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**COUNTY COUNCIL**  
COUNTY OF MAUI  
200 S. HIGH STREET  
WAILUKU, MAUI, HAWAII 96793  
[www.MauiCounty.us](http://www.MauiCounty.us)

June 10, 2020

Ms. Sandra Duvauchelle & Mr. Howard Kihune  
Lehua Builders, Inc. & Aina Lani Pacific, LLC  
360 Papa Place, Unit 203  
Kahului, Hawaii 96732

*via email: [sandy@lehuabuilders.com](mailto:sandy@lehuabuilders.com) & [howie@ainalanipacific.com](mailto:howie@ainalanipacific.com)*

Dear Ms. Duvauchelle and Mr. Kihune:

**SUBJECT: CHANGE IN ZONING FOR THE PROPOSED  
KILOHANA MAKAI WORKFORCE HOUSING  
PROJECT (KIHEI) (PSLU-56)**

At its meeting on June 3, 2020, the Planning and Sustainable Land Use Committee discussed the Change in Zoning for the proposed Kilohana Makai workforce housing project.

May I request your response to the following:

1. Was the submitted traffic assessment report based on observations recorded only on Wednesday April 4, 2018, during peak traffic hours?
  - a. What is the significance of "LOS C/D" or higher?
2. If the Change in Zoning is granted, will there be a more in-depth traffic assessment report before the property is developed?
3. Do you intend on selling any housing credits?
  - a. What is the anticipated price for each housing credit?
4. Will any market value homes be built elsewhere?

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5. What is the anticipated profit margin per house in the proposed development?

May I please request your response by **June 16, 2020**. To ensure efficient processing, please include the relevant Committee item number in the subject line of your response.

Should you have any questions, please contact me or Committee staff (Ana Lillis at (808) 270-7660, or Clarita Balala at (808) 270-7668).

Sincerely,

A handwritten signature in black ink that reads "Tamara M. Paltin". The signature is written in a cursive, flowing style.

TAMARA PALTIN, Chair  
Planning and Sustainable Land Use  
Committee

pslu:ltr:056a01:alkl