# HOUSING AND HUMAN CONCERNS COUNTY OF MAUI

### RECEIVED

LORI TSUHAKO Acting Director

LINDA R. MUNSELL Deputy Director

200 SOUTH HIGH STREET • WAILUKU, HAWAII 96793 • PHONE (808) 270-7805 • FAX 270-71657 FMAIL director.him@pautgunty.gov

March 28, 2019

OFFICE OF THE COUNTY COUNCIL

APPROVED FOR TRANSMITTAL

Ms. Michele M. Yoshimura
Budget Director, County of Maui
200 South High Street
Wailuku, Hawaii 96793

Honorable Michael P. Victorino Mayor, County of Maui 200 South High Street Wailuku, Hawaii 96793

For Transmittal to:

Honorable Keani Rawlins-Fernandez Chair, Economic Development and Budget Committee Maui County Council 200 South High Street Wailuku, Hawaii 96793

Dear Chair Rawlins-Fernandez:

SUBJECT: FISCAL YEAR ("FY") 2020 BUDGET (HC-1) (EDB-1)

Thank you for your correspondence of March 19, 2019 requesting a copy of the annual budget of each grantee proposed in the Department's Fiscal Year 2020 Budget.

Attached is the requested information provided by each grantee which the Department has received to date.

Thank you for the opportunity to provide this information. Should you have any questions, please feel free to contact me at Ext. 7805.

Sincerely.

LORI TSUHAKO

Acting Director of Housing and Human Concerns

Attachments

#### Request for Agency FY 2020 Fiscal Information

#### **DHHC GRANT AGENCIES RESPONSES**

- 1. Aloha House
- 2. Best Buddies
- 3. Big Brothers Big Sisters of Hawaii
- 4. Boys & Girls Clubs of Maui
- 5. Community Clinic of Maui
- 6. E Malama I Na Keiki O Lanai
- 7. Family Life Center
- 8. Feed My Sheep
- 9. Hale Mahaolu
- 10. Hale Makua Health Services
- 11. Hana Youth Center
- 12. Hawaii Public Health Institute
- 13. Hawaiian Kamalii
- 14. Hui Laulima O Hana
- 15. Imua Family Services
- 16. Ka Hale A Ke Ola Homeless Resource Centers
- 17. Ka Hale Pomaikai
- 18. Kihei Youth Center
- 19. Kumpang Lanai
- 20. Lahaina Intermediate School Foundation
- 21. Lanai Youth Center
- 22. Lanai Community Health Center
- 23. Legal Aid Society of Hawaii
- 24. Malama Na Makua A Keiki
- 25. Maui A.I.D.S. Foundation
- 26. Maui Academy of Performing Arts

- 27. Maui Adult Day Care Centers
- 28. Maui Economic Opportunity
- 29. Maui Family Support Services
- 30. Maui Food Bank
- 31. Maui Hui Malama
- 32. Maui Humane Society
- 33. Maui Youth & Family Services
- 34. Mediation Services of Maui
- 35. Mental Health Association Hawaii
- 36. Mental Health Kokua
- Molokai Child Abuse Prevention Pathways
- 38. Molokai Community Service Council
- 39. Molokai General Hospital
- 40. Molokai Humane Society
- 41. National Kidney Foundation of Hawaii
- 42. Ohana Makamae
- 43. Paia Youth Council
- 44. Partners In Development
- 45. PATCH Parents & Children Together
- 46. Hale Kau Kau (Roman Catholic Church)
- 47. Special Olympics Hawaii, Maui County
- 48. The Salvation Army
- 49. Teens On Call (Tri-Isle RC&D)
- 50. Hooulu Na Kamalii (Tri-Isle RC&D)
- 51. Women Helping Women
- 52. Na Hoaloha Maui

### DHHC Request for FY 2020 Agency Fiscal Information "Annual Budget"

| AGENCY NAME                                  | Dt Rcvd   | from Name                      | from Email Address               |
|--|-----------|--------------------------------|----------------------------------|
| Aloha House                                  | 3/27/2019 | Patrick Saka                   | psaka@aloha-house.org            |
| Best Buddies International                   | 3/26/2019 | Sarah Man                      | saraman@bestbuddies.org          |
| Big Brothers Big Sisters Of Hawaii           | 3/27/2019 | Glacen Florita                 | gflorita@bbbshawaii.org          |
| Boys & Girls Club Of Maui                    | 3/27/2019 | Susan Ellingwood, Controller   | susane@bgcmaui.org               |
| Child And Family Services                    |           | no response                    |                                  |
| Community Clinic Of Maui                     | 3/21/2019 | Monique van der aa, CFO        | monique@ccmaui.org               |
| E Malama I Na Keiki O Lana`l                 | 3/27/2019 | ?                              | emalamainakeikiolanai@gmail.com  |
| Family Life Center                           | 3/27/2019 | Maude Cumming                  | maude@flcmaui.org                |
| Feed My Sheep                                | 3/26/2019 | Joyce Kawaami                  | joyce@feedmysheepmaui.com        |
| Hale Mahaolu                                 | 3/26/2019 | Marlynn Tanji                  | mtanji@halemahaolu.org           |
| Hale Makua Health Services                   | 3/27/2019 | Denise Thayer, Director of Mar | denist@halemakua.org             |
| Hana Youth Center                            | 3/27/2019 | W. Keoki Kalani                | hanayouthcenter@netscape.net     |
| Hawaii Public Health Institute               | 3/27/2019 | Rick Collins, CPS              | rick@hiphi.org                   |
| Hawaiian Kamali`i                            | 3/27/2019 | ?                              | hawaiiancanoeclub@gmail.com      |
| Hui Laulima O Hana                           | 3/21/2019 | Rizza Jessop, Accountant       | rizzaj@boeckmancpa.com           |
| lmua Family Services                         | 3/21/2019 | Joanna Tomchak                 | jtomchak@imuafamilyservices.org  |
| Ka Hale A Ke Ola Homeless Resource Centers   | 3/25/2019 | Thanaid Uralwong               | Thanaid.Uralwong@khako.org       |
| Ka Hale Pomaika`i                            | 3/27/2019 | Shari Lynn, ED                 | shari@kahalepomaikai.org         |
| Kihei Youth Center                           | 3/27/2019 | Lehuanani Huddleston-Hafoka,   | kiheiyouthcenteronmaui@yahoo.com |
| Kumpang Lanai                                | 3/27/2019 | Joelle Aki, ED                 | cdfl96763@gmail.com              |
| Lahaina Intermediate School Foundation       | 3/26/2019 | Althea Viernes                 | altheav@hotmail.com              |
| Lana`i Youth Center                          | 3/27/2019 | Nancy Rajaei                   | nancy@lanaiyc.org                |
| Lanai Community Health Center                | 3/26/2019 | Nina Riel, CFO                 | nriel@lanaihealth.org            |
| Legal Aid Society Of Hawaii                  | 3/22/2019 | Jim Gagne, Dir of Finance      | Jim.Gagne@legalaidhawaii.org     |
| Malama Na Makua A Keiki                      | 3/27/2019 | Patrick Saka                   | psaka@aloha-house.org            |
| Maui A.I.D.S. Foundation                     | 3/27/2019 | Walt Murphy, Finance Director  | walt@mauiaids.org                |
| Maui Academy Of Performing Arts              | 3/26/2019 | Peggy Harmon                   | peggy@mauiacademy.org            |
| Maui Day Care For Senior Citizens & Disabled | 3/26/2019 | Margie Dela Cruz               | margie@madcc.org                 |
| Maui Economic Opportunity                    | 3/17/2019 | Debbie Cabebe                  | debbie.cabebe@meoinc.org         |

### DHHC Request for FY 2020 Agency Fiscal Information "Annual Budget"

| AGENCY NAME   | Dt Rcvd   | from Name                        | from Email Address                     |
|---|-----------|----------------------------------|--|
| Maui Family Support Services                                | 3/27/2019 | Edeluisa Baguio-Larena           | edeluisa@mfss.org                      |
| Maui Food Bank  | 3/21/2019 | Richard Yust, ED                 | rich@mauifoodbank.org                  |
| Maui Hui Malama   | 3/27/2019 | Chelsie Haunga Evans, ED         | chelsie@mauihui.org                    |
| Maui Humane Society   | 3/27/2019 | Tom Bellerue                     | finance@mauihumanesociety.org          |
| Maui Youth And Family Services                              | 3/27/2019 | Patrick Saka                     | psaka@aloha-house.org                  |
| Mediation Services Of Maui                                  | 3/27/2019 | Bevanne Bowers                   | bbowers@mauimediation.org              |
| Mental Health Association In Hawaii                         | 3/27/2019 | Trisha Kajimura                  | trisha.kajimura@mentalhealthhawaii.org |
| Mental Health Kokua*  | 3/25/2019 | Cordula Diaz                     | cdiaz@mhkhawaii.org                    |
| Moloka`i Child Abuse Prevention Pathways (Mcap)             | 3/27/2019 | Elizabeth Fujii                  | efujii@molokaicapp.org                 |
| Molokai Community Service Council                           | 3/27/2019 | Eliza-Kay Vendiola, Fiscal Clerk | elizav@molokai.org                     |
| Molokai General Hospital                                    | 3/22/2019 | Punahele Alcon                   | palcon@queens.org                      |
| Molokai Humane Society                                      | 3/28/2019 | Hoala Davis                      | molokaihumanesociety.org               |
| National Kidney Foundation Of Hawaii                        | 3/21/2019 | Ann Hataoka                      | ahataoka@kidneyhawaii.org              |
| Ohana Makamae   | 3/27/2019 | Cynthia Santiago                 | c.santiago@ohanamakamae.org            |
| Paía Youth Council  | 3/24/2019 | Susun White                      | admin@pyccmaui.org                     |
| Parents And Children Together                               |           | no response                      |  |
| Partners In Development Foundation                          | 3/27/2019 | Paul Chun, Prgm Accountant/B     | pchun@pidfoundaton.org                 |
| PATCH "People Attentive To Children"                        | 3/27/2019 | Janel Tai, Office Financial Mngr | jtai@patch-hi.org                      |
| Hale Kau Kau (St Theresa - Roman Catholic Church In The Sta | 3/27/2019 | Claudine San Nicolas, ED         | csanicolas@rcchawaii.org               |
| Special Olympics Hawaii                                     | 3/27/2019 | Adrienne Laurion                 | kainalu2@aol.com                       |
| The Maui Farm   |           | no response                      |  |
| The Salvation Army  | 3/25/2019 | Steven Howard                    | Steven.Howard@usw.salvationarmy.org    |
| Tri-Isle RC&D (Teens On Call)                               | 3/27/2019 |                                  |  |
| Tri-Isle RC&D (Hooulu Na Kamalii)                           | 3/27/2019 | Nadine Auwana Chase, Project     | nadine@tri-isle.org                    |
| Women Helping Women   | 3/27/2019 | Micheal Seino                    | financial@whwmaui.net                  |
| Na Hoaloha Maui   | 3/28/2019 | Rosmary Robinson                 | rosemary@hahoaloha.org                 |
| # Agencies emailed:   | 55        | # Responded:                     | 52                                     |

| Agency Name                                 | Aloha House, Inc. |                            |                               |                                       |          |              |
|---|-------------------|----------------------------|-------------------------------|---------------------------------------|----------|--------------|
| _ ,   | Sa                | lary of Executive          | ,                             |                                       |          |              |
| Total Annual Budget                         |                   | Director (or equivalent)   | Number of Employees           |                                       | Tota     | Paýróll      |
| \$ 10,500,000.00                            | Jud (<br>\$119    | Cunningham, CEO -<br>1,000 | 130 Projected for FY 20       | \$                                    |          | 5,803,000.00 |
| Non-payroll Operating Expe                  | nses (b           | y category)                | Capital Expendi               | tures (l                              | oy proje | ct)          |
| Category                                    |                   | Amount                     | Project                       |                                       |          | Amount       |
| Program & Contract Program<br>Delivery/Food | \$                | 2,163,000.00               | Capital Repairs to Facilities |                                       | \$       | 30,000.00    |
| Rent & Utilities                            | \$                | 374,000.00                 |                               |                                       |          |              |
| Replacement Reserve (Depreciation)          | \$                | 100,000.00                 |                               |                                       |          |              |
| Vehicle Expenses / Mileage<br>Reimbursement | \$                | 17,000.00                  |                               |                                       |          |              |
| Professional Fees                           | \$                | 647,000.00                 |                               |                                       |          |              |
| Office/Printing/Communications              | \$                | 141,000.00                 |                               |                                       |          |              |
| Insurance                                   | \$                | 59,000.00                  |                               |                                       |          |              |
| Facilities Maintenance & Supplies           | \$                | 140,000.00                 |                               |                                       |          |              |
| Travel                                      | \$                | 1,000.00                   |                               | :                                     |          |              |
| Information Technology                      | \$                | 33,000.00                  |                               |                                       |          |              |
| Hiring & Training                           | \$                | 16,000.00                  |                               |                                       |          |              |
| Indirect Expenses (Admin/Overhead)          | \$                | 1,006,000.00               |                               |                                       |          |              |
| Total Non-Payroll Operating<br>Expenses     | \$                | 4,697,000.00               | Total Capital Expenditures    |                                       | \$       | 30,000.00    |
|   |                   |                            | Sources                       |                                       |          |              |
| All Grants                                  | <b>1</b> 2        | Amount                     | Donations Desirate Const.     |                                       |          | Amount       |
| STATE - AMHD/CAMHD, LCRS                    | \$                | 2,940,000.00               | Private Grants                |                                       | \$       | 10,000.00    |
| FEDERAL STATE JUDICIARY:MDC, IOP, RES, IFT, | \$                | 264,000.00                 | Maui United Way               | · · · · · · · · · · · · · · · · · · · | \$       | 16,000.00    |
| SOTP  | \$                | 1,188,000.00               | Maui Charity Walk             |                                       | \$       | 1,000.00     |
| County of Maui                              | \$                | 261,000.00                 |                               |                                       |          |              |
| Total Grants                                | \$                | 4,653,000.00               | Total Donati                  | ons                                   | \$       | 27,000.00    |
| Fundraisers                                 |                   | Amount                     | Other income                  |                                       | V. Tari  | Amount       |
| None  |                   |                            | Insurance Billing             |                                       | \$       | 5,280,000.00 |
|   |                   |                            | Fees for Service              |                                       | \$       | 250,000.00   |
|   |                   |                            | None Government Contracts     |                                       | \$       | 260,000.00   |
|   |                   |                            | Investment Income             |                                       | \$       | 60,000.00    |
| Total Fundraisers                           |                   |                            | Total Other Inco              | me                                    | \$       | 5,850,000.00 |

<sup>&</sup>gt; Please note that total payroll, non-payroll operating expenses and capital expenditures should equal all funding sources

| Agency Name                          | Best Buddies Internat   | onal, Inc.                        |               |  |  |
|--------------------------------------|---|-----------------------------------|---------------|--|--|
| Total Annual Budget                  | Salary of Executive Director (or equivalent   | Number of Employees               | Total Payroll |  |  |
| \$390,392                            | \$66,30   | 00 4.0 FTE                        | \$223,110     |  |  |
| Non-payroll Operating                | Expenses (by category)  | Capital Expenditures (by project) |               |  |  |
| Category                             | Amount  | Project                           | Amount        |  |  |
| Site Visits/Travel                   | \$4,2   | 00 N/A                            |               |  |  |
| Staff Recruitment/Training           | \$6,30  | 00                                |               |  |  |
| Volunteer Training                   | \$18,4  | 15                                |               |  |  |
| Volunteer Engagement                 | \$4,79  | 96                                |               |  |  |
| Equipment                            | \$9   | 99                                |               |  |  |
| Evaluations                          | \$17  | 76                                |               |  |  |
| Office Space Utilities               | \$13,8  | 55                                |               |  |  |
| Postage                              | \$50  | 00                                |               |  |  |
| Supplies Printing                    | \$1,60  | 00                                |               |  |  |
| Telecommunications                   | \$5,23  | 38                                |               |  |  |
| Indirect Costs                       | \$78,52   | 25                                |               |  |  |
| Management/Fundraising               | \$32,93   | 17                                |               |  |  |
| Government Fees                      | \$66  | 51                                |               |  |  |
| Total Non-Payroll Operat<br>Expenses | ting \$167,28   | 2 Total Capital Expenditures      | N/A           |  |  |
|                                      | Fundi   | ng Sources                        |               |  |  |
| All Grants                           | Amount  | Donations                         | Amount        |  |  |
| Foundations                          | \$66,50   | 00 Corporate Donations            | \$7,000       |  |  |
| Government Grants                    | \$180,02  | 9 Individual Donations            | \$8,700       |  |  |
|                                      |   | Cause Related Marketing           | \$500         |  |  |
|                                      |   |                                   |               |  |  |
|                                      |   |                                   |               |  |  |
| Total (                              | CONTRACTOR OF THE PROPERTY OF |                                   |               |  |  |
| Fundraisers                          | Amount  | Other Income                      | Amount        |  |  |
| State Fundraisers/Special Ev         | rents \$120,00  | O Chapter Dues                    | \$9,900       |  |  |
| Total Fundr                          | aisers \$120,00   | 0 Total Other Incon               | ne \$9,900    |  |  |

Please note that total payroll, non-payroll operating expenses and capital expenditures should equal all funding sources.

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| Agency Name                          |                  | ers Big Sisters H | lawaii, Inc.   |               |
|--------------------------------------|------------------|-------------------|--|---------------|
| <b>Total Annual Budget</b>           | 675 \$104,220 28 |                   | Number of Employees  | Total Payroll |
| \$1,969,675                          |                  |                   | 28   | \$1,498,084   |
| Non-payroll Operating                |                  |                   | Capital Expenditures   | (by project)  |
| Category                             |                  | Amount            | Project  | Amount        |
| Direct Program Expenses              |                  | \$36,650          |  |               |
| Administrative/Operations            |                  | 166,480           |  |               |
| Occupancy Costs                      |                  | 140,780           |  |               |
| Supplies                             |                  | 26,941            |  |               |
| Equipment                            |                  | 8,750             |  |               |
| Travel                               |                  | 46,990            |  |               |
| Advertising & Marketing              |                  | 45,000            |  |               |
|                                      |                  |                   |  |               |
| Total Non-Payroll Operat<br>Expenses | ing              | \$471,591         | La constitución de la constituci | \$0           |
|                                      |                  | Funding           |  |               |
| All Grants                           |                  | Amount            | Donations  | Amount        |
| See Separate Sheet                   |                  | \$1,192,150       | United Way   | \$75,021      |
|                                      |                  |                   | BBBSH Foundation   | 107,602       |
|                                      |                  |                   | Corporate/Foundation   | 77,300        |
|                                      |                  |                   | Individual   | 59,947        |
|                                      |                  |                   | In-Kind  | 20,000        |
|                                      |                  |                   |  |               |
| Total (                              | Grants           | \$1,192,150       | Total Donations  | \$339,870     |
| Fundraisers                          |                  | Amount            | Other Income   | Amount        |
| Bowl For Kid's Sake                  |                  | \$283,905         | Investment/Interest Income   | \$450         |
| Other Event – Oahu                   |                  | 117,000           |  |               |
| Other Event – Maui                   |                  | 15,000            |  |               |
| Other Event – Kauai                  |                  | 21,300            |  |               |
|                                      |                  |                   |  |               |
| Total Funda                          | raisers          | \$437,205         | Total Other Income   | \$450         |

Please note that total payroll, non-payroll operating expenses and capital expenditures should equal all funding sources.

### Big Brothers Big Sisters Hawaii, Inc. Grant Funders 2019

| Funder   | Amount       | Status  |
|--|--------------|---------|
| State of Hawaii Department of Human Services TANF          | \$ 375,000   | Awarded |
| State of Hawaii GIA  | 150,000      | Pending |
| County of Maui   | 138,000      | Awarded |
| City and County of Honolulu GIA                            | 90,000       | Awarded |
| Freeman Family Fund  | 61,989       | Awarded |
| Bill Healy Foundation                                      | 50,000       | Pending |
| Hawaii Community Foundation FLEX Grants                    | 50,000       | Pending |
| Na Lei Aloha Foundation                                    | 30,000       | Awarded |
| GIFT Foundation  | 30,000       | Pending |
| New York Life Foundation                                   | 25,000       | Pending |
| Atherton Family Foundation                                 | 25,000       | Pending |
| Central Pacific Bank Foundation                            | 25,000       | Pending |
| Harold K. L. Castle Foundation                             | 22,661       | Awarded |
| Saltchuk Hawaii  | 20,000       | Pending |
| Cooke Foundation   | 20,000       | Pending |
| G.N. Wilcox Trust  | 15,000       | Pending |
| Cades Foundation   | 15,000       | Pending |
| Hawaii Justice Foundation (Bretzlaff Foundation Endowment) | 10,000       | Awarded |
| Friends of Hawaii Charities                                | 10,000       | Pending |
| NFL Foundation   | 10,000       | Pending |
| Elsie Wilcox Foundation                                    | 5,000        | Awarded |
| Sidney Stern Memorial Fund                                 | 5,000        | Pending |
| Maui Visitor Industry Charity Walk                         | 2,500        | Pending |
| Oahu Visitor Industry Charity Walk                         | 2,500        | Pending |
| Hawaii Bowl Foundation                                     | 1,500        | Awarded |
| Hawaii Island Visitor Industry Charity Walk                | 1,500        | Pending |
| Kauai Visitor Industry Charity Walk                        | 1,500        | Pending |
|  | \$ 1,192,150 |         |

| Agency Name  | Boys & G   |           |                                  |               |
|--|--|-----------|----------------------------------|---------------|
| Total Annual Budget  | Salary of Executive Director (or equivalent) \$100,940 |           | Number of Employees              | Total Payroll |
| \$3,158,998  |  |           | 69                               | \$2,203,654   |
| Non-payroll Operating  | Evnences   |           | Capital Expenditures (by project |               |
| Category   | LAPENSES   | Amount    | Project                          | Amount        |
| Contract Service Fees  |  | 82,850    | Under One Roof                   | 200,000       |
| Supplies   |  | 14,284    | Olider Olle ROOI                 | 200,000       |
| Communications   |  | 32,836    |                                  |               |
|  |  | 85,252    |                                  |               |
| Occupancy Furniture & Equipment  |  | 78,777    |                                  |               |
| Printing   |  | 8,500     |                                  |               |
| Travel   |  |           |                                  |               |
|  |  | 33,926    |                                  |               |
| Conferences & Meetings   |  | 34,585    |                                  |               |
| Program Expenses   |  | 181,405   |                                  |               |
| Business Expenses  |  | 27,185    |                                  |               |
| Event Expenses   |  | 145,467   |                                  |               |
| Insurance  |  | 30,277    |                                  |               |
| Total Non-Payroll Operat   | ting   | 755,344   | Total Capital Expenditures       | 200,000       |
| SOP SOURCE STATE OF THE STATE O |  | Funding   | Sources                          |               |
| All Grants   |  | Amount    | Donations                        | Amount        |
| County of Maui   |  | 1,078,255 | Individual                       | 82,761        |
| County of Maui Teen Expo   |  | 20,000    | Corporate                        | 298,488       |
| 21st Century Com. Learn. Ct  | r  | 480,896   | Foundation                       | 180,494       |
| Office of Justice Programs   |  | 52,273    |                                  |               |
| Dept of Ed. Native Hawaiiar  | Ed.  | 121,534   |                                  |               |
| Kaiser Found/HMSA Found.   |  | 55,000    |                                  |               |
| BGCA Passthrough   |  | 8,400     |                                  |               |
| Weinberg Foundation  |  | 50,000    |                                  |               |
| Kamehameha Schools   |  | 187,497   |                                  |               |
| Maui United Way  |  | 11,990    |                                  |               |
| Office of Hawaiian Affairs   |  | 157,395   |                                  |               |
| Total  | Grants   | 2,223,240 | Total Donations                  | 561,743       |
| Fundraisers  |  | Amount    | Other Income                     | Amount        |
| Little Chef/Big Chef GALA  |  | 175,000   | Snack Shop                       | 69,000        |
| Golf Tournament  |  | 50,000    | Membership                       | 9,500         |
| Parking  |  | 20,000    | Misc Club Revenue                | 9,640         |
| Battle of the Badges   |  | 15,000    | Other Income                     | 2,375         |
| 19 for 19 Parent Campaign  |  | 5,000     |                                  | 39.000        |
| Give the Gift of Membershi   | p  | 18,500    |                                  |               |
|  |  |           |                                  |               |

<sup>&</sup>gt; Please note that total payroll, non-payroll operating expenses and capital expenditures should equal all funding sources.

### Request for FY 2020 Agency Fiscal Information "Annual Budget"

| Agency Name  |  | nity Clinic of Mau | ii, Inc.   |               |
|--|--|--------------------|--|---------------|
| <b>Total Annual Budget</b>                                   | Salary of Executive Director (or equivalent)  16,770,000  220,200            |                    | Number of Employees  | Total Payroll |
| 16,770,000   |  |                    | 135  | 10,200,000    |
| Non-payroll Operating  | n-payroll Operating Expenses (by category) Capital Expenditures (by project) |                    |  | y project)    |
| Category Amou  |  | Amount             | Project  | Amount        |
| Taxes & Fringe Benefits                                      |  | 1,990,800          |  |               |
| Travel   |  | 168,000            |  |               |
| Supplies (Medical, Dental,<br>Pharmaceuticals, Office, Bu    | ilding)  | 1,320,200          |  |               |
| Contractual: Patient Care                                    |  | 241,000            |  |               |
| Contractual: Billing, EMR He<br>IT Consulting, Payroll proce |  | 1,306,400          |  |               |
| Professional Fees  |  | 200,000            |  |               |
| Insurance  |  | 95,000             |  |               |
| Office (phone, postage, ren<br>R&M, utilities                | t,   | 363,000            |  |               |
| Interest on USDA Loans                                       |  | 195,600            |  |               |
| Dues, publications, subscrip                                 | tions  | 90,000             |  |               |
| Outreach & Volunteer Supp                                    | ort  | 50,000             |  |               |
| Recruitment & Retention                                      |  | 50,000             |  |               |
| Depreciation   |  | 500,000            |  |               |
| Total Non-Payroll Opera<br>Expenses                          | ting   | 6,570,000          | Total Capital Expenditures                                   |               |
|  | '  | Funding :          | Sources  |               |
| All Grants   |  | Amount             | Donations  | Amount        |
| HRSA~BOHC 330(e) grant                                       |  | 1,885,840          | Contributions  | 1,000         |
| DOH-Primary Care   |  | 395,000            |  |               |
| DOH-Family Planning  |  | 200,000            |  |               |
| DOH-Perinatal Support Svcs                                   |  | 75,000             |  |               |
| DOH-Women, Infant, Childi<br>(WIC)                           | en   | 207,000            |  |               |
| DHS-Out stationed Eligibilit                                 | y  | 52,600             |  |               |
| County of Maui-Substance                                     | Abuse  | 60,000             |  |               |
| HCF-Tobacco Cessation  |  | 100,000            |  |               |
| Trusts & Foundations (TBD)                                   |  | 100,000            |  |               |
|  | Grants   | 3,075,440          | Total Donations  | 1,000         |
| Fundraisers  |  | Amount             | Other Income   | Amount        |
|  |  |                    | Patient Service Income                                       | 13,083,560    |
|  |  |                    | 3 <sup>rd</sup> party payers-risk<br>pool/quality incentives | 610,000       |
|  |  |                    |  |               |
| Total Fund   | raisers  |                    | Total Other Income   | 13,693,560    |

<sup>&</sup>gt; Please note that total payroll, non-payroll operating expenses and capital expenditures should equal all funding sources.

| Agency Name E M  | alama I Na K                         | eiki o Lana'i Preschoo     | T             |
|--|--------------------------------------|----------------------------|---------------|
| Total Annual Budget   Salary   | of Executive Director or equivalent) | Number of Employees        | Total Payroll |
|  | ,760.DO                              | 7 17                       | ,534.93       |
| Non-payroll Operating Expens   |                                      | Capital Expenditures       | (by project)  |
| Category   | Amount                               | Project                    | Amount        |
| Equipment  | 2,150.00                             |                            |               |
| Supplies   | 4,400.00                             |                            |               |
| Staff Training   | 4,300.00                             |                            |               |
| Other  | 38,307.00                            |                            |               |
| Administration   | 9,430.00                             |                            |               |
|  |                                      |                            |               |
|  |                                      | IPE.                       |               |
|  |                                      |                            |               |
|  |                                      | А                          |               |
|  |                                      |                            |               |
|  |                                      |                            |               |
|  |                                      |                            |               |
| Total Non-Payroll Operating Expenses   | 58,587.00                            | Total Capital Expenditures |               |
|  | Funding                              | Sources                    |               |
| All Grants   | - Amount                             | Donations                  | Amount        |
|  |                                      |                            |               |
|  |                                      |                            |               |
|  |                                      |                            |               |
|  |                                      |                            |               |
|  |                                      |                            |               |
|  |                                      |                            |               |
|  |                                      |                            |               |
|  |                                      |                            |               |
|  |                                      |                            |               |
|  |                                      |                            |               |
| Total Grants   |                                      | Total Donations            |               |
| Fundralsers  | Amount                               | Other Income               | Amount        |
| THE PARTY OF THE P |                                      | Tuition, Contribution      | 133,037.13    |
|  |                                      | 4 Private Foundation       | 1,00,00       |
|  |                                      | USDA                       | 5,068.80      |
|  |                                      | Registration               | 1,200,00      |
|  |                                      | <del></del>                |               |
|  |                                      |                            |               |
|  |                                      |                            | ;             |
|  |                                      |                            | 139,305.93    |

<sup>&</sup>gt; Please note that total payroll, non-payroll operating expenses and capital expenditures should equal all funding sources.

| Agency Name  | Feed M  | y Sheep, Inc |   |               |  |  |
|--|---|--------------|---|---------------|--|--|
| Total Annual Budget  | Salary of Executive<br>Director (or equivalent) |              | Number of Employees                     | Total Payroll |  |  |
| 1,430,000.00   | O Director (or equivalent)                      |              | 5                                       | 175,000.00    |  |  |
| Non-payroll Operating                                      | Expense   |              | Capital Expenditures (                  |               |  |  |
| Category   | Expense   | Amount       | Project Amount                          |               |  |  |
| Food Costs   |   | 161,000.00   | Move 7 Renovation of Farm and warehouse | 51,000.00     |  |  |
| Operating expenses include                                 | sauto   | 61,000.00    | and warehouse                           |               |  |  |
| Materials and supplies                                     | Julio   | 9,000.00     |   |               |  |  |
| Occupancy costs  |   | 26,000.00    |   |               |  |  |
| In Ideal found demokings                                   |   | 200,000,00   |   |               |  |  |
| In-kind food donations                                     |   | 800,000.00   |   |               |  |  |
| Donated professional service<br>Donated equipment & office |   | 137,000.00   |   |               |  |  |
| supplies   |   | 10,000.00    |   |               |  |  |
|  |   |              |   |               |  |  |
| Total Non-Payroll Operating<br>Expenses                    |   | 1,204,000.00 | Total Capital Expenditures              | 51,000.00     |  |  |
|  |   | Funding      |   |               |  |  |
| All Grants   |   | Amount       | Donations                               | Amount        |  |  |
| County Line-item   |   | 100,000.00   | Contributions                           | 235,000.00    |  |  |
| Maui United Way  |   | 17,000.00    |   |               |  |  |
| Other Grants   |   | 18,000.00    |   |               |  |  |
|  |   |              |   |               |  |  |
| Total  | Grants  | 135,000.00   | Total Donations                         | 235,000.00    |  |  |
| Fundraisers  |   | Amount       | Other Income                            | Amount        |  |  |
| Fundraisers and Sales                                      |   | 10,000.00    | Year-end cash reserves                  | 103,000.00    |  |  |
|  |   |              | In-Kind Food Donations                  | 800,000.00    |  |  |
|  |   |              | Donated Equipment, office supplies      | 10,000.00     |  |  |
|  |   |              | Donated Professional Services           | 137,000.00    |  |  |
| Total Fund   | raisers   | 10,000.00    | Total Other Income                      | 1,050,000.00  |  |  |

Please note that total payroll, non-payroll operating expenses and capital expenditures should equal all funding sources.

| Agency Name  | amily Life  |                       |                             |               |
|--|-------------|-----------------------|-----------------------------|---------------|
| Total Annual Budget  |             | Executive equivalent) | Number of Employees         | Total Payroll |
| \$3,655,371  | \$3,655,371 |                       | 29                          | \$1,674,295   |
| Non-payroll Operating E  | xpenses (by | ( category)           | Capital Expenditures (I     | oy project)   |
| Category   |             | Amount                | Project                     | Amount        |
| Airfare  |             | \$3,130               |                             |               |
| Audit  |             | \$15,700              |                             |               |
| Contracted svcs – MIS & PR                                       |             | \$42,500              |                             |               |
| Mileage/Vehicle maint/Gas  |             | \$21,000              |                             |               |
| Insurance  |             | \$22,097              |                             |               |
| Supplies   |             | \$33,900              |                             |               |
| Client Support   |             | \$33,134              |                             |               |
| Postage  |             | \$5,400               |                             |               |
| Printing   |             | \$2,400               |                             |               |
| Repairs & Maintenance  |             | \$16,240              |                             |               |
| Staff training   |             | \$1,875               |                             |               |
| Telecommunication  |             | \$21,800              |                             |               |
| Utilities  |             | \$71,900              |                             |               |
| Client activities – Security deprental subsidy, utilities deposi |             | \$1,650,000           |                             |               |
| Other Admin  |             | 20,000                |                             |               |
| Equipment  |             | 20,000                |                             |               |
| Total Non-Payroll Operating<br>Expenses                          |             | \$1,981,076           | Total Capital Expenditures  |               |
|  |             | Funding               | Sources                     |               |
| All Grants   |             | Amount                | Donations                   | Amount        |
| State of Hi. – Housing Placem                                    | ent         | \$500,000             | Private donations           | \$15,000      |
| State of Hi. – Outreach  |             | \$598,000             | Hawaii Community Foundation | \$30,000      |
| State of Hi. – Shelter   |             | \$215,000             |                             |               |
| State of Hi. – Housing First                                     |             | \$637,500             |                             |               |
| State of Hi. – Rapid Rehousing                                   | 5           | \$387,500             |                             |               |
| State of Hi./HUD – ESG HPRP                                      |             | 109,000               |                             |               |
| State of Hi./HUD – ESG Shelte                                    | r           | \$30,000              |                             |               |
| HUD – COC PSH rental progra                                      | m           | \$536,245             |                             |               |
| County of Maui – Rental Assis                                    | tance       | \$293,000             |                             |               |
| County of Maui – Case Management                                 |             | \$140,000             |                             |               |
| County of Maui – Outreach  |             | \$140,000             |                             |               |
| To   | tal Grants  | 3,586,245             | Total Donations             | \$45,000      |
| Fundraisers  |             | Amount                | Other Income                | Amount        |
| Annual Mail Campaign   |             | \$20,000              |                             |               |
| Annual Charity Walk  |             | \$5,000               |                             |               |
| Total Fu   | indraisers  | \$25,000              | Total Other Income          |               |

Please note that total payroll, non-payroll operating expenses and capital expenditures should equal all funding sources.

| Agency Name                             | Hale Mahaolu                                 |             |                                 |               |  |
|---|--|-------------|---------------------------------|---------------|--|
| Total Annual Budget                     | Salary of Executive Director (or equivalent) |             | Number of Employees             | Total Payroll |  |
|   |  |             |                                 |               |  |
| \$12,000,000                            | F  | \$204,000   | 98                              | \$6,000,000   |  |
| Non-payroll Operating                   | expenses                                     |             | Capital Expenditures (b         |               |  |
| Category                                |  | Amount      | Project                         | Amount        |  |
| Utilities                               |  | \$1,100,000 | Ewalu Senior Center             | \$2,000,000   |  |
| Interest Expense                        |  | \$760,000   |                                 |               |  |
| Insurance                               |  | \$470,000   |                                 |               |  |
| Operating – sites/programs              |  | \$1,200,000 |                                 |               |  |
| Administrative Costs                    |  | \$440,000   |                                 |               |  |
| Legal & Other                           |  | \$30,000    |                                 |               |  |
|   |  |             |                                 |               |  |
| Total Non-Payroll Operating<br>Expenses |  | \$4,000,000 | Total Capital Expenditures      | \$2,000,000   |  |
|   |  | Funding     | Sources                         |               |  |
| All Grants                              |  | Amount      | Donations                       | Amount        |  |
| State of Hawaii (GIA – Ewalı            | 1)   | 1,300,000   |                                 |               |  |
| State of Hawaii (Programs)              |  | \$200,000   |                                 |               |  |
| County of Maui (Kupuna Car              | re)  | \$500,000   |                                 |               |  |
| County of Maui (Programs)               |  | \$80,000    |                                 |               |  |
| Department of HUD (Progra               | ms)  | \$100,000   |                                 |               |  |
| Foundation Grant                        |  | \$700,000   |                                 |               |  |
|   |  |             |                                 |               |  |
| Total (                                 | Grants                                       | \$2,880,000 | Total Donations                 |               |  |
| Fundraisers                             |  | Amount      | Other Income                    | Amount        |  |
|   |  |             | Rents, Rental Subsidies, Rental | \$9,120,000   |  |
|   |  |             | Related Income, Interest,       |               |  |
|   |  |             | Service Contracts               |               |  |
|   |  |             |                                 |               |  |
| Total Fundi                             | aisers                                       |             | Total Other Income              | \$9,120,000   |  |

<sup>&</sup>gt; Please note that total payroll, non-payroll operating expenses and capital expenditures should equal all funding sources.

| Agency Name  | Hale Makua Health Services |                              |                                |                       |  |
|--|----------------------------|------------------------------|--------------------------------|-----------------------|--|
| Total Annual Budget                                  |                            | of Executive                 | Number of Employees            | Total Payroll         |  |
| \$38,102,505   | Director                   | (or equivalent)<br>\$230,000 | 462                            | \$24,612,331          |  |
| Non-payroll Operating                                | Fynenses                   |                              | Capital Expenditures (         |                       |  |
| Category   | Expenses                   | Amount                       | Project                        | Amount                |  |
| Purchased Services and                               |                            | 0.3772.03710                 |                                |                       |  |
| Professional Fees                                    |                            | \$7,252,147                  | Building Improvements          | \$29,271              |  |
| Medical Supplies and Drugs                           | S                          | \$853,797                    | Facility Furniture & Equipment | \$413,085             |  |
| Other Expenses                                       |                            | \$2,627,816                  |                                |                       |  |
| Utilities  |                            | \$1,098,414                  |                                |                       |  |
| Insurance  |                            | \$416,805                    |                                |                       |  |
| Amortization and Deprecia                            | tion                       | \$1,241,195                  |                                |                       |  |
| Total Non-Payroll Opera                              | ting                       | \$13,490,174                 | Total Capital Expenditures     | \$442,356             |  |
| Expenses   |                            |                              |                                |                       |  |
| All Grants   |                            | Funding<br>Amount            | Donations                      | Amount                |  |
| State Grant in Aid                                   |                            |                              | Individuals                    |                       |  |
|  |                            | 175,000<br>\$300,000         | Corporations                   | \$37,500<br>\$168,000 |  |
| County of Maui DHHC Gran<br>Community Block Developr |                            |                              | Corporations                   | \$168,000             |  |
| Grants   | nene                       | \$565,990                    |                                |                       |  |
| State Department of Labor<br>Industrial Relations    | and                        | \$22,500                     |                                |                       |  |
| Hawaii Community Founda                              | tion                       | \$40,000                     |                                |                       |  |
|  |                            |                              |                                |                       |  |
|  | Grants                     | \$1,103,490                  | Total Donations                | \$205,500             |  |
| Fundraisers  |                            | Amount                       | Other Income                   | Amount                |  |
| Sentry Tournament of Char                            |                            | \$65,000                     | Patient Services               | \$35,433,214          |  |
| Visitor Industry Charity Wa                          | lk                         | \$60,000                     | Other                          | \$67,623              |  |
| Kokua for Kupuna                                     |                            | \$100,000                    |                                |                       |  |
| Credit Unions of Maui Golf<br>Tournament             |                            | \$25,000                     |                                |                       |  |
| TE MA TERM   |                            | Latin Co.                    |                                |                       |  |
| Total Fund   | raisers                    | \$250,000                    | Total Other Income             | \$35,500,837          |  |

Please note that total payroll, non-payroll operating expenses and capital expenditures should equal all funding sources.

| Agency Name                           | Hana You | th Center, Inc.                 |                                   |               |
|---------------------------------------|----------|---------------------------------|-----------------------------------|---------------|
| Total Annual Budget                   |          | of Executive<br>(or equivalent) | Number of Employees               | Total Payroll |
| 190,937.35                            | Director | 47,297.80                       | 7                                 | 166,869.27    |
| Non-payroll Operating                 | Expenses |                                 | Capital Expenditures              |               |
| Category                              |          | Amount                          | Project                           | Amount        |
| Supplies                              |          | 5,468.08                        |                                   |               |
| (Program / Office / Consuma           | ble)     |                                 |                                   |               |
| Administrative Costs                  |          | 11,500.00                       |                                   |               |
| (Pro. Fees / Insurance / Taxes        | S        | 33.                             |                                   |               |
| Other                                 |          | 7,100.00                        |                                   |               |
| (Vehicle /Utilities /Facility Ma      | aint.)   |                                 |                                   |               |
|                                       |          |                                 |                                   |               |
|                                       |          |                                 |                                   |               |
| Total Non-Payroll Operati<br>Expenses | ing      | 24,068.08                       | <b>Total Capital Expenditures</b> | 0             |
|                                       |          | Funding                         | Sources                           |               |
| All Grants                            |          | Amount                          | Donations                         | Amount        |
| DHHL Grant                            |          | 147,041.00                      | Donations                         | 9,896.30      |
| 21st Century                          |          | 20,000.00                       |                                   |               |
|                                       |          |                                 |                                   |               |
|                                       |          |                                 |                                   |               |
| Total                                 | Grants   | 16,7041.00                      | Total Donation                    | 9,896.30      |
| Fundraisers                           |          | Amount                          | Other Income                      | Amount        |
| Fundraising Campaign                  |          | 12,500.00                       |                                   |               |
| Concession                            |          | 1,500.05                        |                                   |               |
|                                       |          |                                 |                                   |               |
|                                       |          |                                 |                                   |               |

<sup>&</sup>gt; Please note that total payroll, non-payroll operating expenses and capital expenditures should equal all funding sources.

| Agency Name                         | 415 34 5 5 7 4 5 5 6 7 5 | ublic Health Inst               | itute                      |               |
|-------------------------------------|--------------------------|---------------------------------|----------------------------|---------------|
| <b>Total Annual Budget</b>          | The second second        | of Executive<br>(or equivalent) | Number of Employees        | Total Payroll |
| \$2,489,878                         |                          | \$85,000                        | 18 FT, 3 PT                | \$1,344,200   |
| Non-payroll Operating               | Expenses                 | (by category)                   | Capital Expenditures (     | by project)   |
| Category                            |                          | Amount                          | Project                    | Amount        |
| Professional/Contractual            |                          | \$521,548                       | None                       | \$0           |
| Facilities and Equipment            |                          | \$110,940                       |                            |               |
| Supplies                            |                          | \$72,000                        |                            |               |
| Travel                              |                          | \$146,000                       |                            |               |
| Meetings/Conferences/Eve            | nts                      | \$272,600                       |                            |               |
| General and Administrative          |                          | \$32,590                        |                            |               |
| Total Non-Payroll Opera<br>Expenses | ting                     | \$1,155,678                     | Total Capital Expenditures |               |
|                                     | ,                        | Funding :                       | Sources                    |               |
| All Grants                          |                          | Amount                          | Donations                  | Amount        |
| Maui County                         |                          | \$25,000                        | Corporate donations        | \$7,000       |
| DOH-SNAPEd                          |                          | \$48,950                        | Individual donations       | \$3,000       |
| Friends of Hawaii                   |                          | \$5,000                         |                            |               |
| Atherton                            |                          | \$15,000                        |                            |               |
| Partnership for America's C         | hildren                  | \$15,000                        |                            |               |
| GN Wilcox                           |                          | \$10,000                        |                            |               |
| Chamber of Commerce                 |                          | \$10,000                        |                            |               |
| Dentaquest Foundation               |                          | \$50,000                        |                            |               |
| HCF                                 |                          | \$600,000                       |                            |               |
| HCF Ulupono                         |                          | \$50,000                        |                            |               |
| CTFK                                |                          | \$1,000                         | ,                          |               |
| ОНА                                 |                          | \$2020                          |                            |               |
| DOH CHW                             |                          | \$49,968                        |                            |               |
| HMSA Foundation                     |                          | \$60,000                        |                            |               |
| Tobacco Trust Fund                  |                          | \$287,500                       |                            |               |
| DOH TPEP                            |                          | \$255,440                       |                            |               |
| Western Region PHTH                 |                          | \$100,000                       |                            |               |
| Lanai CHC                           |                          | \$20,000                        |                            |               |
| HHS/SAMHSA                          |                          | \$125,000                       |                            |               |
| DOH HEAL Coalitions                 |                          | \$250,000                       |                            |               |
| HCF Network Grant                   |                          | \$25,000                        |                            |               |
| ADAD                                |                          | \$350,000                       |                            |               |
| DFC                                 |                          | \$125,000                       |                            |               |
| Total Grants                        |                          | \$2,489,878                     | Total Donations            | \$10,000      |
| Fun                                 | draisers                 | Amount                          | Other Income               | Amount        |
| None                                |                          | \$0                             | None                       | \$0           |
| Total Fundraisers                   |                          | \$0                             | Total Other Income         | \$0           |

<sup>&</sup>gt; Please note that total payroll, non-payroll operating expenses and capital expenditures should equal all funding sources.

| Agency Name                          | Hawaiian   | Kamali'i, Inc. dl | oa Hawaiian Canoe Club     |  |
|--------------------------------------|--|-------------------|----------------------------|--|
| Total Annual Budget                  | The Control of the Co | of Executive      | Number of Employees        | Total Payroll  |
|                                      | Director   | (or equivalent)   | 13                         | A STATE OF THE STA |
| 373,232                              | Evnonces   | 40,000            |                            | 84,775   |
| Non-payroll Operating                | expenses   |                   | Capital Expenditures (     |  |
| Category                             |  | Amount            | Project                    | Amount   |
| Bank Charges                         |  | 2,500             |                            |  |
| Business Registration                |  | 150               |                            |  |
| PR/Advertising Contract Services     |  | 49                |                            |  |
|                                      |  | 19,360            |                            |  |
| Facilities/Equipment                 |  | 62,410            |                            |  |
| Fundraising Expense                  |  | 100,400           |                            |  |
| Tax                                  |  | 7,500             |                            |  |
| Insurance                            |  | 35,088            |                            |  |
| Operations                           |  | 7,700             |                            |  |
| Programs                             |  | 25,450            |                            |  |
| Regattas                             |  | 25,650            |                            |  |
| Scholarship                          |  | 1,000             |                            |  |
| Special Events                       |  | 500               |                            |  |
| Travel                               |  | 700               |                            |  |
| Total Non-Payroll Operat<br>Expenses | ting   | 288,457           | Total Capital Expenditures |  |
|                                      |  | Funding :         | Sources                    |  |
| All Grants                           |  | Amount            | Donations                  | Amount   |
| County of Maui                       |  | 18,672            | Corporate                  | 73,500   |
| HTA                                  |  | 15,000            | Individual                 | 25,735   |
| Saltchuk                             |  | 15,000            |                            |  |
| Other Grants                         |  | 24,000            |                            |  |
|                                      |  |                   |                            |  |
| 1.0324                               | Grants   | 72,672            | Total Donations            | 99,235   |
| Fundraisers                          |  | Amount            | Other Income               | Amount   |
| Aga Aina Dinner & Show               |  | 25,000            | Membership Dues            | 26,000   |
| Pailolo                              |  | 68,000            | Program Dues               | 30,000   |
| Canoe Rides                          |  | 35,000            | Other Income               | 25   |
| Other                                |  | 17,300            |                            |  |
| Total Fund                           | raisers  | 145,300           | Total Other Income         | 56,025   |

<sup>&</sup>gt; Please note that total payroll, non-payroll operating expenses and capital expenditures should equal all funding sources.

|  |  | MA O HANA                               |                              |                            |
|--|--|---|------------------------------|----------------------------|
| Total Annual Budget  | warmen to a first of a second first or a | of Executive                            | Number of Employees          | Total Payroll              |
| \$102,986.00   | Director(                                | or equivalent)<br>\$0.00                | 2                            | \$60,460.80                |
| Non-payroll Operating E  | vnancas (                                |   | Capital Expenditures (b      |                            |
| Gategory   | .xperises (                              | Amount                                  | Project (                    | Amount                     |
| Small Equipment  |  | \$2,500.00                              |                              | 0.00                       |
| Program Supplies   |  | 900.00                                  |                              | 0.00                       |
| Office Supplies  |  | 950.00                                  |                              |                            |
| Staff Training / Travel  |  | 1,150.00                                |                              |                            |
| Utilities  |  | 7,750.00                                |                              |                            |
|  |  | 1,100.00                                |                              |                            |
| Mileage  |  |   |                              |                            |
| Facility Repairs & Maintenance   | æ  | 8,475.20                                |                              |                            |
| Insurance  |  | 5,000.00                                |                              |                            |
| Postage  |  | 250.00                                  |                              |                            |
| Professional Fees  |  | 10,300.00                               |                              |                            |
| Printing   |  | 500.00                                  |                              |                            |
| Bank Fees & Dues   |  | 150.00                                  |                              |                            |
| Fundraiser Supplies & Equipm   |  | 3,500.00                                |                              |                            |
| Total Non-Payroll Operating Expenses   | ng                                       | \$42,525.20                             | Total Capital Expenditures   | 0.00                       |
|  |  | Funding S                               | Sources                      |                            |
| All Grants   |  | Amount                                  | Donations                    | Amount                     |
| County of Maui Grant   |  | \$99,486.00                             | Donations                    | \$700.00                   |
|  |  |   |                              |                            |
|  |  |   |                              |                            |
|  | İ  |   |                              |                            |
|  |  |   |                              |                            |
|  |  |   |                              |                            |
|  |  |   |                              |                            |
|  |  |   |                              |                            |
|  |  |   |                              |                            |
|  |  |   |                              |                            |
|  |  |   |                              |                            |
|  |  |   |                              |                            |
| Total 6  | Grants                                   | \$99.486.00                             | Total Ponations              | \$700.00                   |
| Total G  | Grants                                   | \$99,486.00                             | Total Donations              |                            |
| Fundraisers  | Grants                                   | Amount                                  | Total Donations Other Income | Amount                     |
| CONSTRUCTION CONTRACTOR TO SERVICE SERVICE SERVICES AND SERVICES AS A SERVICE SERVICE SERVICE SERVICES AS A SERVICE SE | Grants                                   | THE PROPERTY WAS A TO SEE THE PROPERTY. |                              | Amount                     |
| Fundraisers  | Grants                                   | Amount                                  |                              | Amount                     |
| Fundraisers  | Grants                                   | Amount                                  |                              | Amount                     |
| Fundraisers  | Grants                                   | Amount                                  |                              | - Amount                   |
| Fundraisers  | Grants                                   | Amount                                  |                              | \$700.00<br>Amount<br>0.00 |
| Fundraisers  | Grants                                   | Amount                                  |                              | Amount                     |

Please note that total payroll, non-payroll operating expenses and capital expenditures should equal all funding sources.

| Agency Name                          | Imua Fam          | nily Services              |                                   |           |  |
|--------------------------------------|-------------------|----------------------------|-----------------------------------|-----------|--|
| Total Annual Budget                  | The second second | of Executive               | Number of Employees Total Payroll |           |  |
| 4,052,466                            | Director          | (or equivalent)<br>123,755 | 57                                | 3,107,486 |  |
| Non-payroll Operating                | Fynenses          |                            | Capital Expenditures (by          |           |  |
| Category                             | LAPENSES          | Amount                     | Project                           | Amount    |  |
| Employee training & apprec           | iation            | 8,005                      | Computer equipment                | 11,000    |  |
| Program consultants                  | idelon            | 20,500                     | compater equipment                | 11,000    |  |
| Program supplies                     |                   | 74,868                     |                                   |           |  |
| Office expenses                      |                   | 90,779                     |                                   |           |  |
| Equipment                            |                   | 9,580                      |                                   |           |  |
| Travel                               |                   | 104,422                    |                                   |           |  |
| Occupancy                            |                   | 178,617                    |                                   |           |  |
| Professional fees                    |                   | 137,447                    |                                   |           |  |
| Fundraising expenses                 |                   | 120,150                    |                                   |           |  |
| General & administrative             |                   | 128,022                    |                                   |           |  |
| Depreciation                         |                   | 61,590                     |                                   |           |  |
| Depreciation                         |                   | 61,590                     |                                   |           |  |
| Total Non-Payroll Operat<br>Expenses | ing               | 933,980 *                  | Total Capital Expenditures        | 11,000    |  |
|                                      |                   | Funding                    | Sources                           |           |  |
| All Grants                           |                   | Amount                     | Donations                         | Amount    |  |
| State of Hawaii                      |                   | 2,500,000                  | Maui Jim, Inc.                    | 52,500    |  |
| County of Maui                       |                   | 122,805                    | Misc. corporate contributions     | 35,000    |  |
| Hawaii Food & Wine Festiva           | l Fdn             | 50,000                     | Individual contributions          | 219,250   |  |
| HCF-Oscar & Rosetta Fish Fu          | nd                | 37,500                     |                                   |           |  |
| HCF-FLEX Grants                      |                   | 25,000                     |                                   |           |  |
| Maui United Way                      |                   | 33,964                     |                                   |           |  |
| Bendon Family Foundation             |                   | 50,000                     |                                   |           |  |
| The Samuel N & Mary Castle           | Fdn               | 55,000                     |                                   |           |  |
| Makana Aloha Foundation              |                   | 30,000                     |                                   |           |  |
| Seaman Foundation                    |                   | 25,000                     |                                   |           |  |
| Other Foundations                    |                   | 50,000                     |                                   |           |  |
| Total                                | Grants            | 2,979,269                  | Total Donations                   | 306,750   |  |
| Fundraisers                          |                   | Amount                     | Other Income                      | Amount    |  |
| Annual Gala                          |                   | 105,400                    | Program fees                      | 206,430   |  |
| Paddle Imua                          |                   | 45,300                     | Medical insurance billing         | 359,442   |  |
| Other events                         |                   | 49,875                     | 9                                 |           |  |
|                                      |                   |                            |                                   |           |  |
| Total Fund                           | Iraisers          | 200,575                    | Total Other Income                | 565,872   |  |

<sup>&</sup>gt; Please note that total payroll, non-payroll operating expenses and capital expenditures should equal all funding sources.

| Appual Budget Sala                   | iry of Executive   | s Resource Centers, Inc.  Number of Employees  | Total Payroll  |
|--------------------------------------|--|--|--|
| Dilect                               | or (or equivalent)   |  |  |
| \$3,757,989                          | \$99,000   | 50   | \$2,412,645  |
| Non-payroll Operating Expense        |  | Capital Expenditures (   | CONTRACTOR STATE OF THE STATE O |
| Category .                           | Amount   | Project  | Amount   |
| Supplies                             | 145,190  | Chain Link Fence   | 4,500  |
| Direct Program Expense               | 189,141  |  |  |
| Insurance (Property/Liability)       | 92,685   |  |  |
| Utilities                            | 581,580  | AND THE RESIDENCE OF THE PROPERTY OF THE PROPE |  |
| Maintenance and Repair               | 85,755   |  |  |
| License, Fees, Dues                  | 5,260  |  |  |
| Professional Services                | 96,108   |  |  |
| Staff Training                       | 7,200  |  |  |
| Travel Expense                       | 12,720   |  |  |
| Others                               | 8,319  |  |  |
| Total Non-Payroll Operating Expenses | 1,340,844  | Total Capital Expenditures   | 4,500  |
|                                      | Funding  | Sources  |  |
| All Grants                           | Amount   | Donations  | Amount   |
| COM- Central and Westside            | 652,000  | Various donors   | 35,000   |
| COM-Drop in Center and Respite       | 200,376  |  |  |
| COM- Rental Assistance Program       | 208,670  |  |  |
| State and Federal                    | 1,840,681  |  |  |
| Foundations                          | 25,000   |  |  |
|                                      |  |  |  |
| Total Grants Fundraisers             | 2,926,727<br>Amount  | Total Donations Other Income   | 35,000<br>Amount   |
| County Fair Parking Lot              | 10,000   | Rental Income  | 388,500  |
| County Fair Faiking Lot              | 10,000   | Program Fee  | 312,000  |
|                                      |  | Concessions  | 34,400   |
|                                      |  | Interest Income  | 38,400   |
|                                      | The state of the s | Misc Income  | 12,962   |
|                                      |  | Wisc meeting   |  |
|                                      |  |  |  |

<sup>&</sup>gt; Please note that total payroll, non-payroll operating expenses and capital expenditures should equal all funding sources.

| Agency Name  | Ka Hale I  | Pomaika'i, Inc                  | ka'i, Inc                    |                    |  |
|--|--|---------------------------------|------------------------------|--------------------|--|
| Total Annual Budget  | The second secon | of Executive<br>(or equivalent) | Number of Employees          | Total Payroll      |  |
| 393,137.69   | Director   | 56,933.38                       | 5                            | 187,754.35         |  |
| Non-payroll Operating  | Expenses   |                                 | Capital Expenditures         |                    |  |
| Category   |  | Amount                          | Project                      | Amount             |  |
| Payroll Taxes, Assessments   | Fringe   | 67797.91                        | ,                            |                    |  |
| Travel   |  | 6,546.66                        |                              |                    |  |
| Audit  |  | 7685.40                         |                              |                    |  |
| Rent   |  | 11,500.00                       |                              |                    |  |
| Staff Training   |  | 973.00                          |                              |                    |  |
| Auto Expense   |  | 10,103.52                       |                              |                    |  |
| Supplies   |  | 21,446.37                       |                              |                    |  |
| Utilities  |  | 6,787.68                        |                              |                    |  |
| Repairs & Maintenance  |  | 2,451.24                        |                              |                    |  |
| Sub-Contract Labor   |  | 68,839.90                       |                              |                    |  |
| New Purchases  |  | 3400.00                         |                              |                    |  |
|  |  |                                 |                              |                    |  |
| Total Non-Payroll Opera<br>Expenses  | ting   | 207,531.68                      | Total Donations              | tions (            |  |
|  |  | Funding                         | Sources                      |                    |  |
| All Grants   |  | Amount                          | Donations                    | Amount             |  |
| Maui County  |  | 95,000.00                       | Private Donor's Cash/Check   | 355.08             |  |
| ADAD   |  | 293,362.31                      |                              |                    |  |
| Na Pu'uwai Tobacco Cessat  | ion  | 1,000.00                        |                              |                    |  |
|  |  |                                 |                              |                    |  |
| Total<br>Fundraisers   | Grants   | 389362.31<br>Amount             | Total Donations Other Income | s 355.08<br>Amount |  |
| Foodland Give Aloha  |  | 2148.34                         | Aloha House                  | 750.00             |  |
| 100 CONTRACTOR TO THE PROPERTY OF THE PROPERTY |  |                                 | Maui Judiciary               | 2205.30            |  |
|  |  |                                 | U.S. Probation               | 370.00             |  |
|  |  |                                 | U.S. Pre-trial               | 95.00              |  |
|  |  |                                 |                              |                    |  |
| Total Fund   | raisers  | 2148.34                         | Total Other Income           | 3420.30            |  |

<sup>&</sup>gt; Please note that total payroll, non-payroll operating expenses and capital expenditures should equal all funding sources.

| Agency Name                         | Kihei You | uth Center                      |                             |               |
|-------------------------------------|-----------|---------------------------------|-----------------------------|---------------|
| Total Annual Budget                 |           | of Executive<br>(or equivalent) | Number of Employees         | Total Payroll |
| 348,000.00                          |           | 48,000                          | 10                          | 300,248.96    |
| Non-payroll Operating               | Expenses  | (by category)                   | Capital Expenditures (b     | y project)    |
| Category                            |           | Amount                          | Project                     | Amount        |
| Other: Utilities                    |           | 12,941.19                       |                             |               |
| Administrative: Insurance           |           | 10,412.92                       |                             |               |
| Program                             | 24,396.93 |                                 |                             |               |
|                                     |           | •                               |                             |               |
|                                     |           |                                 |                             |               |
|                                     |           |                                 |                             |               |
|                                     |           |                                 |                             |               |
|                                     |           |                                 |                             |               |
|                                     |           |                                 |                             |               |
| Total Non-Payroll Opera<br>Expenses | ting      | 47,751.04                       | Total Capital Expenditures  |               |
|                                     |           | Funding                         | Sources                     |               |
| All Grants                          |           | Amount                          | Donations                   | Amount        |
| County of Maui                      |           | 276,054.00                      | Private Financial Donations | 39,900.00     |
|                                     |           |                                 |                             |               |
|                                     |           |                                 |                             |               |
| Total                               | Grants    | 276,054.00                      | Total Donations             | 39,900.00     |
| Fundraisers                         |           | Amount                          | Other Income                | Amount        |
| Annual Patron Drive                 |           | 17,000                          | Youth Member Snack Shop     | 10,000        |
| Recycling/Plate Lunch/Shirt         | S         | 3,046                           | Youth Member Fees           | 2,000         |
|                                     |           |                                 |                             |               |
| Total Fund                          | raisers   | 20,046                          | Total Other Income          | 12,000        |

<sup>&</sup>gt; Please note that total payroll, non-payroll operating expenses and capital expenditures should equal all funding sources.

| Agency Name                         | Kumpang Lana'i, Dba: Coalition for Drug Free Lanai                           |                      |                              |               |  |
|-------------------------------------|--|----------------------|------------------------------|---------------|--|
| Total Annual Budget                 | Salary of Executive Director (or equivalent)  59,583.00  Number of Employees |                      | Number of Employees          | Total Payroll |  |
| 298,780.00                          |  |                      | 156,369.0                    |               |  |
| Non-payroll Operating               | Expenses   |                      | Capital Expenditures         |               |  |
| Category                            |  | Amount               | Project                      | Amount        |  |
| Consultant/Contracts                |  | 143,014.00           |                              |               |  |
| Supplies                            |  | 47,685.00            |                              |               |  |
| Other                               |  | 12,978.00            |                              |               |  |
| Direct Cost                         |  | 17,488.00            |                              |               |  |
| Town Hall Meeting                   |  | 500.00               |                              |               |  |
| Staff Training                      |  | 16,252.00            |                              |               |  |
| Equipment Rental                    |  | 680.00               |                              |               |  |
| Van Expense                         |  | 600.00               |                              |               |  |
|                                     |  |                      |                              |               |  |
| Total Non-Payroll Opera<br>Expenses | ting   | 239,197.00           | Total Capital Expenditures   |               |  |
|                                     |  | Funding              | Sources                      |               |  |
| All Grants                          |  | Amount               | Donations                    | Amount        |  |
| County of Maui                      |  | 50,000.00            |                              |               |  |
| SAMHSA                              |  | 250,000.00           |                              |               |  |
|                                     |  |                      |                              |               |  |
| Total<br>Fundraisers                | Grants   | 297,000.00<br>Amount | Total Donations Other Income | Amount        |  |
| Van Rental                          |  | 600.00               | SAMHSA Town Hall Meeting     | 500.00        |  |
| Equipment rental                    |  | 680.00               |                              |               |  |
| Total Fund                          | raisors  | 1,280.00             | Total Other Income           | 500.00        |  |

<sup>&</sup>gt; Please note that total payroll, non-payroll operating expenses and capital expenditures should equal all funding sources.

| Agency Name  | Lhhaina                  | Complex Tutor P | Project                    |                  |  |
|--|--------------------------|-----------------|----------------------------|------------------|--|
| Total Annual Budget                                  |                          | ry of Executive | Number of Employees        | Total Payroll    |  |
|  | Director (or equivalent) |                 | -0-                        |                  |  |
| \$38,000   | T.mana                   | -0-             | -0-                        | res (by project) |  |
| Non-payroll Operating                                | Expense                  | Amount          |                            |                  |  |
| Category   |                          | PUNNETCHE       | Project                    | Amount           |  |
| Bus Transportation Extended Summer Science,          | Math                     | \$4,100         |                            |                  |  |
| Camps, STEM Parent Night                             | IVIatii                  | \$8,000         |                            |                  |  |
| Books & other Instructional                          |                          | 40.000          |                            |                  |  |
| Materials  |                          | \$6,900         |                            |                  |  |
| Student Achievement Awar                             | ds                       | \$4,000         |                            |                  |  |
| Tutoring Supplies & Reprog                           | raphics                  | \$4,000         |                            |                  |  |
| Achievement Awards Family Celebration & Light Supper | /                        | \$3,000         |                            |                  |  |
| High School Tutor Scholarsh                          | ips                      | \$5,000         |                            |                  |  |
| Insurance for Students, Tuto<br>Facilities           | ors,                     | \$3,000         |                            |                  |  |
| Total Non-Payroll Operat                             | ting                     | \$38,000        | Total Capital Expenditures |                  |  |
| expenses   |                          | Funding         | Sources                    |                  |  |
| All Grants   |                          | Amount          | Donations                  | Amount           |  |
| County of Maui, DHHC                                 |                          | \$11,000        | Bendon Foundation          | \$8,000          |  |
| PFEE - Ota Grant                                     |                          | 10,000          | Other Community Donations  | \$1,000          |  |
|  |                          |                 |                            |                  |  |
| Total (  | Grants                   | \$21,000        | Total Donations            | \$9,000          |  |
| Fundraisers  |                          | Amount          | Other Income               | Amount           |  |
| Beyond the Rainbow                                   |                          | \$5,000         |                            |                  |  |
| Charity Walk   |                          | \$1,000         |                            |                  |  |
| Kapalua Maui Charities                               |                          | \$2,000         |                            |                  |  |
| Total Fundi  | raisers                  | \$8,000         | Total Other Income         | -0-              |  |

| > | Please note that total payroll, | non-payroll ope | erating expenses | and capital | expenditures | should |
|---|---------------------------------|-----------------|------------------|-------------|--------------|--------|
|   | equal all funding sources.      |                 |                  |             |              |        |

| Agency Name               | Lanai Community Health Center                          |             |                                   |               |  |
|---------------------------|--|-------------|-----------------------------------|---------------|--|
| Total Annual Budget       | Salary of Executive Director (or equivalent) \$160,993 |             | Number of Employees               | Total Payroll |  |
| \$4,868,515               |  |             | 49                                | \$3,195,003   |  |
| Non-payroll Operating     | Expenses (   |             | Capital Expenditures (by project) |               |  |
| Category                  |  | Amount      | Project                           | Amount        |  |
| Travel                    |  | \$65,840    |                                   |               |  |
| Small Equipment Supplies  |  | \$254,604   |                                   |               |  |
| Contractual               |  | \$612,939   |                                   |               |  |
| Other Expense             |  | \$740,129   |                                   |               |  |
|                           |  |             |                                   |               |  |
|                           |  |             |                                   |               |  |
|                           |  |             |                                   |               |  |
|                           |  |             |                                   |               |  |
|                           |  |             |                                   |               |  |
|                           |  |             |                                   |               |  |
|                           |  |             |                                   |               |  |
|                           |  |             |                                   |               |  |
| Total Non-Payroll Operati | ng   |             |                                   |               |  |
| Expenses                  |  | \$4,868,515 | Total Capital Expenditures        |               |  |
|                           |  | Funding :   | Sources                           |               |  |
| All Grants                |  | Amount      | Donations                         | Amount        |  |
| HRSA 330e                 |  | \$1,669,959 |                                   |               |  |
| HRSA QI                   |  | \$45,500    |                                   |               |  |
| HRSA Consortium Grant     |  | \$203,030   |                                   |               |  |
| HRSA SUD-MH               |  | \$175,000   |                                   |               |  |
| County of Maui            |  | \$86,210    |                                   |               |  |
| WIC                       |  | \$36,000    |                                   |               |  |
| Family Planning           |  | \$120,000   |                                   |               |  |
| Primary Care              |  | \$51,300    |                                   |               |  |
| Perinatal Grant           |  | \$12,000    |                                   |               |  |
| Susan G Kommen            |  | \$35,000    |                                   |               |  |
| Grant Revenue – Other     |  | \$100,000   |                                   |               |  |
| HMSA Community Grant      |  | \$300,000   |                                   |               |  |
| Weinberg Foundation       |  | \$150,000   |                                   |               |  |
|                           | Grants   | \$2,983,999 | Total Donations                   |               |  |
| Fundraisers               |  | Amount      | Other Income                      | Amount        |  |
|                           |  |             | Patient Services Revenue          | \$1,787,344   |  |
|                           |  |             | Interest Income                   | \$64,972      |  |
|                           |  |             | Private Donation                  | \$4,200       |  |
|                           |  |             | Miscellaneous Revenue             | \$28,000      |  |
| Total Fund                | Iraisers   |             | Total Other Income                |               |  |

Please note that total payroll, non-payroll operating expenses and capital expenditures should equal all funding sources.

| Agency Name   | LANAI Y  | OUTH CENTER                           |  |                               |  |
|---|----------|---------------------------------------|--|-------------------------------|--|
| Total Annual Budget   |          | ry of Executive<br>or (or equivalent) | Number of Employees                        | Total Payroll<br>\$164,470.06 |  |
| \$324,012.15  |          | \$45,000.00                           | 8  |                               |  |
| Non-payroll Operating   | Expenses |                                       | Capital Expenditures                       | (by project)                  |  |
| Category  |          | Amount                                | Project                                    | Amount                        |  |
| PAYROLL TAXES & FRINGE<br>BENEFITS  |          | \$27,557.05                           | DHHC NEW FACILITY PLANNING<br>GRANT# G4676 | \$100,000.00                  |  |
| SUPPLIES (PROGRAM & OFF   | ICE)     | \$6,725.64                            |  |                               |  |
| EQUIPMENT   |          | \$3,000.00                            |  |                               |  |
| OTHER (UTILITES, FACILITY I<br>POSTAGE, CABLE, PHONE &<br>INTERNET, AUTO EXPENSE,<br>JANITORIAL SUPPLIES, COPY<br>MACHINE RENTAL) |          | \$10,930.00                           |  |                               |  |
| ADMINISTRATIVE COSTS<br>(PROFFESIONAL FEES, INSUF<br>PUBLICATIONS, ACCOUNTIN<br>PAYROLL SERVICES, & TAXES                         | G &      | \$11,329.40                           |  |                               |  |
| <b>Total Non-Payroll Operat</b>   |          | \$59,542.09                           | Total Capital Expenditures                 | \$100,000.00                  |  |
| Expenses  |          | 277, 50000                            |  | A CONTRACTOR                  |  |
| Funding Sources   |          |                                       |  |                               |  |
| All Grants  |          | Amount                                | Donations                                  | Amount                        |  |
| DHHC- COM GRANT FY2020  |          | \$202,679.00                          | LANAI COMMUNITY                            | \$482.74                      |  |
| DHHC – COM NEW FACILITY<br>PLANNING GRANT   |          | \$100,000.00                          |  |                               |  |
| HAWAII COMMUNITY FOUNDATION   |          | \$15,000.00                           |  |                               |  |
| BANK OF HAWAII FOUNDAT  | ION      | \$3,000.00                            |  |                               |  |
| MANELE & KOELE CHARITAB<br>FUND   | LE       | \$1,850.41                            |  |                               |  |
|   |          |                                       |  |                               |  |
| Total Grants  |          | \$322,529.41                          | Total Donations                            | \$482.74                      |  |
| Fundraisers   |          | Amount                                | Other Income                               | Amount                        |  |
| SANTA'S PLAYGROUND BOO<br>THE LANAI TREE LIGHTING<br>FESTIVAL   | TH AT    | \$1,000.00                            |  |                               |  |
|   |          |                                       |  |                               |  |
| Total Fundraisers   |          | \$1,000.00                            | Total Other Income                         |                               |  |

Please note that total payroll, non-payroll operating expenses and capital expenditures should equal all funding sources.

| Agency Name                          | Legal Aid | Society of Hawa                 | ali                               |               |
|--------------------------------------|-----------|---------------------------------|-----------------------------------|---------------|
| Total Annual Budget                  |           | of Executive<br>(or equivalent) | Number of Employees               | Total Payroll |
| \$6,419,097                          | /         | \$145,000                       | 98                                | 5,230,158     |
| Non-payroll Operating                | Expenses  | (by category)                   | Capital Expenditures (b           | y project)    |
| Category                             |           | Amount                          | Project                           | Amount        |
| Consultant & Temp. Service           | s         | 315,442                         |                                   |               |
| Equipment, Furniture & Leas          | ses       | 91,833                          |                                   |               |
| Space & Utilities                    |           | 306,811                         |                                   |               |
| Supplies & Postage                   |           | 91,793                          |                                   |               |
| Insurance                            |           | 67,546                          |                                   |               |
| Telephone & Communication            | ons       | 103,342                         |                                   |               |
| Litigation                           |           | 75,316                          |                                   |               |
| Travel                               |           | 83,168                          |                                   |               |
| Books & Subscriptions                |           | 33,611                          |                                   |               |
| Misc                                 |           | 20,077                          |                                   |               |
|                                      |           |                                 |                                   |               |
| Total Non-Payroll Operat<br>Expenses | ting      | 1,188,939                       | <b>Total Capital Expenditures</b> | 0             |
|                                      |           | Funding S                       | Sources                           |               |
| All Grants                           |           | Amount                          | Donations                         | Amount        |
| Federal Grants                       |           | 3,293,864                       | Total individual donations        | 109,481       |
| State Grants                         |           | 2,307,100                       |                                   |               |
| Other Grants                         |           | 708,652                         |                                   |               |
|                                      |           |                                 |                                   |               |
|                                      |           |                                 |                                   |               |
| Total                                | Grants    | 6,309,616                       | Total Donations                   | 109,481       |
| Fundraisers                          |           | Amount                          | Other Income                      | Amount        |
| None                                 |           |                                 |                                   |               |
| Total Fund                           | raisers   |                                 | Total Other Income                | (             |

<sup>&</sup>gt; Please note that total payroll, non-payroll operating expenses and capital expenditures should equal all funding sources.

| Agency Name                                 | ncy Name Malama Family Recovery Center |  |                                |             |              |
|---|--|--|--------------------------------|-------------|--------------|
| Total Annual Budget                         | D                                      | ry of Executive<br>Director (or<br>equivalent) | Number of Employees            | To          | otal Payroll |
| \$ 1,433,020.00                             | Jud Cu<br>\$16,50                      | nningham, CEO -<br>0                           | 24 Projected for FY 20         | \$          | 912,000.00   |
| Non-payroll Operating Expe                  | enses (by                              | category)                                      | Capital Expendit               | ures (by pr | oject)       |
| Category                                    |  | Amount   | Project                        |             | Amount       |
| Replacement Reserve (Depreciation)          | \$                                     | 49,000.00                                      | Passenger Van - TLP            | \$          | 26,000.00    |
| Rent & Utilities                            | \$                                     | 67,000.00                                      | Passenger Van - SLP            | \$          | 26,000.00    |
| Facilities Maintenance & Supplies           | \$                                     | 26,000.00                                      | 388 Ano St. House improvements | \$          | 19,020.00    |
| Program & Contract Program<br>Delivery/Food | \$                                     | 93,000.00                                      |                                |             |              |
| Insurance                                   | \$                                     | 7,000.00                                       |                                |             |              |
| Office/Printing/Communications              | \$                                     | 13,000.00                                      |                                |             |              |
| Vehicle Expenses                            | \$                                     | 13,000.00                                      |                                |             |              |
| Information Technology                      | \$                                     | 8,000.00                                       |                                |             |              |
| Hiring and Training                         | \$                                     | 6,000.00                                       |                                |             |              |
| Indirect Expenses (Admin/Overhead)          | \$                                     | 168,000.00                                     |                                |             |              |
| Total Non-Payroll Operating<br>Expenses     | \$                                     | 450,000.00                                     | Total Capital Expenditures     | \$          | 71,020.00    |
| Expenses                                    |  | Funding  | Sources                        |             |              |
| All Grants                                  |  | Amount   | Donations                      |             | Amount       |
| STATE - ADAD/JUDICIARY                      | \$                                     | 510,000.00                                     | Private Grants                 | \$          | 185,620.00   |
| Federal - SAMHSA                            | \$                                     | 120,000.00                                     | Maui United Way                | \$          | 16,500.00    |
| County of Maui                              | \$                                     | 172,000.00                                     | Maui Charity Walk              | \$          | 1,400.00     |
| Total Grants                                | \$                                     | 802,000.00                                     | Total Donation                 | ons \$      | 203,520.00   |
| Fundraisers                                 |  | Amount   | Other Income                   |             | Amount       |
| Various                                     | \$                                     | 40,000.00                                      | Insurance Billing              | \$          | 320,000.00   |
|   |  |  | Fees for Service               | \$          | 55,000.00    |
|   |  |  | Investment Income              | \$          | 12,500.00    |
| Total Fundraisers                           | \$                                     | 40,000.00                                      | Total Other Inco               | me \$       | 387,500.00   |

<sup>&</sup>gt; Please note that total payroll, non-payroll operating expenses and capital expenditures should equal all funding sources

#### MAUI AIDS FOUNDATION DHHC BUDGET FORM FISCAL YEAR ENDING 06/30/2020

| Agency Name   | MAUI A.I.D.S. FOUNDATION, INC.                  |             |                          |          |                 |           |
|---|---|-------------|--------------------------|----------|-----------------|-----------|
| Total Annual Budget   | Salary of Executive<br>Director (or equivalent) |             | Number of Employees      |          | Total Payrol    | l         |
| \$1,791,733   |   | 75,000      | 13.85 FTE                | Salari   | es (incl E.D.)  | 668,318   |
|   |   |             | 16 Personnel Total)      | PR Tx,   | /Ben (incl E.D. | ) 193,812 |
| Non-payroll Operating Ex  | penses (b                                       | y category) | Capital Exp              | enditure | s (by project)  |           |
| Category  |   | Amount      | Project                  |          | Amour           | nt        |
| Direct Grant Expenditures-All Pro                                     | grams   | 745,971     | All Projects             |          |                 | 0         |
| Occupancy and Utilities   |   | 79,115      |                          |          |                 |           |
| Supplies/Postage  |   | 13,157      |                          |          |                 |           |
| Travel-Programs   |   | 12,921      |                          |          |                 |           |
| Insurance   |   | 14,454      |                          |          |                 |           |
| Professional Fees (Audit/Tax)   |   | 12,629      |                          |          |                 |           |
| Fundraising/Events  |   | 28,300      |                          |          |                 |           |
| Telecommunications  |   | 7,460       |                          |          |                 |           |
| Depreciation/Other  |   | 15,596      |                          |          |                 |           |
| Total Non-Payroll Operating<br>Expenses                               |   | 929,603     | Total Capital Expenditur | es       |                 | 0         |
|   |   | Fundin      | g Sources                |          |                 |           |
| All Grants  |   | Amount      | Donations                |          | Amour           | nt        |
| DOH-Integrated Prevention/Care  | Svcs.   | 428,709     | Appeal Letters           |          |                 | 17,800    |
| Ryan White/HHHRC  |   | 256,325     | Unrestricted Donations   |          |                 | 25,100    |
| HOPWA-HUD-Housing   |   | 480,386     | Major Donors             |          |                 | 21,000    |
| HOPWA-DHS-Housing   |   | 251,007     |                          |          |                 |           |
| County of Maui-HIV/HCV/STI Rap<br>Testing, Prevention, Counseling Pre |   | 131,777     |                          |          |                 |           |
| Minor Grants  |   | 66,500      |                          |          |                 |           |
| Restricted Grants   |   | 49,935      |                          |          |                 |           |
| Total   | Grants  | 1,664,639   | Total Dona               | ations   |                 | 63,900    |
| Fundraisers   |   | Amount      | Other Income             |          | Amou            | nt        |
| Mardi Gras 2020   |   | 55,000      |                          |          |                 | C         |
| Halloween Bash  |   | 4,900       |                          |          |                 |           |
| Other   |   | 3,294       |                          |          |                 |           |
| Total Fund  | raisers   | 63,194      | Total Other In           | come     |                 | 0         |
| SUMMARY:  |   | Amount      |                          |          |                 |           |
| Total Revenues  |   | \$1,791,733 |                          |          |                 |           |
| Total Expenses  |   | \$1,791,733 |                          |          |                 |           |
| Net Agency Budget - FY 2020   |   | \$0         |                          |          |                 |           |

Please note that total payroll, non-payroll operating expenses and capital expenditures should equal all funding sources

FY 2020 BUDGET

| Agency Name                          | Maui Adult Day Care Centers                           |               |   |  |  |
|--------------------------------------|---|---------------|---|--|--|
| <b>Total Annual Budget</b>           | Salary of Executive Director (or equivalent) \$83,200 |               | Number of Employees                         | Total Payroll                            |  |
| \$2,509,075                          |   |               | 32 regular staff<br>16 on-calls (temporary) | \$1,904,597<br>(includes taxes & fringes |  |
| Non-payroll Operating                | Expenses  | (by category) | Capital Expenditu                           |  |  |
| Category                             |   | Amount        | Project                                     | Amount                                   |  |
| Equipment                            |   | 21,000        |   |  |  |
| Supplies                             |   | 74,600        |   |  |  |
| Staff Training                       |   | 1,650         |   |  |  |
| Occupancy & Utilities                |   | 166,850       |   |  |  |
| Travel & Mileage                     |   | 18,300        |   |  |  |
| Furnishings                          |   | 10,000        |   |  |  |
| Fundraising                          |   | 15,000        |   |  |  |
| Contract Services                    |   | 39,800        |   |  |  |
| Other Expenses/Miscellar             | ieous   | 49,236        |   |  |  |
| Administrative Costs                 |   | 208,042       |   |  |  |
| *                                    |   |               |   |  |  |
| Total Non-Payroll Operating Expenses |   | 604,478       | Total Capital Expenditures                  |  |  |
|                                      |   | Funding       | Sources                                     |  |  |
| All Grants                           |   | Amount        | Donations                                   | Amount                                   |  |
| Maui County Line-Item                |   | 358,440       | Mass Mailing                                | 4,000                                    |  |
| Maui United Way                      |   | 20,000        | Donations (Laundry) Har                     |  |  |
| Maui County Office On Aging          |   | 626,840       | Donations (Lomi Lomi) Har                   | na 3,000                                 |  |
| Maui Hotel & Lodging A               | ssoc.   | 3,000         | Donations (Acupuncture) Ha                  | ana 800                                  |  |
| Hawaii Community Fnd.                |   | 85,000        | Donations                                   | 11,000                                   |  |
| Other Grants                         |   | 40,000        |   |  |  |
| Total                                | Grants  | 1,133280.     | Total Donati                                | ons 19,800                               |  |
| Fundraisers                          | - and   | Amount        | Other Income                                | Amount                                   |  |
| Family Caregiver Walk                |   | 50,000        | Medicaid (UHC, Kaiser,                      | 429 000                                  |  |
| Fundraiser (Cascaron)                |   | 1 000         | HMSA, Aloha Care, Ohana) Private Fees       | 1  |  |
| Stroll at the Park (Hana)            |   | 1,000         |   | 796,745                                  |  |
|                                      |   | 14,000        | Private Foundations                         | 46,250                                   |  |
| Christmas Fun Fair (Han              | a)  | 19,000        |   |  |  |
| Total Fund                           | raisers   | 84,000        | Total Other Inco                            | me 1,271,995                             |  |

> Please note that total payroll, non-payroll operating expenses and capital expenditures should equal all funding sources.

| Agency Name                                | Maui Aca  | ademy of Perfori | ming Arts                         |               |  |
|--|---|------------------|-----------------------------------|---------------|--|
| Total Annual Budget                        | Salary of Executive<br>Director (or equivalent) |                  | Number of Employees               | Total Payroll |  |
| \$1,514,242                                |   |                  | 74                                | \$896,524     |  |
| Non-payroll Operating I                    | Expenses  | (by category)    | Capital Expenditures (by project) |               |  |
| Category                                   |   | Amount           | Project                           | Amount        |  |
| Advertising & Marketing                    |   | \$34,920         |                                   |               |  |
| Productions & Programs                     |   | \$203,823        |                                   |               |  |
| Office Equipment, Supplies,<br>Maintenance |   | \$32,040         |                                   |               |  |
| Dues & Memberships                         |   | \$1,525          |                                   |               |  |
| Janitorial & Facility Maintena             | ance  | \$41,626         |                                   |               |  |
| Rent/Mortgage                              |   | \$82,629         |                                   |               |  |
| Utilities                                  |   | \$32,982         |                                   |               |  |
| Fundraising Expenses                       |   | \$21,912         |                                   |               |  |
| Entertainment/Hospitality                  |   | \$6,000          |                                   |               |  |
| CC Fees/Finance Charges                    |   | \$31,176         |                                   |               |  |
| Insurance                                  |   | \$21,468         |                                   |               |  |
| GET/Property Tax                           |   | \$6,400          |                                   |               |  |
| Professional Services                      |   | \$46,158         |                                   |               |  |
| Scholarships                               |   | \$47,221         |                                   |               |  |
| Travel                                     |   | \$7,838          |                                   |               |  |
| Total Non-Payroll Operati<br>Expenses      | ing   | \$617,718        | Total Capital Expenditures        |               |  |
|  |   | Funding 5        | Sources                           |               |  |
| All Grants                                 |   | Amount           | Donations                         | Amount        |  |
| Robert E. Black Fund                       |   | \$6,000          | Unrestricted cash donations       | \$49,000      |  |
| Hawaii Community Foundation                | on  | \$3,000          | Restricted cash donations         | \$49,283      |  |
| County of Maui                             |   | \$25,000         | Scholarships                      | \$14,300      |  |
| State Foundation on Culture                | & Arts  | \$8,000          |                                   |               |  |
| Makana Aloha Foundation                    |   | \$40,000         |                                   |               |  |
| Grants Other                               |   | \$5,000          |                                   |               |  |
| Total (                                    | Grants  | \$87,000         | Total Donations                   | \$112,583     |  |
| Fundraisers                                |   | Amount           | Other Income                      | Amount        |  |
| Garden Party                               |   | \$64,300         | Academy Tuition & Fees            | \$856,174     |  |
| Spring Gala                                |   | \$58,000         | School Partnerships               | \$67,931      |  |
|  |   |                  | Production Ticket Sales           | \$216,805     |  |
|  |   |                  | Advertising                       | \$13,950      |  |
|  |   |                  | Administrative Fees               | \$30,701      |  |
|  |   |                  | Facility Rentals                  | \$6,800       |  |
| Total Fundr                                | aisers  | \$122,298        | Total Other Income                | \$1,192,361   |  |

<sup>&</sup>gt; Please note that total payroll, non-payroll operating expenses and capital expenditures should equal all funding sources.

| Agency Name N                                    | Maui E   | conomic Opportun             | ity, Inc.   | 11            |
|--|--|------------------------------|---|---------------|
| Total Annual Budget                              | Salar Sa | ry of Executive              | Number of Employees                                       | Total Payroll |
| \$17,339,543                                     | Director (or equivalent)<br>\$104,000  |                              | 218 (including 20<br>Program Participants)                | \$12,301,901  |
| Non-payroll Operating Ex                         | xpense   | s (by category)              | Capital Expenditures (                                    | by project)   |
| Category   |  | Amount                       | Project   | Amount        |
| Program Activities                               |  | \$1,875,382                  | Transportation Maintenance<br>Facility and Mechanics Shop | \$500,000     |
| Professional<br>Fees/Contracts/Consultants       |  | 227,108                      | Bus/Vehicle Purchases                                     | 403,486       |
| Supplies   |  | 550,067                      |   |               |
| Utilities  |  | 258,892                      |   |               |
| Insurance  |  | 560,584                      |   |               |
| Space Cost & Maintenance                         |  | 345,562                      |   |               |
| Travel/Mileage/Staff Developm                    | nent   | 237,492                      |   |               |
| Printing & Publications                          |  | 25,319                       |   |               |
| Dues & Subscriptions                             |  | 8,750                        |   |               |
| Equipment Purchases                              |  | 45,000                       |   |               |
| Total Non-Payroll Operating Expenses  All Grants | 8  | \$4,134,156  Funding  Amount | Total Capital Expenditures  Sources  Donations            | \$903,486     |
| County of Maui                                   |  | \$12,615,630                 | Visitor Industry Charity Walk                             | \$23,000      |
| State of Hawaii - GIA                            |  | 500,000                      | Other Donations   | 5,000         |
| Federal - Direct                                 |  | 2,533,372                    |   |               |
| State of Hawaii – Federal Pass                   | Thru   | 1,159,834                    |   |               |
| Private Foundations                              |  | 79,500                       |   |               |
|  |  |                              |   |               |
| Total Gi   | rants  | \$16,888,336                 | Total Donations   | \$28,000      |
| Fundralsers                                      |  | Amount                       | Other Income  | Amount        |
| Annual Gala Fundraiser                           |  | \$75,000                     | Program Income  | \$261,695     |
|  |  |                              | Microloan Interest/Fees                                   | 35,250        |
|  |  |                              | Interest/Investment Income                                | 32,000        |
| <u> </u>   |  |                              | Miscellaneous   | 19,262        |
|  |  | · ·                          |   |               |

| Agency Name                         | Maui Fa | amily Support Serv                    | vices, Inc.                |                |
|-------------------------------------|---------|---------------------------------------|----------------------------|----------------|
| Total Annual Budget                 |         | ry of Executive<br>or (or equivalent) | Number of Employees        | Total Payroll  |
| \$5,048,012                         |         | \$80,237                              | 80                         | \$3,329,526.45 |
| Non-payroll Operating               | Expense | s (by category)                       | Capital Expenditures (     | by project)    |
| Category                            |         | Amount                                | Project                    | Amount         |
| Contractual – Admin                 |         | \$34,179.25                           | NONE                       |                |
| Contractual – Program               |         | \$194,618.21                          |                            |                |
| Child Care Subsidy                  |         | \$709,333.00                          |                            |                |
| Equipment Purchase                  |         | \$19,425.00                           |                            |                |
| Facility Improvement                |         | \$75,000.00                           |                            |                |
| Insurance                           |         | \$17,193.00                           |                            |                |
| Motor Vehicles                      |         | \$18,500                              |                            |                |
| Rent & Utilities                    |         | \$144,949.90                          |                            |                |
| Other Expenses                      |         | \$17,649.00                           |                            |                |
| Parent Services                     |         | \$2,721.00                            |                            |                |
| Postage/Shipping                    |         | \$11,267.45                           |                            |                |
| Printing/Copying                    |         | \$17,581.93                           |                            |                |
| Staff Development                   |         | \$93,197.35                           |                            |                |
| Repair and Maintenance              |         | \$43,991.88                           |                            |                |
| Program & Office Supplies           |         | \$236,609.70                          |                            |                |
| Travel                              |         | \$82,268.88                           |                            |                |
| Total Non-Payroll Opera<br>Expenses | ting    | \$1,718,485.55                        | Total Capital Expenditures |                |
|                                     |         | Funding                               | Sources                    |                |
| All Grants                          |         | Amount                                | Donations                  | Amount         |
| Federal Grants                      |         | \$3,280,065.17                        | Various Private Donations  | \$2,000.00     |
| State of Hawaii Grants              |         | \$1,145,126.00                        |                            |                |
| County of Maui                      |         | \$338,673.00                          |                            |                |
| Foundations                         |         | \$176,047.83                          |                            |                |
|                                     |         |                                       |                            |                |
| Total                               | Grants  | \$4,939,912.00                        | Total Donations            | \$2,000.00     |
| Fundraisers                         |         | Amount                                | Other Income               | Amount         |
| Various Fundraisers                 |         | \$8,000.00                            | Interest Income            | \$2,400.00     |
|                                     |         |                                       | Child Care Tuition         | \$95,700.00    |
|                                     |         |                                       |                            |                |
| Total Fund                          | raisers | \$8,000.00                            | Total Other Income         | \$97,700.00    |

Please note that total payroll, non-payroll operating expenses and capital expenditures should equal all funding sources.

| Agency Name                         | MAUI FOO                            | DD BANK      |   |                |
|-------------------------------------|-------------------------------------|--------------|---|----------------|
| <b>Total Annual Budget</b>          |                                     | of Executive | Number of Employees                     | Total Payroll  |
| 6,200,000                           | Director (or equivalent)<br>115,000 |              | 13                                      | 775,000        |
| Non-payroll Operating               | Fynenses (                          |              | Capital Expenditures (b                 |                |
| Category                            | Experises (                         | Amount       | Project                                 | Amount         |
| Donated Food Distribution           | (value)                             | 4,400,000    | Backup Generator                        | 125,000        |
| Food Purchase                       |                                     | 400,000      | Refrigerated Truck                      | 85,000         |
| Freight (interisland & main         | and)                                | 80,000       | Building Rust Repair / Painting         | 55,000         |
| Equipment (repairs & main           |                                     | 65,000       | panang macricpan / manang               | /              |
| Public Education                    |                                     | 55,000       |   |                |
| Occupancy                           |                                     | 35,000       |   |                |
| Insurance                           |                                     | 35,000       |   |                |
| Supplies                            |                                     | 30,000       |   |                |
| Professional Fees                   |                                     | 20,000       |   |                |
| Food Drive                          |                                     | 20,000       |   |                |
| Miscellaneous                       |                                     | 10,000       |   |                |
| Telephone                           |                                     | 10,000       |   |                |
| receptione                          |                                     | 20,000       |   |                |
| Total Non-Payroll Opera<br>Expenses | ting                                | 5,160,000 ¥  | Total Capital Expenditures              | 265,000        |
|                                     |                                     | Funding :    | Sources                                 |                |
| All Grants                          |                                     | Amount       | Donations                               | Amount         |
| County of Maui                      |                                     | 400,000      | Food Donations (value)                  | 4,400,000      |
| Foundation Grants                   |                                     | 350,000      | General                                 | 375,000        |
| Capital Improvement                 |                                     | 100,000      | Direct Mail                             | 350,000        |
| Federal (FEMA)                      |                                     | 10,000       |   |                |
|                                     |                                     |              |   |                |
|                                     |                                     |              |   |                |
|                                     |                                     |              |   | •              |
| 4.7                                 | I Committee                         | 250 205      | Table Same                              | F 42F 604      |
| 7,575                               | I Grants                            | 860,000      | Total Donations                         | 5,125,000      |
| Fundraisers                         |                                     | Amount       | Other Income Shared Maintenance         | Amount 100,000 |
| New Years                           |                                     | 150,000      | ( ) ( ) ( ) ( ) ( ) ( ) ( ) ( ) ( ) ( ) | 100,000        |
| Maui Invitational                   |                                     | 30,000       | Various                                 | 70,000         |
| Bocce Ball                          |                                     | 25,000       | Freight Reimbursement                   | 30,000         |
|                                     |                                     |              | /                                       |                |
| Total Fun                           | draisers                            | 205,000      | Total Other Income                      | 200,000        |

<sup>&</sup>gt; Please note that total payroll, non-payroll operating expenses and capital expenditures should equal all funding sources.

| Agency Name                                  | Maui H   | łui Malama  |  | y tif And an american and a second a second and a second |
|--|--|-------------|--|---|
| Total Annual<br>Budget                       |  |             | Number of Employees  | Total Payroll   |
| 396,499                                      |  |             | 5  | 283,333   |
| Non-payroll Operating Expenses (by category) |  | cpenses (by | Capital Expenditures   | (by project)  |
| Category Amou                                |  | Amount      | Project  | Amount  |
| Insurance                                    |  | 19,000      |  |   |
| Rent, Maintenance, Utilit                    | ies  | 19,697      |  |   |
| Telecommunications                           |  | 5,280       |  |   |
| Postage, publication, pri                    | nting  | 400         |  |   |
| Professional Fees                            |  | 16,555      |  |   |
| Staff Board                                  | at dage, general trate, is although to   | 1600        | and the state of t |   |
| Fundraising Expense                          | er e en e   | 600         |  |   |
| Bank Fees, Licenses & Fe                     | es   | 1070        |  |   |
| Equipment Rental                             | namentus kannaktiis täätää sillä   | 2910        |  |   |
| Dues and Subscriptions                       | AND THE PERSON OF THE PERSON O | 300         |  |   |
| Outreach                                     |  | 1000        |  |   |
| Office and Program Supp                      | lies   | 5000        |  |   |
| Program Activities                           |  | 31154       |  |   |
| Professional Developmen                      | t  | 8000        |  |   |
| Travel Expenses                              | ar an har annua ar Principal ann ann an Anna   | 600         |  |   |
|  | a a maginal annual y Patrick Victoria Anthro Late Anna   | 0           |  |   |
| Total Non-Payroll Ope<br>Expenses            | rating   | 113166      | Total Capital<br>Expenditures  |   |
|  |  | Funding     | Sources  |   |
| All Grants                                   |  | Amount      | Donations  | Amount  |
| County of Maui                               |  | 297,616     | Various donors   | 12,883  |
| State Office of Youth Ser                    | vices  | 80,000      |  |   |
| Total  | Grants   | 377,616     | Total Donation   | 5   |
| Fundraisers                                  |  | Amount      | Other Income   | Amount  |
| 0  |  | 0           | Fee for Service  | 6000  |
| Total Fund                                   | raisers  | 0           | Total Other Income   | 6,000   |

Please note that total payroll, non-payroll operating expenses and capital expenditures should equal all funding sources.

| Agency Name                          |          | of Executive        |                                   |                   |  |
|--------------------------------------|----------|---------------------|-----------------------------------|-------------------|--|
| Total Annual Budget                  |          | (or equivalent)     | Number of Employees               | Total Payroll     |  |
| 4,501,328                            |          | 145,000             | 62 (59.1 FTE)                     | 2,974,278         |  |
| Non-payroll Operating                | Expenses | (by category)       | Capital Expenditures (by project) |                   |  |
| Category                             |          | Amount              | Project                           | Amount            |  |
| Admin/General Office                 |          | 149,851             | Shelter Improvements              | 116,800           |  |
| Shelter                              |          | 277,625             | Vehicles & equipment              | 127,581           |  |
| Cremation                            |          | 54,300              |                                   |                   |  |
| Facilities/Occupancy                 |          | 257,741             |                                   |                   |  |
| Humane Enforcement                   |          | 19,600              |                                   |                   |  |
| Veterinary                           |          | 195,410             |                                   |                   |  |
| Development/Advertising              |          | 229,231             |                                   |                   |  |
| Business Expense/Insurance           | 5 - 1 -  | 98,911              |                                   |                   |  |
|                                      |          |                     |                                   |                   |  |
| Total Non-Payroll Operat<br>Expenses | ing      | 1,282,669           |                                   | 244,381           |  |
|                                      |          | Funding             | Sources                           |                   |  |
| All Grants                           |          | Amount              | Donations                         | Amount            |  |
| County of Maui (proposed)            |          | 2,682,118           | Unrestricted/General              | 710,000           |  |
| Duffield Foundation                  |          | 216,820             | Restricted – Hope Fund            | 47,000            |  |
|                                      |          |                     |                                   |                   |  |
| Total<br>Fundraisers                 | Grants   | 2,898,938<br>Amount | Total Donations Other Income      | 757,000<br>Amount |  |
| Ticket Sales                         |          | 52,000              | Adoption/Licenses                 | 122,170           |  |
| Auctions                             |          | 55,000              | Veterinary Services               | 51,500            |  |
| Calendar                             |          | 17,520              | Cremation                         | 222,500           |  |
| Merchandise                          |          | 25,000              | Animal Quarantine                 | 120,000           |  |
| Sponsorships                         |          | 75,000              | Classes/Camps                     | 19,700            |  |
| Charity Walk                         |          | 50,000              | Investment                        | 35,000            |  |
| 76.5 FART - 10 CON                   |          |                     |                                   |                   |  |
| Total Fund                           | raisers  | 274,520             | Total Other Income                | 570,870           |  |

Please note that total payroll, non-payroll operating expenses and capital expenditures should equal all funding sources.

| Agency Name                                 | Maui Youth and Family Services, Inc.               |                                   |                    |  |  |  |
|---|--|-----------------------------------|--------------------|--|--|--|
| Total Annual Budget                         | Salary of Executive<br>Director (or<br>equivalent) | Number of Employees               | Total Payroll      |  |  |  |
| \$4,284,000.00                              | Jud Cunningham, CEO \$34,000                       | 25 Projected for FY 20            | \$ 1,444,000.00    |  |  |  |
| Non-payroll Operating Expe                  | enses (by category)                                | Capital Expenditures (by project) |                    |  |  |  |
| Category                                    | Amount   | Project Amount                    |                    |  |  |  |
| Program & Contract Program<br>Delivery/Food | \$ 81,000.00                                       | Coordinated Service Building      | \$ 2,075,000.00    |  |  |  |
| Rent & Utilities                            | \$ 99,000.00                                       |                                   |                    |  |  |  |
| Foster Care                                 | \$ 78,000.00                                       |                                   |                    |  |  |  |
| Replacement Reserve (Depreciation)          | \$ 69,000.00                                       |                                   |                    |  |  |  |
| Vehicle Expenses / Mileage<br>Reimbursement | \$ 33,000.00                                       |                                   |                    |  |  |  |
| Professional Fees                           | \$ 19,000.00                                       |                                   |                    |  |  |  |
| Office/Printing/Communications              | \$ 27,000.00                                       |                                   |                    |  |  |  |
| Insurance                                   | \$ 27,000.00                                       |                                   |                    |  |  |  |
| Facilities Maintenance & Supplies           | \$ 22,000.00                                       |                                   |                    |  |  |  |
| Travel                                      | \$ 24,000.00                                       |                                   |                    |  |  |  |
| Information Technology                      | \$ 10,000.00                                       |                                   |                    |  |  |  |
| Hiring & Training                           | \$ 17,000.00                                       |                                   |                    |  |  |  |
| Indirect Expenses (Admin/Overhead)          | \$ 259,000.00                                      |                                   |                    |  |  |  |
| Total Non-Payroll Operating Expenses        | \$ 765,000.00                                      | Total Capital Expenditures        | \$ 2,075,000.00    |  |  |  |
|   | Funding  | s Sources                         |                    |  |  |  |
| All Grants                                  | Amount   | Donations                         | Amount             |  |  |  |
| STATE - ADAD/CAMHD (DOH)                    | \$ 1,123,905.00                                    | Private Donations                 | \$ 1,887,214.00    |  |  |  |
| Federal - ADAD/DHS/HYSN                     | \$ 575,681.00                                      | Maui United Way                   | \$ 17,250.00       |  |  |  |
| STATE- OYS-DHS                              | \$ 355,000.00                                      |                                   |                    |  |  |  |
| County of Maui                              | \$ 60,000.00                                       |                                   |                    |  |  |  |
| STATE - Judiciary                           | \$ 24,500.00                                       |                                   |                    |  |  |  |
| Total Grants                                | \$ 2,139,086.00                                    | Total Donation                    | ns \$ 1,904,464.00 |  |  |  |
| Fundraisers                                 | Amount   | Other Income                      | Amount             |  |  |  |
| None  |  | Investment Income                 | \$ 115,000.00      |  |  |  |
|   |  | Fees for Service                  | \$ 25,450.00       |  |  |  |
|   |  | Insurance Billing                 | \$ 100,000.00      |  |  |  |
| Total Fundraisers                           |  | Total Other Incom                 | e \$ 240,450.00    |  |  |  |

<sup>&</sup>gt; Please note that total payroll, non-payroll operating expenses and capital expenditures should equal all funding sources

| Agency Name                              | Mediatio  | liation Services of Maui, Inc Budget for the FYE Jun'20 |                            |               |  |  |
|--|---|---|----------------------------|---------------|--|--|
| Total Annual Budget                      | Salary of Executive<br>Director (or equivalent) |   | Number of Employees        | Total Payroll |  |  |
| \$212,001                                | Director  | \$55,000  | 1 FT & 2 PT                | ¢120.20F      |  |  |
| Non-payroll Operating Expenses (by categ |   |   | Capital Expenditures (b    | \$129,205     |  |  |
| Category                                 | LAPETISES                                       | Amount  | Project                    | Amount        |  |  |
|  |   | 4524  | Project                    | Amount        |  |  |
| D. Ofc Supplies                          |   |   |                            |               |  |  |
| E. Staff Training                        |   | 2580  |                            |               |  |  |
| F. Other: Rent, telephone, pos           | tage  | 27360   |                            |               |  |  |
| Travel (client services)                 | .(3   | 7944  |                            |               |  |  |
| Mediation Training (incl You             |   | 11700   |                            |               |  |  |
| Mtg Facilitation & Extrnl Tra            |   | 2400  |                            |               |  |  |
| G. Admin: Bank Fees, Dues, IT,           |   | 4208  |                            |               |  |  |
| Ins, Mtg costs, Volunteer red            |   | 4680  |                            |               |  |  |
| Marketing, Advertisng, Fund              | draising  | 3300  |                            |               |  |  |
| Accounting, Audit, other Pro             | of Fees   | 14100   |                            |               |  |  |
| Total Non-Payroll Operat                 | ting  | 82796   | Total Capital Expenditures | 0             |  |  |
| Expenses                                 |   |   |                            |               |  |  |
|  |   | Funding   |                            |               |  |  |
| All Grants                               |   | Amount  | Donations                  | Amount        |  |  |
| County of Maui                           |   | 46000   | Donations                  | 5000          |  |  |
| State Judiciary                          |   | 69701   |                            |               |  |  |
| Maui United Way                          |   | 15000   |                            |               |  |  |
| Other Grants to be applied f             | or  | 38000   |                            |               |  |  |
|  |   |   |                            |               |  |  |
| Total                                    | Grants  | 168701  | Total Donations            | 5000          |  |  |
| Fundraisers                              |   | Amount  | Other Income               | Amount        |  |  |
| Fundraisers                              |   | 10000   |                            | 28300         |  |  |
| Total Fund                               | Iraisers  | 10000   | Total Other Income         | 28300         |  |  |

Please note that total payroll, non-payroll operating expenses and capital expenditures should equal all funding sources.

| Agency Name                         | Mental Health Association in Hawaii (dba Mental Health America o Hawaii) |           |                            |               |  |
|-------------------------------------|--|-----------|----------------------------|---------------|--|
| <b>Total Annual Budget</b>          | Salary of Executive Director (or equivalent)                             |           | Number of Employees        | Total Payroll |  |
| \$654,591                           | \$87,000   |           | 5.5 FTE                    | \$439,993     |  |
| Non-payroll Operating               | Expenses   |           | Capital Expenditures (b    |               |  |
| Category                            |  | Amount    | Project                    | Amount        |  |
| Occupancy                           |  | \$53,395  |                            |               |  |
| Professional Services               |  | \$50,674  |                            |               |  |
| Program and Operating               |  | \$39,555  |                            |               |  |
| Travel                              |  | \$24,400  |                            |               |  |
| Events                              |  | \$46,574  |                            |               |  |
|                                     |  |           |                            |               |  |
| Total Non-Payroll Opera<br>Expenses | ting   | \$214,598 | Total Capital Expenditures | 0             |  |
|                                     |  | Funding   | Sources                    |               |  |
| All Grants                          |  | Amount    | Donations                  | Amount        |  |
| Private Foundations                 |  | \$387,000 | Individual Small Gifts     | \$13,791      |  |
| DOH EMS & Injury Prevention         | on   | \$6,500   | Individual Large Gifts     | \$26,000      |  |
| Maui County DHHC                    |  | \$65,000  | Board of Directors         | \$9,000       |  |
| Maui United Way                     |  | \$6,000   |                            |               |  |
|                                     |  |           |                            |               |  |
|                                     | Grants   | \$464,500 | Total Donations            | \$48,791      |  |
| Fundraisers                         |  | Amount    | Other Income               | Amount        |  |
| Mahalo Awards Luncheon              |  | \$82,000  | Endowment dividend         | \$5,000       |  |
| Art and Mental Health Even          | t  | \$40,000  |                            |               |  |
| Maui Luncheon                       |  | \$14,300  |                            | •             |  |
| Total Fund                          | raisers  | \$136,300 | Total Other Income         | \$5,000       |  |

<sup>&</sup>gt; Please note that total payroll, non-payroll operating expenses and capital expenditures should equal all funding sources.

|   | al Health Kokua                         |  |  |
|---|---|--|--|
|   | ary of Executive<br>tor (or equivalent) | Number of Employees  | Total Payroll  |
| 12,652,316                              | \$150,000                               | 257  | 9,277,370  |
| Non-payroll Operating Expens            |   | Capital Expenditures   |  |
| Category                                | Amount                                  | Project  | Amount   |
| Contractual Services                    | 300,000                                 | N/A  |  |
| Supplies                                | 330,000                                 |  |  |
| Lease Rental of Space                   | 1,021,860                               |  |  |
| Repairs and maintenance                 | 150,000                                 |  |  |
| Airfare                                 | 35,000                                  |  |  |
| Transportation                          | 35,000                                  |  |  |
| Mileage                                 | 140,000                                 |  |  |
| Audit Fees                              | 60,000                                  |  |  |
| Insurance                               | 180,000                                 | NOT THE OWNER OF THE OWNER OWNER OF THE OWNER O |  |
| Lease rent of equipment                 | 74,000                                  |  |  |
| Publication and Printing                | 11,000                                  | AND THE RESIDENCE OF THE PROPERTY OF THE PROPE |  |
| Staff training                          | 120,000                                 |  |  |
| Telecommunication                       | 350,000                                 |  |  |
| Utilities                               | 244,000                                 |  | -  |
| Technology                              | 64,086                                  |  |  |
| Miscellaneous                           | 30,000                                  |  | MATERIAL PROPERTY OF THE PROPE |
| Bad Debts                               | 50,000                                  |  |  |
| Depreciation                            | 180,000                                 |  |  |
| Total Non-Payroll Operating<br>Expenses | 3,374,946                               | Total Capital Expenditures   | Nil  |
|   | Funding                                 | Sources  |  |
| All Grants                              | Amount                                  | Donations  | Amount   |
| County of Maui Safe Haven               | 125,000                                 | Dwight Damon   | 10,000   |
| County of Maui Home/PSR                 | 95,000                                  | Other  | 15,500   |
| Total Grants                            |   |  |  |
| Fundraisers                             | 220,000<br>Amount                       | Total Donations Other Income   | 25,500<br>Amount   |
| N/A                                     |   | Government Contracts   | 9,273,898  |
|   |   | United Way Funding   | 44,364   |
|   |   | Program Service Fees   | 780,876  |
|   |   | Private Insurance  | 2,260,578  |
|   |   | Miscellaneous  | 47,100   |
| Total Fundraisers                       | 0                                       |  |  |

<sup>&</sup>gt; Please note that total payroll, non-payroll operating expenses and capital expenditures should equal all funding sources.

| <u> </u>                            |         | okai Child Abuse Prevention Pathways  |                            |               |  |  |
|-------------------------------------|---------|---------------------------------------|----------------------------|---------------|--|--|
| Total Annual Budget                 |         | ry of Executive<br>or (or equivalent) | Number of Employees        | Total Payroll |  |  |
| 227.930                             | 227,930 |                                       | 3                          | 160,364       |  |  |
| Non-payroll Operating               | Expense | \$67,600<br>es (by category)          | Capital Expenditures       |               |  |  |
| Category                            | 11 PF   | Amount                                | Project                    | Amount        |  |  |
| Training                            |         | 8000                                  |                            |               |  |  |
| Classroom Supplies                  |         | 2000                                  |                            |               |  |  |
| Liability Insurance                 |         | 3000                                  |                            |               |  |  |
| Accounting                          |         | 8400                                  |                            |               |  |  |
| Financial                           |         | 5000                                  |                            |               |  |  |
| Legal, board                        |         | 2000                                  |                            |               |  |  |
| Office supplies                     |         | 1200                                  |                            |               |  |  |
| Rent                                |         | 5400                                  |                            |               |  |  |
| Equipment repair and                |         | 500                                   |                            |               |  |  |
| maintenance                         |         | 500                                   |                            |               |  |  |
| Payroll taxes and medical insurance |         | 37,466                                |                            |               |  |  |
|                                     |         |                                       |                            |               |  |  |
| Total Non-Payroll Opera<br>Expenses | ting    | 67566                                 | Total Capital Expenditures |               |  |  |
| Expenses                            | l       | Funding                               | Sources                    |               |  |  |
| ' All Grants                        |         | Amount                                | Donations                  | Amount        |  |  |
| Maui County (pending)               |         | 95,000                                |                            |               |  |  |
| Consuelo Foundation                 |         | 50,000                                |                            |               |  |  |
| Hawai'i People's Fund               |         | 5,600                                 |                            |               |  |  |
| HMSA Foundation                     |         | 50,000                                | :                          |               |  |  |
| Hawai'i Community Founda            | tion    | 19,000                                |                            |               |  |  |
| Other pending grants                |         | 8323                                  |                            |               |  |  |
|                                     |         |                                       |                            |               |  |  |
|                                     | Grants  | 227930                                | Total Donations            |               |  |  |
| Fundraisers                         |         | Amount                                | Other Income               | Amount        |  |  |
|                                     |         |                                       |                            |               |  |  |
| Total Fund                          | raisers |                                       | Total Other Income         |               |  |  |

▶ Please note that total payroll, non-payroll operating expenses and capital expenditures should equal all funding sources.

| Agency Name Moloka  |                          | Community Serv | ice Council                |               |
|---|--------------------------|----------------|----------------------------|---------------|
| Total Annual Budget   |                          | of Executive   | Number of Employees        | Total Payroll |
|   | Director (or equivalent) |                |                            |               |
| \$860,169   |                          | \$50,000       | 21                         | \$560,697     |
| Non-payroll Operating   | Expenses                 |                | Capital Expenditures (by   |               |
| Category  |                          | Amount         | Project                    | Amount        |
| Equipment R/M   |                          | \$12,311       |                            |               |
| Supplies  |                          | \$50,866       |                            |               |
| Advertising   |                          | 300            |                            | ¥-            |
| Other: Rent, utilities, postag<br>facilities R/M, ins., gas,        | ge,                      | \$112,471      |                            |               |
| FIUF Grant Award/Honoraria  | a                        | \$35,000       |                            |               |
| Contract Services   |                          | \$2,000        |                            |               |
| General Admin   |                          | \$86,524       |                            |               |
| Total Non-Payroll Operat<br>Expenses                                | ing                      | \$299,472      | Total Capital Expenditures |               |
| - TORANISAS   |                          | Funding        | Sources                    |               |
| All Grants  |                          | Amount         | Donations                  | Amount        |
| DHHC – Molokai Youth Cent<br>(MYC)                                  | er                       | \$296,125      | Friendly Isle United Fund  | \$40,000      |
| DHHC – Kapili   |                          | \$58,853       |                            |               |
| DHHC – Maurice Thompson<br>Center                                   | Drop In                  | \$15,000       |                            |               |
| DHHC – Hale Ho'omalu Dom<br>Violence Shelter                        | nestic                   | \$58,853       |                            |               |
| DHS – Hale Ho'omalu Dome<br>Violence Shelter                        |                          | \$189,138      |                            |               |
| Judiciary – Molokai Alternat<br>Violence                            |                          | \$52,200       |                            |               |
| Dept. of Attorney General –<br>Violence Against Women's A<br>(VAWA) |                          | \$60,000       |                            |               |
| OHA – Ho'omana Hou High   | School                   | \$60,000       |                            |               |
| OED – Community Events  |                          | \$30,000       |                            |               |
| Total   | Grants                   | \$820,169      | Total Donations            | \$40,000      |
| Fundraisers   |                          | Amount         | Other Income               | Amount        |
|   |                          |                |                            |               |
| Total Fund  | Iraisers                 |                | Total Other Income         |               |

Please note that total payroll, non-payroll operating expenses and capital expenditures should equal all funding sources.

| Agency Name                         | Molokai Gen  | eral Hospita  |  |  |  |
|-------------------------------------|--|---|--|--|--|
| Total Annual Budget                 | Salary of E<br>Director (or  |   | Number of Employees  | Total Payroll  |  |
| 15,620,000                          | 223,000  |   | 87   | 7,175,000  |  |
| Non-payroll Operating               | Expenses (by   |   | Capital Expenditures (by project)  |  |  |
| Category                            | 19975983C95C80569797 15 L 654 5  | Amount  | Project  | Amount   |  |
| Professional Fees                   |  | 1,834,000   | NA   |  |  |
| Purchase Services                   |  | 767,000   |  |  |  |
| Affiliates – Purchase Service       | 95   | 2,450,000   |  |  |  |
| Supplies                            |  | 1,260,000   |  |  |  |
| Depreciation                        |  | 816,000   |  |  |  |
| Rent & Utilities                    |  | 484,000   |  |  |  |
| Insurance                           |  | 197,000   |  |  |  |
| Others                              |  | 637,000   |  | Market and the second of the s |  |
|                                     |  |   |  |  |  |
| Total Non-Payroll Opera<br>Expenses | ting   | 8,445,000   | Total Capital Expenditures   |  |  |
|                                     |  | Funding   | Sources  |  |  |
| All Grants                          |  | Amount  | Donations  | Amount   |  |
| County of Maui                      |  | 54,000  | Annual Employee Giving   | 23,000   |  |
| State of Hawaii                     |  | 137,000   |  |  |  |
| Private                             |  | 45,000  |  |  |  |
|                                     |  |   |  |  |  |
| Total<br>Fundraisers                | Grants   | 236,000<br>Amount   | Total Donations Other Income   | 23,000<br>Amount   |  |
| Rental Income                       |  | 177,000   | Patient Revenue  | 11,709,000   |  |
| Cafeteria Sales                     | A Control of Control o | 141,000   | Cost Report Settlements  | 250,000  |  |
| Home Delivered Meals                |  | 63,000  | Plan Payor Settlements   | 175,000  |  |
| State of Hawaii Outposts St         | ation  | 25,000  | Medicaid Uncompensated Care  | 592,000  |  |
| State of Hawaii Trauma Fur          |  | 50,000  | iviculcala officialipelisateu cale   | 392,000  |  |
| State of Hawaii ED Contract         |  | 1,864,000   | No. of Contract Contr |  |  |
| Other Service Contracts             |  | 315,000   |  |  |  |
| Total Fund                          |  | White the same of | Tabl Other Lea   | 42.726.62  |  |
| i otal Fu <b>n</b> d                | ı dışers   | 2,635,000   | Total Other Income   | 12,726,00  |  |

Please note that total payroll, non-payroll operating expenses and capital expenditures should equal all funding sources.

| Agency Name                             | Molokai  | Humane Society      |                              |                    |
|---|----------|---------------------|------------------------------|--------------------|
| Total Annual Budget                     | Salary   | of Executive        | Number of Employees          | Total Payroll      |
|   | Director | (or equivalent)     |                              | The second second  |
| \$43,6845                               | \$54,000 |                     | 5                            | \$267,045          |
| Non-payroll Operating                   | Expenses | (by category)       | Capital Expenditures (b      | y project)         |
| Category                                |          | Amount              | Project                      | Amount             |
| Medical & Surgical Supplies             |          | \$85,000            |                              |                    |
| Admin Equipment & Supplie               | es       | \$12,000            |                              |                    |
| Marketing/Fundraising                   |          | \$5,000             |                              |                    |
| Clinic Supplies & Equipment             |          | \$15,000            |                              |                    |
| Legal: Insurance & Taxes                |          | \$5,800             |                              |                    |
| Contracted Services                     |          | \$12,000            |                              |                    |
| Staff Development                       |          | \$8,000             |                              |                    |
| Foster & Adoptions                      |          | \$22,000            |                              |                    |
| Humane Education                        |          | \$5,000             |                              |                    |
|   |          |                     |                              |                    |
| Total Non-Payroll Operating<br>Expenses |          | \$169,800           | Total Capital Expenditures   |                    |
|   |          | Funding             | Sources                      |                    |
| All Grants                              |          | Amount              | Donations                    | Amount             |
| County of Maui                          |          | \$159,000           | Individual Contributions     | \$65,000           |
| Humane Society of the US                |          | \$20,000            |                              |                    |
|   |          |                     |                              |                    |
|   |          |                     |                              |                    |
| Total<br>Fundraisers                    | Grants   | \$179,000<br>Amount | Total Donations Other Income | \$65,000<br>Amount |
| Keiki Dog Wash                          |          | \$1000              | Low Cost Veterinary Care     | \$166,845          |
| Spayghetti Dinner                       |          | \$20,000            | Research & Development       | \$5,000            |
| Spaygnetti Diiniei                      |          | \$20,000            | research & Development       | \$3,000            |
| Total Fund                              | raisers  | \$21,000            | Total Other Income           | \$171,845          |

Please note that total payroll, non-payroll operating expenses and capital expenditures should equal all funding sources.

| Agency Name                             |  | Kidney Foundat                  | ion of Hawai'i             |               |  |
|---|--|---------------------------------|----------------------------|---------------|--|
| <b>Total Annual Budget</b>              | The state of the s | of Executive<br>(or equivalent) | Number of Employees        | Total Payroll |  |
| 5,781,562                               |  | 135,000                         | 16                         | 1,391,970     |  |
| Non-payroll Operating                   |  |                                 | Capital Expenditures (k    |               |  |
| Category                                |  | Amount                          | Project                    | Amount        |  |
| Car Program                             |  | 950,000                         | Capital Campaign           | 2,073,500     |  |
| Program                                 |  | 610,966                         |                            |               |  |
| Professional Services                   |  | 167,782                         |                            |               |  |
| National Share                          |  | 157,118                         |                            |               |  |
| Occupancy & Telecommuni                 | cation   | 115,788                         |                            |               |  |
| Travel & Conferences                    |  | 81,727                          |                            |               |  |
| Insurance                               |  | 55,639                          |                            |               |  |
| Public Relations                        |  | 26,900                          |                            |               |  |
| Other                                   |  | 150,172                         |                            |               |  |
|   |  |                                 |                            |               |  |
| Total Non-Payroll Operating<br>Expenses |  | 2,316,092                       | Total Capital Expenditures | 2,073,500     |  |
|   |  | Funding                         |                            |               |  |
| All Grants                              |  | Amount                          | Donations                  | Amount        |  |
| City & County – Honolulu                |  | 54,720                          | Restricted Contributions   | 530,300       |  |
| City & County - Maui                    |  | 25,000                          | Indirect Contributions     | 26,400        |  |
| State of Hawaii                         |  | 2,650,000                       | Donated Services           | 9,500         |  |
|   |  |                                 |                            |               |  |
| Total                                   | Grants   | 2,729,720                       | Total Donations            | 566,20        |  |
| Fundraisers                             |  | Amount                          | Other Income               | Amount        |  |
| Car Campaign                            |  | 1,820,000                       | Program                    | 418,442       |  |
| Capital Campaign                        |  | 197,000                         | Rental Income              | 49,100        |  |
| Calabash Cookbook                       |  | 1,100                           |                            |               |  |
|   |  |                                 |                            |               |  |
| Total Fund                              | raisers  | 2,018,100                       | Total Other Income         | 467,54        |  |

<sup>&</sup>gt; Please note that total payroll, non-payroll operating expenses and capital expenditures should equal all funding sources.

| Agency Name                         | 'Ohana N | Makamae, Inc.   |                            |               |  |
|-------------------------------------|----------|-----------------|----------------------------|---------------|--|
| Total Annual Budget                 |          | of Executive    | Number of Employees        | Total Payroll |  |
|                                     | Director | (or equivalent) |                            |               |  |
| \$579,737                           | 2        | \$81,000        | 9                          | \$324,365     |  |
| Non-payroll Operating               | Expenses |                 | Capital Expenditures (I    |               |  |
| Category                            |          | Amount          | Project                    | Amount        |  |
| Training and Travel                 |          | 10,830.         | NA                         |               |  |
| Other Services (rent, utilitie      |          | 49,927.         |                            |               |  |
| Sober Living House Expense          | S        | 42,800.         |                            |               |  |
| Administrative                      |          | 81,232.         |                            |               |  |
| Payroll Taxes                       |          | 35,560.         |                            |               |  |
| Fringe Benefits                     |          | 35,023.         |                            |               |  |
|                                     |          |                 |                            |               |  |
| Total Non-Payroll Opera<br>Expenses | ting     | 255,372         | Total Capital Expenditures |               |  |
|                                     | -        | Funding         |                            |               |  |
| All Grants                          |          | Amount          | Donations                  | Amount        |  |
| State of Hawaii- DOJ                |          | 5,000.          | Individual Donors          | 3,038.        |  |
| Maui United Way                     |          | 11,000.         |                            |               |  |
| Engelhard Foundation                |          | 75,000.         |                            |               |  |
| Buck Foundation                     |          | 10,000.         |                            |               |  |
| The Agua Fund                       |          | 10,000.         |                            |               |  |
| State of Hawaii-DOH-ADAD            |          | 308,992.        |                            |               |  |
| County of Maui- HHCS                |          | 145,707.        |                            |               |  |
|                                     |          |                 |                            |               |  |
|                                     | Grants   | 565,699         | Total Donations            | 3,038         |  |
| Fundraisers                         |          | Amount          | Other Income               | Amount        |  |
| What's Niu Kiosk                    |          | 6,000.          | Fees and Services          | 5,000.        |  |
|                                     |          |                 |                            |               |  |
| Total Fund                          | raisers  | 6,000           | Total Other Income         | 5,000         |  |

<sup>&</sup>gt; Please note that total payroll, non-payroll operating expenses and capital expenditures should equal all funding sources.

| Agency Name                        | Partner                                      | s in Development | Foundation                        |               |  |
|------------------------------------|--|------------------|-----------------------------------|---------------|--|
| Total Annual Budget                | Salary of Executive Director (or equivalent) |                  | Number of Employees               | Total Payroll |  |
| 18816802                           |  | 195653           | 254                               | 12658670      |  |
| Non-payroll Operating              | Expense                                      | s (by category)  | Capital Expenditures (by project) |               |  |
| Category                           |  | Amount           | Project                           | Amount        |  |
| Contract labor/Consultants         |  | 2776407          |                                   |               |  |
| Educ. & Instructional Suppli       | es   | 507259           |                                   |               |  |
| Printing & Publications            |  | 45723            |                                   |               |  |
| Facilities                         |  | 1362354          |                                   |               |  |
| Office Supplies                    |  | 103439           |                                   |               |  |
| Vehicle Expense                    |  | 291839           |                                   |               |  |
| Travel & Transportation            |  | 324276           |                                   |               |  |
| Postage & Delivery                 |  | 15479            |                                   |               |  |
| Insurance                          |  | 213889           |                                   |               |  |
| Professional Fees                  |  | 72700            |                                   |               |  |
| Advertising                        |  | 64039            |                                   |               |  |
| Program Fees, Dues, Subscr         | iptions                                      | 56854            |                                   |               |  |
| Meetings                           |  | 7513             |                                   |               |  |
| Equipment                          |  | 92446            |                                   |               |  |
| Equipment Repairs & Maintenance    |  | 30646            |                                   |               |  |
| Depreciation                       |  | 7413             |                                   |               |  |
| Other Expenses                     |  | 184754           |                                   |               |  |
| Interest Expense                   |  | 1102             |                                   |               |  |
| Total Non-Payroll Operate Expenses | ting   | 6158132          | Total Capital Expenditures        |               |  |
|                                    |  | Funding :        | Sources                           |               |  |
| All Grants                         |  | Amount           | Donations                         | Amount        |  |
| TTM KS                             |  | 325000           |                                   |               |  |
| TTM USDOE                          |  | 4984654          |                                   |               |  |
| HH DHS                             |  | 4050000          |                                   |               |  |
| KP KS                              |  | 425000           |                                   |               |  |
| KP USDOE                           |  | 100684           |                                   |               |  |
| KP DHS                             |  | 159436           |                                   |               |  |
| KP State of HI                     |  | 3144228          |                                   |               |  |
| KP EOEL                            |  | 395000           |                                   |               |  |
| Safehouse OYS                      |  | 829920           |                                   |               |  |
| Na Pono USDOE                      |  | 1322100          |                                   |               |  |
| PP USDOE                           |  | 695845           |                                   |               |  |
| KHN USDOE                          |  | 13982            |                                   |               |  |
| WAO                                |  | 374167           |                                   |               |  |
| Baibala Hemolele                   |  | 142679           |                                   |               |  |
| Kellogg Foundation                 |  | 121794           |                                   |               |  |
| TTM FCIL KS                        |  | 1110944          |                                   |               |  |
| Kupa Aina                          |  | 149996           |                                   |               |  |
| Chidlcare Academy KS               |  | 98430            |                                   |               |  |

| Total Grants           | 18443859 | Total Donations    | 115709 |
|------------------------|----------|--------------------|--------|
| Fundraisers            | Amount   | Other Income       | Amount |
| TTM Color Runs         | 40000    | In-Kind            | 33000  |
| Ulu Hana               | 80000    | Other Misc.        | 91656  |
| Other Misc Fundraising | 12579    |                    |        |
|                        |          |                    |        |
| Total Fundraisers      | 132579   | Total Other Income | 124656 |
|                        |          |                    |        |
|                        |          |                    |        |
|                        |          |                    |        |

<sup>&</sup>gt; Please note that total payroll, non-payroll operating expenses and capital expenditures should equal all funding sources.

| Agency Name  Total Annual Budget  | Salary   | People Attentive of Executive (or equivalent) | Number of Employees        | Total Payroll |  |
|---|----------|---|----------------------------|---------------|--|
| 3,294,425   | Director | 100,000                                       | 57                         | 1,782,975     |  |
| Non-payroll Operating   | Expenses |   | Capital Expenditures (b    |               |  |
| Category  |          | Amount  | Project                    | Amount        |  |
| Prof Fees, Insurance, Audit   |          | 82,280  | Trojecc                    | Amount        |  |
| Rental of Space & Equipmer<br>Utilities, Telephone, Repair<br>Maintenance |          | 284,460                                       |                            |               |  |
| Supplies, Contract Equip, Po<br>Printing & Publications                   | ostage,  | 55,595  |                            |               |  |
| Travel, Transportation, Per<br>Mileage/Parking                            | Diem,    | 35,152  |                            |               |  |
| Specific Assistance, Scholars<br>Client Assistance                        | ships,   | 1,002,033                                     |                            |               |  |
| Staff Training, Membership<br>Conferences, Public Relatio                 |          | 20,500  |                            |               |  |
| Bank Fees, GET, Depreciation  | n        | 13,275  |                            |               |  |
| Cost of Goods (Annual Even  | t)       | 1,500   |                            |               |  |
| Recruitment, Computer<br>Replacement, Website, Mis                        | С        | 16,655  |                            |               |  |
| Total Non-Payroll Opera<br>Expenses                                       | ting     | 1,511,450                                     | Total Capital Expenditures |               |  |
|   |          | Funding                                       | Sources                    |               |  |
| All Grants  |          | Amount  | Donations                  | Amount        |  |
| USDA Food Program   |          | 1,110,700                                     | Donations/Contributions    | 10,000        |  |
| DHS – Resource & Referral   |          | 350,000                                       |                            |               |  |
| DHS – Registry  |          | 350,000                                       |                            |               |  |
| DHS – Training & Scholarshi   | ps       | 469,350                                       |                            |               |  |
| DHS – Infant/Toddler Traini   | ng       | 148,500                                       |                            |               |  |
| DHS – Preschool Open Door   | ·s       | 536,000                                       |                            |               |  |
| DHHC Maui County  |          | 20,000  |                            |               |  |
| Child Care Aware Respite Ca   | are      | 90,000  |                            |               |  |
| Homeless Outreach   |          | 60,000  |                            |               |  |
| Miscellaneous Grants  |          | 98,875  |                            |               |  |
| Total   | Grants   | 3,233,425                                     | Total Donations            | 10,000        |  |
| Fundraisers   |          | Amount  | Other Income               | Amount        |  |
| Annual Fundraising Event  |          | 15,000  | United Way Agencies        | 27,500        |  |
|   |          |   | Membership Fees            | 1,500         |  |
|   |          |   | Training revenue           | 4,000         |  |
|   |          |   | Miscellaneous Income       | 3,000         |  |
| Total Fund  | raisers  | 15,000  | Total Other Income         | 36,000        |  |

<sup>&</sup>gt; Please note that total payroll, non-payroll operating expenses and capital expenditures should equal all funding sources.

|   | ary of Executive<br>tor (or equivalent) | Number of Employees         | Total Payroll  |
|---|---|-----------------------------|--|
| 718,990   | 68,640                                  | 10 (includes ED)            | 513,868  |
| Non-payroll Operating Expense   | ·                                       | Capital Expenditures        |  |
| Category  | Amount                                  | Project                     | Amount   |
| Auto- includes insurance and fuel   | 12,279                                  | Purchase 14 passenger Van   | 40,000   |
| Equipment Repair & Maintenance  | 3,000                                   | Maui Hero Project Equipment | 5,000  |
| Insurance   | 15,899                                  | Storage Container           | 3,500  |
| Membership dues   | 300                                     |                             |  |
| Publications and Subscriptions  | 900                                     |                             |  |
| Utilities   | 14,500                                  |                             |  |
| Basic Building R&M  | 4,221                                   |                             |  |
| Postage & Shipping  | 4,356                                   |                             |  |
| Printing  | 100                                     |                             |  |
| Prof Fees/contract fees   | 24,780                                  |                             | · · · · · · · · · · · · · · · · · · ·  |
| Youth Incentive Pay   | 3,438                                   |                             | The second second control of the second seco |
| Staff Training  | 5,000                                   |                             |  |
| Office/Program Expense/Supplies   | 32,033                                  |                             |  |
| Telephone/Internet  | 3,325                                   |                             | er e   |
| Travel- includes youth  | 2,600                                   |                             |  |
| Skate Park Operations   | 4,000                                   |                             | and an amount of the second of |
| Paia Bay Café Operations (COGS)   | 11,500                                  |                             | ***************************************  |
| Other- includes radio licensing,<br>fundraising, Gifts, Advertising         | 14,391                                  |                             |  |
| Total Non-Payroll Operating Expenses  | 156,622                                 | Total Capital Expenditures  | 48,500   |
|   | Funding                                 | Sources                     |  |
| All Grants  | Amount                                  | Donations                   | Amount   |
| COM Youth Center Grant  | 270,978                                 | Private Foundations         | 55,000   |
| COM Underage Drinking<br>Prevention   | 50,000                                  |                             |  |
| Maui United Way   | 13,270                                  | Community Donations         | 90,785   |
| State of Hawaii (Office of Youth<br>Services) Positive Youth<br>Development | 95,000                                  |                             | :  |
| State of Hawaii (Office of Youth<br>Services) Maui Hero Project             | 81,000                                  |                             |  |
| Total Grants  | 510,248                                 | Total Donations             | 145,785.   |
| Fundralsers   | Amount                                  | Other Income                | Amount   |
| Mail Direct   | 30,951                                  | Program Service Revenue     | 32,006   |
| Total Fundraisers   | 30,951                                  | Total Other Income          | 32,006   |

Please note that total payroll, non-payroll operating expenses and capital expenditures should equal all funding sources.

| Agency Name  | Partn    | urs in Develo  | pment Foundation                  |               |  |
|--|----------|--|-----------------------------------|---------------|--|
| <b>Total Annual Budget</b>   |          | of Executive<br>(or equivalent)                          | Number of Employees               | Total Payroll |  |
| 18816802   | 195653   |  | 254                               | 12658670      |  |
| Non-payroll Operating  | Expenses | (by category)  | Capital Expenditures (by project) |               |  |
| Category   |          | Amount   | Project                           | Amount        |  |
| Contract labor/Consultants   |          | 2776407  |                                   |               |  |
| Educ. & Instructional Suppli   | es       | 507259   |                                   |               |  |
| Printing & Publications  |          | 45723  |                                   |               |  |
| Facilities   |          | 1362354  |                                   |               |  |
| Office Supplies  |          | 103439   |                                   |               |  |
| Vehicle Expense  |          | 291839   |                                   |               |  |
| Travel & Transportation  |          | 324276   |                                   |               |  |
| Postage & Delivery   |          | 15479  |                                   |               |  |
| Insurance  |          | 213889   |                                   |               |  |
| Professional Fees  |          | 72700  |                                   |               |  |
| Advertising  |          | 64039  |                                   |               |  |
| Program Fees, Dues, Subscr   | iptions  | 56854  |                                   |               |  |
| Meetings   |          | 7513   |                                   |               |  |
| Equipment  |          | 92446  |                                   |               |  |
| Equipment Repairs & Maintenance  |          | 30646  |                                   |               |  |
| Depreciation   |          | 7413   |                                   |               |  |
| Other Expenses   |          | 184754   |                                   |               |  |
| Interest Expense   |          | 1102   |                                   |               |  |
| Total Non-Payroll Opera<br>Expenses  | ting     | 6158132  | Total Capital Expenditure         | s             |  |
| ENPONOCO   |          | Funding S  | Sources                           |               |  |
| All Grants   |          | Amount   | Donations                         | Amount        |  |
| TTM KS   |          | 325000   |                                   |               |  |
| TTM USDOE  |          | 4984654  |                                   |               |  |
| HH DHS   |          | 4050000  |                                   |               |  |
| KP KS  |          | 425000   |                                   |               |  |
| KP USDOE   |          | 100684   |                                   |               |  |
| KP DHS   |          | 159436   |                                   |               |  |
| KP State of HI   |          | 3144228  |                                   |               |  |
| KP EOEL  |          | 395000   |                                   |               |  |
|  |          |  |                                   |               |  |
|  |          | 829920   |                                   |               |  |
| Safehouse OYS  |          | 829920<br>1322100  |                                   |               |  |
| Safehouse OYS<br>Na Pono USDOE   |          | 1322100  |                                   |               |  |
| Safehouse OYS<br>Na Pono USDOE<br>PP USDOE   |          | 1322100<br>695845  |                                   |               |  |
| Safehouse OYS<br>Na Pono USDOE<br>PP USDOE<br>KHN USDOE                                      |          | 1322100<br>695845<br>13982                               |                                   |               |  |
| Safehouse OYS<br>Na Pono USDOE<br>PP USDOE<br>KHN USDOE<br>WAO                               |          | 1322100<br>695845<br>13982<br>374167                     |                                   |               |  |
| Safehouse OYS  Na Pono USDOE  PP USDOE  KHN USDOE  WAO  Baibala Hemolele                     |          | 1322100<br>695845<br>13982<br>374167<br>142679           |                                   |               |  |
| Safehouse OYS  Na Pono USDOE  PP USDOE  KHN USDOE  WAO  Baibala Hemolele  Kellogg Foundation |          | 1322100<br>695845<br>13982<br>374167<br>142679<br>121794 |                                   |               |  |
| Safehouse OYS  Na Pono USDOE  PP USDOE  KHN USDOE  WAO  Baibala Hemolele                     |          | 1322100<br>695845<br>13982<br>374167<br>142679           |                                   |               |  |

| <b>Total Grants</b>    | 18443859 | Total Donations    | 115709 |
|------------------------|----------|--------------------|--------|
| Fundraisers            | Amount   | Other Income       | Amount |
| TTM Color Runs         | 40000    | In-Kind            | 33000  |
| Ulu Hana               | 80000    | Other Misc.        | 91656  |
| Other Misc Fundraising | 12579    |                    |        |
|                        |          |                    |        |
| Total Fundraisers      | 132579   | Total Other Income | 124656 |
|                        |          |                    |        |
|                        |          |                    |        |
|                        |          |                    |        |

<sup>&</sup>gt; Please note that total payroll, non-payroll operating expenses and capital expenditures should equal all funding sources.

| Agency Name                             | Roman Catholic Church in the State of Hawaii (Program: Hale Kau Kau)   |                                 |   |               |  |
|---|--|---------------------------------|---|---------------|--|
| <b>Total Annual Budget</b>              | A STATE OF THE PARTY OF THE PAR | of Executive<br>(or equivalent) | Number of Employees   | Total Payroll |  |
| \$502,466                               | \$65   | ,000 (Program<br>Director)      | Three Full-time,<br>Two Part-time                               | \$219,893     |  |
| Non-payroll Operating                   | Expenses   | (by category)                   | Capital Expenditures (  | by project)   |  |
| Category                                |  | Amount                          | Project   | Amount        |  |
| Utilities                               |  | \$55,972                        |   |               |  |
| Repairs & Maintenance                   |  | \$11,512                        |   |               |  |
| Fundraising expenses                    |  | \$112,263                       |   |               |  |
| Supplies & other service                | ces  | \$81,244                        |   |               |  |
| Leadership Developme                    |  | \$600                           |   |               |  |
| Insurance                               |  | \$5,982                         |   |               |  |
| Professional Services                   |  | \$15,000                        |   |               |  |
|   |  |                                 |   |               |  |
| Total Non-Payroll Operating<br>Expenses |  | \$282,573                       | Total Capital Expenditures                                      | 0.00          |  |
|   |  | Funding                         |   |               |  |
| All Grants                              |  | Amount                          | Donations   | Amount        |  |
| Wailea Community Association            |  | \$1,500                         | St. Theresa Church Parishioners,<br>Private Community Donations | \$190,936     |  |
| County of Maui                          |  | \$100,000                       |   |               |  |
| Hawaii Community Founda                 | tion   | \$2,000                         |   |               |  |
| Bendon Family Foundation                |  | \$5,000                         |   |               |  |
| Total                                   | Grants   | \$108,500                       | Total Donations   | \$190,966     |  |
| Fundraisers                             | Sidiles  | Amount                          | Other Income  | Amount        |  |
| 20 <sup>th</sup> Annual Dinner Auction  |  | \$125,000                       | Other income  | Amount        |  |
| St. Patrick's Day Dinner                |  | \$5,000                         |   |               |  |
| Maui Charity Walk                       |  | \$50,000                        |   |               |  |
| Stomp Out Hunger                        |  | \$6,000                         |   |               |  |
| Mulligans on the Blue Golf Tournament   |  | \$17,000                        |   |               |  |
|   |  |                                 |   |               |  |
| Total Fund                              | Iraisers   | \$203,000                       | Total Other Income  | 0.00          |  |

Please note that total payroll, non-payroll operating expenses and capital expenditures should equal all funding sources.

| Agency Name S                  | Special Olympics Hawail,                     | Maui County  | nno Hinamanammuun nno vaimmuun sään maakanpi daki pijaka maakanni saana saana saana saana saana saana saana sa   |
|--------------------------------|--|--|--|
| Total Annual Budget            | Salary of Executive Director (or equivalent) | Number of Employees  | Total Payroll  |
| 164,642.00                     | 20,071.00                                    | 4  | 28,955   |
| Non-payroll Operating Ex       | xpenses (by category)                        | Capital Expenditur   | es (by project)  |
| Category                       | Amount                                       | Project  | Amount   |
| Administration expenses        | 14,740                                       | e company of the second |  |
| Public Relations               | 397  |  |  |
| Family OTF Days                | 2,300  | And the second s |  |
| Volunteer expenses             | 3,800  |  |  |
| Training Coaches               | 3,660  |  |  |
| Fundraising                    | 28,900                                       | ·  |  |
| Sports Training                | 6,150  | A 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1  |  |
| Area Games                     | 10,360                                       | The part of the second  |  |
| State Games                    | 58,530                                       |  |  |
| Molokai Administration         | 5,350  |  |  |
| Equipment                      | 1,500  | ориштеринде стор и фице на описат объекто на 1950 година на под под предостава на под объекто под под на на на   |  |
| -                              |  |  |  |
| ,                              |  |  | **************************************   |
| Total Non-Payroll Operatir     | ng 125.607                                   |  |  |
| Expenses                       | 135,687                                      | Total Capital Expenditures   |  |
|                                | Funding                                      | Sources  |  |
| All Grants                     | Amount                                       | Donations  | Amount   |
| Maui United Way                | 10,000                                       | Individual Donations   | 5,742  |
| Maui County Grant              | 35,000                                       | Service Clubs  | 1,500  |
| Visitor Industry Charity Walk  | 7,000  |  | -  |
| Project Unify                  | 5,000  |  |  |
| Seattle Foundation             | 10,000                                       | ****   |  |
| Friendly Isle Grant            | 1,500  |  |  |
|                                |  | Total Donatio  |  |
| Total Gr<br>Fundraisers        | rants 68,500<br>Amount                       | Other Income   | ons 7,242<br>Amount  |
|                                | 20,000                                       | Bank Interest  |  |
| Cop on Top                     | 5,000  | Dank interest  | 200  |
| Net holding at Safeway         | · · · · · · · · · · · · · · · · · · ·        | The Activities and Ac | CANAL METALLINE AND  |
| Silent Auction                 | 7,500  |  |  |
| Swim & Fin                     | 8,000  |  |  |
| Tip a Cop                      | 4,000  |  | · · · · · · · · · · · · · · · · · · ·  |
| First Responder Event          | 10,000                                       |  |  |
| Fair/plate lunch sales/See's   | 7,500  |  |  |
| Bowl-a-thon                    | 4,200  |  |  |
| Troy Barboza Shirts LETR       | 5,000  |  |  |
| Neighbor Island Funding Events | 17,500                                       |  | The state of the s |
|                                |  |  |  |

| Agency Name   | The Sal                                      | vation Army Mau                       | County                      |  |  |
|---|--|---------------------------------------|-----------------------------|--|--|
| Total Annual Budget   | Address with a Selection of the Paragraph of | ry of Executive<br>or (or equivalent) | Number of Employees         | Total Payroll 740,960 (by project)                     |  |
| 2,007,943   |  | 76,000                                | 24                          |  |  |
| Non-payroll Operating   | Expense:                                     | s (by category)                       | Capital Expenditures (      |  |  |
| Category  |  | Amount                                | Project                     | Amount   |  |
| Benefits  |  | 162,625                               |                             |  |  |
| Taxes   |  | 68,915                                |                             |  |  |
| Professional Fees and Expen   | ses  | 40,057                                |                             |  |  |
| Supplies  |  | 139,484                               |                             |  |  |
| Telephone/Telecommunicat  | ions   | 18,020                                |                             |  |  |
| Postage & Shipping  |  | 11,240                                |                             |  |  |
| Occupancy   |  | 207,833                               |                             |  |  |
| Furnishings & Equipment   |  | 6,360                                 |                             |  |  |
| Promotional Materials   |  | 32,096                                |                             |  |  |
| Local Transportation  |  | 92,230                                |                             |  |  |
| Councils/Conventions/Special Meetings   | al   | 33,310                                |                             |  |  |
| Financial Assistance (include   | s GIK)                                       | 209,220                               |                             |  |  |
| Miscellaneous Expenses  |  | 72,424                                |                             |  |  |
| Depreciation Expense  |  | 12,382                                |                             |  |  |
| Indirect Allocations  |  | 160,786                               |                             | - N 900 Sk (- N) (- (- ( ( ( ( ( ( ( ( ( ( ( ( ( ( ( ( |  |
| Total Non-Payroll Operat<br>Expenses  | ing  | 1,266,982                             | Total Capital Expenditures  |  |  |
|   |  | Funding S                             | Sources                     |  |  |
| All Grants  |  | Amount                                | Donations                   | Amount   |  |
| Subcontract w/ FLC (State)  |  | 143,000                               | Meetings/Cartridge          | 34,760   |  |
| County Contract   |  | 140,000                               | GIK (Non Cash)              | 306,400  |  |
| United Way  |  | 8,250                                 | Portfolio                   | 295,533  |  |
| Den en levelle (1771 - 1711), a Gath La Calescer carve de se despetation brebes ( | Grants                                       | 291,250                               | Total Donations             | 636,693  |  |
| Fundraisers   |  | Amount                                | Other Income                | Amount   |  |
| Kettles/Custodian   |  | 124,000                               | Salvation Army Thrift Store | 836,000  |  |
|   |  | -                                     | Salvation Army Transfer     | 120,000  |  |
| Total Fund  | raisers                                      | 124,000                               | Total Other Income          | 956,000  |  |

<sup>&</sup>gt; Please note that total payroll, non-payroll operating expenses and capital expenditures should equal all funding sources.



| Agency Name                              | Teens Or  | Call (Tri-le                    | sle RC4D)                    |               |  |
|--|-----------|---------------------------------|------------------------------|---------------|--|
| Total Annual Budget                      |           | of Executive<br>(or equivalent) | Number of Employees          | Total Payroll |  |
| 313,465.97                               | 50,000.00 |                                 | 1.80                         | 82,000.00     |  |
| Non-payroll Operating                    | Expenses  | (by category)                   | Capital Expenditures (k      | y project)    |  |
| Category                                 | i Li      | Amount                          | Project                      | Amount        |  |
| Payroll Taxes and Fringe Be              | nefits    | 12,989.49                       | 5,919.33                     | 18,908.82     |  |
| Equipment                                |           | 0.00                            | 4,000.00                     | 4,000.00      |  |
| Supplies                                 |           | 0.00                            | 2,500.00                     | 2,500.00      |  |
| Staff Training                           |           | 0.00                            | 1,500.00                     | 1,500.00      |  |
| Other: Utilities                         |           | 2,000.00                        | 2,000.00                     | 4,000.00      |  |
| Other Travel / Mileage                   |           | 10,927.00                       | 3,073.00                     | 14,000.00     |  |
| Other: Telephone / Internet              |           | 2,416.51                        | 343.49                       | 2,760.00      |  |
| Other: Printing                          |           | 0.00                            | 500.00                       | 500.00        |  |
| Other: Occupancy/Rent                    |           | 0.00                            | 12,000.00                    | 12,000.00     |  |
| Other: Facility repair/mainte            | enance    | 0.00                            | 4,000.00                     | 4,000.00      |  |
| Other: Equipment repair/maintenance      |           | 0.00                            | 5,267.00                     | 5,267.00      |  |
| Student & Job Coach stipen lunch program | ds /      | 0.00                            | 138,000.00                   | 138,000.00    |  |
| Admin: Insurance (General / Auto)        |           | 0,00                            | 4,253.00                     | 4,253.00      |  |
| Tri-Isle Admin fee's                     |           | 10,090.00                       | 9,687.15                     | 19,777.15     |  |
| Total Non-Payroll Operat<br>Expenses     | ting      | 89,833.00                       | Total Capital Expenditures   | 313,465.97    |  |
|  |           | Funding                         | Sources                      |               |  |
| All Grants                               |           | Amount                          | Donations                    | Amount        |  |
| County DEM                               |           | 53,171.00                       | Local Sponsors & Foundations | 32,461.97     |  |
| County DHHC, 2 <sup>nd</sup> year, FY20  | 0         | 89,833.00                       |                              |               |  |
|  |           |                                 |                              |               |  |
|  | Grants    | 143,004.00                      | Total Donations              | 32,461.97     |  |
| Fundraisers                              |           | Amount                          | Other Income                 | Amount        |  |
|  |           |                                 | Recycling contract accounts  | 138,000.00    |  |
|  |           |                                 |                              |               |  |
| Total Fund                               | Iraisers  | 0.00                            | Total Other Income           | 138,000.00    |  |

Please note that total payroll, non-payroll operating expenses and capital expenditures should equal all funding sources.



| Agency Name                             | Ho'oulu                                      | Na Kamali'i ( 🧻 | Tri-1612 RC4D)             |        |               |  |
|---|--|-----------------|----------------------------|--------|---------------|--|
| Total Annual Budget                     | Salary of Executive Director (or equivalent) |                 | Number of Employees        | To     | Total Payroll |  |
| 132,670.00                              |  | 50,004.00       | 1.5                        |        | 70,804.00     |  |
| Non-payroll Operating                   | Expenses                                     | (by category)   | Capital Expenditur         | es (by | project)      |  |
| Category                                |  | Amount          | Project                    |        | Amount        |  |
| Equipment                               |  | 3,146.00        | 0.                         | .00    | 3,146.00      |  |
| upplies                                 |  | 18,200.00       | 2,200                      | .00    | 20,400.00     |  |
| Staff Training                          |  | 1,050.00        | 0.                         | .00    | 1,050.00      |  |
| Other: Utilities                        |  | 580.00          | 0.                         | .00    | 580.00        |  |
| Other: Postage / freight                |  | 80.00           | 0.                         | .00    | 80.00         |  |
| Other: Contract services/ Pr            | ogram  | 1,000.00        | 1,000                      | .00    | 2,000.00      |  |
| Other: Telephone                        |  | 720.00          |                            | .00    | 720.00        |  |
| Other: Vehicle repair/maint             | enance                                       | 1,100.00        |                            | .00    | 1,100.00      |  |
| Other: Vehicle fuel                     |  | 3,600.00        |                            | .00    | 3,600.00      |  |
| Other: Stipends for youth participants  |  | 3,000.00        |                            | .00    | 3,000.00      |  |
| Admin: Insurance (General & Auto)       |  | 3,200.00        | 0.0                        |        | 3,200.00      |  |
| Admin: Tri-isle Admin fee's             |  | 14,520.00       | 8,470.00                   |        | 22,990.00     |  |
| Total Non-Payroll Operating<br>Expenses |  | 121,000.00      | Total Capital Expenditures |        | 132,670.00    |  |
|   | 1  | Funding         | Sources                    |        |               |  |
| All Grants                              |  | Amount          | Donations                  |        | Amount        |  |
| DHHC, 2 <sup>nd</sup> year, FY20        |  | 121,000.00      | Private sponsorship        |        | 11,670.00     |  |
|   |  |                 |                            |        |               |  |
| Total                                   | Grants                                       | 121,000.00      | Total Donatio              | ons    | 11,670.0      |  |
| Fundraisers                             |  | Amount          | Other Income               |        | Amount        |  |
|   |  |                 |                            |        |               |  |
| Total Fund                              | Iraisers                                     | 0.00            | Total Other Inco           | me     | 0.0           |  |

<sup>&</sup>gt; Please note that total payroll, non-payroll operating expenses and capital expenditures should equal all funding sources.

| Agency Name                                  | Women Helping Women                |              |                                   |               |  |  |
|--|------------------------------------|--------------|-----------------------------------|---------------|--|--|
| Total Annual Budget                          |                                    | of Executive | Number of Employees               | Total Payroll |  |  |
| 1,584,898                                    | Director (or equivalent)<br>65,000 |              | 27                                | 1,104,244     |  |  |
| Non-payroll Operating Expenses (by category) |                                    |              | Capital Expenditures (by project) |               |  |  |
| Category                                     |                                    | Amount       | Project Amount                    |               |  |  |
| Supplies                                     |                                    | 13,079       | rioject                           | ranount       |  |  |
| Rent   |                                    | 65,424       |                                   |               |  |  |
| Accounting                                   |                                    | 14,874       |                                   |               |  |  |
| Client Assistance                            |                                    | 168,510      |                                   |               |  |  |
| Shelter Food                                 |                                    | 19,500       |                                   |               |  |  |
| Insurance                                    |                                    | 21,975       |                                   |               |  |  |
| Repair & Maintenance                         |                                    | 39,516       |                                   |               |  |  |
| Utilities Utilities                          |                                    | 56,091       |                                   |               |  |  |
| 35-45-45-45-45-45-45-45-45-45-45-45-45-45    |                                    | 13,760       |                                   |               |  |  |
| Transportation/Travel Fundraising            |                                    | 28,800       |                                   |               |  |  |
|  |                                    | 4,926        |                                   |               |  |  |
| Office Expenses                              |                                    |              |                                   |               |  |  |
| Administrative Expenses                      |                                    | 34,199       |                                   |               |  |  |
| Total Non-Payroll Operating<br>Expenses      |                                    | 480,654      | Total Capital Expenditures        |               |  |  |
|  |                                    | Funding      | Sources                           |               |  |  |
| All Grants                                   |                                    | Amount       | Donations                         | Amount        |  |  |
| Federal                                      |                                    | 483,320      | Various Donation                  | 94,074        |  |  |
| State of Hawaii                              |                                    | 544,004      |                                   |               |  |  |
| County of Maui                               |                                    | 363,500      |                                   |               |  |  |
| Private Foundation                           |                                    | 45,000       |                                   |               |  |  |
|  |                                    |              |                                   |               |  |  |
|  |                                    |              |                                   |               |  |  |
|  |                                    |              |                                   |               |  |  |
| Total Grants                                 |                                    | 1,435,824    | Total Donations                   | 94,074        |  |  |
| Fundraisers                                  |                                    | Amount       | Other Income                      | Amount        |  |  |
| Annual Fundraising Event                     |                                    | 50,000       |                                   |               |  |  |
| Miscellaneous Fundraisers                    |                                    | 5,000        |                                   |               |  |  |
|  |                                    |              |                                   |               |  |  |
| Total Fundraisers                            |                                    | 55,000       | Total Other Income                |               |  |  |

<sup>&</sup>gt; Please note that total payroll, non-payroll operating expenses and capital expenditures should equal all funding sources.

| Agency Name                                   | Na Hoaloha<br>Salary of  |           | th Volunteer Caregivers           |               |
|---|--------------------------|-----------|-----------------------------------|---------------|
| Total Annual Budget                           | Director (or equivalent) |           | Number of Employees               | Total Payroll |
| \$485,135                                     |                          | \$65,000  | 4                                 | \$199,604     |
| Non-payroll Operating Expenses (by categorium |                          |           | Capital Expenditures (by project) |               |
| Category                                      |                          | Amount    | Project                           | Amount        |
| Respite & Homemaker Reimbursements            |                          | 50000     |                                   |               |
| Volunteer Engagement                          |                          | 40000     |                                   |               |
| Volunteer Mileage Reimbursement               |                          | 25000     |                                   |               |
| Participant Well-being*                       |                          | 30000     |                                   |               |
| Personnel (health ins., staff dev)            |                          | 16286     |                                   |               |
| Consulting (Audit)                            |                          | 8000      |                                   |               |
| Operations                                    |                          | 106245    |                                   |               |
| Travel  |                          | 10000     |                                   |               |
| Total Non-Payroll Operating Expenses          |                          | \$285,531 | Total Capital Expenditures        |               |
|   |                          | Funding   | Sources                           |               |
| All Grants                                    |                          | Amount    | Donations                         | Amount        |
| Hawaii Charity Foundation                     |                          | 65000     | Individual/Business               | 18086         |
| Friends of Hawaii                             |                          | 5000      |                                   |               |
| Baldwin                                       |                          | 5000      |                                   |               |
| Atherton                                      |                          | 5000      |                                   |               |
| May and Stanley Smith Trust                   |                          | 60000     |                                   |               |
| MCOA Friendly Visits/Telephone<br>Reassurance |                          | 272049    |                                   |               |
| MCOA Volunteer Capacity                       |                          | 25000     |                                   |               |
|   |                          | Ć4FC F4F  | Table Daniel                      | \$18,086      |
| Total Grants                                  |                          | \$456,545 | Total Donations                   |               |
| Fundraisers                                   |                          | Amount    | Other Income                      | Amount        |
| Charity Walk                                  |                          | 25000     |                                   |               |
| Other   |                          | 5000      |                                   |               |
|   |                          |           |                                   |               |
| Total Fundraisers                             |                          | \$30,000  | Total Other Income                |               |

Please note that total payroll, non-payroll operating expenses and capital expenditures should equal all funding sources.

<sup>\*</sup>Dedicated to health and well-being of kupuna we serve, including community engagement and education.