REQUEST FOR LEGAL SERVICES

May 16, 2018

Riki Hokama, Chair

Date:

From:

Attachment

RECEIVED

By Department of the Corporation Counsel at 3:14 pm, May 16, 2018

TRANSMITTAL Memo to: DEPARTMENT	nance Committe T OF THE CORPO ffrey Ueoka, Esq	DRATION COUN	SEL		
Subject: WAILUKU CIVIC COM	IPLEX (BF-76)				
Background Data: <u>Revise resol</u>	<u>ution entitled "A</u>	UTHORIZING T	HE ACQUIS	SITION O	F THE
PARCELS LOCATED AT 209	<u>l WEST VINEYA</u>	RD STREET," a	s indicated o	on the at	tached
marked-up copy. An original	hardcopy is reque	ested.			
Work Requested: [x] FOR APPRO	OVAL AS TO FORM A	AND LEGALITY			
[] OTHER:		<u> </u>			20
Requestor's signature	1	Contact Person			
Red Sahame		Michele Yoshimu	ra	국유	117
Riki Hokama		(Telephone Extension:		39	
PRIORITY (WITHIN 10 WORKING SPECIFY DUE DATE (IF IMPOSE REASON: FOR CORPORATION COUNSEL'S F	D BY SPECIFIC CIRC	·	NAMIO DAIO		
assigned to: JTU	Assignment no.	2017-0093	BY:		
TO REQUESTOR: LAPPROVED []D. []RETURNINGPLE COMMENTS (NOTE - THIS SECTION	CASE EXPAND AND PRO	OVIDE DETAILS REGA	RDING ITEMS AS	NOTED	
Date		DEPARTMENT	OF THE CORPO		COUNSEL (Rev. 7/03)
of:ltr:076acc02:mmy					

Resolution

No.	

AUTHORIZING THE ACQUISITION OF THE PARCELS LOCATED AT 2091 WEST VINEYARD STREET

WHEREAS, the County of Maui is developing the Wailuku Civic Complex; and

WHEREAS, development requires the acquisition of surrounding properties; and

WHEREAS, ARMSTRONG HOMES, LTD. ("Owner"), is the owner of the parcel located at 2091 West Vineyard Street, Wailuku, Hawaii, 96793, identified for real property tax purposes as tax map keys (2) 3-4-013-060 and (2) 3-4-013-102 ("Property"), as shown on Exhibit "1"; and

WHEREAS, County has determined that the Property would be beneficial in the development process; and

WHEREAS, County commissioned an appraisal by a disinterested appraiser, and said appraisal is attached hereto as Exhibit "2"; and

WHEREAS, the Director of Finance has determined that acquisition of the Property is in the public interest; and

WHEREAS, the Director of Finance negotiated the purchase of the Property; and

WHEREAS, part of Owner's inducement to agree to the sale was the threat of eminent domain proceedings; and

WHEREAS, County desires to purchase and Owner desires to sell the Property for the amount of EIGHT HUNDRED FIFTY THOUSAND DOLLARS (\$850,000), as shown; and

WHEREAS, Section 3.44.015(C), Maui County Code, requires that the Council authorize by resolution any acquisition of real property with a purchase price that exceeds TWO HUNDRED FIFTY THOUSAND DOLLARS (\$250,000); now, therefore,

	Resol	luti	ion i	No.	
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BE IT RESOLVED by the Council of the County of Maui:

- 1. That the Council finds that the acquisition of the Property is in the public interest; and
- 2. That pursuant to Section 3.44.015(C), Maui County Code, the Council authorizes the acquisition of the Property for an amount not to exceed EIGHT HUNDRED FIFTY THOUSAND DOLLARS (\$850,000), exclusive of closing costs and expenses; and
- 3. That it does hereby authorize the Mayor or the Mayor's duly authorized representative, to execute all necessary documents in connection with the acquisition of the Property; and
- 4. That certified copies of this Resolution be transmitted to the Mayor, the Chair of the Maui Redevelopment Agency, the Planning Director, the Director of Finance, and Armstrong Homes, Ltd.

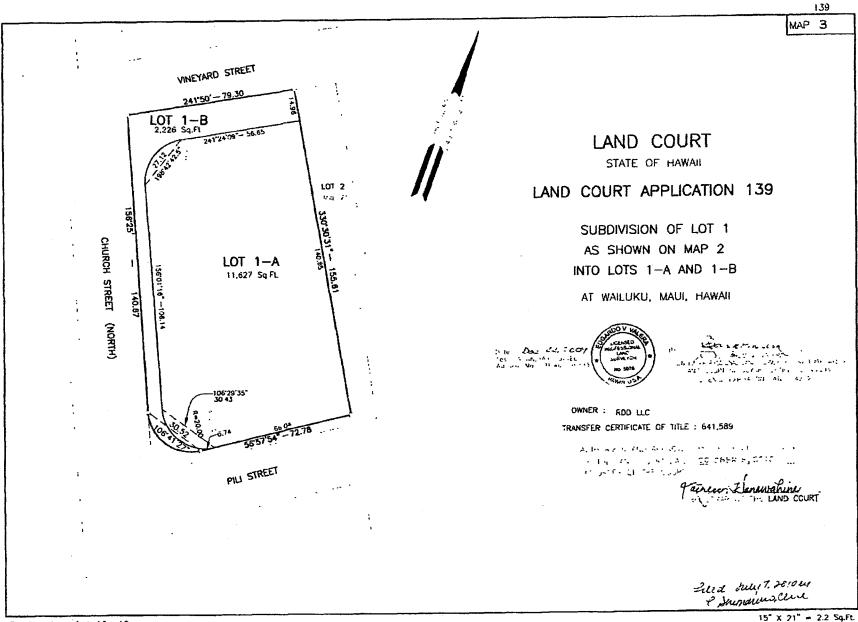
APPROVED AS TO FORM AND LEGALITY:

JEPFREY JEOKA

Deputy Corporation Counsel

County of Maui 2017-1380/2017-0093

BF-76 2018-05-17 Resolution Armstrong Homes



APPRAISAL REPORT

of

Vacant Land Property at 2091 W Vineyard St Walluku, HI 96793

As Of:

08/11/2017

Prepared For:

COUNTY OF MAUI, DEPARTMENT OF FINANCE 200 S High Street Walluku, HI 98793

Prepared By:

ISLAND APPRAISALS Allan T. Shishido, CGA #143 1806-B Kaohu Street Wailuku, HI 96793

LAND APPRAISAL REPORT

File No L-17-334801

The purpose of this appraisal report is to provide the lender/client	with an accurate supported opinion of the market value of the subject property						
MA CLIENE AND PRO	PERTY IDENTIFICATION						
Property Address 2091 W Vineyard St	Crty Walluku State HI Zip Code 96793						
BOTTOWER COUNTY OF MAUI Owner of Public Re							
Legal Description Lot 1-A & 1-B, Map 3, LCApp No 139							
(2) 2 1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	Tax Year 2017 RE Taxes 3,542.45						
441 70 1							
Neighborhood Name Wailuku							
Special Assessments None Known PUD Yes X	No HOA\$ Per Year Per Month						
Property Rights Appraised X Fee Simple Leasehold	Other (Describe)						
Assignment Type Purchase Transaction Refinance Transa	cton X Other (describe) Purchase decision						
Lender/Client COUNTY OF MAUI, DEPARTMENT OF FINANC							
	ACT ANALYSIS						
i did did not analyze the contract sale for the subject purchase transaction. Exp	ain the results of the analysis of the contract for sale or why the analysis was not performed						
Contract Price \$ Date of Contract is the property seller	the owner of public record? Yes No Data Source(s)						
is there any financial assistance (loan charges, sale concessions, gift or down payment assist							
	and on the section of any bank an account and account						
Yes No If Yes, report the total dollar amount and describe terms paid \$							
NEIGHBORH	OOD DESCRIPTION						
Note: Race and the racial composition of the neighborhood are not appraisal factors							
	-Une Trends One-Unit Housing Present Land Use %						
	using X Stable Declining Price Age One Unit 40 %						
Built-Up Over 75% X 25-75% Under 25% Demand/Supply Short							
Growth Rapid X Stable Slow Marketing Time Under	r 3 mnths X 3-6 mnths Over 6 mnths 450 Low New Multi-family 15 %						
Neighborhood Boundares North-Wainee, East-Kahului , South-Maal							
100000000000000000000000000000000000000	700 Pred 15 Vacant 25 %						
[— — — — — — — — — — — — — — — — — — —							
Convenience to Employment	Property Compabbility						
Convenience to Shopping	General appearance of properties						
Convenience to Primary Education	Adequacy of Police/Fire Protection						
Convenience to Recreational Facilities	Protection from Detrimental Conditions						
Employment Stability	Overall appeal to market						
Employment Statistics in the place content of heart. The m	narket area is convenient to employment, shopping, schools, and						
Neighborhood Description: VVBIIURU IS THE CIVIC CETTET OF IVIBILI. THE II	larket area is convenient to employment, snopping, schools, and						
	city, and sanitary sewer are available and considered adequate. Police						
and fire protection are readily available and considered adequa	te						
Market Conditions (including support for the above conclusions) Supply/demand appears to be in balance, and marketing time is estimated to be under 6							
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File No. Case No.

L-17-334801

		LAND APP	KAIOAL I	KEPUKI	Case No	<u> </u>	
Thomas N/A some	rable sites currently offered for sale in th	e subject neighborho	od ranging in pr	ce from \$		\$	
	rable siles sold in the past 12 months in I			ice from \$		\$	\$ STOKE !
		COMPARABL		* W## (1) = -	- E255		RABLE #3
FEATURE	SUBJECT 2091 W Vineyard St	COMPARA	BCF #1	COMPA	RABLE #2	COMPA	KADLE AU
Address City and Zip Code	Walluku, HI 96793		REFER	TOAD	DENDUM		
Proximity to Subject		1					
Data Sources							
Venfication Sources	County Tax Records						
Sale Price	\$	- [\$		5	<u> </u>	5
Price/ SF	\$ 0.00	<u> \$</u>		\$		<u> </u>	_
Date of Sale (MO/DA/YR)	N/Ap						
Days on Market Financing Type	N/Ap		+	- 			
Concessions	N/Ap	1	+	 			
Location	Wailuku/Good	 	 	1		-h	
Property Rights Appraised	Fee Simple						
Site Size SF	11,627*						
View	Mountain	<u> </u>		ļ		 	
Topography	Level						
Available Utilities	Wtr/EVTel/Cbl	-} -		 		-}	} -
Street Frontage	220 Feet	+					
Street Type	Paved Asphalt None	- 					
Water Influence Fencing	None	†		 		1	
Improvements	None	1	1				
Contract Date	N/Ap						
TMK (II)	3-4-013-060/102						
Net Adjustments (Total, in \$)		 	\$ 0	. 	\$ 0	11-1-	\$ 0
Adjusted sales price of the		Net≈0%	\$	Net=0%	\$	Net=0%	\$
comparable sales (m \$)		Gross=0%	\$ O	Gross=0%	\$ 0	Gross=0%	\\$ O
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The appraiser's research Di	transfer and listing history of the compara of X Did Not reveal any prior sa			for the three water re	ior to the effective o	ate of the appraisal	
Data Sources MLS & Hi Info		HOO OF BOILDINGS OF THO	sonian highert	A LIE BIOG JOSIW PA	E		
	nd X Did Not reveal any prior sa	les or transfers of the	comparable sale	s for the year prior to	the date of sale of	he comparable sale.	
Data Sources MLS & HI Info	Svc						
The appraiser's research D	d X Did Not reveal any prior his	langs of the subject pr	operty or compa	able sales for the yea	ar pnor to the effecti	ve date of the apprai	sal
Data Sources MLS & HI Info							
Listing/Transfer History	1 ' ' 1	isting and Transfer ha comp 1 in past 12 mor	٠ .	Listing and Transfer Comp 2 in past 12 r		Listing and Transfe Comp 3 in past 12	•
	Subject in past 36 months C		TEFUS	COMP 2 IN Data 12 (nonins	COMP 3 to base 15	
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LAND ADDRAIGAL DEDORT

File No L-17-334801

	LAND APPRAISAL REPORT Case No.
Ska pa	PROJECTINFORMATION FOR PUDB. (18 applicable)
	er/builder in control of Homeowner's Association (HOA)? Yes No Unit type(s) Detached Attached
	llowing information for PUDs CNILY if the developer/builder of the HCA and the subject property is an attached dwelling unit
Legal name o	
Total number	
	of units rented
	ct created by the conversion of an existing building(s) into a PUD? Yes No If yes, date of conversion
	od contain any multi-dwelling unds? Yes No Data Sources
Are the units,	common elements and recreation facilities complete? Yes
Describe con	mon elements and recreational facilities
	CERTIFICATIONS AND LIMITING CONDITIONS
	m is designed to report an appraisal of a parcel of land which may have some minor improvements but is not considered to be an "improved site". All improvements are considered to
	y minor value impact on the overall value of the site. This report is not designed to report on an "improved site" where significant value is derived from the improvements. This appraisa
	any be used for single family, multi-family sites and may be included within a PUO development. This appraisal report is subject to the following scope of work, intended use, intended
	n of market value, statement of assumptions and limiting conditions and certifications. Modifications, additions, or deletions to the intended use, intended user, definitions of market value,
	ns and limiting conditions are not permitted. The appraiser may expand the scope of work to include any additional research or analysis necessary based on the complexity of this
	griment. Modifications or deletions to the certifications are also not permitted. However, additional certifications that do not constitute material alterications to this appraisal report, such as
	t by law or those related to the appraiser's continuing educations or membership in an appraisal organizations are permitted
	ORK: The scape of work for this appraisal is defined by the complexity of this appraisal assignment and the reporting requirements of this appraisal report form, including the following
	narket value, statement of assumptions and limiting conditions and certifications. The appraisar must, at a minimum. (1) perform a complete visual inspection of the subject sea and any
-	rements, (2) inspect the neighborhood. (3) inspect each of the comparable sales from all least the street. (4) research verify and analyze date from reliable public and/or private sources,
	his or her analysis, opinions and conclusions in this appraisal report.
	SE: The mended use of this appraisal report is for the tenderfiction to evaluate the properly that is the subject of this appraisal for a mortgage finance transaction
	SER: The whended user of this report is the lender/chent identified within the appraisal report
	OF MARKET VALUE: The most probable price which a properly should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller each
	thy and knowledgebly, and assuming the price is not affected by undue stimulus, implicit in this definition is the consummation of a sale as of a specified date and passing of title from the
	r under conditions whereby (1) buyer and seller are typically motivated; (2) both parties are well informed or well advised, and each acting in what they consider their own best atterest
	able time is allowed for exposure in the open market, (4) payment is made in terms of cash in United States dollars or in terms of financial arrangements comparable thereto and (5) the
	nts the normal consideration for the property sold unaffected by special or creative financing or sales concessions" granted by anyone associated with the sale (Source OCC, OTS, FRS
	egulations published June 7, 1994)
	to the comparables must be made for special or creative concessions. No adjustments are necessary for those costs which are normally paid by sellers as a result of tradition of law in
	these costs are readily identifiable since the seller pays these costs in virtually all sales transactions. Special or creative financing adjustments can be made to the comparable property.
	ns to financing terms offered by a third party institutional lender that is not already involved in the property or transaction. Any adjustment should not be calculated on a mechanical dollar
	t of the financing or concession but the dollar amount of any adjustment should approximate the market's reaction to the financing concessions based on the appraisant's judgment.
	OF ASSUMPTIONS AND LIMITING CONDITIONS: The appraiser's certification in this report is subject to the following assumptions and limiting conditions
1	The appraiser will not be responsible for matters of a legal nature that affect the subject property being appraised or the title to it, except for information that he or
	she became aware of during the research involved in performing this appraisal. The appraisar assumes that the title is good and marketable and will not render
	any opinions about the title
2	The appraiser has examined the available flood maps that are provided by the Federal Emergency Management Agency (or other data sources) and has noted
	in this appraisal report whether any portion of the subject site is located in an identified Special Flood Hazard Area. Because the appraiser is not a surveyor,
	he or she makes no guarantees, express or implied, regarding this determination
3	The appraisar will not give testimony or appear in court because he or she made an appraisal of the properly in question unless specific arrangements to do so
	have been made beforehand, or as otherwise required by law
4	The appraiser has noted in this appraisal report any adverse conditions (such as the presence of hazardous wastes, toxic substances, etc.) observed during the
	inspection of the subject property or that he or she became aware of during the research involved in performing this appraisal. Unless otherwise stated in this
	appraisal report, the appraiser has no knowledge of any hidden or unapparent physical deficiencies or adverse conditions of the subject property (such as,
	but not limited to, needed repairs, deterioration, the presence of hazardous wastes, toxic substances, adverse environmental conditions, etc) that would
	make the property less valuable, and has assumed that there are no such conditions and makes no guarantees or warrantes express or implied. The appraiser
	will not be responsible for any such conditions that do exist or for the engineering or testing that might be required to discover whether such conditions do exist
	Because the appraiser is not an expert in the field of environmental hazards, this appraisal must not be considered as an environmental assessment of the property
	'S CERTIFICATION: The Appraiser certifies and agrees that
1	I have, at a minimum, developed and reported this appraisal in accordance with the scope of work requirements stated in this appraisal report
2	I performed a complete visual inspection of the subject site and any limited improvements. I have reported the information in factual and specific
	terms. I identified and reported deficiencies of the subject site that could affect the utility of the site and its usefulness as a building lot(s)
3	I performed this appraisal in accordance with the requirements of the Uniform Standards of Professional Practice that were adopted and promutgated by the
	Appraisal Standards Board of the Appraisal Foundation and that were in place at the time this appraisal report was prepared
4	I developed my opinion of the market value of the real property that is the subject of this report based on the sales companson approach to value I have
	adequate comparable market data to develop a reliable sales companson approach for this appraisal assignment. I further certify that I considered the
	cost and income approaches to value but did not develop them unless indicated elsewhere within this report as there are no or very limited improvements
	and these approaches to value are not deemed necessary for credible results and/or reliable indicators of value for this appraisal assignment.
5	I researched, verified, analyzed, and reported on any current agreement for sale for the subject property, any offening for sale of the subject property
	in the twelve months prior to the effective date of this appraisal, and the prior sales of the subject property for a minimum of three years prior to the effective
	date of this appraisal, unless otherwise indicated in this report.
6	I researched, venified, analyzed, and reported on the pnor sales of the comparable sales for a minimum of one year to the date of the sales of the comparable
	sale, unless otherwise indicated in this report
7	I selected and used comparable sales that are locally, physically, and functionally the most similar to the subject property
8	I have not used comparable sales that were the result of combining multiple transactions into one reported sale
9	I have reported adjustments to the comparable sales that reflect the market's reaction to the differences between the subject property and the comparable sales
10	I have venified, from a disinterested source, all information in this report that was provided by parties who have a financial interest in the sale or financing of
	the subject property and comparable sales
11	I have knowledge and expenence in appraising this type of property in this market area
12	I am aware of, and have access to, the necessary and appropriate public and private data sources, such as multiple listing services, tax assessment records,
	public land records and other such data sources for the area in which the property is located
	Produced by ClickFORMS Software 800-622-8727 Page 3 of

File No. L-17-334801 Case No.

43	CERTIFICATION AND LIMITING CON	DITIONS (CONTINUED)
	l obtained the information, estimates, and opinions furnished by other parties and expressed in this	
	I have taken into consideration the factors that have an impact on value with the respect to the s	
	property to adverse influences in the development of my opinion of market value. I have not	
	limited to, needed repairs, deterioration, the presence of hazardous wastes, loxic substance	es, adverse anvironmental conditions, etc.) observed during the
	inspection of the subject property or that I became aware of during the research involved in pr	erforming this appraisal. I have considered these adverse conditions:
	in my analysis of the property value, and have reported on the effect of the conditions on the va-	
15	I have not knowingly withheld any significant information from this appraisal report and, to the b	test of my knowledge, all statements and information in this appraisal
	report are true and correct	
16	I stated in this appraisal report my own personal, unbrased, and professional analysis, opin	nons and conclusions, which are subject only to the assumptions
	and limiting conditions in this appraisal report	
17.	I have no present or prospective interest in the property that is the subject of this report, and I have	
	in the transaction. I did not base, either partially or completely, my analysis and/or opinion of mi	arket value in this appraisal report on the race, color, religion, sex, age.
	marrial status, handicap, familial status, or national origin of either the prospective owners of or	couparits or the subject property or of the present owners or occupants
	of the properties in the vicinity of the subject property or on any other basis prohibited by law	
18	My employment and/or compensation for performing this appraisal or any future or anticipated appr	raisals was not conditioned on any agreement or understanding, writien or
	otherwise, that I would report (or present analysis supporting) a predetermined specific value, a	a predetermined minimum value, a range or direction in value, a value
	that favors the cause of any party, or attainment of a specific result or occurence of a specific subseq	ruent event (such as approval of a of a pending mortgage loan application)
19	I personally prepared all conclusions and opinions about the real estate that were set forth in this app	
	any individual or individuals in the performance of this appraisal or preparation of this appraisal	
	performed in this appraisal report. I certify that any individual so named is qualified to perform to	
	appraisal report, therefore, any change made to this appraisal is unauthorized and I will take n	
20	I identified the lender/client in this appraisal report who is the individual, organization	, or agent for the organization that ordered and will receive this
	appraisal report	
21	The lender/client may disclose or distribute this appraisal report to the borrower, another let	
	and assigns, mortgage insurers, government sponsored enterprises, other secondary market p	
	organizations, any department, agency, or instrumentality of the United States, and any state, the	
	appraiser's or supervisory appraiser's (if applicable) consent. Such consent must be obtained by	
	party (including, but not limited to, the public through advertising, public relations, news. sales.	
22	I am aware that any disclosure of distribution of this appraisal report by me or the lender/client m	
	to the provisions of the Uniforms Standards of Professional Appraisal Practice that pertain to de	
23	The borrowers, another lender at the request of the borrower, the mortgages or its successors and	
	secondary market participants may rely on this appraisal report as part of any mortgage finance	
24	If this appraisal report was transmitted as an "electronic record" containing my "electronic aigns	
	(excluding audio and video recordings), or a facsimile transmission of this appraisal report con	
	report shall be as effective, enforceable and valid as if a paper version of this appraisal re	
25	Any intentional or negligent misrepresentation(s) contained in this appraisal report may resu	
	fine or imprisonment or bother under the provisions of Title 18, United States Code, Section 10	•
	VISORY APPRAISER'S CERTIFICATION: The Supervisory Appraiser certifies and agrees the	
1	I directly supervised the appraiser for this appraisal assignment, have read the appraisal re-	port, and agree with the appraisers analysis, opinions, statements,
_	conclusions, and the appraiser's certification	ted to the consequence and an about the consequence
2	I accept full responsibility for the contents of this appraisal report including, but not limit	led to, the appraiser's analysis, opinions, statements, condusions,
_	and the appraiser's certification	and the assessment of the parameter from the guaranteest
3	The appraiser identified in this appraisal report is either sub-contractor or an employe	
	to perform this appraisal, and is accepted to perform this appraisal under the applicable state is	
4	This appraisal report complies with the Uniform Standards or Professional Appraisal	
	Standards Board of The Appraisal Foundation and that were in place at the time this appraisal If this appraisal report was transmitted as an "electronic signature", as those terms	
5	audio and video recordings), or a facsimile transmission of this appraisal report con	
	report shall be as effective, enforceable and valid as if a paper version of this appraisal re-	
	TEROIT SHEW OR BE GIRCUITE OF COLOR OF MICE SOME BE IT & POPOL AGENCY OF WITH OND PROPERTY.	hart ward frames on the second
	<i>[]</i> .	
Signal	nus (Signature
Name	14 T 01:111 004 8440	Name
	any Name Island Appraisals	Company Name
	anyAddress 1806-B Kaohu Street	Company Address
SVIIIP	Walluku, HI 96793	
Teleni	hone Number 808-244-3005	Telephone Number
	Address admin@islandappraisalsmaui.com	Email Address
	of Signature and Report 09/21/2017	Date of Signature
	Ive Date of Appresal 08/11/2017	State Certification #
	Certification# CGA 0000143	or State License #
or Sta	te License #	State
	er (describe)State #	Expiration Date of Certification or License
State	HI	
Expra	ston Date of Certification or License 12/31/2017	
		SUBJECT PROPERTY
	RESS OF PROPERTY APPRAISED	
	1 W Vineyard St	Ord not inspect subject property
Wa	iluku, HI 96793	Dtd inspect extenor of subject property from street
		Data of Inspection
APPE	VAISED VALUE OF SUBJECT PROPERTY \$ 615,000	Did inspect interior and exterior of subject property
LENE	DERICLIENT	Date of Inspection
Name		
	Deny Name COUNTY OF MAUI, DEPARTMENT OF FINANCE	COMPARABLE SALES
Comp	vanyAddress 200 S High Street	Did not inspect extenor of comparable sales from street
	Wailuku, HI 96793	Did inspect extenor of comparable sales from street
Emas	Address	Date of Inspection

File No. L-17-334801 Case No.

Strower COUNTY OF MAU!

DOLLOHO! OC	DITT OF MINO						_
Property Address	s 2091 W Vinevard St						
City Wailuk		Maui	State	HI	Zip Code	96793	
	COUNTY OF MAUI, DEPARTMENT OF FINANCE		S High Street, Wa	uluku, HI 96793			
CONGON ONGIN	COUNTY OF MAINTING						

DATE OF REPORT: August 11, 2017

INTENDED USE/USER OF REPORT

The intended User of this appraisal report is THE COUNTY OF MAUI, DEPARTMENT OF FINANCE. No additional intended users are identified by the appraiser. This report contains sufficient information to enable the lender/client to understand the report. Any other party receiving a copy of this report for any reason is not an intended user; nor does receiving a copy of this report result in an appraiser-client relationship. Use of this report by any other party(ies) is not intended by the appraiser.

The intended use is to evaluate the property that is the subject of this appraisal for consideration of a purchase transaction, subject to the stated scope of work, purpose, reporting requirements, and definitions of market value.

The use of this report is subject to the requirements of the Appraisal Institute relating to review by its duly authorized representatives.

SCOPE OF THE APPRAISAL

The following steps were followed in arriving at the final estimate of value included in the appraisal report of the subject property:

- 1 An Investigation was made to determine market trends, influences and other significant factors pertinent to the subject property.
- 2. A physical inspection of the property was performed. Although due diligence was exercised while at the subject property, the appraiser is NOT an expert in such matters as pest control, structural engineering, hazardous waste or construction etc. and no warranty is given or implied as to these or other elements outside the analysis of market data. Inspections by various professionals within these fields may be recommended with the final estimate of market value subject to their findings.
- 3. A more detailed review of the collected data was then performed with the most relevant factors extracted and considered. Sales were examined and confirmed closed from material provided by one or more service(s) that obtain information from public records. Market factors were weighted and their influence on the subject property was determined. A highest and best use analysis was done on the subject property.
- 4. The appraisal report was then completed in accordance with standards dictated by THE APPRAISAL FOUNDATION in the UNIFORM STANDARDS OF PROFESSIONAL APPRAISAL PRACTICES (USPAP). The report included sufficient data and information needed to lead a reader to a similar conclusion of market value.
- The appraisal report was then delivered to the client, which constituted the completion of the assignment.

WRITTEN APPRAISALS & FORMS

This appraisal report has been completed in writing on a form accompanied by addenda, photographs, and sketches (where applicable) that together satisfy requirements of this section. It is our opinion that this report is sufficiently descriptive and contains enough information to enable the reader to understand the reasoning behind the Market Value Estimate and Value Conclusion arrived at for the subject property.

SELF-CONTAINMENT

This appraisal report is intended to be a self-contained document containing all information necessary to enable a reader to understand the appraiser's opinion. Any third party studies referred to, such as pest control, structural, soils or hazardous materials have been verified by the appraiser as to their existence, to the extent the assumptions and conclusions are used. If not included with the report, they are maintained with our file and available upon request by the client

TREND ANALYSIS

Real estate prices have been changing due to current economic conditions and local trends. It is reasonable to assume that this same trend would apply to the subject. Still the average marketing time is typically over six months for properties within the subject's market area provided the property is competitively priced and properly marketed.

File No L-17-334801 Case No.

Borrower COUNTY OF MAUI

Property Address	2091 W Vineyard St					
City Wailuku	County	Maui	State	HI	Zip Code	96793_
Lender/Client	OUNTY OF MAUL DEPARTMENT OF FINANCE	Address 200	S High Street,	Walluku, Hi 96793		

EXPOSURE TIME

Exposure time is defined as "The estimated length of time the property interest being appraised would have been offered on the market prior to the hypothetical consummation of a sale at market value on the effective date of the appraisal; a retrospective opinion based on an analysis of past events assuming a competitive and open market."

A reasonable exposure time for the subject property developed independently from the stated marketing time is over six months.

HIGHEST AND BEST USE ANALYSIS

In the highest and best use analysis of the subject property, the appraiser has considered its permissible (legal) uses or those uses which are permitted by zoning and deed restrictions (if any); its possible uses or those uses which are physically possible for the site; and its feasible use or those possible uses which will produce the highest net return to the owner of the site under current and projected market conditions.

The subject property as well as the surrounding properties are zoned B-3, Central Business District. The subject site conforms to the minimum requirements of the B-3, Central Business District zoning, and the highest and best use of the property is a site available for residential use.

COMMENTS REGARDING THE SITE

Physical inspection of the subject property did not reveal any apparent forms of external obsolescence. The subject property is not located in a lava zone and lava flow maps are not available.

USE OF RECOGNIZED APPRAISAL APPROACHES

All three approaches to value, including the direct sales comparison, income, and cost approaches have been utilized in this report, or an explanation of why a particular approach was not utilized has been included.

THE APPRAISAL PROCESS

The subject was examined and analyzed utilizing the Appraisal Process, which involves three generally recognized valuation methods; namely, the Cost Approach, the Income Approach, and the Direct Sales Comparison Approach
Each valuation method is briefly discussed and finally correlated into a final value

COST APPROACH

The Cost Approach to estimated value is based on the principle that a prudent purchaser would pay no more than the cost of producing a similar property with the same utility. It is a process of estimating the cost to reproduce an identical improvement or improvements on the property, deduct any observed depreciation from the reproduction cost, and arrive at a depreciated cost. This depreciated cost is then added to the land value found by market comparison of competitive vacant property sales to arrive at market value. Building costs are gleaned from builder's cost handbooks and local construction cost estimates.

The Cost Approach to value was considered inappropriate in this appraisal assignment and not consideration was given to this approach.

INCOME APPROACH

The Income Approach is a mathematical process for converting the net income derived from real estate into capital value. Value is based upon the present and prospective income from the property. A rate, known as the "capitalization rate", is applied to the estimated net annual income produced by the property, to estimate its value.

The capitalization rate represents the relation between the value of the property and the net income it produces (net before interest payments, depreciation charges, and income taxes).

The Income Approach to value was considered inappropriate in this appraisal assignment and no consideration was given to this approach

File No. L-17-334801 Case No.

Borrower COUNTY OF MAUI
Property Address 2091 W Vineyard St

City Wailuku County Maul State HI Zip Code 96793

Lender/Client COUNTY OF MAUI, DEPARTMENT OF FINANCE Address 200 S High Street, Wailuku, HI 96793

DIRECT SALES COMPARISON APPROACH

The Direct Sales Comparison Approach is based on the principle of substitution whereby a potential purchaser would pay no more than to acquire an existing property with the same utility as the subject. The Direct Sales Comparison Approach is the most commonly accepted approach for land valuation. When the availability of data permits its use, this analytical method produces an indication of what the purchaser-investor would most probably have to pay or the same rights in existing substitute properties on the same market as of the effective date of the appraisal.

The value of the subject parcel is derived from an analysis of comparable vacant land transactions in the subject's general vicinity. Because no two properties are identical, the pinces of the market indicators must be reduced to various unit of comparison to reflect the value of the subject property. Typically, the variations in sales prices reflect the variations in size, location, time and terms of sale, and the physical characteristics of the land.

COMMENTS REGARDING THE SUBJECT

The subject includes two parcels of land. The main lot identified as parcel 60 contains 11,627 square feet, and parcel 102 consists of 2,228 square feet. Parcel 102 is appurtenant to parcel 60 and was a pre-requisite to bring the entire parcel up to current standards for the development of the entire parcel. Parcel 102 is for road widening purposes to extend the sidewalks and curb and gutters along Vineyard Street and Church Street. Ordinarily, Parcel 102 would be finished with all improvements required by the County prior dedication to the County in order to develop the property. Therefore, no value is placed on parcel 102.

COMMENTS REGARDING THE MARKET DATA

The primary criteria in the research and selection of comparables included:

- Fee simple tenure
- 2. Location in Walluku or competitive market areas
- 3 Similar site area and zoning
- 4. Recent transaction date

In the appraiser's judgment, the comparables selected and utilized in the Direct Sales Analysis are the best indication of the value of the subject. Comparable Three is the most recent comparable sale in the subject's immediate market area with similar zoning. Due to the tack of more similar sales in the subject's immediate market area, comparables with business/commercial zoning, comparables which sold over three months ago, and comparable properties with site area that differed from the subject by more than 20% and comparable sales over one mile away were considered and utilized in the Sales Analysis. Expanding the search to a radius greater than one mile developed sales that are still within the same market area. These sales are the best comparables to the subject property and are therefore utilized in this report.

Five relatively recent closed sales were identified and utilized in the Direct Sales Analysis in estimating the value of the subject. The six closed sales and competitive listing are displayed on the attached Vacant Land Transaction worksheet located on Page #9 of the appraisal report.

The following describes the comparables utilized in this appraisal report.

Comparable #1. Grantor: TROXEL, John etal/Grantee: BECKER, Rudy. The property is located at 385 Ala Makani Street in Kahului and consists of 8,506 square feet. Property is zoned M-1, Light Industrial District. Topography is level.

Comparable One was not listed in the Maul MLS. The sale closed on 07/18/17 for \$370,000 and was recorded as Document #64080514. There were no prior sales or transfers in the previous 12 months.

Comparable #2. Grantor Maul Lani Village Center, Inc./Grantee The Abad Family Trust. The property is located at 89 Laa Street in Walluku and consists of 8,569 square feet. Property is zoned VMX-CR, Village Mixed Use-Commercial/Residential. Topography is level

Comparable Two was listed on 02/12/09 for \$471,000. The property went under contract on 08/24/2016 and closed on 10/04/16 for \$470,000 and was recorded as Document #61210178. There were no prior sales or transfers in the previous 12 months.

Comparable #3. Grantor: KATO, Ralph & Irene/Grantee: HUANG, David. The property is located at 59 North Market Street in Walluku and consists of 5,034 square feet. Property is zoned B-3, Central Business District. Topography is gentle level.

File No. L-17-334801 Case No

 Borrower
 COUNTY OF MAUI

 Property Address
 2091 W Vineyard St

 City
 Wailuku
 County
 Maul
 State
 HI
 Zip Code
 96793

 Lender/Client
 County OF MAUI, DEPARTMENT OF FINANCE
 Address
 200 S High Street, Wailuku, HI 96793

Comparable Three was not listed in the Maui MLS. The sale closed on 07/22/15 for \$283,000 and was recorded as Document #56810642. There were no prior sales or transfers in the previous 12 months.

Comparable #4 Grantor: HANSEN, Jeffry & Victoria/Grantee: RAGING BULL LLC. The property is located at 2866 South Wai Wai Place in Kihel and consists of 13,554 square feet. Property is zoned B-2, Community Business District. Topography is gentle level.

Comparable Four was not listed in the Maul MLS. The sale closed on 09/29/15 for \$465,400 and was recorded as Document #57500951. There were no prior sales or transfers in the previous 12 months.

Comparable #5. Grantor: Maui Lani Village Center, Inc /Grantee: MENEHUNE WATER COMPANY INC. The property is located at 126 Maa Street in Walluku and consists of 13,990 square feet. Property is zoned VMX-CR, Village Mixed Use-Commercial/Residential. Topography is level.

Comparable Five was listed on 02/12/08 for \$769,000. The property went under contract on 11/18/2014 and closed on 01/30/15 for \$744,450 and was recorded as Document #55080377A-C. There were no prior sales or transfers in the previous 12 months.

VALUE CONCLUSION

After adjustments, the closed comparables indicated a unit value range of \$46 02 to \$63.64. In concluding the final value estimate, greatest weight was placed on Comparable Three due to its similar zoning and proximity to the subject. Thus, the estimated value of the subject is \$615,000 as of August 11, 2017.

FINAL RECONCILIATION

After analysis of the subject property utilizing the Appraisal Process, it is the appraiser's opinion that the Direct Sales Comparison Approach is the most reliable indicator of value for the subject property and subsequently given greatest weight. This approach is perceived to reflect the market's attitude - the actions of both buyer and seller in the real estate market.

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File No. L-17-334801

APPRAISAL COMPLIANCE ADDENDUM Case No. Borrower/Client COUNTY OF MAUI Address 2091 W Vineyard St Unit No Zip Code 96793 City Wailuku County Maui State Hi Lender/Client COUNTY OF MAUI, DEPARTMENT OF FINANCE This Appraisal Compliance Addendum is included to ensure this appraisal report meets all USPAP 2014 requirements. REPORT IDENTIFICATIONS APPRAISAL AND REPORT IDENTIFICATION This Appraisal Report is one of the following types: This report was prepared in accordance with the requirements of the Appraisal Report option of USPAP Standards Rule 2-2(a). X Appraisal Report Restricted Appraisal Report This report was prepared in accordance with the requirements of the Restricted Appraisal Report option of USPAP Standards Rule 2-2(b). The intended user of this report is limited to the identified client. This is a Restricted Appraisal Report and the retionale for how the appraiser armyed at the opinions and conclusions set forth in the report may not be understood properly without the additional information in the appraiser's workfile ADDITIONAL CERTIFICATIONS. certify that, to the best of my knowledge and belief: The statements of fact contained in this report are true and correct The reported analyses, opinions, and conclusions are limited only by the reported assumptions and are my personal, impartial, and unblased professional analyses. opinions, and conclusions Unless otherwise indicated, I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to parties involved Unless otherwise indicated, I have performed no services, as an appraiser or in any other capacity, regarding the property that is the subject of this report within the three-year period immediately preceding acceptance of this assignment. I have no bias with respect to the property that is the subject of this report or the parties involved with this assignment. My engagement in this assignment was not contingent upon developing or reporting predetermined results. My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal. My analyses, opinions, and conclusions were developed and this report has been prepared, in conformity with the Uniform Standards of Professional Appraisal Practice that were in effect at the time this report was prepared. Unless otherwise indicated, I have made a personal inspection of the property that is the subject of this report. Unless otherwise indicated, no one provided significant real property appraisal assistance to the person(s) signing this certification (if there are exceptions, the name of each individual providing significant real property appraisal assistance is stated elsewhere in this report). This report has been prepared in accordance with Title XI of FIRREA as amended, and any implementing regulations. 1 1000 [X] I have NOT performed services, as an appraiser or in another other capacity, regarding the property that is the subject of the report within the three-year period immediately preceding acceptance of this assignment. IHAVE performed services, as an appraiser or in another capacity, regarding the property that is the subject of this report within the three-year period immediately preceding acceptance of this assignment. Those services are described in the comments below. X HAVE made a personal inspection of the property that is the subject of this report. have NOT made a personal inspection of the property that is the subject of this report. PRAISAL ASSISTANCE TAWN Unless otherwise noted, no one provided significant real property appraisal assistance to the person signing this certification. If anyone did provide significant assistance, they are hereby identified along with a summary of the extent of the assistance provided in the report. ADDITIONAL COMMENTS 時間代表 Additional USPAP related issues requiring disclosure and/or any state mandated requirements. As of the date of this report, I have completed the Standards and Ethics Education Requirement of the Appraisal Institute for Associate Members. MARKETING TIME AND EXPOSURE TIME FOR THE SUBJECT PROPERTY ? X A reasonable marketing time for the subject property is over 180 day(s) utilizing market conditions pertinent to the appraisal assignment X A reasonable exposure time for the subject property is over 180 day(s) SUPERVISORY APPRAISER (ONLY IF REQUIRED) Stanature Signature Allan T Shishido, CGA #143 Name Name Date of Signature 09/21/2017 Date of Signature State Certification # CGA 0000143 State Certification # or State License # or State License # State

Expiration Date of Certification or License 12/31/2017

Effective Date of Appraisal 08/11/2017

Expiration Date of Certification or License

Supervisory Appraiser Inspection of Subject Property

Did Not Exterior Only from street Interior and Exterior

File No L-17-334801

Borrower COUNTY OF MAUI

Property Address	2091 W Vineyard St					
City Walluku	County	Maui	State	HI	Zip Code	96793
Lender/Client (COUNTY OF MAUI, DEPARTMENT	T OF FINANCE Address	200 S High Street	, Wailuku,	HI 96793	



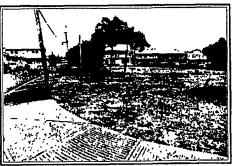
VIEW OF PARCEL 60



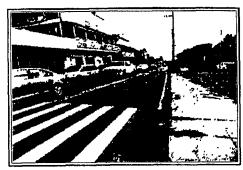
ANOTHER VIEW OF PARCEL 60



VIEW OF PARCEL 102 ALONG VINEYARD STREET



VIEW OF PARCEL 102 ALONG CHURCH STREET



STREET SCENE - VINEYARD STREET



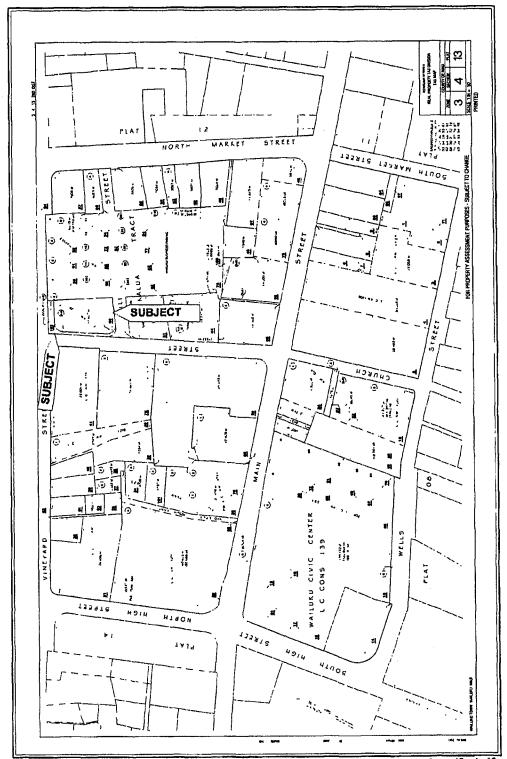
STREET SCENE - CHURCH STREET

Island Appraisals PLAT MAP

File No L-17-334801 Case No

Borrower COUNTY OF MAUI
Property Address 2091 W Vineyard St Property Address

Notes State HI Zip Code
Address 200 S High Street, Walluku, HI 96793 96793 City Walluku County Maur Lender/Client COUNTY OF MAUI, DEPARTMENT OF FINANCE

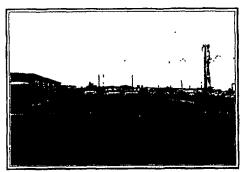


Island Appraisals COMP PHOTOS

File No L-17-334801 Case No.

Borrower COUNTY OF MAUI

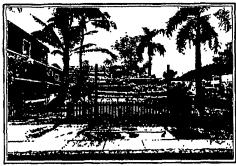
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City Wailuku	County	Maui	State	HL	Zip Code	96793
Legrier/Client COLINTS	OF MALIL DEPARTMENT OF FINAN	Address	200 S High Street	t. Wailuku, I	1 96793	



COMP 1 - 385 Ala Makanı Street, Kahului



COMP 2 - 89 Laa Street, Walluku



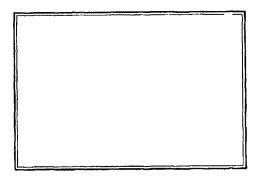
COMP 3 - 59 N Market Street, Wailuku



COMP 4 - 2666 S Wai Wai Place, Kihei

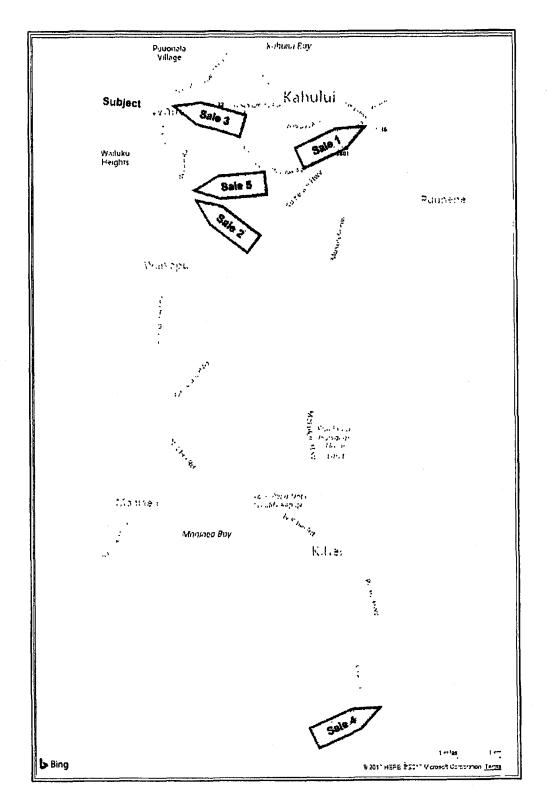


COMP 5 - 126 Maa Street, Wailuku



Island Appraisals LOCATION MAP ADDENDUM

File No L-17-334801 Case No.



Island Appraisals FLOOD MAP ADDENDUM

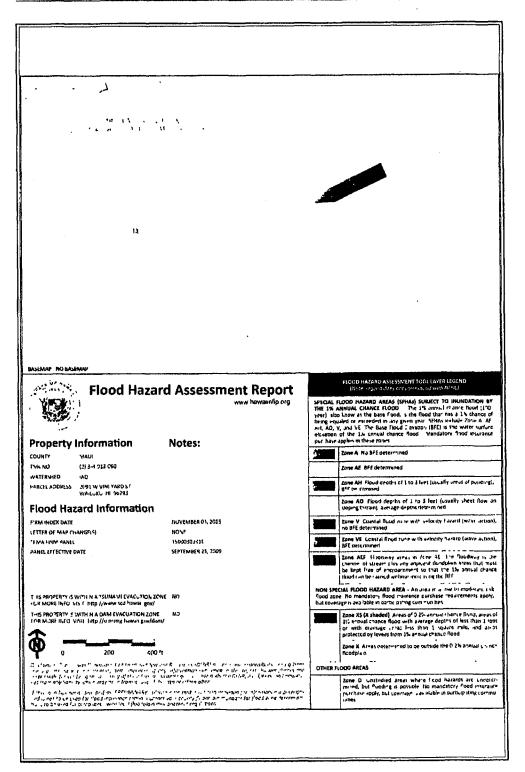
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APPRAISER'S LICENSE

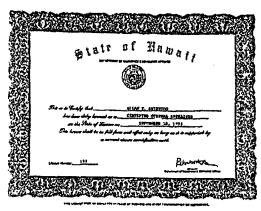
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Borrower COUNTY OF MAUI

Property Address 2091 W Vineyard St

Maui State HI Zip Code Address 200 S High Street, Wailuku, HI 96793 96793 City Wailuku County

Lender/Client COUNTY OF MAUI, DEPARTMENT OF FINANCE



LICENSE MYMON Q ESPIRATION DATE

LGA 143 12/31/2017

STATE OF HAWAIS DEPARTMENT OF COMMUNICATION OF COMMUNIC

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