November 23, 2021

MEMO TO: AH-14(6) File
F R O M: Gabe Johnson, Chair

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SUBJECT: TRANSMITTAL OF INFORMATIONAL DOCUMENT RELATING TO AFFORDABLE SALES PRICE GUIDELINES (AH-14(6))

The attached informational document pertains to Item 14(6) on the Committee's agenda.
ah:1tr:014(6)afile01:ans
Attachment

|  |  | Prepared by: <br> HOUSING DIVISION <br> DEPARTMENT OF HOUSING AND HUMAN CONCERNS (DHHC) COUNTY OF MAUI |  |  |  |  |  | AFFORDABLE SALES PRICE GUIDELINES <br> MAUI (EXCEPT HANA) <br> SINGLE FAMILY |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Percent of Median Income |  |  |  |  |  |  |  |  |  |  |  |
|  |  | Very Low | Low Income |  |  | Below Moderate |  | Moderate |  | Above Moderate |  | Gap Income |  |
|  |  | 50\% \& Below | (51\% to 80\%) |  |  | (81\% to 100\%) |  | (101\% to 120\%) |  | (121\% to 140\%) |  | (141\% to 160\%) |  |
| Prevailing Int. Rate | No. of Bedrooms | $\begin{gathered} 50 \% \\ \$ 47,950 \\ \hline \end{gathered}$ | $\begin{gathered} 60 \% \\ \$ 57,540 \\ \hline \end{gathered}$ | $\begin{gathered} 70 \% \\ \$ 67,130 \\ \hline \end{gathered}$ | $\begin{gathered} 80 \% \\ \$ 76,720 \\ \hline \end{gathered}$ | $\begin{gathered} 90 \% \\ \$ 86,310 \\ \hline \end{gathered}$ | $\begin{gathered} 100 \% \\ \$ 95,900 \\ \hline \end{gathered}$ | $\begin{gathered} 110 \% \\ \$ 105,490 \\ \hline \end{gathered}$ | $\begin{gathered} 120 \% \\ \$ 115,080 \\ \hline \end{gathered}$ | $\begin{gathered} 130 \% \\ \$ 124,670 \\ \hline \end{gathered}$ | $\begin{gathered} 140 \% \\ \$ 134,260 \\ \hline \end{gathered}$ | $\begin{gathered} 150 \% \\ \$ 143,850 \\ \hline \end{gathered}$ | $\begin{array}{c\|} \hline 160 \% \\ \$ 153,440 \\ \hline \end{array}$ |
| 4.000\% | 1 | \$185,010 | \$222,040 | \$259,000 | \$296,030 | \$333,060 | \$370,020 | \$407,050 | \$444,010 | \$481,040 | \$518,070 | \$555,030 | \$592,060 |
|  | 2 | \$224,655 | \$269,620 | \$314,500 | \$359,465 | \$404,430 | \$449,310 | \$494,275 | \$539,155 | \$584,120 | \$629,085 | \$673,965 | \$718,930 |
|  | 3 | \$264,300 | \$317,200 | \$370,000 | \$422,900 | \$475,800 | \$528,600 | \$581,500 | \$634,300 | \$687,200 | \$740,100 | \$792,900 | \$845,800 |
|  | 4 | \$303,945 | \$364,780 | \$425,500 | \$486,335 | \$547,170 | \$607,890 | \$668,725 | \$729,445 | \$790,280 | \$851,115 | \$911,835 | \$972,670 |
| 4.125\% | 1 | \$182,280 | \$218,680 | \$255,150 | \$291,620 | \$328,090 | \$364,490 | \$400,960 | \$437,430 | \$473,830 | \$510,300 | \$546,770 | \$583,240 |
|  | 2 | \$221,340 | \$265,540 | \$309,825 | \$354,110 | \$398,395 | \$442,595 | \$486,880 | \$531,165 | \$575,365 | \$619,650 | \$663,935 | \$708,220 |
|  | 3 | \$260,400 | \$312,400 | \$364,500 | \$416,600 | \$468,700 | \$520,700 | \$572,800 | \$624,900 | \$676,900 | \$729,000 | \$781,100 | \$833,200 |
|  | 4 | \$299,460 | \$359,260 | \$419,175 | \$479,090 | \$539,005 | \$598,805 | \$658,720 | \$718,635 | \$778,435 | \$838,350 | \$898,265 | \$958,180 |
| 4.250\% | 1 | \$179,550 | \$215,460 | \$251,370 | \$287,280 | \$323,190 | \$359,100 | \$395,010 | \$430,920 | \$466,830 | \$502,740 | \$538,650 | \$574,560 |
|  | 2 | \$218,025 | \$261,630 | \$305,235 | \$348,840 | \$392,445 | \$436,050 | \$479,655 | \$523,260 | \$566,865 | \$610,470 | \$654,075 | \$697,680 |
|  | 3 | \$256,500 | \$307,800 | \$359,100 | \$410,400 | \$461,700 | \$513,000 | \$564,300 | \$615,600 | \$666,900 | \$718,200 | \$769,500 | \$820,800 |
|  | 4 | \$294,975 | \$353,970 | \$412,965 | \$471,960 | \$530,955 | \$589,950 | \$648,945 | \$707,940 | \$766,935 | \$825,930 | \$884,925 | \$943,920 |
| 4.375\% | 1 | \$176,890 | \$212,310 | \$247,660 | \$283,080 | \$318,430 | \$353,850 | \$389,200 | \$424,620 | \$459,970 | \$495,320 | \$530,740 | \$566,090 |
|  | 2 | \$214,795 | \$257,805 | \$300,730 | \$343,740 | \$386,665 | \$429,675 | \$472,600 | \$515,610 | \$558,535 | \$601,460 | \$644,470 | \$687,395 |
|  | 3 | \$252,700 | \$303,300 | \$353,800 | \$404,400 | \$454,900 | \$505,500 | \$556,000 | \$606,600 | \$657,100 | \$707,600 | \$758,200 | \$808,700 |
|  | 4 | \$290,605 | \$348,795 | \$406,870 | \$465,060 | \$523,135 | \$581,325 | \$639,400 | \$697,590 | \$755,665 | \$813,740 | \$871,930 | \$930,005 |
| 4.500\% | 1 | \$174,300 | \$209,160 | \$244,090 | \$278,950 | \$313,810 | \$348,670 | \$383,530 | \$418,390 | \$453,250 | \$488,110 | \$522,970 | \$557,830 |
|  | 2 | \$211,650 | \$253,980 | \$296,395 | \$338,725 | \$381,055 | \$423,385 | \$465,715 | \$508,045 | \$550,375 | \$592,705 | \$635,035 | \$677,365 |
|  | 3 | \$249,000 | \$298,800 | \$348,700 | \$398,500 | \$448,300 | \$498,100 | \$547,900 | \$597,700 | \$647,500 | \$697,300 | \$747,100 | \$796,900 |
|  | 4 | \$286,350 | \$343,620 | \$401,005 | \$458,275 | \$515,545 | \$572,815 | \$630,085 | \$687,355 | \$744,625 | \$801,895 | \$859,165 | \$916,435 |
| 4.625\% | 1 | \$171,780 | \$206,150 | \$240,520 | \$274,890 | \$309,260 | \$343,630 | \$377,930 | \$412,300 | \$446,670 | \$481,040 | \$515,410 | \$549,780 |
|  | 2 | \$208,590 | \$250,325 | \$292,060 | \$333,795 | \$375,530 | \$417,265 | \$458,915 | \$500,650 | \$542,385 | \$584,120 | \$625,855 | \$667,590 |
|  | 3 | \$245,400 | \$294,500 | \$343,600 | \$392,700 | \$441,800 | \$490,900 | \$539,900 | \$589,000 | \$638,100 | \$687,200 | \$736,300 | \$785,400 |
|  | 4 | \$282,210 | \$338,675 | \$395,140 | \$451,605 | \$508,070 | \$564,535 | \$620,885 | \$677,350 | \$733,815 | \$790,280 | \$846,745 | \$903,210 |
| 4.750\% | 1 | \$169,330 | \$203,210 | \$237,090 | \$270,900 | \$304,780 | \$338,660 | \$372,540 | \$406,350 | \$440,230 | \$474,110 | \$507,990 | \$541,870 |
|  | 2 | \$205,615 | \$246,755 | \$287,895 | \$328,950 | \$370,090 | \$411,230 | \$452,370 | \$493,425 | \$534,565 | \$575,705 | \$616,845 | \$657,985 |
|  | 3 | \$241,900 | \$290,300 | \$338,700 | \$387,000 | \$435,400 | \$483,800 | \$532,200 | \$580,500 | \$628,900 | \$677,300 | \$725,700 | \$774,100 |
|  | 4 | \$278,185 | \$333,845 | \$389,505 | \$445,050 | \$500,710 | \$556,370 | \$612,030 | \$667,575 | \$723,235 | \$778,895 | \$834,555 | \$890,215 |
| 4.875\% | 1 | \$166,880 | \$200,270 | \$233,660 | \$267,050 | \$300,440 | \$333,830 | \$367,220 | \$400,610 | \$433,930 | \$467,320 | \$500,710 | \$534,100 |
|  | 2 | \$202,640 | \$243,185 | \$283,730 | \$324,275 | \$364,820 | \$405,365 | \$445,910 | \$486,455 | \$526,915 | \$567,460 | \$608,005 | \$648,550 |
|  | 3 | \$238,400 | \$286,100 | \$333,800 | \$381,500 | \$429,200 | \$476,900 | \$524,600 | \$572,300 | \$619,900 | \$667,600 | \$715,300 | \$763,000 |
|  | 4 | \$274,160 | \$329,015 | \$383,870 | \$438,725 | \$493,580 | \$548,435 | \$603,290 | \$658,145 | \$712,885 | \$767,740 | \$822,595 | \$877,450 |
| 5.000\% | 1 | \$164,570 | \$197,470 | \$230,370 | \$263,270 | \$296,170 | \$329,070 | \$361,970 | \$394,870 | \$427,840 | \$460,740 | \$493,640 | \$526,540 |
|  | 2 | \$199,835 | \$239,785 | \$279,735 | \$319,685 | \$359,635 | \$399,585 | \$439,535 | \$479,485 | \$519,520 | \$559,470 | \$599,420 | \$639,370 |
|  | 3 | \$235,100 | \$282,100 | \$329,100 | \$376,100 | \$423,100 | \$470,100 | \$517,100 | \$564,100 | \$611,200 | \$658,200 | \$705,200 | \$752,200 |
|  | 4 | \$270,365 | \$324,415 | \$378,465 | \$432,515 | \$486,565 | \$540,615 | \$594,665 | \$648,715 | \$702,880 | \$756,930 | \$810,980 | \$865,030 |
| 5.125\% | 1 | \$162,190 | \$194,670 | \$227,080 | \$259,560 | \$291,970 | \$324,450 | \$356,860 | \$389,340 | \$421,750 | \$454,230 | \$486,640 | \$519,120 |
|  | 2 | \$196,945 | \$236,385 | \$275,740 | \$315,180 | \$354,535 | \$393,975 | \$433,330 | \$472,770 | \$512,125 | \$551,565 | \$590,920 | \$630,360 |
|  | 3 | \$231,700 | \$278,100 | \$324,400 | \$370,800 | \$417,100 | \$463,500 | \$509,800 | \$556,200 | \$602,500 | \$648,900 | \$695,200 | \$741,600 |
|  | 4 | \$266,455 | \$319,815 | \$373,060 | \$426,420 | \$479,665 | \$533,025 | \$586,270 | \$639,630 | \$692,875 | \$746,235 | \$799,480 | \$852,840 |
| 5.250\% | 1 | \$159,950 | \$191,940 | \$223,930 | \$255,920 | \$287,910 | \$319,900 | \$351,890 | \$383,880 | \$415,870 | \$447,860 | \$479,850 | \$511,840 |
|  | 2 | \$194,225 | \$233,070 | \$271,915 | \$310,760 | \$349,605 | \$388,450 | \$427,295 | \$466,140 | \$504,985 | \$543,830 | \$582,675 | \$621,520 |
|  | 3 | \$228,500 | \$274,200 | \$319,900 | \$365,600 | \$411,300 | \$457,000 | \$502,700 | \$548,400 | \$594,100 | \$639,800 | \$685,500 | \$731,200 |
|  | 4 | \$262,775 | \$315,330 | \$367,885 | \$420,440 | \$472,995 | \$525,550 | \$578,105 | \$630,660 | \$683,215 | \$735,770 | \$788,325 | \$840,880 |


|  |  | Prepared by: <br> HOUSING DIVISION <br> DEPARTMENT OF HOUSING AND HUMAN CONCERNS (DHHC) <br> COUNTY OF MAUI <br> Effective: <br> May 1, 2021 |  |  |  |  |  | $\begin{array}{r} 2021 \\ \text { MAUI (EXCEPT HANA) } \\ \text { SINGLE FAMILY } \end{array}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | rcent of Median Income |  |  |  |  |  |  |  |  |  |  |  |
|  |  | Very Low | Low Income |  |  |  |  | $\begin{gathered} \text { Moderate } \\ \hline \text { (101\% to 120\%) } \\ \hline \end{gathered}$ |  | Above Moderate (121\% to 140\%) |  | Gap Income |  |
|  |  | 50\% \& Below | (51\% to 80\%) |  |  | (81\% to 100\%) |  |  |  | (141\% to 160\%) |
| Prevailing Int. Rate | $\begin{gathered} \text { No. of } \\ \text { Bedroom } \\ \hline \end{gathered}$ | $\begin{gathered} 50 \% \\ \$ 47,950 \\ \hline \end{gathered}$ | $\begin{gathered} 60 \% \\ \hline \$ 57,540 \\ \hline \end{gathered}$ | $\begin{gathered} 70 \% \\ \hline \$ 67,130 \\ \hline \end{gathered}$ | $\begin{gathered} 80 \% \\ \hline \$ 76,720 \\ \hline \end{gathered}$ | $\begin{gathered} \hline 90 \% \\ \$ 86,310 \\ \hline \end{gathered}$ | $\begin{gathered} \hline 100 \% \\ \hline \$ 95,900 \\ \hline \end{gathered}$ | $\begin{gathered} 110 \% \\ \hline \$ 105,490 \\ \hline \end{gathered}$ | $\begin{gathered} 120 \% \\ \hline \$ 115,080 \\ \hline \end{gathered}$ |  |  | $\begin{gathered} 130 \% \\ \hline \$ 124,670 \\ \hline \end{gathered}$ | $\begin{gathered} 140 \% \\ \hline \$ 134,260 \\ \hline \end{gathered}$ | $\begin{gathered} 150 \% \\ \hline \$ 143,850 \\ \hline \end{gathered}$ | $\begin{gathered} 160 \% \\ \$ 153,440 \\ \hline \end{gathered}$ |
| 5.375\% | 1 | \$157,710 | \$189,280 | \$220,850 | \$252,350 | \$283,920 | \$315,490 | \$346,990 | \$378,560 | \$410,130 | \$441,700 | \$473,200 | \$504,770 |
|  | 2 | \$191,505 | \$229,840 | \$268,175 | \$306,425 | \$344,760 | \$383,095 | \$421,345 | \$459,680 | \$498,015 | \$536,350 | \$574,600 | \$612,935 |
|  | 3 | \$225,300 | \$270,400 | \$315,500 | \$360,500 | \$405,600 | \$450,700 | \$495,700 | \$540,800 | \$585,900 | \$631,000 | \$676,000 | \$721,100 |
|  | 4 | \$259,095 | \$310,960 | \$362,825 | \$414,575 | \$466,440 | \$518,305 | \$570,055 | \$621,920 | \$673,785 | \$725,650 | \$777,400 | \$829,265 |
| 5.500\% | 1 | \$155,540 | \$186,690 | \$217,770 | \$248,920 | \$280,000 | \$311,150 | \$342,230 | \$373,380 | \$404,460 | \$435,610 | \$466,690 | \$497,840 |
|  | 2 | \$188,870 | \$226,695 | \$264,435 | \$302,260 | \$340,000 | \$377,825 | \$415,565 | \$453,390 | \$491,130 | \$528,955 | \$566,695 | \$604,520 |
|  | 3 | \$222,200 | \$266,700 | \$311,100 | \$355,600 | \$400,000 | \$444,500 | \$488,900 | \$533,400 | \$577,800 | \$622,300 | \$666,700 | \$711,200 |
|  | 4 | \$255,530 | \$306,705 | \$357,765 | \$408,940 | \$460,000 | \$511,175 | \$562,235 | \$613,410 | \$664,470 | \$715,645 | \$766,705 | \$817,880 |
| 5.625\% | 1 | \$153,440 | \$184,100 | \$214,830 | \$245,490 | \$276,220 | \$306,880 | \$337,540 | \$368,270 | \$398,930 | \$429,660 | \$460,320 | \$490,980 |
|  | 2 | \$186,320 | \$223,550 | \$260,865 | \$298,095 | \$335,410 | \$372,640 | \$409,870 | \$447,185 | \$484,415 | \$521,730 | \$558,960 | \$596,190 |
|  | 3 | \$219,200 | \$263,000 | \$306,900 | \$350,700 | \$394,600 | \$438,400 | \$482,200 | \$526,100 | \$569,900 | \$613,800 | \$657,600 | \$701,400 |
|  | 4 | \$252,080 | \$302,450 | \$352,935 | \$403,305 | \$453,790 | \$504,160 | \$554,530 | \$605,015 | \$655,385 | \$705,870 | \$756,240 | \$806,610 |
| 5.750\% | 1 | \$151,340 | \$181,650 | \$211,890 | \$242,200 | \$272,440 | \$302,750 | \$332,990 | \$363,230 | \$393,540 | \$423,780 | \$454,090 | \$484,330 |
|  | 2 | \$183,770 | \$220,575 | \$257,295 | \$294,100 | \$330,820 | \$367,625 | \$404,345 | \$441,065 | \$477,870 | \$514,590 | \$551,395 | \$588,115 |
|  | 3 | \$216,200 | \$259,500 | \$302,700 | \$346,000 | \$389,200 | \$432,500 | \$475,700 | \$518,900 | \$562,200 | \$605,400 | \$648,700 | \$691,900 |
|  | 4 | \$248,630 | \$298,425 | \$348,105 | \$397,900 | \$447,580 | \$497,375 | \$547,055 | \$596,735 | \$646,530 | \$696,210 | \$746,005 | \$795,685 |
| 5.875\% | 1 | \$149,310 | \$179,200 | \$209,020 | \$238,910 | \$268,800 | \$298,620 | \$328,510 | \$358,400 | \$388,220 | \$418,110 | \$447,930 | \$477,820 |
|  | 2 | \$181,305 | \$217,600 | \$253,810 | \$290, 105 | \$326,400 | \$362,610 | \$398,905 | \$435,200 | \$471,410 | \$507,705 | \$543,915 | \$580,210 |
|  | 3 | \$213,300 | \$256,000 | \$298,600 | \$341,300 | \$384,000 | \$426,600 | \$469,300 | \$512,000 | \$554,600 | \$597,300 | \$639,900 | \$682,600 |
|  | 4 | \$245,295 | \$294,400 | \$343,390 | \$392,495 | \$441,600 | \$490,590 | \$539,695 | \$588,800 | \$637,790 | \$686,895 | \$735,885 | \$784,990 |
| 6.000\% | 1 | \$147,350 | \$176,820 | \$206,290 | \$235,690 | \$265,160 | \$294,630 | \$324,100 | \$353,570 | \$383,040 | \$412,510 | \$441,980 | \$471,450 |
|  | 2 | \$178,925 | \$214,710 | \$250,495 | \$286,195 | \$321,980 | \$357,765 | \$393,550 | \$429,335 | \$465,120 | \$500,905 | \$536,690 | \$572,475 |
|  | 3 | \$210,500 | \$252,600 | \$294,700 | \$336,700 | \$378,800 | \$420,900 | \$463,000 | \$505,100 | \$547,200 | \$589,300 | \$631,400 | \$673,500 |
|  | 4 | \$242,075 | \$290,490 | \$338,905 | \$387,205 | \$435,620 | \$484,035 | \$532,450 | \$580,865 | \$629,280 | \$677,695 | \$726,110 | \$774,525 |
| 6.125\% | 1 | \$145,390 | \$174,440 | \$203,490 | \$232,610 | \$261,660 | \$290,710 | \$319,830 | \$348,880 | \$377,930 | \$407,050 | \$436,100 | \$465,220 |
|  | 2 | \$176,545 | \$211,820 | \$247,095 | \$282,455 | \$317,730 | \$353,005 | \$388,365 | \$423,640 | \$458,915 | \$494,275 | \$529,550 | \$564,910 |
|  | 3 | \$207,700 | \$249,200 | \$290,700 | \$332,300 | \$373,800 | \$415,300 | \$456,900 | \$498,400 | \$539,900 | \$581,500 | \$623,000 | \$664,600 |
|  | 4 | \$238,855 | \$286,580 | \$334,305 | \$382,145 | \$429,870 | \$477,595 | \$525,435 | \$573,160 | \$620,885 | \$668,725 | \$716,450 | \$764,290 |
| 6.250\% | 1 | \$143,430 | \$172,130 | \$200,830 | \$229,530 | \$258,230 | \$286,930 | \$315,630 | \$344,330 | \$372,960 | \$401,660 | \$430,360 | \$459,060 |
|  | 2 | \$174,165 | \$209,015 | \$243,865 | \$278,715 | \$313,565 | \$348,415 | \$383,265 | \$418,115 | \$452,880 | \$487,730 | \$522,580 | \$557,430 |
|  | 3 | \$204,900 | \$245,900 | \$286,900 | \$327,900 | \$368,900 | \$409,900 | \$450,900 | \$491,900 | \$532,800 | \$573,800 | \$614,800 | \$655,800 |
|  | 4 | \$235,635 | \$282,785 | \$329,935 | \$377,085 | \$424,235 | \$471,385 | \$518,535 | \$565,685 | \$612,720 | \$659,870 | \$707,020 | \$754,170 |
| 6.375\% | 1 | \$141,610 | \$169,890 | \$198,240 | \$226,520 | \$254,870 | \$283,150 | \$311,500 | \$339,780 | \$368,130 | \$396,410 | \$424,760 | \$453,040 |
|  | 2 | \$171,955 | \$206,295 | \$240,720 | \$275,060 | \$309,485 | \$343,825 | \$378,250 | \$412,590 | \$447,015 | \$481,355 | \$515,780 | \$550,120 |
|  |  | \$202,300 | \$242,700 | \$283,200 | \$323,600 | \$364,100 | \$404,500 | \$445,000 | \$485,400 | \$525,900 | \$566,300 | \$606,800 | \$647,200 |
|  | 4 | \$232,645 | \$279,105 | \$325,680 | \$372,140 | \$418,715 | \$465,175 | \$511,750 | \$558,210 | \$604,785 | \$651,245 | \$697,820 | \$744,280 |
| 6.500\% | 1 | \$139,720 | \$167,720 | \$195,650 | \$223,580 | \$251,510 | \$279,510 | \$307,440 | \$335,370 | \$363,370 | \$391,300 | \$419,230 | \$447,160 |
|  | 2 | \$169,660 | \$203,660 | \$237,575 | \$271,490 | \$305,405 | \$339,405 | \$373,320 | \$407,235 | \$441,235 | \$475,150 | \$509,065 | \$542,980 |
|  | 3 | \$199,600 | \$239,600 | \$279,500 | \$319,400 | \$359,300 | \$399,300 | \$439,200 | \$479,100 | \$519,100 | \$559,000 | \$598,900 | \$638,800 |
|  | 4 | \$229,540 | \$275,540 | \$321,425 | \$367,310 | \$413,195 | \$459,195 | \$505,080 | \$550,965 | \$596,965 | \$642,850 | \$688,735 | \$734,620 |
| 6.625\% | 1 | \$137,970 | \$165,550 | \$193,130 | \$220,710 | \$248,290 | \$275,870 | \$303,450 | \$331,100 | \$358,680 | \$386,260 | \$413,840 | \$441,420 |
|  | 2 | \$167,535 | \$201,025 | \$234,515 | \$268,005 | \$301,495 | \$334,985 | \$368,475 | \$402,050 | \$435,540 | \$469,030 | \$502,520 | \$536,010 |
|  | 3 | \$197,100 | \$236,500 | \$275,900 | \$315,300 | \$354,700 | \$394,100 | \$433,500 | \$473,000 | \$512,400 | \$551,800 | \$591,200 | \$630,600 |
|  | 4 | \$226,665 | \$271,975 | \$317,285 | \$362,595 | \$407,905 | \$453,215 | \$498,525 | \$543,950 | \$589,260 | \$634,570 | \$679,880 | \$725,190 |

Prepared by:
HOUSING DIVISION
EPARTMENT OF HOUSING AND HUMAN CONCERNS (DHHC) COUNTY OF MAUI


|  |  | Prepared by: <br> HOUSING DIVISION <br> DEPARTMENT OF HOUSING AND HUMAN CONCERNS (DHHC) <br> COUNTY OF MAUI <br> Effective: <br> May 1, 2021 |  |  |  |  |  |  |  |  | DABLE EXC |  | 2021 <br> IDELINES <br> ANA) <br> FAMILY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Percent of Median Income |  |  |  |  |  |  |  |  |  |  |  |
|  |  | Very Low | Low Income |  |  | Below Moderate |  | Moderate |  | Above Moderate |  | Gap Income |  |
|  |  | 50\% \& Below | (51\% to 80\%) |  |  | (81\% to 100\%) |  | (101\% to 120\%) |  | (121\% to 140\%) |  | (141\% to 160\%) |  |
| Prevailing | No. of | 50\% | 60\% | 70\% | 80\% | 90\% | 100\% | 110\% | 120\% | 130\% | 140\% | 150\% | 160\% |
| Int. Rate | Bedroom | \$47,950 | \$57,540 | \$67,130 | \$76,720 | \$86,310 | \$95,900 | \$105,490 | \$115,080 | \$124,670 | \$134,260 | \$143,850 | \$153,440 |
| 8.125\% | 1 | \$118,930 | \$142,730 | \$166,530 | \$190,330 | \$214,130 | \$237,930 | \$261,730 | \$285,530 | \$309,330 | \$333,060 | \$356,860 | \$380,660 |
|  | 2 | \$144,415 | \$173,315 | \$202,215 | \$231,115 | \$260,015 | \$288,915 | \$317,815 | \$346,715 | \$375,615 | \$404,430 | \$433,330 | \$462,230 |
|  | 3 | \$169,900 | \$203,900 | \$237,900 | \$271,900 | \$305,900 | \$339,900 | \$373,900 | \$407,900 | \$441,900 | \$475,800 | \$509,800 | \$543,800 |
|  | 4 | \$195,385 | \$234,485 | \$273,585 | \$312,685 | \$351,785 | \$390,885 | \$429,985 | \$469,085 | \$508,185 | \$547,170 | \$586,270 | \$625,370 |
| 8.250\% | 1 | \$117,600 | \$141,120 | \$164,570 | \$188,090 | \$211,610 | \$235,130 | \$258,650 | \$282,170 | \$305,690 | \$329,210 | \$352,730 | \$376,250 |
|  | 2 | \$142,800 | \$171,360 | \$199,835 | \$228,395 | \$256,955 | \$285,515 | \$314,075 | \$342,635 | \$371,195 | \$399,755 | \$428,315 | \$456,875 |
|  | 3 | \$168,000 | \$201,600 | \$235,100 | \$268,700 | \$302,300 | \$335,900 | \$369,500 | \$403,100 | \$436,700 | \$470,300 | \$503,900 | \$537,500 |
|  | 4 | \$193,200 | \$231,840 | \$270,365 | \$309,005 | \$347,645 | \$386,285 | \$424,925 | \$463,565 | \$502,205 | \$540,845 | \$579,485 | \$618,125 |
| 8.375\% | 1 | \$116,200 | \$139,440 | \$162,680 | \$185,920 | \$209,160 | \$232,400 | \$255,640 | \$278,880 | \$302,120 | \$325,360 | \$348,600 | \$371,910 |
|  | 2 | \$141,100 | \$169,320 | \$197,540 | \$225,760 | \$253,980 | \$282,200 | \$310,420 | \$338,640 | \$366,860 | \$395,080 | \$423,300 | \$451,605 |
|  | 3 | \$166,000 | \$199,200 | \$232,400 | \$265,600 | \$298,800 | \$332,000 | \$365,200 | \$398,400 | \$431,600 | \$464,800 | \$498,000 | \$531,300 |
|  | 4 | \$190,900 | \$229,080 | \$267,260 | \$305,440 | \$343,620 | \$381,800 | \$419,980 | \$458,160 | \$496,340 | \$534,520 | \$572,700 | \$610,995 |
| 8.500\% | 1 | \$114,870 | \$137,830 | \$160,860 | \$183,820 | \$206,780 | \$229,740 | \$252,700 | \$275,730 | \$298,690 | \$321,650 | \$344,610 | \$367,570 |
|  | 2 | \$139,485 | \$167,365 | \$195,330 | \$223,210 | \$251,090 | \$278,970 | \$306,850 | \$334,815 | \$362,695 | \$390,575 | \$418,455 | \$446,335 |
|  | 3 | \$164,100 | \$196,900 | \$229,800 | \$262,600 | \$295,400 | \$328,200 | \$361,000 | \$393,900 | \$426,700 | \$459,500 | \$492,300 | \$525,100 |
|  | 4 | \$188,715 | \$226,435 | \$264,270 | \$301,990 | \$339,710 | \$377,430 | \$415,150 | \$452,985 | \$490,705 | \$528,425 | \$566,145 | \$603,865 |
| 8.625\% | 1 | \$113,540 | \$136,290 | \$158,970 | \$181,720 | \$204,400 | \$227,150 | \$249,830 | \$272,580 | \$295,260 | \$318,010 | \$340,690 | \$363,370 |
|  | 2 | \$137,870 | \$165,495 | \$193,035 | \$220,660 | \$248,200 | \$275,825 | \$303,365 | \$330,990 | \$358,530 | \$386,155 | \$413,695 | \$441,235 |
|  | 3 | \$162,200 | \$194,700 | \$227,100 | \$259,600 | \$292,000 | \$324,500 | \$356,900 | \$389,400 | \$421,800 | \$454,300 | \$486,700 | \$519,100 |
|  | 4 | \$186,530 | \$223,905 | \$261,165 | \$298,540 | \$335,800 | \$373,175 | \$410,435 | \$447,810 | \$485,070 | \$522,445 | \$559,705 | \$596,965 |
| 8.750\% | 1 | \$112,280 | \$134,750 | \$157,220 | \$179,620 | \$202,090 | \$224,560 | \$247,030 | \$269,500 | \$291,900 | \$314,370 | \$336,840 | \$359,310 |
|  | 2 | \$136,340 | \$163,625 | \$190,910 | \$218,110 | \$245,395 | \$272,680 | \$299,965 | \$327,250 | \$354,450 | \$381,735 | \$409,020 | \$436,305 |
|  | 3 | \$160,400 | \$192,500 | \$224,600 | \$256,600 | \$288,700 | \$320,800 | \$352,900 | \$385,000 | \$417,000 | \$449,100 | \$481,200 | \$513,300 |
|  | 4 | \$184,460 | \$221,375 | \$258,290 | \$295,090 | \$332,005 | \$368,920 | \$405,835 | \$442,750 | \$479,550 | \$516,465 | \$553,380 | \$590,295 |

Maximum affordable sales price is based on the following factors:
$\mathbf{9 9 5 , 9 0 0}$ Median family income as established by the U.S. Department of Housing and Urban Development (HUD).
30 Number of years for a fixed-rate mortgage loan with no discount points
$\mathbf{3 0 \%}$ Percentage of gross monthly income for housing expenses (principle and interest payment only)
$5 \%$ Percentage of the purchase price for downpayment

Prepared by:
HOUSING DIVISION
DEPARTMENT OF HOUSING AND HUMAN CONCERNS (DHHC) COUNTY OF MAU

| May 1, 2021 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Percent of Median Income |  |  |  |  |  |  |  |  |  |  |  |
| Very Low | Low Income |  |  | Below Moderate |  | Moderate |  | Above Moderate |  | Gap Income |  |
| 50\% \& Below | (51\% to 80\%) |  |  | (81\% to 100\%) |  | (101\% to 120\%) |  | (121\% to 140\%) |  | (141\% to 160\%) |  |
| 50\% | 60\% | 70\% | 80\% | 90\% | 100\% | $110 \%$ | $120 \%$ | 130\% | 140\% | $150 \%$ | $160 \%$ |
| \$47,950 | \$57,540 | \$67,130 | \$76,720 | \$86,310 | \$95,900 | \$105,490 | \$115,080 | \$124,670 | \$134,260 | \$143,850 | \$153,440 |
| \$166,530 | \$199,850 | \$233,100 | \$266,420 | \$299,740 | \$332,990 | \$366,380 | \$399,630 | \$432,950 | \$466,270 | \$499,520 | \$532,840 |
| \$202,215 | \$242,675 | \$283,050 | \$323,510 | \$363,970 | \$404,345 | \$444,890 | \$485,265 | \$525,725 | \$566,185 | \$606,560 | \$647,020 |
| \$237,900 | \$285,500 | \$333,000 | \$380,600 | \$428,200 | \$475,700 | \$523,400 | \$570,900 | \$618,500 | \$666,100 | \$713,600 | \$761,200 |
| \$273,585 | \$328,325 | \$382,950 | \$437,690 | \$492,430 | \$547,055 | \$601,910 | \$656,535 | \$711,275 | \$766,015 | \$820,640 | \$875,380 |
| \$164,080 | \$196,840 | \$229,670 | \$262,430 | \$295,260 | \$328,020 | \$360,850 | \$393,680 | \$426,440 | \$459,270 | \$492,100 | \$524,930 |
| \$199,240 | \$239,020 | \$278,885 | \$318,665 | \$358,530 | \$398,310 | \$438,175 | \$478,040 | \$517,820 | \$557,685 | \$597,550 | \$637,415 |
| \$234,400 | \$281,200 | \$328,100 | \$374,900 | \$421,800 | \$468,600 | \$515,500 | \$562,400 | \$609,200 | \$656,100 | \$703,000 | \$749,900 |
| \$269,560 | \$323,380 | \$377,315 | \$431,135 | \$485,070 | \$538,890 | \$592,825 | \$646,760 | \$700,580 | \$754,515 | \$808,450 | \$862,385 |
| \$161,630 | \$193,900 | \$226,240 | \$258,580 | \$290,850 | \$323,190 | \$355,530 | \$387,800 | \$420,140 | \$452,480 | \$484,820 | \$517,090 |
| \$196,265 | \$235,450 | \$274,720 | \$313,990 | \$353,175 | \$392,445 | \$431,715 | \$470,900 | \$510,170 | \$549,440 | \$588,710 | \$627,895 |
| \$230,900 | \$277,000 | \$323,200 | \$369,400 | \$415,500 | \$461,700 | \$507,900 | \$554,000 | \$600,200 | \$646,400 | \$692,600 | \$738,700 |
| \$265,535 | \$318,550 | \$371,680 | \$424,810 | \$477,825 | \$530,955 | \$584,085 | \$637,100 | \$690,230 | \$743,360 | \$796,490 | \$849,505 |
| \$159,180 | \$191,100 | \$222,880 | \$254,800 | \$286,580 | \$318,500 | \$350,280 | \$382,130 | \$413,980 | \$445,760 | \$477,680 | \$509,460 |
| \$193,290 | \$232,050 | \$270,640 | \$309,400 | \$347,990 | \$386,750 | \$425,340 | \$464,015 | \$502,690 | \$541,280 | \$580,040 | \$618,630 |
| \$227,400 | \$273,000 | \$318,400 | \$364,000 | \$409,400 | \$455,000 | \$500,400 | \$545,900 | \$591,400 | \$636,800 | \$682,400 | \$727,800 |
| \$261,510 | \$313,950 | \$366,160 | \$418,600 | \$470,810 | \$523,250 | \$575,460 | \$627,785 | \$680,110 | \$732,320 | \$784,760 | \$836,970 |
| \$156,870 | \$188,230 | \$219,660 | \$251,090 | \$282,450 | \$313,810 | \$345,170 | \$376,530 | \$407,960 | \$439,320 | \$470,680 | \$502,040 |
| \$190,485 | \$228,565 | \$266,730 | \$304,895 | \$342,975 | \$381,055 | \$419,135 | \$457,215 | \$495,380 | \$533,460 | \$571,540 | \$609,620 |
| \$224,100 | \$268,900 | \$313,800 | \$358,700 | \$403,500 | \$448,300 | \$493,100 | \$537,900 | \$582,800 | \$627,600 | \$672,400 | \$717,200 |
| \$257,715 | \$309,235 | \$360,870 | \$412,505 | \$464,025 | \$515,545 | \$567,065 | \$618,585 | \$670,220 | \$721,740 | \$773,260 | \$824,780 |
| \$154,630 | \$185,570 | \$216,440 | \$247,380 | \$278,320 | \$309,260 | \$340,130 | \$371,070 | \$402,010 | \$432,950 | \$463,890 | \$494,830 |
| \$187,765 | \$225,335 | \$262,820 | \$300,390 | \$337,960 | \$375,530 | \$413,015 | \$450,585 | \$488,155 | \$525,725 | \$563,295 | \$600,865 |
| \$220,900 | \$265,100 | \$309,200 | \$353,400 | \$397,600 | \$441,800 | \$485,900 | \$530,100 | \$574,300 | \$618,500 | \$662,700 | \$706,900 |
| \$254,035 | \$304,865 | \$355,580 | \$406,410 | \$457,240 | \$508,070 | \$558,785 | \$609,615 | \$660,445 | \$711,275 | \$762,105 | \$812,935 |
| \$152,390 | \$182,910 | \$213,360 | \$243,810 | \$274,330 | \$304,780 | \$335,300 | \$365,750 | \$396,200 | \$426,720 | \$457,170 | \$487,690 |
| \$185,045 | \$222,105 | \$259,080 | \$296,055 | \$333,115 | \$370,090 | \$407,150 | \$444,125 | \$481,100 | \$518,160 | \$555,135 | \$592,195 |
| \$217,700 | \$261,300 | \$304,800 | \$348,300 | \$391,900 | \$435,400 | \$479,000 | \$522,500 | \$566,000 | \$609,600 | \$653,100 | \$696,700 |
| \$250,355 | \$300,495 | \$350,520 | \$400,545 | \$450,685 | \$500,710 | \$550,850 | \$600,875 | \$650,900 | \$701,040 | \$751,065 | \$801,205 |
| \$150,220 | \$180,250 | \$210,280 | \$240,380 | \$270,410 | \$300,440 | \$330,470 | \$360,570 | \$390,530 | \$420,560 | \$450,660 | \$480,690 |
| \$182,410 | \$218,875 | \$255,340 | \$291,890 | \$328,355 | \$364,820 | \$401,285 | \$437,835 | \$474,215 | \$510,680 | \$547,230 | \$583,695 |
| \$214,600 | \$257,500 | \$300,400 | \$343,400 | \$386,300 | \$429,200 | \$472,100 | \$515,100 | \$557,900 | \$600,800 | \$643,800 | \$686,700 |
| \$246,790 | \$296,125 | \$345,460 | \$394,910 | \$444,245 | \$493,580 | \$542,915 | \$592,365 | \$641,585 | \$690,920 | \$740,370 | \$789,705 |
| \$148,120 | \$177,730 | \$207,340 | \$236,950 | \$266,560 | \$296,170 | \$325,780 | \$355,390 | \$385,070 | \$414,680 | \$444,290 | \$473,900 |
| \$179,860 | \$215,815 | \$251,770 | \$287,725 | \$323,680 | \$359,635 | \$395,590 | \$431,545 | \$467,585 | \$503,540 | \$539,495 | \$575,450 |
| \$211,600 | \$253,900 | \$296,200 | \$338,500 | \$380,800 | \$423,100 | \$465,400 | \$507,700 | \$550,100 | \$592,400 | \$634,700 | \$677,000 |
| \$243,340 | \$291,985 | \$340,630 | \$389,275 | \$437,920 | \$486,565 | \$535,210 | \$583,855 | \$632,615 | \$681,260 | \$729,905 | \$778,550 |
| \$145,950 | \$175,210 | \$204,400 | \$233,590 | \$262,780 | \$292,040 | \$321,160 | \$350,420 | \$379,610 | \$408,800 | \$437,990 | \$467,180 |
| \$177,225 | \$212,755 | \$248,200 | \$283,645 | \$319,090 | \$354,620 | \$389,980 | \$425,510 | \$460,955 | \$496,400 | \$531,845 | \$567,290 |
| \$208,500 | \$250,300 | \$292,000 | \$333,700 | \$375,400 | \$417,200 | \$458,800 | \$500,600 | \$542,300 | \$584,000 | \$625,700 | \$667,400 |
| \$239,775 | \$287,845 | \$335,800 | \$383,755 | \$431,710 | \$479,780 | \$527,620 | \$575,690 | \$623,645 | \$671,600 | \$719,555 | \$767,510 |
| \$143,990 | \$172,760 | \$201,530 | \$230,300 | \$259,140 | \$287,910 | \$316,680 | \$345,520 | \$374,290 | \$403,060 | \$431,900 | \$460,670 |
| \$174,845 | \$209,780 | \$244,715 | \$279,650 | \$314,670 | \$349,605 | \$384,540 | \$419,560 | \$454,495 | \$489,430 | \$524,450 | \$559,385 |
| \$205,700 | \$246,800 | \$287,900 | \$329,000 | \$370,200 | \$411,300 | \$452,400 | \$493,600 | \$534,700 | \$575,800 | \$617,000 | \$658,100 |
| \$236,555 | \$283,820 | \$331,085 | \$378,350 | \$425,730 | \$472,995 | \$520,260 | \$567,640 | \$614,905 | \$662,170 | \$709,550 | \$756,815 |




|  |  | Prepared by: <br> HOUSING DIVISION <br> DEPARTMENT OF HOUSING AND HUMAN CONCERNS (DHHC) <br> COUNTY OF MAUI <br> Effective: <br> May 1, 2021 |  |  |  |  |  |  |  |  | DABLE SA | S PRICE <br> MUL | $\begin{array}{r} 2021 \\ \text { JIDELINES } \\ \mathbf{A N A} \mathbf{A}) \\ \text { FAMILY } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Percent of Median Income |  |  |  |  |  |  |  |  |  |  |  |
|  |  | Very Low | Low Income |  |  | Below Moderate |  | Moderate |  | Above Moderate |  | Gap Income |  |
|  |  | 50\% \& Below | (51\% to 80\%) |  |  | (81\% to 100\%) |  | (101\% to 120\%) |  | (121\% to 140\%) |  | (141\% to 160\%) |  |
| Prevailing | No. of | 50\% | 60\% | 70\% | 80\% | 90\% | 100\% | 110\% | 120\% | 130\% | 140\% | 150\% | 160\% |
| Int. Rate | Bedroom | \$47,950 | \$57,540 | \$67,130 | \$76,720 | \$86,310 | \$95,900 | \$105,490 | \$115,080 | \$124,670 | \$134,260 | \$143,850 | \$153,440 |
| 8.125\% | 1 | \$107,030 | \$128,450 | \$149,870 | \$171,290 | \$192,710 | \$214,130 | \$235,550 | \$256,970 | \$278,390 | \$299,740 | \$321,160 | \$342,580 |
|  | 2 | \$129,965 | \$155,975 | \$181,985 | \$207,995 | \$234,005 | \$260,015 | \$286,025 | \$312,035 | \$338,045 | \$363,970 | \$389,980 | \$415,990 |
|  | 3 | \$152,900 | \$183,500 | \$214,100 | \$244,700 | \$275,300 | \$305,900 | \$336,500 | \$367,100 | \$397,700 | \$428,200 | \$458,800 | \$489,400 |
|  | 4 | \$175,835 | \$211,025 | \$246,215 | \$281,405 | \$316,595 | \$351,785 | \$386,975 | \$422,165 | \$457,355 | \$492,430 | \$527,620 | \$562,810 |
| 8.250\% | 1 | \$105,840 | \$126,980 | \$148,120 | \$169,260 | \$190,470 | \$211,610 | \$232,820 | \$253,960 | \$275,100 | \$296,310 | \$317,450 | \$338,660 |
|  | 2 | \$128,520 | \$154,190 | \$179,860 | \$205,530 | \$231,285 | \$256,955 | \$282,710 | \$308,380 | \$334,050 | \$359,805 | \$385,475 | \$411,230 |
|  | 3 | \$151,200 | \$181,400 | \$211,600 | \$241,800 | \$272,100 | \$302,300 | \$332,600 | \$362,800 | \$393,000 | \$423,300 | \$453,500 | \$483,800 |
|  | 4 | \$173,880 | \$208,610 | \$243,340 | \$278,070 | \$312,915 | \$347,645 | \$382,490 | \$417,220 | \$451,950 | \$486,795 | \$521,525 | \$556,370 |
| 8.375\% | 1 | \$104,580 | \$125,510 | \$146,440 | \$167,300 | \$188,230 | \$209,160 | \$230,090 | \$251,020 | \$271,880 | \$292,810 | \$313,740 | \$334,740 |
|  | 2 | \$126,990 | \$152,405 | \$177,820 | \$203,150 | \$228,565 | \$253,980 | \$279,395 | \$304,810 | \$330,140 | \$355,555 | \$380,970 | \$406,470 |
|  | 3 | \$149,400 | \$179,300 | \$209,200 | \$239,000 | \$268,900 | \$298,800 | \$328,700 | \$358,600 | \$388,400 | \$418,300 | \$448,200 | \$478,200 |
|  | 4 | \$171,810 | \$206,195 | \$240,580 | \$274,850 | \$309,235 | \$343,620 | \$378,005 | \$412,390 | \$446,660 | \$481,045 | \$515,430 | \$549,930 |
| 8.500\% | 1 | \$103,390 | \$124,040 | \$144,760 | \$165,410 | \$186,130 | \$206,780 | \$227,430 | \$248,150 | \$268,800 | \$289,520 | \$310,170 | \$330,820 |
|  | 2 | \$125,545 | \$150,620 | \$175,780 | \$200,855 | \$226,015 | \$251,090 | \$276,165 | \$301,325 | \$326,400 | \$351,560 | \$376,635 | \$401,710 |
|  | 3 | \$147,700 | \$177,200 | \$206,800 | \$236,300 | \$265,900 | \$295,400 | \$324,900 | \$354,500 | \$384,000 | \$413,600 | \$443,100 | \$472,600 |
|  | 4 | \$169,855 | \$203,780 | \$237,820 | \$271,745 | \$305,785 | \$339,710 | \$373,635 | \$407,675 | \$441,600 | \$475,640 | \$509,565 | \$543,490 |
| 8.625\% | 1 | \$102,200 | \$122,640 | \$143,080 | \$163,520 | \$183,960 | \$204,470 | \$224,840 | \$245,350 | \$265,720 | \$286,230 | \$306,600 | \$327,040 |
|  | 2 | \$124,100 | \$148,920 | \$173,740 | \$198,560 | \$223,380 | \$248,285 | \$273,020 | \$297,925 | \$322,660 | \$347,565 | \$372,300 | \$397,120 |
|  | 3 | \$146,000 | \$175,200 | \$204,400 | \$233,600 | \$262,800 | \$292,100 | \$321,200 | \$350,500 | \$379,600 | \$408,900 | \$438,000 | \$467,200 |
|  | 4 | \$167,900 | \$201,480 | \$235,060 | \$268,640 | \$302,220 | \$335,915 | \$369,380 | \$403,075 | \$436,540 | \$470,235 | \$503,700 | \$537,280 |
| 8.750\% | 1 | \$101,080 | \$121,310 | \$141,470 | \$161,630 | \$181,860 | \$202,090 | \$222,320 | \$242,550 | \$262,710 | \$282,940 | \$303,170 | \$323,400 |
|  | 2 | \$122,740 | \$147,305 | \$171,785 | \$196,265 | \$220,830 | \$245,395 | \$269,960 | \$294,525 | \$319,005 | \$343,570 | \$368,135 | \$392,700 |
|  | 3 | \$144,400 | \$173,300 | \$202,100 | \$230,900 | \$259,800 | \$288,700 | \$317,600 | \$346,500 | \$375,300 | \$404,200 | \$433,100 | \$462,000 |
|  | 4 | \$166,060 | \$199,295 | \$232,415 | \$265,535 | \$298,770 | \$332,005 | \$365,240 | \$398,475 | \$431,595 | \$464,830 | \$498,065 | \$531,300 |

Maximum affordable sales price is based on the following factors:
$\$ 95,900$ Median family income as established by the U.S. Department of Housing and Urban Development (HUD).
30 Number of years for a fixed-rate mortgage loan with no discount points
$\mathbf{3 0 \%}$ Percentage of gross monthly income for housing expenses (principle and interest payment only)
$5 \%$ Percentage of the purchase price for downpayment

DEPARTMENT OF HOUSING AND HUMAN CONCERNS (DHHC)

Effective:
INCOME LIMITS FOR RENTAL UNITS (BY FAMILY SIZE \& PERCENTAGE OF MEDIAN FAMILY INCOME)

| \% of <br> Median | 1 PERSON | 2 PERSON | 3 PERSON | 4 PERSON | 5 PERSON | 6 PERSON | 7 PERSON | 8 PERSON |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $10 \%$ | 06,710 | 0.8 | 0.9 | 1.0 | 1.08 | 1.16 | 1.24 | 1.32 |
| $20 \%$ | $\$ 13,430$ | $\$ 7,670$ | $\$ 8,630$ | $\$ 9,590$ | $\$ 10,360$ | $\$ 11,120$ | $\$ 11,890$ | $\$ 12,660$ |
| $30 \%$ | $\$ 20,140$ | $\$ 23,020$ | $\$ 17,260$ | $\$ 19,180$ | $\$ 20,710$ | $\$ 22,250$ | $\$ 23,780$ | $\$ 25,320$ |
| $40 \%$ | $\$ 26,850$ | $\$ 30,690$ | $\$ 34,520$ | $\$ 28,770$ | $\$ 31,070$ | $\$ 33,370$ | $\$ 35,670$ | $\$ 37,980$ |
| $50 \%$ | $\$ 33,570$ | $\$ 38,360$ | $\$ 43,160$ | $\$ 47,360$ | $\$ 41,430$ | $\$ 44,500$ | $\$ 47,570$ | $\$ 50,640$ |
| $60 \%$ | $\$ 40,280$ | $\$ 46,030$ | $\$ 51,790$ | $\$ 57,540$ | $\$ 51,790$ | $\$ 55,620$ | $\$ 59,460$ | $\$ 63,290$ |
| $70 \%$ | $\$ 46,990$ | $\$ 53,700$ | $\$ 60,420$ | $\$ 67,130$ | $\$ 72,500$ | $\$ 77,870$ | $\$ 83,240$ | $\$ 88,610$ |
| $80 \%$ | $\$ 53,700$ | $\$ 61,380$ | $\$ 69,050$ | $\$ 76,720$ | $\$ 82,860$ | $\$ 89,000$ | $\$ 95,130$ | $\$ 101,270$ |
| $90 \%$ | $\$ 60,420$ | $\$ 69,050$ | $\$ 77,680$ | $\$ 86,310$ | $\$ 93,210$ | $\$ 100,120$ | $\$ 107,020$ | $\$ 113,930$ |
| $100 \%$ | $\$ 67,130$ | $\$ 76,720$ | $\$ 86,310$ | $\$ 95,900$ | $\$ 103,570$ | $\$ 111,240$ | $\$ 118,920$ | $\$ 126,590$ |
| $110 \%$ | $\$ 73,840$ | $\$ 84,390$ | $\$ 94,940$ | $\$ 105,490$ | $\$ 113,930$ | $\$ 122,370$ | $\$ 130,810$ | $\$ 139,250$ |
| $120 \%$ | $\$ 80,560$ | $\$ 92,060$ | $\$ 103,570$ | $\$ 115,080$ | $\$ 124,290$ | $\$ 133,490$ | $\$ 142,700$ | $\$ 151,910$ |
| $130 \%$ | $\$ 87,270$ | $\$ 99,740$ | $\$ 112,200$ | $\$ 124,670$ | $\$ 134,640$ | $\$ 144,620$ | $\$ 154,590$ | $\$ 164,560$ |
| $140 \%$ | $\$ 93,980$ | $\$ 107,410$ | $\$ 120,830$ | $\$ 134,260$ | $\$ 145,000$ | $\$ 155,740$ | $\$ 166,480$ | $\$ 177,220$ |

AFFORDABLE RENT GUIDELINES (BY UNIT SIZE \& PERCENTAGE OF MEDIAN FAMILY INCOME)

| \% of <br> Median | 0 | 1 | 2 | 3 | 4 | 5 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $10 \%$ | $\$ 168$ | $\$ 180$ | $\$ 216$ | $\$ 249$ | $\$ 278$ | $\$ 307$ |
| $20 \%$ | $\$ 336$ | $\$ 360$ | $\$ 432$ | $\$ 499$ | $\$ 556$ | $\$ 614$ |
| $30 \%$ | $\$ 504$ | $\$ 540$ | $\$ 647$ | $\$ 748$ | $\$ 834$ | $\$ 921$ |
| $40 \%$ | $\$ 671$ | $\$ 719$ | $\$ 863$ | $\$ 997$ | $\$ 1,113$ | $\$ 1,228$ |
| $50 \%$ | $\$ 839$ | $\$ 899$ | $\$ 1,079$ | $\$ 1,247$ | $\$ 1,391$ | $\$ 1,534$ |
| $60 \%$ | $\$ 1,007$ | $\$ 1,079$ | $\$ 1,295$ | $\$ 1,496$ | $\$ 1,669$ | $\$ 1,841$ |
| $70 \%$ | $\$ 1,175$ | $\$ 1,259$ | $\$ 1,511$ | $\$ 1,745$ | $\$ 1,947$ | $\$ 2,148$ |
| $80 \%$ | $\$ 1,343$ | $\$ 1,439$ | $\$ 1,726$ | $\$ 1,995$ | $\$ 2,225$ | $\$ 2,455$ |
| $90 \%$ | $\$ 1,511$ | $\$ 1,618$ | $\$ 1,942$ | $\$ 2,244$ | $\$ 2,503$ | $\$ 2,762$ |
| $100 \%$ | $\$ 1,678$ | $\$ 1,798$ | $\$ 2,158$ | $\$ 2,493$ | $\$ 2,781$ | $\$ 3,069$ |
| $110 \%$ | $\$ 1,846$ | $\$ 1,978$ | $\$ 2,374$ | $\$ 2,743$ | $\$ 3,059$ | $\$ 3,376$ |
| $120 \%$ | $\$ 2,014$ | $\$ 2,158$ | $\$ 2,589$ | $\$ 2,992$ | $\$ 3,337$ | $\$ 3,683$ |
| $130 \%$ | $\$ 2,182$ | $\$ 2,338$ | $\$ 2,805$ | $\$ 3,241$ | $\$ 3,616$ | $\$ 3,989$ |
| $140 \%$ | $\$ 2,350$ | $\$ 2,517$ | $\$ 3,021$ | $\$ 3,491$ | $\$ 3,894$ | $\$ 4,296$ |

[^0]Prepared by:
HOUSING DIVISION
DEPARTMENT OF HOUSING AND HUMAN CONCERNS (DHHC)
COUNTY OF MAUI
Effective: May 1, 2021

## Factors used in calculation:

HUD's 2021 median family income for the County of Maui \$95,900

American Community Survey 5-Year Estimate 2015-2019 median family income for Hana \$56,339 (from the Hawaii State Data Center)

Est. 2021 Hana median family income<br>\$56,340

(Rounded to the nearest \$10)

Prepared by:
2021
HOUSING DIVISION
AFFORDABLE SALES PRICE GUIDELINES
DEPARTMENT OF HOUSING AND HUMAN CONCERNS (DHHC)
COUNTY OF MAUI
HANA
Effective: May 1, 2021
SINGLE FAMILY

|  |  | May 1, 2021 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Very Low | Percent of Median Income |  |  |  |  |  |  |  |  |  |  |
|  |  |  | Low Income |  |  | Below Moderate |  | Moderate |  | Above Moderate |  | Gap Income |  |
|  |  | 50\% \& Below | (51\% to 80\%) |  |  | (81\% to 100\%) |  | (101\% to 120\%) |  | (121\% to 140\%) |  | (141\% to 160\%) |  |
| Prevailing | No. of | 50\% | 60\% | 70\% | 80\% | 90\% | 100\% | 110\% | 120\% | 130\% | 140\% | 150\% | 160\% |
| Int. Rate | Bedroom | \$28,170 | \$33,804 | \$39,438 | \$45,072 | \$50,706 | \$56,340 | \$61,974 | \$67,608 | \$73,242 | \$78,876 | \$84,510 | \$90,144 |
| 4.000\% | 1 | \$108,710 | \$130,410 | \$152,180 | \$173,880 | \$195,650 | \$217,420 | \$239,120 | \$260,890 | \$282,590 | \$304,360 | \$326,060 | \$347,830 |
|  | 2 | \$132,005 | \$158,355 | \$184,790 | \$211,140 | \$237,575 | \$264,010 | \$290,360 | \$316,795 | \$343,145 | \$369,580 | \$395,930 | \$422,365 |
|  | 3 | \$155,300 | \$186,300 | \$217,400 | \$248,400 | \$279,500 | \$310,600 | \$341,600 | \$372,700 | \$403,700 | \$434,800 | \$465,800 | \$496,900 |
|  | 4 | \$178,595 | \$214,245 | \$250,010 | \$285,660 | \$321,425 | \$357,190 | \$392,840 | \$428,605 | \$464,255 | \$500,020 | \$535,670 | \$571,435 |
| 4.125\% | 1 | \$107,100 | \$128,520 | \$149,870 | \$171,290 | \$192,710 | \$214,130 | \$235,550 | \$256,970 | \$278,390 | \$299,810 | \$321,230 | \$342,650 |
|  | 2 | \$130,050 | \$156,060 | \$181,985 | \$207,995 | \$234,005 | \$260,015 | \$286,025 | \$312,035 | \$338,045 | \$364,055 | \$390,065 | \$416,075 |
|  | 3 | \$153,000 | \$183,600 | \$214,100 | \$244,700 | \$275,300 | \$305,900 | \$336,500 | \$367,100 | \$397,700 | \$428,300 | \$458,900 | \$489,500 |
|  | 4 | \$175,950 | \$211,140 | \$246,215 | \$281,405 | \$316,595 | \$351,785 | \$386,975 | \$422,165 | \$457,355 | \$492,545 | \$527,735 | \$562,925 |
| 4.250\% | 1 | \$105,490 | \$126,560 | \$147,700 | \$168,770 | \$189,840 | \$210,980 | \$232,050 | \$253,190 | \$274,260 | \$295,330 | \$316,470 | \$337,540 |
|  | 2 | \$128,095 | \$153,680 | \$179,350 | \$204,935 | \$230,520 | \$256,190 | \$281,775 | \$307,445 | \$333,030 | \$358,615 | \$384,285 | \$409,870 |
|  | 3 | \$150,700 | \$180,800 | \$211,000 | \$241,100 | \$271,200 | \$301,400 | \$331,500 | \$361,700 | \$391,800 | \$421,900 | \$452,100 | \$482,200 |
|  | 4 | \$173,305 | \$207,920 | \$242,650 | \$277,265 | \$311,880 | \$346,610 | \$381,225 | \$415,955 | \$450,570 | \$485,185 | \$519,915 | \$554,530 |
| 4.375\% | 1 | \$103,950 | \$124,740 | \$145,530 | \$166,320 | \$187,110 | \$207,900 | \$228,620 | \$249,410 | \$270,200 | \$290,990 | \$311,780 | \$332,570 |
|  | 2 | \$126,225 | \$151,470 | \$176,715 | \$201,960 | \$227,205 | \$252,450 | \$277,610 | \$302,855 | \$328,100 | \$353,345 | \$378,590 | \$403,835 |
|  | 3 | \$148,500 | \$178,200 | \$207,900 | \$237,600 | \$267,300 | \$297,000 | \$326,600 | \$356,300 | \$386,000 | \$415,700 | \$445,400 | \$475,100 |
|  | 4 | \$170,775 | \$204,930 | \$239,085 | \$273,240 | \$307,395 | \$341,550 | \$375,590 | \$409,745 | \$443,900 | \$478,055 | \$512,210 | \$546,365 |
| 4.500\% | 1 | \$102,410 | \$122,920 | \$143,360 | \$163,870 | \$184,380 | \$204,820 | \$225,330 | \$245,770 | \$266,280 | \$286,790 | \$307,230 | \$327,740 |
|  | 2 | \$124,355 | \$149,260 | \$174,080 | \$198,985 | \$223,890 | \$248,710 | \$273,615 | \$298,435 | \$323,340 | \$348,245 | \$373,065 | \$397,970 |
|  | 3 | \$146,300 | \$175,600 | \$204,800 | \$234,100 | \$263,400 | \$292,600 | \$321,900 | \$351,100 | \$380,400 | \$409,700 | \$438,900 | \$468,200 |
|  | 4 | \$168,245 | \$201,940 | \$235,520 | \$269,215 | \$302,910 | \$336,490 | \$370,185 | \$403,765 | \$437,460 | \$471,155 | \$504,735 | \$538,430 |
| 4.625\% | 1 | \$100,940 | \$121,100 | \$141,330 | \$161,490 | \$181,650 | \$201,880 | \$222,040 | \$242,200 | \$262,430 | \$282,590 | \$302,820 | \$322,980 |
|  | 2 | \$122,570 | \$147,050 | \$171,615 | \$196,095 | \$220,575 | \$245,140 | \$269,620 | \$294,100 | \$318,665 | \$343,145 | \$367,710 | \$392,190 |
|  | 3 | \$144,200 | \$173,000 | \$201,900 | \$230,700 | \$259,500 | \$288,400 | \$317,200 | \$346,000 | \$374,900 | \$403,700 | \$432,600 | \$461,400 |
|  | 4 | \$165,830 | \$198,950 | \$232,185 | \$265,305 | \$298,425 | \$331,660 | \$364,780 | \$397,900 | \$431,135 | \$464,255 | \$497,490 | \$530,610 |
| 4.750\% | 1 | \$99,470 | \$119,350 | \$139,300 | \$159,180 | \$179,060 | \$198,940 | \$218,820 | \$238,770 | \$258,650 | \$278,530 | \$298,410 | \$318,360 |
|  | 2 | \$120,785 | \$144,925 | \$169,150 | \$193,290 | \$217,430 | \$241,570 | \$265,710 | \$289,935 | \$314,075 | \$338,215 | \$362,355 | \$386,580 |
|  | 3 | \$142,100 | \$170,500 | \$199,000 | \$227,400 | \$255,800 | \$284,200 | \$312,600 | \$341,100 | \$369,500 | \$397,900 | \$426,300 | \$454,800 |
|  | 4 | \$163,415 | \$196,075 | \$228,850 | \$261,510 | \$294,170 | \$326,830 | \$359,490 | \$392,265 | \$424,925 | \$457,585 | \$490,245 | \$523,020 |
| 4.875\% | 1 | \$98,070 | \$117,670 | \$137,270 | \$156,870 | \$176,470 | \$196,140 | \$215,740 | \$235,340 | \$254,940 | \$274,540 | \$294,140 | \$313,810 |
|  | 2 | \$119,085 | \$142,885 | \$166,685 | \$190,485 | \$214,285 | \$238,170 | \$261,970 | \$285,770 | \$309,570 | \$333,370 | \$357,170 | \$381,055 |
|  | 3 | \$140,100 | \$168,100 | \$196,100 | \$224,100 | \$252,100 | \$280,200 | \$308,200 | \$336,200 | \$364,200 | \$392,200 | \$420,200 | \$448,300 |
|  | 4 | \$161,115 | \$193,315 | \$225,515 | \$257,715 | \$289,915 | \$322,230 | \$354,430 | \$386,630 | \$418,830 | \$451,030 | \$483,230 | \$515,545 |
| 5.000\% | 1 | \$96,670 | \$115,990 | \$135,310 | \$154,630 | \$174,020 | \$193,340 | \$212,660 | \$231,980 | \$251,300 | \$270,690 | \$290,010 | \$309,330 |
|  | 2 | \$117,385 | \$140,845 | \$164,305 | \$187,765 | \$211,310 | \$234,770 | \$258,230 | \$281,690 | \$305,150 | \$328,695 | \$352,155 | \$375,615 |
|  | 3 | \$138,100 | \$165,700 | \$193,300 | \$220,900 | \$248,600 | \$276,200 | \$303,800 | \$331,400 | \$359,000 | \$386,700 | \$414,300 | \$441,900 |
|  | 4 | \$158,815 | \$190,555 | \$222,295 | \$254,035 | \$285,890 | \$317,630 | \$349,370 | \$381,110 | \$412,850 | \$444,705 | \$476,445 | \$508,185 |
| 5.125\% | 1 | \$95,270 | \$114,380 | \$133,420 | \$152,460 | \$171,570 | \$190,610 | \$209,650 | \$228,760 | \$247,800 | \$266,840 | \$285,880 | \$304,990 |
|  | 2 | \$115,685 | \$138,890 | \$162,010 | \$185,130 | \$208,335 | \$231,455 | \$254,575 | \$277,780 | \$300,900 | \$324,020 | \$347,140 | \$370,345 |
|  | 3 | \$136,100 | \$163,400 | \$190,600 | \$217,800 | \$245,100 | \$272,300 | \$299,500 | \$326,800 | \$354,000 | \$381,200 | \$408,400 | \$435,700 |
|  | 4 | \$156,515 | \$187,910 | \$219,190 | \$250,470 | \$281,865 | \$313,145 | \$344,425 | \$375,820 | \$407,100 | \$438,380 | \$469,660 | \$501,055 |
| 5.250\% | 1 | \$93,940 | \$112,770 | \$131,530 | \$150,360 | \$169,120 | \$187,950 | \$206,710 | \$225,540 | \$244,300 | \$263,130 | \$281,890 | \$300,720 |
|  | 2 | \$114,070 | \$136,935 | \$159,715 | \$182,580 | \$205,360 | \$228,225 | \$251,005 | \$273,870 | \$296,650 | \$319,515 | \$342,295 | \$365,160 |
|  | 3 | \$134,200 | \$161,100 | \$187,900 | \$214,800 | \$241,600 | \$268,500 | \$295,300 | \$322,200 | \$349,000 | \$375,900 | \$402,700 | \$429,600 |
|  | 4 | \$154,330 | \$185,265 | \$216,085 | \$247,020 | \$277,840 | \$308,775 | \$339,595 | \$370,530 | \$401,350 | \$432,285 | \$463,105 | \$494,040 |


|  |  | Prepared by: <br> HOUSING DIVISION <br> DEPARTMENT OF HOUSING AND HUMAN CONCERNS (DHHC) <br> COUNTY OF MAUI <br> Effective: <br> May 1, 2021 |  |  |  |  |  |  |  | AFFORDABLE SALES PRICE GUIDELINES <br> HANA SINGLE FAMILY |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | Very Low | Low Income |  |  | Below Moderate |  | Moderate |  | Above Moderate |  | Gap Income |  |
|  |  | 50\% \& Below | (51\% to 80\%) |  |  | (81\% to 100\%) |  | (101\% to 120\%) |  | (121\% to 140\%) |  | (141\% to 160\%) |  |
| Prevailing | No. of | 50\% | 60\% | 70\% | 80\% | 90\% | 100\% | 110\% | 120\% | 130\% | 140\% | 150\% | 160\% |
| Int. Rate | Bedroom | \$28,170 | \$33,804 | \$39,438 | \$45,072 | \$50,706 | \$56,340 | \$61,974 | \$67,608 | \$73,242 | \$78,876 | \$84,510 | \$90,144 |
| 5.375\% | 1 | \$92,680 | \$111,230 | \$129,710 | \$148,260 | \$166,810 | \$185,360 | \$203,840 | \$222,390 | \$240,940 | \$259,490 | \$278,040 | \$296,520 |
|  | 2 | \$112,540 | \$135,065 | \$157,505 | \$180,030 | \$202,555 | \$225,080 | \$247,520 | \$270,045 | \$292,570 | \$315,095 | \$337,620 | \$360,060 |
|  | 3 | \$132,400 | \$158,900 | \$185,300 | \$211,800 | \$238,300 | \$264,800 | \$291,200 | \$317,700 | \$344,200 | \$370,700 | \$397,200 | \$423,600 |
|  | 4 | \$152,260 | \$182,735 | \$213,095 | \$243,570 | \$274,045 | \$304,520 | \$334,880 | \$365,355 | \$395,830 | \$426,305 | \$456,780 | \$487,140 |
| 5.500\% | 1 | \$91,420 | \$109,690 | \$127,960 | \$146,230 | \$164,500 | \$182,770 | \$201,040 | \$219,310 | \$237,650 | \$255,920 | \$274,190 | \$292,460 |
|  | 2 | \$111,010 | \$133,195 | \$155,380 | \$177,565 | \$199,750 | \$221,935 | \$244,120 | \$266,305 | \$288,575 | \$310,760 | \$332,945 | \$355,130 |
|  | 3 | \$130,600 | \$156,700 | \$182,800 | \$208,900 | \$235,000 | \$261,100 | \$287,200 | \$313,300 | \$339,500 | \$365,600 | \$391,700 | \$417,800 |
|  | 4 | \$150,190 | \$180,205 | \$210,220 | \$240,235 | \$270,250 | \$300,265 | \$330,280 | \$360,295 | \$390,425 | \$420,440 | \$450,455 | \$480,470 |
| 5.625\% | 1 | \$90,160 | \$108,150 | \$126,210 | \$144,200 | \$162,260 | \$180,320 | \$198,310 | \$216,370 | \$234,360 | \$252,420 | \$270,410 | \$288,470 |
|  | 2 | \$109,480 | \$131,325 | \$153,255 | \$175,100 | \$197,030 | \$218,960 | \$240,805 | \$262,735 | \$284,580 | \$306,510 | \$328,355 | \$350,285 |
|  | 3 | \$128,800 | \$154,500 | \$180,300 | \$206,000 | \$231,800 | \$257,600 | \$283,300 | \$309,100 | \$334,800 | \$360,600 | \$386,300 | \$412,100 |
|  | 4 | \$148,120 | \$177,675 | \$207,345 | \$236,900 | \$266,570 | \$296,240 | \$325,795 | \$355,465 | \$385,020 | \$414,690 | \$444,245 | \$473,915 |
| 5.750\% | 1 | \$88,900 | \$106,680 | \$124,460 | \$142,240 | \$160,090 | \$177,870 | \$195,650 | \$213,430 | \$231,210 | \$248,990 | \$266,770 | \$284,550 |
|  | 2 | \$107,950 | \$129,540 | \$151,130 | \$172,720 | \$194,395 | \$215,985 | \$237,575 | \$259,165 | \$280,755 | \$302,345 | \$323,935 | \$345,525 |
|  | 3 | \$127,000 | \$152,400 | \$177,800 | \$203,200 | \$228,700 | \$254,100 | \$279,500 | \$304,900 | \$330,300 | \$355,700 | \$381,100 | \$406,500 |
|  | 4 | \$146,050 | \$175,260 | \$204,470 | \$233,680 | \$263,005 | \$292,215 | \$321,425 | \$350,635 | \$379,845 | \$409,055 | \$438,265 | \$467,475 |
| 5.875\% | 1 | \$87,710 | \$105,280 | \$122,780 | \$140,350 | \$157,920 | \$175,420 | \$192,990 | \$210,560 | \$228,060 | \$245,630 | \$263,200 | \$280,700 |
|  | 2 | \$106,505 | \$127,840 | \$149,090 | \$170,425 | \$191,760 | \$213,010 | \$234,345 | \$255,680 | \$276,930 | \$298,265 | \$319,600 | \$340,850 |
|  | 3 | \$125,300 | \$150,400 | \$175,400 | \$200,500 | \$225,600 | \$250,600 | \$275,700 | \$300,800 | \$325,800 | \$350,900 | \$376,000 | \$401,000 |
|  | 4 | \$144,095 | \$172,960 | \$201,710 | \$230,575 | \$259,440 | \$288,190 | \$317,055 | \$345,920 | \$374,670 | \$403,535 | \$432,400 | \$461,150 |
| 6.000\% | 1 | \$86,520 | \$103,880 | \$121,170 | \$138,460 | \$155,820 | \$173,110 | \$190,400 | \$207,690 | \$225,050 | \$242,340 | \$259,630 | \$276,990 |
|  | 2 | \$105,060 | \$126,140 | \$147,135 | \$168,130 | \$189,210 | \$210,205 | \$231,200 | \$252,195 | \$273,275 | \$294,270 | \$315,265 | \$336,345 |
|  | 3 | \$123,600 | \$148,400 | \$173,100 | \$197,800 | \$222,600 | \$247,300 | \$272,000 | \$296,700 | \$321,500 | \$346,200 | \$370,900 | \$395,700 |
|  | 4 | \$142,140 | \$170,660 | \$199,065 | \$227,470 | \$255,990 | \$284,395 | \$312,800 | \$341,205 | \$369,725 | \$398,130 | \$426,535 | \$455,055 |
| 6.125\% | 1 | \$85,400 | \$102,480 | \$119,560 | \$136,640 | \$153,720 | \$170,800 | \$187,880 | \$204,960 | \$222,040 | \$239,120 | \$256,200 | \$273,280 |
|  | 2 | \$103,700 | \$124,440 | \$145,180 | \$165,920 | \$186,660 | \$207,400 | \$228,140 | \$248,880 | \$269,620 | \$290,360 | \$311,100 | \$331,840 |
|  | 3 | \$122,000 | \$146,400 | \$170,800 | \$195,200 | \$219,600 | \$244,000 | \$268,400 | \$292,800 | \$317,200 | \$341,600 | \$366,000 | \$390,400 |
|  | 4 | \$140,300 | \$168,360 | \$196,420 | \$224,480 | \$252,540 | \$280,600 | \$308,660 | \$336,720 | \$364,780 | \$392,840 | \$420,900 | \$448,960 |
| 6.250\% | 1 | \$84,280 | \$101,150 | \$118,020 | \$134,820 | \$151,690 | \$168,560 | \$185,430 | \$202,300 | \$219,100 | \$235,970 | \$252,840 | \$269,710 |
|  | 2 | \$102,340 | \$122,825 | \$143,310 | \$163,710 | \$184,195 | \$204,680 | \$225,165 | \$245,650 | \$266,050 | \$286,535 | \$307,020 | \$327,505 |
|  | 3 | \$120,400 | \$144,500 | \$168,600 | \$192,600 | \$216,700 | \$240,800 | \$264,900 | \$289,000 | \$313,000 | \$337,100 | \$361,200 | \$385,300 |
|  | 4 | \$138,460 | \$166,175 | \$193,890 | \$221,490 | \$249,205 | \$276,920 | \$304,635 | \$332,350 | \$359,950 | \$387,665 | \$415,380 | \$443,095 |
| 6.375\% | 1 | \$83,160 | \$99,820 | \$116,480 | \$133,070 | \$149,730 | \$166,390 | \$182,980 | \$199,640 | \$216,230 | \$232,890 | \$249,550 | \$266,140 |
|  | 2 | \$100,980 | \$121,210 | \$141,440 | \$161,585 | \$181,815 | \$202,045 | \$222,190 | \$242,420 | \$262,565 | \$282,795 | \$303,025 | \$323,170 |
|  | 3 | \$118,800 | \$142,600 | \$166,400 | \$190,100 | \$213,900 | \$237,700 | \$261,400 | \$285,200 | \$308,900 | \$332,700 | \$356,500 | \$380,200 |
|  | 4 | \$136,620 | \$163,990 | \$191,360 | \$218,615 | \$245,985 | \$273,355 | \$300,610 | \$327,980 | \$355,235 | \$382,605 | \$409,975 | \$437,230 |
| 6.500\% | 1 | \$82,110 | \$98,490 | \$114,940 | \$131,390 | \$147,770 | \$164,220 | \$180,600 | \$197,050 | \$213,430 | \$229,880 | \$246,330 | \$262,710 |
|  | 2 | \$99,705 | \$119,595 | \$139,570 | \$159,545 | \$179,435 | \$199,410 | \$219,300 | \$239,275 | \$259,165 | \$279,140 | \$299,115 | \$319,005 |
|  | 3 | \$117,300 | \$140,700 | \$164,200 | \$187,700 | \$211,100 | \$234,600 | \$258,000 | \$281,500 | \$304,900 | \$328,400 | \$351,900 | \$375,300 |
|  | 4 | \$134,895 | \$161,805 | \$188,830 | \$215,855 | \$242,765 | \$269,790 | \$296,700 | \$323,725 | \$350,635 | \$377,660 | \$404,685 | \$431,595 |
| 6.625\% | 1 | \$81,060 | \$97,230 | \$113,470 | \$129,640 | \$145,880 | \$162,050 | \$178,290 | \$194,530 | \$210,700 | \$226,940 | \$243,110 | \$259,350 |
|  | 2 | \$98,430 | \$118,065 | \$137,785 | \$157,420 | \$177,140 | \$196,775 | \$216,495 | \$236,215 | \$255,850 | \$275,570 | \$295,205 | \$314,925 |
|  | 3 | \$115,800 | \$138,900 | \$162,100 | \$185,200 | \$208,400 | \$231,500 | \$254,700 | \$277,900 | \$301,000 | \$324,200 | \$347,300 | \$370,500 |
|  | 4 | \$133,170 | \$159,735 | \$186,415 | \$212,980 | \$239,660 | \$266,225 | \$292,905 | \$319,585 | \$346,150 | \$372,830 | \$399,395 | \$426,075 |


|  |  | Prepared by: <br> HOUSING DIVISION <br> DEPARTMENT OF HOUSING AND HUMAN CONCERNS (DHHC) <br> COUNTY OF MAUI <br> Effective: <br> May 1, 2021 |  |  |  |  |  |  |  | AFFORDABLE SALES PRICE GUIDELINES <br> HANA SINGLE FAMILY |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Percent of Median Income |  |  |  |  |  |  |  |  |  |  |  |
|  |  | Very Low | Low Income |  |  | Below Moderate |  | Moderate |  | Above Moderate |  | Gap Income |  |
|  |  | 50\% \& Below | (51\% to 80\%) |  |  | (81\% to 100\%) |  | (101\% to 120\%) |  | (121\% to 140\%) |  | (141\% to 160\%) |  |
| Prevailing | No. of | 50\% | 60\% | 70\% | 80\% | 90\% | 100\% | 110\% | 120\% | 130\% | 140\% | 150\% | 160\% |
| Int. Rate | Bedroom | \$28,170 | \$33,804 | \$39,438 | \$45,072 | \$50,706 | \$56,340 | \$61,974 | \$67,608 | \$73,242 | \$78,876 | \$84,510 | \$90,144 |
| 6.750\% | 1 | \$80,010 | \$96,040 | \$112,000 | \$128,030 | \$143,990 | \$160,020 | \$175,980 | \$192,010 | \$208,040 | \$224,000 | \$240,030 | \$255,990 |
|  | 2 | \$97,155 | \$116,620 | \$136,000 | \$155,465 | \$174,845 | \$194,310 | \$213,690 | \$233,155 | \$252,620 | \$272,000 | \$291,465 | \$310,845 |
|  | 3 | \$114,300 | \$137,200 | \$160,000 | \$182,900 | \$205,700 | \$228,600 | \$251,400 | \$274,300 | \$297,200 | \$320,000 | \$342,900 | \$365,700 |
|  | 4 | \$131,445 | \$157,780 | \$184,000 | \$210,335 | \$236,555 | \$262,890 | \$289,110 | \$315,445 | \$341,780 | \$368,000 | \$394,335 | \$420,555 |
| 6.875\% | 1 | \$78,960 | \$94,780 | \$110,600 | \$126,420 | \$142,170 | \$157,990 | \$173,810 | \$189,560 | \$205,380 | \$221,200 | \$236,950 | \$252,770 |
|  | 2 | \$95,880 | \$115,090 | \$134,300 | \$153,510 | \$172,635 | \$191,845 | \$211,055 | \$230,180 | \$249,390 | \$268,600 | \$287,725 | \$306,935 |
|  | 3 | \$112,800 | \$135,400 | \$158,000 | \$180,600 | \$203,100 | \$225,700 | \$248,300 | \$270,800 | \$293,400 | \$316,000 | \$338,500 | \$361,100 |
|  | 4 | \$129,720 | \$155,710 | \$181,700 | \$207,690 | \$233,565 | \$259,555 | \$285,545 | \$311,420 | \$337,410 | \$363,400 | \$389,275 | \$415,265 |
| 7.000\% | 1 | \$77,980 | \$93,590 | \$109,200 | \$124,810 | \$140,420 | \$156,030 | \$171,570 | \$187,180 | \$202,790 | \$218,400 | \$234,010 | \$249,620 |
|  | 2 | \$94,690 | \$113,645 | \$132,600 | \$151,555 | \$170,510 | \$189,465 | \$208,335 | \$227,290 | \$246,245 | \$265,200 | \$284,155 | \$303,110 |
|  | 3 | \$111,400 | \$133,700 | \$156,000 | \$178,300 | \$200,600 | \$222,900 | \$245,100 | \$267,400 | \$289,700 | \$312,000 | \$334,300 | \$356,600 |
|  | 4 | \$128,110 | \$153,755 | \$179,400 | \$205,045 | \$230,690 | \$256,335 | \$281,865 | \$307,510 | \$333,155 | \$358,800 | \$384,445 | \$410,090 |
| 7.125\% | 1 | \$77,000 | \$92,400 | \$107,800 | \$123,270 | \$138,670 | \$154,070 | \$169,470 | \$184,870 | \$200,270 | \$215,670 | \$231,070 | \$246,470 |
|  | 2 | \$93,500 | \$112,200 | \$130,900 | \$149,685 | \$168,385 | \$187,085 | \$205,785 | \$224,485 | \$243,185 | \$261,885 | \$280,585 | \$299,285 |
|  | 3 | \$110,000 | \$132,000 | \$154,000 | \$176,100 | \$198,100 | \$220,100 | \$242,100 | \$264,100 | \$286,100 | \$308,100 | \$330,100 | \$352,100 |
|  | 4 | \$126,500 | \$151,800 | \$177,100 | \$202,515 | \$227,815 | \$253,115 | \$278,415 | \$303,715 | \$329,015 | \$354,315 | \$379,615 | \$404,915 |
| 7.250\% | 1 | \$76,090 | \$91,280 | \$106,470 | \$121,730 | \$136,920 | \$152,110 | \$167,370 | \$182,560 | \$197,750 | \$213,010 | \$228,200 | \$243,390 |
|  | 2 | \$92,395 | \$110,840 | \$129,285 | \$147,815 | \$166,260 | \$184,705 | \$203,235 | \$221,680 | \$240,125 | \$258,655 | \$277,100 | \$295,545 |
|  | 3 | \$108,700 | \$130,400 | \$152,100 | \$173,900 | \$195,600 | \$217,300 | \$239,100 | \$260,800 | \$282,500 | \$304,300 | \$326,000 | \$347,700 |
|  | 4 | \$125,005 | \$149,960 | \$174,915 | \$199,985 | \$224,940 | \$249,895 | \$274,965 | \$299,920 | \$324,875 | \$349,945 | \$374,900 | \$399,855 |
| 7.375\% | 1 | \$75,110 | \$90,160 | \$105,210 | \$120,190 | \$135,240 | \$150,290 | \$165,270 | \$180,320 | \$195,370 | \$210,350 | \$225,400 | \$240,450 |
|  | 2 | \$91,205 | \$109,480 | \$127,755 | \$145,945 | \$164,220 | \$182,495 | \$200,685 | \$218,960 | \$237,235 | \$255,425 | \$273,700 | \$291,975 |
|  | 3 | \$107,300 | \$128,800 | \$150,300 | \$171,700 | \$193,200 | \$214,700 | \$236,100 | \$257,600 | \$279,100 | \$300,500 | \$322,000 | \$343,500 |
|  | 4 | \$123,395 | \$148,120 | \$172,845 | \$197,455 | \$222,180 | \$246,905 | \$271,515 | \$296,240 | \$320,965 | \$345,575 | \$370,300 | \$395,025 |
| 7.500\% | 1 | \$74,200 | \$89,040 | \$103,880 | \$118,720 | \$133,560 | \$148,400 | \$163,240 | \$178,150 | \$192,990 | \$207,830 | \$222,670 | \$237,510 |
|  | 2 | \$90,100 | \$108,120 | \$126,140 | \$144,160 | \$162,180 | \$180,200 | \$198,220 | \$216,325 | \$234,345 | \$252,365 | \$270,385 | \$288,405 |
|  | 3 | \$106,000 | \$127,200 | \$148,400 | \$169,600 | \$190,800 | \$212,000 | \$233,200 | \$254,500 | \$275,700 | \$296,900 | \$318,100 | \$339,300 |
|  | 4 | \$121,900 | \$146,280 | \$170,660 | \$195,040 | \$219,420 | \$243,800 | \$268,180 | \$292,675 | \$317,055 | \$341,435 | \$365,815 | \$390,195 |
| 7.625\% | 1 | \$73,290 | \$87,990 | \$102,620 | \$117,320 | \$131,950 | \$146,650 | \$161,280 | \$175,980 | \$190,610 | \$205,310 | \$219,940 | \$234,640 |
|  | 2 | \$88,995 | \$106,845 | \$124,610 | \$142,460 | \$160,225 | \$178,075 | \$195,840 | \$213,690 | \$231,455 | \$249,305 | \$267,070 | \$284,920 |
|  | 3 | \$104,700 | \$125,700 | \$146,600 | \$167,600 | \$188,500 | \$209,500 | \$230,400 | \$251,400 | \$272,300 | \$293,300 | \$314,200 | \$335,200 |
|  | 4 | \$120,405 | \$144,555 | \$168,590 | \$192,740 | \$216,775 | \$240,925 | \$264,960 | \$289,110 | \$313,145 | \$337,295 | \$361,330 | \$385,480 |
| 7.750\% | 1 | \$72,450 | \$86,940 | \$101,430 | \$115,920 | \$130,410 | \$144,900 | \$159,320 | \$173,810 | \$188,300 | \$202,790 | \$217,280 | \$231,770 |
|  | 2 | \$87,975 | \$105,570 | \$123,165 | \$140,760 | \$158,355 | \$175,950 | \$193,460 | \$211,055 | \$228,650 | \$246,245 | \$263,840 | \$281,435 |
|  | 3 | \$103,500 | \$124,200 | \$144,900 | \$165,600 | \$186,300 | \$207,000 | \$227,600 | \$248,300 | \$269,000 | \$289,700 | \$310,400 | \$331,100 |
|  | 4 | \$119,025 | \$142,830 | \$166,635 | \$190,440 | \$214,245 | \$238,050 | \$261,740 | \$285,545 | \$309,350 | \$333,155 | \$356,960 | \$380,765 |
| 7.875\% | 1 | \$71,540 | \$85,890 | \$100,170 | \$114,520 | \$128,800 | \$143,150 | \$157,430 | \$171,780 | \$186,060 | \$200,410 | \$214,690 | \$229,040 |
|  | 2 | \$86,870 | \$104,295 | \$121,635 | \$139,060 | \$156,400 | \$173,825 | \$191,165 | \$208,590 | \$225,930 | \$243,355 | \$260,695 | \$278,120 |
|  | 3 | \$102,200 | \$122,700 | \$143,100 | \$163,600 | \$184,000 | \$204,500 | \$224,900 | \$245,400 | \$265,800 | \$286,300 | \$306,700 | \$327,200 |
|  | 4 | \$117,530 | \$141,105 | \$164,565 | \$188,140 | \$211,600 | \$235,175 | \$258,635 | \$282,210 | \$305,670 | \$329,245 | \$352,705 | \$376,280 |
| 8.000\% | 1 | \$70,700 | \$84,840 | \$98,980 | \$113,120 | \$127,330 | \$141,470 | \$155,610 | \$169,750 | \$183,890 | \$198,030 | \$212,170 | \$226,310 |
|  | 2 | \$85,850 | \$103,020 | \$120,190 | \$137,360 | \$154,615 | \$171,785 | \$188,955 | \$206,125 | \$223,295 | \$240,465 | \$257,635 | \$274,805 |
|  | 3 | \$101,000 | \$121,200 | \$141,400 | \$161,600 | \$181,900 | \$202,100 | \$222,300 | \$242,500 | \$262,700 | \$282,900 | \$303,100 | \$323,300 |
|  | 4 | \$116,150 | \$139,380 | \$162,610 | \$185,840 | \$209,185 | \$232,415 | \$255,645 | \$278,875 | \$302,105 | \$325,335 | \$348,565 | \$371,795 |

Prepared by:
HOUSING DIVISION
DEPARTMENT OF HOUSING AND HUMAN CONCERNS (DHHC)
COUNTY OF MAUI
AFFORDABLE SALES PRICE GUIDELINES
HANA
Effective: May 1, 2021
SINGLE FAMILY

| 机 |  | Effective: | May | 021 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Percent of Median Income |  |  |  |  |  |  |  |  |  |  |  |
|  |  | Very Low | Low Income |  |  | Below Moderate |  | Moderate |  | Above Moderate |  | Gap Income |  |
|  |  | 50\% \& Below | (51\% to 80\%) |  |  | (81\% to 100\%) |  | (101\% to 120\%) |  | (121\% to 140\%) |  | (141\% to 160\%) |  |
| Prevailing Int. Rate | No. of Bedroom | $\begin{gathered} 50 \% \\ \$ 28,170 \end{gathered}$ | $\begin{gathered} 60 \% \\ \$ 33,804 \end{gathered}$ | $\begin{gathered} 70 \% \\ \hline \$ 39,438 \\ \hline \end{gathered}$ | $\begin{gathered} 80 \% \\ \$ 45,072 \end{gathered}$ | $\begin{gathered} 90 \% \\ \$ 50,706 \end{gathered}$ | $\begin{gathered} 100 \% \\ \hline \$ 56,340 \end{gathered}$ | $\begin{gathered} 110 \% \\ \$ 61,974 \end{gathered}$ | $\begin{gathered} 120 \% \\ \hline \$ 67,608 \end{gathered}$ | $\begin{gathered} 130 \% \\ \$ 73,242 \\ \hline \end{gathered}$ | $\begin{gathered} 140 \% \\ \hline \$ 78,876 \end{gathered}$ | $\begin{gathered} 150 \% \\ \$ 84,510 \end{gathered}$ | $\begin{gathered} 160 \% \\ \$ 90,144 \end{gathered}$ |
| 8.125\% | 1 | \$69,860 | \$83,860 | \$97,860 | \$111,790 | \$125,790 | \$139,790 | \$153,720 | \$167,720 | \$181,720 | \$195,720 | \$209,650 | \$223,650 |
|  | 2 | \$84,830 | \$101,830 | \$118,830 | \$135,745 | \$152,745 | \$169,745 | \$186,660 | \$203,660 | \$220,660 | \$237,660 | \$254,575 | \$271,575 |
|  | 3 | \$99,800 | \$119,800 | \$139,800 | \$159,700 | \$179,700 | \$199,700 | \$219,600 | \$239,600 | \$259,600 | \$279,600 | \$299,500 | \$319,500 |
|  | 4 | \$114,770 | \$137,770 | \$160,770 | \$183,655 | \$206,655 | \$229,655 | \$252,540 | \$275,540 | \$298,540 | \$321,540 | \$344,425 | \$367,425 |
| 8.250\% | 1 | \$69,090 | \$82,880 | \$96,670 | \$110,530 | \$124,320 | \$138,180 | \$151,970 | \$165,760 | \$179,620 | \$193,410 | \$207,200 | \$221,060 |
|  | 2 | \$83,895 | \$100,640 | \$117,385 | \$134,215 | \$150,960 | \$167,790 | \$184,535 | \$201,280 | \$218,110 | \$234,855 | \$251,600 | \$268,430 |
|  | 3 | \$98,700 | \$118,400 | \$138,100 | \$157,900 | \$177,600 | \$197,400 | \$217,100 | \$236,800 | \$256,600 | \$276,300 | \$296,000 | \$315,800 |
|  | 4 | \$113,505 | \$136,160 | \$158,815 | \$181,585 | \$204,240 | \$227,010 | \$249,665 | \$272,320 | \$295,090 | \$317,745 | \$340,400 | \$363,170 |
| 8.375\% | 1 | \$68,250 | \$81,900 | \$95,550 | \$109,270 | \$122,920 | \$136,570 | \$150,220 | \$163,870 | \$177,520 | \$191,170 | \$204,820 | \$218,470 |
|  | 2 | \$82,875 | \$99,450 | \$116,025 | \$132,685 | \$149,260 | \$165,835 | \$182,410 | \$198,985 | \$215,560 | \$232,135 | \$248,710 | \$265,285 |
|  | 3 | \$97,500 | \$117,000 | \$136,500 | \$156,100 | \$175,600 | \$195,100 | \$214,600 | \$234,100 | \$253,600 | \$273,100 | \$292,600 | \$312,100 |
|  | 4 | \$112,125 | \$134,550 | \$156,975 | \$179,515 | \$201,940 | \$224,365 | \$246,790 | \$269,215 | \$291,640 | \$314,065 | \$336,490 | \$358,915 |
| 8.500\% | 1 | \$67,480 | \$80,990 | \$94,500 | \$108,010 | \$121,450 | \$134,960 | \$148,470 | \$161,980 | \$175,490 | \$189,000 | \$202,440 | \$215,950 |
|  | 2 | \$81,940 | \$98,345 | \$114,750 | \$131,155 | \$147,475 | \$163,880 | \$180,285 | \$196,690 | \$213,095 | \$229,500 | \$245,820 | \$262,225 |
|  | 3 | \$96,400 | \$115,700 | \$135,000 | \$154,300 | \$173,500 | \$192,800 | \$212,100 | \$231,400 | \$250,700 | \$270,000 | \$289,200 | \$308,500 |
|  | 4 | \$110,860 | \$133,055 | \$155,250 | \$177,445 | \$199,525 | \$221,720 | \$243,915 | \$266,110 | \$288,305 | \$310,500 | \$332,580 | \$354,775 |
| 8.625\% | 1 | \$66,710 | \$80,080 | \$93,380 | \$106,750 | \$120,120 | \$133,420 | \$146,790 | \$160,090 | \$173,460 | \$186,830 | \$200,130 | \$213,500 |
|  | 2 | \$81,005 | \$97,240 | \$113,390 | \$129,625 | \$145,860 | \$162,010 | \$178,245 | \$194,395 | \$210,630 | \$226,865 | \$243,015 | \$259,250 |
|  | 3 | \$95,300 | \$114,400 | \$133,400 | \$152,500 | \$171,600 | \$190,600 | \$209,700 | \$228,700 | \$247,800 | \$266,900 | \$285,900 | \$305,000 |
|  | 4 | \$109,595 | \$131,560 | \$153,410 | \$175,375 | \$197,340 | \$219,190 | \$241,155 | \$263,005 | \$284,970 | \$306,935 | \$328,785 | \$350,750 |
| 8.750\% | 1 | \$65,940 | \$79,170 | \$92,330 | \$105,560 | \$118,720 | \$131,950 | \$145,110 | \$158,340 | \$171,500 | \$184,660 | \$197,890 | \$211,050 |
|  | 2 | \$80,070 | \$96,135 | \$112,115 | \$128,180 | \$144,160 | \$160,225 | \$176,205 | \$192,270 | \$208,250 | \$224,230 | \$240,295 | \$256,275 |
|  | 3 | \$94,200 | \$113,100 | \$131,900 | \$150,800 | \$169,600 | \$188,500 | \$207,300 | \$226,200 | \$245,000 | \$263,800 | \$282,700 | \$301,500 |
|  | 4 | \$108,330 | \$130,065 | \$151,685 | \$173,420 | \$195,040 | \$216,775 | \$238,395 | \$260,130 | \$281,750 | \$303,370 | \$325,105 | \$346,725 |

Maximum affordable sales price is based on the following factors:
\$56,340 Median family income as established by the Department of Housing and Human Concerns (DHHC)
30 Number of years for a fixed-rate mortgage loan with no discount points
$\mathbf{3 0 \%}$ Percentage of gross monthly income for housing expenses (principle and interest payment only)
$5 \%$ Percentage of the purchase price for downpayment.

DEPARTMENT OF HOUSING AND HUMAN CONCERNS (DHHC)
COUNTY OF MAUI
Effective: $\quad$ May 1, 2021
MULTI-FAMILY

| \% |  | Effective: <br> Very Low | May 1, 2021 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Low Income |  |  | Percent of Median Income |  |  |  | Above Moderate |  | Gap Income |  |
|  |  | Below Moderate | Moderate |  |  |  |  |  |
|  |  | (51\% to 80\%) | (81\% to 100\%) |  | (101\% to 120\%) |  | (121\% to 140\%) |  | (141\% to 160\%) |  |  |  |
| Prevailing | No. of |  |  |  | 50\% | 60\% | 70\% | 80\% | 90\% | 100\% | 110\% | 120\% | 130\% | 140\% | 150\% | 160\% |
| Int. Rate | Bedroom | \$28,170 | \$33,804 | \$39,438 | \$45,072 | \$50,706 | \$56,340 | \$61,974 | \$67,608 | \$73,242 | \$78,876 | \$84,510 | \$90,144 |
| 4.000\% | 1 | \$97,860 | \$117,390 | \$136,990 | \$156,520 | \$176,120 | \$195,650 | \$215,180 | \$234,780 | \$254,310 | \$273,910 | \$293,440 | \$313,040 |
|  | 2 | \$118,830 | \$142,545 | \$166,345 | \$190,060 | \$213,860 | \$237,575 | \$261,290 | \$285,090 | \$308,805 | \$332,605 | \$356,320 | \$380,120 |
|  | 3 | \$139,800 | \$167,700 | \$195,700 | \$223,600 | \$251,600 | \$279,500 | \$307,400 | \$335,400 | \$363,300 | \$391,300 | \$419,200 | \$447,200 |
|  | 4 | \$160,770 | \$192,855 | \$225,055 | \$257,140 | \$289,340 | \$321,425 | \$353,510 | \$385,710 | \$417,795 | \$449,995 | \$482,080 | \$514,280 |
| 4.125\% | 1 | \$96,390 | \$115,640 | \$134,890 | \$154,140 | \$173,460 | \$192,710 | \$212,030 | \$231,280 | \$250,530 | \$269,850 | \$289,100 | \$308,420 |
|  | 2 | \$117,045 | \$140,420 | \$163,795 | \$187,170 | \$210,630 | \$234,005 | \$257,465 | \$280,840 | \$304,215 | \$327,675 | \$351,050 | \$374,510 |
|  | 3 | \$137,700 | \$165,200 | \$192,700 | \$220,200 | \$247,800 | \$275,300 | \$302,900 | \$330,400 | \$357,900 | \$385,500 | \$413,000 | \$440,600 |
|  | 4 | \$158,355 | \$189,980 | \$221,605 | \$253,230 | \$284,970 | \$316,595 | \$348,335 | \$379,960 | \$411,585 | \$443,325 | \$474,950 | \$506,690 |
| 4.250\% | 1 | \$94,920 | \$113,890 | \$132,930 | \$151,900 | \$170,870 | \$189,910 | \$208,880 | \$227,850 | \$246,820 | \$265,790 | \$284,830 | \$303,800 |
|  | 2 | \$115,260 | \$138,295 | \$161,415 | \$184,450 | \$207,485 | \$230,605 | \$253,640 | \$276,675 | \$299,710 | \$322,745 | \$345,865 | \$368,900 |
|  | 3 | \$135,600 | \$162,700 | \$189,900 | \$217,000 | \$244,100 | \$271,300 | \$298,400 | \$325,500 | \$352,600 | \$379,700 | \$406,900 | \$434,000 |
|  | 4 | \$155,940 | \$187,105 | \$218,385 | \$249,550 | \$280,715 | \$311,995 | \$343,160 | \$374,325 | \$405,490 | \$436,655 | \$467,935 | \$499,100 |
| 4.375\% | 1 | \$93,590 | \$112,280 | \$130,970 | \$149,660 | \$168,420 | \$187,110 | \$205,730 | \$224,490 | \$243,180 | \$261,870 | \$280,630 | \$299,320 |
|  | 2 | \$113,645 | \$136,340 | \$159,035 | \$181,730 | \$204,510 | \$227,205 | \$249,815 | \$272,595 | \$295,290 | \$317,985 | \$340,765 | \$363,460 |
|  | 3 | \$133,700 | \$160,400 | \$187,100 | \$213,800 | \$240,600 | \$267,300 | \$293,900 | \$320,700 | \$347,400 | \$374,100 | \$400,900 | \$427,600 |
|  | 4 | \$153,755 | \$184,460 | \$215,165 | \$245,870 | \$276,690 | \$307,395 | \$337,985 | \$368,805 | \$399,510 | \$430,215 | \$461,035 | \$491,740 |
| 4.500\% | 1 | \$92,190 | \$110,600 | \$129,010 | \$147,490 | \$165,970 | \$184,310 | \$202,790 | \$221,200 | \$239,680 | \$258,090 | \$276,500 | \$294,980 |
|  | 2 | \$111,945 | \$134,300 | \$156,655 | \$179,095 | \$201,535 | \$223,805 | \$246,245 | \$268,600 | \$291,040 | \$313,395 | \$335,750 | \$358,190 |
|  | 3 | \$131,700 | \$158,000 | \$184,300 | \$210,700 | \$237,100 | \$263,300 | \$289,700 | \$316,000 | \$342,400 | \$368,700 | \$395,000 | \$421,400 |
|  | 4 | \$151,455 | \$181,700 | \$211,945 | \$242,305 | \$272,665 | \$302,795 | \$333,155 | \$363,400 | \$393,760 | \$424,005 | \$454,250 | \$484,610 |
| 4.625\% | 1 | \$90,860 | \$108,990 | \$127,190 | \$145,320 | \$163,520 | \$181,720 | \$199,850 | \$217,980 | \$236,180 | \$254,310 | \$272,510 | \$290,710 |
|  | 2 | \$110,330 | \$132,345 | \$154,445 | \$176,460 | \$198,560 | \$220,660 | \$242,675 | \$264,690 | \$286,790 | \$308,805 | \$330,905 | \$353,005 |
|  | 3 | \$129,800 | \$155,700 | \$181,700 | \$207,600 | \$233,600 | \$259,600 | \$285,500 | \$311,400 | \$337,400 | \$363,300 | \$389,300 | \$415,300 |
|  | 4 | \$149,270 | \$179,055 | \$208,955 | \$238,740 | \$268,640 | \$298,540 | \$328,325 | \$358,110 | \$388,010 | \$417,795 | \$447,695 | \$477,595 |
| 4.750\% | 1 | \$89,530 | \$107,450 | \$125,370 | \$143,290 | \$161,140 | \$179,060 | \$196,910 | \$214,900 | \$232,820 | \$250,670 | \$268,590 | \$286,510 |
|  | 2 | \$108,715 | \$130,475 | \$152,235 | \$173,995 | \$195,670 | \$217,430 | \$239,105 | \$260,950 | \$282,710 | \$304,385 | \$326,145 | \$347,905 |
|  | 3 | \$127,900 | \$153,500 | \$179,100 | \$204,700 | \$230,200 | \$255,800 | \$281,300 | \$307,000 | \$332,600 | \$358,100 | \$383,700 | \$409,300 |
|  | 4 | \$147,085 | \$176,525 | \$205,965 | \$235,405 | \$264,730 | \$294,170 | \$323,495 | \$353,050 | \$382,490 | \$411,815 | \$441,255 | \$470,695 |
| 4.875\% | 1 | \$88,270 | \$105,910 | \$123,550 | \$141,190 | \$158,830 | \$176,540 | \$194,180 | \$211,820 | \$229,460 | \$247,100 | \$264,740 | \$282,450 |
|  | 2 | \$107,185 | \$128,605 | \$150,025 | \$171,445 | \$192,865 | \$214,370 | \$235,790 | \$257,210 | \$278,630 | \$300,050 | \$321,470 | \$342,975 |
|  | 3 | \$126,100 | \$151,300 | \$176,500 | \$201,700 | \$226,900 | \$252,200 | \$277,400 | \$302,600 | \$327,800 | \$353,000 | \$378,200 | \$403,500 |
|  | 4 | \$145,015 | \$173,995 | \$202,975 | \$231,955 | \$260,935 | \$290,030 | \$319,010 | \$347,990 | \$376,970 | \$405,950 | \$434,930 | \$464,025 |
| 5.000\% | 1 | \$87,010 | \$104,370 | \$121,800 | \$139,160 | \$156,590 | \$174,020 | \$191,380 | \$208,810 | \$226,170 | \$243,600 | \$261,030 | \$278,390 |
|  | 2 | \$105,655 | \$126,735 | \$147,900 | \$168,980 | \$190,145 | \$211,310 | \$232,390 | \$253,555 | \$274,635 | \$295,800 | \$316,965 | \$338,045 |
|  | 3 | \$124,300 | \$149,100 | \$174,000 | \$198,800 | \$223,700 | \$248,600 | \$273,400 | \$298,300 | \$323,100 | \$348,000 | \$372,900 | \$397,700 |
|  | 4 | \$142,945 | \$171,465 | \$200,100 | \$228,620 | \$257,255 | \$285,890 | \$314,410 | \$343,045 | \$371,565 | \$400,200 | \$428,835 | \$457,355 |
| 5.125\% | 1 | \$85,750 | \$102,970 | \$120,050 | \$137,200 | \$154,420 | \$171,570 | \$188,720 | \$205,870 | \$223,020 | \$240,170 | \$257,320 | \$274,470 |
|  | 2 | \$104,125 | \$125,035 | \$145,775 | \$166,600 | \$187,510 | \$208,335 | \$229,160 | \$249,985 | \$270,810 | \$291,635 | \$312,460 | \$333,285 |
|  | 3 | \$122,500 | \$147,100 | \$171,500 | \$196,000 | \$220,600 | \$245,100 | \$269,600 | \$294,100 | \$318,600 | \$343,100 | \$367,600 | \$392,100 |
|  | 4 | \$140,875 | \$169,165 | \$197,225 | \$225,400 | \$253,690 | \$281,865 | \$310,040 | \$338,215 | \$366,390 | \$394,565 | \$422,740 | \$450,915 |
| 5.250\% | 1 | \$84,560 | \$101,500 | \$118,370 | \$135,310 | \$152,180 | \$169,190 | \$186,060 | \$203,000 | \$219,870 | \$236,810 | \$253,680 | \$270,620 |
|  | 2 | \$102,680 | \$123,250 | \$143,735 | \$164,305 | \$184,790 | \$205,445 | \$225,930 | \$246,500 | \$266,985 | \$287,555 | \$308,040 | \$328,610 |
|  | 3 | \$120,800 | \$145,000 | \$169,100 | \$193,300 | \$217,400 | \$241,700 | \$265,800 | \$290,000 | \$314,100 | \$338,300 | \$362,400 | \$386,600 |
|  | 4 | \$138,920 | \$166,750 | \$194,465 | \$222,295 | \$250,010 | \$277,955 | \$305,670 | \$333,500 | \$361,215 | \$389,045 | \$416,760 | \$444,590 |


|  |  | Prepared by: <br> HOUSING DIVISION <br> DEPARTMENT OF HOUSING AND HUMAN CONCERNS (DHHC) <br> COUNTY OF MAUI <br> Effective: <br> May 1, 2021 |  |  |  |  |  |  |  | AFFORDABLE SALES PRICE GUIDELINES <br> HANA MULTI-FAMILY |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Percent of Median Income |  |  |  |  |  |  |  |  |  |  |  |
|  |  | Very Low | Low Income |  |  | Below Moderate |  | Moderate |  | Above Moderate |  | Gap Income |  |
|  |  | 50\% \& Below | (51\% to 80\%) |  |  | (81\% to 100\%) |  | (101\% to 120\%) |  | (121\% to 140\%) |  | (141\% to 160\%) |  |
| Prevailing | No. of | 50\% | 60\% | 70\% | 80\% | 90\% | 100\% | 110\% | 120\% | 130\% | 140\% | 150\% | 160\% |
| Int. Rate | Bedroom | \$28,170 | \$33,804 | \$39,438 | \$45,072 | \$50,706 | \$56,340 | \$61,974 | \$67,608 | \$73,242 | \$78,876 | \$84,510 | \$90,144 |
| 5.375\% | 1 | \$83,440 | \$100,100 | \$116,760 | \$133,420 | \$150,150 | \$166,810 | \$183,470 | \$200,130 | \$216,860 | \$233,520 | \$250,250 | \$266,840 |
|  | 2 | \$101,320 | \$121,550 | \$141,780 | \$162,010 | \$182,325 | \$202,555 | \$222,785 | \$243,015 | \$263,330 | \$283,560 | \$303,875 | \$324,020 |
|  | 3 | \$119,200 | \$143,000 | \$166,800 | \$190,600 | \$214,500 | \$238,300 | \$262,100 | \$285,900 | \$309,800 | \$333,600 | \$357,500 | \$381,200 |
|  | 4 | \$137,080 | \$164,450 | \$191,820 | \$219,190 | \$246,675 | \$274,045 | \$301,415 | \$328,785 | \$356,270 | \$383,640 | \$411,125 | \$438,380 |
| 5.500\% | 1 | \$82,250 | \$98,700 | \$115,150 | \$131,600 | \$148,050 | \$164,500 | \$180,950 | \$197,400 | \$213,920 | \$230,300 | \$246,750 | \$263,200 |
|  | 2 | \$99,875 | \$119,850 | \$139,825 | \$159,800 | \$179,775 | \$199,750 | \$219,725 | \$239,700 | \$259,760 | \$279,650 | \$299,625 | \$319,600 |
|  | 3 | \$117,500 | \$141,000 | \$164,500 | \$188,000 | \$211,500 | \$235,000 | \$258,500 | \$282,000 | \$305,600 | \$329,000 | \$352,500 | \$376,000 |
|  | 4 | \$135,125 | \$162,150 | \$189,175 | \$216,200 | \$243,225 | \$270,250 | \$297,275 | \$324,300 | \$351,440 | \$378,350 | \$405,375 | \$432,400 |
| 5.625\% | 1 | \$81,130 | \$97,370 | \$113,610 | \$129,780 | \$146,020 | \$162,260 | \$178,500 | \$194,740 | \$210,910 | \$227,150 | \$243,390 | \$259,630 |
|  | 2 | \$98,515 | \$118,235 | \$137,955 | \$157,590 | \$177,310 | \$197,030 | \$216,750 | \$236,470 | \$256,105 | \$275,825 | \$295,545 | \$315,265 |
|  | 3 | \$115,900 | \$139,100 | \$162,300 | \$185,400 | \$208,600 | \$231,800 | \$255,000 | \$278,200 | \$301,300 | \$324,500 | \$347,700 | \$370,900 |
|  | 4 | \$133,285 | \$159,965 | \$186,645 | \$213,210 | \$239,890 | \$266,570 | \$293,250 | \$319,930 | \$346,495 | \$373,175 | \$399,855 | \$426,535 |
| 5.750\% | 1 | \$80,010 | \$96,040 | \$112,000 | \$128,030 | \$144,060 | \$160,090 | \$176,120 | \$192,080 | \$208,110 | \$224,070 | \$240,100 | \$256,130 |
|  | 2 | \$97,155 | \$116,620 | \$136,000 | \$155,465 | \$174,930 | \$194,395 | \$213,860 | \$233,240 | \$252,705 | \$272,085 | \$291,550 | \$311,015 |
|  | 3 | \$114,300 | \$137,200 | \$160,000 | \$182,900 | \$205,800 | \$228,700 | \$251,600 | \$274,400 | \$297,300 | \$320,100 | \$343,000 | \$365,900 |
|  | 4 | \$131,445 | \$157,780 | \$184,000 | \$210,335 | \$236,670 | \$263,005 | \$289,340 | \$315,560 | \$341,895 | \$368,115 | \$394,450 | \$420,785 |
| 5.875\% | 1 | \$78,960 | \$94,780 | \$110,530 | \$126,350 | \$142,100 | \$157,850 | \$173,670 | \$189,490 | \$205,240 | \$221,060 | \$236,880 | \$252,630 |
|  | 2 | \$95,880 | \$115,090 | \$134,215 | \$153,425 | \$172,550 | \$191,675 | \$210,885 | \$230,095 | \$249,220 | \$268,430 | \$287,640 | \$306,765 |
|  | 3 | \$112,800 | \$135,400 | \$157,900 | \$180,500 | \$203,000 | \$225,500 | \$248,100 | \$270,700 | \$293,200 | \$315,800 | \$338,400 | \$360,900 |
|  | 4 | \$129,720 | \$155,710 | \$181,585 | \$207,575 | \$233,450 | \$259,325 | \$285,315 | \$311,305 | \$337,180 | \$363,170 | \$389,160 | \$415,035 |
| 6.000\% | 1 | \$77,840 | \$93,520 | \$109,060 | \$124,600 | \$140,210 | \$155,820 | \$171,360 | \$186,900 | \$202,580 | \$218,120 | \$233,660 | \$249,270 |
|  | 2 | \$94,520 | \$113,560 | \$132,430 | \$151,300 | \$170,255 | \$189,210 | \$208,080 | \$226,950 | \$245,990 | \$264,860 | \$283,730 | \$302,685 |
|  | 3 | \$111,200 | \$133,600 | \$155,800 | \$178,000 | \$200,300 | \$222,600 | \$244,800 | \$267,000 | \$289,400 | \$311,600 | \$333,800 | \$356,100 |
|  | 4 | \$127,880 | \$153,640 | \$179,170 | \$204,700 | \$230,345 | \$255,990 | \$281,520 | \$307,050 | \$332,810 | \$358,340 | \$383,870 | \$409,515 |
| 6.125\% | 1 | \$76,860 | \$92,260 | \$107,590 | \$122,990 | \$138,320 | \$153,720 | \$169,120 | \$184,450 | \$199,850 | \$215,180 | \$230,580 | \$245,980 |
|  | 2 | \$93,330 | \$112,030 | \$130,645 | \$149,345 | \$167,960 | \$186,660 | \$205,360 | \$223,975 | \$242,675 | \$261,290 | \$279,990 | \$298,690 |
|  | 3 | \$109,800 | \$131,800 | \$153,700 | \$175,700 | \$197,600 | \$219,600 | \$241,600 | \$263,500 | \$285,500 | \$307,400 | \$329,400 | \$351,400 |
|  | 4 | \$126,270 | \$151,570 | \$176,755 | \$202,055 | \$227,240 | \$252,540 | \$277,840 | \$303,025 | \$328,325 | \$353,510 | \$378,810 | \$404,110 |
| 6.250\% | 1 | \$75,880 | \$91,070 | \$106,190 | \$121,310 | \$136,500 | \$151,690 | \$166,880 | \$182,070 | \$197,190 | \$212,380 | \$227,570 | \$242,760 |
|  | 2 | \$92,140 | \$110,585 | \$128,945 | \$147,305 | \$165,750 | \$184,195 | \$202,640 | \$221,085 | \$239,445 | \$257,890 | \$276,335 | \$294,780 |
|  | 3 | \$108,400 | \$130,100 | \$151,700 | \$173,300 | \$195,000 | \$216,700 | \$238,400 | \$260,100 | \$281,700 | \$303,400 | \$325,100 | \$346,800 |
|  | 4 | \$124,660 | \$149,615 | \$174,455 | \$199,295 | \$224,250 | \$249,205 | \$274,160 | \$299,115 | \$323,955 | \$348,910 | \$373,865 | \$398,820 |
| 6.375\% | 1 | \$74,830 | \$89,810 | \$104,860 | \$119,770 | \$134,750 | \$149,730 | \$164,710 | \$179,690 | \$194,600 | \$209,580 | \$224,630 | \$239,540 |
|  | 2 | \$90,865 | \$109,055 | \$127,330 | \$145,435 | \$163,625 | \$181,815 | \$200,005 | \$218,195 | \$236,300 | \$254,490 | \$272,765 | \$290,870 |
|  | 3 | \$106,900 | \$128,300 | \$149,800 | \$171,100 | \$192,500 | \$213,900 | \$235,300 | \$256,700 | \$278,000 | \$299,400 | \$320,900 | \$342,200 |
|  | 4 | \$122,935 | \$147,545 | \$172,270 | \$196,765 | \$221,375 | \$245,985 | \$270,595 | \$295,205 | \$319,700 | \$344,310 | \$369,035 | \$393,530 |
| 6.500\% | 1 | \$73,920 | \$88,620 | \$103,460 | \$118,230 | \$133,000 | \$147,770 | \$162,540 | \$177,380 | \$192,080 | \$206,920 | \$221,690 | \$236,460 |
|  | 2 | \$89,760 | \$107,610 | \$125,630 | \$143,565 | \$161,500 | \$179,435 | \$197,370 | \$215,390 | \$233,240 | \$251,260 | \$269,195 | \$287,130 |
|  | 3 | \$105,600 | \$126,600 | \$147,800 | \$168,900 | \$190,000 | \$211,100 | \$232,200 | \$253,400 | \$274,400 | \$295,600 | \$316,700 | \$337,800 |
|  | 4 | \$121,440 | \$145,590 | \$169,970 | \$194,235 | \$218,500 | \$242,765 | \$267,030 | \$291,410 | \$315,560 | \$339,940 | \$364,205 | \$388,470 |
| 6.625\% | 1 | \$72,940 | \$87,500 | \$102,130 | \$116,690 | \$131,320 | \$145,880 | \$160,440 | \$175,070 | \$189,630 | \$204,260 | \$218,820 | \$233,450 |
|  | 2 | \$88,570 | \$106,250 | \$124,015 | \$141,695 | \$159,460 | \$177,140 | \$194,820 | \$212,585 | \$230,265 | \$248,030 | \$265,710 | \$283,475 |
|  | 3 | \$104,200 | \$125,000 | \$145,900 | \$166,700 | \$187,600 | \$208,400 | \$229,200 | \$250,100 | \$270,900 | \$291,800 | \$312,600 | \$333,500 |
|  | 4 | \$119,830 | \$143,750 | \$167,785 | \$191,705 | \$215,740 | \$239,660 | \$263,580 | \$287,615 | \$311,535 | \$335,570 | \$359,490 | \$383,525 |

Effective: May 1, 2021

| Percent of Median Income |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Very Low | Low Income |  |  | Below Moderate |  | Moderate |  | Above Moderate |  | Gap Income |  |
| 50\% \& Below |  | 51\% to 80\% |  | (81\% | 00\%) | (101\% | 120\%) | (121 | 140\%) | (141\% | 160\%) |
| 50\% | 60\% | 70\% | 80\% | 90\% | 100\% | 110\% | 120\% | 130\% | 140\% | 150\% | 160\% |
| \$28,170 | \$33,804 | \$39,438 | \$45,072 | \$50,706 | \$56,340 | \$61,974 | \$67,608 | \$73,242 | \$78,876 | \$84,510 | \$90,144 |
| \$72,030 | \$86,450 | \$100,800 | \$115,220 | \$129,570 | \$143,990 | \$158,410 | \$172,830 | \$187,250 | \$201,600 | \$216,020 | \$230,370 |
| \$87,465 | \$104,975 | \$122,400 | \$139,910 | \$157,335 | \$174,845 | \$192,355 | \$209,865 | \$227,375 | \$244,800 | \$262,310 | \$279,735 |
| \$102,900 | \$123,500 | \$144,000 | \$164,600 | \$185,100 | \$205,700 | \$226,300 | \$246,900 | \$267,500 | \$288,000 | \$308,600 | \$329,100 |
| \$118,335 | \$142,025 | \$165,600 | \$189,290 | \$212,865 | \$236,555 | \$260,245 | \$283,935 | \$307,625 | \$331,200 | \$354,890 | \$378,465 |
| \$71,050 | \$85,330 | \$99,540 | \$113,750 | \$127,960 | \$142,170 | \$156,450 | \$170,590 | \$184,870 | \$199,080 | \$213,290 | \$227,500 |
| \$86,275 | \$103,615 | \$120,870 | \$138,125 | \$155,380 | \$172,635 | \$189,975 | \$207,145 | \$224,485 | \$241,740 | \$258,995 | \$276,250 |
| \$101,500 | \$121,900 | \$142,200 | \$162,500 | \$182,800 | \$203,100 | \$223,500 | \$243,700 | \$264,100 | \$284,400 | \$304,700 | \$325,000 |
| \$116,725 | \$140,185 | \$163,530 | \$186,875 | \$210,220 | \$233,565 | \$257,025 | \$280,255 | \$303,715 | \$327,060 | \$350,405 | \$373,750 |
| \$70,210 | \$84,210 | \$98,280 | \$112,350 | \$126,350 | \$140,420 | \$154,420 | \$168,490 | \$182,490 | \$196,560 | \$210,630 | \$224,630 |
| \$85,255 | \$102,255 | \$119,340 | \$136,425 | \$153,425 | \$170,510 | \$187,510 | \$204,595 | \$221,595 | \$238,680 | \$255,765 | \$272,765 |
| \$100,300 | \$120,300 | \$140,400 | \$160,500 | \$180,500 | \$200,600 | \$220,600 | \$240,700 | \$260,700 | \$280,800 | \$300,900 | \$320,900 |
| \$115,345 | \$138,345 | \$161,460 | \$184,575 | \$207,575 | \$230,690 | \$253,690 | \$276,805 | \$299,805 | \$322,920 | \$346,035 | \$369,035 |
| \$69,300 | \$83,160 | \$97,020 | \$110,950 | \$124,810 | \$138,670 | \$152,530 | \$166,390 | \$180,250 | \$194,110 | \$207,970 | \$221,830 |
| \$84,150 | \$100,980 | \$117,810 | \$134,725 | \$151,555 | \$168,385 | \$185,215 | \$202,045 | \$218,875 | \$235,705 | \$252,535 | \$269,365 |
| \$99,000 | \$118,800 | \$138,600 | \$158,500 | \$178,300 | \$198,100 | \$217,900 | \$237,700 | \$257,500 | \$277,300 | \$297,100 | \$316,900 |
| \$113,850 | \$136,620 | \$159,390 | \$182,275 | \$205,045 | \$227,815 | \$250,585 | \$273,355 | \$296,125 | \$318,895 | \$341,665 | \$364,435 |
| \$68,460 | \$82,180 | \$95,830 | \$109,550 | \$123,200 | \$136,920 | \$150,640 | \$164,290 | \$178,010 | \$191,730 | \$205,380 | \$219,030 |
| \$83,130 | \$99,790 | \$116,365 | \$133,025 | \$149,600 | \$166,260 | \$182,920 | \$199,495 | \$216,155 | \$232,815 | \$249,390 | \$265,965 |
| \$97,800 | \$117,400 | \$136,900 | \$156,500 | \$176,000 | \$195,600 | \$215,200 | \$234,700 | \$254,300 | \$273,900 | \$293,400 | \$312,900 |
| \$112,470 | \$135,010 | \$157,435 | \$179,975 | \$202,400 | \$224,940 | \$247,480 | \$269,905 | \$292,445 | \$314,985 | \$337,410 | \$359,835 |
| \$67,620 | \$81,130 | \$94,710 | \$108,150 | \$121,730 | \$135,240 | \$148,750 | \$162,260 | \$175,840 | \$189,350 | \$202,860 | \$216,440 |
| \$82,110 | \$98,515 | \$115,005 | \$131,325 | \$147,815 | \$164,220 | \$180,625 | \$197,030 | \$213,520 | \$229,925 | \$246,330 | \$262,820 |
| \$96,600 | \$115,900 | \$135,300 | \$154,500 | \$173,900 | \$193,200 | \$212,500 | \$231,800 | \$251,200 | \$270,500 | \$289,800 | \$309,200 |
| \$111,090 | \$133,285 | \$155,595 | \$177,675 | \$199,985 | \$222,180 | \$244,375 | \$266,570 | \$288,880 | \$311,075 | \$333,270 | \$355,580 |
| \$66,780 | \$80,150 | \$93,520 | \$106,820 | \$120,190 | \$133,560 | \$146,930 | \$160,370 | \$173,670 | \$187,040 | \$200,410 | \$213,780 |
| \$81,090 | \$97,325 | \$113,560 | \$129,710 | \$145,945 | \$162,180 | \$178,415 | \$194,735 | \$210,885 | \$227,120 | \$243,355 | \$259,590 |
| \$95,400 | \$114,500 | \$133,600 | \$152,600 | \$171,700 | \$190,800 | \$209,900 | \$229,100 | \$248,100 | \$267,200 | \$286,300 | \$305,400 |
| \$109,710 | \$131,675 | \$153,640 | \$175,490 | \$197,455 | \$219,420 | \$241,385 | \$263,465 | \$285,315 | \$307,280 | \$329,245 | \$351,210 |
| \$65,940 | \$79,170 | \$92,330 | \$105,560 | \$118,790 | \$132,020 | \$145,180 | \$158,410 | \$171,570 | \$184,800 | \$197,960 | \$211,190 |
| \$80,070 | \$96,135 | \$112,115 | \$128,180 | \$144,245 | \$160,310 | \$176,290 | \$192,355 | \$208,335 | \$224,400 | \$240,380 | \$256,445 |
| \$94,200 | \$113,100 | \$131,900 | \$150,800 | \$169,700 | \$188,600 | \$207,400 | \$226,300 | \$245,100 | \$264,000 | \$282,800 | \$301,700 |
| \$108,330 | \$130,065 | \$151,685 | \$173,420 | \$195,155 | \$216,890 | \$238,510 | \$260,245 | \$281,865 | \$303,600 | \$325,220 | \$346,955 |
| \$65,240 | \$78,260 | \$91,280 | \$104,300 | \$117,390 | \$130,410 | \$143,360 | \$156,450 | \$169,470 | \$182,490 | \$195,580 | \$208,600 |
| \$79,220 | \$95,030 | \$110,840 | \$126,650 | \$142,545 | \$158,355 | \$174,080 | \$189,975 | \$205,785 | \$221,595 | \$237,490 | \$253,300 |
| \$93,200 | \$111,800 | \$130,400 | \$149,000 | \$167,700 | \$186,300 | \$204,800 | \$223,500 | \$242,100 | \$260,700 | \$279,400 | \$298,000 |
| \$107,180 | \$128,570 | \$149,960 | \$171,350 | \$192,855 | \$214,245 | \$235,520 | \$257,025 | \$278,415 | \$299,805 | \$321,310 | \$342,700 |
| \$64,400 | \$77,280 | \$90,160 | \$103,040 | \$115,920 | \$128,870 | \$141,680 | \$154,630 | \$167,440 | \$180,390 | \$193,200 | \$206,150 |
| \$78,200 | \$93,840 | \$109,480 | \$125,120 | \$140,760 | \$156,485 | \$172,040 | \$187,765 | \$203,320 | \$219,045 | \$234,600 | \$250,325 |
| \$92,000 | \$110,400 | \$128,800 | \$147,200 | \$165,600 | \$184,100 | \$202,400 | \$220,900 | \$239,200 | \$257,700 | \$276,000 | \$294,500 |
| \$105,800 | \$126,960 | \$148,120 | \$169,280 | \$190,440 | \$211,715 | \$232,760 | \$254,035 | \$275,080 | \$296,355 | \$317,400 | \$338,675 |
| \$63,630 | \$76,370 | \$89,110 | \$101,780 | \$114,590 | \$127,330 | \$140,070 | \$152,810 | \$165,480 | \$178,220 | \$190,960 | \$203,700 |
| \$77,265 | \$92,735 | \$108,205 | \$123,590 | \$139,145 | \$154,615 | \$170,085 | \$185,555 | \$200,940 | \$216,410 | \$231,880 | \$247,350 |
| \$90,900 | \$109,100 | \$127,300 | \$145,400 | \$163,700 | \$181,900 | \$200,100 | \$218,300 | \$236,400 | \$254,600 | \$272,800 | \$291,000 |
| \$104,535 | \$125,465 | \$146,395 | \$167,210 | \$188,255 | \$209,185 | \$230,115 | \$251,045 | \$271,860 | \$292,790 | \$313,720 | \$334,650 |


|  |  | Effective: May 1, 2021 |  |  |  |  |  |  |  |  |  | MULTI-FAMILY |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Percent of Median Income |  |  |  |  |  |  |  |  |  |  |  |
|  |  | Very Low | Low Income |  |  | Below Moderate |  | Moderate |  | Above Moderate |  | Gap Income |  |
|  |  | 50\% \& Below | (51\% to 80\%) |  |  | (81\% to 100\%) |  | (101\% to 120\%) |  | (121\% to 140\%) |  | (141\% to 160\%) |  |
| Prevailing | No. of | 50\% | 60\% | 70\% | 80\% | 90\% | 100\% | 110\% | 120\% | 130\% | 140\% | 150\% | 160\% |
| Int. Rate | Bedroom | \$28,170 | \$33,804 | \$39,438 | \$45,072 | \$50,706 | \$56,340 | \$61,974 | \$67,608 | \$73,242 | \$78,876 | \$84,510 | \$90,144 |
| 8.125\% | 1 | \$62,860 | \$75,460 | \$88,060 | \$100,590 | \$113,190 | \$125,790 | \$138,320 | \$150,920 | \$163,520 | \$176,120 | \$188,720 | \$201,320 |
|  | 2 | \$76,330 | \$91,630 | \$106,930 | \$122,145 | \$137,445 | \$152,745 | \$167,960 | \$183,260 | \$198,560 | \$213,860 | \$229,160 | \$244,460 |
|  | 3 | \$89,800 | \$107,800 | \$125,800 | \$143,700 | \$161,700 | \$179,700 | \$197,600 | \$215,600 | \$233,600 | \$251,600 | \$269,600 | \$287,600 |
|  | 4 | \$103,270 | \$123,970 | \$144,670 | \$165,255 | \$185,955 | \$206,655 | \$227,240 | \$247,940 | \$268,640 | \$289,340 | \$310,040 | \$330,740 |
| 8.250\% | 1 | \$62,160 | \$74,620 | \$87,010 | \$99,470 | \$111,860 | \$124,390 | \$136,780 | \$149,170 | \$161,630 | \$174,090 | \$186,480 | \$198,940 |
|  | 2 | \$75,480 | \$90,610 | \$105,655 | \$120,785 | \$135,830 | \$151,045 | \$166,090 | \$181,135 | \$196,265 | \$211,395 | \$226,440 | \$241,570 |
|  | 3 | \$88,800 | \$106,600 | \$124,300 | \$142,100 | \$159,800 | \$177,700 | \$195,400 | \$213,100 | \$230,900 | \$248,700 | \$266,400 | \$284,200 |
|  | 4 | \$102,120 | \$122,590 | \$142,945 | \$163,415 | \$183,770 | \$204,355 | \$224,710 | \$245,065 | \$265,535 | \$286,005 | \$306,360 | \$326,830 |
| 8.375\% | 1 | \$61,460 | \$73,710 | \$86,030 | \$98,350 | \$110,600 | \$122,920 | \$135,170 | \$147,490 | \$159,740 | \$172,060 | \$184,310 | \$196,630 |
|  | 2 | \$74,630 | \$89,505 | \$104,465 | \$119,425 | \$134,300 | \$149,260 | \$164,135 | \$179,095 | \$193,970 | \$208,930 | \$223,805 | \$238,765 |
|  | 3 | \$87,800 | \$105,300 | \$122,900 | \$140,500 | \$158,000 | \$175,600 | \$193,100 | \$210,700 | \$228,200 | \$245,800 | \$263,300 | \$280,900 |
|  | 4 | \$100,970 | \$121,095 | \$141,335 | \$161,575 | \$181,700 | \$201,940 | \$222,065 | \$242,305 | \$262,430 | \$282,670 | \$302,795 | \$323,035 |
| 8.500\% | 1 | \$60,760 | \$72,870 | \$85,050 | \$97,230 | \$109,340 | \$121,450 | \$133,630 | \$145,810 | \$157,920 | \$170,100 | \$182,210 | \$194,390 |
|  | 2 | \$73,780 | \$88,485 | \$103,275 | \$118,065 | \$132,770 | \$147,475 | \$162,265 | \$177,055 | \$191,760 | \$206,550 | \$221,255 | \$236,045 |
|  | 3 | \$86,800 | \$104,100 | \$121,500 | \$138,900 | \$156,200 | \$173,500 | \$190,900 | \$208,300 | \$225,600 | \$243,000 | \$260,300 | \$277,700 |
|  | 4 | \$99,820 | \$119,715 | \$139,725 | \$159,735 | \$179,630 | \$199,525 | \$219,535 | \$239,545 | \$259,440 | \$279,450 | \$299,345 | \$319,355 |
| 8.625\% | 1 | \$60,060 | \$72,100 | \$84,070 | \$96,110 | \$108,080 | \$120,050 | \$132,090 | \$144,060 | \$156,100 | \$168,140 | \$180,110 | \$192,150 |
|  | 2 | \$72,930 | \$87,550 | \$102,085 | \$116,705 | \$131,240 | \$145,775 | \$160,395 | \$174,930 | \$189,550 | \$204,170 | \$218,705 | \$233,325 |
|  | 3 | \$85,800 | \$103,000 | \$120,100 | \$137,300 | \$154,400 | \$171,500 | \$188,700 | \$205,800 | \$223,000 | \$240,200 | \$257,300 | \$274,500 |
|  | 4 | \$98,670 | \$118,450 | \$138,115 | \$157,895 | \$177,560 | \$197,225 | \$217,005 | \$236,670 | \$256,450 | \$276,230 | \$295,895 | \$315,675 |
| 8.750\% | 1 | \$59,360 | \$71,260 | \$83,090 | \$94,990 | \$106,820 | \$118,790 | \$130,620 | \$142,520 | \$154,350 | \$166,180 | \$178,080 | \$189,980 |
|  | 2 | \$72,080 | \$86,530 | \$100,895 | \$115,345 | \$129,710 | \$144,245 | \$158,610 | \$173,060 | \$187,425 | \$201,790 | \$216,240 | \$230,690 |
|  | 3 | \$84,800 | \$101,800 | \$118,700 | \$135,700 | \$152,600 | \$169,700 | \$186,600 | \$203,600 | \$220,500 | \$237,400 | \$254,400 | \$271,400 |
|  | 4 | \$97,520 | \$117,070 | \$136,505 | \$156,055 | \$175,490 | \$195,155 | \$214,590 | \$234,140 | \$253,575 | \$273,010 | \$292,560 | \$312,110 |

Maximum affordable sales price is based on the following factors:
$\$ 56,340$ Median family income as established by the Department of Housing and Human Concerns (DHHC)
30 Number of years for a fixed-rate mortgage loan with no discount points
$\mathbf{3 0 \%}$ Percentage of gross monthly income for housing expenses (principle and interest payment only)
$5 \%$ Percentage of the purchase price for downpayment.

## INCOME LIMITS FOR RENTAL UNITS (BY FAMILY SIZE \& PERCENTAGE OF MEDIAN FAMILY INCOME)

| \% of <br> Median | 0.7 | 1 PERSON | 2 PERSON | 3 PERSON | 4 PERSON | 5 PERSON | 6 PERSON | 7 PERSON |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $10 \%$ | $\$ 3,940$ | $\$ 4,510$ | 0.9 | 1.0 | 1.08 | 1.16 | 1.24 | 1.32 |
| $10 \%$ | $\$ 5,070$ | $\$ 5,630$ | $\$ 6,080$ | $\$ 6,540$ | $\$ 6,990$ | $\$ 7,440$ |  |  |
| $20 \%$ | $\$ 7,890$ | $\$ 9,010$ | $\$ 10,140$ | $\$ 11,270$ | $\$ 12,170$ | $\$ 13,070$ | $\$ 13,970$ | $\$ 14,870$ |
| $30 \%$ | $\$ 11,830$ | $\$ 13,520$ | $\$ 15,210$ | $\$ 16,900$ | $\$ 18,250$ | $\$ 19,610$ | $\$ 20,960$ | $\$ 22,310$ |
| $40 \%$ | $\$ 15,780$ | $\$ 18,030$ | $\$ 20,280$ | $\$ 22,540$ | $\$ 24,340$ | $\$ 26,140$ | $\$ 27,940$ | $\$ 29,750$ |
| $50 \%$ | $\$ 19,720$ | $\$ 22,540$ | $\$ 25,350$ | $\$ 28,170$ | $\$ 30,420$ | $\$ 32,680$ | $\$ 34,930$ | $\$ 37,180$ |
| $60 \%$ | $\$ 23,660$ | $\$ 27,040$ | $\$ 30,420$ | $\$ 33,800$ | $\$ 36,510$ | $\$ 39,210$ | $\$ 41,920$ | $\$ 44,620$ |
| $70 \%$ | $\$ 27,610$ | $\$ 31,550$ | $\$ 35,490$ | $\$ 39,440$ | $\$ 42,590$ | $\$ 45,750$ | $\$ 48,900$ | $\$ 52,060$ |
| $80 \%$ | $\$ 31,550$ | $\$ 36,060$ | $\$ 40,560$ | $\$ 45,070$ | $\$ 48,680$ | $\$ 52,280$ | $\$ 55,890$ | $\$ 59,500$ |
| $90 \%$ | $\$ 35,490$ | $\$ 40,560$ | $\$ 45,640$ | $\$ 50,710$ | $\$ 54,760$ | $\$ 58,820$ | $\$ 62,880$ | $\$ 66,930$ |
| $100 \%$ | $\$ 39,440$ | $\$ 45,070$ | $\$ 50,710$ | $\$ 56,340$ | $\$ 60,850$ | $\$ 65,350$ | $\$ 69,860$ | $\$ 74,370$ |
| $110 \%$ | $\$ 43,380$ | $\$ 49,580$ | $\$ 55,780$ | $\$ 61,970$ | $\$ 66,930$ | $\$ 71,890$ | $\$ 76,850$ | $\$ 81,810$ |
| $120 \%$ | $\$ 47,330$ | $\$ 54,090$ | $\$ 60,850$ | $\$ 67,610$ | $\$ 73,020$ | $\$ 78,430$ | $\$ 83,830$ | $\$ 89,240$ |
| $130 \%$ | $\$ 51,270$ | $\$ 58,590$ | $\$ 65,920$ | $\$ 73,240$ | $\$ 79,100$ | $\$ 84,960$ | $\$ 90,820$ | $\$ 96,680$ |
| $140 \%$ | $\$ 55,210$ | $\$ 63,100$ | $\$ 70,990$ | $\$ 78,880$ | $\$ 85,190$ | $\$ 91,500$ | $\$ 97,810$ | $\$ 104,120$ |

AFFORDABLE RENT GUIDELINES (BY UNIT SIZE \& PERCENTAGE OF MEDIAN FAMILY INCOME)

| $\%$ <br> Median | 0 | 1 | 2 | 3 | 4 | 5 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $10 \%$ | $\$ 99$ | $\$ 106$ | $\$ 127$ | $\$ 146$ | $\$ 164$ | $\$ 180$ |
| $20 \%$ | $\$ 197$ | $\$ 211$ | $\$ 254$ | $\$ 293$ | $\$ 327$ | $\$ 361$ |
| $30 \%$ | $\$ 296$ | $\$ 317$ | $\$ 380$ | $\$ 439$ | $\$ 490$ | $\$ 541$ |
| $40 \%$ | $\$ 395$ | $\$ 423$ | $\$ 507$ | $\$ 586$ | $\$ 654$ | $\$ 721$ |
| $50 \%$ | $\$ 493$ | $\$ 528$ | $\$ 634$ | $\$ 732$ | $\$ 817$ | $\$ 901$ |
| $60 \%$ | $\$ 592$ | $\$ 634$ | $\$ 761$ | $\$ 879$ | $\$ 980$ | $\$ 1,082$ |
| $70 \%$ | $\$ 690$ | $\$ 740$ | $\$ 887$ | $\$ 1,025$ | $\$ 1,144$ | $\$ 1,262$ |
| $80 \%$ | $\$ 789$ | $\$ 845$ | $\$ 1,014$ | $\$ 1,172$ | $\$ 1,307$ | $\$ 1,442$ |
| $90 \%$ | $\$ 887$ | $\$ 951$ | $\$ 1,141$ | $\$ 1,318$ | $\$ 1,471$ | $\$ 1,623$ |
| $100 \%$ | $\$ 986$ | $\$ 1,056$ | $\$ 1,268$ | $\$ 1,465$ | $\$ 1,634$ | $\$ 1,803$ |
| $110 \%$ | $\$ 1,085$ | $\$ 1,162$ | $\$ 1,395$ | $\$ 1,611$ | $\$ 1,797$ | $\$ 1,983$ |
| $120 \%$ | $\$ 1,183$ | $\$ 1,268$ | $\$ 1,521$ | $\$ 1,758$ | $\$ 1,961$ | $\$ 2,163$ |
| $130 \%$ | $\$ 1,282$ | $\$ 1,373$ | $\$ 1,648$ | $\$ 1,904$ | $\$ 2,124$ | $\$ 2,344$ |
| $140 \%$ | $\$ 1,380$ | $\$ 1,479$ | $\$ 1,775$ | $\$ 2,051$ | $\$ 2,288$ | $\$ 2,524$ |

Note: Affordable rents are based on $30 \%$ of gross monthly income. Affordable rents include utilities.

Prepared by:
HOUSING DIVISION
DEPARTMENT OF HOUSING AND HUMAN CONCERNS (DHHC)

## COUNTY OF MAU

Effective: May 1, 2021

## AFFORDABLE SALES PRICE GUIDELINES

LANA'I METHODOLOGY
For Calculating Median Family Income

Factors used in calculation:
HUD's 2021 median family income for the County of Maui
\$95,900
American Community Survey 5-Year Estimate 2015-2019 median family income for Lana'i
\$55,464 (from the Hawaii State Data Center)

|  |  | Prepared by: <br> HOUSING DIVISION <br> DEPARTMENT OF HOUSING AND HUMAN CONCERNS (DHHC) <br> COUNTY OF MAUI <br> Effective: <br> May 1, 2021 |  |  |  |  |  |  |  | AFFORDABLE SALES PRICE GUIDELINES LANA'I SINGLE FAMILY |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Percent of Median Income |  |  |  |  |  |  |  |  |  |  |  |
|  |  | Very Low | Low Income |  |  | Below Moderate |  | Moderate |  | Above Moderate |  | Gap Income |  |
|  |  | 50\% \& Below | (51\% to 80\%) |  |  | (81\% to 100\%) |  | (101\% to 120\%) |  | (121\% to 140\%) |  | (141\% to 160\%) |  |
| Prevailing | No. of | 50\% | 60\% | 70\% | 80\% | 90\% | 100\% | 110\% | 120\% | 130\% | 140\% | 150\% | 160\% |
| Int. Rate | Bedroom | \$27,730 | \$33,276 | \$38,822 | \$44,368 | \$49,914 | \$55,460 | \$61,006 | \$66,552 | \$72,098 | \$77,644 | \$83,190 | \$88,736 |
| 4.000\% | 1 | \$107,030 | \$128,380 | \$149,800 | \$171,220 | \$192,570 | \$213,990 | \$235,410 | \$256,760 | \$278,180 | \$299,600 | \$321,020 | \$342,370 |
|  | 2 | \$129,965 | \$155,890 | \$181,900 | \$207,910 | \$233,835 | \$259,845 | \$285,855 | \$311,780 | \$337,790 | \$363,800 | \$389,810 | \$415,735 |
|  | 3 | \$152,900 | \$183,400 | \$214,000 | \$244,600 | \$275,100 | \$305,700 | \$336,300 | \$366,800 | \$397,400 | \$428,000 | \$458,600 | \$489,100 |
|  | 4 | \$175,835 | \$210,910 | \$246,100 | \$281,290 | \$316,365 | \$351,555 | \$386,745 | \$421,820 | \$457,010 | \$492,200 | \$527,390 | \$562,465 |
| 4.125\% | 1 | \$105,420 | \$126,490 | \$147,560 | \$168,630 | \$189,700 | \$210,770 | \$231,910 | \$252,980 | \$274,050 | \$295,120 | \$316,190 | \$337,260 |
|  | 2 | \$128,010 | \$153,595 | \$179,180 | \$204,765 | \$230,350 | \$255,935 | \$281,605 | \$307,190 | \$332,775 | \$358,360 | \$383,945 | \$409,530 |
|  | 3 | \$150,600 | \$180,700 | \$210,800 | \$240,900 | \$271,000 | \$301,100 | \$331,300 | \$361,400 | \$391,500 | \$421,600 | \$451,700 | \$481,800 |
|  | 4 | \$173,190 | \$207,805 | \$242,420 | \$277,035 | \$311,650 | \$346,265 | \$380,995 | \$415,610 | \$450,225 | \$484,840 | \$519,455 | \$554,070 |
| 4.250\% | 1 | \$103,810 | \$124,600 | \$145,390 | \$166,110 | \$186,900 | \$207,690 | \$228,410 | \$249,200 | \$269,990 | \$290,710 | \$311,500 | \$332,290 |
|  | 2 | \$126,055 | \$151,300 | \$176,545 | \$201,705 | \$226,950 | \$252,195 | \$277,355 | \$302,600 | \$327,845 | \$353,005 | \$378,250 | \$403,495 |
|  | 3 | \$148,300 | \$178,000 | \$207,700 | \$237,300 | \$267,000 | \$296,700 | \$326,300 | \$356,000 | \$385,700 | \$415,300 | \$445,000 | \$474,700 |
|  | 4 | \$170,545 | \$204,700 | \$238,855 | \$272,895 | \$307,050 | \$341,205 | \$375,245 | \$409,400 | \$443,555 | \$477,595 | \$511,750 | \$545,905 |
| 4.375\% | 1 | \$102,340 | \$122,780 | \$143,220 | \$163,730 | \$184,170 | \$204,610 | \$225,050 | \$245,560 | \$266,000 | \$286,440 | \$306,950 | \$327,390 |
|  | 2 | \$124,270 | \$149,090 | \$173,910 | \$198,815 | \$223,635 | \$248,455 | \$273,275 | \$298,180 | \$323,000 | \$347,820 | \$372,725 | \$397,545 |
|  | 3 | \$146,200 | \$175,400 | \$204,600 | \$233,900 | \$263,100 | \$292,300 | \$321,500 | \$350,800 | \$380,000 | \$409,200 | \$438,500 | \$467,700 |
|  | 4 | \$168,130 | \$201,710 | \$235,290 | \$268,985 | \$302,565 | \$336,145 | \$369,725 | \$403,420 | \$437,000 | \$470,580 | \$504,275 | \$537,855 |
| 4.500\% | 1 | \$100,800 | \$120,960 | \$141,120 | \$161,280 | \$181,440 | \$201,600 | \$221,760 | \$241,990 | \$262,150 | \$282,310 | \$302,470 | \$322,630 |
|  | 2 | \$122,400 | \$146,880 | \$171,360 | \$195,840 | \$220,320 | \$244,800 | \$269,280 | \$293,845 | \$318,325 | \$342,805 | \$367,285 | \$391,765 |
|  | 3 | \$144,000 | \$172,800 | \$201,600 | \$230,400 | \$259,200 | \$288,000 | \$316,800 | \$345,700 | \$374,500 | \$403,300 | \$432,100 | \$460,900 |
|  | 4 | \$165,600 | \$198,720 | \$231,840 | \$264,960 | \$298,080 | \$331,200 | \$364,320 | \$397,555 | \$430,675 | \$463,795 | \$496,915 | \$530,035 |
| 4.625\% | 1 | \$99,330 | \$119,210 | \$139,090 | \$158,970 | \$178,850 | \$198,730 | \$218,610 | \$238,420 | \$258,300 | \$278,180 | \$298,060 | \$317,940 |
|  | 2 | \$120,615 | \$144,755 | \$168,895 | \$193,035 | \$217,175 | \$241,315 | \$265,455 | \$289,510 | \$313,650 | \$337,790 | \$361,930 | \$386,070 |
|  | 3 | \$141,900 | \$170,300 | \$198,700 | \$227,100 | \$255,500 | \$283,900 | \$312,300 | \$340,600 | \$369,000 | \$397,400 | \$425,800 | \$454,200 |
|  | 4 | \$163,185 | \$195,845 | \$228,505 | \$261,165 | \$293,825 | \$326,485 | \$359,145 | \$391,690 | \$424,350 | \$457,010 | \$489,670 | \$522,330 |
| 4.750\% | 1 | \$97,930 | \$117,530 | \$137,060 | \$156,660 | \$176,260 | \$195,860 | \$215,460 | \$234,990 | \$254,590 | \$274,190 | \$293,790 | \$313,390 |
|  | 2 | \$118,915 | \$142,715 | \$166,430 | \$190,230 | \$214,030 | \$237,830 | \$261,630 | \$285,345 | \$309,145 | \$332,945 | \$356,745 | \$380,545 |
|  | 3 | \$139,900 | \$167,900 | \$195,800 | \$223,800 | \$251,800 | \$279,800 | \$307,800 | \$335,700 | \$363,700 | \$391,700 | \$419,700 | \$447,700 |
|  | 4 | \$160,885 | \$193,085 | \$225,170 | \$257,370 | \$289,570 | \$321,770 | \$353,970 | \$386,055 | \$418,255 | \$450,455 | \$482,655 | \$514,855 |
| 4.875\% | 1 | \$96,530 | \$115,850 | \$135,100 | \$154,420 | \$173,740 | \$193,060 | \$212,380 | \$231,630 | \$250,950 | \$270,270 | \$289,590 | \$308,910 |
|  | 2 | \$117,215 | \$140,675 | \$164,050 | \$187,510 | \$210,970 | \$234,430 | \$257,890 | \$281,265 | \$304,725 | \$328,185 | \$351,645 | \$375,105 |
|  | 3 | \$137,900 | \$165,500 | \$193,000 | \$220,600 | \$248,200 | \$275,800 | \$303,400 | \$330,900 | \$358,500 | \$386,100 | \$413,700 | \$441,300 |
|  | 4 | \$158,585 | \$190,325 | \$221,950 | \$253,690 | \$285,430 | \$317,170 | \$348,910 | \$380,535 | \$412,275 | \$444,015 | \$475,755 | \$507,495 |
| 5.000\% | 1 | \$95,130 | \$114,170 | \$133,210 | \$152,250 | \$171,290 | \$190,330 | \$209,370 | \$228,340 | \$247,380 | \$266,420 | \$285,460 | \$304,500 |
|  | 2 | \$115,515 | \$138,635 | \$161,755 | \$184,875 | \$207,995 | \$231,115 | \$254,235 | \$277,270 | \$300,390 | \$323,510 | \$346,630 | \$369,750 |
|  | 3 | \$135,900 | \$163,100 | \$190,300 | \$217,500 | \$244,700 | \$271,900 | \$299,100 | \$326,200 | \$353,400 | \$380,600 | \$407,800 | \$435,000 |
|  | 4 | \$156,285 | \$187,565 | \$218,845 | \$250,125 | \$281,405 | \$312,685 | \$343,965 | \$375,130 | \$406,410 | \$437,690 | \$468,970 | \$500,250 |
| 5.125\% | 1 | \$93,800 | \$112,560 | \$131,320 | \$150,080 | \$168,840 | \$187,600 | \$206,430 | \$225,190 | \$243,950 | \$262,710 | \$281,470 | \$300,230 |
|  | 2 | \$113,900 | \$136,680 | \$159,460 | \$182,240 | \$205,020 | \$227,800 | \$250,665 | \$273,445 | \$296,225 | \$319,005 | \$341,785 | \$364,565 |
|  | 3 | \$134,000 | \$160,800 | \$187,600 | \$214,400 | \$241,200 | \$268,000 | \$294,900 | \$321,700 | \$348,500 | \$375,300 | \$402,100 | \$428,900 |
|  | 4 | \$154,100 | \$184,920 | \$215,740 | \$246,560 | \$277,380 | \$308,200 | \$339,135 | \$369,955 | \$400,775 | \$431,595 | \$462,415 | \$493,235 |
| 5.250\% | 1 | \$92,470 | \$111,020 | \$129,500 | \$147,980 | \$166,530 | \$185,010 | \$203,490 | \$222,040 | \$240,520 | \$259,000 | \$277,480 | \$296,030 |
|  | 2 | \$112,285 | \$134,810 | \$157,250 | \$179,690 | \$202,215 | \$224,655 | \$247,095 | \$269,620 | \$292,060 | \$314,500 | \$336,940 | \$359,465 |
|  | 3 | \$132,100 | \$158,600 | \$185,000 | \$211,400 | \$237,900 | \$264,300 | \$290,700 | \$317,200 | \$343,600 | \$370,000 | \$396,400 | \$422,900 |
|  | 4 | \$151,915 | \$182,390 | \$212,750 | \$243,110 | \$273,585 | \$303,945 | \$334,305 | \$364,780 | \$395,140 | \$425,500 | \$455,860 | \$486,335 |


|  |  | Effective: <br> Very Low | May 1, 2021 |  |  | Percent of Median Income |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Low Income |  |  | Gap Income |  |
|  |  | Below Moderate | Moderate |  |  |  |  |  |  |  |  |  | Above Moderate |  |
|  |  | (51\% to 80\%) | (81\% to 100\%) |  | (101\% to 120\%) |  | (121\% to 140\%) |  | (141\% to 160\%) |  |
| Prevailing | No. of |  |  |  | 60\% | 70\% | 80\% | 90\% | 100\% | 110\% | 120\% | 130\% | 140\% | 150\% | 160\% |
| Int. Rate | Bedroom | \$27,730 | \$33,276 | \$38,822 | \$44,368 | \$49,914 | \$55,460 | \$61,006 | \$66,552 | \$72,098 | \$77,644 | \$83,190 | \$88,736 |
| 5.375\% | 1 | \$91,210 | \$109,480 | \$127,680 | \$145,950 | \$164,220 | \$182,420 | \$200,690 | \$218,960 | \$237,160 | \$255,430 | \$273,700 | \$291,900 |
|  | 2 | \$110,755 | \$132,940 | \$155,040 | \$177,225 | \$199,410 | \$221,510 | \$243,695 | \$265,880 | \$287,980 | \$310,165 | \$332,350 | \$354,450 |
|  | 3 | \$130,300 | \$156,400 | \$182,400 | \$208,500 | \$234,600 | \$260,600 | \$286,700 | \$312,800 | \$338,800 | \$364,900 | \$391,000 | \$417,000 |
|  | 4 | \$149,845 | \$179,860 | \$209,760 | \$239,775 | \$269,790 | \$299,690 | \$329,705 | \$359,720 | \$389,620 | \$419,635 | \$449,650 | \$479,550 |
| 5.500\% | 1 | \$89,950 | \$107,940 | \$125,930 | \$143,920 | \$161,910 | \$179,900 | \$197,890 | \$215,950 | \$233,940 | \$251,930 | \$269,920 | \$287,910 |
|  | 2 | \$109,225 | \$131,070 | \$152,915 | \$174,760 | \$196,605 | \$218,450 | \$240,295 | \$262,225 | \$284,070 | \$305,915 | \$327,760 | \$349,605 |
|  | 3 | \$128,500 | \$154,200 | \$179,900 | \$205,600 | \$231,300 | \$257,000 | \$282,700 | \$308,500 | \$334,200 | \$359,900 | \$385,600 | \$411,300 |
|  | 4 | \$147,775 | \$177,330 | \$206,885 | \$236,440 | \$265,995 | \$295,550 | \$325,105 | \$354,775 | \$384,330 | \$413,885 | \$443,440 | \$472,995 |
| 5.625\% | 1 | \$88,760 | \$106,470 | \$124,250 | \$141,960 | \$159,740 | \$177,450 | \$195,230 | \$212,940 | \$230,720 | \$248,430 | \$266,210 | \$283,990 |
|  | 2 | \$107,780 | \$129,285 | \$150,875 | \$172,380 | \$193,970 | \$215,475 | \$237,065 | \$258,570 | \$280,160 | \$301,665 | \$323,255 | \$344,845 |
|  | 3 | \$126,800 | \$152,100 | \$177,500 | \$202,800 | \$228,200 | \$253,500 | \$278,900 | \$304,200 | \$329,600 | \$354,900 | \$380,300 | \$405,700 |
|  | 4 | \$145,820 | \$174,915 | \$204,125 | \$233,220 | \$262,430 | \$291,525 | \$320,735 | \$349,830 | \$379,040 | \$408,135 | \$437,345 | \$466,555 |
| 5.750\% |  | \$87,500 | \$105,070 | \$122,570 | \$140,070 | \$157,570 | \$175,070 | \$192,570 | \$210,070 | \$227,570 | \$245,070 | \$262,570 | \$280,070 |
|  | 2 | \$106,250 | \$127,585 | \$148,835 | \$170,085 | \$191,335 | \$212,585 | \$233,835 | \$255,085 | \$276,335 | \$297,585 | \$318,835 | \$340,085 |
|  | 3 | \$125,000 | \$150,100 | \$175,100 | \$200,100 | \$225,100 | \$250,100 | \$275,100 | \$300, 100 | \$325,100 | \$350,100 | \$375,100 | \$400,100 |
|  | 4 | \$143,750 | \$172,615 | \$201,365 | \$230,115 | \$258,865 | \$287,615 | \$316,365 | \$345,115 | \$373,865 | \$402,615 | \$431,365 | \$460,115 |
| 5.875\% | 1 | \$86,380 | \$103,600 | \$120,890 | \$138,180 | \$155,470 | \$172,690 | \$189,980 | \$207,270 | \$224,490 | \$241,780 | \$259,070 | \$276,360 |
|  | 2 | \$104,890 | \$125,800 | \$146,795 | \$167,790 | \$188,785 | \$209,695 | \$230,690 | \$251,685 | \$272,595 | \$293,590 | \$314,585 | \$335,580 |
|  | 3 | \$123,400 | \$148,000 | \$172,700 | \$197,400 | \$222,100 | \$246,700 | \$271,400 | \$296,100 | \$320,700 | \$345,400 | \$370,100 | \$394,800 |
|  | 4 | \$141,910 | \$170,200 | \$198,605 | \$227,010 | \$255,415 | \$283,705 | \$312,110 | \$340,515 | \$368,805 | \$397,210 | \$425,615 | \$454,020 |
| 6.000\% | 1 | \$85,190 | \$102,270 | \$119,280 | \$136,290 | \$153,370 | \$170,380 | \$187,460 | \$204,470 | \$221,550 | \$238,560 | \$255,570 | \$272,650 |
|  | 2 | \$103,445 | \$124,185 | \$144,840 | \$165,495 | \$186,235 | \$206,890 | \$227,630 | \$248,285 | \$269,025 | \$289,680 | \$310,335 | \$331,075 |
|  | 3 | \$121,700 | \$146,100 | \$170,400 | \$194,700 | \$219,100 | \$243,400 | \$267,800 | \$292,100 | \$316,500 | \$340,800 | \$365,100 | \$389,500 |
|  | 4 | \$139,955 | \$168,015 | \$195,960 | \$223,905 | \$251,965 | \$279,910 | \$307,970 | \$335,915 | \$363,975 | \$391,920 | \$419,865 | \$447,925 |
| 6.125\% | 1 | \$84,070 | \$100,870 | \$117,670 | \$134,540 | \$151,340 | \$168,140 | \$184,940 | \$201,740 | \$218,610 | \$235,410 | \$252,210 | \$269,010 |
|  | 2 | \$102,085 | \$122,485 | \$142,885 | \$163,370 | \$183,770 | \$204,170 | \$224,570 | \$244,970 | \$265,455 | \$285,855 | \$306,255 | \$326,655 |
|  | 3 | \$120,100 | \$144,100 | \$168,100 | \$192,200 | \$216,200 | \$240,200 | \$264,200 | \$288,200 | \$312,300 | \$336,300 | \$360,300 | \$384,300 |
|  | 4 | \$138,115 | \$165,715 | \$193,315 | \$221,030 | \$248,630 | \$276,230 | \$303,830 | \$331,430 | \$359,145 | \$386,745 | \$414,345 | \$441,945 |
| 6.250\% | 1 | \$82,950 | \$99,540 | \$116,130 | \$132,720 | \$149,310 | \$165,900 | \$182,490 | \$199,080 | \$215,670 | \$232,330 | \$248,920 | \$265,510 |
|  | 2 | \$100,725 | \$120,870 | \$141,015 | \$161,160 | \$181,305 | \$201,450 | \$221,595 | \$241,740 | \$261,885 | \$282,115 | \$302,260 | \$322,405 |
|  | 3 | \$118,500 | \$142,200 | \$165,900 | \$189,600 | \$213,300 | \$237,000 | \$260,700 | \$284,400 | \$308,100 | \$331,900 | \$355,600 | \$379,300 |
|  | 4 | \$136,275 | \$163,530 | \$190,785 | \$218,040 | \$245,295 | \$272,550 | \$299,805 | \$327,060 | \$354,315 | \$381,685 | \$408,940 | \$436,195 |
| 6.375\% | 1 | \$81,900 | \$98,280 | \$114,660 | \$131,040 | \$147,350 | \$163,730 | \$180,110 | \$196,490 | \$212,870 | \$229,250 | \$245,630 | \$262,010 |
|  | 2 | \$99,450 | \$119,340 | \$139,230 | \$159,120 | \$178,925 | \$198,815 | \$218,705 | \$238,595 | \$258,485 | \$278,375 | \$298,265 | \$318,155 |
|  | 3 | \$117,000 | \$140,400 | \$163,800 | \$187,200 | \$210,500 | \$233,900 | \$257,300 | \$280,700 | \$304,100 | \$327,500 | \$350,900 | \$374,300 |
|  | 4 | \$134,550 | \$161,460 | \$188,370 | \$215,280 | \$242,075 | \$268,985 | \$295,895 | \$322,805 | \$349,715 | \$376,625 | \$403,535 | \$430,445 |
| 6.500\% | 1 | \$80,850 | \$96,950 | \$113,120 | \$129,290 | \$145,460 | \$161,630 | \$177,800 | \$193,970 | \$210,140 | \$226,310 | \$242,480 | \$258,580 |
|  | 2 | \$98,175 | \$117,725 | \$137,360 | \$156,995 | \$176,630 | \$196,265 | \$215,900 | \$235,535 | \$255,170 | \$274,805 | \$294,440 | \$313,990 |
|  | 3 | \$115,500 | \$138,500 | \$161,600 | \$184,700 | \$207,800 | \$230,900 | \$254,000 | \$277,100 | \$300,200 | \$323,300 | \$346,400 | \$369,400 |
|  | 4 | \$132,825 | \$159,275 | \$185,840 | \$212,405 | \$238,970 | \$265,535 | \$292,100 | \$318,665 | \$345,230 | \$371,795 | \$398,360 | \$424,810 |
| 6.625\% | 1 | \$79,800 | \$95,760 | \$111,720 | \$127,610 | \$143,570 | \$159,530 | \$175,490 | \$191,450 | \$207,410 | \$223,370 | \$239,330 | \$255,290 |
|  | 2 | \$96,900 | \$116,280 | \$135,660 | \$154,955 | \$174,335 | \$193,715 | \$213,095 | \$232,475 | \$251,855 | \$271,235 | \$290,615 | \$309,995 |
|  | 3 | \$114,000 | \$136,800 | \$159,600 | \$182,300 | \$205,100 | \$227,900 | \$250,700 | \$273,500 | \$296,300 | \$319,100 | \$341,900 | \$364,700 |
|  | 4 | \$131,100 | \$157,320 | \$183,540 | \$209,645 | \$235,865 | \$262,085 | \$288,305 | \$314,525 | \$340,745 | \$366,965 | \$393,185 | \$419,405 |

HOUSING DIVISION
EePARTMENT OF HOUSING AND HUMAN CONCERNS (DHHC)
COUNTY OF MAUI

# AFFORDABLE SALES PRICE GUIDELINES 

Effective:
May 1, 2021
SINGLE FAMILY

|  |  | Percent of Median Income |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{array}{\|c\|} \hline \text { Very Low } \\ \hline 50 \% \text { \& Below } \\ \hline \end{array}$ | Low Income |  |  | Below Moderate |  | Moderate |  | Above Moderate |  | Gap Income |  |
|  |  | (51\% to 80\%) | (81\% to 100\%) |  | (101\% to 120\%) |  | (121\% to 140\%) |  | (141\% to 160\%) |  |
| Prevailing | . of |  | 50\% | 60\% | 70\% | 80\% | 90\% | 100\% | 110\% | 120\% | 130\% | 140\% | 150\% | 160\% |
| Int. Rate | Bedroom | \$27,730 | \$33,276 | \$38,822 | \$44,368 | \$49,914 | \$55,460 | \$61,006 | \$66,552 | \$72,098 | \$77,644 | \$83,190 | \$88,736 |
| 6.750\% | 1 | \$78,750 | \$94,500 | \$110,250 | \$126,000 | \$141,750 | \$157,500 | \$173,250 | \$189,000 | \$204,750 | \$220,500 | \$236,250 | \$252,000 |
|  | 2 | \$95,625 | \$114,750 | \$133,875 | \$153,000 | \$172,125 | \$191,250 | \$210,375 | \$229,500 | \$248,625 | \$267,750 | \$286,875 | \$306,000 |
|  | 3 | \$112,500 | \$135,000 | \$157,500 | \$180,000 | \$202,500 | \$225,000 | \$247,500 | \$270,000 | \$292,500 | \$315,000 | \$337,500 | \$360,000 |
|  | 4 | \$129,375 | \$155,250 | \$181,125 | \$207,000 | \$232,875 | \$258,750 | \$284,625 | \$310,500 | \$336,375 | \$362,250 | \$388,125 | \$414,000 |
| 6.875\% | 1 | \$77,770 | \$93,310 | \$108,850 | \$124,390 | \$139,930 | \$155,540 | \$171,080 | \$186,620 | \$202,160 | \$217,700 | \$233,240 | \$248,850 |
|  | 2 | \$94,435 | \$113,305 | \$132,175 | \$151,045 | \$169,915 | \$188,870 | \$207,740 | \$226,610 | \$245,480 | \$264,350 | \$283,220 | \$302,175 |
|  | 3 | \$111,100 | \$133,300 | \$155,500 | \$177,700 | \$199,900 | \$222,200 | \$244,400 | \$266,600 | \$288,800 | \$311,000 | \$333,200 | \$355,500 |
|  | 4 | \$127,765 | \$153,295 | \$178,825 | \$204,355 | \$229,885 | \$255,530 | \$281,060 | \$306,590 | \$332,120 | \$357,650 | \$383,180 | \$408,825 |
| 7.000\% | 1 | \$76,790 | \$92,120 | \$107,520 | \$122,850 | \$138,180 | \$153,580 | \$168,910 | \$184,240 | \$199,640 | \$214,970 | \$230,370 | \$245,700 |
|  | 2 | \$93,245 | \$111,860 | \$130,560 | \$149,175 | \$167,790 | \$186,490 | \$205,105 | \$223,720 | \$242,420 | \$261,035 | \$279,735 | \$298,350 |
|  | 3 | \$109,700 | \$131,600 | \$153,600 | \$175,500 | \$197,400 | \$219,400 | \$241,300 | \$263,200 | \$285,200 | \$307,100 | \$329,100 | \$351,000 |
|  | 4 | \$126,155 | \$151,340 | \$176,640 | \$201,825 | \$227,010 | \$252,310 | \$277,495 | \$302,680 | \$327,980 | \$353,165 | \$378,465 | \$403,650 |
| 7.125\% | 1 | \$75,810 | \$91,000 | \$106,120 | \$121,310 | \$136,500 | \$151,620 | \$166,810 | \$182,000 | \$197,120 | \$212,310 | \$227,430 | \$242,620 |
|  | 2 | \$92,055 | \$110,500 | \$128,860 | \$147,305 | \$165,750 | \$184,110 | \$202,555 | \$221,000 | \$239,360 | \$257,805 | \$276,165 | \$294,610 |
|  | 3 | \$108,300 | \$130,000 | \$151,600 | \$173,300 | \$195,000 | \$216,600 | \$238,300 | \$260,000 | \$281,600 | \$303,300 | \$324,900 | \$346,600 |
|  | 4 | \$124,545 | \$149,500 | \$174,340 | \$199,295 | \$224,250 | \$249,090 | \$274,045 | \$299,000 | \$323,840 | \$348,795 | \$373,635 | \$398,590 |
| 7.250\% | 1 | \$74,900 | \$89,880 | \$104,860 | \$119,840 | \$134,750 | \$149,730 | \$164,710 | \$179,690 | \$194,670 | \$209,650 | \$224,630 | \$239,610 |
|  | 2 | \$90,950 | \$109,140 | \$127,330 | \$145,520 | \$163,625 | \$181,815 | \$200,005 | \$218,195 | \$236,385 | \$254,575 | \$272,765 | \$290,955 |
|  | 3 | \$107,000 | \$128,400 | \$149,800 | \$171,200 | \$192,500 | \$213,900 | \$235,300 | \$256,700 | \$278,100 | \$299,500 | \$320,900 | \$342,300 |
|  | 4 | \$123,050 | \$147,660 | \$172,270 | \$196,880 | \$221,375 | \$245,985 | \$270,595 | \$295,205 | \$319,815 | \$344,425 | \$369,035 | \$393,645 |
| 7.375\% | 1 | \$73,990 | \$88,760 | \$103,530 | \$118,300 | \$133,140 | \$147,910 | \$162,680 | \$177,520 | \$192,290 | \$207,060 | \$221,900 | \$236,670 |
|  | 2 | \$89,845 | \$107,780 | \$125,715 | \$143,650 | \$161,670 | \$179,605 | \$197,540 | \$215,560 | \$233,495 | \$251,430 | \$269,450 | \$287,385 |
|  | 3 | \$105,700 | \$126,800 | \$147,900 | \$169,000 | \$190,200 | \$211,300 | \$232,400 | \$253,600 | \$274,700 | \$295,800 | \$317,000 | \$338,100 |
|  | 4 | \$121,555 | \$145,820 | \$170,085 | \$194,350 | \$218,730 | \$242,995 | \$267,260 | \$291,640 | \$315,905 | \$340,170 | \$364,550 | \$388,815 |
| 7.500\% | 1 | \$73,080 | \$87,640 | \$102,270 | \$116,900 | \$131,530 | \$146,090 | \$160,720 | \$175,350 | \$189,910 | \$204,540 | \$219,170 | \$233,800 |
|  | 2 | \$88,740 | \$106,420 | \$124,185 | \$141,950 | \$159,715 | \$177,395 | \$195,160 | \$212,925 | \$230,605 | \$248,370 | \$266,135 | \$283,900 |
|  | 3 | \$104,400 | \$125,200 | \$146,100 | \$167,000 | \$187,900 | \$208,700 | \$229,600 | \$250,500 | \$271,300 | \$292,200 | \$313,100 | \$334,000 |
|  | 4 | \$120,060 | \$143,980 | \$168,015 | \$192,050 | \$216,085 | \$240,005 | \$264,040 | \$288,075 | \$311,995 | \$336,030 | \$360,065 | \$384,100 |
| 7.625\% | 1 | \$72,170 | \$86,590 | \$101,010 | \$115,500 | \$129,920 | \$144,340 | \$158,760 | \$173,180 | \$187,670 | \$202,090 | \$216,510 | \$230,930 |
|  | 2 | \$87,635 | \$105,145 | \$122,655 | \$140,250 | \$157,760 | \$175,270 | \$192,780 | \$210,290 | \$227,885 | \$245,395 | \$262,905 | \$280,415 |
|  | 3 | \$103,100 | \$123,700 | \$144,300 | \$165,000 | \$185,600 | \$206,200 | \$226,800 | \$247,400 | \$268,100 | \$288,700 | \$309,300 | \$329,900 |
|  | 4 | \$118,565 | \$142,255 | \$165,945 | \$189,750 | \$213,440 | \$237,130 | \$260,820 | \$284,510 | \$308,315 | \$332,005 | \$355,695 | \$379,385 |
| 7.750\% | 1 | \$71,330 | \$85,540 | \$99,820 | \$114,100 | \$128,310 | \$142,590 | \$156,870 | \$171,150 | \$185,360 | \$199,640 | \$213,920 | \$228,200 |
|  | 2 | \$86,615 | \$103,870 | \$121,210 | \$138,550 | \$155,805 | \$173,145 | \$190,485 | \$207,825 | \$225,080 | \$242,420 | \$259,760 | \$277,100 |
|  | 3 | \$101,900 | \$122,200 | \$142,600 | \$163,000 | \$183,300 | \$203,700 | \$224,100 | \$244,500 | \$264,800 | \$285,200 | \$305,600 | \$326,000 |
|  | 4 | \$117,185 | \$140,530 | \$163,990 | \$187,450 | \$210,795 | \$234,255 | \$257,715 | \$281,175 | \$304,520 | \$327,980 | \$351,440 | \$374,900 |
| 7.875\% | 1 | \$70,420 | \$84,560 | \$98,630 | \$112,700 | \$126,840 | \$140,910 | \$154,980 | \$169,050 | \$183,190 | \$197,260 | \$211,330 | \$225,470 |
|  | 2 | \$85,510 | \$102,680 | \$119,765 | \$136,850 | \$154,020 | \$171,105 | \$188,190 | \$205,275 | \$222,445 | \$239,530 | \$256,615 | \$273,785 |
|  | 3 | \$100,600 | \$120,800 | \$140,900 | \$161,000 | \$181,200 | \$201,300 | \$221,400 | \$241,500 | \$261,700 | \$281,800 | \$301,900 | \$322,100 |
|  | 4 | \$115,690 | \$138,920 | \$162,035 | \$185,150 | \$208,380 | \$231,495 | \$254,610 | \$277,725 | \$300,955 | \$324,070 | \$347,185 | \$370,415 |
| 8.000\% | 1 | \$69,650 | \$83,510 | \$97,440 | \$111,370 | \$125,300 | \$139,230 | \$153,160 | \$167,090 | \$181,020 | \$194,950 | \$208,880 | \$222,740 |
|  | 2 | \$84,575 | \$101,405 | \$118,320 | \$135,235 | \$152,150 | \$169,065 | \$185,980 | \$202,895 | \$219,810 | \$236,725 | \$253,640 | \$270,470 |
|  | 3 | \$99,500 | \$119,300 | \$139,200 | \$159,100 | \$179,000 | \$198,900 | \$218,800 | \$238,700 | \$258,600 | \$278,500 | \$298,400 | \$318,200 |
|  | 4 | \$114,425 | \$137,195 | \$160,080 | \$182,965 | \$205,850 | \$228,735 | \$251,620 | \$274,505 | \$297,390 | \$320,275 | \$343,160 | \$365,930 |


|  |  | Prepared by: <br> HOUSING DIVISION <br> DEPARTMENT OF HOUSING AND HUMAN CONCERNS (DHHC) <br> COUNTY OF MAUI <br> Effective: <br> May 1, 2021 |  |  |  |  |  |  |  | AFFORDABLE SALES PRICE GUIDELINES <br> LANA` SINGLE FAMILY |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Percent of Median Income |  |  |  |  |  |  |  |  |  |  |  |
|  |  | Very Low | Low Income |  |  | Below Moderate |  | Moderate |  | Above Moderate |  | Gap Income |  |
|  |  | 50\% \& Below | (51\% to 80\%) |  |  | (81\% to 100\%) |  | (101\% to 120\%) |  | (121\% to 140\%) |  | (141\% to 160\%) |  |
| Prevailing | No. of | 50\% | 60\% | 70\% | 80\% | 90\% | 100\% | 110\% | 120\% | 130\% | 140\% | 150\% | 160\% |
| Int. Rate | Bedroom | \$27,730 | \$33,276 | \$38,822 | \$44,368 | \$49,914 | \$55,460 | \$61,006 | \$66,552 | \$72,098 | \$77,644 | \$83,190 | \$88,736 |
| 8.125\% | 1 | \$68,810 | \$82,530 | \$96,320 | \$110,110 | \$123,830 | \$137,620 | \$151,340 | \$165,130 | \$178,850 | \$192,640 | \$206,360 | \$220,150 |
|  | 2 | \$83,555 | \$100,215 | \$116,960 | \$133,705 | \$150,365 | \$167,110 | \$183,770 | \$200,515 | \$217,175 | \$233,920 | \$250,580 | \$267,325 |
|  | 3 | \$98,300 | \$117,900 | \$137,600 | \$157,300 | \$176,900 | \$196,600 | \$216,200 | \$235,900 | \$255,500 | \$275,200 | \$294,800 | \$314,500 |
|  | 4 | \$113,045 | \$135,585 | \$158,240 | \$180,895 | \$203,435 | \$226,090 | \$248,630 | \$271,285 | \$293,825 | \$316,480 | \$339,020 | \$361,675 |
| 8.250\% | 1 | \$67,970 | \$81,620 | \$95,200 | \$108,780 | \$122,360 | \$136,010 | \$149,590 | \$163,170 | \$176,750 | \$190,400 | \$203,980 | \$217,560 |
|  | 2 | \$82,535 | \$99,110 | \$115,600 | \$132,090 | \$148,580 | \$165,155 | \$181,645 | \$198,135 | \$214,625 | \$231,200 | \$247,690 | \$264,180 |
|  | 3 | \$97,100 | \$116,600 | \$136,000 | \$155,400 | \$174,800 | \$194,300 | \$213,700 | \$233,100 | \$252,500 | \$272,000 | \$291,400 | \$310,800 |
|  | 4 | \$111,665 | \$134,090 | \$156,400 | \$178,710 | \$201,020 | \$223,445 | \$245,755 | \$268,065 | \$290,375 | \$312,800 | \$335,110 | \$357,420 |
| 8.375\% | 1 | \$67,200 | \$80,640 | \$94,080 | \$107,520 | \$120,960 | \$134,400 | \$147,840 | \$161,280 | \$174,720 | \$188,160 | \$201,600 | \$215,040 |
|  | 2 | \$81,600 | \$97,920 | \$114,240 | \$130,560 | \$146,880 | \$163,200 | \$179,520 | \$195,840 | \$212,160 | \$228,480 | \$244,800 | \$261,120 |
|  | 3 | \$96,000 | \$115,200 | \$134,400 | \$153,600 | \$172,800 | \$192,000 | \$211,200 | \$230,400 | \$249,600 | \$268,800 | \$288,000 | \$307,200 |
|  | 4 | \$110,400 | \$132,480 | \$154,560 | \$176,640 | \$198,720 | \$220,800 | \$242,880 | \$264,960 | \$287,040 | \$309,120 | \$331,200 | \$353,280 |
| 8.500\% | 1 | \$66,430 | \$79,730 | \$93,030 | \$106,260 | \$119,560 | \$132,860 | \$146,160 | \$159,460 | \$172,760 | \$185,990 | \$199,290 | \$212,590 |
|  | 2 | \$80,665 | \$96,815 | \$112,965 | \$129,030 | \$145,180 | \$161,330 | \$177,480 | \$193,630 | \$209,780 | \$225,845 | \$241,995 | \$258,145 |
|  | 3 | \$94,900 | \$113,900 | \$132,900 | \$151,800 | \$170,800 | \$189,800 | \$208,800 | \$227,800 | \$246,800 | \$265,700 | \$284,700 | \$303,700 |
|  | 4 | \$109,135 | \$130,985 | \$152,835 | \$174,570 | \$196,420 | \$218,270 | \$240,120 | \$261,970 | \$283,820 | \$305,555 | \$327,405 | \$349,255 |
| 8.625\% | 1 | \$65,660 | \$78,820 | \$91,980 | \$105,070 | \$118,230 | \$131,320 | \$144,480 | \$157,640 | \$170,730 | \$183,890 | \$197,050 | \$210,140 |
|  | 2 | \$79,730 | \$95,710 | \$111,690 | \$127,585 | \$143,565 | \$159,460 | \$175,440 | \$191,420 | \$207,315 | \$223,295 | \$239,275 | \$255,170 |
|  | 3 | \$93,800 | \$112,600 | \$131,400 | \$150,100 | \$168,900 | \$187,600 | \$206,400 | \$225,200 | \$243,900 | \$262,700 | \$281,500 | \$300,200 |
|  | 4 | \$107,870 | \$129,490 | \$151,110 | \$172,615 | \$194,235 | \$215,740 | \$237,360 | \$258,980 | \$280,485 | \$302,105 | \$323,725 | \$345,230 |
| 8.750\% | 1 | \$64,960 | \$77,910 | \$90,930 | \$103,880 | \$116,900 | \$129,850 | \$142,870 | \$155,820 | \$168,840 | \$181,790 | \$194,810 | \$207,760 |
|  | 2 | \$78,880 | \$94,605 | \$110,415 | \$126,140 | \$141,950 | \$157,675 | \$173,485 | \$189,210 | \$205,020 | \$220,745 | \$236,555 | \$252,280 |
|  | 3 | \$92,800 | \$111,300 | \$129,900 | \$148,400 | \$167,000 | \$185,500 | \$204,100 | \$222,600 | \$241,200 | \$259,700 | \$278,300 | \$296,800 |
|  | 4 | \$106,720 | \$127,995 | \$149,385 | \$170,660 | \$192,050 | \$213,325 | \$234,715 | \$255,990 | \$277,380 | \$298,655 | \$320,045 | \$341,320 |

Maximum affordable sales price is based on the following factors:
$\$ 55,460$ Median family income as established by the Department of Housing and Human Concerns (DHHC)
30 Number of years for a fixed-rate mortgage loan with no discount point
$\mathbf{3 0 \%}$ Percentage of gross monthly income for housing expenses (principle and interest payment only)
$5 \%$ Percentage of the purchase price for downpayment

|  |  | Prepared by: <br> HOUSING DIVISION <br> DEPARTMENT OF HOUSING AND HUMAN CONCERNS (DHHC) COUNTY OF MAUI <br> Effective: <br> May 1, 2021 |  |  |  |  |  |  |  | AFFORDABLE SALES PRICE GUIDELINES <br> LANA' MULTI-FAMILY |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | Very Low | Low Income |  |  | Below Moderate |  | Moderate |  | Above Moderate |  | Gap Income |  |
|  |  | 50\% \& Below | (51\% to 80\%) |  |  | (81\% to 100\%) |  | (101\% to 120\%) |  | (121\% to 140\%) |  | (141\% to 160\%) |  |
| Prevailing Int. Rate | No. of Bedroom | $\begin{gathered} 50 \% \\ \$ 27,730 \end{gathered}$ | $\begin{gathered} 60 \% \\ \$ 33,276 \end{gathered}$ | $\begin{gathered} 70 \% \\ \hline \$ 38,822 \\ \hline \end{gathered}$ | $\begin{gathered} 80 \% \\ \$ 44,368 \end{gathered}$ | $\begin{gathered} 90 \% \\ \$ 49,914 \end{gathered}$ | $\begin{gathered} 100 \% \\ \$ 55,460 \end{gathered}$ | $\begin{gathered} 110 \% \\ \$ 61,006 \end{gathered}$ | $\begin{gathered} 120 \% \\ \$ 66,552 \end{gathered}$ | $\begin{gathered} 130 \% \\ \$ 72,098 \\ \hline \end{gathered}$ | $\begin{gathered} 140 \% \\ \$ 77,644 \end{gathered}$ | $\begin{gathered} 150 \% \\ \$ 83,190 \end{gathered}$ | $\begin{gathered} 160 \% \\ \hline \$ 88,736 \end{gathered}$ |
| 4.000\% | 1 | \$96,320 | \$115,570 | \$134,820 | \$154,070 | \$173,320 | \$192,570 | \$211,890 | \$231,070 | \$250,390 | \$269,640 | \$288,890 | \$308,140 |
|  | 2 | \$116,960 | \$140,335 | \$163,710 | \$187,085 | \$210,460 | \$233,835 | \$257,295 | \$280,585 | \$304,045 | \$327,420 | \$350,795 | \$374,170 |
|  | 3 | \$137,600 | \$165,100 | \$192,600 | \$220,100 | \$247,600 | \$275,100 | \$302,700 | \$330,100 | \$357,700 | \$385,200 | \$412,700 | \$440,200 |
|  | 4 | \$158,240 | \$189,865 | \$221,490 | \$253,115 | \$284,740 | \$316,365 | \$348,105 | \$379,615 | \$411,355 | \$442,980 | \$474,605 | \$506,230 |
| 4.125\% | 1 | \$94,850 | \$113,820 | \$132,790 | \$151,760 | \$170,730 | \$189,700 | \$208,740 | \$227,710 | \$246,680 | \$265,580 | \$284,550 | \$303,520 |
|  | 2 | \$115,175 | \$138,210 | \$161,245 | \$184,280 | \$207,315 | \$230,350 | \$253,470 | \$276,505 | \$299,540 | \$322,490 | \$345,525 | \$368,560 |
|  | 3 | \$135,500 | \$162,600 | \$189,700 | \$216,800 | \$243,900 | \$271,000 | \$298,200 | \$325,300 | \$352,400 | \$379,400 | \$406,500 | \$433,600 |
|  | 4 | \$155,825 | \$186,990 | \$218,155 | \$249,320 | \$280,485 | \$311,650 | \$342,930 | \$374,095 | \$405,260 | \$436,310 | \$467,475 | \$498,640 |
| 4.250\% | 1 | \$93,450 | \$112,140 | \$130,830 | \$149,520 | \$168,210 | \$186,900 | \$205,590 | \$224,280 | \$242,970 | \$261,660 | \$280,350 | \$299,040 |
|  | 2 | \$113,475 | \$136,170 | \$158,865 | \$181,560 | \$204,255 | \$226,950 | \$249,645 | \$272,340 | \$295,035 | \$317,730 | \$340,425 | \$363,120 |
|  | 3 | \$133,500 | \$160,200 | \$186,900 | \$213,600 | \$240,300 | \$267,000 | \$293,700 | \$320,400 | \$347,100 | \$373,800 | \$400,500 | \$427,200 |
|  | 4 | \$153,525 | \$184,230 | \$214,935 | \$245,640 | \$276,345 | \$307,050 | \$337,755 | \$368,460 | \$399,165 | \$429,870 | \$460,575 | \$491,280 |
| 4.375\% | 1 | \$92,120 | \$110,530 | \$128,870 | \$147,350 | \$165,760 | \$184,170 | \$202,580 | \$220,990 | \$239,400 | \$257,810 | \$276,290 | \$294,630 |
|  | 2 | \$111,860 | \$134,215 | \$156,485 | \$178,925 | \$201,280 | \$223,635 | \$245,990 | \$268,345 | \$290,700 | \$313,055 | \$335,495 | \$357,765 |
|  | 3 | \$131,600 | \$157,900 | \$184,100 | \$210,500 | \$236,800 | \$263,100 | \$289,400 | \$315,700 | \$342,000 | \$368,300 | \$394,700 | \$420,900 |
|  | 4 | \$151,340 | \$181,585 | \$211,715 | \$242,075 | \$272,320 | \$302,565 | \$332,810 | \$363,055 | \$393,300 | \$423,545 | \$453,905 | \$484,035 |
| 4.500\% | 1 | \$90,720 | \$108,850 | \$126,980 | \$145,180 | \$163,310 | \$181,440 | \$199,570 | \$217,770 | \$235,970 | \$254,100 | \$272,230 | \$290,360 |
|  | 2 | \$110,160 | \$132,175 | \$154,190 | \$176,290 | \$198,305 | \$220,320 | \$242,335 | \$264,435 | \$286,535 | \$308,550 | \$330,565 | \$352,580 |
|  | 3 | \$129,600 | \$155,500 | \$181,400 | \$207,400 | \$233,300 | \$259,200 | \$285,100 | \$311,100 | \$337,100 | \$363,000 | \$388,900 | \$414,800 |
|  | 4 | \$149,040 | \$178,825 | \$208,610 | \$238,510 | \$268,295 | \$298,080 | \$327,865 | \$357,765 | \$387,665 | \$417,450 | \$447,235 | \$477,020 |
| 4.625\% | 1 | \$92,263 | \$110,759 | \$129,183 | \$147,679 | \$166,175 | \$184,599 | \$203,095 | \$221,446 | \$239,942 | \$258,438 | \$276,862 | \$295,358 |
|  | 2 | \$108,545 | \$130,305 | \$151,980 | \$173,740 | \$195,500 | \$217,175 | \$238,935 | \$260,525 | \$282,285 | \$304,045 | \$325,720 | \$347,480 |
|  | 3 | \$127,700 | \$153,300 | \$178,800 | \$204,400 | \$230,000 | \$255,500 | \$281,100 | \$306,500 | \$332,100 | \$357,700 | \$383,200 | \$408,800 |
|  | 4 | \$146,855 | \$176,295 | \$205,620 | \$235,060 | \$264,500 | \$293,825 | \$323,265 | \$352,475 | \$381,915 | \$411,355 | \$440,680 | \$470,120 |
| 4.750\% | 1 | \$88,130 | \$105,770 | \$123,340 | \$140,980 | \$158,620 | \$176,260 | \$193,900 | \$211,470 | \$229,110 | \$246,750 | \$264,390 | \$282,030 |
|  | 2 | \$107,015 | \$128,435 | \$149,770 | \$171,190 | \$192,610 | \$214,030 | \$235,450 | \$256,785 | \$278,205 | \$299,625 | \$321,045 | \$342,465 |
|  | 3 | \$125,900 | \$151,100 | \$176,200 | \$201,400 | \$226,600 | \$251,800 | \$277,000 | \$302,100 | \$327,300 | \$352,500 | \$377,700 | \$402,900 |
|  | 4 | \$144,785 | \$173,765 | \$202,630 | \$231,610 | \$260,590 | \$289,570 | \$318,550 | \$347,415 | \$376,395 | \$405,375 | \$434,355 | \$463,335 |
| 4.875\% | 1 | \$86,870 | \$104,300 | \$121,590 | \$138,950 | \$156,380 | \$173,740 | \$191,170 | \$208,460 | \$225,890 | \$243,250 | \$260,610 | \$278,040 |
|  | 2 | \$105,485 | \$126,650 | \$147,645 | \$168,725 | \$189,890 | \$210,970 | \$232,135 | \$253,130 | \$274,295 | \$295,375 | \$316,455 | \$337,620 |
|  | 3 | \$124,100 | \$149,000 | \$173,700 | \$198,500 | \$223,400 | \$248,200 | \$273,100 | \$297,800 | \$322,700 | \$347,500 | \$372,300 | \$397,200 |
|  | 4 | \$142,715 | \$171,350 | \$199,755 | \$228,275 | \$256,910 | \$285,430 | \$314,065 | \$342,470 | \$371,105 | \$399,625 | \$428,145 | \$456,780 |
| 5.000\% | 1 | \$85,610 | \$102,760 | \$119,910 | \$137,060 | \$154,140 | \$171,290 | \$188,440 | \$205,520 | \$222,670 | \$239,750 | \$256,900 | \$274,050 |
|  | 2 | \$103,955 | \$124,780 | \$145,605 | \$166,430 | \$187,170 | \$207,995 | \$228,820 | \$249,560 | \$270,385 | \$291,125 | \$311,950 | \$332,775 |
|  | 3 | \$122,300 | \$146,800 | \$171,300 | \$195,800 | \$220,200 | \$244,700 | \$269,200 | \$293,600 | \$318,100 | \$342,500 | \$367,000 | \$391,500 |
|  | 4 | \$140,645 | \$168,820 | \$196,995 | \$225,170 | \$253,230 | \$281,405 | \$309,580 | \$337,640 | \$365,815 | \$393,875 | \$422,050 | \$450,225 |
| 5.125\% | 1 | \$84,420 | \$101,290 | \$118,160 | \$135,100 | \$151,970 | \$168,840 | \$185,780 | \$202,650 | \$219,590 | \$236,460 | \$253,330 | \$270,200 |
|  | 2 | \$102,510 | \$122,995 | \$143,480 | \$164,050 | \$184,535 | \$205,020 | \$225,590 | \$246,075 | \$266,645 | \$287,130 | \$307,615 | \$328,100 |
|  | 3 | \$120,600 | \$144,700 | \$168,800 | \$193,000 | \$217,100 | \$241,200 | \$265,400 | \$289,500 | \$313,700 | \$337,800 | \$361,900 | \$386,000 |
|  | 4 | \$138,690 | \$166,405 | \$194,120 | \$221,950 | \$249,665 | \$277,380 | \$305,210 | \$332,925 | \$360,755 | \$388,470 | \$416,185 | \$443,900 |
| 5.250\% | 1 | \$83,230 | \$99,890 | \$116,550 | \$133,210 | \$149,870 | \$166,530 | \$183,120 | \$199,850 | \$216,440 | \$233,100 | \$249,760 | \$266,420 |
|  | 2 | \$101,065 | \$121,295 | \$141,525 | \$161,755 | \$181,985 | \$202,215 | \$222,360 | \$242,675 | \$262,820 | \$283,050 | \$303,280 | \$323,510 |
|  | 3 | \$118,900 | \$142,700 | \$166,500 | \$190,300 | \$214,100 | \$237,900 | \$261,600 | \$285,500 | \$309,200 | \$333,000 | \$356,800 | \$380,600 |

DEPARTMENT OF HOUSING AND HUMAN CONCERNS (DHHC) COUNTY OF MAUI
Effective: May 1, 2021
MULTI-FAMILY


HOUSING DIVISION

Effective: May 1, 2021
MULTI-FAMILY


|  |  | Prepared by: <br> HOUSING DIVISION <br> DEPARTMENT OF HOUSING AND HUMAN CONCERNS (DHHC) <br> COUNTY OF MAUI <br> Effective: <br> May 1, 2021 |  |  |  |  |  |  |  | AFFORDABLE SALES PRICE GUIDELINES <br> LANA'I MULTI-FAMILY |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Percent of Median Income |  |  |  |  |  |  |  |  |  |  |  |
|  |  | Very Low | Low Income |  |  | Below Moderate |  | Moderate |  | Above Moderate |  | Gap Income |  |
|  |  | 50\% \& Below | (51\% to 80\%) |  |  | (81\% to 100\%) |  | (101\% to 120\%) |  | (121\% to 140\%) |  | (141\% to 160\%) |  |
| Prevailing | No. of | 50\% | 60\% | 70\% | 80\% | 90\% | 100\% | 110\% | 120\% | 130\% | 140\% | 150\% | 160\% |
| Int. Rate | Bedroom | \$27,730 | \$33,276 | \$38,822 | \$44,368 | \$49,914 | \$55,460 | \$61,006 | \$66,552 | \$72,098 | \$77,644 | \$83,190 | \$88,736 |
| 8.125\% | 1 | \$61,950 | \$74,270 | \$86,660 | \$99,120 | \$111,440 | \$123,830 | \$136,220 | \$148,610 | \$161,000 | \$173,390 | \$185,710 | \$198,170 |
|  | 2 | \$75,225 | \$90,185 | \$105,230 | \$120,360 | \$135,320 | \$150,365 | \$165,410 | \$180,455 | \$195,500 | \$210,545 | \$225,505 | \$240,635 |
|  | 3 | \$88,500 | \$106,100 | \$123,800 | \$141,600 | \$159,200 | \$176,900 | \$194,600 | \$212,300 | \$230,000 | \$247,700 | \$265,300 | \$283,100 |
|  | 4 | \$101,775 | \$122,015 | \$142,370 | \$162,840 | \$183,080 | \$203,435 | \$223,790 | \$244,145 | \$264,500 | \$284,855 | \$305,095 | \$325,565 |
| 8.250\% | 1 | \$61,180 | \$73,430 | \$85,680 | \$97,930 | \$110,110 | \$122,430 | \$134,610 | \$146,860 | \$159,110 | \$171,360 | \$183,610 | \$195,790 |
|  | 2 | \$74,290 | \$89,165 | \$104,040 | \$118,915 | \$133,705 | \$148,665 | \$163,455 | \$178,330 | \$193,205 | \$208,080 | \$222,955 | \$237,745 |
|  | 3 | \$87,400 | \$104,900 | \$122,400 | \$139,900 | \$157,300 | \$174,900 | \$192,300 | \$209,800 | \$227,300 | \$244,800 | \$262,300 | \$279,700 |
|  | 4 | \$100,510 | \$120,635 | \$140,760 | \$160,885 | \$180,895 | \$201,135 | \$221,145 | \$241,270 | \$261,395 | \$281,520 | \$301,645 | \$321,655 |
| 8.375\% | 1 | \$60,480 | \$72,590 | \$84,700 | \$96,740 | \$108,850 | \$120,960 | \$133,070 | \$145,180 | \$157,220 | \$169,330 | \$181,440 | \$193,550 |
|  | 2 | \$73,440 | \$88,145 | \$102,850 | \$117,470 | \$132,175 | \$146,880 | \$161,585 | \$176,290 | \$190,910 | \$205,615 | \$220,320 | \$235,025 |
|  | 3 | \$86,400 | \$103,700 | \$121,000 | \$138,200 | \$155,500 | \$172,800 | \$190,100 | \$207,400 | \$224,600 | \$241,900 | \$259,200 | \$276,500 |
|  | 4 | \$99,360 | \$119,255 | \$139,150 | \$158,930 | \$178,825 | \$198,720 | \$218,615 | \$238,510 | \$258,290 | \$278,185 | \$298,080 | \$317,975 |
| 8.500\% | 1 | \$59,780 | \$71,750 | \$83,720 | \$95,620 | \$107,590 | \$119,560 | \$131,530 | \$143,500 | \$155,470 | \$167,370 | \$179,340 | \$191,310 |
|  | 2 | \$72,590 | \$87,125 | \$101,660 | \$116,110 | \$130,645 | \$145,180 | \$159,715 | \$174,250 | \$188,785 | \$203,235 | \$217,770 | \$232,305 |
|  | 3 | \$85,400 | \$102,500 | \$119,600 | \$136,600 | \$153,700 | \$170,800 | \$187,900 | \$205,000 | \$222,100 | \$239,100 | \$256,200 | \$273,300 |
|  | 4 | \$98,210 | \$117,875 | \$137,540 | \$157,090 | \$176,755 | \$196,420 | \$216,085 | \$235,750 | \$255,415 | \$274,965 | \$294,630 | \$314,295 |
| 8.625\% | 1 | \$59,080 | \$70,910 | \$82,810 | \$94,570 | \$106,400 | \$118,160 | \$130,060 | \$141,890 | \$153,650 | \$165,480 | \$177,380 | \$189,140 |
|  | 2 | \$71,740 | \$86,105 | \$100,555 | \$114,835 | \$129,200 | \$143,480 | \$157,930 | \$172,295 | \$186,575 | \$200,940 | \$215,390 | \$229,670 |
|  | 3 | \$84,400 | \$101,300 | \$118,300 | \$135,100 | \$152,000 | \$168,800 | \$185,800 | \$202,700 | \$219,500 | \$236,400 | \$253,400 | \$270,200 |
|  | 4 | \$97,060 | \$116,495 | \$136,045 | \$155,365 | \$174,800 | \$194,120 | \$213,670 | \$233,105 | \$252,425 | \$271,860 | \$291,410 | \$310,730 |
| 8.750\% | 1 | \$58,450 | \$70,140 | \$81,830 | \$93,520 | \$105,210 | \$116,900 | \$128,590 | \$140,210 | \$151,970 | \$163,590 | \$175,350 | \$186,970 |
|  | 2 | \$70,975 | \$85,170 | \$99,365 | \$113,560 | \$127,755 | \$141,950 | \$156,145 | \$170,255 | \$184,535 | \$198,645 | \$212,925 | \$227,035 |
|  | 3 | \$83,500 | \$100,200 | \$116,900 | \$133,600 | \$150,300 | \$167,000 | \$183,700 | \$200,300 | \$217,100 | \$233,700 | \$250,500 | \$267,100 |
|  | 4 | \$96,025 | \$115,230 | \$134,435 | \$153,640 | \$172,845 | \$192,050 | \$211,255 | \$230,345 | \$249,665 | \$268,755 | \$288,075 | \$307,165 |

Maximum affordable sales price is based on the following factors:
$\$ 55,460$ Median family income as established by the Department of Housing and Human Concerns (DHHC 30 Number of years for a fixed-rate mortgage loan with no discount points
$30 \%$ Percentage of gross monthly income for housing expenses (principle and interest payment only)
$5 \%$ Percentage of the purchase price for downpayment.

COUNTY OF MAU
Effective:
May 1, 2021
INCOME LIMITS FOR RENTAL UNITS (BY FAMILY SIZE \& PERCENTAGE OF MEDIAN FAMILY INCOME)

| \% of <br> Median | 1 PERSON | 2 PERSON | 3 PERSON | 4 PERSON | 5 PERSON | 6 PERSON | 7 PERSON | 8 PERSON |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $10 \%$ | $\$ 3,880$ | 0.8 | 0.9 | 1.0 | 1.08 | 1.16 | 1.24 | 1.32 |
| $20 \%$ | $\$ 7,760$ | $\$ 8,870$ | $\$ 4,990$ | $\$ 5,550$ | $\$ 5,990$ | $\$ 6,430$ | $\$ 6,880$ | $\$ 7,320$ |
| $30 \%$ | $\$ 11,650$ | $\$ 13,310$ | $\$ 14,980$ | $\$ 11,090$ | $\$ 11,980$ | $\$ 12,870$ | $\$ 13,750$ | $\$ 14,640$ |
| $40 \%$ | $\$ 15,530$ | $\$ 17,750$ | $\$ 19,970$ | $\$ 16,640$ | $\$ 17,970$ | $\$ 19,300$ | $\$ 20,630$ | $\$ 21,960$ |
| $50 \%$ | $\$ 19,410$ | $\$ 22,180$ | $\$ 24,960$ | $\$ 27,730$ | $\$ 23,960$ | $\$ 25,730$ | $\$ 27,510$ | $\$ 29,280$ |
| $60 \%$ | $\$ 23,290$ | $\$ 26,620$ | $\$ 29,950$ | $\$ 33,280$ | $\$ 35,940$ | $\$ 32,170$ | $\$ 34,390$ | $\$ 36,600$ |
| $70 \%$ | $\$ 27,180$ | $\$ 31,060$ | $\$ 34,940$ | $\$ 38,820$ | $\$ 41,930$ | $\$ 48,600$ | $\$ 41,260$ | $\$ 43,920$ |
| $80 \%$ | $\$ 31,060$ | $\$ 35,490$ | $\$ 39,930$ | $\$ 44,370$ | $\$ 47,920$ | $\$ 51,470$ | $\$ 55,020$ | $\$ 58,570$ |
| $90 \%$ | $\$ 34,940$ | $\$ 39,930$ | $\$ 44,920$ | $\$ 49,910$ | $\$ 53,910$ | $\$ 57,900$ | $\$ 61,890$ | $\$ 65,890$ |
| $100 \%$ | $\$ 38,820$ | $\$ 44,370$ | $\$ 49,910$ | $\$ 55,460$ | $\$ 59,900$ | $\$ 64,330$ | $\$ 68,770$ | $\$ 73,210$ |
| $110 \%$ | $\$ 42,700$ | $\$ 48,800$ | $\$ 54,910$ | $\$ 61,010$ | $\$ 65,890$ | $\$ 70,770$ | $\$ 75,650$ | $\$ 80,530$ |
| $120 \%$ | $\$ 46,590$ | $\$ 53,240$ | $\$ 59,900$ | $\$ 66,550$ | $\$ 71,880$ | $\$ 77,200$ | $\$ 82,520$ | $\$ 87,850$ |
| $130 \%$ | $\$ 50,470$ | $\$ 57,680$ | $\$ 64,890$ | $\$ 72,100$ | $\$ 77,870$ | $\$ 83,630$ | $\$ 89,400$ | $\$ 95,170$ |
| $140 \%$ | $\$ 54,350$ | $\$ 62,120$ | $\$ 69,880$ | $\$ 77,640$ | $\$ 83,860$ | $\$ 90,070$ | $\$ 96,280$ | $\$ 102,490$ |

AFFORDABLE RENT GUIDELINES (BY UNIT SIZE \& PERCENTAGE OF MEDIAN FAMILY INCOME)

| \% of <br> Median | 0 | 1 | 2 | 3 | 4 | 5 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $10 \%$ | $\$ 97$ | $\$ 104$ | $\$ 125$ | $\$ 144$ | $\$ 161$ | $\$ 178$ |
| $20 \%$ | $\$ 194$ | $\$ 208$ | $\$ 250$ | $\$ 288$ | $\$ 322$ | $\$ 355$ |
| $30 \%$ | $\$ 291$ | $\$ 312$ | $\$ 374$ | $\$ 433$ | $\$ 483$ | $\$ 532$ |
| $40 \%$ | $\$ 388$ | $\$ 416$ | $\$ 499$ | $\$ 577$ | $\$ 643$ | $\$ 710$ |
| $50 \%$ | $\$ 485$ | $\$ 520$ | $\$ 624$ | $\$ 721$ | $\$ 804$ | $\$ 887$ |
| $60 \%$ | $\$ 582$ | $\$ 624$ | $\$ 749$ | $\$ 865$ | $\$ 965$ | $\$ 1,065$ |
| $70 \%$ | $\$ 680$ | $\$ 728$ | $\$ 874$ | $\$ 1,009$ | $\$ 1,126$ | $\$ 1,242$ |
| $80 \%$ | $\$ 777$ | $\$ 832$ | $\$ 998$ | $\$ 1,154$ | $\$ 1,287$ | $\$ 1,420$ |
| $90 \%$ | $\$ 874$ | $\$ 936$ | $\$ 1,123$ | $\$ 1,298$ | $\$ 1,448$ | $\$ 1,597$ |
| $100 \%$ | $\$ 971$ | $\$ 1,040$ | $\$ 1,248$ | $\$ 1,442$ | $\$ 1,608$ | $\$ 1,775$ |
| $110 \%$ | $\$ 1,068$ | $\$ 1,144$ | $\$ 1,373$ | $\$ 1,586$ | $\$ 1,769$ | $\$ 1,952$ |
| $120 \%$ | $\$ 1,165$ | $\$ 1,248$ | $\$ 1,498$ | $\$ 1,730$ | $\$ 1,930$ | $\$ 2,130$ |
| $130 \%$ | $\$ 1,262$ | $\$ 1,352$ | $\$ 1,622$ | $\$ 1,875$ | $\$ 2,091$ | $\$ 2,307$ |
| $140 \%$ | $\$ 1,359$ | $\$ 1,456$ | $\$ 1,747$ | $\$ 2,019$ | $\$ 2,252$ | $\$ 2,485$ |

Note: Affordable rents are based on $30 \%$ of gross monthly income. Affordable rents include utilities.

Prepared by:
HOUSING DIVISION
DEPARTMENT OF HOUSING AND HUMAN CONCERNS (DHHC)
COUNTY OF MAU
Effective:
May 1, 2021

Factors used in calculation:
American Community Survey 5-Year Estimate 2014-2018 population for Molokai
American Community Survey 5-Year Estimate 2014-2018 population for West Moloka
American Community Survey 5-Year Estimate 2014-2018 population for East Molokai
American Community Survey 5-Year Estimate 2015-2019 median family income for West Moloka American Community Survey 5-Year Estimate 2015-2019 median family income for East Molokai HUD's 2021 median family income for the County of Maui

- medan fanily

Prepared by:
PUSING DIVISION
EPARTMENT OF HOUSING AND HUMAN CONCERNS (DHHC) COUNTY OF MAU

Effective:
SINGLE FAMILY

|  |  | May 1, 2021 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Percent of Median Income |  |  |  |  |  |  |  |  |  |  |  |
|  |  | Very Low <br> $\mathbf{5 0 \%}$ \& Below | Low Income |  |  | Below Moderate |  | Moderate |  | Above Moderate |  | Gap Income |  |
|  |  | (51\% to 80\%) | (81\% to 100\%) |  | (101\% to 120\%) |  | (121\% to 140\%) |  | (141\% to 160\%) |  |
| Prevailing | No. of |  | 50\% | 60\% | 70\% | 80\% | 90\% | 100\% | 110\% | 120\% | 130\% | 140\% | 150\% | $160 \%$ |
| Int. Rate | Bedroom | \$19,975 | \$23,970 | \$27,965 | \$31,960 | \$35,955 | \$39,950 | \$43,945 | \$47,940 | \$51,935 | \$55,930 | \$59,925 | \$63,920 |
| 4.000\% | 1 | \$77,070 | \$92,470 | \$107,870 | \$123,340 | \$138,740 | \$154,140 | \$169,540 | \$185,010 | \$200,410 | \$215,810 | \$231,210 | \$246,610 |
|  | 2 | \$93,585 | \$112,285 | \$130,985 | \$149,770 | \$168,470 | \$187,170 | \$205,870 | \$224,655 | \$243,355 | \$262,055 | \$280,755 | \$299,455 |
|  | 3 | \$110,100 | \$132,100 | \$154,100 | \$176,200 | \$198,200 | \$220,200 | \$242,200 | \$264,300 | \$286,300 | \$308,300 | \$330,300 | \$352,300 |
|  | 4 | \$126,615 | \$151,915 | \$177,215 | \$202,630 | \$227,930 | \$253,230 | \$278,530 | \$303,945 | \$329,245 | \$354,545 | \$379,845 | \$405,145 |
| 4.125\% | 1 | \$75,950 | \$91,140 | \$106,260 | \$121,450 | \$136,640 | \$151,830 | \$167,020 | \$182,210 | \$197,400 | \$212,590 | \$227,780 | \$242,970 |
|  | 2 | \$92,225 | \$110,670 | \$129,030 | \$147,475 | \$165,920 | \$184,365 | \$202,810 | \$221,255 | \$239,700 | \$258,145 | \$276,590 | \$295,035 |
|  | 3 | \$108,500 | \$130,200 | \$151,800 | \$173,500 | \$195,200 | \$216,900 | \$238,600 | \$260,300 | \$282,000 | \$303,700 | \$325,400 | \$347,100 |
|  | 4 | \$124,775 | \$149,730 | \$174,570 | \$199,525 | \$224,480 | \$249,435 | \$274,390 | \$299,345 | \$324,300 | \$349,255 | \$374,210 | \$399,165 |
| 4.250\% | 1 | \$74,830 | \$89,740 | \$104,720 | \$119,700 | \$134,610 | \$149,590 | \$164,570 | \$179,480 | \$194,460 | \$209,440 | \$224,420 | \$239,330 |
|  | 2 | \$90,865 | \$108,970 | \$127,160 | \$145,350 | \$163,455 | \$181,645 | \$199,835 | \$217,940 | \$236,130 | \$254,320 | \$272,510 | \$290,615 |
|  | 3 | \$106,900 | \$128,200 | \$149,600 | \$171,000 | \$192,300 | \$213,700 | \$235,100 | \$256,400 | \$277,800 | \$299,200 | \$320,600 | \$341,900 |
|  | 4 | \$122,935 | \$147,430 | \$172,040 | \$196,650 | \$221,145 | \$245,755 | \$270,365 | \$294,860 | \$319,470 | \$344,080 | \$368,690 | \$393,185 |
| 4.375\% | 1 | \$73,710 | \$88,410 | \$103,180 | \$117,950 | \$132,650 | \$147,420 | \$162,120 | \$176,890 | \$191,590 | \$206,360 | \$221,060 | \$235,830 |
|  | 2 | \$89,505 | \$107,355 | \$125,290 | \$143,225 | \$161,075 | \$179,010 | \$196,860 | \$214,795 | \$232,645 | \$250,580 | \$268,430 | \$286,365 |
|  | 3 | \$105,300 | \$126,300 | \$147,400 | \$168,500 | \$189,500 | \$210,600 | \$231,600 | \$252,700 | \$273,700 | \$294,800 | \$315,800 | \$336,900 |
|  | 4 | \$121,095 | \$145,245 | \$169,510 | \$193,775 | \$217,925 | \$242,190 | \$266,340 | \$290,605 | \$314,755 | \$339,020 | \$363,170 | \$387,435 |
| 4.500\% | 1 | \$72,590 | \$87,150 | \$101,640 | \$116,200 | \$130,690 | \$145,250 | \$159,740 | \$174,300 | \$188,790 | \$203,350 | \$217,840 | \$232,400 |
|  | 2 | \$88,145 | \$105,825 | \$123,420 | \$141,100 | \$158,695 | \$176,375 | \$193,970 | \$211,650 | \$229,245 | \$246,925 | \$264,520 | \$282,200 |
|  | 3 | \$103,700 | \$124,500 | \$145,200 | \$166,000 | \$186,700 | \$207,500 | \$228,200 | \$249,000 | \$269,700 | \$290,500 | \$311,200 | \$332,000 |
|  | 4 | \$119,255 | \$143,175 | \$166,980 | \$190,900 | \$214,705 | \$238,625 | \$262,430 | \$286,350 | \$310,155 | \$334,075 | \$357,880 | \$381,800 |
| 4.625\% | 1 | \$71,540 | \$85,890 | \$100,170 | \$114,520 | \$128,800 | \$143,150 | \$157,430 | \$171,780 | \$186,060 | \$200,410 | \$214,690 | \$229,040 |
|  | 2 | \$86,870 | \$104,295 | \$121,635 | \$139,060 | \$156,400 | \$173,825 | \$191,165 | \$208,590 | \$225,930 | \$243,355 | \$260,695 | \$278,120 |
|  | 3 | \$102,200 | \$122,700 | \$143,100 | \$163,600 | \$184,000 | \$204,500 | \$224,900 | \$245,400 | \$265,800 | \$286,300 | \$306,700 | \$327,200 |
|  | 4 | \$117,530 | \$141,105 | \$164,565 | \$188,140 | \$211,600 | \$235,175 | \$258,635 | \$282,210 | \$305,670 | \$329,245 | \$352,705 | \$376,280 |
| 4.750\% | 1 | \$70,560 | \$84,630 | \$98,770 | \$112,840 | \$126,980 | \$141,050 | \$155,190 | \$169,260 | \$183,400 | \$197,540 | \$211,610 | \$225,750 |
|  | 2 | \$85,680 | \$102,765 | \$119,935 | \$137,020 | \$154,190 | \$171,275 | \$188,445 | \$205,530 | \$222,700 | \$239,870 | \$256,955 | \$274,125 |
|  | 3 | \$100,800 | \$120,900 | \$141,100 | \$161,200 | \$181,400 | \$201,500 | \$221,700 | \$241,800 | \$262,000 | \$282,200 | \$302,300 | \$322,500 |
|  | 4 | \$115,920 | \$139,035 | \$162,265 | \$185,380 | \$208,610 | \$231,725 | \$254,955 | \$278,070 | \$301,300 | \$324,530 | \$347,645 | \$370,875 |
| 4.875\% | 1 | \$69,510 | \$83,440 | \$97,370 | \$111,230 | \$125,160 | \$139,090 | \$152,950 | \$166,880 | \$180,810 | \$194,670 | \$208,600 | \$222,530 |
|  | 2 | \$84,405 | \$101,320 | \$118,235 | \$135,065 | \$151,980 | \$168,895 | \$185,725 | \$202,640 | \$219,555 | \$236,385 | \$253,300 | \$270,215 |
|  | 3 | \$99,300 | \$119,200 | \$139,100 | \$158,900 | \$178,800 | \$198,700 | \$218,500 | \$238,400 | \$258,300 | \$278,100 | \$298,000 | \$317,900 |
|  | 4 | \$114,195 | \$137,080 | \$159,965 | \$182,735 | \$205,620 | \$228,505 | \$251,275 | \$274,160 | \$297,045 | \$319,815 | \$342,700 | \$365,585 |
| 5.000\% | 1 | \$68,530 | \$82,250 | \$95,970 | \$109,690 | \$123,410 | \$137,060 | \$150,780 | \$164,500 | \$178,220 | \$191,940 | \$205,660 | \$219,310 |
|  | 2 | \$83,215 | \$99,875 | \$116,535 | \$133,195 | \$149,855 | \$166,430 | \$183,090 | \$199,750 | \$216,410 | \$233,070 | \$249,730 | \$266,305 |
|  | 3 | \$97,900 | \$117,500 | \$137,100 | \$156,700 | \$176,300 | \$195,800 | \$215,400 | \$235,000 | \$254,600 | \$274,200 | \$293,800 | \$313,300 |
|  | 4 | \$112,585 | \$135,125 | \$157,665 | \$180,205 | \$202,745 | \$225,170 | \$247,710 | \$270,250 | \$292,790 | \$315,330 | \$337,870 | \$360,295 |
| 5.125\% | 1 | \$67,550 | \$81,130 | \$94,640 | \$108,150 | \$121,660 | \$135,170 | \$148,680 | \$162,190 | \$175,700 | \$189,210 | \$202,720 | \$216,230 |
|  | 2 | \$82,025 | \$98,515 | \$114,920 | \$131,325 | \$147,730 | \$164,135 | \$180,540 | \$196,945 | \$213,350 | \$229,755 | \$246,160 | \$262,565 |
|  | 3 | \$96,500 | \$115,900 | \$135,200 | \$154,500 | \$173,800 | \$193,100 | \$212,400 | \$231,700 | \$251,000 | \$270,300 | \$289,600 | \$308,900 |
|  | 4 | \$110,975 | \$133,285 | \$155,480 | \$177,675 | \$199,870 | \$222,065 | \$244,260 | \$266,455 | \$288,650 | \$310,845 | \$333,040 | \$355,235 |
| 5.250\% | 1 | \$66,640 | \$79,940 | \$93,310 | \$106,610 | \$119,910 | \$133,280 | \$146,580 | \$159,950 | \$173,250 | \$186,550 | \$199,920 | \$213,220 |
|  | 2 | \$80,920 | \$97,070 | \$113,305 | \$129,455 | \$145,605 | \$161,840 | \$177,990 | \$194,225 | \$210,375 | \$226,525 | \$242,760 | \$258,910 |
|  | 3 | \$95,200 | \$114,200 | \$133,300 | \$152,300 | \$171,300 | \$190,400 | \$209,400 | \$228,500 | \$247,500 | \$266,500 | \$285,600 | \$304,600 |
|  | 4 | \$109,480 | \$131,330 | \$153,295 | \$175,145 | \$196,995 | \$218,960 | \$240,810 | \$262,775 | \$284,625 | \$306,475 | \$328,440 | \$350,290 |

HOUSING DIVISION
DEPARTMENT OF HOUSING AND HUMAN CONCERNS (DHHC) COUNTY OF MAU


|  |  | Prepared by: <br> HOUSING DIVISION <br> DEPARTMENT OF HOUSING AND HUMAN CONCERNS (DHHC) <br> COUNTY OF MAUI <br> Effective: <br> May 1, 2021 |  |  |  |  |  |  |  | $2021$ <br> AFFORDABLE SALES PRICE GUIDELINES MOLOKA` SINGLE FAMILY |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Percent of Median Income |  |  |  |  |  |  |  |  |  |  |  |
|  |  | Very Low | Low Income |  |  | Below Moderate |  | Moderate |  | Above Moderate |  | Gap Income |  |
|  |  | 50\% \& Below | (51\% to 80\%) |  |  | (81\% to 100\%) |  | (101\% to 120\%) |  | (121\% to 140\%) |  | (141\% to 160\%) |  |
| Prevailing | No. of | 50\% | 60\% | 70\% | 80\% | 90\% | 100\% | 110\% | 120\% | 130\% | 140\% | 150\% | 160\% |
| Int. Rate | Bedroom | \$19,975 | \$23,970 | \$27,965 | \$31,960 | \$35,955 | \$39,950 | \$43,945 | \$47,940 | \$51,935 | \$55,930 | \$59,925 | \$63,920 |
| 6.750\% | 1 | \$56,700 | \$68,110 | \$79,450 | \$90,790 | \$102,130 | \$113,470 | \$124,810 | \$136,150 | \$147,490 | \$158,830 | \$170,170 | \$181,510 |
|  | 2 | \$68,850 | \$82,705 | \$96,475 | \$110,245 | \$124,015 | \$137,785 | \$151,555 | \$165,325 | \$179,095 | \$192,865 | \$206,635 | \$220,405 |
|  | 3 | \$81,000 | \$97,300 | \$113,500 | \$129,700 | \$145,900 | \$162,100 | \$178,300 | \$194,500 | \$210,700 | \$226,900 | \$243,100 | \$259,300 |
|  | 4 | \$93,150 | \$111,895 | \$130,525 | \$149,155 | \$167,785 | \$186,415 | \$205,045 | \$223,675 | \$242,305 | \$260,935 | \$279,565 | \$298,195 |
| 6.875\% | 1 | \$56,000 | \$67,200 | \$78,400 | \$89,600 | \$100,800 | \$112,000 | \$123,200 | \$134,400 | \$145,600 | \$156,800 | \$168,070 | \$179,270 |
|  | 2 | \$68,000 | \$81,600 | \$95,200 | \$108,800 | \$122,400 | \$136,000 | \$149,600 | \$163,200 | \$176,800 | \$190,400 | \$204,085 | \$217,685 |
|  | 3 | \$80,000 | \$96,000 | \$112,000 | \$128,000 | \$144,000 | \$160,000 | \$176,000 | \$192,000 | \$208,000 | \$224,000 | \$240,100 | \$256,100 |
|  | 4 | \$92,000 | \$110,400 | \$128,800 | \$147,200 | \$165,600 | \$184,000 | \$202,400 | \$220,800 | \$239,200 | \$257,600 | \$276,115 | \$294,515 |
| 7.000\% | 1 | \$55,300 | \$66,360 | \$77,420 | \$88,480 | \$99,540 | \$110,600 | \$121,660 | \$132,720 | \$143,780 | \$154,840 | \$165,900 | \$176,960 |
|  | 2 | \$67,150 | \$80,580 | \$94,010 | \$107,440 | \$120,870 | \$134,300 | \$147,730 | \$161,160 | \$174,590 | \$188,020 | \$201,450 | \$214,880 |
|  | 3 | \$79,000 | \$94,800 | \$110,600 | \$126,400 | \$142,200 | \$158,000 | \$173,800 | \$189,600 | \$205,400 | \$221,200 | \$237,000 | \$252,800 |
|  | 4 | \$90,850 | \$109,020 | \$127,190 | \$145,360 | \$163,530 | \$181,700 | \$199,870 | \$218,040 | \$236,210 | \$254,380 | \$272,550 | \$290,720 |
| 7.125\% | 1 | \$54,600 | \$65,520 | \$76,440 | \$87,360 | \$98,280 | \$109,200 | \$120,190 | \$131,110 | \$142,030 | \$152,950 | \$163,870 | \$174,790 |
|  | 2 | \$66,300 | \$79,560 | \$92,820 | \$106,080 | \$119,340 | \$132,600 | \$145,945 | \$159,205 | \$172,465 | \$185,725 | \$198,985 | \$212,245 |
|  | 3 | \$78,000 | \$93,600 | \$109,200 | \$124,800 | \$140,400 | \$156,000 | \$171,700 | \$187,300 | \$202,900 | \$218,500 | \$234,100 | \$249,700 |
|  | 4 | \$89,700 | \$107,640 | \$125,580 | \$143,520 | \$161,460 | \$179,400 | \$197,455 | \$215,395 | \$233,335 | \$251,275 | \$269,215 | \$287,155 |
| 7.250\% | 1 | \$53,970 | \$64,750 | \$75,530 | \$86,310 | \$97,090 | \$107,870 | \$118,650 | \$129,430 | \$140,210 | \$151,060 | \$161,840 | \$172,620 |
|  | 2 | \$65,535 | \$78,625 | \$91,715 | \$104,805 | \$117,895 | \$130,985 | \$144,075 | \$157,165 | \$170,255 | \$183,430 | \$196,520 | \$209,610 |
|  | 3 | \$77,100 | \$92,500 | \$107,900 | \$123,300 | \$138,700 | \$154,100 | \$169,500 | \$184,900 | \$200,300 | \$215,800 | \$231,200 | \$246,600 |
|  | 4 | \$88,665 | \$106,375 | \$124,085 | \$141,795 | \$159,505 | \$177,215 | \$194,925 | \$212,635 | \$230,345 | \$248,170 | \$265,880 | \$283,590 |
| 7.375\% | 1 | \$53,270 | \$63,910 | \$74,620 | \$85,260 | \$95,900 | \$106,540 | \$117,180 | \$127,890 | \$138,530 | \$149,170 | \$159,810 | \$170,450 |
|  | 2 | \$64,685 | \$77,605 | \$90,610 | \$103,530 | \$116,450 | \$129,370 | \$142,290 | \$155,295 | \$168,215 | \$181,135 | \$194,055 | \$206,975 |
|  | 3 | \$76,100 | \$91,300 | \$106,600 | \$121,800 | \$137,000 | \$152,200 | \$167,400 | \$182,700 | \$197,900 | \$213,100 | \$228,300 | \$243,500 |
|  | 4 | \$87,515 | \$104,995 | \$122,590 | \$140,070 | \$157,550 | \$175,030 | \$192,510 | \$210,105 | \$227,585 | \$245,065 | \$262,545 | \$280,025 |
| 7.500\% | 1 | \$52,640 | \$63,140 | \$73,640 | \$84,210 | \$94,710 | \$105,280 | \$115,780 | \$126,280 | \$136,850 | \$147,350 | \$157,850 | \$168,420 |
|  | 2 | \$63,920 | \$76,670 | \$89,420 | \$102,255 | \$115,005 | \$127,840 | \$140,590 | \$153,340 | \$166,175 | \$178,925 | \$191,675 | \$204,510 |
|  | 3 | \$75,200 | \$90,200 | \$105,200 | \$120,300 | \$135,300 | \$150,400 | \$165,400 | \$180,400 | \$195,500 | \$210,500 | \$225,500 | \$240,600 |
|  | 4 | \$86,480 | \$103,730 | \$120,980 | \$138,345 | \$155,595 | \$172,960 | \$190,210 | \$207,460 | \$224,825 | \$242,075 | \$259,325 | \$276,690 |
| 7.625\% | 1 | \$52,010 | \$62,370 | \$72,800 | \$83,160 | \$93,590 | \$103,950 | \$114,380 | \$124,740 | \$135,170 | \$145,530 | \$155,960 | \$166,390 |
|  | 2 | \$63,155 | \$75,735 | \$88,400 | \$100,980 | \$113,645 | \$126,225 | \$138,890 | \$151,470 | \$164,135 | \$176,715 | \$189,380 | \$202,045 |
|  | 3 | \$74,300 | \$89,100 | \$104,000 | \$118,800 | \$133,700 | \$148,500 | \$163,400 | \$178,200 | \$193,100 | \$207,900 | \$222,800 | \$237,700 |
|  | 4 | \$85,445 | \$102,465 | \$119,600 | \$136,620 | \$153,755 | \$170,775 | \$187,910 | \$204,930 | \$222,065 | \$239,085 | \$256,220 | \$273,355 |
| 7.750\% | 1 | \$51,380 | \$61,600 | \$71,890 | \$82,180 | \$92,470 | \$102,690 | \$112,980 | \$123,270 | \$133,560 | \$143,780 | \$154,070 | \$164,360 |
|  | 2 | \$62,390 | \$74,800 | \$87,295 | \$99,790 | \$112,285 | \$124,695 | \$137,190 | \$149,685 | \$162,180 | \$174,590 | \$187,085 | \$199,580 |
|  | 3 | \$73,400 | \$88,000 | \$102,700 | \$117,400 | \$132,100 | \$146,700 | \$161,400 | \$176,100 | \$190,800 | \$205,400 | \$220,100 | \$234,800 |
|  | 4 | \$84,410 | \$101,200 | \$118,105 | \$135,010 | \$151,915 | \$168,705 | \$185,610 | \$202,515 | \$219,420 | \$236,210 | \$253,115 | \$270,020 |
| 7.875\% | 1 | \$50,750 | \$60,900 | \$71,050 | \$81,200 | \$91,350 | \$101,500 | \$111,650 | \$121,800 | \$131,950 | \$142,100 | \$152,250 | \$162,400 |
|  | 2 | \$61,625 | \$73,950 | \$86,275 | \$98,600 | \$110,925 | \$123,250 | \$135,575 | \$147,900 | \$160,225 | \$172,550 | \$184,875 | \$197,200 |
|  | 3 | \$72,500 | \$87,000 | \$101,500 | \$116,000 | \$130,500 | \$145,000 | \$159,500 | \$174,000 | \$188,500 | \$203,000 | \$217,500 | \$232,000 |
|  | 4 | \$83,375 | \$100,050 | \$116,725 | \$133,400 | \$150,075 | \$166,750 | \$183,425 | \$200,100 | \$216,775 | \$233,450 | \$250,125 | \$266,800 |
| 8.000\% | 1 | \$50,120 | \$60,200 | \$70,210 | \$80,220 | \$90,230 | \$100,310 | \$110,320 | \$120,330 | \$130,410 | \$140,420 | \$150,430 | \$160,440 |
|  | 2 | \$60,860 | \$73,100 | \$85,255 | \$97,410 | \$109,565 | \$121,805 | \$133,960 | \$146,115 | \$158,355 | \$170,510 | \$182,665 | \$194,820 |
|  | 3 | \$71,600 | \$86,000 | \$100,300 | \$114,600 | \$128,900 | \$143,300 | \$157,600 | \$171,900 | \$186,300 | \$200,600 | \$214,900 | \$229,200 |
|  | 4 | \$82,340 | \$98,900 | \$115,345 | \$131,790 | \$148,235 | \$164,795 | \$181,240 | \$197,685 | \$214,245 | \$230,690 | \$247,135 | \$263,580 |


Maximum affordable sales price is based on the following factors:
$\$ 39,950$ Median family income as established by the Department of Housing and Human Concerns (DHHC)
30 Number of years for a fixed-rate mortgage loan with no discount points
$\mathbf{3 0 \%}$ Percentage of gross monthly income for housing expenses (principle and interest payment only)
$5 \%$ Percentage of the purchase price for downpayment.

| Stismay |  | May 1, 2021 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Percent of Median Income |  |  |  |  |  |  |  |  |  |  |  |
|  |  | Very Low | Low Income |  |  | Below Moderate |  | Moderate |  | Above Moderate |  | Gap Income |  |
|  |  | 50\% \& Below | (51\% to 80\%) |  |  | (81\% to 100\%) |  | (101\% to 120\%) |  | (121\% to 140\%) |  | (141\% to 160\%) |  |
| Prevailing | No. of | 50\% | 60\% | 70\% | 80\% | 90\% | 100\% | 110\% | 120\% | 130\% | 140\% | 150\% | 160\% |
| Int. Rate | Bedroom | \$19,975 | \$23,970 | \$27,965 | \$31,960 | \$35,955 | \$39,950 | \$43,945 | \$47,940 | \$51,935 | \$55,930 | \$59,925 | \$63,920 |
| 4.000\% | 1 | \$69,370 | \$83,230 | \$97,090 | \$111,020 | \$124,880 | \$138,740 | \$152,600 | \$166,530 | \$180,390 | \$194,250 | \$208,110 | \$221,970 |
|  | 2 | \$84,235 | \$101,065 | \$117,895 | \$134,810 | \$151,640 | \$168,470 | \$185,300 | \$202,215 | \$219,045 | \$235,875 | \$252,705 | \$269,535 |
|  | 3 | \$99,100 | \$118,900 | \$138,700 | \$158,600 | \$178,400 | \$198,200 | \$218,000 | \$237,900 | \$257,700 | \$277,500 | \$297,300 | \$317,100 |
|  | 4 | \$113,965 | \$136,735 | \$159,505 | \$182,390 | \$205,160 | \$227,930 | \$250,700 | \$273,585 | \$296,355 | \$319,125 | \$341,895 | \$364,665 |
| 4.125\% | 1 | \$68,390 | \$82,040 | \$95,620 | \$109,340 | \$122,990 | \$136,640 | \$150,290 | \$164,010 | \$177,660 | \$191,310 | \$205,030 | \$218,680 |
|  | 2 | \$83,045 | \$99,620 | \$116,110 | \$132,770 | \$149,345 | \$165,920 | \$182,495 | \$199,155 | \$215,730 | \$232,305 | \$248,965 | \$265,540 |
|  | 3 | \$97,700 | \$117,200 | \$136,600 | \$156,200 | \$175,700 | \$195,200 | \$214,700 | \$234,300 | \$253,800 | \$273,300 | \$292,900 | \$312,400 |
|  | 4 | \$112,355 | \$134,780 | \$157,090 | \$179,630 | \$202,055 | \$224,480 | \$246,905 | \$269,445 | \$291,870 | \$314,295 | \$336,835 | \$359,260 |
| 4.250\% | 1 | \$67,340 | \$80,780 | \$94,220 | \$107,730 | \$121,170 | \$134,610 | \$148,120 | \$161,560 | \$175,000 | \$188,510 | \$201,950 | \$215,390 |
|  | 2 | \$81,770 | \$98,090 | \$114,410 | \$130,815 | \$147,135 | \$163,455 | \$179,860 | \$196,180 | \$212,500 | \$228,905 | \$245,225 | \$261,545 |
|  | 3 | \$96,200 | \$115,400 | \$134,600 | \$153,900 | \$173,100 | \$192,300 | \$211,600 | \$230,800 | \$250,000 | \$269,300 | \$288,500 | \$307,700 |
|  | 4 | \$110,630 | \$132,710 | \$154,790 | \$176,985 | \$199,065 | \$221,145 | \$243,340 | \$265,420 | \$287,500 | \$309,695 | \$331,775 | \$353,855 |
| 4.375\% | 1 | \$66,360 | \$79,590 | \$92,890 | \$106,190 | \$119,420 | \$132,650 | \$145,880 | \$159,180 | \$172,410 | \$185,710 | \$198,940 | \$212,240 |
|  | 2 | \$80,580 | \$96,645 | \$112,795 | \$128,945 | \$145,010 | \$161,075 | \$177,140 | \$193,290 | \$209,355 | \$225,505 | \$241,570 | \$257,720 |
|  | 3 | \$94,800 | \$113,700 | \$132,700 | \$151,700 | \$170,600 | \$189,500 | \$208,400 | \$227,400 | \$246,300 | \$265,300 | \$284,200 | \$303,200 |
|  | 4 | \$109,020 | \$130,755 | \$152,605 | \$174,455 | \$196,190 | \$217,925 | \$239,660 | \$261,510 | \$283,245 | \$305,095 | \$326,830 | \$348,680 |
| 4.500\% | 1 | \$65,310 | \$78,470 | \$91,490 | \$104,580 | \$117,600 | \$130,760 | \$143,780 | \$156,870 | \$169,890 | \$183,050 | \$196,070 | \$209,160 |
|  | 2 | \$79,305 | \$95,285 | \$111,095 | \$126,990 | \$142,800 | \$158,780 | \$174,590 | \$190,485 | \$206,295 | \$222,275 | \$238,085 | \$253,980 |
|  | 3 | \$93,300 | \$112,100 | \$130,700 | \$149,400 | \$168,000 | \$186,800 | \$205,400 | \$224,100 | \$242,700 | \$261,500 | \$280,100 | \$298,800 |
|  | 4 | \$107,295 | \$128,915 | \$150,305 | \$171,810 | \$193,200 | \$214,820 | \$236,210 | \$257,715 | \$279,105 | \$300,725 | \$322,115 | \$343,620 |
| 4.625\% | 1 | \$64,400 | \$77,280 | \$90,160 | \$103,040 | \$115,920 | \$128,870 | \$141,680 | \$154,630 | \$167,440 | \$180,390 | \$193,200 | \$206,150 |
|  | 2 | \$78,200 | \$93,840 | \$109,480 | \$125,120 | \$140,760 | \$156,485 | \$172,040 | \$187,765 | \$203,320 | \$219,045 | \$234,600 | \$250,325 |
|  | 3 | \$92,000 | \$110,400 | \$128,800 | \$147,200 | \$165,600 | \$184,100 | \$202,400 | \$220,900 | \$239,200 | \$257,700 | \$276,000 | \$294,500 |
|  | 4 | \$105,800 | \$126,960 | \$148,120 | \$169,280 | \$190,440 | \$211,715 | \$232,760 | \$254,035 | \$275,080 | \$296,355 | \$317,400 | \$338,675 |
| 4.750\% | 1 | \$63,490 | \$76,160 | \$88,900 | \$101,570 | \$114,310 | \$126,980 | \$139,650 | \$152,320 | \$165,060 | \$177,800 | \$190,470 | \$203,210 |
|  | 2 | \$77,095 | \$92,480 | \$107,950 | \$123,335 | \$138,805 | \$154,190 | \$169,575 | \$184,960 | \$200,430 | \$215,900 | \$231,285 | \$246,755 |
|  | 3 | \$90,700 | \$108,800 | \$127,000 | \$145,100 | \$163,300 | \$181,400 | \$199,500 | \$217,600 | \$235,800 | \$254,000 | \$272,100 | \$290,300 |
|  | 4 | \$104,305 | \$125,120 | \$146,050 | \$166,865 | \$187,795 | \$208,610 | \$229,425 | \$250,240 | \$271,170 | \$292,100 | \$312,915 | \$333,845 |
| 4.875\% | 1 | \$62,580 | \$75,110 | \$87,640 | \$100,100 | \$112,630 | \$125,160 | \$137,690 | \$150,220 | \$162,750 | \$175,210 | \$187,740 | \$200,270 |
|  | 2 | \$75,990 | \$91,205 | \$106,420 | \$121,550 | \$136,765 | \$151,980 | \$167,195 | \$182,410 | \$197,625 | \$212,755 | \$227,970 | \$243,185 |
|  | 3 | \$89,400 | \$107,300 | \$125,200 | \$143,000 | \$160,900 | \$178,800 | \$196,700 | \$214,600 | \$232,500 | \$250,300 | \$268,200 | \$286,100 |
|  | 4 | \$102,810 | \$123,395 | \$143,980 | \$164,450 | \$185,035 | \$205,620 | \$226,205 | \$246,790 | \$267,375 | \$287,845 | \$308,430 | \$329,015 |
| 5.000\% | 1 | \$63,652 | \$76,441 | \$89,157 | \$101,873 | \$114,661 | \$127,305 | \$140,093 | \$152,809 | \$165,525 | \$178,313 | \$191,029 | \$203,745 |
|  | 2 | \$74,885 | \$89,930 | \$104,890 | \$119,850 | \$134,895 | \$149,770 | \$164,815 | \$179,775 | \$194,735 | \$209,780 | \$224,740 | \$239,700 |
|  | 3 | \$88,100 | \$105,800 | \$123,400 | \$141,000 | \$158,700 | \$176,200 | \$193,900 | \$211,500 | \$229,100 | \$246,800 | \$264,400 | \$282,000 |
|  | 4 | \$101,315 | \$121,670 | \$141,910 | \$162,150 | \$182,505 | \$202,630 | \$222,985 | \$243,225 | \$263,465 | \$283,820 | \$304,060 | \$324,300 |
| 5.125\% | 1 | \$60,830 | \$73,010 | \$85,190 | \$97,370 | \$109,480 | \$121,660 | \$133,840 | \$145,950 | \$158,130 | \$170,310 | \$182,420 | \$194,600 |
|  | 2 | \$73,865 | \$88,655 | \$103,445 | \$118,235 | \$132,940 | \$147,730 | \$162,520 | \$177,225 | \$192,015 | \$206,805 | \$221,510 | \$236,300 |
|  | 3 | \$86,900 | \$104,300 | \$121,700 | \$139,100 | \$156,400 | \$173,800 | \$191,200 | \$208,500 | \$225,900 | \$243,300 | \$260,600 | \$278,000 |
|  | 4 | \$99,935 | \$119,945 | \$139,955 | \$159,965 | \$179,860 | \$199,870 | \$219,880 | \$239,775 | \$259,785 | \$279,795 | \$299,690 | \$319,700 |
| 5.250\% | 1 | \$59,990 | \$71,960 | \$84,000 | \$95,970 | \$107,940 | \$119,980 | \$131,950 | \$143,990 | \$155,960 | \$167,930 | \$179,900 | \$191,870 |
|  | 2 | \$72,845 | \$87,380 | \$102,000 | \$116,535 | \$131,070 | \$145,690 | \$160,225 | \$174,845 | \$189,380 | \$203,915 | \$218,450 | \$232,985 |
|  | 3 | \$85,700 | \$102,800 | \$120,000 | \$137,100 | \$154,200 | \$171,400 | \$188,500 | \$205,700 | \$222,800 | \$239,900 | \$257,000 | \$274,100 |
|  | 4 | \$98,555 | \$118,220 | \$138,000 | \$157,665 | \$177,330 | \$197,110 | \$216,775 | \$236,555 | \$256,220 | \$275,885 | \$295,550 | \$315,215 |


|  |  | Prepared by: <br> HOUSING DIVISION <br> DEPARTMENT OF HOUSING AND HUMAN CONCERNS (DHHC) <br> COUNTY OF MAUI <br> Effective: <br> May 1, 2021 |  |  |  |  |  |  |  | $2021$ <br> AFFORDABLE SALES PRICE GUIDELINES MOLOKA'I MULTI-FAMILY |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Percent of Median Income |  |  |  |  |  |  |  |  |  |  |  |
|  |  | Very Low | Low Income |  |  | Below Moderate |  | Moderate |  | Above Moderate |  | Gap Income |  |
|  |  | 50\% \& Below | (51\% to 80\%) |  |  | (81\% to 100\%) |  | (101\% to 120\%) |  | (121\% to 140\%) |  | (141\% to 160\%) |  |
| Prevailing | No. of | 50\% | 60\% | 70\% | 80\% | 90\% | 100\% | 110\% | 120\% | 130\% | 140\% | 150\% | 160\% |
| Int. Rate | Bedroom | \$19,975 | \$23,970 | \$27,965 | \$31,960 | \$35,955 | \$39,950 | \$43,945 | \$47,940 | \$51,935 | \$55,930 | \$59,925 | \$63,920 |
| 5.375\% | 1 | \$59,150 | \$70,910 | \$82,810 | \$94,640 | \$106,470 | \$118,230 | \$130,130 | \$141,960 | \$153,790 | \$165,550 | \$177,380 | \$189,280 |
|  | 2 | \$71,825 | \$86,105 | \$100,555 | \$114,920 | \$129,285 | \$143,565 | \$158,015 | \$172,380 | \$186,745 | \$201,025 | \$215,390 | \$229,840 |
|  | 3 | \$84,500 | \$101,300 | \$118,300 | \$135,200 | \$152,100 | \$168,900 | \$185,900 | \$202,800 | \$219,700 | \$236,500 | \$253,400 | \$270,400 |
|  | 4 | \$97,175 | \$116,495 | \$136,045 | \$155,480 | \$174,915 | \$194,235 | \$213,785 | \$233,220 | \$252,655 | \$271,975 | \$291,410 | \$310,960 |
| 5.500\% | 1 | \$60,184 | \$72,250 | \$84,244 | \$96,309 | \$108,303 | \$120,441 | \$132,434 | \$144,500 | \$156,494 | \$168,559 | \$180,553 | \$192,691 |
|  | 2 | \$70,805 | \$85,000 | \$99,110 | \$113,305 | \$127,415 | \$141,695 | \$155,805 | \$170,000 | \$184,110 | \$198,305 | \$212,415 | \$226,695 |
|  | 3 | \$83,300 | \$100,000 | \$116,600 | \$133,300 | \$149,900 | \$166,700 | \$183,300 | \$200,000 | \$216,600 | \$233,300 | \$249,900 | \$266,700 |
|  | 4 | \$95,795 | \$115,000 | \$134,090 | \$153,295 | \$172,385 | \$191,705 | \$210,795 | \$230,000 | \$249,090 | \$268,295 | \$287,385 | \$306,705 |
| 5.625\% | 1 | \$57,540 | \$69,020 | \$80,500 | \$92,050 | \$103,600 | \$115,010 | \$126,560 | \$138,110 | \$149,590 | \$161,070 | \$172,550 | \$184,100 |
|  | 2 | \$69,870 | \$83,810 | \$97,750 | \$111,775 | \$125,800 | \$139,655 | \$153,680 | \$167,705 | \$181,645 | \$195,585 | \$209,525 | \$223,550 |
|  | 3 | \$82,200 | \$98,600 | \$115,000 | \$131,500 | \$148,000 | \$164,300 | \$180,800 | \$197,300 | \$213,700 | \$230,100 | \$246,500 | \$263,000 |
|  | 4 | \$94,530 | \$113,390 | \$132,250 | \$151,225 | \$170,200 | \$188,945 | \$207,920 | \$226,895 | \$245,755 | \$264,615 | \$283,475 | \$302,450 |
| 5.750\% | 1 | \$56,770 | \$68,110 | \$79,450 | \$90,790 | \$102,130 | \$113,540 | \$124,880 | \$136,220 | \$147,560 | \$158,900 | \$170,240 | \$181,580 |
|  | 2 | \$68,935 | \$82,705 | \$96,475 | \$110,245 | \$124,015 | \$137,870 | \$151,640 | \$165,410 | \$179,180 | \$192,950 | \$206,720 | \$220,490 |
|  | 3 | \$81,100 | \$97,300 | \$113,500 | \$129,700 | \$145,900 | \$162,200 | \$178,400 | \$194,600 | \$210,800 | \$227,000 | \$243,200 | \$259,400 |
|  | 4 | \$93,265 | \$111,895 | \$130,525 | \$149,155 | \$167,785 | \$186,530 | \$205,160 | \$223,790 | \$242,420 | \$261,050 | \$279,680 | \$298,310 |
| 5.875\% | 1 | \$56,000 | \$67,130 | \$78,400 | \$89,600 | \$100,800 | \$111,930 | \$123,200 | \$134,400 | \$145,530 | \$156,730 | \$167,930 | \$179,200 |
|  | 2 | \$68,000 | \$81,515 | \$95,200 | \$108,800 | \$122,400 | \$135,915 | \$149,600 | \$163,200 | \$176,715 | \$190,315 | \$203,915 | \$217,600 |
|  | 3 | \$80,000 | \$95,900 | \$112,000 | \$128,000 | \$144,000 | \$159,900 | \$176,000 | \$192,000 | \$207,900 | \$223,900 | \$239,900 | \$256,000 |
|  | 4 | \$92,000 | \$110,285 | \$128,800 | \$147,200 | \$165,600 | \$183,885 | \$202,400 | \$220,800 | \$239,085 | \$257,485 | \$275,885 | \$294,400 |
| 6.000\% | 1 | \$55,230 | \$66,290 | \$77,280 | \$88,410 | \$99,400 | \$110,530 | \$121,520 | \$132,580 | \$143,640 | \$154,700 | \$165,690 | \$176,750 |
|  | 2 | \$67,065 | \$80,495 | \$93,840 | \$107,355 | \$120,700 | \$134,215 | \$147,560 | \$160,990 | \$174,420 | \$187,850 | \$201,195 | \$214,625 |
|  | 3 | \$78,900 | \$94,700 | \$110,400 | \$126,300 | \$142,000 | \$157,900 | \$173,600 | \$189,400 | \$205,200 | \$221,000 | \$236,700 | \$252,500 |
|  | 4 | \$90,735 | \$108,905 | \$126,960 | \$145,245 | \$163,300 | \$181,585 | \$199,640 | \$217,810 | \$235,980 | \$254,150 | \$272,205 | \$290,375 |
| 6.125\% | 1 | \$54,530 | \$65,380 | \$76,300 | \$87,220 | \$98,070 | \$108,990 | \$119,910 | \$130,760 | \$141,680 | \$152,600 | \$163,520 | \$174,370 |
|  | 2 | \$66,215 | \$79,390 | \$92,650 | \$105,910 | \$119,085 | \$132,345 | \$145,605 | \$158,780 | \$172,040 | \$185,300 | \$198,560 | \$211,735 |
|  | 3 | \$77,900 | \$93,400 | \$109,000 | \$124,600 | \$140,100 | \$155,700 | \$171,300 | \$186,800 | \$202,400 | \$218,000 | \$233,600 | \$249,100 |
|  | 4 | \$89,585 | \$107,410 | \$125,350 | \$143,290 | \$161,115 | \$179,055 | \$196,995 | \$214,820 | \$232,760 | \$250,700 | \$268,640 | \$286,465 |
| 6.250\% | 1 | \$53,830 | \$64,540 | \$75,320 | \$86,030 | \$96,810 | \$107,520 | \$118,300 | \$129,080 | \$139,860 | \$150,570 | \$161,350 | \$172,130 |
|  | 2 | \$65,365 | \$78,370 | \$91,460 | \$104,465 | \$117,555 | \$130,560 | \$143,650 | \$156,740 | \$169,830 | \$182,835 | \$195,925 | \$209,015 |
|  | 3 | \$76,900 | \$92,200 | \$107,600 | \$122,900 | \$138,300 | \$153,600 | \$169,000 | \$184,400 | \$199,800 | \$215,100 | \$230,500 | \$245,900 |
|  | 4 | \$88,435 | \$106,030 | \$123,740 | \$141,335 | \$159,045 | \$176,640 | \$194,350 | \$212,060 | \$229,770 | \$247,365 | \$265,075 | \$282,785 |
| 6.375\% | 1 | \$53,130 | \$63,700 | \$74,340 | \$84,910 | \$95,550 | \$106,190 | \$116,830 | \$127,400 | \$138,040 | \$148,610 | \$159,250 | \$169,820 |
|  | 2 | \$64,515 | \$77,350 | \$90,270 | \$103,105 | \$116,025 | \$128,945 | \$141,865 | \$154,700 | \$167,620 | \$180,455 | \$193,375 | \$206,210 |
|  | 3 | \$75,900 | \$91,000 | \$106,200 | \$121,300 | \$136,500 | \$151,700 | \$166,900 | \$182,000 | \$197,200 | \$212,300 | \$227,500 | \$242,600 |
|  | 4 | \$87,285 | \$104,650 | \$122,130 | \$139,495 | \$156,975 | \$174,455 | \$191,935 | \$209,300 | \$226,780 | \$244,145 | \$261,625 | \$278,990 |
| 6.500\% | 1 | \$52,430 | \$62,860 | \$73,360 | \$83,860 | \$94,290 | \$104,790 | \$115,290 | \$125,720 | \$136,220 | \$146,720 | \$157,220 | \$167,650 |
|  | 2 | \$63,665 | \$76,330 | \$89,080 | \$101,830 | \$114,495 | \$127,245 | \$139,995 | \$152,660 | \$165,410 | \$178,160 | \$190,910 | \$203,575 |
|  | 3 | \$74,900 | \$89,800 | \$104,800 | \$119,800 | \$134,700 | \$149,700 | \$164,700 | \$179,600 | \$194,600 | \$209,600 | \$224,600 | \$239,500 |
|  | 4 | \$86,135 | \$103,270 | \$120,520 | \$137,770 | \$154,905 | \$172,155 | \$189,405 | \$206,540 | \$223,790 | \$241,040 | \$258,290 | \$275,425 |
| 6.625\% | 1 | \$51,730 | \$62,090 | \$72,380 | \$82,810 | \$93,100 | \$103,460 | \$113,750 | \$124,110 | \$134,470 | \$144,830 | \$155,190 | \$165,480 |
|  | 2 | \$62,815 | \$75,395 | \$87,890 | \$100,555 | \$113,050 | \$125,630 | \$138,125 | \$150,705 | \$163,285 | \$175,865 | \$188,445 | \$200,940 |
|  | 3 | \$73,900 | \$88,700 | \$103,400 | \$118,300 | \$133,000 | \$147,800 | \$162,500 | \$177,300 | \$192,100 | \$206,900 | \$221,700 | \$236,400 |
|  | 4 | \$84,985 | \$102,005 | \$118,910 | \$136,045 | \$152,950 | \$169,970 | \$186,875 | \$203,895 | \$220,915 | \$237,935 | \$254,955 | \$271,860 |

HOUSING DIVISION
DEPARTMENT OF HOUSING AND HUMAN CONCERNS (DHHC) COUNTY OF MAU


MULTI-FAMILY


|  |  | Prepared by: <br> HOUSING DIVISION <br> DEPARTMENT OF HOUSING AND HUMAN CONCERNS (DHHC) <br> COUNTY OF MAUI <br> Effective: <br> May 1, 2021 |  |  |  |  |  |  |  |  | JABLE S | ES PRICE MOL MULT | 2021 <br> IDELINES <br> KA'I <br> FAMILY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Percent of Median Income |  |  |  |  |  |  |  |  |  |  |  |
|  |  | Very Low | Low Income |  |  | Below Moderate |  | Moderate |  | Above Moderate |  | Gap Income |  |
|  |  | 50\% \& Below | (51\% to 80\%) |  |  | (81\% to 100\%) |  | (101\% to 120\%) |  | (121\% to 140\%) |  | (141\% to 160\%) |  |
| Prevailing | No. of | 50\% | 60\% | 70\% | 80\% | 90\% | 100\% | 110\% | 120\% | 130\% | 140\% | 150\% | 160\% |
| Int. Rate | Bedroom | \$27,730 | \$33,276 | \$38,822 | \$44,368 | \$49,914 | \$39,950 | \$61,006 | \$66,552 | \$72,098 | \$77,644 | \$83,190 | \$88,736 |
| 8.125\% | 1 | \$44,590 | \$53,550 | \$62,440 | \$71,400 | \$80,290 | \$89,180 | \$98,140 | \$107,030 | \$115,990 | \$124,880 | \$133,840 | \$142,730 |
|  | 2 | \$54,145 | \$65,025 | \$75,820 | \$86,700 | \$97,495 | \$108,290 | \$119,170 | \$129,965 | \$140,845 | \$151,640 | \$162,520 | \$173,315 |
|  | 3 | \$63,700 | \$76,500 | \$89,200 | \$102,000 | \$114,700 | \$127,400 | \$140,200 | \$152,900 | \$165,700 | \$178,400 | \$191,200 | \$203,900 |
|  | 4 | \$73,255 | \$87,975 | \$102,580 | \$117,300 | \$131,905 | \$146,510 | \$161,230 | \$175,835 | \$190,555 | \$205,160 | \$219,880 | \$234,485 |
| 8.250\% | 1 | \$44,100 | \$52,920 | \$61,740 | \$70,560 | \$79,310 | \$88,130 | \$96,950 | \$105,770 | \$114,590 | \$123,410 | \$132,230 | \$141,050 |
|  | 2 | \$53,550 | \$64,260 | \$74,970 | \$85,680 | \$96,305 | \$107,015 | \$117,725 | \$128,435 | \$139,145 | \$149,855 | \$160,565 | \$171,275 |
|  | 3 | \$63,000 | \$75,600 | \$88,200 | \$100,800 | \$113,300 | \$125,900 | \$138,500 | \$151,100 | \$163,700 | \$176,300 | \$188,900 | \$201,500 |
|  | 4 | \$72,450 | \$86,940 | \$101,430 | \$115,920 | \$130,295 | \$144,785 | \$159,275 | \$173,765 | \$188,255 | \$202,745 | \$217,235 | \$231,725 |
| 8.375\% | 1 | \$43,610 | \$52,290 | \$60,970 | \$69,720 | \$78,470 | \$87,150 | \$95,830 | \$104,580 | \$113,260 | \$121,940 | \$130,760 | \$139,440 |
|  | 2 | \$52,955 | \$63,495 | \$74,035 | \$84,660 | \$95,285 | \$105,825 | \$116,365 | \$126,990 | \$137,530 | \$148,070 | \$158,780 | \$169,320 |
|  | 3 | \$62,300 | \$74,700 | \$87,100 | \$99,600 | \$112,100 | \$124,500 | \$136,900 | \$149,400 | \$161,800 | \$174,200 | \$186,800 | \$199,200 |
|  | 4 | \$71,645 | \$85,905 | \$100,165 | \$114,540 | \$128,915 | \$143,175 | \$157,435 | \$171,810 | \$186,070 | \$200,330 | \$214,820 | \$229,080 |
| 8.500\% | 1 | \$43,120 | \$51,660 | \$60,270 | \$68,950 | \$77,560 | \$86,100 | \$94,780 | \$103,390 | \$111,930 | \$120,610 | \$129,220 | \$137,830 |
|  | 2 | \$52,360 | \$62,730 | \$73,185 | \$83,725 | \$94,180 | \$104,550 | \$115,090 | \$125,545 | \$135,915 | \$146,455 | \$156,910 | \$167,365 |
|  | 3 | \$61,600 | \$73,800 | \$86,100 | \$98,500 | \$110,800 | \$123,000 | \$135,400 | \$147,700 | \$159,900 | \$172,300 | \$184,600 | \$196,900 |
|  | 4 | \$70,840 | \$84,870 | \$99,015 | \$113,275 | \$127,420 | \$141,450 | \$155,710 | \$169,855 | \$183,885 | \$198,145 | \$212,290 | \$226,435 |
| 8.625\% | 1 | \$42,560 | \$51,100 | \$59,570 | \$68,110 | \$76,650 | \$85,190 | \$93,660 | \$102,200 | \$110,670 | \$119,210 | \$127,750 | \$136,290 |
|  | 2 | \$51,680 | \$62,050 | \$72,335 | \$82,705 | \$93,075 | \$103,445 | \$113,730 | \$124,100 | \$134,385 | \$144,755 | \$155,125 | \$165,495 |
|  | 3 | \$60,800 | \$73,000 | \$85,100 | \$97,300 | \$109,500 | \$121,700 | \$133,800 | \$146,000 | \$158,100 | \$170,300 | \$182,500 | \$194,700 |
|  | 4 | \$69,920 | \$83,950 | \$97,865 | \$111,895 | \$125,925 | \$139,955 | \$153,870 | \$167,900 | \$181,815 | \$195,845 | \$209,875 | \$223,905 |
| 8.750\% | 1 | \$42,070 | \$50,540 | \$58,940 | \$67,340 | \$75,810 | \$84,140 | \$92,610 | \$101,080 | \$109,410 | \$117,880 | \$126,350 | \$134,680 |
|  | 2 | \$51,085 | \$61,370 | \$71,570 | \$81,770 | \$92,055 | \$102,170 | \$112,455 | \$122,740 | \$132,855 | \$143,140 | \$153,425 | \$163,540 |
|  | 3 | \$60,100 | \$72,200 | \$84,200 | \$96,200 | \$108,300 | \$120,200 | \$132,300 | \$144,400 | \$156,300 | \$168,400 | \$180,500 | \$192,400 |
|  | 4 | \$69,115 | \$83,030 | \$96,830 | \$110,630 | \$124,545 | \$138,230 | \$152,145 | \$166,060 | \$179,745 | \$193,660 | \$207,575 | \$221,260 |

Maximum affordable sales price is based on the following factors:
39,950 Median family income as established by the Department of Housing and Human Concerns (DHHC)
30 Number of years for a fixed-rate mortgage loan with no discount points
$\mathbf{3 0 \%}$ Percentage of gross monthly income for housing expenses (principle and interest payment only)
$5 \%$ Percentage of the purchase price for downpayment

Prepared by:
DEPARTMENT OF HOUSING AND HUMAN CONCERNS (DHHC)

INCOME LIMITS FOR RENTAL UNITS (BY FAMILY SIZE \& PERCENTAGE OF MEDIAN FAMILY INCOME)

| \% of <br> Median | 1 PERSON | 2 PERSON | 3 PERSON | 4 PERSON | 5 PERSON | 6 PERSON | 7 PERSON | 8 PERSON |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $10 \%$ | 0.7 | 0.8 | 0.9 | 1.0 | 1.08 | 1.16 | 1.24 | 1.32 |
| $20 \%$ | $\$ 5,590$ | $\$ 3,200$ | $\$ 3,600$ | $\$ 4,000$ | $\$ 4,310$ | $\$ 4,630$ | $\$ 4,950$ | $\$ 5,270$ |
| $30 \%$ | $\$ 8,390$ | $\$ 6,390$ | $\$ 7,190$ | $\$ 7,990$ | $\$ 8,630$ | $\$ 9,270$ | $\$ 9,910$ | $\$ 10,550$ |
| $40 \%$ | $\$ 11,190$ | $\$ 12,780$ | $\$ 14,380$ | $\$ 15,980$ | $\$ 17,940$ | $\$ 13,900$ | $\$ 14,860$ | $\$ 15,820$ |
| $50 \%$ | $\$ 13,980$ | $\$ 15,980$ | $\$ 17,980$ | $\$ 19,980$ | $\$ 21,570$ | $\$ 18,540$ | $\$ 19,820$ | $\$ 21,090$ |
| $60 \%$ | $\$ 16,780$ | $\$ 19,180$ | $\$ 21,570$ | $\$ 23,970$ | $\$ 25,890$ | $\$ 27,810$ | $\$ 24,770$ | $\$ 26,370$ |
| $70 \%$ | $\$ 19,580$ | $\$ 22,370$ | $\$ 25,170$ | $\$ 27,970$ | $\$ 30,200$ | $\$ 32,440$ | $\$ 34,720$ | $\$ 31,640$ |
| $80 \%$ | $\$ 22,370$ | $\$ 25,570$ | $\$ 28,760$ | $\$ 31,960$ | $\$ 34,520$ | $\$ 37,070$ | $\$ 39,630$ | $\$ 36,910$ |
| $90 \%$ | $\$ 25,170$ | $\$ 28,760$ | $\$ 32,360$ | $\$ 35,960$ | $\$ 38,830$ | $\$ 41,710$ | $\$ 44,580$ | $\$ 42,190$ |
| $100 \%$ | $\$ 27,970$ | $\$ 31,960$ | $\$ 35,960$ | $\$ 39,950$ | $\$ 43,150$ | $\$ 46,340$ | $\$ 49,540$ | $\$ 52,730$ |
| $110 \%$ | $\$ 30,760$ | $\$ 35,160$ | $\$ 39,550$ | $\$ 43,950$ | $\$ 47,460$ | $\$ 50,980$ | $\$ 54,490$ | $\$ 58,010$ |
| $120 \%$ | $\$ 33,560$ | $\$ 38,350$ | $\$ 43,150$ | $\$ 47,940$ | $\$ 51,780$ | $\$ 55,610$ | $\$ 59,450$ | $\$ 63,280$ |
| $130 \%$ | $\$ 36,350$ | $\$ 41,550$ | $\$ 46,740$ | $\$ 51,940$ | $\$ 56,090$ | $\$ 60,240$ | $\$ 64,400$ | $\$ 68,550$ |
| $140 \%$ | $\$ 39,150$ | $\$ 44,740$ | $\$ 50,340$ | $\$ 55,930$ | $\$ 60,400$ | $\$ 64,880$ | $\$ 69,350$ | $\$ 73,830$ |

AFFORDABLE RENT GUIDELINES (BY UNIT SIZE \& PERCENTAGE OF MEDIAN FAMILY INCOME)

| \% of <br> Median | 0 | 1 | 2 | 3 | 4 | 5 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $10 \%$ | $\$ 70$ | $\$ 75$ | $\$ 90$ | $\$ 104$ | $\$ 116$ | $\$ 128$ |
| $20 \%$ | $\$ 140$ | $\$ 150$ | $\$ 180$ | $\$ 208$ | $\$ 232$ | $\$ 256$ |
| $30 \%$ | $\$ 210$ | $\$ 225$ | $\$ 270$ | $\$ 312$ | $\$ 348$ | $\$ 384$ |
| $40 \%$ | $\$ 280$ | $\$ 300$ | $\$ 360$ | $\$ 416$ | $\$ 464$ | $\$ 511$ |
| $50 \%$ | $\$ 350$ | $\$ 375$ | $\$ 450$ | $\$ 519$ | $\$ 579$ | $\$ 639$ |
| $60 \%$ | $\$ 420$ | $\$ 450$ | $\$ 539$ | $\$ 623$ | $\$ 695$ | $\$ 767$ |
| $70 \%$ | $\$ 490$ | $\$ 524$ | $\$ 629$ | $\$ 727$ | $\$ 811$ | $\$ 895$ |
| $80 \%$ | $\$ 559$ | $\$ 599$ | $\$ 719$ | $\$ 831$ | $\$ 927$ | $\$ 1,023$ |
| $90 \%$ | $\$ 629$ | $\$ 674$ | $\$ 809$ | $\$ 935$ | $\$ 1,043$ | $\$ 1,151$ |
| $100 \%$ | $\$ 699$ | $\$ 749$ | $\$ 899$ | $\$ 1,039$ | $\$ 1,159$ | $\$ 1,278$ |
| $110 \%$ | $\$ 769$ | $\$ 824$ | $\$ 989$ | $\$ 1,143$ | $\$ 1,275$ | $\$ 1,406$ |
| $120 \%$ | $\$ 839$ | $\$ 899$ | $\$ 1,079$ | $\$ 1,247$ | $\$ 1,390$ | $\$ 1,534$ |
| $130 \%$ | $\$ 909$ | $\$ 974$ | $\$ 1,169$ | $\$ 1,350$ | $\$ 1,506$ | $\$ 1,662$ |
| $140 \%$ | $\$ 979$ | $\$ 1,049$ | $\$ 1,259$ | $\$ 1,454$ | $\$ 1,622$ | $\$ 1,790$ |

[^1]
[^0]:    Note: Affordable rents are based on $\mathbf{3 0 \%}$ of gross monthly income. Affordable rents include utilities.

[^1]:    Note: Affordable rents are based on $\mathbf{3 0 \%}$ of gross monthly income. Affordable rents include utilities.

