



March 28, 2022

Jay Hashimoto, P.E.
Coffman Engineers
745 Fort Street #400
Honolulu, HI 96813

Subject: **Hoku'ula Subdivision – Site Work**
off Haliimaile Road, Haliimaile, Maui
Tax Map Key: (2) 2-5-003: 010
Hawaiian Electric Maui County - Request Number 6109642

Dear Mr. Hashimoto,

This is in reply to your request concerning a rough cost estimate for an underground electric line extension proposal to serve the subject project.

The approximate Hawaiian Electric Maui County cost to the customer is \$1,946,000.00.

This amount does not include any underground infrastructure (such as duct lines, pads and manhole/vaults/handhole/pull box) installation; this work will be Aina Lani Pacific LLC responsibility. Please contact a licensed contractor to obtain a quote.

Aina Lani Pacific LLC shall also be responsible for obtaining any/all necessary County and/or State permits required for Hawaiian Electric Maui County to complete our work. All costs for permits shall be borne by Aina Lani Pacific LLC.

This proposal is based on the design submitted by your consultant, Coffman Engineers, Project No. 211969, dated 10/2021. A copy of Rule 13 is enclosed to provide you with further information concerning costs and refunds as may be applicable. Individual service costs from this line extension are not a part of this proposal.

Since extensive engineering time and costs must be expended to provide you with a firm cost and proposal drawing, we ask that Aina Lani Pacific LLC submit an initial deposit of \$390,000.00 if they wish to pursue this further. There may be additional project costs incurred if design changes are requested or required.

We will need approximately six (6) months to provide a firm cost and proposal drawing. The initial deposit will be applied as a credit to the total amount due should the line extension become a reality.

This payment is not anticipated to cover all Hawaiian Electric's cost for engineering and design services. Should Aina Lani Pacific LLC decide to cancel their project after paying the deposit, we

Hawaiian Electric

PO BOX 398, KAHULUI, MAUI, HI 96733-6898

RECEIVED AT IT MEETING ON 06/06/2022
(HOWARD KILHANE)

will refund the deposit less our incurred cost to that point and suspend all further engineering/design commitments on this project.

Please note that if your project requires pad-mount transformers that are not in stock, it may take up to an estimated 24 months for single-phase and 14 months for three-phase transformers to arrive. Material will be ordered at the time the approval of this proposal and payment if so, indicated herein are received by our company. Hawaiian Electric shall not be held liable for delays caused by material being strikebound.

Easements are necessary before we can provide this distribution system. Aina Lani Pacific LLC shall acquire these easements in the form of a grant to Hawaiian Electric and Hawaiian Telcom, Inc.

Enclosed is our standard easement document format. Please have Aina Lani Pacific LLC's attorney prepare an instrument (triplicate original) containing the same language. If Hawaiian Telcom, Inc. is not taking an interest in this easement, please prepare the grant in Hawaiian Electric's behalf only.

The easement description should include all lots to be encumbered with our facilities, including all roadway lots. The encumbrances should be noted on the file plan or Land Court Map before recordation at the Bureau of Conveyances and/or filing with the Office of the Assistant Registrar of the Land Court. If it is intended that the roadways be dedicated to any governmental authority, Aina Lani Pacific LLC's attorney should include a covenant that will provide for an automatic release of encumbrances within the roadways upon dedication of the same government authority. The grant must also contain appropriate releases from all lien holders on the property.

After the instrument has been executed by the grantors and all releases of liens acquired, it should be submitted to our Supervising Land Agent for review and execution. All maps (File Plans, Land Court Maps, etc.) made reference to by the grant should accompany the document. Where Land Court-registered land is involved, the Certificate of Title should also be submitted. Maui Electric Company, Limited will be responsible for recording the easements with the State Bureau of Conveyances and/or filing with the Office of the Assistant Registrar of the Land Court.

If Aina Lani Pacific LLC has any questions regarding our Company's easement requirements, please contact our Supervising Land Agent at (808) 871-2367.

In addition, if there were any revisions, please provide the latest civil and electrical site plan drawing(s). To expedite our design work, please submit the site plan by email to jeffrey.ramoran@hawaiianelectric.com or on a compact disc in a MicroStation (DGN) or AutoCAD (DXF & DWG) drawing format. Drawing files may be submitted by e-mail if it totals less than 25 megabytes. If requested, any compact discs will be returned to you upon completion.

Enclosed is:

- Rule 13
- Important Advice Regarding Easement Documents and Easement Document Format

Please call me at (808) 872-3209 or email me at jeffrey.ramoran@hawaiianelectric.com should you have any questions. If Aina Lani Pacific LLC decides to have us proceed with engineering of

this project, please have them signify their acceptance by signing in the space provided on the following page and return this signed original letter and the requested deposit payment to Hawaiian Electric Maui County. If we do not receive a response within 12 months from the date of this rough cost proposal, we shall deem this request as inactive and will cancel this service request.

Payment can also be made by using our online bill payment option at www.hawaiianelectric.com/paynow. Please note that there is a \$30 convenience fee for this service.

Sincerely,

Jeffrey Ramoran

Digitally signed by Jeffrey Ramoran
DN: C=US,
E=jeffrey.ramoran@hawaiianelectric.com,
O=Hawaiian Electric, OU=T&D Engineering,
CN=Jeffrey Ramoran
Reason: I am the author of this document
Date: 2022.03.28 08:44:48-10'00'

Jeffrey Ramoran
Senior Designer
Hawaiian Electric Maui County

Enclosure

cc: Craig Yamasaki, Supervising Land Agent

Approved by: mark.fernandez@mauielectric.com
Supervisor, T&D Engineering, Hawaiian Electric Maui County

Digitally signed by mark.fernandez@mauielectric.com
DN: cn=mark.fernandez@mauielectric.com
Reason: I am approving this document
Location:
Date: 2022-03-28 10:44-10:00

Authorized by: Ashrafi, Cyrus
Principal Engineer, Engineering, Hawaiian Electric Maui County

Digitally signed by Ashrafi, Cyrus
Date: 2022.04.14 17:36:25 -10'00'

Authorized by: Okamura, Dave
Director, Engineering, Hawaiian Electric

Digitally signed by Okamura, Dave
Date: 2022.04.14 18:32:06 -10'00'

Authorized by: Tamayo, Rudy
Vice President, Energy Delivery, Hawaiian Electric

Digitally signed by Tamayo, Rudy
Date: 2022.04.19 17:00:46 -10'00'

Approved by Customer: _____ Date: _____
Signature in Ink

Name of Signer: _____
Type or Print

The parties agree that this Agreement and any subsequent writings, including amendments, may be executed, and delivered by exchange of executed copies via facsimile, electronic mail ("email") or other acceptable electronic means, and in electronic formats such as Adobe PDF or other formats mutually agreeable between the parties which preserve the final terms of this Agreement or such writing. A party's signature transmitted by facsimile, email or other acceptable electronic means shall be considered an "original" signature which is binding and effective for all purposes of this Agreement."

1. Estimated date service required: _____

2. Refunds made to: _____
Type or Print

Mailing Address: _____
P.O. Box/Street Address

City State Zip Code

For Clerks Use:
Business Partner: 15233718 Contract Account: 208010289584