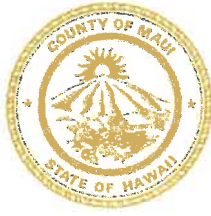


MICHAEL P. VICTORINO  
Mayor

KARLA H. PETERS  
Director

JOHN L. BUCK III  
Deputy Director



RECEIVED  
2019 SEP 11 AM 7:52  
OFFICE OF THE MAYOR



**DEPARTMENT OF PARKS AND RECREATION**

700 Hali'a Nakoa Street, Unit 2, Wailuku, Hawaii 96793  
Main Line (808) 270-7230 / Facsimile (808) 270-7942

September 10, 2019

Honorable Michael P. Victorino  
Mayor, County of Maui  
200 South High Street  
Wailuku, Hawaii 96793

For Transmittal to:

Honorable Riki Hokama, Chair  
Healthy Families and Communities Committee  
Maui County Council  
200 South High Street  
Wailuku, Hawaii 96793

**APPROVED FOR TRANSMITTAL**

A handwritten signature in black ink, appearing to read "Michael P. Victorino".  
\_\_\_\_\_  
Mayor

Date

Dear Chair Hokama:

**SUBJECT: MUNICIPAL GOLF COURSE COMPARISONS, WAIEHU GOLF COURSE (HFC-25)**

Our department is in receipt of your letter of request dated August 22, 2019 requesting information relating to the comparison of the Waiehu Golf Course and other municipal golf courses. Our department responds as follows:

1. *Please provide a written breakdown of the costs associated with the Waiehu Golf Course improvements.*

A written breakdown of the costs associated with the Waiehu Golf Course Improvements is attached as Exhibit 1.

2. *Please provide a comparison of the Course fees with other municipal courses in Hawaii.*

A comparison of the Course fees with other municipal courses in Hawaii is attached as Exhibit 2.

3. *For how long has the Course been without a restaurant?*

The Golf Course has been without a restaurant since April of 2018 at the request of the last concessionaire. The Department is currently working with a consultant to complete the design and necessary permitting for a new grease interceptor. Once this is installed, we will be submitting a Request for Proposal for a new concessionaire.

4. *Can you please provide a document detailing the fixed and non-fixed costs associated with operation of the Course?*

The fixed and non-fixed costs associated with the Golf Course operation is attached as Exhibit 3.

Should you have any questions, please do not hesitate to contact me at Ext. 7230.

Sincerely,



KARLA H. PETERS  
Director of Parks and Recreation

Attachments

c: John L. Buck, Deputy Director  
Chris Kinzie, Parks Maintenance Superintendent

KHP:CK:lms

## Waiehu Golf Course Improvements - Breakdown of Costs

Improvement	Material Cost
Back Nine Greens, Collars and Approaches Renovation	\$83,389
Front Nine Greens, Collars and Approaches Renovation	\$95,855
#14 Restroom Renovation	\$16,600
New Ball Washers Installation	\$2,500
New Hole Markers	\$21,780
<b>Total Material Costs for Improvements</b>	<b>\$220,124</b>

Note: Improvement projects completed with in-house labor.

## Hawaii Municipal Golf Course Fee Comparisons FY20

<b>RATES AND FEES (Sept 5, 2019)</b>	<b>Waiehu Municipal</b>	<b>Wailua Municipal</b>	<b>Hilo Municipal</b>	<b>C &amp; C of Honolulu Municipals</b>
<b>WEEKDAY</b>				
Resident / Golf ID	\$15	\$15	\$15	\$22
Active Duty Military	\$23			
Senior or Retiree 60 years old	\$10	\$12		\$17
Super Senior 75 years and older		\$9		
Juniors or Students	\$2	\$1		
Hawaii Resident/ No Golf ID	\$35			\$26
Non-Resident	\$63	\$48	\$35	\$66
Twilight or 9 Holes	Half of Daily Rate	Half of Daily Rate	Half of Daily Rate	Half of Daily Rate
<b>WEEKEND and HOLIDAYS</b>				
Resident / Golf ID	\$22	\$20	\$20	\$26
Active Duty Military	\$28			
Senior or Retiree 60 years old	\$14	\$15		\$26
Super Senior 75 years and older		\$13		
Juniors or Students	\$3	\$1		
Hawaii Resident/ No Golf ID	\$40			\$30
Non-Resident	\$75	\$60	\$40	\$66
Twilight or 9 Holes	Half of Daily Rate	Half of Daily Rate		Half of Daily Rate
<b>Special Programs</b>				
Tournament Fee	\$18			
Resident Monthly		\$60	\$55	
Senior Monthly		\$40	\$35	\$90 limit 10 rounds per month
Super Senior Monthly		\$26	none	
Students Monthly	\$20	\$9	\$25	\$40 Limit 10 rounds per month
Monthly Card Programs (with User Fee)			\$1 and \$3 every time you play	
Non-Resident Play Card (5 rounds/valid 3 months)				\$215
Golf Cart Rentals 18 holes	\$21	\$20	\$20	\$24
Golf Cart Rentals 9 holes	\$10.50	\$11	\$11	\$12
Golf Club Rental	\$25	\$20	\$15	\$12
Premium Golf Club Rental	\$35	\$35		
Range Balls Per Bucket	\$2	\$2		

## Waiehu Golf Course - Fixed and Non-Fixed Costs

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**Fixed Costs**

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\$1,945,175.00

Current Leased Equipment  
Maintenance and Security Contracts  
Operating and Maintenance Costs  
Replacement Vehicles and Equipment  
Requirements of Collective Bargaining Agreements  
Safety  
Salaries  
Utilities

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**Non-Fixed Costs**

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\$13,500.00

Office Supplies  
Per Diem  
Registration  
Travel