Michael P. Victorino Mayor

Sananda K. Baz Managing Director

Kay Fukumoto Economic Development Director





OFFICE OF ECONOMIC DEVELOPMENT -4 AM 8: 2

COUNTY OF MAUI 2200 MAIN STREET OF THE ONE MAIN PLAZA, SUITE 305 OUNTY COUNCIL WAILUKU, MAUI, HAWAII 96793

www.mauicounty.gov

April 1, 2019

Ms. Michele M. Yoshimura Wy Budget Director, County of Maui 200 South High Street Wailuku, HI 96793

Honorable Michael P. Victorino Mayor, County of Maui 200 South High Street Wailuku, HI 96793 APPROVED FOR TRANSMITTAL

Mayor

Date

For Transmittal to: Honorable Keani Rawlins-Fernandez Chair, Economic Development & Budget Committee Maui County Council 200 South High Street Wailuku, HI 96793

Dear Chair Rawlins-Fernandez:

SUBJECT: FISCAL YEAR ("FY") 2020 BUDGET (ED-2) (EDB-1)

The following are responses to your questions:

- 1) Identify workshops provided by the Office of Economic Development to promote economic development initiatives specific to Molokai, in FY 2018 and FY2019, to date. What were the economic development impacts on Molokai as a result of the workshops that were held?
  - A) FY 2018 and FY2019 workshops are listed on the attachment.
  - B) The following are the economic impacts on Molokai as a result of the workshops:

The workshops are varied and include topics such as Quickbooks training, business plans, tax planning, E-commerce, marketing, and farming specific topics. In 2018, there was an attempt to have livestream classes however the response was not positive. Several attendees are returnees who continue to advance their businesses with the tools learned, attempting to increase web based and social media type selling. The grants workshops held were well attended with attendees learning about how to apply for grants. The process of writing for grants focuses the individual and organization on goals and implementation processes which if followed, should develop the intended results. Regardless of whether a grant is received, learning this process encourages those passionate to seek ways to accomplish the goal.

- 2) Identify grants provided by the Office of Economic Development to promote economic development initiatives specific to Molokai, in FY 2018 and FY 2019, to date. What were the economic development impacts on Molokai as a result of the grants that were awarded?
  - A) See the attached worksheet on these grants.
  - B) The economic development impacts on Molokai are as varied as the funding that was awarded. These grants cover everything from agricultural promotion, small business help, mitigation of invasive species on Molokai, cultural festivals, and assistance with farming.
- 3) List of grant recipients and other disbursements for the following lineitem grants:

See the attached summary of the following:

- A) Agricultural Promotion
- B) East Maui Economic Development and Cultural Programs
- C) Haiku-Paia-Makawao-Economic Development and Cultural Programs
- D) Lanai Economic Dvelopment and Cultural Programs
- E) Molokai Economic Development and Cultural Programs
- F) Small Business Promotion
- G) Sister City Foundation

- H) Grants and Disbursements for Renewable Energy Program
- I) Environmental Protection
- 4) Provide the General Fund subsidy provided to grant-funded programs, by program, by grant. Include the amounts leveraged with other funds.

See attached summary.

- 5) What were the economic development impacts in Maui County as a result of grants that were awarded for programs countywide?
  - A) The Maui Visitor Bureau grant supports our largest economic driver. We are in constant competition with other tourism locations and therefore our county commitment to support tourism is made through this grant.
  - B) The majority of the funds are matched by a 3 times contribution by the organization by either in-kind cash matches and services. Just providing the baseline contribution will never deliver the services that a program with a 3 times contribution can deliver.
  - C) Regarding environmental grants, we are trying to mitigate any negative economic impacts by eradicating invasive species and coqui frogs.
  - D) Regarding the energy grants, the biggest grant was a \$100,000 grant to transfer and stabilize the EV charging stations to continue to support Hawaii and Maui County's energy, sustainability promise of 100% renewable energy by 2045.
  - E) Agricultural grants and funding are used to support Maui County small farmers to help reach the goal of food sustainability and not having to rely on out of state food to feed our community. It is an economic model that supports the sustainable, green initiatives of not using fossil fuels to import our food. Grants help to educate our farmers on best practices, regeneration of soil, and teach Federal mandated food safety requirements.
  - F) Our support of small business includes the Made in Maui County Festival and grants that provide education to new entrepreneurs and providing business workshops to help improve a business's bottom line.

- G) Cultural grants are primarily festivals and events that perpetuate the culture and encourage resident and visitor interaction which helps share the aloha spirit to visitors.
- 6) Provide the number of press releases issued for FY 2019, to date.

Regarding the number of press releases issued to date - we were not able to ascertain what was issued between July 1, 2018 to December 31, 2018. We issued one press release to date regarding the TWIC program on Molokai and plan to issue several before the fiscal period is over. Topics would cover informing the public of the grants issued during the second half of the 2019 fiscal period, any grant funding availability, and grant workshops scheduled for May and June. Group emails to 1,000 individuals are utilized by our Maui County Business Resource Center to reach everyone once a week to inform them of upcoming workshops. At the Kuha'o Business Center, Constant Contact is used to reach out to approximately 400 people.

7) Summarize the top three to five major accomplishments of your Office.

The following summarizes the top accomplishments of the office during this fiscal period:

- A) Closed the December 2018 purchase of the 262 acre agricultural park by securing the state's release of their \$5 million contribution.
- B) Created the American Jobs Center with federal funds to begin operation in November 2018.
- C) Worked with DBEDT and Governor's office to create the Maui County Opportunity Zones.

Please feel free to contact me with further questions at 270-7224.

Sincerely,

KAY S. FUKUMOTO

**Economic Development Director** 

Attachments

## **MOLOKAI WORKSHOPS**

FY18				
DATE	WORKSHOP	INSTRUCTOR	LOCATION	TIME
7/19/2017	QuickBooks For Farmers-Part 2	Richard Kehoe-SCORE & Buddy Nichols-FSA	UHMC, Molokai	9:00AM-12:00PM
8/27/2017	OED Grants Workshop	OED	OHA Conference Room	9:00AM-12:00PM
8/23/2017	Amazon Market Workshop	Maui Chamber of Commerce	КВС	11:00AM-12:00PN
9/22/2017	FSMA-Produce Safety Rule-PSA Grower Training		OHA Classroom	8:00AM-5:00PM
11/16/2017	QuickBooks For Farmers-Part 2	Richard Kehoe-SCORE & Buddy Nichols-FSA	UHMC, Molokai	9:00AM-12:00PM
2/8/2018	Patents	Victoria Brewster, PH.D., J.D.	Via Livestream-MEDB	12:30PM-4:00PM
	How to Build Your Brand & Reach Your Target Market	Melissa Forziat	Via Livestream-MCBRC	1:30PM-3:30PM
	Small Marketing on a Budget	Melissa Forziat	Via Livestream-MCBRC	9:00AM-11:00AM
4/24/2018	Online Marketing Strategies	Mckenna Hallett	Via Livestream-MCBRC	12:00PM-1:30PM
	The ABC's of a Business Plan	David Daly	Via Livestream-MCBRC	12:00PM-1:00PM
4/26/2018	MIMCF	Tokie Sydney Ogawa	Via Livestream-OED	10:00AM-11:00AM
5/17/2018	Grow Your Business-Top 10 Tips to Expand Your Business	Wayne Wong & Fred Rickert	Via Livestream-MCBRC	12:00PM-2:00PM
6/15/2018	Product & Nutritional Labeling	Luana Mahi	MEO	9:00AM-12:00PM
FY19				
7/10/2018	Agribusiness Risk Management Workshop	Agrilogic Consulting & Kohala Center	UH CTAHR	4:00PM-6:30PM
8/1/2018	Molokai Grants Workshop	Jeremiah Savage	Liliuokalani Trust	1:00PM-3:00PM
8/21/2018	How to Select the Best Entity for Your Business	Juliet King	MCBRC	12:00PM-1:30PM
9/20/2018	Marketing 101/Social Media	Dania Katz/Melissa Chang	КВС	9:00AM-11:30AM
9/25/2018	How to Select the Best Entity for Your Business-Tax	Juliet Kong	КВС	9:00AM-10:30AM
9/25/2018	One on One Tax Consultations	Juliet King	КВС	11:00AM-1:00PM
10/16/2018	5 Components of a Great Brand Strategy	Bobby Jackson	КВС	9:30AM-11:30AM
10/17/2018	Quickbooks for Small Business	Richard Kehoe	КВС	9:30AM-12:30PM
11/26/2018	E-Commerce	Wayne Wong	КВС	9:30AM-11:30AM
11/26/2018	One on One Business Advice Consultations			12:00PM-3:00PM
11/29/2018	Maximize Your Socoal Security Benefits	Lizbeth Arcienega	KBC	9:30am-11:00AM
12/13/2018	Starting a Business in 2019 (Steps to Take)	Bobby Jackson	КВС	9:30AM-11:00AM
12/14/2018	Quickbooks for Small Business	Richard Kehoe	КВС	8:30AM-11:30AM
	Quickbooks Consulting-3 One on One Appointments	Richard Kehoe	КВС	12:30PM-3:30PM
1/29/2018	Maximize Your Tax Refund (FOR SMALL BUSINESSES)	Juliet Kong	КВС	10:30am-12:00pm
1/31/2019	Retirement Planning	Lizbeth Arcienega	КВС	9:30AM-11:00AM
, ,	Customer Service	Bobby Jackson	KBC	9:30AM-10:30AM
2/26/2019	One on One Business Advice Consultations	Bobby Jackson	KBC	11:30AM-2:30PM
2/28/2019	Predicting Your Income	Lizbeth Arcienega	KBC	9:30AM-10:30AM
	E-Commerce-Online Shopping Carts & Payment Processing	Wayne Wong	КВС	9:30AM-11:30AM
3/28/2019	Taking Your Product to Market & Food Labeling	Luana Mahi & Nina Tanabe	MEOBDC	9:00AM-12:00PM

2) Identify grants provided by the Officec of Economic Development to promote economic development initiatives specific to Molokai, in FY2018 and FY2019, to date.

			FY18	FY19
FY	Grantee	Project	Amt Awarded	Amt Awarded
AGRI	CULTURAL PROMOTION		and the state of t	
19	Molokai Livestock	Back Up Plan	0	10,000
MOL	OKAI ECONOMIC DEVELOPMENT	AND CULTURAL PROGRAMS	,	
18 19	Molokai Community Service	Joy to the World Light Parade	15,000	15,000
18 19	Ka Molokai Makahiki Inc.	Makahiki	20,000	20,000
18 19	Hula Halau O Molokai	Ka Hula Piko	10,000	10,000
18 19	Hawaii Farm Bureau Federation	4H Livestock	20,000	20,000
18 19	Youth in Motion	Molokai Holokai	10,000	5,000
18 19	Aha Kukui O Molokai	Kulaia	20,000	20,000
18 19	ClimbHi	LEI	1,500	2,500
18 19	Maui Chamber of Commerce	Made in Maui County Festivals	11,000	12,500
18 19	Direct Pay	Molokai Business Workshops	4,000	2,000
18 19	Direct Pay	Molokai Business Conference	4,000	8,000
18	Lokahi Pacific	Small Busn Revitalization Grant	23,000	0
19	Maui Dance Council	Chance to Dance	0	2,000
19	Hawaii Tropical Fruit Growers	Improve Fruit Growers Productivity	0	3,200
19	Council for Native Hawn Advancement	King Kamehameha Celebration		10,000
19	Direct Pay	TWIC mobile unit	0	5,000
19	Direct Pay	Admin/Travel-Grant Workshop, Molokai Small Business Conference	4,400	4,000

			FY18	FY19
FY	Grantee	Project	Amt	Amt Awarded
MAU	I VISITORS BUREAU		A service of the serv	
19	Maui County Visitors Association	Molokai Visitors Bureau	200,000	200,000
INE	ITEMS	1	F136	
18 19	Lokahi Pacific	Festivals of Aloha	20,000	20,000
19	Lokahi Pacific	Molokai Ag Production	0	50,000
	TOTAL	L FUNDS ALLOCATED TO MOLOKAI	362,900	419,200
ENVI	RONMENTAL PROTECTION			
18 19	Maui Nui Marine Resource Center	Coral Reef Recovery	169,000*	169,000*
18 19	University of Hawaii	MISC	895,000*	895,000*
18 19	University of Hawaii	Seabird Recovery	58,000*	58,000*
19	The Nature Conservancy	Coral Reef Conservation	0	25,000*
19	Friends of Auwahi Forest Restoration Project	Auwahi Forest Restoration	0	20,000*
19	HI Association for Marine Education	Marine Debris Cleanup	0	15,000*
<b>JOL</b>	OKAI ECONOMIC DEVELOPMENT	AND CULTURAL PROGRAMS		
18 19	Maui Economic Development Board	Ka Ipu Kukui Fellows	25,000*	25,000*
18 19	Maui Economic Development Board	Economic Diversification	800,000*	810,000*
18 19	Maui Economic Opportunity, Inc	Microenterprise Program	265,000*	265,000*
	†	FUNDED WITH MOLOKAI ACTIVITY ALLOCATED AMOUNT UNKNOWN	2,212,000	2,282,000

## 3) Provide a list of grant recipients and other disbursements for the following line-item grants:

				FY1	8	FY	19
FY	Grant No.	Grantee	Project	Amt Awarded	Amt Expended	Amt Awarded	Amt Expended
AGRI	CULTURAL PI	ROMOTION				1	
18	G4552	Tri-Isle RC and D	Axis Deer	15,000	15,000	· ·	
18	G4508	University of Hawaii	Maui Food Excelerator	10,000	13,000		
18	G4647	Maui Food Tech Center	Export Opportunity	35,000	35,000		
18	G4650	Lokahi Pacific	Makawao Rodeo Parade	5,000	5,000		
18		Direct Pay	Korea Trip	5,000	5,000		
18		Direct Pay	Admin/Travel	3,500	3,500		
19	G4769	University of Hawaii	CTAHR			75,000	
19	G4794	Grow Some Good	Gchool Gardens			25,000	4,75
19	G4862	Hawaiian Heritage Farms	Processing Equipment			7,000	
19	G4834	Hawaii Farmers Union United	FAM Apprentice			115,000	
19	G4840	Maui Epicure LLC	Maui Fruit Jewels			18,000	
19	G4804	Molokai Livestock	Back Up Plan			10,000	
			Totals	73,500	76,500	250,000	4,75

				FY1	8	FY	19
FY	Grant No.	Grantee	Project	Amt Awarded	Amt Expended	Amt Awarded	Amt Expended
EAST	MAUI ECON	OMIC DEVELOPMENT AND CUI	TURAL PROGRAMS				
18 19	G4610 G4799	Hana Arts	Building East Maui's Economiy	20,000	20,000	30,000	(
18 19	G4573 G4785	Ma Ka Hana Ka Ike Building	Mahele Farms	20,000	20,000	20,000	C
18	G4598	Na Mamo O Muolea	Muolea Pt & Limu Festival	8,000	8,000	6,000	· · · · · · · · · · · · · · · · · · ·
18 19	G4622 G4839	Maui Dance Council	Chance to Dance	2,000	2,000	5,000	(
18 19	G4628 G4827	East Maui Taro Festival	East Maui Taro Festival	18,000	18,000	18,000	4,118
18 19	G4625 G4841	Hana Canoe Club	Hana Regatta	9,000	9,000	10,000	
18 19	G4591 G4792	Maui Chamber of Commerce	Made in Maui County Festival/Vendor Help	2,000	2,000	7,500	7,500
18	G4643	National Tropical Botanical Garden	Kahanu Garden	20,000	0		
18 19	G4636 G4894	Hana Cultural Center	Ho'olaule'a	9,000	0	5,000	C
19	G4855	Maui Economic Development Board	Conference Services			5,000	(
19	G4808	Kipahulu Ohana	Kipahulu Kitchen and Kapahu Living Farm			10,000	C
19	G4891	Hana Tropical Fruit Growers	Improve Fruit Growers Productivity			3,400	(
			Totals	108,000	79,000	119,900	11,618

				FY18		FY19	
FY	Grant No.	Grantee	Project	Amt Awarded	Amt Expended	Amt Awarded	Amt Expended
HAIKI	J-PAIA-MAK	AWAO ECONOMIC DEVELOPM	ENT AND CULTURAL PROGRAM	S			
18 19	G4563 G4812	Makawao Merchants Association	Makawao Town Party	42,000	42,000	35,000	15,21
18 19	G4590 G4809	Paia Town Association	Strategic Planning	50,000	50,000	45,000	21,51
18	G4596	Kula Elementary	Ag Science Program	10,750	7,466		
18 19	G4622 G4839	Maui Dance Council	Chance to Dance	3,000	3,000	2,500	
18 19	G4617 G4837	Makawao History Museum	Infrastructural & Community Engagement	25,000	25,000	20,000	w. w. de
18	G4627	Hui Noeau	Maui Made Holiday Markets	20,000	10,091		
18 19	G4630 G4855	Maui Economic Development Board	Conference Services	3,000	3,000	2,500	
18 19	C6441	Gilbert and Associates	Friday Town Parties Campaign	2,600	2,600	10,000	(
19	G4807	Lokahi Pacific	Makawao Paniolo Parade			10,000	(
19	G4829	Hui Noeau	Maui Made Holiday Markets			10,000	
19	G4852	Pono Grown Farm Center	Multi Purpose Pavilion			5,000	
			Totals	156,350	143,157	140,000	36,731

				FY1	8	FY:	<u>19</u>
FY	Grant No.	Grantee	Project	Amt Awarded	Amt Expended	Amt Awarded	Amt Expended
ANA	I ECONOMIC	DEVELOPMENT AND CULTURA	AL PROGRAMS	······································			-
18	G4566 G4800	Kahana Canoe Club Hui O Waa Kaulua	Maui Nui Canoe Race	10,000	10,000	10,000	10,000
18	G4622 G4839	Maui Dance Council	Chance to Dance	4,000	4,000	6,500	6,500
18	G4630	Maui Economic Development Board	Conference Services	13,500	13,500		
18	G4637	Lanai Community Festival	Lanai Pineapple Festival	20,000	20,000		
18 19	G4591 G4792	Maui Chamber of Commerce	Made in Maui County Festival/Vendor Help	3,500	3,500	6,500	6,500
18 19	G4633 G4805	ClimbHI	LEI Program for Students	1,500	1,473	2,500	0
18	G4641	Lanai Culture and Heritage Center	Childrens Books	15,000	14,800		
18	G4642	Lanai Academy of Perfoming Arts	Aladdin Jr.	10,000	10,000		
18	G4644	Lokahi Pacific	Small Business Dev	75,000	39,433		
18	G4673	Lokahi Pacific	Small Business Revi	15,000	11,200		
19	G4779	Lanai Community Association	Pineapple Festival /Ferry			25,000	0
19	G4813	Lanai Academy of Performing Arts	Kaulula'au			10,000	0
19	G4858	Lokahi Pacific	Lanai Town Party, Lanai Busn Promotion			12,000	0
19	G4856	Hui O Waa Kaulua	Training and Development			25,000	0
19		Direct Pay	Lanai City Signs			7,500	7,500
19	C6441	Gilbert and Associates	Friday Town Parties Campaign			10,000	4,416
19		Direct Pay	Workshops			3,500	C
19		LHES Foundation	Halakahiki Youth Mentorship			7,000	0
19		Direct Pay	Festivals of Aloha Return Ferry			3,772	3,772
			Totals	167,500	127,906	129,272	38,688

				FY1	8	FY:	19
FY	Grant No.	Grantee	Project	Amt Awarded	Amt Expended	Amt Awarded	Amt Expended
MOL	OKAI ECONO	MIC DEVELOPMENT AND CUI	TURAL PROGRAMS				
18 19	G4600 G4865	Molokai Community Service	Joy to the World Light Parade	15,000	15,000	15,000	
18 19	G4593 G4797	Ka Molokai Makahiki Inc.	Makahiki	20,000	20,000	20,000	
18 19	G4595 G4850	Hula Halau O Molokai	Ka Hula Piko	10,000	10,000	10,000	
18 19	G4614 G4880	Hawaii Farm Bureau Federation	4H Livestock	20,000	20,000	20,000	
18 19	G4606 G4863	Youth in Motion	Molokai Holokai	10,000	10,000	5,000	
18 19	G4608 G4810	Aha Kukui O Molokai	Kulaia	20,000	17,523	20,000	:
18 19	G4633 G4805	ClimbHi	LEI	1,500	1,500	2,500	
18 19	G4591 G4792	Maui Chamber of Commerce	Made in Maui County Vendors/Interns	11,000	11,000	12,500	2,50
18 19		Direct Pay	Molokai Business Workshops	4,000	4,000	4,000	1,97
18 19		Direct Pay	Molokai Business Conference	4,000	4,000	8,000	3,20
19	G4839	Maui Dance Council	Chance to Dance			2,000	
19	G4880	Hawaii Tropical Fruit Growers	Improve Fruit Growers Productivity			3,200	
19	G4886	Council for Native Hawaiian Advancement	King Kamehameha Celebration			10,000	
19		Direct Pay	TWIC mobile unit			5,000	
19		Direct Pay	Admin/Travel & Workshops			4,000	3,73
			Totals	115,500	113,023	141,200	11,410

				FY1	.8	FY	19
FY	Grant No.	Grantee	Project	Amt Awarded	Amt Expended	Amt Awarded	Amt Expended
MAL	L BUSINESS	PROMOTION					
18 19	G4620 G4802	Maui Chamber of Commerce	Mayors Small Business Awards	15,085	7,605	8,000	
18 19	G4571 G4828	Maui Native Hawaiian Chamber of Commerce	Annual Hui Biz Fest	10,000	10,000	10,000	10,000
18 19	G4630 G4855	Maui Economic Development Board	Conference Services	16,500	16,500	12,500	· · · · · · · · · · · · · · · · · · ·
18 19		Direct Pay	Hawaii on the Hill	15,000	15,000	17,500	5,000
			Totals	56,585	49,105	48,000	15,00
SISTE	R CITY FOUN	DATION		······································			
18 19	G4648 G4874	Maui County Sister Cities	Sister Cities	15,000	15,000	15,000	. (
RENE	WABLE ENEF	RGY					
18 19	G4630 G4855	Maui Economic Development Board	Conference Services	15,000	15,000	17,500	(
18	PO369911	Symbios Energy Solutions	Design of Energy Data System	23,333	23,333		
18	PO361272	Hitachi Advance Clean Energy	Alternative Vehicle Assessment for the County of Maui	20,000	20,000		
18			Admin/Travel	17,000	17,000		
19	G4869	Maui Economic Development Board	EV Charging Station			100,000	
19	04809	Tridar 2001011110 201010pillolic 2011 1					

				FY	18	FY	19
FY	Grant No.	Grantee	Project	Amt Awarded	Amt Expended	Amt Awarded	Amt Expended
NVII	RONMENTAL	PROTECTION					
18	G4552	Tri-Isle RC and D	Deer Axis	15,000	14,528		
18 19	G4567 G4782	Friends of the DT Fleming Arboretum	Seeds of Hope	32,500	32,500	37,000	30,99
18 19	G4570 G4798	Maui Huliau Foundation	Huliau Environmental	20,000	20,000	15,000	7,54
18 19	G4612 G4842	Kaehu	Kaehu Management Program	87,000	75,000	75,000	65,800
18 19	G4588 G4831	Maui Nui Marine Resource Center	Coral Reef Recovery	169,000	169,000	169,000	84,500
18 19	G4553 G4832	Tri-Isle RC and D	Maui Coastal Dunes Recovery	20,000	19,968	25,000	
18	G4564	Project Sea-Link	Ridge to Reef 2017	10,000	10,000		
18 19	G4632 G4875	University of Hawaii	MISC	895,000	837,313	895,000	·
18 19	G4621 G4868	University of Hawaii	Seabird Recovery	58,000	24,575	50,000	· · · · · · · · · · · · · · · · · · ·
18 19	G4626 G4826	Oahu Economic Development Board	Hawaii Green Growth	15,000	15,000	15,000	(
18	G4634	University of Hawaii	Leeward Haleakala Watershed	65,000	37,001		
19	G4861	Pangea Seed Art	Sea Walls Maui			12,500	
19	G4864	The Nature Conservancy	Coral Reef Conservation			25,000	(
19	G4853	Na Koa Mau Conservation, Inc.	Pohakuokala Gulch			15,000	(
19	I G4878	Friends of Auwahi Forest Restoration Project	Auwahi Forest Restoration			20,000	
19	G4847	HI Association for Marine Education	Marine Debris Cleanup			15,000	4
19	G4893	Big Brothers Big Sisters Foundation	Landfill Avoidance			10,500	. (
19	GXXXX	Maui Nui Community Managed Makai Ara Learning Network	How to Guide			15,000	
		Direct Pay	Admin/Travel/			10,000	6,00°
		Direct Pay	Dues			2,900	2,900
			Totals	1,386,500	1,254,885	1,406,900	197,744

4) Provide the amount of Generral Fund subsidy provided to grant-funded grograms, by program, by grant. Include

the amounts leveraged with other funds.

Grant No.	Grantee	Project Title	Other Funding	County Funding
BUSINES	S DEVELOPMENT AND TECHN	IOLOGY		
G4867	AFRICAN AMERICANS ON MAUI	Building Cultural Bridges	9,600	7,000
G4810	AHA KUKUI O MOLOKAI	Kulaia Canoe Festivals	21,000	20,000
G4805	СЫМВНІ	LEI	269,580	5,000
G4886	COUNCIL FOR NATIVE HAWAIIAN ADVANCEMENT	King Kamehameha Celebration Molokai	6,750	10,000
G4827	EAST MAUI TARO FESTIVAL, INC.	East Maui Taro Festival	26,000	18,000
G4860	FRIENDS OF OLD MAUI HIGH SCHOOL	Campus Maintenance	27,915	65,000
G4799	HANA ARTS	Building East Maui's Economy Through Art	275,204	30,000
G4841	HANA CANOE CLUB	Hana Regatta	16,340	10,000
G4891	HAWAII TROPICAL FRUIT GROWERS	Improving Fruit Grower Productivity	6,536	10,000
G4856	HUI O WA'A KAULUA	Training & Development	4,600	25,000
G4850	HULA HALAU O MOLOKAI	Molokai Ka Hula Piko	7,050	10,000
G4797	KA MOLOKAI MAKAHIKI, INC.	Molokai Makahiki	12,980	20,000
G4842	KA 'EHU	Ka`ehu Management Project	71,000	75,000
G4775	KIHEI 4TH FRIDAY	Town Party	110,000	35,000
G4808	KIPAHULU OHANA, INC.	Kipahulu Kitchen and Kapahu Living Farm	1,000	10,000
G4879	LAHAINA RESTORATION FOUNDATION	Mobile Historic Tour App	9,480	10,000
G4780	LAHAINA TOWN ACTION COMMITTEE	Annual Town Events	107,133	50,000
G4813	LANAI ACADEMY OF PERFORMING ARTS	Kaulula`au	54,250	10,000
G4779	LANAI COMMUNITY ASSOCIATION	Lanai Pinapple Festival	29,000	25,000
G4843	LIVING PONO PROJECT	Canoe Pono Festival	27,000	25,000
G4781	LOKAHI PACIFIC	Wailuku First Friday	13,700	25,000
G4807	LOKAHI PACIFIC	Makawao Rodeo Parade	15,600	15,000
G4858	LOKAHI PACIFIC	Lana'l Business Development	0	12,000
G4877	LOKAHI PACIFIC	Commemorative Pa'u Parade	92,000	15,000

Grant No	Grantee	Project Title	Other Funding	County Funding
G4785	MA KA HANA KA 'IKE	Mahele Farm	385,969	20,000
G4786	MA KA HANA KA 'IKE	Building Program	563,371	95,000
G4837	MAKAWAO HISTORY MUSEUM	Infrastructure and Community Engagement	158,761	20,000
G4812	MAKAWAO MERCHANTS ASSOCIATION	Makawao Town Party	35,350	40,000
G4845	MAUI ARTS LEAGUE	Collectors Guide	317,848	10,000
G4792	MAUI CHAMBER OF COMMERCE	Made in Maui County Festival	167,535	131,500
G4802	MAUI CHAMBER OF COMMERCE	Small Business Promotion	18,042	13,000
G4839	MAUI DANCE COUNCIL	Chance to Dance	138,418	26,000
G4788	MAUI ECONOMIC DEVELOPMENT BOARD, INC.	Maui High School Automotive Program	0	45,000
G4789	MAUI ECONOMIC DEVELOPMENT BOARD, INC.	Economic Diversification	3,093,848	810,000
G4803	MAUI ECONOMIC DEVELOPMENT BOARD, INC.	Health Sector	89,000	50,000
G4806	MAUI ECONOMIC DEVELOPMENT BOARD, INC.	Ka Ipu Kulkui Fellows Program	41,240	25,000
G4855	MAUI ECONOMIC DEVELOPMENT BOARD, INC.	Conference Services	170,500	65,000
G4787	MAUI ECONOMIC OPPORTUNITY	Microenterprise Program	87,000	265,000
G4835	MAUI FOOD TECHNOLOGY CENTER	Export Opportunity	20,000	20,000
G4838	MAUI FOOD TECHNOLOGY CENTER	Maui Sunday Market	180,000	10,000
G4828	MAUI NATIVE HAWAIIAN CHAMBER	Annual Biz Fest	16,500	10,000
G4851	MAUI WILD GAME MANAGEMENT	Feed the Hungry	17,100	21,500
G4865	MOLOKAI COMMUNITY SERVICE COUNCIL	Christmas Light Parade	5,800	15,000
G4890	NA MAMO O MUOLEA	10th Annual Hana Limu Festival	23,050	6,000
G4870	PACIFIC WHALE FOUNDATION	Maui Whale Festival	35,561	25,000
G4809	PAIA TOWN ASSOCIATION	Strategic Planning	0]	45,000
G4854	THEATER THEATER MAUI	West Maui Theatre Programs Project	66,816	24,000
G4784	UNIVERSITY OF HAWAII	Business Research Library	0	70,000
G4778	VALLEY ISLE ROADRUNNERS	Maui Marathon	211,580	4,500
G4863	YOUTH IN MOTION	Molokai Holokai Ho'olaulea	77,627	5,000

Grant No	Grantee s	Project Title	Other Funding	County Funding
CULTUR	E, ARTS AND TOURISM			
G4894	HANA CULTURAL CENTER	Hana Cultural Center Ho'olaule'a	2,750	5,000
G4829	HUI NOEAU	Maui Made Holiday Markets	21,148	10,000
G4800	HUI O WAA KAULUA	Maui Nui Canoe Race	45,000	10,000
G4892	KA OHANA O KALAUPAPA	The Kalaupapa Memorial Phase II Planning	70,300	25,000
G4791	LAHAINA TOWN ACTION COMMITTEE	Lahaina Boat Days	0	25,000
G4770	LOKAHI PACIFIC	Emma Farden Sharpe Hula Festival	91,000	10,000
G4771	LOKAHI PACIFIC	Festivals of Aloha	107,000	100,000
G4776	MAUI ARTS & CULTURAL CENTER	Culture and Arts	7,459,240	318,000
G4777	MAUI ARTS & CULTURAL CENTER	Arts in Education	240,979	424,360
G4790	MAUI ARTS & CULTURAL CENTER	Capital Improvements	0	600,000
G4795	MAUI COMMUNITY THEATER	lao Theater Restoration	32,555	53,045
G4874	MAUI COUNTY SISTER CITIES FOUNDATION	Sister Cities	0	30,000
G4793	MAUI ECONOMIC DEVELOPMENT BOARD, INC.	Maui Film Festival	1,035,350	25,000
G4844	MAUI HISTORICAL SOCIETY	Hula and Oli Festival	42,800	25,000
RANTS	AND DISBURSEMENTS FOR V	ISITORS INDUSTRY		
G4768	Maui County Visitor Association	Maui Nui Tourism Improvement Initiative	3,618,462	4,000,000
G4836	Maui County Visitor Association	Visitor Education		160,000
VATER A	AND ENVIRONMENTAL RESOU	RCE PROTECTION AND	CONSERVATI	ON
G4878	AUWAHI FOREST RESTORATION PROJECT	Auwahi Restoration	12,456	20,000
G4893	BIG BROTHERS BIG SISTERS HAWAII FOUNDATION, INC.	Landfill Avoidance	309,656	10,500
G4798	MAUI HULIAU FOUNDATION	Huliau Environmental Filmmaking	34,076	15,000
G4811	MAUI NUI MARINE RESOURCE COUNCIL	Coral Reef Recovery	5,200	40,000
G4831	MAUI NUI MARINE RESOURCE COUNCIL	Coral Reef Recovery	505,015	169,000

Grant No	Grantee	Project Title	Other Funding	County Funding
G4846	MOLOKAI-LANAI SOIL & WATER CONSERVATION DISTRICT	Molokai-Lanai Soil & Water Conservation District	1,200	30,000
G4853	NA KOA MANU CONSERVATION	Pahakuokala Gulch	41,562	15,000
G4861	PANGEASEED FOUNDATION	Sea Walls Maui	255,500	12,500
G4852	PONO GROWN FARM CENTER	Multi Purpose Pavillion	182,500	5,000
G4782	THE FRIENDS OF DT FLEMING ARBORETUM	Seeds of Hope	87,303	37,000
G4847	THE HAWAII ASSOCIATION FOR MARINE EDUCATION AND RESEARCH, INC.	Managing Marine Debris	39,350	15,000
G4864	THE NATURE CONSERVANCY	Coral Reef Conservation	68,273	25,000
G4830	TRI-ISLE RC&D	Axis Deer Management Kula Ag Park	410,502	50,000
G4832	TRI-ISLE RC&D	Maui Costal Dune Restoration	34,950	25,000
G4814	UNIVERSITY OF HAWAII	Coqui Frogs	103,000	750,000
G4868	UNIVERSITY OF HAWAII	Maui Nui Seabird Recovery	213,812	50,000
G4875	UNIVERSITY OF HAWAII	Maui Invasive Species Committee	679,080	895,000
G4756	WEST MAUI SOIL AND WATER	Clerical & Tech Support	318,561	148,000
AGRICUI	TURAL PROMOTION			
G4794	GROW SOME GOOD	School Gardens	40,370	25,000
G4857	HAWAII FARM BUREAU-MAUI COUNTY	Promotion of Maui's AG sector	70,750	305,000
G4859	HAWAII FARM BUREAU-MAUI	4-H Livestock Show & Auction	43,256	35,000
G4880	HAWAII FARM BUREAU FEDERATION	Molokai Farm Bureau/4H Livestock	14,137	20,000
G4834	HAWAII FARMERS UNION FOUNDATION	Farm Apprentice Mentoring Program	215,025	115,000
G4866	HAWAII FARMERS UNION FOUNDATION	Annual HFUU Convention	215,026	115,000
G4862	HAWAIIAN HERITAGE FARMS	Processing Equipment	15,000	70,000
G4848	LOKAHI PACIFIC	Molokai and Lanai Agriculture Production	0	100,000
G4840	MAUI EPICURE LLC	Maui Fruit Jewels	28,130	18,000

Grant No	" Grantee , 3	Project Title	Other Funding	Gounty Funding				
G4796	MAUI NUI BOTANICAL GARDENS, INC.	Native Hawaiian Plants	220,673	150,000				
G4804	MOLOKAI LIVESTOCK COOP	Back Up Plan	10,500	10,000				
G4826	OAHU ECONOMIC DEVELOPMENT BOARD	Aloha Challenge	363,000	15,000				
G4769	UNIVERSITY OF HAWAII	CTAHR	0	75,000				
RENEWABLE ENERGY AND ENERGY EFFICIENCY PROGRAM								
G4869	Maui Economic Development Board, Inc.	EV Charging Station	0	100,000				

24,439,081

11,693,905