





Years of making Maui, Moloka'i, Lāna'i better since 1921



Maui Electric – Celebrating 95 Years

Maui Electric Company Formed in 1921





We continue to change to address the growing energy needs of Maui County

Maui Electric – What's Next?

We are a company with a long-standing history and we're moving forward to help our state achieve the most ambitious energy goals in the nation.





Maui Electric – A strong company moving forward

- Ensure electric bills are stable and affordable for everyone
- Maintain reliable service to ALL customers
- Help our state achieve 100 percent renewable energy by 2045





70,000 customers served.

Supporting the families of **360** employees.





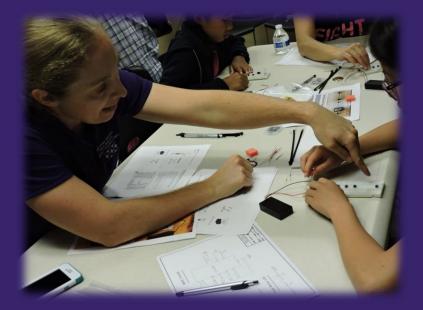
\$12_{million spent locally} for goods and services.





\$10.7 million paid to the County of Maui for 2015 franchise tax.





\$144,000 donated to Maui County community organizations and school programs in 2015.

Nearly \$1 million donated to our Maui County community in the past several years.





Affordable Energy

- Reducing our use of oil: Decreased annual fuel use by close to 14 million gallons since 2011
- Selecting the most responsible, costeffective fuel choices
- Purchasing power of a five-island company



Affordable Energy

- Working to offer more customer options: Demand Response, Time-of-Use Rates
- Improving efficiency by sharing services across five islands
- Leveraging partnerships: Hawaii Natural Energy Institute Battery Project



Reliable Energy

- Nearly \$2 million spent on vegetation management annually – a major cause of outages
- Over \$1.2 million worth of materials, capital and labor dedicated during Hurricane Iselle, including when Maui team helped on Hawai'i Island
- Balancing generation 24/7: As-available vs. firm



Reliable Energy

- Installation of technology for faster restorations
- Supported cost for \$3.7 million battery project on Moloka'i
- Proposed \$340 million to modernize our system with Smart Grid technology: Faster restorations, customer control and more efficient power production and delivery

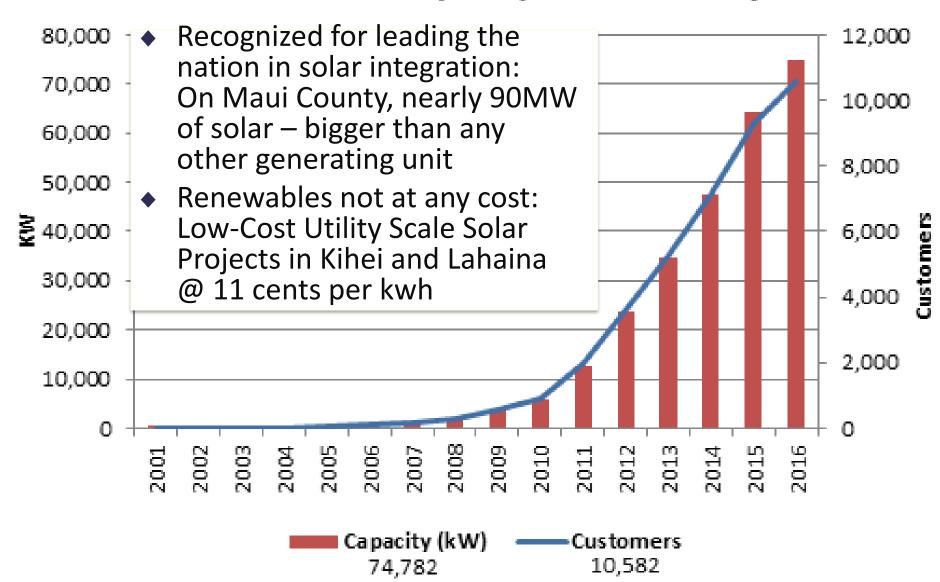


Clean Energy

- Four years ahead of state's clean energy goal of reaching 30 percent by 2020
- Changing the way we operate: On average 90 percent or more wind energy used daily from the three privately-owned wind farms
- Community Based Renewables



Clean Energy – Solar Leaders Cumulative NEM Capacity and Count by Year



Clean Energy

- Electric Vehicles: Awarded Clean Energy Transformational Achievement for innovative fast-charging stations and moving forward with formalized plans for electrification of transportation
- Partnering on pilot projects designed to support more renewables, particularly on Moloka'i





Mahalo

