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OFFICE OF THE  
COUNTY COUNCIL

MEMO TO: HFC Committee Staff

F R O M: Councilmember Alice L. Lee 

SUBJECT: **TRANSMITTAL OF CORRESPONDENCE RELATING TO PENDING  
COMMITTEE ITEM** (HFC-25)

The attached correspondence received by my office relates to Item 25 on the Committee's master agenda.

Attachment

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**From:** Charlene Yashiro <neily@mauigateway.com>  
**Sent:** Wednesday, June 26, 2019 11:47 AM  
**To:** Alice L. Lee  
**Cc:** Neil Yashiro  
**Subject:** Waiehu Golf Course fees  
**Attachments:** Muni Golf Course Comparisons FY2019.pdf

Aloha Council member Lee,

We have heard that the fees for Waiehu Golf course have been changed for the tourist to weekdays \$63 and for weekends and Holidays \$75 and for non Maui county residents(neighbor island and state ID)weekdays \$35 and on weekends and Holidays to \$40.Those fees are rather high for a municipal golf course when you compare it to the other municipal golf courses in Hawaii.All the other golf courses on Maui are privately owned which allows those courses to change their rates to influence play to the time of season or to playing conditions.Here at Waiehu the rates stay the same all year.For instance The Dunes at Maui Lani has a summer special of \$58 with cart for tourist ; Kahili the other week had a \$69 special because they has just aerated their greens.All the other privately owned golf courses are able to change their rates during the winter months (raise their rates) and during the summer months (lower rates) and offer other specials to help attract golfers.At Waiehu we are not able to change our rates so we need to keep our rates reasonable so we are able to compete with the other golf courses as they lower or raise there rates.At Waiehu we rely on the tourist playing at Waiehu 2 or 3 times instead of just once during there stay here.This is also true for our neighbor island players to have them play here more then once is where we make our revenue from not just playing here once!! Waiehu golf course is not here for profit it is here to provide the Maui county residents and visitors an affordable ,fun,outdoor recreation that they can enjoy !!!It's a park that the golf fees help to defray the costs on.

We are hoping you are able to amend these new rates so that the golf course can keep revenue coming in.These new rates could cause some major loss of revenue!!! have attached the rates of the other municipal golf courses in Hawaii so you can have a comparison of the same type of golf courses.

If you have any questions or concerns please feel free to call or e-mail me.

Thank you for your time,

Neil Yashiro  
neily@mauigateway.com  
281-8405



## HAWAII MUNICIPAL GOLF COURSE FEE COMPARISONS FY19

RATES AND FEES	Waiehu Municipal	Wailua Municipal	Hilo Municipal	City of Honolulu Municipals
<b>WEEKDAY</b>				
Resident / Golf ID	\$15	\$15	\$15	\$22
Senior or Retiree 60 years old	\$10	\$12	-	\$17
Super Senior 75 and older	-	\$9	-	-
Juniors or Students	\$2	\$1	-	\$0
Visitor or Persons without ID card	\$58	\$48	\$35	\$66
Twilight or 9 Holes	half of daily rate	half of daily rate	half of daily rate	half the daily rate
<b>WEEKEND and HOLIDAYS</b>				
Resident / Golf ID	\$22	\$20	\$20	\$26
Senior or Retiree 65 years old	\$14	\$15	-	\$26
Super Senior 75 years and older	-	\$13	-	-
Juniors or Students	\$3	\$1	-	\$0
Visitor or Persons without ID card	\$63	\$60	\$40	\$66
Twilight or 9 Holes	Half of daily rate	half of daily rate		half the daily rate
<b>Special Programs</b>				
Resident Monthly	-	\$60	\$55	none
Senior Monthly	-	\$40	\$35	\$90 limit 10 rounds per month
Super Senior Monthly	-	\$26	none	none
Students Monthly under the age of 18	\$20	\$9	\$25	\$40 Limit 10 rounds per month
Monthly Card Programs have User Fee	-		\$1 and \$3 every time you play	none
Golf Cart Rentals 18 holes	\$21	\$20	\$20	\$22
Golf Cart Rentals 9 holes	\$11	\$11	\$11	\$11
Golf Rental Clubs	\$25	\$20	\$15	\$12
Premium Golf Club Rental		\$35		