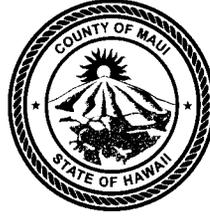


ALAN M. ARAKAWA
Mayor



KA'ALA BUENCONSEJO
Director

BRIANNE L. SAVAGE
Deputy Director

(808) 270-7230
Fax (808) 270-7934

DEPARTMENT OF PARKS AND RECREATION

700 Hali'a Nakoa Street Unit 2, Wailuku, Hawaii 96793

April 11, 2017

Ms. Lynn A.S. Araki-Regan
Budget Director, County of Maui
200 South High Street
Wailuku, Hawaii 96793

Honorable Alan M. Arakawa
Mayor, County of Maui
200 South High Street
Wailuku, Hawaii 96793

For Transmittal to:
Honorable Riki Hokama
Chair, Budget and Finance Committee
Maui County Council
200 South High Street
Wailuku, Hawaii 96793

Dear Chair Hokama:

**SUBJECT: REQUESTS / QUESTIONS FROM THE APRIL 6, 2017 MEETING
(PR-7)(BF-1)**

The following is our Department's response to requests/questions from the April 6, 2017 meeting:

1. *Please submit a revised proposal for green fees for the Waiehu Municipal Golf Course to allow the course to remain open. (RH)*

Please see the attached proposal.

RECEIVED
APR 11 2017
COUNTY OF MAUI
BUDGET AND FINANCE COMMITTEE

A handwritten signature in black ink, appearing to be "for Lynn".

4/12/17

2. *Provide a plan to implement improvements at the Waiehu Municipal Golf Course, including integrating seashore paspalum on the greens. Explore opportunities for improvements and revenue generation by examining practices at other golf courses throughout the State. (RH)*

Details of the plan to implement improvements to the Course including the integrating of seashore paspalum will be in our response to PR-6 BF-1 Questions No. 3. We have contacted the other golf courses throughout the State and will transmit their information once received. Proposed revenue generating opportunities that we are currently researching are concessions, sponsorship, social media management and marketing, and the incorporation of fees for special events.

Should you have any questions, please contact me at Ext. 7385.

Sincerely,



KA'ALA BUENCONSEJO
Director of Parks and Recreation

KB:KP:lms

c: Brianne Savage, Deputy Director
Karla Peters, Parks Maintenance Superintendent
Todd Allen, Golf Course Superintendent



WAIEHU RATES AND FEES FY2018 PROPOSAL

RATES AND FEES	Current	Proposal #1 Competitive	Proposal #2 - 15% increase	Proposal #3- 20% increase	Proposal #4- 25% increase
WEEKDAY					
		With Neighboring Courses			
Non- Resident	\$50.00	\$54.00	\$58.00	\$60.00	\$63.00
Resident	\$13.00	\$14.00	\$15.00	\$16.00	\$17.00
Senior	\$8.00	\$10.00	\$10.00	\$11.00	\$11.00
Hawaii State/ Military	\$20.00	\$22.00	\$23.00	\$24.00	\$25.00
Student (no twilight)	\$2.00	\$2.00	\$2.00	\$2.00	\$2.00
1:00 pm Twilight or 9 Holes		half of daily rate	half of daily rate	half of daily rate	half the daily rate
WEEKEND and HOLIDAYS					
Non-Resident	\$55.00	\$60.00	\$63.00	\$66.00	\$69.00
Resident	\$18.00	\$20.00	\$22.00	\$22.00	\$23.00
Senior	\$12.00	\$14.00	\$14.00	\$15.00	\$15.00
Hawaii State/ Military	\$25.00	\$26.00	\$28.00	\$30.00	\$31.00
Student (no twilight)	\$3.00	\$3.00	\$3.00	\$3.00	\$3.00
Twilight or 9 Holes		Half of daily rate	half of daily rate	half of daily rate	half the daily rate
Special Programs					
Tournaments	\$15.00	\$18.00	\$18.00	\$18.00	\$18.00
Club No show Fee (each golfer)	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00
Students Monthly under the age of 18	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00
		-			
Lessee Pricing					
Golf Cart Rentals 18 holes		\$20.00	\$20.00	\$20.00	\$20.00
Golf Cart Rentals 9 holes		\$10.00	\$10.00	\$10.00	\$10.00
Generic Golf Club Rental		\$20.00	\$20.00	\$20.00	\$20.00
Premium Golf Club Rental		\$35.00	\$35.00	\$35.00	\$35.00