% | 561,470 | 16% | 578,585 | 17% | (17,790) | (17,115) |
| Net pension liability | 1,144,564 | 32% | 1,089,882 | 30% | - | 0% | 54,682 | 1,089,882 |
| Other noncurrent liabilities | 828,653 | 24% | 742,335 | 20% | 666,508 | 18% | 86,318 | 75,827 |
| Total liabilities | 2,783,848 | 78% | 2,663,734 | 73% | 1,508,676 | 43% | 120,114 | 1,155,058 |
| Deferred inflows of resources | | | | | | | | |
| Deferred inflows on net pension liability | 111,364 | 3% | 151,162 | 4% | - | 0% | (39,798) | 151,162 |
| Total deferred inflows of resources | 111,364 | 3% | 151,162 | 4% | - | 0% | (39,798) | 151,162 |
| Net position | | | | | | | | |
| Net investment in capital assets | 1,504,935 | 42% | 1,503,902 | 41% | 1,519,669 | 44% | 1,033 | (15,767) |
| Restricted | | | | | | | | |
| Nonexpendable | 244,396 | 6% | 235,894 | 6% | 218,133 | 6% | 8,502 | 17,761 |
| Expendable | 561,093 | 15% | 644,743 | 18% | 598,070 | 17% | (83,650) | 46,673 |
| Unrestricted | (1,584,989) | -44% | (1,542,118) | -42% | (374,346) | -10% | (42,871) | (1,167,772) |
| Total net position | 725,435 | 19% | 842,421 | 23% | 1,961,526 | 57% | (116,986) | (1,119,105) |
| Total liabilities, deferred inflows of resources and net position | \$ 3,620,647 | 100% | \$ 3,657,317 | 100% | \$ 3,470,202 | 100% | \$ (36,670) | \$ 187,115 |

Implementation of GASB Statements No. 68 and 71

During fiscal year 2015, University of Hawai'i implemented GASB Statement No. 68, *Accounting and Financial Reporting for Pensions – an amendment of GASB Statement No. 27*, and GASB Statement No. 71, *Pension Transition for Contributions Made Subsequent to the Measurement Date – an amendment of GASB Statement No. 68*.

The adoption of Statements No. 68 and 71 has significant impact on the University's financial statements, which requires us to report expenditures and liabilities in the amount statutorily required. Readers of the fiscal year 2015 financial statements should notice that the University's balance sheet showed significant financial impact by the inclusion of the University's proportionate share of the net pension liability for the Employees' Retirement System of the State of Hawai'i ("ERS") plan. The adoption resulted in the restatement of the University's fiscal year 2014 net position. Accordingly, the University's net position as of July 1, 2014 has been restated to \$849 million from \$1.962 billion, which reflects the retrospective effect of adoption for net pension liability of \$1.113 billion. Retroactive implementation of GASB Statement No. 68 was not deemed practical due to the cost and timing required to obtain and analyze

University of Hawai'i

State of Hawai'i

Management's Discussion and Analysis (Unaudited)

June 30, 2016 and 2015

the activity covering fiscal year 2014. As such, the University's fiscal year 2014 financial statements are presented in accordance with GASB Statement No. 27.

As of June 30, 2016, the net pension liability increased by \$54.7 million to \$1.144 billion from \$1.090 billion in fiscal year 2015, primarily due to the additional pension expense, the difference between expected and actual experience with economic and demographic factors, effect of changes in assumptions, and the difference between actual and projected earnings on plan investments. Refer to Note 14 for more information regarding the University's pension.

Current Assets and Liabilities

Working capital is a good measure of both the University's efficiency and financial health. Positive working capital means that the University has current assets in excess of current liabilities and is able to pay off short-term obligations. A working capital deficit would mean that the University is unable to meet its short-term obligations with existing current assets.

The University recorded an increase in working capital the last three fiscal years, which resulted mainly from the implementation of the new financial management policy. In November 2013, the University adopted a financial reserve policy to establish system-wide operating reserves from non-general fund revenue in amounts sufficient to provide continued operations for at least two months with a minimum of five percent unencumbered cash from all tuition and fee funds, special funds, and revolving funds. At June 30, 2016, 2015 and 2014, working capital amounted to \$261.5 million, \$234.4 million and \$210.8 million, respectively. The University is committed to maintaining a prudent level of working capital to fund operations, including pre-funding approximately \$390.2 million in extramural grants which were mostly paid on a cost reimbursement basis. Based on the \$1.536 billion of operating expenses (excluding depreciation) for the year ended June 30, 2016, the working capital at year end represents approximately 59 days of operating funds, as compared to 53 and 55 days of operating funds in 2015 and 2014, respectively.

The components of the University's current assets and liabilities and their fluctuations during the three-year period are as follows:

- Current assets consist primarily of cash and cash equivalents, operating investments and net receivables. Total current assets were \$528.4 million, \$504.4 million and \$474.4 million at June 30, 2016, 2015 and 2014, respectively. Total current assets increased by \$24.0 million, or 4.8 percent, at June 30, 2016, primarily due to a \$26.8 million increase in cash and operating investments. The increase was made up of the \$12.0 million cash balance increase from tuition and fees, the receipt of \$3.6 million from revolving funds, the proceeds of \$8.5 million from the 2015 revenue bond issuance, offset by the repayment of a \$6.0 million advance to the State of Hawai'i for the Snug Harbor project. Total current assets increased by \$30.0 million, or 6.3 percent, at June 30, 2015, mainly due to a \$32.7 million increase in cash and operating investments for similar reasons as in fiscal year 2016. The increase primarily resulted from the implementation of the financial reserve policy. The cash balance from tuition and fees increased by \$20 million in fiscal year 2015, in addition to the \$6 million advance from the State of Hawai'i for the Snug Harbor project that was not spent as of June 30, 2015.

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- Current liabilities consist primarily of accounts payable, accrued payroll and fringe benefits, advances from sponsor and unearned revenue. Current liabilities also include amounts due to the State of Hawai'i, the current portion of long-term liabilities and other current liabilities. Total current liabilities were \$267.0 million, \$270.0 million and \$263.6 million at June 30, 2016, 2015 and 2014, respectively. Total current liabilities decreased by \$3.1 million, or 1.1 percent, at June 30, 2016, primarily due to the decrease in accounts payable of \$5.1 million due to decreases in construction in progress expenditures accrued for coupled with a \$6.0 million repayment to the State of Hawai'i for the Snug Harbor project. The aggregated decrease is offset by an increase in accrued payroll of \$7.4 million in negotiated bonus payments paid in fiscal year 2017. Total current liabilities increased by \$6.5 million, or 2.5 percent, at June 30, 2015, primarily due to the increase from the State of Hawai'i for the Snug Harbor \$6.0 million project advance.

Endowment and Other Investments

The University's endowment and other investments, including endowments held with the Foundation, decreased by \$2.2 million, or 0.5 percent, to \$475.0 million at June 30, 2016 as a result of market value decline. The June 30, 2015 decrease of \$22.2 million, or 4.4 percent, was primarily due to a \$20.0 million reimbursement of preconstruction costs associated with a new facility for the Cancer Research Center, which was put into service in a prior fiscal year. Realized and unrealized losses in fiscal year 2016 totaled \$6.1 million, versus \$0.1 million realized and unrealized gains in fiscal year 2015. A summarized comparison of the University investments as of June 30, 2016, as follows (in thousands of dollars):

| | 2016 | 2015 | 2014 |
|-----------------------|-----------------|-----------------|-----------------|
| University of Hawai'i | \$ 103.8 | \$ 104.0 | \$ 133.7 |
| Foundation | <u>371.2</u> | <u>373.2</u> | <u>365.8</u> |
| Total | <u>\$ 475.0</u> | <u>\$ 477.2</u> | <u>\$ 499.5</u> |

The University's endowment funds consist of both permanent endowments and funds functioning as endowments (quasi-endowment funds). Permanent endowment funds are funds received from donors or other outside agencies with the stipulation that the principal be inviolate and invested in perpetuity for the purpose of producing present and future income which may either be expended for the purposes specified by the donor or added to principal. Quasi-endowment funds are funds which the Board of Regents, rather than a donor or other outside agency, has allocated for long-term investment purposes. The Board of Regents, in accordance with its policies, is not required to maintain the quasi-endowment principal in perpetuity. Quasi-endowment funds are further categorized as restricted and unrestricted. Restricted quasi-endowment funds represent donor-restricted gifts, without the requirement to maintain the principal in perpetuity. Unrestricted quasi-endowment funds represent unrestricted funds designated by the Board of Regents for long-term investment purposes.

Programs supported by the University's permanent and quasi-endowment funds include scholarships, fellowships, professorships, research efforts, and other important programs and activities. The University uses its endowment to support academic and research programs by generating a predictable stream of annual support for current needs, while preserving the purchasing power of the endowment funds for future periods.

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The University's spending rate policy is to limit the immediate impact that significant changes in the fair value of the endowment portfolio have on annual distributions. The spending rate policy provides for an annual distribution, ranging between three percent and five percent of the five-year moving average of the endowment portfolio's fair value. In fiscal years 2016, 2015 and 2014, the University instituted a 4.5 percent distribution rate on restricted and unrestricted endowments. The total restricted and unrestricted distributions available to the University amounted to \$2.6 million, \$2.5 million and \$2.4 million in fiscal years 2016, 2015 and 2014, respectively.

Capital and Debt Activities

The University's capital assets are separated into seven categories: land, buildings, infrastructure, land improvements, equipment, library materials, and construction in progress. At June 30, 2016, 2015 and 2014, total capital assets, net of accumulated depreciation, remained constant to \$2.1 billion, which represented approximately 60 percent of the University's total assets. Capital asset additions totaled \$118.5 million, \$130.7 million and \$186.5 million in fiscal years 2016, 2015 and 2014, respectively, while depreciable capital asset disposals, net of accumulated depreciation, amounted to \$8.8 million, \$12.5 million and \$32.3 million, respectively.

The decreases of the additions in fiscal years 2016 and 2015 were due to the completion of many strategic capital projects in prior years. The decrease of the disposal in fiscal year 2015 was due to one-time large transfer of \$5.3 million assets to the Federal government.

Capital Projects

One of the critical factors in enhancing the quality of the University's academic and research programs and student life enrichment is the development, replacement and renewal of capital assets. The University continues to modernize its older teaching and research facilities, and develop and construct new facilities.

Significant capital projects completed during fiscal years 2016 and 2015 or in progress as of June 30, 2016 and 2015 included:

- **William S. Richardson School of Law Clinical Building** – The \$7 million William S. Richardson School of Law Clinical Building will break ground on September 30, 2016. The new building will increase teaching and conference space to train law students who serve the community.
- **Culinary Institute of the Pacific** – The \$25 million Phase I portion of the Culinary Institute of the Pacific broke ground on September 8, 2015. Phase I includes the infrastructure for the entire project, a parking lot, two single-story laboratory buildings, and an outdoor cooking area. Phase II will include the auditorium, administration building, classrooms, laboratories, and a restaurant.
- **Daniel K Inouye College of Pharmacy** – The \$33 million Daniel K Inouye College of Pharmacy broke ground in December of 2014. The 35,000 square foot instructional and research facility will be the permanent home of the Daniel K Inouye College of Pharmacy.
- **Community College Energy Conservation Project** – The \$38 million Leeward, Windward, Honolulu, and Kapiolani Community Colleges portion of the energy conservation project was completed on September 11, 2015. The project will reduce the consumption of electricity, water, wastewater and Syngas as well as create a curriculum based on conservation for each campus. The \$10 million University of Hawai'i Maui College project is scheduled to be completed in fiscal year 2017. The community colleges are leading the way to reach the University of Hawai'i's goal of net-zero energy by 2035.

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- **Hawai'i Community College Pālananui Campus** – The newest University of Hawai'i campus, the \$27.8 million Hawai'i Community College Pālananui opened on August 24, 2015. The community of Pālananui, "A Place of Enlightenment," will consist of parks, a University Village Town Center, a University Inn, and placed in the middle will be the Hawai'i Community College Pālananui Campus. The first phase includes five single-story buildings with kitchens, classrooms, laboratories, computer lab and a library.
- **Clarence T.C. Ching Athletics Complex** – The \$16 million Clarence T.C. Ching Athletics Complex was completed on August 31, 2014. The three-story facility includes grandstand seating for 2,500 people and offices and locker rooms for women's soccer, cross country, track and field, and sand volleyball. Adjacent to the grandstand seating is a sand volleyball court with bleacher style seating.
- **Leeward Community College Ka 'Imi 'Ike** – The dedication ceremony of the \$16.6 million Leeward Community College education building, Ka 'Imi 'Ike (The Search for Knowledge), was held on August 22, 2014. The 24,000 square foot teacher education building includes classrooms, a lecture hall, offices, a resource center, and meeting spaces. Ka 'Imi 'Ike is energy efficient, utilizing large windows for natural sunlight, photovoltaic panels, and a hybrid air-conditioning unit.
- **University of Hawai'i at Mānoa Elevator Modernization Project** – The University of Hawai'i at Mānoa has been working hard to update the elevators in many of the aging buildings. The \$7.5 million Phase I, which included seven buildings, was completed in FY 2014. The \$11.5 million Phase II, which included eleven buildings, was completed in fiscal year 2016. Phase III and Phase IV are scheduled to be completed in fiscal years 2017 and 2018, respectively.

Financing

The University uses a variety of sources, including federal and state support, revenue bonds, bank loans, gifts, and other expendable resources to finance capital projects.

- **General obligation bonds** – The State of Hawai'i continues to provide strong support to the University and issued general obligation bonds to help finance certain University projects. These bonds are carried as liabilities of the State. In fiscal years 2016, 2015 and 2014, the State appropriated funds directly to the Department of Budget and Finance to pay for debt service on general obligation bonds issued for the University. As a result, the University itself received no appropriations and made no transfers for debt service on general obligation bonds for these fiscal years. In fiscal years 2016, 2015 and 2014, \$106.8 million, \$106.1 million and \$101.0 million, respectively, were appropriated.
- **Revenue bonds** – The University also issued revenue bonds to finance capital projects. These bonds are carried as liabilities of the University. Total revenue bonds liabilities were \$562.6 million, \$578.6 million and \$593.9 million for fiscal years 2016, 2015 and 2014, respectively. The University revenue bonds were assigned municipal bond ratings of "A+," "Aa2" and "AA" by Standard & Poor's, Moody's Investors Service and Fitch Ratings, respectively. The University has appropriated funds, by statute, from the State of Hawai'i Tobacco Settlement Special Fund for the payment of principal and interest on revenue bonds to finance the cost of construction of the medical school facility and for annual operating expenses incurred by the facility. The University received State of Hawai'i Tobacco Settlement funds in the amount of \$9.5 million, \$9.9 million and \$9.9 million in fiscal years 2016, 2015 and 2014, respectively, to cover debt service for the bonds that financed the medical school facility. Refer to Note 11 for more information regarding the University revenue bonds.

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- **Loan agreement** – On May 4, 2012, the University entered into a five-year, unsecured loan agreement ("Note") with Hawai'i Regional Center LP III ("Lender") for a commitment amount not to exceed \$18 million, subject to certain limitations. The proceeds were used to facilitate and fund construction of the UH-West O'ahu campus located at Kapolei, Hawai'i. The Note bears interest at the rate of 1.5 percent per annum, which is due and payable semi-annually to the Lender on January 1 and July 1 each year until the Note has been paid in full. Under the terms of the Note, repayment each fiscal year is limited and subject to specific appropriations by the State to make such payments. The Note matures on April 22, 2018, at which time the unpaid principal will be due. As of June 30, 2016, \$17 million remains outstanding.

Net Position

Net position represents the residual interest in the University's assets after liabilities are deducted. At June 30, 2016, 2015 and 2014, total net position amounted to \$725.4 million, \$842.4 million and \$2 billion, respectively. Net position is reported in four major categories: net investment in capital assets, restricted nonexpendable, restricted expendable and unrestricted. The University's net position at June 30, 2016, 2015 and 2014 is summarized as follows (in thousands of dollars):

| | 2016 | 2015 | 2014 |
|----------------------------------|--------------------|--------------------|---------------------|
| Net investment in capital assets | \$ 1,504,935 | \$ 1,503,902 | \$ 1,519,669 |
| Restricted – Nonexpendable | 244,396 | 235,894 | 218,133 |
| Restricted – Expendable | 561,093 | 644,743 | 598,070 |
| Unrestricted | <u>(1,584,989)</u> | <u>(1,542,118)</u> | <u>(374,346)</u> |
| Total net position | <u>\$ 725,435</u> | <u>\$ 842,421</u> | <u>\$ 1,961,526</u> |

Net investment in capital assets is the University's capital asset, net of accumulated depreciation and the related outstanding debt used to finance the acquisition, construction or improvement of those assets. The net investment in capital assets increased by \$1 million in fiscal year 2016, primarily due to \$124.9 million of depreciation expense, \$8.8 million in net disposals offset by a \$16.0 million decrease in related debt and \$118.4 million of capital asset additions. In fiscal year 2015, the net investment in capital assets reduced by \$15.8 million from prior year due to \$121.4 million of depreciation expense, \$12.5 million in net disposals, and \$12.6 million decrease in related debt offset by \$130.7 million of capital asset additions.

Restricted nonexpendable net position primarily represents the University's and Foundation's permanent endowment funds, which are required to be maintained in perpetuity and amounted to \$244.4 million, \$235.9 million and \$218.1 million at June 30, 2016, 2015 and 2014, respectively. The increases of \$8.5 million and \$17.8 million in fiscal years 2016 and 2015, respectively, were primarily attributable to new permanent endowment gifts received.

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Restricted expendable net position is subject to externally imposed restrictions governing their use. Net position was restricted for the following purposes at June 30, 2016, 2015 and 2014 (in thousands of dollars):

| | 2016 | 2015 | 2014 |
|-----------------------------|-------------------|-------------------|-------------------|
| Plant facilities | \$ 319,809 | \$ 386,742 | \$ 327,195 |
| Donor-restricted activities | 210,404 | 224,904 | 234,200 |
| Loan activities | 37,229 | 24,363 | 24,173 |
| External sponsor activities | (6,349) | 8,734 | 12,502 |
| | <u>\$ 561,093</u> | <u>\$ 644,743</u> | <u>\$ 598,070</u> |

In fiscal year 2016, the overall decrease of \$83.7 million in restricted expendable net position was primarily attributable to the spending of State capital appropriations received in the prior year. In fiscal year 2015, the overall increase of \$46.7 million in restricted expendable net position was attributable to a \$56.8 million increase in State capital appropriations to fund construction for the UH-West O'ahu Administration and Allied Health Facility and the UH-Hilo College of Pharmacy.

Net position that is not subject to externally imposed restrictions governing their use is classified as unrestricted for financial reporting purposes. At June 30, 2016, 2015 and 2014, unrestricted net positions amounted to deficits of \$1.58 billion, \$1.54 billion and \$374.3 million, respectively. Although unrestricted net position is not subject to externally imposed restrictions, all of the University's unrestricted net positions has been internally designated for various academic and research programs and initiatives, contractual commitments, and capital projects. In addition, unrestricted net positions of \$37.6 million, \$45.0 million and \$46.7 million were designated for endowment activities at June 30, 2016, 2015 and 2014, respectively.

In addition to the pension liability restatement from the retrospective adoption of GASB Statements No. 68 and 71, the reduction in unrestricted net positions for the years ended June 30, 2016 and 2015 was caused by the University's required accounting and recognition of the University's allocated share of the State of Hawai'i's actuarially determined total other postemployment benefits ("OPEB") liability. Similar to other state and local governments, the State of Hawai'i ("State") plan has been paid on a "pay as you go" basis, which resulted in the OPEB liability growing substantially each year. As a result, unrestricted net position continues to decline, despite the unrestricted net position of the University from operations showed growth. The University's share of the OPEB liability as of June 30, 2016, 2015 and 2014 was \$722.8 million, \$650.8 million and \$579.2 million, respectively. Annual required OPEB contribution payments, on a "pay as you go" basis, towards this liability were paid directly by the State Department of Budget and Finance from its general fund appropriation and not out of the University's operating budget appropriation. The University made contributions calculated as part of the State's total contribution requirements and were reimbursed to the State's General Fund as part of the fringe benefit rate on University employees' actual salaries.

Below is a table showing the unrestricted net position excluding pension and OPEB liabilities (in thousands of dollars):

| | 2016 | 2015 | 2014 |
|------------------------------------|-------------------|-------------------|-------------------|
| Unrestricted net position | \$ (1,584,989) | \$ (1,542,118) | \$ (374,346) |
| Pension liability | 1,144,564 | 1,089,882 | - |
| OPEB liability | 722,757 | 650,805 | 579,196 |
| Adjusted net unrestricted position | <u>\$ 282,332</u> | <u>\$ 198,569</u> | <u>\$ 204,850</u> |

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Results of Operations

The Consolidated Statements of Revenues, Expenses and Changes in Net Position are a presentation of the University's results of operations for the year. It indicates whether the financial condition of the University improved or deteriorated. For financial reporting purposes, certain significant revenues, including state appropriations, private gifts and investment income, which are relied upon and budgeted to support the University's core operations, are required to be reported as nonoperating revenues. The University's results of operations for the years ended June 30, 2016, 2015 and 2014 summarized to match revenues supporting core activities with expenses associated with core activities, are as follows (in thousands of dollars):

| | 2016 | | 2015 | | 2014 | | Increase (Decrease) | |
|---|-------------------|------------------|-------------------|------------------|---------------------|------------------|---------------------|--------------------|
| | Amount | Percent of Total | Amount | Percent of Total | Amount | Percent of Total | FY 16 vs 15 Change | FY 15 vs 14 Change |
| Revenues | | | | | | | | |
| Operating | | | | | | | | |
| Tuition and fees | \$ 403,411 | 30.2% | \$ 392,471 | 30.0% | \$ 377,550 | 27.4% | \$ 10,940 | \$ 14,921 |
| Less: Scholarship allowances | (131,105) | -9.8% | (129,811) | -9.9% | (129,173) | -9.4% | (1,294) | (638) |
| Grants and contracts | 390,231 | 29.2% | 390,800 | 29.9% | 427,056 | 30.9% | (569) | (36,256) |
| Sales and services | 134,787 | 10.1% | 135,315 | 10.3% | 130,879 | 9.5% | (528) | 4,436 |
| Other revenue | 2,211 | 0.2% | 2,568 | 0.2% | 2,935 | 0.2% | (357) | (367) |
| Total operating revenues | <u>799,535</u> | <u>59.9%</u> | <u>791,343</u> | <u>60.5%</u> | <u>809,247</u> | <u>58.6%</u> | <u>8,192</u> | <u>(17,904)</u> |
| Nonoperating | | | | | | | | |
| State appropriations | 441,373 | 33.0% | 413,148 | 31.6% | 391,266 | 28.3% | 28,225 | 21,882 |
| Federal Pell grant | 61,438 | 4.6% | 66,144 | 5.1% | 67,265 | 4.9% | (4,706) | (1,121) |
| Net investment income | 679 | 0.1% | 4,659 | 0.4% | 51,520 | 3.7% | (3,980) | (46,861) |
| Private gifts | 32,382 | 2.4% | 32,600 | 2.5% | 61,127 | 4.4% | (2,18) | (28,527) |
| Total nonoperating revenues | <u>535,872</u> | <u>40.1%</u> | <u>516,551</u> | <u>39.5%</u> | <u>571,178</u> | <u>41.4%</u> | <u>19,321</u> | <u>(54,627)</u> |
| Total revenues supporting core activities | <u>1,335,407</u> | <u>100.0%</u> | <u>1,307,894</u> | <u>100.0%</u> | <u>1,380,425</u> | <u>100.0%</u> | <u>27,513</u> | <u>(72,531)</u> |
| Expenses | | | | | | | | |
| Operating | | | | | | | | |
| Compensation and benefits | 1,113,771 | 75.2% | 1,093,021 | 73.1% | 1,070,419 | 71.0% | 20,750 | 22,602 |
| Supplies, services and cost of goods sold | 202,157 | 13.6% | 205,833 | 13.8% | 238,687 | 15.8% | (3,676) | (32,854) |
| Telecom and utilities | 64,633 | 4.4% | 72,282 | 4.8% | 79,860 | 5.3% | (7,649) | (7,576) |
| Scholarships and fellowships | 43,440 | 2.9% | 49,302 | 3.3% | 50,835 | 3.4% | (5,862) | (1,533) |
| Other expense | 111,615 | 7.5% | 112,076 | 7.5% | 110,597 | 7.3% | (461) | 1,479 |
| Total operating expenses | <u>1,535,616</u> | <u>103.6%</u> | <u>1,532,514</u> | <u>102.4%</u> | <u>1,550,398</u> | <u>102.8%</u> | <u>3,102</u> | <u>(17,884)</u> |
| Nonoperating (revenues) expenses | | | | | | | | |
| Transfers from State, net | (200,216) | -13.5% | (191,584) | -12.8% | (183,460) | -12.2% | (8,632) | (8,124) |
| Transfers (from) to Federal – capital assets | (4,081) | -0.3% | 5,315 | 0.4% | 4,155 | 0.3% | (9,396) | 1,159 |
| Interest expense | 25,064 | 1.7% | 27,523 | 1.9% | 26,690 | 1.8% | (2,459) | 833 |
| Total nonoperating revenues | <u>(179,233)</u> | <u>-12.1%</u> | <u>(158,746)</u> | <u>-10.5%</u> | <u>(152,614)</u> | <u>-10.1%</u> | <u>(20,487)</u> | <u>(6,132)</u> |
| Expenses associated with core activities before depreciation | <u>1,356,383</u> | <u>-</u> | <u>1,373,768</u> | <u>-</u> | <u>1,397,784</u> | <u>-</u> | <u>(17,385)</u> | <u>(24,016)</u> |
| Loss from core | | | | | | | | |
| Loss from core activities before depreciation | <u>(20,976)</u> | <u>-</u> | <u>(65,874)</u> | <u>-</u> | <u>(17,359)</u> | <u>-</u> | <u>44,898</u> | <u>(48,515)</u> |
| Depreciation | <u>124,937</u> | <u>8.5%</u> | <u>121,378</u> | <u>8.2%</u> | <u>109,458</u> | <u>7.3%</u> | <u>3,559</u> | <u>11,920</u> |
| Expenses associated with core activities including depreciation | <u>1,481,320</u> | <u>100.0%</u> | <u>1,495,146</u> | <u>100.0%</u> | <u>1,507,242</u> | <u>100.0%</u> | <u>(13,826)</u> | <u>(12,096)</u> |
| Loss from core activities | <u>(145,913)</u> | <u>-</u> | <u>(187,252)</u> | <u>-</u> | <u>(126,817)</u> | <u>-</u> | <u>\$ 41,339</u> | <u>\$ (60,435)</u> |
| Other nonoperating activity | | | | | | | | |
| Capital gifts and grants | 28,122 | | 165,904 | | 146,068 | | | |
| Permanent endowment | 9,254 | | 19,426 | | 9,502 | | | |
| Other expenses, net | <u>(8,449)</u> | | <u>(4,391)</u> | | <u>(4,124)</u> | | | |
| Other nonoperating income, net | <u>28,927</u> | | <u>180,939</u> | | <u>151,446</u> | | | |
| Increase (decrease) in net position | <u>(116,986)</u> | | <u>(6,313)</u> | | <u>24,629</u> | | | |
| Net position | | | | | | | | |
| Beginning of year | 842,421 | | 1,961,526 | | 1,936,897 | | | |
| Adjustment for change in accounting principle | - | | (1,112,792) | | - | | | |
| Beginning of year, as restated | <u>842,421</u> | | <u>848,734</u> | | <u>1,936,897</u> | | | |
| End of year | <u>\$ 725,435</u> | | <u>\$ 842,421</u> | | <u>\$ 1,961,526</u> | | | |

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Revenues Supporting Core Activities

The University has a diversified stream of revenues to support its operations. No single source generated more than 35 percent of the total 2016 revenue. State appropriations and tuition and fees are the core components that support the University's instructional and academic programs. Government and nongovernmental grants and contracts provide opportunities for under-graduate and graduate students to participate in basic research with renowned researchers. Private gifts contribute toward the support of the University's instructional and academic initiatives. Sales and services revenues include revenues from educational departments and auxiliary enterprises, including bookstores, student and faculty housing, food services, parking and athletics.

Tuition and fees revenue, net of scholarship allowances, was up by \$9.6 million, or 3.7 percent, to \$272.3 million in fiscal year 2016. The increase in fiscal year 2015 was \$14.3 million, or 5.8 percent, to \$262.7 million. The increases in fiscal years 2016 and 2015 were primarily attributable to the increase in tuition rates between 4 percent and 5 percent among all campuses offset by a decline in enrollment. Scholarship allowances amounted to \$131.1 million, \$129.8 million and \$129.2 million in fiscal years 2016, 2015 and 2014, respectively.

One of the largest sources of revenue (29 percent) was grants and contracts. Total revenues from federal, state and local grants, and contracts and nongovernmental sponsored programs was relatively flat in fiscal year 2016 as compared to 2015. The University like other research institutions across the country continues to weather an extremely challenging funding landscape brought on by the lingering effects of sequestration, uncertainties in agency funding, budget cuts and the realignment of R&D funding priorities. The grants and contracts revenue amounted to \$390.2 million, \$390.8 million and \$427.0 million in fiscal years 2016, 2015 and 2014, respectively.

Sales and services revenues, which are mainly comprised of bookstores, student and faculty housing, food services, parking and athletics, was down by \$0.5 million, or 0.4 percent, to \$134.8 million in fiscal year 2016. The decrease was primarily attributable to the decline in textbook sales, where the University faced increasing competition with online retailers and direct marketing from publishers. Sales and services revenues increased by \$4.4 million, or 3.4 percent, to \$135.3 million in fiscal year 2015 from fiscal year 2014. The increase was primarily attributable to the increase in revolving fund project activity.

General state appropriations increased significantly by \$28.2 million, or 6.8 percent, to \$441.4 million in fiscal year 2016 and by \$21.9 million, or 5.6 percent, to \$413.1 million in fiscal year 2015. The State of Hawai'i continued to provide strong financial support to the University as the sole public higher education system within the State. The additional funding in fiscal year 2016 included \$6.3 million for performance based funding, \$1.2 million for Title IX compliance support, \$19.3 million for salary increase negotiated by the collective bargaining agreements, and \$1.4 million for other mission critical programs. The increase in fiscal year 2015 was mainly attributable to an increase in legislative appropriations to pay for in faculty union contracts, and to address the need for increased administrative support at the UH-West O'ahu campus due to increased enrollment.

The University's net investment income for fiscal year 2016, as compared to fiscal year 2015, went down by \$4.0 million, or 85.4 percent. The fiscal year 2016 decrease was mainly due to the decrease in realized gain of \$7.8 million offset by the decrease in unrealized loss and other investment loss of \$1.5 million and \$1.4 million, respectively. The University's net investment income for fiscal year 2015, as compared to fiscal year 2014, also decreased by \$46.8 million, or 91 percent, mainly due to the decrease in realized gain of \$13.6 million and unrealized gain of \$31.1 million, which was in line with the decrease in the market performance in fiscal year 2015.

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The components of net investment income for the years ended June 30, 2016, 2015 and 2014 were as follows (in thousands):

| | 2016 | 2015 | 2014 | Increase (Decrease) | |
|-------------------------------|---------------|-----------------|------------------|-----------------------|-----------------------|
| | | | | FY 16 vs 15 Change | FY 15 vs 14 Change |
| Interest and dividend income | \$ 8,640 | \$ 7,974 | \$ 7,621 | \$ 666 | \$ 353 |
| Net realized gains | 572 | 8,336 | 21,904 | (7,764) | (13,568) |
| Net unrealized gains (losses) | (6,703) | (8,232) | 22,826 | 1,529 | (31,058) |
| Other, net | (1,830) | (3,419) | (831) | 1,589 | (2,588) |
| | <u>\$ 679</u> | <u>\$ 4,659</u> | <u>\$ 51,520</u> | <u>\$ (3,980)</u> | <u>\$ (46,861)</u> |

Private gifts, most of which are restricted as to use, stayed relatively consistent at \$32.4 million in fiscal year 2016 compared to \$32.6 million in fiscal year 2015. Private gifts decreased by \$28.5 million, or 47 percent, to \$32.6 million in fiscal year 2015 compared to \$61.1 million in fiscal year 2014. The decrease was primarily attributable to a one-time \$40 million donation received in fiscal year 2014 offset by a one-time \$5.7 million donation received in fiscal year 2015.

Expenses Associated with Core Activities

The University is committed to recruiting and retaining outstanding faculty and staff and providing compensation equivalent to peer institutions and nonacademic employers. Of the University’s operating expenses, approximately 75.2 percent during fiscal year 2016, 73.1 percent during fiscal year 2015 and 71.0 percent during fiscal year 2014, were related to compensation and benefits.

Compensation and benefits went up by \$21.0 million, or 1.9 percent, to \$1,114 million in fiscal year 2016 as compared to fiscal year 2015 and increased by \$22.6 million, or 2.1 percent, to \$1,093 million in fiscal year 2015 as compared to fiscal year 2014. The fiscal year 2016 increase was attributable to a 4.0 percent pay increase, or \$3.1 million, and one-time pay bonus, or \$7.4 million negotiated by the collective bargaining agreements, and an increase in fringe benefits of \$9.3 million. The increase of OPEB assessment was a result from the enacted Act 268, SLH 2013 during the 2013 legislative session. The Act requires the State and the University to fully fund the Annual Required contribution as determined by an actuary within 30 years. The University recognized \$117.1 million, \$113.0 million and \$106.8 million postretirement health and life insurance benefits in fiscal years 2016, 2015 and 2014, respectively. The increases in postretirement health and life insurance benefits in fiscal years 2016 and 2015 were a result of year-to-year increases in the payroll expense actuarial assumptions.

Supplies, services and cost of goods sold expense includes service fees, printing and binding, advertising, dues and subscriptions, controlled property acquisitions, cost of goods sold for resale items, and other miscellaneous operating costs. In fiscal year 2016, such expenses decreased by \$3.7 million, or 1.8 percent, to \$202.2 million as compared to fiscal year 2015. The fiscal year 2016 decrease was primarily attributable to decreases in purchases of supplies, federal property acquisitions, and other miscellaneous operating costs offset by increases in controlled property acquisitions and cost of goods sold. In fiscal year 2015, such expenses decreased by \$32.9 million, or 13.8 percent, to \$205.8 million as compared to fiscal year 2014. The fiscal year 2015 decrease was primarily attributable to the decrease in sponsored project expenditures due to the sunset of American Recovery and Reinvestment Act of 2009 funds.

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The University is committed to providing affordable yet quality education to its students. To accomplish this goal, student aid is provided in the form of scholarships and fellowships, including tuition and fee waivers applied to student accounts and reflected as reductions and allowances to student tuition and student housing revenues, and scholarship and fellowship payments (mostly academic and athletic) made directly to students. Total aid to students decreased by \$4.6 million, or 2.6 percent, to \$174.5 million in fiscal year 2016 as compared to prior year. The decrease was primarily attributable to the number of Pell grants awarded, and the contributing factors were: 1) decreased enrollment and 2) increase in overall household income that stemmed from the effect of the low unemployment rate in Hawai'i that took families out of the Pell grant eligibility. Total aid to students also decreased by \$1 million, or 0.5 percent, to \$179.1 million in fiscal year 2015 as compared to the prior fiscal year 2014 for similar reasons.

The University depreciates its capital assets over their estimated useful lives using the straight-line method. Depreciation expense increased by \$3.6 million, or 2.9 percent, to \$124.9 million during fiscal year 2016 as compared to fiscal year 2015. The increase in fiscal year 2016 was primarily attributable to building and equipment additions and reclassifications from construction in progress. Depreciation expense increased by \$11.9 million, or 10.9 percent, to \$121.4 million during fiscal year 2015 as compared to fiscal year 2014. The increase in fiscal year 2015 was primarily attributable to building and equipment additions and reclassifications from construction in progress.

Transfers from State amounted to \$200.2 million, \$191.6 million and \$183.5 million in fiscal years 2016, 2015 and 2014, respectively. Transfers from State were primarily for fringe benefit expense paid by the State for the University, the tobacco settlement moneys paying for John A. Burns School of Medicine revenue bond debt service, and the UH Cancer Center cigarette stamp tax collections. The increase in Transfer from State for both fiscal years 2016 and 2015 were primarily attributable to the increase in fringe benefit rates.

The Cigarette Tax and Tobacco Tax Law, HRS section 245-15, effective July 1, 2006, established the Hawai'i Cancer Research Special Fund. The cigarette stamp tax, beginning October 1, 2006, provides revenues to support research and operating expenses to this fund as follows:

| <u>Time Period</u> | <u>Cigarette Stamp Tax</u> |
|--------------------------------------|----------------------------|
| October 1, 2006 – September 30, 2007 | 1.0 cent per cigarette |
| October 1, 2007 – September 30, 2008 | 1.5 cents per cigarette |
| October 1, 2008 – thereafter | 2.0 cents per cigarette |

Other Nonoperating Activities

Revenues from other nonoperating activities are generally not used to support the University's current operations and are comprised primarily of capital gifts and grants and additions to permanent endowments. Capital gifts and grants and state capital appropriations and transfers may only be used for the purchase or construction of specified capital assets. While additions to permanent endowments must be retained in perpetuity, investment earnings thereon may be available in future years to support specified programs.

In fiscal year 2016, capital gifts and grants, including state capital appropriations and transfers, decreased by \$137.8 million, or 83.0 percent, to \$28.1 million compared to \$165.9 million in fiscal year 2015. In fiscal year 2015, there was an increase of \$19.8 million, or 13.6 percent, compared to \$146.1 million in fiscal year 2014. The decrease in fiscal year 2016 was primarily attributable to the decrease of capital

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appropriations from the State of Hawai‘i by \$145.3 million, or 89.8 percent, to \$16.5 million compared to the increase of capital appropriations in fiscal year 2015 of \$19.8 million. Other capital gifts and grants during fiscal year 2016 included federal capital grants of \$4.8 million and private capital gifts and grants of \$1.1 million. During fiscal year 2015, other capital gifts and grants included federal capital grants of \$4.5 million and private capital gifts and grants of \$0.6 million.

Cash Flows

The Consolidated Statements of Cash Flows present the University’s significant sources and uses of cash and cash equivalents, including restricted cash balances. The University’s cash is comprised primarily of cash held with the State Treasury, demand deposits, and time certificates of deposit with an original maturity of three months or less. A summary of the University’s cash flows for the years ended June 30, 2016, 2015 and 2014 are as follows (in thousands of dollars):

| | 2016 | 2015 | 2014 | FY 16 vs 15 Change | FY 15 vs 14 Change |
|---|-------------|-------------|-------------|-----------------------|-----------------------|
| Cash received from operations | \$ 799,112 | \$ 804,374 | \$ 799,092 | \$ (5,262) | \$ 5,282 |
| Cash payments for operations | (1,293,552) | (1,299,687) | (1,314,062) | 6,135 | 14,375 |
| Net cash used in operating activities | (494,440) | (495,313) | (514,970) | 873 | 19,657 |
| Net cash provided by noncapital financing activities | 560,769 | 538,775 | 508,527 | 21,994 | 30,248 |
| Net cash used in capital and related financing activities | (43,518) | (41,419) | (50,446) | (2,099) | 9,027 |
| Net cash provided by (used in) investing activities | (9,443) | 23,461 | 42,492 | (32,904) | (19,031) |
| Net increase (decrease) in cash | 13,368 | 25,504 | (14,397) | (12,136) | 39,901 |
| Cash | | | | | |
| Beginning of year | 89,811 | 64,307 | 78,704 | 25,504 | (14,397) |
| End of year | \$ 103,179 | \$ 89,811 | \$ 64,307 | \$ 13,368 | \$ 25,504 |

The University’s cash and cash equivalents increased by \$13.4 million, or 14.9 percent, to \$103.1 million at June 30, 2016 from \$89.8 million at June 30, 2015. During fiscal year 2016, \$494.4 million in cash was used for operating activities, offset by \$560.8 million in cash provided by noncapital financing activities. Net cash used in capital and related financing activities and investing activities amounted to \$43.5 million and \$9.4 million in fiscal year 2016.

The net cash used in operating activities was reduced by \$0.9 million and \$19.7 million in fiscal years 2016 and 2015, respectively. The reduction was the result of the implementation of the financial reserve policy that required the University to reserve at least two months of working capital with a minimum of five percent unencumbered cash from non-general fund revenue.

The \$2.1 million increase in net cash used in capital and related financing activities in fiscal year 2016 as compared to fiscal year 2015 was primarily attributable to a reduction of capital appropriation received from the State of Hawai‘i of \$25.8 million and \$12.0 million due to the advance and repayment of funds to the State of Hawai‘i offset by a decrease in capital asset purchases of \$28.5 million and the receipt of proceeds from the Series 2015A bond issuance of \$8.6 million. The \$9.0 million decrease in cash used in capital and related financing activities in fiscal year 2015 as compared to fiscal year 2014 was primarily attributable to a decrease in capital asset purchases of \$44.2 million, offset by an increase in capital gifts and grants of \$11.4 million and a \$20.0 million transfer of funds for reimbursement of preconstruction costs associated with the UH Cancer Center.

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Looking Forward

The University of Hawai'i is one of the most important economic engines in Hawai'i with a total estimated impact of \$3.61 billion on Hawai'i's economy. In relation to this, the University is impacted by Hawai'i's economy in its enrollment and funding received from the State of Hawai'i and gift donors. Looking toward the future, Hawai'i's economy is expected to continue positive growth into 2017, according to the State Department of Business, Economic Development & Tourism. The tourism and construction industries are projected to remain strong, while the government and military sectors will continue to stay relatively unchanged. Hawai'i's robust economy has kept the unemployment rate low at 3.4 percent as of August 2016.

As the sole provider of public higher education in Hawai'i, the University plays a vital role in improving the social, economic and environmental well-being of current and future generations. To effectively provide higher education to the community, the University has developed and is implementing the University of Hawai'i Strategic Directions, 2015–2021, built upon previous work outlined in the Strategic Outcomes and Performances Measures, 2008–2015, that will guide the University's priorities for the next three biennia to achieve the outcomes directed by the Board of Regents (the "Board").

The four strategic directions outlined below describe the University's priorities for 2015–2021:

- Hawai'i Graduation Initiative
- Hawai'i Innovation Initiative
- 21st Century Facilities
- High Performance Mission-Driven System

Enrollment and Tuition

According to the 2016 College Affordability Diagnosis by the Pennsylvania State University Graduate School of Education, University of Hawai'i community colleges are the most affordable public, two-year institutions of higher education in the nation. Hawai'i ranked as the third overall for most affordable state when considering the percentage of family income required for residents to finance the full cost of a public higher education. The University at Mānoa puts Hawai'i in 5th place among states in providing affordable access to a public research university education, and the state ranks 7th in affordable access to a public, four-year, non-doctoral institutions through the University of Hawai'i at Hilo and at West O'ahu.

The University's enrollment continues to trend downward since peaking in 2010, however, the likely reasons are varied. Since 2010, the State economy has significantly improved each year following the recession. The University has also been very successful on a number of its initiatives to increase graduation rates, to increase the speed at which student matriculate, and working with public high schools to graduate their students with University-granted college credits. Looking within the long-term historical context, overall enrollment at the University of Hawai'i remains high. The peak associated to the Great Recession is perceived to be anomalously high. Fall census headcount comparisons are as follows:

| | Fall 2016 | % Change | Fall 2015 | % Change | Fall 2014 |
|--------------------|---------------|-------------|---------------|-------------|---------------|
| Mānoa | 18,056 | -4.3 | 18,865 | -3.3 | 19,507 |
| Hilo | 3,666 | -4.3 | 3,829 | -2.4 | 3,924 |
| West O'ahu | 2,939 | 9.2 | 2,692 | 1.2 | 2,661 |
| Community Colleges | 28,757 | -5.3 | 30,370 | -1.9 | 30,960 |
| Total | 53,418 | -4.2 | 55,756 | -2.3 | 57,052 |

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On October 11, 2011, the Board approved a five-year tuition schedule. Fiscal year 2015–2016 is the fourth year of the schedule. Tuition rates for fiscal year 2015–2016 were scheduled to increase as much as seven percent. However, in the interest of preserving affordability and access to public higher education in the State of Hawai'i, the Board amended the previously-approved schedule and reduced the percentage of tuition increase scheduled for year four and five of the schedule – reducing tuition rate increases to not more than five percent. On July 21, 2016, the Board approved a new three-year tuition increase schedule for fiscal year to begin July 1, 2018. This new schedule has no increases for fiscal year 2016–2017, and tuition increases in fiscal years 2017–2018 and 2018–2019 ranging from one to two percent at various campuses.

The University is committed to provide financial aid to achieve its affordability objective. The total financial aid, including aid from federal, State and private grants and awards, provided to undergraduate students were \$121.0 million, \$120.4 million and \$119.4 million in academic years 2015, 2014 and 2013, respectively.

In Hawai'i, experts estimate 70 percent of jobs will require at least an associate's degree by 2020. Only 44 percent of working-age residents had such a degree in 2014. The University of Hawai'i has an enormous opportunity to provide affordable higher education while increasing enrollment in the State of Hawai'i.

Extramural Funds

The extramural fund awards include a mix of research and non-research programs that provide financial stability and balance to the University. About 40-50 percent of the projects are non-research in nature and are intended for training, workforce development, outreach and community services, clinical trials, and others.

The University like other research institutions across the country continues to weather an extremely challenging funding landscape brought on by the lingering effects of sequestration, uncertainties in agency funding, budget cuts and the realignment of R&D funding priorities. Despite these challenges, the University research enterprise worked diligently to halt three straight years of decline in extramural award funding and managed a slight increase in fiscal year 2015.

Unfortunately, despite continued efforts, fiscal year 2016 Extramural Awards closed at \$391 million, a decrease of eight percent as compared to last year's tally of \$425 million. In addition to the difficult funding environment, the University also absorbed a number of setbacks that contributed to the decrease, including the end of a four-year workforce training initiative by the U.S. Department of Labor for programs in cyber security and health, the absence of a large U.S. Navy task order for Applied Research Laboratory, and a decrease in extramural funding at the University of Hawai'i at Hilo.

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While research funding will continue to remain a challenge at the University for years to come, we will continue to align our research enterprise with national science and technology funding priorities, while helping to address the critical challenges of the nation and our state. We have made headway in building a pipeline of revenue generating awards in fiscal year 2017:

- \$20M grant from the National Science Foundation's Experimental Program to Stimulate Competitive Research ("EPSCoR") for its 'Ike Wai collaboration, a five-year study of water sustainability issues.
- \$8.5 million from the Office of Naval Research for its Asia-Pacific Research Initiative for Sustainable Energy Systems ("APRISES") to continue testing and evaluation of renewable generation and power systems controls for smart- and micro-grids.
- \$8M in two separate awards from the National Cancer Institute to study cancer risk in multi-ethnic groups.

Facilities and Infrastructure

The University has a strong commitment to its core facilities and infrastructure. In the past three years, the University completed many major construction projects, which included the newest campus – Hawai'i Community College Pāalamanui campus, Clarence T.C. Ching Athletics Complex, the new three-story Student Services building at the University at Hilo, the expansion of the two-story Warrior Recreation Center at Mānoa, and other new buildings in Maui College, Leeward and Windward Community Colleges to accommodate anticipated enrollment growth.

Meanwhile, the State of Hawai'i Legislature continued its strong financial support to the University's capital improvement program and provided general obligation bond appropriations for the 2015–2017 and 2013–2015 fiscal biennia that were approximately \$365.5 million and \$390 million, respectively. In September 2015, the University also issued Series 2015-A Taxable Revenue Bonds to help fund two new strategic construction projects: \$5 million for the Hilo College of Pharmacy and \$3.5 million for the Law School. Both projects included state funds of \$28 million and \$3.5 million, respectively, in general obligation ("GO") bond funds.

Improvement and modernization of the University's physical assets is key to delivering the University's strategic directions that strives for 21st century facilities for learning, teaching and research. The University has developed a six-year CIP plan for fiscal years 2018–2023 (the "6-Year CIP Plan") that will set forth a vision of a physical environment that supports and augments the high quality education and research that takes place at our University. It also presents a coordinated, long-term strategy that (1) prioritizes classrooms, laboratories and student spaces with a focus on improving the learning and research environment, 2) targets those facilities with the highest utility and poorest conditions through upgrade to the interior/exterior structures, building roofs, mechanical and electrical systems, pedestrian pathways and roadways, and 3) changes the paradigm on how the University manages its space. This 6-year CIP Plan is organized in four categories: Major Capital Improvement Projects; Renew, Improve & Modernize Projects ("RIM Projects"); Minor Capital Improvement Projects; and Planning Projects. The University believes this plan will move us toward a multi-faceted approach that improves the quality of learning and research environment, through the lens of our students and faculty, while addressing our deferred maintenance backlogs. We have projected to reduce the current deferred maintenance of \$496.3 million to \$327.3 million in fiscal year 2023 under this plan.

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Fundraising

The University launched a seven-year \$500 million fundraising campaign and began its "quiet phase" on July 1, 2011. Since the launch of the campaign, the University has consistently exceeded the fundraising goals. In fiscal year 2016, the University had raised \$66.1 million as compared to \$129.0 million in fiscal year 2015 and \$98.6 million in fiscal year 2014.

State General Fund Appropriations

The State of Hawai'i continues to provide strong support to the University as the sole provider of public higher education in Hawai'i. When compared to other universities in the nation, the University is well supported by the State and is ranked 11th in the category of higher education operating appropriation per full-time equivalent in 2014. The Hawai'i Governor supported, and the State Legislature appropriated, an increase of \$28.2 million, or 6.8 percent, in general funds to the University's fiscal year 2017 operating budget. These funds were allocated throughout the campuses to reward academic performance and fund faculty salary increases that were negotiated through collective bargaining agreements and other special programs.

Future general fund appropriations are dependent upon the financial health of the State, State Council of Revenues projections and priorities yet to be articulated by the Governor and State legislature. The current outlook shows positive signs. The State ended fiscal year 2016 with general fund surplus exceeding \$1 billion, although it was a single point of data. The Council on Revenues forecasted a 5.5 percent growth for fiscal year 2017. However, tax revenue collections for the current fiscal year through September 2016 were down 3.3 percent compared to the previous fiscal year. In addition, ERS (retirement) and OPEB (health fund) unfunded liabilities for the State are roughly \$18 billion. To continue to provide quality and affordable education to the residents of Hawai'i, the University has been working hard with lawmakers to advance the University's needs and priorities.

Hawai'i Graduation Initiative and 15 to Finish Campaign

Hawai'i Graduation Initiative ("HGI") is a system-wide strategic initiative that focuses on increasing the number of educated citizens within the state. HGI is aligned with the Hawai'i P-20 goal to increase the number of working age adults in the state who hold a degree to 55 percent by 2025. Because of this focused effort, the UH campuses have increased the number of degrees and certificates awarded to 11,680 or by 46 percent since 2008.

HGI's *15 to Finish* campaign encourages students to take 15 credits per semester (or 30 credits per year) to graduate on time (i.e., in most cases, two years for an associate degree and four years for a bachelor's degree). UH has nearly doubled the percentage of first-time freshmen who enroll in 15 or more credits in their first semester since the start of the campaign in 2012.

The campaign has garnered national attention. To date, *15 to Finish* campaigns have been implemented by seven states at scale and an additional 120 institutions nationwide. An additional seven states have committed to launching campaigns in 2017. At Complete College America's 2016 Annual Convening of the Alliance in November, the UH System was the inaugural recipient of two President's Awards, one of which was for the *15 to Finish* campaign. The President's Award recognizes innovation and outstanding contributions to national college completion efforts.

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Hawai'i Innovation Initiative

To leverage its distinctive strengths in earth and ocean sciences, astronomy, evolutionary biology, and energy research, the University is continuing our efforts to spearhead the Hawai'i Innovation Initiative, a proactive partnership between the University, the private sector and government to create a third economic driver for the state based on the University's research. Our XLR8UH venture accelerator program has developed 15 startup companies, generated over \$600,000 in revenue and secured \$7.8 million in total funding. In March 2016, we launched the i-Lab, a reconfigurable working space for students in cross disciplines to engage in innovation and entrepreneurial projects; and in July 2016, the Pacific Asian Center for Entrepreneurship ("PACE") at Mānoa's Shidler College of Business opened their version of the i-Lab called sPACE. Finally, we will again be hosting the second annual Future Focus innovation conference in October 2016 – this year focusing on medical research, cyber security and entrepreneurship.

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June 30, 2016 and 2015
(All dollars reported in thousands)

| | 2016 | 2015 |
|--|---------------------|---------------------|
| Assets and Deferred Outflows of Resources | | |
| Current assets | | |
| Cash and cash equivalents | \$ 103,179 | \$ 89,811 |
| Operating investments | 298,702 | 285,241 |
| Due from State of Hawai'i | 102 | 188 |
| Accounts receivable, net | 86,913 | 87,719 |
| Current portion of notes and contributions receivable, net | 16,972 | 16,221 |
| Accrued interest receivable | 851 | 583 |
| Inventories | 10,250 | 11,765 |
| Prepaid expenses and other current assets | 11,462 | 12,916 |
| Total current assets | <u>528,431</u> | <u>504,444</u> |
| Noncurrent assets | | |
| Due from State of Hawai'i | 329,751 | 399,144 |
| Endowment and other investments | 475,040 | 477,243 |
| Notes and contributions receivable, net | 40,068 | 48,155 |
| Capital assets, net | 2,053,385 | 2,068,691 |
| Other noncurrent assets | 18,890 | 19,541 |
| Total noncurrent assets | <u>2,917,134</u> | <u>3,012,774</u> |
| Total assets | <u>3,445,565</u> | <u>3,517,218</u> |
| Deferred outflows of resources | | |
| Deferred loss on refunding | 11,383 | 5,251 |
| Deferred outflows on net pension liability | 163,699 | 134,848 |
| Total deferred outflows of resources | <u>175,082</u> | <u>140,099</u> |
| Total assets and deferred outflows of resources | <u>\$ 3,620,647</u> | <u>\$ 3,657,317</u> |
| Liabilities, Deferred Inflows of Resources and Net Position | | |
| Current liabilities | | |
| Accounts payable | \$ 51,596 | \$ 56,702 |
| Accrued payroll and fringe benefits | 66,300 | 57,434 |
| Advances from sponsors | 34,002 | 33,979 |
| Unearned revenue | 46,314 | 48,361 |
| Due to State of Hawai'i | 6,294 | 12,510 |
| Current portion of long-term liabilities | 55,216 | 51,923 |
| Other current liabilities | 7,229 | 9,138 |
| Total current liabilities | <u>266,951</u> | <u>270,047</u> |
| Noncurrent liabilities | | |
| Accrued vacation | 45,251 | 44,618 |
| Accrued workers' compensation | 11,747 | 9,926 |
| Net pension liability | 1,144,564 | 1,089,882 |
| Other postemployment benefits | 722,757 | 650,805 |
| Due to State of Hawai'i | - | 195 |
| Revenue bonds payable | 543,680 | 561,470 |
| Premium on bonds payable | 14,754 | 2,972 |
| Note payable | 17,000 | 17,000 |
| Other noncurrent liabilities | 17,144 | 16,819 |
| Total noncurrent liabilities | <u>2,516,897</u> | <u>2,393,687</u> |
| Total liabilities | <u>2,783,848</u> | <u>2,663,734</u> |
| Deferred inflows of resources | | |
| Deferred inflows on net pension liability | 111,364 | 151,162 |
| Total deferred inflows of resources | <u>111,364</u> | <u>151,162</u> |
| Commitments and contingencies | | |
| Net position | | |
| Net investment in capital assets | 1,504,935 | 1,503,902 |
| Restricted | | |
| Nonexpendable | 244,396 | 235,894 |
| Expendable | 561,093 | 644,743 |
| Unrestricted | <u>(1,584,989)</u> | <u>(1,542,118)</u> |
| Total net position | <u>725,435</u> | <u>842,421</u> |
| Total liabilities, deferred inflows of resources and net position | <u>\$ 3,620,647</u> | <u>\$ 3,657,317</u> |

The accompanying notes are an integral part of the consolidated financial statements.

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Consolidated Statements of Revenues, Expenses and Changes in Net Position
Years Ended June 30, 2016 and 2015
(All dollars reported in thousands)

| | 2016 | 2015 |
|---|-------------------|-------------------|
| Operating revenues | | |
| Student tuition and fees | \$ 403,411 | \$ 392,471 |
| Less: Scholarship allowances | <u>131,105</u> | <u>129,811</u> |
| Net student tuition and fees | 272,306 | 262,660 |
| Federal appropriations, grants and contracts | 322,266 | 325,531 |
| State and local grants and contracts | 32,831 | 29,033 |
| Nongovernmental sponsored programs | 35,134 | 36,236 |
| Sales and services of educational departments, other | 35,763 | 36,163 |
| Auxiliary enterprises | | |
| Bookstores | 20,736 | 22,467 |
| Student housing (net of scholarship allowances of \$1,474 and \$1,537) | 32,102 | 31,164 |
| Other auxiliary enterprises revenues | 46,186 | 45,521 |
| Other operating revenues | <u>2,211</u> | <u>2,568</u> |
| Total operating revenues | <u>799,535</u> | <u>791,343</u> |
| Operating expenses | | |
| Compensation and benefits | 1,113,771 | 1,093,021 |
| Supplies, services and cost of goods sold | 202,157 | 205,833 |
| Depreciation | 124,937 | 121,378 |
| Telephone and utilities | 64,633 | 72,282 |
| Scholarships and fellowships | 43,440 | 49,302 |
| Travel expenses | 33,962 | 33,022 |
| Repairs and maintenance | 28,571 | 33,545 |
| Rental expenses | 12,877 | 12,747 |
| Other operating expenses | <u>36,205</u> | <u>32,762</u> |
| Total operating expenses | <u>1,660,553</u> | <u>1,653,892</u> |
| Operating loss | <u>(861,018)</u> | <u>(862,549)</u> |
| Nonoperating revenues (expenses) | | |
| State appropriations | 441,373 | 413,148 |
| Federal Pell grants | 61,438 | 66,144 |
| Private gifts | 32,382 | 32,600 |
| Net investment income | 679 | 4,659 |
| Interest expense | (25,064) | (27,523) |
| Net transfers from (to) State of Hawai'i for | | |
| Fringe benefits | 172,248 | 162,969 |
| Hawai'i Barrel Tax | 2,784 | 2,051 |
| School of Nursing | 1,066 | 133 |
| University of Hawai'i Cancer Center | 6,366 | 6,919 |
| Other | (86) | 1,704 |
| Loss on disposal of capital assets | (8,165) | (4,907) |
| Other, net | <u>(284)</u> | <u>516</u> |
| Net nonoperating revenues before capital and endowment additions (deductions) | <u>684,737</u> | <u>658,413</u> |
| Capital – state appropriations | 16,547 | 161,822 |
| Capital – federal grants/subsidies | 4,829 | 4,460 |
| Capital – gifts and grants | 1,095 | 648 |
| Net transfers from (to) State of Hawai'i for capital assets | 5,651 | (1,026) |
| Transfers from State of Hawai'i, Tobacco settlement | 9,549 | 9,924 |
| Transfers from State of Hawai'i, University of Hawai'i Cancer Center | 7,876 | 7,884 |
| Transfers from other State agencies | 413 | - |
| Transfers from (to) Federal – capital assets | 4,081 | (5,315) |
| Additions to permanent endowments | <u>9,254</u> | <u>19,426</u> |
| Total other revenues | <u>59,295</u> | <u>197,823</u> |
| Net nonoperating revenues | <u>744,032</u> | <u>856,236</u> |
| Change in net position | (116,986) | (6,313) |
| Net position | | |
| Beginning of year | 842,421 | 1,961,526 |
| Adjustment for change in accounting principle (Note 1) | - | (1,112,792) |
| Beginning of year, as restated | <u>842,421</u> | <u>848,734</u> |
| End of year | <u>\$ 725,435</u> | <u>\$ 842,421</u> |

The accompanying notes are an integral part of the consolidated financial statements.

University of Hawai'i
State of Hawai'i
Consolidated Statements of Cash Flows
Years Ended June 30, 2016 and 2015
(All dollars reported in thousands)

| | 2016 | 2015 |
|---|-------------------|------------------|
| Cash flows from operating activities | | |
| Student tuition and fees | \$ 267,057 | \$ 261,826 |
| Grants and contracts | 395,583 | 401,284 |
| Other revenues | 136,472 | 141,264 |
| Payments to employees | (870,514) | (862,510) |
| Payments to suppliers and other | (379,598) | (387,875) |
| Payments for scholarships and fellowships | (43,440) | (49,302) |
| Net cash used in operating activities | <u>(494,440)</u> | <u>(495,313)</u> |
| Cash flows from noncapital financing activities | | |
| State appropriations | 441,459 | 413,884 |
| Gifts and grants for other than capital purposes | 109,406 | 113,855 |
| Transfer from State of Hawai'i for | | |
| Hawai'i Barrel Tax | 2,784 | 2,051 |
| School of Nursing | 1,066 | 133 |
| University of Hawai'i Cancer Center | 6,366 | 6,919 |
| Other | (86) | 1,704 |
| Other receipts (disbursements) | (226) | 229 |
| Net cash provided by noncapital financing activities | <u>560,769</u> | <u>538,775</u> |
| Cash flows from capital and related financing activities | | |
| Capital appropriations | 85,940 | 111,762 |
| Capital gifts and grants | 5,171 | 5,112 |
| Proceeds from issuance of capital debt | 8,575 | - |
| Purchases of capital assets | (109,459) | (137,954) |
| Proceeds from sale of capital assets | 653 | 1,245 |
| Principal paid on capital debt | (19,190) | (15,521) |
| Interest paid on capital debt | (27,046) | (29,871) |
| Advance from (repayment to) State of Hawai'i | (6,000) | 6,000 |
| Transfer from other State agencies | 413 | - |
| Transfer from State of Hawai'i for | | |
| Tobacco Settlement | 9,549 | 9,924 |
| University of Hawai'i Cancer Center | 7,876 | 7,884 |
| Net cash used in capital and related financing activities | <u>(43,518)</u> | <u>(41,419)</u> |
| Cash flows from investing activities | | |
| Interest and dividends on investments, net | 7,163 | 975 |
| Proceeds from sales and maturities of investments | 962,297 | 1,116,678 |
| Purchase of investments | (978,903) | (1,094,192) |
| Net cash provided by (used in) investing activities | <u>(9,443)</u> | <u>23,461</u> |
| Net increase in cash and cash equivalents | 13,368 | 25,504 |
| Cash and cash equivalents | | |
| Beginning of year | 89,811 | 64,307 |
| End of year | <u>\$ 103,179</u> | <u>\$ 89,811</u> |

The accompanying notes are an integral part of the consolidated financial statements.

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Consolidated Statements of Cash Flows
Years Ended June 30, 2016 and 2015
(All dollars reported in thousands)

| | 2016 | 2015 |
|--|---------------------|---------------------|
| Reconciliation of operating loss to net cash used in operating activities | | |
| Operating loss | \$ (861,018) | \$ (862,549) |
| Adjustments to reconcile operating loss to net cash used in operating activities | | |
| On behalf payments by State for fringe benefits | 195,332 | 179,007 |
| Depreciation expense | 124,937 | 121,378 |
| Pension and other post retirement health care benefit expense | 34,901 | 48,975 |
| Bad debt expense, net | 146 | 3,454 |
| Changes in operating assets and liabilities | | |
| Accounts receivable | 1,542 | 2,168 |
| Notes and contributions receivable | 9 | 317 |
| Inventories | 1,515 | (157) |
| Prepaid expenses and other assets | 810 | (1,219) |
| Accounts payable | (3,403) | (4,990) |
| Accrued payroll and benefits | 10,200 | 923 |
| Accrued workers' compensation liability | 2,588 | 1,244 |
| Advances from sponsors | 23 | 7,343 |
| Other, net | (2,022) | 8,793 |
| Net cash used in operating activities | <u>\$ (494,440)</u> | <u>\$ (495,313)</u> |
| Supplemental information of noncash transactions | | |
| Noncash contributions | \$ 1,951 | \$ 2,196 |
| Net transfers from (to) State of Hawaii for capital assets | 5,651 | (1,026) |
| Transfers from (to) Federal for capital assets | 4,081 | (5,315) |
| Accounts payable for capital assets | 18,874 | 20,577 |
| Bond proceeds deposited immediately into escrow | 171,408 | - |
| Defeasance of outstanding revenue bond principal | (163,245) | - |

The accompanying notes are an integral part of the consolidated financial statements.

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1. Organization and Summary of Significant Accounting Policies

Financial Reporting Entity

The accompanying consolidated financial statements of the University of Hawai'i (the "University") include the activities of the University of Hawai'i at Mānoa, University of Hawai'i at Hilo, University of Hawai'i at West O'ahu, University of Hawai'i at Maui College, University of Hawai'i Community Colleges and its component units. The University has defined its reporting entity in accordance with Governmental Accounting Standards Board ("GASB") Statement No. 14, *The Financial Reporting Entity*, as amended by GASB Statement No. 39, *Determining Whether Certain Organizations are Component Units*, as amended by GASB Statement No. 61, *The Financial Reporting Entity: Omnibus – an amendment of GASB Statements No. 14 and No. 34*. The basic criterion for including a potential component unit within the reporting entity is financial accountability. Other criteria include fiscal dependency and the nature and significance of the relationship are such that exclusion would cause the financial statements of the University to be misleading. Accordingly, the financial information of the Research Corporation of the University of Hawai'i (the "Research Corporation") and the University of Hawai'i Foundation (the "Foundation") have been blended with the University's financial activity in the accompanying consolidated financial statements.

Complete financial statements of the Research Corporation can be obtained at the Research Corporation of the University of Hawai'i, 2800 Woodlawn Drive, Honolulu, HI 96822. The Foundation's federal Form 990 is available for inspection as required by Internal Revenue Code ("IRC") Section 6104 at the University of Hawai'i Foundation, 2444 Dole Street, Bachman Hall, Room 101, Honolulu, HI 96822.

Similarly, the University is fiscally dependent upon the State of Hawai'i (the "State") and therefore, the State is financially accountable for the University as defined by GASB Statement No. 61. Accordingly, the University's financial information is discretely presented as a component unit within the State's comprehensive annual financial report ("CAFR").

The University is classified as a state instrumentality under IRC Section 115, and is therefore exempt from federal income taxes. Certain activities of the University may be subject to taxation as unrelated business income under IRC Sections 511 and 514.

Basis of Presentation

The University follows the reporting model prescribed for special-purpose governments engaged only in business-type activities, as defined in GASB Statement No. 35, *Basic Financial Statements and Management's Discussion and Analysis for Public Colleges and Universities*, as amended. The consolidated financial statements of the University are presented using the economic resources measurement focus and the accrual basis of accounting.

The Foundation's accounting policies conform to accounting principles generally accepted in the United States ("GAAP") applicable to not-for-profit organizations as promulgated by the FASB. The Foundation's financial information has been converted to conform to the University's presentation.

The Research Corporation's accounting policies conform to GAAP applicable to business-type activities of governmental units as promulgated by the GASB.

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Cash, Cash Equivalents and Investments

The University considers all cash and investments with original maturities of three months or less to be cash equivalents. The carrying amounts reported in the Consolidated Statements of Net Position for cash equivalents approximate fair value due to the short maturity of these investments.

The University classifies unspent cash, cash equivalents and investments from the issuance of revenue bonds held with an escrow agent and invested until used for the cost of construction as noncurrent assets.

Investments

Investments in money market instruments that have remaining maturity at time of purchase of one year or less are reported at amortized cost. Investments in time certificates of deposits are carried at cost. Investments in money market funds, fixed income securities, equity securities, and mutual funds with readily determinable fair values are reported at fair value based on quoted market prices. Investments in limited partnerships, absolute return, real estate and other investments include limited partnership investments in private equity, venture capital, real estate, and hedge funds including absolute return and long/short hedge funds. Fair value is generally based on information provided by the respective external investment manager at the most recent valuation date and from the valuation date to fiscal year-end, if applicable. The private equity, venture capital, and real estate investments are not readily marketable and involve assumptions and methods that are reviewed by the Foundation. Because these investments are not readily marketable, their estimated value is subject to uncertainty and therefore, may differ from the value that would have been used had a ready market for such investment existed. A portion of the investments made by certain hedge funds is also not readily marketable; additionally, hedge fund managers may not provide the detail of their underlying marketable securities. The hedge fund valuation process is carefully reviewed by the Foundation with the assistance of an outside consultant. The Foundation utilized the net asset value per share for the investments in limited partnerships, absolute return, real estate and other investments. Unrealized gains and losses on investments are included in the Consolidated Statements of Revenues, Expenses and Changes in Net Position. Realized gains and losses are computed as the difference between the proceeds of the sale and the cost basis of the investment sold. The calculation of realized gains and losses is independent of the calculation of net changes in the fair value of investments.

The title to investment securities is vested in the name of Securities and Exchange Commission ("SEC") registered brokerage firms representing the various investment managers of the University and the Foundation. The title to short-term investments, made from pooled cash, is vested in the name of the University or the Foundation.

Fair Value Measurements

For financial assets reported at fair value, the University defines fair value as the price that would be received to sell an asset in the principal or most advantageous market in an orderly transaction between market participants. The University measures fair value using assumptions developed based on market data obtained from independent external sources and the reporting entity's own assumptions. The hierarchy is broken down into levels based on the reliability of the inputs as follows:

- **Level 1** – Quoted prices (unadjusted) in active markets for identical assets or liabilities.
- **Level 2** – Inputs (other than quoted prices) included within Level 1 that are observable for the asset or liability, either directly or indirectly.

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- **Level 3** – Unobservable inputs for an asset or liability reflecting management's assumption. Level 3 inputs are used to measure fair value to the extent that observable Level 1 or 2 inputs are not available.

Due from and Due to State

The State Director of Budget and Finance is responsible for the safekeeping of all cash in the State Treasury in accordance with State laws. Currently, separate accounts are not maintained in the State Treasury for the University's general operating and capital appropriations. Although these appropriations are available to the University to expend, custody and ownership of the funds remain with the State. Unspent general and capital appropriations that continue to be available to the University for expenditure at the end of the fiscal year are reported as Due from State of Hawai'i in the accompanying Consolidated Statements of Net Position.

Amounts due to the State of Hawai'i are primarily due to operating or capital advances and general obligation bond debt service requirements.

Perpetual Trusts

The Foundation is the beneficiary of certain perpetual trusts held and administered by others. The fair value of the estimated future cash receipts from the trusts is recognized as assets and contribution revenues when the Foundation is notified of their existence. The reported value of the assets is fair value.

Split-Interest Agreements

The Foundation's split-interest agreements with donors consist of irrevocable pooled income funds, charitable remainder trusts and charitable gift annuities for which the Foundation serves as trustee. Assets held under the split-interest agreements are included in investments. Contribution revenues are recognized at the date the split-interest agreements are established after recording liabilities for the present value (utilizing discount rates ranging from two percent to five percent) of the estimated future payments to be made to the donors and/or other beneficiaries. The liabilities are adjusted during the term of the split-interest agreements for changes in the fair value of the assets, accretion of the discount, and other changes in the estimates of future benefits.

Accounts Receivable

Accounts receivable are initially recorded at the amount invoiced or otherwise due and normally do not bear interest. The University maintains an allowance for doubtful accounts to reduce receivables to their estimated collectible amount. Management estimates the allowance for uncollectible receivables based on a specific review of customer balances, the overall aging of outstanding balances, historical collection experience, and current business and economic conditions. Delinquent accounts in excess of two years are written off upon approval of University general counsel and when, in the judgment of management, they are deemed uncollectible based on an evaluation of the specific circumstances.

Contributions

The Foundation receives pledges and bequests of financial support from corporations, foundations and individuals. Revenue is recognized when a pledge representing an unconditional promise to pay is received and all eligibility requirements, including time requirements, have been met. In absence of such a promise, revenue is recognized when the gift is received. Endowment pledges that do not meet eligibility requirements, as defined by GASB Statement No. 33, are not recorded as assets until the related gift is received.

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Capital Assets

Capital assets are recorded at cost, or if donated, at an appraised value at the date of the gift. Depreciation of capital assets is provided for on a straight-line basis over the estimated useful lives (3 to 100 years) of the respective assets. The University's policy is to capitalize tangible, nonexpendable personal property having an estimated useful life of more than one year. Interest incurred on tax-exempt construction financing, net of investment income on any unspent financing proceeds, is capitalized as a cost of construction. When taxable debt is incurred specifically for a project, interest is capitalized on amounts expended on the project using the weighted-average cost of outstanding borrowings. The capitalization of interest ceases when the project is substantially complete or construction activity is suspended for more than a brief period. The University incurred interest cost of \$25,562 and \$29,156 for the years ended June 30, 2016 and 2015, respectively, of which capitalized interest as a cost of construction amounted to \$498 and \$1,633, respectively. The University does not capitalize works of art or historical treasures that are held for exhibition, education, research and public service. These collections are neither disposed of for financial gain nor encumbered. Accordingly, such collections are not recognized or capitalized for financial statement purposes. Maintenance and repairs, as well as minor renewals, replacements and betterments, are charged to operations. Major renewals, replacements and betterments are capitalized in the year incurred. Capital assets retired or otherwise disposed of are removed from the appropriate asset and related accumulated depreciation accounts. Gains and losses on disposals and the net book value of transfers of capital assets are reflected in operations.

The University evaluates the future service utility of capital assets when events or changes in circumstances have occurred. A diminished service utility of the University's capital assets is reported as an impairment loss and netted against any insurance or appropriated recoveries.

Deferred Outflows of Resources

Deferred outflows of resources represent a consumption of net position that applies to a future period. The University defers recognition of the loss on debt refunding related to issuance of its revenue bonds and amortizes these costs over the life of the bonds using the effective interest rate method. The deferred outflow of resources related to pensions resulted from differences between expected and actual experiences which will be amortized over five years and University contributions to the pension plan subsequent to the measurement date of the actuarial valuations for the pension plans which will be recognized as a reduction of the net pension liability in the subsequent fiscal year.

Advances from Sponsors

Amounts received from grant and contract sponsors which have not been earned under the terms of the agreement are deferred and reported as advances from sponsors in the Consolidated Statements of Net Position.

Unearned Revenue

Unearned revenue includes amounts received in advance of an event such as student tuition and advance sports ticket sales related to a future period.

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Pensions

For purposes of measuring the net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the Employee's Retirement System ("ERS") and additions to/deductions from the ERS's fiduciary net position have been determined on the same basis as they are reported by the ERS. For this purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with benefit terms. Investments are reported at their fair value.

Other Postemployment Benefits

The University applies the provisions of GASB Statement No. 45, *Accounting and Financial Reporting by Employers for Postemployment Benefits Other Than Pensions*, which requires accrual-based measurement and recognition and disclosure of other postemployment benefits ("OPEB") expense, such as retiree medical and dental costs, over the employees' years of service, along with the related liability.

Revenue Bonds Payable

Revenue bonds payable include outstanding amounts due from the issuance of revenue bonds by the University.

Deferred Inflows of Resources

Deferred inflows of resources represent an acquisition of net position by the University that is applicable to a future reporting period. The deferred inflow of resources related to pensions resulted from the difference between projected and actual earnings on the pension plan and changes in the proportionate rate. These amounts are deferred and amortized over five years.

Net Position

The University's net position is classified into the following four net position categories:

- **Net investment in capital assets** – This component of net position represents the University's total investment in capital assets, net of accumulated depreciation and outstanding principal balances of debt attributable to the acquisition, construction or improvement of those capital assets.
- **Restricted**
 - Nonexpendable – Net position subject to externally imposed stipulations that they be maintained permanently by the University, which includes the University's permanent endowment funds.
 - Expendable – Net position that is restricted for specific purposes by sponsors, donors or law. Restrictions in these assets are released when the University complies with the stipulations required by the sponsor, donor or legislative act.
- **Unrestricted** – Net position not classified as restricted or net investment in capital assets and not subject to externally imposed stipulations. Unrestricted net position may be designated for specific purposes by action of management or the Board of Regents ("Board") or may otherwise be limited by contractual agreements with outside parties. Substantially all unrestricted net position is designated for academic and research programs and initiatives, and capital asset programs.

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When an expense is incurred for purposes for which both restricted and unrestricted resources are available to pay the expenses, resources are generally applied proportionate to the benefit realized. For instances in which such a determination is not feasible or if there are cost compliance issues, unrestricted resources are applied first.

Net Position Restricted by Enabling Legislation

GASB Statement No. 46, *Net Assets Restricted by Enabling Legislation – an amendment of GASB Statement No. 34*, requires that limitations on the use of net position imposed by enabling legislation be reported as restricted net position. GASB Statement No. 46 also specifies the accounting and financial reporting requirements if new enabling legislation replaces existing enabling legislation or if legal enforceability is reevaluated. Restricted net position at June 30, 2016 and 2015 amounted to \$805,489 and \$880,637, respectively, of which \$313,262 and \$380,053 were restricted by enabling legislation for capital activity.

Operating and Nonoperating Activities

The University's policies for defining operating activities, as reported on the Consolidated Statements of Revenues, Expenses and Changes in Net Position, are those that generally result from exchange transactions such as payments received for providing services and goods and payments made for services and goods received. Certain significant revenue streams relied upon for operations are recorded as nonoperating revenues, as defined by GASB Statement No. 35, including state appropriations, gifts and investment income.

Student tuition and fees revenues are recognized in the period earned. Revenues for programs that cross fiscal years are prorated between the two fiscal years.

The University recognizes revenue associated with the direct costs of research and training grants and contracts as the related expenses are incurred.

Bookstore revenues are recognized at the point of sale. Sales returns (which are not significant) are recognized at the time returns are made.

Room and other rental revenues are recognized over the period the room is occupied. Room and other rental revenues for the summer term are recognized in the fiscal year in which the term primarily falls. Had room and other rental revenues for the summer term been prorated between fiscal years, the difference would not be material.

Scholarships and Fellowships

Scholarships and fellowships, including tuition and fee waivers applied to student accounts, are shown as a reduction to student tuition and student housing revenues. Stipend and other payments made directly to students are reflected as scholarships and fellowships expense.

State Appropriations

The University recognizes general operating and capital appropriations as nonoperating revenue when allotments are made available to the University for expenditure. If restrictions are placed on such appropriations, the restrictions are given separate and discrete accounting recognition.

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Management's Estimates

The preparation of the consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could differ from those estimates. These estimates, among others, include workers' compensation liabilities, net pension liabilities, postemployment benefit liabilities, allowances for uncollectible receivables, the useful lives of capital assets, the valuation of investments, and the current versus noncurrent classification of assets and liabilities.

With respect to workers' compensation insurance, the University is self-insured for the first \$650 per occurrence and annual aggregate, and obtains excess insurance of \$50,000 from a commercial insurance company. The University records a liability for risk financing and insurance related losses if it is determined that a loss has been incurred and the amount can be reasonably estimated. The University uses a third-party actuary to estimate its workers' compensation liability. Changes in the liability are the result of claims payments made during the fiscal year, new claims filed, and changes in the estimates of existing claims. Anticipated payments by the third party for the next fiscal year are considered current and payments thereafter are considered noncurrent. The liability represents the University's best estimate of workers' compensation liabilities based on available information. The University's estimated liability for workers' compensation claims is included in "Other Liabilities" in the accompanying Consolidated Statements of Net Position (see Note 11).

The University also uses a third-party actuary to estimate its net pension liability and postemployment health care and life insurance benefit obligations. The assumptions used to determine the liabilities are described in Notes 14 and 15.

The allowance for uncollectible receivables is a valuation account used to estimate the portion of accounts, notes and contributions receivable that are considered uncollectible.

The University depreciates its capital assets using useful lives internally or externally determined to represent the expected service period of the asset.

In general, the fair value of investments has been determined using values supplied by independent pricing services.

New Accounting Pronouncements

In 2016, the University adopted GASB Statement No. 72, *Fair Value Measurement and Application*. This Statement addresses accounting and financial reporting issues related to fair value measurements. Management has adopted the new standard as presented in the University's financial statements.

In 2015, the University adopted GASB Statement No. 68, *Accounting and Financial Reporting for Pensions*. This Statement revises and establishes new financial reporting requirements for most governments that provide their employees with pension benefits. Management has adopted the new standard as presented in the University's consolidated financial statements. Due to the adoption of GASB Statement No. 68 in fiscal year 2015, beginning net position was restated. The beginning net position as of July 1, 2014 was restated by \$1,112,792 from \$1,961,526 to \$848,734.

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The GASB issued Statement No. 74, *Financial Reporting for Postemployment Benefit Plans Other than Pension Plans*. The Statement replaces GASB Statement No. 43, *Financial Reporting for Postemployment Benefit Plans Other Than Pension Plans*. The Statement addresses the financial reports of defined benefit other postemployment benefit plans that are administered through trusts that meet specified criteria. The requirements of this Statement are effective for reporting periods beginning after June 15, 2016. The University is currently evaluating this accounting pronouncement.

The GASB issued Statement No. 75, *Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions*. The Statement replaces GASB Statement No. 45, *Accounting and Financial Reporting by Employers for Postemployment Benefits Other Than Pensions*. The Statement will require governments to report a liability on the face of the financial statements for the other postemployment benefits that they provide. The requirements of this Statement are effective for reporting periods beginning after June 15, 2017. The University is currently evaluating this accounting pronouncement.

The GASB issued Statement No. 80, *Blending Requirements for Certain Component Units – an amendment of GASB Statement No. 14*. The Statement establishes an additional blending requirement for the financial statement presentation of component units and applies to component units that are organized as not-for-profit corporations in which the primary government is the sole corporate member. The requirements of this Statement are effective for reporting periods beginning after June 15, 2016. The University is currently evaluating this accounting pronouncement.

The GASB issued Statement No. 81, *Irrevocable Split-Interest Agreements*. The Statement establishes accounting and financial reporting standards for irrevocable split-interest agreements created through trusts — or other legally enforceable agreements with characteristics that are equivalent to irrevocable split-interest agreements — in which a donor irrevocably transfers resources to an intermediary. The requirements of this Statement are effective for reporting periods beginning after December 15, 2016. The University is currently evaluating this accounting pronouncement.

The GASB issued Statement No. 82, *Pension Issues – an amendment of GASB Statements No. 67, 68 and 73*. The Statement addresses certain issues that have been raised with respect to Statements No. 67, 68 and 73, and amends certain provisions of GASB Statements No. 67 and 68. The Statement addresses issues regarding (1) the presentation of payroll-related measures in required supplementary information, (2) the selection of assumptions and the treatment of deviations from the guidance in an Actuarial Standard of Practice for financial reporting purposes, and (3) the classification of payments made by employers to satisfy employee contribution requirements. This Statement clarifies that payments that are made by an employer to satisfy contribution requirements that are identified by the pension plan terms as plan member contribution requirements should be classified as plan member contributions for purposes of Statement 67 and as employee contributions for purposes of Statement 68. This statement is effective for reporting periods beginning after June 15, 2016, except for paragraph 7 when employers' pension liability is measured as of a date other than the employer's most recent fiscal year end, which is effective for measurement dates on or after June 15, 2017. The University is currently evaluating this accounting pronouncement.

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Reclassifications

Certain amounts in the 2015 consolidated financial statements have been reclassified to conform to the 2016 presentation. Such reclassifications had no impact on the 2015 change in net position as previously reported, however did impact operating loss and net nonoperating revenues.

| | 2015 | | 2015 |
|---|----------------------|--------------------------|----------------|
| | As Previously | Reclassifications | Revised |
| | Reported | | |
| Operating revenues | | | |
| Nongovernmental sponsored programs | \$ 31,696 | \$ 4,540 | \$ 36,236 |
| Total operating revenues | 786,803 | 4,540 | 791,343 |
| Operating loss | (867,089) | 4,540 | (862,549) |
| Nonoperating revenues | | | |
| Private gifts | 31,870 | 730 | 32,600 |
| Net nonoperating revenues before capital and endowment additions (deductions) | 657,683 | 730 | 658,413 |
| Capital – gifts and grants | 5,918 | (5,270) | 648 |
| Total other revenues | 203,093 | (5,270) | 197,823 |
| Net nonoperating revenues | 860,776 | (4,540) | 856,236 |
| Cash flows from operating activities | | | |
| Net cash used in operating activities | (499,853) | 4,540 | (495,313) |
| Cash flows from noncapital financing activities | | | |
| Net cash provided by noncapital financing activities | 538,045 | 730 | 538,775 |
| Cash flows from capital and related financing activities | | | |
| Net cash provided by noncapital financing activities | (36,149) | (5,270) | (41,419) |

2. Cash and Investments

The carrying amounts of cash and cash equivalents and time certificates of deposit held outside of the State Treasury as of June 30, 2016 and 2015, classified as cash and cash equivalents and operating investments, were \$271,416 and \$299,528, with corresponding bank balances of \$282,084 and \$292,908, respectively. The portion of such bank balances covered by the Federal Deposit Insurance Corporation or by collateral held by the State Director of Budget & Finance in the name of the University totaled \$276,554 at June 30, 2016 and \$282,960 at June 30, 2015. Additional cash equivalent balances of \$7,341 at June 30, 2016 and \$6,608 at June 30, 2015 represent deposits with investment brokers covered by the Securities Investor Protection Corporation and additional insurance provided by the investment brokers.

Endowment funds are combined in investment pools with each individual account subscribing to or disposing of shares on the basis of the market value per share.

Cost of securities sold is determined using the first-in first-out method.

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As a result of market fluctuations, the fair market value of certain donor-restricted endowments was less than the historical cost of such funds by \$10,428 and \$4,161 at June 30, 2016 and 2015, respectively. These unrealized losses have been recorded as reductions in unrestricted net position. Future market gains will be used to restore this deficiency in unrestricted net position before any net appreciation above the historical cost value of such funds increases restricted expendable net position.

- **Endowment funds** are received from benefactors who, by the terms of their conveying instruments, have stipulated that the principal of their gifts may never be expended, and use of the income is generally restricted.
- **Quasi-endowment funds** are funds that have been transferred to the endowment funds by the Board. Use of the income is either restricted by the donor or unrestricted and designated by the Board.

The Hawai'i Uniform Prudent Management of Institutional Funds Act ("HUPMIFA"), established under Hawai'i Revised Statute §517E, was enacted by the State of Hawai'i on July 1, 2009. HUPMIFA requires the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result, the University classifies as restricted nonexpendable net position (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

The remaining portion of the donor-restricted endowment fund that is not classified in restricted nonexpendable net position is classified as restricted expendable net position until those amounts are expended and distributed by the University in accordance with its Board-approved spending rate policy and in a manner consistent with the standard of prudence prescribed by HUPMIFA. In fiscal years 2016 and 2015, the University's spending rate policy provided for annual distributions was four and a half percent of the trailing five-year moving average of the endowment fair value.

At June 30, 2016 and 2015, the University's investments were comprised of the following:

| | 2016 | | 2015 | |
|------------------------------|-------------------|-------------------|-------------------|-------------------|
| | Fair Value | Cost | Fair Value | Cost |
| Money market funds | \$ 11,679 | \$ 11,679 | \$ 17,880 | \$ 17,880 |
| Fixed income securities | 210,172 | 207,952 | 171,488 | 172,227 |
| Equity securities | 5,866 | 5,143 | 5,658 | 5,183 |
| Mutual funds | 179,089 | 178,440 | 170,153 | 166,251 |
| Time certificates of deposit | 192,518 | 192,518 | 210,015 | 210,015 |
| Limited partnerships | 74,376 | 43,289 | 75,651 | 43,105 |
| Absolute return | 19,612 | 14,779 | 27,814 | 22,905 |
| Real estate | 17,105 | 21,084 | 23,957 | 27,365 |
| Other investments | 63,325 | 56,312 | 59,868 | 48,304 |
| Total investments | 773,742 | 731,196 | 762,484 | 713,235 |
| Less: Current portion | 298,702 | 297,425 | 285,241 | 284,871 |
| Total noncurrent investments | <u>\$ 475,040</u> | <u>\$ 433,771</u> | <u>\$ 477,243</u> | <u>\$ 428,364</u> |

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Changes in the University's investments for the year ended June 30, 2016 were as follows:

| | Fair Value | Cost Basis | Net Unrealized Gain (Loss) | Net Realized Gain (Loss) |
|---|------------------|------------------|-------------------------------|-----------------------------|
| University Endowment Pool | | | | |
| End of year | \$ 63,479 | \$ 63,094 | \$ 385 | |
| Beginning of year | <u>65,557</u> | <u>63,930</u> | <u>1,627</u> | |
| Net change | <u>(2,078)</u> | <u>(836)</u> | <u>(1,242)</u> | \$ (532) |
| Foundation Endowment Pool | | | | |
| End of year | 255,979 | 215,551 | 40,428 | |
| Beginning of year | <u>265,685</u> | <u>217,861</u> | <u>47,824</u> | |
| Net change | <u>(9,706)</u> | <u>(2,310)</u> | <u>(7,396)</u> | 921 |
| Associated Students of the University of Hawai'i | | | | |
| End of year | 8,350 | 7,590 | 760 | |
| Beginning of year | <u>8,099</u> | <u>7,613</u> | <u>486</u> | |
| Net change | <u>251</u> | <u>(23)</u> | <u>274</u> | 75 |
| School of Medicine | | | | |
| End of year | 5,519 | 5,519 | - | |
| Beginning of year | <u>5,516</u> | <u>5,516</u> | <u>-</u> | |
| Net change | <u>3</u> | <u>3</u> | <u>-</u> | 1 |
| University Bond System | | | | |
| End of year | 26,492 | 26,492 | - | |
| Beginning of year | <u>24,830</u> | <u>24,830</u> | <u>-</u> | |
| Net change | <u>1,662</u> | <u>1,662</u> | <u>-</u> | 2 |
| Operating investments | | | | |
| End of year | 298,702 | 297,425 | 1,277 | |
| Beginning of year | <u>285,241</u> | <u>284,871</u> | <u>370</u> | |
| Net change | <u>13,461</u> | <u>12,554</u> | <u>907</u> | 47 |
| Other | | | | |
| End of year | 115,221 | 115,525 | (304) | |
| Beginning of year | <u>107,556</u> | <u>108,614</u> | <u>(1,058)</u> | |
| Net change | <u>7,665</u> | <u>6,911</u> | <u>754</u> | 58 |
| Total investments | | | | |
| End of year | 773,742 | 731,196 | 42,546 | |
| Beginning of year | <u>762,484</u> | <u>713,235</u> | <u>49,249</u> | |
| Net change | <u>\$ 11,258</u> | <u>\$ 17,961</u> | <u>\$ (6,703)</u> | <u>\$ 572</u> |

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Changes in the University's investments for the year ended June 30, 2015 were as follows:

| | Fair Value | Cost Basis | Net Unrealized Gain (Loss) | Net Realized Gain (Loss) |
|---|--------------------|-------------------|-------------------------------|-----------------------------|
| University Endowment Pool | | | | |
| End of year | \$ 65,557 | \$ 63,930 | \$ 1,627 | |
| Beginning of year | <u>66,217</u> | <u>64,643</u> | <u>1,574</u> | |
| Net change | <u>(660)</u> | <u>(713)</u> | <u>53</u> | \$ (234) |
| Foundation Endowment Pool | | | | |
| End of year | 265,685 | 217,861 | 47,824 | |
| Beginning of year | <u>264,174</u> | <u>210,514</u> | <u>53,660</u> | |
| Net change | <u>1,511</u> | <u>7,347</u> | <u>(5,836)</u> | 6,861 |
| Associated Students of the University of Hawai'i | | | | |
| End of year | 8,099 | 7,613 | 486 | |
| Beginning of year | <u>8,251</u> | <u>7,561</u> | <u>690</u> | |
| Net change | <u>(152)</u> | <u>52</u> | <u>(204)</u> | 161 |
| School of Medicine | | | | |
| End of year | 5,516 | 5,516 | - | |
| Beginning of year | <u>5,622</u> | <u>5,622</u> | <u>-</u> | |
| Net change | <u>(106)</u> | <u>(106)</u> | <u>-</u> | - |
| University Bond System | | | | |
| End of year | 24,830 | 24,830 | - | |
| Beginning of year | <u>53,537</u> | <u>53,539</u> | <u>(2)</u> | |
| Net change | <u>(28,707)</u> | <u>(28,709)</u> | <u>2</u> | - |
| Operating investments | | | | |
| End of year | 285,241 | 284,871 | 370 | |
| Beginning of year | <u>278,046</u> | <u>277,865</u> | <u>181</u> | |
| Net change | <u>7,195</u> | <u>7,006</u> | <u>189</u> | 49 |
| Other | | | | |
| End of year | 107,556 | 108,614 | (1,058) | |
| Beginning of year | <u>101,659</u> | <u>100,281</u> | <u>1,378</u> | |
| Net change | <u>5,897</u> | <u>8,333</u> | <u>(2,436)</u> | 1,499 |
| Total investments | | | | |
| End of year | 762,484 | 713,235 | 49,249 | |
| Beginning of year | <u>777,506</u> | <u>720,025</u> | <u>57,481</u> | |
| Net change | <u>\$ (15,022)</u> | <u>\$ (6,790)</u> | <u>\$ (8,232)</u> | <u>\$ 8,336</u> |

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| | 2016 | 2015 |
|--|----------------|-----------------|
| Summary of net investment income | | |
| Change in unrealized net loss | \$ (6,703) | \$ (8,232) |
| Net realized gain | 572 | 8,336 |
| | <u>(6,131)</u> | <u>104</u> |
| Interest and dividend income | 8,640 | 7,974 |
| Other | <u>(593)</u> | <u>(1,996)</u> |
| Investment income before management fees | 1,916 | 6,082 |
| Less: Management fees | <u>1,237</u> | <u>1,423</u> |
| Net investment income | <u>\$ 679</u> | <u>\$ 4,659</u> |

The University's investments reported at fair value on a recurring basis have been categorized based on the fair value hierarchy in Note 1 at June 30, 2016 and 2015 as follows:

| | Fair Value | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) | Investments Not Categorized Within the Fair Value Hierarchy |
|------------------------------|-------------------|---|---|--|--|
| 2016 | | | | | |
| Money market funds | \$ 11,679 | \$ 11,679 | \$ - | \$ - | \$ - |
| Fixed income securities | 210,172 | 88,576 | 90,247 | - | 31,349 |
| Equity securities | 5,866 | 5,866 | - | - | - |
| Mutual funds | 179,089 | 169,292 | - | - | 9,797 |
| Time certificates of deposit | 192,518 | - | - | - | 192,518 |
| Limited partnerships | 74,376 | - | - | - | 74,376 |
| Absolute return | 19,612 | - | - | - | 19,612 |
| Real estate | 17,105 | - | - | 6,440 | 10,665 |
| Other investments | <u>63,325</u> | <u>-</u> | <u>-</u> | <u>2,375</u> | <u>60,950</u> |
| Total investments | <u>\$ 773,742</u> | <u>\$ 275,413</u> | <u>\$ 90,247</u> | <u>\$ 8,815</u> | <u>\$ 399,267</u> |
| 2015 | | | | | |
| Money market funds | \$ 17,880 | \$ 17,880 | \$ - | \$ - | \$ - |
| Fixed income securities | 171,488 | 62,152 | 79,109 | - | 30,227 |
| Equity securities | 5,658 | 5,658 | - | - | - |
| Mutual funds | 170,153 | 160,707 | - | - | 9,446 |
| Time certificates of deposit | 210,015 | - | - | - | 210,015 |
| Limited partnerships | 75,651 | - | - | - | 75,651 |
| Absolute return | 27,814 | - | - | - | 27,814 |
| Real estate | 23,957 | - | - | 6,215 | 17,742 |
| Other investments | <u>59,868</u> | <u>-</u> | <u>-</u> | <u>1,631</u> | <u>58,237</u> |
| Total investments | <u>\$ 762,484</u> | <u>\$ 246,397</u> | <u>\$ 79,109</u> | <u>\$ 7,846</u> | <u>\$ 429,132</u> |

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The following is a general description of the terms and conditions upon which the University through the Foundation may redeem investments that are carried at net asset value:

- **Mutual funds** – Domestic mutual funds can be redeemed on a quarterly basis, with notification provided between 30 and 60 days prior to redemption. Investments in foreign mutual funds can be redeemed on a monthly basis with notification provided between 10 and 30 days prior to redemption.
- **Limited partnerships and other investments** – Redemption frequency for investments in this class range from monthly to annually, with notification provided between 2 and 90 days prior to redemption. Additionally, certain investments can be redeemed at the discretion of the investment managers.
- **Absolute return and real estate and other investments** – These investments can be redeemed at the discretion of the investment managers. The University through the Foundation has commitments to contribute additional amounts to this class of investments of approximately \$26,619 at June 30, 2016.

The Board is responsible for the establishment of policies over and monitoring of operating investments and endowments held by the University. Investments authorized by the Board include equity investments, bond investments, certificates of deposit, money market funds, U.S. Government, its Agencies, or its Instrumentalities securities, securities guaranteed or collateralized by the U.S. Government, its Agencies or its Instrumentalities, and other types of investments.

The Board of Directors of the Foundation is responsible for the establishment of policies over and monitoring of investments and endowments held by the Foundation.

The University's investment strategy incorporates certain financial instruments, which involve, to varying degrees, elements of market risk and credit risk. Market risk is the potential for changes in the value of financial instruments due to market changes, including interest and foreign exchange rate movements and fluctuations embodied in forward and futures, commodity or security prices. Market risk is directly impacted by the volatility and liquidity of the markets in which the related underlying assets are traded. Credit risk is the possibility that a loss may occur due to the failure of a counterparty to perform according to the terms of the contract. The University's risk of loss in the event of counterparty default is typically limited to the amounts recognized in the Consolidated Statements of Net Position and is not represented by the contract or notional amounts of the instruments.

Investment Risk Factors

There are many factors that affect the value of investments. Some, such as custodial credit risk, concentration risk and foreign currency risk may affect both equity and fixed income securities. Equity securities respond to such factors as economic conditions, individual company earnings performance and market liquidity, while fixed income securities are particularly sensitive to credit risks and changes in interest rates.

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Concentration Risk

Concentration risk is the risk associated with a lack of diversification, such as having substantial investments in a few individual issuers, thereby exposing the organization to greater risks resulting from adverse economic, political, regulatory, geographic or credit development. The University limits its risk of concentration of assets by limiting individual bond positions other than obligations of the U.S. government to not more than five percent of the total fixed income portion of the portfolio. Individual equities are limited to not more than five percent of the total market value of the stock portfolio. In addition, investment in any one stock is not to exceed five percent of a corporation's outstanding common stock.

Credit Risk

Credit risk for fixed income securities is the risk that the issuer will not fulfill its obligations. Nationally recognized statistical rating organizations, such as Moody's and Standard and Poor's ("S&P"), assign credit ratings to security issuers and issues that indicate a measure of potential credit risk to investors. To manage credit risk, the University specifies that all nonconvertible bonds should have at least a "BBB" rating or higher and be readily marketable. In addition, no more than 15 percent of the fixed income investments may be graded with an S&P quality rating below "A". The University's mutual bond funds are not rated and classified as such. The underlying securities of the mutual bond funds are graded with an S&P quality rating of "A" or higher.

The composition of fixed income securities at June 30, 2016 and 2015, along with credit quality ratings, is summarized below:

| | Fair Value | Credit Quality Rating | | | | | Not Rated |
|-------------------------------|-------------------|-----------------------|------------------|-------------------|---------------|---------------|------------------|
| | | U.S. Govt- Exempt | AAA | AA | A | BBB | |
| 2016 | | | | | | | |
| U.S. Treasury | \$ 88,076 | \$ 88,076 | \$ - | \$ - | \$ - | \$ - | \$ - |
| U.S. government agencies | 121,536 | - | - | 121,536 | - | - | - |
| Corporate bonds | 560 | - | 29 | 117 | 232 | 182 | - |
| Mutual bond funds | 99,517 | - | 10,810 | - | - | - | 88,707 |
| Total fixed income securities | <u>\$ 309,689</u> | <u>\$ 88,076</u> | <u>\$ 10,839</u> | <u>\$ 121,653</u> | <u>\$ 232</u> | <u>\$ 182</u> | <u>\$ 88,707</u> |

| | Fair Value | Credit Quality Rating | | | | | Not Rated |
|-------------------------------|-------------------|-----------------------|------------------|-------------------|---------------|---------------|------------------|
| | | U.S. Govt- Exempt | AAA | AA | A | BBB | |
| 2015 | | | | | | | |
| U.S. Treasury | \$ 62,153 | \$ 62,153 | \$ - | \$ - | \$ - | \$ - | \$ - |
| U.S. government agencies | 108,746 | - | - | 108,746 | - | - | - |
| Corporate bonds | 589 | - | 27 | 134 | 264 | 164 | - |
| Mutual bond funds | 106,767 | - | 17,097 | - | - | - | 89,670 |
| Total fixed income securities | <u>\$ 278,255</u> | <u>\$ 62,153</u> | <u>\$ 17,124</u> | <u>\$ 108,880</u> | <u>\$ 264</u> | <u>\$ 164</u> | <u>\$ 89,670</u> |

Interest Rate Risk

Interest rate risk is the risk that the value of fixed income securities will decline because of changing interest rates. The prices of fixed income securities with a longer time to maturity tend to be more sensitive to changes in interest rates and, therefore, are more volatile than those with shorter maturities.

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At June 30, 2016, the composition of the University's fixed income investments and maturities are summarized below:

| | Fair Value | Investment Maturities (in Years) | | | |
|-------------------------------|-------------------|----------------------------------|-------------------|------------------|-----------------|
| | | Less than 1 | 1 to 5 | 6 to 10 | More than 10 |
| U.S. Treasury | \$ 88,076 | \$ 14,213 | \$ 64,972 | \$ 8,873 | \$ 18 |
| U.S. government agencies | 121,536 | 39,431 | 68,085 | 4,434 | 9,586 |
| Corporate bonds | 560 | 59 | 307 | 194 | - |
| Mutual bond funds | 99,517 | 17,360 | 49,248 | 32,909 | - |
| Total fixed income securities | <u>\$ 309,689</u> | <u>\$ 71,063</u> | <u>\$ 182,612</u> | <u>\$ 46,410</u> | <u>\$ 9,604</u> |

Foreign Currency Risk

Foreign currency risk is the risk that investments denominated in foreign currencies may lose value due to adverse fluctuations in the value of the U.S. dollar relative to foreign currencies. The University's investment policy permits investments in publicly-traded foreign securities.

At June 30, 2016 and 2015, the University's exposure to foreign currency risk expressed in U.S. dollars was not significant.

3. Accounts Receivable

The composition of accounts receivable, net of allowance for uncollectable receivables, of \$28,278 and \$29,005 at June 30, 2016 and 2015, respectively, is summarized as follows:

| | 2016 | 2015 |
|----------------------------|------------------|------------------|
| U.S. government | \$ 49,258 | \$ 55,652 |
| State and local government | 8,217 | 7,211 |
| Private agencies | 8,019 | 7,001 |
| Student tuition and fees | 10,147 | 7,185 |
| Other | 11,272 | 10,670 |
| | <u>\$ 86,913</u> | <u>\$ 87,719</u> |

4. U.S. Government Funding

The federal government reimburses the University for certain overhead costs (e.g., facilities and administrative costs) incurred in support of federally-sponsored programs based on cost reimbursement rates negotiated with the University's cognizant agency, the U.S. Department of Health and Human Services. These reimbursements amounted to approximately \$43,579 in 2016 and \$44,936 in 2015 and are reported in federal appropriations, grants and contracts revenue.

The University's federal grants and contracts are subject to periodic audit by federal examiners. In the opinion of the University, any adjustments which may be required as a result of these audits would not be material to the overall financial position of the University.

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5. Notes and Contributions Receivable

The composition of notes and contributions receivable at June 30, 2016 and 2015 is summarized as follows:

| | 2016 | 2015 |
|---|------------------|------------------|
| Student notes | | |
| Federal loan programs | \$ 17,036 | \$ 18,181 |
| State loan programs | 7,901 | 7,999 |
| University loan funds | 68 | 68 |
| Other notes receivable | 52 | 43 |
| Total student and other notes outstanding | <u>25,057</u> | <u>26,291</u> |
| Less: Allowance for uncollectible receivables | 7,410 | 7,760 |
| Total student and other notes receivable, net | <u>17,647</u> | <u>18,531</u> |
| Contributions receivable | 45,211 | 48,066 |
| Less: Allowance for uncollectible pledges | 1,557 | 1,300 |
| Less: Discount to present value | 4,261 | 921 |
| Total contributions receivable, net | <u>39,393</u> | <u>45,845</u> |
| Total student notes and contributions receivable, net | <u>57,040</u> | <u>64,376</u> |
| Less: Current portion, net | 16,972 | 16,221 |
| | <u>\$ 40,068</u> | <u>\$ 48,155</u> |

The allowance for uncollectible receivables at June 30, 2016 and 2015 is comprised of:

| | 2016 | 2015 |
|---|-----------------|-----------------|
| Federal Perkins loan program | \$ 4,035 | \$ 4,393 |
| State of Hawai'i Higher Education loans | 3,333 | 3,305 |
| Nursing/Health Profession loans | 10 | 34 |
| Short-term loans | 32 | 28 |
| | <u>\$ 7,410</u> | <u>\$ 7,760</u> |

Payments on contributions receivable at June 30, 2016 are expected to be collected in:

| | |
|------------------------|------------------|
| Less than one year | \$ 16,012 |
| One year to five years | <u>29,199</u> |
| | <u>\$ 45,211</u> |

The principal repayment and interest rate terms of federal and University loans vary considerably. The allowance for uncollectible receivables only applies to University funded notes and the University's portion of federal student loans, as the University is not obligated to fund the federal portion of uncollected student loans. Federal loan programs are funded principally with federal advances to the University under the Perkins and various health profession loan programs.

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The Federal Perkins loan program provides for the assignment of uncollectible loans to the U.S. Department of Education for collection. Uncollectible Nursing and Health Profession loans may be written off with the approval of the U.S. Department of Health and Human Services, Division of Financing Services. Uncollectible State of Hawai'i Higher Education loans, Hawai'i Educator loans and University short-term loans may be written off with the approval of the University's General Counsel.

During the years ended June 30, 2016 and 2015, the University distributed \$2,484 and \$2,668 in student loans through the U.S. Department of Education Federal Perkins Loan Program, respectively, and \$156,333 and \$157,913 in Direct Loan programs, respectively. These distributions and related funding sources are not included as expenses or revenues in the accompanying financial statements.

As discussed in Note 1 to the consolidated financial statements, pledges for permanent endowments that do not meet eligibility requirements, as defined by GASB Statement No. 33, are not recorded as assets until the related gift is received. Accordingly, permanent endowment pledges totaling approximately \$39,020 and \$39,960 at June 30, 2016 and 2015, respectively, were not recognized as assets in the accompanying consolidated financial statements because of uncertainties with regard to their realizability, valuation, bequest intentions and other conditional promises until the specified conditions are met.

Unconditional promises to give (contributions receivable) that are expected to be collected within one year are recorded at net realizable value. Pledges receivable that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discounts on those amounts are computed using the risk-free interest rates applicable to the years in which the promises are received. Amortization of the discounts is included in private gift revenues.

6. Inventories

The inventories and the methods of valuation at June 30, 2016 and 2015 are summarized below:

| | | 2016 | 2015 |
|---|---|------------------|------------------|
| University of Hawai'i Bookstore merchandise inventory | Lower of cost or market using the first-in, first-out retail inventory method. | \$ 7,121 | \$ 8,396 |
| University of Hawai'i Chemistry Stockroom | Cost applied on the first-in, first-out basis. | 885 | 988 |
| University of Hawai'i Facilities Management Warehouse | Cost applied on the first-in, first-out basis. | 927 | 1,055 |
| University of Hawai'i Press merchandise inventory | Job order or specific identification method. Books remaining in the inventory after the first year of publication are written off on the straight-line basis over a five-year period. | 699 | 758 |
| University of Hawai'i other inventory | Lower of cost or market using the weighted average cost method. | 618 | 568 |
| | | <u>\$ 10,250</u> | <u>\$ 11,765</u> |

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7. Capital Assets

A summary of capital assets at June 30, 2016 and 2015 is as follows:

| | Beginning Balance | Additions | Deductions | Transfers | Ending Balance |
|--|----------------------|-------------------|------------------|------------------|---------------------|
| 2016 | | | | | |
| Nondepreciable capital assets | | | | | |
| Land | \$ 37,596 | \$ 3,783 | \$ - | \$ 3,975 | \$ 45,354 |
| Construction in progress | 249,788 | 78,079 | 3,915 | (141,080) | 182,872 |
| Total capital assets not being depreciated | <u>287,384</u> | <u>81,862</u> | <u>3,915</u> | <u>(137,105)</u> | <u>228,226</u> |
| Depreciable capital assets | | | | | |
| Land improvements | 129,013 | 82 | 126 | - | 128,969 |
| Infrastructure | 174,376 | 1,034 | - | 42,874 | 218,284 |
| Buildings | 2,248,626 | 17,851 | 14,545 | 88,221 | 2,340,153 |
| Equipment | 377,355 | 13,194 | 14,114 | 6,010 | 382,445 |
| Library materials | 164,410 | 4,426 | - | - | 168,836 |
| Total capital assets being depreciated | 3,093,780 | 36,587 | 28,785 | 137,105 | 3,238,687 |
| Less: Accumulated depreciation | 1,312,473 | 124,937 | 23,882 | - | 1,413,528 |
| Capital assets, net | <u>\$ 2,068,691</u> | <u>\$ (6,488)</u> | <u>\$ 8,818</u> | <u>\$ -</u> | <u>\$ 2,053,385</u> |
| 2015 | | | | | |
| Nondepreciable capital assets | | | | | |
| Land | \$ 36,211 | \$ - | \$ - | \$ 1,385 | \$ 37,596 |
| Construction in progress | 230,965 | 100,367 | 3,303 | (78,241) | 249,788 |
| Total capital assets not being depreciated | <u>267,176</u> | <u>100,367</u> | <u>3,303</u> | <u>(76,856)</u> | <u>287,384</u> |
| Depreciable capital assets | | | | | |
| Land improvements | 127,590 | 307 | - | 1,116 | 129,013 |
| Infrastructure | 170,432 | 624 | - | 3,320 | 174,376 |
| Buildings | 2,192,091 | 13,474 | 24,063 | 67,124 | 2,248,626 |
| Equipment | 383,343 | 13,368 | 24,652 | 5,296 | 377,355 |
| Library materials | 161,839 | 2,571 | - | - | 164,410 |
| Total capital assets being depreciated | 3,035,295 | 30,344 | 48,715 | 76,856 | 3,093,780 |
| Less: Accumulated depreciation | 1,230,621 | 121,378 | 39,526 | - | 1,312,473 |
| Capital assets, net | <u>\$ 2,071,850</u> | <u>\$ 9,333</u> | <u>\$ 12,492</u> | <u>\$ -</u> | <u>\$ 2,068,691</u> |

Capital assets consist of land, land improvements, infrastructure, buildings, equipment, library materials, and construction in progress. Construction in progress ("CIP") additions represent costs for new projects, net of the amount of capital assets placed in service. CIP is not depreciated until the asset is placed in service. Assets acquired are recorded at cost, or if donated, at appraised value at the date of the gift. Land parcels comprising 1,206 acres, or 22 percent of the University's property, are recorded at the State's value of \$1 per parcel. Assets owned by the federal government, although in the custody of the University, are not included in the capital asset total.

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8. Other Noncurrent Assets

Other noncurrent assets at June 30, 2016 and 2015 were comprised of:

| | 2016 | 2015 |
|--|------------------|------------------|
| Interest in beneficial trusts held by others | \$ 16,343 | \$ 17,044 |
| Prepaid bond insurance | 295 | 317 |
| Other | <u>2,252</u> | <u>2,180</u> |
| | <u>\$ 18,890</u> | <u>\$ 19,541</u> |

9. Due From and Due To the State of Hawai'i

Amounts due from and due to the State of Hawai'i at June 30, 2016 and 2015 were as follows:

| | 2016 | | 2015 | |
|---|-------------------|-----------------|-------------------|------------------|
| | Due from | Due to | Due from | Due to |
| State appropriations for current operations | \$ 102 | | \$ 188 | |
| State capital appropriations – noncurrent | <u>329,751</u> | | <u>399,144</u> | |
| Total due from State of Hawai'i | <u>\$ 329,853</u> | | <u>\$ 399,332</u> | |
| Imprest/petty cash advances | | \$ 80 | | \$ 84 |
| Advance | | 6,000 | | 12,000 |
| General obligation bonds – current | | 195 | | 185 |
| Employee fringe adjustments | | <u>19</u> | | <u>241</u> |
| Due to State of Hawai'i – current | | 6,294 | | 12,510 |
| General obligation bonds – noncurrent | | <u>-</u> | | <u>195</u> |
| Total due to State of Hawai'i | | <u>\$ 6,294</u> | | <u>\$ 12,705</u> |

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10. Due to the State of Hawai'i for General Obligation Bonds

Activity related to amounts due to the State of Hawai'i for general obligation bonds for the year ended June 30, 2016 is as follows:

| | Original Amount | Beginning Balance | Principal Repayment | Ending Balance |
|--|--------------------|----------------------|------------------------|-------------------|
| Series DB (interest rate, 2.80% to 5.25%) | | | | |
| Student Housing | | | | |
| Mānoa | \$ 731 | \$ 193 | \$ 94 | \$ 99 |
| Hilo | 143 | 38 | 18 | 20 |
| Parking Structure Phase I | 425 | 112 | 54 | 58 |
| | <u>1,299</u> | <u>343</u> | <u>166</u> | <u>177</u> |
| Series DG (interest rate, 5.00%) | | | | |
| Student Housing | | | | |
| Mānoa | 82 | 22 | 11 | 11 |
| Hilo | 16 | 3 | 2 | 1 |
| Parking Structure Phase I | 47 | 12 | 6 | 6 |
| | <u>145</u> | <u>37</u> | <u>19</u> | <u>18</u> |
| | <u>\$ 1,444</u> | <u>\$ 380</u> | <u>\$ 185</u> | <u>\$ 195</u> |

Activity related to amounts due to the State of Hawai'i for general obligation bonds for the year ended June 30, 2015 is as follows:

| | Original Amount | Beginning Balance | Principal Repayment | Ending Balance |
|--|--------------------|----------------------|------------------------|-------------------|
| Series DB (interest rate, 2.80% to 5.25%) | | | | |
| Student Housing | | | | |
| Mānoa | \$ 731 | \$ 282 | \$ 89 | \$ 193 |
| Hilo | 143 | 55 | 17 | 38 |
| Parking Structure Phase I | 425 | 164 | 52 | 112 |
| | <u>1,299</u> | <u>501</u> | <u>158</u> | <u>343</u> |
| Series DG (interest rate, 5.00%) | | | | |
| Student Housing | | | | |
| Mānoa | 82 | 32 | 10 | 22 |
| Hilo | 16 | 5 | 2 | 3 |
| Parking Structure Phase I | 47 | 18 | 6 | 12 |
| | <u>145</u> | <u>55</u> | <u>18</u> | <u>37</u> |
| | <u>\$ 1,444</u> | <u>\$ 556</u> | <u>\$ 176</u> | <u>\$ 380</u> |

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General obligation bonds are payable in annual installments, including semi-annual interest payments, with final payment due in July 2017. The bonds mature in designated numerical sequence and are payable from the operations of the University. The interest and principal payments are due as follows:

| | Principal | Interest |
|-----------|------------------|-------------------------|
| Series DB | September 1 | March 1 and September 1 |
| Series DG | July 1 | January 1 and July 1 |

At June 30, 2016, principal and interest maturities on general obligation bonds were \$195 and \$0, respectively.

The general obligation bonds have provisions for early redemption. The premiums on bond redemption, as a percentage of the bond principal redeemed, range from 0.5 percent to 2.0 percent.

In June 2005, the State issued \$772,600 in general obligation Series DG (refunding bonds), of which the University's portion was approximately \$145, with a five percent interest rate to advance refund approximately \$152 (University's portion) of outstanding general obligation Series CG bonds (refunded bonds) which have been partially defeased. The net proceeds from the issuance of the refunding bonds were placed in an irrevocable trust and were used to purchase securities of the United States government at various interest rates and maturities sufficient to meet the debt service requirements of the refunded bonds.

In September 2003, the State issued \$188,700 in general obligation Series DB bonds (refunding bonds) of which the University's portion was approximately \$1,299, with interest rates ranging from 2.80 percent to 5.25 percent to advance refund approximately \$1,299 (University's portion) of outstanding general obligation Series CG bonds (refunded bonds) which have been partially defeased. The net proceeds from the issuance of the refunding bonds were placed in an irrevocable trust and were used to purchase securities of the United States government at various interest rates and maturities sufficient to meet the debt service requirements of the refunding bonds.

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11. Long-Term Liabilities

Long-term liability activity for the years ended June 30, 2016 and 2015 is summarized as follows:

| | Beginning Balance | Additions | Reductions | Ending Balance | Current Portion |
|---|------------------------------|---------------------|-------------------|---------------------------|----------------------------|
| 2016 | | | | | |
| Bonds payable | | | | | |
| Revenue bonds payable | <u>\$ 578,585</u> | <u>\$ 166,285</u> | <u>\$ 182,250</u> | <u>\$ 562,620</u> | <u>\$ 18,940</u> |
| Other liabilities | | | | | |
| Workers' compensation | 15,512 | 4,636 | 2,048 | 18,100 | 6,353 |
| Accrued vacation | 73,840 | 28,219 | 26,885 | 75,174 | 29,923 |
| Net pension liability (Note 14) | 1,089,882 | 148,576 | 93,894 | 1,144,564 | - |
| Postemployment health care/life insurance benefits (Note 15) | 650,805 | 117,052 | 45,100 | 722,757 | - |
| Note payable | 17,000 | - | - | 17,000 | - |
| Total other liabilities | <u>1,847,039</u> | <u>298,483</u> | <u>167,927</u> | <u>1,977,595</u> | <u>36,276</u> |
| Total long-term liabilities | <u>\$ 2,425,624</u> | <u>\$ 464,768</u> | <u>\$ 350,177</u> | <u>\$ 2,540,215</u> | <u>\$ 55,216</u> |
| 2015 | | | | | |
| Bonds payable | | | | | |
| Revenue bonds payable | <u>\$ 593,930</u> | <u>\$ -</u> | <u>\$ 15,345</u> | <u>\$ 578,585</u> | <u>\$ 17,115</u> |
| Other liabilities | | | | | |
| Workers' compensation | 14,268 | 4,404 | 3,160 | 15,512 | 5,586 |
| Accrued vacation | 72,832 | 26,803 | 25,795 | 73,840 | 29,222 |
| Net pension liability (Note 14) | - | 1,329,425 | 239,543 | 1,089,882 | - |
| Postemployment health care/life insurance benefits (Note 15) | 579,196 | 113,009 | 41,400 | 650,805 | - |
| Note payable | 17,000 | - | - | 17,000 | - |
| Total other liabilities | <u>683,296</u> | <u>1,473,641</u> | <u>309,898</u> | <u>1,847,039</u> | <u>34,808</u> |
| Total long-term liabilities | <u>\$ 1,277,226</u> | <u>\$ 1,473,641</u> | <u>\$ 325,243</u> | <u>\$ 2,425,624</u> | <u>\$ 51,923</u> |

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Revenue Bonds Payable

The University's revenue bonds payable at June 30, 2016 and 2015 is as follows:

| | Series | Date Issued | Authorized | 2016 | 2015 |
|---|------------------|--------------------|-------------------|-------------------|-------------------|
| Frear Hall Construction, Student Housing System at Mānoa, Food Service System and Student Housing System at Hilo (interest rate, 3.25% to 5.0%) | 2006A | December 13, 2006 | \$ 100,000 | \$ 19,970 | \$ 87,540 |
| University Health & Wellness Center (interest rate, 3.5% to 5.0%) | Ref 2006A | October 25, 2006 | 133,810 | 20,590 | 123,140 |
| Various acquisition and construction projects (interest rate, 2.5% to 6.0%) | 2009A | April 15, 2009 | 100,000 | 87,340 | 89,820 |
| University's Cancer Center (interest rate, 2.5% to 6.0%) | 2010A-1, 2010A-2 | October 7, 2010 | 138,640 | 124,590 | 127,600 |
| Various construction projects (interest rate, 2.5% to 6.0%) | 2010B-1, 2010B-2 | October 7, 2010 | 154,090 | 142,490 | 145,830 |
| Student Housing System at Mānoa and Telecommunications System (interest rate, 2.0% to 5.0%) | 2012A(R) | February 22, 2012 | 8,575 | 3,245 | 4,655 |
| Hilo College of Pharmacy and Law School Expansion and Modernization (interest rate, 1.0% to 4.7%) | 2015A | September 24, 2015 | 8,575 | 8,575 | - |
| Frear Hall Construction, Student Housing System at Mānoa, Food Service System and Student Housing System at Hilo (interest rate, 3.0% to 5.0%) | 2015B(R) | September 24, 2015 | 47,010 | 47,010 | - |
| Frear Hall Construction, Student Housing System at Mānoa, Food Service System and Student Housing System at Hilo (interest rate, 0.8% to 3.0%) | 2015C(R) | September 24, 2015 | 17,585 | 15,945 | - |
| University Health & Wellness Center (interest rate, 0.8% to 2.8%) | 2015D(R) | September 24, 2015 | 25,715 | 25,465 | - |
| University Health & Wellness Center (interest rate, 5.0%) | 2015E(R) | April 20, 2016 | 67,400 | 67,400 | - |
| | | | <u>\$ 801,400</u> | <u>\$ 562,620</u> | <u>\$ 578,585</u> |

In September 2015, the University issued \$166,285 in Series 2015A (\$8,575, taxable new money), 2015B(R) (\$47,010, tax-exempt refunding), 2015C(R) (\$17,585, taxable refunding), 2015D(R) (\$25,715, taxable refunding), and 2015E(R) (\$67,400, tax-exempt forward delivery refunding) bonds (collectively, the "Series 2015 Bonds") for the purpose of financing the costs of University projects and refunding previously issued bonds. All Series 2015 bonds were delivered on September 24, 2015 with the exception of the forward delivery Series 2015E(R) bonds which were delivered on April 20, 2016. Total premium for the Series 2015 Bonds approximated \$13,698. The University projects include the UH Mānoa Law School Expansion and Modernization Project and the UH Hilo College of Pharmacy Project.

The proceeds of the Series 2015B(R), 2015C(R), 2015D(R) and 2015E(R) bonds were deposited into an irrevocable trust with an escrow agent to provide for a portion of the future debt service payments on the Series 2006A University Revenue Bonds and the Refunding Series 2006A University Bonds. Accordingly, the trust account assets and liabilities relating to the defeased bonds are not recorded in the consolidated financial statements of the University. On June 30,

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2016, \$163,245 of bonds outstanding from the Series 2006A University Revenue Bonds and the Refunding Series 2006A University Bonds were considered defeased. The defeasance resulted in an accounting gain of \$15,080 and an economic gain (difference between the present values of the debt service payment on the old and new debt) of \$9,573. The coupon interest rates for the Series 2015 Bonds range from 0.811 percent to 5.000 percent (first interest payment due on April 1, 2016) with the last maturity on October 1, 2044.

In February 2012, the University issued \$8,575 in Series 2012A(R) revenue bonds to retire (current refund) \$8,955 of the outstanding Series 2001B revenue bonds. The proceeds of the Series 2012A(R) bonds were deposited into a trust account with an escrow agent to fully defease the outstanding principal of the Series 2001B bonds. The defeasance resulted in an accounting gain of \$943 and an economic loss of \$27. The coupon interest rates for the Series 2012A(R) bonds range from two percent to five percent (first interest payment due on April 1, 2012) and mature on October 1, 2018.

In October 2010, the University issued \$292,730 in Series 2010A-1 (\$111,265), 2010A-2 (\$27,375), 2010B-1 (\$127,535), and 2010B-2 (\$26,555) bonds (collectively, the "Series 2010 Bonds") for the purpose of financing the costs of certain University projects. The Series 2010A-1 and Series 2010B-1 bonds are designated as "Build America Bonds" under the provisions of the American Recovery and Reinvestment Act of 2009. These University projects may include the construction and maintenance of the University's Cancer Center, renovations and additions to the Mānoa Campus Center, construction and equipment for an Information Technology Building, renovations to the Sinclair Library basement on the Mānoa campus, further development of the University of Hawai‘i at West O‘ahu ("UH-West O‘ahu") Kapolei campus, various energy conservation/efficiency projects on the community college campuses on O‘ahu and Maui, land acquisition for the Leeward Community College Wai‘anae Education Center, construction of the Kapi‘olani Community College Culinary Institute of the Pacific, and renovation of the observatory for the Panoramic Survey Telescope & Rapid Response System 2 telescope. The coupon interest rates for the Series 2010 Bonds range from 2.50 percent to 6.03 percent (first interest payment due on April 1, 2011) and mature on October 1, 2030 and 2040.

The University receives funds from the State of Hawai‘i Tobacco Settlement Special Fund for the payment of principal and interest on the Refunding Series 2006A, Series 2015D(R) and 2015E(R) bonds to finance the cost of construction of the medical school facility and for annual operating expenses incurred by the facility. The funds received from the State of Hawai‘i Tobacco Settlement Special Fund for debt service amounted to \$9,549 and \$9,924 in 2016 and 2015, respectively.

The revenue bonds are paid from certain unrestricted revenues in annual installments, including semi-annual interest payments ranging from \$12 to \$13,688 with the final payment due in October 2044. Series 2006A, 2009A, 2010, 2012A(R) and Series 2015 bonds interest is payable semi-annually on April 1 and October 1, and the principal is payable on October 1 of each year. The Refunding Series 2006A interest is payable semi-annually on January 15 and July 15, and the principal is payable on July 15 of each year. The Bond Resolution adopted on May 17, 2002 and supplemented, stipulates that all available moneys on deposit in any special fund or revolving fund of the University, excluding moneys on deposit in the University Revenue – Undertakings Fund derived from the University Bond System, are pledged to the payment of the Refunding Series 2006A bonds, interest and premiums (if any). All available moneys on deposit in any special fund or revolving fund of the University, including moneys on deposit in the University Bond System, are pledged to the payment of the Series 2006A, 2009A, 2010, 2012A(R) and Series 2015 bonds, interest and premiums (if any).

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The University entered into continuing disclosure certificates for the benefit of revenue bondholders, where it agreed to provide certain financial information and operating data relating to the University with respect to its revenue bonds to the Municipal Securities Rulemaking Board. The University, based on consultation with its bond counsel and bond underwriter, has complied in all material respects with the continuing disclosure requirements.

At June 30, 2016, future maturities of revenue bonds are as follows:

| | Principal | Interest |
|-----------------------------|-------------------|-------------------|
| Year ending June 30, | | |
| 2017 | \$ 18,940 | \$ 27,200 |
| 2018 | 19,115 | 26,739 |
| 2019 | 18,360 | 26,155 |
| 2020 | 18,745 | 25,533 |
| 2021 | 19,375 | 24,864 |
| 2022–2026 | 108,485 | 110,723 |
| 2027–2031 | 130,180 | 81,589 |
| 2032–2036 | 128,075 | 46,734 |
| 2037–2041 | 99,435 | 14,034 |
| 2042-2045 | 1,910 | 184 |
| | <u>\$ 562,620</u> | <u>\$ 383,755</u> |

Bond Premiums

Activity related to the premiums on general obligation and revenue bonds for the years ended June 30, 2016 and 2015 is as follows:

| | Series | Beginning Balance | Additions | Reductions | Ending Balance |
|----------------------------------|---------------|------------------------------|------------------|-------------------|---------------------------|
| 2016 | | | | | |
| John A. Burns School of Medicine | Ref 2006A | \$ 1,183 | \$ - | \$ 992 | \$ 191 |
| University's Cancer Center | 2010A | 715 | - | 263 | 452 |
| Various construction projects | 2010B | 1,074 | - | 366 | 708 |
| Student Housing | 2015B(R) | - | 5,639 | 196 | 5,443 |
| John A. Burns School of Medicine | 2015E(R) | - | 8,059 | 99 | 7,960 |
| | | <u>\$ 2,972</u> | <u>\$ 13,698</u> | <u>\$ 1,916</u> | <u>\$ 14,754</u> |
| 2015 | | | | | |
| John A. Burns School of Medicine | Ref 2006A | \$ 1,256 | \$ - | \$ 73 | \$ 1,183 |
| University's Cancer Center | 2010A | 1,030 | - | 315 | 715 |
| Various construction projects | 2010B | 1,511 | - | 437 | 1,074 |
| General obligation | DB | 4 | - | 4 | - |
| General obligation | DG | 1 | - | 1 | - |
| | | <u>\$ 3,802</u> | <u>\$ -</u> | <u>\$ 830</u> | <u>\$ 2,972</u> |

Note Payable

On May 4, 2012, the University entered into a five-year, unsecured loan agreement ("Note") with Hawaii Regional Center LP III ("Lender") for a commitment amount not to exceed \$18,000, subject to certain limitations. The proceeds were used to facilitate and fund construction of the UH-West O'ahu campus located in Kapolei, Hawai'i.

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The Note bears interest at the rate of 1.5 percent per annum and is due and payable semi-annually to the Lender on January 1 and July 1 each year until the Note has been paid in full. Under the terms of the Note, repayment each fiscal year is limited and subject to specific appropriations by the State to make such payments. The Note matures on April 22, 2018, at which time the unpaid principal will be due. As of June 30, 2016 and 2015, \$17,000 remained outstanding.

12. Line of Credit (Research Corporation)

The Research Corporation has a revolving line of credit with First Hawaiian Bank in the amount of \$5,000 for short-term working capital, expiring on February 1, 2017. The terms of the revolving line of credit require repayment as specified in the credit agreement. All borrowings are collateralized by a security agreement over the Research Corporation's accounts receivable. The rate of interest on borrowings was 3.28 percent at June 30, 2016 and 2015. At June 30, 2016 and 2015, there were no borrowings under this line.

13. Property Leases

The University has entered into real property operating lease agreements with future minimum payments as follows:

| Year ending June 30, | Lease Amount |
|-----------------------------|-------------------------|
| 2017 | \$ 2,550 |
| 2018 | 2,051 |
| 2019 | 1,202 |
| 2020 | 1,029 |
| 2021 | 555 |
| 2022–2026 | 342 |
| 2027–2031 | 334 |
| Thereafter | 1,734 |
| | <u>\$ 9,797</u> |

Rent expense for outside space for the years ended June 30, 2016 and 2015 approximated \$7,904 and \$7,540, respectively.

14. Employee Benefits

Employees' Retirement System
General Information on the Pension Plan

Plan Description

Generally, all full-time employees of the University are required to be members of the Employees' Retirement System of the State of Hawai‘i ("ERS"), a cost-sharing multiple-employer defined benefit pension plan that administers the University's pension benefits program. Benefits, eligibility and contribution requirements are governed by HRS Chapter 88 and can be amended through legislation. The ERS issues publicly available annual financial reports that can be obtained at ERS's website: <http://www.ers.ehawaii.gov>.

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Benefits Provided

The ERS Pension Trust is comprised of three pension classes for membership purposes and considered to be a single plan for accounting purposes since all assets of the ERS may legally be used to pay the benefits of any of the ERS members or beneficiaries. The ERS provides retirement, disability and death benefits with three membership classes known as the noncontributory, contributory and hybrid retirement classes. The three classes provide a monthly retirement allowance equal to the benefit multiplier (generally 1.25 percent or 2.00 percent) multiplied by the average final compensation multiplied by years of credited service. Average final compensation for members hired prior to July 1, 2012 is an average of the highest salaries during any three years of credited service, excluding any salary paid in lieu of vacation for members hired January 1, 1971 or later and the average of the highest salaries during any five years of credited service including any salary paid in lieu of vacation for members hired prior to January 1, 1971. For members hired after June 30, 2012, average final compensation is an average of the highest salaries during any five years of credited service excluding any salary paid in lieu of vacation.

Each retirees' original retirement allowance is increased on each July 1 beginning the calendar year after retirement. Retirees first hired as members prior to July 1, 2012 receive a 2.5 percent increase each year of their original retirement allowance without a ceiling. Retirees first hired as members after June 30, 2012 receive a 1.5 percent increase each year of their original retirement allowance without a ceiling. The annual increase is not compounded.

Noncontributory Class

- Retirement Benefits – General employees' retirement benefits are determined as 1.25 percent of average final compensation multiplied by the years of credited service. Employees with 10 years of credited service are eligible to retire at age 62. Employees with 30 years of credited service are eligible to retire at age 55.
- Disability Benefits – Members are eligible for service-related disability benefits regardless of length of service and receive a lifetime pension of 35 percent of their average final compensation. Ten years of credited service is required for ordinary disability. Ordinary disability benefits are determined in the same manner as retirement benefits but are payable immediately, without an actuarial reduction, and at a minimum of 12.5 percent of average final compensation.
- Death Benefits – For service-connected deaths, the surviving spouse/reciprocal beneficiary receives a monthly benefit of 30 percent of the average final compensation until remarriage or re-entry into a new reciprocal beneficiary relationship. Additional benefits are payable to surviving dependent children up to age 18. If there is no spouse/reciprocal beneficiary or dependent children, no benefit is payable.

Ordinary death benefits are available to employees who were active at time of death with at least ten years of credited service. The surviving spouse/reciprocal beneficiary (until remarriage/reentry into a new reciprocal beneficiary relationship) and dependent children (up to age 18) receive a benefit equal to a percentage of the member's accrued maximum allowance unreduced for age or, if the member was eligible for retirement at the time of death, the surviving spouse/reciprocal beneficiary receives 100 percent joint and survivor lifetime pension and the dependent children receive a percentage of the member's accrued maximum allowance unreduced for age.

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Contributory Class for Members Hired prior to July 1, 2012

- Retirement Benefits – General employees' retirement benefits are determined as two percent of average final compensation multiplied by the years of credited service. General employees with five years of credited service are eligible to retire at age 55.
- Disability Benefits – Members are eligible for service-related disability benefits regardless of length of service and receive a one-time payment of the member's contributions and accrued interest plus a lifetime pension of 50 percent of their average final compensation. Ten years of credited service is required for ordinary disability. Ordinary disability benefits are determined as 1.75 percent of average final compensation multiplied by the years of credited service but are payable immediately, without an actuarial reduction, and at a minimum of 30 percent of average final compensation.
- Death Benefits – For service-connected deaths, the surviving spouse/reciprocal beneficiary receives a lump sum payment of the member's contributions and accrued interest plus a monthly benefit of 50 percent of the average final compensation until remarriage or re-entry into a new reciprocal beneficiary relationship. If there is no surviving spouse/reciprocal beneficiary, surviving children (up to age 18) or dependent parents are eligible for the monthly benefit. If there is no spouse/reciprocal beneficiary or dependent children/parents, the ordinary death benefit is payable to the designated beneficiary.

Ordinary death benefits are available to employees who were active at time of death with at least one year of service. Ordinary death benefits consist of a lump sum payment of the member's contributions and accrued interest plus a percentage of the salary earned in the 12 months preceding death, or 50 percent Joint and Survivor lifetime pension if the member was not eligible for retirement at the time of death but was credited with at least 10 years of service and designated one beneficiary, or 100 percent Joint and Survivor lifetime pension if the member was eligible for retirement at the time of death and designated one beneficiary.

Contributory Class for Members Hired After June 30, 2012

- Retirement Benefits – General employees' retirement benefits are determined as 1.75 percent of average final compensation multiplied by the years of credited service. General employees with ten years of credited service are eligible to retire at age 60.
- Disability and Death Benefits – Members are eligible for service-related disability benefits regardless of length of service and receive a lifetime pension of 50 percent of their average final compensation plus refund of contributions and accrued interest. Ten years of credited service is required for ordinary disability.

Death benefits for contributory members hired after June 30, 2012 are generally the same as those for contributory members hired June 30, 2012 and prior.

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Hybrid Class for Members Hired Prior to July 1, 2012

- Retirement Benefits – General employees' retirement benefits are determined as two percent of average final compensation multiplied by the years of credited service. General employees with five years of credited service are eligible to retire at age 62. General employees with 30 years of credited service are eligible to retire at age 55.
- Disability Benefits – Members are eligible for service-related disability benefits regardless of length of service and receive a lifetime pension of 35 percent of their average final compensation plus refund of their contributions and accrued interest. Ten years of credited service is required for ordinary disability. Ordinary disability benefits are determined in the same manner as retirement benefits but are payable immediately, without an actuarial reduction, and at a minimum of 25 percent of average final compensation.
- Death Benefits – For service-connected deaths, the designated surviving spouse/reciprocal beneficiary receives a lump sum payment of the member's contributions and accrued interest plus a monthly benefit of 50 percent of the average final compensation until remarriage or re-entry into a new reciprocal beneficiary relationship. If there is no surviving spouse/reciprocal beneficiary, surviving dependent children (up to age 18) or dependent parents are eligible for the monthly benefit. If there is no spouse/reciprocal beneficiary or dependent children/parents, the ordinary death benefit is payable to the designated beneficiary.

Ordinary death benefits are available to employees who were active at time of death with at least five years of service. Ordinary death benefits consist of a lump sum payment of the member's contributions and accrued interest plus a percentage multiplied by 150 percent, or 50 percent Joint and Survivor lifetime pension if the member was not eligible for retirement at the time of death but was credited with at least 10 years of service and designated one beneficiary, or 100 percent Joint and Survivor lifetime pension if the member was eligible for retirement at the time of death and designated one beneficiary.

Hybrid Class for Members Hired After June 30, 2012

- Retirement Benefits – General employees' retirement benefits are determined as 1.75 percent of average final compensation multiplied by the years of credited service. General employees with 10 years of credited service are eligible to retire at age 65. Employees with 30 years of credited service are eligible to retire at age 60.
- Disability and Death Benefits – Provisions for disability and death benefits generally remain the same except for ordinary death benefits. Ordinary death benefits are available to employees who were active at time of death with at least 10 years of service. Ordinary death benefits consist of a lump sum payment of the member's contributions and accrued interest plus a percentage multiplied by 50 percent Joint and Survivor lifetime pension if the member was not eligible for retirement at the time of death but was credited with at least 10 years of service and designated one beneficiary, or 100 percent Joint and Survivor lifetime pension if the member was eligible for retirement at the time of death and designated one beneficiary.

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Contributions

Contributions are governed by HRS Chapter 88 and may be amended through legislation. The employer rate is set by statute based on the recommendations of the ERS actuary resulting from an experience study conducted every five years. Since July 1, 2005, the employer contribution rate is a fixed percentage of compensation, including the normal cost plus amounts required to pay for the unfunded actuarial accrued liabilities. The contribution rates for fiscal years 2016 and 2015 were 17.00 percent and 16.50 percent, respectively. Contributions to the pension plan from the University for the years ended June 30, 2016 and 2015 were \$97,394 and \$93,949, respectively.

The University is required to make all contributions for noncontributory members. Contributory members hired prior to July 1, 2012 are required to contribute 7.8 percent of their salary. Hybrid members hired prior to July 1, 2012 are required to contribute 6.0 percent of their salary. Hybrid members hired after June 30, 2012 are required to contribute 8.0 percent of their salary.

Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions

At June 30, 2016 and 2015, the University reported a liability of \$1,144,564 and \$1,089,882, respectively, for its proportionate share of the net pension liability. The net pension liability was measured as of June 30, 2015 and 2014, respectively, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of that date. The University's proportion of the net pension liability was based on a projection of the University's long-term share of contributions to the pension plan relative to projected contributions of all participants, actuarially determined. At June 30, 2015 and 2014, the University's proportion was 13.11 percent and 13.59 percent, respectively, which was a decrease of 0.48 percent and an increase of 0.16 percent from its proportion measured as of June 30, 2014 and 2013, respectively.

There were no changes in other assumptions and inputs that affected the measurement of the total pension liability since the prior measurement date other than the investment return assumption. Fiscal year 2016 was the first year of the three-year phase-in of the investment return assumption. The investment return rate decreased beginning in fiscal year 2016 to 7.65 percent and will continue to decrease to 7.55 percent in fiscal year 2017 and to 7.50 percent in fiscal year 2018 and will remain at 7.5 percent thereafter. There were no other changes between the measurement date, June 30, 2015, and the reporting date, June 30, 2016, that are expected to have a significant effect on the proportionate share of the net pension liability.

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For the years ended June 30, 2016 and 2015, the University recognized pension expense of \$84,899 and \$87,780, respectively. At June 30, 2016 and 2015, the University reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

| | Deferred Outflows of Resources | Deferred Inflows of Resources |
|---|---|--|
| 2016 | | |
| Difference between expected and actual experience | \$ 10,720 | \$ 32,030 |
| Net difference between projected and actual investment earnings on pension plan investments | - | 39,056 |
| Change in assumptions | 27,018 | - |
| Changes in proportion and differences between employer contributions and proportionate share of contributions | - | 40,278 |
| Contributions subsequent to the measurement date | <u>125,961</u> | <u>-</u> |
| Total deferred inflows and outflows of resources | <u>\$ 163,699</u> | <u>\$ 111,364</u> |
| 2015 | | |
| Difference between expected and actual experience | \$ 13,859 | \$ - |
| Net difference between projected and actual investment earnings on pension plan investments | - | 126,487 |
| Changes in proportion and differences between employer contributions and proportionate share of contributions | - | 24,675 |
| Contributions subsequent to the measurement date | <u>120,989</u> | <u>-</u> |
| Total deferred inflows and outflows of resources | <u>\$ 134,848</u> | <u>\$ 151,162</u> |

The \$125,961 reported as deferred outflows of resources related to pensions resulting from University contributions subsequent to the measurement date will be recognized as a reduction of the net pension liability in the year ending June 30, 2017. The \$120,989 reported as deferred outflows of resources resulting in the University's contributions subsequent to the measurement date was recognized as a reduction of net pension liability in the year ended June 30, 2016. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized in pension expense as follows:

| | |
|-----------------------------|------------------|
| Year ending June 30, | |
| 2017 | \$ 25,553 |
| 2018 | 25,553 |
| 2019 | 25,553 |
| 2020 | (5,947) |
| 2021 | <u>2,914</u> |
| | <u>\$ 73,626</u> |

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Actuarial Assumptions

The total pension liability in the June 30, 2015 and 2014 actuarial valuations were determined using the following actuarial assumptions, applied to all periods included in the measurement:

| | 2016 | 2015 |
|---------------------------|--------|--------|
| Inflation | 3.00 % | 3.00 % |
| Payroll growth rate | 3.50 % | 3.50 % |
| Investment rate of return | 7.65 % | 7.75 % |

The same rates were applied to all periods. There were no changes to ad hoc postemployment benefits including Cost-of-Living Adjustments.

Postretirement mortality rates are based on Client Specific Tables and the 1994 U.S. Group Annuity Mortality Static Tables. Pre-retirement mortality rates are based on custom tables with RP-2000 rates.

The actuarial assumptions used in the June 30, 2015 and 2014 valuations were based on the most recent experience study dated December 20, 2010. Between experience studies, the ERS Board of Trustees elected to lower the investment return assumption effective with the June 30, 2015 valuation.

The long-term expected rate of return on pension plan investments was determined using a "top down approach" of the Bespoke Client-Constrained Simulation-based Optimization Model (a statistical technique known as "re-sampling with a replacement" that directly keys in on specific plan-level risk factors as stipulated by the ERS Board of Trustees) in which best-estimate ranges of expected future real rates of return (expected returns, net of pension plan investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. The target allocation and best estimates of arithmetic real rates of return for each major asset class are summarized in the following table:

| | Target Allocation | Long-Term Expected Real Rate of Return |
|----------------------|------------------------------|---|
| Domestic equity | 30.0% | 8.5% |
| International equity | 26.0% | 9.3% |
| Total fixed-income | 20.0% | 3.1% |
| Real estate | 7.0% * | 9.2% |
| Private equity | 7.0% * | 11.9% |
| Real return | 5.0% * | 6.7% |
| Covered calls | <u>5.0%</u> | 7.7% |
| Total | <u>100.0%</u> | |

* The real estate, private equity and real return targets will be the percentage actually invested up to 7.0 percent, 7.0 percent and 5.0 percent, respectively, of the total fund. Changes in the real estate, private equity and real return targets will be offset by an equal percentage change in the large cap domestic equity target.

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Discount Rate

The discount rate used to measure the net pension liability was 7.65 percent and 7.75 percent for the June 30, 2015 and 2014 measurement date, respectively. The projection of cash flows used to determine the discount rate assumed that employee contributions will be made at the current contribution rate and that contributions from the University will be made at statutorily required rates, actuarially determined. Based on those assumptions, the pension plan's fiduciary net position was projected to be available to make all projected future benefit payments of current active and inactive employees. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

Sensitivity of the University's Proportionate Share of the Net Pension Liability to Changes in the Discount Rate

The following presents the University's proportionate share of the net pension liability, calculated using the discount rate of 7.65 percent and 7.75 percent, for the measurement date June 30, 2015 and 2014, respectively, as well as what the University's proportionate share of the net pension liability would be if it were calculated using a discount rate that is one percentage point lower (6.65 percent and 6.75 percent, respectively) or one percentage point higher (8.65 percent and 8.75 percent, respectively) than the current rate:

| | 1% Decrease (6.65%) | Discount Rate (7.65%) | 1% Increase (8.65%) |
|---|------------------------------------|--------------------------------------|------------------------------------|
| 2016 | | | |
| The University's proportionate share of the net pension liability | <u>\$ 1,440,967</u> | <u>\$ 1,144,564</u> | <u>\$ 848,162</u> |
| | 1% Decrease (6.75%) | Discount Rate (7.75%) | 1% Increase (8.75%) |
| 2015 | | | |
| The University's proportionate share of the net pension liability | <u>\$ 1,381,405</u> | <u>\$ 1,089,882</u> | <u>\$ 798,360</u> |

Pension Plan Fiduciary Net Position

The pension plan's fiduciary net position is determined on the same basis used by the pension plan. The ERS financial statements are prepared using the accrual basis of accounting under which expenses are recorded when the liability is incurred, and revenues are recorded in the accounting period in which they are earned and become measurable. Employer and member contributions are recognized in the period in which the contributions are due. Benefits and refunds are recognized when due and payable in accordance with the terms of the plan. Investment purchases and sales are recorded as of their trade date. Administrative expenses are financed exclusively with investment income.

There were no significant changes after the report measurement date. Detailed information about the pension plan's fiduciary net position is available in the separately issued ERS financial report. ERS's complete financial statements are available at <http://www.ers.ehawaii.gov>.

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Payable to the Pension Plan

At June 30, 2016, the amount payable to the ERS was \$1,184.

Other Benefits

The State absorbs the fringe benefit cost for employees paid from State and federal appropriations. In fiscal years 2015 and 2014, the State appropriated funds to the Department of Budget and Finance to pay for these fringe benefit costs on behalf of the University. Fringe benefit costs included in total revenue and total expenditures amounted to \$195,332 and \$179,007 for fiscal years 2016 and 2015, respectively.

All regular employees, with certain exceptions, earn vacation leave at the rate of 14 hours for each month of service. Employees who are entitled to annual vacation may accumulate for the succeeding year or years up to 15 working days annual vacation allowance, provided that the total accumulation shall not exceed 90 working days at the end of the calendar year. Accumulated vacation leave earned, but not taken, is reflected as an accrual in the accompanying consolidated financial statements. When termination of services takes place, the employees are paid for their vacation allowance in a lump sum.

Sick leave accumulates at the rate of 14 hours for each full month of service without limit, but can be taken only in the event of an illness and is not convertible to pay upon termination of employment. Accordingly, accumulated sick leave, earned but not taken, is not reflected as an accrual in the accompanying consolidated financial statements. Employees who retire with 60 days of unused sick leave are entitled to three months of service credit in the ERS. For each additional 20 days, or major fraction thereof, of unused sick leave they have in excess of 60 days, their service period is increased by one month. As of June 30, 2016 and 2015, accumulated sick leave approximated \$454,343 and \$443,641, respectively.

The University's regular employees may enter into deferred compensation arrangements directly with authorized insurance companies or agencies through a payroll deduction plan. Accordingly, the University has no deferred compensation or withholding payable.

The University manages its workers' compensation program. Medical-related payments for fiscal years 2016 and 2015 were \$2,480 and \$2,377, respectively. Temporary wage loss payments for fiscal years 2016 and 2015 amounted to \$1,073 and \$795, respectively.

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15. Postemployment Health Care and Life Insurance Benefits

In addition to providing pension benefits, the State of Hawai'i, pursuant to HRS Chapter 87, provides other postemployment benefits ("OPEB") such as health care and life insurance benefits to all retired University employees. Effective July 1, 2007, the University implemented GASB Statement 45, *Accounting and Financial Reporting by Employers for Postemployment Benefits Other Than Pensions*, prospectively, which establishes standards for the measurement, recognition and display of OPEB expense and related liabilities, note disclosure and required supplementary information in the financial reports.

Plan Description

The State provides certain health care and life insurance benefits to all qualified employees. Pursuant to Act 88, SLH 2001, the State contributes to the Hawai'i Employer-Union Health Benefits Trust Fund ("EUTF"), an agent, multiple-employer defined benefit plan that replaced the Hawai'i Public Employees Health Fund effective July 1, 2003. The EUTF was established to provide a single delivery system of health benefits for state and county workers, retirees and their dependents. The EUTF issues an annual financial report that is available to the public. The report may be obtained by writing to:

Hawai'i Employer-Union Health Benefits Trust Fund
P.O. Box 2121
Honolulu, Hawai'i 96805-2121

For employees hired before July 1, 1996, the State pays the entire base monthly contribution for employees retiring with 10 years or more of credited service, and 50 percent of the base monthly contribution for employees retiring with fewer than 10 years of credited service. A retiree can elect a family plan to cover dependents.

For employees hired after June 30, 1996, but before July 1, 2001, and who retire with less than 10 years of service, the State makes no contributions. For those retiring with at least 10 years, but fewer than 15 years of service, the State pays 50 percent of the base monthly contribution. For employees retiring with at least 15 years, but fewer than 25 years of service, the State pays 75 percent of the base monthly contribution. For employees retiring with at least 25 years of service, the State pays 100 percent of the base monthly contribution. Retirees in this category can elect a family plan to cover dependents.

For employees hired on or after July 1, 2001 and who retire with less than 10 years of service, the State makes no contributions. For those retiring with at least 10 years, but fewer than 15 years of service, the State pays 50 percent of the base monthly contribution. For those retiring with at least 15 years, but fewer than 25 years of service, the State pays 75 percent of the base monthly contribution. For employees retiring with at least 25 years of service, the State pays 100 percent of the base monthly contribution. Only single plan coverage is provided for retirees in this category. Retirees can elect family coverage, but must pay the difference.

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Funding Policy and Annual OPEB Cost

Employer contributions are financed on a pay-as-you-go basis. The University's contributions are calculated as part of the State's total contribution requirements and are reimbursed to the State's General Fund as part of the fringe benefit rate on the University employees' actual salaries. The University's annual OPEB cost is calculated based on the annual required contribution of the employer ("ARC"), an amount actuarially determined in accordance with the parameters of GASB Statement No. 45. The ARC represents a level of funding that, if paid on an ongoing basis, is projected to cover normal cost each year and to amortize any unfunded actuarial liabilities over a period not to exceed 30 years. The following table presents the annual OPEB cost, contributions made, the net OPEB liability, and the funding status for the University for the fiscal year ended June 30, 2016:

| | |
|--|---------------------|
| Annual required contribution | \$ 107,059 |
| Interest on net OPEB obligation | 45,556 |
| Adjustment to annual required contribution | <u>(35,563)</u> |
| Annual OPEB cost | 117,052 |
| Contributions made | <u>(45,100)</u> |
| Increase in net OPEB obligation | 71,952 |
| Net OPEB obligation | |
| Beginning of year | <u>650,805</u> |
| End of year | <u>\$ 722,757</u> |
| Actuarial accrued liability ("AAL") July 1, 2015 | \$ 1,262,765 |
| Funded OPEB plan assets | <u>(30,076)</u> |
| Unfunded actuarial accrued liability ("UAAL") July 1, 2015 | <u>\$ 1,232,689</u> |
| Funded ratio | 2.4% |
| Covered payroll | \$ 572,907 |
| UAAL as percentage of covered payroll | 215.2% |

The University remitted \$68,184 and \$57,438 in State assessed OPEB contributions for the years ended June 30, 2016 and 2015, respectively. The University's actuarially determined minimum OPEB contribution was \$45,100 and \$41,400 for the years ended June 30, 2016 and 2015, respectively. The difference between the State assessed and University actuarially determined OPEB contribution is reported net with Transfers from (to) State for Fringe Benefits in the accompanying Consolidated Statements of Revenues, Expenses and Changes in Net Position.

The University's annual OPEB cost, the percentage of annual OPEB cost contributed to the plan, and the net OPEB obligation for the fiscal year 2016 and the preceding years were as follows:

OPEB Summary

| Fiscal Year Ending | Annual OPEB Cost | Percentage of Annual OPEB Cost Contributed | Net OPEB Obligation |
|---------------------------|-------------------------|---|----------------------------|
| June 30, 2016 | \$117,052 | 38.5% | \$722,757 |
| June 30, 2015 | \$113,009 | 36.6% | \$650,805 |
| June 30, 2014 | \$106,832 | 39.3% | \$579,196 |

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Funded Status

Actuarial valuations of an ongoing plan involve estimates of the value of reported amounts and assumptions about the probability of occurrence of events far into the future. Examples include assumptions about future employment, mortality and the healthcare cost trend. Actuarially determined amounts are subject to continual revisions as actual results are compared with past expectations and new estimates are made about the future. The schedule of funding progress, presented as required supplementary information following the notes to the consolidated financial statements, is designed to present multiyear trend information that shows whether the actuarial value of plan assets is increasing or decreasing over time relative to the actuarial accrued liabilities for benefits.

Actuarial Methods and Assumptions

Projections of benefits for financial reporting purposes are based on the plan and include the types of benefits provided at the time of each valuation and the historical pattern of sharing of benefit costs between the employer and plan members to that point. The actuarial methods and assumptions used include techniques that are designed to reduce the effects of short-term volatility in actuarial accrued liabilities and the actuarial value of assets, consistent with the long-term perspective of the calculations. Significant methods and assumptions used were as follows:

| | | |
|-------------------------------|----------------------------------|-----------------------------------|
| Actuarial valuation date | July 1, 2015 | July 1, 2013 |
| Actuarial cost method | Entry age normal | Entry age normal |
| Amortization method | Level percent, closed | Level percent, closed |
| Remaining amortization period | 28 years | 30 years |
| Asset valuation method | Market | Market |
| Actuarial assumptions | | |
| Investment rate of return | 7.0% | 7.0% |
| Projected salary increases | 3.5% | 3.5% |
| Healthcare inflation rates | | |
| PPO | 9.0% initial, 5.0% after 8 years | 9.0% initial, 5.0% after 10 years |
| HMO | 7.0% initial, 5.0% after 8 years | 7.5% initial, 5.0% after 10 years |
| Dental | 4.0% | 4.0% |
| Vision | 3.0% | 3.0% |
| Medicare Part B | 3.0% initial, 5.0% after 2 years | 5.0% |

The July 1, 2013 actuarial valuation was used to determine the amounts reported in the University's consolidated financial statements for the years ended June 30, 2016 and 2015. The information on the funded status of the plan is from the July 1, 2015 valuation, the most recent valuation.

Effective July 1, 2016, the active contracts for medical, prescription drug, dental, vision, supplemental medical drug, and life insurance were extended through June 30, 2017.

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16. Other Noncurrent Liabilities

Other noncurrent liabilities at June 30, 2016 and 2015 are comprised of:

| | 2016 | 2015 |
|---|------------------|------------------|
| Liabilities under split interest agreements | \$ 10,565 | \$ 9,999 |
| Amounts held for others | 3,369 | 3,645 |
| Other | 3,210 | 3,175 |
| | <u>\$ 17,144</u> | <u>\$ 16,819</u> |

17. State Appropriations

By statutory provision, the University prepares a biennium budget for its programs. Budgeted expenditures are derived primarily from the General Appropriations Act and from other specific appropriations acts in various Sessions Laws of Hawai‘i (“SLH”).

An allotment system and encumbrance accounting are utilized by the University for statutory budgetary control purposes. Obligations in the form of purchase orders or contracts are recorded as encumbrances at the time purchase orders or contracts are awarded and executed. To the extent they are not expended or encumbered, general fund appropriations generally lapse at the end of the fiscal year. The State Legislature specifies the lapse date and any other particular conditions relating to terminating the authorizations for other appropriations.

Act 124, SLH 2016 Section 39, provided \$106,789 in general fund appropriations directly to the Department of Budget and Finance to pay for debt service on general obligation bonds issued for the University. As a result, the University itself received no appropriations and made no transfers for debt service on general obligation bonds for the year ended June 30, 2016.

Act 122, SLH 2014 Section 35, provided \$106,110 in general fund appropriations directly to the Department of Budget and Finance to pay for debt service on general obligation bonds issued for the University. As a result, the University itself received no appropriations and made no transfers for debt service on general obligation bonds for the year ended June 30, 2015.

The net amount of the University's State general and capital appropriations for the years ended June 30, 2016 and 2015 were \$441,373 and \$16,547 and \$413,148 and \$161,822, respectively.

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Net general and capital appropriations for the year ended June 30, 2016 were as follows:

| | |
|--|-------------------|
| General appropriations | |
| Act 119, SLH 2015, Appropriation Warrant No. 10 | \$ 427,575 |
| Act 104, SLH 2015, Appropriation Warrant No. 69 | 500 |
| Act 105, SLH 2015, Appropriation Warrant No. 70 | 350 |
| Total funds lapsed | (2) |
| Executive restriction | (4,612) |
| Collective bargaining adjustment | 17,562 |
| Total general appropriations | <u>\$ 441,373</u> |
| Capital appropriations | |
| Sections 39 & 71 of Act 134, SLH 2013, Amended by Act 122 SLH 2014 | \$ 10,405 |
| Sections 47 & 83 of Act 119, SLH 2015 | 51,930 |
| Total funds lapsed | (45,788) |
| Total capital appropriations | <u>\$ 16,547</u> |

Net general and capital appropriations for the year ended June 30, 2015 were as follows:

| | |
|---|-------------------|
| General appropriations | |
| Act 134, SLH 2013, Amended by Act 122, SLH 2014 Appropriation Warrant No. 35 | \$ 409,656 |
| Act 122, SLH 2014, Appropriation Warrant No. 117 | 200 |
| Total funds lapsed | (34) |
| Executive restriction | (5,375) |
| Collective bargaining adjustment | 8,701 |
| Total general appropriations | <u>\$ 413,148</u> |
| Capital appropriations | |
| Sections 39 & 71 of Act 134, SLH 2013, Amended by Act 122 SLH 2014 | \$ 90,500 |
| Sections 39 of Act 134, SLH 2013, Amended by Act 122, SLH 2014 | 73,800 |
| Total funds lapsed | (2,478) |
| Total capital appropriations | <u>\$ 161,822</u> |

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18. Blended Component Information

The following condensed combining information summarizes the individual components of the University's consolidated financial position, results of operations and cash flows as of and for the years ended June 30, 2016 and 2015:

Condensed Consolidating Statements of Net Position

| | 2016 | | | | Total |
|--|--------------|----------------------|------------|---------------------------|--------------|
| | University | Research Corporation | Foundation | Consolidation Adjustments | |
| Assets and Deferred Outflows of Resources | | | | | |
| Current assets | \$ 468,113 | \$ 34,760 | \$ 25,558 | \$ - | \$ 528,431 |
| Interdepartmental receivables | 24,967 | 10,342 | 39,020 | (74,329) | - |
| Capital assets, net | 2,049,087 | 2,021 | 2,277 | - | 2,053,385 |
| Other assets | 450,764 | - | 412,985 | - | 863,749 |
| Total assets | 2,992,931 | 47,123 | 479,840 | (74,329) | 3,445,565 |
| Deferred outflows of resources | 175,082 | - | - | - | 175,082 |
| Total deferred outflows of resources | 175,082 | - | - | - | 175,082 |
| Total assets and deferred outflows of resources | \$ 3,168,013 | \$ 47,123 | \$ 479,840 | \$ (74,329) | \$ 3,620,647 |
| Liabilities, Deferred Inflows of Resources and Net Position | | | | | |
| Current liabilities | \$ 237,548 | \$ 28,057 | \$ 1,346 | \$ - | \$ 266,951 |
| Interdepartmental payables | 26,637 | 3,790 | 2,711 | (33,138) | - |
| Noncurrent liabilities | 2,498,297 | 4,665 | 13,935 | - | 2,516,897 |
| Total liabilities | 2,762,482 | 36,512 | 17,992 | (33,138) | 2,783,848 |
| Deferred inflows of resources | 111,364 | - | - | - | 111,364 |
| Total deferred inflows of resources | 111,364 | - | - | - | 111,364 |
| Net position | | | | | |
| Net investment in capital assets | 1,500,637 | 2,021 | 2,277 | - | 1,504,935 |
| Restricted | | | | | |
| Nonexpendable | 10,493 | - | 272,923 | (39,020) | 244,396 |
| Expendable | 370,406 | - | 190,687 | - | 561,093 |
| Unrestricted | (1,587,369) | 8,590 | (4,039) | (2,171) | (1,584,989) |
| Total net position | 294,167 | 10,611 | 461,848 | (41,191) | 725,435 |
| Total liabilities, deferred inflows of resources and net position | \$ 3,168,013 | \$ 47,123 | \$ 479,840 | \$ (74,329) | \$ 3,620,647 |

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| | 2015 | | | | |
|--|--------------|----------------------|------------|---------------------------|--------------|
| | University | Research Corporation | Foundation | Consolidation Adjustments | Total |
| Assets and Deferred Outflows of Resources | | | | | |
| Current assets | \$ 436,106 | \$ 39,487 | \$ 28,851 | \$ - | \$ 504,444 |
| Interdepartmental receivables | 25,601 | 4,148 | 39,960 | (69,709) | - |
| Capital assets, net | 2,064,651 | 1,757 | 2,283 | - | 2,068,691 |
| Other assets | 520,926 | - | 423,157 | - | 944,083 |
| Total assets | 3,047,284 | 45,392 | 494,251 | (69,709) | 3,517,218 |
| Deferred outflows of resources | 140,099 | - | - | - | 140,099 |
| Total deferred outflows of resources | 140,099 | - | - | - | 140,099 |
| Total assets and deferred outflows of resources | \$ 3,187,383 | \$ 45,392 | \$ 494,251 | \$ (69,709) | \$ 3,657,317 |
| Liabilities, Deferred Inflows of Resources and Net Position | | | | | |
| Current liabilities | \$ 240,491 | \$ 28,261 | \$ 1,295 | \$ - | \$ 270,047 |
| Interdepartmental payables | 22,508 | 2,204 | 4,972 | (29,684) | - |
| Noncurrent liabilities | 2,375,511 | 4,532 | 13,644 | - | 2,393,687 |
| Total liabilities | 2,638,510 | 34,997 | 19,911 | (29,684) | 2,663,734 |
| Deferred inflows of resources | 151,162 | - | - | - | 151,162 |
| Total deferred inflows of resources | 151,162 | - | - | - | 151,162 |
| Net position | | | | | |
| Net investment in capital assets | 1,499,861 | 1,757 | 2,284 | - | 1,503,902 |
| Restricted | | | | | |
| Nonexpendable | 10,493 | - | 265,361 | (39,960) | 235,894 |
| Expendable | 440,642 | - | 204,101 | - | 644,743 |
| Unrestricted | (1,553,285) | 8,638 | 2,594 | (65) | (1,542,118) |
| Total net position | 397,711 | 10,395 | 474,340 | (40,025) | 842,421 |
| Total liabilities, deferred inflows of resources and net position | \$ 3,187,383 | \$ 45,392 | \$ 494,251 | \$ (69,709) | \$ 3,657,317 |

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**Condensed Consolidating Statements of Revenues, Expenses
and Changes in Net Position**

| | 2016 | | | | Total |
|--|------------|----------------------|------------|---------------------------|------------|
| | University | Research Corporation | Foundation | Consolidation Adjustments | |
| Operating revenues | | | | | |
| Student tuition and fees, net | \$ 273.043 | \$ - | \$ - | \$ (737) | \$ 272.306 |
| Federal appropriations, grants and contracts | 322.266 | - | - | - | 322.266 |
| State and local grants and contracts | 31.957 | 2,129 | - | (1,255) | 32.831 |
| Nongovernmental sponsored programs | 47.070 | - | - | (11,936) | 35.134 |
| Sales and services of educational departments, other | 33,809 | 4,609 | 4,954 | (7,609) | 35,763 |
| Auxiliary enterprises | 99,024 | - | - | - | 99,024 |
| Other operating revenues | 727 | - | 1,484 | - | 2,211 |
| Total operating revenues | 807.896 | 6,738 | 6,438 | (21,537) | 799.535 |
| Operating expenses | | | | | |
| Depreciation | 124.553 | 319 | 65 | - | 124.937 |
| Other operating expenses | 1,495,316 | 6,310 | 57,960 | (23,970) | 1,535,616 |
| Total operating expenses | 1,619,869 | 6,629 | 58,025 | (23,970) | 1,660,553 |
| Operating income (loss) | (811.973) | 109 | (51,587) | 2,433 | (861.018) |
| Nonoperating activity | | | | | |
| Nonoperating revenues (expenses) | 483.129 | 107 | 30,779 | (3,491) | 510.524 |
| Capital contributions and additions to permanent and term endowments | 21,003 | - | 8,316 | (108) | 29,211 |
| Transfers | 204,297 | - | - | - | 204,297 |
| Total nonoperating activity | 708,429 | 107 | 39,095 | (3,599) | 744,032 |
| Increase (decrease) in net position | (103,544) | 216 | (12,492) | (1,166) | (116,986) |
| Net position | | | | | |
| Beginning of year | 397.711 | 10,395 | 474,340 | (40,025) | 842,421 |
| Adjustment for change in accounting principle | - | - | - | - | - |
| Beginning of year, as restated | 397.711 | 10,395 | 474,340 | (40,025) | 842,421 |
| End of year | \$ 294,167 | \$ 10,611 | \$ 461,848 | \$ (41,191) | \$ 725,435 |

University of Hawai'i
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Notes to Consolidated Financial Statements
June 30, 2016 and 2015
(All dollars reported in thousands)

| | 2015 | | | | |
|--|-------------|----------------------|------------|---------------------------|-------------|
| | University | Research Corporation | Foundation | Consolidation Adjustments | Total |
| Operating revenues | | | | | |
| Student tuition and fees, net | \$ 263,247 | \$ - | \$ - | \$ (587) | \$ 262,660 |
| Federal appropriations, grants and contracts | 325,531 | - | - | - | 325,531 |
| State and local grants and contracts | 28,297 | 2,125 | - | (1,389) | 29,033 |
| Nongovernmental sponsored programs | 45,729 | - | - | (9,493) | 36,236 |
| Sales and services of educational departments, other | 32,318 | 4,384 | 6,844 | (7,383) | 36,163 |
| Auxiliary enterprises | 99,166 | - | - | (14) | 99,152 |
| Other operating revenues | 616 | - | 1,952 | - | 2,568 |
| Total operating revenues | 794,904 | 6,509 | 8,796 | (18,866) | 791,343 |
| Operating expenses | | | | | |
| Depreciation | 121,126 | 216 | 36 | - | 121,378 |
| Other operating expenses | 1,498,021 | 5,915 | 54,820 | (26,242) | 1,532,514 |
| Total operating expenses | 1,619,147 | 6,131 | 54,856 | (26,242) | 1,653,892 |
| Operating income (loss) | (824,243) | 378 | (46,060) | 7,376 | (862,549) |
| Nonoperating activity | | | | | |
| Nonoperating revenues (expenses) | 457,576 | 91 | 34,258 | (2,381) | 489,544 |
| Capital contributions and additions to permanent and term endowments | 166,269 | (2) | 50,027 | (35,871) | 180,423 |
| Transfers | 186,269 | (250) | - | 250 | 186,269 |
| Total nonoperating activity | 810,114 | (161) | 84,285 | (38,002) | 856,236 |
| Increase (decrease) in net position | (14,129) | 217 | 38,225 | (30,626) | (6,313) |
| Net position | | | | | |
| Beginning of year | 1,524,632 | 10,178 | 436,115 | (9,399) | 1,961,526 |
| Adjustment for change in accounting principle | (1,112,792) | - | - | - | (1,112,792) |
| Beginning of year, as restated | 411,840 | 10,178 | 436,115 | (9,399) | 848,734 |
| End of year | \$ 397,711 | \$ 10,395 | \$ 474,340 | \$ (40,025) | \$ 842,421 |

Condensed Consolidating Statements of Cash Flows

| | 2016 | | | |
|--|--------------|----------------------|------------|--------------|
| | University | Research Corporation | Foundation | Total |
| Net cash provided by (used in) | | | | |
| Operating activities | \$ (482,355) | \$ (4,338) | \$ (7,747) | \$ (494,440) |
| Noncapital financing activities | 553,040 | - | 7,729 | 560,769 |
| Capital and related financing activities | (42,935) | (583) | - | (43,518) |
| Investing activities | (3,693) | (2,896) | (2,854) | (9,443) |
| Total change in cash | 24,057 | (7,817) | (2,872) | 13,368 |
| Cash and cash equivalent balances | | | | |
| Beginning of year | 47,428 | 30,974 | 11,409 | 89,811 |
| End of year | \$ 71,485 | \$ 23,157 | \$ 8,537 | \$ 103,179 |

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Notes to Consolidated Financial Statements
June 30, 2016 and 2015
(All dollars reported in thousands)

| | 2015 | | | |
|--|--------------|-------------------------|------------|--------------|
| | University | Research Corporation | Foundation | Total |
| Net cash provided by (used in) | | | | |
| Operating activities | \$ (490,480) | \$ (5,474) | \$ 641 | \$ (495,313) |
| Noncapital financing activities | 532,159 | (250) | 6,866 | 538,775 |
| Capital and related financing activities | (40,717) | (702) | - | (41,419) |
| Investing activities | 23,320 | 89 | 52 | 23,461 |
| Total change in cash | 24,282 | (6,337) | 7,559 | 25,504 |
| Cash and cash equivalent balances | | | | |
| Beginning of year | 23,146 | 37,311 | 3,850 | 64,307 |
| End of year | \$ 47,428 | \$ 30,974 | \$ 11,409 | \$ 89,811 |

19. Litigation, Other Contingent Liabilities and Commitments

Hawai'i Revised Statutes §304A-108 stipulates that any liability arising from a claim, action or suit brought against the University shall be payable solely from the moneys and property of the University and shall not constitute a general obligation of the State. The Board is not precluded from requesting and securing legislative appropriations to fund the settlement of any such claim or judgment against the University.

The University is contingently liable in connection with certain other claims and contracts, including those currently in litigation, arising in the normal course of its activities. Although there are inherent uncertainties in any litigation, the University's management and general counsel are of the opinion that the outcome of such matters will not have a material effect on the University's financial position.

Substantial amounts are received and expended by the University under federal and state programs which are subject to audit by cognizant governmental agencies and independent auditors under Uniform Guidance. This funding relates to research, student aid and other programs. University management believes that any liabilities arising from such audits will not have a material effect on the University's financial position.

The State and the Office of Hawaiian Affairs ("OHA") are involved in an ongoing dispute relating to certain lands transferred by the former Republic of Hawai'i to the United States which were re-conveyed to the State upon Hawai'i's admission to the Union in 1959. These lands (collectively, the "ceded lands") are the subject of a number of claims, litigation and legislation, which are being addressed by the State on behalf of all State agencies, including the University. These matters are more fully described in the State's Comprehensive Annual Financial Report ("CAFR") that includes financial statements and required supplementary information which may be obtained from the following address:

State of Hawai'i Department of Accounting and General Services
1151 Punchbowl Street
Honolulu, Hawai'i 96813

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Although the ultimate outcome and financial impact to the University of these OHA matters are not presently known, the University has come to an agreement with the State with respect to the University's estimated pro rata portion of its obligation due to OHA related to revenues generated from ceded lands. The University's financial statements reflect the liabilities and disbursements in connection with this agreement.

Risk Management

In general, the University obtains third-party insurance coverage directly from third-party insurers or is covered under the umbrella of the State's insurance program. However, the University is partially or entirely self-insured for certain risks, such as unemployment and workers' compensation claims.

Construction and Other Contracts

The University is committed under contracts awarded for construction and other services. These commitments amounted to approximately \$217,163 and \$165,506 as of June 30, 2016 and 2015.

Collective Bargaining Agreements

The Hawaii State Constitution under Article XIII, Section 2, grants public employees in the State the right to organize for the purpose of collective bargaining as provided by law. Chapter 89, Hawai'i Revised Statutes ("HRS"), provides for 14 recognized bargaining units for all public employees throughout the State, including State, county and municipal employees. Each bargaining unit is represented by an employee organization otherwise known as the exclusive bargaining representative of all employees within each unit which negotiates with the public employer. For the purpose of negotiating a collective bargaining agreement, the public employer of an appropriate bargaining unit are statutorily defined by law under HRS, §89-6. In bargaining units with employees in multiple jurisdictions (i.e., State, Counties, Judiciary and Hawaii Health Systems Corporation), the public employer includes the Governor and an employer representative from each applicable jurisdiction to include the Mayors, the Chief Justice, the Hawaii Health Systems Corporation board, the President of the University, the Superintendent of Education, the Board of the University, and the Board of Education. In the case of the University's bargaining unit 7 and 8 employees, the public employers are the Governor, the Board and the President of the University.

Decisions by the employer representatives of the State and county employees are determined by simple majority vote with the Governor having varying numbers of votes depending on the bargaining unit involved. Decisions by the public employer of Board-appointed employees (Units 7 and 8) are determined by simple majority vote with the Governor having three votes, the Board having two votes, and the University President having one vote. By statute, statutory impasse is declared by the Hawaii Labor Relations Board on February 1st in the final year of any contract if there is no resolution by January 31st, and the parties may attempt to resolve the impasse through voluntary mediation and mandatory mediation. If the impasse is not resolved through mediation, for Units 2, 3, 4, 6, 8, 9, 10, 11, 12, 13 and 14, it shall be submitted to a three member arbitration panel (i.e., interest arbitration) as these bargaining units do not have the right to strike. The bargaining units that do have the right to strike (i.e., Units 1, 5 and 7) are still able to mutually agree to other impasse processes and procedures, including the possibility of entering into interest arbitration. Although the statute characterizes arbitration decisions as "final and binding," it also provides that all cost items are subject to appropriations by the appropriate legislative bodies.

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Depending on the nature of their positions, most employees working at the University are included in a bargaining unit as defined in HRS §89-6(a). The University is responsible for properly administering the eight CBAs associated with the aforementioned bargaining units and further defined as follows:

- Unit 1 (nonsupervisory employees in blue collar positions)
- Unit 2 (supervisory employees in blue collar positions)
- Unit 3 (nonsupervisory employees in white collar positions)
- Unit 4 (supervisory employees in white collar positions)
- Unit 7 (faculty of the University and the community college system)
- Unit 8 (personnel of the University and the community college system, other than faculty)
- Unit 9 (registered professional nurses) or Unit 10 (institutional health and correctional workers)
- Civil service personnel working at the University are included in BUs 1, 2, 3, 4, 9 and 10. Non-civil service personnel such as faculty members and administrative, professional and technical (“APT”) staff are Board appointees and are included in BUs 7 and 8, respectively. Employees in executive/managerial positions, as well as certain other personnel designated as excluded from collective bargaining pursuant to HRS, §89-6(f) and whose responsibilities concern confidential matters affecting employee-employer relations, are not represented by any union. Wages, hours, and other terms and conditions of employment for these personnel are provided by law or action of the Board, as applicable. Some employees (e.g., certain contractual hires) are not parties to any recognized bargaining unit.

The Board, as a public employer, is mandated by Chapter 89, HRS, to negotiate and enter into written agreements with exclusive representatives (i.e., unions) on matters of wages, hours and conditions of employment affecting University personnel included in various bargaining units. These written agreements, also known as collective bargaining agreements (“CBA”) or successor agreements, including supplemental agreements, memorandums of agreement, and memorandums of understanding, reached outside of these successor agreements, cover wages, hours, contributions to the Employer-Union Trust Fund, and other terms and conditions of employment subject to collective bargaining. In assessing the University’s responsibilities to negotiate and administer CBAs, below are several considerations in regards to litigation, contingent liabilities and commitments:

- The Board must participate with exclusive representatives in good-faith negotiations over the issue of wages, hours and conditions of work to the extent mandated by HRS §89-9[a], for University personnel included in the applicable bargaining units;

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Notes to Consolidated Financial Statements
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- CBAs for civil service personnel (BUs 1, 2, 3, 4, 9 and 10) are negotiated by and between the State of Hawai'i (including the Board and other public employers), the respective Counties (including the City and County of Honolulu), the Hawaii Health Systems Corporation, and the Judiciary, with the exclusive representative of each bargaining unit. The exclusive representative for BUs 1 and 10 is the United Public Workers ("UPW") while the exclusive representative for BUs 2, 3, 4 and 9 is the Hawai'i Government Employees Association ("HGEA"). These CBAs for the aforementioned bargaining units are applicable to most civil service personnel working for the State;
- CBAs for faculty members (BU 7) are negotiated by and between the Governor, the University President, and the Board with the University of Hawai'i Professional Assembly who is the exclusive representative for Faculty members. APT personnel (BU 8) are negotiated by and between the Governor, the University President, and the Board with the HGEA who is the exclusive representative for the University's APTs. In contrast to CBAs for civil service personnel, the CBAs for BUs 7 and 8 are applicable only to the University as Board appointees, specifically APT personnel and faculty members of the University;
- Failure of parties to achieve successor agreements during negotiations initiated on behalf of blue collar workers (BU 1) and/or faculty (BU 7) could result in work interruptions and/or stoppages that may hamper or halt University operations since these bargaining units still retain the right to strike;
- If an impasse exists regarding successor negotiations involving bargaining units 2, 3, 4, 8 or 9, the Board, along with the respective exclusive representatives and other public employers is subject to interest arbitration, whereby the decision of the arbitration panel and its cost items are subject to legislative appropriations and approval;
- Once a successor agreement is reached and legislatively approved, the University has a responsibility and commitment to abide by all the terms set forth in the agreement;
- As an employer of employees belonging to multiple bargaining units, the University may sometimes be subject to unforeseen labor costs related to the assertion of the so-called "most-favored nations clause" into particular agreements;
- Improper administration, disputes regarding CBA interpretation, or a lack of adherence to CBAs could result in litigation and associated costs

The current status of the collective bargaining agreements is as follows:

- On June 20, 2014 the University administration and the University of Hawai'i Professional Assembly ("UHPA") tentatively agreed to a two-year successor collective bargaining agreement for Unit 7 faculty covering the period July 1, 2015 to June 30, 2017. The tentative agreement was ratified in support by the Unit 7 faculty members on August 25, 2014. The successor agreement provided for a four percent across the board pay increase in each of the two years, increased the minimum salaries to faculty members paid by rank, and negotiated EUTF contributions. The total cost was subject to legislative appropriations and was funded.

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Notes to Consolidated Financial Statements
June 30, 2016 and 2015
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- Interest arbitration proceedings were completed in July 2015 with the Hawaii Government Employees Association ("HGEA") for Unit 8 APT employees of the University for a successor agreement beyond July 1, 2015. The arbitration award and decision dated December 1, 2015 covered the period July 1, 2015 to June 30, 2017. The award and decision provided an across the board increase of four percent effective July 1, 2015 and four percent effective July 1, 2016, one time lump sum bonuses paid to eligible employees, and other terms and conditions.
- The University's employees in Units 1 and 10 are working under a four-year (4) contract that covers the period July 1, 2013 to July 1, 2017. Negotiations for Units 2, 3, 4, and 9 were completed and resulted in ratified and agreed upon successor bargaining contracts for the period July 1, 2015 to June 30, 2017. The aforementioned CBAs stipulated step movements and across-the-board ("ATB") salary increases, or changes to salary schedules, that effectively increase salaries in each year covered by the terms of these agreements which have already been legislatively approved.

The parties recently entered in negotiations over successor agreements for Units 1, 2, 3, 4, 7, 8, 9 and 10. Impasse has been declared for certain units at this point in time.

**Required Supplementary Information
Other Than Management's
Discussion and Analysis**

University of Hawai'i
State of Hawai'i
Schedule of Proportionate Share of the Net Pension Liability (Unaudited)
Schedule of Contributions (Unaudited)
Year Ended June 30, 2016
(All dollars reported in thousands)

Net Pension Liability

REQUIRED SUPPLEMENTARY INFORMATION
Schedule of Proportionate Share of the Net Pension Liability

| Fiscal Year Ending | Proportionate Share of the Net Pension Liability as a Percentage | Proportionate Share of the Net Pension Liability as an Amount (a) | Annual Covered Payroll (b) | Proportion of the Net Pension Liability as a Percentage of Covered Payroll (a) / (b) | Plan Fiduciary Net Position as a Percentage of the Total Pension Liability |
|---------------------------|---|--|---------------------------------------|---|---|
| June 30, 2016 | 13.11% | \$1,144,564 | \$572,907 | 200% | 63.42% |
| June 30, 2015 | 13.60% | \$1,089,882 | \$564,736 | 193% | 63.92% |
| June 30, 2014 | 13.75% | \$1,227,787 | \$550,758 | 223% | 57.96% |

REQUIRED SUPPLEMENTARY INFORMATION
Schedule of Contributions

| Fiscal Year Ending | Statutorily Required Contribution (a) | Contributions in Relation to the Statutorily Required Contribution (b) | Contribution Deficiency (Excess) (a) - (b) | Covered Annual Payroll (c) | Contributions as a Percentage of Covered Payroll (a) / (c) |
|---------------------------|--|---|---|---------------------------------------|---|
| June 30, 2016 | \$97,394 | \$97,394 | \$0 | \$572,907 | 17.00% |
| June 30, 2015 | \$93,949 | \$93,949 | \$0 | \$564,736 | 16.64% |
| June 30, 2014 | \$88,381 | \$88,381 | \$0 | \$550,758 | 16.05% |

1. Changes of Benefit Terms

There were no changes of benefit terms in 2016, 2015 or 2014.

2. Changes of Assumptions

The investment return assumption decreased beginning in fiscal year 2016 from 7.75 percent to 7.65 percent. There were no changes of assumptions in 2015 or 2014.

University of Hawai'i
State of Hawai'i
Schedule of Funding Progress (Unaudited)
Year Ended June 30, 2016
(All dollars reported in thousands)

Postemployment Benefits Other than Pensions

REQUIRED SUPPLEMENTARY INFORMATION
Schedule of Funding Progress

| Actuarial Valuation Date | Actuarial Value of Assets (a) | Actuarial Accrued Liability (b) | Unfunded Actuarial Accrued Liability (b) - (a) | Funded Ratio (a) / (b) | Annual Covered Payroll (c) | UAAL as a Percentage of Covered Payroll (b) - (a) / (c) |
|---------------------------------|--|--|---|-----------------------------------|---------------------------------------|--|
| July 1, 2015 | \$30,076 | \$1,262,765 | \$1,232,689 | 2% | \$572,907 | 215.2% |
| July 1, 2013 | \$0 | \$1,185,790 | \$1,185,790 | 0% | \$550,758 | 215.3% |
| July 1, 2011 | \$0 | \$1,860,680 | \$1,860,680 | 0% | \$503,900 | 369.3% |
| July 1, 2009 | \$0 | \$1,849,949 | \$1,849,949 | 0% | \$495,498 | 373.4% |

Other Supplementary Information

Report of Independent Auditors on Supplemental Information

To the Board of Regents
University of Hawai'i

We have audited the consolidated financial statements of the University of Hawai'i as of and for the years ended June 30, 2016 and 2015, and our report thereon dated December 15, 2016, which expressed an unmodified opinion, appears on pages 1 and 2. Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements taken as a whole. The supplemental information (Schedules I, II, III, IV, V, VI, VII, VIII, IX and X) included hereinafter is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

Accuity LLP

Honolulu, Hawai'i
December 15, 2016

University of Hawai'i
State of Hawai'i
Condensed Statements of Net Position
Condensed Statements of Revenues, Expenses and Changes in Net Position
Current Unrestricted Funds Excluding General Fund and University Bond System
As of and for the Years Ended June 30, 2016 and 2015
(All dollars reported in thousands)

Schedule I

| | 2016 | 2015 |
|---|-------------------|-------------------|
| Condensed statements of net position | | |
| Assets | | |
| Current assets | \$ 277,045 | \$ 264,216 |
| Noncurrent assets | 2,252 | 2,181 |
| Total assets | <u>\$ 279,297</u> | <u>\$ 266,397</u> |
| Liabilities | | |
| Current liabilities | \$ 85,267 | \$ 91,573 |
| Noncurrent liabilities | 14,340 | 18,742 |
| Total liabilities | <u>99,607</u> | <u>110,315</u> |
| Net position | | |
| Unrestricted | <u>179,690</u> | <u>156,082</u> |
| Total net position | <u>179,690</u> | <u>156,082</u> |
| Total liabilities and net position | <u>\$ 279,297</u> | <u>\$ 266,397</u> |
| Condensed statements of revenues, expenses and changes in net position | | |
| Operating revenues | \$ 374,434 | \$ 371,244 |
| Operating expenses | <u>346,624</u> | <u>401,395</u> |
| Operating income (loss) | 27,810 | (30,151) |
| Nonoperating revenues and transfers | 49,118 | 56,837 |
| Nonoperating expenses and transfers | <u>53,320</u> | <u>25,960</u> |
| Change in net position | 23,608 | 726 |
| Net position | | |
| Beginning of year | <u>156,082</u> | <u>155,356</u> |
| End of year | <u>\$ 179,690</u> | <u>\$ 156,082</u> |

1. Basis of Presentation

The accompanying condensed statements of net position and related condensed statements of revenues, expenses and changes in net position present the financial position and results of operations of certain of the University's Special and Revolving Funds, which are pledged as collateral on the Refunding Series 2006A University Bonds, and are presented on the accrual basis of accounting. The financial information of the Research Corporation of the University of Hawai'i and the University of Hawai'i Foundation is not reflected in this schedule.

University of Hawai'i
State of Hawai'i
Condensed Statements of Net Position
Condensed Statements of Revenues, Expenses and Changes in Net Position
Current Unrestricted Funds Excluding General Fund and University Bond System
As of and for the Years Ended June 30, 2016 and 2015
(All dollars reported in thousands) **Schedule I**

2. Employee Benefits

In accordance with University policy, the University's liability for other postemployment benefits ("OPEB") is not allocated internally to individual departments and funds. Accordingly, no liability for OPEB is reflected in this schedule.

In accordance with University policy, the University's liability for pension benefits, deferred outflows and deferred inflows of resources related to pensions ("pension benefits") are not allocated internally to individual departments and funds. Accordingly, pension benefits are not reflected in this schedule.

University of Hawai'i
State of Hawai'i
Schedules of Series 2002A University Bond Proceeds Activity
Years Ended June 30, 2016 and 2015

(All dollars reported in thousands)

Schedule II

| | 2016 | 2015 |
|--|-----------------|-----------------|
| Beginning balance | \$ 5,516 | \$ 5,622 |
| Additions | | |
| Interest and investment income | 7 | 3 |
| Total additions | <u>7</u> | <u>3</u> |
| Deductions | | |
| Payments – building, construction in progress, other | - | 104 |
| Management fees | 4 | 5 |
| Total deductions | <u>4</u> | <u>109</u> |
| Ending balance | <u>\$ 5,519</u> | <u>\$ 5,516</u> |

1. Basis of Presentation

The accompanying schedules of Series 2002A University Bond proceeds activity present the sources and uses of bond proceeds associated with the construction of the John A. Burns School of Medicine facility at Kaka'ako. The financial information of the Research Corporation of the University of Hawai'i and the University of Hawai'i Foundation is not reflected in this schedule.

2. Refinancing

In October 2006, the University refinanced a majority of the outstanding Series 2002A University Bonds through the issuance of Refunding Series 2006A University Bonds and in September 2015, sold Series 2015D(R) and 2015E(R) revenue bonds to refinance a portion of the outstanding Refunding Series 2006A University Bonds. The Series 2015D(R) revenue bonds were delivered on September 24, 2015 and the forward delivery Series 2015E revenue bonds were delivered on April 20, 2016. Proceeds from the State's settlement agreement with tobacco companies are expected to be utilized to service the debt.

University of Hawai'i
State of Hawai'i
Condensed Statements of Net Position
Condensed Statements of Revenues, Expenses and Changes in Net Position
Current Unrestricted Funds Excluding General Fund
As of and for the Years Ended June 30, 2016 and 2015
(All dollars reported in thousands)

Schedule III

| | 2016 | 2015 |
|---|-------------------|-------------------|
| Condensed statements of net position | | |
| Assets | | |
| Current assets | \$ 312,210 | \$ 297,976 |
| Noncurrent assets | 2,252 | 2,181 |
| Total assets | <u>\$ 314,462</u> | <u>\$ 300,157</u> |
| Liabilities | | |
| Current liabilities | \$ 100,843 | \$ 107,977 |
| Noncurrent liabilities | 15,364 | 19,818 |
| Total liabilities | <u>116,207</u> | <u>127,795</u> |
| Net position | | |
| Unrestricted | <u>198,255</u> | <u>172,362</u> |
| Total net position | <u>198,255</u> | <u>172,362</u> |
| Total liabilities and net position | <u>\$ 314,462</u> | <u>\$ 300,157</u> |
| Condensed statements of revenues, expenses and changes in net position | | |
| Operating revenues | \$ 450,135 | \$ 445,010 |
| Operating expenses | <u>401,007</u> | <u>453,782</u> |
| Operating income (loss) | 49,128 | (8,772) |
| Nonoperating revenues and transfers | 49,488 | 56,956 |
| Nonoperating expenses and transfers | <u>72,723</u> | <u>44,994</u> |
| Change in net position | 25,893 | 3,190 |
| Net position | | |
| Beginning of year | <u>172,362</u> | <u>169,172</u> |
| End of year | <u>\$ 198,255</u> | <u>\$ 172,362</u> |

1. Basis of Presentation

The accompanying condensed statements of net position and related condensed statements of revenues, expenses and changes in net position present the financial position and results of operations of certain of the University's Special and Revolving Funds, which are pledged as collateral on the University's Series 2006A, 2009A, 2010A, 2010B, 2012A(R), 2015A, 2015B(R), 2015C(R), 2015D(R) and 2015E(R) revenue bonds, and are presented on the accrual basis of accounting. The financial information of the Research Corporation of the University of Hawai'i and the University of Hawai'i Foundation is not reflected in this schedule.

University of Hawai‘i
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Condensed Statements of Net Position
Condensed Statements of Revenues, Expenses and Changes in Net Position
Current Unrestricted Funds Excluding General Fund
As of and for the Years Ended June 30, 2016 and 2015
(All dollars reported in thousands)

Schedule III

2. Employee Benefits

In accordance with University policy, the University's liability for other postemployment benefits ("OPEB") is not allocated internally to individual departments and funds. Accordingly, no liability for OPEB is reflected in this schedule.

In accordance with University policy, the University's liability for pension benefits, deferred outflows and deferred inflows of resources related to pensions ("pension benefits") are not allocated internally to individual departments and funds. Accordingly, pension benefits are not reflected in this schedule.

University of Hawai'i
State of Hawai'i
Schedules of Series 2006A Revenue Bond Proceeds Activity
Years Ended June 30, 2016 and 2015

(All dollars reported in thousands)

Schedule IV

| | 2016 | 2015 |
|--|-----------------|-----------------|
| Beginning balance | \$ 4,074 | \$ 4,106 |
| Additions | | |
| Interest and investment income | 7 | 3 |
| Total additions | <u>7</u> | <u>3</u> |
| Deductions | | |
| Payments – building, construction in progress, other | 60 | 32 |
| Management fees | 3 | 3 |
| Total deductions | <u>63</u> | <u>35</u> |
| Ending balance | <u>\$ 4,018</u> | <u>\$ 4,074</u> |

1. Basis of Presentation

The accompanying schedules of Series 2006A revenue bond proceeds activity present the sources and uses of bond proceeds associated with the construction of the Frear Hall dormitory at the Mānoa campus and repair and maintenance of various housing projects on the Mānoa and Hilo campuses. The financial information of the Research Corporation of the University of Hawai'i and the University of Hawai'i Foundation is not reflected in this schedule.

2. Refinancing

In September 2015, the University refinanced a portion of the outstanding Series 2006A revenue bonds through the issuance of Series 2015B(R) and 2015C(R) revenue bonds.

University of Hawai‘i
State of Hawai‘i
Schedules of Series 2009A Revenue Bond Proceeds Activity
Years Ended June 30, 2016 and 2015

(All dollars reported in thousands)

Schedule V

| | 2016 | 2015 |
|--|-----------------|-----------------|
| Beginning balance | \$ 2,247 | \$ 8,571 |
| Additions | | |
| Interest and investment income | 2 | 5 |
| Total additions | <u>2</u> | <u>5</u> |
| Deductions | | |
| Payments – building, construction in progress, other | 695 | 6,325 |
| Management fees | 1 | 4 |
| Total deductions | <u>696</u> | <u>6,329</u> |
| Ending balance | <u>\$ 1,553</u> | <u>\$ 2,247</u> |

1. Basis of Presentation

The accompanying schedules of Series 2009A revenue bond proceeds activity present the sources and uses of bond proceeds associated with the financing of costs of certain University projects. The financial information of the Research Corporation of the University of Hawai‘i and the University of Hawai‘i Foundation is not reflected in this schedule.

University of Hawai'i
State of Hawai'i
Schedules of Series 2010A Revenue Bond Proceeds Activity
Years Ended June 30, 2016 and 2015
(All dollars reported in thousands)

Schedule VI

| | 2010A-1 | 2010A-2 |
|--|----------------|-----------------|
| Balance at June 30, 2014 | \$ 111 | \$ 24,749 |
| Additions | | |
| Interest and investment income | - | 15 |
| Total additions | <u>-</u> | <u>15</u> |
| Deductions | | |
| Payments – building, construction in progress, other | - | 20,423 |
| Transfers to State | - | - |
| Management fees | - | 9 |
| Total deductions | <u>-</u> | <u>20,432</u> |
| Balance at June 30, 2015 | <u>111</u> | <u>4,332</u> |
| Additions | | |
| Interest and investment income | - | 6 |
| Total additions | <u>-</u> | <u>6</u> |
| Deductions | | |
| Payments – building, construction in progress, other | - | 1,031 |
| Management fees | - | 3 |
| Total deductions | <u>-</u> | <u>1,034</u> |
| Balance at June 30, 2016 | <u>\$ 111</u> | <u>\$ 3,304</u> |

1. Basis of Presentation

The accompanying schedules of Series 2010A-1 and Series 2010A-2 revenue bond proceeds activity present the sources and uses of the bond proceeds associated with construction and maintenance of the University's Cancer Center. The financial information of the Research Corporation of the University of Hawai'i and the University of Hawai'i Foundation is not reflected in these schedules.

University of Hawai'i
State of Hawai'i
Schedules of Series 2010B Revenue Bond Proceeds Activity
Years Ended June 30, 2016 and 2015
(All dollars reported in thousands)

Schedule VII

| | 2010B-1 | 2010B-2 |
|--|-----------------|-----------------|
| Balance at June 30, 2014 | \$ 11,329 | \$ 4,669 |
| Additions | | |
| Interest and investment income | 6 | 2 |
| Total additions | <u>6</u> | <u>2</u> |
| Deductions | | |
| Payments – building, construction in progress, other | 1,307 | 620 |
| Management fees | 8 | 4 |
| Total deductions | <u>1,315</u> | <u>624</u> |
| Balance at June 30, 2015 | 10,020 | 4,047 |
| Additions | | |
| Interest and investment income | 15 | 6 |
| Total additions | <u>15</u> | <u>6</u> |
| Deductions | | |
| Payments – building, construction in progress, other | 3,853 | 1,224 |
| Management fees | 8 | 3 |
| Total deductions | <u>3,861</u> | <u>1,227</u> |
| Balance at June 30, 2016 | <u>\$ 6,174</u> | <u>\$ 2,826</u> |

1. Basis of Presentation

The accompanying schedules of Series 2010B-1 and Series 2010B-2 revenue bond proceeds activity present the sources and uses of the bond proceeds associated with renovations and additions to the Mānoa Campus Center, construction and equipment for an Information Technology Building, renovations to the Sinclair Library basement on the Mānoa campus, further development of the West O'ahu campus, various energy conservation/efficiency projects on the community college campuses on O'ahu and Maui, and the financing of costs of renovation and construction of other University projects. The financial information of the Research Corporation of the University of Hawai'i and the University of Hawai'i Foundation is not reflected in these schedules.

University of Hawai'i
State of Hawai'i
Schedules of Series 2015A Revenue Bond Proceeds Activity
Years Ended June 30, 2016
(All dollars reported in thousands)

Schedule VIII

| | |
|--|-----------------|
| Beginning balance | \$ - |
| Additions | |
| Bond Proceeds | 8,575 |
| Interest and investment income | 9 |
| Total additions | <u>8,584</u> |
| Deductions | |
| Payments – building, construction in progress, other | 73 |
| Management fees | 4 |
| Total deductions | <u>77</u> |
| Ending balance | <u>\$ 8,507</u> |

1. Basis of Presentation

The accompanying schedules of Series 2015A revenue bond proceeds activity present the sources and uses of bond proceeds associated with the UH Mānoa Law School Expansion and Modernization Project and the UH Hilo College of Pharmacy Project. The financial information of the Research Corporation of the University of Hawai'i and the University of Hawai'i Foundation is not reflected in this schedule.

University of Hawai‘i
State of Hawai‘i
Condensed Statements of Net Position
Condensed Statements of Revenues, Expenses and Changes in Net Position
University Bond System
As of and for the Years Ended June 30, 2016 and 2015
(All dollars reported in thousands)

Schedule IX

| | 2016 | 2015 |
|--|-------------------|-------------------|
| Condensed statements of net position | | |
| Assets and deferred outflows of resources | | |
| Current assets | \$ 97,701 | \$ 91,231 |
| Capital assets, net | 541,344 | 495,191 |
| Other assets | 26,492 | 24,830 |
| Total assets | <u>665,537</u> | <u>611,252</u> |
| Deferred outflows of resources | 10,534 | 2 |
| Total deferred outflows of resources | <u>10,534</u> | <u>2</u> |
| Total assets and deferred outflows of resources | <u>\$ 676,071</u> | <u>\$ 611,254</u> |
| Liabilities | | |
| Current liabilities | \$ 34,124 | \$ 32,586 |
| Noncurrent liabilities | 543,515 | 446,197 |
| Total liabilities | <u>577,639</u> | <u>478,783</u> |
| Net position | | |
| Net investment in capital assets | 23,234 | 62,467 |
| Restricted expendable | 1,037 | 1,037 |
| Unrestricted | 74,161 | 68,967 |
| Total net position | <u>98,432</u> | <u>132,471</u> |
| Total liabilities and net position | <u>\$ 676,071</u> | <u>\$ 611,254</u> |
| Condensed statements of revenues, expenses and changes in net position | | |
| Operating revenues | | |
| Bookstores | \$ 22,936 | \$ 24,418 |
| Room and other rentals | 33,487 | 32,462 |
| Parking | 6,305 | 6,689 |
| Telecommunications | 3,312 | 3,496 |
| Other operating revenues | 9,661 | 10,074 |
| Total operating revenues | <u>75,701</u> | <u>77,139</u> |
| Operating expenses (including \$30,602 and \$23,779 in depreciation expense in 2016 and 2015, respectively) | <u>(88,941)</u> | <u>(84,261)</u> |
| Operating loss | (13,240) | (7,122) |
| Nonoperating revenues | 32,474 | 27,649 |
| Nonoperating expenses | <u>(53,273)</u> | <u>(21,705)</u> |
| Change in net position | (34,039) | (1,178) |
| Net position | | |
| Beginning of year | <u>132,471</u> | <u>133,649</u> |
| End of year | <u>\$ 98,432</u> | <u>\$ 132,471</u> |

University of Hawai‘i
State of Hawai‘i
Condensed Statements of Cash Flows
University Bond System
As of and for the Years Ended June 30, 2016 and 2015
(All dollars reported in thousands)

Schedule X

| | 2016 | 2015 |
|---|-------------------|------------------|
| Condensed statements of cash flows | | |
| Net cash flows provided by operating activities | \$ 18,074 | \$ 16,392 |
| Net cash flows provided by non-capital financing activities | 3,738 | 1,469 |
| Net cash flows used in capital and related financing activities | (13,276) | (38,286) |
| Net cash flows provided by investing activities | 203 | 202 |
| Net decrease in cash and cash equivalents | <u>8,739</u> | <u>(20,223)</u> |
| Cash and cash equivalents | | |
| Beginning of year | <u>99,089</u> | <u>119,312</u> |
| End of year | <u>\$ 107,828</u> | <u>\$ 99,089</u> |

1. Reporting Entity

The University Bond System consists of several University projects funded by bond proceeds. The University projects, operated and maintained jointly as a system, include: (1) all existing University housing units located on the Mānoa campus and connecting food service facilities; (2) the University’s student center known as the Campus Center and food service activities on the Mānoa campus; (3) all existing University housing units located on the Hilo campus and connecting food service facilities; (4) the telecommunication system located on the Mānoa campus; (5) all existing bookstores located on any campus of the University; (6) the parking operations for the Mānoa Campus which were financed in whole or in part from certain revenue or general obligation bonds; and (7) certain other University projects.

The University Bond System’s outstanding debt was issued pursuant to the bond resolution adopted in November 2001 and as amended and supplemented by supplemental resolutions adopted in November 2006, February 2009, August 2010 and January 2012. The bond resolutions established a network of the University consisting of the University Bond System and any University purpose which, at the election of the Board, is included in the network pursuant to a supplemental resolution. The bond resolutions provide that all revenues collected or received from the Network be used to support the Network (which includes the University projects of the University Bond System) and bond related expenses.

On August 20, 2015, the University of Hawai‘i Board of Regents adopted a supplemental resolution authorizing the issuance of University Revenue Bonds. The University, in September 2015, sold \$166,285 in Series 2015A (\$8,575, taxable new money), 2015B(R) (\$47,010, tax-exempt refunding), 2015C(R) (\$17,585, taxable refunding), 2015D(R) (\$25,715, taxable refunding), and 2015E(R) (\$67,400, tax-exempt forward delivery refunding) bonds (collectively, the “Series 2015 Bonds”) for the purpose of financing the costs of University projects and refunding previously issued bonds. The Series 2015 Bonds were delivered on September 24, 2015 with the exception of the forward delivery Series 2015E(R) bonds which were delivered on April 20, 2016. The Series 2015B(R) and 2015C(R) bonds were issued to refund a portion of the Series 2006A University Revenue Bonds and the Series 2015D(R) and 2015E(R) bonds to refund a portion of the Refunding Series 2006A University Bonds issued under a different bond resolution.

University of Hawai'i
State of Hawai'i
Condensed Statements of Cash Flows
University Bond System
As of and for the Years Ended June 30, 2016 and 2015
(All dollars reported in thousands)

Schedule X

2. Basis of Presentation

The accompanying condensed statements of net position and related condensed statements of revenues, expenses and changes in net position and condensed statement of cash flows present the financial position and results of operations of the University Bond System, and are presented on the accrual basis of accounting.

3. Employee Benefits

In accordance with University policy, the University's liability for other postemployment benefits ("OPEB") is not allocated internally to individual departments and funds. Accordingly, no liability for OPEB is reflected in these schedules.

In accordance with University policy, the University's liability for pension benefits, deferred outflows and deferred inflows of resources related to pensions ("pension benefits") are not allocated internally to individual departments and funds. Accordingly, pension benefits are not reflected in these schedules.



CERTIFIED PUBLIC ACCOUNTANTS

University of Hawai'i State of Hawai'i

Financial and Compliance Audit

June 30, 2016

Quality

Integrity

Insight

**University of Hawai'i
State of Hawai'i
Index
Year Ended June 30, 2016**

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SECTION 1

COMPLIANCE REPORTS



**Report on Internal Control over Financial Reporting and
on Compliance and Other Matters Based on an Audit of Financial Statements
Performed in Accordance with *Government Auditing Standards***

To the Board of Regents
University of Hawai'i

We have audited in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the consolidated financial statements of the University of Hawai'i (the "University") as of and for the year ended June 30, 2016, and have issued our report thereon dated December 15, 2016. In that report, we indicated the extent of our reliance on the report of other auditors in the conduct of the audit.

Internal Control over Financial Reporting

In planning and performing our audit of the consolidated financial statements, we considered the University's internal control over financial reporting ("internal control") to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the consolidated financial statements, but not for the purpose of expressing an opinion on the effectiveness of the University's internal control. Accordingly, we do not express an opinion on the effectiveness of the University's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. *A material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. *A significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit, we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

We also noted certain other matters that we will report to the Board of Regents and management of the University in our Internal Control and Business Issues Report.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the University's consolidated financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests and the report of other auditors disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

The logo for Accuity LLP, featuring the word "Accuity" in a cursive script followed by "LLP" in a bold, sans-serif font.

Honolulu, Hawaii
December 15, 2016



CERTIFIED PUBLIC ACCOUNTANTS

Report on Compliance with Requirements that Could Have a Direct and Material Effect on Each Major Program and on Internal Control over Compliance Required by the Uniform Guidance

To the Board of Regents
University of Hawai'i

Report on Compliance for Each Major Federal Program

We have audited the University of Hawai'i's (the "University") compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on each of the University's major federal programs for the year ended June 30, 2016. The University's major federal programs are identified in the summary of auditors' results section of the accompanying schedule of findings and questioned costs.

The University's consolidated financial statements include the operations of the Research Corporation of the University of Hawai'i (the "Research Corporation"), which received \$11,002 in federal awards which are not included in the attached schedule of expenditures of federal awards. The Research Corporation is a separate component unit of the University and is separately audited. The federal awards expended by the Research Corporation for the year ended June 30, 2016, which are outside the scope of this report, did not meet the audit requirements described in the *OMB Compliance Supplement*.

Management's Responsibility

Management is responsible for compliance with the requirements of laws, regulations, contracts and grants applicable to its federal programs.

Auditors' Responsibility

Our responsibility is to express an opinion on compliance for each of the University's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* ("Uniform Guidance"). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the University's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of the University's compliance.

Opinion on Each Major Federal Program

In our opinion, the University complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2016.

Other Matters

The results of our auditing procedures disclosed instances of noncompliance, which are required to be reported in accordance with the Uniform Guidance, and which are described in the accompanying schedule of findings and questioned costs as Finding Nos. 2016-001 through 2016-006. Our opinion on each major federal program is not modified with respect to these matters. We also noted other matters that we will report to the Board of Regents and management of the University in our Internal Control and Business Issues Report.

The University's response to the noncompliance findings identified in our audit is described in Section 5 of this report. The University's response was not subjected to the auditing procedures applied in the audit of compliance and, accordingly, we express no opinion on the response.

Report on Internal Control over Compliance

Management of the University is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered the University's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the University's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. *A material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. *A significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies and therefore, material weaknesses or significant deficiencies may exist that were not identified. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, we identified certain deficiencies in internal control over compliance, as described in the accompanying schedule of findings and questioned costs as Finding Nos. 2016-001 through 2016-003 and 2016-005 that we consider to be significant deficiencies.

The University's response to the internal control over compliance findings identified in our audit is described in Section 5 of this report. The University's response was not subjected to the auditing procedures applied in the audit of compliance and, accordingly, we express no opinion on the response.

Report on Schedule of Expenditures of Federal Awards Required by the Uniform Guidance

We have audited the consolidated financial statements of the University, as of and for the year ended June 30, 2016, and the related notes to the consolidated financial statements, which collectively comprise the University's basic financial statements. We issued our report thereon dated December 15, 2016, which contained an unmodified opinion on those consolidated financial statements. Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements that collectively comprise the basic financial statements. The accompanying schedule of expenditures of federal awards, prepared on the cash basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America, is presented for purposes of additional analysis as required by the Uniform Guidance and is not a required part of the basic financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedule of expenditures of federal awards, as prepared on the cash basis of accounting, is fairly stated in all material respects in relation to the basic financial statements as a whole.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Accuity LLP

Honolulu, Hawai'i
December 15, 2016

SECTION 2

**SCHEDULE OF EXPENDITURES
OF FEDERAL AWARDS**

University of Hawai'i State of Hawai'i Schedule of Expenditures of Federal Awards Year Ended June 30, 2016

| | CFDA No | Pass-Through Identifier | Passed Through to Subrecipients | Expenditures |
|--|------------|----------------------------|---------------------------------------|--------------|
| MAJOR PROGRAM - RESEARCH AND DEVELOPMENT | | | | |
| U.S. Department of Agriculture | | | | |
| Agricultural Research Service | | | | |
| Agricultural Research - Basic and Applied Research | 10.001 | | | \$ 2,037,790 |
| Animal and Plant Health Inspection Service | | | | |
| Plant and Animal Disease, Pest Control, and Animal Care | 10.025 | | \$ 2,059,124 | |
| Wildlife Services | 10.028 | | 27,085 | 2,086,209 |
| Agricultural Marketing Service | | | | |
| Federal-State Marketing Improvement Program | 10.156 | | \$ 1,715 | 55,488 |
| National Institute of Food and Agriculture | | | | |
| Grants for Agricultural Research - Special Research Grants | 10.200 | | | 25,727 |
| Cooperative Forestry Research | 10.202 | | | 294,382 |
| Payments to Agricultural Experiment Stations Under the Hatch Act | 10.203 | | | 2,028,293 |
| Animal Health and Disease Research | 10.207 | | | 10,167 |
| Agriculture and Food Research Initiative ("AFRI") | 10.310 | | 2,102,330 | 5,753,696 |
| Biomass Research and Development Initiative | | | | |
| Competitive Grants Program ("BRDI") | 10.312 | | 502,257 | 1,263,559 |
| Cooperative Extension Service | 10.500 | | | 13,624 |
| Forest Service | | | | |
| Other | 10 | | | 545,029 |
| Natural Resources Conservation Service | | | | |
| Soil Survey | 10.903 | | | 5,179 |
| Passed through from | | | | |
| State of Hawaii Dept. of Agriculture | 10.025 | | | 388,750 |
| State of Hawaii Dept. of Agriculture | 10.170 | | | 71,096 |
| State of Hawaii Dept. of Human Services | 10.561 | | | 40,550 |
| State of Hawaii Dept. of Land and Natural Resources | 10.664 | | | 84,258 |
| State of Hawaii Dept. of Land and Natural Resources | 10.678 | | | 3,094 |
| State of Hawaii Dept. of Land and Natural Resources | 10.680 | | | 207,420 |
| University of California - Davis | 10.200 | | | 62,432 |
| University of California - Davis | 10.329 | | | 114 |
| University of California - Riverside | 10.309 | | | 100,062 |
| California State University - Fresno | 10.310 | | | 32,983 |
| Colorado State University | 10.500 | | | 33,771 |
| Michigan State University | 10.500 | | | 107,908 |
| National Fish and Wildlife Foundation | 10.912 | | | 23,346 |
| Oceanic Institute | 10.200 | | | 140,721 |
| State University of Rutgers | 10.025 | | | 13,948 |
| University of Tennessee | 10.310 | | | 19,981 |
| Utah State University | 10.215 | | | 242,199 |
| University of Wyoming | 10.215 | | | 19,990 |
| | | | | 1,592,623 |
| | | | | 15,711,766 |
| U.S. Department of Commerce | | | | |
| National Oceanic and Atmospheric Administration ("NOAA") | | | | |
| Ocean Exploration | | | | |
| Integrated Ocean Observing System ("IOOS") | 11.011 | | | 10,470 |
| Sea Grant Support | 11.012 | | | 2,620,061 |
| Financial Assistance for National Centers for Coastal Ocean Science | 11.417 | | 95,027 | 1,326,504 |
| Fisheries Development and Utilization Research Development Grants and Cooperative Agreements Program | 11.426 | | | 42,436 |
| Climate and Atmospheric Research | 11.427 | | | 216,402 |
| NOAA Cooperative Institutes | 11.431 | | 369 | 381,816 |
| Unaffiliated Industry Projects | 11.432 | | 25,081 | 13,282,656 |
| Unaffiliated Management Projects | 11.452 | | | 303,169 |
| Office of Coastal Management | 11.454 | | | 107,842 |
| Center for Sponsored Coastal Ocean Research - Coastal Ocean Program | 11.473 | | | 29,334 |
| Coral Reef Conservation Program | 11.478 | | 56,817 | 125,267 |
| Other | 11.482 | | | 181,319 |
| | 11 | | | 94,188 |
| National Institute of Standards and Technology | | | | |
| Measurement and Engineering Research and Standards | 11.609 | | | 47,736 |
| Passed through from | | | | |
| State of Hawaii Dept. of Defense | 11.467 | | | 6,358 |
| State of Hawaii Dept. of Land and Natural Resources | 11.482 | | | 164,125 |
| Research Corporation of the University of Hawaii | 11 | PO #Z10079456 | | 10,430 |
| University of California - Los Angeles | 11.431 | | | 5,000 |
| East West Center | 11.431 | | 9,401 | 240,574 |
| University of Maryland | 11.012 | | | 187,797 |
| National Fish and Wildlife Foundation | 11.463 | | | 42,365 |
| The Nature Conservancy | 11.463 | | | 46,310 |
| University Corp for Atmospheric Research | 11.431 | | | 9,649 |
| University Corp for Atmospheric Research | 11.467 | | | 21,198 |
| Woods Hole Oceanographic Institute | 11.431 | | | 78,949 |
| | | | | 812,755 |
| | | | | 19,581,955 |

University of Hawai'i State of Hawai'i Schedule of Expenditures of Federal Awards Year Ended June 30, 2016

| | CFDA No. | Pass-Through Identifier | Passed Through to Subrecipients | Expenditures |
|--|-------------|----------------------------|---------------------------------------|------------------|
| U.S. Department of Defense | | | | |
| Air Force | | | | |
| Air Force Defense Research Sciences Program | 12 800 | | 56,040 | 498,267 |
| Other | 12 | | 1,570,787 | <u>9,676,984</u> |
| | | | | 10,175,251 |
| Army | | | | |
| Basic and Applied Scientific Research | 12 300 | | | 1,851,753 |
| Military Medical Research and Development | 12 420 | | | 249,143 |
| Basic Scientific Research | 12 431 | | 25,000 | 217,727 |
| Legacy Resource Management Program | 12 632 | | | 18,073 |
| Other | 12 | | 272,691 | <u>2,859,478</u> |
| | | | | 5,196,174 |
| Navy | | | | |
| Basic and Applied Scientific Research | 12 300 | | 4,761,951 | 18,934,259 |
| Science, Technology, Engineering & Mathematics ("STEM") | | | | |
| Education, Outreach and Workforce Program | 12 330 | | | 644,045 |
| Navy Command, Control, Communications, Computers | | | | |
| Intelligence, Surveillance and Reconnaissance | 12 335 | | | 53,683 |
| Other | 12 | | 162,989 | <u>1,242,192</u> |
| | | | | 20,874,179 |
| Deputy Under Secretary Defense | 12 | | | 6,138,604 |
| National Geospatial Intelligence Agency | 12 | | 589,439 | 1,301,742 |
| Washington Headquarters Services | | | | |
| Basic, Applied, and Advanced Research in Science and Engineering | 12 630 | | | 3,989,972 |
| Other | 12 | | | <u>1,045,973</u> |
| | | | | 5,035,945 |
| U.S. Special Operations Command | 12 | | | 72,565 |
| Defense Intelligence Agency | 12 | | 62,500 | 294,409 |
| Office of the Secretary of Defense | | | | |
| Legacy Resource Management Program | 12 632 | | | 35,712 |
| Passed through from | | | | |
| State of Hawaii Dept. of Land and Natural Resources | 12 630 | | | 52,715 |
| University of Alaska - Anchorage | 12 | PO P0483046 W911KB1420001 | | 63,281 |
| University of Alaska - Fairbanks | 12 300 | | | 25,462 |
| University of Alaska - Fairbanks | 12 | UAF 15-0067 P0487116 | | 193,608 |
| Archnoetics, LLC | 12 | 1065-00 | | 111,585 |
| The Boeing Company | 12 | PC 794406 | | 53,688 |
| University of California - San Diego | 12 | S9000898/55022508, AMDT 2 | | 80,517 |
| CDM Smith Federal Programs Corporation | 12 | 6413-135-002-CS | | 11,956 |
| University of Central Florida | 12 420 | | | 138,985 |
| Firstpass Engineering | 12 | PO 53 | | (19,167) |
| Henry M. Jackson Foundation | 12 420 | | | 55,927 |
| University of London - Royal Holloway | 12 800 | | | 105,903 |
| Makai Ocean Engineering Inc | 12 | | | 133,677 |
| Massachusetts Institute of Technology | 12 431 | | | 17,439 |
| University of New Hampshire | 12 | 15-018 | | 51,810 |
| Pacific Health Research & Education Institute | 12 | | | 1,686 |
| Sandia National Laboratories | 12 | PO 1645862 | | 18,612 |
| Spectrum Photonics Inc | 12 | SPI-SK2016-002 | | 1,810 |
| Tetra Tech Inc | 12 | 1116902 | | 11,126 |
| Vanderbilt University | 12 300 | | | 100,364 |
| Vencore Services and Solutions | 12 | PO 1000006814 | | 272,785 |
| Wyle Laboratories, Inc | 12 | various | | <u>346,685</u> |
| | | | | 1,830,454 |
| | | | | 50,955,035 |
| U.S. Department of Housing and Urban Development | | | | |
| Passed through from | | | | |
| State of Hawaii Dept. of Human Services | 14 267 | | | 41,475 |
| U.S. Department of the Interior | | | | |
| Bureau of Land Management | | | | |
| Wildland Fire Research and Studies Program | 15 232 | | 10,058 | 56,293 |
| Fish and Wildlife Service | | | | |
| Fish and Wildlife Management Assistance | 15 608 | | | 19 |
| Endangered Species Conservation - Recovery Implementation Funds | 15 657 | | | 1,070,873 |
| Fish and Wildlife Coordination and Assistance Programs | 15 664 | | | 158,176 |
| Cooperative Landscape Conservation | 15 669 | | | 531,281 |
| Other | 15 | | | <u>18,445</u> |
| | | | | 1,778,794 |
| U.S. Geological Survey | | | | |
| Assistance to State Water Resources Research Institutes | 15 805 | | | 320,840 |
| U.S. Geological Survey - Research and Data Collection | 15 808 | | | 1,639,479 |
| Volcano Hazards Program Research and Monitoring | 15 818 | | | 136,858 |
| National Climate Change and Wildlife Science Center | 15 820 | | 210,329 | <u>1,925,376</u> |
| | | | | 4,022,553 |
| National Park Service | | | | |
| Natural Resource Stewardship | 15 944 | | | 49 |
| Cooperative Research and Training Programs - Resources of the National Park System | 15 945 | | 6,000 | 1,156,883 |
| National Park Service Conservation, Protection | | | | |
| Outreach and Education | 15 954 | | | 1,656 |
| Other | 15 | | | <u>40,285</u> |
| | | | | 1,198,873 |

University of Hawai'i State of Hawai'i Schedule of Expenditures of Federal Awards Year Ended June 30, 2016

| | CFDA No. | Pass-Through Identifier | Passed Through to Subrecipients | Expenditures |
|---|----------|-------------------------|---------------------------------|------------------|
| Passed through from | | | | |
| State of Hawaii Dept of Land and Natural Resources | 15 605 | | | 179 095 |
| State of Hawaii Dept of Land and Natural Resources | 15 608 | | | 544 |
| State of Hawaii Dept of Land and Natural Resources | 15 611 | | | 581,045 |
| State of Hawaii Dept of Land and Natural Resources | 15 614 | | | 107 569 |
| State of Hawaii Dept of Land and Natural Resources | 15 615 | | | 795 948 |
| State of Hawaii Dept of Land and Natural Resources | 15 630 | | | 7 713 |
| State of Hawaii Dept of Land and Natural Resources | 15 634 | | | 679 170 |
| State of Hawaii Dept of Land and Natural Resources | 15 643 | | | 19 313 |
| State of Hawaii Dept of Land and Natural Resources | 15 657 | | | 251 304 |
| State of Hawaii Dept of Land and Natural Resources | 15 944 | | | 28 295 |
| University of Alaska – Fairbanks | 15 | UAF 14-0033 | | 6 231 |
| America View | 15 815 | | | 23 413 |
| American Bird Conservancy | 15 663 | | | 91 002 |
| Government of American Samoa | 15 634 | | | 724 |
| Howard University | 15 657 | | | 52 659 |
| institute for Wildlife Studies | 15 945 | | | 16 291 |
| Malama Kahalawai Inc | 15 631 | | | 8,042 |
| National Fish and Wildlife Foundation | 15 663 | | | 36 823 |
| Commonwealth of the Northern Mariana Islands | 15 615 | | | 18 194 |
| | | | | <u>2 903,375</u> |
| | | | | 9 959,888 |
| U.S. Department of Justice | | | | |
| Office of Juvenile Justice and Delinquency Prevention | | | | |
| Reduction and Prevention of Children's Exposure to Violence | 16 730 | | 131 849 | 160 062 |
| Passed through from | | | | |
| State of Hawaii Dept. of Human Services | 16 540 | | | <u>8 432</u> |
| | | | | 168 494 |
| U.S. Department of Transportation | | | | |
| Federal Aviation Administration | | | | |
| Air Transportation Centers of Excellence | 20 109 | | | 30 494 |
| Passed through from | | | | |
| State of Hawaii Dept. of Land and Natural Resources | 20 205 | | | 10 000 |
| State of Hawaii Dept of Land and Natural Resources | 20 219 | | | 35,530 |
| State of Hawaii Dept of Transportation | 20 205 | | 12 925 | 207 706 |
| State of Hawaii Dept of Transportation | 20 | various | 8 457 | 349 199 |
| University of Central Florida | 20 701 | | | 341 664 |
| Michigan State University | 20 701 | | | 73 695 |
| Oregon State University | 20 761 | | | 96,454 |
| | | | | <u>1,114,248</u> |
| | | | | 1 144 742 |
| National Aeronautics and Space Administration | | | | |
| Goddard | | | | |
| Science | 43 001 | | 524 675 | 13 675 015 |
| Education | 43 008 | | | 575 226 |
| Other | 43 | | | <u>640 515</u> |
| | | | | 14 890 756 |
| Ames | | | | |
| Science | 43 001 | | | 351,262 |
| Other | 43 | | | <u>114 913</u> |
| | | | | 466 175 |
| John H. Glenn Research Center | | | | |
| Science | 43 001 | | | 14 417 |
| Johnson Space Center | | | | |
| Science | 43 001 | | 22 581 | 582 293 |
| Exploration | 43 003 | | 56 400 | <u>78 819</u> |
| | | | | 661 112 |
| Passed through from | | | | |
| University of Arizona | 43 001 | | | 15 291 |
| University of Arizona | 43 | Y403002 | | 5 692 |
| Arizona State University | 43 001 | | | 13 210 |
| Arizona State University | 43 | various | | 35 133 |
| Bermuda Institute of Ocean Sciences Inc | 43 001 | | | 18 814 |
| University of California – Berkeley | 43 001 | | | 177,137 |
| University of California – Los Angeles | 43 001 | | | 76 588 |
| University of California – San Diego | 43 001 | | | 10 441 |
| University of Colorado – Denver | 43 001 | | | 42 818 |
| ICS Associates Inc | 43 012 | | | 5 000 |
| Jet Propulsion Lab | 43 | various | | 98,969 |
| Johns Hopkins University | 43 001 | | | 31 035 |
| Johns Hopkins University | 43 | 124221 | | 98 276 |
| Lowell Observatory | 43 001 | | | 30,156 |
| Malin Space Science Systems Inc | 43 001 | | | 65 096 |
| University of Missouri | 43 009 | | | 14,124 |
| University of North Carolina – Chapel Hill | 43 001 | | | 78 097 |
| Northwestern University | 43 001 | | | 15,018 |
| Planetary Science Institute | 43 001 | | | 23,054 |
| Q-Peak Inc | 43 | SC 57675-2726 | | 29 791 |
| Sierra Lobo Inc | 43 | | | 23 500 |

University of Hawai'i State of Hawai'i Schedule of Expenditures of Federal Awards Year Ended June 30, 2016

| | CFDA No. | Pass-Through Identifier | Passed Through to Subrecipients | Expenditures |
|--|-------------|----------------------------|---------------------------------------|------------------|
| Smithsonian Astrophysical Observatory | 43.001 | | | 62,136 |
| University of South Carolina | 43.001 | | | 149,528 |
| Southwest Research Institute | 43.001 | | | 45,956 |
| Space Telescope Science Institute | 43.001 | | | 11,584 |
| Space Telescope Science Institute | 43 | various | | 379,154 |
| Research Foundation for the State University of New York | 43.001 | | | 57,182 |
| Universities Space Research Association | 43.001 | | | 15,777 |
| Universities Space Research Association | 43 | 002235-03 | | 66,031 |
| Woods Hole Oceanographic Institute | 43.001 | | | 39,879 |
| Wyle Laboratories, Inc. | 43 | various | | 258,659 |
| | | | | <u>1,993,126</u> |
| | | | | 18,025,586 |
| National Endowment for the Arts and Humanities | | | | |
| Passed through from | | | | |
| Hawaii Council for Humanities | 45.129 | | | 2,973 |
| National Science Foundation | | | | |
| Engineering Grants | 47.041 | | 41,584 | 1,326,188 |
| Mathematical and Physical Sciences | 47.049 | | 415,334 | 4,629,010 |
| Geosciences | 47.050 | | 262,123 | 16,314,211 |
| Computer and Information Science and Engineering | 47.070 | | 720,365 | 2,347,477 |
| Biological Sciences | 47.074 | | 925,652 | 4,251,806 |
| Social, Behavioral and Economic Sciences | 47.075 | | | 572,313 |
| Education and Human Resources | 47.076 | | 388,299 | 5,343,291 |
| Polar Programs | 47.078 | | | 77,484 |
| Office of International Science and Engineering | 47.079 | | | 19,422 |
| Office of Cyberinfrastructure | 47.080 | | 83,230 | 160,595 |
| Office of Experimental Program to Stimulate Competitive Research | 47.081 | | | 14,754 |
| Office of Integrative Activities | 47.083 | | | 17,557 |
| Passed through from | | | | |
| Adnoviv, LLC | 47 | | | 20,747 |
| University of Alaska – Fairbanks | 47.076 | | | 64,991 |
| American Association of Community Colleges | 47.076 | | | 7,645 |
| Association of Universities for Research in Astronomy, Inc. | 47.049 | | | 2,121,881 |
| ARRA – Assn. of Universities for Research in Astronomy, Inc. | 47.082 | | | 44,588 |
| Association of Universities for Research in Astronomy, Inc. | 47 | PO N568540-A | | 30,692 |
| University of California – San Diego | 47.050 | | | 37,515 |
| California Institute of Technology | 47.050 | | | 29,781 |
| California State University – Northridge | 47.074 | | | 17,069 |
| Canada-France-Hawaii Telescope Corporation | 47.049 | | 125,000 | 125,000 |
| University of Central Florida | 47.041 | | | 14,974 |
| College of Charleston | 47.070 | | | 28,755 |
| Clemson University | 47.070 | | | 329,816 |
| Columbia University | 47.050 | | | 3,445 |
| Consortium for Ocean Leadership | 47.050 | | | 50,086 |
| University of Georgia | 47.074 | | | 2,603 |
| University of Illinois – Chicago | 47.070 | | | 226,674 |
| University of Illinois – Urbana-Champaign | 47.050 | | | 130,155 |
| Indiana University | 47.070 | | | 146,730 |
| Koa Technologies, LLC | 47.041 | | | 45,736 |
| University of Maryland | 47.074 | | | 32,587 |
| University of Massachusetts – Amherst | 47.075 | | | 8,819 |
| Monterey Bay Aquarium Research | 47.050 | | | 81,156 |
| National Center for Science & Civic Engagement | 47.075 | | | 2,057 |
| National Radio Astronomy Observatory | 47.049 | | | 19,801 |
| University of New Hampshire | 47.074 | | | 5,075 |
| University of New Mexico | 47.050 | | | 165,410 |
| City University of New York | 47.049 | | | 23,772 |
| State University of New York | 47.050 | | | 73,903 |
| North Carolina State University | 47.050 | | | 841 |
| University of Notre Dame | 47.049 | | | 1,035 |
| Open Source Project Network | 47.050 | | | 29,108 |
| Pacific Resources for Education & Learning | 47.075 | | | 88,278 |
| Predictive Science Inc. | 47.050 | | | 62,924 |
| Princeton University | 47.050 | | | 50,746 |
| Purdue University | 47.070 | | | 111,742 |
| University of Rhode Island | 47.050 | | | 11,388 |
| Rice University | 47.050 | | | 67,874 |
| State University of Rutgers | 47.075 | | | 21,872 |
| University of Southern California | 47.050 | | | 322,068 |
| University of Texas – Austin | 47.074 | | | 47,829 |
| University Corp for Atmospheric Research | 47.050 | | | 51,031 |
| VentureWell | 47.076 | | | 2,250 |
| University of Washington | 47.050 | | | 70,298 |
| | | | | <u>4,830,748</u> |
| | | | | 39,904,956 |
| U.S. Department of Veterans Affairs | | | | |
| | 64 | | | 16,360 |

University of Hawai'i State of Hawai'i Schedule of Expenditures of Federal Awards Year Ended June 30, 2016

| | CFDA No | Pass-Through Identifier | Passed Through to Subrecipients | Expenditures |
|--|------------|----------------------------|---------------------------------------|--------------|
| Environmental Protection Agency | | | | |
| Office of Research and Development | | | | |
| Science To Achieve Results Research Program | 66 509 | | | 63,241 |
| P3 Award National Student Design Competition for Sustainability | 66 516 | | | 2,956 |
| | | | | 66,197 |
| Passed through from | | | | |
| State of Hawaii Dept. of Health | 66 419 | | | 2,826 |
| State of Hawaii Dept. of Health | 66 454 | | | 31,560 |
| State of Hawaii Dept. of Health | 66 817 | | | 27,374 |
| | | | | 61,760 |
| | | | | 127,957 |
| U.S. Department of Energy | | | | |
| Office of Science Financial Assistance Program | | | | |
| Conservation Research and Development | 81 086 | | | 2,048,409 |
| Renewable Energy Research and Development | 81 087 | | 1,089,096 | 667,509 |
| | | | | 2,486,163 |
| Passed through from | | | | |
| Alliance for Sustainable Energy LLC | 81 | XGJ-5-52227-01 | | 82,668 |
| Battelle Memorial Institute | 81 | various | | 741,247 |
| Brookhaven National Lab | 81 | 241773 | | 46,520 |
| University of California - Berkeley | 81 | 7088334 MOD 2 | | 46,246 |
| Carnegie Institution of Washington | 81 112 | | | 35,844 |
| Cornell University | 81 087 | | | 88,264 |
| Duke University Medical Center | 81 087 | | | 268,779 |
| Duke University Medical Center | 81 | | | 20,583 |
| InnoSys Inc | 81 | various | | 71,783 |
| Lawrence Livermore National Lab | 81 | various | | 82,576 |
| University of Michigan | 81 113 | | | 275,449 |
| National Renewable Energy Lab | 81 | AGB-1-11433-01 | | 646 |
| Trendstone Technologies Inc | 81 049 | | | 56,284 |
| University Corp for Atmospheric Research | 81 087 | | | 2,105 |
| | | | | 1,818,994 |
| | | | | 7,021,475 |
| U.S. Department of Education | | | | |
| Office of Elementary and Secondary Education | | | | |
| Javits Gifted and Talented Students Education | 84 206 | | 20,306 | 570,979 |
| Passed through from | | | | |
| State of Hawaii Dept. of Education | 84 | D15-032_CO-10544 | | 776 |
| Pacific Resources for Education & Learning | 84 283 | | | 212,616 |
| | | | | 213,392 |
| | | | | 784,371 |
| U.S. Department of Health and Human Services | | | | |
| National Institutes of Health | | | | |
| Family Smoking Prevention and Tobacco Control Act Regulatory Research | 93 077 | | 34,933 | 550,840 |
| Environmental Health | 93 113 | | | 163,777 |
| Mental Health Research Grants | 93 242 | | 156,288 | 1,545,379 |
| Drug Abuse and Addiction Research Programs | 93 279 | | 564,958 | 2,270,245 |
| Discovery and Applied Research for Technological | | | | |
| Innovations to Improve Human Health | 93 286 | | | 285,352 |
| Minority Health and Health Disparities Research | 93 307 | | 648,949 | 6,841,307 |
| Trans-NIH Research Support | 93 310 | | | 988 |
| Research Infrastructure Programs | 93 351 | | | 549,170 |
| Cancer Cause and Prevention Research | 93 393 | | 4,799,192 | 11,499,975 |
| Cancer Treatment Research | 93 395 | | 217,339 | 1,222,501 |
| Cancer Biology Research | 93 396 | | | 65,328 |
| Cancer Centers Support Grants | 93 397 | | 77,360 | 2,179,570 |
| Cancer Research Manpower | 93 398 | | | 158,286 |
| Cardiovascular Diseases Research | 93 837 | | 188,787 | 1,588,482 |
| Blood Diseases and Resources Research | 93 839 | | 34,172 | 61,445 |
| Arthritis, Musculoskeletal and Skin Diseases Research | 93 846 | | | 72,642 |
| Diabetes, Digestive and Kidney Diseases Extramural Research | 93 847 | | 38,642 | 860,844 |
| Extramural Research Programs in the Neurosciences and | | | | |
| Neurological Disorders | 93 853 | | 3,421 | 436,095 |
| Allergy and Infectious Diseases Research | 93 855 | | 95,953 | 1,749,717 |
| Biomedical Research and Research Training | 93 859 | | 1,366,994 | 9,370,515 |
| Child Health and Human Development Extramural Research | 93 865 | | | 431,728 |
| Aging Research | 93 866 | | | 352,509 |
| International Research and Research Training | 93 989 | | 28,324 | 198,618 |
| Others | 93 | | | 1,473,313 |
| | | | | 43,918,626 |
| Centers for Disease Control and Prevention | | | | |
| Environmental Public Health and Emergency Response | 93 070 | | | 35,512 |
| Administration for Community Living | | | | |
| Special Programs for the Aging - Title IV - and Title II - Discretionary Projects | 93 048 | | | 142,674 |
| Health Resources and Services Administration | | | | |
| Grants to Increase Organ Donations | 93 134 | | | 355,304 |
| Geriatric Academic Career Awards | 93 250 | | | 18,183 |
| | | | | 373,487 |
| Office of the Secretary | | | | |
| Teenage Pregnancy Prevention Program | 93 297 | | 246,226 | 501,327 |

University of Hawai'i State of Hawai'i Schedule of Expenditures of Federal Awards Year Ended June 30, 2016

| | CFDA No. | Pass-Through Identifier | Passed Through to Subrecipients | Expenditures |
|--|-------------|----------------------------|---------------------------------------|--------------|
| Agency for Healthcare Research and Quality Research on Healthcare Costs, Quality and Outcomes | 93 226 | | 62,079 | 80 485 |
| Centers for Medicare and Medicaid Services Health Care Innovation Awards (HCIA) | 93 610 | | | 3 247 986 |
| Passed through from | | | | |
| State of Hawaii Dept. of Health | 93 048 | | | 21 209 |
| State of Hawaii Dept. of Health | 93 104 | | | 19 421 |
| State of Hawaii Dept. of Health | 93 243 | | | 197 742 |
| State of Hawaii Dept. of Health | 93 283 | | | 901 |
| State of Hawaii Dept. of Health | 93 757 | | | 108 386 |
| State of Hawaii Dept. of Health | 93 758 | | | 31 766 |
| State of Hawaii Dept. of Health | 93 917 | | | 24 128 |
| State of Hawaii Dept. of Health | 93 945 | | | 47 404 |
| State of Hawaii Dept. of Health | 93 958 | | | 9 336 |
| State of Hawaii Dept. of Health | 93 959 | | | 19 619 |
| State of Hawaii Dept. of Human Services | 93 779 | | | 8 357 |
| State of Hawaii Office of the Governor | 93 624 | | | 39 193 |
| Beth Israel Deaconess Med Ctr | 93 213 | | | 114 457 |
| Brigham and Women's Hospital Inc | 93 | | | 55 |
| University of California – Davis | 93 262 | | | 52 397 |
| University of California – Davis | 93 397 | | | 47 593 |
| University of California – Los Angeles | 93 279 | | | (29 723) |
| University of California – San Francisco | 93 242 | | | 24 240 |
| University of California – San Francisco | 93 393 | | | 34 951 |
| University of California – San Francisco | 93 855 | | | 91 516 |
| Cancer Prevention Institute of California | 93 393 | | | 14 678 |
| Chaminade University | 93 307 | | | 240 309 |
| Children's Hospital of Philadelphia | 93 | | | 13 681 |
| Dartmouth College | 93 393 | | | 38 993 |
| ECOG-ACRIN Cancer Research Group | 93 | | | 257 |
| Georgia State University | 93 077 | | | 8 609 |
| Harvard University | 93 393 | | | 16 306 |
| University of Hawaii Foundation | 93 375 | | | 234 850 |
| Hawaii Pacific University | 93 279 | | | 97 163 |
| Hawaii Public Health Institute | 93 305 | | | 14 407 |
| Health Research Inc | 93 393 | | | 37 568 |
| Johns Hopkins University | 93 393 | | | 12 583 |
| Johns Hopkins University | 93 865 | | | 263 607 |
| University of Maryland | 93 113 | 61 453 | | 103 167 |
| University of Miami | 93 361 | | | 165 700 |
| Michigan State University | 93 286 | | | 11 502 |
| University of Minnesota | 93 393 | | 218 765 | 312 976 |
| Morehouse School of Medicine | 93 307 | | 10 646 | 634 877 |
| National Childhood Cancer Foundation | 93 | | | 58 983 |
| University of Nevada – Las Vegas | 93 859 | | | 227 968 |
| University of New Mexico | 93 859 | | | 4 070 |
| University of North Carolina – Chapel Hill | 93 859 | | | 10 089 |
| University of North Carolina – Greensboro | 93 273 | | | 189 180 |
| Northeastern University | 93 279 | | | 29 694 |
| NSABP Foundation Inc | 93 395 | | | 67 |
| Oregon Health & Science University | 93 | | | 2 365 |
| Pacific Health Research & Education Institute | 93 847 | | | 10 841 |
| Pacific Health Research & Education Institute | 93 866 | | | 24 787 |
| Palo Alto Veterans Institute for Research | 93 393 | | 29 831 | 94 784 |
| Papa Ola Lokahi | 93 397 | | | 150 500 |
| University of Pittsburgh Cancer Institute | 93 393 | | | 63 000 |
| Portland State University | 93 310 | | | 213 038 |
| Queen's Hospital Medical Center | 93 394 | | | 211 027 |
| Riverside Research Institute | 93 286 | | | 73 006 |
| Riverside Research Institute | 93 394 | | | 45 212 |
| University of Rochester | 93 135 | | | 15 000 |
| Seattle Institute for Biomedical and Clinical Research | 93 847 | | | 132 718 |
| University of Southern California | 93 172 | | | 243 079 |
| University of Southern California | 93 866 | | | 43 073 |
| Southwest Oncology Group | 93 | | | 2 694 |
| Stanford University | 93 393 | | 29 835 | 173 627 |
| University of Texas – San Antonio | 93 865 | | | 170 960 |
| University of Texas Southwestern Med Ctr | 93 837 | | | 90 000 |
| Tulane University of Louisiana | 93 865 | | | 19 485 |
| University of Utah | 93 393 | | | 9 319 |
| Vanderbilt University Medical Center | 93 393 | | | 51 807 |
| Virginia Commonwealth University | 93 077 | | | 60 527 |
| Virginia Polytechnic Institute & State University | 93 394 | | | 45 493 |
| Virginia Polytechnic Institute & State University | 93 865 | | | 49 822 |
| University of Washington | 93 307 | | | 90 081 |
| University of Washington | 93 855 | | | 27 166 |
| University of Washington | 93 989 | | | 51 726 |
| World Health Organization | 93 393 | | | 1 781 |
| Yale University | 93 395 | | | 13 709 |
| Yale University | 93 853 | | | 27 307 |
| | | | | 5 812 166 |
| | | | | 54 112 263 |

University of Hawai'i

State of Hawai'i

Schedule of Expenditures of Federal Awards

Year Ended June 30, 2016

| | CFDA No. | Pass-Through Identifier | Passed Through to Subrecipients | Expenditures |
|---|-------------|----------------------------|---------------------------------------|--------------------|
| U.S. Department of Homeland Security | | | | |
| Homeland Security Research, Development, Testing, Evaluation and Demonstration of Technologies Related to Nuclear Threat Detection | | | | |
| Passed through from | 97 077 | | | 44,362 |
| NiyamiT Inc | 97 | | | 15,358 |
| | | | | <u>59,720</u> |
| U.S. Agency for International Development | | | | |
| USAID Foreign Assistance for Programs Overseas | | | | |
| Passed through from | 98 001 | | | 513,398 |
| Development Alternatives Inc | 98 001 | | 282,553 | |
| Iowa State University | 98 | 404-21-77B | 60,603 | |
| Nathan Associates Inc | 98 001 | | 41,749 | |
| Purdue University | 98 001 | | 15,825 | 33,749 |
| Virginia Polytechnic Institute & State University | 98 001 | | 15,289 | 15,378 |
| | | | | <u>434,032</u> |
| | | | | 947,430 |
| Other | | | | |
| Smithsonian Institution | 99 | 09-S DD-400-0000184717 | | 4,770 |
| Total Research and Development | | | | 218,571,116 |
| MAJOR PROGRAM -- STUDENT FINANCIAL ASSISTANCE | | | | |
| U.S. Department of Education | | | | |
| Office of Federal Student Aid | | | | |
| Federal Supplemental Educational Opportunity Grants | 84 007 | | | 1,264,385 |
| Federal Work-Study Program | 84 033 | | | 1,714,130 |
| Federal Perkins Loan Program | 84 038 | | | 2,483,673 |
| Federal Perkins Loan Program | 84 038 | | | (369,813) |
| Federal Pell Grant Program | 84 063 | | | 61,437,730 |
| Federal Direct Student Loans | 84 268 | | | 156,333,365 |
| Teacher Education Assistance for College and Higher Education Grants | 84 379 | | | 222,863,470 |
| | | | | <u>45,052</u> |
| Total Student Financial Assistance | | | | 222,908,522 |
| MAJOR PROGRAM -- TITLE III HIGHER EDUCATION -- INSTITUTIONAL AID | | | | |
| U.S. Department of Education | | | | |
| Office of Postsecondary Education | | | | |
| Higher Education -- Institutional Aid | 84 031 | | | 10,645,405 |
| Total Title III Higher Education -- Institutional Aid | | | | 10,645,405 |
| MAJOR PROGRAM -- TRIO CLUSTER | | | | |
| U.S. Department of Education | | | | |
| Office of Postsecondary Education | | | | |
| TRIO -- Student Support Services | 84 042 | | | 1,739,630 |
| TRIO -- Talent Search | 84 044 | | | 590,981 |
| TRIO -- Upward Bound | 84 047 | | | 1,991,237 |
| TRIO -- Educational Opportunity Centers | 84 066 | | | 422,972 |
| | | | | <u>4,744,820</u> |
| Total TRIO Cluster | | | | 4,744,820 |
| MAJOR PROGRAM -- TITLE VII NATIVE HAWAIIAN EDUCATION | | | | |
| U.S. Department of Education | | | | |
| Office of Elementary and Secondary Education | | | | |
| Native Hawaiian Education | 84 362 | | 1,303,638 | 5,912,455 |
| Passed through from | | | | |
| Kula No Na Po'e Hawaii | 84 362 | | | 102,234 |
| Pacific American Foundation | 84 362 | | | 219,572 |
| Waianae Coast Comprehensive Health Center | 84 362 | | | 14,220 |
| | | | | <u>336,026</u> |
| Total Title VII Native Hawaiian Education | | | | 6,248,481 |
| MAJOR PROGRAM -- HOMELAND SECURITY TRAINING | | | | |
| U.S. Department of Homeland Security | | | | |
| State and Local Homeland Security National Training Program | | | | |
| | 97 005 | | 4,215,831 | 7,052,475 |
| Total State and Local Homeland Security National Training Program | | | | 7,052,475 |
| MAJOR PROGRAM -- GEAR UP PROGRAM | | | | |
| U.S. Department of Education | | | | |
| Office of Postsecondary Education | | | | |
| Gaining Early Awareness and Readiness for Undergraduate Programs | 84 334 | | 702,669 | 4,867,332 |
| Total Gear Up Program | | | | 4,867,332 |

University of Hawai'i State of Hawai'i Schedule of Expenditures of Federal Awards Year Ended June 30, 2016

| | CFDA No. | Pass-Through Identifier | Passed Through to Subrecipients | Expenditures |
|--|-------------|----------------------------|---------------------------------------|-------------------|
| MAJOR PROGRAM - C3T PROGRAM | | | | |
| U.S. Department of Labor | | | | |
| Employment Training Administration | | | | |
| Trade Adjustment Assistance Community College and Career Training ("TAACCT") Grants | | | | |
| | 17 | 282 | | 10,380,435 |
| Total C3T Program | | | | 10,380,435 |
| MAJOR PROGRAM - CAREER & TECHNICAL EDUCATION - BASIC GRANTS TO STATES | | | | |
| U.S. Department of Education | | | | |
| Office of Vocational and Adult Education | | | | |
| Career and Technical Education - Basic Grants to States | | | | |
| | 84 | 048 | | 3,456,947 |
| Total Career & Technical Education Program | | | | 3,456,947 |
| MAJOR PROGRAM - IRTF OPERATION | | | | |
| National Aeronautics and Space Administration | | | | |
| Goddard | | | | |
| NNH14CK55B | | | | |
| | 43 | | | 4,831,227 |
| Total IRTF Program | | | | 4,831,227 |
| OTHER FEDERAL ASSISTANCE | | | | |
| U.S. Department of Agriculture | | | | |
| Agricultural Research Service | | | | |
| Agricultural Research - Basic and Applied Research | | | | |
| | 10 | 001 | | 25,438 |
| Animal and Plant Health Inspection Service | | | | |
| Plant and Animal Disease, Pest Control, and Animal Care | | | | |
| | 10 | 025 | | 79,376 |
| Agricultural Marketing Service | | | | |
| Federal-State Marketing Improvement Program | | | | |
| | 10 | 156 | | 23,720 |
| National Institute of Food and Agriculture | | | | |
| Payments to Agricultural Experiment Stations Under the Hatch Act | | | | |
| | 10 | 203 | | 9,847 |
| Secondary and Two-Year Postsecondary Agriculture Education Challenge Grants | | | | |
| | 10 | 226 | 4,622 | 18,069 |
| Alaska Native Serving and Native Hawaiian Serving Institutions Education Grants | | | | |
| | 10 | 228 | | 1,659,778 |
| Agriculture and Food Research Initiative ("AFRI") | | | | |
| | 10 | 310 | | 57,901 |
| Beginning Farmer and Rancher Development Program | | | | |
| | 10 | 311 | 5,744 | 148,720 |
| Cooperative Extension Service | | | | |
| | 10 | 500 | | 2,332,279 |
| Farm Service Agency | | | | |
| Other | | | | |
| | 10 | | | 10,000 |
| Forest Service | | | | |
| Forest Stewardship Program | | | | |
| | 10 | 678 | | 13,650 |
| Other | | | | |
| | 10 | | | 160,179 |
| Natural Resources Conservation Service | | | | |
| Environmental Quality Incentives Program | | | | |
| | 10 | 912 | 2,431 | 129,230 |
| Other | | | | |
| | 10 | | | 1 |
| Passed through from | | | | |
| State of Hawaii Dept. of Education | | | | |
| | 10 | 558 | | 85,435 |
| State of Hawaii Dept. of Education | | | | |
| | 10 | 559 | | 27,040 |
| State of Hawaii Dept. of Human Services | | | | |
| | 10 | 561 | | 404,448 |
| State of Hawaii Dept. of Land and Natural Resources | | | | |
| | 10 | 093 | | 130 |
| State of Hawaii Dept. of Land and Natural Resources | | | | |
| | 10 | 664 | | 59,993 |
| State of Hawaii Dept. of Land and Natural Resources | | | | |
| | 10 | 678 | | 54,175 |
| State of Hawaii Dept. of Land and Natural Resources | | | | |
| | 10 | 680 | | 165,738 |
| State of Hawaii Dept. of Land and Natural Resources | | | | |
| | 10 | 914 | | 19,986 |
| University of California - Davis | | | | |
| | 10 | 304 | | 28,038 |
| University of California - Davis | | | | |
| | 10 | 329 | | 32,958 |
| Kansas State University | | | | |
| | 10 | 500 | 35,792 | 85,818 |
| Maui Economic Development Board | | | | |
| | 10 | 318 | | 6,307 |
| University of Nebraska - Lincoln | | | | |
| | 10 | 500 | | 3,397 |
| Pennsylvania State University | | | | |
| | 10 | 500 | | 2,786 |
| Utah State University | | | | |
| | 10 | 215 | | 6,963 |
| Utah State University | | | | |
| | 10 | 500 | | 17,552 |
| Washington State University | | | | |
| | 10 | 500 | | 1,991 |
| World Cocoa Foundation | | | | |
| | 10 | 777 | | 315 |
| | | | | 1,003,070 |
| | | | | 5,671,258 |
| U.S. Department of Commerce | | | | |
| Economic Development Administration | | | | |
| Economic Development - Technical Assistance | | | | |
| | 11 | 303 | | 65,852 |
| National Oceanic and Atmospheric Administration ("NOAA") | | | | |
| NOAA Mission-Related Education Awards | | | | |
| | 11 | 008 | | 9,926 |
| Ocean Exploration | | | | |
| | 11 | 011 | | 56,503 |
| Integrated Ocean Observing System ("IOOS") | | | | |
| | 11 | 012 | | 24,525 |
| Sea Grant Support | | | | |
| | 11 | 417 | 1,133,491 | |
| Fisheries Development and Utilization Research Development Grants and Cooperative Agreements Program | | | | |
| | 11 | 427 | | 25,255 |
| | 11 | 432 | | 22,658 |
| NOAA Cooperative Institutes | | | | |
| | 11 | 452 | | 223,844 |
| Unallied Industry Projects | | | | |
| | 11 | 454 | | 6,299 |
| Unallied Management Projects | | | | |
| | 11 | 467 | | 536,228 |
| Meteorologic and Hydrologic Modernization Development | | | | |
| | 11 | 469 | | 29,625 |
| Congressionally Identified Awards and Projects | | | | |
| | 11 | 473 | | 200,069 |
| Office of Coastal Management | | | | |
| | 11 | | | 161,706 |
| Other | | | | |
| | 11 | | | 2,430,129 |

University of Hawai'i State of Hawai'i Schedule of Expenditures of Federal Awards Year Ended June 30, 2016

| | CFDA No. | Pass-Through Identifier | Passed Through to Subrecipients | Expenditures |
|--|-------------|----------------------------|---------------------------------------|------------------|
| Minority Business Development Agency MBDA Business Center | 11 805 | | | 344,338 |
| Passed through from | | | | |
| State of Hawaii Dept of Defense | 11 467 | | | 80,827 |
| State of Hawaii Dept of Land and Natural Resources | 11 472 | | | 183,333 |
| State of Hawaii Dept of Land and Natural Resources | 11 482 | | | 204,056 |
| Conservation International Foundation | 11 427 | | | 20,000 |
| High Technology Development Corp | 11 611 | | | 26,129 |
| National Marine Sanctuary Foundation | 11 011 | | | 3,875 |
| National Marine Sanctuary Foundation | 11 429 | | | 31,959 |
| National Marine Sanctuary Foundation | 11 | Check No 14700 | | 5,108 |
| University of New Hampshire | 11 400 | | | 1,307,250 |
| University Corp for Atmospheric Research | 11 431 | | | 22,950 |
| | | | | <u>1,885,487</u> |
| | | | | 4,725,806 |
| U.S. Department of Defense | | | | |
| Army | | | | |
| Basic and Applied Scientific Research | 12 300 | | | 30,009 |
| Other | 12 | | | 28,092 |
| Navy | | | | |
| Basic and Applied Scientific Research | 12 300 | | | 1,219,643 |
| Other | 12 | | 10 343 | 696,576 |
| National Security Agency | | | | |
| Language Grant Program | 12 900 | | | 94,807 |
| Mathematical Sciences Grants Program | 12 901 | | | 3,490 |
| GenCyber Grants Program | 12 903 | | | 46,052 |
| Pacific Command | 12 | | | 144,349 |
| Defense Logistics Agency | 12 | | | 147,750 |
| Passed through from | | | | 7,531 |
| Chaminade University | 12 300 | | | 70,019 |
| Ho okipaipai LLC | 12 002 | | | 23,131 |
| Institute of International Education | 12 550 | | | 803,302 |
| Institute of International Education | 12 | various | 212,536 | 760,176 |
| Johns Hopkins University | 12 | various | | 118,525 |
| | | | | <u>1,775,153</u> |
| | | | | 4,049,103 |
| U.S. Department of Housing & Urban Development | | | | |
| Office of Policy Development and Research | | | | |
| Alaska Native/Native Hawaiian Institutions Assisting Communities | 14 515 | | 90 198 | 722,085 |
| Passed through from | | | | |
| State of Hawaii Dept of Business, Economic Development and Tourism | 14 | PEO 16-04 | | 36,125 |
| State of Hawaii Dept of Labor and Industrial Relations | 14 401 | | | 21,125 |
| | | | | <u>57,250</u> |
| | | | | 779,335 |
| U.S. Department of the Interior | | | | |
| Fish and Wildlife Service | | | | |
| Service Training and Technical Assistance (Generic Training) | 15 649 | | | 15,730 |
| Endangered Species Conservation - Recovery Implementation Funds | 15 657 | | | 43,933 |
| Fish and Wildlife Coordination and Assistance Programs | 15 664 | | | 155,259 |
| Cooperative Landscape Conservation | 15 669 | | | 29,820 |
| U.S. Geological Survey | | | | |
| Other | 15 | | | 137,798 |
| Office of Insular Affairs | | | | |
| Economic, Social, and Political Development of the Territories | 15 875 | | 33 107 | 265,251 |
| National Park Service | | | | |
| Cooperative Research and Training Programs - Resources of the National Park System | 15 945 | | | 7,163 |
| Other | 15 | | | 2,737 |
| Passed through from | | | | 9,900 |
| State of Hawaii Dept of Land and Natural Resources | 15 605 | | | 307,045 |
| State of Hawaii Dept of Land and Natural Resources | 15 611 | | | 44,999 |
| State of Hawaii Dept of Land and Natural Resources | 15 614 | | | 70,719 |
| State of Hawaii Dept of Land and Natural Resources | 15 615 | | | 215,244 |
| State of Hawaii Dept of Land and Natural Resources | 15 634 | | | 1,421 |
| Government of American Samoa | 15 | C00216 | | 12,770 |
| Government of Guam | 15 875 | | | 201,478 |
| Commonwealth of the Northern Mariana Islands | 15 875 | | | 10,311 |
| | | | | <u>863,987</u> |
| | | | | 1,521,678 |
| U.S. Department of Justice | | | | |
| Bureau of Justice Assistance | | | | |
| Capital Case Litigation Initiative | 16 746 | | | 121,352 |
| National Institute of Justice | | | | |
| Postconviction Testing of DNA Evidence to Exonerate the Innocent | 16 820 | | | 63,629 |
| Passed through from | | | | |
| State of Hawaii Dept of Human Services | 16 540 | | | 67,778 |
| State of Hawaii Dept of Public Safety | 16 751 | | | 4,397 |
| | | | | <u>72,175</u> |
| | | | | 257,156 |

**University of Hawai'i
State of Hawai'i
Schedule of Expenditures of Federal Awards
Year Ended June 30, 2016**

| | CFDA No. | Pass-Through Identifier | Passed Through to Subrecipients | Expenditures |
|--|-------------|----------------------------|---------------------------------------|------------------|
| U.S. Department of Labor | | | | |
| Passed through from | | | | |
| State of Hawai'i Dept. of Labor and Industrial Relations | 17 207 | | | 232 |
| County of Maui | 17 259 | | | <u>69,843</u> |
| | | | | 70,075 |
| U.S. Department of State | | | | |
| Passed through from | | | | |
| East West Center | 19 | various | | 541,562 |
| U.S. Department of Transportation | | | | |
| Passed through from | | | | |
| State of Hawai'i Dept. of Land and Natural Resources | 20 219 | | | 93,205 |
| State of Hawai'i Dept. of Transportation | 20 200 | | | 1,824 |
| State of Hawai'i Dept. of Transportation | 20 600 | | | 106,372 |
| State of Hawai'i Dept. of Transportation | 20 616 | | | 5,184 |
| State of Hawai'i Dept. of Transportation | 20 | SRS-1500(86) | | <u>15,693</u> |
| | | | | 222,278 |
| National Aeronautics and Space Administration | | | | |
| Goddard | | | | |
| Science | 43 001 | | | 471,053 |
| Education | 43 008 | | | <u>913,438</u> |
| | | | | 1,384,491 |
| Johnson Space Center | | | | |
| Education | 43 008 | | | 10,641 |
| NASA Astrobiology Institute | 43 | | | 18,919 |
| Passed through from | | | | |
| University of Arizona | 43 | Y403053 | | 35,523 |
| New Mexico State University | 43 009 | | | 77,655 |
| Space Telescope Science Institute | 43 | HST-HF2-51359 001-A | | <u>81,128</u> |
| | | | | 194,306 |
| | | | | <u>1,608,357</u> |
| National Endowment for the Arts and Humanities | | | | |
| National Endowment for the Arts | | | | |
| Promotion of the Arts -- Grants to Organizations and Individuals | 45 024 | | | 19,812 |
| National Endowment for the Humanities | | | | |
| Promotion of the Humanities -- Division of Preservation and Access | 45 149 | | | 543 |
| Passed through from | | | | |
| Hawai'i State Foundation on Culture & Arts | 45 025 | | | 24,005 |
| Hawai'i State Foundation on Culture & Arts | 45 | FY15-0052 | | 25,000 |
| Hawai'i Council for the Humanities | 45 129 | | | 7,435 |
| WESTAF | 45 025 | | | <u>2,125</u> |
| | | | | 58,565 |
| | | | | <u>78,920</u> |
| Small Business Administration | | | | |
| Small Business Development Centers | 59 037 | | | 686,358 |
| Other | 59 | | | <u>34,055</u> |
| | | | | 720,413 |
| U.S. Department of Veterans Affairs | | | | |
| | 64 | | | 51,574 |
| Environmental Protection Agency | | | | |
| Office of Research and Development ("ORD") | | | | |
| Greater Research Opportunities Fellowships for Undergraduate Environmental Study | 66 513 | | | 13,607 |
| Science to Achieve Results ("STAR") Fellowship Program | 66 514 | | | <u>22,469</u> |
| | | | | 36,076 |
| Passed through from | | | | |
| State of Hawai'i Dept. of Health | 66 460 | | | <u>98,124</u> |
| | | | | 134,200 |
| U.S. Department of Energy | | | | |
| Conservation Research and Development | 81 086 | | | 29,794 |

University of Hawai'i State of Hawai'i Schedule of Expenditures of Federal Awards Year Ended June 30, 2016

| | CFDA No. | Pass-Through Identifier | Passed Through to Subrecipients | Expenditures |
|---|-------------|----------------------------|---------------------------------------|------------------|
| U.S. Department of Education | | | | |
| Office of Postsecondary Education | | | | |
| National Resource Centers Program for Foreign Language and Areas Studies or Foreign Language and International Studies Program and Foreign Language and Area Studies Fellowship Program | | | | |
| | 84 015 | | | 1 670.001 |
| | 84 021 | | | 21 890 |
| | 84 022 | | | 40 618 |
| | 84 116 | | | 165.972 |
| | 84 220 | | | 13 009 |
| | 84 229 | | | 180 414 |
| | 84 335 | | | 216 053 |
| | 84 378 | | 323 775 | 1 147 277 |
| | 84 382 | | | 497.143 |
| | 84 407 | | | <u>434 286</u> |
| | | | | 4 386 663 |
| Office of Special Education and Rehabilitative Services | | | | |
| Rehabilitation Long-Term Training | | | | |
| | 84 129 | | | 79 307 |
| Special Education – Personnel Development to Improve Services and Results for Children with Disabilities | | | | |
| | 84 325 | | | 1 093 791 |
| Special Education – Technical Assistance and Dissemination to Improve Services and Results for Children with Disabilities | | | | |
| | 84 326 | | | <u>170 382</u> |
| | | | | 1 343 480 |
| Office of Elementary and Secondary Education | | | | |
| English Language Acquisition State Grants | | | | |
| | 84 365 | | | 384 057 |
| Improving Teacher Quality State Grants | | | | |
| | 84 367 | | | <u>264 393</u> |
| | | | | 648 450 |
| Passed through from | | | | |
| State of Hawaii Dept of Education | | | | |
| | 84 287 | | | 59 033 |
| State of Hawaii Dept of Education | | | | |
| | 84 372 | | | 1 759 403 |
| State of Hawaii Dept of Human Services | | | | |
| | 84 126 | | | 643 439 |
| State of Hawaii Dept of Human Services | | | | |
| | 84 | | | 38 664 |
| State Public Charter School Commission | | | | |
| | 84 419 | | | 80 013 |
| Alu Like, Inc | | | | |
| | 84 259 | | | 942 473 |
| Government of American Samoa | | | | |
| | 84 | various | | 1 185 429 |
| Endicott College | | | | |
| | 84 116 | | | 108 |
| Kaho olawe Island Reserve Commission | | | | |
| | 84 259 | | | 76 963 |
| National Writing Project Corp | | | | |
| | 84 367 | | | <u>1 118</u> |
| | | | | <u>4 796 706</u> |
| | | | | 11 175 299 |
| U.S. Institute of Peace | | | | |
| Annual Grant Competition | | | | |
| | 91 001 | | | 6 151 |
| U.S. Department of Health and Human Services | | | | |
| Health Resources and Services Administration | | | | |
| Area Health Education Centers Point of Service Maintenance and Enhancement Awards | | | | |
| | 93 107 | | 693 361 | 916 330 |
| Maternal and Child Health Federal Consolidated Programs | | | | |
| | 93 110 | | 29 486 | 547 384 |
| Emergency Medical Services for Children | | | | |
| | 93 127 | | 28 268 | 204 655 |
| Centers of Excellence | | | | |
| | 93 157 | | | 677 345 |
| Grants to States for Loan Repayment Program | | | | |
| | 93 165 | | | 164 607 |
| Telehealth Programs | | | | |
| | 93 211 | | | 323 563 |
| Substance Abuse and Mental Health Services – Projects of Regional and National Significance | | | | |
| | 93 243 | | | 197 810 |
| Advanced Nursing Education Grant Program | | | | |
| | 93 247 | | | 484 120 |
| Universal Newborn Hearing Screening | | | | |
| | 93 251 | | | 670 451 |
| Advanced Education Nursing Traineeships | | | | |
| | 93 358 | | | 310 386 |
| Nurse Education, Practice Quality and Retention Grants | | | | |
| | 93 359 | | | 368 865 |
| Mental and Behavioral Health Education and Training Grants | | | | |
| | 93 732 | | 118 814 | 131 130 |
| Health Careers Opportunity Program | | | | |
| | 93 822 | | 41 650 | 161 012 |
| PPHF Geriatric Education Centers | | | | |
| | 93 969 | | 20 000 | <u>641 982</u> |
| | | | | 5 799 640 |
| Centers for Disease Control and Prevention | | | | |
| Centers for Disease Control and Prevention – Investigations and Technical Assistance | | | | |
| | 93 283 | | 275 252 | 832 335 |
| Early Hearing Detection and Intervention Information System (“EHDI-IS”) Surveillance Program | | | | |
| | 93 314 | | | 231 580 |
| PPHF Racial and Ethnic Approaches to Community Health Program Financed Solely by Public Prevention and Health Funds | | | | |
| | 93 738 | | 42 044 | <u>622 956</u> |
| | | | | 1 686 871 |
| Substance Abuse and Mental Health Services Administration | | | | |
| Substance Abuse and Mental Health Services – Projects of Regional and National Significance | | | | |
| | 93 243 | | | 233 881 |
| Administration for Community Living | | | | |
| University Centers for Excellence in Developmental Disabilities Education, Research and Service | | | | |
| | 93 632 | | 313 865 | 1 023 725 |
| Alzheimer’s Disease Initiative: Specialized Supportive Services Project (“ADI-SSS”) thru Prevention and Public Health Funds (“PPHF”) | | | | |
| | 93 763 | | | <u>129 061</u> |
| | | | | 1 152 786 |
| Office of Minority Health | | | | |
| Community Programs to Improve Minority Health Grant Program | | | | |
| | 93 137 | | | 108 179 |

**University of Hawai'i
State of Hawai'i
Schedule of Expenditures of Federal Awards
Year Ended June 30, 2016**

| | CFDA No. | Pass-Through Identifier | Passed Through to Subrecipients | Expenditures |
|---|-------------|----------------------------|---------------------------------------|-----------------------|
| Passed through from | | | | |
| State of Hawaii Dept of Education | 93 243 | | | 77,776 |
| State of Hawaii Dept of Education | 93 | CO-10266 MOA D11-140 | | 13,473 |
| State of Hawaii Dept of Health | 93 004 | | | 28,877 |
| State of Hawaii Dept of Health | 93 104 | | | 10,119 |
| State of Hawaii Dept of Health | 93 217 | | | 59,307 |
| State of Hawaii Dept of Health | 93 243 | | | 208,785 |
| State of Hawaii Dept of Health | 93 283 | | | 8,000 |
| State of Hawaii Dept of Health | 93 757 | | | 18,754 |
| State of Hawaii Dept of Health | 93 758 | | | 27,852 |
| State of Hawaii Dept of Health | 93 944 | | | 24,345 |
| State of Hawaii Dept of Health | 93 958 | | | 109,159 |
| State of Hawaii Dept of Health | 93 959 | | | 849,984 |
| State of Hawaii Dept of Health | 93 991 | | | 35,701 |
| State of Hawaii Dept of Health | 93 | ASO LOG 16-032 | | 108,689 |
| State of Hawaii Dept of Human Services | 93 536 | | | 1,374,448 |
| State of Hawaii Dept of Human Services | 93 558 | | | 15,744 |
| State of Hawaii Dept of Human Services | 93 596 | | 46,598 | 697,277 |
| State of Hawaii Dept of Human Services | 93 658 | | | 422,033 |
| State of Hawaii Dept of Human Services | 93 667 | | | 94,341 |
| State of Hawaii Dept of Human Services | 93 779 | | | 162,274 |
| State of Hawaii Judiciary | 93 243 | | | 19,707 |
| State of Hawaii Office of Information Management and Technology | 93 511 | | | 334,661 |
| City & County of Honolulu | 93 044 | | | 2,487 |
| City & County of Honolulu | 93 052 | | | 212,375 |
| Government of American Samoa | 93 283 | | | 50,000 |
| University of Arizona | 93 516 | | | 90,363 |
| Association of University Centers on Disabilities | 93 524 | | | 3,305 |
| Association of University Centers on Disabilities | 93 | | | 7,358 |
| University of California - Los Angeles | 93,279 | | | 187,592 |
| University of California - San Francisco | 93 145 | | | 138,353 |
| Coalition for a Drug-Free Hawaii | 93 276 | | | 22,122 |
| Federated States of Micronesia | 93 283 | | | 53,936 |
| Global Coalition Against Cervical Cancer | 93 424 | | | 12,088 |
| Government of Guam | 93 185 | | | 17,930 |
| Government of Guam | 93 283 | | | 33,553 |
| Government of Guam | 93 778 | | | 26,327 |
| ARRA - Hawaii Health Information Exchange | 93 718 | | | 1,102 |
| Made in Hope | 93 290 | | | 1,999 |
| Republic of the Marshall Islands | 93 283 | | | 61,676 |
| Commonwealth of the Northern Mariana Islands | 93 185 | | | 36,849 |
| Commonwealth of the Northern Mariana Islands | 93 778 | | | 28,711 |
| Commonwealth of the Northern Mariana Islands | 93 888 | | | 3,756 |
| Commonwealth of the Northern Mariana Islands | 93 912 | | | 133,566 |
| Commonwealth of the Northern Mariana Islands | 93 | CNMI-CHC-SIM 2015-001 | | 81,149 |
| Republic of Palau | 93 283 | | | 18,924 |
| University of Tennessee | 93 103 | | | 2,000 |
| University Clinical, Education & Research Associates | 93 917 | | | 113,115 |
| Waianae Coast Comprehensive Health Center | 93 178 | | | 930 |
| | | | | <u>6,042,872</u> |
| | | | | 15,024,229 |
| Corporation for National and Community Service | | | | |
| State Commissions | 94 003 | | | 273,644 |
| AmeriCorps | 94 006 | | 2,206,292 | <u>2,206,292</u> |
| | | | | 2,479,936 |
| Social Security Administration | | | | |
| Social Security - Work Incentives Planning and Assistance Program | 96 008 | | | 86,657 |
| U.S. Department of Homeland Security | | | | |
| Passed through from | | | | |
| County of Kauai | 97 044 | | | 3,134 |
| Daughters of Hawaii | 97 036 | | | <u>53,608</u> |
| | | | | 56,742 |
| Agency for International Development | | | | |
| USAID Foreign Assistance for Programs Overseas | 98 001 | | | 108,423 |
| Passed through from | | | | |
| American Council on Education | 98 012 | | 33,523 | 117,341 |
| Michigan State University | 98 | RC102095BHEARD-Bangladesh | | <u>29,000</u> |
| | | | | 146,341 |
| | | | | <u>254,764</u> |
| Other | | | | |
| Peace Corps | 99 | | | 24,400 |
| Total other federal assistance | | | | <u>49,569,687</u> |
| Total expenditures of federal awards | | | \$ 35,083,757 | \$ 543,276,447 |

University of Hawai‘i
State of Hawai‘i
Notes to the Schedule of Expenditures of Federal Awards
Year Ended June 30, 2016

1. Basis of Presentation

The accompanying schedule of expenditures of federal awards includes the federal grant activity of the University and is presented on the cash basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America. The information in this schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (the "Uniform Guidance"). Therefore, some amounts presented in this schedule may differ from amounts presented in, or used in the preparation of, the consolidated financial statements. The University has elected not to use the 10-percent de minimis indirect cost rate as allowed under the Uniform Guidance.

2. Loans Outstanding

The University had the following loans outstanding as of June 30, 2016, which are not presented in the schedule of expenditures of federal awards.

| | CFDA No. | Loans Outstanding |
|---|----------|----------------------|
| Major Program – Student Financial Assistance | | |
| Federal Perkins Loan | 84.038 | \$ 17,023,459 |
| Nurse Faculty Loan Program | 93.264 | 277 |
| Nursing Student Loan | 93.364 | 11,374 |
| | | <u>\$ 17,035,110</u> |

During the year ended June 30, 2016, the University distributed \$2,483,673 and \$156,333,365 in student loans through the U.S. Department of Education Federal Perkins Loan and Direct Loan programs, respectively. These distributions and related funding sources are presented in the schedule of expenditures of federal awards, however, are not included as expenses and revenues in the University's consolidated financial statements. During the year ended June 30, 2016, the University returned \$369,813 of Federal capital contributions to the U.S. Department of Education Federal Perkins Loan program. The return of funds are included as an operating expense in the University's consolidated financial statements.

SECTION 3

**SCHEDULE OF
FINDINGS AND QUESTIONED COSTS**

University of Hawai'i
State of Hawai'i
Schedule of Findings and Questioned Costs
Year Ended June 30, 2016

Section I – Summary of Auditors' Results

Financial Statements

| | |
|--|------------|
| Type of auditors' report issued | Unmodified |
| Internal control over financial reporting: | |
| Material weaknesses identified? | No |
| Significant deficiencies identified that are not considered to be material weaknesses? | No |
| Noncompliance material to financial statements noted? | No |

Federal Awards

| | |
|--|------------|
| Internal control over major programs: | |
| Material weaknesses identified? | No |
| Significant deficiencies identified that are not considered to be material weaknesses? | Yes |
| Type of auditors' report issued on compliance for major programs | Unmodified |
| Any audit findings disclosed that are required to be reported in accordance with Title 2 U.S. CFR Part 200, Section 200.516? | Yes |

Identification of Major Programs¹

| CFDA Number | Federal Program or Cluster | |
|--------------------|--|-------------|
| Various | Research and Development Cluster | |
| Various | Student Financial Assistance Cluster – Grants, Scholarships and Loans | |
| Various | TRIO Cluster | |
| 17.282 | Trade Adjustment Assistance Community College and Career Training | |
| 43.000 | NASA IRTF Operation | |
| 84.031 | Title III Higher Education – Institutional Aid | |
| 84.048 | Career and Technical Education | |
| 84.334 | Gaining Early Awareness and Readiness for Undergraduate Programs (“GEAR UP”) | |
| 84.362 | Title VII Native Hawaiian Education | |
| 97.005 | State and Local Homeland Security National Training Program | |
| | Dollar threshold used to distinguish between Type A and Type B programs | \$3,000,000 |
| | Auditee qualified as low-risk auditee? | Yes |

¹ Refer to Section 2 of this report for detailed information on each contract and grant comprising the University's major programs.

² The University's federal entity identification number is 99-6000354.

**University of Hawai'i
State of Hawai'i
Schedule of Findings and Questioned Costs
Year Ended June 30, 2016**

Section II – Financial Statement Findings

There were no findings related to the consolidated financial statements. However, we noted other matters involving compliance and internal control over financial reporting that we will be reporting to the Board of Regents and management of the University in a separate letter.

**University of Hawai'i
State of Hawai'i
Schedule of Findings and Questioned Costs
Title VII Native Hawaiian Education
Year Ended June 30, 2016**

Section III – Federal Award Findings and Questioned Costs

**Questioned
Costs**

\$29,167

Finding No. 2016-001: Approval of Payroll Expenditures – Significant Deficiency

Federal Agency: U.S. Department of Education

CFDA Number and Title: 84.362 – Title VII Native Hawaiian Education

Finding and Cause

During our audit, we noted that for the period from July 1, 2015 through the termination of the project on November 30, 2015, documentation could not be provided evidencing supervisory approval of payroll expenditures incurred by an employee of the Research Corporation of the University of Hawaii ("RCUH") who was working on a grant for the Title VII Native Hawaiian Education program.

Section 3.810, *RCUH Time Reporting* of RCUH's policies and procedures states that employees must certify the accuracy of their reported hours worked either electronically or via the submission of a hardcopy timesheet. Subsequently, an individual with requisite knowledge of the employee's job responsibilities is responsible for approving the employee's reported hours worked either electronically or via manual signature on the hardcopy timesheet. This individual typically shall be the Principal Investigator for the project, or their authorized designee.

Effect

Failure by RCUH's Human Resources Department and University project personnel to adhere to the designated approval processes for salaries and wages exposes the University to an undue risk of noncompliance with Title 2 U.S. Code of Federal Regulations ("CFR") Part 220 – *Cost Principles for Educational Institutions (OMB Circular A-21)*.

Repeat Finding

This is not a repeat finding.

Recommendation

We recommend that RCUH's Human Resources Department work with University project personnel to ensure that the proper documentation, either electronic or hardcopy, is maintained evidencing the approval of all employee timesheets.

Views of Responsible Officials and Planned Corrective Actions

Refer to Section 5 – Corrective Action Plan (Unaudited) for the University's response to the identified instance of noncompliance.

**University of Hawai‘i
 State of Hawai‘i
 Schedule of Findings and Questioned Costs
 Title III Higher Education Institutional Aid –
 Gaining Early Awareness and Readiness for Undergraduate Programs
 Year Ended June 30, 2016**

**Questioned
 Costs**

\$59,950

Finding No. 2016-002: Improper Consultant Expenditures – Significant Deficiency
Federal Agency: U.S. Department of Education
CFDA Number and Title: 84.031 – Title III Higher Education – Institutional Aid
 84.334 – GEAR UP

Finding and Cause

During our audit, we noted the following instances in which a University employee was hired as a consultant to the University:

- During fiscal years 2013 through 2016, a University employee was contracted to provide services to grants within the Title III Higher Education – Institutional Aid program amounting to \$28,000 and services to non-federally funded University programs amounting to \$24,000.
- During fiscal years 2014 and 2016, a University employee was contracted to provide services to grants within the GEAR UP program amounting to \$7,950.

Criteria

OMB Circular A-21, *Cost Principles for Educational Institutions* and Title 2 U.S. CFR Part 220 – *Cost Principles for Educational Institutions (OMB Circular A-21)*, allow for the incurrence of “costs of professional and consultant services rendered by persons who are members of a particular profession or possess a special skill, and who are not officers or employees of the institution.”

Also, Section A8.230, *Contracting for Services*, of the University’s Administrative Procedures, states “Programs requiring specialized skills, knowledge, resources and/or experience which cannot be provided by existing staff may obtain such services on a contractual basis from providers outside the University. Under no circumstances should a services contract be used to circumvent University employment procedures or to perform a job that could be accomplished by available personnel within the University.”

Effect

Failure by the University’s project personnel to adhere to the allowable cost principles of OMB Circular A-21 and Title 2 U.S. CFR Part 220 exposes the University to an undue risk of misuse of federal funds which may ultimately jeopardize the University’s eligibility to receive federal funds in the future.

Also regarding non-federally funded projects, failure by the University’s project personnel to adhere to the University’s procurement policies and procedures exposes the University to an undue risk of misuse of their general funds.

**University of Hawai'i
State of Hawai'i
Schedule of Findings and Questioned Costs
Title III Higher Education Institutional Aid –
Gaining Early Awareness and Readiness for Undergraduate Programs
Year Ended June 30, 2016**

Repeat Finding

This is not a repeat finding.

Recommendation

We recommend that prior to executing a contract for services with a consultant or subcontractor, the University's project personnel ensure that the consultant or subcontractor is not an employee of the University. We also recommend that RCUH and the University review existing consultant or subcontractor agreements to ensure that additional service agreements with University employees do not exist and that RCUH and the University work together to develop policies and procedures to ensure that similar incidents do not occur in the future.

Views of Responsible Officials and Planned Corrective Actions

Refer to Section 5 – Corrective Action Plan (Unaudited) for the University's response to the identified instances of noncompliance.

**University of Hawai‘i
 State of Hawai‘i
 Schedule of Findings and Questioned Costs
 Research and Development Cluster
 Office of Research Services
 Year Ended June 30, 2016**

**Questioned
 Costs**

\$ -

Finding No. 2016-003: Subrecipient Monitoring – Significant Deficiency

Federal Agency: National Science Foundation
 Department of Justice
 Department of Health & Human Services

CFDA Number and Title: 47.049 – Mathematical and Physical Sciences
 16.730 – Reduction and Prevention of Children’s Exposure to Violence
 93.632 – University Centers for Excellence in Developmental Disabilities
 Education, Research and Service

Finding and Cause

During our audit, we noted instances in which the University’s Office of Research Services (“ORS”) department did not perform during-the-award monitoring procedures over the following subrecipients in a timely manner as follows:

- Expenditures incurred during the review period from July 1, 2015 through December 31, 2015; documented during-the-award monitoring procedures were not completed until August 11, 2016.
- Expenditures incurred during the review period from January 1, 2016 through March 31, 2016; documented during-the-award monitoring procedures were not completed until October 12, 2016.
- Expenditures incurred during the review period from October 1, 2015 through March 31, 2016; documented during-the-award monitoring procedures were not completed until August 11, 2016.

Criteria

Title 2 U.S. CFR Part 200 – *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, requires a pass-through entity to perform during-the-award monitoring of a subrecipient’s use of Federal awards through reporting, site visits, regular contact or other means to provide reasonable assurance that the subrecipient administers Federal awards in compliance with laws, regulations and the provisions of contracts or grant agreements, and that performance goals are achieved.

To fulfil the requirements of Title 2 U.S. CFR Part 200, twice a year, Compliance Specialists within the ORS are assigned to perform during-the-award monitoring procedures over selected subrecipients with the expectation that such procedures are completed within the fiscal year.

**University of Hawai'i
State of Hawai'i
Schedule of Findings and Questioned Costs
Research and Development Cluster
Office of Research Services
Year Ended June 30, 2016**

Effect

Failure by ORS personnel to perform during-the-award subrecipient monitoring procedures in a timely manner exposes the University to an undue risk of noncompliance with Title 2 U.S. CFR Part 200.

Repeat Finding

This is not a repeat finding.

Recommendation

We recommend that ORS ensure that during-the-award subrecipient monitoring procedures are performed in a timely manner.

Views of Responsible Officials and Planned Corrective Actions

Refer to Section 5 – Corrective Action Plan (Unaudited) for the University's response to the identified instances of noncompliance.

**University of Hawai'i
State of Hawai'i
Schedule of Findings and Questioned Costs
Student Financial Assistance Cluster
University of Hawai'i at Mānoa
Year Ended June 30, 2016**

**Questioned
Costs**

\$ –

Finding No. 2016-004: Federal Direct Loan Enrollment Reporting – Control Deficiency
Federal Agency: U.S. Department of Education
CFDA Number and Title: 84.268 – Federal Direct Student Loans

Finding and Cause

During our audit, we noted that for one out of twenty students tested, the institution failed to update student enrollment status in the National Student Loan Data System ("NSLDS") within a timely manner. The finding occurred as a result of a change in enrollment requirements for graduate assistants. The institution reviewed its population of graduate assistants receiving Federal Direct Loans who had incorrect enrollment status and updated 43 records upon identification during our audit.

Criteria

Title 34, Section 685.309 (b)(2) of the CFR states that unless it expects to submit its next updated enrollment report to the Secretary within the next 60 days, a school must notify the Secretary within 30 days after the date the school discovers that a loan under Title IV of the Act was made to or on behalf of a student who was enrolled on at least a half-time basis or failed to enroll on at least a half-time basis for the period which the loan was intended.

Effect

In accordance with 34 CFR 668.84, the Secretary of Education may levy fines and/or penalties on the institution or suspend future participation in federal student financial assistance programs for failure to comply with the requirements applicable to Title IV of the Higher Education Act ("HEA").

Repeat Finding

This is not a repeat finding.

Recommendation

We recommend that the institution update NSLDS in a timely manner and assess the impact to compliance requirements when making changes to institutional requirements.

Views of Responsible Officials and Planned Corrective Actions

Refer to Section 5 – Corrective Action Plan (Unaudited) for the University's response to the identified instance of noncompliance.

**University of Hawai'i
 State of Hawai'i
 Schedule of Findings and Questioned Costs
 Student Financial Assistance Cluster
 University of Hawai'i West O'ahu
 Year Ended June 30, 2016**

**Questioned
 Costs**

\$500

Finding No. 2016-005: Financial Aid Administration – Significant Deficiency

Federal Agency: U.S. Department of Education

CFDA Number and Title: 84.268 – Federal Direct Student Loans
 84.007 – Federal Supplemental Educational Opportunity Grants

Finding and Cause

Due to turnover in critical positions within the financial aid office, we noted the following instances of noncompliance:

- The institution did not budget the correct tuition, student fees, and books and supplies for its cost of attendance (“COA”) in line with published information that’s made available to students.
- The institution was not able to evidence that they were transmitting and reconciling borrower data on a monthly basis.
- The institution did not perform calculations for unofficial withdrawals of the fall semester in a timely manner.
- For 1 out of 10 students tested, the student was awarded \$1,587 greater than its estimated financial need, of which \$500 was Title IV aid.

Criteria

Title 34, Section 668.43(a)(1) of the CFR requires the cost of attending the institution be made readily available to enrolled and prospective students.

Title 34, Section 685.30(b)(5) of the CFR requires the institution to reconcile institution records with Direct Loan funds received from the Secretary and Direct Loan disbursement records submitted to and accepted by the Secretary on a monthly basis.

Title 34, Section 668.22(j)(2) of the CFR requires the institution that is not required to take attendance must determine the withdrawal date for a student who withdraws without providing notification to the institution no later than 30 days after the end of the earlier of 1) the payment period or period of enrollment, as applicable; 2) the academic year; or 3) the program.

Title 34, Section 673.5(a)(1) of the CFR states that an institution may only award or disburse a Federal Perkins loan or an FSEOG to a student if that loan or the FSEOG, combined with the other estimated financial assistance the student receives, does not exceed the student’s financial need.

**University of Hawai'i
State of Hawai'i
Schedule of Findings and Questioned Costs
Student Financial Assistance Cluster
University of Hawai'i West O'ahu
Year Ended June 30, 2016**

Effect

In accordance with 34 CFR 668.84, the Secretary of Education may levy fines and/or penalties on the institution or suspend future participation in federal student financial assistance programs for failure to comply with the requirements applicable to Title IV of the Higher Education Act ("HEA").

In addition, the lack of a monthly reconciliation could result in discrepancies between Federal Direct Loan awarded and what was actually disbursed. As performing a monthly reconciliation is a requirement by the Federal agency, the unavailable support could lead to fees or penalties incurred by the institution.

Repeat Finding

This is a repeat of prior audit finding 2015-04.

Recommendation

We recommend that the institution:

- Ensure that controls are in place over the COA budget and that someone reviews the COA budget inputted into the Banner system and ensures that it agrees to the General Catalog provided to enrolled and prospective students.
- The institution should reconcile borrower information on a monthly basis and retain records to ensure compliance with Federal requirements.
- Ensure that unofficial withdrawals are timely determined so that return of Title IV fund calculations can be timely completed.
- Ensure that financial assistance does not exceed need before financial assistance is awarded and disbursed to the student.

We further recommend that personnel in the department be cross trained to perform other functions in the event of turnover or extended leaves of absence.

Views of Responsible Officials and Planned Corrective Actions

Refer to Section 5 – Corrective Action Plan (Unaudited) for the University's response to the identified instances of noncompliance.

**University of Hawai'i
State of Hawai'i
Schedule of Findings and Questioned Costs
Student Financial Assistance Cluster
Kauai Community College
Year Ended June 30, 2016**

**Questioned
Costs**

\$982

Finding No. 2016-006: Financial Aid Administration – Control Deficiency
Federal Agency: U.S. Department of Education
CFDA Number and Title: 84.063 – Federal Pell Grant
84.263 – Federal Direct Loans

Finding and Cause

During our audit, we noted the following instances of noncompliance:

- For 2 out of 15 students tested, the institution incorrectly prepared the return of Title IV calculation, resulting in an underpayment of \$19 to the Title IV program. The institution reviewed all calculations and determined that an additional eight return of Title IV calculations were incorrectly prepared, three of which resulted in an underpayment of the amount that was required to be returned of \$982.
- For 2 out of 15 students tested, the institution failed to update student enrollment status in the NSLDS within a timely manner.

Criteria

Title 34, Section 668.22(a)(1) through (a)(5) of the CFR requires the institution to determine the amount of Title IV aid earned by the student as of the student's withdrawal date when a recipient of Title IV grant or loan assistance withdraws from an institution during a payment period or period of enrollment in which the recipient began attendance.

Effect

In accordance with 34 CFR 668.84, the Secretary of Education may levy fines and/or penalties on the institution or suspend future participation in federal student financial assistance programs for failure to comply with the requirements applicable to Title IV of the HEA.

Repeat Finding

This is not a repeat finding.

**University of Hawai‘i
State of Hawai‘i
Schedule of Findings and Questioned Costs
Student Financial Assistance Cluster
Kauai Community College
Year Ended June 30, 2016**

Recommendation

We recommend that the institution:

- Ensure that the correct information is used to prepare the return of Title IV calculation and that someone review the calculation prepared.
- Provide the National Student Clearinghouse with its enrollment report timely so that it can update NSLDS within the 60 day requirement.

Views of Responsible Officials and Planned Corrective Actions

Refer to Section 5 – Corrective Action Plan (Unaudited) for the University's response to the identified instances of noncompliance.

SECTION 4

SUMMARY SCHEDULE OF PRIOR AUDIT FINDINGS

Finding numbers relate to the sequence reported in the respective years.

**University of Hawai'i
State of Hawai'i
Summary Schedule of Prior Audit Findings
Year Ended June 30, 2016**

| Finding No. | Description | Classification | Status | | Current Year Finding No. |
|-------------|---|---------------------------|----------|------------|--------------------------|
| | | | Resolved | Unresolved | |
| 2015-01 | Return of Title IV Funds | Control deficiency ("CD") | X | | |
| 2015-02 | Federal Direct Student Loans Exit Interview | CD | X | | |
| 2015-03 | Federal Direct Student Loans Exit Interview | CD | X | | |
| 2015-04 | Financial Aid Administration | CD | | X | 2016-005 |
| 2015-05 | Return of Title IV Funds | CD | X | | |
| 2015-06 | Federal Direct Student Loans Exit Interview | CD | X | | |
| 2015-07 | Financial Aid Administration | CD | X | | |

SECTION 5

CORRECTIVE ACTION PLAN (UNAUDITED)



UNIVERSITY *of* HAWAI'I®
SYSTEM

**INSTITUTIONAL CORRECTIVE ACTION RESPONSES FOR
THE SINGLE AUDIT REPORT FINDINGS AND QUESTIONED COSTS**

FISCAL YEAR ENDED JUNE 30, 2016

**Corrective Action Plan Related to the Schedule of Findings and Questioned Costs
Title VII Native Hawaiian Education
Year Ended June 30, 2016**

Finding No. 2016-001: Approval of Payroll Expenditures – Significant Deficiency

Federal Agency: U.S. Department of Education

CFDA Number and Title: 84.362 – Title VII Native Hawaiian Education

Questioned Costs: \$29,167

Responsible Individual: Nelson Sakamoto, Director of Human Resources, Research Corporation of the University of Hawai'i

Date Action Taken: Immediately

The Corrective Action Plan will include a memo to the University of Hawai'i (the "University") Principal Investigator (PI) to inform her of this audit finding and to require her to provide a written assurance that she will ensure her certification/counter-signature on any personnel/payroll action that were prepared by a Research Corporation of the University of Hawai'i (RCUH) employee. For this audit finding, the RCUH will take additional corrective actions which include modifications to our applicable policies/procedures, forms, an improved oversight process, and training:

- (a) Revise Payroll Policy: Revised Policy No. 3810 RCUH Time Reporting to include clear and unambiguous wording that prohibits an RCUH employee from preparing and submitting his/her own time report.
- (b) Revise Delegation of Signature Authority: RCUH will revise the RCUH Human Resources Portal Access & Delegation of Authorization Form and process to include clear and unambiguous wording informing the PI that at no time can an RCUH employee submit any personnel or payroll action for themselves. The process will be revised to include an annual audit of these delegations to ensure they remain accurate. We plan to automate this process and request the University to assist the RCUH by reporting changes in status of University employees that may have been given delegation rights by the PI, or changes in employment status of the PI.
- (c) Enforce oversight requirements of RCUH Payroll staff: Require the RCUH Payroll Office to require all RCUH employees, who have been delegated authority to submit timesheets for their PI and who are submitting their own timesheet, to obtain their PI's signature to signify his/her certification of the (delegated authority assigned) RCUH employee's time report. Failure to submit a PI's certification will result in the RCUH employee not getting paid on time and possibly additional corrective actions.
- (d) Prohibit RCUH employee from submitting online timesheet for themselves: Modify RCUH Online Timesheet to deny an RCUH employee's ability to submit his/her own timesheet without a PI counter-certification.

**Corrective Action Plan Related to the Schedule of Findings and Questioned Costs
Title VII Native Hawaiian Education
Year Ended June 30, 2016**

Finding No. 2016-001: **Approval of Payroll Expenditures – Significant Deficiency (Continued)**

- (e) Notification to PIs: We will send out notifications to all PIs of this audit finding and remind all PIs of their responsibilities for time certifications and counter-signing all timesheets whenever an RCUH employee is authorized by delegation to submit his/her own timesheet.

- (f) In-Person and online training: Conduct training upon completion of these revisions in policies, procedures, and forms. All current individuals who possess a delegation from their PI will be required to attend this training or lose their delegation. Produce a web-based training and require any new PI or his/her delegated designee to attend as part of the Delegation of Authorization process.

All of these corrective actions are underway. Memos and notices will be sent out within the next 5-10 working days. The remainder will be completed by the end of January 2017.

Responsible Individual: Cindy Yamamoto, Fiscal Administrator, University of Hawai'i Maui College

Date Action Taken: November 16, 2016

The current University of Hawai'i Maui College (UH Maui College) PI on record has been notified that timesheets must be approved and maintained as documentation.

**Corrective Action Plan Related to the Schedule of Findings and Questioned Costs
Title III – Higher Education Institutional Aid
Gaining Early Awareness and Readiness for Undergraduate Programs
Year Ended June 30, 2016**

Finding No. 2016-002: Improper Consultant Expenditures – Significant Deficiency

Federal Agency: U.S. Department of Education

CFDA Number and Title: 84.031 – Title III Higher Education – Institutional Aid
84.334 – GEAR UP

Questioned Costs: \$59,950

Responsible Individuals: Cindy Yamamoto, Fiscal Administrator, UH Maui College
Jonathan McKee, Principal Investigator, UH Maui College
Benjamin Guerrero, Project Director, UH Maui College

Program: Title III Higher Education – Institutional Aid

Date Action Taken: November 16, 2016

Prior to executing a contract for services with a consultant or subcontractor that has any relationship with the University, it will be thoroughly screened. The November 2016 Office of Research Services (ORS) Newsletter included an article entitled “Professional Service Costs (2 CFR 200.459)” explaining that while costs of professional and consultant services are an allowable charge, such persons cannot be officers or employees of the University. This newsletter issue was distributed to the UH Maui College. There are no current contracts with UH Maui College employees.

Responsible Individual: Sharon Nakagawa, Fiscal Administrator, Windward Community College

Program: Non-federally funded

Date Action Taken: November 17, 2016

In the future, if RCUH determines that there was no “employment relationship” and the Employee/Independent Contractor (EIC) request indicates that the individual is a current University/RCUH employee, the Fiscal Administrator (FA) will request additional information from the program to ensure there is no conflict in their University/RCUH employment and the service contract.

The FA has informed the PI that per AP 8.230, paragraph 1, “Programs requiring specialized skills, knowledge, resources and/or experience which cannot be provided by existing staff may obtain such services on a contractual basis from providers outside the University. Under no circumstances should a services contract be used to circumvent University employment procedures or to perform a job that could be accomplished by available personnel within the University.”

**Corrective Action Plan Related to the Schedule of Findings and Questioned Costs
Title III – Higher Education Institutional Aid
Gaining Early Awareness and Readiness for Undergraduate Programs
Year Ended June 30, 2016**

Finding No. 2016-002: **Improper Consultant Expenditures – Significant Deficiency (Continued)**

Responsible Individual: Richard Okubo, Institutional Support, Student Equity Excellence
Diversity

Program: GEAR UP

Date Action Taken: November 15, 2016

The program office has been informed that prior to execution, all contracts for services with a consultant or subcontractor must clear an Employee-Independent Contractor (EIC) review. The result of this review must be submitted to the business office by the program office prior to the submission of any purchase order that includes a contract for services. PIs have been informed that University employees cannot be hired as consultants.

Responsible Individual: Gary Kawachi, Fiscal Administrator, Office of Student Affairs

Program: GEAR UP

Date Action Taken: November 15, 2016

More stringent checks to determine independent contractor status will be implemented to ensure that reoccurrence of this type of transaction in the future can be avoided.

Responsible Individual: Dawn Kim, Compliance Manager, Office of Research Services

Date Action Taken: November 10, 2016

In addition to the ORS Newsletter article referenced above, ORS and RCUH are reviewing transactions to ensure that additional service agreements with University employees do not exist. Furthermore, the University and RCUH have agreed to work together to review and update current policies and procedures to ensure that similar incidents do not occur in the future. According to the U.S. Department of Education (DOE) regulations §75.516, consulting fees to employees are allowable in unusual circumstances. ORS will be working with the DOE to determine whether these particular payments meet this criteria.

**Corrective Action Plan Related to the Schedule of Findings and Questioned Costs
Research and Development Cluster
Office of Research Services
Year Ended June 30, 2016**

Finding No. 2016-003: **Subrecipient Monitoring – Significant Deficiency**

Federal Agency: National Science Foundation
Department of Justice
Department of Health & Human Services

CFDA Number and Title: 47.049 - Mathematical and Physical Sciences
16.730 - Reduction and Prevention of Children's Exposure to Violence
93.632 - University Centers for Excellence in Developmental
Disabilities Education, Research and Service

Responsible Individual: Dawn Kim, Compliance Manager, Office of Research Services

Date Action Taken: Immediately

The ORS Compliance Specialists have been reminded to schedule during-the-award monitoring meetings as soon as assigned in order to complete them in a timely manner. If situations arise where the PI or project personnel are unavailable for a review, follow up actions will be performed and documented. During-the-award monitoring is part of the ORS Compliance Specialists' job expectations and are incorporated into their performance evaluations.

**Corrective Action Plan Related to the Schedule of Findings and Questioned Costs
Student Financial Assistance Cluster
University of Hawai'i at Mānoa
Year Ended June 30, 2016**

Finding No. 2016-004: Federal Direct Loan Enrollment Reporting – Control Deficiency

Federal Agency: U.S. Department of Education

CFDA Number and Title: 84.268 - Federal Direct Student Loans

Responsible Individual: Jodie Kuba, Financial Aid Services Director, University of Hawai'i at Mānoa

Date Action Taken: October 12, 2016

The process to determine the enrollment status of students who are or were previously classified as Graduate Assistants (GA) has been updated by the Office of the Registrar to reflect the application of the following parameters when reporting enrollment:

1. Students currently identified as a GA must have a minimum of six credits to be reported as full time.
2. A check to verify that the student is still classified as a GA has been implemented.
3. Students who are no longer classified as a GA must be enrolled for a minimum of eight credits in order to be reported as full time.
4. Students who are no longer classified as a GA with at least six credits but, less than eight credits are reported as three quarter time.
5. Enrollment status for reporting of graduate students with less than six credits are applied regardless of the students status as a GA.

**Corrective Action Plan Related to the Schedule of Findings and Questioned Costs
Student Financial Assistance Cluster
University of Hawai'i West O'ahu
Year Ended June 30, 2016**

Finding No. 2016-005: Financial Aid Administration – Significant Deficiency

Federal Agency: U.S. Department of Education

CFDA Number and Title: 84.268 – Federal Direct Student Loans
84.007 – Federal Supplemental Education Opportunity Grants

Questioned Costs: \$500

Responsible Individual: Christina Padilla, Financial Aid Director, University of Hawai'i West O'ahu

Date Action to be Taken: October 1, 2016

The University of Hawai'i West O'ahu (UHWO) Financial Aid Office experienced a transition which included the loss of all three of their employees over a nine month period from October 2015 to May 2016. The former director, Lester Ishimoto, retired on October 1, 2015. The financial aid specialist, Jami Kurtz, advanced to a new position with the University system office in November 2015, and the senior financial aid officer, Helen Longao, got a new position with the University John A. Burns School of Medicine in May 2016. As can be expected, the loss of all three seasoned employees in such a short time period proved to be a challenge for UHWO.

With continued commitment to meet student needs, UHWO maintained operations and continued to process financial aid in a timely manner to ensure that all eligible students were able to attend with as minimal disruption as possible. Upon the retirement of the former director, Hettie Scofield (a former senior University financial aid officer) was immediately hired to provide leadership and direction on a half-time basis while UHWO conducted a search for a permanent director. The search was prolonged longer than anticipated since there was significant turnover and movement of financial aid officers within the state of Hawai'i. UHWO expanded the search nationally after experiencing little success in attracting an experienced administrator within the state. UHWO also hired another former University financial aid officer, Lynette Egusa, to help meet the demands of the office on a part-time basis while the search was extended nationally. Both Hettie Scofield and Lynette Egusa worked for UHWO through remote access, Skype, phone and email.

Due to UHWO not being able to fill all three positions in a timely manner, the 2015-16 aid year was completed with temporary part-time employees who were helping the remaining enrollment staff from remote locations.

Currently, the situation has been rectified and the 2016-17 aid year is well underway with new staff and the improvement of controls to ensure oversight in the financial aid office. UHWO has now filled all three positions with qualified, seasoned and permanent employees. In recognition of the issues that arose during the 2015-16 aid year due to the turnover of staff, the University has also added an additional position to the office which we are currently advertising and hope to fill by February, 2017.

**Corrective Action Plan Related to the Schedule of Findings and Questioned Costs
Student Financial Assistance Cluster
University of Hawai'i West O'ahu
Year Ended June 30, 2016**

Finding No. 2016-005: Financial Aid Administration – Significant Deficiency (Continued)

Controls that have been immediately documented and put into process are as follows:

- The cost of attendance budget (COA) has a two-party review process prior to being entered into Banner for use. This will be reviewed by a member of the management/leadership team and approved for execution in Banner.
- The reconciliation report that is run monthly to determine students who have exited UHWO will be saved to ensure that the documentation is retained for future audit purposes.
- Unofficial withdrawals are researched and determined on a monthly basis, in order to process R2T4 calculations in a timely and efficient manner.
- Training for all staff regarding need-based aid will be conducted upon hire and the financial aid office will monitor student accounts with negative unmet need to ensure that aid is re-evaluated and proper steps are taken to ensure compliance with need-based aid regulations.

**Corrective Action Plan Related to the Schedule of Findings and Questioned Costs
Student Financial Assistance Cluster
Kaua'i Community College
Year Ended June 30, 2016**

Finding No. 2016-006: Financial Aid Administration – Control Deficiency

Federal Agency: U.S. Department of Education

CFDA Number and Title: 84.063 - Federal Pell Grant
84.263 - Federal Direct Loans

Questioned Costs: \$982

Responsible Individual: Jeff Anderson, Financial Aid Director, Kaua'i Community College

Date Action Taken: November 28, 2016

When performing R2T4 calculations for students that withdraw prior to census date (add/drop period), additional manual actions must be performed in Banner in order to ensure correct calculations. Amongst these actions, are to update the "offered" and "accepted" award amounts to what the student was eligible for immediately prior to the date of the withdrawal. Updating to the full-time amounts instead result in incorrect calculations. Procedures have been updated to specifically document this process for the instances of performing calculations for students that have withdrawn prior to census date.

Responsible Individual: Kailana Soto, Registrar, Kaua'i Community College

Date Action Taken: November 29, 2016

On June 23, 2016, the Degree Transmission report for Kaua'i Community College (001614-00) was scheduled for transmission to the National Student Clearinghouse. Historically, a Clearinghouse Degree Transmission Reminder is sent via email four days prior to the scheduled transmission date. Timeliness is relied heavily on the reminder; however, the email for the Spring 2016 degree transmission was not received. As a result, the report was transmitted after the due date on July 13, 2016. In order to avoid future occurrences, the Schedule of Future Degree Transmissions to the Clearinghouse will be posted to the Admissions & Records Office's internal calendar.

SECTION 6

CONSOLIDATED FINANCIAL STATEMENTS

University of Hawai'i
State of Hawai'i
Index
June 30, 2016 and 2015

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CERTIFIED PUBLIC ACCOUNTANTS

Report of Independent Auditors

To the Board of Regents of the
University of Hawai'i

Report on the Consolidated Financial Statements

We have audited the accompanying consolidated financial statements of the University of Hawai'i (the "University"), a component unit of the State of Hawai'i, as of and for the years ended June 30, 2016 and 2015, and the related notes to the consolidated financial statements, which collectively comprise the University's basic financial statements as listed in the accompanying index.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We did not audit the financial statements of the University of Hawai'i Foundation (the "Foundation"), which represent 13.3 percent and 13.5 percent, respectively, of the total assets and deferred outflows of resources and 0.8 percent and 1.1 percent, respectively, of the total operating revenues of the University as of and for the years ended June 30, 2016 and 2015. Those financial statements were audited by other auditors whose reports thereon have been furnished to us, and our opinion expressed herein, insofar as it relates to the amounts included for the Foundation as of and for the years ended June 30, 2016 and 2015, are based solely on the reports of the other auditors. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

999 BISHOP STREET, SUITE 1900
HONOLULU, HAWAII 96813
TELEPHONE: 808 531 3400 FACSIMILE: 808 531 3433

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the University of Hawai'i as of June 30, 2016 and 2015, and the changes in financial position and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Emphasis of Matter

As discussed in Note 1 to the consolidated financial statements, the University adopted new accounting guidance under Governmental Accounting Standards Board Statement No. 72, *Fair Value Measurements*. Our opinion is not modified with respect to this matter.

Other Matters*Required Supplementary Information*

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis, schedules of net pension liability, contributions, and funding progress be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated December 15, 2016, on our consideration of the University's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters for the year ended June 30, 2016. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the University's internal control over financial reporting and compliance.

The logo for Accuity LLP is written in a black, cursive script. The word "Accuity" is written in a larger, flowing font, and "LLP" is written in a smaller, more upright font to its right.

Honolulu, Hawai'i
December 15, 2016

**University of Hawai'i
State of Hawai'i
Management's Discussion and Analysis (Unaudited)
June 30, 2016 and 2015**

Introduction

The following discussion and analysis provides an overview of the consolidated financial position and activities of the University of Hawai'i (the "University") for the years ended June 30, 2016 and 2015, with selected information for the year ended June 30, 2014. This discussion has been prepared by management and should be read in conjunction with the financial statements and the notes thereto, which follow this section.

Founded in 1907 under the auspices of the Morrill Act, the University is a land-grant, sea-grant and space-grant institution. Since then, what began as a college of ten students and 13 faculty members on the island of O'ahu has evolved and expanded to a 10-campus system spanning the main Hawaiian Islands. The University's growth over the years has been in response to the research and cultural needs of its educational community, the State of Hawai'i, and beyond.

The University is a multi-institutional system comprised of a major research university (Mānoa), two baccalaureate campuses (Hilo and West O'ahu), seven community colleges (Hawai'i, Honolulu, Kapiolani, Kauai, Leeward, Maui and Windward) and nine educational centers distributed across the State. The University is the sole public higher education system within the State and, therefore, has a unique competitive position and value in Hawai'i. Furthermore, the University is the only truly integrated higher education system in the country that seamlessly arranges its universities and community colleges into one system. Other public higher education systems in the country are typically separate and distinct systems defined by the type of system (community colleges, junior colleges and universities).

In addition to being an integrated higher education system, the University distinguishes itself through its Hawai'i, Asian and Pacific orientation and its position as one of the world's foremost multicultural centers for global and indigenous studies. Students are members of a population in which no one ethnic group constitutes a majority and the educational experience is enriched by the diversity of cultures represented.

**University of Hawai'i
State of Hawai'i
Management's Discussion and Analysis (Unaudited)
June 30, 2016 and 2015**

Enrollment by Degree Level

| | 2015 Enrollment | 2014 Enrollment | 2013 Enrollment |
|---------------|--------------------|--------------------|--------------------|
| Undergraduate | 50,011 | 48,494 | 51,109 |
| Graduate | 5,745 | 8,558 | 5,943 |
| Total | 55,756 | 57,052 | 57,052 |

Enrollment by Degree Type

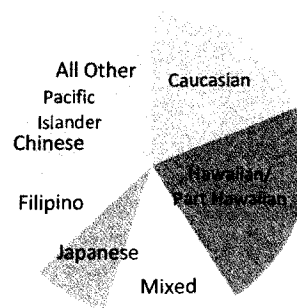
| | |
|----------------------------------|-----|
| Certificates: Community Colleges | 180 |
| Certificates: University | 101 |
| Associate degrees | 128 |
| Bachelor's degrees | 146 |
| Master's degrees | 91 |
| Doctoral degrees | 59 |
| Professional degrees | 5 |

Enrollment by Region

| | |
|----------|-----|
| Hawai'i | 85% |
| Mainland | 10% |
| Foreign | 4% |
| Other | 1% |

Enrollment by Ethnicity

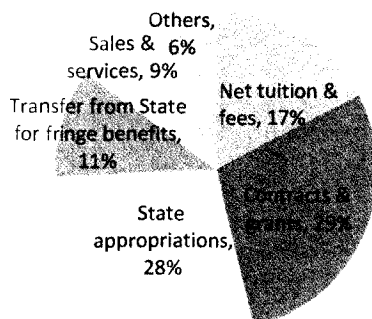
| | |
|------------------------|-----|
| Caucasian | 19% |
| Hawaiian/Part Hawaiian | 22% |
| Mixed | 14% |
| Japanese | 8% |
| Filipino | 13% |
| Chinese | 5% |
| Pacific Islander | 3% |
| All Other | 16% |



Revenue by Source

| | 2015 Revenue | 2014 Revenue | 2013 Revenue | |
|--|---------------------|-----------------|---------------------|---------------------|
| Net tuition and fees | \$ 272,306 | 17% | \$ 262,660 | \$ 248,377 |
| Contracts and grants (including Pell grants) | 451,669 | 29% | 456,944 | 494,321 |
| State appropriations | 441,373 | 28% | 413,148 | 391,266 |
| Transfer from State for fringe benefits | 172,248 | 11% | 162,969 | 153,919 |
| Sales and services | 134,787 | 9% | 135,315 | 130,879 |
| Others | 96,249 | 6% | 244,066 | 292,413 |
| Total | \$ 1,568,632 | 100% | \$ 1,675,102 | \$ 1,711,175 |

Revenue by Source



University of Hawai'i
State of Hawai'i
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June 30, 2016 and 2015

Using the Financial Statements

The University's consolidated financial statements are prepared in accordance with Governmental Accounting Standards Board ("GASB") principles, which establish standards for external financial reporting for public colleges and universities. The University's consolidated financial statements are comprised of the following four components:

- **Statements of Net Position** – The Consolidated Statements of Net Position present information on the University's assets and liabilities, with the difference reported as net position. Over time, increases or decreases in net position may serve as a useful indicator of whether the University's financial condition is improving or deteriorating. Net position increases when revenues exceed expenses, or when assets increase without a corresponding increase in liabilities. This is an indication of improving financial condition. However, when expenses exceed revenues, or when liabilities increase without a corresponding increase in assets, there is an indication of deteriorating financial condition.
- **Statements of Revenues, Expenses and Changes in Net Position** – The Consolidated Statements of Revenues, Expenses and Changes in Net Position present the University's revenues and expenses and illustrate how current year activities improve or weaken the University's financial condition. Changes in net position are reported when the underlying event occurs (accrual basis of accounting), which may be different from actual cash flows. In accordance with GASB requirements, certain significant revenues budgeted for fundamental operational support of the core instructional mission of the University must be recorded as nonoperating revenue, including state educational appropriations, private gifts, and investment income. Consequently, the Consolidated Statements of Revenues, Expenses and Changes in Net Position distinguish operating from nonoperating revenues and expenses. It is anticipated that the University will consistently report an operating loss since certain significant revenue sources relied upon for core operational needs are considered nonoperating revenue.
- **Statements of Cash Flows** – The Consolidated Statements of Cash Flows distinguishes between cash inflows and outflows from operating activities, non-capital financing activities, capital and related financing activities, and investing activities.
- **Notes to Consolidated Financial Statements** – The notes provide additional information that is essential to a full understanding of the information presented in the consolidated financial statements.

Related Entities

The University maintains close relationships with two other entities, considered to be component units, whose financial information is blended into the University's accompanying consolidated financial statements. The University of Hawai'i Foundation (the "Foundation") is a not-for-profit organization established to solicit and manage funds for the benefit of the University. The Research Corporation of the University of Hawai'i (the "Research Corporation") provides administrative support services for research and training programs of the University. Both of the University's component units prepare stand-alone financial statements with footnotes, which are audited by independent auditors. Summarized information of the individual components of the University's consolidated financial position, results of operations and cash flows for the years ended June 30, 2016 and 2015 is presented in Note 18 to the consolidated financial statements.

**University of Hawai'i
State of Hawai'i
Management's Discussion and Analysis (Unaudited)
June 30, 2016 and 2015**

Financial Position

The Consolidated Statements of Net Position present the financial position of the University at the end of the fiscal year and display all assets and liabilities of the University. Assets and liabilities are presented using fair and current values, respectively. Two notable exceptions are receivables and capital assets, which are stated at historical cost less an allowance for doubtful accounts and accumulated depreciation, respectively. The difference between assets and liabilities is net position, representing a measurement of the current financial condition of the University. The University's assets, liabilities and net position at June 30, 2016, 2015 and 2014 are summarized as follows (in thousands of dollars):

| | 2016 | Percentage of Total Assets and Deferred Outflows | 2015 | Percentage of Total Assets and Deferred Outflows | 2014 | Percentage of Total Assets and Deferred Outflows | FY 16 vs 15 Change | FY 15 vs 14 Change |
|---|--------------|--|--------------|--|--------------|--|-----------------------|-----------------------|
| Current assets | | | | | | | | |
| Cash and operating investments | \$ 401,881 | 11% | \$ 375,052 | 10% | \$ 342,353 | 10% | \$ 26,829 | \$ 32,699 |
| Receivables, net | 104,838 | 3% | 104,711 | 3% | 108,463 | 3% | 127 | (3,752) |
| Other current assets | 21,712 | 1% | 24,681 | 1% | 23,597 | 1% | (2,969) | 1,084 |
| Total current assets | 528,431 | 15% | 504,444 | 14% | 474,413 | 14% | 23,987 | 30,031 |
| Noncurrent assets | | | | | | | | |
| Endowment and other investments | 475,040 | 13% | 477,243 | 13% | 499,460 | 14% | (2,203) | (22,217) |
| Capital assets, net | 2,053,385 | 57% | 2,068,691 | 57% | 2,071,850 | 60% | (15,306) | (3,159) |
| Other noncurrent assets | 388,709 | 10% | 466,840 | 13% | 418,903 | 12% | (78,131) | 47,937 |
| Total assets | 3,445,565 | 95% | 3,517,218 | 96% | 3,464,626 | 100% | (71,653) | 52,592 |
| Deferred outflows of resources | | | | | | | | |
| Deferred loss on refunding | 11,383 | 0% | 5,251 | 0% | 5,576 | 0% | 6,132 | (325) |
| Deferred outflows on net pension liability | 163,699 | 5% | 134,848 | 4% | - | 0% | 28,851 | 134,848 |
| Total deferred outflows of resources | 175,082 | 5% | 140,099 | 4% | 5,576 | 0% | 34,983 | 134,523 |
| Total assets and deferred outflows of resources | \$ 3,620,647 | 100% | \$ 3,657,317 | 100% | \$ 3,470,202 | 100% | \$ (36,670) | \$ 187,115 |
| Current liabilities | \$ 266,951 | 7% | \$ 270,047 | 7% | \$ 263,583 | 8% | \$ (3,096) | \$ 6,464 |
| Noncurrent liabilities | | | | | | | | |
| Long-term debt | 543,680 | 15% | 561,470 | 16% | 578,585 | 17% | (17,790) | (17,115) |
| Net pension liability | 1,144,564 | 32% | 1,089,882 | 30% | - | 0% | 54,682 | 1,089,882 |
| Other noncurrent liabilities | 828,653 | 24% | 742,335 | 20% | 666,508 | 18% | 86,318 | 75,827 |
| Total liabilities | 2,783,848 | 78% | 2,663,734 | 73% | 1,508,676 | 43% | 120,114 | 1,155,058 |
| Deferred inflows of resources | | | | | | | | |
| Deferred inflows on net pension liability | 111,364 | 3% | 151,162 | 4% | - | 0% | (39,798) | 151,162 |
| Total deferred inflows of resources | 111,364 | 3% | 151,162 | 4% | - | 0% | (39,798) | 151,162 |
| Net position | | | | | | | | |
| Net investment in capital assets | 1,504,935 | 42% | 1,503,902 | 41% | 1,519,669 | 44% | 1,033 | (15,767) |
| Restricted | | | | | | | | |
| Nonexpendable | 244,396 | 6% | 235,894 | 6% | 218,133 | 6% | 8,502 | 17,761 |
| Expendable | 561,093 | 15% | 644,743 | 18% | 598,070 | 17% | (83,650) | 46,673 |
| Unrestricted | (1,584,989) | 44% | (1,542,118) | 42% | (374,346) | -10% | (42,871) | (1,167,772) |
| Total net position | 725,435 | 19% | 842,421 | 23% | 1,961,526 | 57% | (116,986) | (1,119,105) |
| Total liabilities, deferred inflows of resources and net position | \$ 3,620,647 | 100% | \$ 3,657,317 | 100% | \$ 3,470,202 | 100% | \$ (36,670) | \$ 187,115 |

Implementation of GASB Statements No. 68 and 71

During fiscal year 2015, University of Hawai'i implemented GASB Statement No. 68, *Accounting and Financial Reporting for Pensions – an amendment of GASB Statement No. 27*, and GASB Statement No. 71, *Pension Transition for Contributions Made Subsequent to the Measurement Date – an amendment of GASB Statement No. 68*.

The adoption of Statements No. 68 and 71 has significant impact on the University's financial statements, which requires us to report expenditures and liabilities in the amount statutorily required. Readers of the fiscal year 2015 financial statements should notice that the University's balance sheet showed significant financial impact by the inclusion of the University's proportionate share of the net pension liability for the Employees' Retirement System of the State of Hawai'i ("ERS") plan. The adoption resulted in the restatement of the University's fiscal year 2014 net position. Accordingly, the University's net position as of July 1, 2014 has been restated to \$849 million from \$1.962 billion, which reflects the retrospective effect of adoption for net pension liability of \$1.113 billion. Retroactive implementation of GASB Statement No. 68 was not deemed practical due to the cost and timing required to obtain and analyze

University of Hawai'i
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the activity covering fiscal year 2014. As such, the University's fiscal year 2014 financial statements are presented in accordance with GASB Statement No. 27.

As of June 30, 2016, the net pension liability increased by \$54.7 million to \$1.144 billion from \$1.090 billion in fiscal year 2015, primarily due to the additional pension expense, the difference between expected and actual experience with economic and demographic factors, effect of changes in assumptions, and the difference between actual and projected earnings on plan investments. Refer to Note 14 for more information regarding the University's pension.

Current Assets and Liabilities

Working capital is a good measure of both the University's efficiency and financial health. Positive working capital means that the University has current assets in excess of current liabilities and is able to pay off short-term obligations. A working capital deficit would mean that the University is unable to meet its short-term obligations with existing current assets.

The University recorded an increase in working capital the last three fiscal years, which resulted mainly from the implementation of the new financial management policy. In November 2013, the University adopted a financial reserve policy to establish system-wide operating reserves from non-general fund revenue in amounts sufficient to provide continued operations for at least two months with a minimum of five percent unencumbered cash from all tuition and fee funds, special funds, and revolving funds. At June 30, 2016, 2015 and 2014, working capital amounted to \$261.5 million, \$234.4 million and \$210.8 million, respectively. The University is committed to maintaining a prudent level of working capital to fund operations, including pre-funding approximately \$390.2 million in extramural grants which were mostly paid on a cost reimbursement basis. Based on the \$1.536 billion of operating expenses (excluding depreciation) for the year ended June 30, 2016, the working capital at year end represents approximately 59 days of operating funds, as compared to 53 and 55 days of operating funds in 2015 and 2014, respectively.

The components of the University's current assets and liabilities and their fluctuations during the three-year period are as follows:

- Current assets consist primarily of cash and cash equivalents, operating investments and net receivables. Total current assets were \$528.4 million, \$504.4 million and \$474.4 million at June 30, 2016, 2015 and 2014, respectively. Total current assets increased by \$24.0 million, or 4.8 percent, at June 30, 2016, primarily due to a \$26.8 million increase in cash and operating investments. The increase was made up of the \$12.0 million cash balance increase from tuition and fees, the receipt of \$3.6 million from revolving funds, the proceeds of \$8.5 million from the 2015 revenue bond issuance, offset by the repayment of a \$6.0 million advance to the State of Hawai'i for the Snug Harbor project. Total current assets increased by \$30.0 million, or 6.3 percent, at June 30, 2015, mainly due to a \$32.7 million increase in cash and operating investments for similar reasons as in fiscal year 2016. The increase primarily resulted from the implementation of the financial reserve policy. The cash balance from tuition and fees increased by \$20 million in fiscal year 2015, in addition to the \$6 million advance from the State of Hawai'i for the Snug Harbor project that was not spent as of June 30, 2015.

University of Hawai'i
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June 30, 2016 and 2015

- Current liabilities consist primarily of accounts payable, accrued payroll and fringe benefits, advances from sponsor and unearned revenue. Current liabilities also include amounts due to the State of Hawai'i, the current portion of long-term liabilities and other current liabilities. Total current liabilities were \$267.0 million, \$270.0 million and \$263.6 million at June 30, 2016, 2015 and 2014, respectively. Total current liabilities decreased by \$3.1 million, or 1.1 percent, at June 30, 2016, primarily due to the decrease in accounts payable of \$5.1 million due to decreases in construction in progress expenditures accrued for coupled with a \$6.0 million repayment to the State of Hawai'i for the Snug Harbor project. The aggregated decrease is offset by an increase in accrued payroll of \$7.4 million in negotiated bonus payments paid in fiscal year 2017. Total current liabilities increased by \$6.5 million, or 2.5 percent, at June 30, 2015, primarily due to the increase from the State of Hawai'i for the Snug Harbor \$6.0 million project advance.

Endowment and Other Investments

The University's endowment and other investments, including endowments held with the Foundation, decreased by \$2.2 million, or 0.5 percent, to \$475.0 million at June 30, 2016 as a result of market value decline. The June 30, 2015 decrease of \$22.2 million, or 4.4 percent, was primarily due to a \$20.0 million reimbursement of preconstruction costs associated with a new facility for the Cancer Research Center, which was put into service in a prior fiscal year. Realized and unrealized losses in fiscal year 2016 totaled \$6.1 million, versus \$0.1 million realized and unrealized gains in fiscal year 2015. A summarized comparison of the University investments as of June 30, 2016, as follows (in thousands of dollars):

| | 2016 | 2015 | 2014 |
|-----------------------|-----------------|-----------------|-----------------|
| University of Hawai'i | \$ 103.8 | \$ 104.0 | \$ 133.7 |
| Foundation | <u>371.2</u> | <u>373.2</u> | <u>365.8</u> |
| Total | <u>\$ 475.0</u> | <u>\$ 477.2</u> | <u>\$ 499.5</u> |

The University's endowment funds consist of both permanent endowments and funds functioning as endowments (quasi-endowment funds). Permanent endowment funds are funds received from donors or other outside agencies with the stipulation that the principal be inviolate and invested in perpetuity for the purpose of producing present and future income which may either be expended for the purposes specified by the donor or added to principal. Quasi-endowment funds are funds which the Board of Regents, rather than a donor or other outside agency, has allocated for long-term investment purposes. The Board of Regents, in accordance with its policies, is not required to maintain the quasi-endowment principal in perpetuity. Quasi-endowment funds are further categorized as restricted and unrestricted. Restricted quasi-endowment funds represent donor-restricted gifts, without the requirement to maintain the principal in perpetuity. Unrestricted quasi-endowment funds represent unrestricted funds designated by the Board of Regents for long-term investment purposes.

Programs supported by the University's permanent and quasi-endowment funds include scholarships, fellowships, professorships, research efforts, and other important programs and activities. The University uses its endowment to support academic and research programs by generating a predictable stream of annual support for current needs, while preserving the purchasing power of the endowment funds for future periods.

**University of Hawai'i
State of Hawai'i
Management's Discussion and Analysis (Unaudited)
June 30, 2016 and 2015**

The University's spending rate policy is to limit the immediate impact that significant changes in the fair value of the endowment portfolio have on annual distributions. The spending rate policy provides for an annual distribution, ranging between three percent and five percent of the five-year moving average of the endowment portfolio's fair value. In fiscal years 2016, 2015 and 2014, the University instituted a 4.5 percent distribution rate on restricted and unrestricted endowments. The total restricted and unrestricted distributions available to the University amounted to \$2.6 million, \$2.5 million and \$2.4 million in fiscal years 2016, 2015 and 2014, respectively.

Capital and Debt Activities

The University's capital assets are separated into seven categories: land, buildings, infrastructure, land improvements, equipment, library materials, and construction in progress. At June 30, 2016, 2015 and 2014, total capital assets, net of accumulated depreciation, remained constant to \$2.1 billion, which represented approximately 60 percent of the University's total assets. Capital asset additions totaled \$118.5 million, \$130.7 million and \$186.5 million in fiscal years 2016, 2015 and 2014, respectively, while depreciable capital asset disposals, net of accumulated depreciation, amounted to \$8.8 million, \$12.5 million and \$32.3 million, respectively.

The decreases of the additions in fiscal years 2016 and 2015 were due to the completion of many strategic capital projects in prior years. The decrease of the disposal in fiscal year 2015 was due to one-time large transfer of \$5.3 million assets to the Federal government.

Capital Projects

One of the critical factors in enhancing the quality of the University's academic and research programs and student life enrichment is the development, replacement and renewal of capital assets. The University continues to modernize its older teaching and research facilities, and develop and construct new facilities.

Significant capital projects completed during fiscal years 2016 and 2015 or in progress as of June 30, 2016 and 2015 included:

- **William S. Richardson School of Law Clinical Building** – The \$7 million William S. Richardson School of Law Clinical Building will break ground on September 30, 2016. The new building will increase teaching and conference space to train law students who serve the community.
- **Culinary Institute of the Pacific** – The \$25 million Phase I portion of the Culinary Institute of the Pacific broke ground on September 8, 2015. Phase I includes the infrastructure for the entire project, a parking lot, two single-story laboratory buildings, and an outdoor cooking area. Phase II will include the auditorium, administration building, classrooms, laboratories, and a restaurant.
- **Daniel K Inouye College of Pharmacy** – The \$33 million Daniel K Inouye College of Pharmacy broke ground in December of 2014. The 35,000 square foot instructional and research facility will be the permanent home of the Daniel K Inouye College of Pharmacy.
- **Community College Energy Conservation Project** – The \$38 million Leeward, Windward, Honolulu, and Kapiolani Community Colleges portion of the energy conservation project was completed on September 11, 2015. The project will reduce the consumption of electricity, water, wastewater and Syngas as well as create a curriculum based on conservation for each campus. The \$10 million University of Hawai'i Maui College project is scheduled to be completed in fiscal year 2017. The community colleges are leading the way to reach the University of Hawai'i's goal of net-zero energy by 2035.

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- **Hawai'i Community College Pāalamanui Campus** – The newest University of Hawai'i campus, the \$27.8 million Hawai'i Community College Pāalamanui opened on August 24, 2015. The community of Pāalamanui, "A Place of Enlightenment," will consist of parks, a University Village Town Center, a University Inn, and placed in the middle will be the Hawai'i Community College Pāalamanui Campus. The first phase includes five single-story buildings with kitchens, classrooms, laboratories, computer lab and a library.
- **Clarence T.C. Ching Athletics Complex** – The \$16 million Clarence T.C. Ching Athletics Complex was completed on August 31, 2014. The three-story facility includes grandstand seating for 2,500 people and offices and locker rooms for women's soccer, cross country, track and field, and sand volleyball. Adjacent to the grandstand seating is a sand volleyball court with bleacher style seating.
- **Leeward Community College Ka 'Imi 'Ike** – The dedication ceremony of the \$16.6 million Leeward Community College education building, Ka 'Imi 'Ike (The Search for Knowledge), was held on August 22, 2014. The 24,000 square foot teacher education building includes classrooms, a lecture hall, offices, a resource center, and meeting spaces. Ka 'Imi 'Ike is energy efficient, utilizing large windows for natural sunlight, photovoltaic panels, and a hybrid air-conditioning unit.
- **University of Hawai'i at Mānoa Elevator Modernization Project** – The University of Hawai'i at Mānoa has been working hard to update the elevators in many of the aging buildings. The \$7.5 million Phase I, which included seven buildings, was completed in FY 2014. The \$11.5 million Phase II, which included eleven buildings, was completed in fiscal year 2016. Phase III and Phase IV are scheduled to be completed in fiscal years 2017 and 2018, respectively.

Financing

The University uses a variety of sources, including federal and state support, revenue bonds, bank loans, gifts, and other expendable resources to finance capital projects.

- **General obligation bonds** – The State of Hawai'i continues to provide strong support to the University and issued general obligation bonds to help finance certain University projects. These bonds are carried as liabilities of the State. In fiscal years 2016, 2015 and 2014, the State appropriated funds directly to the Department of Budget and Finance to pay for debt service on general obligation bonds issued for the University. As a result, the University itself received no appropriations and made no transfers for debt service on general obligation bonds for these fiscal years. In fiscal years 2016, 2015 and 2014, \$106.8 million, \$106.1 million and \$101.0 million, respectively, were appropriated.
- **Revenue bonds** – The University also issued revenue bonds to finance capital projects. These bonds are carried as liabilities of the University. Total revenue bonds liabilities were \$562.6 million, \$578.6 million and \$593.9 million for fiscal years 2016, 2015 and 2014, respectively. The University revenue bonds were assigned municipal bond ratings of "A+," "Aa2" and "AA" by Standard & Poor's, Moody's Investors Service and Fitch Ratings, respectively. The University has appropriated funds, by statute, from the State of Hawai'i Tobacco Settlement Special Fund for the payment of principal and interest on revenue bonds to finance the cost of construction of the medical school facility and for annual operating expenses incurred by the facility. The University received State of Hawai'i Tobacco Settlement funds in the amount of \$9.5 million, \$9.9 million and \$9.9 million in fiscal years 2016, 2015 and 2014, respectively, to cover debt service for the bonds that financed the medical school facility. Refer to Note 11 for more information regarding the University revenue bonds.

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- **Loan agreement** – On May 4, 2012, the University entered into a five-year, unsecured loan agreement (“Note”) with Hawai‘i Regional Center LP III (“Lender”) for a commitment amount not to exceed \$18 million, subject to certain limitations. The proceeds were used to facilitate and fund construction of the UH-West O‘ahu campus located at Kapolei, Hawai‘i. The Note bears interest at the rate of 1.5 percent per annum, which is due and payable semi-annually to the Lender on January 1 and July 1 each year until the Note has been paid in full. Under the terms of the Note, repayment each fiscal year is limited and subject to specific appropriations by the State to make such payments. The Note matures on April 22, 2018, at which time the unpaid principal will be due. As of June 30, 2016, \$17 million remains outstanding.

Net Position

Net position represents the residual interest in the University’s assets after liabilities are deducted. At June 30, 2016, 2015 and 2014, total net position amounted to \$725.4 million, \$842.4 million and \$2 billion, respectively. Net position is reported in four major categories: net investment in capital assets, restricted nonexpendable, restricted expendable and unrestricted. The University’s net position at June 30, 2016, 2015 and 2014 is summarized as follows (in thousands of dollars):

| | 2016 | 2015 | 2014 |
|----------------------------------|--------------------|--------------------|---------------------|
| Net investment in capital assets | \$ 1,504,935 | \$ 1,503,902 | \$ 1,519,669 |
| Restricted – Nonexpendable | 244,396 | 235,894 | 218,133 |
| Restricted – Expendable | 561,093 | 644,743 | 598,070 |
| Unrestricted | <u>(1,584,989)</u> | <u>(1,542,118)</u> | <u>(374,346)</u> |
| Total net position | <u>\$ 725,435</u> | <u>\$ 842,421</u> | <u>\$ 1,961,526</u> |

Net investment in capital assets is the University’s capital asset, net of accumulated depreciation and the related outstanding debt used to finance the acquisition, construction or improvement of those assets. The net investment in capital assets increased by \$1 million in fiscal year 2016, primarily due to \$124.9 million of depreciation expense, \$8.8 million in net disposals offset by a \$16.0 million decrease in related debt and \$118.4 million of capital asset additions. In fiscal year 2015, the net investment in capital assets reduced by \$15.8 million from prior year due to \$121.4 million of depreciation expense, \$12.5 million in net disposals, and \$12.6 million decrease in related debt offset by \$130.7 million of capital asset additions.

Restricted nonexpendable net position primarily represents the University’s and Foundation’s permanent endowment funds, which are required to be maintained in perpetuity and amounted to \$244.4 million, \$235.9 million and \$218.1 million at June 30, 2016, 2015 and 2014, respectively. The increases of \$8.5 million and \$17.8 million in fiscal years 2016 and 2015, respectively, were primarily attributable to new permanent endowment gifts received.

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Restricted expendable net position is subject to externally imposed restrictions governing their use. Net position was restricted for the following purposes at June 30, 2016, 2015 and 2014 (in thousands of dollars):

| | 2016 | 2015 | 2014 |
|-----------------------------|-------------------|-------------------|-------------------|
| Plant facilities | \$ 319,809 | \$ 386,742 | \$ 327,195 |
| Donor-restricted activities | 210,404 | 224,904 | 234,200 |
| Loan activities | 37,229 | 24,363 | 24,173 |
| External sponsor activities | (6,349) | 8,734 | 12,502 |
| | <u>\$ 561,093</u> | <u>\$ 644,743</u> | <u>\$ 598,070</u> |

In fiscal year 2016, the overall decrease of \$83.7 million in restricted expendable net position was primarily attributable to the spending of State capital appropriations received in the prior year. In fiscal year 2015, the overall increase of \$46.7 million in restricted expendable net position was attributable to a \$56.8 million increase in State capital appropriations to fund construction for the UH-West O'ahu Administration and Allied Health Facility and the UH-Hilo College of Pharmacy.

Net position that is not subject to externally imposed restrictions governing their use is classified as unrestricted for financial reporting purposes. At June 30, 2016, 2015 and 2014, unrestricted net positions amounted to deficits of \$1.58 billion, \$1.54 billion and \$374.3 million, respectively. Although unrestricted net position is not subject to externally imposed restrictions, all of the University's unrestricted net positions has been internally designated for various academic and research programs and initiatives, contractual commitments, and capital projects. In addition, unrestricted net positions of \$37.6 million, \$45.0 million and \$46.7 million were designated for endowment activities at June 30, 2016, 2015 and 2014, respectively.

In addition to the pension liability restatement from the retrospective adoption of GASB Statements No. 68 and 71, the reduction in unrestricted net positions for the years ended June 30, 2016 and 2015 was caused by the University's required accounting and recognition of the University's allocated share of the State of Hawai'i's actuarially determined total other postemployment benefits ("OPEB") liability. Similar to other state and local governments, the State of Hawai'i ("State") plan has been paid on a "pay as you go" basis, which resulted in the OPEB liability growing substantially each year. As a result, unrestricted net position continues to decline, despite the unrestricted net position of the University from operations showed growth. The University's share of the OPEB liability as of June 30, 2016, 2015 and 2014 was \$722.8 million, \$650.8 million and \$579.2 million, respectively. Annual required OPEB contribution payments, on a "pay as you go" basis, towards this liability were paid directly by the State Department of Budget and Finance from its general fund appropriation and not out of the University's operating budget appropriation. The University made contributions calculated as part of the State's total contribution requirements and were reimbursed to the State's General Fund as part of the fringe benefit rate on University employees' actual salaries.

Below is a table showing the unrestricted net position excluding pension and OPEB liabilities (in thousands of dollars):

| | 2016 | 2015 | 2014 |
|------------------------------------|-------------------|-------------------|-------------------|
| Unrestricted net position | \$ (1,584,989) | \$ (1,542,118) | \$ (374,346) |
| Pension liability | 1,144,564 | 1,089,882 | - |
| OPEB liability | 722,757 | 650,805 | 579,196 |
| Adjusted net unrestricted position | <u>\$ 282,332</u> | <u>\$ 198,569</u> | <u>\$ 204,850</u> |

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Results of Operations

The Consolidated Statements of Revenues, Expenses and Changes in Net Position are a presentation of the University's results of operations for the year. It indicates whether the financial condition of the University improved or deteriorated. For financial reporting purposes, certain significant revenues, including state appropriations, private gifts and investment income, which are relied upon and budgeted to support the University's core operations, are required to be reported as nonoperating revenues. The University's results of operations for the years ended June 30, 2016, 2015 and 2014 summarized to match revenues supporting core activities with expenses associated with core activities, are as follows (in thousands of dollars):

| | 2016 | | 2015 | | 2014 | | Increase (Decrease) | |
|---|------------|------------------|-------------|------------------|--------------|------------------|---------------------|--------------------|
| | Amount | Percent of Total | Amount | Percent of Total | Amount | Percent of Total | FY 16 vs 15 Change | FY 15 vs 14 Change |
| Revenues | | | | | | | | |
| Operating | | | | | | | | |
| Tuition and fees | \$ 403,411 | 30.2% | \$ 392,471 | 30.0% | \$ 377,550 | 27.4% | \$ 10,940 | \$ 14,921 |
| Less: Scholarship allowances | (131,105) | -9.8% | (129,811) | -9.9% | (129,173) | -9.4% | (1,294) | (638) |
| Grants and contracts | 390,231 | 29.2% | 390,800 | 29.9% | 427,056 | 30.9% | (569) | (36,256) |
| Sales and services | 134,787 | 10.1% | 135,315 | 10.3% | 130,879 | 9.5% | (528) | 4,436 |
| Other revenue | 2,211 | 0.2% | 2,568 | 0.2% | 2,935 | 0.2% | (357) | (367) |
| Total operating revenues | 799,535 | 59.9% | 791,343 | 60.5% | 809,247 | 58.6% | 8,192 | (17,904) |
| Nonoperating | | | | | | | | |
| State appropriations | 441,373 | 33.0% | 413,148 | 31.6% | 391,266 | 28.3% | 28,225 | 21,882 |
| Federal Pell grant | 61,438 | 4.6% | 66,144 | 5.1% | 67,265 | 4.9% | (4,706) | (1,121) |
| Net investment income | 679 | 0.1% | 4,659 | 0.4% | 51,520 | 3.7% | (3,980) | (46,861) |
| Private gifts | 32,382 | 2.4% | 32,600 | 2.5% | 61,127 | 4.4% | (218) | (28,527) |
| Total nonoperating revenues | 535,872 | 40.1% | 516,551 | 39.5% | 571,178 | 41.4% | 19,321 | (54,627) |
| Total revenues supporting core activities | 1,335,407 | 100.0% | 1,307,894 | 100.0% | 1,380,425 | 100.0% | 27,513 | (72,531) |
| Expenses | | | | | | | | |
| Operating | | | | | | | | |
| Compensation and benefits | 1,113,771 | 75.2% | 1,093,021 | 73.1% | 1,070,419 | 71.0% | 20,750 | 22,602 |
| Supplies, services and cost of goods sold | 202,157 | 13.6% | 205,833 | 13.8% | 238,687 | 15.8% | (3,676) | (32,854) |
| Telecom and utilities | 64,633 | 4.4% | 72,282 | 4.8% | 79,860 | 5.3% | (7,649) | (7,578) |
| Scholarships and fellowships | 43,440 | 2.9% | 49,302 | 3.3% | 50,835 | 3.4% | (5,862) | (1,533) |
| Other expense | 111,615 | 7.5% | 112,076 | 7.5% | 110,597 | 7.3% | (461) | 1,479 |
| Total operating expenses | 1,535,616 | 103.6% | 1,532,514 | 102.4% | 1,550,398 | 102.8% | 3,102 | (17,884) |
| Nonoperating (revenues) expenses | | | | | | | | |
| Transfers from State, net | (200,216) | -13.5% | (191,584) | -12.8% | (183,460) | -12.2% | (8,632) | (8,124) |
| Transfers (from) to Federal – capital assets | (4,081) | -0.3% | 5,315 | 0.4% | 4,156 | 0.3% | (9,396) | 1,159 |
| Interest expense | 25,064 | 1.7% | 27,523 | 1.9% | 26,690 | 1.8% | (2,459) | 833 |
| Total nonoperating revenues | (179,233) | -12.1% | (158,746) | -10.5% | (152,614) | -10.1% | (20,487) | (6,132) |
| Expenses associated with core activities before depreciation | 1,356,383 | - | 1,373,768 | - | 1,397,784 | - | (17,385) | (24,016) |
| Loss from core | | | | | | | | |
| Loss from core activities before depreciation | (20,976) | - | (65,874) | - | (17,359) | - | 44,898 | (48,515) |
| Depreciation | 124,937 | 8.5% | 121,378 | 8.2% | 109,458 | 7.3% | 3,559 | 11,920 |
| Expenses associated with core activities including depreciation | 1,481,320 | 100.0% | 1,495,146 | 100.0% | 1,507,242 | 100.0% | (13,826) | (12,096) |
| Loss from core activities | (145,913) | | (187,252) | | (126,817) | | \$ 41,339 | \$ (60,435) |
| Other nonoperating activity | | | | | | | | |
| Capital gifts and grants | 28,122 | | 165,904 | | 146,068 | | | |
| Permanent endowment | 9,254 | | 19,426 | | 9,532 | | | |
| Other expenses, net | (8,449) | | (4,391) | | (4,124) | | | |
| Other nonoperating income, net | 28,927 | | 180,939 | | 151,446 | | | |
| Increase (decrease) in net position | (116,986) | | (6,313) | | 24,629 | | | |
| Net position | | | | | | | | |
| Beginning of year | 842,421 | | 1,961,526 | | 1,936,897 | | | |
| Adjustment for change in accounting principle | - | | (1,112,792) | | - | | | |
| Beginning of year, as restated | 842,421 | | 848,734 | | 1,936,897 | | | |
| End of year | \$ 725,435 | | \$ 842,421 | | \$ 1,961,526 | | | |

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Revenues Supporting Core Activities

The University has a diversified stream of revenues to support its operations. No single source generated more than 35 percent of the total 2016 revenue. State appropriations and tuition and fees are the core components that support the University's instructional and academic programs. Government and nongovernmental grants and contracts provide opportunities for under-graduate and graduate students to participate in basic research with renowned researchers. Private gifts contribute toward the support of the University's instructional and academic initiatives. Sales and services revenues include revenues from educational departments and auxiliary enterprises, including bookstores, student and faculty housing, food services, parking and athletics.

Tuition and fees revenue, net of scholarship allowances, was up by \$9.6 million, or 3.7 percent, to \$272.3 million in fiscal year 2016. The increase in fiscal year 2015 was \$14.3 million, or 5.8 percent, to \$262.7 million. The increases in fiscal years 2016 and 2015 were primarily attributable to the increase in tuition rates between 4 percent and 5 percent among all campuses offset by a decline in enrollment. Scholarship allowances amounted to \$131.1 million, \$129.8 million and \$129.2 million in fiscal years 2016, 2015 and 2014, respectively.

One of the largest sources of revenue (29 percent) was grants and contracts. Total revenues from federal, state and local grants, and contracts and nongovernmental sponsored programs was relatively flat in fiscal year 2016 as compared to 2015. The University like other research institutions across the country continues to weather an extremely challenging funding landscape brought on by the lingering effects of sequestration, uncertainties in agency funding, budget cuts and the realignment of R&D funding priorities. The grants and contracts revenue amounted to \$390.2 million, \$390.8 million and \$427.0 million in fiscal years 2016, 2015 and 2014, respectively.

Sales and services revenues, which are mainly comprised of bookstores, student and faculty housing, food services, parking and athletics, was down by \$0.5 million, or 0.4 percent, to \$134.8 million in fiscal year 2016. The decrease was primarily attributable to the decline in textbook sales, where the University faced increasing competition with online retailers and direct marketing from publishers. Sales and services revenues increased by \$4.4 million, or 3.4 percent, to \$135.3 million in fiscal year 2015 from fiscal year 2014. The increase was primarily attributable to the increase in revolving fund project activity.

General state appropriations increased significantly by \$28.2 million, or 6.8 percent, to \$441.4 million in fiscal year 2016 and by \$21.9 million, or 5.6 percent, to \$413.1 million in fiscal year 2015. The State of Hawai'i continued to provide strong financial support to the University as the sole public higher education system within the State. The additional funding in fiscal year 2016 included \$6.3 million for performance based funding, \$1.2 million for Title IX compliance support, \$19.3 million for salary increase negotiated by the collective bargaining agreements, and \$1.4 million for other mission critical programs. The increase in fiscal year 2015 was mainly attributable to an increase in legislative appropriations to pay for in faculty union contracts, and to address the need for increased administrative support at the UH-West O'ahu campus due to increased enrollment.

The University's net investment income for fiscal year 2016, as compared to fiscal year 2015, went down by \$4.0 million, or 85.4 percent. The fiscal year 2016 decrease was mainly due to the decrease in realized gain of \$7.8 million offset by the decrease in unrealized loss and other investment loss of \$1.5 million and \$1.4 million, respectively. The University's net investment income for fiscal year 2015, as compared to fiscal year 2014, also decreased by \$46.8 million, or 91 percent, mainly due to the decrease in realized gain of \$13.6 million and unrealized gain of \$31.1 million, which was in line with the decrease in the market performance in fiscal year 2015.

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The components of net investment income for the years ended June 30, 2016, 2015 and 2014 were as follows (in thousands):

| | 2016 | 2015 | 2014 | Increase (Decrease) | |
|-------------------------------|---------------|-----------------|------------------|-----------------------|-----------------------|
| | | | | FY 16 vs 15 Change | FY 15 vs 14 Change |
| Interest and dividend income | \$ 8,640 | \$ 7,974 | \$ 7,621 | \$ 666 | \$ 353 |
| Net realized gains | 572 | 8,336 | 21,904 | (7,764) | (13,568) |
| Net unrealized gains (losses) | (6,703) | (8,232) | 22,826 | 1,529 | (31,058) |
| Other, net | (1,830) | (3,419) | (831) | 1,589 | (2,588) |
| | <u>\$ 679</u> | <u>\$ 4,659</u> | <u>\$ 51,520</u> | <u>\$ (3,980)</u> | <u>\$ (46,861)</u> |

Private gifts, most of which are restricted as to use, stayed relatively consistent at \$32.4 million in fiscal year 2016 compared to \$32.6 million in fiscal year 2015. Private gifts decreased by \$28.5 million, or 47 percent, to \$32.6 million in fiscal year 2015 compared to \$61.1 million in fiscal year 2014. The decrease was primarily attributable to a one-time \$40 million donation received in fiscal year 2014 offset by a one-time \$5.7 million donation received in fiscal year 2015.

Expenses Associated with Core Activities

The University is committed to recruiting and retaining outstanding faculty and staff and providing compensation equivalent to peer institutions and nonacademic employers. Of the University’s operating expenses, approximately 75.2 percent during fiscal year 2016, 73.1 percent during fiscal year 2015 and 71.0 percent during fiscal year 2014, were related to compensation and benefits.

Compensation and benefits went up by \$21.0 million, or 1.9 percent, to \$1,114 million in fiscal year 2016 as compared to fiscal year 2015 and increased by \$22.6 million, or 2.1 percent, to \$1,093 million in fiscal year 2015 as compared to fiscal year 2014. The fiscal year 2016 increase was attributable to a 4.0 percent pay increase, or \$3.1 million, and one-time pay bonus, or \$7.4 million negotiated by the collective bargaining agreements, and an increase in fringe benefits of \$9.3 million. The increase of OPEB assessment was a result from the enacted Act 268, SLH 2013 during the 2013 legislative session. The Act requires the State and the University to fully fund the Annual Required contribution as determined by an actuary within 30 years. The University recognized \$117.1 million, \$113.0 million and \$106.8 million postretirement health and life insurance benefits in fiscal years 2016, 2015 and 2014, respectively. The increases in postretirement health and life insurance benefits in fiscal years 2016 and 2015 were a result of year-to-year increases in the payroll expense actuarial assumptions.

Supplies, services and cost of goods sold expense includes service fees, printing and binding, advertising, dues and subscriptions, controlled property acquisitions, cost of goods sold for resale items, and other miscellaneous operating costs. In fiscal year 2016, such expenses decreased by \$3.7 million, or 1.8 percent, to \$202.2 million as compared to fiscal year 2015. The fiscal year 2016 decrease was primarily attributable to decreases in purchases of supplies, federal property acquisitions, and other miscellaneous operating costs offset by increases in controlled property acquisitions and cost of goods sold. In fiscal year 2015, such expenses decreased by \$32.9 million, or 13.8 percent, to \$205.8 million as compared to fiscal year 2014. The fiscal year 2015 decrease was primarily attributable to the decrease in sponsored project expenditures due to the sunset of American Recovery and Reinvestment Act of 2009 funds.

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The University is committed to providing affordable yet quality education to its students. To accomplish this goal, student aid is provided in the form of scholarships and fellowships, including tuition and fee waivers applied to student accounts and reflected as reductions and allowances to student tuition and student housing revenues, and scholarship and fellowship payments (mostly academic and athletic) made directly to students. Total aid to students decreased by \$4.6 million, or 2.6 percent, to \$174.5 million in fiscal year 2016 as compared to prior year. The decrease was primarily attributable to the number of Pell grants awarded, and the contributing factors were: 1) decreased enrollment and 2) increase in overall household income that stemmed from the effect of the low unemployment rate in Hawai'i that took families out of the Pell grant eligibility. Total aid to students also decreased by \$1 million, or 0.5 percent, to \$179.1 million in fiscal year 2015 as compared to the prior fiscal year 2014 for similar reasons.

The University depreciates its capital assets over their estimated useful lives using the straight-line method. Depreciation expense increased by \$3.6 million, or 2.9 percent, to \$124.9 million during fiscal year 2016 as compared to fiscal year 2015. The increase in fiscal year 2016 was primarily attributable to building and equipment additions and reclassifications from construction in progress. Depreciation expense increased by \$11.9 million, or 10.9 percent, to \$121.4 million during fiscal year 2015 as compared to fiscal year 2014. The increase in fiscal year 2015 was primarily attributable to building and equipment additions and reclassifications from construction in progress.

Transfers from State amounted to \$200.2 million, \$191.6 million and \$183.5 million in fiscal years 2016, 2015 and 2014, respectively. Transfers from State were primarily for fringe benefit expense paid by the State for the University, the tobacco settlement moneys paying for John A. Burns School of Medicine revenue bond debt service, and the UH Cancer Center cigarette stamp tax collections. The increase in Transfer from State for both fiscal years 2016 and 2015 were primarily attributable to the increase in fringe benefit rates.

The Cigarette Tax and Tobacco Tax Law, HRS section 245-15, effective July 1, 2006, established the Hawai'i Cancer Research Special Fund. The cigarette stamp tax, beginning October 1, 2006, provides revenues to support research and operating expenses to this fund as follows:

| <u>Time Period</u> | <u>Cigarette Stamp Tax</u> |
|--------------------------------------|----------------------------|
| October 1, 2006 – September 30, 2007 | 1.0 cent per cigarette |
| October 1, 2007 – September 30, 2008 | 1.5 cents per cigarette |
| October 1, 2008 – thereafter | 2.0 cents per cigarette |

Other Nonoperating Activities

Revenues from other nonoperating activities are generally not used to support the University's current operations and are comprised primarily of capital gifts and grants and additions to permanent endowments. Capital gifts and grants and state capital appropriations and transfers may only be used for the purchase or construction of specified capital assets. While additions to permanent endowments must be retained in perpetuity, investment earnings thereon may be available in future years to support specified programs.

In fiscal year 2016, capital gifts and grants, including state capital appropriations and transfers, decreased by \$137.8 million, or 83.0 percent, to \$28.1 million compared to \$165.9 million in fiscal year 2015. In fiscal year 2015, there was an increase of \$19.8 million, or 13.6 percent, compared to \$146.1 million in fiscal year 2014. The decrease in fiscal year 2016 was primarily attributable to the decrease of capital

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appropriations from the State of Hawai'i by \$145.3 million, or 89.8 percent, to \$16.5 million compared to the increase of capital appropriations in fiscal year 2015 of \$19.8 million. Other capital gifts and grants during fiscal year 2016 included federal capital grants of \$4.8 million and private capital gifts and grants of \$1.1 million. During fiscal year 2015, other capital gifts and grants included federal capital grants of \$4.5 million and private capital gifts and grants of \$0.6 million.

Cash Flows

The Consolidated Statements of Cash Flows present the University's significant sources and uses of cash and cash equivalents, including restricted cash balances. The University's cash is comprised primarily of cash held with the State Treasury, demand deposits, and time certificates of deposit with an original maturity of three months or less. A summary of the University's cash flows for the years ended June 30, 2016, 2015 and 2014 are as follows (in thousands of dollars):

| | 2016 | 2015 | 2014 | FY 16 vs 15 Change | FY 15 vs 14 Change |
|---|-------------|-------------|-------------|-----------------------|-----------------------|
| Cash received from operations | \$ 799,112 | \$ 804,374 | \$ 799,092 | \$ (5,262) | \$ 5,282 |
| Cash payments for operations | (1,293,552) | (1,299,687) | (1,314,062) | 6,135 | 14,375 |
| Net cash used in operating activities | (494,440) | (495,313) | (514,970) | 873 | 19,657 |
| Net cash provided by noncapital financing activities | 560,769 | 538,775 | 508,527 | 21,994 | 30,248 |
| Net cash used in capital and related financing activities | (43,518) | (41,419) | (50,446) | (2,099) | 9,027 |
| Net cash provided by (used in) investing activities | (9,443) | 23,461 | 42,492 | (32,904) | (19,031) |
| Net increase (decrease) in cash | 13,368 | 25,504 | (14,397) | (12,136) | 39,901 |
| Cash | | | | | |
| Beginning of year | 89,811 | 64,307 | 78,704 | 25,504 | (14,397) |
| End of year | \$ 103,179 | \$ 89,811 | \$ 64,307 | \$ 13,368 | \$ 25,504 |

The University's cash and cash equivalents increased by \$13.4 million, or 14.9 percent, to \$103.1 million at June 30, 2016 from \$89.8 million at June 30, 2015. During fiscal year 2016, \$494.4 million in cash was used for operating activities, offset by \$560.8 million in cash provided by noncapital financing activities. Net cash used in capital and related financing activities and investing activities amounted to \$43.5 million and \$9.4 million in fiscal year 2016.

The net cash used in operating activities was reduced by \$0.9 million and \$19.7 million in fiscal years 2016 and 2015, respectively. The reduction was the result of the implementation of the financial reserve policy that required the University to reserve at least two months of working capital with a minimum of five percent unencumbered cash from non-general fund revenue.

The \$2.1 million increase in net cash used in capital and related financing activities in fiscal year 2016 as compared to fiscal year 2015 was primarily attributable to a reduction of capital appropriation received from the State of Hawai'i of \$25.8 million and \$12.0 million due to the advance and repayment of funds to the State of Hawai'i offset by a decrease in capital asset purchases of \$28.5 million and the receipt of proceeds from the Series 2015A bond issuance of \$8.6 million. The \$9.0 million decrease in cash used in capital and related financing activities in fiscal year 2015 as compared to fiscal year 2014 was primarily attributable to a decrease in capital asset purchases of \$44.2 million, offset by an increase in capital gifts and grants of \$11.4 million and a \$20.0 million transfer of funds for reimbursement of preconstruction costs associated with the UH Cancer Center.

**University of Hawai‘i
State of Hawai‘i
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June 30, 2016 and 2015**

Looking Forward

The University of Hawai‘i is one of the most important economic engines in Hawai‘i with a total estimated impact of \$3.61 billion on Hawai‘i’s economy. In relation to this, the University is impacted by Hawai‘i’s economy in its enrollment and funding received from the State of Hawai‘i and gift donors. Looking toward the future, Hawai‘i’s economy is expected to continue positive growth into 2017, according to the State Department of Business, Economic Development & Tourism. The tourism and construction industries are projected to remain strong, while the government and military sectors will continue to stay relatively unchanged. Hawai‘i’s robust economy has kept the unemployment rate low at 3.4 percent as of August 2016.

As the sole provider of public higher education in Hawai‘i, the University plays a vital role in improving the social, economic and environmental well-being of current and future generations. To effectively provide higher education to the community, the University has developed and is implementing the University of Hawai‘i Strategic Directions, 2015–2021, built upon previous work outlined in the Strategic Outcomes and Performances Measures, 2008–2015, that will guide the University’s priorities for the next three biennia to achieve the outcomes directed by the Board of Regents (the “Board”).

The four strategic directions outlined below describe the University’s priorities for 2015–2021:

- Hawai‘i Graduation Initiative
- Hawai‘i Innovation Initiative
- 21st Century Facilities
- High Performance Mission-Driven System

Enrollment and Tuition

According to the 2016 College Affordability Diagnosis by the Pennsylvania State University Graduate School of Education, University of Hawai‘i community colleges are the most affordable public, two-year institutions of higher education in the nation. Hawai‘i ranked as the third overall for most affordable state when considering the percentage of family income required for residents to finance the full cost of a public higher education. The University at Mānoa puts Hawai‘i in 5th place among states in providing affordable access to a public research university education, and the state ranks 7th in affordable access to a public, four-year, non-doctoral institutions through the University of Hawai‘i at Hilo and at West O‘ahu.

The University’s enrollment continues to trend downward since peaking in 2010, however, the likely reasons are varied. Since 2010, the State economy has significantly improved each year following the recession. The University has also been very successful on a number of its initiatives to increase graduation rates, to increase the speed at which student matriculate, and working with public high schools to graduate their students with University-granted college credits. Looking within the long-term historical context, overall enrollment at the University of Hawai‘i remains high. The peak associated to the Great Recession is perceived to be anomalously high. Fall census headcount comparisons are as follows:

| | Fall 2016 | % Change | Fall 2015 | % Change | Fall 2014 |
|--------------------|---------------|-------------|---------------|-------------|---------------|
| Mānoa | 18,056 | -4.3 | 18,865 | -3.3 | 19,507 |
| Hilo | 3,666 | -4.3 | 3,829 | -2.4 | 3,924 |
| West O‘ahu | 2,939 | 9.2 | 2,692 | 1.2 | 2,661 |
| Community Colleges | 28,757 | -5.3 | 30,370 | -1.9 | 30,960 |
| Total | <u>53,418</u> | <u>-4.2</u> | <u>55,756</u> | <u>-2.3</u> | <u>57,052</u> |

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On October 11, 2011, the Board approved a five-year tuition schedule. Fiscal year 2015–2016 is the fourth year of the schedule. Tuition rates for fiscal year 2015–2016 were scheduled to increase as much as seven percent. However, in the interest of preserving affordability and access to public higher education in the State of Hawai'i, the Board amended the previously-approved schedule and reduced the percentage of tuition increase scheduled for year four and five of the schedule – reducing tuition rate increases to not more than five percent. On July 21, 2016, the Board approved a new three-year tuition increase schedule for fiscal year to begin July 1, 2018. This new schedule has no increases for fiscal year 2016–2017, and tuition increases in fiscal years 2017–2018 and 2018–2019 ranging from one to two percent at various campuses.

The University is committed to provide financial aid to achieve its affordability objective. The total financial aid, including aid from federal, State and private grants and awards, provided to undergraduate students were \$121.0 million, \$120.4 million and \$119.4 million in academic years 2015, 2014 and 2013, respectively.

In Hawai'i, experts estimate 70 percent of jobs will require at least an associate's degree by 2020. Only 44 percent of working-age residents had such a degree in 2014. The University of Hawai'i has an enormous opportunity to provide affordable higher education while increasing enrollment in the State of Hawai'i.

Extramural Funds

The extramural fund awards include a mix of research and non-research programs that provide financial stability and balance to the University. About 40-50 percent of the projects are non-research in nature and are intended for training, workforce development, outreach and community services, clinical trials, and others.

The University like other research institutions across the country continues to weather an extremely challenging funding landscape brought on by the lingering effects of sequestration, uncertainties in agency funding, budget cuts and the realignment of R&D funding priorities. Despite these challenges, the University research enterprise worked diligently to halt three straight years of decline in extramural award funding and managed a slight increase in fiscal year 2015.

Unfortunately, despite continued efforts, fiscal year 2016 Extramural Awards closed at \$391 million, a decrease of eight percent as compared to last year's tally of \$425 million. In addition to the difficult funding environment, the University also absorbed a number of setbacks that contributed to the decrease, including the end of a four-year workforce training initiative by the U.S. Department of Labor for programs in cyber security and health, the absence of a large U.S. Navy task order for Applied Research Laboratory, and a decrease in extramural funding at the University of Hawai'i at Hilo.

University of Hawai'i

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Management's Discussion and Analysis (Unaudited)

June 30, 2016 and 2015

While research funding will continue to remain a challenge at the University for years to come, we will continue to align our research enterprise with national science and technology funding priorities, while helping to address the critical challenges of the nation and our state. We have made headway in building a pipeline of revenue generating awards in fiscal year 2017:

- \$20M grant from the National Science Foundation's Experimental Program to Stimulate Competitive Research ("EPSCoR") for its 'Ike Wai collaboration, a five-year study of water sustainability issues.
- \$8.5 million from the Office of Naval Research for its Asia-Pacific Research Initiative for Sustainable Energy Systems ("APRISES") to continue testing and evaluation of renewable generation and power systems controls for smart- and micro-grids.
- \$8M in two separate awards from the National Cancer Institute to study cancer risk in multi-ethnic groups.

Facilities and Infrastructure

The University has a strong commitment to its core facilities and infrastructure. In the past three years, the University completed many major construction projects, which included the newest campus – Hawai'i Community College Pālanui campus, Clarence T.C. Ching Athletics Complex, the new three-story Student Services building at the University at Hilo, the expansion of the two-story Warrior Recreation Center at Mānoa, and other new buildings in Maui College, Leeward and Windward Community Colleges to accommodate anticipated enrollment growth.

Meanwhile, the State of Hawai'i Legislature continued its strong financial support to the University's capital improvement program and provided general obligation bond appropriations for the 2015–2017 and 2013–2015 fiscal biennia that were approximately \$365.5 million and \$390 million, respectively. In September 2015, the University also issued Series 2015-A Taxable Revenue Bonds to help fund two new strategic construction projects: \$5 million for the Hilo College of Pharmacy and \$3.5 million for the Law School. Both projects included state funds of \$28 million and \$3.5 million, respectively, in general obligation ("GO") bond funds.

Improvement and modernization of the University's physical assets is key to delivering the University's strategic directions that strives for 21st century facilities for learning, teaching and research. The University has developed a six-year CIP plan for fiscal years 2018–2023 (the "6-Year CIP Plan") that will set forth a vision of a physical environment that supports and augments the high quality education and research that takes place at our University. It also presents a coordinated, long-term strategy that (1) prioritizes classrooms, laboratories and student spaces with a focus on improving the learning and research environment, 2) targets those facilities with the highest utility and poorest conditions through upgrade to the interior/exterior structures, building roofs, mechanical and electrical systems, pedestrian pathways and roadways, and 3) changes the paradigm on how the University manages its space. This 6-year CIP Plan is organized in four categories: Major Capital Improvement Projects; Renew, Improve & Modernize Projects ("RIM Projects"); Minor Capital Improvement Projects; and Planning Projects. The University believes this plan will move us toward a multi-faceted approach that improves the quality of learning and research environment, through the lens of our students and faculty, while addressing our deferred maintenance backlogs. We have projected to reduce the current deferred maintenance of \$496.3 million to \$327.3 million in fiscal year 2023 under this plan.

University of Hawai'i

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June 30, 2016 and 2015

Fundraising

The University launched a seven-year \$500 million fundraising campaign and began its "quiet phase" on July 1, 2011. Since the launch of the campaign, the University has consistently exceeded the fundraising goals. In fiscal year 2016, the University had raised \$66.1 million as compared to \$129.0 million in fiscal year 2015 and \$98.6 million in fiscal year 2014.

State General Fund Appropriations

The State of Hawai'i continues to provide strong support to the University as the sole provider of public higher education in Hawai'i. When compared to other universities in the nation, the University is well supported by the State and is ranked 11th in the category of higher education operating appropriation per full-time equivalent in 2014. The Hawai'i Governor supported, and the State Legislature appropriated, an increase of \$28.2 million, or 6.8 percent, in general funds to the University's fiscal year 2017 operating budget. These funds were allocated throughout the campuses to reward academic performance and fund faculty salary increases that were negotiated through collective bargaining agreements and other special programs.

Future general fund appropriations are dependent upon the financial health of the State, State Council of Revenues projections and priorities yet to be articulated by the Governor and State legislature. The current outlook shows positive signs. The State ended fiscal year 2016 with general fund surplus exceeding \$1 billion, although it was a single point of data. The Council on Revenues forecasted a 5.5 percent growth for fiscal year 2017. However, tax revenue collections for the current fiscal year through September 2016 were down 3.3 percent compared to the previous fiscal year. In addition, ERS (retirement) and OPEB (health fund) unfunded liabilities for the State are roughly \$18 billion. To continue to provide quality and affordable education to the residents of Hawai'i, the University has been working hard with lawmakers to advance the University's needs and priorities.

Hawai'i Graduation Initiative and 15 to Finish Campaign

Hawai'i Graduation Initiative ("HGI") is a system-wide strategic initiative that focuses on increasing the number of educated citizens within the state. HGI is aligned with the Hawai'i P-20 goal to increase the number of working age adults in the state who hold a degree to 55 percent by 2025. Because of this focused effort, the UH campuses have increased the number of degrees and certificates awarded to 11,680 or by 46 percent since 2008.

HGI's *15 to Finish* campaign encourages students to take 15 credits per semester (or 30 credits per year) to graduate on time (i.e., in most cases, two years for an associate degree and four years for a bachelor's degree). UH has nearly doubled the percentage of first-time freshmen who enroll in 15 or more credits in their first semester since the start of the campaign in 2012.

The campaign has garnered national attention. To date, *15 to Finish* campaigns have been implemented by seven states at scale and an additional 120 institutions nationwide. An additional seven states have committed to launching campaigns in 2017. At Complete College America's 2016 Annual Convening of the Alliance in November, the UH System was the inaugural recipient of two President's Awards, one of which was for the *15 to Finish* campaign. The President's Award recognizes innovation and outstanding contributions to national college completion efforts.

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June 30, 2016 and 2015**

Hawai‘i Innovation Initiative

To leverage its distinctive strengths in earth and ocean sciences, astronomy, evolutionary biology, and energy research, the University is continuing our efforts to spearhead the Hawai‘i Innovation Initiative, a proactive partnership between the University, the private sector and government to create a third economic driver for the state based on the University’s research. Our XLR8UH venture accelerator program has developed 15 startup companies, generated over \$600,000 in revenue and secured \$7.8 million in total funding. In March 2016, we launched the i-Lab, a reconfigurable working space for students in cross disciplines to engage in innovation and entrepreneurial projects; and in July 2016, the Pacific Asian Center for Entrepreneurship (“PACE”) at Mānoa’s Shidler College of Business opened their version of the i-Lab called sPACE. Finally, we will again be hosting the second annual Future Focus innovation conference in October 2016 – this year focusing on medical research, cyber security and entrepreneurship.

University of Hawai'i
State of Hawai'i
Consolidated Statements of Net Position
June 30, 2016 and 2015
(All dollars reported in thousands)

| | 2016 | 2015 |
|--|---------------------|---------------------|
| Assets and Deferred Outflows of Resources | | |
| Current assets | | |
| Cash and cash equivalents | \$ 103,179 | \$ 89,811 |
| Operating investments | 298,702 | 285,241 |
| Due from State of Hawai'i | 102 | 188 |
| Accounts receivable, net | 86,913 | 87,719 |
| Current portion of notes and contributions receivable, net | 16,972 | 16,221 |
| Accrued interest receivable | 851 | 583 |
| Inventories | 10,250 | 11,765 |
| Prepaid expenses and other current assets | <u>11,462</u> | <u>12,916</u> |
| Total current assets | 528,431 | 504,444 |
| Noncurrent assets | | |
| Due from State of Hawai'i | 329,751 | 399,144 |
| Endowment and other investments | 475,040 | 477,243 |
| Notes and contributions receivable, net | 40,068 | 48,155 |
| Capital assets, net | 2,053,385 | 2,068,691 |
| Other noncurrent assets | <u>18,890</u> | <u>19,541</u> |
| Total noncurrent assets | <u>2,917,134</u> | <u>3,012,774</u> |
| Total assets | <u>3,445,565</u> | <u>3,517,218</u> |
| Deferred outflows of resources | | |
| Deferred loss on refunding | 11,383 | 5,251 |
| Deferred outflows on net pension liability | <u>163,699</u> | <u>134,848</u> |
| Total deferred outflows of resources | <u>175,082</u> | <u>140,099</u> |
| Total assets and deferred outflows of resources | <u>\$ 3,620,647</u> | <u>\$ 3,657,317</u> |
| Liabilities, Deferred Inflows of Resources and Net Position | | |
| Current liabilities | | |
| Accounts payable | \$ 51,596 | \$ 56,702 |
| Accrued payroll and fringe benefits | 66,300 | 57,434 |
| Advances from sponsors | 34,002 | 33,979 |
| Unearned revenue | 46,314 | 48,361 |
| Due to State of Hawai'i | 6,294 | 12,510 |
| Current portion of long-term liabilities | 55,216 | 51,923 |
| Other current liabilities | <u>7,229</u> | <u>9,138</u> |
| Total current liabilities | <u>266,951</u> | <u>270,047</u> |
| Noncurrent liabilities | | |
| Accrued vacation | 45,251 | 44,618 |
| Accrued workers' compensation | 11,747 | 9,926 |
| Net pension liability | 1,144,564 | 1,089,882 |
| Other postemployment benefits | 722,757 | 650,805 |
| Due to State of Hawai'i | - | 195 |
| Revenue bonds payable | 543,680 | 561,470 |
| Premium on bonds payable | 14,754 | 2,972 |
| Note payable | 17,000 | 17,000 |
| Other noncurrent liabilities | <u>17,144</u> | <u>16,819</u> |
| Total noncurrent liabilities | <u>2,516,897</u> | <u>2,393,687</u> |
| Total liabilities | <u>2,783,848</u> | <u>2,663,734</u> |
| Deferred inflows of resources | | |
| Deferred inflows on net pension liability | <u>111,364</u> | <u>151,162</u> |
| Total deferred inflows of resources | <u>111,364</u> | <u>151,162</u> |
| Commitments and contingencies | | |
| Net position | | |
| Net investment in capital assets | 1,504,935 | 1,503,902 |
| Restricted | | |
| Nonexpendable | 244,396 | 235,894 |
| Expendable | 561,093 | 644,743 |
| Unrestricted | <u>(1,584,989)</u> | <u>(1,542,118)</u> |
| Total net position | <u>725,435</u> | <u>842,421</u> |
| Total liabilities, deferred inflows of resources and net position | <u>\$ 3,620,647</u> | <u>\$ 3,657,317</u> |

The accompanying notes are an integral part of the consolidated financial statements.

University of Hawai'i
State of Hawai'i
Consolidated Statements of Revenues, Expenses and Changes in Net Position
Years Ended June 30, 2016 and 2015
(All dollars reported in thousands)

| | 2016 | 2015 |
|---|-------------------|--------------------|
| Operating revenues | | |
| Student tuition and fees | \$ 403,411 | \$ 392,471 |
| Less: Scholarship allowances | <u>131,105</u> | <u>129,811</u> |
| Net student tuition and fees | 272,306 | 262,660 |
| Federal appropriations, grants and contracts | 322,266 | 325,531 |
| State and local grants and contracts | 32,831 | 29,033 |
| Nongovernmental sponsored programs | 35,134 | 36,236 |
| Sales and services of educational departments other | 35,763 | 36,163 |
| Auxiliary enterprises | | |
| Bookstores | 20,736 | 22,467 |
| Student housing (net of scholarship allowances of \$1,474 and \$1,537) | 32,102 | 31,164 |
| Other auxiliary enterprises revenues | 46,186 | 45,521 |
| Other operating revenues | <u>2,211</u> | <u>2,568</u> |
| Total operating revenues | <u>799,535</u> | <u>791,343</u> |
| Operating expenses | | |
| Compensation and benefits | 1,113,771 | 1,093,021 |
| Supplies, services and cost of goods sold | 202,157 | 205,833 |
| Depreciation | 124,937 | 121,378 |
| Telephone and utilities | 64,633 | 72,282 |
| Scholarships and fellowships | 43,440 | 49,302 |
| Travel expenses | 33,962 | 33,022 |
| Repairs and maintenance | 28,571 | 33,545 |
| Rental expenses | 12,877 | 12,747 |
| Other operating expenses | <u>36,205</u> | <u>32,762</u> |
| Total operating expenses | <u>1,660,553</u> | <u>1,653,892</u> |
| Operating loss | <u>(861,018)</u> | <u>(862,549)</u> |
| Nonoperating revenues (expenses) | | |
| State appropriations | 441,373 | 413,148 |
| Federal Pell grants | 61,438 | 66,144 |
| Private gifts | 32,382 | 32,600 |
| Net investment income | 679 | 4,659 |
| Interest expense | (25,064) | (27,523) |
| Net transfers from (to) State of Hawai'i for | | |
| Fringe benefits | 172,248 | 162,969 |
| Hawai'i Barrel Tax | 2,784 | 2,051 |
| School of Nursing | 1,066 | 133 |
| University of Hawai'i Cancer Center | 6,366 | 6,919 |
| Other | (86) | 1,704 |
| Loss on disposal of capital assets | (8,165) | (4,907) |
| Other, net | <u>(284)</u> | <u>516</u> |
| Net nonoperating revenues before capital and endowment additions (deductions) | <u>684,737</u> | <u>658,413</u> |
| Capital – state appropriations | 16,547 | 161,822 |
| Capital – federal grants/subsidies | 4,829 | 4,460 |
| Capital – gifts and grants | 1,095 | 648 |
| Net transfers from (to) State of Hawai'i for capital assets | 5,651 | (1,026) |
| Transfers from State of Hawai'i, Tobacco settlement | 9,549 | 9,924 |
| Transfers from State of Hawai'i, University of Hawai'i Cancer Center | 7,876 | 7,884 |
| Transfers from other State agencies | 413 | - |
| Transfers from (to) Federal – capital assets | 4,081 | (5,315) |
| Additions to permanent endowments | <u>9,254</u> | <u>19,426</u> |
| Total other revenues | <u>59,295</u> | <u>197,823</u> |
| Net nonoperating revenues | <u>744,032</u> | <u>856,236</u> |
| Change in net position | <u>(116,986)</u> | <u>(6,313)</u> |
| Net position | | |
| Beginning of year | 842,421 | 1,961,526 |
| Adjustment for change in accounting principle (Note 1) | - | <u>(1,112,792)</u> |
| Beginning of year, as restated | <u>842,421</u> | <u>848,734</u> |
| End of year | <u>\$ 725,435</u> | <u>\$ 842,421</u> |

The accompanying notes are an integral part of the consolidated financial statements.

University of Hawai'i
State of Hawai'i
Consolidated Statements of Cash Flows
Years Ended June 30, 2016 and 2015
(All dollars reported in thousands)

| | 2016 | 2015 |
|---|-------------------|------------------|
| Cash flows from operating activities | | |
| Student tuition and fees | \$ 267,057 | \$ 261,826 |
| Grants and contracts | 395,583 | 401,284 |
| Other revenues | 136,472 | 141,264 |
| Payments to employees | (870,514) | (862,510) |
| Payments to suppliers and other | (379,598) | (387,875) |
| Payments for scholarships and fellowships | (43,440) | (49,302) |
| Net cash used in operating activities | <u>(494,440)</u> | <u>(495,313)</u> |
| Cash flows from noncapital financing activities | | |
| State appropriations | 441,459 | 413,884 |
| Gifts and grants for other than capital purposes | 109,406 | 113,855 |
| Transfer from State of Hawai'i for | | |
| Hawai'i Barrel Tax | 2,784 | 2,051 |
| School of Nursing | 1,066 | 133 |
| University of Hawai'i Cancer Center | 6,366 | 6,919 |
| Other | (86) | 1,704 |
| Other receipts (disbursements) | (226) | 229 |
| Net cash provided by noncapital financing activities | <u>560,769</u> | <u>538,775</u> |
| Cash flows from capital and related financing activities | | |
| Capital appropriations | 85,940 | 111,762 |
| Capital gifts and grants | 5,171 | 5,112 |
| Proceeds from issuance of capital debt | 8,575 | - |
| Purchases of capital assets | (109,459) | (137,954) |
| Proceeds from sale of capital assets | 653 | 1,245 |
| Principal paid on capital debt | (19,190) | (15,521) |
| Interest paid on capital debt | (27,046) | (29,871) |
| Advance from (repayment to) State of Hawai'i | (6,000) | 6,000 |
| Transfer from other State agencies | 413 | - |
| Transfer from State of Hawai'i for | | |
| Tobacco Settlement | 9,549 | 9,924 |
| University of Hawai'i Cancer Center | 7,876 | 7,884 |
| Net cash used in capital and related financing activities | <u>(43,518)</u> | <u>(41,419)</u> |
| Cash flows from investing activities | | |
| Interest and dividends on investments, net | 7,163 | 975 |
| Proceeds from sales and maturities of investments | 962,297 | 1,116,678 |
| Purchase of investments | (978,903) | (1,094,192) |
| Net cash provided by (used in) investing activities | <u>(9,443)</u> | <u>23,461</u> |
| Net increase in cash and cash equivalents | 13,368 | 25,504 |
| Cash and cash equivalents | | |
| Beginning of year | <u>89,811</u> | <u>64,307</u> |
| End of year | <u>\$ 103,179</u> | <u>\$ 89,811</u> |

The accompanying notes are an integral part of the consolidated financial statements.

University of Hawai'i
State of Hawai'i
Consolidated Statements of Cash Flows
Years Ended June 30, 2016 and 2015
(All dollars reported in thousands)

| | 2016 | 2015 |
|--|---------------------|---------------------|
| Reconciliation of operating loss to net cash used in operating activities | | |
| Operating loss | \$ (861,018) | \$ (862,549) |
| Adjustments to reconcile operating loss to net cash used in operating activities | | |
| On behalf payments by State for fringe benefits | 195,332 | 179,007 |
| Depreciation expense | 124,937 | 121,378 |
| Pension and other post retirement health care benefit expense | 34,901 | 48,975 |
| Bad debt expense, net | 146 | 3,454 |
| Changes in operating assets and liabilities | | |
| Accounts receivable | 1,542 | 2,168 |
| Notes and contributions receivable | 9 | 317 |
| Inventories | 1,515 | (157) |
| Prepaid expenses and other assets | 810 | (1,219) |
| Accounts payable | (3,403) | (4,990) |
| Accrued payroll and benefits | 10,200 | 923 |
| Accrued workers' compensation liability | 2,588 | 1,244 |
| Advances from sponsors | 23 | 7,343 |
| Other, net | (2,022) | 8,793 |
| Net cash used in operating activities | <u>\$ (494,440)</u> | <u>\$ (495,313)</u> |
| Supplemental information of noncash transactions | | |
| Noncash contributions | \$ 1,951 | \$ 2,196 |
| Net transfers from (to) State of Hawai'i for capital assets | 5,651 | (1,026) |
| Transfers from (to) Federal for capital assets | 4,081 | (5,315) |
| Accounts payable for capital assets | 18,874 | 20,577 |
| Bond proceeds deposited immediately into escrow | 171,408 | - |
| Defeasance of outstanding revenue bond principal | (163,245) | - |

The accompanying notes are an integral part of the consolidated financial statements.

University of Hawai'i
State of Hawai'i
Notes to Consolidated Financial Statements
June 30, 2016 and 2015
(All dollars reported in thousands)

1. Organization and Summary of Significant Accounting Policies

Financial Reporting Entity

The accompanying consolidated financial statements of the University of Hawai'i (the "University") include the activities of the University of Hawai'i at Mānoa, University of Hawai'i at Hilo, University of Hawai'i at West O'ahu, University of Hawai'i at Maui College, University of Hawai'i Community Colleges and its component units. The University has defined its reporting entity in accordance with Governmental Accounting Standards Board ("GASB") Statement No. 14, *The Financial Reporting Entity*, as amended by GASB Statement No. 39, *Determining Whether Certain Organizations are Component Units*, as amended by GASB Statement No. 61, *The Financial Reporting Entity: Omnibus – an amendment of GASB Statements No. 14 and No. 34*. The basic criterion for including a potential component unit within the reporting entity is financial accountability. Other criteria include fiscal dependency and the nature and significance of the relationship are such that exclusion would cause the financial statements of the University to be misleading. Accordingly, the financial information of the Research Corporation of the University of Hawai'i (the "Research Corporation") and the University of Hawai'i Foundation (the "Foundation") have been blended with the University's financial activity in the accompanying consolidated financial statements.

Complete financial statements of the Research Corporation can be obtained at the Research Corporation of the University of Hawai'i, 2800 Woodlawn Drive, Honolulu, HI 96822. The Foundation's federal Form 990 is available for inspection as required by Internal Revenue Code ("IRC") Section 6104 at the University of Hawai'i Foundation, 2444 Dole Street, Bachman Hall, Room 101, Honolulu, HI 96822.

Similarly, the University is fiscally dependent upon the State of Hawai'i (the "State") and therefore, the State is financially accountable for the University as defined by GASB Statement No. 61. Accordingly, the University's financial information is discretely presented as a component unit within the State's comprehensive annual financial report ("CAFR").

The University is classified as a state instrumentality under IRC Section 115, and is therefore exempt from federal income taxes. Certain activities of the University may be subject to taxation as unrelated business income under IRC Sections 511 and 514.

Basis of Presentation

The University follows the reporting model prescribed for special-purpose governments engaged only in business-type activities, as defined in GASB Statement No. 35, *Basic Financial Statements and Management's Discussion and Analysis for Public Colleges and Universities*, as amended. The consolidated financial statements of the University are presented using the economic resources measurement focus and the accrual basis of accounting.

The Foundation's accounting policies conform to accounting principles generally accepted in the United States ("GAAP") applicable to not-for-profit organizations as promulgated by the FASB. The Foundation's financial information has been converted to conform to the University's presentation.

The Research Corporation's accounting policies conform to GAAP applicable to business-type activities of governmental units as promulgated by the GASB.

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Cash, Cash Equivalents and Investments

The University considers all cash and investments with original maturities of three months or less to be cash equivalents. The carrying amounts reported in the Consolidated Statements of Net Position for cash equivalents approximate fair value due to the short maturity of these investments.

The University classifies unspent cash, cash equivalents and investments from the issuance of revenue bonds held with an escrow agent and invested until used for the cost of construction as noncurrent assets.

Investments

Investments in money market instruments that have remaining maturity at time of purchase of one year or less are reported at amortized cost. Investments in time certificates of deposits are carried at cost. Investments in money market funds, fixed income securities, equity securities, and mutual funds with readily determinable fair values are reported at fair value based on quoted market prices. Investments in limited partnerships, absolute return, real estate and other investments include limited partnership investments in private equity, venture capital, real estate, and hedge funds including absolute return and long/short hedge funds. Fair value is generally based on information provided by the respective external investment manager at the most recent valuation date and from the valuation date to fiscal year-end, if applicable. The private equity, venture capital, and real estate investments are not readily marketable and involve assumptions and methods that are reviewed by the Foundation. Because these investments are not readily marketable, their estimated value is subject to uncertainty and therefore, may differ from the value that would have been used had a ready market for such investment existed. A portion of the investments made by certain hedge funds is also not readily marketable; additionally, hedge fund managers may not provide the detail of their underlying marketable securities. The hedge fund valuation process is carefully reviewed by the Foundation with the assistance of an outside consultant. The Foundation utilized the net asset value per share for the investments in limited partnerships, absolute return, real estate and other investments. Unrealized gains and losses on investments are included in the Consolidated Statements of Revenues, Expenses and Changes in Net Position. Realized gains and losses are computed as the difference between the proceeds of the sale and the cost basis of the investment sold. The calculation of realized gains and losses is independent of the calculation of net changes in the fair value of investments.

The title to investment securities is vested in the name of Securities and Exchange Commission (“SEC”) registered brokerage firms representing the various investment managers of the University and the Foundation. The title to short-term investments, made from pooled cash, is vested in the name of the University or the Foundation.

Fair Value Measurements

For financial assets reported at fair value, the University defines fair value as the price that would be received to sell an asset in the principal or most advantageous market in an orderly transaction between market participants. The University measures fair value using assumptions developed based on market data obtained from independent external sources and the reporting entity's own assumptions. The hierarchy is broken down into levels based on the reliability of the inputs as follows:

- **Level 1** – Quoted prices (unadjusted) in active markets for identical assets or liabilities.
- **Level 2** – Inputs (other than quoted prices) included within Level 1 that are observable for the asset or liability, either directly or indirectly.

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- **Level 3** – Unobservable inputs for an asset or liability reflecting management's assumption. Level 3 inputs are used to measure fair value to the extent that observable Level 1 or 2 inputs are not available.

Due from and Due to State

The State Director of Budget and Finance is responsible for the safekeeping of all cash in the State Treasury in accordance with State laws. Currently, separate accounts are not maintained in the State Treasury for the University's general operating and capital appropriations. Although these appropriations are available to the University to expend, custody and ownership of the funds remain with the State. Unspent general and capital appropriations that continue to be available to the University for expenditure at the end of the fiscal year are reported as Due from State of Hawai'i in the accompanying Consolidated Statements of Net Position.

Amounts due to the State of Hawai'i are primarily due to operating or capital advances and general obligation bond debt service requirements.

Perpetual Trusts

The Foundation is the beneficiary of certain perpetual trusts held and administered by others. The fair value of the estimated future cash receipts from the trusts is recognized as assets and contribution revenues when the Foundation is notified of their existence. The reported value of the assets is fair value.

Split-Interest Agreements

The Foundation's split-interest agreements with donors consist of irrevocable pooled income funds, charitable remainder trusts and charitable gift annuities for which the Foundation serves as trustee. Assets held under the split-interest agreements are included in investments. Contribution revenues are recognized at the date the split-interest agreements are established after recording liabilities for the present value (utilizing discount rates ranging from two percent to five percent) of the estimated future payments to be made to the donors and/or other beneficiaries. The liabilities are adjusted during the term of the split-interest agreements for changes in the fair value of the assets, accretion of the discount, and other changes in the estimates of future benefits.

Accounts Receivable

Accounts receivable are initially recorded at the amount invoiced or otherwise due and normally do not bear interest. The University maintains an allowance for doubtful accounts to reduce receivables to their estimated collectible amount. Management estimates the allowance for uncollectible receivables based on a specific review of customer balances, the overall aging of outstanding balances, historical collection experience, and current business and economic conditions. Delinquent accounts in excess of two years are written off upon approval of University general counsel and when, in the judgment of management, they are deemed uncollectible based on an evaluation of the specific circumstances.

Contributions

The Foundation receives pledges and bequests of financial support from corporations, foundations and individuals. Revenue is recognized when a pledge representing an unconditional promise to pay is received and all eligibility requirements, including time requirements, have been met. In absence of such a promise, revenue is recognized when the gift is received. Endowment pledges that do not meet eligibility requirements, as defined by GASB Statement No. 33, are not recorded as assets until the related gift is received.

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Capital Assets

Capital assets are recorded at cost, or if donated, at an appraised value at the date of the gift. Depreciation of capital assets is provided for on a straight-line basis over the estimated useful lives (3 to 100 years) of the respective assets. The University's policy is to capitalize tangible, nonexpendable personal property having an estimated useful life of more than one year. Interest incurred on tax-exempt construction financing, net of investment income on any unspent financing proceeds, is capitalized as a cost of construction. When taxable debt is incurred specifically for a project, interest is capitalized on amounts expended on the project using the weighted-average cost of outstanding borrowings. The capitalization of interest ceases when the project is substantially complete or construction activity is suspended for more than a brief period. The University incurred interest cost of \$25,562 and \$29,156 for the years ended June 30, 2016 and 2015, respectively, of which capitalized interest as a cost of construction amounted to \$498 and \$1,633, respectively. The University does not capitalize works of art or historical treasures that are held for exhibition, education, research and public service. These collections are neither disposed of for financial gain nor encumbered. Accordingly, such collections are not recognized or capitalized for financial statement purposes. Maintenance and repairs, as well as minor renewals, replacements and betterments, are charged to operations. Major renewals, replacements and betterments are capitalized in the year incurred. Capital assets retired or otherwise disposed of are removed from the appropriate asset and related accumulated depreciation accounts. Gains and losses on disposals and the net book value of transfers of capital assets are reflected in operations.

The University evaluates the future service utility of capital assets when events or changes in circumstances have occurred. A diminished service utility of the University's capital assets is reported as an impairment loss and netted against any insurance or appropriated recoveries.

Deferred Outflows of Resources

Deferred outflows of resources represent a consumption of net position that applies to a future period. The University defers recognition of the loss on debt refunding related to issuance of its revenue bonds and amortizes these costs over the life of the bonds using the effective interest rate method. The deferred outflow of resources related to pensions resulted from differences between expected and actual experiences which will be amortized over five years and University contributions to the pension plan subsequent to the measurement date of the actuarial valuations for the pension plans which will be recognized as a reduction of the net pension liability in the subsequent fiscal year.

Advances from Sponsors

Amounts received from grant and contract sponsors which have not been earned under the terms of the agreement are deferred and reported as advances from sponsors in the Consolidated Statements of Net Position.

Unearned Revenue

Unearned revenue includes amounts received in advance of an event such as student tuition and advance sports ticket sales related to a future period.

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Pensions

For purposes of measuring the net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the Employee’s Retirement System (“ERS”) and additions to/deductions from the ERS’s fiduciary net position have been determined on the same basis as they are reported by the ERS. For this purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with benefit terms. Investments are reported at their fair value.

Other Postemployment Benefits

The University applies the provisions of GASB Statement No. 45, *Accounting and Financial Reporting by Employers for Postemployment Benefits Other Than Pensions*, which requires accrual-based measurement and recognition and disclosure of other postemployment benefits (“OPEB”) expense, such as retiree medical and dental costs, over the employees’ years of service, along with the related liability.

Revenue Bonds Payable

Revenue bonds payable include outstanding amounts due from the issuance of revenue bonds by the University.

Deferred Inflows of Resources

Deferred inflows of resources represent an acquisition of net position by the University that is applicable to a future reporting period. The deferred inflow of resources related to pensions resulted from the difference between projected and actual earnings on the pension plan and changes in the proportionate rate. These amounts are deferred and amortized over five years.

Net Position

The University’s net position is classified into the following four net position categories:

- **Net investment in capital assets** – This component of net position represents the University’s total investment in capital assets, net of accumulated depreciation and outstanding principal balances of debt attributable to the acquisition, construction or improvement of those capital assets.
- **Restricted**
 - Nonexpendable – Net position subject to externally imposed stipulations that they be maintained permanently by the University, which includes the University’s permanent endowment funds.
 - Expendable – Net position that is restricted for specific purposes by sponsors, donors or law. Restrictions in these assets are released when the University complies with the stipulations required by the sponsor, donor or legislative act.
- **Unrestricted** – Net position not classified as restricted or net investment in capital assets and not subject to externally imposed stipulations. Unrestricted net position may be designated for specific purposes by action of management or the Board of Regents (“Board”) or may otherwise be limited by contractual agreements with outside parties. Substantially all unrestricted net position is designated for academic and research programs and initiatives, and capital asset programs.

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When an expense is incurred for purposes for which both restricted and unrestricted resources are available to pay the expenses, resources are generally applied proportionate to the benefit realized. For instances in which such a determination is not feasible or if there are cost compliance issues, unrestricted resources are applied first.

Net Position Restricted by Enabling Legislation

GASB Statement No. 46, *Net Assets Restricted by Enabling Legislation – an amendment of GASB Statement No. 34*, requires that limitations on the use of net position imposed by enabling legislation be reported as restricted net position. GASB Statement No. 46 also specifies the accounting and financial reporting requirements if new enabling legislation replaces existing enabling legislation or if legal enforceability is reevaluated. Restricted net position at June 30, 2016 and 2015 amounted to \$805,489 and \$880,637, respectively, of which \$313,262 and \$380,053 were restricted by enabling legislation for capital activity.

Operating and Nonoperating Activities

The University's policies for defining operating activities, as reported on the Consolidated Statements of Revenues, Expenses and Changes in Net Position, are those that generally result from exchange transactions such as payments received for providing services and goods and payments made for services and goods received. Certain significant revenue streams relied upon for operations are recorded as nonoperating revenues, as defined by GASB Statement No. 35, including state appropriations, gifts and investment income.

Student tuition and fees revenues are recognized in the period earned. Revenues for programs that cross fiscal years are prorated between the two fiscal years.

The University recognizes revenue associated with the direct costs of research and training grants and contracts as the related expenses are incurred.

Bookstore revenues are recognized at the point of sale. Sales returns (which are not significant) are recognized at the time returns are made.

Room and other rental revenues are recognized over the period the room is occupied. Room and other rental revenues for the summer term are recognized in the fiscal year in which the term primarily falls. Had room and other rental revenues for the summer term been prorated between fiscal years, the difference would not be material.

Scholarships and Fellowships

Scholarships and fellowships, including tuition and fee waivers applied to student accounts, are shown as a reduction to student tuition and student housing revenues. Stipend and other payments made directly to students are reflected as scholarships and fellowships expense.

State Appropriations

The University recognizes general operating and capital appropriations as nonoperating revenue when allotments are made available to the University for expenditure. If restrictions are placed on such appropriations, the restrictions are given separate and discrete accounting recognition.

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Management's Estimates

The preparation of the consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could differ from those estimates. These estimates, among others, include workers' compensation liabilities, net pension liabilities, postemployment benefit liabilities, allowances for uncollectible receivables, the useful lives of capital assets, the valuation of investments, and the current versus noncurrent classification of assets and liabilities.

With respect to workers' compensation insurance, the University is self-insured for the first \$650 per occurrence and annual aggregate, and obtains excess insurance of \$50,000 from a commercial insurance company. The University records a liability for risk financing and insurance related losses if it is determined that a loss has been incurred and the amount can be reasonably estimated. The University uses a third-party actuary to estimate its workers' compensation liability. Changes in the liability are the result of claims payments made during the fiscal year, new claims filed, and changes in the estimates of existing claims. Anticipated payments by the third party for the next fiscal year are considered current and payments thereafter are considered noncurrent. The liability represents the University's best estimate of workers' compensation liabilities based on available information. The University's estimated liability for workers' compensation claims is included in "Other Liabilities" in the accompanying Consolidated Statements of Net Position (see Note 11).

The University also uses a third-party actuary to estimate its net pension liability and postemployment health care and life insurance benefit obligations. The assumptions used to determine the liabilities are described in Notes 14 and 15.

The allowance for uncollectible receivables is a valuation account used to estimate the portion of accounts, notes and contributions receivable that are considered uncollectible.

The University depreciates its capital assets using useful lives internally or externally determined to represent the expected service period of the asset.

In general, the fair value of investments has been determined using values supplied by independent pricing services.

New Accounting Pronouncements

In 2016, the University adopted GASB Statement No. 72, *Fair Value Measurement and Application*. This Statement addresses accounting and financial reporting issues related to fair value measurements. Management has adopted the new standard as presented in the University's financial statements.

In 2015, the University adopted GASB Statement No. 68, *Accounting and Financial Reporting for Pensions*. This Statement revises and establishes new financial reporting requirements for most governments that provide their employees with pension benefits. Management has adopted the new standard as presented in the University's consolidated financial statements. Due to the adoption of GASB Statement No. 68 in fiscal year 2015, beginning net position was restated. The beginning net position as of July 1, 2014 was restated by \$1,112,792 from \$1,961,526 to \$848,734.

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The GASB issued Statement No. 74, *Financial Reporting for Postemployment Benefit Plans Other than Pension Plans*. The Statement replaces GASB Statement No. 43, *Financial Reporting for Postemployment Benefit Plans Other Than Pension Plans*. The Statement addresses the financial reports of defined benefit other postemployment benefit plans that are administered through trusts that meet specified criteria. The requirements of this Statement are effective for reporting periods beginning after June 15, 2016. The University is currently evaluating this accounting pronouncement.

The GASB issued Statement No. 75, *Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions*. The Statement replaces GASB Statement No. 45, *Accounting and Financial Reporting by Employers for Postemployment Benefits Other Than Pensions*. The Statement will require governments to report a liability on the face of the financial statements for the other postemployment benefits that they provide. The requirements of this Statement are effective for reporting periods beginning after June 15, 2017. The University is currently evaluating this accounting pronouncement.

The GASB issued Statement No. 80, *Blending Requirements for Certain Component Units – an amendment of GASB Statement No. 14*. The Statement establishes an additional blending requirement for the financial statement presentation of component units and applies to component units that are organized as not-for-profit corporations in which the primary government is the sole corporate member. The requirements of this Statement are effective for reporting periods beginning after June 15, 2016. The University is currently evaluating this accounting pronouncement.

The GASB issued Statement No. 81, *Irrevocable Split-Interest Agreements*. The Statement establishes accounting and financial reporting standards for irrevocable split-interest agreements created through trusts — or other legally enforceable agreements with characteristics that are equivalent to irrevocable split-interest agreements — in which a donor irrevocably transfers resources to an intermediary. The requirements of this Statement are effective for reporting periods beginning after December 15, 2016. The University is currently evaluating this accounting pronouncement.

The GASB issued Statement No. 82, *Pension Issues – an amendment of GASB Statements No. 67, 68 and 73*. The Statement addresses certain issues that have been raised with respect to Statements No. 67, 68 and 73, and amends certain provisions of GASB Statements No. 67 and 68. The Statement addresses issues regarding (1) the presentation of payroll-related measures in required supplementary information, (2) the selection of assumptions and the treatment of deviations from the guidance in an Actuarial Standard of Practice for financial reporting purposes, and (3) the classification of payments made by employers to satisfy employee contribution requirements. This Statement clarifies that payments that are made by an employer to satisfy contribution requirements that are identified by the pension plan terms as plan member contribution requirements should be classified as plan member contributions for purposes of Statement 67 and as employee contributions for purposes of Statement 68. This statement is effective for reporting periods beginning after June 15, 2016, except for paragraph 7 when employers' pension liability is measured as of a date other than the employer's most recent fiscal year end, which is effective for measurement dates on or after June 15, 2017. The University is currently evaluating this accounting pronouncement.

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Reclassifications

Certain amounts in the 2015 consolidated financial statements have been reclassified to conform to the 2016 presentation. Such reclassifications had no impact on the 2015 change in net position as previously reported, however did impact operating loss and net nonoperating revenues.

| | 2015 As Previously Reported | Reclassifications | 2015 Revised |
|---|--|--------------------------|-------------------------------|
| Operating revenues | | | |
| Nongovernmental sponsored programs | \$ 31,696 | \$ 4,540 | \$ 36,236 |
| Total operating revenues | 786,803 | 4,540 | 791,343 |
| Operating loss | (867,089) | 4,540 | (862,549) |
| Nonoperating revenues | | | |
| Private gifts | 31,870 | 730 | 32,600 |
| Net nonoperating revenues before capital and endowment additions (deductions) | 657,683 | 730 | 658,413 |
| Capital – gifts and grants | 5,918 | (5,270) | 648 |
| Total other revenues | 203,093 | (5,270) | 197,823 |
| Net nonoperating revenues | 860,776 | (4,540) | 856,236 |
| Cash flows from operating activities | | | |
| Net cash used in operating activities | (499,853) | 4,540 | (495,313) |
| Cash flows from noncapital financing activities | | | |
| Net cash provided by noncapital financing activities | 538,045 | 730 | 538,775 |
| Cash flows from capital and related financing activities | | | |
| Net cash provided by noncapital financing activities | (36,149) | (5,270) | (41,419) |

2. Cash and Investments

The carrying amounts of cash and cash equivalents and time certificates of deposit held outside of the State Treasury as of June 30, 2016 and 2015, classified as cash and cash equivalents and operating investments, were \$271,416 and \$299,528, with corresponding bank balances of \$282,084 and \$292,908, respectively. The portion of such bank balances covered by the Federal Deposit Insurance Corporation or by collateral held by the State Director of Budget & Finance in the name of the University totaled \$276,554 at June 30, 2016 and \$282,960 at June 30, 2015. Additional cash equivalent balances of \$7,341 at June 30, 2016 and \$6,608 at June 30, 2015 represent deposits with investment brokers covered by the Securities Investor Protection Corporation and additional insurance provided by the investment brokers.

Endowment funds are combined in investment pools with each individual account subscribing to or disposing of shares on the basis of the market value per share.

Cost of securities sold is determined using the first-in first-out method.

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As a result of market fluctuations, the fair market value of certain donor-restricted endowments was less than the historical cost of such funds by \$10,428 and \$4,161 at June 30, 2016 and 2015, respectively. These unrealized losses have been recorded as reductions in unrestricted net position. Future market gains will be used to restore this deficiency in unrestricted net position before any net appreciation above the historical cost value of such funds increases restricted expendable net position.

- **Endowment funds** are received from benefactors who, by the terms of their conveying instruments, have stipulated that the principal of their gifts may never be expended, and use of the income is generally restricted.
- **Quasi-endowment funds** are funds that have been transferred to the endowment funds by the Board. Use of the income is either restricted by the donor or unrestricted and designated by the Board.

The Hawai'i Uniform Prudent Management of Institutional Funds Act ("HUPMIFA"), established under Hawai'i Revised Statute §517E, was enacted by the State of Hawai'i on July 1, 2009. HUPMIFA requires the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result, the University classifies as restricted nonexpendable net position (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

The remaining portion of the donor-restricted endowment fund that is not classified in restricted nonexpendable net position is classified as restricted expendable net position until those amounts are expended and distributed by the University in accordance with its Board-approved spending rate policy and in a manner consistent with the standard of prudence prescribed by HUPMIFA. In fiscal years 2016 and 2015, the University's spending rate policy provided for annual distributions was four and a half percent of the trailing five-year moving average of the endowment fair value.

At June 30, 2016 and 2015, the University's investments were comprised of the following:

| | 2016 | | 2015 | |
|------------------------------|------------|------------|------------|------------|
| | Fair Value | Cost | Fair Value | Cost |
| Money market funds | \$ 11,679 | \$ 11,679 | \$ 17,880 | \$ 17,880 |
| Fixed income securities | 210,172 | 207,952 | 171,488 | 172,227 |
| Equity securities | 5,866 | 5,143 | 5,658 | 5,183 |
| Mutual funds | 179,089 | 178,440 | 170,153 | 166,251 |
| Time certificates of deposit | 192,518 | 192,518 | 210,015 | 210,015 |
| Limited partnerships | 74,376 | 43,289 | 75,651 | 43,105 |
| Absolute return | 19,612 | 14,779 | 27,814 | 22,905 |
| Real estate | 17,105 | 21,084 | 23,957 | 27,365 |
| Other investments | 63,325 | 56,312 | 59,868 | 48,304 |
| Total investments | 773,742 | 731,196 | 762,484 | 713,235 |
| Less: Current portion | 298,702 | 297,425 | 285,241 | 284,871 |
| Total noncurrent investments | \$ 475,040 | \$ 433,771 | \$ 477,243 | \$ 428,364 |

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Changes in the University's investments for the year ended June 30, 2016 were as follows:

| | Fair Value | Cost Basis | Net Unrealized Gain (Loss) | Net Realized Gain (Loss) |
|---|------------------|------------------|-------------------------------|-----------------------------|
| University Endowment Pool | | | | |
| End of year | \$ 63,479 | \$ 63,094 | \$ 385 | |
| Beginning of year | <u>65,557</u> | <u>63,930</u> | <u>1,627</u> | |
| Net change | <u>(2,078)</u> | <u>(836)</u> | <u>(1,242)</u> | \$ (532) |
| Foundation Endowment Pool | | | | |
| End of year | 255,979 | 215,551 | 40,428 | |
| Beginning of year | <u>265,685</u> | <u>217,861</u> | <u>47,824</u> | |
| Net change | <u>(9,706)</u> | <u>(2,310)</u> | <u>(7,396)</u> | 921 |
| Associated Students of the University of Hawai'i | | | | |
| End of year | 8,350 | 7,590 | 760 | |
| Beginning of year | <u>8,099</u> | <u>7,613</u> | <u>486</u> | |
| Net change | <u>251</u> | <u>(23)</u> | <u>274</u> | 75 |
| School of Medicine | | | | |
| End of year | 5,519 | 5,519 | - | |
| Beginning of year | <u>5,516</u> | <u>5,516</u> | <u>-</u> | |
| Net change | <u>3</u> | <u>3</u> | <u>-</u> | 1 |
| University Bond System | | | | |
| End of year | 26,492 | 26,492 | - | |
| Beginning of year | <u>24,830</u> | <u>24,830</u> | <u>-</u> | |
| Net change | <u>1,662</u> | <u>1,662</u> | <u>-</u> | 2 |
| Operating investments | | | | |
| End of year | 298,702 | 297,425 | 1,277 | |
| Beginning of year | <u>285,241</u> | <u>284,871</u> | <u>370</u> | |
| Net change | <u>13,461</u> | <u>12,554</u> | <u>907</u> | 47 |
| Other | | | | |
| End of year | 115,221 | 115,525 | (304) | |
| Beginning of year | <u>107,556</u> | <u>108,614</u> | <u>(1,058)</u> | |
| Net change | <u>7,665</u> | <u>6,911</u> | <u>754</u> | 58 |
| Total investments | | | | |
| End of year | 773,742 | 731,196 | 42,546 | |
| Beginning of year | <u>762,484</u> | <u>713,235</u> | <u>49,249</u> | |
| Net change | <u>\$ 11,258</u> | <u>\$ 17,961</u> | <u>\$ (6,703)</u> | <u>\$ 572</u> |

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Changes in the University's investments for the year ended June 30, 2015 were as follows:

| | Fair Value | Cost Basis | Net Unrealized Gain (Loss) | Net Realized Gain (Loss) |
|---|--------------------|-------------------|-------------------------------|-----------------------------|
| University Endowment Pool | | | | |
| End of year | \$ 65,557 | \$ 63,930 | \$ 1,627 | |
| Beginning of year | <u>66,217</u> | <u>64,643</u> | <u>1,574</u> | |
| Net change | <u>(660)</u> | <u>(713)</u> | <u>53</u> | \$ (234) |
| Foundation Endowment Pool | | | | |
| End of year | 265,685 | 217,861 | 47,824 | |
| Beginning of year | <u>264,174</u> | <u>210,514</u> | <u>53,660</u> | |
| Net change | <u>1,511</u> | <u>7,347</u> | <u>(5,836)</u> | 6,861 |
| Associated Students of the University of Hawai'i | | | | |
| End of year | 8,099 | 7,613 | 486 | |
| Beginning of year | <u>8,251</u> | <u>7,561</u> | <u>690</u> | |
| Net change | <u>(152)</u> | <u>52</u> | <u>(204)</u> | 161 |
| School of Medicine | | | | |
| End of year | 5,516 | 5,516 | - | |
| Beginning of year | <u>5,622</u> | <u>5,622</u> | <u>-</u> | |
| Net change | <u>(106)</u> | <u>(106)</u> | <u>-</u> | - |
| University Bond System | | | | |
| End of year | 24,830 | 24,830 | - | |
| Beginning of year | <u>53,537</u> | <u>53,539</u> | <u>(2)</u> | |
| Net change | <u>(28,707)</u> | <u>(28,709)</u> | <u>2</u> | - |
| Operating investments | | | | |
| End of year | 285,241 | 284,871 | 370 | |
| Beginning of year | <u>278,046</u> | <u>277,865</u> | <u>181</u> | |
| Net change | <u>7,195</u> | <u>7,006</u> | <u>189</u> | 49 |
| Other | | | | |
| End of year | 107,556 | 108,614 | (1,058) | |
| Beginning of year | <u>101,659</u> | <u>100,281</u> | <u>1,378</u> | |
| Net change | <u>5,897</u> | <u>8,333</u> | <u>(2,436)</u> | 1,499 |
| Total investments | | | | |
| End of year | 762,484 | 713,235 | 49,249 | |
| Beginning of year | <u>777,506</u> | <u>720,025</u> | <u>57,481</u> | |
| Net change | <u>\$ (15,022)</u> | <u>\$ (6,790)</u> | <u>\$ (8,232)</u> | <u>\$ 8,336</u> |

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| | 2016 | 2015 |
|--|----------------|-----------------|
| Summary of net investment income | | |
| Change in unrealized net loss | \$ (6,703) | \$ (8,232) |
| Net realized gain | 572 | 8,336 |
| | <u>(6,131)</u> | <u>104</u> |
| Interest and dividend income | 8,640 | 7,974 |
| Other | (593) | (1,996) |
| Investment income before management fees | 1,916 | 6,082 |
| Less: Management fees | 1,237 | 1,423 |
| Net investment income | <u>\$ 679</u> | <u>\$ 4,659</u> |

The University's investments reported at fair value on a recurring basis have been categorized based on the fair value hierarchy in Note 1 at June 30, 2016 and 2015 as follows:

| | Fair Value | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) | Investments Not Categorized Within the Fair Value Hierarchy |
|------------------------------|-------------------|---|---|--|--|
| 2016 | | | | | |
| Money market funds | \$ 11,679 | \$ 11,679 | \$ - | \$ - | \$ - |
| Fixed income securities | 210,172 | 88,576 | 90,247 | - | 31,349 |
| Equity securities | 5,866 | 5,866 | - | - | - |
| Mutual funds | 179,089 | 169,292 | - | - | 9,797 |
| Time certificates of deposit | 192,518 | - | - | - | 192,518 |
| Limited partnerships | 74,376 | - | - | - | 74,376 |
| Absolute return | 19,612 | - | - | - | 19,612 |
| Real estate | 17,105 | - | - | 6,440 | 10,665 |
| Other investments | 63,325 | - | - | 2,375 | 60,950 |
| Total investments | <u>\$ 773,742</u> | <u>\$ 275,413</u> | <u>\$ 90,247</u> | <u>\$ 8,815</u> | <u>\$ 399,267</u> |
| 2015 | | | | | |
| Money market funds | \$ 17,880 | \$ 17,880 | \$ - | \$ - | \$ - |
| Fixed income securities | 171,488 | 62,152 | 79,109 | - | 30,227 |
| Equity securities | 5,658 | 5,658 | - | - | - |
| Mutual funds | 170,153 | 160,707 | - | - | 9,446 |
| Time certificates of deposit | 210,015 | - | - | - | 210,015 |
| Limited partnerships | 75,651 | - | - | - | 75,651 |
| Absolute return | 27,814 | - | - | - | 27,814 |
| Real estate | 23,957 | - | - | 6,215 | 17,742 |
| Other investments | 59,868 | - | - | 1,631 | 58,237 |
| Total investments | <u>\$ 762,484</u> | <u>\$ 246,397</u> | <u>\$ 79,109</u> | <u>\$ 7,846</u> | <u>\$ 429,132</u> |

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The following is a general description of the terms and conditions upon which the University through the Foundation may redeem investments that are carried at net asset value:

- **Mutual funds** – Domestic mutual funds can be redeemed on a quarterly basis, with notification provided between 30 and 60 days prior to redemption. Investments in foreign mutual funds can be redeemed on a monthly basis with notification provided between 10 and 30 days prior to redemption.
- **Limited partnerships and other investments** – Redemption frequency for investments in this class range from monthly to annually, with notification provided between 2 and 90 days prior to redemption. Additionally, certain investments can be redeemed at the discretion of the investment managers.
- **Absolute return and real estate and other investments** – These investments can be redeemed at the discretion of the investment managers. The University through the Foundation has commitments to contribute additional amounts to this class of investments of approximately \$26,619 at June 30, 2016.

The Board is responsible for the establishment of policies over and monitoring of operating investments and endowments held by the University. Investments authorized by the Board include equity investments, bond investments, certificates of deposit, money market funds, U.S. Government, its Agencies, or its Instrumentalities securities, securities guaranteed or collateralized by the U.S. Government, its Agencies or its Instrumentalities, and other types of investments.

The Board of Directors of the Foundation is responsible for the establishment of policies over and monitoring of investments and endowments held by the Foundation.

The University's investment strategy incorporates certain financial instruments, which involve, to varying degrees, elements of market risk and credit risk. Market risk is the potential for changes in the value of financial instruments due to market changes, including interest and foreign exchange rate movements and fluctuations embodied in forward and futures, commodity or security prices. Market risk is directly impacted by the volatility and liquidity of the markets in which the related underlying assets are traded. Credit risk is the possibility that a loss may occur due to the failure of a counterparty to perform according to the terms of the contract. The University's risk of loss in the event of counterparty default is typically limited to the amounts recognized in the Consolidated Statements of Net Position and is not represented by the contract or notional amounts of the instruments.

Investment Risk Factors

There are many factors that affect the value of investments. Some, such as custodial credit risk, concentration risk and foreign currency risk may affect both equity and fixed income securities. Equity securities respond to such factors as economic conditions, individual company earnings performance and market liquidity, while fixed income securities are particularly sensitive to credit risks and changes in interest rates.

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Concentration Risk

Concentration risk is the risk associated with a lack of diversification, such as having substantial investments in a few individual issuers, thereby exposing the organization to greater risks resulting from adverse economic, political, regulatory, geographic or credit development. The University limits its risk of concentration of assets by limiting individual bond positions other than obligations of the U.S. government to not more than five percent of the total fixed income portion of the portfolio. Individual equities are limited to not more than five percent of the total market value of the stock portfolio. In addition, investment in any one stock is not to exceed five percent of a corporation’s outstanding common stock.

Credit Risk

Credit risk for fixed income securities is the risk that the issuer will not fulfill its obligations. Nationally recognized statistical rating organizations, such as Moody’s and Standard and Poor’s (“S&P”), assign credit ratings to security issuers and issues that indicate a measure of potential credit risk to investors. To manage credit risk, the University specifies that all nonconvertible bonds should have at least a “BBB” rating or higher and be readily marketable. In addition, no more than 15 percent of the fixed income investments may be graded with an S&P quality rating below “A”. The University’s mutual bond funds are not rated and classified as such. The underlying securities of the mutual bond funds are graded with an S&P quality rating of “A” or higher.

The composition of fixed income securities at June 30, 2016 and 2015, along with credit quality ratings, is summarized below:

| | Fair Value | Credit Quality Rating | | | | | Not Rated |
|-------------------------------|-------------------|-----------------------|------------------|-------------------|---------------|---------------|------------------|
| | | U.S. Govt-Exempt | AAA | AA | A | BBB | |
| 2016 | | | | | | | |
| U.S. Treasury | \$ 88,076 | \$ 88,076 | \$ - | \$ - | \$ - | \$ - | \$ - |
| U.S. government agencies | 121,536 | - | - | 121,536 | - | - | - |
| Corporate bonds | 560 | - | 29 | 117 | 232 | 182 | - |
| Mutual bond funds | 99,517 | - | 10,810 | - | - | - | 88,707 |
| Total fixed income securities | <u>\$ 309,689</u> | <u>\$ 88,076</u> | <u>\$ 10,839</u> | <u>\$ 121,653</u> | <u>\$ 232</u> | <u>\$ 182</u> | <u>\$ 88,707</u> |

| | Fair Value | Credit Quality Rating | | | | | Not Rated |
|-------------------------------|-------------------|-----------------------|------------------|-------------------|---------------|---------------|------------------|
| | | U.S. Govt-Exempt | AAA | AA | A | BBB | |
| 2015 | | | | | | | |
| U.S. Treasury | \$ 62,153 | \$ 62,153 | \$ - | \$ - | \$ - | \$ - | \$ - |
| U.S. government agencies | 108,746 | - | - | 108,746 | - | - | - |
| Corporate bonds | 589 | - | 27 | 134 | 264 | 164 | - |
| Mutual bond funds | 106,767 | - | 17,097 | - | - | - | 89,670 |
| Total fixed income securities | <u>\$ 278,255</u> | <u>\$ 62,153</u> | <u>\$ 17,124</u> | <u>\$ 108,880</u> | <u>\$ 264</u> | <u>\$ 164</u> | <u>\$ 89,670</u> |

Interest Rate Risk

Interest rate risk is the risk that the value of fixed income securities will decline because of changing interest rates. The prices of fixed income securities with a longer time to maturity tend to be more sensitive to changes in interest rates and, therefore, are more volatile than those with shorter maturities.

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At June 30, 2016, the composition of the University's fixed income investments and maturities are summarized below:

| | Fair Value | Investment Maturities (in Years) | | | |
|-------------------------------|-------------------|----------------------------------|-------------------|------------------|-----------------|
| | | Less than 1 | 1 to 5 | 6 to 10 | More than 10 |
| U.S. Treasury | \$ 88,076 | \$ 14,213 | \$ 64,972 | \$ 8,873 | \$ 18 |
| U.S. government agencies | 121,536 | 39,431 | 68,085 | 4,434 | 9,586 |
| Corporate bonds | 560 | 59 | 307 | 194 | - |
| Mutual bond funds | 99,517 | 17,360 | 49,248 | 32,909 | - |
| Total fixed income securities | <u>\$ 309,689</u> | <u>\$ 71,063</u> | <u>\$ 182,612</u> | <u>\$ 46,410</u> | <u>\$ 9,604</u> |

Foreign Currency Risk

Foreign currency risk is the risk that investments denominated in foreign currencies may lose value due to adverse fluctuations in the value of the U.S. dollar relative to foreign currencies. The University's investment policy permits investments in publicly-traded foreign securities.

At June 30, 2016 and 2015, the University's exposure to foreign currency risk expressed in U.S. dollars was not significant.

3. Accounts Receivable

The composition of accounts receivable, net of allowance for uncollectable receivables, of \$28,278 and \$29,005 at June 30, 2016 and 2015, respectively, is summarized as follows:

| | 2016 | 2015 |
|----------------------------|------------------|------------------|
| U.S. government | \$ 49,258 | \$ 55,652 |
| State and local government | 8,217 | 7,211 |
| Private agencies | 8,019 | 7,001 |
| Student tuition and fees | 10,147 | 7,185 |
| Other | 11,272 | 10,670 |
| | <u>\$ 86,913</u> | <u>\$ 87,719</u> |

4. U.S. Government Funding

The federal government reimburses the University for certain overhead costs (e.g., facilities and administrative costs) incurred in support of federally-sponsored programs based on cost reimbursement rates negotiated with the University's cognizant agency, the U.S. Department of Health and Human Services. These reimbursements amounted to approximately \$43,579 in 2016 and \$44,936 in 2015 and are reported in federal appropriations, grants and contracts revenue.

The University's federal grants and contracts are subject to periodic audit by federal examiners. In the opinion of the University, any adjustments which may be required as a result of these audits would not be material to the overall financial position of the University.

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5. Notes and Contributions Receivable

The composition of notes and contributions receivable at June 30, 2016 and 2015 is summarized as follows:

| | 2016 | 2015 |
|---|------------------|------------------|
| Student notes | | |
| Federal loan programs | \$ 17,036 | \$ 18,181 |
| State loan programs | 7,901 | 7,999 |
| University loan funds | 68 | 68 |
| Other notes receivable | 52 | 43 |
| Total student and other notes outstanding | <u>25,057</u> | <u>26,291</u> |
| Less: Allowance for uncollectible receivables | 7,410 | 7,760 |
| Total student and other notes receivable, net | <u>17,647</u> | <u>18,531</u> |
| Contributions receivable | 45,211 | 48,066 |
| Less: Allowance for uncollectible pledges | 1,557 | 1,300 |
| Less: Discount to present value | 4,261 | 921 |
| Total contributions receivable, net | <u>39,393</u> | <u>45,845</u> |
| Total student notes and contributions receivable, net | 57,040 | 64,376 |
| Less: Current portion, net | <u>16,972</u> | <u>16,221</u> |
| | <u>\$ 40,068</u> | <u>\$ 48,155</u> |

The allowance for uncollectible receivables at June 30, 2016 and 2015 is comprised of:

| | 2016 | 2015 |
|---|-----------------|-----------------|
| Federal Perkins loan program | \$ 4,035 | \$ 4,393 |
| State of Hawai'i Higher Education loans | 3,333 | 3,305 |
| Nursing/Health Profession loans | 10 | 34 |
| Short-term loans | 32 | 28 |
| | <u>\$ 7,410</u> | <u>\$ 7,760</u> |

Payments on contributions receivable at June 30, 2016 are expected to be collected in:

| | |
|------------------------|------------------|
| Less than one year | \$ 16,012 |
| One year to five years | 29,199 |
| | <u>\$ 45,211</u> |

The principal repayment and interest rate terms of federal and University loans vary considerably. The allowance for uncollectible receivables only applies to University funded notes and the University's portion of federal student loans, as the University is not obligated to fund the federal portion of uncollected student loans. Federal loan programs are funded principally with federal advances to the University under the Perkins and various health profession loan programs.

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The Federal Perkins loan program provides for the assignment of uncollectible loans to the U.S. Department of Education for collection. Uncollectible Nursing and Health Profession loans may be written off with the approval of the U.S. Department of Health and Human Services, Division of Financing Services. Uncollectible State of Hawai'i Higher Education loans, Hawai'i Educator loans and University short-term loans may be written off with the approval of the University's General Counsel.

During the years ended June 30, 2016 and 2015, the University distributed \$2,484 and \$2,668 in student loans through the U.S. Department of Education Federal Perkins Loan Program, respectively, and \$156,333 and \$157,913 in Direct Loan programs, respectively. These distributions and related funding sources are not included as expenses or revenues in the accompanying financial statements.

As discussed in Note 1 to the consolidated financial statements, pledges for permanent endowments that do not meet eligibility requirements, as defined by GASB Statement No. 33, are not recorded as assets until the related gift is received. Accordingly, permanent endowment pledges totaling approximately \$39,020 and \$39,960 at June 30, 2016 and 2015, respectively, were not recognized as assets in the accompanying consolidated financial statements because of uncertainties with regard to their realizability, valuation, bequest intentions and other conditional promises until the specified conditions are met.

Unconditional promises to give (contributions receivable) that are expected to be collected within one year are recorded at net realizable value. Pledges receivable that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discounts on those amounts are computed using the risk-free interest rates applicable to the years in which the promises are received. Amortization of the discounts is included in private gift revenues.

6. Inventories

The inventories and the methods of valuation at June 30, 2016 and 2015 are summarized below:

| | | 2016 | 2015 |
|---|---|------------------|------------------|
| University of Hawai'i Bookstore merchandise inventory | Lower of cost or market using the first-in, first-out retail inventory method. | \$ 7,121 | \$ 8,396 |
| University of Hawai'i Chemistry Stockroom | Cost applied on the first-in, first-out basis. | 885 | 988 |
| University of Hawai'i Facilities Management Warehouse | Cost applied on the first-in, first-out basis. | 927 | 1,055 |
| University of Hawai'i Press merchandise inventory | Job order or specific identification method. Books remaining in the inventory after the first year of publication are written off on the straight-line basis over a five-year period. | 699 | 758 |
| University of Hawai'i other inventory | Lower of cost or market using the weighted average cost method. | 618 | 568 |
| | | <u>\$ 10,250</u> | <u>\$ 11,765</u> |

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7. Capital Assets

A summary of capital assets at June 30, 2016 and 2015 is as follows:

| | Beginning Balance | Additions | Deductions | Transfers | Ending Balance |
|--|----------------------|-------------------|------------------|------------------|---------------------|
| 2016 | | | | | |
| Nondepreciable capital assets | | | | | |
| Land | \$ 37,596 | \$ 3,783 | \$ - | \$ 3,975 | \$ 45,354 |
| Construction in progress | 249,788 | 78,079 | 3,915 | (141,080) | 182,872 |
| Total capital assets not being depreciated | <u>287,384</u> | <u>81,862</u> | <u>3,915</u> | <u>(137,105)</u> | <u>228,226</u> |
| Depreciable capital assets | | | | | |
| Land improvements | 129,013 | 82 | 126 | - | 128,969 |
| Infrastructure | 174,376 | 1,034 | - | 42,874 | 218,284 |
| Buildings | 2,248,626 | 17,851 | 14,545 | 88,221 | 2,340,153 |
| Equipment | 377,355 | 13,194 | 14,114 | 6,010 | 382,445 |
| Library materials | 164,410 | 4,426 | - | - | 168,836 |
| Total capital assets being depreciated | <u>3,093,780</u> | <u>36,587</u> | <u>28,785</u> | <u>137,105</u> | <u>3,238,687</u> |
| Less: Accumulated depreciation | <u>1,312,473</u> | <u>124,937</u> | <u>23,882</u> | <u>-</u> | <u>1,413,528</u> |
| Capital assets, net | <u>\$ 2,068,691</u> | <u>\$ (6,488)</u> | <u>\$ 8,818</u> | <u>\$ -</u> | <u>\$ 2,053,385</u> |
| 2015 | | | | | |
| Nondepreciable capital assets | | | | | |
| Land | \$ 36,211 | \$ - | \$ - | \$ 1,385 | \$ 37,596 |
| Construction in progress | 230,965 | 100,367 | 3,303 | (78,241) | 249,788 |
| Total capital assets not being depreciated | <u>267,176</u> | <u>100,367</u> | <u>3,303</u> | <u>(76,856)</u> | <u>287,384</u> |
| Depreciable capital assets | | | | | |
| Land improvements | 127,590 | 307 | - | 1,116 | 129,013 |
| Infrastructure | 170,432 | 624 | - | 3,320 | 174,376 |
| Buildings | 2,192,091 | 13,474 | 24,063 | 67,124 | 2,248,626 |
| Equipment | 383,343 | 13,368 | 24,652 | 5,296 | 377,355 |
| Library materials | 161,839 | 2,571 | - | - | 164,410 |
| Total capital assets being depreciated | <u>3,035,295</u> | <u>30,344</u> | <u>48,715</u> | <u>76,856</u> | <u>3,093,780</u> |
| Less: Accumulated depreciation | <u>1,230,621</u> | <u>121,378</u> | <u>39,526</u> | <u>-</u> | <u>1,312,473</u> |
| Capital assets, net | <u>\$ 2,071,850</u> | <u>\$ 9,333</u> | <u>\$ 12,492</u> | <u>\$ -</u> | <u>\$ 2,068,691</u> |

Capital assets consist of land, land improvements, infrastructure, buildings, equipment, library materials, and construction in progress. Construction in progress ("CIP") additions represent costs for new projects, net of the amount of capital assets placed in service. CIP is not depreciated until the asset is placed in service. Assets acquired are recorded at cost, or if donated, at appraised value at the date of the gift. Land parcels comprising 1,206 acres, or 22 percent of the University's property, are recorded at the State's value of \$1 per parcel. Assets owned by the federal government, although in the custody of the University, are not included in the capital asset total.

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8. Other Noncurrent Assets

Other noncurrent assets at June 30, 2016 and 2015 were comprised of:

| | 2016 | 2015 |
|--|------------------|------------------|
| Interest in beneficial trusts held by others | \$ 16,343 | \$ 17,044 |
| Prepaid bond insurance | 295 | 317 |
| Other | <u>2,252</u> | <u>2,180</u> |
| | <u>\$ 18,890</u> | <u>\$ 19,541</u> |

9. Due From and Due To the State of Hawai'i

Amounts due from and due to the State of Hawai'i at June 30, 2016 and 2015 were as follows:

| | 2016 | | 2015 | |
|---|-------------------|-----------------|-------------------|------------------|
| | Due from | Due to | Due from | Due to |
| State appropriations for current operations | \$ 102 | | \$ 188 | |
| State capital appropriations – noncurrent | <u>329,751</u> | | <u>399,144</u> | |
| Total due from State of Hawai'i | <u>\$ 329,853</u> | | <u>\$ 399,332</u> | |
| Imprest/petty cash advances | | \$ 80 | | \$ 84 |
| Advance | | 6,000 | | 12,000 |
| General obligation bonds – current | | 195 | | 185 |
| Employee fringe adjustments | | <u>19</u> | | <u>241</u> |
| Due to State of Hawai'i – current | | 6,294 | | 12,510 |
| General obligation bonds – noncurrent | | <u>-</u> | | <u>195</u> |
| Total due to State of Hawai'i | | <u>\$ 6,294</u> | | <u>\$ 12,705</u> |

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10. Due to the State of Hawai'i for General Obligation Bonds

Activity related to amounts due to the State of Hawai'i for general obligation bonds for the year ended June 30, 2016 is as follows:

| | Original Amount | Beginning Balance | Principal Repayment | Ending Balance |
|--|--------------------|----------------------|------------------------|-------------------|
| Series DB (interest rate, 2.80% to 5.25%) | | | | |
| Student Housing | | | | |
| Mānoa | \$ 731 | \$ 193 | \$ 94 | \$ 99 |
| Hilo | 143 | 38 | 18 | 20 |
| Parking Structure Phase I | 425 | 112 | 54 | 58 |
| | <u>1,299</u> | <u>343</u> | <u>166</u> | <u>177</u> |
| Series DG (interest rate, 5.00%) | | | | |
| Student Housing | | | | |
| Mānoa | 82 | 22 | 11 | 11 |
| Hilo | 16 | 3 | 2 | 1 |
| Parking Structure Phase I | 47 | 12 | 6 | 6 |
| | <u>145</u> | <u>37</u> | <u>19</u> | <u>18</u> |
| | <u>\$ 1,444</u> | <u>\$ 380</u> | <u>\$ 185</u> | <u>\$ 195</u> |

Activity related to amounts due to the State of Hawai'i for general obligation bonds for the year ended June 30, 2015 is as follows:

| | Original Amount | Beginning Balance | Principal Repayment | Ending Balance |
|--|--------------------|----------------------|------------------------|-------------------|
| Series DB (interest rate, 2.80% to 5.25%) | | | | |
| Student Housing | | | | |
| Mānoa | \$ 731 | \$ 282 | \$ 89 | \$ 193 |
| Hilo | 143 | 55 | 17 | 38 |
| Parking Structure Phase I | 425 | 164 | 52 | 112 |
| | <u>1,299</u> | <u>501</u> | <u>158</u> | <u>343</u> |
| Series DG (interest rate, 5.00%) | | | | |
| Student Housing | | | | |
| Mānoa | 82 | 32 | 10 | 22 |
| Hilo | 16 | 5 | 2 | 3 |
| Parking Structure Phase I | 47 | 18 | 6 | 12 |
| | <u>145</u> | <u>55</u> | <u>18</u> | <u>37</u> |
| | <u>\$ 1,444</u> | <u>\$ 556</u> | <u>\$ 176</u> | <u>\$ 380</u> |

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General obligation bonds are payable in annual installments, including semi-annual interest payments, with final payment due in July 2017. The bonds mature in designated numerical sequence and are payable from the operations of the University. The interest and principal payments are due as follows:

| | Principal | Interest |
|-----------|------------------|-------------------------|
| Series DB | September 1 | March 1 and September 1 |
| Series DG | July 1 | January 1 and July 1 |

At June 30, 2016, principal and interest maturities on general obligation bonds were \$195 and \$0, respectively.

The general obligation bonds have provisions for early redemption. The premiums on bond redemption, as a percentage of the bond principal redeemed, range from 0.5 percent to 2.0 percent.

In June 2005, the State issued \$772,600 in general obligation Series DG (refunding bonds), of which the University's portion was approximately \$145, with a five percent interest rate to advance refund approximately \$152 (University's portion) of outstanding general obligation Series CG bonds (refunded bonds) which have been partially defeased. The net proceeds from the issuance of the refunding bonds were placed in an irrevocable trust and were used to purchase securities of the United States government at various interest rates and maturities sufficient to meet the debt service requirements of the refunded bonds.

In September 2003, the State issued \$188,700 in general obligation Series DB bonds (refunding bonds) of which the University's portion was approximately \$1,299, with interest rates ranging from 2.80 percent to 5.25 percent to advance refund approximately \$1,299 (University's portion) of outstanding general obligation Series CG bonds (refunded bonds) which have been partially defeased. The net proceeds from the issuance of the refunding bonds were placed in an irrevocable trust and were used to purchase securities of the United States government at various interest rates and maturities sufficient to meet the debt service requirements of the refunding bonds.

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11. Long-Term Liabilities

Long-term liability activity for the years ended June 30, 2016 and 2015 is summarized as follows:

| | Beginning Balance | Additions | Reductions | Ending Balance | Current Portion |
|--|------------------------------|---------------------|-------------------|---------------------------|----------------------------|
| 2016 | | | | | |
| Bonds payable | | | | | |
| Revenue bonds payable | <u>\$ 578,585</u> | <u>\$ 166,285</u> | <u>\$ 182,250</u> | <u>\$ 562,620</u> | <u>\$ 18,940</u> |
| Other liabilities | | | | | |
| Workers' compensation | 15,512 | 4,636 | 2,048 | 18,100 | 6,353 |
| Accrued vacation | 73,840 | 28,219 | 26,885 | 75,174 | 29,923 |
| Net pension liability (Note 14) | 1,089,882 | 148,576 | 93,894 | 1,144,564 | - |
| Postemployment health care/life insurance benefits (Note 15) | 650,805 | 117,052 | 45,100 | 722,757 | - |
| Note payable | 17,000 | - | - | 17,000 | - |
| Total other liabilities | <u>1,847,039</u> | <u>298,483</u> | <u>167,927</u> | <u>1,977,595</u> | <u>36,276</u> |
| Total long-term liabilities | <u>\$ 2,425,624</u> | <u>\$ 464,768</u> | <u>\$ 350,177</u> | <u>\$ 2,540,215</u> | <u>\$ 55,216</u> |
| 2015 | | | | | |
| Bonds payable | | | | | |
| Revenue bonds payable | <u>\$ 593,930</u> | <u>\$ -</u> | <u>\$ 15,345</u> | <u>\$ 578,585</u> | <u>\$ 17,115</u> |
| Other liabilities | | | | | |
| Workers' compensation | 14,268 | 4,404 | 3,160 | 15,512 | 5,586 |
| Accrued vacation | 72,832 | 26,803 | 25,795 | 73,840 | 29,222 |
| Net pension liability (Note 14) | - | 1,329,425 | 239,543 | 1,089,882 | - |
| Postemployment health care/life insurance benefits (Note 15) | 579,196 | 113,009 | 41,400 | 650,805 | - |
| Note payable | 17,000 | - | - | 17,000 | - |
| Total other liabilities | <u>683,296</u> | <u>1,473,641</u> | <u>309,898</u> | <u>1,847,039</u> | <u>34,808</u> |
| Total long-term liabilities | <u>\$ 1,277,226</u> | <u>\$ 1,473,641</u> | <u>\$ 325,243</u> | <u>\$ 2,425,624</u> | <u>\$ 51,923</u> |

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Revenue Bonds Payable

The University's revenue bonds payable at June 30, 2016 and 2015 is as follows:

| | Series | Date Issued | Authorized | 2016 | 2015 |
|---|------------------|--------------------|-------------------|-------------------|-------------------|
| Frear Hall Construction, Student Housing System at Mānoa, Food Service System and Student Housing System at Hilo (interest rate, 3.25% to 5.0%) | 2006A | December 13, 2006 | \$ 100,000 | \$ 19,970 | \$ 87,540 |
| University Health & Wellness Center (interest rate, 3.5% to 5.0%) | Ref 2006A | October 25, 2006 | 133,810 | 20,590 | 123,140 |
| Various acquisition and construction projects (interest rate, 2.5% to 6.0%) | 2009A | April 15, 2009 | 100,000 | 87,340 | 89,820 |
| University's Cancer Center (interest rate, 2.5% to 6.0%) | 2010A-1, 2010A-2 | October 7, 2010 | 138,640 | 124,590 | 127,600 |
| Various construction projects (interest rate, 2.5% to 6.0%) | 2010B-1, 2010B-2 | October 7, 2010 | 154,090 | 142,490 | 145,830 |
| Student Housing System at Mānoa and Telecommunications System (interest rate, 2.0% to 5.0%) | 2012A(R) | February 22, 2012 | 8,575 | 3,245 | 4,655 |
| Hilo College of Pharmacy and Law School Expansion and Modernization (interest rate, 1.0% to 4.7%) | 2015A | September 24, 2015 | 8,575 | 8,575 | - |
| Frear Hall Construction, Student Housing System at Mānoa, Food Service System and Student Housing System at Hilo (interest rate, 3.0% to 5.0%) | 2015B(R) | September 24, 2015 | 47,010 | 47,010 | - |
| Frear Hall Construction, Student Housing System at Mānoa, Food Service System and Student Housing System at Hilo (interest rate, 0.8% to 3.0%) | 2015C(R) | September 24, 2015 | 17,585 | 15,945 | - |
| University Health & Wellness Center (interest rate, 0.8% to 2.8%) | 2015D(R) | September 24, 2015 | 25,715 | 25,465 | - |
| University Health & Wellness Center (interest rate, 5.0%) | 2015E(R) | April 20, 2016 | 67,400 | 67,400 | - |
| | | | <u>\$ 801,400</u> | <u>\$ 562,620</u> | <u>\$ 578,585</u> |

In September 2015, the University issued \$166,285 in Series 2015A (\$8,575, taxable new money), 2015B(R) (\$47,010, tax-exempt refunding), 2015C(R) (\$17,585, taxable refunding), 2015D(R) (\$25,715, taxable refunding), and 2015E(R) (\$67,400, tax-exempt forward delivery refunding) bonds (collectively, the "Series 2015 Bonds") for the purpose of financing the costs of University projects and refunding previously issued bonds. All Series 2015 bonds were delivered on September 24, 2015 with the exception of the forward delivery Series 2015E(R) bonds which were delivered on April 20, 2016. Total premium for the Series 2015 Bonds approximated \$13,698. The University projects include the UH Mānoa Law School Expansion and Modernization Project and the UH Hilo College of Pharmacy Project.

The proceeds of the Series 2015B(R), 2015C(R), 2015D(R) and 2015E(R) bonds were deposited into an irrevocable trust with an escrow agent to provide for a portion of the future debt service payments on the Series 2006A University Revenue Bonds and the Refunding Series 2006A University Bonds. Accordingly, the trust account assets and liabilities relating to the defeased bonds are not recorded in the consolidated financial statements of the University. On June 30,

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2016, \$163,245 of bonds outstanding from the Series 2006A University Revenue Bonds and the Refunding Series 2006A University Bonds were considered defeased. The defeasance resulted in an accounting gain of \$15,080 and an economic gain (difference between the present values of the debt service payment on the old and new debt) of \$9,573. The coupon interest rates for the Series 2015 Bonds range from 0.811 percent to 5.000 percent (first interest payment due on April 1, 2016) with the last maturity on October 1, 2044.

In February 2012, the University issued \$8,575 in Series 2012A(R) revenue bonds to retire (current refund) \$8,955 of the outstanding Series 2001B revenue bonds. The proceeds of the Series 2012A(R) bonds were deposited into a trust account with an escrow agent to fully defease the outstanding principal of the Series 2001B bonds. The defeasance resulted in an accounting gain of \$943 and an economic loss of \$27. The coupon interest rates for the Series 2012A(R) bonds range from two percent to five percent (first interest payment due on April 1, 2012) and mature on October 1, 2018.

In October 2010, the University issued \$292,730 in Series 2010A-1 (\$111,265), 2010A-2 (\$27,375), 2010B-1 (\$127,535), and 2010B-2 (\$26,555) bonds (collectively, the "Series 2010 Bonds") for the purpose of financing the costs of certain University projects. The Series 2010A-1 and Series 2010B-1 bonds are designated as "Build America Bonds" under the provisions of the American Recovery and Reinvestment Act of 2009. These University projects may include the construction and maintenance of the University's Cancer Center, renovations and additions to the Mānoa Campus Center, construction and equipment for an Information Technology Building, renovations to the Sinclair Library basement on the Mānoa campus, further development of the University of Hawai'i at West O'ahu ("UH-West O'ahu") Kapolei campus, various energy conservation/efficiency projects on the community college campuses on O'ahu and Maui, land acquisition for the Leeward Community College Wai'anae Education Center, construction of the Kapi'olani Community College Culinary Institute of the Pacific, and renovation of the observatory for the Panoramic Survey Telescope & Rapid Response System 2 telescope. The coupon interest rates for the Series 2010 Bonds range from 2.50 percent to 6.03 percent (first interest payment due on April 1, 2011) and mature on October 1, 2030 and 2040.

The University receives funds from the State of Hawai'i Tobacco Settlement Special Fund for the payment of principal and interest on the Refunding Series 2006A, Series 2015D(R) and 2015E(R) bonds to finance the cost of construction of the medical school facility and for annual operating expenses incurred by the facility. The funds received from the State of Hawai'i Tobacco Settlement Special Fund for debt service amounted to \$9,549 and \$9,924 in 2016 and 2015, respectively.

The revenue bonds are paid from certain unrestricted revenues in annual installments, including semi-annual interest payments ranging from \$12 to \$13,688 with the final payment due in October 2044. Series 2006A, 2009A, 2010, 2012A(R) and Series 2015 bonds interest is payable semi-annually on April 1 and October 1, and the principal is payable on October 1 of each year. The Refunding Series 2006A interest is payable semi-annually on January 15 and July 15, and the principal is payable on July 15 of each year. The Bond Resolution adopted on May 17, 2002 and supplemented, stipulates that all available moneys on deposit in any special fund or revolving fund of the University, excluding moneys on deposit in the University Revenue – Undertakings Fund derived from the University Bond System, are pledged to the payment of the Refunding Series 2006A bonds, interest and premiums (if any). All available moneys on deposit in any special fund or revolving fund of the University, including moneys on deposit in the University Bond System, are pledged to the payment of the Series 2006A, 2009A, 2010, 2012A(R) and Series 2015 bonds, interest and premiums (if any).

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The University entered into continuing disclosure certificates for the benefit of revenue bondholders, where it agreed to provide certain financial information and operating data relating to the University with respect to its revenue bonds to the Municipal Securities Rulemaking Board. The University, based on consultation with its bond counsel and bond underwriter, has complied in all material respects with the continuing disclosure requirements.

At June 30, 2016, future maturities of revenue bonds are as follows:

| | Principal | Interest |
|-----------------------------|-------------------|-------------------|
| Year ending June 30, | | |
| 2017 | \$ 18,940 | \$ 27,200 |
| 2018 | 19,115 | 26,739 |
| 2019 | 18,360 | 26,155 |
| 2020 | 18,745 | 25,533 |
| 2021 | 19,375 | 24,864 |
| 2022–2026 | 108,485 | 110,723 |
| 2027–2031 | 130,180 | 81,589 |
| 2032–2036 | 128,075 | 46,734 |
| 2037–2041 | 99,435 | 14,034 |
| 2042-2045 | 1,910 | 184 |
| | <u>\$ 562,620</u> | <u>\$ 383,755</u> |

Bond Premiums

Activity related to the premiums on general obligation and revenue bonds for the years ended June 30, 2016 and 2015 is as follows:

| | Series | Beginning Balance | Additions | Reductions | Ending Balance |
|----------------------------------|---------------|------------------------------|------------------|-------------------|---------------------------|
| 2016 | | | | | |
| John A. Burns School of Medicine | Ref 2006A | \$ 1,183 | \$ - | \$ 992 | \$ 191 |
| University's Cancer Center | 2010A | 715 | - | 263 | 452 |
| Various construction projects | 2010B | 1,074 | - | 366 | 708 |
| Student Housing | 2015B(R) | - | 5,639 | 196 | 5,443 |
| John A. Burns School of Medicine | 2015E(R) | - | 8,059 | 99 | 7,960 |
| | | <u>\$ 2,972</u> | <u>\$ 13,698</u> | <u>\$ 1,916</u> | <u>\$ 14,754</u> |
| 2015 | | | | | |
| John A. Burns School of Medicine | Ref 2006A | \$ 1,256 | \$ - | \$ 73 | \$ 1,183 |
| University's Cancer Center | 2010A | 1,030 | - | 315 | 715 |
| Various construction projects | 2010B | 1,511 | - | 437 | 1,074 |
| General obligation | DB | 4 | - | 4 | - |
| General obligation | DG | 1 | - | 1 | - |
| | | <u>\$ 3,802</u> | <u>\$ -</u> | <u>\$ 830</u> | <u>\$ 2,972</u> |

Note Payable

On May 4, 2012, the University entered into a five-year, unsecured loan agreement ("Note") with Hawaii Regional Center LP III ("Lender") for a commitment amount not to exceed \$18,000, subject to certain limitations. The proceeds were used to facilitate and fund construction of the UH-West O'ahu campus located in Kapolei, Hawai'i.

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The Note bears interest at the rate of 1.5 percent per annum and is due and payable semi-annually to the Lender on January 1 and July 1 each year until the Note has been paid in full. Under the terms of the Note, repayment each fiscal year is limited and subject to specific appropriations by the State to make such payments. The Note matures on April 22, 2018, at which time the unpaid principal will be due. As of June 30, 2016 and 2015, \$17,000 remained outstanding.

12. Line of Credit (Research Corporation)

The Research Corporation has a revolving line of credit with First Hawaiian Bank in the amount of \$5,000 for short-term working capital, expiring on February 1, 2017. The terms of the revolving line of credit require repayment as specified in the credit agreement. All borrowings are collateralized by a security agreement over the Research Corporation's accounts receivable. The rate of interest on borrowings was 3.28 percent at June 30, 2016 and 2015. At June 30, 2016 and 2015, there were no borrowings under this line.

13. Property Leases

The University has entered into real property operating lease agreements with future minimum payments as follows:

| | Lease Amount |
|-----------------------------|-------------------------|
| Year ending June 30, | |
| 2017 | \$ 2,550 |
| 2018 | 2,051 |
| 2019 | 1,202 |
| 2020 | 1,029 |
| 2021 | 555 |
| 2022–2026 | 342 |
| 2027–2031 | 334 |
| Thereafter | 1,734 |
| | <u>\$ 9,797</u> |

Rent expense for outside space for the years ended June 30, 2016 and 2015 approximated \$7,904 and \$7,540, respectively.

14. Employee Benefits

Employees' Retirement System
General Information on the Pension Plan

Plan Description

Generally, all full-time employees of the University are required to be members of the Employees' Retirement System of the State of Hawai'i ("ERS"), a cost-sharing multiple-employer defined benefit pension plan that administers the University's pension benefits program. Benefits, eligibility and contribution requirements are governed by HRS Chapter 88 and can be amended through legislation. The ERS issues publicly available annual financial reports that can be obtained at ERS's website: <http://www.ers.ehawaii.gov>.

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Benefits Provided

The ERS Pension Trust is comprised of three pension classes for membership purposes and considered to be a single plan for accounting purposes since all assets of the ERS may legally be used to pay the benefits of any of the ERS members or beneficiaries. The ERS provides retirement, disability and death benefits with three membership classes known as the noncontributory, contributory and hybrid retirement classes. The three classes provide a monthly retirement allowance equal to the benefit multiplier (generally 1.25 percent or 2.00 percent) multiplied by the average final compensation multiplied by years of credited service. Average final compensation for members hired prior to July 1, 2012 is an average of the highest salaries during any three years of credited service, excluding any salary paid in lieu of vacation for members hired January 1, 1971 or later and the average of the highest salaries during any five years of credited service including any salary paid in lieu of vacation for members hired prior to January 1, 1971. For members hired after June 30, 2012, average final compensation is an average of the highest salaries during any five years of credited service excluding any salary paid in lieu of vacation.

Each retirees' original retirement allowance is increased on each July 1 beginning the calendar year after retirement. Retirees first hired as members prior to July 1, 2012 receive a 2.5 percent increase each year of their original retirement allowance without a ceiling. Retirees first hired as members after June 30, 2012 receive a 1.5 percent increase each year of their original retirement allowance without a ceiling. The annual increase is not compounded.

Noncontributory Class

- Retirement Benefits – General employees' retirement benefits are determined as 1.25 percent of average final compensation multiplied by the years of credited service. Employees with 10 years of credited service are eligible to retire at age 62. Employees with 30 years of credited service are eligible to retire at age 55.
- Disability Benefits – Members are eligible for service-related disability benefits regardless of length of service and receive a lifetime pension of 35 percent of their average final compensation. Ten years of credited service is required for ordinary disability. Ordinary disability benefits are determined in the same manner as retirement benefits but are payable immediately, without an actuarial reduction, and at a minimum of 12.5 percent of average final compensation.
- Death Benefits – For service-connected deaths, the surviving spouse/reciprocal beneficiary receives a monthly benefit of 30 percent of the average final compensation until remarriage or re-entry into a new reciprocal beneficiary relationship. Additional benefits are payable to surviving dependent children up to age 18. If there is no spouse/reciprocal beneficiary or dependent children, no benefit is payable.

Ordinary death benefits are available to employees who were active at time of death with at least ten years of credited service. The surviving spouse/reciprocal beneficiary (until remarriage/reentry into a new reciprocal beneficiary relationship) and dependent children (up to age 18) receive a benefit equal to a percentage of the member's accrued maximum allowance unreduced for age or, if the member was eligible for retirement at the time of death, the surviving spouse/reciprocal beneficiary receives 100 percent joint and survivor lifetime pension and the dependent children receive a percentage of the member's accrued maximum allowance unreduced for age.

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Contributory Class for Members Hired prior to July 1, 2012

- Retirement Benefits – General employees' retirement benefits are determined as two percent of average final compensation multiplied by the years of credited service. General employees with five years of credited service are eligible to retire at age 55.
- Disability Benefits – Members are eligible for service-related disability benefits regardless of length of service and receive a one-time payment of the member's contributions and accrued interest plus a lifetime pension of 50 percent of their average final compensation. Ten years of credited service is required for ordinary disability. Ordinary disability benefits are determined as 1.75 percent of average final compensation multiplied by the years of credited service but are payable immediately, without an actuarial reduction, and at a minimum of 30 percent of average final compensation.
- Death Benefits – For service-connected deaths, the surviving spouse/reciprocal beneficiary receives a lump sum payment of the member's contributions and accrued interest plus a monthly benefit of 50 percent of the average final compensation until remarriage or re-entry into a new reciprocal beneficiary relationship. If there is no surviving spouse/reciprocal beneficiary, surviving children (up to age 18) or dependent parents are eligible for the monthly benefit. If there is no spouse/reciprocal beneficiary or dependent children/parents, the ordinary death benefit is payable to the designated beneficiary.

Ordinary death benefits are available to employees who were active at time of death with at least one year of service. Ordinary death benefits consist of a lump sum payment of the member's contributions and accrued interest plus a percentage of the salary earned in the 12 months preceding death, or 50 percent Joint and Survivor lifetime pension if the member was not eligible for retirement at the time of death but was credited with at least 10 years of service and designated one beneficiary, or 100 percent Joint and Survivor lifetime pension if the member was eligible for retirement at the time of death and designated one beneficiary.

Contributory Class for Members Hired After June 30, 2012

- Retirement Benefits – General employees' retirement benefits are determined as 1.75 percent of average final compensation multiplied by the years of credited service. General employees with ten years of credited service are eligible to retire at age 60.
- Disability and Death Benefits – Members are eligible for service-related disability benefits regardless of length of service and receive a lifetime pension of 50 percent of their average final compensation plus refund of contributions and accrued interest. Ten years of credited service is required for ordinary disability.

Death benefits for contributory members hired after June 30, 2012 are generally the same as those for contributory members hired June 30, 2012 and prior.

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Hybrid Class for Members Hired Prior to July 1, 2012

- Retirement Benefits – General employees' retirement benefits are determined as two percent of average final compensation multiplied by the years of credited service. General employees with five years of credited service are eligible to retire at age 62. General employees with 30 years of credited service are eligible to retire at age 55.
- Disability Benefits – Members are eligible for service-related disability benefits regardless of length of service and receive a lifetime pension of 35 percent of their average final compensation plus refund of their contributions and accrued interest. Ten years of credited service is required for ordinary disability. Ordinary disability benefits are determined in the same manner as retirement benefits but are payable immediately, without an actuarial reduction, and at a minimum of 25 percent of average final compensation.
- Death Benefits – For service-connected deaths, the designated surviving spouse/reciprocal beneficiary receives a lump sum payment of the member's contributions and accrued interest plus a monthly benefit of 50 percent of the average final compensation until remarriage or re-entry into a new reciprocal beneficiary relationship. If there is no surviving spouse/reciprocal beneficiary, surviving dependent children (up to age 18) or dependent parents are eligible for the monthly benefit. If there is no spouse/reciprocal beneficiary or dependent children/parents, the ordinary death benefit is payable to the designated beneficiary.

Ordinary death benefits are available to employees who were active at time of death with at least five years of service. Ordinary death benefits consist of a lump sum payment of the member's contributions and accrued interest plus a percentage multiplied by 150 percent, or 50 percent Joint and Survivor lifetime pension if the member was not eligible for retirement at the time of death but was credited with at least 10 years of service and designated one beneficiary, or 100 percent Joint and Survivor lifetime pension if the member was eligible for retirement at the time of death and designated one beneficiary.

Hybrid Class for Members Hired After June 30, 2012

- Retirement Benefits – General employees' retirement benefits are determined as 1.75 percent of average final compensation multiplied by the years of credited service. General employees with 10 years of credited service are eligible to retire at age 65. Employees with 30 years of credited service are eligible to retire at age 60.
- Disability and Death Benefits – Provisions for disability and death benefits generally remain the same except for ordinary death benefits. Ordinary death benefits are available to employees who were active at time of death with at least 10 years of service. Ordinary death benefits consist of a lump sum payment of the member's contributions and accrued interest plus a percentage multiplied by 50 percent Joint and Survivor lifetime pension if the member was not eligible for retirement at the time of death but was credited with at least 10 years of service and designated one beneficiary, or 100 percent Joint and Survivor lifetime pension if the member was eligible for retirement at the time of death and designated one beneficiary.

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Contributions

Contributions are governed by HRS Chapter 88 and may be amended through legislation. The employer rate is set by statute based on the recommendations of the ERS actuary resulting from an experience study conducted every five years. Since July 1, 2005, the employer contribution rate is a fixed percentage of compensation, including the normal cost plus amounts required to pay for the unfunded actuarial accrued liabilities. The contribution rates for fiscal years 2016 and 2015 were 17.00 percent and 16.50 percent, respectively. Contributions to the pension plan from the University for the years ended June 30, 2016 and 2015 were \$97,394 and \$93,949, respectively.

The University is required to make all contributions for noncontributory members. Contributory members hired prior to July 1, 2012 are required to contribute 7.8 percent of their salary. Hybrid members hired prior to July 1, 2012 are required to contribute 6.0 percent of their salary. Hybrid members hired after June 30, 2012 are required to contribute 8.0 percent of their salary.

Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions

At June 30, 2016 and 2015, the University reported a liability of \$1,144,564 and \$1,089,882, respectively, for its proportionate share of the net pension liability. The net pension liability was measured as of June 30, 2015 and 2014, respectively, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of that date. The University's proportion of the net pension liability was based on a projection of the University's long-term share of contributions to the pension plan relative to projected contributions of all participants, actuarially determined. At June 30, 2015 and 2014, the University's proportion was 13.11 percent and 13.59 percent, respectively, which was a decrease of 0.48 percent and an increase of 0.16 percent from its proportion measured as of June 30, 2014 and 2013, respectively.

There were no changes in other assumptions and inputs that affected the measurement of the total pension liability since the prior measurement date other than the investment return assumption. Fiscal year 2016 was the first year of the three-year phase-in of the investment return assumption. The investment return rate decreased beginning in fiscal year 2016 to 7.65 percent and will continue to decrease to 7.55 percent in fiscal year 2017 and to 7.50 percent in fiscal year 2018 and will remain at 7.5 percent thereafter. There were no other changes between the measurement date, June 30, 2015, and the reporting date, June 30, 2016, that are expected to have a significant effect on the proportionate share of the net pension liability.

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For the years ended June 30, 2016 and 2015, the University recognized pension expense of \$84,899 and \$87,780, respectively. At June 30, 2016 and 2015, the University reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

| | Deferred Outflows of Resources | Deferred Inflows of Resources |
|---|---|--|
| 2016 | | |
| Difference between expected and actual experience | \$ 10,720 | \$ 32,030 |
| Net difference between projected and actual investment earnings on pension plan investments | - | 39,056 |
| Change in assumptions | 27,018 | - |
| Changes in proportion and differences between employer contributions and proportionate share of contributions | - | 40,278 |
| Contributions subsequent to the measurement date | <u>125,961</u> | <u>-</u> |
| Total deferred inflows and outflows of resources | <u>\$ 163,699</u> | <u>\$ 111,364</u> |
| 2015 | | |
| Difference between expected and actual experience | \$ 13,859 | \$ - |
| Net difference between projected and actual investment earnings on pension plan investments | - | 126,487 |
| Changes in proportion and differences between employer contributions and proportionate share of contributions | - | 24,675 |
| Contributions subsequent to the measurement date | <u>120,989</u> | <u>-</u> |
| Total deferred inflows and outflows of resources | <u>\$ 134,848</u> | <u>\$ 151,162</u> |

The \$125,961 reported as deferred outflows of resources related to pensions resulting from University contributions subsequent to the measurement date will be recognized as a reduction of the net pension liability in the year ending June 30, 2017. The \$120,989 reported as deferred outflows of resources resulting in the University's contributions subsequent to the measurement date was recognized as a reduction of net pension liability in the year ended June 30, 2016. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized in pension expense as follows:

| | |
|-----------------------------|------------------|
| Year ending June 30, | |
| 2017 | \$ 25,553 |
| 2018 | 25,553 |
| 2019 | 25,553 |
| 2020 | (5,947) |
| 2021 | <u>2,914</u> |
| | <u>\$ 73,626</u> |

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Actuarial Assumptions

The total pension liability in the June 30, 2015 and 2014 actuarial valuations were determined using the following actuarial assumptions, applied to all periods included in the measurement:

| | 2016 | 2015 |
|---------------------------|-------------|-------------|
| Inflation | 3.00 % | 3.00 % |
| Payroll growth rate | 3.50 % | 3.50 % |
| Investment rate of return | 7.65 % | 7.75 % |

The same rates were applied to all periods. There were no changes to ad hoc postemployment benefits including Cost-of-Living Adjustments.

Postretirement mortality rates are based on Client Specific Tables and the 1994 U.S. Group Annuity Mortality Static Tables. Pre-retirement mortality rates are based on custom tables with RP-2000 rates.

The actuarial assumptions used in the June 30, 2015 and 2014 valuations were based on the most recent experience study dated December 20, 2010. Between experience studies, the ERS Board of Trustees elected to lower the investment return assumption effective with the June 30, 2015 valuation.

The long-term expected rate of return on pension plan investments was determined using a "top down approach" of the Bespoke Client-Constrained Simulation-based Optimization Model (a statistical technique known as "re-sampling with a replacement" that directly keys in on specific plan-level risk factors as stipulated by the ERS Board of Trustees) in which best-estimate ranges of expected future real rates of return (expected returns, net of pension plan investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. The target allocation and best estimates of arithmetic real rates of return for each major asset class are summarized in the following table:

| | Target Allocation | Long-Term Expected Real Rate of Return |
|----------------------|--------------------------|---|
| Domestic equity | 30.0% | 8.5% |
| International equity | 26.0% | 9.3% |
| Total fixed-income | 20.0% | 3.1% |
| Real estate | 7.0% * | 9.2% |
| Private equity | 7.0% * | 11.9% |
| Real return | 5.0% * | 6.7% |
| Covered calls | 5.0% | 7.7% |
| Total | <u>100.0%</u> | |

* The real estate, private equity and real return targets will be the percentage actually invested up to 7.0 percent, 7.0 percent and 5.0 percent, respectively, of the total fund. Changes in the real estate, private equity and real return targets will be offset by an equal percentage change in the large cap domestic equity target.

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Discount Rate

The discount rate used to measure the net pension liability was 7.65 percent and 7.75 percent for the June 30, 2015 and 2014 measurement date, respectively. The projection of cash flows used to determine the discount rate assumed that employee contributions will be made at the current contribution rate and that contributions from the University will be made at statutorily required rates, actuarially determined. Based on those assumptions, the pension plan’s fiduciary net position was projected to be available to make all projected future benefit payments of current active and inactive employees. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

Sensitivity of the University’s Proportionate Share of the Net Pension Liability to Changes in the Discount Rate

The following presents the University’s proportionate share of the net pension liability, calculated using the discount rate of 7.65 percent and 7.75 percent, for the measurement date June 30, 2015 and 2014, respectively, as well as what the University’s proportionate share of the net pension liability would be if it were calculated using a discount rate that is one percentage point lower (6.65 percent and 6.75 percent, respectively) or one percentage point higher (8.65 percent and 8.75 percent, respectively) than the current rate:

| | 1% Decrease (6.65%) | Discount Rate (7.65%) | 1% Increase (8.65%) |
|---|------------------------------------|--------------------------------------|------------------------------------|
| 2016 | | | |
| The University’s proportionate share of the net pension liability | <u>\$ 1,440,967</u> | <u>\$ 1,144,564</u> | <u>\$ 848,162</u> |
| | 1% Decrease (6.75%) | Discount Rate (7.75%) | 1% Increase (8.75%) |
| 2015 | | | |
| The University’s proportionate share of the net pension liability | <u>\$ 1,381,405</u> | <u>\$ 1,089,882</u> | <u>\$ 798,360</u> |

Pension Plan Fiduciary Net Position

The pension plan’s fiduciary net position is determined on the same basis used by the pension plan. The ERS financial statements are prepared using the accrual basis of accounting under which expenses are recorded when the liability is incurred, and revenues are recorded in the accounting period in which they are earned and become measurable. Employer and member contributions are recognized in the period in which the contributions are due. Benefits and refunds are recognized when due and payable in accordance with the terms of the plan. Investment purchases and sales are recorded as of their trade date. Administrative expenses are financed exclusively with investment income.

There were no significant changes after the report measurement date. Detailed information about the pension plan’s fiduciary net position is available in the separately issued ERS financial report. ERS’s complete financial statements are available at <http://www.ers.ehawaii.gov>.

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Payable to the Pension Plan

At June 30, 2016, the amount payable to the ERS was \$1,184.

Other Benefits

The State absorbs the fringe benefit cost for employees paid from State and federal appropriations. In fiscal years 2015 and 2014, the State appropriated funds to the Department of Budget and Finance to pay for these fringe benefit costs on behalf of the University. Fringe benefit costs included in total revenue and total expenditures amounted to \$195,332 and \$179,007 for fiscal years 2016 and 2015, respectively.

All regular employees, with certain exceptions, earn vacation leave at the rate of 14 hours for each month of service. Employees who are entitled to annual vacation may accumulate for the succeeding year or years up to 15 working days annual vacation allowance, provided that the total accumulation shall not exceed 90 working days at the end of the calendar year. Accumulated vacation leave earned, but not taken, is reflected as an accrual in the accompanying consolidated financial statements. When termination of services takes place, the employees are paid for their vacation allowance in a lump sum.

Sick leave accumulates at the rate of 14 hours for each full month of service without limit, but can be taken only in the event of an illness and is not convertible to pay upon termination of employment. Accordingly, accumulated sick leave, earned but not taken, is not reflected as an accrual in the accompanying consolidated financial statements. Employees who retire with 60 days of unused sick leave are entitled to three months of service credit in the ERS. For each additional 20 days, or major fraction thereof, of unused sick leave they have in excess of 60 days, their service period is increased by one month. As of June 30, 2016 and 2015, accumulated sick leave approximated \$454,343 and \$443,641, respectively.

The University's regular employees may enter into deferred compensation arrangements directly with authorized insurance companies or agencies through a payroll deduction plan. Accordingly, the University has no deferred compensation or withholding payable.

The University manages its workers' compensation program. Medical-related payments for fiscal years 2016 and 2015 were \$2,480 and \$2,377, respectively. Temporary wage loss payments for fiscal years 2016 and 2015 amounted to \$1,073 and \$795, respectively.

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15. Postemployment Health Care and Life Insurance Benefits

In addition to providing pension benefits, the State of Hawai'i, pursuant to HRS Chapter 87, provides other postemployment benefits ("OPEB") such as health care and life insurance benefits to all retired University employees. Effective July 1, 2007, the University implemented GASB Statement 45, *Accounting and Financial Reporting by Employers for Postemployment Benefits Other Than Pensions*, prospectively, which establishes standards for the measurement, recognition and display of OPEB expense and related liabilities, note disclosure and required supplementary information in the financial reports.

Plan Description

The State provides certain health care and life insurance benefits to all qualified employees. Pursuant to Act 88, SLH 2001, the State contributes to the Hawai'i Employer-Union Health Benefits Trust Fund ("EUTF"), an agent, multiple-employer defined benefit plan that replaced the Hawai'i Public Employees Health Fund effective July 1, 2003. The EUTF was established to provide a single delivery system of health benefits for state and county workers, retirees and their dependents. The EUTF issues an annual financial report that is available to the public. The report may be obtained by writing to:

Hawai'i Employer-Union Health Benefits Trust Fund
P.O. Box 2121
Honolulu, Hawai'i 96805-2121

For employees hired before July 1, 1996, the State pays the entire base monthly contribution for employees retiring with 10 years or more of credited service, and 50 percent of the base monthly contribution for employees retiring with fewer than 10 years of credited service. A retiree can elect a family plan to cover dependents.

For employees hired after June 30, 1996, but before July 1, 2001, and who retire with less than 10 years of service, the State makes no contributions. For those retiring with at least 10 years, but fewer than 15 years of service, the State pays 50 percent of the base monthly contribution. For employees retiring with at least 15 years, but fewer than 25 years of service, the State pays 75 percent of the base monthly contribution. For employees retiring with at least 25 years of service, the State pays 100 percent of the base monthly contribution. Retirees in this category can elect a family plan to cover dependents.

For employees hired on or after July 1, 2001 and who retire with less than 10 years of service, the State makes no contributions. For those retiring with at least 10 years, but fewer than 15 years of service, the State pays 50 percent of the base monthly contribution. For those retiring with at least 15 years, but fewer than 25 years of service, the State pays 75 percent of the base monthly contribution. For employees retiring with at least 25 years of service, the State pays 100 percent of the base monthly contribution. Only single plan coverage is provided for retirees in this category. Retirees can elect family coverage, but must pay the difference.

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Funding Policy and Annual OPEB Cost

Employer contributions are financed on a pay-as-you-go basis. The University’s contributions are calculated as part of the State’s total contribution requirements and are reimbursed to the State’s General Fund as part of the fringe benefit rate on the University employees’ actual salaries. The University’s annual OPEB cost is calculated based on the annual required contribution of the employer (“ARC”), an amount actuarially determined in accordance with the parameters of GASB Statement No. 45. The ARC represents a level of funding that, if paid on an ongoing basis, is projected to cover normal cost each year and to amortize any unfunded actuarial liabilities over a period not to exceed 30 years. The following table presents the annual OPEB cost, contributions made, the net OPEB liability, and the funding status for the University for the fiscal year ended June 30, 2016:

| | |
|--|---------------------|
| Annual required contribution | \$ 107,059 |
| Interest on net OPEB obligation | 45,556 |
| Adjustment to annual required contribution | <u>(35,563)</u> |
| Annual OPEB cost | 117,052 |
| Contributions made | <u>(45,100)</u> |
| Increase in net OPEB obligation | 71,952 |
| Net OPEB obligation | |
| Beginning of year | <u>650,805</u> |
| End of year | <u>\$ 722,757</u> |
| Actuarial accrued liability (“AAL”) July 1, 2015 | \$ 1,262,765 |
| Funded OPEB plan assets | <u>(30,076)</u> |
| Unfunded actuarial accrued liability (“UAAL”) July 1, 2015 | <u>\$ 1,232,689</u> |
| Funded ratio | 2.4% |
| Covered payroll | \$ 572,907 |
| UAAL as percentage of covered payroll | 215.2% |

The University remitted \$68,184 and \$57,438 in State assessed OPEB contributions for the years ended June 30, 2016 and 2015, respectively. The University’s actuarially determined minimum OPEB contribution was \$45,100 and \$41,400 for the years ended June 30, 2016 and 2015, respectively. The difference between the State assessed and University actuarially determined OPEB contribution is reported net with Transfers from (to) State for Fringe Benefits in the accompanying Consolidated Statements of Revenues, Expenses and Changes in Net Position.

The University’s annual OPEB cost, the percentage of annual OPEB cost contributed to the plan, and the net OPEB obligation for the fiscal year 2016 and the preceding years were as follows:

OPEB Summary

| Fiscal Year Ending | Annual OPEB Cost | Percentage of Annual OPEB Cost Contributed | Net OPEB Obligation |
|---------------------------|-------------------------|---|----------------------------|
| June 30, 2016 | \$117,052 | 38.5% | \$722,757 |
| June 30, 2015 | \$113,009 | 36.6% | \$650,805 |
| June 30, 2014 | \$106,832 | 39.3% | \$579,196 |

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Funded Status

Actuarial valuations of an ongoing plan involve estimates of the value of reported amounts and assumptions about the probability of occurrence of events far into the future. Examples include assumptions about future employment, mortality and the healthcare cost trend. Actuarially determined amounts are subject to continual revisions as actual results are compared with past expectations and new estimates are made about the future. The schedule of funding progress, presented as required supplementary information following the notes to the consolidated financial statements, is designed to present multiyear trend information that shows whether the actuarial value of plan assets is increasing or decreasing over time relative to the actuarial accrued liabilities for benefits.

Actuarial Methods and Assumptions

Projections of benefits for financial reporting purposes are based on the plan and include the types of benefits provided at the time of each valuation and the historical pattern of sharing of benefit costs between the employer and plan members to that point. The actuarial methods and assumptions used include techniques that are designed to reduce the effects of short-term volatility in actuarial accrued liabilities and the actuarial value of assets, consistent with the long-term perspective of the calculations. Significant methods and assumptions used were as follows:

| | | |
|-------------------------------|----------------------------------|-----------------------------------|
| Actuarial valuation date | July 1, 2015 | July 1, 2013 |
| Actuarial cost method | Entry age normal | Entry age normal |
| Amortization method | Level percent, closed | Level percent, closed |
| Remaining amortization period | 28 years | 30 years |
| Asset valuation method | Market | Market |
| Actuarial assumptions | | |
| Investment rate of return | 7.0% | 7.0% |
| Projected salary increases | 3.5% | 3.5% |
| Healthcare inflation rates | | |
| PPO | 9.0% initial, 5.0% after 8 years | 9.0% initial, 5.0% after 10 years |
| HMO | 7.0% initial, 5.0% after 8 years | 7.5% initial, 5.0% after 10 years |
| Dental | 4.0% | 4.0% |
| Vision | 3.0% | 3.0% |
| Medicare Part B | 3.0% initial, 5.0% after 2 years | 5.0% |

The July 1, 2013 actuarial valuation was used to determine the amounts reported in the University's consolidated financial statements for the years ended June 30, 2016 and 2015. The information on the funded status of the plan is from the July 1, 2015 valuation, the most recent valuation.

Effective July 1, 2016, the active contracts for medical, prescription drug, dental, vision, supplemental medical drug, and life insurance were extended through June 30, 2017.

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16. Other Noncurrent Liabilities

Other noncurrent liabilities at June 30, 2016 and 2015 are comprised of:

| | 2016 | 2015 |
|---|------------------|------------------|
| Liabilities under split interest agreements | \$ 10,565 | \$ 9,999 |
| Amounts held for others | 3,369 | 3,645 |
| Other | <u>3,210</u> | <u>3,175</u> |
| | <u>\$ 17,144</u> | <u>\$ 16,819</u> |

17. State Appropriations

By statutory provision, the University prepares a biennium budget for its programs. Budgeted expenditures are derived primarily from the General Appropriations Act and from other specific appropriations acts in various Sessions Laws of Hawai‘i (“SLH”).

An allotment system and encumbrance accounting are utilized by the University for statutory budgetary control purposes. Obligations in the form of purchase orders or contracts are recorded as encumbrances at the time purchase orders or contracts are awarded and executed. To the extent they are not expended or encumbered, general fund appropriations generally lapse at the end of the fiscal year. The State Legislature specifies the lapse date and any other particular conditions relating to terminating the authorizations for other appropriations.

Act 124, SLH 2016 Section 39, provided \$106,789 in general fund appropriations directly to the Department of Budget and Finance to pay for debt service on general obligation bonds issued for the University. As a result, the University itself received no appropriations and made no transfers for debt service on general obligation bonds for the year ended June 30, 2016.

Act 122, SLH 2014 Section 35, provided \$106,110 in general fund appropriations directly to the Department of Budget and Finance to pay for debt service on general obligation bonds issued for the University. As a result, the University itself received no appropriations and made no transfers for debt service on general obligation bonds for the year ended June 30, 2015.

The net amount of the University’s State general and capital appropriations for the years ended June 30, 2016 and 2015 were \$441,373 and \$16,547 and \$413,148 and \$161,822, respectively.

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Net general and capital appropriations for the year ended June 30, 2016 were as follows:

| | |
|--|-------------------|
| General appropriations | |
| Act 119, SLH 2015, Appropriation Warrant No. 10 | \$ 427,575 |
| Act 104, SLH 2015, Appropriation Warrant No. 69 | 500 |
| Act 105, SLH 2015, Appropriation Warrant No. 70 | 350 |
| Total funds lapsed | (2) |
| Executive restriction | (4,612) |
| Collective bargaining adjustment | 17,562 |
| Total general appropriations | <u>\$ 441,373</u> |
| Capital appropriations | |
| Sections 39 & 71 of Act 134, SLH 2013, Amended by Act 122 SLH 2014 | \$ 10,405 |
| Sections 47 & 83 of Act 119, SLH 2015 | 51,930 |
| Total funds lapsed | (45,788) |
| Total capital appropriations | <u>\$ 16,547</u> |

Net general and capital appropriations for the year ended June 30, 2015 were as follows:

| | |
|---|-------------------|
| General appropriations | |
| Act 134, SLH 2013, Amended by Act 122, SLH 2014 Appropriation Warrant No. 35 | \$ 409,656 |
| Act 122, SLH 2014, Appropriation Warrant No. 117 | 200 |
| Total funds lapsed | (34) |
| Executive restriction | (5,375) |
| Collective bargaining adjustment | 8,701 |
| Total general appropriations | <u>\$ 413,148</u> |
| Capital appropriations | |
| Sections 39 & 71 of Act 134, SLH 2013, Amended by Act 122 SLH 2014 | \$ 90,500 |
| Sections 39 of Act 134, SLH 2013, Amended by Act 122, SLH 2014 | 73,800 |
| Total funds lapsed | (2,478) |
| Total capital appropriations | <u>\$ 161,822</u> |

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18. Blended Component Information

The following condensed combining information summarizes the individual components of the University's consolidated financial position, results of operations and cash flows as of and for the years ended June 30, 2016 and 2015:

Condensed Consolidating Statements of Net Position

| | 2016 | | | | Total |
|--|---------------------|----------------------|-------------------|---------------------------|---------------------|
| | University | Research Corporation | Foundation | Consolidation Adjustments | |
| Assets and Deferred Outflows of Resources | | | | | |
| Current assets | \$ 468,113 | \$ 34,760 | \$ 25,558 | \$ - | \$ 528,431 |
| Interdepartmental receivables | 24,967 | 10,342 | 39,020 | (74,329) | - |
| Capital assets, net | 2,049,087 | 2,021 | 2,277 | - | 2,053,385 |
| Other assets | 450,764 | - | 412,985 | - | 863,749 |
| Total assets | <u>2,992,931</u> | <u>47,123</u> | <u>479,840</u> | <u>(74,329)</u> | <u>3,445,565</u> |
| Deferred outflows of resources | 175,082 | - | - | - | 175,082 |
| Total deferred outflows of resources | <u>175,082</u> | <u>-</u> | <u>-</u> | <u>-</u> | <u>175,082</u> |
| Total assets and deferred outflows of resources | <u>\$ 3,168,013</u> | <u>\$ 47,123</u> | <u>\$ 479,840</u> | <u>\$ (74,329)</u> | <u>\$ 3,620,647</u> |
| Liabilities, Deferred Inflows of Resources and Net Position | | | | | |
| Current liabilities | \$ 237,548 | \$ 28,057 | \$ 1,346 | \$ - | \$ 266,951 |
| Interdepartmental payables | 26,637 | 3,790 | 2,711 | (33,138) | - |
| Noncurrent liabilities | 2,498,297 | 4,665 | 13,935 | - | 2,516,897 |
| Total liabilities | <u>2,762,482</u> | <u>36,512</u> | <u>17,992</u> | <u>(33,138)</u> | <u>2,783,848</u> |
| Deferred inflows of resources | 111,364 | - | - | - | 111,364 |
| Total deferred inflows of resources | <u>111,364</u> | <u>-</u> | <u>-</u> | <u>-</u> | <u>111,364</u> |
| Net position | | | | | |
| Net investment in capital assets | 1,500,637 | 2,021 | 2,277 | - | 1,504,935 |
| Restricted | | | | | |
| Nonexpendable | 10,493 | - | 272,923 | (39,020) | 244,396 |
| Expendable | 370,406 | - | 190,687 | - | 561,093 |
| Unrestricted | (1,587,369) | 8,590 | (4,039) | (2,171) | (1,584,989) |
| Total net position | <u>294,167</u> | <u>10,611</u> | <u>461,848</u> | <u>(41,191)</u> | <u>725,435</u> |
| Total liabilities, deferred inflows of resources and net position | <u>\$ 3,168,013</u> | <u>\$ 47,123</u> | <u>\$ 479,840</u> | <u>\$ (74,329)</u> | <u>\$ 3,620,647</u> |

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| | 2015 | | | | |
|--|---------------------|-------------------------|-------------------|------------------------------|---------------------|
| | University | Research Corporation | Foundation | Consolidation Adjustments | Total |
| Assets and Deferred Outflows of Resources | | | | | |
| Current assets | \$ 436,106 | \$ 39,487 | \$ 28,851 | \$ - | \$ 504,444 |
| Interdepartmental receivables | 25,601 | 4,148 | 39,960 | (69,709) | - |
| Capital assets, net | 2,064,651 | 1,757 | 2,283 | - | 2,068,691 |
| Other assets | 520,926 | - | 423,157 | - | 944,083 |
| Total assets | <u>3,047,284</u> | <u>45,392</u> | <u>494,251</u> | <u>(69,709)</u> | <u>3,517,218</u> |
| Deferred outflows of resources | 140,099 | - | - | - | 140,099 |
| Total deferred outflows of resources | <u>140,099</u> | <u>-</u> | <u>-</u> | <u>-</u> | <u>140,099</u> |
| Total assets and deferred outflows of resources | <u>\$ 3,187,383</u> | <u>\$ 45,392</u> | <u>\$ 494,251</u> | <u>\$ (69,709)</u> | <u>\$ 3,657,317</u> |
| Liabilities, Deferred Inflows of Resources and Net Position | | | | | |
| Current liabilities | \$ 240,491 | \$ 28,261 | \$ 1,295 | \$ - | \$ 270,047 |
| Interdepartmental payables | 22,508 | 2,204 | 4,972 | (29,684) | - |
| Noncurrent liabilities | 2,375,511 | 4,532 | 13,644 | - | 2,393,687 |
| Total liabilities | <u>2,638,510</u> | <u>34,997</u> | <u>19,911</u> | <u>(29,684)</u> | <u>2,663,734</u> |
| Deferred inflows of resources | 151,162 | - | - | - | 151,162 |
| Total deferred inflows of resources | <u>151,162</u> | <u>-</u> | <u>-</u> | <u>-</u> | <u>151,162</u> |
| Net position | | | | | |
| Net investment in capital assets | 1,499,861 | 1,757 | 2,284 | - | 1,503,902 |
| Restricted | | | | | |
| Nonexpendable | 10,493 | - | 265,361 | (39,960) | 235,894 |
| Expendable | 440,642 | - | 204,101 | - | 644,743 |
| Unrestricted | <u>(1,553,285)</u> | <u>8,638</u> | <u>2,594</u> | <u>(65)</u> | <u>(1,542,118)</u> |
| Total net position | <u>397,711</u> | <u>10,395</u> | <u>474,340</u> | <u>(40,025)</u> | <u>842,421</u> |
| Total liabilities, deferred inflows of resources and net position | <u>\$ 3,187,383</u> | <u>\$ 45,392</u> | <u>\$ 494,251</u> | <u>\$ (69,709)</u> | <u>\$ 3,657,317</u> |

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**Condensed Consolidating Statements of Revenues, Expenses
and Changes in Net Position**

| | 2016 | | | | Total |
|--|-------------------|-------------------------|-------------------|------------------------------|-------------------|
| | University | Research Corporation | Foundation | Consolidation Adjustments | |
| Operating revenues | | | | | |
| Student tuition and fees, net | \$ 273,043 | \$ - | \$ - | \$ (737) | \$ 272,306 |
| Federal appropriations, grants and contracts | 322,266 | - | - | - | 322,266 |
| State and local grants and contracts | 31,957 | 2,129 | - | (1,255) | 32,831 |
| Nongovernmental sponsored programs | 47,070 | - | - | (11,936) | 35,134 |
| Sales and services of educational departments, other | 33,809 | 4,609 | 4,954 | (7,609) | 35,763 |
| Auxiliary enterprises | 99,024 | - | - | - | 99,024 |
| Other operating revenues | 727 | - | 1,484 | - | 2,211 |
| Total operating revenues | <u>807,896</u> | <u>6,738</u> | <u>6,438</u> | <u>(21,537)</u> | <u>799,535</u> |
| Operating expenses | | | | | |
| Depreciation | 124,553 | 319 | 65 | - | 124,937 |
| Other operating expenses | 1,495,316 | 6,310 | 57,960 | (23,970) | 1,535,616 |
| Total operating expenses | <u>1,619,869</u> | <u>6,629</u> | <u>58,025</u> | <u>(23,970)</u> | <u>1,660,553</u> |
| Operating income (loss) | (811,973) | 109 | (51,587) | 2,433 | (861,018) |
| Nonoperating activity | | | | | |
| Nonoperating revenues (expenses) | 483,129 | 107 | 30,779 | (3,491) | 510,524 |
| Capital contributions and additions to permanent and term endowments | 21,003 | - | 8,316 | (108) | 29,211 |
| Transfers | 204,297 | - | - | - | 204,297 |
| Total nonoperating activity | <u>708,429</u> | <u>107</u> | <u>39,095</u> | <u>(3,599)</u> | <u>744,032</u> |
| Increase (decrease) in net position | (103,544) | 216 | (12,492) | (1,166) | (116,986) |
| Net position | | | | | |
| Beginning of year | 397,711 | 10,395 | 474,340 | (40,025) | 842,421 |
| Adjustment for change in accounting principle | - | - | - | - | - |
| Beginning of year, as restated | <u>397,711</u> | <u>10,395</u> | <u>474,340</u> | <u>(40,025)</u> | <u>842,421</u> |
| End of year | <u>\$ 294,167</u> | <u>\$ 10,611</u> | <u>\$ 461,848</u> | <u>\$ (41,191)</u> | <u>\$ 725,435</u> |

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| | 2015 | | | | Total |
|--|-------------------|----------------------|-------------------|---------------------------|-------------------|
| | University | Research Corporation | Foundation | Consolidation Adjustments | |
| Operating revenues | | | | | |
| Student tuition and fees, net | \$ 263,247 | \$ - | \$ - | \$ (587) | \$ 262,660 |
| Federal appropriations, grants and contracts | 325,531 | - | - | - | 325,531 |
| State and local grants and contracts | 28,297 | 2,125 | - | (1,389) | 29,033 |
| Nongovernmental sponsored programs | 45,729 | - | - | (9,493) | 36,236 |
| Sales and services of educational departments, other | 32,318 | 4,384 | 6,844 | (7,383) | 36,163 |
| Auxiliary enterprises | 99,166 | - | - | (14) | 99,152 |
| Other operating revenues | 616 | - | 1,952 | - | 2,568 |
| Total operating revenues | <u>794,904</u> | <u>6,509</u> | <u>8,796</u> | <u>(18,866)</u> | <u>791,343</u> |
| Operating expenses | | | | | |
| Depreciation | 121,126 | 216 | 36 | - | 121,378 |
| Other operating expenses | 1,498,021 | 5,915 | 54,820 | (26,242) | 1,532,514 |
| Total operating expenses | <u>1,619,147</u> | <u>6,131</u> | <u>54,856</u> | <u>(26,242)</u> | <u>1,653,892</u> |
| Operating income (loss) | (824,243) | 378 | (46,060) | 7,376 | (862,549) |
| Nonoperating activity | | | | | |
| Nonoperating revenues (expenses) | 457,576 | 91 | 34,258 | (2,381) | 489,544 |
| Capital contributions and additions to permanent and term endowments | 166,269 | (2) | 50,027 | (35,871) | 180,423 |
| Transfers | 186,269 | (250) | - | 250 | 186,269 |
| Total nonoperating activity | <u>810,114</u> | <u>(161)</u> | <u>84,285</u> | <u>(38,002)</u> | <u>856,236</u> |
| Increase (decrease) in net position | (14,129) | 217 | 38,225 | (30,626) | (6,313) |
| Net position | | | | | |
| Beginning of year | 1,524,632 | 10,178 | 436,115 | (9,399) | 1,961,526 |
| Adjustment for change in accounting principle | (1,112,792) | - | - | - | (1,112,792) |
| Beginning of year, as restated | <u>411,840</u> | <u>10,178</u> | <u>436,115</u> | <u>(9,399)</u> | <u>848,734</u> |
| End of year | <u>\$ 397,711</u> | <u>\$ 10,395</u> | <u>\$ 474,340</u> | <u>\$ (40,025)</u> | <u>\$ 842,421</u> |

Condensed Consolidating Statements of Cash Flows

| | 2016 | | | |
|--|------------------|----------------------|-----------------|-------------------|
| | University | Research Corporation | Foundation | Total |
| Net cash provided by (used in) | | | | |
| Operating activities | \$ (482,355) | \$ (4,338) | \$ (7,747) | \$ (494,440) |
| Noncapital financing activities | 553,040 | - | 7,729 | 560,769 |
| Capital and related financing activities | (42,935) | (583) | - | (43,518) |
| Investing activities | (3,693) | (2,896) | (2,854) | (9,443) |
| Total change in cash | 24,057 | (7,817) | (2,872) | 13,368 |
| Cash and cash equivalent balances | | | | |
| Beginning of year | 47,428 | 30,974 | 11,409 | 89,811 |
| End of year | <u>\$ 71,485</u> | <u>\$ 23,157</u> | <u>\$ 8,537</u> | <u>\$ 103,179</u> |

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| | 2015 | | | |
|--|--------------|-------------------------|------------|--------------|
| | University | Research Corporation | Foundation | Total |
| Net cash provided by (used in) | | | | |
| Operating activities | \$ (490,480) | \$ (5,474) | \$ 641 | \$ (495,313) |
| Noncapital financing activities | 532,159 | (250) | 6,866 | 538,775 |
| Capital and related financing activities | (40,717) | (702) | - | (41,419) |
| Investing activities | 23,320 | 89 | 52 | 23,461 |
| Total change in cash | 24,282 | (6,337) | 7,559 | 25,504 |
| Cash and cash equivalent balances | | | | |
| Beginning of year | 23,146 | 37,311 | 3,850 | 64,307 |
| End of year | \$ 47,428 | \$ 30,974 | \$ 11,409 | \$ 89,811 |

19. Litigation, Other Contingent Liabilities and Commitments

Hawai‘i Revised Statutes §304A-108 stipulates that any liability arising from a claim, action or suit brought against the University shall be payable solely from the moneys and property of the University and shall not constitute a general obligation of the State. The Board is not precluded from requesting and securing legislative appropriations to fund the settlement of any such claim or judgment against the University.

The University is contingently liable in connection with certain other claims and contracts, including those currently in litigation, arising in the normal course of its activities. Although there are inherent uncertainties in any litigation, the University’s management and general counsel are of the opinion that the outcome of such matters will not have a material effect on the University’s financial position.

Substantial amounts are received and expended by the University under federal and state programs which are subject to audit by cognizant governmental agencies and independent auditors under Uniform Guidance. This funding relates to research, student aid and other programs. University management believes that any liabilities arising from such audits will not have a material effect on the University’s financial position.

The State and the Office of Hawaiian Affairs (“OHA”) are involved in an ongoing dispute relating to certain lands transferred by the former Republic of Hawai‘i to the United States which were re-conveyed to the State upon Hawai‘i’s admission to the Union in 1959. These lands (collectively, the “ceded lands”) are the subject of a number of claims, litigation and legislation, which are being addressed by the State on behalf of all State agencies, including the University. These matters are more fully described in the State’s Comprehensive Annual Financial Report (“CAFR”) that includes financial statements and required supplementary information which may be obtained from the following address:

State of Hawai‘i Department of Accounting and General Services
1151 Punchbowl Street
Honolulu, Hawai‘i 96813

University of Hawai'i
State of Hawai'i
Notes to Consolidated Financial Statements
June 30, 2016 and 2015
(All dollars reported in thousands)

Although the ultimate outcome and financial impact to the University of these OHA matters are not presently known, the University has come to an agreement with the State with respect to the University's estimated pro rata portion of its obligation due to OHA related to revenues generated from ceded lands. The University's financial statements reflect the liabilities and disbursements in connection with this agreement.

Risk Management

In general, the University obtains third-party insurance coverage directly from third-party insurers or is covered under the umbrella of the State's insurance program. However, the University is partially or entirely self-insured for certain risks, such as unemployment and workers' compensation claims.

Construction and Other Contracts

The University is committed under contracts awarded for construction and other services. These commitments amounted to approximately \$217,163 and \$165,506 as of June 30, 2016 and 2015.

Collective Bargaining Agreements

The Hawaii State Constitution under Article XIII, Section 2, grants public employees in the State the right to organize for the purpose of collective bargaining as provided by law. Chapter 89, Hawai'i Revised Statutes ("HRS"), provides for 14 recognized bargaining units for all public employees throughout the State, including State, county and municipal employees. Each bargaining unit is represented by an employee organization otherwise known as the exclusive bargaining representative of all employees within each unit which negotiates with the public employer. For the purpose of negotiating a collective bargaining agreement, the public employer of an appropriate bargaining unit are statutorily defined by law under HRS, §89-6. In bargaining units with employees in multiple jurisdictions (i.e., State, Counties, Judiciary and Hawaii Health Systems Corporation), the public employer includes the Governor and an employer representative from each applicable jurisdiction to include the Mayors, the Chief Justice, the Hawaii Health Systems Corporation board, the President of the University, the Superintendent of Education, the Board of the University, and the Board of Education. In the case of the University's bargaining unit 7 and 8 employees, the public employers are the Governor, the Board and the President of the University.

Decisions by the employer representatives of the State and county employees are determined by simple majority vote with the Governor having varying numbers of votes depending on the bargaining unit involved. Decisions by the public employer of Board-appointed employees (Units 7 and 8) are determined by simple majority vote with the Governor having three votes, the Board having two votes, and the University President having one vote. By statute, statutory impasse is declared by the Hawaii Labor Relations Board on February 1st in the final year of any contract if there is no resolution by January 31st, and the parties may attempt to resolve the impasse through voluntary mediation and mandatory mediation. If the impasse is not resolved through mediation, for Units 2, 3, 4, 6, 8, 9, 10, 11, 12, 13 and 14, it shall be submitted to a three member arbitration panel (i.e., interest arbitration) as these bargaining units do not have the right to strike. The bargaining units that do have the right to strike (i.e., Units 1, 5 and 7) are still able to mutually agree to other impasse processes and procedures, including the possibility of entering into interest arbitration. Although the statute characterizes arbitration decisions as "final and binding," it also provides that all cost items are subject to appropriations by the appropriate legislative bodies.

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Notes to Consolidated Financial Statements
June 30, 2016 and 2015
(All dollars reported in thousands)

Depending on the nature of their positions, most employees working at the University are included in a bargaining unit as defined in HRS §89-6(a). The University is responsible for properly administering the eight CBAs associated with the aforementioned bargaining units and further defined as follows:

- Unit 1 (nonsupervisory employees in blue collar positions)
- Unit 2 (supervisory employees in blue collar positions)
- Unit 3 (nonsupervisory employees in white collar positions)
- Unit 4 (supervisory employees in white collar positions)
- Unit 7 (faculty of the University and the community college system)
- Unit 8 (personnel of the University and the community college system, other than faculty)
- Unit 9 (registered professional nurses) or Unit 10 (institutional health and correctional workers)
- Civil service personnel working at the University are included in BUs 1, 2, 3, 4, 9 and 10. Non-civil service personnel such as faculty members and administrative, professional and technical (“APT”) staff are Board appointees and are included in BUs 7 and 8, respectively. Employees in executive/managerial positions, as well as certain other personnel designated as excluded from collective bargaining pursuant to HRS, §89-6(f) and whose responsibilities concern confidential matters affecting employee-employer relations, are not represented by any union. Wages, hours, and other terms and conditions of employment for these personnel are provided by law or action of the Board, as applicable. Some employees (e.g., certain contractual hires) are not parties to any recognized bargaining unit.

The Board, as a public employer, is mandated by Chapter 89, HRS, to negotiate and enter into written agreements with exclusive representatives (i.e., unions) on matters of wages, hours and conditions of employment affecting University personnel included in various bargaining units. These written agreements, also known as collective bargaining agreements (“CBA”) or successor agreements, including supplemental agreements, memorandums of agreement, and memorandums of understanding, reached outside of these successor agreements, cover wages, hours, contributions to the Employer-Union Trust Fund, and other terms and conditions of employment subject to collective bargaining. In assessing the University’s responsibilities to negotiate and administer CBAs, below are several considerations in regards to litigation, contingent liabilities and commitments:

- The Board must participate with exclusive representatives in good-faith negotiations over the issue of wages, hours and conditions of work to the extent mandated by HRS §89-9[a], for University personnel included in the applicable bargaining units;

University of Hawai'i
State of Hawai'i
Notes to Consolidated Financial Statements
June 30, 2016 and 2015
(All dollars reported in thousands)

- CBAs for civil service personnel (BUs 1, 2, 3, 4, 9 and 10) are negotiated by and between the State of Hawai'i (including the Board and other public employers), the respective Counties (including the City and County of Honolulu), the Hawaii Health Systems Corporation, and the Judiciary, with the exclusive representative of each bargaining unit. The exclusive representative for BUs 1 and 10 is the United Public Workers ("UPW") while the exclusive representative for BUs 2, 3, 4 and 9 is the Hawai'i Government Employees Association ("HGEA"). These CBAs for the aforementioned bargaining units are applicable to most civil service personnel working for the State;
- CBAs for faculty members (BU 7) are negotiated by and between the Governor, the University President, and the Board with the University of Hawai'i Professional Assembly who is the exclusive representative for Faculty members. APT personnel (BU 8) are negotiated by and between the Governor, the University President, and the Board with the HGEA who is the exclusive representative for the University's APTs. In contrast to CBAs for civil service personnel, the CBAs for BUs 7 and 8 are applicable only to the University as Board appointees, specifically APT personnel and faculty members of the University;
- Failure of parties to achieve successor agreements during negotiations initiated on behalf of blue collar workers (BU 1) and/or faculty (BU 7) could result in work interruptions and/or stoppages that may hamper or halt University operations since these bargaining units still retain the right to strike;
- If an impasse exists regarding successor negotiations involving bargaining units 2, 3, 4, 8 or 9, the Board, along with the respective exclusive representatives and other public employers is subject to interest arbitration, whereby the decision of the arbitration panel and its cost items are subject to legislative appropriations and approval;
- Once a successor agreement is reached and legislatively approved, the University has a responsibility and commitment to abide by all the terms set forth in the agreement;
- As an employer of employees belonging to multiple bargaining units, the University may sometimes be subject to unforeseen labor costs related to the assertion of the so-called "most-favored nations clause" into particular agreements;
- Improper administration, disputes regarding CBA interpretation, or a lack of adherence to CBAs could result in litigation and associated costs

The current status of the collective bargaining agreements is as follows:

- On June 20, 2014 the University administration and the University of Hawai'i Professional Assembly ("UHPA") tentatively agreed to a two-year successor collective bargaining agreement for Unit 7 faculty covering the period July 1, 2015 to June 30, 2017. The tentative agreement was ratified in support by the Unit 7 faculty members on August 25, 2014. The successor agreement provided for a four percent across the board pay increase in each of the two years, increased the minimum salaries to faculty members paid by rank, and negotiated EUTF contributions. The total cost was subject to legislative appropriations and was funded.

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State of Hawai'i
Notes to Consolidated Financial Statements
June 30, 2016 and 2015
(All dollars reported in thousands)

- Interest arbitration proceedings were completed in July 2015 with the Hawaii Government Employees Association ("HGEA") for Unit 8 APT employees of the University for a successor agreement beyond July 1, 2015. The arbitration award and decision dated December 1, 2015 covered the period July 1, 2015 to June 30, 2017. The award and decision provided an across the board increase of four percent effective July 1, 2015 and four percent effective July 1, 2016, one time lump sum bonuses paid to eligible employees, and other terms and conditions.
- The University's employees in Units 1 and 10 are working under a four-year (4) contract that covers the period July 1, 2013 to July 1, 2017. Negotiations for Units 2, 3, 4, and 9 were completed and resulted in ratified and agreed upon successor bargaining contracts for the period July 1, 2015 to June 30, 2017. The aforementioned CBAs stipulated step movements and across-the-board ("ATB") salary increases, or changes to salary schedules, that effectively increase salaries in each year covered by the terms of these agreements which have already been legislatively approved.

The parties recently entered in negotiations over successor agreements for Units 1, 2, 3, 4, 7, 8, 9 and 10. Impasse has been declared for certain units at this point in time.

**Required Supplementary Information
Other Than Management's
Discussion and Analysis**

University of Hawai'i
State of Hawai'i
Schedule of Proportionate Share of the Net Pension Liability (Unaudited)
Schedule of Contributions (Unaudited)
Year Ended June 30, 2016
(All dollars reported in thousands)

Net Pension Liability

REQUIRED SUPPLEMENTARY INFORMATION
Schedule of Proportionate Share of the Net Pension Liability

| Fiscal Year Ending | Proportionate Share of the Net Pension Liability as a Percentage | Proportionate Share of the Net Pension Liability as an Amount (a) | Annual Covered Payroll (b) | Proportion of the Net Pension Liability as a Percentage of Covered Payroll (a) / (b) | Plan Fiduciary Net Position as a Percentage of the Total Pension Liability |
|---------------------------|---|--|---------------------------------------|---|---|
| June 30, 2016 | 13.11% | \$1,144,564 | \$572,907 | 200% | 63.42% |
| June 30, 2015 | 13.60% | \$1,089,882 | \$564,736 | 193% | 63.92% |
| June 30, 2014 | 13.75% | \$1,227,787 | \$550,758 | 223% | 57.96% |

REQUIRED SUPPLEMENTARY INFORMATION
Schedule of Contributions

| Fiscal Year Ending | Statutorily Required Contribution (a) | Contributions in Relation to the Statutorily Required Contribution (b) | Contribution Deficiency (Excess) (a) - (b) | Covered Annual Payroll (c) | Contributions as a Percentage of Covered Payroll (a) / (c) |
|---------------------------|--|---|---|---------------------------------------|---|
| June 30, 2016 | \$97,394 | \$97,394 | \$0 | \$572,907 | 17.00% |
| June 30, 2015 | \$93,949 | \$93,949 | \$0 | \$564,736 | 16.64% |
| June 30, 2014 | \$88,381 | \$88,381 | \$0 | \$550,758 | 16.05% |

1. Changes of Benefit Terms

There were no changes of benefit terms in 2016, 2015 or 2014.

2. Changes of Assumptions

The investment return assumption decreased beginning in fiscal year 2016 from 7.75 percent to 7.65 percent. There were no changes of assumptions in 2015 or 2014.

University of Hawai'i
State of Hawai'i
Schedule of Funding Progress (Unaudited)
Year Ended June 30, 2016
(All dollars reported in thousands)

Postemployment Benefits Other than Pensions

REQUIRED SUPPLEMENTARY INFORMATION
Schedule of Funding Progress

| Actuarial Valuation Date | Actuarial Value of Assets (a) | Actuarial Accrued Liability (b) | Unfunded Actuarial Accrued Liability (b) - (a) | Funded Ratio (a) / (b) | Annual Covered Payroll (c) | UAAL as a Percentage of Covered Payroll (b) - (a) / (c) |
|---------------------------------|--|--|---|-----------------------------------|---------------------------------------|--|
| July 1, 2015 | \$30,076 | \$1,262,765 | \$1,232,689 | 2% | \$572,907 | 215.2% |
| July 1, 2013 | \$0 | \$1,185,790 | \$1,185,790 | 0% | \$550,758 | 215.3% |
| July 1, 2011 | \$0 | \$1,860,680 | \$1,860,680 | 0% | \$503,900 | 369.3% |
| July 1, 2009 | \$0 | \$1,849,949 | \$1,849,949 | 0% | \$495,498 | 373.4% |

TRI-ISLE RESOURCE CONSERVATION AND DEVELOPMENT COUNCIL, INC.

FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2015

(WITH INDEPENDENT AUDITOR'S REPORT)

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Taxata, Iwata, Hara & Associates, LLC

Certified Public Accountants & Consultants

101 Aupuni Street, Suite 139

Hilo, Hawaii 96720-4260

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors
Tri-Isle Resource Conservation
and Development Council, Inc.
Kahului, Hawaii

Report on the Financial Statements

We have audited the accompanying financial statement of Tri-Isle Resource Conservation and Development Council, Inc. (a not-for-profit corporation), which comprise the statement of financial position as of December 31, 2015, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audit contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion of the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Tri-Isle Resource Conservation and Development Council, Inc. as of December 31, 2015, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated August 9, 2016, on our consideration of the Tri-Isle Resource Conservation and Development Council, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. These reports are an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control over financial reporting and compliance.

Taketa, Iwata, Hara + Associates, LLC

August 9, 2016
Hilo, Hawaii

Tri-Isle Resource Conservation and Development Council, Inc.

Statement of Financial Position

December 31, 2015

Assets

CURRENT ASSETS

| | |
|----------------------|------------------|
| Cash | \$ 992,420 |
| Accounts receivable | 566,196 |
| Prepaid expenses | 8,400 |
| Total current assets | <u>1,567,016</u> |

PROPERTY AND EQUIPMENT, at cost.

| | |
|-------------------------------|--------------|
| Office Equipment | <u>1,040</u> |
| Total property and equipment | 1,040 |
| Less accumulated depreciation | <u>208</u> |
| Net property and equipment | <u>832</u> |

OTHER ASSETS

| | |
|------------------------|---------------------|
| Certificate of Deposit | 70,529 |
| Lease Deposit | <u>1,248</u> |
| Total other assets | <u>71,777</u> |
| Total assets | <u>\$ 1,639,625</u> |

Liabilities and Net Assets

CURRENT LIABILITIES:

| | |
|---------------------------|----------------|
| Accounts payable | \$ 244,271 |
| Accrued expenses | 9,849 |
| Deferred revenues | <u>417,566</u> |
| Total current liabilities | <u>671,686</u> |

NET ASSETS:

| | |
|-----------------------------------|---------------------|
| Unrestricted net assets | 707,689 |
| Temporarily restricted net assets | <u>260,250</u> |
| Total net assets | <u>967,939</u> |
| Total liabilities and net assets | <u>\$ 1,639,625</u> |

See independent auditor's report and accompanying notes to financial statements.

Tri-Isle Resource Conservation and Development Council, Inc

Statement of Activities

For the Year Ended December 31, 2015

| | Unrestricted | Temporarily Restricted | Total |
|---|-------------------|---------------------------|-------------------|
| REVENUE AND OTHER SUPPORT | | | |
| Grants | \$ 2,242,498 | \$ - | \$ 2,242,498 |
| Donations | - | 281,547 | 281,547 |
| Interest income | 2,134 | - | 2,134 |
| Administrative fees | 247,704 | - | 247,704 |
| Fundraising income | 95,355 | - | 95,355 |
| Other income | 87,269 | - | 87,269 |
| Total revenues and other support | 2,674,960 | 281,547 | 2,956,507 |
| Net assets released from restrictions | 439,453 | (439,453) | - |
| | <u>3,114,413</u> | <u>(157,906)</u> | <u>2,956,507</u> |
| EXPENSES AND LOSSES | | | |
| Program services: | | | |
| Environmental and watershed protection restoration | 679,351 | - | 679,351 |
| Invasive species mitigation and remediation | 365,818 | - | 365,818 |
| Native forests, ecosystem, and habitat protection restoration | 516,476 | - | 516,476 |
| Indigenous species protection and restoration | 327,243 | - | 327,243 |
| Social, community and economic development | 1,042,149 | - | 1,042,149 |
| Total program services | 2,931,037 | - | 2,931,037 |
| Supporting services: | | | |
| Management and general | 397,736 | - | 397,736 |
| Fundraising | 28,790 | - | 28,790 |
| Total supporting services | 426,526 | - | 426,526 |
| Total expenses | 3,357,563 | - | 3,357,563 |
| Loss on disposal of vehicles | 6,999 | - | 6,999 |
| Total expenses and losses | 3,364,562 | - | 3,364,562 |
| CHANGE IN NET ASSETS | (250,149) | (157,906) | (408,055) |
| NET ASSETS, beginning of the year | 957,838 | 418,156 | 1,375,994 |
| NET ASSETS, end of the year | \$ 707,689 | \$ 260,250 | \$ 967,939 |

See independent auditor's report and accompanying notes to financial statements

Tri-Isle Resource Conservation and Development Council, Inc.

Statement of Functional Expenses

For the Year Ended December 31, 2015

| | Environmental and Watershed Protection Restoration | Invasive Species Mitigation and Remediation | Native Forests, Ecosystems, and Habitat Protection Restoration | Indigenous Species Protection and Restoration | Social, Community, and Economic Development | Total Program Services | Management and General | Fundraising | Total Support Services | Total |
|---------------------------------------|--|---|---|---|---|------------------------------|---------------------------|-------------|------------------------------|--------------|
| Payroll expenses | \$ - | \$ - | \$ - | \$ - | \$ 47,500 | \$ 47,500 | \$ 188,695 | \$ - | \$ 188,695 | \$ 236,195 |
| Payroll fringe benefits | - | - | - | - | 4,359 | 4,359 | 4,446 | - | 4,446 | 8,805 |
| Payroll taxes | - | - | - | 368 | 4,828 | 5,196 | 16,744 | - | 16,744 | 21,940 |
| Total payroll and related expenses | - | - | - | 368 | 56,687 | 57,055 | 209,885 | - | 209,885 | 266,940 |
| Project expenses | 678,655 | 365,818 | 516,030 | 326,675 | 985,462 | 2,872,840 | 3,152 | - | 3,152 | 2,875,992 |
| Contractual services | - | - | - | - | - | - | 132,980 | - | 132,980 | 132,980 |
| Fundraising | - | - | - | - | - | - | - | 28,790 | 28,790 | 28,790 |
| Occupancy | - | - | - | - | - | - | 24,328 | - | 24,328 | 24,328 |
| Travel | - | - | - | - | - | - | 2,856 | - | 2,856 | 2,856 |
| Other expenses | - | - | - | - | - | - | 10,268 | - | 10,268 | 10,268 |
| Supplies | - | - | - | - | - | - | 5,203 | - | 5,203 | 5,203 |
| Equipment | - | - | - | - | - | - | 5,142 | - | 5,142 | 5,142 |
| Insurance | - | - | - | - | - | - | 3,818 | - | 3,818 | 3,818 |
| Depreciation | 696 | - | 446 | - | - | 1,142 | 104 | - | 104 | 1,246 |
| Total | \$ 679,351 | \$ 365,818 | \$ 516,476 | \$ 327,243 | \$ 1,042,149 | \$ 2,931,037 | \$ 397,736 | \$ 28,790 | \$ 426,526 | \$ 3,357,563 |

See independent auditor's report and accompanying notes to financial statements

Tri-Isle Resource Conservation and Development Council, Inc

Statement of Cash Flows

For the Year Ended December 31, 2015

| | |
|--|----------------------------|
| Cash flows from operating activities | |
| Cash received from grants | \$ 3,106,188 |
| Cash received from donations | 281,547 |
| Cash received from others | 432,462 |
| Cash paid to employees and vendors | <u>(4,130,365)</u> |
| Net cash provided used in operating activities | <u>(310,168)</u> |
| Cash flows from investing activities | |
| Purchase of certificate of deposit | <u>(70,529)</u> |
| Net cash provided used in investing activities | <u>(70,529)</u> |
| Net decrease in cash for the year | (380,697) |
| Cash at beginning of year | <u>1,373,117</u> |
| Cash at end of year | <u><u>\$ 992,420</u></u> |
| Reconciliation of decrease in net assets to net cash provided used in operating activities | |
| Decrease in net assets | \$ (408,055) |
| Adjustments to reconcile decrease in net assets to net cash used in operating activities | |
| Depreciation and amortization | 1,246 |
| Loss on disposal of vehicles | 6,999 |
| Change in accounts receivable | 886,520 |
| Change in prepaid expenses | (7,639) |
| Change in accounts payable | (766,015) |
| Change in accrued expenses | (394) |
| Change in deferred revenue | <u>(22,830)</u> |
| Net cash used in operating activities | <u><u>\$ (310,168)</u></u> |

Supplemental Disclosure of Noncash Investing and Financing Activities

There were no noncash investing and financing activities in 2015

See independent auditor's report and accompanying notes to financial statements

TRI-ISLE RESOURCE CONSERVATION
AND DEVELOPMENT COUNCIL, INC.

Notes to Financial Statements

December 31, 2015

(1) Organization

Tri-Isle Resource Conservation and Development Council (the Organization), a 501(c)(3) not-for-profit organization since 1994, helps the community identify problems and opportunities by compiling background information, planning for desired future conditions, securing funding, and implementing projects for the Resource Conservation and Development area, which includes the islands of Maui, Lana'i, Moloka'i, and Kaho'olawe (Maui County). The Organization's membership consists of twelve board members from varied professional and social backgrounds; one member from each of the five Soil and Water Conservation Districts (SWCD) within Maui County; two members, each one respectively representing the communities on the islands of Lana'i and Moloka'i; and five community members from Maui.

The following are descriptions of the Organization's major programs, which are all performed in Maui County. By request, some of the projects in these programs are delivered on other islands in the State of Hawaii.

Environment and Watershed Protection and Restoration

Projects in this category are important to watersheds on each island in Maui County. These watersheds, which are in the uplands, are important to the environmental health of the lands below them. It is crucial that these projects continue to protect all lands and ecosystems of our ahupua'a, the traditional mountain-to-the-sea land divisions on each island. All of Maui County's watersheds are recipients of these projects. It is important to realize that these watershed projects, receive private and public funding support from Federal, State, and County governments.

Invasive Species Eradication, Mitigation and Remediation

Projects in this category become more important each year, as new invasive species on the islands of Maui County, and throughout Hawai'i, are identified. These species not only upset the ecosystems and habitats of our native species, but also infringe on the quality of life of an increasingly urban population. It is important that these projects continue as many of our native flora and fauna continue to be on endangered species lists. These projects also need resources to continue to educate the general public about the importance of conservation, environmental protection, and natural resource development.

Native Forests, Ecosystems, and Habitat Protection and Restoration

The indigenous ecosystems of the islands of Maui County continue to be compromised and are in demise, decreasing in size and less able to positively contribute to the environments and climates so important to island life. These projects need to continue as our native flora and fauna contribute to how our environments and ecosystems are major contributors to the nurturing of our climate and weather. These projects also need resources to continue to educate the general public about the importance of conservation, environmental protection, and natural resource development.

TRI-ISLE RESOURCE CONSERVATION
AND DEVELOPMENT COUNCIL, INC

Notes to Financial Statements, Continued

Indigenous Species Protection and Restoration

As a critical number of our native flora and fauna are on endangered species lists, projects in this category help keep these species as viable components within our environments and ecosystems. It is important to understand that we have already lost many of our indigenous species and that we must protect, replenish and repopulate the remaining species on all the island of Maui County. These projects also need resources to continue to educate the general public about the importance of conservation, environmental protection, and natural resource development.

Social, Community, and Economic Development

Maui County is a culturally and ethnically diverse jurisdiction. Our missions was expanded, through a strategic planning process in 2012, to include projects that build, nurture and improve quality of life for the people living in our communities. These projects contribute to social, cultural, environmental, health, and political factors important to civic and community life on all the islands in Maui County.

(2) Summary of Significant Accounting Policies

a. Basis of Accounting

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. Under this method of accounting, revenue is recognized when earned rather than when received and expenses are recognized when incurred rather than when paid. Donations are recognized as unrestricted when the stipulations of the donations have been met.

b. Use of Estimates

Management uses estimates and assumptions in preparing these financial statements in accordance with accounting principles generally accepted in the United States of America. Those estimates and assumptions affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities, and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

c. Net Assets

The Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

Unrestricted – Net assets which are free from donor-imposed; all revenues, expenses, and gains and losses that are not changes in temporarily or permanently restricted net assets.

Temporarily Restricted – Net assets whose use by the Organization is limited by donor-imposed stipulations that either expire by passage of time or that can be fulfilled by actions of the Organization pursuant to those stipulations.

TRI-ISLE RESOURCE CONSERVATION
AND DEVELOPMENT COUNCIL, INC.

Notes to Financial Statements, Continued

Permanently Restricted – Net assets whose use by the Organization is limited by donor-imposed stipulations.

As of December 31, 2015, the Organization had unrestricted and temporarily restricted net assets.

d. Accounts Receivable

Accounts receivable consists of pending reimbursements from federal, state, county, and foundation grants for expenses incurred and billed under the grant award. Accounts receivable also consists of periodic billings as specified under the federal, state, county, and foundation grant awards. No allowance for doubtful accounts was necessary as of December 31, 2015, as management expects to collect all balances.

e. Property and Equipment

Property and equipment are stated at cost, or if contributed, at its fair market value at the date of the donation. If donors stipulate how long the assets must be used, the contributions are recorded as restricted support. In absence of such stipulations, contributions of fixed assets are recorded as unrestricted support.

Depreciation is determined using the straight-line method over the estimated useful life of the asset over a period of ten years.

Expenditures for maintenance, repairs, and minor replacements are charged to operations as incurred and expenditures for major replacements and betterments with a useful life in excess of one year are capitalized. Property retired or otherwise disposed of is removed from the appropriate asset and related accumulated depreciation accounts. Gains and losses on sales of assets are reflected in current operations.

Depreciation expense was \$1,246 the year ended December 31, 2015.

f. Contributions

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted net assets depending on the existence or nature of any donor restrictions. All contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Amounts received that are designated for future periods or restricted by the donor for specific purposes are reported as temporarily restriction expires, either by a time or purpose restriction imposed by the donor, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

TRI-ISLE RESOURCE CONSERVATION
AND DEVELOPMENT COUNCIL, INC

Notes to Financial Statements, Continued

The contribution of professional services are recognized if the services (1) create or enhance non-financial assets and (2) require specialized skills that are performed by people with those skills, and would otherwise be purchased by the Organization. These contributions would be reflected in the statement of activities and functional expenses at their fair value at the date of the donation. The services of individuals who volunteered their time and performed a variety of tasks that benefited the Organization were not recognized as contributions in the financial statements, since the recognition criteria have not been met.

g Revenue Recognition

Government Grants

Government grants are received from government agencies. Revenues on cost reimbursement contracts are recognized when allowable and reimbursable expenses are incurred, and upon meeting the legal and contractual requirements of the funding source. These revenues are generally considered exchange transactions, and are recorded as revenues of the unrestricted net asset class. Funding received in advance of applicable revenue recognition criteria is recorded as deferred revenue in the statement of financial position.

Administrative Fee

The Organization applies an administrative fee to the projects that the Organization administers.

Other Income

Revenue from other sources is recorded as the services are performed by the Organization.

h Deferred Revenue

Deferred revenue represents funds received from government and foundation grants where were not yet earned. Total deferred revenues amounted to \$417,566 at December 31, 2015.

i Functional Expenses

The costs for providing program services have been summarized on a functional basis in the statement of activities and detailed in the Statement of Functional Expenses. Accordingly, certain costs have been allocated among program services and supporting activities benefited.

j Sales Tax

Sales tax (Hawaii general excise tax) is imposed on fundraising income at four percent, which amounted to approximately \$3,200 for the year ended December 31, 2015. Sales tax was reported as part of program expenses in the accompanying Statement of Functional Expense.

TRI-ISLE RESOURCE CONSERVATION
AND DEVELOPMENT COUNCIL, INC

Notes to Financial Statements, Continued

k. Income Tax

The Organization is recognized by the Internal Revenue Service as an exempt organization under Section 501(c)(3) of the Internal Revenue Code. The Organization adopted the provisions of FASB ASC 740, the Organization *Income Taxes*. As required by the uncertain tax position guidance in FASB ASC 740, the Organization recognizes the financial statement benefit of a tax position only after determining that the relevant tax authority would more likely than not sustain the position after an audit. For tax positions meeting the more-likely-than-not threshold, the amount recognized in the financial statements is the largest benefit that has a greater than fifty percent likelihood of being realized upon ultimate settlement with the relevant tax authority. The Organization applied the uncertain tax position guidance in FASB ASC 740 to all tax positions for which the statute of limitations had remained open and has not recognized any additional liability.

Tax regulations within each jurisdiction are subject to interpretation of the related tax laws and regulations and require significant judgment to apply. With few exceptions, the Organization's Form 990, *Return of Organization Exempt from Income Tax* is no longer subject to U.S. Federal and State examinations by tax authority for the fiscal years ended December 31, 2012 and prior.

(3) Concentration of Credit Risk

The Organization had approximately \$803,000 in cash in excess of the Federal Deposit Insurance Corporation limit as of December 31, 2015. At December 31, 2015, the Organization had account balances at a credit union that was insured by the National Credit Union Insurance Share Fund up to \$250,000. There were no amounts exceeding this limit at December 31, 2015.

(4) Funding Concentration

The Organization receives a substantial amount of its support from Federal, State, and County government agencies and foundations. Significant reductions, if any, in the level of this support may have an adverse effect on the Organization's programs and activities.

(5) Leases

The Organization leases office space under a noncancellable operating lease through April 30, 2019. The Organization is responsible for common area maintenance, general excise tax, and other fees related to the property. The Organization also leases a copy machine under a non-cancellable operating lease through December 31, 2016.

TRI-ISLE RESOURCE CONSERVATION
AND DEVELOPMENT COUNCIL, INC

Notes to Financial Statements, Continued

As of December 31, 2015, the future minimum rental payments required under the above operating lease commitment are as follows:

| <u>Year ending December 31,</u> | |
|---------------------------------|-----------|
| 2016 | \$ 15,100 |
| 2017 | 12,800 |
| 2018 | 13,200 |
| 2019 | 4,500 |
| | \$ 45,600 |

Premise rent expense amounted to approximately \$14,900 and equipment rent expense amounted to approximately \$3,000 for the year ended December 31, 2015 was reported as part of occupancy and equipment expense in the Statement of Functional Expenses, respectively.

(6) Temporarily Restricted Net Assets

The Organization's temporarily restricted net assets consist of amounts that are available to the Organization but have a time or purpose restriction imposed by the donor. During the year, project funds are received and spent pursuant to specific requirements for each project.

The temporarily restricted net assets of the Organization as of December 31, 2015 are as follows:

| | |
|-----------------------------|------------|
| East Maui Watershed | \$ 43,899 |
| Hoaloa Aina | 44,007 |
| KOOK – Ka Ohana O Kahikinui | 22,500 |
| Plant A Wish Maui | 16,107 |
| Maui School Garden | 11,873 |
| Makawao History Museum | 10,870 |
| HI Environ Education | 10,065 |
| HIHWNMS | 9,871 |
| Maui Forest B | 8,717 |
| Malama Hana | 8,418 |
| MFBRP | 8,278 |
| Teens on Call | 8,173 |
| Lanai Performance Academy | 6,808 |
| Hui Malama O Waikapu | 6,162 |
| Others | 44,502 |
| Total | \$ 260,250 |

The temporarily restricted assets utilized during the year ended December 31, 2015 were funded by contributions received during the year ended December 31, 2015 and from the temporarily restricted net assets reported as of the end of the prior year. This resulted in a net reduction in the temporarily restricted net assets for the year ended December 31, 2015 of \$150,906. The reduction in the temporarily restricted net assets for the year ended December 31, 2015 was largely due to the reduction in the amount of temporarily restricted contributions received during the year, as compared to the prior year.

TRI-ISLE RESOURCE CONSERVATION
AND DEVELOPMENT COUNCIL, INC.

Notes to Financial Statements, Continued

(7) Administrative Fees

The Organization's management and general expenses, as reported in the statement of functional expense was primarily funded by the administrative fees charged to the programs.

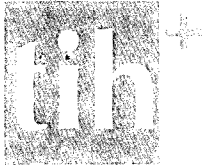
During the year ended, December 31, 2015, the Organization incurred management and general expenses of \$397,736 and recorded administrative fees of \$247,704. This contributed to the reduction in unrestricted net assets for the year ended December 31, 2015

(8) Subsequent Events

Management has evaluated subsequent events through August 9, 2016, the date the financial statements were available to be issued. There were no subsequent events that required adjustment of or disclosure in the financial statements

PART II

REPORT ON INTERNAL CONTROL OVER FINANCIAL
REPORTING AND ON COMPLIANCE AND OTHER MATTERS



Taketa, Iwata, Hara & Associates, LLC

Certified Public Accountants & Consultants

101 Aupuni Street, Suite 139

Hilo, Hawaii 96720-4260

**Independent Auditors' Report on Internal Control Over Financial Reporting and on
Compliance and Other Matters Based on an Audit of Financial Statements
Performed in Accordance with *Government Auditing Standards***

To the Board of Directors of
Tri-Isle Resource Conservation
and Development Council, Inc.
Kahului, Hawaii

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Tri-Isle Resource Conservation and Development Council, Inc. (TIRCD), which comprise the statement of financial position as of December 31, 2015, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated August 9, 2016.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the TIRCD's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of TIRCD's internal control. Accordingly, we do not express an opinion on the effectiveness of TIRCD's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of TIRCD's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of the internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies and therefore, material weaknesses or significant deficiencies may exist that were not identified. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether TIRCD's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Taketa, Iwata, Hara & Associates, LLC

August 9, 2016
Hilo, Hawaii

TRI-ISLE RESOURCE CONSERVATION
AND DEVELOPMENT COUNCIL, INC.

FINANCIAL STATEMENTS AND SINGLE AUDIT REPORTS

FOR THE YEARS ENDED DECEMBER 31, 2014 AND 2013

GILFORD SATO & ASSOCIATES, CPAS, INC.

PACIFIC PARK PLAZA

711 KAPIOLANI BOULEVARD, SUITE 1000

HONOLULU, HAWAII 96813

PHONE (808) 942-8868 FAX (808) 947-3628

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors
Tri-Isle Resource Conservation
and Development Council, Inc.
Kahului, Hawaii

Report on the Financial Statements

We have audited the accompanying financial statements of Tri-Isle Resource Conservation and Development Council, Inc. (a not-for-profit corporation), which comprise the statements of financial position as of December 31, 2014 and 2013, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audit contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion of the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Tri-Isle Resource Conservation and Development Council, Inc. as of December 31, 2014 and 2013, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Other Matters

Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements taken as a whole. The accompanying schedule of expenditures of federal awards is presented for the purposes of additional analysis as required by United States Office of Management and Budget (OMB) Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations* is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements taken as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated June 4, 2015, on our consideration of the Tri-Isle Resource Conservation and Development Council, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. These reports are an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control over financial reporting and compliance.

A handwritten signature in black ink that reads "Guyford Satoh Associates, P.A., Inc." The signature is written in a cursive, flowing style.

Honolulu, Hawaii
June 4, 2015

**TRI-ISLE RESOURCE CONSERVATION
AND DEVELOPMENT COUNCIL, INC.
STATEMENTS OF FINANCIAL POSITION
DECEMBER 31, 2014 AND 2013**

| | <u>2014</u> | <u>2013</u> |
|-----------------------------------|---------------------|---------------------|
| <u>ASSETS</u> | | |
| CURRENT ASSETS: | | |
| Cash | \$ 1,373,117 | \$ 1,455,702 |
| Accounts receivable | 1,452,716 | 2,778,292 |
| Prepaid expenses | 761 | - |
| Total current assets | <u>2,826,594</u> | <u>4,233,994</u> |
| PROPERTY AND EQUIPMENT, at cost: | | |
| Vehicles | 19,000 | 19,000 |
| Office equipment | 1,040 | - |
| Total property and equipment | 20,040 | 19,000 |
| Less accumulated depreciation | <u>(10,963)</u> | <u>(8,144)</u> |
| Net property and equipment | <u>9,077</u> | <u>10,856</u> |
| DEPOSIT | <u>1,248</u> | <u>1,248</u> |
| Total assets | <u>\$ 2,836,919</u> | <u>\$ 4,246,098</u> |
| <u>LIABILITIES AND NET ASSETS</u> | | |
| CURRENT LIABILITIES: | | |
| Accounts payable | \$ 1,010,286 | \$ 1,938,844 |
| Accrued vacation | 10,243 | 12,171 |
| Deferred revenue | 440,396 | 676,558 |
| Funds held for other | - | 25,132 |
| Total current liabilities | <u>1,460,925</u> | <u>2,652,705</u> |
| NET ASSETS: | | |
| Unrestricted net assets | 957,838 | 1,087,144 |
| Temporarily restricted net assets | <u>418,156</u> | <u>506,249</u> |
| Total net assets | <u>1,375,994</u> | <u>1,593,393</u> |
| Total liabilities and net assets | <u>\$ 2,836,919</u> | <u>\$ 4,246,098</u> |

See independent auditor's report and accompanying notes to financial statements.

**TRI-ISLE RESOURCE CONSERVATION
AND DEVELOPMENT COUNCIL, INC.**
STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS
FOR THE YEAR ENDED DECEMBER 31, 2014

| | <u>Unrestricted</u> | <u>Temporarily Restricted</u> | <u>Total</u> |
|--|---------------------|-----------------------------------|---------------------|
| REVENUES AND OTHER SUPPORT: | | | |
| Grants | \$ 3,857,751 | \$ - | \$ 3,857,751 |
| Donations | - | 611,091 | 611,091 |
| Interest income | 1,466 | - | 1,466 |
| Administrative fee | 287,370 | - | 287,370 |
| Other income | 192,688 | - | 192,688 |
| Total revenues and other support | 4,339,275 | 611,091 | 4,950,366 |
| Net assets released from restrictions | 699,184 | (699,184) | - |
| | <u>5,038,459</u> | <u>(88,093)</u> | <u>4,950,366</u> |
| EXPENSES AND LOSSES: | | | |
| Program services: | | | |
| Environmental and watershed protection restoration | 1,620,650 | - | 1,620,650 |
| Invasive species mitigation and remediation | 948,072 | - | 948,072 |
| Native forests, ecosystem, and habitat protection restoration | 596,715 | - | 596,715 |
| Indigenous species protection and restoration | 176,540 | - | 176,540 |
| Social, community, and economic development | 1,380,837 | - | 1,380,837 |
| Total program services | 4,722,814 | - | 4,722,814 |
| Supporting services: | | | |
| Management and general | 444,951 | - | 444,951 |
| Total supporting services | 444,951 | - | 444,951 |
| Total expenses | 5,167,765 | - | 5,167,765 |
| CHANGE IN NET ASSETS | (129,306) | (88,093) | (217,399) |
| NET ASSETS, beginning of the year | 1,087,144 | 506,249 | 1,593,393 |
| NET ASSETS, end of the year | <u>\$ 957,838</u> | <u>\$ 418,156</u> | <u>\$ 1,375,994</u> |

See independent auditor's report and accompanying notes to financial statements.

**TRI-ISLE RESOURCE CONSERVATION
AND DEVELOPMENT COUNCIL, INC.**
STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS
FOR THE YEAR ENDED DECEMBER 31, 2013

| | <u>Unrestricted</u> | <u>Temporarily Restricted</u> | <u>Total</u> |
|--|---------------------|-----------------------------------|---------------------|
| REVENUES AND OTHER SUPPORT: | | | |
| Grants | \$ 4,962,009 | \$ - | \$ 4,962,009 |
| Donations | - | 527,697 | 527,697 |
| Interest income | 1,335 | - | 1,335 |
| Administrative fee | 321,203 | - | 321,203 |
| Other income | 123,070 | - | 123,070 |
| | <u>5,407,617</u> | <u>527,697</u> | <u>5,935,314</u> |
| Total revenues and other support | 5,407,617 | 527,697 | 5,935,314 |
| Net assets released from restrictions | <u>563,510</u> | <u>(563,510)</u> | <u>-</u> |
| | <u>5,971,127</u> | <u>(35,813)</u> | <u>5,935,314</u> |
| EXPENSES AND LOSSES: | | | |
| Program services: | | | |
| Environmental and watershed protection restoration | 1,894,470 | - | 1,894,470 |
| Invasive species mitigation and remediation | 1,662,278 | - | 1,662,278 |
| Native forests, ecosystem, and habitat protection restoration | 628,547 | - | 628,547 |
| Indigenous species protection and restoration | 231,368 | - | 231,368 |
| Social, community, and economic development | 1,022,891 | - | 1,022,891 |
| | <u>5,439,554</u> | <u>-</u> | <u>5,439,554</u> |
| Total program services | 5,439,554 | - | 5,439,554 |
| Supporting services: | | | |
| Management and general | 428,912 | - | 428,912 |
| Fundraising | 17,096 | - | 17,096 |
| | <u>446,008</u> | <u>-</u> | <u>446,008</u> |
| Total supporting services | 446,008 | - | 446,008 |
| Total expenses | 5,885,562 | - | 5,885,562 |
| Loss on disposal of equipment | <u>2,923</u> | <u>-</u> | <u>2,923</u> |
| Total expenses and losses | 5,888,485 | - | 5,888,485 |
| CHANGE IN NET ASSETS | 82,642 | (35,813) | 46,829 |
| NET ASSETS, beginning of the year | <u>1,004,502</u> | <u>542,062</u> | <u>1,546,564</u> |
| NET ASSETS, end of the year | <u>\$ 1,087,144</u> | <u>\$ 506,249</u> | <u>\$ 1,593,393</u> |

See independent auditor's report and accompanying notes to financial statements.

| Environmental and Watershed Protection Restoration | Invasive Species Mitigation and Remediation | Native Forests, Ecosystem, and Habitat Protection Restoration | Indigenous Species Protection and Restoration | Social, Community, and Economic Development | Total Program Services | Management and General | Fundraising |
|---|--|---|--|--|---------------------------|---------------------------|-------------|
| \$ 53,637 | \$ - | \$ 37,539 | \$ - | \$ 55,750 | \$ 146,926 | \$ 188,714 | \$ - |
| 8,961 | - | 2,356 | - | 7,022 | 18,339 | 22,426 | - |
| 4,752 | - | 3,326 | - | 4,939 | 13,017 | 16,418 | - |
| 67,350 | - | 43,221 | - | 67,711 | 178,282 | 227,558 | - |
| 1,553,300 | 946,718 | 551,832 | 176,540 | 1,295,259 | 4,523,649 | 15,380 | - |
| - | - | - | - | - | - | 118,352 | - |
| - | - | - | - | - | - | 28,456 | - |
| - | 1,354 | 627 | - | 8,024 | 10,005 | 29,672 | - |
| - | - | 1,035 | - | - | 1,035 | 11,257 | - |
| - | - | - | - | - | - | 5,200 | - |
| - | - | - | - | 5,275 | 5,275 | 4,771 | - |
| - | - | - | - | 2,715 | 2,715 | 104 | - |
| - | - | - | - | 1,853 | 1,853 | - | - |
| - | - | - | - | - | - | 4,201 | - |
| - | - | - | - | - | - | - | - |
| <u>\$ 1,620,650</u> | <u>\$ 948,072</u> | <u>\$ 596,715</u> | <u>\$ 176,540</u> | <u>\$ 1,380,837</u> | <u>\$ 4,722,814</u> | <u>\$ 444,951</u> | <u>\$ -</u> |

penses

xpenses

| Environmental and Watershed Protection Restoration | Invasive Species Mitigation and Remediation | Native Forests, Ecosystem, and Habitat Protection Restoration | Indigenous Species Protection and Restoration | Social, Community, and Economic Development | Total Program Services | Management and General | Fundraising |
|---|--|---|--|--|---------------------------|---------------------------|------------------|
| \$ 66,916 | \$ - | \$ 36,357 | \$ - | \$ 20,000 | \$ 123,273 | \$ 236,407 | \$ - |
| 10,937 | - | 9,074 | - | 5,512 | 25,523 | 29,426 | - |
| 6,859 | - | 3,130 | - | 2,012 | 12,001 | 22,361 | - |
| 84,712 | - | 48,561 | - | 27,524 | 160,797 | 288,194 | - |
| 1,808,998 | 1,662,278 | 579,986 | 230,301 | 955,880 | 5,237,443 | 30,213 | - |
| - | - | - | - | - | - | 26,814 | - |
| - | - | - | - | - | - | 26,717 | - |
| 760 | - | - | 1,067 | 38,375 | 40,202 | 14,393 | - |
| - | - | - | - | 1,092 | 1,092 | 4,802 | - |
| - | - | - | - | - | - | 7,848 | - |
| - | - | - | - | 20 | 20 | 9,279 | - |
| - | - | - | - | - | - | 2,714 | - |
| - | - | - | - | - | - | - | 17,096 |
| - | - | - | - | - | - | 3,438 | - |
| - | - | - | - | - | - | 14,500 | - |
| <u>\$ 1,894,470</u> | <u>\$ 1,662,278</u> | <u>\$ 628,547</u> | <u>\$ 231,368</u> | <u>\$ 1,022,891</u> | <u>\$ 5,439,554</u> | <u>\$ 428,912</u> | <u>\$ 17,096</u> |

**TRI-ISLE RESOURCE CONSERVATION
AND DEVELOPMENT COUNCIL, INC.**
STATEMENTS OF CASH FLOWS
FOR THE YEARS ENDED DECEMBER 31, 2014 AND 2013

| | 2014 | 2013 |
|---|--------------|--------------|
| CASH FLOWS FROM CONTINUING OPERATING ACTIVITIES: | | |
| Change in unrestricted and temporarily restricted net assets | \$ (217,399) | \$ 46,829 |
| Adjustments to reconcile change in net assets to net cash used in operating activities: | | |
| Depreciation | 2,819 | 2,714 |
| Loss on disposal of equipment | - | 2,923 |
| Decrease (increase) in operating assets: | | |
| Accounts receivable | 1,325,576 | (1,326,511) |
| Prepaid expenses | (761) | 4,918 |
| Deposit | - | (1,248) |
| Increase (decrease) in operating liabilities: | | |
| Accounts payable and accrued liabilities | (928,558) | 764,431 |
| Vacation accrual | (1,928) | (5,538) |
| Deferred revenue | (236,162) | 16,666 |
| Funds held for other | (25,132) | 25,132 |
| Net cash used in operating activities | (81,545) | (469,684) |
| CASH FLOWS FROM INVESTING ACTIVITIES: | | |
| Purchases of property and equipment | (1,040) | - |
| NET DECREASE IN CASH | (82,585) | (469,684) |
| CASH, beginning of the year | 1,455,702 | 1,925,386 |
| CASH, end of the year | \$ 1,373,117 | \$ 1,455,702 |

See independent auditor's report and accompanying notes to financial statements.

**TRI-ISLE RESOURCE CONSERVATION
AND DEVELOPMENT COUNCIL, INC.
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2014 AND 2013**

1. Organization

Tri-Isle Resource Conservation and Development Council (the Organization), a 501(c)(3) not-for-profit organization since 1994, helps the community identify problems and opportunities by compiling background information, planning for desired future conditions, securing funding, and implementing projects for the Resource Conservation and Development area, which includes the islands of Lanai, Maui, and Molokai (Maui County). The Organization's membership consists of twelve board members from varied professional and social backgrounds; one member from each of the five Soil and Water Conservation Districts (SWCD) within Maui County; two members, each one respectively representing the communities on the islands of Lana'i and Moloka'i; and five community members from Maui.

The following are descriptions of the Organization's major programs, which are all performed in Maui County. By request, some of the projects in these programs are delivered on other islands in the State of Hawaii:

Environment and Watershed Protection and Restoration

Projects in this category are important to watersheds on each island in Maui County. These watersheds, which are in the uplands, are important to the environmental health of the lands below them. It is crucial that these projects continue to protect all lands and ecosystems of our ahupua'a, the traditional mountain-to-the-sea land divisions on each island. All of Maui County's watersheds are recipients of these projects. It is important to realize that these watershed projects, receive public funding support from Federal, State, and County governments.

Invasive Species Eradication, Mitigation and Remediation

Projects in this category become more important each year, as new invasive species on the islands of Maui County, and throughout Hawai'i, are identified. These species not only upset the ecosystems and habitats of our native species, but also infringe on the quality of life of an increasingly urban population. It is important that these projects continue as many of our native flora and fauna continue to be on endangered species lists. These projects also need resources to continue to educate the general public about the importance of conservation, environmental protection, and natural resource development.

Native Forests, Ecosystems, and Habitat Protection and Restoration

The indigenous ecosystems of the islands of Maui County continue to be compromised and are in demise, decreasing in size and less able to positively contribute to the environments and climates so important to island life. These projects need to continue as our native flora and fauna contribute to how our environments and ecosystems are major contributors to the nurturing of our climate and weather. These projects also need resources to continue to educate the general public about the importance of conservation, environmental protection, and natural resource development.

Indigenous Species Protection and Restoration

As a critical number of our native flora and fauna are on endangered species lists, projects in this category help keep these species as viable components within our environments and ecosystems. It is important to understand that we have already lost many of our indigenous species and that we must protect, replenish and repopulate the remaining species on all the island of Maui County. These projects also need resources to continue to educate the general public about the importance of conservation, environmental protection, and natural resource development.

**TRI-ISLE RESOURCE CONSERVATION
AND DEVELOPMENT COUNCIL, INC.
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2014 AND 2013**

1. Organization (continued)

Social, Community, and Economic Development

Maui County is a culturally and ethnically diverse jurisdiction. Our missions was expanded, through a strategic planning process in 2012, to include projects that build, nurture and improve quality of life for the people living in our communities. These projects contribute to social, cultural, environmental, health, and political factors important to civic and community life on all the islands in Maui County.

2. Summary of Significant Accounting Policies

a. Basis of Accounting

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. Under this method of accounting, revenue is recognized when earned rather than when received and expenses are recognized when incurred rather than when paid. Donations are recognized as unrestricted when the stipulations of the donations have been met.

b. Use of Estimates

Management uses estimates and assumptions in preparing these financial statements in accordance with accounting principles generally accepted in the United States of America. Those estimates and assumptions affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

c. Net Assets

The Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

Unrestricted – Net assets which are free from donor-imposed restrictions; all revenues, expenses, and gains and losses that are not changes in temporarily or permanently restricted net assets.

Temporarily Restricted – Net assets whose use by the Organization is limited by donor-imposed stipulations that either expire by passage of time or that can be fulfilled by actions of the Organization pursuant to those stipulations.

Permanently Restricted – Net assets whose use by the Organization is limited by donor-imposed stipulations.

As of December 31, 2014 and 2013, the Organization had unrestricted and temporarily restricted net assets.

**TRI-ISLE RESOURCE CONSERVATION
AND DEVELOPMENT COUNCIL, INC.
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2014 AND 2013**

2. Summary of Significant Accounting Policies (continued)

d. Concentration of Credit Risk

The Organization had approximately \$1,359,000 and \$1,277,000 in cash in excess of the Federal Deposit Insurance Corporation limit as of December 31, 2014 and 2013, respectively.

e. Property and Equipment

Property and equipment are stated at cost, or if contributed, at its fair market value at the date of the donation. If donors stipulate how long the assets must be used, the contributions are recorded as restricted support. In absence of such stipulations, contributions of fixed assets are recorded as unrestricted support.

Depreciation is determined using the straight-line method over the estimated useful lives of the assets over a period of 3 to 5 years.

Expenditures for maintenance, repairs, and minor replacements are charged to operations as incurred and expenditures for major replacements and betterments with a useful life in excess of one year are capitalized. Property retired or otherwise disposed of is removed from the appropriate asset and related accumulated depreciation accounts. Gains and losses on sales of assets are reflected in current operations.

Depreciation expense was approximately \$2,800 and \$2,700 for the years ended December 31, 2014 and 2013, respectively.

f. Contributions

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted net assets depending on the existence or nature of any donor restrictions. All contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Amounts received that are designated for future periods or restricted by the donor for specific purposes are reported as temporarily restricted or permanently restricted support that increase those net asset classes. When a temporarily restriction expires, either by a time or purpose restriction imposed by the donor, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

The contribution of professional services are recognized if the services (1) create or enhance non-financial assets and (2) require specialized skills that are performed by people with those skills, and would otherwise be purchased by the Organization. These contributions would be reflected in the statement of activities and functional expenses at their fair value at the date of the donation. The services of individuals who volunteered their time and performed a variety of tasks that benefited the Organization were not recognized as contributions in the financial statements, since the recognition criteria have not been met.

**TRI-ISLE RESOURCE CONSERVATION
AND DEVELOPMENT COUNCIL, INC.
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2014 AND 2013**

2. Summary of Significant Accounting Policies (continued)

g. Revenue Recognition

Government Grants

Government grants are received from government agencies. Revenues on cost reimbursement contracts are recognized when allowable and reimbursable expenses are incurred, and upon meeting the legal and contractual requirements of the funding source. These revenues are generally considered exchange transactions, and are recorded as revenues of the unrestricted net asset class. Funding received in advance of applicable revenue recognition criteria is recorded as deferred revenue in the statement of financial position.

Administrative Fee

The Organization applies an administrative fee to the projects that the Organization administers.

Other Income

Revenue from other sources is recorded as the services are performed by the Organization.

h. Functional Expenses

The costs for providing program services have been summarized on a functional basis in the statement of activities and detailed in the statement of functional expenses. Accordingly, certain costs have been allocated among program services and supporting activities benefited.

i. Income Tax

The Organization is recognized by the Internal Revenue Service as an exempt organization under Section 501(c)(3) of the Internal Revenue Code. The Organization adopted the provisions of FASB ASC 740, *Income Taxes*. As required by the uncertain tax position guidance in FASB ASC 740, the Organization recognizes the financial statement benefit of a tax position only after determining that the relevant tax authority would more likely than not sustain the position after an audit. For tax positions meeting the more-likely-than-not threshold, the amount recognized in the financial statements is the largest benefit that has a greater than fifty percent likelihood of being realized upon ultimate settlement with the relevant tax authority. The Organization applied the uncertain tax position guidance in FASB ASC 740 to all tax positions for which the statute of limitations had remained open and has not recognized any additional liability.

Tax regulations within each jurisdiction are subject to interpretation of the related tax laws and regulations and require significant judgment to apply. With few exceptions, the Organization's Form 990, *Return of Organization Exempt from Income Tax* is no longer subject to U.S. Federal and State examinations by tax authority for the fiscal years ended December 31, 2011 and prior.

**TRI-ISLE RESOURCE CONSERVATION
AND DEVELOPMENT COUNCIL, INC.
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2014 AND 2013**

2. Summary of Significant Accounting Policies (continued)

j. Evaluation of Subsequent Events

Management has reviewed all events that have occurred from January 1, 2015 through the issue date of this financial report. There were no subsequent events that required adjustment of or disclosure in the financial statements.

3. Funds Held for Other

Funds held for other are comprised of funds the Organization received as an agent. The Organization is responsible for receiving and depositing funds, as well as writing checks on behalf of another party. Fund transactions are not included in the statements of activities and the balance of the funds is classified as a liability. The funds are not available for general corporate purposes and are required to be kept in a separate bank account. There were no funds held on behalf of another as of December 31, 2014. The amount held on behalf of other amounted to \$25,132 as of December 31, 2013.

4. Leases

The Organization leases office space under a noncancellable operating lease through April 30, 2019. The Organization is responsible for common area maintenance, general excise tax, and other fees related to the property.

As of December 31, 2014, the future minimum rental payments required under the above operating lease commitment are as follows:

| <u>Year ending December 31,</u> | |
|---------------------------------|-------------------------|
| 2015 | \$ 11,609 |
| 2016 | 11,958 |
| 2017 | 12,317 |
| 2018 | 12,686 |
| 2019 | <u>4,270</u> |
| | <u><u>\$ 52,840</u></u> |

Rent expense, which includes premise rent and other charges amounted to approximately \$18,600 and \$18,200 during the year ended December 31, 2014 and 2013, respectively, included as part of occupancy expense reported on the statement of functional expenses.

**TRI-ISLE RESOURCE CONSERVATION
AND DEVELOPMENT COUNCIL, INC.
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2014 AND 2013**

5. Temporarily Restricted Net Assets

The Organization's temporarily restricted net assets consist of amounts that are available to the Organization but have a time or purpose restriction imposed by the donor. During the year, project funds are received and spent pursuant to specific requirements for each project.

The temporarily restricted net assets of the Organization as of December 31, 2014 are as follows:

| | |
|--|-------------------|
| Maui Nui Marine Resources Council | \$ 78,547 |
| Kealia Pond | 36,200 |
| Hoaloha Aina | 34,115 |
| East Maui Watershed Partnership | 33,068 |
| Maui Forest Bird Recovery Project | 31,406 |
| KOOK - Ka Ohana O Kahikinui | 25,000 |
| Maui School Garden | 15,675 |
| Bicycle Map | 15,172 |
| Hawaii Green Growth Initiative | 12,551 |
| Hawaii Environmental Education Association | 11,103 |
| Others | 125,319 |
| | <u>\$ 418,156</u> |

The temporarily restricted net assets of the Organization as of December 31, 2013 are as follows:

| | |
|--|-------------------|
| Hoaloha Aina | \$ 16,260 |
| Leeward Haleakala Watershed Restoration Project Management | 11,298 |
| East Maui Watershed Partnership | 36,553 |
| Maui Forest Bird Recovery Project | 30,698 |
| Maui Nui Marine Resources Council | 52,701 |
| Lanai Community Golf Tournament | 30,543 |
| Maui Forest Bird Recovery Project - Motyka | 19,778 |
| Maui Farmers Union United | 13,671 |
| Hawaii Environmental Education Association | 20,096 |
| Aina Ola Farm / Pono Grown | 50,042 |
| Makawao Merchants Association | 25,000 |
| Hawaii Green Growth Initiative | 32,750 |
| Hawaii Green Growth Initiative Measures | 15,000 |
| Others | 151,859 |
| | <u>\$ 506,249</u> |

**TRI-ISLE RESOURCE CONSERVATION
AND DEVELOPMENT COUNCIL, INC.
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2014 AND 2013**

6. Funding Concentration

The Organization receives a substantial amount of its support from Federal, State, and County government agencies and foundations. Significant reductions, if any, in the level of this support may have an adverse effect on the Organization's programs and activities.

SUPPLEMENTAL SCHEDULES

TRI-ISLE RESOURCE CONSERVATION AND DEVELOPMENT COUNCIL, INC.
SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS
FOR THE YEAR ENDED DECEMBER 31, 2014

| Federal Grant / Pass-through Grantor / Program Title | Federal CFDA Number | Grant Number | Federal Expenditures |
|---|---------------------------|----------------|-------------------------|
| DEPARTMENT OF COMMERCE | | | |
| Habitat Conservation | 11.463 | 0301.14.046190 | \$ 10,626 |
| Pass-through from Conservation International Foundation Conservation International Congressionally Identified Awards and Programs | 11.469 | 1000092 | 9,791 |
| Pass-through from Hawaii Community Foundation Coral Reef Habitat and Estuary Protection | 11.463 | 13HCF-62995 | 23,398 |
| Habitat Conservation | 11.463 | 12HCF-59071 | 11,019 |
| | | | <u>34,417</u> |
| Pass-through from State of Hawaii DLNR Coral Reef Conservation Program | 11.482 | C50142 | 10,000 |
| DEPARTMENT OF THE INTERIOR | | | |
| Coastal Program | 15.630 | F13AC00487 | 9,086 |
| Conservation Grants Private Stewardship for Imperiled Species | 15.632 | F07AP00002 | 20,988 |
| Conservation Grants Private Stewardship for Imperiled Species | 15.632 | F07AP00001 | 3,172 |
| | | | <u>24,160</u> |
| Economic, Social, and Political Development of the Territories | 15.875 | D14AP00059 | 33,196 |
| Partners for Fish and Wildlife * | 15.631 | FA09AC00003 | 31,412 |
| Partners for Fish and Wildlife * | 15.631 | 122005G009 | 9,096 |
| Partners for Fish and Wildlife * | 15.631 | F08AC00006 | 50,505 |
| Partners for Fish and Wildlife * | 15.631 | F09AC00008 | 110,155 |
| | | | <u>201,168</u> |
| U.S. Geological Survey Research and Data Collection | 15.808 | G12AC0441 | 52,576 |

* Major Program

See accompanying notes to the schedule of federal awards.

TRI-ISLE RESOURCE CONSERVATION AND DEVELOPMENT COUNCIL, INC.
SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS
FOR THE YEAR ENDED DECEMBER 31, 2014 (CONTINUED)

| <u>Federal Grant / Pass-through Grantor / Program Title</u> | <u>Federal CFDA Number</u> | <u>Grant Number</u> | <u>Federal Expenditures</u> |
|--|------------------------------------|---------------------|---------------------------------|
| UNITED STATES ENVIRONMENTAL PROTECTION AGENCY | | | |
| Pass-through from State of Hawaii, Department of Health and Maui County, Department of Water Supply | | | |
| Drinking Water State Revolving Fund Clusters * | 66.468 | WC0750 | 119,405 |
| Drinking Water State Revolving Fund Clusters * | 66.468 | WC0749 | <u>89,236</u> |
| | | | <u>208,641</u> |
| UNITED STATES DEPARTMENT OF AGRICULTURE | | | |
| Forest Health Protection | 10.680 | 10-DG-11052021-232 | <u>32,330</u> |
| Total Federal Expenditures | | | <u>\$ 625,991</u> |

* Major Program

See accompanying notes to the schedule of federal awards.

**TRI-ISLE RESOURCE CONSERVATION
AND DEVELOPMENT COUNCIL, INC.**
**NOTES TO THE SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS
FOR THE YEARS ENDED DECEMBER 31, 2014 AND 2013**

1. Basis of Presentation

The accompanying Schedule of Expenditures of Federal Awards (SEFA) includes the Federal grant activity of Tri-Isle Resource Conservation and Development Council, Inc. (Organization), a not-for-profit organization. The information in this SEFA is presented in accordance with the requirements of the United States Office of Management and Budget (OMB) Circular A-133, *Audit of States, Local Government, and Non-Profit Organizations*. Because the SEFA presents only selected operations of the Organization, it is not intended to, and does not, present the financial position, changes in net position, or cash flows of the Organization.

2. Summary of Significant Accounting Policies

Expenditures reported on the SEFA are reported on the accrual basis of accounting.

3. Amounts Awarded to Sub-Recipients

The Organization passed through to sub-recipients that administered their own projects, the amount of Federal expenditures reported in the SEFA for the year ended December 31, 2014.

SINGLE AUDIT REPORTS

SINGLE AUDIT REPORTS

PART I

**INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER
FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS
BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED
IN ACCORDANCE WITH *GOVERNMENT AUDITING STANDARDS***

GILFORD SATO & ASSOCIATES, CPAS, INC.

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**INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER
FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS
BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED
IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS**

To the Board of Directors
Tri-Isle Resource Conservation
and Development Council, Inc.
Kahului, Hawaii

We have audited, in accordance with the standards generally accepted in the United States of America and the standards applicable to financial audits contained in the *Government Auditing Standards* used by the Comptroller General of the United States of America, the financial statements of Tri-Isle Resource Conservation and Development Council, Inc. (Organization), which comprise the statement of financial position as of December 31, 2014, and the statement of activities, cash flow, and the related notes to the financial statements and have issued our report thereon dated June 4, 2015.

Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Organization's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purposes of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

Our consideration of internal control was for the limited purpose described in the preceding paragraph and was not designed to identify all deficiencies in internal control that might be material weaknesses, or significant deficiencies and therefore, material weakness or significant deficiencies may exist that were not identified. However, as described in the accompanying schedule of findings and questioned costs, we identified certain deficiencies in internal control that we consider to be material weaknesses.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A *material weakness* is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. We consider the deficiencies described in the schedule of findings and questioned costs as items 2014-001 and 2014-002 to be material weaknesses.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Organization's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Governmental Auditing Standards*.

The Organization's Responses to Findings

The Organization's responses to the findings identified in our audit are described in the accompanying schedule of findings and questioned costs. The Organization's responses were not subject to the auditing procedures applied in the audit of the financial statements and, accordingly, we express no opinion on it.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

This report is intended solely for the information and use of the Organization's Board of Directors, others within the Organization, and the grantor or pass-through entities, and is not intended to be, and should not be used by anyone other than these specified parties.

Griffith Sato & Associates, CPAs, Inc.

Honolulu, Hawaii
June 4, 2015

SINGLE AUDIT REPORTS

PART II

**INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR
EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE
REQUIRED BY OMB CIRCULAR A-133**

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**INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR
EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER
COMPLIANCE REQUIRED BY OMB CIRCULAR A-133**

To the Board of Directors
Tri-Isle Resource Conservation
and Development Council, Inc.
Kahului, Hawaii

Report on Compliance for Each Major Program

We have audited Tri-Isle Resource Conservation and Development Council, Inc. (Organization) compliance with the types of compliance requirements described in the U.S. Office of Management and Budget (OMB) Circular A-133, *Compliance Supplement* that could have a direct and material effect on each of the Organization's major federal programs for the year ended December 31, 2014. The Organization's major federal program is identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

Management's Responsibility

Management is responsible for compliance with the requirement of laws, regulations, contracts, and grant applicable to its major federal program.

Auditor's Responsibility

Our responsibility is to express an opinion on compliance for each of the Organization's major programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States; and the OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*. Those standards and OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the Organization's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of Organization's compliance.

Basis for Qualified Opinion on Major Programs

As described in the accompanying schedule of findings and questioned costs, Organization did not comply with requirements regarding CFDA 66.468 – *Capitalization Grants for Drinking Water State Revolving Funds* and CDFA 15.631 – *Partners for Fish and Wildlife*, as described in finding numbers 2014-003 regarding the sub-recipient monitoring requirement. Compliance with such requirements is necessary, in our opinion, for the Organization to comply with the requirements applicable to those programs.

Qualified Opinion on Major Programs

In our opinion, the Organization, except for the noncompliance described in the Basis of Qualified Opinion on Major Programs paragraph, the Organization complied, in all material aspects, with the requirements referred to above that could have a direct and material effect on CFDA 66.468 – *Capitalization Grants for Drinking Water State Revolving Funds* and CDFA 15.631 – *Partners for Fish and Wildlife* for the year ended December 31, 2014.

Reporting on Internal Control Over Compliance

Management of the Organization is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit, we considered the Organization's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance on compliance for each major federal program and to test and report on internal control over compliance in accordance with OMB Circular A-133, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control over compliance.

Our consideration of internal control over compliance was for the limited purpose described in the preceding paragraph and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies and therefore, material weaknesses or significant deficiencies may exist that were not identified. However, as discussed below, we identified certain deficiencies in internal control over compliance that we consider to be a material weakness.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. *A material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected on a timely basis. We consider the deficiency in internal control over compliance described in the accompanying schedule of findings and questioned costs as item 2014-003 to be a material weakness.

The Organization's response to the internal control over compliance findings identified in our audit is described in the accompanying schedule of findings and questioned costs. The Organization's responses were not subject to auditing procedures applied in the audit of compliance and, accordingly, we expressed no opinion on the responses.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of OMB Circular A-133. Accordingly, this report is not suitable for any other purpose.

This report is intended solely for the information and use of the Organization's Board of Directors, others within the Organization, and the grantor or pass-through entities and it not intended to be, and should not be used by anyone other than these specified parties.

Guyford Sato & Associates, CPAs, Inc.

Honolulu, Hawaii
June 4, 2015

SINGLE AUDIT REPORTS

PART III

SCHEDULE OF FINDINGS AND QUESTIONED COSTS

**TRI-ISLE RESOURCE CONSERVATION
AND DEVELOPMENT COUNCIL, INC.
SCHEDULE OF FINDINGS AND QUESTIONED COSTS
FOR THE YEAR ENDED DECEMBER 31, 2014**

SECTION I - SUMMARY OF AUDITOR'S RESULTS

Financial Statements

Type of auditor's report issued: Unqualified

Internal control over financial reporting:

- Material weakness(es) identified? yes no
- Significant deficiencies identified that are not considered to be material weaknesses? yes none reported

Noncompliance material to financial statements noted? yes no

Federal Awards

Internal control over major reporting:

- Material weakness(es) identified? yes no
- Significant deficiencies identified that are not considered to be material weakness? yes none reported

Type of auditor's report issued on compliance for major programs: Qualified

Any audit findings disclosed that are required to be reported in accordance with Section .510(a) of OMB Circular A-133? yes no

Identification of major program:

| <u>CFDA Number</u> | <u>Name of Federal Program</u> |
|--------------------|--|
| 66.468 | Capitalization Grants for Drinking Water State Revolving Funds |
| 15.631 | Partners for Fish and Wildlife |

Dollar threshold used to distinguish between Type A and Type B programs? \$300,000

Auditee qualified as low-risk auditee? yes no

**TRI-ISLE RESOURCE CONSERVATION
AND DEVELOPMENT COUNCIL, INC.
SCHEDULE OF FINDINGS AND QUESTIONED COSTS
FOR THE YEAR ENDED DECEMBER 31, 2014**

SECTION II - FINANCIAL STATEMENT FINDINGS

Summary of Financial Statement Findings

| <u>Finding Number</u> | <u>Finding</u> |
|---------------------------|--|
| 2014-001 | Lack of Current and Complete Grants Management Policies and Procedures |
| 2014-002 | Inadequate Monitoring of Internal Controls Over the Grants Management Area |

**TRI-ISLE RESOURCE CONSERVATION
AND DEVELOPMENT COUNCIL, INC.**
SCHEDULE OF FINDINGS AND QUESTIONED COSTS
FOR THE YEAR ENDED DECEMBER 31, 2014

Finding Number: 2014-001

Area: Lack of Current and Complete Grants Management Policies and Procedures

Criteria:

The Organization's control activities over grants management is a key component of internal control. Current written policies and procedures and adherence to those policies and procedures are required to ensure that grants are properly managed and are in compliance with the agreement and applicable regulations, and to provide a basis to properly evaluate the effectiveness of internal controls in this area.

Condition:

During our examination, we noted that the Organization did not have formalized grants management policies and procedures.

Cause:

There appears to be weak internal controls over the grants management process. The Organization does not have a formally documented grants management process, which in turn impacts its ability to efficiently manage and monitor processes.

Effect:

The effect of the above condition is a weak component of internal controls, regarding the Organization's control activities. Weak internal controls over the grants management area may result in noncompliance with laws, regulations, grant agreements, and other contractual arrangements.

Recommendation:

We recommend that the Organization formalize its grants management policies and procedures, to particularly address the United States Office of Management and Budget (OMB) Circular A-133, *Compliance Supplement - Part 3 Compliance Requirements* related to sub-recipient monitoring. We also recommend that the Organization continue to review, revise, and monitor its grants management policies and procedures to reflect changes in its operational processes and changes in regulations that govern Federal, State, and County governmental grant awards. The Organization must also consistently adhere to its policies and procedures in this area to ensure compliance with regulations and grant agreements.

Auditee Response and Corrective Action Plan:

The Executive Director will work with the Project Coordinator to formalize its grants management process to include policies and procedures to address how grants are managed and maintained, report tracking, and compliance with OMB Circular A-133, *Compliance Supplement - Part 3 Compliance Requirements* related to sub-recipient monitoring. The documented grants management process should be presented to the Board Executive Committee (BEC) for approval and subsequent discussion with the Board of Directors. The Organization will conduct training with the personnel involved in the management and accounting of Federal and non-federal grants. This corrective action plan will be completed by September 30, 2015.

**TRI-ISLE RESOURCE CONSERVATION
AND DEVELOPMENT COUNCIL, INC.
SCHEDULE OF FINDINGS AND QUESTIONED COSTS
FOR THE YEAR ENDED DECEMBER 31, 2014**

Finding Number: 2014-001
Area: Lack of Current and Complete Grants Management Policies and Procedures
(continued)

Auditee Contact Person:

John A.H. Tomoso, Executive Director

Finding Number: 2014-002
Area: Inadequate Monitoring of Internal Controls Over the Grants Management Area

Criteria:

The Organization's monitoring efforts is a key component of internal controls. Proper monitoring of internal controls over grants management will evaluate whether controls established are operating as designed and implemented, identify internal control deficiencies, and correct the deficiencies on a timely basis.

Condition:

During our examination, we noted that the Organization did not have specific and formalized grants management policies and procedures. Refer to comment 2014-001. The Organization also lacked a process to appropriately monitor internal controls over the grants management area.

Cause:

There appears to be weak internal controls over the monitoring of internal controls over the grants management area.

Effect:

The effect of the above condition is a weak component of internal controls. Weak internal controls over the grants management area may result in noncompliance with laws, regulations, grant agreements, and other contractual arrangements.

Recommendation:

We recommend that the Organization establish a process to evaluate the design and implementation of the Organization's internal controls over the grants management area to ensure that internal controls over this area are operating properly and if deficiencies exist, they are identified and corrected on a timely basis. The process should include staff, management, and BEC. In turn, the BEC and management should keep the Board of Directors informed of any changes in policies and procedures in this area. Lastly, if deficiencies in internal control exist, the BEC and management should notify the Board of Directors of the situation and the corrective action to be taken.

**TRI-ISLE RESOURCE CONSERVATION
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SCHEDULE OF FINDINGS AND QUESTIONED COSTS
FOR THE YEAR ENDED DECEMBER 31, 2014

Finding Number: 2014-002
Area: **Inadequate Monitoring of Internal Controls Over the Grants Management Area
(continued)**

Auditee Response and Corrective Action Plan:

The first step to resolve this issue is to complete the development of a documented grants management process. As described in finding 2014-001, the Executive Director will work with the Project Coordinator to develop a documented grants management process that include the operational processes, reporting processes, and processes to ensure compliance with OMB Circular A-133, *Compliance Supplement – Part 3 Compliance Requirements* related to sub-recipient monitoring. The documented grants management process will be presented to the BEC for approval and subsequent discussion with the Board of Directors. The Organization will conduct training with the personnel involved in the management and accounting of Federal and non-federal grants. This corrective action plan for finding 2014-001 will be completed by September 30, 2015.

Once the documented grants management process is implemented beginning October 1, 2015, the Organization will conduct monitoring to ensure that the new process was design and implementation appropriately. In the event the Organization identifies an area that requires improvement, the Organization will review and revise its documented grants management process accordingly. This corrective action plan will be completed by December 31, 2015.

Auditee Contact Person:

John A.H. Tomoso, Executive Director

**TRI-ISLE RESOURCE CONSERVATION
AND DEVELOPMENT COUNCIL, INC.
SCHEDULE OF FINDINGS AND QUESTIONED COSTS
FOR THE YEAR ENDED DECEMBER 31, 2014**

SECTION III - FEDERAL AWARD FINDINGS AND QUESTIONED COST

Summary of Federal Award Findings and Questioned Cost

| <u>Finding Number</u> | <u>Finding</u> | <u>Questioned Cost</u> |
|----------------------------------|--|-----------------------------------|
| 2014-003 | Improve Sub-Recipient Monitoring Process | None |

**TRI-ISLE RESOURCE CONSERVATION
AND DEVELOPMENT COUNCIL, INC.**
SCHEDULE OF FINDINGS AND QUESTIONED COSTS
FOR THE YEAR ENDED DECEMBER 31, 2014

Finding Number: 2014-003
Federal Agency: Environmental Protection Agency and Department of the Interior
CFDA Program Numbers: 66.468 and 15.631
Program Names: Capitalization Grants for Drinking Water and Partners for Fish and Wildlife
Area: Improve Sub-Recipient Monitoring Process
Questioned Cost: None

Criteria:

The Organization's sub-recipient monitoring process is a key component of internal controls in the grants management area. Sub-recipient monitoring is a critical process to ensure that the Organization is in compliance with regulations such as United States OMB Circular A-133, *Compliance Supplement – Part 3 Compliance Requirements* and OMB Circular A-122 *Cost Principles for Non-Profit Organizations*, and in compliance with the respective grant agreements.

Condition:

During our examination, we noted that the Organization did not formally document its sub-recipient monitoring process to address the sub-recipient monitoring requirements stated in OMB Circular A-133, *Compliance Supplement – Part 3 Compliance Requirements* and in the respective grant agreements.

During our testing of major program expenditures, we did not note any instances of unallowable costs being reported by the Organization. Therefore, there will be no questioned costs related to the major programs. However, the Organization must address the issue of proper sub-recipient monitoring to ensure compliance with OMB Circular A-133, *Compliance Supplement – Part 3 Compliance Requirements* and OMB Circular A-122 *Cost Principles for Non-Profit Organizations*, and in compliance with the respective grant agreements.

Cause:

There appears to be weak internal controls in the grants management process related to the Organization's sub-recipient monitoring process for those receiving Federal funds from the Organization. In addition, the Organization does not have a formalized documented sub-recipient monitoring process.

**TRI-ISLE RESOURCE CONSERVATION
AND DEVELOPMENT COUNCIL, INC.**
SCHEDULE OF FINDINGS AND QUESTIONED COSTS
FOR THE YEAR ENDED DECEMBER 31, 2014

Finding Number: 2014-003
Federal Agency: Environmental Protection Agency and Department of the Interior
CFDA Program Numbers: 66.468 and 15.631
Program Names: Capitalization Grants for Drinking Water and Partners for Fish and Wildlife
Area: Improve Sub-Recipient Monitoring Process (Continued)
Questioned Cost: None

Effect:

The effect of the above condition is a weak component of internal controls in the grants management area, regarding whether the sub-recipients that received Federal funds from the Organization were properly monitored prior to awarding the Federal funds, during the award period, at the end of the award period. Weak internal controls in this area may result in non-compliance with OMB Circular A-133, *Compliance Supplement – Part 3 Compliance Requirements* and OMB Circular A-122 *Cost Principles for Non-Profit Organizations*, and in compliance with the respective grant agreements. Non-compliance with these guidelines may also result in unallowable costs being incurred, which may lead to questioned costs, return of funds by the Organization, and possible loss of funding in the future.

Recommendation:

We recommend that the Organization review its grants management process to establish and formally document a process to ensure that sub-recipients who receive Federal funds are properly monitored prior to awarding the Federal funds, during the award period, and at the end of the award period.

The process should include a risk assessment of the sub-recipient. The risk assessment should be based on a review of the grant agreement with the grantor or pass-through agency, review of OMB Circular A-133, *Compliance Supplement – Part 3 Compliance Requirements* and OMB Circular A-122 *Cost Principles for Non-Profit Organizations*, an understanding of the background of the sub-recipient that will receive Federal funds from the Organization, a review of similar projects performed by the sub-recipient, and other checks by the Organization as deemed required, such as suspension and debarment. This assessment will determine the approach and extent of the monitoring the Organization will take regarding a particular sub-recipient.

Based on the approach and extent of monitoring of the sub-recipient, the Organization can determine the level of documentation required. Documentation should include checklists, certifications, sub-recipient agreements, understanding of the sub-recipient's history and qualifications, results of desk audits or site visits, correspondence with the sub-recipients, timelines of submission of progress and final reports, analysis of the amount of Federal funds received by the sub-recipient from all sources, standards for submitting cost for reimbursements, and review of progress and final reports.

**TRI-ISLE RESOURCE CONSERVATION
AND DEVELOPMENT COUNCIL, INC.
SCHEDULE OF FINDINGS AND QUESTIONED COSTS
FOR THE YEAR ENDED DECEMBER 31, 2014**

Finding Number: 2014-003
Federal Agency: Environmental Protection Agency and Department of the Interior
CFDA Program Numbers: 66.468 and 15.631
Program Names: Capitalization Grants for Drinking Water and Partners for Fish and Wildlife
Area: Improve Sub-Recipient Monitoring Process (Continued)
Questioned Cost: None

Recommendation (continued):

Training should be provided to management and staff involved with Federal grants and to the sub-recipients regarding OMB Circular A-133, *Compliance Supplement – Part 3 Compliance Requirements* and OMB Circular A-122 *Cost Principles for Non-Profit Organizations*, as they both directly affect the costs incurred by the sub-recipients of the Organization’s Federal funds and the related Federal expenditures reported by the Organization.

Auditee Response and Corrective Action Plan:

As described in finding 2014-001, the Executive Director will work with the Project Coordinator to develop a documented grants management process that include the operational processes, reporting processes, and processes to ensure compliance with OMB Circular A-133, *Compliance Supplement – Part 3 Compliance Requirements* related to sub-recipient monitoring. The documented grants management process will be presented to the BEC for approval and subsequent discussion with the Board of Directors. The Organization will conduct training with the personnel involved in the management and accounting of Federal and non-federal grants. This corrective action plan will be completed by September 30, 2015.

Auditee Contact Person:

John A.H. Tomoso, Executive Director

**TRI-ISLE RESOURCE CONSERVATION
AND DEVELOPMENT COUNCIL, INC.
SCHEDULE OF FINDINGS AND QUESTIONED COSTS
FOR THE YEAR ENDED DECEMBER 31, 2014**

SECTION IV - SUMMARY SCHEDULE OF PRIOR AUDIT FINDINGS

Financial Statement Findings for the Years Ended December 31, 2013

**Finding
Number**

Finding

2013-001

Improve Oversight of the Accounting, Grants Management, and Financial Reporting Functions

During our examination, we noted there was a change of the Executive Director in the middle of 2013. The former Executive Director was the key person that directed the accounting, grants management, and financial reporting work for the Organization. However, the policies and procedures related to these areas were not properly established and documented. The new Executive Director acknowledged there will be issues particularly in these areas and mentioned that the 2013 audit will be a critical starting point for the Organization to address them.

Recommendation:

We recommend that the BEC, along with the new Executive Director, serve as its governing body over the Organization's accounting, grants management, and financial reporting areas. This will provide proper oversight to ensure that the Organization's policies and procedures are properly established, documented, reviewed on a periodic basis, and updated as required.

The BEC will also provide oversight to ensure that the strategic directions set by the Board of Directors are being met and that the Organization is operating and complying with the applicable laws, regulations, grant agreements, and other contractual arrangements related to these areas.

Status:

The BEC provides oversight of the Organization's direction, strategic planning, fiscal, operational, internal control, and grant management areas and processes. The BEC meets with the Executive Director and Fiscal Consultant on a monthly basis to discuss key matters that affect the Organization and to discuss fiscal matters, such as discussion of the monthly financial statements, review corporate credit card statements, and other fiscal, operational, internal control, and grant management matters. This process was formalized in 2014.

**TRI-ISLE RESOURCE CONSERVATION &
DEVELOPMENT COUNCIL, INC.**
SCHEDULE OF FINDINGS AND QUESTIONED COST
FOR THE YEAR ENDED DECEMBER 31, 2014

SECTION IV - SUMMARY SCHEDULE OF PRIOR AUDIT FINDING (CONTINUED)

Financial Statement Findings for the Year Ended December 31, 2013 (continued)

| <u>Finding Number</u> | <u>Finding</u> |
|------------------------------|--|
| 2013-001 | <p><u>Improve Oversight of the Accounting, Grants Management, and Financial Reporting Functions (continued)</u></p> <p><u>Status:</u></p> <p>In addition, the Organization implemented a conflict of interest policy and disclosure process in 2015. The Organization is also working to implement a code of conduct policy in 2015. The Organization evaluated and revised the organizational structure and appropriate roles and responsibilities in accordance with the Organization's objectives established by management and overseen by the Board of Directors.</p> <p>Completed: This finding is no longer applicable.</p> |
| 2013-002 | <p><u>Evaluation of the Accounting, Grants Management, and Financial Reporting Organizational Structure</u></p> <p>During our examination, we noted that the Organization's personnel structure in the accounting, grants management, and financial reporting areas were not sufficient to properly handle the functions in these areas. There was a lack of sufficient staff time allotted to each function, which gave rise to the financial statements and compliance findings.</p> <p><u>Recommendation:</u></p> <p>We recommend that the Organization review its organizational structure and determine the positions that are required to properly manage its business. The Organization should also determine work that needs to be performed, as well as the skill sets of the personnel required to perform the work.</p> <p><u>Status:</u></p> <p>The Organization evaluated and revised the organizational structure to ensure proper segregation of duties with respect to the internal control policies and procedures developed for the key accounting and grant management areas in 2014. The new structure facilitates its efforts to address the various issues noted in the financial and single audit performed for the year ended December 31, 2013.</p> <p>Completed: This finding is no longer applicable.</p> |

**TRI-ISLE RESOURCE CONSERVATION &
DEVELOPMENT COUNCIL, INC.**
SCHEDULE OF FINDINGS AND QUESTIONED COST
FOR THE YEAR ENDED DECEMBER 31, 2014

SECTION IV - SUMMARY SCHEDULE OF PRIOR AUDIT FINDING (CONTINUED)

Financial Statement Findings for the Year Ended December 31, 2013 (continued)

**Finding
Number**

Finding

2013-003

Proper Risk Assessment

During our examination, we noted that management did not complete an assessment of its accounting, grants management, and financial reporting areas in terms of the related risks associated with each area.

Proper identification of these objectives and related risks will provide management with critical information that can be used to design the appropriate policies and procedures related to these areas. When designing internal control, management should consider where material misstatements could occur in the financial statements and identify areas where non-compliance may occur, and design appropriate policies and procedures to prevent or detect these errors on a timely basis.

Recommendation:

We recommend that the Organization establish a process to identify and document its objectives for the accounting, grants management, and financial reporting areas and the related risks associated with achieving those objectives, so that the Organization can generate accurate and reliable financial information and comply with laws, regulations, grant agreements, and other contractual arrangements.

Status:

The Organization conducted a risk assessment on the various issues identified as part of the financial statements and single audit conducted for the year ended December 31, 2013. The Organization will also conduct and document its risk assessment each time a significant issue or event occurs. The risk assessment will take into consideration the implications of the significant issue or event on accounting of transactions, internal controls, grant management, financial reporting, and compliance with laws, regulations, grant agreements, and other contractual agreements.

Completed: This finding is no longer applicable.

**TRI-ISLE RESOURCE CONSERVATION &
DEVELOPMENT COUNCIL, INC.**
SCHEDULE OF FINDINGS AND QUESTIONED COST
FOR THE YEAR ENDED DECEMBER 31, 2014

SECTION IV - SUMMARY SCHEDULE OF PRIOR AUDIT FINDING (CONTINUED)

Financial Statement Findings for the Year Ended December 31, 2013 (continued)

**Finding
Number**

Finding

2013-004

Lack of Current and Complete Accounting, Grants Management, and Financial Reporting Policies and Procedures

During our examination, we noted that the Organization's accounting, grants management, and financial reporting policies and procedures were not specific or undocumented related to these areas. Some of the decisions on how to handle accounting and grants management issues were made without consideration of internal control to prevent or detect material misstatements to the financial statements on a timely basis and to ensure compliance with Federal regulations and grant agreements.

Recommendation:

We recommend the Organization review and update its policies and procedures over the accounting, grants management, and financial reporting areas on a timely basis. The Organization should also review and determine areas where policies and procedures are missing and develop the appropriate policies and procedures as required. The Organization must also consistently adhere to its policies and procedures in these areas to prevent or detect material misstatements to the financial statements on a timely basis, to issue accurate financial statements on a timely basis, and to ensure compliance with Federal regulations and grant agreements.

Status:

Accounting and Reporting

The Organization developed accounting and reporting policies and procedures (referred to as the Fiscal Policies and Procedures Document) in 2014. Management also understands that the document must be reviewed and updated on a periodic basis, especially when changes in policies and procedures take place.

Completed: The accounting and financial reporting policies and procedures finding is no longer applicable.

**TRI-ISLE RESOURCE CONSERVATION &
DEVELOPMENT COUNCIL, INC.**
SCHEDULE OF FINDINGS AND QUESTIONED COST
FOR THE YEAR ENDED DECEMBER 31, 2014

SECTION IV - SUMMARY SCHEDULE OF PRIOR AUDIT FINDING (CONTINUED)

Financial Statement Findings for the Year Ended December 31, 2013 (continued)

**Finding
Number**

Finding

2013-004

Lack of Current and Complete Accounting, Grants Management, and Financial Reporting Policies and Procedures (continued)

Status (continued):

Grants Management

As described in the current year finding number 2014-001, the Organization is still working to evaluate and document its grants management policies and procedures. The Executive Director will work with the Project Coordinator to develop a documented grants management process that include the operational processes, reporting processes, and processes to ensure compliance with OMB Circular A-133, *Compliance Supplement – Part 3 Compliance Requirements* related to sub-recipient monitoring. The documented grants management process will be presented to the BEC for approval. The Organization will conduct training with the personnel involved in the management and accounting of Federal and non-federal grants.

In-Progress: This corrective action plan will be completed by September 30, 2015. Refer to current year finding number 2014-001

2013-005

Timely Issuance of Complete and Accurate Financial Statements

During our examination, we noted that the Organization could not generate complete and accurate financial statements on a timely basis. This was largely due the accounting staff's inability to record invoices to accounts payable on a timely basis, delays in vendors and sub-recipients submitting invoices for payment, delays in billing accounts receivable, which are on a reimbursement basis; delays in reconciling accounts, the inability to analyze the deferred revenue account and temporarily restricted donation account; the release of the temporarily restricted donations to the unrestricted fund, and the processing of appropriate adjustments as required.

Recommendation:

We recommend the Organization review and develop new policies and procedures over the accounting, grants management, and financial reporting areas to facilitate the timely preparation of complete and accurate financial statements. The Organization should review all of the comments presented in this report and re-evaluate the entire accounting, grants management, and financial reporting functions of the Organization in order to develop a more efficient and effective system to generate financial statements on a timely basis.

The Organization must also consistently adhere to its policies and procedures in these areas to prevent or detect material misstatements in the financial statements on a timely basis, to issue accurate financial statements on a timely basis, and to ensure compliance with Federal regulations and grant agreements.

**TRI-ISLE RESOURCE CONSERVATION &
DEVELOPMENT COUNCIL, INC.**
SCHEDULE OF FINDINGS AND QUESTIONED COST
FOR THE YEAR ENDED DECEMBER 31, 2014

SECTION IV - SUMMARY SCHEDULE OF PRIOR AUDIT FINDING (CONTINUED)

Financial Statement Findings for the Year Ended December 31, 2013 (continued)

**Finding
Number**

Finding

2013-005

Timely Issuance of Complete and Accurate Financial Statements (continued)

Status:

Accounting closes the books of account on a monthly basis in 2014. The financial statements are presented to the Board Executive Committee on a monthly basis.

Completed: This finding is no longer applicable.

2013-006

Inadequate Monitoring of Internal Control over the Accounting, Grants Management, and Financial Reporting Areas

During our examination, we noted that the Organization's policies and procedures for the accounting, grants management, and financial reporting were not formally established or reviewed and updated on a periodic basis for changes in the respective area's processes and procedures.

Recommendation:

We recommend that the Organization establish a process to evaluate the design and implementation of the Organization's internal control over the accounting, grants management, and financial reporting areas, so that deficiencies in the current or new processes can be identified and corrected on a timely basis. The process should include the staff, management, and the Executive Committee. In turn, the BEC and management should keep the Board of Directors informed of the changes in policies and procedures in these areas. Lastly, if deficiencies in internal control exist, the BEC and management should notify the Board of Directors of the situation and the corrective action that will be taken to address the situation noted.

Status:

Accounting and Reporting

The Organization developed accounting and reporting policies and procedures (referred to as the Fiscal Policies and Procedures Document) in 2014. Management will monitor the accounting and reporting policies and procedures on an ongoing basis to ensure that internal controls were properly designed and implemented.

Completed: The accounting and financial reporting policies and procedures finding is no longer applicable.

**TRI-ISLE RESOURCE CONSERVATION &
DEVELOPMENT COUNCIL, INC.**
SCHEDULE OF FINDINGS AND QUESTIONED COST
FOR THE YEAR ENDED DECEMBER 31, 2014

SECTION IV - SUMMARY SCHEDULE OF PRIOR AUDIT FINDING (CONTINUED)

Financial Statement Findings for the Year Ended December 31, 2013 (continued)

**Finding
Number**

Finding

2013-006

Inadequate Monitoring of Internal Control over the Accounting, Grants Management, and Financial Reporting Areas (continued)

Status (continued)

Grants Management

As described in the current year finding number 2014-001, the first step to resolve this issue is to complete the development of a documented grants management process. The Executive Director will work with the Project Coordinator to develop a documented grants management process that include the operational processes, reporting processes, and processes to ensure compliance with OMB Circular A-133, *Compliance Supplement – Part 3 Compliance Requirements* related to sub-recipient monitoring. The documented grants management process will be presented to the BEC for approval and subsequent discussion with the Board of Directors. The Organization will conduct training with the personnel involved in the management and accounting of Federal and non-federal grants. The resolution of current year finding number 2014-001 will be completed by September 30, 2015.

As described in the current year finding number 2014-002, the Organization will conduct monitoring to ensure that the new process was design and implementation appropriately beginning October 1, 2015. In the event the Organization identifies an area that requires improvement, the Organization will review and revise its documented grants management process accordingly.

In-Progress: This corrective action plan will be completed by December 31, 2015. Refer to current year finding number 2014-002.

**TRI-ISLE RESOURCE CONSERVATION &
DEVELOPMENT COUNCIL, INC.**
SCHEDULE OF FINDINGS AND QUESTIONED COST
FOR THE YEAR ENDED DECEMBER 31, 2014

SECTION IV - SUMMARY SCHEDULE OF PRIOR AUDIT FINDING (CONTINUED)

Financial Statement Findings for the Year Ended December 31, 2013 (continued)

**Finding
Number**

Finding

2013-007

Improve Monitoring of Key Financial Reporting

During our examination, we noted that the Organization did not periodically review key financial reports that affect the financial performance of the Organization. The key financial reports that should be monitored on a periodic basis are the 1) accounts receivable aging schedule, 2) accounts payable aging schedule, 3) Federal grants schedule, and 4) bank reconciliations prepared by Accounting. These reports should be reviewed in conjunction with the balance sheet and statement of activities for the applicable period as well. The Organization also lacked a process to appropriately monitor the internal control over these areas.

During our testing, we noted instances of delays in recording invoices to accounts payable and the timing of the preparation of billings that are on a reimbursement basis. Further delays were noted in submission of the billings to the grantor or pass-through agency as a result of missing performance reports due from the sub-recipients. These delays are impacting the timing of when remittances are received from the grantor or pass-through agencies.

We also noted a significant amount of accounts receivable and accounts payable outstanding for more than 90 days as of December 31, 2013. Accounts receivable outstanding greater than 90 days at the end of the reporting period is an indication of potential collectability and cash flow issues. However, since a large portion of the accounts receivable were from governmental entities (i.e. Federal, State and County), the risk of these receivables being uncollectable is minimal. However, there is a major impact on the Organization's cash flow.

In addition, the Organization is behind in making remittances on some obligations. This is indicated by the amount of accounts payable outstanding greater than 90 days. In one case, the Organization's vendor was not paid, largely due to the delay in receiving funds from the grantor or pass-through agency.

Recommendation:

We recommend that the BEC and management monitor these key financial reports on a periodic basis. In addition to monitoring these reports, the BEC and management should also document their review as indication that the monitor process took place.

**TRI-ISLE RESOURCE CONSERVATION &
DEVELOPMENT COUNCIL, INC.**
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FOR THE YEAR ENDED DECEMBER 31, 2014

SECTION IV - SUMMARY SCHEDULE OF PRIOR AUDIT FINDING (CONTINUED)

Financial Statement Findings for the Year Ended December 31, 2013 (continued)

**Finding
Number**

Finding

2013-007

Improve Monitoring of Key Financial Reporting (continued)

Recommendation (continued):

The Executive Committee and management should also work closely with the staff members that handle the processing of invoices and the processing of accounts receivable to ensure that the invoices and billings are handled on a timely basis. The BEC and management should review the bank reconciliations that are prepared by Accounting on a monthly basis. The bank reconciliation is a key internal control process that should be reviewed by the appropriate level of management or BEC. The monthly preparation of the schedule of Federal grants will ensure that all Federal grants from grantor agencies or pass-through agencies are identified and accounted for by the Organization. This schedule can be used as the basis to discuss and monitor the other grants management aspects, particular with respect to the monitoring of organizations that receive Federal funds from the Organization.

Status:

Accounting closes the books of account on a monthly basis in 2014. The financial statements are presented to the BEC on a monthly basis.

Completed: This finding is no longer applicable.

**TRI-ISLE RESOURCE CONSERVATION &
DEVELOPMENT COUNCIL, INC.
SCHEDULE OF FINDINGS AND QUESTIONED COST
FOR THE YEAR ENDED DECEMBER 31, 2014**

SECTION IV - SUMMARY SCHEDULE OF PRIOR AUDIT FINDING (CONTINUED)

**Federal Award Findings and Questioned Cost
Prior Audit Findings for the Year Ended December 31, 2013**

| <u>Finding Number</u> | <u>Finding</u> | <u>Questioned Cost</u> |
|----------------------------------|-----------------------|-----------------------------------|
|----------------------------------|-----------------------|-----------------------------------|

| | | |
|----------|---|------|
| 2013-008 | <u>Improve Sub-Recipient Monitoring Process</u> | None |
|----------|---|------|

During our examination, we noted that the Organization did not have a formalized documented sub-recipient monitoring process to address the sub-recipient monitoring requirements stated in OMB A-133, *Compliance Supplement – Part 3 Compliance Requirements* and in the respective grant agreements. It should be noted that the Organization conducted some monitoring, but improvements should be made in their sub-recipient monitoring process with respect to OMB A-133, *Compliance Supplement – Part 3 Compliance Requirements* and the respective grant agreements.

During our testing of major program expenditures, we did not note any instances of unallowable costs being reported by the Organization. Therefore, there will be no questioned costs related to the major programs. However, the Organization must address the issue of proper sub-recipient monitoring to ensure compliance with the OMB A-133, *Compliance Supplement – Part 3 Compliance Requirements* and with the respective grant agreements.

Recommendation:

We recommend that the Organization review its grants management process and formally document a process to ensure that sub-recipients who receive Federal funds from the Organization are properly monitored prior to awarding the Federal funds, during the award period, and at the end of the grant period.

The process should include a risk assessment of each sub-recipient. The risk assessment should be based on a review of the grant agreement with the grantor or pass-through agency, review of OMB A-133, *Compliance Supplement – Part 3 Compliance Requirements*, OMB Circular A-122, *Cost Principles for Non-Profit Organizations*, an understanding of the background of the sub-recipient that will receive Federal funds from the Organization, a review of similar projects performed by the sub-recipient, and other checks by the Organization as deemed required, such as suspension or debarment. This assessment will determine the approach and extent of the monitoring the Organization will take regarding a particular sub-recipient.

**TRI-ISLE RESOURCE CONSERVATION &
DEVELOPMENT COUNCIL, INC.
SCHEDULE OF FINDINGS AND QUESTIONED COST
FOR THE YEAR ENDED DECEMBER 31, 2014**

SECTION IV - SUMMARY SCHEDULE OF PRIOR AUDIT FINDING (CONTINUED)

**Federal Award Findings and Questioned Cost
Prior Audit Findings for the Year Ended December 31, 2013**

| <u>Finding Number</u> | <u>Finding</u> | <u>Questioned Cost</u> |
|----------------------------------|---|-----------------------------------|
| 2013-008 | <u>Improve Sub-Recipient Monitoring Process (continued)</u> | None |

Recommendation (continued):

Based on the approach and extent of the monitoring of the sub-recipient, the Organization can determine the level of documentation required. Documentation should include checklists, certifications, sub-recipient agreements, understanding of the sub-recipient's history and qualifications, results of desk audits or site visits, correspondence with the sub-recipients, timelines of submission of progress and final reports, analysis of the amount of Federal funds received by the sub-recipient from all sources, standards for submitting costs for reimbursements, and review of progress and final project reports. Training should also be provided to the sub-recipients regarding the OMB A-133, *Compliance Supplement – Part 3 Compliance Requirements*, OMB Circular A-122, *Cost Principles for Non-Profit Organizations*, as they both directly affects the costs incurred by the sub-recipients of the Organization's Federal funds and the related Federal costs reported by the Organization.

Status:

As described in the current year finding number 2014-003, The Executive Director will work with the Project Coordinator to develop a documented grants management process that include the operational processes, reporting processes, and processes to ensure compliance with OMB Circular A-133, *Compliance Supplement – Part 3 Compliance Requirements* related to sub-recipient monitoring. The documented grants management process will be presented to the BEC for approval and subsequent discussion with the Board of Directors. The Organization will conduct training with the personnel involved in the management and accounting of Federal and non-federal grants.

In-Progress: This corrective action plan will be completed by September 30, 2015. Refer to current year finding number 2014-003.

**TRI-ISLE RESOURCE CONSERVATION &
DEVELOPMENT COUNCIL, INC.
SCHEDULE OF FINDINGS AND QUESTIONED COST
FOR THE YEAR ENDED DECEMBER 31, 2014**

SECTION IV - SUMMARY SCHEDULE OF PRIOR AUDIT FINDING (CONTINUED)

**Federal Award Findings and Questioned Cost
Prior Audit Findings for the Year Ended December 31, 2013 (continued)**

| <u>Finding Number</u> | <u>Finding</u> | <u>Questioned Cost</u> |
|----------------------------------|---|-----------------------------------|
| 2013-009 | <u>Lack of Suspension and Debarment Process</u> | None |

During our examination, we noted that the Organization did not conduct a review to determine whether sub-recipients of the Organization's Federal funds were suspended or debarred prior to receiving Federal funds, during the award period, and at the end of the grant.

Recommendation:

We recommend that the Organization review its grants management process to establish and formally document a process to check sub-recipients prior to and during the award period to determine whether or not the sub-recipient is suspended or debarred from receiving Federal funds. The process should include obtaining a certification from the sub-recipient that they are not suspended or debarred, and perform an independent check utilizing the Federal government's website on a periodic basis, prior to releasing Federal funds, during the award period, and at the completion of the grant.

Status:

The Organization implemented a suspension and debarment process and procedures for all Federal grant sub-recipients in 2014.

Completed: This finding is no longer applicable.

The Nature Conservancy

Consolidated Financial Statements

For the year ended June 30, 2016

And report thereon



Report of Independent Auditors

To the Board of Directors of
The Nature Conservancy

We have audited the accompanying consolidated financial statements of The Nature Conservancy and its chapters and affiliates (the "Conservancy"), which comprise the consolidated Statement of Financial Position as of June 30, 2016, and the related consolidated Statements of Activities and Cash Flows for the year then ended.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on the consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the Conservancy's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Conservancy's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of The Nature Conservancy and its chapters and affiliates as of June 30, 2016, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.



Other Matter

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements taken as a whole. The accompanying summarized consolidated statements of financial position as of June 30, 2016 and 2015, the summarized consolidated statements of activities for the year ended June 30, 2016 and 2015, and the schedule of functional expenses for the year ended June 30, 2016, with summarized totals for the year ended June 30, 2015 are presented for purposes of additional analysis and are not a required part of the consolidated financial statements. The information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves and other additional procedures, in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the consolidated financial statements taken as a whole.

We previously audited the consolidated statement of financial position as of June 30, 2015, and the related consolidated statements of activities and changes in net assets and of cash flows for the year then ended (not presented herein), and in our report dated October 9, 2015, we expressed an unmodified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying summarized financial information as of June 30, 2015 and for the year then ended is consistent, in all material respects, with the audited consolidated financial statements from which it has been derived.

PricewaterhouseCoopers LLP

December 12, 2016

The Nature Conservancy
Consolidated Statement of Financial Position
As of June 30, 2016

(Amounts in thousands)

Assets

| | | |
|--|------------------|---------------------|
| Cash and cash equivalents | | \$ 67,342 |
| Restricted cash and cash equivalents | | 14,257 |
| Restricted short-term investments | | 25,000 |
| Government grants and contracts receivable | | 33,264 |
| Pledges receivable, net | | 231,868 |
| Securities pledged under securities lending agreement | | 24,479 |
| Other assets | | 55,288 |
| Property and equipment, net of accumulated depreciation and amortization | | 129,166 |
| Investments | | |
| Investments - Capital fund | 794,938 | |
| Investments - Split interest arrangements | 284,344 | |
| Investments - Endowment fund | <u>1,115,398</u> | |
| Total investments | | 2,194,680 |
| Conservation lands | | 1,832,270 |
| Conservation easements | | 2,089,865 |
| Total assets | | <u>\$ 6,697,479</u> |

Liabilities

| | | |
|--|--|----------------|
| Accounts payable and accrued liabilities | | \$ 129,769 |
| Payable under securities lending agreement | | 24,479 |
| Deferred revenue and refundable advances | | 91,899 |
| Bonds and notes payable | | 361,219 |
| Split interest arrangements payable | | 174,871 |
| Total liabilities | | <u>782,237</u> |

Net assets

| | | |
|--|----------------|---------------------|
| Unrestricted | | |
| Undesignated | 559,363 | |
| Land, easements, and capital funds | 3,440,943 | |
| Board-designated quasi endowment and similar funds | <u>816,123</u> | |
| Total unrestricted | | 4,816,429 |
| Temporarily restricted | | 736,344 |
| Permanently restricted | | 362,469 |
| Total net assets | | <u>5,915,242</u> |
| Total liabilities and net assets | | <u>\$ 6,697,479</u> |

The accompanying notes are an integral part of these consolidated financial statements.

The Nature Conservancy
Consolidated Statement of Activities
For the year ended June 30, 2016

(Amounts in thousands)

| | Unrestricted | Temporarily restricted | Permanently restricted | Total |
|--|---------------------|---------------------------|---------------------------|---------------------|
| Support and revenues | | | | |
| Dues and contributions | \$ 261,715 | \$ 304,069 | \$ 12,489 | \$ 578,273 |
| Contributed goods and services | 19,571 | 5,010 | - | 24,581 |
| Land and easements contributed for conservation | 33,406 | - | - | 33,406 |
| Government grants and contracts | 109,744 | - | - | 109,744 |
| Investment loss | (28,250) | (31,095) | - | (59,345) |
| Other income | 45,601 | - | - | 45,601 |
| Total support and revenues before sales of conservation land and easements and net assets released from restrictions | 441,787 | 277,984 | 12,489 | 732,260 |
| Sales of conservation land and easements to governments and others | 71,690 | - | - | 71,690 |
| Net assets released from restrictions | 272,502 | (272,502) | - | - |
| Total support and revenues | <u>785,979</u> | <u>5,482</u> | <u>12,489</u> | <u>803,950</u> |
| Expenses | | | | |
| Program expenses | | | | |
| Conservation activities and actions | 449,722 | - | - | 449,722 |
| Book value of conservation land and easements sold or donated to governments and others | 102,909 | - | - | 102,909 |
| Total program expenses | <u>552,631</u> | <u>-</u> | <u>-</u> | <u>552,631</u> |
| Support services expenses | | | | |
| General and administration | 146,862 | - | - | 146,862 |
| Fund-raising | | | | |
| General fund-raising | 77,214 | - | - | 77,214 |
| Membership development | 35,969 | - | - | 35,969 |
| Total support services expenses | <u>260,045</u> | <u>-</u> | <u>-</u> | <u>260,045</u> |
| Total expenses | <u>812,676</u> | <u>-</u> | <u>-</u> | <u>812,676</u> |
| Increase/(decrease) in net assets | (26,697) | 5,482 | 12,489 | (8,726) |
| Reclassification of net assets | (3,516) | (111) | 3,627 | - |
| Total increase/(decrease) in net assets | <u>(30,213)</u> | <u>5,371</u> | <u>16,116</u> | <u>(8,726)</u> |
| Net assets at beginning of year | 4,846,642 | 730,973 | 346,353 | 5,923,968 |
| Net assets at end of year | <u>\$ 4,816,429</u> | <u>\$ 736,344</u> | <u>\$ 362,469</u> | <u>\$ 5,915,242</u> |

The accompanying notes are an integral part of these consolidated financial statements.

The Nature Conservancy
Consolidated Statement of Cash Flows
For the year ended June 30, 2016

(Amounts in thousands)

**Reconciliation of change in net assets to
cash used in operating activities:**

| | | | | |
|--|----|-----------|----------|-------------|
| Change in net assets | | \$ | (8,726) | |
| Non-cash adjustments: | | | | |
| Contributed land and easements | \$ | (36,257) | | |
| Losses on disposition of land, easements, and property | | 34,792 | | |
| Realized/Unrealized investment losses | | 44,945 | | |
| Change in value of split interest investments | | 1,259 | | |
| Change in value of interest rate swaps | | 13,165 | | |
| Depreciation and amortization | | 14,426 | 72,330 | |
| Changes in assets and liabilities: | | | | |
| Increase in receivables | | (23,837) | | |
| Decrease in restricted cash | | 563 | | |
| Increase in other assets | | (1,762) | | |
| Decrease in split interests arrangements payable | | (108) | | |
| Increase in other liabilities | | 5,273 | (19,871) | |
| Cash provided by (used in) land activities: | | | | |
| Proceeds from sales of land and easements | | 78,884 | | |
| Purchases of land and easements | | (155,555) | (76,671) | |
| Contributions for long-term purposes | | | (12,506) | |
| Net cash used in operating activities | | | | \$ (45,444) |

Investing activities:

| | | | | |
|---|--|-------------|--|---------|
| Proceeds from sale of capital and endowment investments | | 1,353,497 | | |
| Purchases of capital and endowment investments | | (1,327,053) | | |
| Purchases of property and equipment, net | | (14,833) | | |
| Proceeds from notes receivable | | (16,840) | | |
| Net cash used in investing activities | | | | (5,229) |

Financing activities:

| | | | | |
|---|--|----------|--|--------|
| Proceeds from securities lending program | | 9,103 | | |
| Repayments of securities lending program | | (9,103) | | |
| Purchases of split interest investments | | (15,168) | | |
| Proceeds from split interest arrangements | | 31,009 | | |
| Principal payments on debt | | (32,242) | | |
| Proceeds from issuance of debt | | 16,820 | | |
| Proceeds from restricted contributions | | 12,506 | | |
| Net cash provided by financing activities | | | | 12,925 |

| | | | | |
|--|--|--|--|-----------|
| Net change in cash and cash equivalents | | | | (37,748) |
| Cash and cash equivalents, beginning of year | | | | 105,090 |
| Cash and cash equivalents, end of year | | | | \$ 67,342 |

Supplemental data

| | | | | |
|---------------|--|--|--|-----------|
| Interest paid | | | | \$ 16,262 |
|---------------|--|--|--|-----------|

The accompanying notes are an integral part of these consolidated financial statements.

ACCOUNTING POLICY FOOTNOTES

The following notes present disclosures of the significant accounting policies and related information relating to balances and amounts contained in the consolidated statements of financial position and activities. These notes are an integral part of the consolidated financial statements.

The Nature Conservancy

Notes to Consolidated Financial Statements

June 30, 2016

1. ORGANIZATION

The Nature Conservancy (“The Conservancy”) is a global conservation organization. The mission of The Conservancy is to conserve the lands and waters on which all life depends. The Conservancy conducts its activities throughout the United States, Canada, Latin America, the Caribbean, Europe, Africa, Asia, and the Pacific.

The Conservancy’s primary sources of revenue are contributions from the public (including gifts of land), investment income, government grants, and sales of conservation interests to government agencies or other conservation buyers. These resources are used to help solve critical challenges by significantly improving the health of globally important natural systems that enhance the lives of people around the world. Working with partners – including indigenous communities, governments, and businesses – The Conservancy pursues solutions that protect and restore natural systems, use nature sustainably, and broaden support for conservation.

2. CONSOLIDATED FINANCIAL STATEMENTS

The consolidated financial statements are presented on the accrual basis of accounting and include the accounts of all The Conservancy’s chapters and affiliates, both domestic and international, including those which are separately incorporated, receive gifts, and perform conservation activities in the name of The Conservancy. All significant intercompany transactions have been eliminated.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from the estimated amounts.

3. CONSOLIDATED STATEMENT OF FINANCIAL POSITION

Cash and Cash Equivalents, Restricted Cash, and Restricted Short-term Investments

Cash represents operating cash held in bank accounts in high quality financial institutions in the United States and 35 other countries. The cash in non-U.S. accounts is uninsured, but is limited per country to amounts that, in the opinion of management, are not material to the financial statements. Cash equivalents represents short-term, highly liquid investments with maturities of three months or less when purchased. Restricted cash represents monies held in trust related to requirements of specific conservation project agreements. Restricted short-term investments represent certificates of deposit held in trust related to requirements of specific conservation project agreements.

Government Grants and Contracts Receivable/Deferred Revenue and Refundable Advances

The Conservancy receives grants and contracts from federal, state, and local agencies to be used for specific programs or land purchases. The excess of reimbursable expenditures over cash receipts is included in government grants receivable, and any excess of cash receipts over reimbursable expenditures is included in deferred revenue and refundable advances.

Pledges Receivable

Pledges receivable represent unconditional promises to give and are reported at fair value by discounting the expected future pledge payments at the prime interest rate at the balance sheet date, and accordingly are categorized as Level 3 assets. The primary unobservable input used in the fair

The Nature Conservancy

Notes to Consolidated Financial Statements

June 30, 2016

value measurement of The Conservancy's pledges receivable is the discount rate. Significant fluctuations in the discount rate could result in a material change. The discount rate used in the present value technique to determine fair value of pledges receivable is revised at each measurement date to reflect current market conditions and the creditworthiness of donors. In addition, management evaluates payment history and market conditions to estimate allowances for doubtful pledges. Changes in the fair value of pledges receivable are reported in the consolidated statement of activities as contribution revenue except for changes in the allowance which are reported as program expenses at each subsequent reporting date. Pledges receivable past due by 90 days are, in the opinion of management, not material to the financial statements.

Not recorded as pledges receivable are \$94,954,000, that are conditioned upon The Conservancy raising matching gifts or acquiring certain conservation lands. Conditional promises to give are recognized as contributions when the donor-imposed conditions are substantially met.

Securities Lending Agreement

The Conservancy lends certain securities in its investment portfolio to qualified borrowers on a short-term, fully collateralized basis in exchange for interest to help offset custodial fees. Collateral in the form of cash in US dollars, securities issued or guaranteed by the US government, or irrevocable letters of credit issued by banks independent of the borrowers is marked-to-market on a daily basis, and the borrower is required to deliver the difference between the daily market value of the collateral and 102% of the loaned securities' original fair market value if denominated in US dollars or 105% if denominated in foreign currency. The lending agent, in its agreement with The Conservancy, guarantees the repayment of the loan in the event the borrower defaults. The Conservancy retains all the benefits of ownership including rights to dividends, interest, and other cash distributions pertaining to the loaned securities. The Conservancy also retains the right to redeem the loaned securities prior to the stipulated redemption date.

At June 30, 2016, The Conservancy recorded \$24,479,000 in securities pledged as collateral under its securities lending program and an equal amount payable to the borrowers under the agreement. These amounts are reflected in assets and liabilities in the consolidated statement of financial position.

Property and Equipment

Property and equipment are carried at cost. Depreciation and amortization is provided using the straight-line method for all depreciable assets over their estimated future lives as follows:

| | |
|---------------------------------|--------------|
| Building and improvements | 5 – 30 years |
| Computer equipment and software | 3 – 5 years |
| Furniture, fixtures, and other | 4 – 25 years |

Concentration of Credit Risk

The Conservancy's excess cash is invested with high quality institutions, the largest concentrations of which are invested in U.S. Agencies (66.0%), certificates of deposit (22.7%), and Repurchase Agreements (10.7%). 100% of the repurchase agreements are backed by U.S. Treasuries and U.S. Agencies.

Pursuant to its investment policy, The Conservancy's investments cannot have more than 10% of their assets at market value in securities of any one issuer, be they short-term or long-term, other than the U.S. Government and its Agencies. At June 30, 2016, the single largest non-U.S. Government issuer

The Nature Conservancy

Notes to Consolidated Financial Statements

June 30, 2016

exposure was 5.56% of the Capital and Endowment Fund long term investments. This issue is in the form of a global commingled equity fund.

Investments

Investments are carried at estimated fair market value and reported in three distinct categories:

- *Capital fund* – excess working capital and funds held primarily for the future acquisition of conservation land, easements, and for funding other conservation projects.
- *Split interest arrangements* – donations that are held in trust by The Conservancy or third party trustees, representing beneficial interests in trusts.
- *Endowment fund* – funds held as long-term capital to generate income for The Conservancy’s operations.

Endowment Investment and Spending Policies

The Conservancy’s Endowment (“Endowment”) includes both donor-restricted endowment funds and funds allocated to quasi endowments, which by Board policy function as endowments. The amount of Endowment income provided each year for operations is established by the Finance Committee of the Board, through its adoption of an annual endowment spending rate and spending rate base. The spending rate for the year ended June 30, 2016 was 5.0% of the average fair market value of the 60 months of calendar years 2010 through 2014.

The Conservancy recognizes that risk must be assumed to achieve its stated long-term investment objectives. Therefore, asset allocations and ranges are necessarily diverse, and consider liquidity needs. The Conservancy has considered its ability to withstand short and intermediate term variability and concluded that the portfolio can tolerate some interim fluctuations in market values and rates of return in order to achieve its objectives. However, The Conservancy realizes that market performance varies and that the portfolio’s investment objectives may not be achievable during short-term periods.

The Conservancy has chosen not to manage its underlying assets directly, but to utilize independent investment managers. To maintain prudent diversification and to manage risk, The Conservancy’s portfolio is divided among 50 to 60 separate managers.

Conservation Lands and Easements

The Conservancy records land and land interests at cost if purchased or at fair value at the date of acquisition, if all or part of the land was received as a donation. Fair value is generally determined by appraisal at the time of acquisition and is not subsequently adjusted. Upon sale or gift, the book value of the land or land interest is reported as a program expense and the related proceeds, if any, are reported as revenue in the consolidated statement of activities.

Conservation land is real property with significant ecological value. These properties are either managed in an effort to protect the natural biological diversity of the property, or transferred to other organizations who will manage the lands in a similar fashion.

Conservation easements are comprised of listed rights and/or restrictions over the owned property that are conveyed by a property owner to The Conservancy, almost always in perpetuity, in order to protect the owned property as a significant natural area, as defined in federal tax regulations. These

The Nature Conservancy

Notes to Consolidated Financial Statements

June 30, 2016

intangible assets may be sold or transferred to others so long as the assignee agrees to carry out, in perpetuity, the conservation purposes intended by the original grantor. Conservation easements, by their very nature, do not generate material amounts of cash inflow annually.

Bonds and Notes Payable

The Conservancy uses debt, both fixed and variable, primarily to finance the acquisition of conservation lands and easements. Debt is reported at carrying value. At June 30, 2016, The Conservancy is in compliance with all debt covenants.

In order to partially insulate itself from the variable nature of the interest rates on its outstanding debt, The Conservancy has three interest rate swap agreements. The Conservancy pays a fixed rate of 4.373% on \$95,375,000 in return for receipt of variable rate interest in the amount of 3-month LIBOR and pays a fixed rate of 2.962% on \$190,000,000 in return for receipt of variable rate interest in the amount of 67% of 3-month LIBOR. The Conservancy pays a fixed rate of 3.56% on \$25,053,000 in return for receipt of variable rate interest in the amount of 67% of 1-month LIBOR. Maturities of the swap agreements range from 2027 to 2033 and the counterparty to these swaps has the option to terminate at their discretion. The fair value of these interest rate swap agreements are reflected in the accompanying consolidated statement of financial position as accounts payable and accrued liabilities.

Due to the nature of certain variable rate bond agreements, The Conservancy may receive notice of an optional tender on its variable-rate bonds, in which case The Conservancy would have an obligation to purchase the bonds tendered if unable to secure a different source of financing at that time. At June 30, 2016, The Conservancy had a standby liquidity support agreement with a financial institution to support the original principal amount of \$50,000,000 of the variable rate demand obligations. Under this agreement, the financial institution agreed to supply additional liquidity to The Conservancy up to that amount, with which The Conservancy could purchase the bonds if The Conservancy could not remarket the bonds. In the event of a draw on the \$50,000,000 liquidity support line, the due date would be September 14, 2018.

Interest expense incurred on total notes payable for 2016 was \$18,054,000.

Split Interest Arrangements

The Conservancy enters into split interest arrangements whereby donations are held in trust by The Conservancy or third party trustees and invested. Agreed-upon amounts of the invested funds are payable to the donor or the donor's designee for a specified period of time or until the donor's death, after which time The Conservancy may use the investments for operations or a restricted use specified by the donor. The donated trust asset investments are recorded at fair value based on the latest available information.

The Conservancy utilizes the 2012 Individual Annuity Reserving table to actuarially calculate the liability associated with the estimated donor payments under these arrangements. The Conservancy determines the discount rate to be used in the month the split interest arrangements are entered into with the donor and these rates have ranged from 1% to 9%. The present value of the actuarially determined liability resulting from these gifts is recorded at the date of gift and adjusted annually thereafter to reflect fair value.

Net Assets

The Conservancy's net assets are reported in the following three classes:

The Nature Conservancy

Notes to Consolidated Financial Statements

June 30, 2016

- *Unrestricted net assets* – Revenues derived from dues, unrestricted contributions, government grants and contracts, investment income (other than the temporarily restricted portion of true endowment investment income), and other inflows of assets whose use by The Conservancy is not limited by donor-imposed restrictions. Certain unrestricted net assets have been designated by the Board of Directors to be maintained as quasi endowment funds.
- *Temporarily restricted net assets* – Contributions and other inflows of assets whose use by The Conservancy is limited by donor-imposed stipulations that either expire by passage of time or can be fulfilled and removed by actions of The Conservancy, such as usage for specific programs, including certain overhead and indirect costs, or for spending from true endowment investment income.

When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and are reported on the consolidated statements of activities as net assets released from restrictions.

- *Permanently restricted net assets* – Contributions and other inflows of assets whose use by The Conservancy is limited by donor-imposed stipulations that the principal must be maintained permanently by The Conservancy. The total amount of permanently restricted net assets on the consolidated statements of financial position includes the donor-restricted endowment funds as well as amounts contributed to create a permanent capital fund. This revolving fund is used to finance capital projects and donations to this fund are to be maintained in perpetuity for only this purpose.

Classification of endowment net assets

The Board of Directors of The Conservancy (“Board”) has approved management’s interpretation of the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as enacted by the Council of the District of Columbia. UPMIFA requires the preservation of the fair value of the original gifts as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary.

The Endowment includes both donor-restricted endowment funds and funds designated by the Board to function as endowments. The Conservancy classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, and (b) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by The Conservancy.

The Conservancy considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the endowment fund;
- The purposes of the institution and the endowment fund;
- General economic conditions;
- The possible effect of inflation or deflation;
- The expected total return from income and appreciation of investments;
- Other resources of the institution; and

The Nature Conservancy

Notes to Consolidated Financial Statements

June 30, 2016

- The investment policy of the institution.

Endowments with Eroded Corpus

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or The Conservancy requires to be retained as principal in perpetuity. Deficiencies of this nature that are netted in unrestricted net assets were \$3,034,000 as of June 30, 2016. These deficits resulted from unfavorable market fluctuations that occurred shortly after the investment of newly established endowments and authorized appropriation that was deemed prudent.

4. CONSOLIDATED STATEMENT OF ACTIVITIES

Contributions

Unconditional donor promises to give cash and other assets are reported at fair value at the date that there is sufficient verifiable evidence documenting that a promise was made by the donor and received by The Conservancy. The promises are reported as either temporarily or permanently restricted support if received with donor stipulations that sufficiently limit the use of the donated assets.

The Conservancy recognizes contributed professional services from third parties and contributed goods and trade lands as revenue and as expense or assets, at the fair value of those services or goods when received. Trade lands are real property with minimal ecological value. These properties are sold to provide funds for The Conservancy to carry out its conservation work. During the fiscal year ended June 30, 2016 contributed goods and services totaled \$24,581,000 and contributed trade lands that is reflected as Dues and contributions in the accompanying consolidated statement of activities totaled \$4,382,000.

Government Grants and Contracts

Government grants and contracts are considered to be exchange transactions, the majority of which are cost-reimbursable grants. Revenue, including approved indirect cost recovery, is recognized when allowable costs have been incurred. The Conservancy's costs incurred under its government grants and contracts are subject to audit by government agencies. Management believes that disallowance of costs, if any, would not be material to the consolidated financial position or consolidated changes in net assets of The Conservancy.

Program expense allocation

Operating expenses are allocated to program and support categories based on separate cost center types as defined below. Conservation land and easements that are acquired by The Conservancy, but not sold or donated, are reflected as an increase in conservation land and easements on the consolidated statements of financial position and are excluded from the program expense categories on the consolidated statements of activities.

The Conservancy accounts for its program expenditures in the following categories:

- *Conservation Activities and Actions* – Expenditures related to the broad spectrum of activities and actions critical to advancing The Conservancy's mission. Expenditures related to understanding, monitoring, maintaining, restoring, and managing natural areas owned by The Conservancy and others are included, as well as expenditures for developing and enhancing The Conservancy's ability to gather and share ecological information and to assess and evaluate threats to natural systems. In addition, this area includes expenditures to mitigate, prevent, or

The Nature Conservancy

Notes to Consolidated Financial Statements

June 30, 2016

slow the effects of these threats, including investments in the institutional development of domestic and international conservation organizations. Expenditures related to improving public land management and supporting the development of sound global policies, including participating in conferences and events that help establish a common vision for conservation worldwide are included, as well as expenditures associated with community outreach and education of key stakeholders and land users in areas where Conservancy conservation programs reside.

- *General and Administration* – Expenditures related to building and maintaining an efficient business infrastructure, including those related to corporate governance, to support and advance the programmatic conservation objectives of The Conservancy.
- *General Fund-Raising* – Expenditures related to fund-raising strategies that provide the revenue stream for both operations and capital needs to further the accomplishment of The Conservancy’s mission and objectives.
- *Membership Development* – Expenditures related to the acquisition and retention of The Conservancy’s members primarily through the use of a direct-mail program.

5. COMMITMENTS AND CONTINGENCIES

Litigation

The Conservancy is a party to various litigation arising out of the normal conduct of its operations. In the opinion of The Conservancy’s management, the ultimate resolution of these matters will not materially affect the financial position, changes in net assets, or cash flows of The Conservancy.

Leases

The Conservancy has entered into non-cancelable operating leases for office space, which expire at various dates through 2027. Certain of these leases contain rent escalation clauses, usually based on the consumer price index.

Land acquisitions and other commitments

The Conservancy has entered into contracts for the purchase of land and other purchase commitments that have not closed as of June 30, 2016, in the amount of \$20,969,000.

The Conservancy has remaining funding commitments to private equity, real estate, and hedge fund investment managers of \$179,435,000 at June 30, 2016.

6. RETIREMENT PLANS

The Conservancy’s employees are eligible after one month of service to participate in The Nature Conservancy Savings and Retirement Plan (the “Plan”), in which employees can make voluntary, tax-deferred contributions within specified limits. The Plan was established under the provisions of Internal Revenue Code Section 401(k) and has received a favorable determination as to its tax status from the Internal Revenue Service. Certain employees are also eligible to participate in a non-qualified deferred compensation plan created pursuant to Internal Revenue Code Section 457(b). The Conservancy’s contributions to the plans were \$16,375,000 for the year ended June 30, 2016.

The Nature Conservancy
Notes to Consolidated Financial Statements
June 30, 2016

7. INCOME TAXES

The Conservancy has been granted an exemption from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code. The Internal Revenue Service has classified The Conservancy as other than a private foundation. The Conservancy pays a nominal amount of tax relating to several unrelated business income activities, primarily rental income from debt-financed property. The Conservancy takes no tax positions that it considers to be uncertain.

8. SUBSEQUENT EVENTS

All subsequent events were evaluated through December 12, 2016, which is the date the financial statements were issued.

9. RELATED PARTY TRANSACTIONS

The Conservancy recorded \$10,172,000 in contribution revenue from current and former Board members during fiscal year ended June 30, 2016. Of this amount, \$600,000 is reflected as pledges receivable in the accompanying consolidated statement of financial position.

FOOTNOTE SCHEDULES

The following schedules represent required disclosures of more detailed information regarding certain balances and amounts contained in the consolidated statements of financial position and activities. These are an integral part of the footnotes to the consolidated financial statements.

The Nature Conservancy
Notes to Consolidated Financial Statements
June 30, 2016

10. Pledges receivable

As of June 30, 2016 unconditional promises to give were as follows:

(In thousands)

| | |
|---------------------------------|-------------------|
| Amounts due in | |
| Less than one year | \$ 141,973 |
| One to five years | 101,947 |
| More than five years | 664 |
| Subtotal | <u>244,584</u> |
| Less fair value adjustments: | |
| Discount of 3.5% | 5,966 |
| Allowance for doubtful accounts | 6,750 |
| Total | <u>\$ 231,868</u> |

11. Other assets

Other assets consisted of the following at June 30, 2016:

(In thousands)

| | |
|-------------------|------------------|
| Deposits on land | \$ 1,232 |
| Trade lands | 9,013 |
| Other receivables | 3,328 |
| Prepaid expenses | 7,958 |
| Notes receivable | 27,311 |
| Other assets | 6,446 |
| Total | <u>\$ 55,288</u> |

12. Property and equipment

Property and equipment consisted of the following at June 30, 2016:

(In thousands)

| | |
|---|-------------------|
| Land for operations | \$ 7,210 |
| Buildings and improvements | 146,133 |
| Construction in progress | 11,640 |
| Computer equipment and software | 37,627 |
| Furniture, fixtures, and other | 22,223 |
| | <u>224,833</u> |
| Accumulated depreciation and amortization | (95,667) |
| Total | <u>\$ 129,166</u> |

Depreciation and amortization expense was \$14,426,000 during the year ended June 30, 2016. Of the total assets listed above, \$28,495,000 was fully depreciated at June 30, 2016.

The Nature Conservancy
Notes to Consolidated Financial Statements
June 30, 2016

13. Bonds and notes payable

(In thousands)

| | |
|---|-------------------|
| Unsecured Colorado Educational and Cultural Facilities Authority Revenue Bonds, Tax Exempt, Series 2002A issued in the original principal amount of \$25,053,000, variable interest rate pursuant to rate swap, 0.46% as of June 30, 2016, due July 2024. | \$ 11,213 |
| Unsecured Colorado Educational and Cultural Facilities Authority Revenue Refunding Bonds, Tax Exempt, Series 2012 issued in the original principal amount of \$144,435,000, with a variable interest rate reset weekly, 0.43% as of June 30, 2016, due July 2033. | 126,331 |
| Unsecured Taxable Revenue Bonds Series 2009 in the aggregate principal amount of \$100,000,000 issued July 1, 2009, fixed rate of 6.30% due July 2019. | 100,000 |
| New York State Environmental Facilities Corporation private bonds issued in the aggregate amount of \$50,000,000 with a fixed interest rate of 3.90%, due June 2024. | 35,044 |
| Loans and mortgages, some of which are collateralized by the land and other assets, and payable in monthly or annual installments, including interest ranging from 0% to 6.0%; final payments are due at various dates through 2033. | 68,899 |
| Conservation Notes, unsecured notes payable in various amounts with interest ranging from 0.00% to 2.0%, due at various dates through 2021. | 13,404 |
| Other notes payable without interest due on demand | 6,328 |
| Total | <u>\$ 361,219</u> |

The following schedule of amounts due is based on the maturity dates per the debt agreements:

(In thousands)

| | |
|------------|-------------------|
| 2017 | \$ 122,680 |
| 2018 | 17,635 |
| 2019 | 63,206 |
| 2020 | 125,052 |
| 2021 | 6,288 |
| Thereafter | 26,358 |
| Total | <u>\$ 361,219</u> |

The Nature Conservancy
Notes to Consolidated Financial Statements
June 30, 2016

14. Net assets

Temporarily restricted net assets are available for the following purposes:

(In thousands)

| | | |
|--|-----------|----------------|
| Land acquisition and other conservation projects | \$ | 320,670 |
| Time restricted for periods after June 30 | | 140,372 |
| Time and purpose restricted for periods after June 30 | | 172,770 |
| True endowment gains subject to future Board of Directors' appropriation | | 102,532 |
| Total | <u>\$</u> | <u>736,344</u> |

Permanently restricted net assets are restricted in perpetuity; they include donor-restricted endowments and donor-restricted permanent capital funds. The total amount of permanently restricted net assets in the consolidated statement of financial position includes donor-restricted endowment funds of \$196,036,000 displayed in the table below, as well as other amounts such as those contributed to create a permanent capital fund. Permanently restricted net assets in the land preservation fund were \$166,433,000 as of June 30, 2016.

Endowment funds are categorized in the following net asset classes as of June 30, 2016:

(In thousands)

| | Unrestricted | Temporarily Restricted | Permanently Restricted | Total |
|----------------------------------|-------------------|------------------------|------------------------|---------------------|
| Donor-restricted endowment funds | \$ (3,034) | \$ 102,532 | \$ 196,036 | \$ 295,534 |
| Board-designated endowment funds | 819,157 | - | - | 819,157 |
| Total endowment funds | <u>\$ 816,123</u> | <u>\$ 102,532</u> | <u>\$ 196,036</u> | <u>\$ 1,114,691</u> |

Changes in endowment funds by net asset classification for the year ended June 30, 2016 are summarized as follows:

(In thousands)

| | Unrestricted | Temporarily Restricted | Permanently Restricted | Total |
|---|-------------------|------------------------|------------------------|--------------------|
| Endowment net assets, beginning of year | \$ 863,415 | \$ 117,534 | \$ 177,203 | \$1,158,152 |
| Investment returns | (14,507) | (4,909) | - | (19,416) |
| Contributions and other revenue | - | - | 12,192 | 12,192 |
| Interfund transfers | 9,062 | 2,936 | 3,105 | 15,103 |
| Appropriation of assets for expenditure | (54,701) | - | - | (54,701) |
| Net assets released from restrictions | 13,029 | (13,029) | - | - |
| Subtotal endowment funds | <u>816,298</u> | <u>102,532</u> | <u>192,500</u> | <u>1,111,330</u> |
| Reclassification of net assets | (175) | - | 3,536 | 3,361 |
| Total endowment funds | <u>\$ 816,123</u> | <u>\$ 102,532</u> | <u>\$ 196,036</u> | <u>\$1,114,691</u> |

The Nature Conservancy

Notes to Consolidated Financial Statements

June 30, 2016

15. Assets and liabilities carried at fair value

Assets and liabilities carried at fair value are classified in the fair value hierarchy based on the lowest level of input that is significant to the valuation.

Fair value for Level 1 is based upon quoted prices in active markets for identical assets and liabilities. Market price data is generally obtained from exchange or dealer markets.

Fair value for Level 2 is based on quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and on model-based valuation techniques, for which all significant assumptions are observable in the market or can be corroborated by observable market data for substantially the full term of the assets. Inputs are obtained from various sources including market participants, dealers, and brokers.

Fair value for Level 3 is based on valuation techniques that use significant inputs that are unobservable as they trade infrequently or not at all.

The Conservancy uses the practical expedient to determine the fair value for some of its investments, which permits the use of Net Asset Value (NAV) without adjustment under certain circumstances.

The Conservancy's investment policy allows for the use of derivatives by investment managers and at the portfolio-level to assist in managing asset allocation and exposures. These derivative exposures are exchange-traded and are reported in the fair value of the overall portfolio within Level 1.

In order to partially insulate itself from the variable nature of the interest rates on its outstanding debt, The Conservancy has three interest rate swap agreements that fix the rates on several variable rate bonds. The Conservancy's interest rate swap arrangements have inputs which can generally be corroborated by observable market data and are therefore classified within Level 2. Such inputs include market prices for reference securities, yield curves, credit curves, measures of volatility, prepayment rates, assumptions for nonperformance risk, and correlations of such inputs. The valuation methods described above may produce fair value calculations that may not be indicative of net realized value or reflective of future fair values. The Conservancy believes the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date.

The use of derivative instruments involves the risk of imperfect correlation in movement in the price of the instruments, interest rates, and the underlying hedged assets. As a result, The Conservancy may not achieve the anticipated benefits of hedging strategies. The Conservancy's derivatives contracts held at June 30, 2016 are not accounted as hedging instruments under GAAP.

The following table lists fair value and relevant notional information of derivatives by contract type, as included in the consolidated statement of financial position and statement of activities.

The Nature Conservancy
Notes to Consolidated Financial Statements
June 30, 2016

Summary of derivative investments at June 30, 2016:

(\$ in thousands)

| | Fair value as of June 30, 2016 | | Changes in Fair Values | | As of June 30, 2016 | | Number of Contracts |
|---------------------|--|----------|--|----------|---------------------|----------------|---------------------|
| | Location in Consolidated Statement of Financial Position | Amount | Location in Consolidated Statement of Activities | Amount | Collateral Amount | Notional Value | |
| Futures - US Equity | Investments | \$ (356) | Investment loss | \$ (356) | \$ 5,959 | \$ (139,416) | 1,334 |
| Interest rate swaps | Accounts payable and accrued liabilities | 50,657 | Other income | (13,165) | - | 310,428 | 3 |

The Nature Conservancy
Notes to Consolidated Financial Statements
June 30, 2016

Assets and liabilities categorized by input:

(In thousands)

| | Level 1 | Level 2 | Level 3 | Total |
|---|-------------------|-------------------|---------------------|---------------------|
| Investments: | | | | |
| Short-term investments | \$ 2,238 | \$ 69,300 | \$ - | \$ 71,538 |
| Repurchase agreements | - | 11,905 | - | 11,905 |
| Fixed income: | | | | |
| U.S. treasuries | 48,762 | - | - | 48,762 |
| Asset-backed securities | - | 48,029 | - | 48,029 |
| Municipals | - | 3,701 | - | 3,701 |
| Corporate debt | - | 184,186 | - | 184,186 |
| Mortgage-backed securities | - | 14,638 | - | 14,638 |
| U.S. agency bonds | - | 104,559 | - | 104,559 |
| Preferred securities | 840 | - | - | 840 |
| Public equity: | | | | |
| Consumer discretionary | 50,510 | - | - | 50,510 |
| Consumer staples | 11,032 | - | - | 11,032 |
| Energy | 9,090 | - | - | 9,090 |
| Financial services | 23,778 | - | - | 23,778 |
| Health care | 13,085 | - | - | 13,085 |
| Industrials | 22,310 | - | - | 22,310 |
| Information technology | 25,019 | - | - | 25,019 |
| Materials | 13,241 | - | - | 13,241 |
| Telecom services | 3,719 | - | - | 3,719 |
| Utilities | 1,205 | - | - | 1,205 |
| Other industries | 2,144 | - | - | 2,144 |
| Commingled equity funds | - | - | 457,455 | 457,455 |
| Exchange traded funds | 8,526 | - | - | 8,526 |
| Closed end mutual funds | 69,788 | - | - | 69,788 |
| Derivatives | (337) | - | - | (337) |
| Hedge funds | - | - | 433,352 | 433,352 |
| Private equity | - | - | 218,097 | 218,097 |
| Private real estate | - | - | 59,454 | 59,454 |
| Split interests, trusteeed | 150,155 | 92,196 | 11,283 | 253,634 |
| Split interests, non-trusteed | - | - | 31,420 | 31,420 |
| Total investments at fair value | <u>455,105</u> | <u>528,514</u> | <u>1,211,061</u> | <u>2,194,680</u> |
| Securities pledged under securities lending agreement | \$ 24,479 | \$ - | \$ - | \$ 24,479 |
| Pledges receivable | - | - | 231,868 | 231,868 |
| Total assets measured at fair value | <u>\$ 479,584</u> | <u>\$ 528,514</u> | <u>\$ 1,442,929</u> | <u>\$ 2,451,027</u> |
| Interest rate swaps liability | \$ - | \$ 50,657 | \$ - | \$ 50,657 |
| Payable under securities lending agreement | 24,479 | - | - | 24,479 |
| Total liabilities measured at fair value | <u>\$ 24,479</u> | <u>\$ 50,657</u> | <u>\$ -</u> | <u>\$ 75,136</u> |

The Nature Conservancy
Notes to Consolidated Financial Statements
June 30, 2016

Investments included in Level 3 primarily consist of The Conservancy's ownership in alternative investments (principally commingled equity, limited partnership interests in hedge and private equity funds) as well as investments held within private arrangements. The value of certain alternative investments represents the ownership interest in the NAV of the respective partnership. Approximately 77.6% of Level 3 investments held by the partnerships consist of marketable securities and 22.4% are securities that do not have readily determinable fair values. The fair values of the securities held by limited partnerships that do not have readily determinable fair values are determined by the general partner and are based on appraisals, or other estimates that require varying degrees of judgment. If no public market exists for the investment securities, the fair value is determined by the general partner taking into consideration, among other things, the cost of the securities, prices of recent significant placements of securities of the same issuer, and subsequent developments concerning the companies to which the securities relate. The Conservancy has performed significant due diligence around these investments to ensure NAV is an appropriate measure of fair value.

Investments valued using NAV as of June 30, 2016:

| <i>(In thousands)</i> | <u>Fair Value</u> | <u>Unfunded Commitments</u> | <u>Redemption Frequency</u> | <u>Redemption Notice Period</u> |
|----------------------------|---------------------|-----------------------------|---|---|
| Global equity funds | \$ 225,966 | \$ - | Daily, weekly, monthly, quarterly | 2 days, 7 days, 10 business days, 30 days |
| International equity funds | 200,045 | - | Daily, monthly, quarterly | 6 business days, 14 days, 60 calendar days, 90 days |
| Domestic equity funds | 31,446 | - | Monthly | 60 days |
| Hedge funds | 433,352 | 6,583 | Monthly, quarterly, semi-annually, annually, biennially, rolling 2, 3 & 4 years | 30 - 90 days |
| Private equity funds | 191,050 | 140,907 | N/A | N/A |
| Real estate funds | 59,454 | 31,945 | N/A | N/A |
| Total | <u>\$ 1,141,313</u> | <u>\$ 179,435</u> | | |

The Conservancy uses a standard charitable gift calculation model and a discount rate that is commensurate with fair value to determine the present value of split interest agreements where The Conservancy serves as trustee. For split interest agreements where The Conservancy is not the trustee, valuations are based on the values reported by third-party trustees, while noting that the valuation techniques for future distributions expected to be received over the term of the agreement and unobservable inputs - such as discount rates, life expectancies, and trust payouts - may vary widely among trustees. There is no market for these agreements, and they are therefore classified within Level 3.

The Nature Conservancy
Notes to Consolidated Financial Statements
June 30, 2016

Rollforward of Level 3 financial instruments:

(In thousands)

| | Fair value as of June 30, 2015 | Realized gains (losses) | Unrealized gains (losses) | Purchases | Sales | Fair value as of June 30, 2016 |
|-------------------------------|--------------------------------------|----------------------------|------------------------------|-------------------|---------------------|--------------------------------------|
| Commingled equity funds | \$ 517,235 | \$ 42,910 | \$ (56,078) | \$ 38,000 | \$ (84,612) | \$ 457,455 |
| Hedge funds | 460,292 | 7,947 | (37,782) | 56,751 | (53,856) | 433,352 |
| Private equity | 211,920 | 25,928 | (10,277) | 41,566 | (51,040) | 218,097 |
| Real estate | 53,507 | 3,303 | 4,752 | 14,205 | (16,313) | 59,454 |
| Split interest arrangements | 46,570 | 216 | (869) | 2,693 | (5,907) | 42,703 |
| Total | <u>1,289,524</u> | <u>80,304</u> | <u>(100,254)</u> | <u>153,215</u> | <u>(211,728)</u> | <u>1,211,061</u> |
| Pledges receivable | 219,519 | - | 12,349 | - | - | 231,868 |
| Total investments and pledges | <u>\$1,509,043</u> | <u>\$ 80,304</u> | <u>\$ (87,905)</u> | <u>\$ 153,215</u> | <u>\$ (211,728)</u> | <u>\$ 1,442,929</u> |

Of the net realized and unrealized losses of \$7,601,000 in the table above, \$19,950,000 are reflected in the accompanying statement of activities as investment losses. The remaining amounts include a \$12,349,000 increase in pledges, of which a net \$12,599,000 increase is reflected in the accompanying statement of financial position and statement of activities as the result of pledge payments and pledge contributions. The remaining \$250,000 decrease is reflected as conservation activities and actions program expense.

Changes in unrealized gains/losses related to Level 3 investments held at June 30, 2016 were \$(27,195,000).

Investment losses consisted of the following for the year ended June 30, 2016:

(In thousands)

| | |
|--|--------------------|
| Dividends and interest income | \$ 22,086 |
| Realized and unrealized losses | (44,945) |
| Change in value of split interest arrangements | (26,186) |
| Management expenses | (10,300) |
| Total investment losses | <u>\$ (59,345)</u> |

The Nature Conservancy
Notes to Consolidated Financial Statements
June 30, 2016

16. Leases

The following is a schedule of future minimum lease payments for all operating leases as of June 30, 2016:

(In thousands)

| | | |
|------------------------------|----|---------------|
| 2017 | \$ | 6,050 |
| 2018 | | 5,401 |
| 2019 | | 3,907 |
| 2020 | | 3,578 |
| 2021 | | 2,809 |
| Thereafter | | 5,519 |
| Total minimum lease payments | \$ | <u>27,264</u> |

Rent expense was \$12,740,000 for the year ended June 30, 2016.

The Nature Conservancy
Supplemental Schedules
For the years ended June 30, 2016 and 2015

SUPPLEMENTAL SCHEDULES

Following are supplemental schedules:

Consolidated statements of financial position as of June 30, 2016 (with comparative totals as of June 30, 2015)

Summarized consolidated statements of activities for the year ended June 30, 2016 (with comparative totals for the year ended June 30, 2015)

Schedule of functional expenses as reported in the consolidated statement of activities for the year ended June 30, 2016 by natural account classification (with comparative totals for the year ended June 30, 2015).

While these schedules are not required under Generally Accepted Accounting Principles, they provide useful additional detail to help the user of these financial statements understand how funds are spent, as well as providing prior year comparisons.

The Nature Conservancy
Supplemental Schedule - Consolidated Statements of Financial Position
As of June 30, 2016 and 2015

| <i>(Amounts in thousands)</i> | 2016 | 2015 |
|--|---------------------|---------------------|
| Assets | | |
| Cash and cash equivalents | \$ 67,342 | \$ 105,090 |
| Restricted cash | 14,257 | 14,820 |
| Restricted short-term investments | 25,000 | 25,000 |
| Government grants and contracts receivable | 33,264 | 21,776 |
| Pledges receivable, net | 231,868 | 219,519 |
| Collateral received under securities lending agreement | 24,479 | 33,582 |
| Deposits on land and other assets | 55,288 | 36,546 |
| Property and equipment, net of accumulated depreciation and amortization | 129,166 | 132,261 |
| Investments - Capital fund | 794,938 | 820,909 |
| Investments - Split interest arrangements | 284,344 | 301,444 |
| Investments - Endowment fund | 1,115,398 | 1,160,816 |
| Conservation lands | 1,832,270 | 1,809,805 |
| Conservation easements | 2,089,865 | 2,030,932 |
| Total assets | <u>\$ 6,697,479</u> | <u>\$ 6,712,500</u> |
| Liabilities | | |
| Accounts payable and accrued liabilities | \$ 129,769 | \$ 103,482 |
| Payable under securities lending agreement | 24,479 | 33,582 |
| Deferred revenue and refundable advances | 91,899 | 99,748 |
| Bonds and notes payable | 361,219 | 376,741 |
| Split interest arrangements payable | 174,871 | 174,979 |
| Total liabilities | <u>782,237</u> | <u>788,532</u> |
| Net assets | | |
| Unrestricted | | |
| Undesignated | 559,363 | 8,875 |
| Land, easements, and capital funds | 3,440,943 | 3,969,854 |
| Board-designated quasi endowment and similar funds | 816,123 | 867,913 |
| Total unrestricted | <u>4,816,429</u> | <u>4,846,642</u> |
| Temporarily restricted | 736,344 | 730,973 |
| Permanently restricted | 362,469 | 346,353 |
| Total net assets | <u>5,915,242</u> | <u>5,923,968</u> |
| Total liabilities and net assets | <u>\$ 6,697,479</u> | <u>\$ 6,712,500</u> |

The Nature Conservancy
Supplemental Schedule - Summarized Consolidated Statements of Activities
For the years ended June 30, 2016 and 2015

| <i>(Amounts in thousands)</i> | 2016 | 2015 |
|--|---------------------|---------------------|
| Support and revenues | | |
| Dues and contributions | \$ 602,854 | \$ 545,069 |
| Land and easements contributed for conservation | 33,406 | 99,544 |
| Government grants and contracts | 109,744 | 99,209 |
| Investment income | (59,345) | 44,199 |
| Sales of conservation land and easements to governments and others | 71,690 | 101,238 |
| Other | <u>45,601</u> | <u>58,296</u> |
| Total support and revenues | 803,950 | 947,555 |
| Expenses | | |
| Program expenses | 552,631 | 573,205 |
| General and administration | 146,862 | 136,586 |
| Fund-raising | | |
| General fund-raising | 77,214 | 64,793 |
| Membership development | <u>35,969</u> | <u>26,462</u> |
| Total expenses | 812,676 | 801,046 |
| Increase in net assets | (8,726) | 146,509 |
| Net assets at beginning of year | <u>5,923,968</u> | <u>5,777,459</u> |
| Net assets at end of year | <u>\$ 5,915,242</u> | <u>\$ 5,923,968</u> |

The Nature Conservancy
Supplemental Schedule - Schedules of Functional Expenses
For the year ended June 30, 2016 with summarized totals for the year ended June 30, 2015

(Amounts in thousands)

| | Program expenses | Support services expenses | | | | Totals | |
|--|-------------------------------------|----------------------------|--------------------------------------|---------------------------|---------------------------------|---------------------|---------------------|
| | Conservation activities and actions | General and administration | Fund-raising General fund-raising | Membership development | Total Support services expenses | 2016 Total expenses | 2015 Total expenses |
| Personnel | \$ 206,724 | \$ 82,262 | \$ 57,203 | \$ 3,782 | \$ 143,247 | \$ 349,971 | \$ 328,647 |
| Contract, professional fees | 75,916 | 10,817 | 4,340 | 13,528 | 28,685 | 104,601 | 95,004 |
| Grants and allocations | 60,300 | 42 | 27 | - | 69 | 60,369 | 63,986 |
| Supplies | 8,647 | 4,182 | 666 | 1,076 | 5,924 | 14,571 | 14,339 |
| Telecommunications | 1,502 | 1,341 | 208 | 22 | 1,571 | 3,073 | 3,391 |
| Postage and mailing service | 1,504 | 252 | 342 | 10,149 | 10,743 | 12,247 | 10,703 |
| Occupancy | 2,383 | 10,106 | 248 | 3 | 10,357 | 12,740 | 12,032 |
| Equipment rental and maintenance | 3,881 | 1,485 | 186 | - | 1,671 | 5,552 | 5,950 |
| Printing and publication | 4,641 | 143 | 949 | 6,616 | 7,708 | 12,349 | 10,075 |
| Travel | 16,003 | 4,091 | 3,085 | 81 | 7,257 | 23,260 | 22,621 |
| Conferences and meetings | 8,869 | 1,918 | 2,000 | 33 | 3,951 | 12,820 | 10,857 |
| Interest | 18,096 | 1 | - | - | 1 | 18,097 | 17,919 |
| Depreciation and amortization | 7,276 | 7,149 | 1 | - | 7,150 | 14,426 | 8,894 |
| Equipment | 2,981 | 142 | 2 | - | 144 | 3,125 | 3,763 |
| Taxes and licenses | 1,202 | 1,403 | 104 | 28 | 1,535 | 2,737 | 2,504 |
| Utilities, repairs, maintenance, and construction | 6,130 | 2,047 | 134 | - | 2,181 | 8,311 | 8,651 |
| Insurance | 2,932 | 2,209 | 41 | - | 2,250 | 5,182 | 4,506 |
| Real estate taxes | 4,730 | 1,018 | 10 | - | 1,028 | 5,758 | 5,649 |
| Closing costs | 954 | 585 | - | - | 585 | 1,539 | 2,777 |
| Contributed goods and services non-cash expense | 5,987 | 9,225 | 6,892 | 633 | 16,750 | 22,737 | 24,787 |
| All other | 9,064 | 6,444 | 776 | 18 | 7,238 | 16,302 | 6,797 |
| Subtotal | 449,722 | 146,862 | 77,214 | 35,969 | 260,045 | 709,767 | 663,852 |
| Book value of conservation land and easements sold or donated to government and others | 102,909 | - | - | - | - | 102,909 | 137,194 |
| Total | \$ 552,631 | \$ 146,862 | \$ 77,214 | \$ 35,969 | \$ 260,045 | \$ 812,676 | \$ 801,046 |

The Nature Conservancy

Consolidated Financial Statements

For the year ended June 30, 2015

And report thereon



Independent Auditor's Report

To the Board of Directors of
The Nature Conservancy:

We have audited the accompanying consolidated financial statements of The Nature Conservancy ("the Conservancy") and its chapters and affiliates, which comprise the Consolidated Statement of Financial Position as of June 30, 2015, and the related Consolidated Statements of Activities and of Cash Flows for the year then ended.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on the consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the Conservancy's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Conservancy's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of The Nature Conservancy and its chapters and affiliates as of June 30, 2015, and the changes in their net assets and their cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.



Other Matter

Our audit was conducted for the purpose of forming an opinion on the 2015 consolidated financial statements taken as a whole. The accompanying summarized Consolidated Statements of Financial Position as of June 30, 2015 and 2014, the summarized Consolidated Statements of Activities for the years ended June 30, 2015 and 2014, and the Schedule of Functional Expenses for the year ended June 30, 2015, with summarized totals for the year ended June 30, 2014 are presented for purposes of additional analysis and are not a required part of the consolidated financial statements. The information is the responsibility of management and was derived from and related directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves and other additional procedures, in accordance with auditing standards generally accepted in the United States of America. In our opinion, the 2015 information is fairly stated in all material respects in relation to the consolidated financial statements taken as a whole. The 2014 prior year summarized comparative information has been derived from the Conservancy's 2014 consolidated financial statements, and in our reported dated October 10, 2014, we expressed an unqualified opinion on those consolidated financial statements.

Pricewaterhousecoopers us

October 9, 2015

The Nature Conservancy
Consolidated Statement of Financial Position
As of June 30, 2015

(Amounts in thousands)

Assets

| | | | |
|--|------------------|----|-------------------------|
| Cash and cash equivalents | | \$ | 105,090 |
| Restricted cash and cash equivalents | | | 14,820 |
| Restricted short-term investments | | | 25,000 |
| Government grants and contracts receivable | | | 21,776 |
| Pledges receivable, net | | | 219,519 |
| Securities pledged under securities lending agreement | | | 33,582 |
| Other assets | | | 36,546 |
| Property and equipment, net of accumulated depreciation and amortization | | | 132,261 |
| Investments | | | |
| Investments - Capital fund | 820,909 | | |
| Investments - Split interest arrangements | 301,444 | | |
| Investments - Endowment fund | <u>1,160,816</u> | | |
| Total investments | | | 2,283,169 |
| Conservation lands | | | 1,809,805 |
| Conservation easements | | | <u>2,030,932</u> |
| Total assets | | \$ | <u><u>6,712,500</u></u> |

Liabilities

| | | | |
|--|--|----|----------------|
| Accounts payable and accrued liabilities | | \$ | 103,482 |
| Payable under securities lending agreement | | | 33,582 |
| Deferred revenue and refundable advances | | | 99,748 |
| Bonds and notes payable | | | 376,741 |
| Split interest arrangements payable | | | <u>174,979</u> |
| Total liabilities | | | <u>788,532</u> |

Net assets

| | | | |
|--|----------------|----|-------------------------|
| Unrestricted | | | |
| Undesignated | 8,875 | | |
| Land, easements, and project funds | 3,969,854 | | |
| Board-designated quasi endowment and similar funds | <u>867,913</u> | | |
| Total unrestricted | | | 4,846,642 |
| Temporarily restricted | | | 730,973 |
| Permanently restricted | | | <u>346,353</u> |
| Total net assets | | | <u>5,923,968</u> |
| Total liabilities and net assets | | \$ | <u><u>6,712,500</u></u> |

The accompanying notes are an integral part of these consolidated financial statements.

The Nature Conservancy
Consolidated Statement of Activities
For the year ended June 30, 2015

(Amounts in thousands)

| | Unrestricted | Temporarily restricted | Permanently restricted | Total |
|--|---------------------|---------------------------|---------------------------|---------------------|
| Support and revenues | | | | |
| Dues and contributions | \$ 241,857 | \$ 261,787 | \$ 15,216 | \$ 518,860 |
| Contributed goods and services | 26,209 | - | - | 26,209 |
| Land and easements contributed for conservation | 99,544 | - | - | 99,544 |
| Government grants and contracts | 99,209 | - | - | 99,209 |
| Investment income/(loss) | 68,318 | (24,119) | - | 44,199 |
| Other income | 58,296 | - | - | 58,296 |
| Total support and revenues before sales of conservation land and easements and net assets released from restrictions | 593,433 | 237,668 | 15,216 | 846,317 |
| Sales of conservation land and easements to governments and others | 101,238 | - | - | 101,238 |
| Net assets released from restrictions | 262,748 | (262,748) | - | - |
| Total support and revenues | <u>957,419</u> | <u>(25,080)</u> | <u>15,216</u> | <u>947,555</u> |
| Expenses | | | | |
| Program expenses | | | | |
| Conservation activities and actions | 436,011 | - | - | 436,011 |
| Book value of conservation land and easements sold or donated to governments and others | 137,194 | - | - | 137,194 |
| Total program expenses | <u>573,205</u> | <u>-</u> | <u>-</u> | <u>573,205</u> |
| Support services expenses | | | | |
| General and administration | 136,586 | - | - | 136,586 |
| Fund-raising | | | | |
| General fund-raising | 64,793 | - | - | 64,793 |
| Membership development | 26,462 | - | - | 26,462 |
| Total support services expenses | <u>227,841</u> | <u>-</u> | <u>-</u> | <u>227,841</u> |
| Total expenses | <u>801,046</u> | <u>-</u> | <u>-</u> | <u>801,046</u> |
| Increase/(decrease) in net assets | 156,373 | (25,080) | 15,216 | 146,509 |
| Reclassification of net assets | 2,197 | (224) | (1,973) | - |
| Total increase in net assets | <u>158,570</u> | <u>(25,304)</u> | <u>13,243</u> | <u>146,509</u> |
| Net assets at beginning of year | 4,688,072 | 756,277 | 333,110 | 5,777,459 |
| Net assets at end of year | <u>\$ 4,846,642</u> | <u>\$ 730,973</u> | <u>\$ 346,353</u> | <u>\$ 5,923,968</u> |

The accompanying notes are an integral part of these consolidated financial statements.

The Nature Conservancy
Consolidated Statement of Cash Flows
For the year ended June 30, 2015

(Amounts in thousands)

**Reconciliation of increase in net assets to
cash provided by operating activities:**

| | | | |
|--|--------------|------------|--------|
| Increase in net assets | | \$ 146,509 | |
| Non-cash adjustments: | | | |
| Contributed land and easements | \$ (102,386) | | |
| Losses on disposition of land, easements, and property | 38,439 | | |
| Realized/Unrealized investment gains | (60,000) | | |
| Change in value of split interest investments | (6,030) | | |
| Change in value of interest rate swaps | (515) | | |
| Depreciation and amortization | 8,894 | (121,598) | |
| Changes in assets and liabilities: | | | |
| Decrease in receivables | 3,297 | | |
| Decrease in restricted cash | 14,484 | | |
| Increase in restricted short-term investments | (25,000) | | |
| Increase in other assets | (2,000) | | |
| Increase in split interests arrangements payable | 28,447 | | |
| Increase in other liabilities | 14,526 | 33,754 | |
| Cash provided by (used in) land activities: | | | |
| Proceeds from sales of land and easements | 103,896 | | |
| Purchases of land and easements | (127,428) | (23,532) | |
| Contributions for long-term purposes | | (15,215) | |
| Net cash provided by operating activities | | | 19,918 |

Investing activities:

| | | | |
|---|--|-------------|-----------|
| Proceeds from sale of capital and endowment investments | | 3,067,924 | |
| Purchases of capital and endowment investments | | (3,177,107) | |
| Purchases of property and equipment | | (20,981) | |
| Other - net | | (5,970) | |
| Net cash used in investing activities | | | (136,134) |

Financing activities:

| | | | |
|---|--|----------|--------|
| Proceeds from securities lending program | | 8,558 | |
| Repayments of securities lending program | | (8,558) | |
| Purchases of split interest investments | | (19,518) | |
| Proceeds from split interest arrangements | | 32,067 | |
| Principal payments on debt | | (23,696) | |
| Proceeds from issuance of debt | | 37,975 | |
| Proceeds from restricted contributions | | 15,216 | |
| Net cash provided by financing activities | | | 42,044 |

| | | | |
|--|--|--|-------------------|
| Net change in cash and cash equivalents | | | (74,172) |
| Cash and cash equivalents, beginning of year | | | 179,262 |
| Cash and cash equivalents, end of year | | | <u>\$ 105,090</u> |

Supplemental data

| | | | |
|---------------|--|--|-----------|
| Interest paid | | | \$ 16,851 |
|---------------|--|--|-----------|

The accompanying notes are an integral part of these consolidated financial statements.

ACCOUNTING POLICY FOOTNOTES

The following notes present disclosures of the significant accounting policies and related information relating to balances and amounts contained in the consolidated statements of financial position and activities. These notes are an integral part of the consolidated financial statements.

The Nature Conservancy

Notes to Consolidated Financial Statements

June 30, 2015

1. ORGANIZATION

The Nature Conservancy (The Conservancy) is a global conservation organization. The mission of The Conservancy is to conserve the lands and waters on which all life depends. The Conservancy conducts its activities throughout the United States, Canada, Latin America, the Caribbean, Europe, Africa, Asia, and the Pacific.

The Conservancy's primary sources of revenue are contributions from the public (including gifts of land), investment income, government grants, and sales of conservation interests to government agencies or other conservation buyers. These resources are used to help solve critical challenges by significantly improving the health of globally important natural systems that enhance the lives of people around the world. Working with partners – including indigenous communities, governments, and businesses – The Conservancy pursues solutions that protect and restore natural systems, use nature sustainably, and broaden support for conservation.

2. CONSOLIDATED FINANCIAL STATEMENTS

The consolidated financial statements are presented on the accrual basis of accounting and include the accounts of all The Conservancy's chapters and affiliates, both domestic and international, including those which are separately incorporated, receive gifts, and perform conservation activities in the name of The Conservancy. All significant intercompany transactions have been eliminated.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from the estimated amounts.

3. CONSOLIDATED STATEMENT OF FINANCIAL POSITION

Cash and Cash Equivalents, Restricted Cash, and Restricted Short-term Investments

Cash represents operating cash held in bank accounts in high quality financial institutions in the United States and 35 other countries. The cash in non-U.S. accounts is uninsured, but is limited per country to amounts that, in the opinion of management, are not material to the financial statements. Cash equivalents represents short-term, highly liquid investments with maturities of three months or less when purchased. Restricted cash represents monies held in trust related to requirements of specific conservation project agreements. Restricted short-term investments represent certificates of deposit held in trust related to requirements of specific conservation project agreements.

Government Grants and Contracts Receivable/Deferred Revenue and Refundable Advances

The Conservancy receives grants and contracts from federal, state, and local agencies to be used for specific programs or land purchases. The excess of reimbursable expenditures over cash receipts is included in government grants receivable, and any excess of cash receipts over reimbursable expenditures is included in deferred revenue and refundable advances.

Pledges Receivable

Pledges receivable represent unconditional promises to give and are reported at fair value by discounting the expected future pledge payments at the prime interest rate at the balance sheet date, and accordingly are categorized as Level 3 assets. The primary unobservable input used in the fair

The Nature Conservancy
Notes to Consolidated Financial Statements
June 30, 2015

value measurement of the Conservancy's pledges receivable is the discount rate. Significant fluctuations in the discount rate could result in a material change. The discount rate used in the present value technique to determine fair value of pledges receivable is revised at each measurement date to reflect current market conditions and the creditworthiness of donors. In addition, management evaluates payment history and market conditions to estimate allowances for doubtful pledges. Changes in the fair value of pledges receivable are reported in the consolidated statement of activities as contribution revenue except for changes in the allowance which are reported as program expenses at each subsequent reporting date. Pledges receivable past due by 90 days are, in the opinion of management, not material to the financial statements.

Not recorded as pledges receivable are \$48,228,000, that are conditioned upon The Conservancy raising matching gifts or acquiring certain conservation lands. Conditional promises to give are recognized as contributions when the donor-imposed conditions are substantially met.

Securities Lending Agreement

The Conservancy lends certain securities in its investment portfolio to qualified borrowers on a short-term, fully collateralized basis in exchange for interest to help offset custodial fees. Collateral in the form of cash in US dollars, securities issued or guaranteed by the US government, or irrevocable letters of credit issued by banks independent of the borrowers is marked-to-market on a daily basis, and the borrower is required to deliver the difference between the daily market value of the collateral and 102% of the loaned securities' original fair market value if denominated in US dollars or 105% if denominated in foreign currency. The lending agent, in its agreement with The Conservancy, guarantees the repayment of the loan in the event the borrower defaults. The Conservancy retains all the benefits of ownership including rights to dividends, interest, and other cash distributions pertaining to the loaned securities. The Conservancy also retains the right to redeem the loaned securities prior to the stipulated redemption date.

At June 30, 2015, The Conservancy recorded \$33,582,000 in securities pledged as collateral under its securities lending program and an equal amount payable to the borrowers under the agreement. These amounts are reflected in assets and liabilities in the consolidated statement of financial position.

Property and Equipment

Property and equipment are carried at cost. Depreciation and amortization is provided using the straight-line method for all depreciable assets over their estimated future lives as follows:

| | |
|---------------------------------|--------------|
| Building and improvements | 5 – 30 years |
| Computer equipment and software | 3 – 5 years |
| Furniture, fixtures, and other | 4 – 25 years |

Concentration of Credit Risk

The Conservancy's excess cash is invested with high quality institutions, the largest concentrations of which are invested in U.S. Agencies (69.4%), certificates of deposit (26.4%), and Repurchase Agreements (4.2%). 100% of the repurchase agreements are backed by U.S. Treasuries and U.S. Agencies.

Pursuant to its investment policy, The Conservancy's investments cannot have more than 10% of their assets at market value in securities of any one issuer, be they short-term or long-term, other than the U.S. Government and its Agencies. At June 30, 2015, the single largest non-U.S.

The Nature Conservancy

Notes to Consolidated Financial Statements

June 30, 2015

Government issuer exposure was 7.01% of the Capital and Endowment Fund investments. This issue is in the form of a global commingled equity fund.

Investments

Investments are carried at estimated fair market value and reported in three distinct categories:

- *Capital fund* – excess working capital and funds held primarily for the future acquisition of conservation land, easements, and for funding other conservation projects.
- *Split interest arrangements* – donations that are held in trust by The Conservancy or third party trustees, representing beneficial interests in trusts.
- *Endowment fund* – funds held as long-term capital to generate income for The Conservancy's operations.

Endowment Investment and Spending Policies

The Conservancy's Endowment (Endowment) includes both donor-restricted endowment funds and funds allocated to quasi endowments, which by Board policy function as endowments. The amount of Endowment income provided each year for operations is established by the Finance Committee of the Board, through its adoption of an annual endowment spending rate and spending rate base. The spending rate for the year ended June 30, 2015 was 5.0% of the average fair market value of the 60 months of calendar years 2009 through 2013.

The Conservancy recognizes that risk must be assumed to achieve its stated long-term investment objectives. Therefore, asset allocations and ranges are necessarily diverse, and consider liquidity needs. The Conservancy has considered its ability to withstand short and intermediate term variability and concluded that the portfolio can tolerate some interim fluctuations in market values and rates of return in order to achieve its objectives. However, The Conservancy realizes that market performance varies and that the portfolio's investment objectives may not be achievable during short-term periods.

The Conservancy has chosen not to manage its underlying assets directly, but to utilize independent investment managers. To maintain prudent diversification and to manage risk, The Conservancy's portfolio is divided among 50 to 60 separate managers.

Conservation Lands and Easements

The Conservancy records land and land interests at cost if purchased or at fair value at the date of acquisition, if all or part of the land was received as a donation. Fair value is generally determined by appraisal at the time of acquisition and is not subsequently adjusted. Upon sale or gift, the book value of the land or land interest is reported as a program expense and the related proceeds, if any, are reported as revenue in the consolidated statement of activities.

Conservation land is real property with significant ecological value. These properties are either managed in an effort to protect the natural biological diversity of the property, or transferred to other organizations who will manage the lands in a similar fashion.

Conservation easements are comprised of listed rights and/or restrictions over the owned property that are conveyed by a property owner to The Conservancy, almost always in perpetuity, in order to

The Nature Conservancy

Notes to Consolidated Financial Statements

June 30, 2015

protect the owned property as a significant natural area, as defined in federal tax regulations. These intangible assets may be sold or transferred to others so long as the assignee agrees to carry out, in perpetuity, the conservation purposes intended by the original grantor. Conservation easements, by their very nature, do not generate material amounts of cash inflow annually.

Bonds and Notes Payable

The Conservancy uses debt, both fixed and variable, primarily to finance the acquisition of conservation lands and easements. Debt is reported at carrying value.

In order to partially insulate itself from the variable nature of the interest rates on its outstanding debt, The Conservancy has three interest rate swap agreements. The Conservancy pays a fixed rate of 4.373% on \$95,375,000 in return for receipt of variable rate interest in the amount of 3-month LIBOR and pays a fixed rate of 2.962% on \$190,000,000 in return for receipt of variable rate interest in the amount of 67% of 3-month LIBOR. The Conservancy pays a fixed rate of 3.56% on \$25,053,000 in return for receipt of variable rate interest in the amount of 67% of 1-month LIBOR. Maturities of the swap agreements range from 2027 to 2033 and the counterparty to these swaps has the option to terminate at their discretion. The fair value of these interest rate swap agreements are reflected in the accompanying consolidated statement of position as accounts payable and accrued liabilities.

Due to the nature of certain variable rate bond agreements, The Conservancy may receive notice of an optional tender on its variable-rate bonds, in which case The Conservancy would have an obligation to purchase the bonds tendered if unable to secure a different source of financing at that time. At June 30, 2015, The Conservancy had a standby liquidity support agreement with a financial institution to support the original principal amount of \$100,000,000 of the variable rate demand obligations. Under this agreement, the financial institution agreed to supply additional liquidity to The Conservancy up to that amount, with which The Conservancy could purchase the bonds if The Conservancy could not remarket the bonds. In the event of a draw on the \$100,000,000 liquidity support line, the due date would be three years from the earlier of the date of the draw or September 13, 2015.

On September 14, 2015, The Conservancy replaced the aforementioned agreement with a standby liquidity support agreement with a financial institution to support the original principal amount of \$50,000,000 of the variable rate demand obligations. Under this agreement, the financial institution agreed to supply additional liquidity to The Conservancy up to that amount, with which The Conservancy can purchase the bonds if The Conservancy cannot remarket the bonds. In the event of a draw on the \$50,000,000 liquidity support line, the due date would be September 14, 2018.

Interest expense incurred on total notes payable for 2015 was \$17,888,000.

Split Interest Arrangements

The Conservancy enters into split interest arrangements whereby donations are held in trust by The Conservancy or third party trustees and invested. Agreed-upon amounts of the invested funds are payable to the donor or the donor's designee for a specified period of time or until the donor's death, after which time The Conservancy may use the investments for operations or a restricted use specified by the donor. The donated trust asset investments are recorded at fair value based on the latest available information.

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Notes to Consolidated Financial Statements

June 30, 2015

The Conservancy utilizes an IRS-approved annuity table to actuarially calculate the liability associated with the estimated donor payments under these arrangements. The Conservancy determines the discount rate to be used in the month the split interest arrangements are entered into with the donor and these rates have ranged from 1% to 9%. The present value of the actuarially determined liability resulting from these gifts is recorded at the date of gift and adjusted annually thereafter to reflect fair value.

Net Assets

The Conservancy's net assets are reported in the following three classes:

- *Unrestricted net assets* – Revenues derived from dues, unrestricted contributions, government grants and contracts, investment income (other than the temporarily restricted portion of true endowment investment income), and other inflows of assets whose use by The Conservancy is not limited by donor-imposed restrictions. Certain unrestricted net assets have been designated by the Board of Directors to be maintained as quasi endowment funds.
- *Temporarily restricted net assets* – Contributions and other inflows of assets whose use by The Conservancy is limited by donor-imposed stipulations that either expire by passage of time or can be fulfilled and removed by actions of The Conservancy, such as usage for specific programs, including certain overhead and indirect costs, or for spending from true endowment investment income.

When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and are reported on the consolidated statements of activities as net assets released from restrictions.

- *Permanently restricted net assets* – Contributions and other inflows of assets whose use by The Conservancy is limited by donor-imposed stipulations that the principal must be maintained permanently by The Conservancy. The total amount of permanently restricted net assets on the consolidated statements of financial position includes the donor-restricted endowment funds as well as amounts contributed to create a permanent capital fund. This revolving fund is used to finance capital projects and donations to this fund are to be maintained in perpetuity for only this purpose.

Classification of endowment net assets

The Board of Directors of The Conservancy (Board) has approved management's interpretation of the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as enacted by the Council of the District of Columbia. UPMIFA requires the preservation of the fair value of the original gifts as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary.

The Endowment includes both donor-restricted endowment funds and funds designated by the Board to function as endowments. The Conservancy classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, and (b) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as

The Nature Conservancy

Notes to Consolidated Financial Statements

June 30, 2015

temporarily restricted net assets until those amounts are appropriated for expenditure by The Conservancy.

The Conservancy considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the endowment fund;
- The purposes of the institution and the endowment fund;
- General economic conditions;
- The possible effect of inflation or deflation;
- The expected total return from income and appreciation of investments;
- Other resources of the institution; and
- The investment policy of the institution.

Endowments with Eroded Corpus

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or The Conservancy requires to be retained as principal in perpetuity. Deficiencies of this nature that are netted in unrestricted net assets were \$1,450,000 as of June 30, 2015. These deficits resulted from unfavorable market fluctuations that occurred shortly after the investment of newly established endowments and authorized appropriation that was deemed prudent.

4. CONSOLIDATED STATEMENT OF ACTIVITIES

Contributions

Unconditional donor promises to give cash and other assets are reported at fair value at the date that there is sufficient verifiable evidence documenting that a promise was made by the donor and received by The Conservancy. The promises are reported as either temporarily or permanently restricted support if received with donor stipulations that sufficiently limit the use of the donated assets.

The Conservancy recognizes contributed professional services from third parties and contributed goods and trade lands as revenue and as expense or assets, at the fair value of those services or goods when received. Trade lands are real property with minimal ecological value. These properties are sold to provide funds for The Conservancy to carry out its conservation work. During 2015 contributed goods and services totaled \$26,209,000 and contributed trade lands totaled \$2,842,000.

Government Grants and Contracts

Government grants and contracts are considered to be exchange transactions, the majority of which are cost-reimbursable grants. Revenue, including approved indirect cost recovery, is recognized when allowable costs have been incurred. The Conservancy's costs incurred under its government grants and contracts are subject to audit by government agencies. Management believes that disallowance of costs, if any, would not be material to the consolidated financial position or consolidated changes in net assets of The Conservancy.

Program expense allocation

Operating expenses are allocated to program and support categories based on separate cost center types as defined below. Conservation land and easements that are acquired by The Conservancy, but

The Nature Conservancy

Notes to Consolidated Financial Statements

June 30, 2015

not sold or donated, are reflected as an increase in conservation land and easements on the consolidated statements of financial position and are excluded from the program expense categories on the consolidated statements of activities.

The Conservancy accounts for its program expenditures in the following categories:

- *Conservation Activities and Actions* – Expenditures related to the broad spectrum of activities and actions critical to advancing The Conservancy’s mission. Expenditures related to understanding, monitoring, maintaining, restoring, and managing natural areas owned by The Conservancy and others are included, as well as expenditures for developing and enhancing The Conservancy’s ability to gather and share ecological information and to assess and evaluate threats to natural systems. In addition, this area includes expenditures to mitigate, prevent, or slow the effects of these threats, including investments in the institutional development of domestic and international conservation organizations. Expenditures related to improving public land management and supporting the development of sound global policies, including participating in conferences and events that help establish a common vision for conservation worldwide are included, as well as expenditures associated with community outreach and education of key stakeholders and land users in areas where Conservancy conservation programs reside.
- *General and Administration* – Expenditures related to building and maintaining an efficient business infrastructure, including those related to corporate governance, to support and advance the programmatic conservation objectives of The Conservancy.
- *General Fund-Raising* – Expenditures related to fund-raising strategies that provide the revenue stream for both operations and capital needs to further the accomplishment of The Conservancy’s mission and objectives.
- *Membership Development* – Expenditures related to the acquisition and retention of The Conservancy’s members primarily through the use of a direct-mail program.

5. COMMITMENTS AND CONTINGENCIES

Litigation

The Conservancy is a party to various litigations arising out of the normal conduct of its operations. In the opinion of The Conservancy’s management, the ultimate resolution of these matters will not materially affect the financial position, changes in net assets, or cash flows of The Conservancy.

Leases

The Conservancy has entered into non-cancelable operating leases for office space, which expire at various dates through 2027. Certain of these leases contain rent escalation clauses, usually based on the consumer price index.

Land acquisitions and other commitments

The Conservancy has entered into contracts for the purchase of land and other purchase commitments that have not closed as of June 30, 2015, in the amount of \$65,425,000.

The Conservancy has remaining funding commitments to private equity, real estate, and hedge fund investment managers of \$77,206,000 at June 30, 2015.

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Notes to Consolidated Financial Statements
June 30, 2015

6. RETIREMENT PLANS

The Conservancy's employees are eligible after one month of service to participate in The Nature Conservancy Savings and Retirement Plan (the Plan), in which employees can make voluntary, tax-deferred contributions within specified limits. The Plan was established under the provisions of Internal Revenue Code Section 401(k) and has received a favorable determination as to its tax status from the Internal Revenue Service. Certain employees are also eligible to participate in a non-qualified deferred compensation plan created pursuant to Internal Revenue Code Section 457(b). The Conservancy's contributions to the plans were \$15,113,000 for the year ended June 30, 2015.

7. INCOME TAXES

The Conservancy has been granted an exemption from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code. The Internal Revenue Service has classified The Conservancy as other than a private foundation. The Conservancy pays a nominal amount of tax relating to several unrelated business income activities, primarily rental income from debt-financed property. The Conservancy takes no tax positions that it considers to be uncertain.

8. SUBSEQUENT EVENTS

All subsequent events were evaluated through October 9, 2015, which is the date the financial statements were issued.

FOOTNOTE SCHEDULES

The following schedules represent required disclosures of more detailed information regarding certain balances and amounts contained in the consolidated statements of financial position and activities. These are an integral part of the footnotes to the consolidated financial statements.

The Nature Conservancy
Notes to Consolidated Financial Statements
June 30, 2015

9. Pledges receivable

As of June 30, 2015 unconditional promises to give were as follows:

(In thousands)

| | |
|---------------------------------|-------------------|
| Amounts due in | |
| Less than one year | \$ 129,002 |
| One to five years | 101,335 |
| More than five years | 1,418 |
| Subtotal | <u>231,755</u> |
| Less fair value adjustments: | |
| Discount of 3.25% | 5,736 |
| Allowance for doubtful accounts | 6,500 |
| Total | <u>\$ 219,519</u> |

10. Deposits on land and other assets

Deposits on land and other assets consisted of the following at June 30, 2015:

(In thousands)

| | |
|-------------------|------------------|
| Deposits on land | \$ 986 |
| Trade lands | 8,368 |
| Other receivables | 1,471 |
| Prepaid expenses | 9,328 |
| Notes receivable | 10,740 |
| Other assets | 5,653 |
| Total | <u>\$ 36,546</u> |

11. Property and equipment

Property and equipment consisted of the following at June 30, 2015:

(In thousands)

| | |
|---|-------------------|
| Land for operations | \$ 7,210 |
| Buildings and improvements | 139,190 |
| Construction in progress | 29,884 |
| Computer equipment and software | 12,141 |
| Furniture, fixtures, and other | 21,148 |
| | <u>209,573</u> |
| Accumulated depreciation and amortization | <u>(77,312)</u> |
| Total | <u>\$ 132,261</u> |

Depreciation and amortization expense was \$8,894,000 during the year ended June 30, 2015. Of the total assets listed above, \$21,481,000 was fully depreciated at June 30, 2015.

The Nature Conservancy
Notes to Consolidated Financial Statements
June 30, 2015

12. Bonds and notes payable

(In thousands)

| | |
|--|-------------------|
| Unsecured Colorado Educational and Cultural Facilities Authority Revenue Bonds, Tax Exempt, Series 2002A issued in the original principal amount of \$25,053,000, variable interest rate pursuant to rate swap, 0.08% as of June 30, 2015, due July, 2024. | \$ 12,262 |
| Unsecured Colorado Educational and Cultural Facilities Authority Revenue Refunding Bonds, Tax Exempt, Series 2012 issued in the original principal amount of \$144,435,000, with a variable interest rate reset weekly, 0.07% as of June 30, 2015, due July, 2033. | 133,270 |
| Unsecured Taxable Revenue Bonds Series 2009 in the aggregate principal amount of \$100,000,000 issued July 1, 2009, fixed rate of 6.30% due July, 2019. | 100,000 |
| New York State Environmental Facilities Corporation private bonds issued in the aggregate amount of \$50,000,000 with a fixed interest rate of 3.90%, due June, 2024. | 40,338 |
| Loans and mortgages, some of which are collateralized by the land and other assets, and payable in monthly installments, including interest ranging from 0% to 6.0%; final payments are due at various dates through 2033. | 63,144 |
| Conservation Notes, unsecured notes payable in various amounts with interest ranging from 0.40% to 2.0%, due at various dates through 2020. | 21,399 |
| Other notes payable without interest due on demand | 6,328 |
| Total | <u>\$ 376,741</u> |

The fair value of long-term debt, including current maturities, is estimated based on current market rates offered to or by The Conservancy for similar instruments. The fair value of the Unsecured Taxable Revenue Bonds Series 2009 is \$118,835,000 based on market observable inputs at June 30, 2015 and would be characterized within Level 2 if carried at fair value. The fair value of the NY State Environmental Facilities Corporation bonds is \$42,483,000 based on the income approach method at June 30, 2015 and would be characterized within Level 2 if carried at fair value. Based on a blended borrowing rate of 4.25% as of June 30, 2015, the fair value of the remaining long-term debt is approximately \$233,437,000 and would be characterized within Level 2 if carried at fair value.

The Nature Conservancy
Notes to Consolidated Financial Statements
June 30, 2015

The following schedule of amounts due is based on the maturity dates per the debt agreements:

(In thousands)

| | | |
|------------|-----------|----------------|
| 2016 | \$ | 96,825 |
| 2017 | | 67,829 |
| 2018 | | 47,049 |
| 2019 | | 10,248 |
| 2020 | | 122,551 |
| Thereafter | | 32,239 |
| Total | <u>\$</u> | <u>376,741</u> |

13. Net assets

Temporarily restricted net assets are available for the following purposes:

(In thousands)

| | | |
|--|-----------|----------------|
| Land acquisition and other conservation projects | \$ | 270,091 |
| Time restricted for periods after June 30 | | 172,619 |
| Time and purpose restricted for periods after June 30 | | 170,729 |
| True endowment gains subject to future Board of Directors' appropriation | | 117,534 |
| Total | <u>\$</u> | <u>730,973</u> |

Permanently restricted net assets are restricted in perpetuity; the income derived from these investments is expendable to support the operations of The Conservancy. The total amount of permanently restricted net assets on the consolidated statement of financial position includes the donor-restricted endowment funds of \$177,203,000 displayed in the tables below, as well as other amounts such as those contributed to create a permanent capital fund. This fund, the land preservation fund, is used to finance capital projects and is to be maintained in perpetuity for only this purpose. Permanently restricted net assets in the land preservation fund were \$166,136,000 as of June 30, 2015, and the remaining balance of permanently restricted net assets in the land fund was \$3,014,000 as of June 30, 2015.

Endowment funds are categorized in the following net asset classes as of June 30, 2015:

(In thousands)

| | Unrestricted | Temporarily Restricted | Permanently Restricted | Total |
|----------------------------------|---------------------|-------------------------------|-------------------------------|---------------------|
| Donor-restricted endowment funds | \$ (1,450) | \$ 117,534 | \$ 177,203 | \$ 293,287 |
| Board-designated endowment funds | 864,865 | - | - | 864,865 |
| Total endowment funds | <u>\$ 863,415</u> | <u>\$ 117,534</u> | <u>\$ 177,203</u> | <u>\$ 1,158,152</u> |

The Nature Conservancy
Notes to Consolidated Financial Statements
June 30, 2015

Changes in endowment funds by net asset classification for the year ended June 30, 2015 are summarized as follows:

(In thousands)

| | Unrestricted | Temporarily Restricted | Permanently Restricted | Total |
|---|-------------------|---------------------------|---------------------------|---------------------|
| Endowment net assets, beginning of year | \$ 845,265 | \$ 113,843 | \$ 165,838 | \$ 1,124,946 |
| Investment returns | 44,043 | 14,931 | - | 58,974 |
| Contributions and other revenue | 239 | 107 | 12,044 | 12,390 |
| Interfund transfers | 11,925 | 1,660 | 476 | 14,061 |
| Appropriation of assets for expenditure | (52,293) | - | - | (52,293) |
| Net assets released from restrictions | 13,980 | (12,907) | (1,073) | - |
| Subtotal endowment funds | <u>863,159</u> | <u>117,634</u> | <u>177,285</u> | <u>1,158,078</u> |
| Reclassification of net assets | 256 | (100) | (82) | 74 |
| Total endowment funds | <u>\$ 863,415</u> | <u>\$ 117,534</u> | <u>\$ 177,203</u> | <u>\$ 1,158,152</u> |

14. Assets and liabilities carried at fair value

Assets and liabilities carried at fair value are classified in the fair value hierarchy based on the lowest level of input that is significant to the valuation.

Fair value for Level 1 is based upon quoted prices in active markets for identical assets and liabilities. Market price data is generally obtained from exchange or dealer markets.

Fair value for Level 2 is based on quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and on model-based valuation techniques, for which all significant assumptions are observable in the market or can be corroborated by observable market data for substantially the full term of the assets. Inputs are obtained from various sources including market participants, dealers, and brokers.

Fair value for Level 3 is based on valuation techniques that use significant inputs that are unobservable as they trade infrequently or not at all.

The Conservancy uses the practical expedient to determine the fair value for some of its investments, which permits the use of Net Asset Value (NAV) without adjustment under certain circumstances.

In order to partially insulate itself from the variable nature of the interest rates on its outstanding debt, The Conservancy has three interest rate swap agreements that fix the rates on several variable rate bonds. Interest rate swaps are valued using both observable and unobservable inputs, such as quotations received from the counterparty, dealers or brokers, whenever available and considered reliable. In instances where models are used, the value of the interest rate swap depends upon the contractual terms of, and specific risks inherent in, the instrument as well as the availability and reliability of observable inputs. Such inputs include market prices for reference securities, yield curves, credit curves, measures of volatility, prepayment rates, assumptions for nonperformance risk, and correlations of such inputs. The Conservancy's interest rate swap arrangements have inputs which can generally be corroborated by market data and are therefore classified within Level 2.

The Nature Conservancy
Notes to Consolidated Financial Statements
June 30, 2015

Fair value of interest rate swaps at June 30, 2015:

(In thousands)

Interest rate contracts

Consolidated Statement of Financial Position location:

Accounts payable and accrued liabilities \$ 37,492

Change in fair value in Consolidated Statement of Activities

Other income \$ 515

The Nature Conservancy
Notes to Consolidated Financial Statements
June 30, 2015

Assets and liabilities categorized by input level:

(In thousands)

| | Level 1 | Level 2 | Level 3 | Total |
|--|-------------------|-------------------|---------------------|---------------------|
| Investments: | | | | |
| Short-term investments | \$ 1,644 | \$ 78,062 | \$ - | \$ 79,706 |
| Repurchase agreements | - | 4,061 | - | 4,061 |
| Fixed income: | | | | |
| U.S. treasuries | 43,521 | - | - | 43,521 |
| Asset-backed securities | - | 44,185 | - | 44,185 |
| Taxable Municipals | - | 693 | - | 693 |
| Corporate debt | - | 199,736 | - | 199,736 |
| Mortgage-backed securities | - | 16,094 | - | 16,094 |
| U.S. agency bonds | - | 114,184 | - | 114,184 |
| Public equity: | | | | |
| Consumer discretionary | 43,059 | - | - | 43,059 |
| Consumer staples | 8,852 | - | - | 8,852 |
| Energy | 8,435 | - | - | 8,435 |
| Financial services | 19,910 | - | - | 19,910 |
| Health care | 9,345 | - | - | 9,345 |
| Industrials | 27,672 | - | - | 27,672 |
| Information technology | 19,403 | - | - | 19,403 |
| Materials | 13,427 | - | - | 13,427 |
| Utilities | 1,685 | - | - | 1,685 |
| Other industries | 614 | - | - | 614 |
| Commingled equity funds | - | - | 517,235 | 517,235 |
| Exchange traded funds | 12,568 | - | - | 12,568 |
| Closed end mutual funds | 70,910 | - | - | 70,910 |
| Hedge funds | - | - | 460,292 | 460,292 |
| Private equity | - | - | 211,920 | 211,920 |
| Private real estate | - | - | 53,507 | 53,507 |
| Split interests, trusteeed | 152,627 | 102,958 | 13,727 | 269,312 |
| Split interests, non-trusteed | - | - | 32,843 | 32,843 |
| Total investments at fair value | <u>433,672</u> | <u>559,973</u> | <u>1,289,524</u> | <u>2,283,169</u> |
| Securities pledged under | | | | |
| securities lending agreement | \$ 33,582 | \$ - | \$ - | \$ 33,582 |
| Pledges receivable | - | - | 219,519 | 219,519 |
| Total assets measured at fair value | <u>\$ 467,254</u> | <u>\$ 559,973</u> | <u>\$ 1,509,043</u> | <u>\$ 2,536,270</u> |
| Interest rate swaps liability | \$ - | \$ 37,492 | \$ - | \$ 37,492 |
| Payable under securities | | | | |
| lending agreement | 33,582 | - | - | 33,582 |
| Total liabilities measured at fair value | <u>\$ 33,582</u> | <u>\$ 37,492</u> | <u>\$ -</u> | <u>\$ 71,074</u> |

The Nature Conservancy
Notes to Consolidated Financial Statements
June 30, 2015

Investments included in Level 3 primarily consist of The Conservancy's ownership in alternative investments (principally limited partnership interests in hedge and private equity funds) as well as investments held within private arrangements. The value of certain alternative investments represents the ownership interest in the NAV of the respective partnership. Approximately 77.6% of Level 3 investments held by the partnerships consist of marketable securities and 22.4% are securities that do not have readily determinable fair values. The fair values of the securities held by limited partnerships that do not have readily determinable fair values are determined by the general partner and are based on appraisals, or other estimates that require varying degrees of judgment. If no public market exists for the investment securities, the fair value is determined by the general partner taking into consideration, among other things, the cost of the securities, prices of recent significant placements of securities of the same issuer, and subsequent developments concerning the companies to which the securities relate. The Conservancy has performed significant due diligence around these investments to ensure NAV is an appropriate measure of fair value.

Investments valued using NAV as of June 30, 2015:

| <i>(In thousands)</i> | <u>Fair Value</u> | <u>Unfunded Commitments</u> | <u>Redemption Frequency</u> | <u>Redemption Notice Period</u> |
|----------------------------|---------------------|-----------------------------|---|---|
| Global equity funds | \$ 265,560 | \$ - | Daily, weekly, monthly, quarterly | 2 days, 7 days, 10 business days, 30 days |
| International equity funds | 219,570 | - | Daily, monthly, quarterly | 6 business days, 14 days, 60 calendar days, 90 days |
| Domestic equity funds | 32,105 | - | Monthly | 60 days |
| Hedge funds | 460,292 | 13,333 | Monthly, quarterly, semi-annually, annually, biennially, rolling 2, 3 & 4 years | 30 - 90 days |
| Private equity funds | 195,879 | 35,630 | N/A | N/A |
| Real estate funds | 53,507 | 28,243 | N/A | N/A |
| Total | <u>\$ 1,226,913</u> | <u>\$ 77,206</u> | | |

The Conservancy uses a standard charitable gift calculation model and the IRS discount rate to determine the present value of split interest agreements where The Conservancy serves as trustee. For split interest agreements where The Conservancy is not the trustee, valuations are based on the values reported by third-party trustees, while noting that the valuation techniques for future distributions expected to be received over the term of the agreement and unobservable inputs - such as discount rates, life expectancies, and trust payouts - may vary widely among trustees. There is no market for these agreements, and they are therefore classified within Level 3.

The Nature Conservancy
Notes to Consolidated Financial Statements
June 30, 2015

Rollforward of Level 3 financial instruments:

(In thousands)

| | Fair value as of June 30, 2014 | Realized gains (losses) | Unrealized gains (losses) | Purchases | Sales | Fair value as of June 30, 2015 |
|-------------------------------|--------------------------------------|----------------------------|------------------------------|-------------------|---------------------|--------------------------------------|
| Commingled equity funds | \$ 411,973 | \$ 4,779 | \$ 9,753 | \$ 159,557 | \$ (68,827) | \$ 517,235 |
| Hedge funds | 244,839 | 32,162 | 9,159 | 297,392 | (123,260) | 460,292 |
| Private equity | 202,281 | 28,024 | (523) | 29,977 | (47,839) | 211,920 |
| Real estate | 44,547 | 2,261 | 3,039 | 19,199 | (15,539) | 53,507 |
| Split interest arrangements | 48,855 | - | 60 | 2,920 | (5,265) | 46,570 |
| Total | <u>952,495</u> | <u>67,226</u> | <u>21,488</u> | <u>509,045</u> | <u>(260,730)</u> | <u>1,289,524</u> |
| Pledges receivable | <u>222,770</u> | <u>-</u> | <u>(3,251)</u> | <u>-</u> | <u>-</u> | <u>219,519</u> |
| Total investments and pledges | <u>\$1,175,265</u> | <u>\$ 67,226</u> | <u>\$ 18,237</u> | <u>\$ 509,045</u> | <u>\$ (260,730)</u> | <u>\$ 1,509,043</u> |

Of the net realized and unrealized gains of \$85,463,000 in the table above, \$88,714,000 are reflected in the accompanying statement of activities as investment gains. The remaining amounts include a \$3,251,000 decrease in pledges, of which a net \$2,751,000 decrease is reflected in the accompanying statement of financial position and statement of activities as the result of pledge payments and pledge contributions. The remaining \$500,000 decrease is reflected as conservation activities and actions program expense.

Investment gains consisted of the following for the year ended June 30, 2015:

(In thousands)

| | |
|---|------------------|
| Dividends and interest income | \$ 23,249 |
| Realized and unrealized gains (net of expenses of \$12,656) | 60,000 |
| Change in value of split interest arrangements | (39,050) |
| Total investment income | <u>\$ 44,199</u> |

15. Leases

The following is a schedule of future minimum lease payments for all operating leases as of June 30, 2015:

(In thousands)

| | |
|------------------------------|------------------|
| 2016 | \$ 6,297 |
| 2017 | 4,985 |
| 2018 | 4,426 |
| 2019 | 3,084 |
| 2020 | 2,795 |
| Thereafter | \$ 6,258 |
| Total minimum lease payments | <u>\$ 27,845</u> |

Rent expense was \$12,032,000 for the year ended June 30, 2015.

The Nature Conservancy
Supplemental Schedules
For the years ended June 30, 2015 and 2014

SUPPLEMENTAL SCHEDULES

Following are supplemental schedules:

Consolidated statements of financial position as of June 30, 2015 (with comparative totals as of June 30, 2014)

Summarized consolidated statements of activities for the year ended June 30, 2015 (with comparative totals for the year ended June 30, 2014)

Schedule of functional expenses as reported in the consolidated statement of activities for the year ended June 30, 2015 by natural account classification (with comparative totals for the year ended June 30, 2014).

While these schedules are not required under Generally Accepted Accounting Principles, they provide useful additional detail to help the user of these financial statements understand how funds are spent, as well as providing prior year comparisons.

The Nature Conservancy
Supplemental Schedule - Consolidated Statements of Financial Position
As of June 30, 2015 and 2014

| <i>(Amounts in thousands)</i> | 2015 | 2014 |
|---|---------------------|---------------------|
| Assets | | |
| Cash and cash equivalents | \$ 105,090 | \$ 179,262 |
| Restricted cash | 14,820 | 29,304 |
| Restricted short-term investments | 25,000 | - |
| Government grants and contracts receivable | 21,776 | 21,822 |
| Pledges receivable, net | 219,519 | 222,770 |
| Collateral received under securities lending agreement | 33,582 | 42,140 |
| Deposits on land and other assets | 36,546 | 27,493 |
| Property and equipment, net of accumulated depreciation and amortization | 132,261 | 123,269 |
| Investments - Capital fund | 820,909 | 684,932 |
| Investments - Split interest arrangements | 301,444 | 307,963 |
| Investments - Endowment fund | 1,160,816 | 1,127,610 |
| Conservation lands | 1,809,805 | 1,815,004 |
| Conservation easements | 2,030,932 | 1,937,343 |
| Total assets | <u>\$ 6,712,500</u> | <u>\$ 6,518,912</u> |
| Liabilities | | |
| Accounts payable and accrued liabilities | \$ 103,482 | \$ 100,161 |
| Payable under securities lending agreement | 33,582 | 42,140 |
| Deferred revenue and refundable advances | 99,748 | 89,058 |
| Bonds and notes payable | 376,741 | 363,562 |
| Split interest arrangements payable | 174,979 | 146,532 |
| Total liabilities | <u>788,532</u> | <u>741,453</u> |
| Net assets | | |
| Unrestricted | | |
| Undesignated | 8,875 | 17,952 |
| Land, easements, and project funds | 3,969,854 | 3,820,356 |
| Board-designated quasi endowment and similar funds | 867,913 | 849,764 |
| Total unrestricted | <u>4,846,642</u> | <u>4,688,072</u> |
| Temporarily restricted | 730,973 | 756,277 |
| Permanently restricted | 346,353 | 333,110 |
| Total net assets | <u>5,923,968</u> | <u>5,777,459</u> |
| Total liabilities and net assets | <u>\$ 6,712,500</u> | <u>\$ 6,518,912</u> |

The Nature Conservancy
Supplemental Schedule - Summarized Consolidated Statements of Activities
For the years ended June 30, 2015 and 2014

| <i>(Amounts in thousands)</i> | 2015 | 2014 |
|--|---------------------|---------------------|
| Support and revenues | | |
| Dues and contributions | \$ 545,069 | \$ 560,417 |
| Land and easements contributed for conservation | 99,544 | 57,614 |
| Government grants and contracts | 99,209 | 120,687 |
| Investment income | 44,199 | 235,213 |
| Sales of conservation land and easements to governments and others | 101,238 | 80,915 |
| Other | <u>58,296</u> | <u>59,433</u> |
| Total support and revenues | 947,555 | 1,114,279 |
| Expenses | | |
| Program expenses | 573,205 | 541,179 |
| General and administration | 136,586 | 121,776 |
| Fund-raising | | |
| General fund-raising | 64,793 | 67,099 |
| Membership development | <u>26,462</u> | <u>27,817</u> |
| Total expenses | 801,046 | 757,871 |
| Increase in net assets | 146,509 | 356,408 |
| Net assets at beginning of year | <u>5,777,459</u> | <u>5,421,051</u> |
| Net assets at end of year | <u>\$ 5,923,968</u> | <u>\$ 5,777,459</u> |

The Nature Conservancy
Supplemental Schedule - Schedules of Functional Expenses
For the year ended June 30, 2015 with summarized totals for the year ended June 30, 2014

(Amounts in thousands)

| | Program expenses | | Support services expenses | | | Totals | |
|--|-------------------------------------|----------------------------|-----------------------------------|------------------------|---------------------------------|---------------------|---------------------|
| | Conservation activities and actions | General and administration | Fund-raising General fund-raising | Membership development | Total Support services expenses | 2015 Total expenses | 2014 Total expenses |
| Personnel | \$ 194,826 | \$ 77,743 | \$ 52,695 | \$ 3,383 | \$ 133,821 | \$ 328,647 | \$ 309,859 |
| Contract, professional fees | 72,136 | 10,650 | 4,428 | 7,790 | 22,868 | 95,004 | 87,783 |
| Grants and allocations | 63,877 | 89 | 20 | - | 109 | 63,986 | 49,425 |
| Supplies | 8,774 | 3,667 | 615 | 1,283 | 5,565 | 14,339 | 14,733 |
| Telecommunications | 1,603 | 1,511 | 242 | 35 | 1,788 | 3,391 | 3,511 |
| Postage and mailing service | 1,718 | 305 | 394 | 8,286 | 8,985 | 10,703 | 10,749 |
| Occupancy | 2,141 | 9,669 | 219 | 3 | 9,891 | 12,032 | 11,646 |
| Equipment rental and maintenance | 4,512 | 1,270 | 168 | - | 1,438 | 5,950 | 5,886 |
| Printing and publication | 3,801 | 217 | 967 | 5,090 | 6,274 | 10,075 | 11,163 |
| Travel | 16,390 | 3,579 | 2,565 | 87 | 6,231 | 22,621 | 22,120 |
| Conferences and meetings | 7,675 | 1,885 | 1,276 | 21 | 3,182 | 10,857 | 11,483 |
| Interest | 17,919 | - | - | - | - | 17,919 | 18,618 |
| Depreciation and amortization | 7,082 | 1,507 | 305 | - | 1,812 | 8,894 | 9,468 |
| Equipment | 3,472 | 253 | 38 | - | 291 | 3,763 | 3,060 |
| Taxes and licenses | 1,148 | 1,268 | 80 | 8 | 1,356 | 2,504 | 2,065 |
| Utilities, repairs, maintenance, and construction | 6,209 | 2,281 | 161 | - | 2,442 | 8,651 | 9,261 |
| Insurance | 2,767 | 1,702 | 37 | - | 1,739 | 4,506 | 4,141 |
| Real estate taxes | 4,704 | 937 | 8 | - | 945 | 5,649 | 6,501 |
| Closing costs | 2,197 | 580 | - | - | 580 | 2,777 | 1,565 |
| Contributed goods and services non-cash expense | 11,413 | 12,485 | 419 | 470 | 13,374 | 24,787 | 20,494 |
| All other | 1,647 | 4,988 | 156 | 6 | 5,150 | 6,797 | 4,590 |
| Subtotal | 436,011 | 136,586 | 64,793 | 26,462 | 227,841 | 663,852 | 618,121 |
| Book value of conservation land and easements sold or donated to government and others | 137,194 | - | - | - | - | 137,194 | 139,750 |
| Total | <u>\$ 573,205</u> | <u>\$ 136,586</u> | <u>\$ 64,793</u> | <u>\$ 26,462</u> | <u>\$ 227,841</u> | <u>\$ 801,046</u> | <u>\$ 757,871</u> |

The Nature Conservancy

Consolidated Financial Statements

For the year ended June 30, 2014

And report thereon



Independent Auditor's Report

To the Board of Directors of
The Nature Conservancy

We have audited the accompanying consolidated financial statements of The Nature Conservancy and its chapters and affiliates ("The Conservancy"), which comprise the consolidated statement of financial position as of June 30, 2014, and the related consolidated statements of activities and of cash flows for the year then ended.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on the consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the Conservancy's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Conservancy's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of The Nature Conservancy and its chapters and affiliates at June 30, 2014, and the changes in their net assets and their cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.



Other Matter

Our audit was conducted for the purpose of forming an opinion on the 2014 consolidated financial statements taken as a whole. The accompanying summarized consolidated statements of financial position as of June 30, 2014 and 2013, the summarized consolidated statements of activities for the years ended June 30, 2014 and 2013, and the schedule of functional expenses for the year ended June 30, 2014, with summarized totals for the year ended June 30, 2013 are presented for purposes of additional analysis and are not a required part of the consolidated financial statements. The information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves and other additional procedures, in accordance with auditing standards generally accepted in the United States of America. In our opinion, the 2014 information is fairly stated in all material respects in relation to the consolidated financial statements taken as a whole. The 2013 prior year summarized comparative information has been derived from the Conservancy's 2013 consolidated financial statements, and in our report dated October 17, 2013, we expressed an unqualified opinion on those consolidated financial statements.

PricewaterhouseCoopers LLP

October 10, 2014

The Nature Conservancy
Consolidated Statement of Financial Position
As of June 30, 2014

(Amounts in thousands)

Assets

| | | |
|--|------------------|----------------------------|
| Cash and cash equivalents | | \$ 179,262 |
| Restricted cash | | 29,304 |
| Government grants and contracts receivable | | 21,822 |
| Pledges receivable, net | | 222,770 |
| Collateral received under securities lending agreement | | 42,140 |
| Deposits on land and other assets | | 27,493 |
| Property and equipment, net of accumulated depreciation and amortization | | 123,269 |
| Investments | | |
| Investments - Capital fund | 684,932 | |
| Investments - Split interest arrangements | 307,963 | |
| Investments - Endowment fund | <u>1,127,610</u> | |
| Total investments | | 2,120,505 |
| Conservation lands | | 1,815,004 |
| Conservation easements | | <u>1,937,343</u> |
| Total assets | | <u><u>\$ 6,518,912</u></u> |

Liabilities

| | | |
|--|--|-----------------------|
| Accounts payable and accrued liabilities | | \$ 100,161 |
| Payable under securities lending agreement | | 42,140 |
| Deferred revenue and refundable advances | | 89,058 |
| Bonds and notes payable | | 363,562 |
| Split interest arrangements | | <u>146,532</u> |
| Total liabilities | | <u><u>741,453</u></u> |

Net assets

| | | |
|--|----------------|----------------------------|
| Unrestricted | | |
| Undesignated | 17,952 | |
| Land, easements, and project funds | 3,820,356 | |
| Board-designated quasi endowment and similar funds | <u>849,764</u> | |
| Total unrestricted | | 4,688,072 |
| Temporarily restricted | | 756,277 |
| Permanently restricted | | <u>333,110</u> |
| Total net assets | | <u><u>5,777,459</u></u> |
| Total liabilities and net assets | | <u><u>\$ 6,518,912</u></u> |

The accompanying notes are an integral part of these consolidated financial statements.

The Nature Conservancy
Consolidated Statement of Activities
For the year ended June 30, 2014

(Amounts in thousands)

| | Unrestricted | Temporarily restricted | Permanently restricted | Total |
|--|---------------------|---------------------------|---------------------------|---------------------|
| Support and revenues | | | | |
| Dues and contributions | \$ 248,721 | \$ 271,976 | \$ 16,815 | \$ 537,512 |
| Contributed goods and services | 22,905 | - | - | 22,905 |
| Land and easements contributed for conservation | 57,614 | - | - | 57,614 |
| Government grants and contracts | 120,687 | - | - | 120,687 |
| Investment income | 185,593 | 49,620 | - | 235,213 |
| Other income | 59,433 | - | - | 59,433 |
| Total support and revenues before sales of conservation land and easements and net assets released from restrictions | 694,953 | 321,596 | 16,815 | 1,033,364 |
| Sales of conservation land and easements to governments and others | 80,915 | - | - | 80,915 |
| Net assets released from restrictions | 200,235 | (200,235) | - | - |
| Total support and revenues | 976,103 | 121,361 | 16,815 | 1,114,279 |
| Expenses | | | | |
| Program expenses | | | | |
| Conservation activities and actions | 401,429 | - | - | 401,429 |
| Book value of conservation land and easements sold or donated to governments and others | 139,750 | - | - | 139,750 |
| Total program expenses | 541,179 | - | - | 541,179 |
| Support services expenses | | | | |
| General and administration | 121,776 | - | - | 121,776 |
| Fund-raising | | | | |
| General fund-raising | 67,099 | - | - | 67,099 |
| Membership development | 27,817 | - | - | 27,817 |
| Total support services expenses | 216,692 | - | - | 216,692 |
| Total expenses | 757,871 | - | - | 757,871 |
| Increase in net assets | 218,232 | 121,361 | 16,815 | 356,408 |
| Reclassification of net assets | (162) | - | 162 | - |
| Total increase in net assets | 218,070 | 121,361 | 16,977 | 356,408 |
| Net assets at beginning of year | 4,470,002 | 634,916 | 316,133 | 5,421,051 |
| Net assets at end of year | <u>\$ 4,688,072</u> | <u>\$ 756,277</u> | <u>\$ 333,110</u> | <u>\$ 5,777,459</u> |

The accompanying notes are an integral part of these consolidated financial statements.

The Nature Conservancy
Consolidated Statement of Cash Flows
For the year ended June 30, 2014

(Amounts in thousands)

Reconciliation of increase in net assets to cash provided by operating activities:

| | | | |
|--|----|-----------|-----------|
| Increase in net assets | | \$ | 356,408 |
| Non-cash adjustments: | | | |
| Contributed land and easements | \$ | (60,214) | |
| Losses on sales of land, easements, and property | | 61,155 | |
| Realized/Unrealized investment gains | | (198,392) | |
| Change in value of split interest agreements | | (10,499) | |
| Change in value of interest rate swaps | | (3,513) | |
| Depreciation and amortization | | 9,468 | (201,995) |
| Changes in assets and liabilities: | | | |
| Increase in receivables | | (41,968) | |
| Decrease in restricted cash | | 316 | |
| Decrease in other assets | | 2,518 | |
| Increase in split interests | | 2,658 | |
| Decrease in other liabilities | | (145) | (36,621) |
| Cash provided by (used in) land activities: | | | |
| Proceeds from sales of land and easements | | 87,497 | |
| Purchases of land and easements | | (103,646) | (16,149) |
| Contributions for long-term purposes | | | (16,816) |
| Net cash provided by operating activities | | | \$ 84,827 |

Investing activities:

| | | | |
|---------------------------------------|--|-------------|----------|
| Proceeds from sale of investments | | 1,581,602 | |
| Purchases of investments | | (1,557,652) | |
| Purchases of property and equipment | | (30,576) | |
| Other - net | | (10,789) | |
| Net cash used in investing activities | | | (17,415) |

Financing activities:

| | | | |
|---|--|----------|-------|
| Proceeds from securities lending program | | 7,029 | |
| Repayments of securities lending program | | (7,029) | |
| Principal payments on debt | | (21,449) | |
| Proceeds from issuance of debt | | 8,765 | |
| Proceeds from restricted contributions | | 16,816 | |
| Net cash provided by financing activities | | | 4,132 |

| | | | |
|--|--|--|------------|
| Net change in cash and cash equivalents | | | 71,544 |
| Cash and cash equivalents, beginning of year | | | 107,718 |
| Cash and cash equivalents, end of year | | | \$ 179,262 |

Supplemental data

| | | | |
|---------------|--|----|--------|
| Interest paid | | \$ | 17,325 |
|---------------|--|----|--------|

The accompanying notes are an integral part of these consolidated financial statements.

The Nature Conservancy
Notes to Consolidated Financial Statements
June 30, 2014

ACCOUNTING POLICY FOOTNOTES

The following notes present disclosures of the significant accounting policies and related information relating to balances and amounts contained in the consolidated statements of financial position and activities. These notes are an integral part of the consolidated financial statements.

The Nature Conservancy

Notes to Consolidated Financial Statements

June 30, 2014

1. ORGANIZATION

The Nature Conservancy (The Conservancy) is a global conservation organization. The mission of The Conservancy is to conserve the lands and waters on which all life depends. The Conservancy conducts its activities throughout the United States, Canada, Latin America, the Caribbean, Africa, Asia, and the Pacific.

The Conservancy's primary sources of revenue are contributions from the public (including gifts of land), investment income, government grants, and sales of conservation interests to government agencies or other conservation buyers. These resources are used to help solve critical challenges by significantly improving the health of globally important natural systems that enhance the lives of people around the world. Under its conservation framework, The Conservancy concentrates on four global challenges: conserving critical lands, restoring oceans, securing fresh water, and reducing the impact of climate change. Working with partners – including indigenous communities, governments, and businesses – The Conservancy pursues solutions that protect and restore natural systems, use nature sustainably, and broaden support for conservation.

2. CONSOLIDATED FINANCIAL STATEMENTS

The consolidated financial statements are presented on the accrual basis of accounting and include the accounts of all The Conservancy's chapters and affiliates, both domestic and international, including those which are separately incorporated, receive gifts, and perform conservation activities in the name of The Conservancy. All significant intercompany transactions have been eliminated.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from the estimated amounts.

3. CONSOLIDATED STATEMENT OF FINANCIAL POSITION

Cash, Cash Equivalents, and Restricted Cash

Cash represents operating cash held in bank accounts in high quality financial institutions in the United States and 34 other countries. The cash in non-U.S. accounts is uninsured, but is limited per country to amounts that, in the opinion of management, are not material to the financial statements. Cash equivalents represents short-term, highly liquid investments with maturities of three months or less when purchased. Restricted cash represents monies held in trust related to requirements of specific conservation project agreements.

Government Grants and Contracts Receivable/Deferred Revenue and Refundable Advances

The Conservancy receives grants and contracts from federal, state, and local agencies to be used for specific programs or land purchases. The excess of reimbursable expenditures over cash receipts is included in government grants receivable, and any excess of cash receipts over reimbursable expenditures is included in deferred revenue and refundable advances.

Pledges Receivable

Pledges receivable represent unconditional promises to give and are reported at fair value by discounting the expected future pledge payments at the prime interest rate at the balance sheet date.

The Nature Conservancy

Notes to Consolidated Financial Statements

June 30, 2014

and accordingly are categorized as Level 3 assets. The primary unobservable input used in the fair value measurement of the Conservancy's pledges receivable is the discount rate. Significant fluctuations in the discount rate could result in a material change. The discount rate used in the present value technique to determine fair value of pledges receivable is revised at each measurement date to reflect current market conditions and the creditworthiness of donors. In addition, management evaluates payment history and market conditions to estimate allowances for doubtful pledges. Changes in the fair value of pledges receivable are reported in the statement of activities as contribution revenue except for changes in the allowance which are reported as program expenses at each subsequent reporting date. Pledges receivable past due by 90 days are, in the opinion of management, not material to the financial statements.

Not recorded as pledges receivable are \$54,946,000, that are conditioned upon The Conservancy raising matching gifts or acquiring certain conservation lands. Conditional promises to give are recognized as contributions when the donor-imposed conditions are substantially met.

Securities Lending Agreement

The Conservancy lends certain securities in its investment portfolio to qualified borrowers on a short-term, fully collateralized basis in exchange for interest to help offset custodial fees. Collateral in the form of cash in US dollars, securities issued or guaranteed by the US government, or irrevocable letters of credit issued by banks independent of the borrowers is marked-to-market on a daily basis, and the borrower is required to deliver the difference between the daily market value of the collateral and 102% of the loaned securities' original fair market value if denominated in US dollars or 105% if denominated in foreign currency. The lending agent, in its agreement with The Conservancy, guarantees the repayment of the loan in the event the borrower defaults. The Conservancy retains all the benefits of ownership including rights to dividends, interest, and other cash distributions pertaining to the loaned securities. The Conservancy also retains the right to redeem the loaned securities prior to the stipulated redemption date.

At June 30, 2014, The Conservancy recorded \$42,140,000 in collateral received under its securities lending program and an equal amount payable to the borrowers under the agreement. These amounts are reflected in assets and liabilities in the consolidated statement of financial position.

Property and Equipment

Property and equipment are carried at cost. Depreciation and amortization is provided using the straight-line method for all depreciable assets over their estimated future lives as follows:

| | |
|---------------------------------|--------------|
| Building and improvements | 5 – 30 years |
| Computer equipment and software | 3 – 5 years |
| Furniture, fixtures, and other | 4 – 25 years |

Concentration of Credit Risk

The Conservancy's excess cash is invested with high quality institutions, the largest concentrations of which are invested in U.S. Agencies (70.5%) and Repurchase Agreements (29.4%); 82.4% of the repurchase agreements are backed by U.S. Treasuries and U.S. Agencies.

Pursuant to its investment policy, The Conservancy's investments cannot have more than 10% of their assets at market value in securities of any one issuer, be they short-term or long-term, other than the U.S. Government and its Agencies. At June 30, 2014, the single largest non-U.S.

The Nature Conservancy

Notes to Consolidated Financial Statements

June 30, 2014

Government issuer exposure was 7.55% of the Capital and Endowment Fund investments. This issue is in the form of a global commingled equity fund.

Investments

Investments are carried at estimated fair market value and reported in three distinct categories:

- *Capital fund* – funds held primarily for the future acquisition of conservation land, easements, and for funding other conservation projects.
- *Split interest arrangements* – donations that are held in trust by The Conservancy or third party trustees, representing beneficial interests in trusts.
- *Endowment fund* – funds held as long-term capital to generate income for The Conservancy's operations.

Endowment Investment and Spending Policies

The Conservancy's Endowment (Endowment) includes both donor-restricted endowment funds and funds designated by the Board of Directors (Board) to function as endowments. The amount of Endowment income provided each year for operations is established by the Finance Committee of the Board, through its adoption of an annual endowment spending rate and spending rate base. The spending rate for the year ended June 30, 2014 was 5.0% of the average fair market value of the 60 months of calendar years 2008 through 2012.

The Conservancy recognizes that risk must be assumed to achieve its stated long-term investment objectives. Therefore, asset allocations and ranges are necessarily diverse, and consider liquidity needs. The Conservancy has considered its ability to withstand short and intermediate term variability and concluded that the portfolio can tolerate some interim fluctuations in market values and rates of return in order to achieve its objectives. However, The Conservancy realizes that market performance varies and that the portfolio's investment objectives may not be achievable during short-term periods.

The Conservancy has chosen not to manage its underlying assets directly, but to utilize independent investment managers. To maintain prudent diversification and to manage risk, The Conservancy's portfolio is divided among roughly 50 separate managers.

Conservation Lands and Easements

The Conservancy records land and land interests at cost if purchased or at fair value at the date of acquisition, if all or part of the land was received as a donation. Fair value is generally determined by appraisal at the time of acquisition and is not subsequently adjusted. Upon sale or gift, the book value of the land or land interest is reported as a program expense and the related proceeds, if any, are reported as revenue in the consolidated statement of activities.

Conservation land is real property with significant ecological value. These properties are either managed in an effort to protect the natural biological diversity of the property, or transferred to other organizations who will manage the lands in a similar fashion.

Conservation easements are comprised of listed rights and/or restrictions over the owned property that are conveyed by a property owner to The Conservancy, almost always in perpetuity, in order to

The Nature Conservancy

Notes to Consolidated Financial Statements

June 30, 2014

protect the owned property as a significant natural area, as defined in federal tax regulations. These intangible assets may be sold or transferred to others so long as the assignee agrees to carry out, in perpetuity, the conservation purposes intended by the original grantor. Conservation easements, by their very nature, do not generate material amounts of cash inflow annually.

Bonds and Notes Payable

The Conservancy uses debt, both fixed and variable, primarily to finance the acquisition of conservation lands and easements. Debt is reported at carrying value.

In order to partially insulate itself from the variable nature of the interest rates on its outstanding debt, The Conservancy has three interest rate swap agreements. The Conservancy pays a fixed rate of 4.373% on \$95,375,000 in return for receipt of variable rate interest in the amount of 3-month LIBOR and pays a fixed rate of 2.962% on \$190,000,000 in return for receipt of variable rate interest in the amount of 67% of 3-month LIBOR. The Conservancy pays a fixed rate of 3.56% on \$25,053,000 in return for receipt of variable rate interest in the amount of 67% of 1-month LIBOR. Maturities of the swap agreements range from 2027 to 2033 and the counterparty to these swaps has the option to terminate at their discretion. The fair value of these interest rate swap agreements are reflected in the accompanying consolidated statement of position as accounts payable and accrued liabilities.

Due to the nature of certain variable-rate bond agreements, The Conservancy may receive notice of an optional tender on its variable-rate bonds, in which case The Conservancy would have an obligation to purchase the bonds tendered if unable to secure alternate financing at that time. The Conservancy entered into a standby liquidity support agreement with a financial institution to support \$100,000,000 of the original principal amount of the variable rate demand obligations. Under this agreement, the financial institution agreed to supply additional liquidity to The Conservancy up to that amount, with which The Conservancy can purchase the bonds if The Conservancy cannot remarket the bonds. In the event of a draw on the \$100,000,000 liquidity support line, the due date would be three years from the earlier of the date of the draw or September 13, 2015.

Interest expense incurred on total notes payable for 2014 was \$18,601,000.

Split Interest Arrangements

The Conservancy enters into split interest arrangements whereby donations are held in trust by The Conservancy or third party trustees and invested. Agreed-upon amounts of the invested funds are payable to the donor or the donor's designee for a specified period of time or until the donor's death, after which time The Conservancy may use the investments for operations or a restricted use specified by the donor. The donated trust asset investments are recorded at fair value based on the latest available information.

The Conservancy utilizes an IRS-approved annuity table to actuarially calculate the liability associated with the estimated donor payments under these arrangements. The Conservancy determines the discount rate to be used in the month the split interest arrangements are entered into with the donor and these rates have ranged from 1% to 9%. The present value of the actuarially determined liability resulting from these gifts is recorded at the date of gift and adjusted annually thereafter to reflect fair value.

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Notes to Consolidated Financial Statements

June 30, 2014

Net Assets

The Conservancy's net assets are reported in the following three classes:

- *Unrestricted net assets* – Revenues derived from dues, unrestricted contributions, government grants and contracts, investment income (other than the temporarily restricted portion of true endowment investment income), and other inflows of assets whose use by The Conservancy is not limited by donor-imposed restrictions. Certain unrestricted net assets have been designated by the Board of Directors to be maintained as quasi endowment funds.
- *Temporarily restricted net assets* – Contributions and other inflows of assets whose use by The Conservancy is limited by donor-imposed stipulations that either expire by passage of time or can be fulfilled and removed by actions of The Conservancy, such as usage for specific programs, including certain overhead and indirect costs, or for spending from true endowment investment income.

When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and are reported on the consolidated statement of activities as net assets released from restrictions.

- *Permanently restricted net assets* – Contributions and other inflows of assets whose use by The Conservancy is limited by donor-imposed stipulations that the principal must be maintained permanently by The Conservancy. The total amount of permanently restricted net assets on the consolidated statement of financial position includes the donor-restricted endowment funds as well as amounts contributed to create a permanent capital fund. This revolving fund is used to finance capital projects and donations to this fund are to be maintained in perpetuity for only this purpose.

Classification of endowment net assets

The Board of Directors of The Conservancy (Board) has approved management's interpretation of the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as enacted by the Council of the District of Columbia. UPMIFA requires the preservation of the fair value of the original gifts as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary.

The Endowment includes both donor-restricted endowment funds and funds designated by the Board to function as endowments. The Conservancy classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, and (b) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by The Conservancy. The Conservancy considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the endowment fund;
- The purposes of the institution and the endowment fund;
- General economic conditions;
- The possible effect of inflation or deflation;

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Notes to Consolidated Financial Statements

June 30, 2014

- The expected total return from income and appreciation of investments;
- Other resources of the institution; and
- The investment policy of the institution.

Endowments with Eroded Corpus

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or The Conservancy requires to be retained as principal in perpetuity. Deficiencies of this nature that are netted in unrestricted net assets were \$1,613,000 as of June 30, 2014. These deficits resulted from unfavorable market fluctuations that occurred shortly after the investment of newly established endowments and authorized appropriation that was deemed prudent.

4. CONSOLIDATED STATEMENT OF ACTIVITIES

Contributions

Unconditional donor promises to give cash and other assets are reported at fair value at the date that there is sufficient verifiable evidence documenting that a promise was made by the donor and received by The Conservancy. The promises are reported as either temporarily or permanently restricted support if received with donor stipulations that sufficiently limit the use of the donated assets.

The Conservancy recognizes contributed professional services from third parties and contributed goods and trade lands as revenue and as expense or assets, at the fair value of those services or goods when received. Trade lands are real property with minimal ecological value. These properties are sold to provide funds for The Conservancy to carry out its conservation work. During 2014 contributed goods and services totaled \$22,905,000 and contributed trade lands totaled \$2,600,000.

Government Grants and Contracts

Government grants and contracts are considered to be exchange transactions, the majority of which are cost-reimbursable grants. Revenue, including approved indirect cost recovery, is recognized when allowable costs have been incurred. The Conservancy's costs incurred under its government grants and contracts are subject to audit by government agencies. Management believes that disallowance of costs, if any, would not be material to the consolidated financial position or consolidated changes in net assets of The Conservancy.

Program expense allocation

Operating expenses are allocated to program and support categories based on separate cost center types as defined below. Conservation land and easements that are acquired by The Conservancy, but not sold or donated, are reflected as an increase in conservation land and easements on the consolidated statement of financial position and are excluded from the program expense categories on the consolidated statement of activities.

The Conservancy accounts for its program expenditures in the following categories:

- *Conservation Activities and Actions* – Expenditures related to the broad spectrum of activities and actions critical to advancing The Conservancy's mission. Expenditures related to understanding, monitoring, maintaining, restoring, and managing natural areas owned by The Conservancy and others are included, as well as expenditures for developing and enhancing

The Nature Conservancy

Notes to Consolidated Financial Statements

June 30, 2014

The Conservancy's ability to gather and share ecological information and to assess and evaluate threats to natural systems. In addition, this area includes expenditures to mitigate, prevent, or slow the effects of these threats, including investments in the institutional development of domestic and international conservation organizations. Expenditures related to improving public land management and supporting the development of sound global policies, including participating in conferences and events that help establish a common vision for conservation worldwide are included, as well as expenditures associated with community outreach and education of key stakeholders and land users in areas where Conservancy conservation programs reside.

- *General and Administration* – Expenditures related to building and maintaining an efficient business infrastructure, including those related to corporate governance, to support and advance the programmatic conservation objectives of The Conservancy.
- *General Fund-Raising* – Expenditures related to fund-raising strategies that provide the revenue stream for both operations and capital needs to further the accomplishment of The Conservancy's mission and objectives.
- *Membership Development* – Expenditures related to the acquisition and retention of The Conservancy's members primarily through the use of a direct-mail program.

5. COMMITMENTS AND CONTINGENCIES

Litigation

The Conservancy is a party to various litigations arising out of the normal conduct of its operations. In the opinion of The Conservancy's management, the ultimate resolution of these matters will not materially affect the financial position, changes in net assets, or cash flows of The Conservancy.

Leases

The Conservancy has entered into non-cancelable operating leases for office space, which expire at various dates through 2025. Certain of these leases contain rent escalation clauses, usually based on the consumer price index.

Land acquisitions and other commitments

The Conservancy has entered into contracts for the purchase of land and other purchase commitments that have not closed as of June 30, 2014, in the amount of \$39,184,000.

The Conservancy has remaining funding commitments to private equity, real estate, and hedge fund investment managers of \$84,049,000 at June 30, 2014.

6. RETIREMENT PLANS

The Conservancy's employees are eligible after one month of service to participate in The Nature Conservancy Savings and Retirement Plan (the Plan), in which employees can make voluntary, tax-deferred contributions within specified limits. The Plan was established under the provisions of Internal Revenue Code Section 401(k) and has received a favorable determination as to its tax status from the Internal Revenue Service. Certain employees are also eligible to participate in a non-qualified deferred compensation plan created pursuant to Internal Revenue Code Section 457(b). The Conservancy's contributions to the plans were \$13,877,000 for the year ended June 30, 2014.

The Nature Conservancy
Notes to Consolidated Financial Statements
June 30, 2014

7. INCOME TAXES

The Conservancy has been granted an exemption from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code. The Internal Revenue Service has classified The Conservancy as other than a private foundation. The Conservancy pays a nominal amount of tax relating to several unrelated business income activities, primarily rental income from debt-financed property. The Conservancy takes no tax positions that it considers to be uncertain.

8. SUBSEQUENT EVENTS

All subsequent events were evaluated through October 10, 2014, which is the date the financial statements were issued.

The Nature Conservancy
Notes to Consolidated Financial Statements
June 30, 2014

FOOTNOTE SCHEDULES

The following schedules represent required disclosures of more detailed information regarding certain balances and amounts contained in the consolidated statements of financial position and activities. These are an integral part of the footnotes to the consolidated financial statements.

The Nature Conservancy
Notes to Consolidated Financial Statements
June 30, 2014

9. Pledges receivable

As of June 30, 2014 unconditional promises to give were as follows:

(In thousands)

| | |
|---------------------------------|-------------------|
| Amounts due in | |
| Less than one year | \$ 137,316 |
| One to five years | 93,535 |
| More than five years | 3,457 |
| Subtotal | <u>234,308</u> |
| Less fair value adjustments: | |
| Discount of 3.25% | 5,538 |
| Allowance for doubtful accounts | 6,000 |
| Total | <u>\$ 222,770</u> |

10. Deposits on land and other assets

Deposits on land and other assets consisted of the following at June 30, 2014:

(In thousands)

| | |
|-------------------|------------------|
| Deposits on land | \$ 1,018 |
| Trade lands | 7,043 |
| Other receivables | 2,162 |
| Prepaid expenses | 9,515 |
| Notes receivable | 4,968 |
| Other assets | 2,787 |
| Total | <u>\$ 27,493</u> |

11. Property and equipment

Property and equipment consisted of the following at June 30, 2014:

(In thousands)

| | |
|---|-------------------|
| Land for operations | \$ 7,260 |
| Buildings and improvements | 135,807 |
| Construction in progress | 20,455 |
| Computer equipment and software | 11,804 |
| Furniture, fixtures, and other | 17,754 |
| | <u>193,080</u> |
| Accumulated depreciation and amortization | (69,811) |
| Total | <u>\$ 123,269</u> |

Depreciation and amortization expense was \$9,468,000 during the year ended June 30, 2014. Of the total assets listed above, \$11,791,000 was fully depreciated at June 30, 2014.

The Nature Conservancy
Notes to Consolidated Financial Statements
June 30, 2014

12. Bonds and notes payable

(In thousands)

| | |
|--|-------------------|
| Unsecured Colorado Educational and Cultural Facilities Authority Revenue Bonds, Tax Exempt, Series 2002A issued in the original principal amount of \$25,053,000 to refund the Industrial Development Authority of Arlington County (IDA) Tax Exempt Revenue Bonds Series 1997A and portions of the IDA Revenue Bonds Taxable Series 1997B; variable interest rate pursuant to rate swap, 0.08% as of June 30, 2014, due July, 2024. | \$ 13,277 |
| Unsecured Colorado Educational and Cultural Facilities Authority Revenue Refunding Bonds, Tax Exempt, Series 2012 issued in the original principal amount of \$144,435,000, with a variable interest rate reset weekly, 0.08% as of June 30, 2014, due July, 2033. | 136,965 |
| Unsecured Taxable Revenue Bonds Series 2009 in the aggregate principal amount of \$100,000,000 issued July 1, 2009 to refund the Extendible Floating Rate Notes, Taxable Revenue Bonds Series EXL5 on October 5, 2009; fixed rate of 6.30% due July, 2019. | 100,000 |
| New York State Environmental Facilities Corporation private bonds issued in the aggregate amount of \$50,000,000 with a fixed interest rate of 3.90%, due June, 2024. | 45,353 |
| Loans and mortgages, some of which are collateralized by the land, and payable in monthly installments, including interest ranging from 0% to 6.0%; final payments are due at various dates through 2033. | 36,582 |
| Conservation Notes, unsecured notes payable in various amounts with interest ranging from 0.75% to 2.0%, due at various dates through 2019. | 24,999 |
| Other notes payable without interest due on demand | 6,386 |
| Total | <u>\$ 363,562</u> |

The fair value of long-term debt, including current maturities, is estimated based on current market rates offered to or by The Conservancy for similar instruments. The fair value of the Unsecured Taxable Revenue Bonds Series 2009 is \$122,199,000 based on market observable inputs at June 30, 2014 and would be characterized within Level 2 if carried at fair value. The fair value of the NY State Environmental Facilities Corporation bonds is \$47,676,000 based on the income approach method at June 30, 2014 and would be characterized within Level 2 if carried at fair value. Based on a blended borrowing rate of 4.24% as of June 30, 2014, the fair value of the remaining long-term debt is approximately \$216,081,000 and would be characterized within Level 2 if carried at fair value.

The Nature Conservancy
Notes to Consolidated Financial Statements
June 30, 2014

The following schedule of amounts due is based on the maturity dates per the debt agreements:

(In thousands)

| | | |
|------------|-----------|----------------|
| 2015 | \$ | 98,858 |
| 2016 | | 52,529 |
| 2017 | | 65,643 |
| 2018 | | 13,100 |
| 2019 | | 7,383 |
| Thereafter | | 126,049 |
| Total | <u>\$</u> | <u>363,562</u> |

13. Net assets

Temporarily restricted net assets are available for the following purposes:

(In thousands)

| | | |
|--|-----------|----------------|
| Land acquisition and other conservation projects | \$ | 262,231 |
| Time restricted for periods after June 30 | | 217,319 |
| Time and purpose restricted for periods after June 30 | | 162,884 |
| True endowment gains subject to future Board of Directors' appropriation | | 113,843 |
| Total | <u>\$</u> | <u>756,277</u> |

Permanently restricted net assets are restricted in perpetuity; the income derived from these investments is expendable to support the operations of The Conservancy. The total amount of permanently restricted net assets on the consolidated statement of financial position includes the donor-restricted endowment funds of \$165,838,000 displayed in the tables below, as well as other amounts such as those contributed to create a permanent capital fund. This fund, the land preservation fund, is used to finance capital projects and is to be maintained in perpetuity for only this purpose. Permanently restricted net assets in the land preservation fund were \$163,536,000 as of June 30, 2014, and the remaining of balance of permanently restricted net assets in the land fund was \$3,736,000 as of June 30, 2014.

Endowment funds are categorized in the following net asset classes as of June 30, 2014:

(In thousands)

| | Unrestricted | Temporarily Restricted | Permanently Restricted | Total |
|----------------------------------|---------------------|-------------------------------|-------------------------------|---------------------|
| Donor-restricted endowment funds | \$ (1,613) | \$ 113,843 | \$ 165,838 | \$ 278,068 |
| Board-designated endowment funds | 846,878 | - | - | 846,878 |
| Total endowment funds | <u>\$ 845,265</u> | <u>\$ 113,843</u> | <u>\$ 165,838</u> | <u>\$ 1,124,946</u> |

The Nature Conservancy
Notes to Consolidated Financial Statements
June 30, 2014

Changes in endowment funds by net asset classification for the year ended June 30, 2014 are summarized as follows:

| <i>(In thousands)</i> | Unrestricted | Temporarily Restricted | Permanently Restricted | Total |
|---|---------------------|-----------------------------------|-----------------------------------|---------------------|
| Endowment net assets, beginning of year | \$ 749,672 | \$ 87,961 | \$ 155,549 | \$ 993,182 |
| Investment returns | 121,984 | 39,120 | - | 161,104 |
| Contributions and other revenue | 155 | 442 | 10,127 | 10,724 |
| Interfund transfers | 8,582 | 2,409 | - | 10,991 |
| Appropriation of assets for expenditure | (51,201) | - | - | (51,201) |
| Net assets released from restrictions | 16,089 | (16,089) | - | - |
| Subtotal endowment funds | <u>845,281</u> | <u>113,843</u> | <u>165,676</u> | <u>1,124,800</u> |
| Reclassification of net assets | (16) | - | 162 | 146 |
| Total endowment funds | <u>\$ 845,265</u> | <u>\$ 113,843</u> | <u>\$ 165,838</u> | <u>\$ 1,124,946</u> |

14. Assets and liabilities carried at fair value

Assets and liabilities carried at fair value are classified in the fair value hierarchy based on the lowest level of input that is significant to the valuation.

Fair value for Level 1 is based upon quoted prices in active markets for identical assets and liabilities. Market price data is generally obtained from exchange or dealer markets.

Fair value for Level 2 is based on quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and on model-based valuation techniques, for which all significant assumptions are observable in the market or can be corroborated by observable market data for substantially the full term of the assets. Inputs are obtained from various sources including market participants, dealers, and brokers.

Fair value for Level 3 is based on valuation techniques that use significant inputs that are unobservable as they trade infrequently or not at all.

The Conservancy uses the practical expedient to determine the fair value for some of its investments, which permits the use of Net Asset Value (NAV) without adjustment under certain circumstances.

In order to partially insulate itself from the variable nature of the interest rates on its outstanding debt, The Conservancy has three interest rate swap agreements that fix the rates on several variable rate bonds. Interest rate swaps are valued using both observable and unobservable inputs, such as quotations received from the counterparty, dealers or brokers, whenever available and considered reliable. In instances where models are used, the value of the interest rate swap depends upon the contractual terms of, and specific risks inherent in, the instrument as well as the availability and reliability of observable inputs. Such inputs include market prices for reference securities, yield curves, credit curves, measures of volatility, prepayment rates, assumptions for nonperformance risk, and correlations of such inputs. The Conservancy's interest rate swap arrangements have inputs which can generally be corroborated by market data and are therefore classified within Level 2.

The Nature Conservancy
Notes to Consolidated Financial Statements
June 30, 2014

Fair value of interest rate swaps at June 30, 2014:

(In thousands)

Interest rate contracts

Consolidated Statement of Financial Position location:

Accounts payable and accrued liabilities \$ 38,008

Change in fair value in Consolidated Statement of Activities

Other income \$ 3,513

The Nature Conservancy
Notes to Consolidated Financial Statements
June 30, 2014

Assets and liabilities categorized by input level:

(In thousands)

| | Level 1 | Level 2 | Level 3 | Total |
|--|-------------------|-------------------|---------------------|---------------------|
| Investments: | | | | |
| Short-term investments | \$ 513 | \$ 20,586 | \$ - | \$ 21,099 |
| Repurchase agreements | - | 8,965 | - | 8,965 |
| Fixed income: | | | | |
| U.S. treasuries | 42,872 | - | - | 42,872 |
| Asset-backed securities | - | 4,281 | - | 4,281 |
| Corporate debt | - | 294,806 | - | 294,806 |
| Mortgage-backed securities | - | 14,007 | - | 14,007 |
| U.S. agency bonds | - | 132,390 | - | 132,390 |
| Public equity: | | | | |
| Consumer discretionary | 34,088 | - | - | 34,088 |
| Consumer staples | 10,557 | - | - | 10,557 |
| Energy | 8,289 | - | - | 8,289 |
| Financial services | 22,223 | - | - | 22,223 |
| Health care | 15,318 | - | - | 15,318 |
| Industrials | 47,761 | - | - | 47,761 |
| Information technology | 12,607 | - | - | 12,607 |
| Materials | 13,539 | - | - | 13,539 |
| Utilities | 1,333 | - | - | 1,333 |
| Other industries | 269 | - | - | 269 |
| Commingled equity funds | - | - | 411,973 | 411,973 |
| Mutual funds | 148,275 | - | - | 148,275 |
| Closed end mutual funds | 75,513 | - | - | 75,513 |
| Hedge funds | - | - | 244,839 | 244,839 |
| Private equity | - | - | 202,281 | 202,281 |
| Private real estate | - | - | 44,547 | 44,547 |
| Split interests, trusteeed | 143,704 | 116,114 | 15,586 | 275,404 |
| Split interests, non-trusteed | - | - | 33,269 | 33,269 |
| Total investments at fair value | 576,861 | 591,149 | 952,495 | 2,120,505 |
| Collateral received under securities lending agreement | \$ 42,140 | \$ - | \$ - | \$ 42,140 |
| Pledges receivable | - | - | 222,770 | 222,770 |
| Total assets measured at fair value | \$ 619,001 | \$ 591,149 | \$ 1,175,265 | \$ 2,385,415 |
| | | | | |
| Interest rate swaps liability | \$ - | \$ 38,008 | \$ - | \$ 38,008 |
| Payable under securities lending agreement | 42,140 | - | - | 42,140 |
| Total liabilities measured at fair value | \$ 42,140 | \$ 38,008 | \$ - | \$ 80,148 |

Investments included in Level 3 primarily consist of The Conservancy's ownership in alternative investments (principally limited partnership interests in hedge and private equity funds) as well as public equity investments held within private arrangements. The value of certain alternative

The Nature Conservancy
Notes to Consolidated Financial Statements
June 30, 2014

investments represents the ownership interest in the NAV of the respective partnership. Approximately 72.44% of Level 3 investments held by the partnerships consist of marketable securities and 27.56% are securities that do not have readily determinable fair values. The fair values of the securities held by limited partnerships that do not have readily determinable fair values are determined by the general partner and are based on appraisals, or other estimates that require varying degrees of judgment. If no public market exists for the investment securities, the fair value is determined by the general partner taking into consideration, among other things, the cost of the securities, prices of recent significant placements of securities of the same issuer, and subsequent developments concerning the companies to which the securities relate. The Conservancy has performed significant due diligence around these investments to ensure NAV is an appropriate measure of fair value.

Investments valued using NAV as of June 30, 2014:

| <i>(In thousands)</i> | <u>Fair Value</u> | <u>Unfunded Commitments</u> | <u>Redemption Frequency</u> | <u>Redemption Notice Period</u> |
|----------------------------|-------------------|-----------------------------|---|--|
| Global equity funds | \$ 193,651 | \$ - | Monthly, quarterly | 10 business days, 30 days |
| International equity funds | 218,322 | - | Monthly | 6 business days, on 15th of prior month, 60 calendar days, 90 days |
| Bond funds | 50,632 | - | Daily | Daily |
| Hedge funds | 244,839 | 18,605 | Monthly, quarterly, semi-annually, rolling 2, 3 & 4 years | 45 - 90 days |
| Private equity funds | 201,075 | 36,061 | N/A | N/A |
| Real estate funds | 44,547 | 29,383 | N/A | N/A |
| Total | <u>\$ 953,066</u> | <u>\$ 84,049</u> | | |

The Conservancy uses a standard charitable gift calculation model and the IRS discount rate to determine the present value of split interest agreements where The Conservancy serves as trustee. For split interest agreements where The Conservancy is not the trustee, valuations are based on the values reported by third-party trustees, while noting that the valuation techniques for future distributions expected to be received over the term of the agreement and unobservable inputs - such as discount rates, life expectancies, and trust payouts - may vary widely among trustees. There is no market for these agreements, and they are therefore classified within Level 3.

The Nature Conservancy
Notes to Consolidated Financial Statements
June 30, 2014

Rollforward of Level 3 financial instruments:

(In thousands)

| | Fair value as of June 30, 2013 | Realized gains (losses) | Unrealized gains (losses) | Purchases | Sales | Fair value as of June 30, 2014 |
|-------------------------------|--------------------------------------|----------------------------|------------------------------|-------------------|--------------------|--------------------------------------|
| Commingled equity funds | \$ 290.852 | \$ 364 | \$ 62.076 | \$ 60.000 | \$ (1.319) | \$ 411.973 |
| Hedge funds | 180.090 | 2.382 | 35.014 | 57.905 | (30.552) | 244.839 |
| Private equity | 191.310 | 15.774 | 24.075 | 16.352 | (45.230) | 202.281 |
| Real estate | 30.536 | 1.232 | 4.686 | 14.775 | (6.682) | 44.547 |
| Split interest arrangements | 55.034 | 11 | (4.674) | 1.449 | (2.965) | 48.855 |
| Total | <u>747.822</u> | <u>19.763</u> | <u>121.177</u> | <u>150.481</u> | <u>(86.748)</u> | <u>952.495</u> |
| Pledges receivable | 178.082 | - | 44.688 | - | - | 222.770 |
| Total investments and pledges | <u>\$ 925.904</u> | <u>\$ 19.763</u> | <u>\$ 165.865</u> | <u>\$ 150.481</u> | <u>\$ (86.748)</u> | <u>\$ 1.175.265</u> |

Of the net realized and unrealized gains of \$185,628,000 in the table above, \$140,940,000 are reflected in the accompanying consolidated statement of activities as investment gains. The remaining amounts include a net \$44,688,000 increase in pledges, of which a \$45,188,000 increase is reflected in the accompanying consolidated statement of activities as dues and contributions and a \$500,000 decrease is reflected as conservation activities and actions program expense.

Investment gains consisted of the following for the year ended June 30, 2014:

(In thousands)

| | |
|---|-------------------|
| Dividends and interest income | \$ 26,322 |
| Realized and unrealized gains (net of expenses of \$12,379) | 198,392 |
| Change in value of split interest arrangements | 10,499 |
| Total investment gains | <u>\$ 235,213</u> |

15. Leases

The following is a schedule of future minimum lease payments for all operating leases as of June 30, 2014:

(In thousands)

| | |
|------------------------------|------------------|
| 2015 | \$ 7,091 |
| 2016 | 4,870 |
| 2017 | 3,459 |
| 2018 | 2,808 |
| 2019 | 1,894 |
| Thereafter | \$ 4,902 |
| Total minimum lease payments | <u>\$ 25,024</u> |

Rent expense was \$11,646,000 for the year ended June 30, 2014.

**The Nature Conservancy
Supplemental Schedules
For the years ended June 30, 2014 and 2013**

SUPPLEMENTAL SCHEDULES

Following are supplemental schedules:

Consolidated statements of financial position as of June 30, 2014 (with comparative totals as of June 30, 2013).

Summarized consolidated statements of activities for the year ended June 30, 2014 (with comparative totals for the year ended June 30, 2013).

Schedule of functional expenses as reported in the consolidated statement of activities for the year ended June 30, 2014 by natural account classification (with comparative totals for the year ended June 30, 2013).

While these schedules are not required under Generally Accepted Accounting Principles, they provide useful additional detail to help the user of these financial statements understand how funds are spent, as well as providing prior year comparisons.

The Nature Conservancy
Supplemental Schedule - Consolidated Statements of Financial Position
As of June 30, 2014 and 2013

| <i>(Amounts in thousands)</i> | 2014 | 2013 |
|---|---------------------|---------------------|
| Assets | | |
| Cash and cash equivalents | \$ 179,262 | \$ 107,718 |
| Restricted cash | 29,304 | 29,620 |
| Government grants and contracts receivable | 21,822 | 24,542 |
| Pledges receivable, net | 222,770 | 178,082 |
| Collateral received under securities lending agreement | 42,140 | 49,169 |
| Deposits on land and other assets | 27,493 | 31,275 |
| Property and equipment, net of accumulated depreciation and amortization | 123,269 | 105,317 |
| Investments - Capital fund | 684,932 | 644,254 |
| Investments - Split interest arrangements | 307,963 | 286,263 |
| Investments - Endowment fund | 1,127,610 | 995,846 |
| Conservation lands | 1,815,004 | 1,865,034 |
| Conservation easements | 1,937,343 | 1,866,197 |
| Total assets | <u>\$ 6,518,912</u> | <u>\$ 6,183,317</u> |
| Liabilities | | |
| Accounts payable and accrued liabilities | \$ 100,161 | \$ 100,801 |
| Payable under securities lending agreement | 42,140 | 49,169 |
| Deferred revenue and refundable advances | 89,058 | 92,076 |
| Bonds and notes payable | 363,562 | 376,346 |
| Split interest arrangements | 146,532 | 143,874 |
| Total liabilities | <u>741,453</u> | <u>762,266</u> |
| Net assets | | |
| Unrestricted | | |
| Undesignated | 17,952 | (48,284) |
| Land, easements, and project funds | 3,820,356 | 3,764,115 |
| Board-designated quasi endowment and similar funds | 849,764 | 754,171 |
| Total unrestricted | 4,688,072 | 4,470,002 |
| Temporarily restricted | 756,277 | 634,916 |
| Permanently restricted | 333,110 | 316,133 |
| Total net assets | <u>5,777,459</u> | <u>5,421,051</u> |
| Total liabilities and net assets | <u>\$ 6,518,912</u> | <u>\$ 6,183,317</u> |

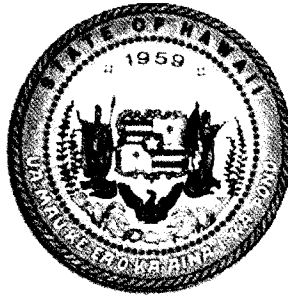
The Nature Conservancy
Supplemental Schedule - Summarized Consolidated Statements of Activities
For the years ended June 30, 2014 and 2013

| <i>(Amounts in thousands)</i> | 2014 | 2013 |
|--|----------------------------|----------------------------|
| Support and revenues | | |
| Dues and contributions | \$ 560,417 | \$ 439,052 |
| Land and easements contributed for conservation | 57,614 | 73,386 |
| Government grants and contracts | 120,687 | 120,717 |
| Investment income | 235,213 | 116,725 |
| Sales of conservation land and easements to governments and others | 80,915 | 108,628 |
| Other | <u>59,433</u> | <u>90,663</u> |
| Total support and revenues | 1,114,279 | 949,171 |
| Expenses | | |
| Program expenses | 541,179 | 560,201 |
| General and administration | 121,776 | 115,448 |
| Fund-raising | | |
| General fund-raising | 67,099 | 66,910 |
| Membership development | <u>27,817</u> | <u>22,101</u> |
| Total expenses | 757,871 | 764,660 |
| Increase in net assets | 356,408 | 184,511 |
| Net assets at beginning of year | <u>5,421,051</u> | <u>5,236,540</u> |
| Net assets at end of year | <u><u>\$ 5,777,459</u></u> | <u><u>\$ 5,421,051</u></u> |

The Nature Conservancy
Supplemental Schedule - Schedules of Functional Expenses
For the year ended June 30, 2014 with summarized totals for the year ended June 30, 2013

(Amounts in thousands)

| | Program expenses | Support services expenses | | | | Totals | |
|--|-------------------------------------|----------------------------|--------------|------------------------|---------------------------------|---------------------|---------------------|
| | Conservation activities and actions | General and administration | Fund-raising | Membership development | Total Support services expenses | 2014 Total expenses | 2013 Total expenses |
| Personnel | \$ 182,150 | \$ 71,353 | \$ 52,115 | \$ 4,241 | \$ 127,709 | \$ 309,859 | \$ 298,381 |
| Contract, professional fees | 65,972 | 12,331 | 3,034 | 6,446 | 21,811 | 87,783 | 79,333 |
| Grants and allocations | 49,287 | 111 | 27 | - | 138 | 49,425 | 44,873 |
| Supplies | 8,150 | 4,026 | 594 | 1,963 | 6,583 | 14,733 | 13,279 |
| Telecommunications | 1,761 | 1,506 | 227 | 17 | 1,750 | 3,511 | 4,305 |
| Postage and mailing service | 1,579 | 281 | 395 | 8,494 | 9,170 | 10,749 | 8,996 |
| Occupancy | 1,966 | 9,438 | 242 | - | 9,680 | 11,646 | 12,139 |
| Equipment rental and maintenance | 4,300 | 1,390 | 195 | 1 | 1,586 | 5,886 | 5,966 |
| Printing and publication | 4,034 | 264 | 956 | 5,909 | 7,129 | 11,163 | 9,196 |
| Travel | 15,642 | 3,390 | 2,960 | 128 | 6,478 | 22,120 | 20,847 |
| Conferences and meetings | 7,277 | 2,087 | 2,096 | 23 | 4,206 | 11,483 | 10,277 |
| Interest | 18,612 | 6 | - | - | 6 | 18,618 | 19,004 |
| Depreciation and amortization | 7,121 | 1,858 | 489 | - | 2,347 | 9,468 | 8,170 |
| Equipment | 2,911 | 125 | 24 | - | 149 | 3,060 | 2,649 |
| Taxes and licenses | 983 | 981 | 81 | 20 | 1,082 | 2,065 | 1,884 |
| Utilities, repairs, maintenance, and construction | 7,110 | 1,986 | 165 | - | 2,151 | 9,261 | 6,900 |
| Insurance | 2,535 | 1,556 | 49 | 1 | 1,606 | 4,141 | 3,964 |
| Real estate taxes | 5,578 | 914 | 9 | - | 923 | 6,501 | 5,429 |
| Closing costs | 1,026 | 539 | - | - | 539 | 1,565 | 3,128 |
| Contributed goods and services non-cash expense | 10,005 | 6,572 | 3,347 | 570 | 10,489 | 20,494 | 28,244 |
| All other | 3,430 | 1,062 | 94 | 4 | 1,160 | 4,590 | 16,385 |
| Subtotal | 401,429 | 121,776 | 67,099 | 27,817 | 216,692 | 618,121 | 603,349 |
| Book value of conservation land and easements sold or donated to government and others | 139,750 | - | - | - | - | 139,750 | 161,311 |
| Total | \$ 541,179 | \$ 121,776 | \$ 67,099 | \$ 27,817 | \$ 216,692 | \$ 757,871 | \$ 764,660 |



STATE OF HAWAII
STATE PROCUREMENT OFFICE

CERTIFICATE OF VENDOR COMPLIANCE

This document presents the compliance status of the vendor identified below on the issue date with respect to certificates required from the Hawaii Department of Taxation (DOTAX), the Internal Revenue Service, the Hawaii Department of Labor and Industrial Relations (DLIR), and the Hawaii Department of Commerce and Consumer Affairs (DCCA).

Vendor Name: THE NATURE CONSERVANCY

DBA/Trade Name: THE NATURE CONSERVANCY

Issue Date: 08/28/2015

Status: Compliant

Hawaii Tax#:

FEIN/SSN#: XX-XXX2652

UI#: XXXXXX1123

DCCA FILE#: 2202

Status of Compliance for this Vendor on issue date:

| Form | Department(s) | Status |
|-------|---|-----------|
| A-6 | Hawaii Department of Taxation | Compliant |
| | Internal Revenue Service | Compliant |
| COGS | Hawaii Department of Commerce & Consumer Affairs | Exempt |
| LIR27 | Hawaii Department of Labor & Industrial Relations | Compliant |

Status Legend:

| Status | Description |
|---------------|---|
| Exempt | The entity is exempt from this requirement |
| Compliant | The entity is compliant with this requirement or the entity is in agreement with agency and actively working towards compliance |
| Pending | The entity is compliant with DLIR requirement |
| Submitted | The entity has applied for the certificate but it is awaiting approval |
| Not Compliant | The entity is not in compliance with the requirement and should contact the issuing agency for more information |



United States Department of the Interior

INTERIOR BUSINESS CENTER

Indirect Cost Services
2180 Harvard Street, Suite 430
Sacramento, CA 95815



July 27, 2015

Ms. Laura Travis, Director, Grants Services Network
The Nature Conservancy
4245 N. Fairfax Drive, Suite 100
Arlington, VA 22203-1606

Dear Ms. Travis:

Enclosed is the signed original Negotiated Indirect Cost Rate Agreement that was processed by our office. If you have any questions concerning this agreement, please refer to the signature page for the name and contact number of the negotiator.

As a recipient of federal funds, the regulations require you to maintain a current indirect cost rate agreement. For provisional/final indirect cost rates, Indirect Cost Proposals should be submitted on an annual basis, and they are due within six (6) months after the close of your fiscal year. For predetermined rates and approved rate extensions, proposals are due in our office six (6) months prior to the expiration of your current rate agreement. Please note that proposals are processed on a first-in, first-out basis.

Common fiscal year end dates and proposal due dates are listed below:

| Fiscal Year End Date | Proposal Due Date |
|-----------------------------|---------------------------|
| September 30 th | March 31 st |
| December 31 st | June 30 th |
| June 30 th | December 31 st |

Please visit our Web site at http://www.doi.gov/ibc/services/Indirect_Cost_Services for guidance and updates on submitting future indirect cost proposals. The website includes helpful tools such as a completeness checklist, indirect cost and lobbying certificates, sample proposals, Excel worksheet templates, and links to other Web sites.

Sincerely,

Deborah A. Moberly
Office Chief

Enclosure

Ref: J:\Other (Non-Profit, Guam, VI, Puerto Rico)\Nonprofit\Nature Conservancy (Nacoh629)\FY 14F 16P\Naco-Issue tr. 14F 16P.docx

Phone: (916) 566-7111
Fax: (916) 566-7110

Email: ICS@ibc.doi.gov
Internet: http://www.doi.gov/ibc/services/Indirect_Cost_services

**Nonprofit Organization
Indirect Cost Negotiation Agreement**

EIN: 53-0242652

Organization:

The Nature Conservancy
4245 N. Fairfax Drive, Suite 100
Arlington, VA 22203-1606

Date: July 27, 2015

Report No(s): 15-A-0929 14F
15-A-0930 16P

Filing Ref.:

Last Negotiation Agreement
dated June 20, 2014

The indirect cost rates contained herein are for use on grants, contracts, and other agreements with the Federal Government to which 2 CFR Part 200 apply for fiscal years beginning on or after December 26, 2014 subject to the limitations contained in Section II.A. of this agreement. Applicable OMB Circulars and the regulations at 2 CFR 230 will continue to apply to federal funds awarded prior to December 26, 2014. The rates were negotiated by the U.S. Department of the Interior, Interior Business Center, and the subject organization in accordance with the authority contained in applicable regulations.

Section I: Rates

Page 1 of 2

| Type | Effective Period | | Rate | Locations | Applicable To |
|-----------------------------|------------------|----------|-----------|-----------|---------------------|
| | From | To | | | |
| Fixed Carryforward | 07/01/15 | 06/30/16 | 21.80% 1/ | All | All Programs |
| <u>Fringe Benefit Rates</u> | | | | | |
| Final | 07/01/13 | 06/30/14 | 42.32% 2/ | All | Regular Salaries |
| Final | 07/01/13 | 06/30/14 | 12.84% 3/ | All | Short-Term Salaries |
| Final | 07/01/13 | 06/30/14 | 11.32% 4/ | All | Foreign Salaries |
| Provisional | 07/01/15 | 06/30/16 | 40.00% 2/ | All | Regular Salaries |
| Provisional | 07/01/15 | 06/30/16 | 12.00% 3/ | All | Short-Term Salaries |
| Provisional | 07/01/15 | 06/30/16 | 11.00% 4/ | All | Foreign Salaries |

1/Base: Total direct costs, less external transfers and the value of land sold or donated to government agencies and other conservation organizations. Equipment costs valued between \$5,000 and \$50,000 are included in the base limited to the first year of capitalization. **All subawards, regardless of dollar amounts, are included in the base.**

2/Base: Total salaries and wages for regular employees.

3/Base: Total salaries and wages for short-term employees.

4/Base: Total salaries and wages for foreign employees.

Note: The foreign salaries fringe benefit rates refer to benefits that are paid centrally by TNC's headquarters. Additional benefits are paid locally by TNC's foreign locations which are charged directly to government awards.

Treatment of fringe benefits: Fringe benefits applicable to direct salaries and wages are treated as direct costs; fringe benefits applicable to indirect salaries and wages are treated as indirect costs.

Treatment of Paid Absences: (a) For employees paid on TNC's U.S. payroll, the costs of vacation, holiday and sick leave pay are included in the organization's fringe benefit rate and are not included in the direct costs of salaries and wages. Claims for direct salaries and wages must exclude those amounts paid or accrued to employees for periods when they are on vacation, holiday or sick leave. Other paid absences are billed directly. (b) For employees paid on local payrolls in other country programs, paid absences are billed directly.

Section II: General

A. Limitations: Use of the rate(s) contained in this agreement is subject to any applicable statutory limitations. Acceptance of the rate(s) agreed to herein is predicated upon these conditions: (1) no costs other than those incurred by the subject organization were included in its indirect cost rate proposal, (2) all such costs are the legal obligations of the grantee/contractor, (3) similar types of costs have been accorded consistent treatment, and (4) the same costs that have been treated as indirect costs have not been claimed as direct costs (for example, supplies can be charged directly to a program or activity as long as these costs are not part of the supply costs included in the indirect cost pool for central administration).

B. Audit: All costs (direct and indirect, federal and non-federal) are subject to audit. Adjustments to amounts resulting from audit of the cost allocation plan or indirect cost rate proposal upon which the negotiation of this agreement was based will be compensated for in a subsequent negotiation.

C. Changes: The rate(s) contained in this agreement are based on the organizational structure and the accounting system in effect at the time the proposal was submitted. Changes in organizational structure, or changes in the method of accounting for costs which affect the amount of reimbursement resulting from use of the rate(s) in this agreement, require the prior approval of the responsible negotiation agency. Failure to obtain such approval may result in subsequent audit disallowance.

D. Rate Type:

1. **Fixed Carryforward Rate:** The fixed carryforward rate is based on an estimate of the costs that will be incurred during the period for which the rate applies. When the actual costs for such period have been determined, an adjustment will be made to the rate for a future period, if necessary, to compensate for the difference between the costs used to establish the fixed rate and the actual costs.

2. **Provisional/Final Rate:** Within six (6) months after year end, a final indirect cost rate proposal must be submitted based on actual costs. Billings and charges to contracts and grants must be adjusted if the final rate varies from the provisional rate. If the final rate is greater than the provisional rate and there are no funds available to cover the additional indirect costs, the organization may not recover all indirect costs. Conversely, if the final rate is less than the provisional rate, the organization will be required to pay back the difference to the funding agency.

3. **Predetermined Rate:** A predetermined rate is an indirect cost rate applicable to a specified current or future period, usually the organization's fiscal year. The rate is based on an estimate of the costs to be incurred during the period. A predetermined rate is not subject to adjustment. (Because of legal constraints, predetermined rates are not permitted for Federal contracts; they may, however, be used for grants or cooperative agreements.)

4. **Rate Extension:** Only final and predetermined rates may be eligible for consideration of rate extensions. Requests for rate extensions of a current rate will be reviewed on a case-by-case basis. If an extension is granted, the non-Federal entity may not request a rate review until the extension period ends. In the last year of a rate extension period, the non-Federal entity must submit a new rate proposal for the next fiscal period.

E. Agency Notification: Copies of this document may be provided to other federal offices as a means of notifying them of the agreement contained herein.

F. Record Keeping: Organizations must maintain accounting records that demonstrate that each type of cost has been treated consistently either as a direct cost or an indirect cost. Records pertaining to the costs of program administration, such as salaries, travel, and related costs, should be kept on an annual basis.

G. Reimbursement Ceilings: Grantee/contractor program agreements providing for ceilings on indirect cost rates or reimbursement amounts are subject to the ceilings stipulated in the contract or grant agreements. If the ceiling rate is higher than the negotiated rate in Section 1 of this agreement, the negotiated rate will be used to determine the maximum allowable indirect cost.

H. Use of Other Rates: If any federal programs are reimbursing indirect costs to this grantee/contractor by a measure other than the approved rate(s) in this agreement, the grantee/contractor should credit such costs to the affected programs, and the approved rate(s) should be used to identify the maximum amount of indirect cost allocable to these programs.

I. Other:

1. The purpose of an indirect cost rate is to facilitate the allocation and billing of indirect costs. Approval of the indirect cost rate does not mean that an organization can recover more than the actual costs of a particular program or activity.

2. Programs received or initiated by the organization subsequent to the negotiation of this agreement are subject to the approved indirect cost rate(s) if the programs receive administrative support from the indirect cost pool. It should be noted that this could result in an adjustment to a future rate.

3. This Negotiation Agreement is entered into under the terms of an Interagency Agreement between the U.S. Department of the Interior and the cognizant agency. No presumption of federal cognizance over audits or indirect cost negotiations arises as a result of this Agreement.

4. Organizations that have previously established indirect cost rates--exclusive of the 10% de minimis rate must submit a new indirect cost proposal to the cognizant agency for indirect costs within six (6) months after the close of each fiscal year.

Section III: Acceptance

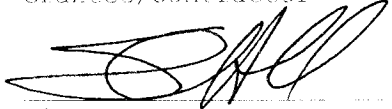
Listed below are the signatures of acceptance for this agreement:

By the Nonprofit Organization:

By the Cognizant Federal Government Agency:

The Nature Conservancy
Grantee/Contractor

U.S. Department of the Interior
Cognizant Agency


Signature


Signature

[Faint handwritten name]
Name (Type or Print)

Deborah A. Moberly
Name

[Faint handwritten title]
Title

Office Chief
Office of Indirect Cost Services
Title

[Faint handwritten date]
Date

U.S. Department of the Interior
Interior Business Center
Agency

JUL 27 2015

Date
Negotiated by Stacy Frost
Telephone (916) 566-7002

The Nature Conservancy

Consolidated Financial Statements

For the year ended June 30, 2015

And report thereon



Independent Auditor's Report

To the Board of Directors of
The Nature Conservancy:

We have audited the accompanying consolidated financial statements of The Nature Conservancy ("the Conservancy") and its chapters and affiliates, which comprise the Consolidated Statement of Financial Position as of June 30, 2015, and the related Consolidated Statements of Activities and of Cash Flows for the year then ended.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on the consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the Conservancy's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Conservancy's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of The Nature Conservancy and its chapters and affiliates as of June 30, 2015, and the changes in their net assets and their cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.



Other Matter

Our audit was conducted for the purpose of forming an opinion on the 2015 consolidated financial statements taken as a whole. The accompanying summarized Consolidated Statements of Financial Position as of June 30, 2015 and 2014, the summarized Consolidated Statements of Activities for the years ended June 30, 2015 and 2014, and the Schedule of Functional Expenses for the year ended June 30, 2015, with summarized totals for the year ended June 30, 2014 are presented for purposes of additional analysis and are not a required part of the consolidated financial statements. The information is the responsibility of management and was derived from and related directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves and other additional procedures, in accordance with auditing standards generally accepted in the United States of America. In our opinion, the 2015 information is fairly stated in all material respects in relation to the consolidated financial statements taken as a whole. The 2014 prior year summarized comparative information has been derived from the Conservancy's 2014 consolidated financial statements, and in our reported dated October 10, 2014, we expressed an unqualified opinion on those consolidated financial statements.

PricewaterhouseCoopers us

October 9, 2015

The Nature Conservancy
Consolidated Statement of Financial Position
As of June 30, 2015

(Amounts in thousands)

Assets

| | | | |
|--|------------------|----|-------------------------|
| Cash and cash equivalents | | \$ | 105,090 |
| Restricted cash and cash equivalents | | | 14,820 |
| Restricted short-term investments | | | 25,000 |
| Government grants and contracts receivable | | | 21,776 |
| Pledges receivable, net | | | 219,519 |
| Securities pledged under securities lending agreement | | | 33,582 |
| Other assets | | | 36,546 |
| Property and equipment, net of accumulated depreciation and amortization | | | 132,261 |
| Investments | | | |
| Investments - Capital fund | 820,909 | | |
| Investments - Split interest arrangements | 301,444 | | |
| Investments - Endowment fund | <u>1,160,816</u> | | |
| Total investments | | | 2,283,169 |
| Conservation lands | | | 1,809,805 |
| Conservation easements | | | <u>2,030,932</u> |
| Total assets | | \$ | <u><u>6,712,500</u></u> |

Liabilities

| | | | |
|--|--|----|----------------|
| Accounts payable and accrued liabilities | | \$ | 103,482 |
| Payable under securities lending agreement | | | 33,582 |
| Deferred revenue and refundable advances | | | 99,748 |
| Bonds and notes payable | | | 376,741 |
| Split interest arrangements payable | | | <u>174,979</u> |
| Total liabilities | | | <u>788,532</u> |

Net assets

| | | | |
|--|----------------|----|-------------------------|
| Unrestricted | | | |
| Undesignated | 8,875 | | |
| Land, easements, and project funds | 3,969,854 | | |
| Board-designated quasi endowment and similar funds | <u>867,913</u> | | |
| Total unrestricted | | | 4,846,642 |
| Temporarily restricted | | | 730,973 |
| Permanently restricted | | | <u>346,353</u> |
| Total net assets | | | <u>5,923,968</u> |
| Total liabilities and net assets | | \$ | <u><u>6,712,500</u></u> |

The accompanying notes are an integral part of these consolidated financial statements.

The Nature Conservancy
Consolidated Statement of Activities
For the year ended June 30, 2015

(Amounts in thousands)

| | Unrestricted | Temporarily restricted | Permanently restricted | Total |
|--|--------------|---------------------------|---------------------------|--------------|
| Support and revenues | | | | |
| Dues and contributions | \$ 241,857 | \$ 261,787 | \$ 15,216 | \$ 518,860 |
| Contributed goods and services | 26,209 | - | - | 26,209 |
| Land and easements contributed for conservation | 99,544 | - | - | 99,544 |
| Government grants and contracts | 99,209 | - | - | 99,209 |
| Investment income/(loss) | 68,318 | (24,119) | - | 44,199 |
| Other income | 58,296 | - | - | 58,296 |
| Total support and revenues before sales of conservation land and easements and net assets released from restrictions | 593,433 | 237,668 | 15,216 | 846,317 |
| Sales of conservation land and easements to governments and others | 101,238 | - | - | 101,238 |
| Net assets released from restrictions | 262,748 | (262,748) | - | - |
| Total support and revenues | 957,419 | (25,080) | 15,216 | 947,555 |
| Expenses | | | | |
| Program expenses | | | | |
| Conservation activities and actions | 436,011 | - | - | 436,011 |
| Book value of conservation land and easements sold or donated to governments and others | 137,194 | - | - | 137,194 |
| Total program expenses | 573,205 | - | - | 573,205 |
| Support services expenses | | | | |
| General and administration | 136,586 | - | - | 136,586 |
| Fund-raising | | | | |
| General fund-raising | 64,793 | - | - | 64,793 |
| Membership development | 26,462 | - | - | 26,462 |
| Total support services expenses | 227,841 | - | - | 227,841 |
| Total expenses | 801,046 | - | - | 801,046 |
| Increase/(decrease) in net assets | 156,373 | (25,080) | 15,216 | 146,509 |
| Reclassification of net assets | 2,197 | (224) | (1,973) | - |
| Total increase in net assets | 158,570 | (25,304) | 13,243 | 146,509 |
| Net assets at beginning of year | 4,688,072 | 756,277 | 333,110 | 5,777,459 |
| Net assets at end of year | \$ 4,846,642 | \$ 730,973 | \$ 346,353 | \$ 5,923,968 |

The accompanying notes are an integral part of these consolidated financial statements.

The Nature Conservancy
Consolidated Statement of Cash Flows
For the year ended June 30, 2015

(Amounts in thousands)

Reconciliation of increase in net assets to cash provided by operating activities:

| | | | | |
|---|----|-----------|-------------|-------------------|
| Increase in net assets | | \$ | 146,509 | |
| Non-cash adjustments: | | | | |
| Contributed land and easements | \$ | (102,386) | | |
| Losses on disposition of land, easements, and property | | 38,439 | | |
| Realized/Unrealized investment gains | | (60,000) | | |
| Change in value of split interest investments | | (6,030) | | |
| Change in value of interest rate swaps | | (515) | | |
| Depreciation and amortization | | 8,894 | (121,598) | |
| Changes in assets and liabilities: | | | | |
| Decrease in receivables | | 3,297 | | |
| Decrease in restricted cash | | 14,484 | | |
| Increase in restricted short-term investments | | (25,000) | | |
| Increase in other assets | | (2,000) | | |
| Increase in split interests arrangements payable | | 28,447 | | |
| Increase in other liabilities | | 14,526 | 33,754 | |
| Cash provided by (used in) land activities: | | | | |
| Proceeds from sales of land and easements | | 103,896 | | |
| Purchases of land and easements | | (127,428) | (23,532) | |
| Contributions for long-term purposes | | | (15,215) | |
| Net cash provided by operating activities | | | | 19,918 |
| Investing activities: | | | | |
| Proceeds from sale of capital and endowment investments | | | 3,067,924 | |
| Purchases of capital and endowment investments | | | (3,177,107) | |
| Purchases of property and equipment | | | (20,981) | |
| Other - net | | | (5,970) | |
| Net cash used in investing activities | | | | (136,134) |
| Financing activities: | | | | |
| Proceeds from securities lending program | | | 8,558 | |
| Repayments of securities lending program | | | (8,558) | |
| Purchases of split interest investments | | | (19,518) | |
| Proceeds from split interest arrangements | | | 32,067 | |
| Principal payments on debt | | | (23,696) | |
| Proceeds from issuance of debt | | | 37,975 | |
| Proceeds from restricted contributions | | | 15,216 | |
| Net cash provided by financing activities | | | | 42,044 |
| Net change in cash and cash equivalents | | | | (74,172) |
| Cash and cash equivalents, beginning of year | | | | 179,262 |
| Cash and cash equivalents, end of year | | | | <u>\$ 105,090</u> |

Supplemental data

| | | | |
|---------------|--|----|--------|
| Interest paid | | \$ | 16,851 |
|---------------|--|----|--------|

The accompanying notes are an integral part of these consolidated financial statements.

The Nature Conservancy
Notes to Consolidated Financial Statements
June 30, 2015

ACCOUNTING POLICY FOOTNOTES

The following notes present disclosures of the significant accounting policies and related information relating to balances and amounts contained in the consolidated statements of financial position and activities. These notes are an integral part of the consolidated financial statements.

The Nature Conservancy

Notes to Consolidated Financial Statements

June 30, 2015

1. ORGANIZATION

The Nature Conservancy (The Conservancy) is a global conservation organization. The mission of The Conservancy is to conserve the lands and waters on which all life depends. The Conservancy conducts its activities throughout the United States, Canada, Latin America, the Caribbean, Europe, Africa, Asia, and the Pacific.

The Conservancy's primary sources of revenue are contributions from the public (including gifts of land), investment income, government grants, and sales of conservation interests to government agencies or other conservation buyers. These resources are used to help solve critical challenges by significantly improving the health of globally important natural systems that enhance the lives of people around the world. Working with partners – including indigenous communities, governments, and businesses – The Conservancy pursues solutions that protect and restore natural systems, use nature sustainably, and broaden support for conservation.

2. CONSOLIDATED FINANCIAL STATEMENTS

The consolidated financial statements are presented on the accrual basis of accounting and include the accounts of all The Conservancy's chapters and affiliates, both domestic and international, including those which are separately incorporated, receive gifts, and perform conservation activities in the name of The Conservancy. All significant intercompany transactions have been eliminated.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from the estimated amounts.

3. CONSOLIDATED STATEMENT OF FINANCIAL POSITION

Cash and Cash Equivalents, Restricted Cash, and Restricted Short-term Investments

Cash represents operating cash held in bank accounts in high quality financial institutions in the United States and 35 other countries. The cash in non-U.S. accounts is uninsured, but is limited per country to amounts that, in the opinion of management, are not material to the financial statements. Cash equivalents represents short-term, highly liquid investments with maturities of three months or less when purchased. Restricted cash represents monies held in trust related to requirements of specific conservation project agreements. Restricted short-term investments represent certificates of deposit held in trust related to requirements of specific conservation project agreements.

Government Grants and Contracts Receivable/Deferred Revenue and Refundable Advances

The Conservancy receives grants and contracts from federal, state, and local agencies to be used for specific programs or land purchases. The excess of reimbursable expenditures over cash receipts is included in government grants receivable, and any excess of cash receipts over reimbursable expenditures is included in deferred revenue and refundable advances.

Pledges Receivable

Pledges receivable represent unconditional promises to give and are reported at fair value by discounting the expected future pledge payments at the prime interest rate at the balance sheet date, and accordingly are categorized as Level 3 assets. The primary unobservable input used in the fair

The Nature Conservancy

Notes to Consolidated Financial Statements

June 30, 2015

value measurement of the Conservancy's pledges receivable is the discount rate. Significant fluctuations in the discount rate could result in a material change. The discount rate used in the present value technique to determine fair value of pledges receivable is revised at each measurement date to reflect current market conditions and the creditworthiness of donors. In addition, management evaluates payment history and market conditions to estimate allowances for doubtful pledges. Changes in the fair value of pledges receivable are reported in the consolidated statement of activities as contribution revenue except for changes in the allowance which are reported as program expenses at each subsequent reporting date. Pledges receivable past due by 90 days are, in the opinion of management, not material to the financial statements.

Not recorded as pledges receivable are \$48,228,000, that are conditioned upon The Conservancy raising matching gifts or acquiring certain conservation lands. Conditional promises to give are recognized as contributions when the donor-imposed conditions are substantially met.

Securities Lending Agreement

The Conservancy lends certain securities in its investment portfolio to qualified borrowers on a short-term, fully collateralized basis in exchange for interest to help offset custodial fees. Collateral in the form of cash in US dollars, securities issued or guaranteed by the US government, or irrevocable letters of credit issued by banks independent of the borrowers is marked-to-market on a daily basis, and the borrower is required to deliver the difference between the daily market value of the collateral and 102% of the loaned securities' original fair market value if denominated in US dollars or 105% if denominated in foreign currency. The lending agent, in its agreement with The Conservancy, guarantees the repayment of the loan in the event the borrower defaults. The Conservancy retains all the benefits of ownership including rights to dividends, interest, and other cash distributions pertaining to the loaned securities. The Conservancy also retains the right to redeem the loaned securities prior to the stipulated redemption date.

At June 30, 2015, The Conservancy recorded \$33,582,000 in securities pledged as collateral under its securities lending program and an equal amount payable to the borrowers under the agreement. These amounts are reflected in assets and liabilities in the consolidated statement of financial position.

Property and Equipment

Property and equipment are carried at cost. Depreciation and amortization is provided using the straight-line method for all depreciable assets over their estimated future lives as follows:

| | |
|---------------------------------|--------------|
| Building and improvements | 5 – 30 years |
| Computer equipment and software | 3 – 5 years |
| Furniture, fixtures, and other | 4 – 25 years |

Concentration of Credit Risk

The Conservancy's excess cash is invested with high quality institutions, the largest concentrations of which are invested in U.S. Agencies (69.4%), certificates of deposit (26.4%), and Repurchase Agreements (4.2%). 100% of the repurchase agreements are backed by U.S. Treasuries and U.S. Agencies.

Pursuant to its investment policy, The Conservancy's investments cannot have more than 10% of their assets at market value in securities of any one issuer, be they short-term or long-term, other than the U.S. Government and its Agencies. At June 30, 2015, the single largest non-U.S.

The Nature Conservancy

Notes to Consolidated Financial Statements

June 30, 2015

Government issuer exposure was 7.01% of the Capital and Endowment Fund investments. This issue is in the form of a global commingled equity fund.

Investments

Investments are carried at estimated fair market value and reported in three distinct categories:

- *Capital fund* – excess working capital and funds held primarily for the future acquisition of conservation land, easements, and for funding other conservation projects.
- *Split interest arrangements* – donations that are held in trust by The Conservancy or third party trustees, representing beneficial interests in trusts.
- *Endowment fund* – funds held as long-term capital to generate income for The Conservancy's operations.

Endowment Investment and Spending Policies

The Conservancy's Endowment (Endowment) includes both donor-restricted endowment funds and funds allocated to quasi endowments, which by Board policy function as endowments. The amount of Endowment income provided each year for operations is established by the Finance Committee of the Board, through its adoption of an annual endowment spending rate and spending rate base. The spending rate for the year ended June 30, 2015 was 5.0% of the average fair market value of the 60 months of calendar years 2009 through 2013.

The Conservancy recognizes that risk must be assumed to achieve its stated long-term investment objectives. Therefore, asset allocations and ranges are necessarily diverse, and consider liquidity needs. The Conservancy has considered its ability to withstand short and intermediate term variability and concluded that the portfolio can tolerate some interim fluctuations in market values and rates of return in order to achieve its objectives. However, The Conservancy realizes that market performance varies and that the portfolio's investment objectives may not be achievable during short-term periods.

The Conservancy has chosen not to manage its underlying assets directly, but to utilize independent investment managers. To maintain prudent diversification and to manage risk, The Conservancy's portfolio is divided among 50 to 60 separate managers.

Conservation Lands and Easements

The Conservancy records land and land interests at cost if purchased or at fair value at the date of acquisition, if all or part of the land was received as a donation. Fair value is generally determined by appraisal at the time of acquisition and is not subsequently adjusted. Upon sale or gift, the book value of the land or land interest is reported as a program expense and the related proceeds, if any, are reported as revenue in the consolidated statement of activities.

Conservation land is real property with significant ecological value. These properties are either managed in an effort to protect the natural biological diversity of the property, or transferred to other organizations who will manage the lands in a similar fashion.

Conservation easements are comprised of listed rights and/or restrictions over the owned property that are conveyed by a property owner to The Conservancy, almost always in perpetuity, in order to

The Nature Conservancy

Notes to Consolidated Financial Statements

June 30, 2015

protect the owned property as a significant natural area, as defined in federal tax regulations. These intangible assets may be sold or transferred to others so long as the assignee agrees to carry out, in perpetuity, the conservation purposes intended by the original grantor. Conservation easements, by their very nature, do not generate material amounts of cash inflow annually.

Bonds and Notes Payable

The Conservancy uses debt, both fixed and variable, primarily to finance the acquisition of conservation lands and easements. Debt is reported at carrying value.

In order to partially insulate itself from the variable nature of the interest rates on its outstanding debt, The Conservancy has three interest rate swap agreements. The Conservancy pays a fixed rate of 4.373% on \$95,375,000 in return for receipt of variable rate interest in the amount of 3-month LIBOR and pays a fixed rate of 2.962% on \$190,000,000 in return for receipt of variable rate interest in the amount of 67% of 3-month LIBOR. The Conservancy pays a fixed rate of 3.56% on \$25,053,000 in return for receipt of variable rate interest in the amount of 67% of 1-month LIBOR. Maturities of the swap agreements range from 2027 to 2033 and the counterparty to these swaps has the option to terminate at their discretion. The fair value of these interest rate swap agreements are reflected in the accompanying consolidated statement of position as accounts payable and accrued liabilities.

Due to the nature of certain variable rate bond agreements, The Conservancy may receive notice of an optional tender on its variable-rate bonds, in which case The Conservancy would have an obligation to purchase the bonds tendered if unable to secure a different source of financing at that time. At June 30, 2015, The Conservancy had a standby liquidity support agreement with a financial institution to support the original principal amount of \$100,000,000 of the variable rate demand obligations. Under this agreement, the financial institution agreed to supply additional liquidity to The Conservancy up to that amount, with which The Conservancy could purchase the bonds if The Conservancy could not remarket the bonds. In the event of a draw on the \$100,000,000 liquidity support line, the due date would be three years from the earlier of the date of the draw or September 13, 2015.

On September 14, 2015, The Conservancy replaced the aforementioned agreement with a standby liquidity support agreement with a financial institution to support the original principal amount of \$50,000,000 of the variable rate demand obligations. Under this agreement, the financial institution agreed to supply additional liquidity to The Conservancy up to that amount, with which The Conservancy can purchase the bonds if The Conservancy cannot remarket the bonds. In the event of a draw on the \$50,000,000 liquidity support line, the due date would be September 14, 2018.

Interest expense incurred on total notes payable for 2015 was \$17,888,000.

Split Interest Arrangements

The Conservancy enters into split interest arrangements whereby donations are held in trust by The Conservancy or third party trustees and invested. Agreed-upon amounts of the invested funds are payable to the donor or the donor's designee for a specified period of time or until the donor's death, after which time The Conservancy may use the investments for operations or a restricted use specified by the donor. The donated trust asset investments are recorded at fair value based on the latest available information.

The Nature Conservancy

Notes to Consolidated Financial Statements

June 30, 2015

The Conservancy utilizes an IRS-approved annuity table to actuarially calculate the liability associated with the estimated donor payments under these arrangements. The Conservancy determines the discount rate to be used in the month the split interest arrangements are entered into with the donor and these rates have ranged from 1% to 9%. The present value of the actuarially determined liability resulting from these gifts is recorded at the date of gift and adjusted annually thereafter to reflect fair value.

Net Assets

The Conservancy's net assets are reported in the following three classes:

- *Unrestricted net assets* – Revenues derived from dues, unrestricted contributions, government grants and contracts, investment income (other than the temporarily restricted portion of true endowment investment income), and other inflows of assets whose use by The Conservancy is not limited by donor-imposed restrictions. Certain unrestricted net assets have been designated by the Board of Directors to be maintained as quasi endowment funds.
- *Temporarily restricted net assets* – Contributions and other inflows of assets whose use by The Conservancy is limited by donor-imposed stipulations that either expire by passage of time or can be fulfilled and removed by actions of The Conservancy, such as usage for specific programs, including certain overhead and indirect costs, or for spending from true endowment investment income.

When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and are reported on the consolidated statements of activities as net assets released from restrictions.

- *Permanently restricted net assets* – Contributions and other inflows of assets whose use by The Conservancy is limited by donor-imposed stipulations that the principal must be maintained permanently by The Conservancy. The total amount of permanently restricted net assets on the consolidated statements of financial position includes the donor-restricted endowment funds as well as amounts contributed to create a permanent capital fund. This revolving fund is used to finance capital projects and donations to this fund are to be maintained in perpetuity for only this purpose.

Classification of endowment net assets

The Board of Directors of The Conservancy (Board) has approved management's interpretation of the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as enacted by the Council of the District of Columbia. UPMIFA requires the preservation of the fair value of the original gifts as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary.

The Endowment includes both donor-restricted endowment funds and funds designated by the Board to function as endowments. The Conservancy classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, and (b) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as

The Nature Conservancy

Notes to Consolidated Financial Statements

June 30, 2015

temporarily restricted net assets until those amounts are appropriated for expenditure by The Conservancy.

The Conservancy considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the endowment fund;
- The purposes of the institution and the endowment fund;
- General economic conditions;
- The possible effect of inflation or deflation;
- The expected total return from income and appreciation of investments;
- Other resources of the institution; and
- The investment policy of the institution.

Endowments with Eroded Corpus

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or The Conservancy requires to be retained as principal in perpetuity. Deficiencies of this nature that are netted in unrestricted net assets were \$1,450,000 as of June 30, 2015. These deficits resulted from unfavorable market fluctuations that occurred shortly after the investment of newly established endowments and authorized appropriation that was deemed prudent.

4. CONSOLIDATED STATEMENT OF ACTIVITIES

Contributions

Unconditional donor promises to give cash and other assets are reported at fair value at the date that there is sufficient verifiable evidence documenting that a promise was made by the donor and received by The Conservancy. The promises are reported as either temporarily or permanently restricted support if received with donor stipulations that sufficiently limit the use of the donated assets.

The Conservancy recognizes contributed professional services from third parties and contributed goods and trade lands as revenue and as expense or assets, at the fair value of those services or goods when received. Trade lands are real property with minimal ecological value. These properties are sold to provide funds for The Conservancy to carry out its conservation work. During 2015 contributed goods and services totaled \$26,209,000 and contributed trade lands totaled \$2,842,000.

Government Grants and Contracts

Government grants and contracts are considered to be exchange transactions, the majority of which are cost-reimbursable grants. Revenue, including approved indirect cost recovery, is recognized when allowable costs have been incurred. The Conservancy's costs incurred under its government grants and contracts are subject to audit by government agencies. Management believes that disallowance of costs, if any, would not be material to the consolidated financial position or consolidated changes in net assets of The Conservancy.

Program expense allocation

Operating expenses are allocated to program and support categories based on separate cost center types as defined below. Conservation land and easements that are acquired by The Conservancy, but

The Nature Conservancy

Notes to Consolidated Financial Statements

June 30, 2015

not sold or donated, are reflected as an increase in conservation land and easements on the consolidated statements of financial position and are excluded from the program expense categories on the consolidated statements of activities.

The Conservancy accounts for its program expenditures in the following categories:

- *Conservation Activities and Actions* – Expenditures related to the broad spectrum of activities and actions critical to advancing The Conservancy’s mission. Expenditures related to understanding, monitoring, maintaining, restoring, and managing natural areas owned by The Conservancy and others are included, as well as expenditures for developing and enhancing The Conservancy’s ability to gather and share ecological information and to assess and evaluate threats to natural systems. In addition, this area includes expenditures to mitigate, prevent, or slow the effects of these threats, including investments in the institutional development of domestic and international conservation organizations. Expenditures related to improving public land management and supporting the development of sound global policies, including participating in conferences and events that help establish a common vision for conservation worldwide are included, as well as expenditures associated with community outreach and education of key stakeholders and land users in areas where Conservancy conservation programs reside.
- *General and Administration* – Expenditures related to building and maintaining an efficient business infrastructure, including those related to corporate governance, to support and advance the programmatic conservation objectives of The Conservancy.
- *General Fund-Raising* – Expenditures related to fund-raising strategies that provide the revenue stream for both operations and capital needs to further the accomplishment of The Conservancy’s mission and objectives.
- *Membership Development* – Expenditures related to the acquisition and retention of The Conservancy’s members primarily through the use of a direct-mail program.

5. COMMITMENTS AND CONTINGENCIES

Litigation

The Conservancy is a party to various litigations arising out of the normal conduct of its operations. In the opinion of The Conservancy’s management, the ultimate resolution of these matters will not materially affect the financial position, changes in net assets, or cash flows of The Conservancy.

Leases

The Conservancy has entered into non-cancelable operating leases for office space, which expire at various dates through 2027. Certain of these leases contain rent escalation clauses, usually based on the consumer price index.

Land acquisitions and other commitments

The Conservancy has entered into contracts for the purchase of land and other purchase commitments that have not closed as of June 30, 2015, in the amount of \$65,425,000.

The Conservancy has remaining funding commitments to private equity, real estate, and hedge fund investment managers of \$77,206,000 at June 30, 2015.

The Nature Conservancy
Notes to Consolidated Financial Statements
June 30, 2015

6. RETIREMENT PLANS

The Conservancy's employees are eligible after one month of service to participate in The Nature Conservancy Savings and Retirement Plan (the Plan), in which employees can make voluntary, tax-deferred contributions within specified limits. The Plan was established under the provisions of Internal Revenue Code Section 401(k) and has received a favorable determination as to its tax status from the Internal Revenue Service. Certain employees are also eligible to participate in a non-qualified deferred compensation plan created pursuant to Internal Revenue Code Section 457(b). The Conservancy's contributions to the plans were \$15,113,000 for the year ended June 30, 2015.

7. INCOME TAXES

The Conservancy has been granted an exemption from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code. The Internal Revenue Service has classified The Conservancy as other than a private foundation. The Conservancy pays a nominal amount of tax relating to several unrelated business income activities, primarily rental income from debt-financed property. The Conservancy takes no tax positions that it considers to be uncertain.

8. SUBSEQUENT EVENTS

All subsequent events were evaluated through October 9, 2015, which is the date the financial statements were issued.

FOOTNOTE SCHEDULES

The following schedules represent required disclosures of more detailed information regarding certain balances and amounts contained in the consolidated statements of financial position and activities. These are an integral part of the footnotes to the consolidated financial statements.

The Nature Conservancy
Notes to Consolidated Financial Statements
June 30, 2015

9. Pledges receivable

As of June 30, 2015 unconditional promises to give were as follows:

(In thousands)

| | |
|---------------------------------|-------------------|
| Amounts due in | |
| Less than one year | \$ 129,002 |
| One to five years | 101,335 |
| More than five years | <u>1,418</u> |
| Subtotal | 231,755 |
| Less fair value adjustments: | |
| Discount of 3.25% | 5,736 |
| Allowance for doubtful accounts | <u>6,500</u> |
| Total | <u>\$ 219,519</u> |

10. Deposits on land and other assets

Deposits on land and other assets consisted of the following at June 30, 2015:

(In thousands)

| | |
|-------------------|------------------|
| Deposits on land | \$ 986 |
| Trade lands | 8,368 |
| Other receivables | 1,471 |
| Prepaid expenses | 9,328 |
| Notes receivable | 10,740 |
| Other assets | <u>5,653</u> |
| Total | <u>\$ 36,546</u> |

11. Property and equipment

Property and equipment consisted of the following at June 30, 2015:

(In thousands)

| | |
|---|-------------------|
| Land for operations | \$ 7,210 |
| Buildings and improvements | 139,190 |
| Construction in progress | 29,884 |
| Computer equipment and software | 12,141 |
| Furniture, fixtures, and other | <u>21,148</u> |
| | 209,573 |
| Accumulated depreciation and amortization | <u>(77,312)</u> |
| Total | <u>\$ 132,261</u> |

Depreciation and amortization expense was \$8,894,000 during the year ended June 30, 2015. Of the total assets listed above, \$21,481,000 was fully depreciated at June 30, 2015.

The Nature Conservancy
Notes to Consolidated Financial Statements
June 30, 2015

12. Bonds and notes payable

(In thousands)

| | |
|--|-------------------|
| Unsecured Colorado Educational and Cultural Facilities Authority Revenue Bonds, Tax Exempt, Series 2002A issued in the original principal amount of \$25,053,000, variable interest rate pursuant to rate swap, 0.08% as of June 30, 2015, due July, 2024. | \$ 12,262 |
| Unsecured Colorado Educational and Cultural Facilities Authority Revenue Refunding Bonds, Tax Exempt, Series 2012 issued in the original principal amount of \$144,435,000, with a variable interest rate reset weekly, 0.07% as of June 30, 2015, due July, 2033. | 133,270 |
| Unsecured Taxable Revenue Bonds Series 2009 in the aggregate principal amount of \$100,000,000 issued July 1, 2009, fixed rate of 6.30% due July, 2019. | 100,000 |
| New York State Environmental Facilities Corporation private bonds issued in the aggregate amount of \$50,000,000 with a fixed interest rate of 3.90%, due June, 2024. | 40,338 |
| Loans and mortgages, some of which are collateralized by the land and other assets, and payable in monthly installments, including interest ranging from 0% to 6.0%; final payments are due at various dates through 2033. | 63,144 |
| Conservation Notes, unsecured notes payable in various amounts with interest ranging from 0.40% to 2.0%, due at various dates through 2020. | 21,399 |
| Other notes payable without interest due on demand | <u>6,328</u> |
| Total | <u>\$ 376,741</u> |

The fair value of long-term debt, including current maturities, is estimated based on current market rates offered to or by The Conservancy for similar instruments. The fair value of the Unsecured Taxable Revenue Bonds Series 2009 is \$118,835,000 based on market observable inputs at June 30, 2015 and would be characterized within Level 2 if carried at fair value. The fair value of the NY State Environmental Facilities Corporation bonds is \$42,483,000 based on the income approach method at June 30, 2015 and would be characterized within Level 2 if carried at fair value. Based on a blended borrowing rate of 4.25% as of June 30, 2015, the fair value of the remaining long-term debt is approximately \$233,437,000 and would be characterized within Level 2 if carried at fair value.

The Nature Conservancy
Notes to Consolidated Financial Statements
June 30, 2015

The following schedule of amounts due is based on the maturity dates per the debt agreements:

(In thousands)

| | | |
|------------|-----------|----------------|
| 2016 | \$ | 96,825 |
| 2017 | | 67,829 |
| 2018 | | 47,049 |
| 2019 | | 10,248 |
| 2020 | | 122,551 |
| Thereafter | | 32,239 |
| Total | <u>\$</u> | <u>376,741</u> |

13. Net assets

Temporarily restricted net assets are available for the following purposes:

(In thousands)

| | | |
|--|-----------|----------------|
| Land acquisition and other conservation projects | \$ | 270,091 |
| Time restricted for periods after June 30 | | 172,619 |
| Time and purpose restricted for periods after June 30 | | 170,729 |
| True endowment gains subject to future Board of Directors' appropriation | | 117,534 |
| Total | <u>\$</u> | <u>730,973</u> |

Permanently restricted net assets are restricted in perpetuity; the income derived from these investments is expendable to support the operations of The Conservancy. The total amount of permanently restricted net assets on the consolidated statement of financial position includes the donor-restricted endowment funds of \$177,203,000 displayed in the tables below, as well as other amounts such as those contributed to create a permanent capital fund. This fund, the land preservation fund, is used to finance capital projects and is to be maintained in perpetuity for only this purpose. Permanently restricted net assets in the land preservation fund were \$166,136,000 as of June 30, 2015, and the remaining balance of permanently restricted net assets in the land fund was \$3,014,000 as of June 30, 2015.

Endowment funds are categorized in the following net asset classes as of June 30, 2015:

(In thousands)

| | Unrestricted | Temporarily Restricted | Permanently Restricted | Total |
|----------------------------------|---------------------|-------------------------------|-------------------------------|---------------------|
| Donor-restricted endowment funds | \$ (1,450) | \$ 117,534 | \$ 177,203 | \$ 293,287 |
| Board-designated endowment funds | 864,865 | - | - | 864,865 |
| Total endowment funds | <u>\$ 863,415</u> | <u>\$ 117,534</u> | <u>\$ 177,203</u> | <u>\$ 1,158,152</u> |

The Nature Conservancy
Notes to Consolidated Financial Statements
June 30, 2015

Changes in endowment funds by net asset classification for the year ended June 30, 2015 are summarized as follows:

(In thousands)

| | Unrestricted | Temporarily Restricted | Permanently Restricted | Total |
|---|-------------------|---------------------------|---------------------------|--------------------|
| Endowment net assets, beginning of year | \$ 845,265 | \$ 113,843 | \$ 165,838 | \$1,124,946 |
| Investment returns | 44,043 | 14,931 | - | 58,974 |
| Contributions and other revenue | 239 | 107 | 12,044 | 12,390 |
| Interfund transfers | 11,925 | 1,660 | 476 | 14,061 |
| Appropriation of assets for expenditure | (52,293) | - | - | (52,293) |
| Net assets released from restrictions | 13,980 | (12,907) | (1,073) | - |
| Subtotal endowment funds | <u>863,159</u> | <u>117,634</u> | <u>177,285</u> | <u>1,158,078</u> |
| Reclassification of net assets | 256 | (100) | (82) | 74 |
| Total endowment funds | <u>\$ 863,415</u> | <u>\$ 117,534</u> | <u>\$ 177,203</u> | <u>\$1,158,152</u> |

14. Assets and liabilities carried at fair value

Assets and liabilities carried at fair value are classified in the fair value hierarchy based on the lowest level of input that is significant to the valuation.

Fair value for Level 1 is based upon quoted prices in active markets for identical assets and liabilities. Market price data is generally obtained from exchange or dealer markets.

Fair value for Level 2 is based on quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and on model-based valuation techniques, for which all significant assumptions are observable in the market or can be corroborated by observable market data for substantially the full term of the assets. Inputs are obtained from various sources including market participants, dealers, and brokers.

Fair value for Level 3 is based on valuation techniques that use significant inputs that are unobservable as they trade infrequently or not at all.

The Conservancy uses the practical expedient to determine the fair value for some of its investments, which permits the use of Net Asset Value (NAV) without adjustment under certain circumstances.

In order to partially insulate itself from the variable nature of the interest rates on its outstanding debt, The Conservancy has three interest rate swap agreements that fix the rates on several variable rate bonds. Interest rate swaps are valued using both observable and unobservable inputs, such as quotations received from the counterparty, dealers or brokers, whenever available and considered reliable. In instances where models are used, the value of the interest rate swap depends upon the contractual terms of, and specific risks inherent in, the instrument as well as the availability and reliability of observable inputs. Such inputs include market prices for reference securities, yield curves, credit curves, measures of volatility, prepayment rates, assumptions for nonperformance risk, and correlations of such inputs. The Conservancy's interest rate swap arrangements have inputs which can generally be corroborated by market data and are therefore classified within Level 2.

The Nature Conservancy
Notes to Consolidated Financial Statements
June 30, 2015

Fair value of interest rate swaps at June 30, 2015:

(In thousands)

Interest rate contracts

Consolidated Statement of Financial Position location:

Accounts payable and accrued liabilities \$ 37,492

Change in fair value in Consolidated Statement of Activities

Other income \$ 515

The Nature Conservancy
Notes to Consolidated Financial Statements
June 30, 2015

Assets and liabilities categorized by input level:

(In thousands)

| | Level 1 | Level 2 | Level 3 | Total |
|--|-------------------|-------------------|---------------------|---------------------|
| Investments: | | | | |
| Short-term investments | \$ 1,644 | \$ 78,062 | \$ - | \$ 79,706 |
| Repurchase agreements | - | 4,061 | - | 4,061 |
| Fixed income: | | | | |
| U.S. treasuries | 43,521 | - | - | 43,521 |
| Asset-backed securities | - | 44,185 | - | 44,185 |
| Taxable Municipals | - | 693 | - | 693 |
| Corporate debt | - | 199,736 | - | 199,736 |
| Mortgage-backed securities | - | 16,094 | - | 16,094 |
| U.S. agency bonds | - | 114,184 | - | 114,184 |
| Public equity: | | | | |
| Consumer discretionary | 43,059 | - | - | 43,059 |
| Consumer staples | 8,852 | - | - | 8,852 |
| Energy | 8,435 | - | - | 8,435 |
| Financial services | 19,910 | - | - | 19,910 |
| Health care | 9,345 | - | - | 9,345 |
| Industrials | 27,672 | - | - | 27,672 |
| Information technology | 19,403 | - | - | 19,403 |
| Materials | 13,427 | - | - | 13,427 |
| Utilities | 1,685 | - | - | 1,685 |
| Other industries | 614 | - | - | 614 |
| Commingled equity funds | - | - | 517,235 | 517,235 |
| Exchange traded funds | 12,568 | - | - | 12,568 |
| Closed end mutual funds | 70,910 | - | - | 70,910 |
| Hedge funds | - | - | 460,292 | 460,292 |
| Private equity | - | - | 211,920 | 211,920 |
| Private real estate | - | - | 53,507 | 53,507 |
| Split interests, trusteeed | 152,627 | 102,958 | 13,727 | 269,312 |
| Split interests, non-trusteed | - | - | 32,843 | 32,843 |
| Total investments at fair value | <u>433,672</u> | <u>559,973</u> | <u>1,289,524</u> | <u>2,283,169</u> |
| Securities pledged under | | | | |
| securities lending agreement | \$ 33,582 | \$ - | \$ - | \$ 33,582 |
| Pledges receivable | - | - | 219,519 | 219,519 |
| Total assets measured at fair value | <u>\$ 467,254</u> | <u>\$ 559,973</u> | <u>\$ 1,509,043</u> | <u>\$ 2,536,270</u> |
| Interest rate swaps liability | \$ - | \$ 37,492 | \$ - | \$ 37,492 |
| Payable under securities | | | | |
| lending agreement | 33,582 | - | - | 33,582 |
| Total liabilities measured at fair value | <u>\$ 33,582</u> | <u>\$ 37,492</u> | <u>\$ -</u> | <u>\$ 71,074</u> |

The Nature Conservancy
Notes to Consolidated Financial Statements
June 30, 2015

Investments included in Level 3 primarily consist of The Conservancy's ownership in alternative investments (principally limited partnership interests in hedge and private equity funds) as well as investments held within private arrangements. The value of certain alternative investments represents the ownership interest in the NAV of the respective partnership. Approximately 77.6% of Level 3 investments held by the partnerships consist of marketable securities and 22.4% are securities that do not have readily determinable fair values. The fair values of the securities held by limited partnerships that do not have readily determinable fair values are determined by the general partner and are based on appraisals, or other estimates that require varying degrees of judgment. If no public market exists for the investment securities, the fair value is determined by the general partner taking into consideration, among other things, the cost of the securities, prices of recent significant placements of securities of the same issuer, and subsequent developments concerning the companies to which the securities relate. The Conservancy has performed significant due diligence around these investments to ensure NAV is an appropriate measure of fair value.

Investments valued using NAV as of June 30, 2015:

| <i>(In thousands)</i> | <u>Fair Value</u> | <u>Unfunded Commitments</u> | <u>Redemption Frequency</u> | <u>Redemption Notice Period</u> |
|----------------------------|---------------------|-----------------------------|---|---|
| Global equity funds | \$ 265,560 | \$ - | Daily, weekly, monthly, quarterly | 2 days, 7 days, 10 business days, 30 days |
| International equity funds | 219,570 | - | Daily, monthly, quarterly | 6 business days, 14 days, 60 calendar days, 90 days |
| Domestic equity funds | 32,105 | - | Monthly | 60 days |
| Hedge funds | 460,292 | 13,333 | Monthly, quarterly, semi-annually, annually, biennially, rolling 2, 3 & 4 years | 30 - 90 days |
| Private equity funds | 195,879 | 35,630 | N/A | N/A |
| Real estate funds | 53,507 | 28,243 | N/A | N/A |
| Total | <u>\$ 1,226,913</u> | <u>\$ 77,206</u> | | |

The Conservancy uses a standard charitable gift calculation model and the IRS discount rate to determine the present value of split interest agreements where The Conservancy serves as trustee. For split interest agreements where The Conservancy is not the trustee, valuations are based on the values reported by third-party trustees, while noting that the valuation techniques for future distributions expected to be received over the term of the agreement and unobservable inputs - such as discount rates, life expectancies, and trust payouts - may vary widely among trustees. There is no market for these agreements, and they are therefore classified within Level 3.

The Nature Conservancy
Notes to Consolidated Financial Statements
June 30, 2015

Rollforward of Level 3 financial instruments:

(In thousands)

| | Fair value as of June 30, 2014 | Realized gains (losses) | Unrealized gains (losses) | Purchases | Sales | Fair value as of June 30, 2015 |
|-------------------------------|--------------------------------------|----------------------------|------------------------------|-------------------|---------------------|--------------------------------------|
| Commingled equity funds | \$ 411,973 | \$ 4,779 | \$ 9,753 | \$ 159,557 | \$ (68,827) | \$ 517,235 |
| Hedge funds | 244,839 | 32,162 | 9,159 | 297,392 | (123,260) | 460,292 |
| Private equity | 202,281 | 28,024 | (523) | 29,977 | (47,839) | 211,920 |
| Real estate | 44,547 | 2,261 | 3,039 | 19,199 | (15,539) | 53,507 |
| Split interest arrangements | 48,855 | - | 60 | 2,920 | (5,265) | 46,570 |
| Total | <u>952,495</u> | <u>67,226</u> | <u>21,488</u> | <u>509,045</u> | <u>(260,730)</u> | <u>1,289,524</u> |
| Pledges receivable | 222,770 | - | (3,251) | - | - | 219,519 |
| Total investments and pledges | <u>\$1,175,265</u> | <u>\$ 67,226</u> | <u>\$ 18,237</u> | <u>\$ 509,045</u> | <u>\$ (260,730)</u> | <u>\$ 1,509,043</u> |

Of the net realized and unrealized gains of \$85,463,000 in the table above, \$88,714,000 are reflected in the accompanying statement of activities as investment gains. The remaining amounts include a \$3,251,000 decrease in pledges, of which a net \$2,751,000 decrease is reflected in the accompanying statement of financial position and statement of activities as the result of pledge payments and pledge contributions. The remaining \$500,000 decrease is reflected as conservation activities and actions program expense.

Investment gains consisted of the following for the year ended June 30, 2015:

(In thousands)

| | |
|---|------------------|
| Dividends and interest income | \$ 23,249 |
| Realized and unrealized gains (net of expenses of \$12,656) | 60,000 |
| Change in value of split interest arrangements | (39,050) |
| Total investment income | <u>\$ 44,199</u> |

15. Leases

The following is a schedule of future minimum lease payments for all operating leases as of June 30, 2015:

(In thousands)

| | |
|------------------------------|------------------|
| 2016 | \$ 6,297 |
| 2017 | 4,985 |
| 2018 | 4,426 |
| 2019 | 3,084 |
| 2020 | 2,795 |
| Thereafter | \$ 6,258 |
| Total minimum lease payments | <u>\$ 27,845</u> |

Rent expense was \$12,032,000 for the year ended June 30, 2015.

The Nature Conservancy
Supplemental Schedules
For the years ended June 30, 2015 and 2014

SUPPLEMENTAL SCHEDULES

Following are supplemental schedules:

Consolidated statements of financial position as of June 30, 2015 (with comparative totals as of June 30, 2014)

Summarized consolidated statements of activities for the year ended June 30, 2015 (with comparative totals for the year ended June 30, 2014)

Schedule of functional expenses as reported in the consolidated statement of activities for the year ended June 30, 2015 by natural account classification (with comparative totals for the year ended June 30, 2014).

While these schedules are not required under Generally Accepted Accounting Principles, they provide useful additional detail to help the user of these financial statements understand how funds are spent, as well as providing prior year comparisons.

The Nature Conservancy
Supplemental Schedule - Consolidated Statements of Financial Position
As of June 30, 2015 and 2014

| <i>(Amounts in thousands)</i> | 2015 | 2014 |
|---|---------------------|---------------------|
| Assets | | |
| Cash and cash equivalents | \$ 105,090 | \$ 179,262 |
| Restricted cash | 14,820 | 29,304 |
| Restricted short-term investments | 25,000 | - |
| Government grants and contracts receivable | 21,776 | 21,822 |
| Pledges receivable, net | 219,519 | 222,770 |
| Collateral received under securities lending agreement | 33,582 | 42,140 |
| Deposits on land and other assets | 36,546 | 27,493 |
| Property and equipment, net of accumulated depreciation and amortization | 132,261 | 123,269 |
| Investments - Capital fund | 820,909 | 684,932 |
| Investments - Split interest arrangements | 301,444 | 307,963 |
| Investments - Endowment fund | 1,160,816 | 1,127,610 |
| Conservation lands | 1,809,805 | 1,815,004 |
| Conservation easements | 2,030,932 | 1,937,343 |
| Total assets | <u>\$ 6,712,500</u> | <u>\$ 6,518,912</u> |
| Liabilities | | |
| Accounts payable and accrued liabilities | \$ 103,482 | \$ 100,161 |
| Payable under securities lending agreement | 33,582 | 42,140 |
| Deferred revenue and refundable advances | 99,748 | 89,058 |
| Bonds and notes payable | 376,741 | 363,562 |
| Split interest arrangements payable | 174,979 | 146,532 |
| Total liabilities | <u>788,532</u> | <u>741,453</u> |
| Net assets | | |
| Unrestricted | | |
| Undesignated | 8,875 | 17,952 |
| Land, easements, and project funds | 3,969,854 | 3,820,356 |
| Board-designated quasi endowment and similar funds | 867,913 | 849,764 |
| Total unrestricted | <u>4,846,642</u> | <u>4,688,072</u> |
| Temporarily restricted | 730,973 | 756,277 |
| Permanently restricted | 346,353 | 333,110 |
| Total net assets | <u>5,923,968</u> | <u>5,777,459</u> |
| Total liabilities and net assets | <u>\$ 6,712,500</u> | <u>\$ 6,518,912</u> |

The Nature Conservancy
Supplemental Schedule - Summarized Consolidated Statements of Activities
For the years ended June 30, 2015 and 2014

| <i>(Amounts in thousands)</i> | 2015 | 2014 |
|--|---------------------|---------------------|
| Support and revenues | | |
| Dues and contributions | \$ 545,069 | \$ 560,417 |
| Land and easements contributed for conservation | 99,544 | 57,614 |
| Government grants and contracts | 99,209 | 120,687 |
| Investment income | 44,199 | 235,213 |
| Sales of conservation land and easements to governments and others | 101,238 | 80,915 |
| Other | <u>58,296</u> | <u>59,433</u> |
| Total support and revenues | 947,555 | 1,114,279 |
| Expenses | | |
| Program expenses | 573,205 | 541,179 |
| General and administration | 136,586 | 121,776 |
| Fund-raising | | |
| General fund-raising | 64,793 | 67,099 |
| Membership development | <u>26,462</u> | <u>27,817</u> |
| Total expenses | 801,046 | 757,871 |
| Increase in net assets | 146,509 | 356,408 |
| Net assets at beginning of year | <u>5,777,459</u> | <u>5,421,051</u> |
| Net assets at end of year | <u>\$ 5,923,968</u> | <u>\$ 5,777,459</u> |

The Nature Conservancy
Supplemental Schedule - Schedules of Functional Expenses
For the year ended June 30, 2015 with summarized totals for the year ended June 30, 2014

(Amounts in thousands)

| | Program expenses | | Support services expenses | | | Totals | |
|--|-------------------------------------|----------------------------|---------------------------|------------------------|---------------------------------|---------------------|---------------------|
| | Conservation activities and actions | General and administration | General fund-raising | Membership development | Total Support services expenses | 2015 Total expenses | 2014 Total expenses |
| Personnel | \$ 194,826 | \$ 77,743 | \$ 52,695 | \$ 3,383 | \$ 133,821 | \$ 328,647 | \$ 309,859 |
| Contract, professional fees | 72,136 | 10,650 | 4,428 | 7,790 | 22,868 | 95,004 | 87,783 |
| Grants and allocations | 63,877 | 89 | 20 | - | 109 | 63,986 | 49,425 |
| Supplies | 8,774 | 3,667 | 615 | 1,283 | 5,565 | 14,339 | 14,733 |
| Telecommunications | 1,603 | 1,511 | 242 | 35 | 1,788 | 3,391 | 3,511 |
| Postage and mailing service | 1,718 | 305 | 394 | 8,286 | 8,985 | 10,703 | 10,749 |
| Occupancy | 2,141 | 9,669 | 219 | 3 | 9,891 | 12,032 | 11,646 |
| Equipment rental and maintenance | 4,512 | 1,270 | 168 | - | 1,438 | 5,950 | 5,886 |
| Printing and publication | 3,801 | 217 | 967 | 5,090 | 6,274 | 10,075 | 11,163 |
| Travel | 16,390 | 3,579 | 2,565 | 87 | 6,231 | 22,621 | 22,120 |
| Conferences and meetings | 7,675 | 1,885 | 1,276 | 21 | 3,182 | 10,857 | 11,483 |
| Interest | 17,919 | - | - | - | - | 17,919 | 18,618 |
| Depreciation and amortization | 7,082 | 1,507 | 305 | - | 1,812 | 8,894 | 9,468 |
| Equipment | 3,472 | 253 | 38 | - | 291 | 3,763 | 3,060 |
| Taxes and licenses | 1,148 | 1,268 | 80 | 8 | 1,356 | 2,504 | 2,065 |
| Utilities, repairs, maintenance, and construction | 6,209 | 2,281 | 161 | - | 2,442 | 8,651 | 9,261 |
| Insurance | 2,767 | 1,702 | 37 | - | 1,739 | 4,506 | 4,141 |
| Real estate taxes | 4,704 | 937 | 8 | - | 945 | 5,649 | 6,501 |
| Closing costs | 2,197 | 580 | - | - | 580 | 2,777 | 1,565 |
| Contributed goods and services non-cash expense | 11,413 | 12,485 | 419 | 470 | 13,374 | 24,787 | 20,494 |
| All other | 1,647 | 4,988 | 156 | 6 | 5,150 | 6,797 | 4,590 |
| Subtotal | 436,011 | 136,586 | 64,793 | 26,462 | 227,841 | 663,852 | 618,121 |
| Book value of conservation land and easements sold or donated to government and others | 137,194 | - | - | - | - | 137,194 | 139,750 |
| Total | <u>\$ 573,205</u> | <u>\$ 136,586</u> | <u>\$ 64,793</u> | <u>\$ 26,462</u> | <u>\$ 227,841</u> | <u>\$ 801,046</u> | <u>\$ 757,871</u> |

The Nature Conservancy

Consolidated Financial Statements

For the year ended June 30, 2014

And report thereon



Independent Auditor's Report

To the Board of Directors of
The Nature Conservancy

We have audited the accompanying consolidated financial statements of The Nature Conservancy and its chapters and affiliates ("The Conservancy"), which comprise the consolidated statement of financial position as of June 30, 2014, and the related consolidated statements of activities and of cash flows for the year then ended.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on the consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the Conservancy's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Conservancy's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of The Nature Conservancy and its chapters and affiliates at June 30, 2014, and the changes in their net assets and their cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.



Other Matter

Our audit was conducted for the purpose of forming an opinion on the 2014 consolidated financial statements taken as a whole. The accompanying summarized consolidated statements of financial position as of June 30, 2014 and 2013, the summarized consolidated statements of activities for the years ended June 30, 2014 and 2013, and the schedule of functional expenses for the year ended June 30, 2014, with summarized totals for the year ended June 30, 2013 are presented for purposes of additional analysis and are not a required part of the consolidated financial statements. The information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves and other additional procedures, in accordance with auditing standards generally accepted in the United States of America. In our opinion, the 2014 information is fairly stated in all material respects in relation to the consolidated financial statements taken as a whole. The 2013 prior year summarized comparative information has been derived from the Conservancy's 2013 consolidated financial statements, and in our report dated October 17, 2013, we expressed an unqualified opinion on those consolidated financial statements.

PricewaterhouseCoopers *us*

October 10, 2014

The Nature Conservancy
Consolidated Statement of Financial Position
As of June 30, 2014

(Amounts in thousands)

Assets

| | | |
|--|------------------|----------------------------|
| Cash and cash equivalents | | \$ 179,262 |
| Restricted cash | | 29,304 |
| Government grants and contracts receivable | | 21,822 |
| Pledges receivable, net | | 222,770 |
| Collateral received under securities lending agreement | | 42,140 |
| Deposits on land and other assets | | 27,493 |
| Property and equipment, net of accumulated depreciation and amortization | | 123,269 |
| Investments | | |
| Investments - Capital fund | 684,932 | |
| Investments - Split interest arrangements | 307,963 | |
| Investments - Endowment fund | <u>1,127,610</u> | |
| Total investments | | 2,120,505 |
| Conservation lands | | 1,815,004 |
| Conservation easements | | <u>1,937,343</u> |
| Total assets | | <u><u>\$ 6,518,912</u></u> |

Liabilities

| | | |
|--|--|----------------|
| Accounts payable and accrued liabilities | | \$ 100,161 |
| Payable under securities lending agreement | | 42,140 |
| Deferred revenue and refundable advances | | 89,058 |
| Bonds and notes payable | | 363,562 |
| Split interest arrangements | | <u>146,532</u> |
| Total liabilities | | <u>741,453</u> |

Net assets

| | | |
|--|----------------|----------------------------|
| Unrestricted | | |
| Undesignated | 17,952 | |
| Land, easements, and project funds | 3,820,356 | |
| Board-designated quasi endowment and similar funds | <u>849,764</u> | |
| Total unrestricted | | 4,688,072 |
| Temporarily restricted | | 756,277 |
| Permanently restricted | | <u>333,110</u> |
| Total net assets | | <u>5,777,459</u> |
| Total liabilities and net assets | | <u><u>\$ 6,518,912</u></u> |

The accompanying notes are an integral part of these consolidated financial statements.

The Nature Conservancy
Consolidated Statement of Activities
For the year ended June 30, 2014

(Amounts in thousands)

| | Unrestricted | Temporarily restricted | Permanently restricted | Total |
|--|---------------------|---------------------------|---------------------------|---------------------|
| Support and revenues | | | | |
| Dues and contributions | \$ 248,721 | \$ 271,976 | \$ 16,815 | \$ 537,512 |
| Contributed goods and services | 22,905 | - | - | 22,905 |
| Land and easements contributed for conservation | 57,614 | - | - | 57,614 |
| Government grants and contracts | 120,687 | - | - | 120,687 |
| Investment income | 185,593 | 49,620 | - | 235,213 |
| Other income | 59,433 | - | - | 59,433 |
| Total support and revenues before sales of conservation land and easements and net assets released from restrictions | 694,953 | 321,596 | 16,815 | 1,033,364 |
| Sales of conservation land and easements to governments and others | 80,915 | - | - | 80,915 |
| Net assets released from restrictions | 200,235 | (200,235) | - | - |
| Total support and revenues | <u>976,103</u> | <u>121,361</u> | <u>16,815</u> | <u>1,114,279</u> |
| Expenses | | | | |
| Program expenses | | | | |
| Conservation activities and actions | 401,429 | - | - | 401,429 |
| Book value of conservation land and easements sold or donated to governments and others | 139,750 | - | - | 139,750 |
| Total program expenses | <u>541,179</u> | <u>-</u> | <u>-</u> | <u>541,179</u> |
| Support services expenses | | | | |
| General and administration | 121,776 | - | - | 121,776 |
| Fund-raising | | | | |
| General fund-raising | 67,099 | - | - | 67,099 |
| Membership development | 27,817 | - | - | 27,817 |
| Total support services expenses | <u>216,692</u> | <u>-</u> | <u>-</u> | <u>216,692</u> |
| Total expenses | <u>757,871</u> | <u>-</u> | <u>-</u> | <u>757,871</u> |
| Increase in net assets | 218,232 | 121,361 | 16,815 | 356,408 |
| Reclassification of net assets | (162) | - | 162 | - |
| Total increase in net assets | <u>218,070</u> | <u>121,361</u> | <u>16,977</u> | <u>356,408</u> |
| Net assets at beginning of year | 4,470,002 | 634,916 | 316,133 | 5,421,051 |
| Net assets at end of year | <u>\$ 4,688,072</u> | <u>\$ 756,277</u> | <u>\$ 333,110</u> | <u>\$ 5,777,459</u> |

The accompanying notes are an integral part of these consolidated financial statements.

The Nature Conservancy
Consolidated Statement of Cash Flows
For the year ended June 30, 2014

(Amounts in thousands)

Reconciliation of increase in net assets to cash provided by operating activities:

| | | | |
|--|----|-----------|-----------|
| Increase in net assets | | \$ | 356,408 |
| Non-cash adjustments: | | | |
| Contributed land and easements | \$ | (60,214) | |
| Losses on sales of land, easements, and property | | 61,155 | |
| Realized/Unrealized investment gains | | (198,392) | |
| Change in value of split interest agreements | | (10,499) | |
| Change in value of interest rate swaps | | (3,513) | |
| Depreciation and amortization | | 9,468 | (201,995) |
| Changes in assets and liabilities: | | | |
| Increase in receivables | | (41,968) | |
| Decrease in restricted cash | | 316 | |
| Decrease in other assets | | 2,518 | |
| Increase in split interests | | 2,658 | |
| Decrease in other liabilities | | (145) | (36,621) |
| Cash provided by (used in) land activities: | | | |
| Proceeds from sales of land and easements | | 87,497 | |
| Purchases of land and easements | | (103,646) | (16,149) |
| Contributions for long-term purposes | | | (16,816) |
| Net cash provided by operating activities | | | \$ 84,827 |

Investing activities:

| | | | |
|---------------------------------------|--|-------------|----------|
| Proceeds from sale of investments | | 1,581,602 | |
| Purchases of investments | | (1,557,652) | |
| Purchases of property and equipment | | (30,576) | |
| Other - net | | (10,789) | |
| Net cash used in investing activities | | | (17,415) |

Financing activities:

| | | | |
|---|--|----------|-------|
| Proceeds from securities lending program | | 7,029 | |
| Repayments of securities lending program | | (7,029) | |
| Principal payments on debt | | (21,449) | |
| Proceeds from issuance of debt | | 8,765 | |
| Proceeds from restricted contributions | | 16,816 | |
| Net cash provided by financing activities | | | 4,132 |

| | | |
|--|--|-------------------|
| Net change in cash and cash equivalents | | 71,544 |
| Cash and cash equivalents, beginning of year | | 107,718 |
| Cash and cash equivalents, end of year | | <u>\$ 179,262</u> |

Supplemental data

| | | |
|---------------|--|-----------|
| Interest paid | | \$ 17,325 |
|---------------|--|-----------|

The accompanying notes are an integral part of these consolidated financial statements.

ACCOUNTING POLICY FOOTNOTES

The following notes present disclosures of the significant accounting policies and related information relating to balances and amounts contained in the consolidated statements of financial position and activities. These notes are an integral part of the consolidated financial statements.

The Nature Conservancy

Notes to Consolidated Financial Statements

June 30, 2014

1. ORGANIZATION

The Nature Conservancy (The Conservancy) is a global conservation organization. The mission of The Conservancy is to conserve the lands and waters on which all life depends. The Conservancy conducts its activities throughout the United States, Canada, Latin America, the Caribbean, Africa, Asia, and the Pacific.

The Conservancy's primary sources of revenue are contributions from the public (including gifts of land), investment income, government grants, and sales of conservation interests to government agencies or other conservation buyers. These resources are used to help solve critical challenges by significantly improving the health of globally important natural systems that enhance the lives of people around the world. Under its conservation framework, The Conservancy concentrates on four global challenges: conserving critical lands, restoring oceans, securing fresh water, and reducing the impact of climate change. Working with partners – including indigenous communities, governments, and businesses – The Conservancy pursues solutions that protect and restore natural systems, use nature sustainably, and broaden support for conservation.

2. CONSOLIDATED FINANCIAL STATEMENTS

The consolidated financial statements are presented on the accrual basis of accounting and include the accounts of all The Conservancy's chapters and affiliates, both domestic and international, including those which are separately incorporated, receive gifts, and perform conservation activities in the name of The Conservancy. All significant intercompany transactions have been eliminated.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from the estimated amounts.

3. CONSOLIDATED STATEMENT OF FINANCIAL POSITION

Cash, Cash Equivalents, and Restricted Cash

Cash represents operating cash held in bank accounts in high quality financial institutions in the United States and 34 other countries. The cash in non-U.S. accounts is uninsured, but is limited per country to amounts that, in the opinion of management, are not material to the financial statements. Cash equivalents represents short-term, highly liquid investments with maturities of three months or less when purchased. Restricted cash represents monies held in trust related to requirements of specific conservation project agreements.

Government Grants and Contracts Receivable/Deferred Revenue and Refundable Advances

The Conservancy receives grants and contracts from federal, state, and local agencies to be used for specific programs or land purchases. The excess of reimbursable expenditures over cash receipts is included in government grants receivable, and any excess of cash receipts over reimbursable expenditures is included in deferred revenue and refundable advances.

Pledges Receivable

Pledges receivable represent unconditional promises to give and are reported at fair value by discounting the expected future pledge payments at the prime interest rate at the balance sheet date.

The Nature Conservancy

Notes to Consolidated Financial Statements

June 30, 2014

and accordingly are categorized as Level 3 assets. The primary unobservable input used in the fair value measurement of the Conservancy's pledges receivable is the discount rate. Significant fluctuations in the discount rate could result in a material change. The discount rate used in the present value technique to determine fair value of pledges receivable is revised at each measurement date to reflect current market conditions and the creditworthiness of donors. In addition, management evaluates payment history and market conditions to estimate allowances for doubtful pledges. Changes in the fair value of pledges receivable are reported in the statement of activities as contribution revenue except for changes in the allowance which are reported as program expenses at each subsequent reporting date. Pledges receivable past due by 90 days are, in the opinion of management, not material to the financial statements.

Not recorded as pledges receivable are \$54,946,000, that are conditioned upon The Conservancy raising matching gifts or acquiring certain conservation lands. Conditional promises to give are recognized as contributions when the donor-imposed conditions are substantially met.

Securities Lending Agreement

The Conservancy lends certain securities in its investment portfolio to qualified borrowers on a short-term, fully collateralized basis in exchange for interest to help offset custodial fees. Collateral in the form of cash in US dollars, securities issued or guaranteed by the US government, or irrevocable letters of credit issued by banks independent of the borrowers is marked-to-market on a daily basis, and the borrower is required to deliver the difference between the daily market value of the collateral and 102% of the loaned securities' original fair market value if denominated in US dollars or 105% if denominated in foreign currency. The lending agent, in its agreement with The Conservancy, guarantees the repayment of the loan in the event the borrower defaults. The Conservancy retains all the benefits of ownership including rights to dividends, interest, and other cash distributions pertaining to the loaned securities. The Conservancy also retains the right to redeem the loaned securities prior to the stipulated redemption date.

At June 30, 2014, The Conservancy recorded \$42,140,000 in collateral received under its securities lending program and an equal amount payable to the borrowers under the agreement. These amounts are reflected in assets and liabilities in the consolidated statement of financial position.

Property and Equipment

Property and equipment are carried at cost. Depreciation and amortization is provided using the straight-line method for all depreciable assets over their estimated future lives as follows:

| | |
|---------------------------------|--------------|
| Building and improvements | 5 – 30 years |
| Computer equipment and software | 3 – 5 years |
| Furniture, fixtures, and other | 4 – 25 years |

Concentration of Credit Risk

The Conservancy's excess cash is invested with high quality institutions, the largest concentrations of which are invested in U.S. Agencies (70.5%) and Repurchase Agreements (29.4%); 82.4% of the repurchase agreements are backed by U.S. Treasuries and U.S. Agencies.

Pursuant to its investment policy, The Conservancy's investments cannot have more than 10% of their assets at market value in securities of any one issuer, be they short-term or long-term, other than the U.S. Government and its Agencies. At June 30, 2014, the single largest non-U.S.

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Notes to Consolidated Financial Statements

June 30, 2014

Government issuer exposure was 7.55% of the Capital and Endowment Fund investments. This issue is in the form of a global commingled equity fund.

Investments

Investments are carried at estimated fair market value and reported in three distinct categories:

- *Capital fund* – funds held primarily for the future acquisition of conservation land, easements, and for funding other conservation projects.
- *Split interest arrangements* – donations that are held in trust by The Conservancy or third party trustees, representing beneficial interests in trusts.
- *Endowment fund* – funds held as long-term capital to generate income for The Conservancy's operations.

Endowment Investment and Spending Policies

The Conservancy's Endowment (Endowment) includes both donor-restricted endowment funds and funds designated by the Board of Directors (Board) to function as endowments. The amount of Endowment income provided each year for operations is established by the Finance Committee of the Board, through its adoption of an annual endowment spending rate and spending rate base. The spending rate for the year ended June 30, 2014 was 5.0% of the average fair market value of the 60 months of calendar years 2008 through 2012.

The Conservancy recognizes that risk must be assumed to achieve its stated long-term investment objectives. Therefore, asset allocations and ranges are necessarily diverse, and consider liquidity needs. The Conservancy has considered its ability to withstand short and intermediate term variability and concluded that the portfolio can tolerate some interim fluctuations in market values and rates of return in order to achieve its objectives. However, The Conservancy realizes that market performance varies and that the portfolio's investment objectives may not be achievable during short-term periods.

The Conservancy has chosen not to manage its underlying assets directly, but to utilize independent investment managers. To maintain prudent diversification and to manage risk, The Conservancy's portfolio is divided among roughly 50 separate managers.

Conservation Lands and Easements

The Conservancy records land and land interests at cost if purchased or at fair value at the date of acquisition, if all or part of the land was received as a donation. Fair value is generally determined by appraisal at the time of acquisition and is not subsequently adjusted. Upon sale or gift, the book value of the land or land interest is reported as a program expense and the related proceeds, if any, are reported as revenue in the consolidated statement of activities.

Conservation land is real property with significant ecological value. These properties are either managed in an effort to protect the natural biological diversity of the property, or transferred to other organizations who will manage the lands in a similar fashion.

Conservation easements are comprised of listed rights and/or restrictions over the owned property that are conveyed by a property owner to The Conservancy, almost always in perpetuity, in order to

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June 30, 2014

protect the owned property as a significant natural area, as defined in federal tax regulations. These intangible assets may be sold or transferred to others so long as the assignee agrees to carry out, in perpetuity, the conservation purposes intended by the original grantor. Conservation easements, by their very nature, do not generate material amounts of cash inflow annually.

Bonds and Notes Payable

The Conservancy uses debt, both fixed and variable, primarily to finance the acquisition of conservation lands and easements. Debt is reported at carrying value.

In order to partially insulate itself from the variable nature of the interest rates on its outstanding debt, The Conservancy has three interest rate swap agreements. The Conservancy pays a fixed rate of 4.373% on \$95,375,000 in return for receipt of variable rate interest in the amount of 3-month LIBOR and pays a fixed rate of 2.962% on \$190,000,000 in return for receipt of variable rate interest in the amount of 67% of 3-month LIBOR. The Conservancy pays a fixed rate of 3.56% on \$25,053,000 in return for receipt of variable rate interest in the amount of 67% of 1-month LIBOR. Maturities of the swap agreements range from 2027 to 2033 and the counterparty to these swaps has the option to terminate at their discretion. The fair value of these interest rate swap agreements are reflected in the accompanying consolidated statement of position as accounts payable and accrued liabilities.

Due to the nature of certain variable-rate bond agreements, The Conservancy may receive notice of an optional tender on its variable-rate bonds, in which case The Conservancy would have an obligation to purchase the bonds tendered if unable to secure alternate financing at that time. The Conservancy entered into a standby liquidity support agreement with a financial institution to support \$100,000,000 of the original principal amount of the variable rate demand obligations. Under this agreement, the financial institution agreed to supply additional liquidity to The Conservancy up to that amount, with which The Conservancy can purchase the bonds if The Conservancy cannot remarket the bonds. In the event of a draw on the \$100,000,000 liquidity support line, the due date would be three years from the earlier of the date of the draw or September 13, 2015.

Interest expense incurred on total notes payable for 2014 was \$18,601,000.

Split Interest Arrangements

The Conservancy enters into split interest arrangements whereby donations are held in trust by The Conservancy or third party trustees and invested. Agreed-upon amounts of the invested funds are payable to the donor or the donor's designee for a specified period of time or until the donor's death, after which time The Conservancy may use the investments for operations or a restricted use specified by the donor. The donated trust asset investments are recorded at fair value based on the latest available information.

The Conservancy utilizes an IRS-approved annuity table to actuarially calculate the liability associated with the estimated donor payments under these arrangements. The Conservancy determines the discount rate to be used in the month the split interest arrangements are entered into with the donor and these rates have ranged from 1% to 9%. The present value of the actuarially determined liability resulting from these gifts is recorded at the date of gift and adjusted annually thereafter to reflect fair value.

The Nature Conservancy

Notes to Consolidated Financial Statements

June 30, 2014

Net Assets

The Conservancy's net assets are reported in the following three classes:

- *Unrestricted net assets* – Revenues derived from dues, unrestricted contributions, government grants and contracts, investment income (other than the temporarily restricted portion of true endowment investment income), and other inflows of assets whose use by The Conservancy is not limited by donor-imposed restrictions. Certain unrestricted net assets have been designated by the Board of Directors to be maintained as quasi endowment funds.
- *Temporarily restricted net assets* – Contributions and other inflows of assets whose use by The Conservancy is limited by donor-imposed stipulations that either expire by passage of time or can be fulfilled and removed by actions of The Conservancy, such as usage for specific programs, including certain overhead and indirect costs, or for spending from true endowment investment income.

When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and are reported on the consolidated statement of activities as net assets released from restrictions.

- *Permanently restricted net assets* – Contributions and other inflows of assets whose use by The Conservancy is limited by donor-imposed stipulations that the principal must be maintained permanently by The Conservancy. The total amount of permanently restricted net assets on the consolidated statement of financial position includes the donor-restricted endowment funds as well as amounts contributed to create a permanent capital fund. This revolving fund is used to finance capital projects and donations to this fund are to be maintained in perpetuity for only this purpose.

Classification of endowment net assets

The Board of Directors of The Conservancy (Board) has approved management's interpretation of the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as enacted by the Council of the District of Columbia. UPMIFA requires the preservation of the fair value of the original gifts as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary.

The Endowment includes both donor-restricted endowment funds and funds designated by the Board to function as endowments. The Conservancy classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, and (b) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by The Conservancy. The Conservancy considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the endowment fund;
- The purposes of the institution and the endowment fund;
- General economic conditions;
- The possible effect of inflation or deflation;

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June 30, 2014

- The expected total return from income and appreciation of investments;
- Other resources of the institution; and
- The investment policy of the institution.

Endowments with Eroded Corpus

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or The Conservancy requires to be retained as principal in perpetuity. Deficiencies of this nature that are netted in unrestricted net assets were \$1,613,000 as of June 30, 2014. These deficits resulted from unfavorable market fluctuations that occurred shortly after the investment of newly established endowments and authorized appropriation that was deemed prudent.

4. CONSOLIDATED STATEMENT OF ACTIVITIES

Contributions

Unconditional donor promises to give cash and other assets are reported at fair value at the date that there is sufficient verifiable evidence documenting that a promise was made by the donor and received by The Conservancy. The promises are reported as either temporarily or permanently restricted support if received with donor stipulations that sufficiently limit the use of the donated assets.

The Conservancy recognizes contributed professional services from third parties and contributed goods and trade lands as revenue and as expense or assets, at the fair value of those services or goods when received. Trade lands are real property with minimal ecological value. These properties are sold to provide funds for The Conservancy to carry out its conservation work. During 2014 contributed goods and services totaled \$22,905,000 and contributed trade lands totaled \$2,600,000.

Government Grants and Contracts

Government grants and contracts are considered to be exchange transactions, the majority of which are cost-reimbursable grants. Revenue, including approved indirect cost recovery, is recognized when allowable costs have been incurred. The Conservancy's costs incurred under its government grants and contracts are subject to audit by government agencies. Management believes that disallowance of costs, if any, would not be material to the consolidated financial position or consolidated changes in net assets of The Conservancy.

Program expense allocation

Operating expenses are allocated to program and support categories based on separate cost center types as defined below. Conservation land and easements that are acquired by The Conservancy, but not sold or donated, are reflected as an increase in conservation land and easements on the consolidated statement of financial position and are excluded from the program expense categories on the consolidated statement of activities.

The Conservancy accounts for its program expenditures in the following categories:

- *Conservation Activities and Actions* – Expenditures related to the broad spectrum of activities and actions critical to advancing The Conservancy's mission. Expenditures related to understanding, monitoring, maintaining, restoring, and managing natural areas owned by The Conservancy and others are included, as well as expenditures for developing and enhancing

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Notes to Consolidated Financial Statements

June 30, 2014

The Conservancy's ability to gather and share ecological information and to assess and evaluate threats to natural systems. In addition, this area includes expenditures to mitigate, prevent, or slow the effects of these threats, including investments in the institutional development of domestic and international conservation organizations. Expenditures related to improving public land management and supporting the development of sound global policies, including participating in conferences and events that help establish a common vision for conservation worldwide are included, as well as expenditures associated with community outreach and education of key stakeholders and land users in areas where Conservancy conservation programs reside.

- *General and Administration* – Expenditures related to building and maintaining an efficient business infrastructure, including those related to corporate governance, to support and advance the programmatic conservation objectives of The Conservancy.
- *General Fund-Raising* – Expenditures related to fund-raising strategies that provide the revenue stream for both operations and capital needs to further the accomplishment of The Conservancy's mission and objectives.
- *Membership Development* – Expenditures related to the acquisition and retention of The Conservancy's members primarily through the use of a direct-mail program.

5. COMMITMENTS AND CONTINGENCIES

Litigation

The Conservancy is a party to various litigations arising out of the normal conduct of its operations. In the opinion of The Conservancy's management, the ultimate resolution of these matters will not materially affect the financial position, changes in net assets, or cash flows of The Conservancy.

Leases

The Conservancy has entered into non-cancelable operating leases for office space, which expire at various dates through 2025. Certain of these leases contain rent escalation clauses, usually based on the consumer price index.

Land acquisitions and other commitments

The Conservancy has entered into contracts for the purchase of land and other purchase commitments that have not closed as of June 30, 2014, in the amount of \$39,184,000.

The Conservancy has remaining funding commitments to private equity, real estate, and hedge fund investment managers of \$84,049,000 at June 30, 2014.

6. RETIREMENT PLANS

The Conservancy's employees are eligible after one month of service to participate in The Nature Conservancy Savings and Retirement Plan (the Plan), in which employees can make voluntary, tax-deferred contributions within specified limits. The Plan was established under the provisions of Internal Revenue Code Section 401(k) and has received a favorable determination as to its tax status from the Internal Revenue Service. Certain employees are also eligible to participate in a non-qualified deferred compensation plan created pursuant to Internal Revenue Code Section 457(b). The Conservancy's contributions to the plans were \$13,877,000 for the year ended June 30, 2014.

The Nature Conservancy
Notes to Consolidated Financial Statements
June 30, 2014

7. INCOME TAXES

The Conservancy has been granted an exemption from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code. The Internal Revenue Service has classified The Conservancy as other than a private foundation. The Conservancy pays a nominal amount of tax relating to several unrelated business income activities, primarily rental income from debt-financed property. The Conservancy takes no tax positions that it considers to be uncertain.

8. SUBSEQUENT EVENTS

All subsequent events were evaluated through October 10, 2014, which is the date the financial statements were issued.

FOOTNOTE SCHEDULES

The following schedules represent required disclosures of more detailed information regarding certain balances and amounts contained in the consolidated statements of financial position and activities. These are an integral part of the footnotes to the consolidated financial statements.

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Notes to Consolidated Financial Statements
June 30, 2014

9. Pledges receivable

As of June 30, 2014 unconditional promises to give were as follows:

(In thousands)

| | |
|---------------------------------|-------------------|
| Amounts due in | |
| Less than one year | \$ 137,316 |
| One to five years | 93,535 |
| More than five years | 3,457 |
| Subtotal | <u>234,308</u> |
| Less fair value adjustments: | |
| Discount of 3.25% | 5,538 |
| Allowance for doubtful accounts | 6,000 |
| Total | <u>\$ 222,770</u> |

10. Deposits on land and other assets

Deposits on land and other assets consisted of the following at June 30, 2014:

(In thousands)

| | |
|-------------------|------------------|
| Deposits on land | \$ 1,018 |
| Trade lands | 7,043 |
| Other receivables | 2,162 |
| Prepaid expenses | 9,515 |
| Notes receivable | 4,968 |
| Other assets | 2,787 |
| Total | <u>\$ 27,493</u> |

11. Property and equipment

Property and equipment consisted of the following at June 30, 2014:

(In thousands)

| | |
|---|-------------------|
| Land for operations | \$ 7,260 |
| Buildings and improvements | 135,807 |
| Construction in progress | 20,455 |
| Computer equipment and software | 11,804 |
| Furniture, fixtures, and other | 17,754 |
| | <u>193,080</u> |
| Accumulated depreciation and amortization | (69,811) |
| Total | <u>\$ 123,269</u> |

Depreciation and amortization expense was \$9,468,000 during the year ended June 30, 2014. Of the total assets listed above, \$11,791,000 was fully depreciated at June 30, 2014.

The Nature Conservancy
Notes to Consolidated Financial Statements
June 30, 2014

12. Bonds and notes payable

(In thousands)

| | |
|--|--------------------------|
| Unsecured Colorado Educational and Cultural Facilities Authority Revenue Bonds, Tax Exempt, Series 2002A issued in the original principal amount of \$25,053,000 to refund the Industrial Development Authority of Arlington County (IDA) Tax Exempt Revenue Bonds Series 1997A and portions of the IDA Revenue Bonds Taxable Series 1997B; variable interest rate pursuant to rate swap, 0.08% as of June 30, 2014, due July, 2024. | \$ 13,277 |
| Unsecured Colorado Educational and Cultural Facilities Authority Revenue Refunding Bonds, Tax Exempt, Series 2012 issued in the original principal amount of \$144,435,000, with a variable interest rate reset weekly, 0.08% as of June 30, 2014, due July, 2033. | 136,965 |
| Unsecured Taxable Revenue Bonds Series 2009 in the aggregate principal amount of \$100,000,000 issued July 1, 2009 to refund the Extendible Floating Rate Notes, Taxable Revenue Bonds Series EXL5 on October 5, 2009; fixed rate of 6.30% due July, 2019. | 100,000 |
| New York State Environmental Facilities Corporation private bonds issued in the aggregate amount of \$50,000,000 with a fixed interest rate of 3.90%, due June, 2024. | 45,353 |
| Loans and mortgages, some of which are collateralized by the land, and payable in monthly installments, including interest ranging from 0% to 6.0%; final payments are due at various dates through 2033. | 36,582 |
| Conservation Notes, unsecured notes payable in various amounts with interest ranging from 0.75% to 2.0%, due at various dates through 2019. | 24,999 |
| Other notes payable without interest due on demand | <u>6,386</u> |
| Total | <u><u>\$ 363,562</u></u> |

The fair value of long-term debt, including current maturities, is estimated based on current market rates offered to or by The Conservancy for similar instruments. The fair value of the Unsecured Taxable Revenue Bonds Series 2009 is \$122,199,000 based on market observable inputs at June 30, 2014 and would be characterized within Level 2 if carried at fair value. The fair value of the NY State Environmental Facilities Corporation bonds is \$47,676,000 based on the income approach method at June 30, 2014 and would be characterized within Level 2 if carried at fair value. Based on a blended borrowing rate of 4.24% as of June 30, 2014, the fair value of the remaining long-term debt is approximately \$216,081,000 and would be characterized within Level 2 if carried at fair value.

The Nature Conservancy
Notes to Consolidated Financial Statements
June 30, 2014

The following schedule of amounts due is based on the maturity dates per the debt agreements:

(In thousands)

| | |
|------------|-------------------|
| 2015 | \$ 98,858 |
| 2016 | 52,529 |
| 2017 | 65,643 |
| 2018 | 13,100 |
| 2019 | 7,383 |
| Thereafter | 126,049 |
| Total | <u>\$ 363,562</u> |

13. Net assets

Temporarily restricted net assets are available for the following purposes:

(In thousands)

| | |
|--|-------------------|
| Land acquisition and other conservation projects | \$ 262,231 |
| Time restricted for periods after June 30 | 217,319 |
| Time and purpose restricted for periods after June 30 | 162,884 |
| True endowment gains subject to future Board of Directors' appropriation | 113,843 |
| Total | <u>\$ 756,277</u> |

Permanently restricted net assets are restricted in perpetuity; the income derived from these investments is expendable to support the operations of The Conservancy. The total amount of permanently restricted net assets on the consolidated statement of financial position includes the donor-restricted endowment funds of \$165,838,000 displayed in the tables below, as well as other amounts such as those contributed to create a permanent capital fund. This fund, the land preservation fund, is used to finance capital projects and is to be maintained in perpetuity for only this purpose. Permanently restricted net assets in the land preservation fund were \$163,536,000 as of June 30, 2014, and the remaining of balance of permanently restricted net assets in the land fund was \$3,736,000 as of June 30, 2014.

Endowment funds are categorized in the following net asset classes as of June 30, 2014:

(In thousands)

| | Unrestricted | Temporarily Restricted | Permanently Restricted | Total |
|----------------------------------|---------------------|-------------------------------|-------------------------------|---------------------|
| Donor-restricted endowment funds | \$ (1,613) | \$ 113,843 | \$ 165,838 | \$ 278,068 |
| Board-designated endowment funds | 846,878 | - | - | 846,878 |
| Total endowment funds | <u>\$ 845,265</u> | <u>\$ 113,843</u> | <u>\$ 165,838</u> | <u>\$ 1,124,946</u> |

The Nature Conservancy
Notes to Consolidated Financial Statements
June 30, 2014

Changes in endowment funds by net asset classification for the year ended June 30, 2014 are summarized as follows:

(In thousands)

| | Unrestricted | Temporarily Restricted | Permanently Restricted | Total |
|---|---------------------|-----------------------------------|-----------------------------------|---------------------|
| Endowment net assets, beginning of year | \$ 749,672 | \$ 87,961 | \$ 155,549 | \$ 993,182 |
| Investment returns | 121,984 | 39,120 | - | 161,104 |
| Contributions and other revenue | 155 | 442 | 10,127 | 10,724 |
| Interfund transfers | 8,582 | 2,409 | - | 10,991 |
| Appropriation of assets for expenditure | (51,201) | - | - | (51,201) |
| Net assets released from restrictions | 16,089 | (16,089) | - | - |
| Subtotal endowment funds | <u>845,281</u> | <u>113,843</u> | <u>165,676</u> | <u>1,124,800</u> |
| Reclassification of net assets | (16) | - | 162 | 146 |
| Total endowment funds | <u>\$ 845,265</u> | <u>\$ 113,843</u> | <u>\$ 165,838</u> | <u>\$ 1,124,946</u> |

14. Assets and liabilities carried at fair value

Assets and liabilities carried at fair value are classified in the fair value hierarchy based on the lowest level of input that is significant to the valuation.

Fair value for Level 1 is based upon quoted prices in active markets for identical assets and liabilities. Market price data is generally obtained from exchange or dealer markets.

Fair value for Level 2 is based on quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and on model-based valuation techniques, for which all significant assumptions are observable in the market or can be corroborated by observable market data for substantially the full term of the assets. Inputs are obtained from various sources including market participants, dealers, and brokers.

Fair value for Level 3 is based on valuation techniques that use significant inputs that are unobservable as they trade infrequently or not at all.

The Conservancy uses the practical expedient to determine the fair value for some of its investments, which permits the use of Net Asset Value (NAV) without adjustment under certain circumstances.

In order to partially insulate itself from the variable nature of the interest rates on its outstanding debt, The Conservancy has three interest rate swap agreements that fix the rates on several variable rate bonds. Interest rate swaps are valued using both observable and unobservable inputs, such as quotations received from the counterparty, dealers or brokers, whenever available and considered reliable. In instances where models are used, the value of the interest rate swap depends upon the contractual terms of, and specific risks inherent in, the instrument as well as the availability and reliability of observable inputs. Such inputs include market prices for reference securities, yield curves, credit curves, measures of volatility, prepayment rates, assumptions for nonperformance risk, and correlations of such inputs. The Conservancy's interest rate swap arrangements have inputs which can generally be corroborated by market data and are therefore classified within Level 2.

The Nature Conservancy
Notes to Consolidated Financial Statements
June 30, 2014

Fair value of interest rate swaps at June 30, 2014:

(In thousands)

Interest rate contracts

Consolidated Statement of Financial Position location:

Accounts payable and accrued liabilities \$ 38,008

Change in fair value in Consolidated Statement of Activities

Other income \$ 3,513

The Nature Conservancy
Notes to Consolidated Financial Statements
June 30, 2014

Assets and liabilities categorized by input level:

(In thousands)

| | Level 1 | Level 2 | Level 3 | Total |
|--|--------------------------|--------------------------|----------------------------|----------------------------|
| Investments: | | | | |
| Short-term investments | \$ 513 | \$ 20,586 | \$ - | \$ 21,099 |
| Repurchase agreements | - | 8,965 | - | 8,965 |
| Fixed income: | | | | |
| U.S. treasuries | 42,872 | - | - | 42,872 |
| Asset-backed securities | - | 4,281 | - | 4,281 |
| Corporate debt | - | 294,806 | - | 294,806 |
| Mortgage-backed securities | - | 14,007 | - | 14,007 |
| U.S. agency bonds | - | 132,390 | - | 132,390 |
| Public equity: | | | | |
| Consumer discretionary | 34,088 | - | - | 34,088 |
| Consumer staples | 10,557 | - | - | 10,557 |
| Energy | 8,289 | - | - | 8,289 |
| Financial services | 22,223 | - | - | 22,223 |
| Health care | 15,318 | - | - | 15,318 |
| Industrials | 47,761 | - | - | 47,761 |
| Information technology | 12,607 | - | - | 12,607 |
| Materials | 13,539 | - | - | 13,539 |
| Utilities | 1,333 | - | - | 1,333 |
| Other industries | 269 | - | - | 269 |
| Commingled equity funds | - | - | 411,973 | 411,973 |
| Mutual funds | 148,275 | - | - | 148,275 |
| Closed end mutual funds | 75,513 | - | - | 75,513 |
| Hedge funds | - | - | 244,839 | 244,839 |
| Private equity | - | - | 202,281 | 202,281 |
| Private real estate | - | - | 44,547 | 44,547 |
| Split interests, trustee | 143,704 | 116,114 | 15,586 | 275,404 |
| Split interests, non-trustee | - | - | 33,269 | 33,269 |
| Total investments at fair value | <u>576,861</u> | <u>591,149</u> | <u>952,495</u> | <u>2,120,505</u> |
| Collateral received under securities lending agreement | \$ 42,140 | \$ - | \$ - | \$ 42,140 |
| Pledges receivable | - | - | 222,770 | 222,770 |
| Total assets measured at fair value | <u>\$ 619,001</u> | <u>\$ 591,149</u> | <u>\$ 1,175,265</u> | <u>\$ 2,385,415</u> |
| | | | | |
| Interest rate swaps liability | \$ - | \$ 38,008 | \$ - | \$ 38,008 |
| Payable under securities lending agreement | 42,140 | - | - | 42,140 |
| Total liabilities measured at fair value | <u>\$ 42,140</u> | <u>\$ 38,008</u> | <u>\$ -</u> | <u>\$ 80,148</u> |

Investments included in Level 3 primarily consist of The Conservancy's ownership in alternative investments (principally limited partnership interests in hedge and private equity funds) as well as public equity investments held within private arrangements. The value of certain alternative

The Nature Conservancy
Notes to Consolidated Financial Statements
June 30, 2014

investments represents the ownership interest in the NAV of the respective partnership. Approximately 72.44% of Level 3 investments held by the partnerships consist of marketable securities and 27.56% are securities that do not have readily determinable fair values. The fair values of the securities held by limited partnerships that do not have readily determinable fair values are determined by the general partner and are based on appraisals, or other estimates that require varying degrees of judgment. If no public market exists for the investment securities, the fair value is determined by the general partner taking into consideration, among other things, the cost of the securities, prices of recent significant placements of securities of the same issuer, and subsequent developments concerning the companies to which the securities relate. The Conservancy has performed significant due diligence around these investments to ensure NAV is an appropriate measure of fair value.

Investments valued using NAV as of June 30, 2014:

| <i>(In thousands)</i> | <u>Fair Value</u> | <u>Unfunded Commitments</u> | <u>Redemption Frequency</u> | <u>Redemption Notice Period</u> |
|----------------------------|-------------------|-----------------------------|---|--|
| Global equity funds | \$ 193,651 | \$ - | Monthly, quarterly | 10 business days, 30 days |
| International equity funds | 218,322 | - | Monthly | 6 business days, on 15th of prior month, 60 calendar days, 90 days |
| Bond funds | 50,632 | - | Daily | Daily |
| Hedge funds | 244,839 | 18,605 | Monthly, quarterly, semi-annually, rolling 2, 3 & 4 years | 45 - 90 days |
| Private equity funds | 201,075 | 36,061 | N/A | N/A |
| Real estate funds | 44,547 | 29,383 | N/A | N/A |
| Total | <u>\$ 953,066</u> | <u>\$ 84,049</u> | | |

The Conservancy uses a standard charitable gift calculation model and the IRS discount rate to determine the present value of split interest agreements where The Conservancy serves as trustee. For split interest agreements where The Conservancy is not the trustee, valuations are based on the values reported by third-party trustees, while noting that the valuation techniques for future distributions expected to be received over the term of the agreement and unobservable inputs - such as discount rates, life expectancies, and trust payouts - may vary widely among trustees. There is no market for these agreements, and they are therefore classified within Level 3.

The Nature Conservancy
Notes to Consolidated Financial Statements
June 30, 2014

Rollforward of Level 3 financial instruments:

(In thousands)

| | Fair value as of June 30, 2013 | Realized gains (losses) | Unrealized gains (losses) | Purchases | Sales | Fair value as of June 30, 2014 |
|-------------------------------|--------------------------------------|----------------------------|------------------------------|-------------------|--------------------|--------------------------------------|
| Commingled equity funds | \$ 290,852 | \$ 364 | \$ 62,076 | \$ 60,000 | \$ (1,319) | \$ 411,973 |
| Hedge funds | 180,090 | 2,382 | 35,014 | 57,905 | (30,552) | 244,839 |
| Private equity | 191,310 | 15,774 | 24,075 | 16,352 | (45,230) | 202,281 |
| Real estate | 30,536 | 1,232 | 4,686 | 14,775 | (6,682) | 44,547 |
| Split interest arrangements | 55,034 | 11 | (4,674) | 1,449 | (2,965) | 48,855 |
| Total | <u>747,822</u> | <u>19,763</u> | <u>121,177</u> | <u>150,481</u> | <u>(86,748)</u> | <u>952,495</u> |
| Pledges receivable | 178,082 | - | 44,688 | - | - | 222,770 |
| Total investments and pledges | <u>\$ 925,904</u> | <u>\$ 19,763</u> | <u>\$ 165,865</u> | <u>\$ 150,481</u> | <u>\$ (86,748)</u> | <u>\$ 1,175,265</u> |

Of the net realized and unrealized gains of \$185,628,000 in the table above, \$140,940,000 are reflected in the accompanying consolidated statement of activities as investment gains. The remaining amounts include a net \$44,688,000 increase in pledges, of which a \$45,188,000 increase is reflected in the accompanying consolidated statement of activities as dues and contributions and a \$500,000 decrease is reflected as conservation activities and actions program expense.

Investment gains consisted of the following for the year ended June 30, 2014:

(In thousands)

| | |
|---|-------------------|
| Dividends and interest income | \$ 26,322 |
| Realized and unrealized gains (net of expenses of \$12,379) | 198,392 |
| Change in value of split interest arrangements | 10,499 |
| Total investment gains | <u>\$ 235,213</u> |

15. Leases

The following is a schedule of future minimum lease payments for all operating leases as of June 30, 2014:

(In thousands)

| | |
|------------------------------|------------------|
| 2015 | \$ 7,091 |
| 2016 | 4,870 |
| 2017 | 3,459 |
| 2018 | 2,808 |
| 2019 | 1,894 |
| Thereafter | \$ 4,902 |
| Total minimum lease payments | <u>\$ 25,024</u> |

Rent expense was \$11,646,000 for the year ended June 30, 2014.

**The Nature Conservancy
Supplemental Schedules
For the years ended June 30, 2014 and 2013**

SUPPLEMENTAL SCHEDULES

Following are supplemental schedules:

Consolidated statements of financial position as of June 30, 2014 (with comparative totals as of June 30, 2013).

Summarized consolidated statements of activities for the year ended June 30, 2014 (with comparative totals for the year ended June 30, 2013).

Schedule of functional expenses as reported in the consolidated statement of activities for the year ended June 30, 2014 by natural account classification (with comparative totals for the year ended June 30, 2013).

While these schedules are not required under Generally Accepted Accounting Principles, they provide useful additional detail to help the user of these financial statements understand how funds are spent, as well as providing prior year comparisons.

The Nature Conservancy
Supplemental Schedule - Consolidated Statements of Financial Position
As of June 30, 2014 and 2013

| <i>(Amounts in thousands)</i> | 2014 | 2013 |
|---|---------------------|---------------------|
| Assets | | |
| Cash and cash equivalents | \$ 179,262 | \$ 107,718 |
| Restricted cash | 29,304 | 29,620 |
| Government grants and contracts receivable | 21,822 | 24,542 |
| Pledges receivable, net | 222,770 | 178,082 |
| Collateral received under securities lending agreement | 42,140 | 49,169 |
| Deposits on land and other assets | 27,493 | 31,275 |
| Property and equipment, net of accumulated depreciation and amortization | 123,269 | 105,317 |
| Investments - Capital fund | 684,932 | 644,254 |
| Investments - Split interest arrangements | 307,963 | 286,263 |
| Investments - Endowment fund | 1,127,610 | 995,846 |
| Conservation lands | 1,815,004 | 1,865,034 |
| Conservation easements | 1,937,343 | 1,866,197 |
| Total assets | <u>\$ 6,518,912</u> | <u>\$ 6,183,317</u> |
| Liabilities | | |
| Accounts payable and accrued liabilities | \$ 100,161 | \$ 100,801 |
| Payable under securities lending agreement | 42,140 | 49,169 |
| Deferred revenue and refundable advances | 89,058 | 92,076 |
| Bonds and notes payable | 363,562 | 376,346 |
| Split interest arrangements | 146,532 | 143,874 |
| Total liabilities | <u>741,453</u> | <u>762,266</u> |
| Net assets | | |
| Unrestricted | | |
| Undesignated | 17,952 | (48,284) |
| Land, easements, and project funds | 3,820,356 | 3,764,115 |
| Board-designated quasi endowment and similar funds | 849,764 | 754,171 |
| Total unrestricted | <u>4,688,072</u> | <u>4,470,002</u> |
| Temporarily restricted | 756,277 | 634,916 |
| Permanently restricted | 333,110 | 316,133 |
| Total net assets | <u>5,777,459</u> | <u>5,421,051</u> |
| Total liabilities and net assets | <u>\$ 6,518,912</u> | <u>\$ 6,183,317</u> |

The Nature Conservancy
Supplemental Schedule - Summarized Consolidated Statements of Activities
For the years ended June 30, 2014 and 2013

| <i>(Amounts in thousands)</i> | 2014 | 2013 |
|---|----------------------------|----------------------------|
| Support and revenues | | |
| Dues and contributions | \$ 560,417 | \$ 439,052 |
| Land and easements contributed for conservation | 57,614 | 73,386 |
| Government grants and contracts | 120,687 | 120,717 |
| Investment income | 235,213 | 116,725 |
| Sales of conservation land and easements to governments and others | 80,915 | 108,628 |
| Other | <u>59,433</u> | <u>90,663</u> |
| Total support and revenues | 1,114,279 | 949,171 |
| Expenses | | |
| Program expenses | 541,179 | 560,201 |
| General and administration | 121,776 | 115,448 |
| Fund-raising | | |
| General fund-raising | 67,099 | 66,910 |
| Membership development | <u>27,817</u> | <u>22,101</u> |
| Total expenses | 757,871 | 764,660 |
| Increase in net assets | 356,408 | 184,511 |
| Net assets at beginning of year | <u>5,421,051</u> | <u>5,236,540</u> |
| Net assets at end of year | <u><u>\$ 5,777,459</u></u> | <u><u>\$ 5,421,051</u></u> |

The Nature Conservancy
Supplemental Schedule - Schedules of Functional Expenses
For the year ended June 30, 2014 with summarized totals for the year ended June 30, 2013

(Amounts in thousands)

| | <u>Program expenses</u> | | <u>Support services expenses</u> | | | <u>Totals</u> | |
|--|--|-----------------------------------|----------------------------------|-------------------------------|--|----------------------------|----------------------------|
| | <u>Conservation activities and actions</u> | <u>General and administration</u> | <u>Fund-raising</u> | | <u>Total Support services expenses</u> | <u>2014 Total expenses</u> | <u>2013 Total expenses</u> |
| | | | <u>General fund-raising</u> | <u>Membership development</u> | | | |
| Personnel | \$ 182,150 | \$ 71,353 | \$ 52,115 | \$ 4,241 | \$ 127,709 | \$ 309,859 | \$ 298,381 |
| Contract, professional fees | 65,972 | 12,331 | 3,034 | 6,446 | 21,811 | 87,783 | 79,333 |
| Grants and allocations | 49,287 | 111 | 27 | - | 138 | 49,425 | 44,873 |
| Supplies | 8,150 | 4,026 | 594 | 1,963 | 6,583 | 14,733 | 13,279 |
| Telecommunications | 1,761 | 1,506 | 227 | 17 | 1,750 | 3,511 | 4,305 |
| Postage and mailing service | 1,579 | 281 | 395 | 8,494 | 9,170 | 10,749 | 8,996 |
| Occupancy | 1,966 | 9,438 | 242 | - | 9,680 | 11,646 | 12,139 |
| Equipment rental and maintenance | 4,300 | 1,390 | 195 | 1 | 1,586 | 5,886 | 5,966 |
| Printing and publication | 4,034 | 264 | 956 | 5,909 | 7,129 | 11,163 | 9,196 |
| Travel | 15,642 | 3,390 | 2,960 | 128 | 6,478 | 22,120 | 20,847 |
| Conferences and meetings | 7,277 | 2,087 | 2,096 | 23 | 4,206 | 11,483 | 10,277 |
| Interest | 18,612 | 6 | - | - | 6 | 18,618 | 19,004 |
| Depreciation and amortization | 7,121 | 1,858 | 489 | - | 2,347 | 9,468 | 8,170 |
| Equipment | 2,911 | 125 | 24 | - | 149 | 3,060 | 2,649 |
| Taxes and licenses | 983 | 981 | 81 | 20 | 1,082 | 2,065 | 1,884 |
| Utilities, repairs, maintenance, and construction | 7,110 | 1,986 | 165 | - | 2,151 | 9,261 | 6,900 |
| Insurance | 2,535 | 1,556 | 49 | 1 | 1,606 | 4,141 | 3,964 |
| Real estate taxes | 5,578 | 914 | 9 | - | 923 | 6,501 | 5,429 |
| Closing costs | 1,026 | 539 | - | - | 539 | 1,565 | 3,128 |
| Contributed goods and services non-cash expense | 10,005 | 6,572 | 3,347 | 570 | 10,489 | 20,494 | 28,244 |
| All other | 3,430 | 1,062 | 94 | 4 | 1,160 | 4,590 | 16,385 |
| Subtotal | 401,429 | 121,776 | 67,099 | 27,817 | 216,692 | 618,121 | 603,349 |
| Book value of conservation land and easements sold or donated to government and others | 139,750 | - | - | - | - | 139,750 | 161,311 |
| Total | <u>\$ 541,179</u> | <u>\$ 121,776</u> | <u>\$ 67,099</u> | <u>\$ 27,817</u> | <u>\$ 216,692</u> | <u>\$ 757,871</u> | <u>\$ 764,660</u> |