

ECONOMIC DEVELOPMENT AND BUDGET COMMITTEE

Council of the County of Maui

MINUTES

September 5, 2019

Council Chamber

CONVENE: 9:04 a.m.

PRESENT: Councilmember Keani N.W. Rawlins-Fernandez, Chair
Councilmember Riki Hokama, Member
Councilmember Tasha Kama, Member (out 12:09 p.m.)
Councilmember Alice L. Lee, Member (out 12:03 p.m.)
Councilmember Michael J. Molina, Member
Councilmember Tamara Paltin, Member
Councilmember Shane M. Sinenci, Member
Councilmember Yuki Lei K. Sugimura, Member (in 9:17 a.m.)

EXCUSED: VOTING MEMBERS:
Councilmember Kelly T. King, Vice-Chair

STAFF: Kasie Apo Takayama, Legislative Analyst
Yvette Bouthillier, Committee Secretary

Zhantell Lindo, Council Aide, Molokai Council Office (via telephone conference bridge)
Denise Fernandez, Council Aide, Lanai Council Office (via telephone conference bridge)

Sarah Pajimola, Executive Assistant to Councilmember Keani N.W.
Rawlins-Fernandez (EDB-47) (in 11:19 a.m.)

ADMIN.: Michele M. Yoshimura, Budget Director, Office of the Mayor
Sananda K. Baz, Managing Director, Department of Management
May Anne A. Alibin, Deputy Director, Department of Finance (EDB-24(12))
Linda Munsell, Deputy Director, Department of Housing and Human Concerns (EDB-47)
Rowena Dagdag-Andaya, Director, Department of Public Works (EDB-47)
David Galazin, Deputy Corporation Counsel, Department of the Corporation Counsel

Audience:
Jacob Verkerke, Chief Technology Officer, Management Information Systems Division, Department of Management (EDB-24(12))

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OTHERS: Debbie Trahan, Resource Development, Computer Information Concepts, Inc.
(EDB-24(12)) (via video conference)
Rob Martin, Vice President/CIO, Computer Information Concepts, Inc.
(EDB-24(12)) (via video conference)

PRESS: *Akaku: Maui Community Television, Inc.*

CHAIR RAWLINS-FERNANDEZ: . . . *(gavel)*. . . Aloha kakahiaka kakou. `Ehā minuke o i ka hala o ka `eiwa ma `ilma o Kepakemapa i ka makahiki `elua kaukani umikamaeiwa. E `olu`olu mai, e ho`o . . . e ho`omalua ke Komike Ho`omohala Waiwai me Mo`ohelu Kala. `O wai ka Iku Ha`i o keia komike, Keani Rawlins-Fernandez. It is 9:04 on September 5th, 2019. Will the Economic Development and Budget Committee please come to order. I am your Chair, Keani Rawlins-Fernandez. I keia la, me ko kakou, Member Shane Sinenci.

COUNCILMEMBER SINENCI: Aloha kakahiaka ke alaka`i ma hina.

CHAIR RAWLINS-FERNANDEZ: Aloha. Member Mike Molina.

COUNCILMEMBER MOLINA: Aloha, Madam Chair, and . . . *(spoke in Hawaiian)* . . .

CHAIR RAWLINS-FERNANDEZ: Aloha. Maika`i nō, a `o `oe.

COUNCILMEMBER MOLINA: Mai kai.

CHAIR RAWLINS-FERNANDEZ: Mai kai. Mahalo. And Member Alice Lee.

COUNCILMEMBER LEE: Madam Chair. You know I wish just when we have something special coming up in the meeting, Jasee Law is not here. Son of a gun. But anyway, in Tongan – Malo e lelei.

CHAIR RAWLINS-FERNANDEZ: Malu e lelei.

COUNCILMEMBER LEE: Yeah. Malo.

CHAIR RAWLINS-FERNANDEZ: Malo e lelei. Malo e lelei.

COUNCILMEMBER LEE: Yeah, that's from him, actually.

CHAIR RAWLINS-FERNANDEZ: Oh, from Jasee.

COUNCILMEMBER LEE: Yeah. Jasee is part Tongan, yeah. Maybe.

CHAIR RAWLINS-FERNANDEZ: Maybe. Mahalo. Committee Vice-Chair and Council Chair Kelly King is excused. Member Riki Hokama.

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COUNCILMEMBER HOKAMA: Good morning, Chair.

CHAIR RAWLINS-FERNANDEZ: Good morning. Member Tamara Paltin.

COUNCILMEMBER PALTIN: Aloha, kakahiaka, Chair.

CHAIR RAWLINS-FERNANDEZ: Aloha, kakahiaka. Member Yuki Lei Sugimura will be joining us shortly. And Pro-Temp [sic] Tasha Kama.

COUNCILMEMBER KAMA: Aloha, kakahiaka, Chair.

CHAIR RAWLINS-FERNANDEZ: Aloha, kakahiaka. And with us from the Administration, we have Budget Director Michele Yoshimura.

MS. YOSHIMURA: Good morning, Chair.

CHAIR RAWLINS-FERNANDEZ: Good morning. From Department of Finance Deputy Director May Anne Alibin.

MS. ALIBIN: Good morning.

CHAIR RAWLINS-FERNANDEZ: Good morning. From Corporation Counsel . . . Deputy Corporation Counsel David Galazin.

MR. GALAZIN: Good morning, Chair.

CHAIR RAWLINS-FERNANDEZ: Good morning. And our wonderful Committee Staff – Ms. Kasie Apo Takayama and Ms. Yvette Bouthillier.

MS. BOUTHILLIER: Good morning.

CHAIR RAWLINS-FERNANDEZ: Good morning. And at our District Offices, we have Denise Fernandez – Lanai, Zhantell Lindo on Molokai, and Mavis Oliveira-Medeiros at Hana, but the Hana Office is closed today. Okay, Members, we have three items on today's agenda. EDB-24(12), EDB 45-1, and EDB-47. So, Ms. Apo Takayama, do we have anyone signed up in the Chamber to testify?

MS. APO TAKAYAMA: Chair, there's no testimony in our District Offices or in the Council Chamber.

CHAIR RAWLINS-FERNANDEZ: Okay. Mahalo. Okay, Members, if there are no objections, I . . . oh, I will close public testimony.

COUNCILMEMBERS: No objections.

CHAIR RAWLINS-FERNANDEZ: Mahalo.

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**ITEM 24(12): COMPREHENSIVE BUDGETING, PERFORMANCE,
COMMUNICATION, AND REPORTING SOFTWARE (Rule 7(B))**

CHAIR RAWLINS-FERNANDEZ: And e kalamai. We also have with us Managing Director Sandy Baz. We will begin with our first item on the agenda *EDB-24(12), Comprehensive Budgeting, Performance Communication, and Reporting Software*. In accordance with Rule 7B of the Rules of Council, the Committee will receive a presentation from Computer Information Concepts or CIC. This was one of the suggestions that came after I asked Members if they have any other software suggestions for us. I have provided you with a worksheet, which includes the various questions asked at our last meeting regarding software capabilities. Please feel free to utilize the worksheet today as we learn more about CIC. And we have with us from CIC . . . oh, we have with us CIC on blue jeans, so they'll be doing their presentation on . . . via the computer on the computer screen on the TV monitor. So, we're going to let them present first and hold our questions until after the presentation. And when we do ask our questions, please make sure that you ask your questions into the mike so that they can hear you clearly. And when you're finished asking your questions, please turn your mike off so that there's less distracting sounds for them. Okay. So, we'll begin. Mahalo, CIC for being here with us today. Will you please introduce yourself and provide the Committee a little background about your company?

MS. TRAHAN: Good morning, --

CHAIR RAWLINS-FERNANDEZ: Morning.

MS. TRAHAN: --Maui County, Hawaii.

CHAIR RAWLINS-FERNANDEZ: Good morning.

MS. TRAHAN: My name is Debbie Trahan. I will be giving you some information. We appreciate this opportunity, time to discuss Maui County's automation opportunities with you. I have with me today Ron Houseman, who is the Consultant, Resource Development; Larry Bohlender, the President; Rob Martin, our Vice President/CIO who is also on this call with us. And with any technical questions you might have later on, they will help me. Our company has been in business for 38 plus years. And as you will see throughout the presentation, we are located in Greeley, Colorado. However, we have staff located in several states. We have County government municipalities. We also have a school software. So, with that being said, we're going to go ahead and get started. As I said, throughout the presentation, you will see more of . . . who CIC really is. Our mission statement since 1981 has been to listen to our customers, listen to our market, listen to competitors, listen to our employees, listen to our distributors and consultants, and with that being said, we will respond, respond, respond very quickly. As the market changes, we listen to all those ideas and change with the market. We're the only 100 percent integrated image enabled County municipal solutions designed by our customers. Why integrate? Integration results from multiple software application designed to jointly perform organization-wide tasks required by all your officials and

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their staff. So, with that being said, when you integrate you will eliminate duplicate entry so once the transaction is entered once and it is used multiple times throughout the integration. It improves accuracy. When you do not have to enter it twice you have less risk of having error in keystrokes. Uses latest technology for most communication and cooperation. So, when information is shared and passed from one department to another it makes the communication better between offices. Why image? Image enabled automatically indexes, it stores and accesses digital copies of your paper documents from anywhere within your software application. So, our software in every application is totally 100 percent imaged enabled. What does that do for you? You know, you don't lose files for one thing. Digital files can never be misfiled or lost. You have quick retrieval so at your fingertips you can just click on the image button and pull up an AP invoice or employee record, budget information form, spreadsheet so all those different types you can pull up. Multiple viewing – this allows more than one person to be viewing that document at one time. So, the Finance Department could be looking at that same document as the Budget Director is looking at it. Storage space – we all know that a lot of municipalities, County government, you know, don't have a lot of room for all the file cabinets anymore. So, storage space is a big thing within County government. It reduces the storage of all the paper and permit conversion of current storage space to disk space further delaying additional building expansion. File Mobility – digitized documents are easily and quickly located and shared when needed. So, imaging has become a big piece of our software within like an accounts payable you can scan and attach that AP invoice right as you're entering that invoice. And then you can pull it right back up. This here is our total solution for County government. Today, we're only going to talk about budgetary/fund accounting as you can see in the middle with budget prep, a receiving, cash receipting, statement balancing and so forth. We're also going to show you some SSRS reporting. And I'll talk more about that later. With that being said, a county can grow with our software. And today, like I said, we're just going to talk about the budgetary/fund accounting, and budget prep module. We have 18 integrated systems. It is now in 118 counties and municipalities in seven states. Within that, you have with your budgetary/fund accounting when you purchased it you have your centralized cash receipting, which . . . is where you enter and receive all your revenue, POs, accounts payable, capital assets or fixed assets, the general ledger, banking investment, your local/State/Federal reporting, your daily statement balancing, project grant reporting, which is a real nice piece for the Finance office. If you have any projects or grants going on that's over multiple years, our system can pull out a report that will give you all years on one report. Budget preparation – that's a big one we're going to cover today. Shows you how the budget is entered, how you can do adjustments, how you can get reports out of the budget module. With this, Maui Chart of Accounts works really great with our software. We have actually have six fields with up to 36 characters. So, they're Fund, Object description, Department, Sub-Department would work perfect in our software. We can also set the years that you want that ledger account to run. So, if you chose to run a ledger line-item from 2005 to 2019, you would put an end date on there of 2019 that history will be stored in the system but next year in 2020 that line-item would not be on your report. So, you don't have a lot of empty line-items with zero on the balances. It also connects and talks with your Budget prep. So, this here tells you when it goes on the budget worksheet. Part of the imaging I was talking about earlier this is when you go in and look in AP history

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into a vendor history. And if you want to see that invoice, you can hit the image button it will pull that image up. If you need to email it to somebody or somebody wants a copy sent to them, you don't have to print it or scan it, you can just hit the file and email it straight out of the image button. In the ledger lookup, you can look up a ledger by account, by the year and period. So, you're in 2019, if you need 2015, you just change the year and hit search and you'll have your 2015 information. Ledger name or description you can search five and then you can drill down and see all transactions within that period. So, for instance, if I had my arrow on Select period 4, that would be in this case in this County would be the month of April. Once you drill down in there you can then also see some budget history right in the accounting part. I can see the original budget, the previous year budget, current budget with year-to-date actual and then the multiple years of history. So, if you look down on that example there, I'm showing clear down to 2014. And in 2014, they had a budget of 100,000 but they only spent 54,494. So, very helpful when you're working on your budget and you want to know what you did five, ten years ago on that line-item. In budgetary/fund accounting we have on-line real time. These are defined transactions approval process guarantees up-to-the-minute accuracy along with the immediate availability of your County's financial information from any of your seamlessly integrated systems. So, when we talk about that if a . . . when you bring in your revenue, your cash receipting, it will come in as an interface voucher. From accounts payable would be called an IVAP voucher. So, everything from the outside application comes right into the hub of your budgetary, it also then . . . when it comes in here it also hits your budget line-item. So, this is a very important piece of the integration. We also allow in there a lot of times you all have to decrease or increase the budget line-item. I just pulled up an example of where we decrease one budget line-item, we increase another, and in all those line items it will have those notes – decrease budget approved adjustment on 2/1/2018. On the next line-item increase budget approved adjustment 2/1/of 2018. So, those notes always stay within the account inquiry and at all times you can see those notes. Budget preparation is up-to-the-minute accuracy and availability of the County financial information. Instant access to unlimited expense/revenue history plus budget. So, any submittals, approvals, amendments. Reports include budget status, budget history, budget summary with cash projection. Unlimited "what if scenarios" – we have a Countywide what if, and I will talk about that in a couple slides. We have Departments, Projects, and Grants "what if scenarios". Budget Prep Entry – when you're working on your budget this is a screen that you can pull up. You can see the current year budget, the current year actual where they're at, and in period six on half-way through my year in this data and they've only done \$1,847. So, when you're working the budget it's nice to see the actual of where they're at, at that time. You can enter your budget in here. There's seven different steps to your budget that you can roll to. You can add notes in your budget line-items. The Budget Director can export this by Department and send them their budget information from the previous year. They can actually put the amount in they are requesting and put a note beside it telling the Council why they want an increase or why it could be decreased. Budget preparation facilitates budget planning by providing instant access to unlimited number of years. So, here we have five years of data. You've got 2016 year-to-date actual, 2017 year-to-date actual, 2018 final budget, the year-to-date actual, the current budget, current actual, and the 20 . . . oh, I'm sorry, the 2019 and then the 2020 and the steps that they're in right now which

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is County Council recommended budget. So, as you're working the budget, you'll always know what step you're in. This here is a budget status summary report that will give you by fund and department. And it will have your fund name, your department name, the revenue, the expenses, it will have your month-to-date, year-to-date, budget amount, percentage used, and remaining amount. Budget Status Detail is the same reported stuff is now by Detail so you can tell per line-item that . . . where that transaction comes from. So, you can see AP that means that comes from accounts payable run. ER is from a payroll summary. So, at all times the Detail will tell you what integrated application that came from. Budget Status by Fund with pending transaction – this is a nice report till the end of the year when the Council and the Budget Director is working on budget. This . . . if there is anything sitting in your open accounts receivable or open invoices, accounts payable invoices but yet hasn't been paid it will show when it's pending so it gives the Council and the Budget Director an actual remaining balance through if this was paid or received in revenue. Budget Adjustment Report – if you do a budget adjustment at any point in time, this report here will give you that budget adjustment on there. We also have what we call a Budget History-Expense-Summary Pie Charts. We can do pie charts within our software. Countywide Budget Projections – this is where the Council asks the Budget Director if we give a 3 percent raise over the total Countywide Budget what would it do to us? And so, she can put that 3 percent in, execute, it will give a report by department, how much that increase is their budget, and a report by the ledger. We also have one I don't show it in here, oh, we also have one if the payroll was on . . . if you were on our payroll system, if the County Council come in there and decided to do a 3 percent raise on payroll, that also can be done in this system. Reporting Services (SSRS) Reporting – this is a nice piece that can do any type of report you want. It can do graphs, it can do pie charts, it can do letters. The nice thing about it, it sets in your data . . . your data sets right there. It's in Sequel Server. There is no importing your data into this reporting service. It actually house the . . . what we do, it helps you with all the templates. We train you how to use this reporting service. We build five reports with you and then you can build as many and you can use the ones that are already built by other counties and customers that are out there. So, again, it's a server-based reporting platform. You publish report to report server or as part of a Microsoft Windows application you can schedule report processing. You can access reports on demand, subscribe to publish reports so what that means is if you want a report to come out at a certain time on a certain day that can be set up to do so. It creates data alert on reports and receives email messages when report data changes. So, this has become a very hot item within our counties today. And what I've done is I have graphed some of the reports and this one isn't a very clear, but I wanted to show you this one because you can choose the fiscal year once to create this report. You can run it by the fiscal year. You can run it by the quarter or monthly. You can run it by what quarter you want, you want to include encumbrances – true or false. So, once this is built, you can come back and run it for any year, any quarter, any monthly to get your numbers. This one shows you year-to-date actual adopted budget, adjusted budget, year-to-date actual, and the year-to-date percentage of adjusted budget. Here is kind of a little better picture of the fourth quarter. Their whole funds expense. They have done categories for some of theirs. They built commodities contractual personal services. So, what they've done is in their general ledger they've taken in anything that would be a commodity. They've

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made that into the commodity field. Anything that is a contractual line-item, they added it up there. So, it's an easy way to see if you want to see a summarize of your expenses. This is just another fourth quarter by appropriation, capital outlay, commodity contractual and so forth. This is a very powerful tool. You can do anything with this SSRS reporting. And, again, as I said, this one here is called the Claims Register for approval. So, it's something that our Harvey County gives to their Commission. It includes all AP check, hand check, Miscellaneous Disbursement check, so the Council or the Commissioners can find just one approval report. And the nice thing is, I don't know if you can see it above there, but it says The Fund – it doesn't have the number of the fund. It actually has the name of the fund, and the Department – the name. There's one we built with the SSRS, it's a claim voucher. You can do things like this with the SSRS. So, any budget report that would be done we can build them just like the Director has them now. But your data is already LAN in, on the server. So, we have the data. We just need to give you the ability to record it in the format you want to see. Another example is, we can actually make the selection criteria when we're building this report. Say the Council wants to know what fund and department is after 50 percent of their budget. And what fund and department is that, you know, has 3 percent left on their budget. Those are types of things that we can do with this report and give you those, that information. We can also build letters. Letters can go out on a timely basis as you would like them to be delivered. Although Optimum hardware and software is important, the key ingredient to your initial long-term satisfaction with CIC's county/municipal solutions is your unlimited, on-line access to your data translation, installation and training, enhancements and support, which we provide with all trained dedicated staff. We are also a 24-hour a day, seven days a week support. No matter that you're five hours difference with us, we still take care of you because we are 24 hours a day, seven days a week. And we're commonly referred to as the PEOPLEWARE! We have 38 years and with very satisfied customers that never leave. Transition Planning – if Maui County decided to go with our budget carry funding counting budget prep module – SSRS reporting, then once we come to an agreement with the contract, the first thing we would do is to come onsite do a transition planning meeting where we address all your expectations and concerns. We identify any unique marketing team commitment, anything that I have promised you, anything that Ron Houseman has promised you, at that point in time then we address that. We talk about when we're going to pull your data, when we're going to implement, when we're going to train, we do all that with calendars with you. And from the time that meeting is done, and we pull your data, we would have Maui County live within three to six months. All project tasks are also discussed, expanded into specific detailed assignments and convenient dates are mutually agreed. So, when we say we mutually agree we're not going to come in and tell you that we're going to be in this week. We're going to work with you. Have you have your calendar so any vacations, conferences, we don't want any conflict. So, we'll work with you to decide on the date. Of course, all users have transferable automation skills. Some of us require a little more knowledge than others. You also have the turnover or reassignments and, of course, enhancement which, you know, which then is a 20-percent annual retraining. So, what we do we have task-based training/support, which is our essential skills process, our trademark. I say that and I want to take just a little bit of time on this because with our task, when we come onsite to do that TP meeting, Transition Planning meeting, we sit with you

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and find out what have each person does in each office. We don't want to train somebody have to do accounts payable if they truly don't do accounts payable or they don't do budget. They don't have to be trained. So, by each task, we can identify and be ready to come onsite and train the appropriate people on the appropriate task at hand. Once we are done training, the trainer will go through these with you on the ones that you have been trained on and have you initialize, which help us make sure as the management team that our trainers are doing their job. We also . . . all regulatory user defined vendor enhancements are identified, prioritized, approved by our users. We have a user's symposium, which is free which we will . . . we would discuss with you any enhancements. We would ask somebody to be maybe one of our review representatives from Maui. We deliver annually along with task based, internet accessible user manuals. All of our manuals are online and accessible to all of our customers and users. Enhancement price is determined/approved by the users. CIC guarantees delivery of local/State/Federal/GASB regulatory enhancements without any additional charge to customers . . . regardless of the cost. And I will give you an example. When ATA come about CIC did all the programming, change to our payroll system, not one of our customers paid one penny. Not one of them had to come back to the Council and say, I need \$20,000 because they have to do an enhancement to payroll to provide the 1094 and the 1095. So, that's some of the things that CIC does. Our annual PEOPLEWARE instant response – this is how we do our support within each application which I will show you on the next screen has an instant response button. We have high priority within two hours. Normal priority within four hours. Low priority within eight hours, and then we, of course, we have the system down. System down is if you're in a middle of a task and you need to get that task completed at a timely matter and you're stuck, you will do an emergency down which put you at the top of the list of the support que. So, customers can log by the task code. Once they're logged in through the Instant Response, they can also see hot sheet, they can see quick references by task code. They can also confirm call status and view any additional information. So, what's in there this is what I'm talking about. The Instant Response button is on every one of our screens and all of our applications. Once the user puts in their user ID and password, it will then bring up all of their information – what organization they're from, their contacts name, their email, their phone number, what computer they're working on, what operating system they're on, and then when they put the support issue in on the next . . . slide or the next screen it will actually tell the programmer they're on, what version they're on, what task they're on. Once that is submitted to support, then the user will get an email back and they can follow that support call as it is being worked on by the team and/or the programmer. We use desktop response a lot, the 24-hour day/seven days a week, the support team or IT people. So, if Maui County had an issue and it's a hardware issue or software, or you know, we may need to get multiple people in a one call and be on one screen to view what is going on. So, it's actually better than being onsite because you can have multiple people involved in that support issue. In 2018, our people worked support results from July 1st to June 30th we had 19,433 calls, received from counties and municipalities. Average response time was 29 minutes. Every resolution time was 50 minutes. And we can be a single point of contact. When we come in and we pull a copy of your data, we do unlimited number of iterations which means if we don't balance the first time, we will pull again until we do balance at no charge to the customer. Our technical teams work with your staff. Your existing data

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is migrated to your new system and your staff is trained on your migrated data. So, when we come into train, we've already converted your data and we will train you on your data. CIC public sector customers throughout the United States we have 414 school districts, 144 counties, and 38 cities. So, as you can see, we're pretty widespread in the Midwest there. Our CIC's top five differentiator attributes – No. 1, provides 100 percent Integration/Images for all required solutions. We have No. 2 – Essential Skills Process, which is the ESP Task Based Training; one vendor for all hardware/software applications; user driver symposium enhancement process; and No. 5 is probably the biggest – we're big enough to serve you but small enough to know you. And that concludes my PowerPoint presentation. We'll open up the floor now to any questions?

CHAIR RAWLINS-FERNANDEZ: Mahalo, Ms. Trahan. Okay, Members.

MS. TRAHAN: Hello.

CHAIR RAWLINS-FERNANDEZ: Can you hear me okay?

MS. TRAHAN: Yes.

CHAIR RAWLINS-FERNANDEZ: Okay, good. Okay, Members, remember to speak directly into the mike so that CIC can hear you clearly. And when you're finished asking your questions, please make sure to turn off your mic so that there isn't too much noise and they can hear you clearly. Okay. So, would you like to popcorn or would you like to go in order? Okay. We'll start with Member Molina.

COUNCILMEMBER MOLINA: No, Madam Chair, just more a process-wise. You've handed out this sheet for us to sort of as a guide, would you like to have us work off of that or would you be, I guess, starting? These are a bunch of good questions by the way. I want to thank you. It kind of helps.

MS. TRAHAN: Okay. Go ahead.

CHAIR RAWLINS-FERNANDEZ: It came from you all.

COUNCILMEMBER MOLINA: Oh, okay.

CHAIR RAWLINS-FERNANDEZ: So, yeah.

COUNCILMEMBER MOLINA: Okay.

CHAIR RAWLINS-FERNANDEZ: And I just thought it would be helpful for everyone to have questions that came from the last meeting. A lot of them came from Member Hokama.

COUNCILMEMBER MOLINA: Okay.

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CHAIR RAWLINS-FERNANDEZ: So, we can . . . it looks like Member Hokama would like to ask some questions --

COUNCILMEMBER MOLINA: Yeah. Fine with me.

CHAIR RAWLINS-FERNANDEZ: --and then any other questions that you have, of course, please, you know, let me know. Member Hokama?

COUNCILMEMBER HOKAMA: Chair, thank you very much. And I appreciate you helping us recall our previous questions --

CHAIR RAWLINS-FERNANDEZ: You're very welcome.

COUNCILMEMBER HOKAMA: --to the other potential vendor so I thank you. I think a lot of the concerns of the Members is what we are looking for. We are looking for a budgetary software that will complement the Council's Committee's efforts in receiving appropriately reviewing and appropriately adjusting the budget as we go through our process. So, first, I want to just say that I appreciate the presentation, Ms. Trahan. I liked what I saw from a budgetary standpoint. I will say that I have for you I have ten years of corporate Hawaii budgeting, ten years of State budgeting, and at least 20 plus years of County budgeting. So, I can appreciate that but because you are a technology company you are aware that we are looking at doing things better. We are trying to ensure to eliminate duplications of entries and costs, so the first one that I wanted to ask you because I think this is the most critical one for this Committee and all of us, is the ability to integrate some of our existing programs that we've invested and currently implementing with your potential software. Because if the ability is not there to integrate, we need to know that upfront. Is that something you can answer? And the key component because I know you offer all services; we're looking at the budgeting component. We are on a different path currently regarding payroll and HR – human resources requirements. So, we need to know whether our current vendor or current software could be integrated with your program so that your program can give us our expectations.

MS. TRAHAN: Thank you for your questions. And I am going to let Rob answer that question. I think I know it. But what I'm understanding you to say is you would like to know the payroll, your payroll system you currently are running, you have just . . .

COUNCILMEMBER HOKAMA: Yeah, we're using Workday.

MS. TRAHAN: Will integrate, okay, will it pull . . . can we integrate and pull those transactions in?

COUNCILMEMBER HOKAMA: Correct.

MR. MARTIN: Yeah, we have the experience in integrating our budgetary fund accounting with . . . *(inaudible)* . . .

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COUNCILMEMBER HOKAMA: Debbie, can you have Mr. Martin talk louder please. We're having a hard time hearing his response.

MR. MARTIN: Can you hear me okay?

MS. TRAHAN: Rob?

COUNCILMEMBER HOKAMA: Okay, that's better, Mr. Martin.

MR. MARTIN: Okay. Yeah, we have a lot of experience pulling transactions from other payroll systems into budgetary fund accounting, our budgetary fund accounting system so I don't see that as an issue. And, you know, obviously, other payroll systems are unique in what they share and the format they shared in. We would need to see that information. We've done lots of integrations with other payroll systems to bring that data into our budgetary fund accounting system.

COUNCILMEMBER HOKAMA: Uh-huh.

MR. MARTIN: I don't see that as an issue as long as we can work with a standard format and understand that format and bring it in effectively.

COUNCILMEMBER HOKAMA: Okay. I know that's something I think is very important to not only the Councilmembers but also to our financial . . . our Finance Department, our MIS employees that are going to need to input and maintain the software in the program. So, we're also concerned about their . . . the impact on them. So, on the integration my concern then is this will be all worked out at the initial part when we do a parallel run to check the integrity and accuracy of the transfers?

MS. TRAHAN: That is true.

MR. MARTIN: Yes. We would have . . . we would have any programming done prior to the parallel run and then we would be able to test that process during the parallel run --

COUNCILMEMBER HOKAMA: Okay.

MR. MARTIN: --before going live.

COUNCILMEMBER HOKAMA: Okay. And if I heard correctly toward the end of your presentation, the key is that we will be working with our own data that you have transferred into the program and then using our data for the actual training and as well as implementation. Is that correct?

MS. TRAHAN: Yes, that's correct. That's correct, Riki. We will convert your data, and on the day that we pull Maui's data, we also contact that office we have them run reports at that same time. So, once the programmers have converted and we put that data into the new, into our system, we then run report data our system and we take those reports

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that your staff has run out of the old system at the time we pull, and that's how we balance for penny-to-penny.

COUNCILMEMBER HOKAMA: Okay. I appreciate that part. The other part that, again, you know, we all have our own ideas of what automatic adjustments are so . . . automatic is still something that we would tell you as the software company what we would have you . . . you can implement our definition of automatic and we set the parameters of like say automatic updating whether it be daily, monthly, weekly, quarterly. Automatic updating is whatever we define it?

MS. TRAHAN: Okay.

COUNCILMEMBER HOKAMA: Or we have to use what is your definition or how you do it?

MS. TRAHAN: No, I need more clarification, Riki, on that one. You're talking about updating, are you talking about processing . . .

COUNCILMEMBER HOKAMA: I'm talking about us as a client that needs certain type of reporting and numbers updated on a regular basis that will be different from all other subscribers of your company so that we would have a unique situation. Can you address Maui's needs independently of another County through our requirements?

MS. TRAHAN: Yes.

COUNCILMEMBER HOKAMA: Okay.

MS. TRAHAN: Yes. And I can say that because our system is user defined. So, no matter what State, what County we go into it is all set up on the County is set up as they are now. And very seldom and I'll let Rob or Larry join in here on this, very seldom do we ever have to change a program when we walk into a new State or County.

COUNCILMEMBER HOKAMA: Okay. So, the way I understand, you know, in simplified terms I'm no software engineer or anything but my general understanding of the systems and entering that is that it leaves you, it goes through your firewall, enters the internet then comes into our firewall and then we receive the information after that. Is that how this is going to all work out or is there additional defense or security mechanisms that the County must consider as acquiring for this to work to the, I would guess, the highest capacity? I need to know if there's outside costs we are not aware of.

MR. MARTIN: No, there's no other . . .

MS. TRAHAN: I'm going to let Rob answer that.

MR. MARTIN: No, there's no additional cost to it. You're been of the basic process . . . *(inaudible)* . . . When we have a change in software, I'm talking about software data base changes, we have a change to that we need a distribution CIC in accordance with these policies whether you want the daily orderly updates or whatever is to distributions that

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would transmit to your main file server and then that would distribute to the . . . *(inaudible)* . . . stations . . . *(inaudible)*. . . We have an automatic update distribution process that's in accordance with. . . *(inaudible)* . . . timeline.

COUNCILMEMBER HOKAMA: Okay. That was kind of . . . Mr. Martin, sorry, you know, we had a little hard time hearing your response very well so, but I get the gist of it. My last question, Chair, that I would like to pose to CIC at this time is another component that we feel is important in the ever-changing process of our public participation is, can the software be community-friendly? I don't know if that's the right term – community friendly. But there's people who would like to participate and watch how we go through the budget process and we would like to make your software is community-friendly so that those that wish to, you know, follow along with the Council as we go through the Mayor's proposal. They can get a sense of it. They won't be able to input and let's say make the changes, but they could at least hit a response button where the comment would come back to the Council's Budget Committee for a . . . as a consideration or like another form of testimony. Is that something that you folks have worked at regarding ease of use, accuracy of use, friendliness of use with your software for our community component?

MS. TRAHAN: Oh, can I ask you a question, --

COUNCILMEMBER HOKAMA: Sure.

MS. TRAHAN: --Councilmember? If you allow them to come in and actually get on a computer and look at what you're doing or is it on the actual County website and . . .

COUNCILMEMBER HOKAMA: It would be on the County website.

MS. TRAHAN: Okay. And you allow them to see what step you're in. And it's kind of like a portal so they can always see where the Council is in regards with what step they're in with the budget? Is that what you're saying?

COUNCILMEMBER HOKAMA: Yes. I guess for you your industry term would be portal.

MS. TRAHAN: Uh-huh. Rob, this would be similar to what a County in Missouri was requesting.

MR. MARTIN: Right. We have a . . . we already have a what we call an accounts payable portal. We do have a variety of portals that provide public inquiry functionality. And what Debbie is referring to is our accounts payable portal is being expanded currently into what we call an accountability portal, which is exactly what you're referring to which is allowing the public to come in view not only accounts payable information but getting information, steps to the budgeting process you're in, what your budget-to-actual is by line-item if you want to allow them to see that. If you have an accountability portal that is what I think you're requesting there.

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COUNCILMEMBER HOKAMA: Yeah. What I'm asking is something more than just made, again, might be unique to Maui's requirements but my understanding is the software is flexible enough that you would take your user's comments and adjust your software accordingly. And that is one of the strengths of the CIC program. Am I mistaken?

MS. TRAHAN: No, you're very much correct. And that's how our software become what is has become is because we've listened to our customers and the software has been written according to them. The customer is the expert in our eyes. They're the ones that use it every day.

COUNCILMEMBER HOKAMA: Thank you, Ms. Trahan.

MR. MARTIN: And Debbie, we have an enhancement process that I guess you know it, I mean, we collect enhancements quickly directly through your software if your users have a suggestion into our enhancement process. And like Debbie described in our presentation here, we have an enhancement process where for every year we meet with all of our users and determine what enhancements are put into this system we go ahead and get those done. So, yes, we are very much driven by users enhanced and blessed and we have a process to handle that. And those enhancements are included in your maintenance agreement so there is no additional cost to you or user-based enhancement over a course of a given year.

COUNCILMEMBER HOKAMA: Okay. And then one thing that I wanted to check and, again, it's something that has been changing in Hawaii and with all the counties, so not only our County. But one of the things that I saw in your . . . on one of your handouts was the ability that when we . . . if we, I believe we're going to be all hooked up with the National Weather Service component so that if you know Maui County is going to be hit by a potential storm or disaster, your software already will notify our County of potential . . . steps we need to take to secure information, confidentiality and backup requirements. Is that a good understanding on my part? 'Cause I thought your program would offer us two contacts from the Maui County government that would be informed of potential disasters or storms coming regarding protection of our data.

MR. MARTIN: Debbie, you want me to answer that?

MS. TRAHAN: Yes, I do, Rob.

UNIDENTIFIED SPEAKER: Thank you, Rob.

MR. MARTIN: Okay. So, we have a backup disaster recovery. Yes, that does include through the National Weather Service what we call WeatherCall, and that's what you're referring to and that does include two contacts to the County should any forms or inclement weather be on the way. We're notified instantly that situation. You're notified instantly that situation. Make sure that we have appropriate backups recovery plan in place. And that's part of our remote backup disaster recovery product we would want to include that then and we --

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COUNCILMEMBER HOKAMA: Uh-huh.

MR. MARTIN: --give you our final bid.

COUNCILMEMBER HOKAMA: Yeah. Well, I would have you, you know, if you are chosen, we are going to have you definitely have to work with our MIS Division in our current technology office because I'm sure the County has already some form of security support and backup systems. Chair, I have a question for Admin. at another time so thank you for my opportunity.

CHAIR RAWLINS-FERNANDEZ: Mahalo, Member Hokama. Okay, Members, would you like to go through the handout that I distributed? Some of the questions were already responded to but I wanted to make sure that all the questions that Members had asked at the last meeting are also answered by this software company. Any objections?

UNIDENTIFIED SPEAKER: . . .*(inaudible)* . . .

CHAIR RAWLINS-FERNANDEZ: Okay. Okay. Ms. Trahan, I'll go through about 20 questions. Okay. Is your software intended to balance the budget?

MS. TRAHAN: Yes.

CHAIR RAWLINS-FERNANDEZ: Can your software track and balance by fund?

MS. TRAHAN: Yes.

CHAIR RAWLINS-FERNANDEZ: Are calculations required outside of this software?

MS. TRAHAN: Depending on what you're referring to.

CHAIR RAWLINS-FERNANDEZ: Okay.

MS. TRAHAN: Are you referring to calculations if you want to do a 3 percent increase in your budget or something like that?

CHAIR RAWLINS-FERNANDEZ: Can the software calculate fringe benefits; fringe benefit reimbursement; overhead reimbursement; supplemental transfers, if required; interfund transfers; and other operational personnel needs?

MS. TRAHAN: Yes.

CHAIR RAWLINS-FERNANDEZ: Can software or . . . are the changes tracked with detailed information provided for each change?

MS. TRAHAN: Yes.

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CHAIR RAWLINS-FERNANDEZ: For example, not just who made the change but what the change was?

MS. TRAHAN: I know it will track who made the change. And in some of our software it does tell what the change was. Rob, does access our Microsoft it doesn't tell what the change was does it, but it does give the date and time of the change?

MR. MARTIN: Within the software we have an audit log that specifically says the date and time of the change, what you changed. However, with SQL Server database, which is our database back end, we have auditing features that will sell the previous and the current value – the change data, so the answer would be yes.

CHAIR RAWLINS-FERNANDEZ: Okay. Thank you. Does your software require data to be imported from existing systems or other acquisitions?

MR. MARTIN: Yes.

MS. TRAHAN: No, right? The only thing that we would import would be for --

CHAIR RAWLINS-FERNANDEZ: Sounded like Mr. Martin said yes.

MS. TRAHAN: --would be from another system into ours.

MR. MARTIN: Right. And I was referring, Debbie, specifically to like payroll since that came up before. We would need to import payroll data into our budgetary fund accounting system as an integration point.

CHAIR RAWLINS-FERNANDEZ: Oh, thank you. Okay. Can the County be assured of accuracy of imported data?

MR. MARTIN: The thing about data conversion from your budgetary fund accounting system? We do an unlimited number of iterations to make sure that the data is accurate and balanced when it comes into our system before we go live with the production process.

CHAIR RAWLINS-FERNANDEZ: Okay. And what is the length of time to provide the accuracy of the imported data?

MR. MARTIN: During the implementation process, which is the three to six month period, working to make sure that the data is accurate, I would say that the implementation cycle – three to six months is when we would be working for accuracy of the data before we go live in production.

COUNCILMEMBER KAMA: And then after that?

CHAIR RAWLINS-FERNANDEZ: I'm sorry, Pro Temp Kama?

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COUNCILMEMBER KAMA: So, after the implementation and if there has to be other changes, how long does that take?

MR. MARTIN: We keep a copy of all of the data that we've received, translated and put in our system we can literally within days depending on the issue at hand write scripts and bring additional data in if we need to write data. It does happen. They write and we react to that. We do keep a full copy of the data for as long as we need to, to make sure it's accurate.

COUNCILMEMBER KAMA: Okay. I get that. Thank you.

CHAIR RAWLINS-FERNANDEZ: Was that the answer to your question?

COUNCILMEMBER KAMA: Well, I get what he's trying to say, yeah. Thank you.

CHAIR RAWLINS-FERNANDEZ: Okay.

COUNCILMEMBER KAMA: Thank you, Chair.

CHAIR RAWLINS-FERNANDEZ: Mahalo, Pro Temp Kama. Okay. Would the data be updated for us? This is kind of what Member Hokama was saying about automatic updating --

MR. MARTIN: It would be automatic.

CHAIR RAWLINS-FERNANDEZ: --versus manual updating?

MR. MARTIN: It would be automatically updated for you when we came up with a new version release? Yes. Data base structure for any changes. The data itself, for example, if . . . and Debbie, you can help me with this, for example, if change came out statutorily they changed a tax table or something like that, we keep track of those and we put that information out to our customers and say be aware this needs to be . . . *(inaudible)* . . . and we provide detailed instructions and you would go in and change those tables or any of those sort of data changes.

COUNCILMEMBER SUGIMURA: Chair, so wouldn't that be . . .

CHAIR RAWLINS-FERNANDEZ: Member Sugimura?

COUNCILMEMBER SUGIMURA: They would do software updates and we would have to do data, right? That's how the work is divided?

CHAIR RAWLINS-FERNANDEZ: Mr. Martin?

MS. TRAHAN: At some point, yes.

CHAIR RAWLINS-FERNANDEZ: Mahalo, Member Sugimura.

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MS. TRAHAN: Rob, did you hear what she said?

CHAIR RAWLINS-FERNANDEZ: Mr. Martin?

MR. MARTIN: Yes.

MS. TRAHAN: Did you understand the question?

MR. MARTIN: Would you repeat the question, Debbie? I thought I answered.

MS. TRAHAN: No. I believe another person asked another question as far as data. Can you repeat that one again, please?

CHAIR RAWLINS-FERNANDEZ: Member Sugimura, would you like to repeat your question, please?

COUNCILMEMBER SUGIMURA: So, I just trying to clarify what I thought I heard which is they do software, we do data, you know. So, and I guess . . .

MR. MARTIN: Yes, yeah, I heard that. I apologize. I didn't realize that was a question. Yes, you're accurate. We do software version releases and updates. Any changes to configuration data within the system we notify you of any potential changes that we would recommend then you would have the responsibility changing the data. So, yes, that's an accurate statement.

CHAIR RAWLINS-FERNANDEZ: Mahalo, Member Sugimura. Mahalo, Mr. Martin. Okay, next question. Would time and effort be needed to scrub Workday and IFAS data before export to software?

MS. TRAHAN: Rob, that is their payroll system and their budgetary fund accounting system right now that they're talking about.

MR. MARTIN: I think I answered previously during the data translation process from your existing budgetary fund accounting into our system did number of iterations where we would convert and re-convert to ensure the data is accurate. Any scrubbing or cleanup of your data before that occurs is beneficial and we'll work with you on that. Payroll information coming in, like I answered previously, payroll information we just have to have a standard template format for that information. We would work to integrate that thing into the budgetary fund accounting system on an ongoing basis. Of course, every payroll we'd have to bring those financial transactions.

CHAIR RAWLINS-FERNANDEZ: Okay.

COUNCILMEMBER KAMA: Chair?

CHAIR RAWLINS-FERNANDEZ: Pro Temp Kama?

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COUNCILMEMBER KAMA: The question is, how much time would that take?

CHAIR RAWLINS-FERNANDEZ: Mr. Martin?

MR. MARTIN: Time for the data conversion or time for the import of the payroll --

COUNCILMEMBER KAMA: For discovery of the work.

MR. MARTIN: --integration?

COUNCILMEMBER KAMA: Both.

MR. MARTIN: We anticipate the implementation would take us three to six months to convert all your data and prepare for live process. Payroll information, depending on the integration, we would again have to write that process and bring it . . . we'd have to test it in parallel and take it live. Each time that we did that may take us time -- a week or so to make sure all transactions come across in a parallel process. Once by processing, that shouldn't take long at all. It would just be a matter of importing the data over the course of day once we have those transaction.

COUNCILMEMBER KAMA: Okay. Thank you, Chair.

MS. TRAHAN: And I think that question was, from that person was, how much of their time would be used during that process. Am I correct?

UNIDENTIFIED SPEAKER: Yes.

MS. TRAHAN: Once we pull the data then it is up to us and the programmers to give that data balanced back to your reports that we will run. If we have questions, then we will have to call and work with you. But we do that balancing ourselves before we come onsite. All right. And, basically, the payroll piece will be up to our programmers to write that integration piece. So, when you're ready to do that you would hit a button and pull those transactions in. So, very little of your time on either end.

COUNCILMEMBER KAMA: Thank you, Chair.

CHAIR RAWLINS-FERNANDEZ: Mahalo, Pro Temp Kama. Okay. So, this question was asked but I think we heard different information toward the end. Would software . . . would the CIC software require an Admin buy-in to obtain data from Administration and the Departments?

MS. TRAHAN: I'm not quite sure . . .

CHAIR RAWLINS-FERNANDEZ: Would the Administration have to work with you to provide you the data?

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MS. TRAHAN: Who – the Administration or your IT department unless they don't have access to your data in the financial package you're using now. And if that is the case, then your vendor would have to be contacted.

CHAIR RAWLINS-FERNANDEZ: Okay. Thank you. Okay. Do you anticipate any effects once the upgrade of SunGard to one solution is complete?

MS. TRAHAN: No, I hope not. Rob, can you or Larry think of anything?

MR. MARTIN: No, I think . . . I think you answered properly. I mean, data conversions are always a challenge but and, depending on the situation, like we discussed cleanup and several iterations of . . . *(inaudible)* . . . always when it's up and running in a live production state that we have very few adjustment between your old system and our system at that point in time.

CHAIR RAWLINS-FERNANDEZ: Okay. Is the software capable of handling all required changes to all funds automatically?

MS. TRAHAN: Yes.

CHAIR RAWLINS-FERNANDEZ: Okay. Are there separate costs for software versus service (subscriptions, deployment, maintenance, assistance, disaster preparedness)?

MS. TRAHAN: Right, there is. Yes, ma'am, when we give you a proposal each line-item will be broke out so you can very clearly see what the data translation cost, what the software cost, and what the installation training cost, and then your ongoing annual support.

CHAIR RAWLINS-FERNANDEZ: Okay. And if we wanted that disaster preparedness, that would be an add-on to the subscription, correct?

MS. TRAHAN: That is correct, yes.

CHAIR RAWLINS-FERNANDEZ: Okay.

MS. TRAHAN: Yes.

CHAIR RAWLINS-FERNANDEZ: Does the software require an internal firewall?

MS. TRAHAN: Rob?

MR. MARTIN: Required but it is not required but it's certainly recommended in any of your network and the application.

COUNCILMEMBER SUGIMURA: Chair?

CHAIR RAWLINS-FERNANDEZ: Member Sugimura?

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COUNCILMEMBER SUGIMURA: Is there an additional cost for the internal firewall tied to your question?

CHAIR RAWLINS-FERNANDEZ: Okay. Did you hear the question?

MR. MARTIN: I did. And, normally, we work with your IT department within your existing network infrastructure and their utilization of whatever appliance they use for firewall you would work with that. If you wanted us to acquire additional equipment, a firewall for you and help you configure it then, yes, it would be an additional cost. But, typically, IT departments and internal network infrastructure you have we would require.

CHAIR RAWLINS-FERNANDEZ: Mahalo. Okay. How does this software track CIP performance? Ms. Trahan or Mr. Martin.

MS. TRAHAN: I'm sorry. Do you have that how it tracks the CIP?

MR. MARTIN: Could you provide just so I understand, could you provide a definition of CIP?

CHAIR RAWLINS-FERNANDEZ: Capital improvement projects.

MS. TRAHAN: Oh, okay. I'm sorry.

MR. MARTIN: Capital improvement projects, Deb, is a question for you for project grant accounting I think that module.

MS. TRAHAN: Yes. In your . . . I would like to ask you a question back, when you have a project or grant going on in your County, do you give it a special project number in the ledger?

CHAIR RAWLINS-FERNANDEZ: Yes.

MS. TRAHAN: Okay. So, we can track that, and we can report on that, and if that project goes for five years, we have the full capability with our project grant reporting to give you all that information.

CHAIR RAWLINS-FERNANDEZ: Member Paltin?

COUNCILMEMBER PALTIN: What if it goes beyond five years?

MS. TRAHAN: As long as we have the data in your system and CIC's system, we can report as many years as you have data for that project.

COUNCILMEMBER PALTIN: Okay. Thanks.

CHAIR RAWLINS-FERNANDEZ: Okay. Okay. Mahalo. How does the community interface with the software? So, it kind of goes to the . . . being community friendly. How does the software have capabilities for taking polls and providing feedback?

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MR. MARTIN: That would be through . . .

MS. TRAHAN: You may have . . .

MR. MARTIN: That would be through the portals that we discussed earlier.

CHAIR RAWLINS-FERNANDEZ: Okay. And the portals are part of this subscription or is it an add-on?

MR. MARTIN: That would be an add-on module that we would need to price for you.

CHAIR RAWLINS-FERNANDEZ: Okay. Does the software allow for different scenarios that analyze risk management and responsible decision-making during Budget, for example?

MS. TRAHAN: So, we can do that with the SSRS reporting. So, we can build your reports of different scenarios, different percentages, different . . . anything that the Council might want to know. So, yes, we can . . . we can provide you that information.

CHAIR RAWLINS-FERNANDEZ: Okay. Last four questions. If the Administration decides to switch to a different accounting software, what does that transition look like? Or what will that transition look like for the software? Are there additional costs/time associated with this software?

MS. TRAHAN: Okay. Are you asking if you're with CIC and then you change software?

CHAIR RAWLINS-FERNANDEZ: Accounting software.

MS. TRAHAN: Is that what you're asking?

CHAIR RAWLINS-FERNANDEZ: We are looking to change our accounting software.

MS. TRAHAN: Okay.

CHAIR RAWLINS-FERNANDEZ: So, if we do that, what will that transition look like on the CIC side?

MS. TRAHAN: Okay. Again, what we've been talking about all along is our full budgetary fund accounting budget prep module. So, again, three to six months we would have you live in all of it once the data conversion is balanced.

CHAIR RAWLINS-FERNANDEZ: Okay.

MR. MARTIN: Clarification. Are you speaking about if you were to convert CIC in the future with another product?

CHAIR RAWLINS-FERNANDEZ: Not CIC. Our current accounting software.

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MR. MARTIN: Okay. I apologize and Debbie is the one to answer the question. Sorry.

CHAIR RAWLINS-FERNANDEZ: Okay. Mahalo.

COUNCILMEMBER HOKAMA: Chair?

CHAIR RAWLINS-FERNANDEZ: Oh, Member Hokama?

COUNCILMEMBER HOKAMA: Thank you, Chair. For Ms. Trahan and I believe Mr. Martin, I think for clarification of what we've been talking about the last few questions is this, yeah, we have a different current accounting system right now, okay, that's not CIC. If we use CIC's software for the budgeting component and the County chooses to adjust to a new accounting program, two questions. One, does CIC have an accounting program already within your umbrella that would fold under compatible to your budgetary software? And if the answer is no, can your software integrate with any other software we choose to replace the existing accounting system?

MS. TRAHAN: The answer is yes. We have . . . what we've been talking about and showing you today visiting with you is the total umbrella of the accounting software that integrates with the budget prep module.

COUNCILMEMBER HOKAMA: Okay. So, if we . . . let's say end up saying that we would agree that now we would like to have the CIC accounting software as well as the budgeting software, does that reduce the time requirements for implementation? Or do you still need three to six months?

MS. TRAHAN: What we were talking about was the full-blown accounts payable, cash receipting, all revenue coming in your SSRS reporting your budget prep, all of that would be anywhere from three to six months.

COUNCILMEMBER HOKAMA: Okay. No, I appreciate the response. Chair, thank you very much for the clarification.

CHAIR RAWLINS-FERNANDEZ: Mahalo, Member Hokama. Okay. You answered this question, but I'll ask it in this different way and then we can just get the response for this. What does this software allow the community to see, as far as the County budget is concerned?

MS. TRAHAN: That is that portal that we was talking about and what we can do with that portal, and Rob, I'm going to respond, and you might want to correct me on some of this. But with the SSRS reporting module we can provide . . . you can let them allow them to choose what fund and department to pull that fund and department up. They could see the total expenses, the total revenue, the total budget, what percentage they've used, that's totally up to the County. It's whatever you want the public to see in that portal.

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CHAIR RAWLINS-FERNANDEZ: Okay. So, in this portal whatever we want the public to see would we have to design it or would we, as the County, just tell you the concepts and you would design it?

MR. MARTIN: The portal right now, the accountability portal is a standard portal. And so, it has a standard template, if you will, of information that you would provide to the public as far as your as Debbie said, your revenue, your expenses by line-item, bid amount by line-item and then the percent there for budget expended for that line-item. So, there's a template. If you want any differences in what you provided there, Debbie was referring to is we could use, we could supplement that with SSRS reporting to provide any additional details through that module. But we do have a standard portal that supplies all of the budgeting information to the public.

CHAIR RAWLINS-FERNANDEZ: Okay. And those templates are auto fill or would we manually have to put that information in?

MR. MARTIN: We would help you to develop those SSRS reports that would supplement that information. You helping us with what your requirements were and then us fighting to fulfill those requirements, you would not have to do that yourself.

CHAIR RAWLINS-FERNANDEZ: Okay. Thank you.

MR. MARTIN: And specifically, with the product we provide five . . . *(inaudible)* . . . works of your choosing that data.

CHAIR RAWLINS-FERNANDEZ: Okay. And the pie charts you're talking about is that part of the template?

MR. MARTIN: Yes. . . .*(inaudible)*. . . reporting is capable of doing graphical representation data, charts and maps and that sort of thing. Specifications would be included.

CHAIR RAWLINS-FERNANDEZ: Okay. So, the accountability portal is an add-on and any . . . would the cost to that add-on include any customized graphics and information that we would want to share with the public that is not on the templates provided?

MR. MARTIN: Yes.

CHAIR RAWLINS-FERNANDEZ: Okay. I'm not going to ask the last two questions. Okay. Members, do you have any additional questions for the . . . for CIC? Okay. Seeing none. Do you have questions, I know Member Hokama had questions for the Administration? Do the other Members have questions, or we can call up Managing Director now or do you have questions for our Budget Director? Member Hokama?

COUNCILMEMBER HOKAMA: Thank you, Chair. Not that I don't need Mr. Baz but I think with Finance and Budget Office that's, for me, the key two Administrative components that I'm more concerned with. Well, let me just say I am familiar with how we do our budget, and so, hearing this is this something that the Administration is open to in

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hearing the presentations from Open Balance/CIC? And I ask you, Deputy Director, because your Department is critical. Your employees are critical, yeah, they would assist the Budget Office in getting the information to formulate the first budget passed and the Mayor will go through his review, make his adjustments and submit to us. This Committee and our Chair will make appropriate adjustments and then your staff again will then have to re-input, implement, and do the reporting on actuals versus Council approved. So, stating that my thing is, you know, I'm looking at somewhere that would minimize duplication efforts of inputting for your employees. These are retrieval of data that we require for decision making. So, my thing is you folks have any comment you can share with us today 'cause for me you folks are the professionals that are the critical components of either this is going work or not work.

CHAIR RAWLINS-FERNANDEZ: Deputy Director Alibin?

MS. ALIBIN: Chair, good morning.

CHAIR RAWLINS-FERNANDEZ: Good morning.

MS. ALIBIN: Let me step back a little bit because from the presentation that I saw just now our current accounting system actually has that functionality. So, when you say budgetary fund accounting, that is . . . it's a management tool that we use to actually control our expenditures, which we currently have. Now, going back to the slide on, I think on Page . . . sorry, I don't know, it's this page here.

COUNCILMEMBER HOKAMA: Uh-huh. Okay. Thank you.

MS. ALIBIN: I think there's a . . . so based on what was presented today their focus was primarily on that budgetary fund accounting.

COUNCILMEMBER HOKAMA: Uh-huh.

MS. ALIBIN: So, for the needs of the Budget Office and as far as this EDB Committee, I think we have to look at the farther on the top left where it says budget preparation.

COUNCILMEMBER HOKAMA: Uh-huh.

MS. ALIBIN: And I think that's the misunderstanding on the vendor's side and ours is they don't have a one, what is the structure of our budget right now? And second is, when you asked the question the first two first questions – does this software intend to balance the budget or track the balance by fund, and their answers are yes. But I'm curious to see the specific on how . . . how can their system do this? Because from what they presented today is similar to the current financial system that we have. We do have a contract in place to upgrade into one solution that was executed back in 2017 that's been put on hold. Last week, we did have a meeting with our vendor, and they did show us very briefly and we had our Budget Specialist in attendance on the budget module. That is available on our current system. We requested for a quote on how much that budget module would cost, which I think would help the Budget Office and this Council.

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But as far as the other piece of it on the community input, I don't think that our current accounting system would be able to do that so it will probably be working with another tool, which is similar to like OpenGov or maybe something else. Or there's another presentation that we saw – _____, I think is that actually looking at revenue forecasting and then the budgeting request itself. So, I think there's like different components here that we need to understand. And even this vendor that just did the presentation before they can really answer that, yes, it's going to balance budget and, yes, it's going to track and balance the fund. I think that's what's lacking right now is they don't have the understanding of what our needs are as far as budget is concerned.

COUNCILMEMBER HOKAMA: Budget Director, anything else . . . we should be looking at or considering?

MS. YOSHIMURA: Chair, I think even looking at the other vendors, that was a question that was asked whether, you know, they could balance the budget, balance by fund. And I think there's still some outside or calculations that ought to be outside of this system. So, whether you say it can be done totally within the system, I don't think . . . there's still going to be manual calculations that have to be done at some point in time.

COUNCILMEMBER HOKAMA: For any software?

MS. YOSHIMURA: For any software.

COUNCILMEMBER HOKAMA: Okay. No, no, we appreciate you folks' comments because, you know, we don't want to make it worse. So, ONESolution is preparing to present to the Administration a ONESolution software program? Or are they using somebody else's software?

MS ALIBIN: Chair?

CHAIR RAWLINS-FERNANDEZ: Deputy Director?

MS. ALIBIN: Yes, we had requested for them to show us the budget module that's available right now and it's through ONESolution.

COUNCILMEMBER HOKAMA: Okay. Okay. When do you think the Mayor is going to make a decision on when he wants a list to be decided upon? I mean, we all know we are in the calendar year. We know that budget preps are already some are preparing so are you folks intending that something will be happening before the budget submittal? Are you folks or you folks are going to take your time to make sure that whatever you decide on is actually beneficial?

CHAIR RAWLINS-FERNANDEZ: Deputy Director?

MS. ALIBIN: Chair, Director Teruya and I didn't have a chance to talk to Managing Director or Mayor regarding the ONESolution upgrade yet. However, based on the demo that we've seen with ONESolution last week our recommendation is to complete a business

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process review first before we do the upgrade. Again, we do, we've encumbered the money to do the upgrade into ONESolution, but it's just been put on hold because of the resources issues that we've had and then to the turnover and then with the Workday project that we had it done currently.

COUNCILMEMBER HOKAMA: Uh-huh. Yeah, maybe we need to audit, Chair, the whole upgrade program. I know, you know, I mean, the Council passed a reso to do it. The Chair decided that we should wait till the project is completed but that may be years. In the meantime, this Committee is looking at some improvements in budgetary programming and whatnot. So, maybe we should do an audit sooner than later, Members, because this is taking long, and I agree areas have had ridiculous overruns and delays in implementation or we're not told by the vendors the actual difficulties this County would have in implementing operations. So, I'll be putting a request, Chair, for an audit of this whole program. Thank you.

CHAIR RAWLINS-FERNANDEZ: Mahalo, Member Hokama. Okay. I see it's like break time. Member Hokama?

COUNCILMEMBER HOKAMA: I thank him because maybe he anticipated so since Mr. Baz is here after recess would you consider bringing him down because maybe he can give us some comment on Admin's direction that they are currently looking at regarding this area, please? Thank you.

CHAIR RAWLINS-FERNANDEZ: Okay. Sure. So, would Members like to take our morning break now and then we can invite Managing Director Baz up when we return from our recess?

COUNCILMEMBERS: No objections.

CHAIR RAWLINS-FERNANDEZ: Okay. Any objections? Okay. No objections. Okay. It is, oh, before we break and so sorry, Members, I know you've been asking questions and participating in discussion but thank you for joining us at 9:17 during the presentation. And a big hauoli la hanau to Member Hokama.

COUNCILMEMBER SUGIMURA: Yeah, happy birthday.

CHAIR RAWLINS-FERNANDEZ: Okay, it's 10:37 on September 5th. The Economic Development and Budget Committee is in recess until . . . 10:47? Is that good? Ten forty-seven, okay, break. . . .(gavel). . .

RECESS: 10:37 a.m.
RECONVENE: 10:52 a.m.

CHAIR RAWLINS-FERNANDEZ: . . .(gavel). . . Will the Economic Development and Budget Committee please return to order. It's 10:52 on September 5th and we are finishing off our agenda item EDB-24(12). We have Managing Director Sandy Baz on the floor along with Managing [sic] Director Yoshimura, and Deputy Director Alibin, and we still have

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CIC on our BlueJeans on the phone, on the conference. And so, . . . we'll . . . we left off with Member Hokama who had questions and, Members, if you have questions, just please let me know. Member Hokama?

COUNCILMEMBER HOKAMA: Thank you very much, Chair. So, for Mr. . . . I have one question for you and one question for Mr. Baz, Chair. Chair, have you actually put out an RFP for consideration as of yet? Not yet?

CHAIR RAWLINS-FERNANDEZ: No, not yet. We're hearing any software, budgeting software --

COUNCILMEMBER HOKAMA: Right.

CHAIR RAWLINS-FERNANDEZ: -- that Members have first.

COUNCILMEMBER HOKAMA: Okay.

CHAIR RAWLINS-FERNANDEZ: And the CIC was the only one that was suggested.

COUNCILMEMBER HOKAMA: Okay. Thank you for that because I think maybe that is part of the difficulty for us here in reviewing potential or perspective software presenters because they're not sure and we're not too sure exactly what we're looking for until we kind of craft that RFP proposal. Because Chair, hearing Ms. Alibin, Ms. Yoshimura, my fellow colleagues, it appears to me, yeah, in my opinion, that the Council and the Administration is looking for slightly two different things from this one request. Council is looking for things that have helped balance a proposed budget and to move forward. I think Finance is looking how to . . . I use Finance and the specifics, the actuals, and the historic to prepare the budget and to implement to go forward. So, I see there's some slight differences between our two branches of government of what we're looking for from potentially one vendor. And so, saying that maybe you can help us, Mr. Baz, if you can, share some of your thoughts on the direction Mayor Victorino would like to go in this area regarding moving budgetary and Finance operations forward?

CHAIR RAWLINS-FERNANDEZ: Managing Director Baz?

MR. BAZ: Thank you. So, maybe kind of help my understanding a little bit about what the Council's desire. Chair, when we met with you and your Staff, the focus on the Council's requests and review is on three main components -- the budget preparation, which is, you know, the actual development of the adopted budget for your purposes; the performance management -- analyzing whether or not the departments are performing to certain requested standards, including capital improvement projects and status of capital improvement projects; and then the third one was a public interface to present this data and get comments back. Is that a good understanding?

CHAIR RAWLINS-FERNANDEZ: That's correct. Mahalo.

MR. BAZ: Okay. So, the Administration's goals and objectives are similar but not quite I guess prioritizations are different. Right now, our accounting software, as you know, IFAS is

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ancient, you know, and we've looked at upgrading the ONESolution. And recently, the SunGard, who is the, you know, the owner of IFAS and then also the upgraded program of ONESolution presented to the Administration. I didn't participate but our Finance Department, Budget did participate in that, and they actually are showing a desire to move forward with upgrading the ONESolution. We already have funding allocated for that. We would need a little bit of . . . more time in discussion about it prior to implementation. As the Deputy Director mentioned, a business process review is really critical. Because, I mean, the County went to IFAS in 1994 I think I kind of mentioned that before and we've been on IFAS basically since then. We've had couple of minor upgrades but nothing really major. So, if we're going to be changing our accounting system then we're going to make sure that we do it in the best manner we can. That will be the Administration's main priority is the functionality of providing financial data that we can rely on. I mean, the County . . . all aspects of the County – the Administration, the Council, the Auditors, all depend on accurate data, right, accurate financial information. And so, that will be the main focus on that side of things. From this presentation that we reviewed today it sounds like they're an alternate solution to an upgrade to IFAS. What they were describing were . . . was the main fund accounting system, which is what IFAS is, right, that's what an integrated fund accounting system that's a financial accounting system. So, that's the main function of an accounting system that a government would use is fund the accounting because that's how we deal with operations. And then the aspects of budget preparation and report writing were components of but that changing to that main system I think that's why they struggled answering some of your questions because the assumption is that we would shift utilization from IFAS to CIC, and that's not something that, you know, we would be making a decision on at this point. The performance management and capital improvement project status reports are important to the Administration but not as a high priority as our accounting system would be. It's kind a . . . I hope that answered your question.

COUNCILMEMBER HOKAMA: Yes, it helps us to know what the Department side is looking for because you gotta pass the auditors, you know. And, hopefully, whatever we upgrade to will reduce the time requirements and staff requirements for GFOA what we do every year for that same piece of paper with the budget. My thing is it's nice to have but to me that's not the priority. The priority is to get the budget done. I don't care about the format, how much pictures you have, how big the font is on a narrative, that is not important to me. Important to me is what's the numbers, where we are in our strengths, our employees, our debt, our cash revenues, that's what I need to know, yeah. So, I appreciate your comment and, again, we expect Admin. to do what it feels is best for your requirements by Charter, and I will do what we need to do on our side as well. They may be a need there of two different systems. I don't know. But I depend on Finance to give us the accuracy of the numbers. I expect Budget to give us the forecast of the projections so that we can make the best decision possible. But no software can replace competency of an employee. There is still a need for manual requirements of an employee, and I understand that and respect that part. So, I appreciate your response, Mr. Baz. Thank you, Chair.

CHAIR RAWLINS-FERNANDEZ: Mahalo, Member Hokama. Managing Director Baz?

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MR. BAZ: Yeah. Thank you. I just would like to add a little bit. You know, the budget preparation piece of it, the work that our Budget Director and her staff do are real critical to the decision-making and presentation to the public 'cause that budget document is a financial plan for the County, right. You know, that's how we express what we're doing, you know, how we're going to do it, and the resources required to get it done. And those components are really, really important to have as you're, you know, moving forward with your decision-making. So, having that presented in a way, manner that you can understand, utilize is really, really critical. It's something that I worked hard on over the years and Ms. Yoshimura works hard on as well.

COUNCILMEMBER HOKAMA: Thank you.

CHAIR RAWLINS-FERNANDEZ: Mahalo, Managing Director. Okay, Members, doesn't look like anyone has additional questions. Oh, Member Sugimura and then also if you have additional questions, we still have CIC on. Ms. Sugimura?

COUNCILMEMBER SUGIMURA: Why don't we finish that then I have a question later.

CHAIR RAWLINS-FERNANDEZ: Oh, okay.

COUNCILMEMBER SUGIMURA: Yeah.

CHAIR RAWLINS-FERNANDEZ: No, no, they're just there. I just wanted to remind everyone that if you do have questions for them, they're still online.

COUNCILMEMBER SUGIMURA: Oh, okay. So, I don't have a question.

CHAIR RAWLINS-FERNANDEZ: You can have, you can ask, I mean . . .

COUNCILMEMBER SUGIMURA: Okay.

CHAIR RAWLINS-FERNANDEZ: Member Sugimura?

COUNCILMEMBER SUGIMURA: Okay. It's tied to both you and you so Budget and Budget Committee and Administration. So, my question is if the Administration doesn't sound like they're ready to jump today to do a RFP tomorrow to select a new software to do the budget process, will the Budget Committee still proceed and go down this path of securing software to do the next fiscal year budget regardless of what the Administration is doing?

CHAIR RAWLINS-FERNANDEZ: Mahalo for the question. So, the Administration explained their priorities and from what I heard from the community, so there's a lot of internal stuff that, you know, isn't visible to the community a lot of work that goes into ensuring that, you know, the information that we have is accurate for all the audits that, you know, the public generally doesn't, isn't aware of that happens that a lot of the departments must comply with.

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COUNCILMEMBER SUGIMURA: Uh-huh.

CHAIR RAWLINS-FERNANDEZ: And so, in talking with the community one of the things that I heard was that they wanted to see more transparency.

COUNCILMEMBER SUGIMURA: Uh-huh.

CHAIR RAWLINS-FERNANDEZ: And I understand that that was one of the efforts in purchasing Socrata. And so, in learning about other software such as OpenGov that and looking at all the different software options, it seemed to me that that OpenGov would help the County or the Council achieve that transparency that the community is asking for.

COUNCILMEMBER SUGIMURA: So, you're leaning towards OpenGov from what you just said? Is that what you just said?

CHAIR RAWLINS-FERNANDEZ: After my review of the different software. But Members wanted to also see demonstrations from other budgeting software. And so, what we had approved in the budget was a software that does comprehensive budgeting, performance, communication . . . and so, that's what we're looking at. It wasn't for accounting software.

COUNCILMEMBER SUGIMURA: Understand. So, going back to my initial question then.

CHAIR RAWLINS-FERNANDEZ: Yeah.

COUNCILMEMBER SUGIMURA: So, regardless of what the Administration decides to do, the Council is planning to move forward and making a decision on putting out a RFP to do some, get some kind of software so that in the Fiscal Year 2020 Budget we'll have this software to assist us with the budget regardless of what the Administration is doing. Is that what you're planning on doing?

CHAIR RAWLINS-FERNANDEZ: Well, my goal was to have a software for the next budget session. I'll likely talk story with the Administration again to see the best way forward.

COUNCILMEMBER SUGIMURA: So, the plans are not final then?

CHAIR RAWLINS-FERNANDEZ: I mean, we approved it in the budget so, yeah, I mean, I try to be as flexible as I can. And, you know, just as the Chair of the Budget Committee to do the work for, you know, this Committee and the Council.

COUNCILMEMBER SUGIMURA: Uh-huh.

CHAIR RAWLINS-FERNANDEZ: And the community.

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COUNCILMEMBER SUGIMURA: So, were there other software packages that you reviewed besides OpenGov? What were they?

CHAIR RAWLINS-FERNANDEZ: I didn't list them all down.

COUNCILMEMBER SUGIMURA: Was it CT?

CHAIR RAWLINS-FERNANDEZ: CIC?

COUNCILMEMBER SUGIMURA: CIC rather. CIC.

CHAIR RAWLINS-FERNANDEZ: CIC wasn't one of them.

COUNCILMEMBER SUGIMURA: So, what are the others? I mean, are we looking at others?

CHAIR RAWLINS-FERNANDEZ: I don't have that list right now.

COUNCILMEMBER SUGIMURA: Okay.

CHAIR RAWLINS-FERNANDEZ: Yeah.

COUNCILMEMBER SUGIMURA: So, possibly we'll have other presentations?

CHAIR RAWLINS-FERNANDEZ: I gave a deadline for the Members to provide suggestions, and only . . . we only got CIC as one of the suggestions for our presentation.

COUNCILMEMBER SUGIMURA: Okay. Thank you.

CHAIR RAWLINS-FERNANDEZ: Okay. Mahalo, Member Sugimura. Okay. Member Sinenci?

COUNCILMEMBER SINENCI: Thank you, Chair. I just had a clarification question for Mr. Baz. So, is the Administration moving to upgrade IFAS?

MR. BAZ: At this point, the final decision hasn't been made but . . . well, I'd say, yes, the Administration is moving towards upgrading IFAS. Whether it's to ONESolution or to another product would be still kind of the final question but at this point I can say that it is most likely going to be upgrade to ONESolution is going to be one of the simplest thing for the Administration to do because the system base that we already trust.

COUNCILMEMBER SINENCI: And would that choice be, you know, I guess workable with the Council, you know, so that we can have more transparency between the Council and the Administration?

MR. BAZ: The . . . that's why I kind of wanted to address what the Chair's discussion of the goals of the Council were in that, you know, it seems to be that the main driving force is a . . . well, the two main driving forces were kind of combined – a presentation of data transparency to the public, which is real critical and like I mentioned here and many

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other times very important. But the other is having a software that helps assist the Committee Staff in actually developing the adopted budget. And I don't know that those two goals would be achieved by ONESolution or any other financial system upgrade that we did. They may be separate functions. They may remain separate functions. I did approach another budgeting software vendor – Oracle, and they provided a response. I shared that with the Committee that the Chair could share with the Members if she's interested. But the functionalities may be a little bit different than what's . . . the desired outcome by the Council. I think that's what I'm trying to get at.

CHAIR RAWLINS-FERNANDEZ: Member Sinenci?

COUNCILMEMBER SINENCI: Are you looking to upgrade by the next budget session? I believe the Administration is already planning to go into the communities with next year's budget already, yeah?

MR. BAZ: Right. So, right now, the Budget Office has set dates. The Mayor does have the community budget meetings set throughout the districts in September and October. And the budget development on the departmental side will be starting up very shortly. There's no change, no significant change in that operation. They're still going to be using the Excel spreadsheet and Word documents that they've been using for years. So, that functionality even if we decided to upgrade to ONESolution, which would probably be the most expedient thing to do, it's still going to take months before we were able to implement that change. And so, the development of the Fiscal Year 2021 Budget will most likely not be, you know, as a part of that . . . since they're already working on it.

COUNCILMEMBER SINENCI: All right. Thank you. Thank you, Chair.

CHAIR RAWLINS-FERNANDEZ: Mahalo, Member Sinenci.

COUNCILMEMBER KAMA: Chair?

CHAIR RAWLINS-FERNANDEZ: Member . . . before I call on --

COUNCILMEMBER KAMA: Yes.

CHAIR RAWLINS-FERNANDEZ: --Pro Temp Kama, I wanted to ask one quick question of the Administration whether they answer it. So, for the accounting software upgrade to ONESolution or possibly ONESolution, the funding . . . Deputy Director said that the funding was encumbered in what year? Was that 2017?

MS. ALIBIN: Chair?

CHAIR RAWLINS-FERNANDEZ: Deputy Director?

MS. ALIBIN: Hundred forty-four thousand five hundred fifty was encumbered on June 28 of 2017.

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CHAIR RAWLINS-FERNANDEZ: Okay. Mahalo for that information. Okay. And then would you be able to explain after encumbering the funds why a software wasn't purchased yet?

MS. ALIBIN: Chair, my understanding was the prior Administration had deferred the upgrade due to resources, but Director Yoshimura also reminded me that there was some discussion before in the Budget and Finance Committee, Chair, that I guess prior Deputy Director made statements regarding canceling the contract. When Director Teruya and I came on board in January our first project or status that we wanted to kind of look into was the upgrade of the IFAS into ONESolution. Initially, Director Teruya's understanding from our Accounting Systems Administrator Ms. Sato was that the upgrade would take a lot of time and resources on the Accounts Division Staff. However, based on our discussion last week with the vendor, used to be SunGard, and now it's CentralSquare who came on board . . . who came in last week was that a lot of the work is . . . will be done by the IT Staff. And we also had our IT Staff in that meeting with the understanding on, and I just did confirm with Director Teruya that he wants to proceed with the upgrade into the ONESolution. Currently, the version that we're at with IFAS is that 7.4, 7.6 and the ONESolution is now at 19.1. So, there's a lot of changes on the front end. And from what I've seen last week it has a lot of different features that I think would actually help with the reporting and would also provide more transparency. And what I didn't see is the budget module that's currently available. And so, what I had requested staff is to request for a quote on how much it would cost, and would that budget module will actually . . . we want to see if it will help the Budget Office into the formulation of the budget. And when I say formulation of the budget, it's not just the budget document itself but also, you know, providing the forecasted revenues, and any different budget scenarios that they would like to see to come up with a budget proposal.

CHAIR RAWLINS-FERNANDEZ: Mahalo for that. And just one quick follow-up to that. When you say that there is a lack of resources was it that the 144,550 not enough or when you say the lack of resources, what do you mean by that?

MS. ALIBIN: Chair, the 144,000 was just the cost to do the upgrade. The lack of resources meaning on our end as far as the staff. So, once we decide if, you know, that we're going to do the upgrade we need a Project Manager and I mean, it's not just from the Finance Department but we also need some, you know, support from IT and we're not just talking about one IT person but several IT staff would also be required.

COUNCILMEMBER HOKAMA: For an upgrade?

UNIDENTIFIED SPEAKER: Yeah.

COUNCILMEMBER HOKAMA: Jesus.

UNIDENTIFIED SPEAKER: Yeah.

CHAIR RAWLINS-FERNANDEZ: Mahalo, Deputy Director. Pro Temp Kama?

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COUNCILMEMBER KAMA: Thank you, Chair. So, that was my question was that . . . the question that Ms. Sugimura asked earlier about the data, so this our data we have to enter the data and I wanted to know if we had staff on our side to be able to enter the data because there has to be somebody in charge to do this. And do we have somebody on the Council side to do this? And then, the second thing I wanted to know was if we are working with the Mayor and the Administration on their budget and we're going to look at their budget, the easiest way I think for us to work on, to see their budget and we can, I guess, weave into whatever it is we want in their budget is if we're on the same page or at least using the same kind of a system because if they're using one and we're using something else, we're not ever going to be able to see it and what are we going to be showing our people out there if we're not on the same page and we're not in sync. So, I don't see us being in sync at this time. And if we are in sync tell me we're in sync, but if we're not, say that too because I have to be clear in my head what it is 'cause I'm going to be making decisions on at our next Budget session. And if we want our people to come along and not get them all confused about stuff, we gotta make sure that we're not confused about things. So, help to unconfuse me, please. I just want to be clear about stuff. Thank you.

CHAIR RAWLINS-FERNANDEZ: Mahalo, for your statement, Member Kama.

COUNCILMEMBER HOKAMA: Chair?

CHAIR RAWLINS-FERNANDEZ: Member Hokama?

COUNCILMEMBER HOKAMA: Chair, thank you. If I may ask one question. Would it be to the County's benefit to terminate that contract and go out for a new RFP and allow any and all vendors to submit a new proposal? Because now it seems you know what you want but I'm not sure that only ONESolution can provide it or at the cost. Because again I think our Chair brought up a good point it's over two years since the encumbrance. Two years. Okay. That is not why Council appropriates and let money sit for two years, yeah. We're talking cash. So, why wouldn't we go and cancel and go out for a new RFP?

CHAIR RAWLINS-FERNANDEZ: Deputy Director?

MS. ALIBIN: Chair, that's something that we would have to discuss with Corporation Counsel and see what are the damages, if there's any potential damages on canceling that contract.

COUNCILMEMBER HOKAMA: For us, our concern is why did you enter an encumbrance that for some can say was never intended to fulfill. Two years is a I would say for a . . . if I was a judge will say that's a pretty long time to make a decision. You've encumbered the money; you gave a signal that you wanted to keep the cash alive and for more than two years you let the cash sit unutilized. It comes a point where Council should consider either reappropriating it or something. But sitting cash is not the intent of Council. Thank you, Chair.

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CHAIR RAWLINS-FERNANDEZ: Mahalo, Member Hokama. Okay. Looks like there's no more questions. Okay. So, it's 11:19 and we have two more items on the agenda that I'm hoping that we can get through, okay. Okay. So, I'll say mahalo to Ms. Trahan and Mr. Martin for the CIC's presentation. And . . .

MS. TRAHAN: Chair, may I ask a question?

CHAIR RAWLINS-FERNANDEZ: Sure. Ms. Trahan?

MS. TRAHAN: Yes, may I ask a question?

CHAIR RAWLINS-FERNANDEZ: Sure, go ahead.

MS. TRAHAN: I would like to ask all in the room is the County opposed to being on a totally integrated system?

CHAIR RAWLINS-FERNANDEZ: Oh, no, we're not.

MS. TRAHAN: Okay. I just needed to ask that question. I'm listening to several Chair people and Directors. And what I'm still hearing is this County is it still looking at integration? And that is one thing. I do want to reiterate with CIC is that we are a co-integrated system. So, when numbers are put in, they are taken all the way through this system, which it also means that it hits all your revenue, it hits your expenses, and it hits your budget. So, there is no duplicating or re-entering numbers and I just wanted to reiterate that one more time before I let you go.

CHAIR RAWLINS-FERNANDEZ: Mahalo. Okay. Okay, thank you very much. Okay. All right.

MS. TRAHAN: Thank you.

CHAIR RAWLINS-FERNANDEZ: Thank you, Ms. Trahan. Okay. So, Members, if there aren't any objections, I will defer item EDB-24(12).

COUNCILMEMBERS: No objections.

CHAIR RAWLINS-FERNANDEZ: Okay, mahalo.

ACTION: DEFER pending further discussion.

ITEM 45(1): AMENDMENTS TO APPENDIX A, GRANTS AND RESTRICTED USE REVENUES - SCHEDULE OF GRANTS AND RESTRICTED USE REVENUES BY DEPARTMENTS AND PROGRAMS FOR FISCAL YEAR 2020, DEPARTMENT OF MANAGEMENT (ART WORKS, NATIONAL ENDOWMENT FOR THE ARTS) (CC 19-281)

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CHAIR RAWLINS-FERNANDEZ: Okay, so the next item that we have on the agenda . . . is EDB-45(1), *Amendments to Appendix A, Grants and Restricted Use Revenues – Schedule of Grants and Restricted Use Revenues by Departments and Programs for Fiscal Year 2020, Department of Management (Art Works, National Endowments for the Arts)*, County Communication 19-281. This item is to recognize a \$75,000 National Endowment for the Arts grant for Wailuku Town within Fiscal Year 20 . . . 2020 Budget, by adding a new grant entitled “Art Works, National Endowment for the Arts.” Okay. We’ll begin with a presentation by Department of Management.

MR. BAZ: Thank you, Madam Chair.

CHAIR RAWLINS-FERNANDEZ: Managing Director Baz?

MR. BAZ: Thank you. So, attached to the communication from the Budget Director you’ll see the grant award from National Endowment for the Arts. This is related to the project that has been deemed called Small Town, Big Art. If you’ve been around Wailuku Town, you’ve seen some efforts that were done by local artists as well as some guest artists in bringing culture to our community . . . a little different aspects of arts culture, and we appreciate the National Endowment of Arts in providing us with this funding so that we can continue this project.

COUNCILMEMBER LEE: Move to approve.

COUNCILMEMBER HOKAMA: Second.

CHAIR RAWLINS-FERNANDEZ: Okay. So, I have a few questions.

MR. BAZ: Okay.

CHAIR RAWLINS-FERNANDEZ: And then I’ll . . . okay, I’ll ask really quick. And then I’ll entertain that motion, Member Lee and second by Member Hokama. Okay, so for the NEA grant I see that it’s a three-year grant in the amount of 75,000. Has the grant been recognized in portions each budget from Fiscal Year ‘18 until now?

MR. BAZ: Madam Chair, not that I’m aware of. The project period is September 1st, 2018 to June 30th, 2020. So, again, I guess that’s the three years that you’re talking about.

CHAIR RAWLINS-FERNANDEZ: Yeah.

MR. BAZ: It does cover three different calendar years but one project period. So, this would be one grant.

CHAIR RAWLINS-FERNANDEZ: Okay. Okay. So, would . . . so, if the project performance started in September 1st, 2018 and ends June 30th, 2020, will you explain why we’re encumbering it, sorry, not encumbering it, why we’re accepting the grant this year?

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MR. BAZ: Thank you, Madam Chair. So, because we're in Fiscal Year 2020 this is why we're accepting it in this year. I believe the award notice, even though the project period was from a prior fiscal year, the award notice was just recently confirmed and so that's why you're seeing this now. And I don't know if the Budget Director has any other response.

CHAIR RAWLINS-FERNANDEZ: Okay. And I guess to go with that question just why . . . why haven't we taken, accepted the grant sooner?

MR. BAZ: I believe it's because we just received actual confirmation. If you look at the original April 18th letter it says that it's recommended for funding and it's tentative but it's not an official award notice. And I believe we just received that official award notice recently.

CHAIR RAWLINS-FERNANDEZ: Okay. So, we applied for this grant before September 2018, but it was pending all the way until now?

MR. BAZ: Yes.

CHAIR RAWLINS-FERNANDEZ: Is that correct?

MR. BAZ: I believe that's the . . . yes.

CHAIR RAWLINS-FERNANDEZ: Okay. Okay, so this grant is managed under the Department of Management and MRA. Is this project affiliated with the Wailuku Civic Complex project?

MR. BAZ: The Maui Redevelopment Program is under Department of Management. They are the ones that are managing this project, and the project is independent of the civic complex construction. It is meant to create an awareness in our community that Wailuku is an arts community as well and enhancing the community aspect of that project.

CHAIR RAWLINS-FERNANDEZ: That's great. I love the art and it's beautiful. Member Paltin?

COUNCILMEMBER PALTIN: I just had a question for Director Yoshimura. Is that how you understood it as well?

CHAIR RAWLINS-FERNANDEZ: Budget Director?

MS. YOSHIMURA: Councilmember, you mean the interpretation of the use of the funds or for the project?

COUNCILMEMBER PALTIN: For the project.

MS. YOSHIMURA: Can I get clarification on your question on . . .

COUNCILMEMBER PALTIN: Just on what Director Baz was saying.

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MS. YOSHIMURA: Yes, this is an independent program and it's not contingent upon the Wailuku Civic Complex and it's for Wailuku town.

CHAIR RAWLINS-FERNANDEZ: Okay.

MR. BAZ: Madam Chair?

CHAIR RAWLINS-FERNANDEZ: Mr. Baz?

MR. BAZ: It's specifically the project is to support the planning and implementation of pilot arts programming in rural Wailuku town, Hawaii.

CHAIR RAWLINS-FERNANDEZ: Okay. Mahalo, Member Paltin. Okay, I'm going to ask my last question and then I'll call on Member Molina. Okay. So, the Wailuku Civic Center project has budgeted for an art allowance is how I understood it. And so, my question is, does this grant subsidize those funds or is this grant in addition to the art allowance that the Council approved this Budget session?

MR. BAZ: Madam Chair, I guess maybe I don't quite understand your question. In the Wailuku Civic Complex capital improvement project there was some funding for Plaza [sic] and cultural impact items which probably included art as well. But this is specifically a grant to do the murals that you've been seeing on sides of buildings and things like that.

CHAIR RAWLINS-FERNANDEZ: Okay. So, for the art project was it - Small Town, Big Art?

MR. BAZ: Yes.

CHAIR RAWLINS-FERNANDEZ: The 75,000 is the total amount that they have for that budget, for that project, I guess that's what I'm trying to get clear.

MR. BAZ: Yeah, Madam Chair, the only other place there might be any kind of funding would be in MRP's operating budget, if there was any operating costs related to this specific art project and not related to the Civic Complex.

CHAIR RAWLINS-FERNANDEZ: Okay, got it. Okay. Mahalo. Member Molina?

COUNCILMEMBER MOLINA: Yeah, thank you, Madam Chair. Just couple of quick questions. The radius of Wailuku Town so the murals that will be painted on what buildings, I mean, is it going like all the way down to Happy Valley, buildings down there or what? I'm just curious. And who will maintain this because you know people they graffiti, yeah, and who is in charge of maintaining?

MR. BAZ: The project is in the Wailuku Redevelopment Area so all of the components of Wailuku Redevelopment Area, which I believe goes down into Happy Valley, but I might be mistaken about the exact parameters of the Wailuku Redevelopment Area itself. The building owners, I guess, would be the ones to maintain it. I don't know if you saw this side of Mr. Blackburn's building at the corner of Market and Vineyard, there's a nice

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mural over there. So, I guess, if somebody did damage that then, you know, it would be up to him to . . . *(inaudible)* . . .

COUNCILMEMBER MOLINA: Okay, so it's up to him and not the County?

MR. BAZ: No.

COUNCILMEMBER MOLINA: Okay, I just wanted to ask that . . . get clarification. Thank you.

CHAIR RAWLINS-FERNANDEZ: Mahalo, Member Molina. Okay, Members, any other questions? Okay, seeing none. I will entertain Member Lee's motion to pass this item and seconded by Member Hokama. Okay, Members, discussion? Okay, all those . . . oh, do I need to add the filing of the communication and any nonsubstantive changes?

MS. BOUTHILLIER: *(spoke away from the microphone):* . . . *(inaudible)* . . . file the correspondence.

CHAIR RAWLINS-FERNANDEZ: Okay. Okay. Mahalo. I just wanted to make sure. Okay, all those in favor please say "aye."

COUNCILMEMBERS: Aye.

CHAIR RAWLINS-FERNANDEZ: Any opposed? Okay, motion passes unanimously. Eight ayes, one excused - Chair *[sic]* King.

**VOTE: AYES: Chair Rawlins-Fernandez, and Councilmembers
 Hokama, Kama, Lee, Molina, Paltin, Sinenci, and
 Sugimura.**

NOES: None.

ABSTAIN: None.

ABSENT: None.

EXC.: Vice-Chair King.

MOTION CARRIED.

ACTION: FIRST READING of bill by C.R.

CHAIR RAWLINS-FERNANDEZ: Okay, last item. Oh, mahalo, Managing Director Baz and we'll invite Deputy Director Linda Munsell. Okay. And mahalo Deputy Director Alibin.

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**ITEM 47: KAIAULU O KUPUOHI APARTMENTS PROJECT IN
WEST MAUI (FORMERLY KNOWN AS KAI MAUKA IKE
NUI) (MISC)**

CHAIR RAWLINS-FERNANDEZ: Okay, the last item on today's agenda is *EDB-47, Kaiaulu O Kupuohi Apartments Project in West Maui*. This project was in the Mayor's 2020, Fiscal Year 2020 Budget proposal. The Budget Committee recommended the project be first vetted by our Affordable Housing Committee. The Affordable Housing Committee held a nighttime public meeting on the project and issued a committee report recommending the matter be referred back to EDB. The Mayor has submitted a corresponding budget amendment. And we have available for questions Deputy Director Munsell and Budget Director Yoshimura. Okay. Deputy Director Munsell?

MS. MUNSELL: Good morning, Chair. My name is Linda Munsell. I'm the Deputy Director for the Department of Housing and Human Concerns. We're really excited about this project. I know that a lot of you attended the meeting on, in West Maui for this project. Doug Bigley had given a presentation to you. And as the Chair mentioned, it passed out of Committee unanimously. I don't know, do you need kind of an overview of the project again?

UNIDENTIFIED SPEAKER: No.

MS. MUNSELL: No. Okay.

UNIDENTIFIED SPEAKER: . . . *(inaudible)* . . .

MS. MUNSELL: All right. Then I'm here for questions.

CHAIR RAWLINS-FERNANDEZ: Okay. Member Hokama?

COUNCILMEMBER HOKAMA: Chair, thank you. I am in support of the request. I actually had thought the original proposal was the better proposal – a mixed project. You know, I like to see something that's not only going to receive General Fund support but a project that had potentially a way of giving back something to the General Fund. That's what we would have gotten from the mixed project. This is going to be one way only be General Fund. It's going to go out. Nothing is coming back in. But we're going to get housing so I'm okay with the 88, I believe, units for our West Maui community. So, I will be very supportive. My only question is, why hasn't the Department requested us, as a consideration, because that's the purpose of this West Maui Fund, why wouldn't we use portions of the \$4 million in the West Maui Affordable Housing Fund specifically only for West Maui? Why would we not tap into that pot which was created for to assist us in financing this project than the regular component that everybody hits, which is the big umbrella fund, you know?

CHAIR RAWLINS-FERNANDEZ: Budget Director?

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MS. YOSHIMURA: Chair. Councilmember, we could use that \$4 million for this one particular project, and then the balance could come from the general use of the Affordable Housing Fund. We did not have any discussion with Councilmember Paltin on it, but it could move forward in that manner if that's the way the body chooses.

COUNCILMEMBER HOKAMA: Again, I just curious because we sub the fund specifically for West Maui projects that's why we have this additional pot to only address West Maui affordable housing. So, yeah, I appreciate the . . . and, you know, if my colleague would like to give comment, I'm very open to hearing from her but I'm just curious. We've set up specific things to assist specific areas and it doesn't seem like we're utilizing those tools. Thank you, Chair.

CHAIR RAWLINS-FERNANDEZ: Mahalo, Member Hokama. Member Paltin?

COUNCILMEMBER PALTIN: Thank you. If I remember correctly, Mr. Bigley was saying something like 1.5 or more money back from the project specifically to address traffic concerns.

CHAIR RAWLINS-FERNANDEZ: Deputy Director Munsell?

MS. MUNSELL: Yes. There's a certain amount of money that we are ceding for infrastructure improvements. I think it was like almost \$900,000. And in return they were going to be able to leverage that money into twice as much and return that for a traffic mitigation.

COUNCILMEMBER PALTIN: So, a 1.8 or something.

MR. MUNSELL: Yeah, 1.8 or 1.7 something like that, yes.

COUNCILMEMBER PALTIN: And is there any commitment from the Administration to use those traffic money improvements in the area where the project is going to be built because we know how dangerous Keawe Street is? Their commitment to use the improvements to mitigate the safety of Keawe Street with the 89 one-unit?

CHAIR RAWLINS-FERNANDEZ: Okay, we have with us Director of Public Works Rowena Dagdag-Andaya and she is walking up to the floor to join us. Mahalo for being with us today --

MS. DAGDAG-ANDAYA: Mahalo, Chair.

CHAIR RAWLINS-FERNANDEZ: --and answer Member Paltin's question.

MS. DAGDAG-ANDAYA: And thank you for the question. The question, again, was would the Administration commit to utilizing the funds towards mitigation on Keawe Street? I just wanted to, before I respond, I wanted to make note that the Department hasn't received any information about the project or received any plans so we, at this time, you know, don't know what kind of mitigation. However, with that said, we currently have been working on traffic mitigation issues, concerns and possible solutions for Keawe Street.

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And, currently, do have funding to use towards the design for any future improvements. Now, should the project allocate funding for Keawe Street we could certainly use those funds; however, again, I don't know what the total amount would be and what the . . . *(inaudible)* . . .

COUNCILMEMBER PALTIN: Can I ask the improvements for Keawe Street, are they specifically for Kupuohi because to me that's the most dangerous left-hand turn on Keawe Street. That and the one before it. The other ones – Walgreens or whatever you can go in that suicide turn lane and then turn left from there but the one in the middle, the middle turn lane. Then you could . . . but for Kupuohi if you're going to turn left any time during the day when there's traffic, it's dangerous. So, I mean, I don't know what the mitigation would be but something to lessen the danger specifically of coming out of where that development is slated.

MS. DAGDAG-ANDAYA: Right. And, Chair, again, I don't have the exact plans but whatever mitigation or solutions that we come up with for traffic mitigation in providing safety, pedestrian and vehicular safety, that would be at the section that the County now maintains and oversees. So, I would assume that, that also includes that Kupuohi intersection.

COUNCILMEMBER PALTIN: Because one of the other options if . . . would be to get out of that, that so the way you go into Kupuohi the apartment is at the uppermost top by Star Noodle and then I think if you traverse across maybe HHFDC lands or something you could go straight right on to the bypass. That wouldn't be a viable mitigation for the County to pursue because it's on other State entities.

MS. DAGDAG-ANDAYA: Well, we can take that suggestion into consideration. But, again, I don't have the exact plans with me at this time.

COUNCILMEMBER PALTIN: So, basically, no commitment to use the monies to mitigate this project's traffic impacts?

MS. DAGDAG-ANDAYA: Unless they're proviso'd we can use the monies towards traffic mitigation for the project. But we don't have a condition or . . . for the amount or for specific type of intersection improvement.

COUNCILMEMBER PALTIN: So, in theory, the County could take that 1.8 or whatever and use it in Wailuku?

CHAIR RAWLINS-FERNANDEZ: Budget Director?

MS. YOSHIMURA: Chair, generally when we accept monies from a certain district it gets put back into that district. And that's why West Maui has that West Maui Affordable Housing Funds because it was specific for . . . it came specifically from projects in West Maui and then to be used for West Maui.

COUNCILMEMBER PALTIN: And that's a commitment or is it their discretion?

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MS. YOSHIMURA: I need to check the Code, but I think there is specific language that it goes back into the district. But I can respond to you in writing.

COUNCILMEMBER PALTIN: Okay. Yeah, for us, I think, you know, Kupuohi mitigation would be the area we would like to see it, I mean, definitely.

CHAIR RAWLINS-FERNANDEZ: Mahalo, Member Paltin. Okay. I want to help you. No, you don't want . . . no. Maybe we can figure out how to put that on paper or somehow to ensure that that happens. So, I don't know if you want to work on something and then propose it to the Committee.

COUNCILMEMBER PALTIN: I wouldn't mind a proviso maybe.

CHAIR RAWLINS-FERNANDEZ: Okay. You work on that and you let me know.

COUNCILMEMBER PALTIN: Okay.

CHAIR RAWLINS-FERNANDEZ: Okay. Member Lee?

COUNCILMEMBER LEE: We really need affordable housing and a proviso would be great, but it may impact the housing project itself. And if it does, then what we should be proposing is a separate appropriation so that . . . there aren't even plans at this point, yeah. So, you know, people need to draw up the plans and then come up with estimates and we can propose an amendment to the budget, right, as opposed to using monies that are targeted for a particular affordable housing project. Am I correct?

COUNCILMEMBER PALTIN: But this is the money coming back to us.

COUNCILMEMBER LEE: Were you planning, Ms. Munsell, to use that funding for an affordable housing project? Well, it's just for anything.

COUNCILMEMBER PALTIN: For traffic mitigation.

CHAIR RAWLINS-FERNANDEZ: Deputy Director Munsell?

COUNCILMEMBER LEE: Why are you here from Housing then if it's for traffic?

MS. MUNSELL: So, this is a 2.96 project so it's not getting any kind of exemptions from requirements for subdivisions and things like that. So, one of the things that they will do when they submit the subdivision, as I understand it, and I'm not a Planning expert so you'll have to excuse me if I misunderstand the process. But when they submit their request, they're going to talk about the different impacts that they will incur if I'm correct, and at that point then we can determine what the actual cost of that is. We're providing the gap funding on this project that's what our contribution is. And then they're able to leverage some of that contribution into additional funding from other sources and that's how that money is going to come back to us.

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COUNCILMEMBER LEE: All right. So, does it make sense, at this point in time, to proviso those monies to --

COUNCILMEMBER PALTIN: Address the impacts.

COUNCILMEMBER LEE: --mitigate the problem at that intersection, right?

MR. MUNSELL: The . . .

CHAIR RAWLINS-FERNANDEZ: Deputy Director?

MR. MUNSELL: It shouldn't be proviso'd in the Affordable Housing Fund in this budget amendment. We can do that in some other mechanism and work with the Committee to make sure that it occurs. But I'm not exactly sure what that mechanism is. The Budget Director will work with us on that to make sure that we figure out . . .

COUNCILMEMBER LEE: I just want to make it really clear that I don't think that we should be using Affordable Housing Funds for all, for a project to be digressed and diverted at this time for a traffic issue. It should be handled separately.

COUNCILMEMBER PALTIN: Not at any time. This is money that . . .

CHAIR RAWLINS-FERNANDEZ: Member Paltin?

COUNCILMEMBER PALTIN: Yeah, I don't think we should use Affordable Housing Funds for traffic at any time. This is monies specifically coming back from the project to mitigate traffic, and I just want to make sure that the traffic they're mitigating is from that intersection that they're impacting not another intersection. That's all. Because when we had the hearing in West Maui Mr. Bigley was saying there's no requirement that it impacts this intersection, but he hopes that it would, and I hope that it would. And if we're all here, why can't we make it be that way if we all want to mitigate it and it's for traffic specifically. That's all I'm saying. I'm not a lawyer. I don't know how to make legislation or anything, but I want it to be like how it is supposed to be to work out.

COUNCILMEMBER LEE: Okay.

CHAIR RAWLINS-FERNANDEZ: Member Lee.

COUNCILMEMBER LEE: If this is a fund that can be used for anything, this is Housing money to be used for traffic mitigation. Is that it?

UNIDENTIFIED SPEAKER: No.

COUNCILMEMBER LEE: It's traffic money to be used for what?

COUNCILMEMBER KAMA: Chair?

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CHAIR RAWLINS-FERNANDEZ: Member Kama?

COUNCILMEMBER KAMA: I just want to read the report from the Committee from that evening. It says, the developer noted that the County will receive \$2.6 million from the development in the form of fees. So, I think you're referring to the 2.6 million that the County would be getting back and she would like to be able to proviso those funds to be able to do traffic mitigation. Am I correct?

CHAIR RAWLINS-FERNANDEZ: Member Paltin?

COUNCILMEMBER PALTIN: Yes, something like that. I don't know if the whole money is needed --

UNIDENTIFIED SPEAKER: Okay.

COUNCILMEMBER PALTIN: --but need to mitigate the impact at that intersection.

COUNCILMEMBER LEE: Yeah, you need a separate item.

CHAIR RAWLINS-FERNANDEZ: Mahalo.

COUNCILMEMBER LEE: You need a separate item but however you guys want to handle it, fine.

CHAIR RAWLINS-FERNANDEZ: Okay. Yeah, so, mahalo, Chair of Affordable Housing Kama and then, Member Hokama?

COUNCILMEMBER HOKAMA: Chair, maybe I can offer another option for us for consideration. I hear my colleague from West Maui. I think we shouldn't get the issue confused, yeah. The main question I brought up was shouldn't we use specifically West Maui Affordable Housing Fund to help pay for this West Maui project. I understand that when my colleagues are talking about the traffic issue but that can be done couple ways - mention in the committee report, one; direct the Department in its agreement with the developer that this concern needs to be, will be addressed jointly, cooperatively, whatever it may be but we have Corp. Counsel here. And then third, give us smart time to know exactly what kind of fees are returning back from the project so that the Chair can then entertain a budget amendment that the Administration, through the Department, will submit and propose to us to address Ms. Paltin's concern. I think that is cleaner. You're not going to confuse the issue, and the money is being spent accordingly, according to the law as currently written.

CHAIR RAWLINS-FERNANDEZ: Mahalo, Member Hokama.

COUNCILMEMBER HOKAMA: That would be my suggestion, Chair.

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CHAIR RAWLINS-FERNANDEZ: I agree. It would be a better approach. Can we get an assurance from the Administration that we can get that budget amendment? Because as the Council I don't believe that we can make that amendment. Budget Director?

MS. YOSHIMURA: Chair, upon receipt of the money and then having the Administration set forth or put forth a project we would have to come back in for a budget amendment recognizing the funds and then appropriating to a particular project. So, you'd be able to see that when it comes into us.

CHAIR RAWLINS-FERNANDEZ: A follow-up to that. And when would we approximately expect that funding to come back to the County? Deputy Director Munsell?

MS. MUNSELL: So, the process is we have to make sure that the project actually goes. So, part of this funding is to make sure that they've got the gap funding that they can get this as well as the funding from the State. They're gonna . . . once they've got those commitments then they can go in and submit for permits and, again, I'm not a Planner or I'm not in, you know, Public Works but I know at some point then they start to pay their fees. I know that they're waiting right now to be able to pay their water allocation fee so they can get their reservation done. But I know that there is an entire process that's involved in that that we aren't usually involved in so I can't really answer that question. Maybe that is a Planning question or maybe a Public Works question.

CHAIR RAWLINS-FERNANDEZ: Director Dagdag-Andaya?

MS. DAGDAG-ANDAYA: I'm sorry, I wasn't . . . I was writing down notes instead but . . .

CHAIR RAWLINS-FERNANDEZ: You want the request repeated?

MS. DAGDAG-ANDAYA: Yes, could you repeat that?

CHAIR RAWLINS-FERNANDEZ: Okay. So, after the project, you know, receives all its permits and funding and, you know, and is on its way, how long would we expect . . . at what point would we expect to start collecting the fees, the \$2.6 million in development fees?

MS. DAGDAG-ANDAYA: Yeah, I don't know the answer to that question. Unless it's a part of the condition or part of the agreement that we have with the developer. So, I would refer it that way.

CHAIR RAWLINS-FERNANDEZ: Deputy Director Munsell?

MS. MUNSELL: Chair, this is a 2.96 project so it would be paid in the regular way any project pays their fees. So, I know that when they apply for permits, they have to pay, they have to have acknowledgment from the Departments that they have met the requirements. So, I would assume that it's in that normal process that those fees would be paid. I know that they've been talking about wanting to pay for their water reservation already, so I don't know how many of those fees are paid up before. I mean,

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some of it could come to us within a handful of months. But I think there's a general process for applying for permits and paying fees.

CHAIR RAWLINS-FERNANDEZ: Mahalo. Okay. Member Paltin, did you have anything else you wanted to add?

COUNCILMEMBER PALTIN: No.

CHAIR RAWLINS-FERNANDEZ: Okay. Member Hokama then Member Molina.

COUNCILMEMBER HOKAMA: Quickly . . . is our Deputy prepared to give some guidance to you and the Committee at this time regarding the same questions?

CHAIR RAWLINS-FERNANDEZ: Mr. Galazin?

MR. GALAZIN: Thank you, Chair. I think with what the Members have before them today you are somewhat limited in terms of what you can deal with at this meeting. Certainly, if you wanted to defer and ask the . . . say the Budget Office to look at, you know, alternative source of funding and perhaps look at how they could deal with any monies coming back you could probably have more flexibility the way you have things agendized right now. It's . . . you're still limited in terms of approving this bill as this budget amendment or not to add is the secondary stuff in terms of what the money coming in could be used for. The traffic impacts that's fairly unrelated to the actual bill you have before you today even though the committee report makes mention of those fees coming back. As I think you've heard, there's no set timeline right now as to when they would come in and no set amount the plans not haven't even been drawn up yet. So, if that answers your question.

COUNCILMEMBER HOKAMA: Is the Committee within its purview this morning to say that we approve this funding upon the following conditions – one, it will . . . the third party will enter into a written agreement that would also include XYZ?

CHAIR RAWLINS-FERNANDEZ: Mr. Galazin?

MR. GALAZIN: Thank you, Chair. I think possibly, you know, without having specifics in terms of what you're asking, are we asking this third party to do? And, again, we don't have numbers.

COUNCILMEMBER HOKAMA: I wouldn't say we're asking the third party to do anything unreasonable. We're just telling them help us because they mentioned the County is going to get a return of some funds, yeah, and so we're just finding the fastest way to get the houses moving, take care of this potential, again, the phrase was suicide turn, left turn, potential hazard we want to mitigate because I guess already our colleague is putting us on notice that we have a hazardous situation on the road. So, are we just trying to find a way to deal with it through this vehicle? If you tells us today, no, don't do it, then just tell us that. Don't do it. You're not allowed within the parameter of your agenda and we can move forward.

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MR. GALAZIN: Chair?

CHAIR RAWLINS-FERNANDEZ: Mr. Galazin?

MR. GALAZIN: Yeah, thank you. I actually want maybe a minute or two just to look through some of this information I've been handed before I answer that.

COUNCILMEMBER LEE: Madam Chair?

CHAIR RAWLINS-FERNANDEZ: Member Lee?

COUNCILMEMBER LEE: You know, it appears that what Ms. Paltin is bringing up is of some urgency and should be handled separately, to me, because, first of all, I would imagine that Public Works needs to draw, well assess this situation, draw up the plans, get cost estimates. For all we know, there's bones underneath there. We have no idea what this site has, you know, or involves. So, that should be handled separately so it could go forward quickly, yeah. If this is a suicide turn, it shouldn't be waiting for funds to come in from some developer who is going to pay fees. We need to address this issue now as soon as possible and . . . so the Budget Director can come up with, you know, some . . . fees for an amendment, I mean, funding for an amendment so that Ms. Dagdag-Andaya can start working on the plans for this project. Unless, of course, somebody has plans. Does somebody have plans? Is this a shovel ready project, Ms. Andaya [sic]?

MS. DAGDAG-ANDAYA: Shovel ready project in terms of the development, the housing development?

COUNCILMEMBER LEE: No, the suicide turn.

MS. DAGDAG-ANDAYA: It's not a shovel ready. There's no, I mean, we're working on the plans right now but it's not ready. It's not for construction at this time.

COUNCILMEMBER LEE: Yeah. So, do you have any idea how much it's going to cost?

MS. DAGDAG-ANDAYA: I don't have the figure with me right now.

COUNCILMEMBER LEE: Yeah.

MS. DAGDAG-ANDAYA: But that's a question that could probably be raised through a letter or . . .

COUNCILMEMBER LEE: A letter from who?

MS. DAGDAG-ANDAYA: From the Committee perhaps.

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COUNCILMEMBER LEE: Okay. I think if we handle it that way separately you could get it done much more efficiently and quickly than tying it to some other, you know, source of funding that you're not sure when the money is coming in. Thank you.

CHAIR RAWLINS-FERNANDEZ: Mahalo, Member Lee. Deputy Director Munsell?

MS. MUNSELL: Thank you. Maybe one of the ways that we can direct your question is in our affordable housing agreement. We are going to enter into an affordable housing agreement with the developer which will outline the terms of the grant or the loan that we're going to give them and maybe in there. I can work with Corporation Counsel to figure out what that might be, and then we can work with Budget to make sure that we are all in a line . . . in alignment and maybe that would be helpful for you.

COUNCILMEMBER PALTIN: Okay. I think also as well my community to help all of us.

CHAIR RAWLINS-FERNANDEZ: Mahalo, Member Paltin. Mahalo, Deputy Director. Member Molina? Mahalo for waiting patiently.

COUNCILMEMBER MOLINA: Yeah, no problem. Just a quick question, one, for Director [sic] Munsell and Budget Director Yoshimura. First for Director [sic] Munsell, if I recall, this is . . . the units going all be affordable in perpetuity, right?

CHAIR RAWLINS-FERNANDEZ: Deputy Director?

MS. MUNSELL: This project is going to be a Li-Tech project so it's a 65-year affordability, Chair.

COUNCILMEMBER MOLINA: Okay. That answers that real quick. And Director Yoshimura, what is the current balance of the Affordable Housing Fund?

CHAIR RAWLINS-FERNANDEZ: Budget Director?

MS. YOSHIMURA: Chair, right now we have \$4 million in the West Maui Affordable Housing Fund. And then we have \$7.6 million plus the \$14 million that is supposed to go in for Fiscal 2020 so it's about 21 million.

COUNCILMEMBER MOLINA: Twenty-one million. Thank you.

CHAIR RAWLINS-FERNANDEZ: Mahalo, Member Molina. Okay. I have some questions. Did you wanna . . .

COUNCILMEMBER HOKAMA: I just wanted to --

CHAIR RAWLINS-FERNANDEZ: Member Hokama?

COUNCILMEMBER HOKAMA: --ask you, are you open to using some of the West Maui Affordable Housing Funds for this request, Chair?

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CHAIR RAWLINS-FERNANDEZ: Yeah, I don't know if we can do that in this meeting. I think I would have to schedule it again. Is that not correct?

COUNCILMEMBER HOKAMA: Is that correct, Mr. Galazin?

CHAIR RAWLINS-FERNANDEZ: Mr. Galazin?

MR. GALAZIN: Yes, thank you. That would be my understanding, yes.

CHAIR RAWLINS-FERNANDEZ: So . . .

COUNCILMEMBER HOKAMA: Yeah, so, Chair, I'll . . . we'll be putting in an amendment at the first reading for the Council to consider using some of the West Maui funds 'cause I think that is, again, that's why we created that fund. And the other funds was to support the balance of the County that had lesser priorities. Thank you.

CHAIR RAWLINS-FERNANDEZ: Okay. So, we're considering the amendment that was on the agenda.

COUNCILMEMBER HOKAMA: Uh-huh.

CHAIR RAWLINS-FERNANDEZ: Member Hokama has another idea . . .

COUNCILMEMBER HOKAMA: Chair, I'm going to do that at first reading. I want this out of Committee. I want this project to move forward.

CHAIR RAWLINS-FERNANDEZ: Okay. Mahalo for that clarification.

COUNCILMEMBER HOKAMA: Yeah.

CHAIR RAWLINS-FERNANDEZ: Okay. I just have a few quick questions. Hopefully, they're quick. And then I have an amendment, my proposal. Okay. Okay . . . Deputy Director Munsell, I didn't see a TMK listed with the Affordable Housing Committee Report. Is this the same parcel where another project with the same name as proposed back – TMK: 2-44-656, is that the same?

MS. MUNSELL: I'm sorry, no, there was a second project. There was . . .

CHAIR RAWLINS-FERNANDEZ: The project before?

MS. MUNSELL: Yeah. The original owner of the property had submitted some applications and a proposed project there but that has defunct. That is no longer moving forward.

CHAIR RAWLINS-FERNANDEZ: Okay. Is it the same TMK? Is it the same parcel?

MS. MUNSELL: It was the . . . well, if we're talking about the same one --

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CHAIR RAWLINS-FERNANDEZ: Kaiaulu?

MS. MUNSELL: --there was the original owner of the property had proposed a project and that never did move forward. So, now, Ikaika Ohana has entered in agreement with this owner to do an affordable project. And, of course, they would have the same TMK for those. But it's completely different people who are doing the development for this. It did have a previous name of Ike Nui . . . Ike Mauka Nui something, something, something, I forget.

COUNCILMEMBER PALTIN: Kai Mauka Ike Nui.

MS. MUNSELL: That's the one. Thank you. But, yeah, this is the project. It's the only project on this parcel.

CHAIR RAWLINS-FERNANDEZ: Okay. So, it's the same TMK. The previous Kaiaulu project was owned by Aina Lani Pacific LLC? Was this property sold to Ikaika Ohana?

MS. MUNSELL: Ikaika Ohana has entered into a purchase agreement with that . . . the owner of the property so they currently have a purchase agreement in place through September of next year pending funding. As soon as we have funding sorted out for them, then they will close that deal.

CHAIR RAWLINS-FERNANDEZ: Okay. The reason I ask is the previous owner of this property had a residential workforce housing agreement with the County of Maui, which was recorded with the Bureau of Conveyances in 2015. What happens with that contract now in this case?

MS. MUNSELL: I'm not sure what happens with that. We'd have to consult with our Corporation Counsel, and we can get back to you.

CHAIR RAWLINS-FERNANDEZ: Okay. Okay, so the original Kaiaulu project was initially set to satisfy the affordable housing requirement for another market-priced project called Wailele Ridge. It appears if the Wailele Ridge project is no longer moving forward? Is that true?

MS. MUNSELL: Again, we'd have to look into that. I don't have that information.

COUNCILMEMBER PALTIN: Their website is kind of shut down . . . the Wailele Ridge and nobody answers the phone. So, I don't know. There's nothing going on. That's right, I passed Napili Market, nobody is doing anything right now. So, I don't know.

CHAIR RAWLINS-FERNANDEZ: Okay. Mahalo, Member Paltin. And mahalo, Ms. Munsell, for getting back to us with definitive answers.

COUNCILMEMBER SINENCI: Chair?

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CHAIR RAWLINS-FERNANDEZ: Member Sinenci?

COUNCILMEMBER SINENCI: Just a clarification question. You know we had something come up like this in yesterday's meeting. So, if there was a previous project and now there's a new project and the previous had signed some things like with the Board of Conveyances, do they have to go through some kind of amendment to the original project? That may be a question that the Committee could ask.

CHAIR RAWLINS-FERNANDEZ: Yes.

COUNCILMEMBER SINENCI: Thank you.

CHAIR RAWLINS-FERNANDEZ: Mahalo, Member Sinenci. Okay. Ms. Munsell, does the County of Maui have a draft or finalizing housing agreement drafted or signed with this project?

MS. MUNSELL: We do not yet.

CHAIR RAWLINS-FERNANDEZ: Okay. I would like to see this Committee to be able to see the deed restrictions in terms for the rental affordability. Is that something that the Affordable Housing Committee received during its review?

MS. MUNSELL: Chair?

CHAIR RAWLINS-FERNANDEZ: Ms. Munsell?

MS. MUNSELL: The agreements that we enter into are structured by our 2.96 and our other legislation 3.35. So, those are pretty standard documents. In this case, this is going to be a Li-Tech project and so it will have a longer deed restriction. I'm not sure that those are typically reviewed by the Committee. I don't know that we can't share that with you but, you know, it's usually governed by the Rules of the Law.

CHAIR RAWLINS-FERNANDEZ: Okay. So, specifically, can you or Mr. Galazin tell the Committee how long the rents will be held to below 60 percent of the area median income?

MS. MUNSELL: Chair, because this is a Li-Tech project typically under one of our agreements it would be I think it's a 20-year deed restriction. But because again this is a Li-Tech project it would be a 65-year deed restriction.

CHAIR RAWLINS-FERNANDEZ: Okay. Held to a 60 AMI? Okay. Okay. Did the deed restrictions include language restricting short-term rentals from ever occurring within the project in the future?

MS. MUNSELL: It's a Li-Tech project. They don't allow them to rent these to other people other than tenant on the lease.

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CHAIR RAWLINS-FERNANDEZ: Okay. Mahalo. Due to the grant subsidy request coming from the Affordable Housing Fund, the criteria and use of the funds eliminate that project shall demonstrate the subject project directly advances the objective of providing affordable housing in perpetuity. I think it is important that we safeguard the future tenants of Kaiaulu from experiencing the . . . what the tenants of the Front Street Apartments did when the owner of the property alleged that the affordability terms expired within the deed restrictions. So, I would like to propose adding language to this amendment, amended bill and within the deed restriction as well that if the current affordability terms set at 60 percent below AMI expired any point within the deed restrictions that after the current affordability terms expire, the owner will continue to rent affordable units to qualified individuals earning 100 percent and below the AMI as set by U. S. Department of Housing Urban Development in perpetuity. Adding this requirement will satisfy the intended and appropriate use of our Affordable Housing Fund. Do you have any comments on that question? Ms. Munsell then Member Sugimura?

MS. MUNSELL: I can't make that commitment for the owner. Often, you know, these projects have a life span and so at 65 years you're going to have to recapitalize that project. You know, again, I can't tell you that amendment might kill us.

CHAIR RAWLINS-FERNANDEZ: Mahalo. Member Sugimura?

COUNCILMEMBER SUGIMURA: That's what I was wondering. This project is funded . . . I passed on my spreadsheet to the Department but, I mean, it's so heavily funded and the amount that the County is participating is like six million so we're going to add in this proviso maybe possibly kill the project unless if we talk to the Department, I mean, Doug Bigley and I think 65 years is better than 30 and it's a pretty good project. Although I understand your intent but it's an amazing project in itself. So, I don't want to kill the golden goose.

CHAIR RAWLINS-FERNANDEZ: I support the project. I just . . . we all know what happened with Front Street Apartments, so I want to help protect the tenants there. Member Paltin then Ms. Munsell?

COUNCILMEMBER PALTIN: So, I just was wondering how do we know that it's not going to turn into Front Street Apartments?

CHAIR RAWLINS-FERNANDEZ: Ms. Munsell?

MS. MUNSELL: So, what happened with Front Street is that the developer took advantage of a specific loophole that allowed them to get out of the affordability period at the 15-year mark. HHFDC has since changed their rules so that they can no longer, well, they could but they don't get the odds of them ever getting, they will not get funded if they don't agree that they will not take advantage of that loophole. So, they've closed the loophole. HHFDC has closed that loophole. So, we know that after the 15 years that they will not be doing what is happening with the Front Street Apartments.

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COUNCILMEMBER PALTIN: When you say will not get funded, you mean for future projects?

CHAIR RAWLINS-FERNANDEZ: Ms. Munsell?

MS. MUNSELL: They changed the rules a lot. HHFDC changed their application so, essentially, you know, when you fill out your application you also have to certify that you are not going to take advantage, and I don't know the technical words for that. You'd have to look it up on their, in their application but, essentially, if you don't agree that you will not convert at 15 years there's no chance, you're going to get funded. And it's true that this project has, again, agreed that they will not convert so.

COUNCILMEMBER PALTIN: Okay. So, they closed all the loopholes? Okay.

CHAIR RAWLINS-FERNANDEZ: Okay. All right. So, okay, the amendment that I would like to propose is after current affordability terms expire the owner will continue to rent the affordable units to qualified individuals earning 100 percent and below the AMI as set by HUD in perpetuity for consideration. Okay, so, I'll . . . entertain a motion to . . . okay, we still have quorum.

COUNCILMEMBER PALTIN: So move.

CHAIR RAWLINS-FERNANDEZ: Okay.

COUNCILMEMBER SINENCI: Second.

CHAIR RAWLINS-FERNANDEZ: Okay, so I entertain a motion to pass EDB-47 to the full Council moved by Member Sugimura, seconded by Member Paltin.

COUNCILMEMBER SUGIMURA: Paltin and . . . Sinenci.

CHAIR RAWLINS-FERNANDEZ: Oh, sorry. Moved by Member Paltin and seconded by Member Sinenci. Mahalo for that correction. Okay . . . and . . .

COUNCILMEMBER SUGIMURA: Discussion.

CHAIR RAWLINS-FERNANDEZ: Yeah, discussion. Any discussion? Well, . . .

COUNCILMEMBER SUGIMURA: You wanna make of the motion.

CHAIR RAWLINS-FERNANDEZ: So, I move to amend the main motion by adding at the bottom of the proviso after the current affordability terms expire . . .

COUNCILMEMBER HOKAMA: Point of order, Chair. What happened to the motion that Ms. Lee made, and I seconded it? You didn't . . .

CHAIR RAWLINS-FERNANDEZ: That was for the Art.

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MS. BOUTHILLIER (*spoke away from the microphone*): Yeah, that was for the previous item.

COUNCILMEMBER HOKAMA: Oh, thank you. I stand corrected. Thank you, Chair.

CHAIR RAWLINS-FERNANDEZ: Mahalo, Member Hokama. Okay.

COUNCILMEMBER SUGIMURA: You want to speak to it?

CHAIR RAWLINS-FERNANDEZ: So, I'll . . . I guess that's my proposal for the amendment to the main motion. Okay. Member Paltin?

COUNCILMEMBER PALTIN: Yeah, so you know, a lot of the Front Street Apartments project it's there having to find other places or pay big monies. But it's affordable in perpetuity . . . should be affordable in perpetuity.

CHAIR RAWLINS-FERNANDEZ: Okay. Mahalo. I agree which is why I proposed an amendment. So, are you making that motion?

COUNCILMEMBER SUGIMURA: I thought you made --

CHAIR RAWLINS-FERNANDEZ: To amend the . . .

COUNCILMEMBER SUGIMURA: --the motion.

CHAIR RAWLINS-FERNANDEZ: I don't think I can. I'm the Chair.

COUNCILMEMBER SUGIMURA: No, she did.

COUNCILMEMBER PALTIN: I thought I made the motion.

CHAIR RAWLINS-FERNANDEZ: Oh, you did make the motion.

COUNCILMEMBER PALTIN: And Member Sinenci seconded.

CHAIR RAWLINS-FERNANDEZ: Oh, okay. Okay. Mahalo. So, that was the motion with that amendment so mahalo Member Paltin. Clarification? Okay, so . . . in that motion I added the language after the current affordability terms expire the owner will continue to rent the affordable, affordable units to qualified individuals earning 100 percent and below the area median income as set by United States Department of Housing and Urban Development in perpetuity. And that motion was moved by Member Paltin and seconded by Member Sinenci.

MS. YOSHIMURA: Chair, can we get a short recess, please?

CHAIR RAWLINS-FERNANDEZ: Sure. Wait. Member Molina?

COUNCILMEMBER MOLINA: I can stay for another five minutes.

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CHAIR RAWLINS-FERNANDEZ: All right. We'll be quick. Okay, any objections to taking a quick recess?

COUNCILMEMBERS: No objections.

CHAIR RAWLINS-FERNANDEZ: Okay. It's 12:15 on September 5th. The Economic Development and Budget Committee will take a quick recess at the call of the Chair. . . .(gavel). . .

RECESS: 12:15 p.m.
RECONVENE: 12:25 p.m.

CHAIR RAWLINS-FERNANDEZ: . . .(gavel). . . Will the Economic Development and Budget Committee please return to order. It's 12:25 on September 5th. We're on our last item and we have figured out a solution to this. First, I wanna call on Corporation Counsel to explain how the budget amendment by this Committee must be voted up or down. Mr. Galazin?

MR. GALAZIN: Thank you, Chair. So, as my office has previously opined, when you look at Section 9-10 of the Charter, in Subsection 3 of that, it prescribes that the Mayor or the Council may initiate changes to their respective operating budgets. And we've interpreted that in a manner where when a proposed comes up to amend the budget from the Administration's operating budget in order to . . . any proposed amendment to that on top of what's being proposed by the Administration would be initiating an amendment so that would be prohibited by the Charter. So in terms of what's before you, you can either vote yes or vote no. You cannot vote to amend it on the floor. Thank you.

CHAIR RAWLINS-FERNANDEZ: Mahalo, Mr. Galazin. So, Member Paltin and Member Sinenci, would you mind withdrawing the motion?

COUNCILMEMBER PALTIN: Sure.

CHAIR RAWLINS-FERNANDEZ: Okay, mahalo. And I know that you agreed with the intent of the amendment and so, I'm gonna propose that we put that language into the committee report. So, the intent is to add within the committee report language that would give the County the ability to purchase the project in 65 years from the current owner if they intend to rent at market rate at any point in time. Ms. Munsell, would you like to speak to that and we can put that in the agreement.

MS. MUNSELL: I believe that that could be done. We'll have to verify that with the owner, but yeah, I believe that can be done.

CHAIR RAWLINS-FERNANDEZ: Mahalo, Ms. Munsell. Okay, Member Hokama?

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COUNCILMEMBER HOKAMA: I can support that in the committee report, but I would just ask that we also add that the County would do a complete financial review and analysis 'cause 65 years more than likely some things might have to be completely rebuilt, okay. So, there's a cost factor that we should be aware of prior to our decision. So, I'm open that we consider it, but we should take a full analysis prior to that. Thank you, Chair.

CHAIR RAWLINS-FERNANDEZ: Mahalo, Member Hokama. Okay, any other questions? Comments? Okay, seeing none. The Chair will entertain a motion to pass EDB-47 out of Committee to full Council.

COUNCILMEMBER SUGIMURA: So move.

COUNCILMEMBER SINENCI: Second.

CHAIR RAWLINS-FERNANDEZ: Okay, moved by Member Sugimura, seconded by Member Sinenci. Okay, discussion? Okay, seeing none. All those in favor of the motion on the floor please say "aye."

COUNCILMEMBERS: Aye.

CHAIR RAWLINS-FERNANDEZ: Any opposed? Okay, motion passes with --

COUNCILMEMBER SUGIMURA: Six ayes.

CHAIR RAWLINS-FERNANDEZ: --six ayes, zero noes, --

COUNCILMEMBER SUGIMURA: One excused.

CHAIR RAWLINS-FERNANDEZ: --three excused - Member Lee, Chair King, and Pro-Temp Kama. Okay.

VOTE: AYES: Chair Rawlins-Fernandez, and Councilmembers Hokama, Molina, Paltin, Sinenci, and Sugimura.

NOES: **None.**

ABSTAIN: None.

ABSENT: **None.**

EXC.: Vice-Chair King, and Councilmembers Kama, and Lee.

MOTION CARRIED.

ACTION: FIRST READING of bill C.R.

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CHAIR RAWLINS-FERNANDEZ: Any last comments or questions? Mahalo for getting through --

MS. BOUTHILLIER *(spoke away from the microphone)*: Chair?

CHAIR RAWLINS-FERNANDEZ: Oh, sorry.

MS. BOUTHILLIER *(spoke away from the microphone)*: Will you be filing the --

CHAIR RAWLINS-FERNANDEZ: Communication?

MS. BOUTHILLIER *(spoke away from the microphone)*: --Miscellaneous Communication as well?

CHAIR RAWLINS-FERNANDEZ: Okay.

COUNCILMEMBER HOKAMA: Move to file.

COUNCILMEMBER MOLINA: Second.

CHAIR RAWLINS-FERNANDEZ: Move to file by Member Hokama, seconded by Member Molina. All in favor?

COUNCILMEMBERS: Aye.

CHAIR RAWLINS-FERNANDEZ: Any opposed? Okay, motion passes six ayes; zero noes; three excused - Member Lee, Chair King, and Pro-Tem [sic] Kama. Okay.

VOTE: **AYES:** **Chair Rawlins-Fernandez, and Councilmembers Hokama, Molina, Paltin, Sinenci, and Sugimura.**

NOES: **None.**

ABSTAIN: **None.**

ABSENT: **None.**

EXC.: **Vice-Chair King, and Councilmembers Kama, and Lee.**

MOTION CARRIED.

ACTION: **FILING** of communication by C.R.

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CHAIR RAWLINS-FERNANDEZ: Okay, any last comments? Mahalo for getting through this agenda and for staying later. The time is 12:29 on September 5th. The Economic Development and Budget Committee is now adjourned. . . .(gavel). . .

ADJOURN: 12:29 p.m.

APPROVED:



KEANI N.W. RAWLINS-FERNANDEZ, Chair
Economic Development and Budget Committee

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Transcribed by: Jo-Ann Sato

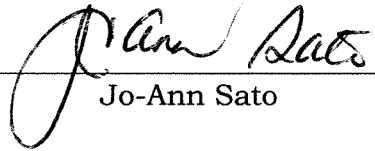
ECONOMIC DEVELOPMENT AND BUDGET COMMITTEE MINUTES
Council of the County of Maui

September 5, 2019

CERTIFICATE

I, Jo-Ann Sato, hereby certify that the foregoing represents to the best of my ability, a true and correct transcript of the proceedings. I further certify that I am not in any way concerned with the cause.

DATED the 25th day of September, in Pukalani, Hawaii


Jo-Ann Sato