

MICHAEL P. VICTORINO
Mayor

SCOTT K. TERUYA
Director

MAY-ANNE A. ALIBIN
Deputy Director



DEPARTMENT OF FINANCE
COUNTY OF MAUI
200 SOUTH HIGH STREET
WAILUKU, MAUI, HAWAII 96793

RECEIVED
2020 SEP 10 AM 9:16
OFFICE OF THE MAYOR

September 8, 2020

Honorable Michael P. Victorino
Mayor, County of Maui
200 South High Street
Wailuku, Hawaii 96793

APPROVED FOR TRANSMITTAL

Michael P. Victorino

Mayor
9/10/20
Date

For Transmittal to:

Honorable Michael J. Molina
Chair, Governance, Ethics, and Transparency Committee
Maui County Council
200 South High Street
Wailuku, Hawaii 96793

Dear Chair Molina:

**SUBJECT: HAWAII STATE ASSOCIATION OF COUNTIES (HSAC) (2021
HSAC LEGISLATIVE PACKAGE (GET-3(2))**

**MAUI COUNTY COUNCIL LEGISLATIVE PACKAGE (2021 MAUI
COUNTY LEGISLATIVE PACKAGE (GET-4(2))**

Pursuant to your letter dated September 3, 2020, relating to the Requests/Questions from the August 25, 2020 Meeting, below are the responses to the following:

1. The total number of rental motor vehicles in Maui County, currently and pre-pandemic, from 2017 through 2019, further broken down by island (Maui, Molokai, and Lanai).

Response: The Division of Motor Vehicles & Licensing (DMVL) is unable to provide this information. The DMVL does not have the resources nor computer system to compile the number of rental vehicles. However, based on a telephone survey of the major rental companies on Maui, prior to the COVID-19 pandemic, the estimate is approximately 22,000 rental vehicles. It is important to note that some of the rental companies were very reluctant in providing exact numbers as it would have divulged their proprietary market

*Honorable Michael J. Molina
Chair, Governance, Ethics, and Transparency Committee
September 08, 2020
Page 2*

share information. Additionally, there may also various smaller rental companies who rent used vehicles.

2. Impacts to County revenue if the number of rental motor vehicles in Maui County were capped. Please project revenue impacts based on an incremental decrease of rental motor vehicles (for example, based on every 100 cars, 1000 cars, etc.).



Response: Please refer to the attached projected revenue impacts based on incremental decrease of rental motor vehicles. The revenues are based upon an estimated 2,900 pound average weight of a passenger vehicle.

3. The Department of Finance's comments on the proposed State bill.

Response: The Department understands the intent of the Committee and does not have any comments at this time.

Should you have any questions, please feel free to contact me at extension 7474.

Sincerely,


 SCOTT K. TERUYA
Director of Finance

Attachments

Council Chair
Alice L. Lee

Vice-Chair
Keani N.W. Rawlins-Fernandez

Presiding Officer Pro Tempore
Tasha Kama

Councilmembers
Riki Hokama
Kelly Takaya King
Michael J. Molina
Tamara Paltin
Shane M. Sinenci
Yuki Lei K. Sugimura



COUNTY COUNCIL
COUNTY OF MAUI
200 S. HIGH STREET
WAILUKU, MAUI, HAWAII 96793
www.MauiCounty.us

September 3, 2020

Director of Council Services
Traci N. T. Fujita, Esq.

RECEIVED
COUNTY OF MAUI
2020 SEP -4 AM 8:51
DEPARTMENT OF FINANCE

Mr. Scott Teruya, Director
Department of Finance
County of Maui
Wailuku, Hawaii 96793

Dear Mr. Teruya:

**SUBJECT: HAWAII STATE ASSOCIATION OF COUNTIES (HSAC)
(2021 HSAC LEGISLATIVE PACKAGE) (GET-3(2))**

**MAUI COUNTY COUNCIL LEGISLATIVE PACKAGE
(2021 MAUI COUNTY COUNCIL LEGISLATIVE
PACKAGE) (GET-4(2))**

At its meeting of August 25, 2020, the Governance, Ethics, and Transparency Committee considered the attached proposed resolution to approve for inclusion in the 2021 HSAC Legislative Package and 2021 Maui County Council Legislative Package, respectively, and a proposed State bill, attached to the proposed resolution as Exhibit "A," entitled "A BILL FOR AN ACT RELATING TO RENTAL MOTOR VEHICLES."

The purpose of the proposed State bill is to amend Section 46-16.8, Hawaii Revised Statutes, to authorize each county to regulate the number of rental motor vehicles within the county.

May I please request you provide the following:

1. The total number of rental motor vehicles in Maui County, currently and pre-pandemic, from 2017 through 2019, further broken down by island (Maui, Molokai, and Lanai).
2. Impacts to County revenue if the number of rental motor vehicles in Maui County were capped. Please project revenue impacts based on an incremental decrease of rental motor vehicles (for example, based on every 100 cars, 1000 cars, etc.).

Mr. Scott Teruya
September 3, 2020
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3. The Department of Finance's comments on the proposed State bill.

May I further request you provide a written response **no later than September 10, 2020**. To ensure efficient processing, please include the relevant Committee item number in the subject line of your response.

Should you have any questions, please contact me or the Committee staff (Shelly Espeleta at ext. 7134, or Pauline Martins at ext. 8039).

Sincerely,

Mike Molina

Digitally signed by Mike Molina
DN: cn=Mike Molina, o, ou,
email=mike.molina@mauicounty.us, c=US
Date: 2020.09.03 14:12:11 -10'00'

MICHAEL J. MOLINA, Chair
Governance, Ethics, and Transparency
Committee

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Attachments

cc: Mayor Michael P. Victorino

Projected Revenue Impacts Based on Incremental Decrease of Rental Motor Vehicles

Number of Vehicles	25,000	20,000	15,000	10,000	5,000	1,000	500	100
County Weight Tax	\$2,537,500	\$2,030,000	\$1,522,500	\$1,015,000	\$507,500	\$101,500	\$50,750	\$10,150
County Registration Fee	\$500,000	\$400,000	\$300,000	\$200,000	\$100,000	\$20,000	\$10,000	\$2,000
Vehicle Disposal Fee	\$625,000	\$500,000	\$375,000	\$250,000	\$125,000	\$25,000	\$12,500	\$2,500
Emblem	\$12,500	\$10,000	\$7,500	\$5,000	\$2,500	\$500	\$250	\$50
Beautification Fee	\$50,000	\$40,000	\$30,000	\$20,000	\$10,000	\$2,000	\$1,000	\$200
HBAV Beautification	\$200,000	\$160,000	\$120,000	\$80,000	\$40,000	\$8,000	\$4,000	\$800
Plate Fees	\$143,750	\$115,000	\$86,250	\$57,500	\$28,750	\$5,750	\$2,875	\$575
Total County Revenues	\$4,068,750	\$3,255,000	\$2,441,250	\$1,627,500	\$813,750	\$162,750	\$81,375	\$16,275
EMSS State	\$125,000	\$100,000	\$75,000	\$50,000	\$25,000	\$5,000	\$2,500	\$500
State Weight Tax	\$1,268,750	\$1,015,000	\$761,250	\$507,500	\$253,750	\$50,750	\$25,375	\$5,075
State Registration Fee	\$1,000,000	\$800,000	\$600,000	\$400,000	\$200,000	\$40,000	\$20,000	\$4,000
State Alternative Fuel Fee	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total State Revenues	\$2,393,750	\$1,915,000	\$1,436,250	\$957,500	\$478,750	\$95,750	\$47,875	\$9,575
TOTAL REVENUES	\$6,462,500	\$5,170,000	\$3,877,500	\$2,585,000	\$1,292,500	\$258,500	\$129,250	\$25,850